



**ALBANY COUNTY AIRPORT AUTHORITY
REGULAR MEETING
AGENDA
June 8, 2026**

General:

- 1. Chairman's Remarks**
- 2. Approval of Minutes**

Regular Meeting – May 12, 2026
Special Meeting – May 18, 2026
Special Meeting – May 27, 2026
- 3. Communications and Report of Chief Executive Officer**
- 3A. Reports of Committees**
 - CIC

Reports:

- 4. Chief Operating Officer**
 - Main Terminal Expansion Update
- 5. Chief Financial Officer**
- 6. Project Development**
 - Concourse A Update
- 6 B. Planning**
- 7. Counsel**
- 8. Concessions/Ambassador Program**
- 9. Public Affairs**
- 9 A. Art & Culture Program**

Action Items:

- 10. Authorization of Contracts, Leases, Contract Negotiations, Contract Amendments and Action Items**
 - 10.1 Contract No. 1240-DEM for Demolition of Facility located at 83 Heritage Lane to Jackson Demolition**
 - 10.2 Amendment No. 3 for Contract No. 1153-I Construction Inspection services for Pre-TSA Terminal Expansion with Creighton Manning Engineering, LLP.**
 - 10.3 CORRECTION - Annual Service Contract: Authorization to Award One Year Extension to Contract No. SC-1045 Maintenance & Testing Services of the Fire Detection, Alarm & Suppression System with Johnson Controls Fire Protection, LP**
 - 10.4 Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase of hydraulic door for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air.**
 - 10.5 Service contract SC-1273 with Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant")**
- 11. Authorization of Change Orders**
 - 11.1 Change Order No. 21: Authorization to Award Contract Change Order #20 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC**
 - 11.2 Change Order No. 13: Authorization to Award Contract Change Order No. 12 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.**
- 12. Authorization of Federal and State Grants**
- 13. Informational**

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual

AGENDA ITEM NO. 1

Chairman's Remarks

AGENDA ITEM NO. 2

Approval of Minutes

AGENDA ITEM NO. 3

Communications and Report of Chief Executive Officer

AGENDA ITEM NO. 4

Chief Operating Officer

AGENDA ITEM NO. 5

Chief Financial Officer



Albany County Airport Authority

Monthly Financial Report

As of April 30, 2026



April 2026 Financial Performance

INTRODUCTION

The attached report includes the Airport's April 2026 statistical highlights, financial information, and operating information. This financial information is presented for the purposes of comparing budget to actual results and for indicating generally how revenues and expenses have compared to budgeted revenues and expenses through April 2026. The financial information presented herewith is prepared on the Albany County Airport Authority's budgetary basis of accounting. The information provided in this report does not include a forecast of the effects of the final settlement based upon the calculation provided for in the 2026 Airport Use and Lease Agreement or make any provision for accrual of funds owed to or from the Signatory Airlines. *This report includes preliminary operating and performance statistics and financial forecasts based upon the budgetary basis of accounting estimates that involve uncertainties that could result in actual financial results differing materially from preliminary estimates.* This report is divided into the following sections: Statistical Information, Financial Information, Airline Rates & Charges, Airport Revenues, Combined Management Expenses, Other Revenues and Expenses, Airline Incentives, Million Air FBO Operations, Line of Credit, Federal (FAA) & State Grants and Employee Counts.

STATISTICAL INFORMATION

Below are the key performance indicators for ALB through April 2026:

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Enplanements	Current Month	130,018	132,191	1.6%	132,964	-0.6%
	Year-to-Date	468,454	493,904	5.2%	477,371	3.5%
Aircraft Seats	Current Month		172,808		166,347	3.9%
	Year-to-Date		624,904		613,763	1.8%
Load Factor	Current Month		76%		80%	-4.3%
	Year-to-Date		79%		78%	1.6%
Aircraft Operations	Current Month	4,555	6,473	29.6%	4,843	33.7%
	Year-to-Date	16,021	20,519	21.9%	17,270	18.8%
Landed Weight (1,000#)	Current Month	168,097	164,516	-2.2%	153,552	7.1%
	Year-to-Date	618,486	582,659	-6.1%	562,893	3.5%
Cargo & Mail (Tons)	Current Month	1,624	1,487	-9.2%	1,508	2.0%
	Year-to-Date	6,386	5,306	-20.4%	5,642	-6.0%

