



September 14, 2021

ACAA Members
Philip F. Calderone, Esq.

Greetings:

Attached for your review is an overview of Draft #1 of the annual budget for the year beginning January 1, 2022.

Additional detail to this document will be added subsequent to the airline review meeting on October 7, 2021. Thereafter, Draft #2 will be prepared and presented to the Finance Committee at a scheduled November meeting for comment and ultimate recommendation to the ACAA Board on December 6, 2021.

In the interim, if you would like a further explanation of this budget or have any questions, please do not hesitate to call.

Michael

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Airport Operating Revenues				
03 Airfield	\$5,944,943	\$7,742,102	\$7,750,202	\$8,503,959
07 Terminal	5,657,599	6,285,486	6,612,622	5,632,570
11 Ground Transport:	5,719,988	10,589,115	8,944,757	11,904,933
15 Concessions	3,749,264	4,369,764	5,456,819	6,834,011
23 Other	3,440,122	3,440,323	3,546,849	3,550,621
25 CARES Act	10,914,551	5,000,000	4,363,325	5,091,757
	<u>35,426,467</u>	<u>37,426,790</u>	<u>36,674,573</u>	<u>41,517,851</u>
Airport Operating Expenses				
Salaries Expense	(9,045,923)	(9,710,309)	(8,876,788)	(10,534,229)
Other Employee Expenses	(4,873,484)	(5,224,757)	(5,391,442)	(5,722,717)
Utilities	(1,697,444)	(2,019,385)	(2,073,590)	(2,007,090)
Purchased Services	(4,531,383)	(4,807,397)	(4,484,161)	(5,517,694)
Material & Supplies	(5,121,850)	(4,545,281)	(4,400,450)	(5,166,658)
Office/Administration	(1,963,816)	(1,872,088)	(1,695,252)	(1,913,723)
Non-Capital Equipment	(452,338)	(1,634,500)	(1,877,423)	(1,709,000)
	<u>(27,686,238)</u>	<u>(29,813,717)</u>	<u>(28,799,107)</u>	<u>(32,571,113)</u>
	7,740,229	7,613,072	7,875,466	8,946,738
FBO Revenues				
	6,307,407	8,406,872	7,928,508	8,195,193
Cost of Good Sold (FBO)	<u>(2,674,283)</u>	<u>(4,430,033)</u>	<u>(3,542,057)</u>	<u>(3,787,769)</u>
	3,633,124	3,976,839	4,386,451	4,407,424
FBO Expenses				
Salaries Expense	(1,393,355)	(1,512,599)	(1,356,992)	(1,522,540)
Other Employee Expenses	(561,338)	(489,129)	(586,543)	(490,731)
Utilities	(68,810)	(78,872)	(98,700)	(78,872)
Purchased Services	(521,276)	(603,616)	(553,053)	(525,901)
Material & Supplies	(406,786)	(439,756)	(344,711)	(440,146)
Office/Administration	(128,982)	(166,605)	(152,735)	(156,655)
	<u>(3,080,547)</u>	<u>(3,290,578)</u>	<u>(3,092,735)</u>	<u>(3,214,846)</u>
	552,577	686,261	1,293,716	1,192,578
Other Expenses	(986,104)	-	-	-
Other Income	2,676,182	4,796,892	5,147,874	4,724,892
Debt Service	(3,676,097)	(10,130,800)	(11,819,269)	(10,083,525)
Capital Expenditure	(36,531,663)	(17,611,944)	(10,000,000)	(13,149,244)
Contributed Capital	35,993,440	14,986,944	8,033,114	13,241,694
	<u>(2,524,242)</u>	<u>(7,958,908)</u>	<u>(8,638,281)</u>	<u>(5,266,183)</u>
	(2,524,242)	(7,958,908)	(8,638,281)	(5,266,183)
	<u>\$5,768,563</u>	<u>\$340,425</u>	<u>\$530,902</u>	<u>\$4,873,133</u>

Revenue Sharing provided to the Signatory Airlines is \$228,172 and \$1,763,406 for Projected 2021 and Budget 2022, respectively. For detailed revenue sharing information, please see Page 8-25.

CARES Act funding is shown as an Airport Operating Revenue on this page only. Elsewhere in this document it will be shown as Other Income in Section 5.

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Section 2 Operating Revenue

Airport

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Department Overview		Position Count		Account Summary	Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Operating Revenues				
03 Airfield	5,944,943	7,742,102	7,750,202	8,503,959
07 Terminal	5,657,599	6,285,486	6,612,622	5,632,570
11 Ground Transportation	5,719,988	10,589,115	8,944,757	11,904,933
15 Concessions	3,756,139	4,376,384	5,463,439	6,840,631
23 Other	3,433,247	3,433,703	3,540,229	3,544,001
30 Non Operating	0	0	0	0
	<u>\$24,511,916</u>	<u>\$32,426,790</u>	<u>\$32,311,248</u>	<u>\$36,426,094</u>