FINANCIAL INFORMATION

Unrestricted working capital has improved by \$9,767,775 since January 1, 2026. Total unrestricted cash as of April 30, 2026 is \$50,853,274, an increase of \$10,210,118 since the beginning of 2026. Unrestricted cash has been used to fund capital activities instead of using the line of credit. With the inflow of capital grants from the FAA, cash was transferred back to the unrestricted accounts which accounts for the increase in unrestricted cash.

	4/30/2026	12/31/2025	Change
Cash	\$50,853,274	\$40,643,156	\$10,210,118
Accounts Receivable	3,949,793	6,867,441	(2,917,648)
Prepaid Expenses	505,439	1,426,597	(921,158)
Unrestricted Assets	55,308,506	48,937,194	6,371,312
Payables from Unrestricted Assets	(11,600,837)	(14,997,300)	3,396,463
Unrestricted Working Capital	<u>\$43,707,669</u>	<u>\$33,939,894</u>	<u>\$ 9,767,775</u>

The summary of Revenues, Expenses and Net Results shows YTD 2026 results compared to the 2026 budgeted amounts and 2025 actual amounts. The summary shows the YTD net operating results for 2026 are more than the amount budgeted by \$2,954,120. These YTD results do not reflect the adjustments for year-end settlement or reflect other year-end adjustments for 2026 which affect the revenue sharing with the airlines.

	2026 YTD Budget	2026 YTD Actual	2025 YTD Actual	Prior Year Variance
Airport revenues	\$21,105,068	\$21,592,390	\$20,636,856	955,534
FBO revenues less cost of sales	2,532,835	2,664,338	2,650,519	13,819
Total operating expenses	(18,274,481)	(16,260,811)	(16,197,335)	(63,476)
Operating results	5,363,422	7,995,917	7,090,040	905,877
Other revenue and (expenses), net	(1,327,505)	(1,005,880)	(1,287,609)	281,729
Net results	<u>\$ 4,035,917</u>	<u>\$ 6,990,037</u>	<u>\$ 5,802,431</u>	
Net variances: (2026 Actual to Budget)		<u>\$ 2,954,120</u>		
(2026 Actual to 2025 Actual)				<u>\$ 1,187,606</u>

Under the revenue sharing formula, the net revenues or deficiency at year-end are split fifty (50) percent to the signatory airlines and fifty (50) percent to the Authority, subject to certain limitations which require the airlines to ensure the Authority's net revenues are not less than 125 percent of its annual debt service requirement.

The summary information above does not reflect the effect of allocating all budget variances in accordance with the Airport Use and Lease Agreement or the potential assessment of charges to meet debt service coverage requirements, and accordingly, does not reflect the amount of an accumulated potential year-end settlement with the signatory airlines.

AIRLINE RATES AND CHARGES

Airline Rates and Charges shown for 2026 are based on the adopted budget and are calculated using the formulas incorporated into the Airline Use and Lease Agreement. Final 2026 rates will be calculated in the final settlement and revenue sharing report. The signatory airlines will be billed or credited for their share of any final variance and the Authority will fund its share of any negative variance from its reserves.

AIRPORT REVENUES

AIRPORT REVENUES for YTD 2026 are \$21,592,390 and are \$487,322 more than the \$21,105,068 budget to date. The main contributors to the increase are parking and rental car revenues.

FBO NET OPERATING REVENUES (revenues less cost of sales) for YTD 2026 are \$2,664,338 and are \$131,502 greater than the \$2,532,835 YTD budget.

PUBLIC PARKING REVENUES for YTD 2026 total \$9,201,060 compared to \$8,492,107 in YTD 2025, a 8.3% increase and are \$3,340 less than budgeted for 2026. Parking revenue per passenger increased from \$17.79 in YTD 2025 to \$18.63 in YTD 2026.

RENTAL CAR REVENUES for YTD 2026 total \$1,585,779 compared to \$1,464,117 in YTD 2025 and are \$144,902 higher than budgeted for 2026. Rental car revenue per passenger was \$3.21 in YTD 2026 compared to \$3.07 in YTD 2025.

FOOD AND BEVERAGE REVENUES for YTD 2026 total \$508,582 compared to \$484,851 in YTD 2025 and are \$39,565 higher than budgeted for 2026. Revenue per passenger was \$1.03 in YTD 2026, which is a decrease from \$1.02 in YTD 2025.

RETAIL REVENUES for YTD 2026 total \$349,413 compared to \$336,556 in YTD 2025 and are \$17,129 higher than budgeted. Revenue per passenger was \$0.71 in YTD 2026 compared to \$0.71 in YTD 2025.

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Parking	Current Month	\$ 2,607,691	\$ 2,475,996	-5.3%	\$ 2,363,651	4.8%
	Year-to-Date	\$ 9,204,400	\$ 9,201,060	0.0%	\$ 8,492,107	8.3%
	YTD Rev/Enp	\$ 19.65	\$ 18.63	-5.5%	\$ 17.79	4.7%
Rental Cars	Current Month	\$ 409,438	\$ 412,193	0.7%	\$ 410,510	0.4%
	Year-to-Date	\$ 1,440,877	\$ 1,585,779	9.1%	\$ 1,464,117	8.3%
	YTD Rev/Enp	\$ 3.08	\$ 3.21	4.2%	\$ 3.07	4.7%
Food and Beverage	Current Month	\$ 128,562	\$ 141,883	9.4%	\$ 133,553	6.2%
	Year-to-Date	\$ 469,017	\$ 508,582	7.8%	\$ 484,851	4.9%
	YTD Rev/Enp	\$ 1.00	\$ 1.03	2.8%	\$ 1.02	1.4%
Retail	Current Month	\$ 89,567	\$ 90,645	1.2%	\$ 92,302	-1.8%
	Year-to-Date	\$ 332,595	\$ 349,413	4.8%	\$ 336,556	3.8%
	YTD Rev/Enp	\$ 0.71	\$ 0.71	-0.4%	\$ 0.71	0.3%

COMBINED MANAGEMENT OPERATING EXPENSES

The airports three operating centers have combined operating expense results (including FBO cost of sales) is as follows:

	2026 YTD Budget	2026 YTD Actual	Budget Variance	2025 YTD Actual	Prior Year Variance
AvPorts	\$13,767,820	\$12,003,516	\$ (1,764,304)	\$12,390,633	\$ (387,117)
Million Air	3,953,330	3,711,221	(242,109)	3,465,708	245,513
Authority	2,166,200	2,273,194	106,994	2,069,483	203,711
Total	\$19,887,350	\$17,987,931	\$ (1,899,419)	\$17,925,824	\$ 62,107
Variance			-9.6%		0.3%

OTHER REVENUES AND EXPENSES

Other revenues and expenses when netted together for YTD 2026 are \$321,625 more than budgeted mainly due to more YTD PFCs collections.

AIRLINE INCENTIVES

Airline incentives paid to new entrant carriers or for new route services for YTD through April was \$303,666 compared to \$131,088 for YTD 2025.

MILLION AIR FBO OPERATIONS

The commercial and retail YTD revenues and cost of sales results are as follows:

	2026 YTD Budget	2026 YTD Actual	Budget Variance	2025 YTD Actual	Prior Year Variance
Revenues	\$ 4,145,704	\$ 4,391,457	\$ 245,753	\$ 4,379,009	\$ 12,448
Cost of Sales	(1,612,869)	(1,727,120)	(114,251)	(1,728,489)	1,369
Net results before O & M Expenses	\$ 2,532,835	\$ 2,664,337	\$ 131,502	\$ 2,650,520	\$ 13,817
			5.2%		0.5%

2026 YTD Net Results before YTD Operating and Maintenance expenses were \$131,502 more than budgeted and \$13,817 more than YTD 2025.