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview

Position Count

Account Summary

Account Detail

		Actual 2020	Budget 2021	Projection 2021	Budget 2022
Operating Revenues					
03 Airfield					
01010	Landing Fees - Cargo/Signatory	3,485,529	5,051,115	4,746,979	6,090,000
01011	Landing Fees - Cargo/Non-Signatory	-	290,032	712,520	60,960
01012	Airfield Revenue Sharing	-	(80,194)	(45,634)	(352,681)
01021	Apron Parking Fees - Cargo	656,208	758,230	750,083	875,114
01035	Glycol Disposal Fee	228,089	360,304	170,764	301,436
01050	Land Rental	325,145	330,336	330,336	438,913
01060	Building Rental - USPS	139,964	112,523	88,443	115,033
01065	NE Quad Cargo Facility	539,013	433,316	510,000	433,316
01070	Hangar Rental - Cargo	535,424	456,440	456,711	511,869
03500	Tenant Maintenance	35,570	30,000	30,000	30,000
		5,944,943	7,742,102	7,750,202	8,503,959
07 Terminal					
02010	Airline Space Rental	3,425,758	3,974,451	4,097,993	4,258,730
02011	Rental of Boarding Bridges	394,805	538,090	563,618	589,814
02012	Baggage Claim Room	1,057,255	1,312,281	1,364,744	1,418,096
02013	Terminal Revenue Sharing	-	(320,774)	(182,538)	(1,410,725)
02020	Non-Airline Space Rental	732,161	736,879	736,879	723,096
02025	Utility Reimbursement	23,643	24,000	24,000	24,000
02030	Non Signatory Per Turn Fee	-	-	7,926	9,000
03500	Tenant Maintenance	23,977	20,559	-	20,559
		5,657,599	6,285,486	6,612,622	5,632,570
11 Ground Transportation					
03010	Short Term Parking	474,193	679,620	754,689	924,000
03011	Long Term Parking	4,269,280	7,548,647	7,958,119	9,324,000
03013	Economy Parking	723,052	1,945,915	3,055	1,242,000
03014	Employee Parking	7,950	40,770	15,570	40,770
03015	Lost Card Fees-Employees	-	-	350	-
03017	Short & Over	(84)	-	555	-
03020	Contract Taxi	8,979	13,324	5,806	13,324
03021	Limousines	4,620	7,233	4,770	7,233
03022	Hotels	25,350	24,050	24,700	24,050
03024	Off-Airport Parking Facilities	72,606	154,556	59,854	154,556
03027	TNCs	134,043	175,000	117,289	175,000
		5,719,988	10,589,115	8,944,757	11,904,933
15 Concessions					
02051	Rental Car Concession	2,471,572	2,998,600	3,700,000	4,680,000
02052	Food & Beverage Concession	401,308	451,200	474,400	780,000
02053	Retail Concession	413,953	404,200	717,000	744,000
02054	Advertising	158,536	150,000	208,862	264,000
02056	Vending Machine Concession	17,241	20,953	16,296	36,000
02057	Baggage Cart Concession	6,074	8,823	10,459	13,200
02062	Operating Permits	187,698	253,800	253,800	253,800
02063	Internet & Cable Access	6,875	6,620	6,620	6,620
02064	ATM Income	31,605	30,180	30,391	17,400
02100	Telephone - Monthly Service	55,843	46,008	43,797	45,611
02105	Telephone - Monthly Usage	5,240	6,000	1,814	-
02110	Payphones - Cash Collections	57	-	-	-
02115	Payphones - Concessions	137	-	-	-
		3,756,139	4,376,384	5,463,439	6,840,631

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
23 Other				
01055 Control Tower Rental	665,776	665,776	813,218	815,802
01070 Hanger Rental NYS Executive Hanger	1,123,083	1,123,083	1,123,083	1,123,083
01071 Hanger Maintenance NYS Executive H:	124,000	124,000	124,000	124,000
01075 Eclipse Hanger Rental	328,551	346,926	326,837	301,695
03040 Garage Space Rent	95,464	100,514	99,200	100,514
03100 T-Hanger Rentals	128,313	121,229	121,000	121,229
03200 Tie Downs	2,891	2,891	2,891	2,891
03280 Fuel Sales - AV Gas	49,058	50,556	49,500	50,556
03300 Industrial Park	564,234	595,227	578,000	600,730
03405 Utility Reimbursements	151,747	156,000	156,000	156,000
03410 Reimbursement of Property Taxes	39,574	36,500	36,500	36,500
03500 Tenant Maintenance	-	1,000	1,000	1,000
09001 Fingerprinting	21,317	24,000	24,000	24,000
09005 Miscellaneous Income	131,007	80,000	80,000	80,000
09007 Purchasing Proposals	170	1,000	-	1,000
09008 Ebay/Scrap/Equipment Sales	8,063	5,000	5,000	5,000
	3,433,247	3,433,703	3,540,229	3,544,001
	\$24,511,916	\$32,426,790	\$32,311,248	\$36,426,094

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Section 3 Operating Expenses

Airport

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Airport Operating Expenses				
10 Airfield	2,904,643	3,655,750	3,378,506	4,024,310
20 Terminal	6,223,886	5,771,960	5,615,456	6,236,986
21 Loading Bridges	263,696	308,399	314,390	324,412
30 Parking	3,853,686	4,006,816	3,485,668	4,474,087
32 Landside	1,311,527	1,242,504	1,343,643	1,277,332
41 OPERATIONS	1,037,366	1,220,632	1,089,609	1,492,176
42 ARFF	2,125,312	2,243,063	2,166,203	2,270,873
43 Security	2,200,531	2,053,581	2,521,103	2,624,473
50 Vehicle Maintenance	1,363,115	1,824,798	1,664,673	2,006,678
59 Airport Management Admin	937,773	1,685,833	1,614,854	1,771,690
71 Authority Administration	5,464,703	5,800,382	5,605,001	6,068,096
	\$27,686,238	\$29,813,717	\$28,799,107	\$32,571,113
Airport Operating Expenses				
34 Salaries Expense	9,045,923	9,710,309	8,876,788	10,534,229
35 Other Employee Expenses	4,873,484	5,224,757	5,391,442	5,722,717
36 Utilities	1,697,444	2,019,385	2,073,590	2,007,090
37 Purchased Services	4,531,383	4,807,397	4,484,161	5,517,694
38 Material & Supplies	5,121,850	4,545,281	4,400,450	5,166,658
39 Office/Administration	1,963,816	1,872,088	1,695,252	1,913,723
41 Non-Capital Equipment	452,338	1,634,500	1,877,423	1,709,000
	\$27,686,238	\$29,813,717	\$28,799,107	\$32,571,113

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Airport Operating Expenses				
Salaries Expense				
11000 Salaries	8,408,415	8,823,657	8,063,879	9,393,108
11005 Part Time/Seasonal Salaries	-	205,653	128,247	333,032
12010 Overtime 1.5	600,297	642,816	659,945	758,973
12020 Overtime 2.0	26,149	28,183	24,717	39,116
13000 Temporary Help	11,062	10,000	-	10,000
	<u>9,045,923</u>	<u>9,710,309</u>	<u>8,876,788</u>	<u>10,534,229</u>
Other Employee Expenses				
21000 Social Security	666,913	692,605	624,212	796,094
22000 Health Insurance	2,643,375	2,818,382	3,050,355	3,077,121
22105 Other Post Employment Benefits (OPI)	214,994	400,000	466,667	174,595
22200 Dental Insurance	36,736	43,116	49,702	141,777
22300 Health Insurance - Vision	5,846	6,282	7,415	6,918
23000 Health Insurance - AFLAC	7,109	6,499	9,043	6,499
24000 Medical Exams	10,005	21,600	14,875	22,100
24010 Employee EAP Program	969	969	2,482	969
24015 Smoking Cessation Class	-	1,200	-	1,200
25000 Uniforms & Laundry	49,206	43,700	55,457	51,950
25005 Uniform Purchases	25,089	32,316	26,447	36,316
26010 Disability Insurance	122,788	134,384	136,158	123,294
26020 Unemployment Insurance	39,495	90,331	82,612	162,489
26030 Workers Compensation	411,636	508,552	416,153	586,608
29000 NYS Retirement	468,374	234,567	295,588	321,309
29001 TBI Retirement	170,949	190,254	154,278	213,479
	<u>4,873,484</u>	<u>5,224,757</u>	<u>5,391,442</u>	<u>5,722,717</u>
Utilities				
31000 Electric	1,168,449	1,307,550	1,360,108	1,307,550
33000 Natural Gas	187,523	251,466	315,438	251,466
34000 Sewer	91,820	91,500	88,300	91,500
35000 Water	88,009	129,550	126,000	129,550
36010 Telephone Charges-Local	18,008	17,355	19,988	17,355
36011 Telephone Charges-Long Distance	11,470	15,890	4,811	15,890
36012 Telephone - Sheriff	4,022	4,100	2,671	4,100
36015 Telephones-Monthly Service	15,336	14,835	18,230	14,835
36016 Telephones-Monthly Usage	279	3,000	28	3,000
36017 Payphones-Annual & Monthly Service	7,775	12,295	-	-
36018 Payphones-Monthly Usage	109	150	-	150
36020 Telephone Repairs	14,197	55,537	32,605	55,537
36030 Telephone-Cellular	54,284	64,800	55,962	64,800
36032 Internet Access	34,074	45,612	45,917	45,612
36060 Cable Television	2,088	5,745	3,531	5,745
	<u>1,697,444</u>	<u>2,019,385</u>	<u>2,073,590</u>	<u>2,007,090</u>
Purchased Services				
41010 Financial Services	114,696	100,000	131,128	100,000
41020 Rates & Charges	6,000	-	-	-
42010 Airport Liability Insurance	259,458	298,934	6,793	253,454
42020 Automotive Insurance	75,066	96,109	64,000	75,000
42041 Environmental Liability	35,350	40,653	-	35,350
42060 Property Insurance	243,031	296,497	234,769	293,212
42065 Crime Insurance	6,604	7,595	-	7,000
42070 Public Official Liability	39,615	45,557	-	35,000
42080 Cyber Liability Insurance	6,687	11,420	-	20,000
42090 Fiduciary Liability	15,899	18,102	-	18,000
42093 Agency Fee	30,000	30,000	-	30,000
42095 Insurance Claims	20,000	15,500	13,099	15,500
43000 Legal Services	11,156	50,000	-	50,000
44000 Public Safety	1,779,885	1,591,868	2,087,109	2,091,868

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Purchased Services				
44005 Outside Security Services	95,995	217,783	148,000	217,783
44010 Armored Car Service	4,830	9,000	9,000	5,000
44020 Parking Valet Service	113,226	-	-	-
44030 Employee Shuttle Service	25,000	25,000	-	12,502
45000 Janitorial Services	498,885	526,521	529,541	600,948
45010 Refuse Removal Services	44,354	74,305	44,220	74,305
46010 Public Relations	73,702	102,500	110,990	100,000
46012 Artistic Exhibits	50,173	90,727	93,137	98,445
46015 Advertising	23,373	150,000	13,129	150,000
46020 Passenger Information Booth	153,902	151,128	165,000	151,128
47000 Special Studies	51,270	65,000	117,525	65,000
47010 GIS Services	12,324	24,000	12,000	24,000
49005 Appraisal	-	25,000	5,000	25,000
49010 Architectural Services	32,783	-	-	-
49015 Consultant	85,947	48,000	52,180	48,000
49020 Engineering Services	13,130	30,000	7,000	30,000
49040 Professional Management	425,000	425,000	425,000	425,000
49060 Code Enforcement	112,268	116,200	83,541	116,200
49070 Other Professional Services	71,775	125,000	132,000	350,000
	4,531,383	4,807,397	4,484,161	5,517,694