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Jet A	Current Month	110,175	81,571	-35.1%	86,374	-5.6%
	Year-to-Date	396,481	421,883	6.0%	387,284	8.9%
AvGas	Current Month	6,282	5,971	-5.2%	6,529	-8.5%
	Year-to-Date	17,803	20,460	13.0%	17,632	16.0%
Deicing Gallons Sprayed	Current Month	4,473	1,615	-177.0%	3,798	-57.5%
	Year-to-Date	50,258	44,479	-13.0%	34,688	28.2%
Deicing Gallons Consortium	Current Month	3,010	369	-715.7%	1,526	-75.8%
	Year-to-Date	46,320	73,601	37.1%	48,128	52.9%

Operating expenses, not including the cost of retail sales, for YTD 2026 were \$356,360 less than budgeted. A statement of FBO Results is included.

LINE OF CREDIT

On February 28, 2024 the Authority closed on a \$30 million line of credit with M&T Bank to provide cash to help fund Authority payments on the terminal connector project until the reimbursements from the NYS DOT and FAA are received. Below is the activity on the line of credit:

	Draw Date	Amount	Repayment Date	Partial Repayment Amount	Partial Repayment Date	Partial Repayment Amount	Partial Repayment Date	Current LOC Balance
LOC Draw 01	8-Mar-24	\$ 984,381.73	12-Aug-24					
LOC Draw 02	8-Mar-24	761,816.97	2-Apr-24					
LOC Draw 03	20-Mar-24	959,655.24	8-Apr-24					
LOC Draw 04	9-May-24	2,152,308.12	1-Jul-24					
LOC Draw 05	9-May-24	1,285,737.86	1-Jul-24					
LOC Draw 06	14-Jun-24	2,586,897.15	2-Oct-24					
LOC Draw 07	14-Jun-24	2,337,750.23	2-Oct-24					
LOC Draw 08	22-Aug-24	4,055,372.75	16-Oct-24					
LOC Draw 09	15-Nov-24	3,159,332.20	10-Jan-25					
LOC Draw 10	23-Dec-24	1,554,653.15		293,829.45	15-Jul-25	1,260,823.70	14-Nov-25	
LOC Draw 11	16-Jan-25	1,045,137.75		197,531.03	15-Jul-25	847,606.72	14-Nov-25	
LOC Draw 11	16-Jan-25	1,667,596.47	27-Mar-25					
LOC Draw 12	27-Feb-25	875,236.80		165,419.76	15-Jul-25	709,817.04	14-Nov-25	
LOC Draw 12	27-Feb-25	1,342,431.04	18-Apr-25					
LOC Draw 13	5-Mar-25	1,104,266.22	18-Apr-25					
LOC Draw 13	5-Mar-25	1,366,011.17	18-Apr-25					
LOC Draw 14	28-Apr-25	618,447.81		116,886.64	15-Jul-25	501,561.17	14-Nov-25	
LOC Draw 14	28-Apr-25	579,232.10	2-Jun-25					
LOC Draw 15	12-May-25	391,933.11	2-Jun-25					
LOC Draw 15	12-May-25	937,919.23		177,266.73	15-Jul-25	760,652.50	14-Nov-25	
LOC Draw 16	28-May-25	896,225.85	15-Jul-25					
LOC Draw 16	28-May-25	1,099,420.41	14-Nov-25					
LOC Draw 17	23-Jun-25	326,556.42	4-Sep-25					
LOC Draw 17	23-Jun-25	1,442,159.62	14-Nov-25					
LOC Draw 18	4-Aug-25	448,729.65	30-Oct-25					
LOC Draw 18	4-Aug-25	2,761,014.98	14-Nov-25					
LOC Draw 19	22-Sep-25	502,138.65	29-Dec-25					
LOC Draw 19	22-Sep-25	1,712,359.32	14-Nov-25					
LOC Draw 19	22-Sep-25	1,547,250.22	14-Nov-25					
LOC Draw 20	9-Dec-25	788,486.03	2-Feb-26					
LOC Draw 20	9-Dec-25	2,438,083.80	13-Apr-26					
LOC Draw 21	14-Jan-26	1,863,455.39	13-Apr-26					
LOC Draw 21	14-Jan-26	1,642,515.80	13-Apr-26					
Outstanding								\$ -

The line of credit renewed on February 28, 2025 with a two year term expiring on February 28, 2027.