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022	
Material & Supplies					
51010	Fencing	6,156	8,000	3,574	9,000
51011	Airfield Lighting	94,582	80,000	69,479	70,000
51014	Pavement Repairs-DO NOT USE	368	5,400	1,568	6,000
51015	Apron Maintenance	76,523	45,000	62,701	50,000
51016	Runway Painting	36,365	31,500	780	35,000
51017	Airfield Shop Supplies	24,475	22,500	27,045	22,500
51019	Snow Removal Supplies	100,385	249,500	249,500	249,500
51020	Rubber Removal	80,414	35,000	44,183	80,000
51030	EMS Supplies	7,063	14,285	16,653	16,184
51031	ARFF Supplies	19,284	21,800	37,063	59,992
51032	Hazardous Material Supplies	1,312	5,000	4,404	5,000
51033	ARFF Foam	2,234	25,922	20,000	33,257
51052	Wastewater Conveyance	7,500	7,500	15,000	7,500
51053	Electric	84,181	110,000	121,501	110,000
51054	Sewer District Charges	5,000	5,000	5,000	31,500
51055	Water District Charges	14,592	25,000	25,149	25,000
51057	System Maintenance & Repairs	231,132	150,000	177,850	180,000
52010	Alarm & PA System	105,873	91,412	71,300	88,044
52012	Card Access System	81,829	75,000	90,303	80,000
52013	CCTV Repair	35,489	42,000	28,549	50,000
52014	Key Access System	7,309	16,500	7,375	16,500
52020	Baggage System	945	20,000	20,000	45,000
52031	Electrical Repair & Supplies	359,659	238,900	250,048	237,150
52032	Elevator Repair & Supplies	186,843	98,000	128,559	118,000
52033	HVAC	298,844	180,250	172,127	283,250
52034	Roof	27,614	22,500	1,591	25,500
52035	Plumbing Repair & Supplies	144,237	158,500	92,375	168,500
52036	Automatic Door Repair & Supplies	2,017	12,500	1,277	12,500
52037	Pest Control	60,911	42,408	45,209	61,408
52040	Fire Equipment Services	3,860	13,633	16,935	5,866
52041	Fire Equipment Testing	3,585	2,796	2,554	4,606
52050	US Customs	24,561	50,600	6,943	50,600
52051	Control Tower Maintenance	299,563	300,000	300,000	300,000
52059	Storage Space Rental	9,587	7,500	9,709	7,500
52060	Building Maintenance	1,099,991	564,250	553,535	847,560
52062	Janitorial Supplies	190,884	241,935	241,935	241,935
52063	Window Washing	16,208	73,990	7,154	84,432
52070	Security System - Abloy	2,955	-	-	-
52071	ID Tags	16,568	35,000	19,377	35,000
52080	Sign Expense	15,881	2,800	15,094	6,500
52090	Flight Information Displays	110,074	51,874	34,696	39,274
53010	Landscaping	56,474	12,950	106,629	12,950
53020	Fencing	-	900	-	900
53030	Pavement Repairs	68,991	100,000	74,104	100,000
53040	Sign Repairs	40,853	9,750	26,249	13,250
53041	Traffic Light Repairs	-	2,000	-	2,000
53045	Catch Basin Maintenance	-	450	-	4,000
53048	Snow Removal Supplies	27,420	61,000	58,147	61,000
53050	Snow Removal Contract Svces	203,833	298,000	284,247	298,000
53051	NYS Police Hangar Maintenance	124,000	125,000	125,000	125,000
53060	Dump Fees - Landfill	1,480	8,280	280	8,280
53070	Hazardous Waste Management	2,995	3,600	-	3,600
53071	Wildlife Hazard Management	37,840	38,000	38,712	38,000
53078	Liquid Waste Disposal	6,903	3,600	5,000	3,600
53085	Land Lease	15,435	15,435	18,008	15,435
53090	T-Hangar Maintenance	109,639	99,600	122,893	95,025
54010	Gasoline	37,252	45,660	66,984	45,660
54011	Diesel Fuel	64,998	110,000	87,978	110,000
54012	Oil / Grease	19,043	22,500	12,268	23,500
54013	Vehicle/Equipment Tires	83,983	32,400	27,712	34,000

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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Material & Supplies				
54015 CNG	8,874	23,000	15,000	23,000
54021 Vehicle Repair & Maintenance	39,296	73,000	49,950	73,000
54022 Vehicle Communication Equipment	7,096	6,400	995	6,400
54030 General Equipment Repair & Maintenance	67,913	43,500	37,714	43,500
54040 Heavy Equipment Maintenance	43,412	60,000	58,571	60,000
54045 ARFF Vehicle Repair & Maintenance	13,006	18,000	19,954	18,000
54050 Snow Equipment Repair & Maintenance	81,675	90,000	90,000	90,000
54060 Mower Repair & Maintenance	21,913	13,500	6,557	14,000
54070 Vehicle Shop Tools & Supplies	40,675	45,000	69,405	45,000
	5,121,850	4,545,281	4,400,450	5,166,658
Office/Administration				
55010 Office Equipment Rental	18,460	16,293	11,419	17,793
55011 Copy Machine Use	952	1,000	4,050	1,000
55012 Office Equipment Service Agreement	7,236	9,398	8,456	9,398
55014 Computer Systems	42,179	45,500	55,918	46,100
55015 Hardware/Software Maint Support	391,784	476,172	396,525	439,729
55016 Computer Equipment	118,757	48,235	96,632	87,999
55020 Office Furniture & Fixtures	15,235	17,850	16,134	17,950
55030 Printed Forms & Letterhead	1,232	8,100	330	8,100
55031 Parking Ticket Stock	4,244	-	-	6,000
55032 Printing Outside Services	7,523	20,000	25,011	20,000
55040 Postage	6,867	9,000	6,440	9,000
55041 Express Mail	47	-	192	-
55050 Reference Materials	1,314	1,700	-	1,700
55060 Office Supplies	29,309	28,645	24,427	29,245
55070 Payroll Services	38,811	36,500	46,289	42,500
66000 Dues & Subscriptions	13,685	52,749	67,681	54,475
66001 Airport Membership (ACI)	14,787	-	-	-
66002 A.A.A.E. Memberships	1,100	-	-	650
66005 NYS Bar Association	145	-	-	-
66006 NY Airport Managers Association	5,000	-	-	-
66007 Local Chamber of Commerce	6,412	-	-	-
66008 Center For Economic Growth	3,000	-	-	-
66010 Training / Travel	45,831	71,695	54,803	92,834
66011 Authority Board Travel & Education	-	500	-	500
66012 Authority Management Travel & Education	5,459	23,400	1,519	23,400
66013 Function Refreshments	6,574	15,000	24,302	15,000
66014 Outside Functions	2,700	5,000	-	5,000
66020 Tuition Reimbursement	-	2,500	-	2,500
66030 Advertising - Public Meetings	11,233	22,000	17,113	22,000
66040 License & Permits	2,425	3,850	2,926	3,850
66050 Property Taxes	38,000	38,000	38,000	38,000
66060 Credit Card Service Charges	191,696	392,000	194,470	392,000
66061 EZ Pass Fees	55,583	120,000	53,780	120,000
66062 Bank & Paying Agent Fees	7,029	7,000	14,579	7,000
66070 COVID Related Expenses	-	-	134,258	-
66080 Airline Incentive Expenses	619,410	400,000	400,000	400,000
79065 Bond Issue Costs	249,796	-	-	-
	1,963,816	1,872,088	1,695,252	1,913,723
Non-Capital Equipment				
	452,338	1,634,500	1,877,423	1,709,000
	\$27,686,238	\$29,813,717	\$28,799,107	\$32,571,113

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
FBO Revenues				
Cost of Good Sold (FBO)	6,307,407	8,406,872	7,928,508	8,195,193
	(2,674,283)	(4,430,033)	(3,542,057)	(3,787,769)
	3,633,124	3,976,839	4,386,451	4,407,424
FBO Expenses				
Salaries Expense	(1,393,355)	(1,512,599)	(1,356,992)	(1,522,540)
Other Employee Expenses	(561,338)	(489,129)	(586,543)	(490,731)
Utilities	(68,810)	(78,872)	(98,700)	(78,872)
Purchased Services	(521,276)	(603,616)	(553,053)	(525,901)
Material & Supplies	(406,786)	(439,756)	(344,711)	(440,146)
Office/Administration	(128,982)	(166,605)	(152,735)	(156,655)
	(3,080,547)	(3,290,578)	(3,092,735)	(3,214,846)
	552,577	686,261	1,293,716	1,192,578
	\$552,577	\$686,261	\$1,293,716	\$1,192,578

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Account Summary

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
FBO Revenues				
01510 Jet A Fuel Sales	3,511,041	4,960,000	4,677,000	4,725,000
01511 AvGas Fuel Sales	270,258	299,794	228,800	255,780
01512 Auto Gas Fuel Sales	66,433	102,500	65,600	80,000
01513 Diesel Fuel Sales	115,950	205,000	136,500	140,000
01514 AvGas Fuel Sales-Commerc	12,210	0	20,700	21,000
01520 Into Plane Revenues	383,695	447,125	383,200	399,980
01521 Fuel Farm Revenues	335,744	386,036	343,800	450,900
01530 GA Landing Fees	170,418	161,491	204,600	225,000
01535 GA Parking Fees	132,666	148,034	148,800	170,000
01540 Deicing Services-GA Retail	500,079	629,900	765,458	645,900
01541 Deicing Type I - Consortium	251,130	462,170	306,100	346,640
01542 Deicing Type IV - Sprayed	55,633	79,030	64,500	109,998
01543 Deicing Type IV - Consortium	60,230	128,480	75,900	79,995
01545 Properties	386,192	329,767	421,200	450,000
01550 Customer Services	55,727	67,544	86,350	95,000
	\$6,307,407	\$8,406,872	\$7,928,508	\$8,195,193

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
FBO Expenses				
Cost of Good Sold (FBO)				
51101 Fuel Costs - Jet A	\$1,539,034	\$2,710,000	\$2,347,904	\$2,362,500
51102 Jet A Discounts	280,129	265,346	315,586	340,000
51103 Fuel Costs - AvGas	189,973	330,120	144,289	160,000
51104 AvGas Discounts	6,067	4,435	4,102	4,435
51105 Fuel Costs - Auto Gas	48,511	63,533	44,492	50,000
51107 Fuel Costs - Diesel	79,995	102,801	98,662	120,000
51108 Fuel Costs-AvGas Commercial	11,300	-	16,849	17,000
51110 Deicing Type I - Sprayed	146,327	317,250	206,371	313,220
51111 Deicing Type I - Constortium	269,755	462,170	320,043	278,550
51112 Deicing Type IV - Sprayed	41,359	41,399	43,760	57,570
51113 Fuel Variance	58,683	128,480	-	79,995
51120 Catering	238	-	-	-
51125 Oil	2,083	2,500	-	2,500
51126 TKS	831	2,000	-	2,000
	<u>2,674,283</u>	<u>4,430,033</u>	<u>3,542,057</u>	<u>3,787,769</u>
Salaries Expense				
11000 Salaries	1,286,353	1,317,145	1,203,813	1,317,145
12010 Overtime 1.5	107,001	195,454	153,180	205,395
	<u>1,393,355</u>	<u>1,512,599</u>	<u>1,356,992</u>	<u>1,522,540</u>
Other Employee Expenses				
21000 Social Security	101,121	115,714	100,780	115,714
22000 Health	413,954	310,196	434,338	309,908
22200 Dental Insurance	-	-	-	1,890
24000 Medical Exams	945	1,500	1,930	1,500
25000 Uniforms & Laundry	6,178	6,650	7,555	6,650
25005 Uniform Purchases	11,501	11,500	-	11,500
26010 NYS Disability	3,729	4,218	9,538	4,218
26020 Unemployment Insurance	5,092	22,592	13,380	22,592
29001 Retirement	18,818	16,758	19,021	16,758
	<u>561,338</u>	<u>489,129</u>	<u>586,543</u>	<u>490,731</u>
Utilities				
31000 Electric	38,302	42,300	52,009	42,300
33000 Natural Gas	22,143	26,800	39,776	26,800
35000 Water	2,942	2,000	-	2,000
36010 Telephone Charges-Local	179	220	-	220
36011 Telephone Charges-Long Distance	163	195	-	195
36033 Wireless	2,791	2,857	2,701	2,857
36035 Radio Communications	405	405	-	405
36060 Cable Television	1,885	4,095	4,215	4,095
	<u>68,810</u>	<u>78,872</u>	<u>98,700</u>	<u>78,872</u>
Purchased Services				
42010 Airport Liability	157,182	180,684	145,000	180,684
42060 Property Insurance	57,255	67,616	75,075	63,000
42095 Insurance Claims	-	20,000	-	20,000
45010 Refuse Removal Services	2,696	2,650	3,208	2,650
46010 Public Relations	42,000	42,000	49,000	42,000
49040 Professional Management	262,144	290,667	280,770	217,567
	<u>521,276</u>	<u>603,616</u>	<u>553,053</u>	<u>525,901</u>
Material & Supplies				
52010 Alarm & PA Systems	2,381	7,500	4,845	7,500
52031 Electrical Repairs & Supplies	61,471	11,700	8,725	11,700
52032 Elevator Repairs & Supplies	8,418	3,500	2,254	3,500
52033 HVAC	255	8,000	9,770	26,000
52034 Roof	1,070	4,000	-	4,000
52035 Plumbing Repairs & Supplies	-	5,000	-	5,000
52036 Automatic Door Repairs & Supplies	-	2,000	-	2,000

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Combined Operating Expenses by Account

	Actual 2020	Budget 2021	Projection 2021	Budget 2022
Material & Supplies				
52037 Pest Control	744	840	876	-
52060 Building Maintenance	9,259	22,500	14,006	23,340
52062 Janitorial Supplies	4,666	9,000	8,104	9,000
52063 Window Washing	1,033	2,066	-	2,066
53010 Landscaping	90	-	-	-
53078 Liquid Waste Disposal	21,798	38,000	10,650	38,000
54010 Gasoline	5,247	12,000	6,198	12,000
54011 Diesel Fuel	38,218	70,000	58,044	70,000
54013 Vehicles/Equipment Tires	9,121	17,150	5,185	13,000
54021 Vehicle Repair & Maintenance	-	1,500	-	2,500
54022 Vehicle Communications Equipment	1,844	2,000	1,448	1,000
54030 General Equipment Repair/Maint	100,493	80,000	29,739	78,540
54031 Quality Control Equipment	4,790	7,000	(444)	7,000
54040 Heavy Equipment Maintenance	132,440	131,500	169,339	121,500
54070 Vehicle Shop Tools & Supplies	3,448	4,500	15,972	2,500
	406,786	439,756	344,711	440,146
Office/Administration				
55010 Office Equipment Rental	1,786	1,400	1,776	1,400
55012 Office Equipment Service Agreements	509	500	-	500
55013 Office Equipment Repairs	848	-	-	-
55014 Computer Systems	-	3,500	-	1,000
55015 Hardware/Software Maint Agreement	7,540	13,505	7,094	13,505
55016 Computer Equipment	2,472	3,200	-	750
55030 Printed Forms/Letterhead	170	200	-	200
55032 Printing Outside Services	-	300	-	300
55041 Express Mail	4	-	-	-
55060 Office Supplies	3,508	5,000	5,533	5,000
55070 Payroll Services	19,551	19,000	19,961	19,000
66000 Dues & Subscriptions	15,366	16,500	20,650	16,500
66010 Training / Travel	1,149	9,500	2,157	4,500
66015 Incentives	13,413	30,000	8,649	30,000
66060 Credit Card Service Charges	62,665	64,000	86,914	64,000
	128,982	166,605	152,735	156,655
Non-Capital Equipment				
	-	-	-	-
	\$5,754,830	\$7,720,611	\$6,634,792	\$7,002,615

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Section 5 Non Operating Revenue and Expense

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

		Actual 2020	Budget 2021	Projection 2021	Budget 2022
Other Nonoperating Revenue					
07010	Investments Earnings - Savings	196,563	319,991	319,991	319,991
07030	Investment Earnings - Capital	113,213	380,901	380,901	308,901
71000	Improvement Charges	368,400	368,400	368,400	368,400
71005	Customer Facility Charge Revenues	50	0	0	0
71100	Federal Airport Security Grant	139,080	136,800	136,800	136,800
71200	TSA LEO Reimbursement	0	0	0	0
71300	Federal Emergency Disaster Relief	10,914,551	5,000,000	4,363,325	5,091,757
71400	Insurance Recoveries	0	0	0	0
71500	Investment Income	0	0	0	0
71600	Air Service Development	0	0	0	0
79500	Passenger Facility Charges	1,858,877	3,590,800	3,941,782	3,590,800
		\$13,590,733	\$9,796,892	\$9,511,199	\$9,816,649

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Section 6 Debt Service

BUDGET MESSAGE	DEPARTMENT / COST CENTER	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

		Actual 2020	Budget 2021	Projection 2021	Budget 2022
Other Nonoperating Revenue					
78015	Principal - 2017 A Refunding Bonds	0	880,000	1,026,667	868,575
78016	Principal - 2017 B Refunding Bonds	0	245,000	285,833	255,000
78018	Principal - 2018 B Revenue Bond	0	375,000	437,500	395,000
78019	Principal - 2019 A Revenue Bond	0	391,150	192,500	170,000
78020	Principal - 2020 A Revenue Bond	0	345,000	402,500	370,000
78021	Principal - 2020 B Revenue Bond	0	4,440,000	5,180,000	4,665,000
79013	Interest - 2010 A Refunding Bonds	1,258,306	0	0	0
79015	Interest - 2017 A Refunding Bonds	210,756	307,375	358,605	263,375
79016	Interest - 2017 B Refunding Bonds	144,308	155,025	180,864	142,775
79017	Interest - 2018 A Revenue Bond	612,508	738,500	861,583	738,500
79018	Interest - 2018 B Revenue Bond	272,043	358,250	417,958	339,500
79019	Interest - 2019 A Revenue Bond	284,426	165,000	456,342	384,550
79020	Interest - 2020 A Revenue Bond	112,880	219,500	256,083	202,250
79021	Interest - 2020 B Revenue Bond	740,136	1,511,000	1,762,833	1,289,000
79063	Bond Issue Costs - 2010 A Revenue E	40,733	0	0	0
		\$3,676,097	\$10,130,800	\$11,819,269	\$10,083,525

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Capital Improvement Program

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
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Department Overview	Position Count	Account Summary	Account Detail
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Other

Capital Expenditure

79400	Current Year Capital Expenditures			
<hr/>				
	MFZ-Project Number: Funding Source - Year - Category - Discre	-	0	0
	MFZ-Category: 10 - Airfield	-	0	0
	MFZ-Category: 20 - Terminal	-	0	0
	MFZ-Category: 30 - Landside	-	0	0
	MFZ-Category: 40 - Operations	-	0	0
	MFZ-Category: 50 - Equipment	-	0	0
				<hr/>
				0
				<hr/>
				\$ 0

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview		Position Count	Account Summary		Account Detail

Capital Projects**Capital Expenditure**

79400		Current Year Capital Expenditures			
ALB22	ALB-22-30-03	Land Acquisition	-	0	<u>0</u> 0
NYS GRANT	NYS-22-20-04	Terminal/Parking Lot Bridge	-	0	<u>0</u> 0
PFC20-04	PFC-21-20-03	Replace Terminal Escalators #22, #23	1	1,200,000	1,200,000
PFC20-04	PFC-21-20-09	Airport Pavement Management Program	1	255,000	<u>255,000</u>
					1,455,000
R&C21	R&C-21-30-09	FAA ATCT Elevator	1	350,000	350,000
R&C21	R&C-21-30-11	Sicker Rd.	1	300,000	300,000
R&C21	R&C-21-30-17	Bldg #301 & #302 Roof Repair	1	100,000	100,000
R&C21	R&C-21-30-19	Bldg #109 Millionaire Air Roof Repair	1	300,000	<u>300,000</u>
					1,050,000
R&C22	R&C-22-10-01	Revert Parking Lot C to aircraft apron	1	900,000	900,000
R&C22	R&C-22-30-02	Update Landside Airport Signage Rehabilitate (Pha	1	800,000	800,000
R&C22	R&C-22-50-01	M-44 Replacement Street Sweeper	1	335,000	335,000
R&C22	R&C-22-50-02	M-70 and M-71 Replacements Flail Mowers	2	85,000	170,000
R&C22	R&C-22-50-03	Additional Skid steer for new garage	1	67,000	67,000
R&C22	R&C-22-10-02	AIP146 5 percent match	1	200,000	200,000
R&C22	R&C-22-20-01	Terminal Air Handler Upgrade	1	400,000	400,000
R&C22	R&C-22-50-04	FBO Fuel Truck 50/50 Auto/Diesel Fuel	1	225,000	<u>225,000</u>
					3,097,000
R&C23	R&C-23-30-01	Rehabilitate Terminal Sidewalks (Carried over to 20	1	400,000	0
R&C23	R&C-23-30-02	Update Landside Airport Signage Rehabilitate (Pha	1	800,000	<u>0</u>
					0
					\$ 5,602,000

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
	Department Overview	Position Count	Account Summary		Account Detail

Construction in Progress**Capital Expenditure**

79400		Current Year Capital Expenditures			
AIP141-20	AIP-21-10-01	Airport Master Plan, Funded 100% FAA, AIP-141-20	1	751,154	751,154
AIP141-20	AIP-21-10-01	Airport Master Plan, Funded 100% FAA, AIP-141-20	1	(350,000)	(350,000)
					<u>401,154</u>
AIP14X5-21	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 1 of 2	1	4,500,000	<u>4,500,000</u>
					4,500,000
AIP14X6-21	AIP-21-50-01	One (1) Blower	1	591,000	591,000
AIP14X6-21	AIP-21-50-03	One (1) Loader	1	359,840	359,840
AIP14X6-21	AIP-21-50-05	One (1) Sweeper	1	450,000	<u>450,000</u>
					1,400,840
AIP14Y7-22	AIP-21-10-05	Twy A Pavement Rehabilitation, Phase 2 of 2	1	2,000,000	<u>0</u>
					0
PFC20-04	PFC-21-20-15	Terminal Fire Alarm Replacement	1	1,745,250	1,745,250
PFC20-04	PFC-21-20-15	Terminal Fire Alarm Replacement	1	(1,300,000)	(1,300,000)
					<u>445,250</u>
R&C21	R&C-21-20-07	Automatic Fire Doors for each airline	1	199,000	199,000
R&C21	R&C-21-30-15	Hangar 1 Sprinkler	1	100,000	100,000
R&C21	R&C-21-20-14	Computer Based Training	1	151,000	151,000
R&C21	R&C-21-20-12	Replace Airside High Mast Lights with LED lights	1	350,000	<u>350,000</u>
					800,000
					\$ 7,547,244

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
	Department Overview	Position Count	Account Summary		Account Detail

Capital Projects Completed**Capital Expenditure**

79400		Current Year Capital Expenditures			
AIP142-20	AIP-21-20-11	Passenger Boarding Bridge Renovation, Funded 10	1	3,489,700	3,489,700
AIP142-20	AIP-21-20-11	Passenger Boarding Bridge Renovation, Funded 10	1	(3,489,700)	<u>(3,489,700)</u>
					0
NYS GRANT	NYS-21-20-03	Loading Dock Freight Elevator, Funded by NYSDO	1	350,000	350,000
NYS GRANT	NYS-21-20-03	Loading Dock Freight Elevator, Funded by NYSDO	1	(350,000)	<u>(350,000)</u>
					0
R&C21	R&C-21-20-01	Terminal Improvement	1	300,000	300,000
R&C21	R&C-21-30-01	LED Upgrade Exterior Lights -Terminal - High Mast	1	27,000	27,000
R&C21	R&C-21-30-03	LED Upgrade Exterior Lights -Terminal Front	1	14,000	14,000
R&C21	R&C-21-30-05	LED Upgrade Exterior Lights	1	14,000	14,000
R&C21	R&C-21-30-07	Acquisition of Street Lights	1	220,000	220,000
R&C21	R&C-21-20-05	Elevator Modernization for Elevator #12, Gate A, B	1	195,000	195,000
R&C21	R&C-21-00-00	Projects Completed in 2021	1	(770,000)	<u>(770,000)</u>
					0
					<u>\$ 0</u>

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MESSAGE

DEPARTMENT /
COST CENTER
OVERVIEW

DEBT
SERVICE

CAPITAL
IMPROVEMENT
PROGRAM

RATES
AND
CHARGES

SUPPLEMENTAL
INFORMATION

Department Overview

Position Count

Account Summary

Account Detail

13,149,244

BUDGET MESSAGE	DEPARTMENT / COST CENTER OVERVIEW	DEBT SERVICE	CAPITAL IMPROVEMENT PROGRAM	RATES AND CHARGES	SUPPLEMENTAL INFORMATION
Department Overview	Position Count		Account Summary		Account Detail
Other					
Contributed Capital					
00911	Contributed Capital - FAA				
	MFZ-Additional Funding		1	400,000	<u>400,000</u> 400,000
AIP141-20	MFZ-Airport Master Plan		1	751,154	<u>751,154</u> 751,154
AIP142-20	MFZ-FAA Entitlement Passenger Boarding Bridge Renovation		1	3,489,700	<u>3,489,700</u> 3,489,700
AIP143-20	MFZ-FAA Entitlement - CARES Act, recorded as Non Operating Re		-	0	<u>0</u> 0
AIP14X4-21	MFZ-FAA Entitlement - Twy A Pavement Rehabilitation		1	4,500,000	<u>4,500,000</u> 4,500,000
AIP14X5-21	MFZ-FAA Entitlement Rwy 01/19 Approach Obstruction Removal		1	1,000,000	<u>1,000,000</u> 1,000,000
AIP14X6-21	MFZ-FAA Entitlement - Equipment Purchases		1	1,400,840	<u>1,400,840</u> 1,400,840
PFC20-04	MFZ-PFC20-04 Fund Drawdown		1	1,200,000	1,200,000
PFC20-04	MFZ-PFC20-04 Fund Drawdown		1	255,000	<u>255,000</u>
					<u>1,455,000</u>
			0		\$ 12,996,694
00912	Contributed Capital - State				
	MFZ-NYS Grant For Loading Dock 70/30		1	245,000	<u>245,000</u>
			0		<u>245,000</u>
					\$ 245,000
					13,241,694