FEDERAL (FAA) & NYS DOT GRANTS

The Authority accepts various FAA and NYS DOT grants to fund capital improvements at the Airport. Below is the status of the current grants as of April 30, 2026:

FAA Grants:	FAA Grant #	Grant Amount	Balance
Acquire Snow Removal Equipment	147-2021	\$ 1,537,635	\$ 582,999
American Rescue Plan Act (ARPA)	148-2022	\$ 12,113,224	\$ -
Rehabilitate Rwy 10/28 & Taxiway C	150-2022	\$ 7,144,824	\$ -
Replace ATCT HVAC & Roof	151-2023	\$ 2,000,000	\$ 228,206
Reconstruct Terminal A & 2 PBBs	152-2025	\$ 10,600,000	\$ 1,336,944
Rehabilitate Rwy 1/19 & Perimeter Road	153-2025	\$ 9,326,858	\$ 1,374,758
Reconstruct 60,000 of Existing Terminal	154-2026	\$ 21,915,184	\$ 6,814,565
Reconstruct General Aviation Apron	155-2026	\$ 12,936,210	\$ 12,643,790
Reconstruct General Aviation Apron Ph II	156-2026	\$ 5,390,559	\$ 5,390,559

New York State DOT Grants:	State Grant #	Grant Amount	Balance
Rehabilitate Rwy 10/28 & Taxiway C	1A00.30	\$ 394,777	\$ 100
Replace ATCT HVAC & Roof	1A00.31	\$ 52,632	\$ 52,632
Rehabilitate Rwy 1/19 & Perimeter Road	1A00.32	\$ 518,159	\$ 518,159
Reconstruct Terminal A & 2 PBBs	1A00.33	\$ 278,948	\$ 278,948
Reconstruct 60,000 of Existing Terminal	TBD	\$ 1,217,510	\$ 1,217,510
Rehabilitate Elevators	1A00.94	\$ 1,612,560	\$ 1,080,009
Terminal Expansion Connector	1A00.95	\$ 60,000,000	\$ 14,645,388

EMPLOYEE COUNTS

	2025		2026					Variance Budget vs.
	Budget	Dec-25	Budget	Jan-26	Feb-26	Mar-26	Apr-26	Apr-26
AvPorts:								
Airfield	29.5	22.5	31.5	19.5	21.5	21.5	21.5	10.0
Terminal	41.0	33.0	46.0	31.0	37.0	37.0	33.0	13.0
Loading Bridges	3.0	3.0	3.0	3.0	3.0	3.0	3.0	-
Parking	33.0	29.0	40.5	28.5	28.5	29.5	28.5	12.0
Curbside Security	3.0	4.0	3.0	4.0	4.0	3.0	3.0	-
ARFF	26.0	25.0	26.0	25.0	25.0	25.0	25.0	1.0
Operations	22.0	17.0	22.0	17.0	17.0	18.0	19.0	3.0
Vehicles & Equipment	12.0	9.0	12.0	9.0	8.0	9.0	9.0	3.0
Administration	9.5	7.5	8.7	7.5	7.5	7.5	7.5	1.2
Total AvPorts Positions	179.0	150.0	192.7	144.5	151.5	153.5	149.5	43.2
Million Air:								
Commercial	11.0	11.0	14.0	14.0	14.0	14.0	14.0	-
General Aviation	22.0	22.0	23.0	21.0	21.0	21.0	21.0	2.0
Administration	5.0	4.0	5.0	5.0	5.0	5.0	5.0	-
Total Million Air Positions	38.0	37.0	42.0	40.0	40.0	40.0	40.0	2.0
Authority Positions	22.0	20.0	20.0	20.0	20.0	20.0	20.0	-
Total Positions	239.0	207.0	254.7	204.5	211.5	213.5	209.5	45.2

Albany International Airport
Airline and Direct Market Flights
For the week of June 7, 2026

<u>AIRLINE</u>	<u>Sunday</u>	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	<u>Saturday</u>
Allegiant	2	5		1	2	5	1
American	15	16	16	16	16	16	14
Avelo	1				1		
Breeze	1	2		1	1	2	1
Delta	9	9	9	9	9	9	7
Jet Blue	2	2	2	2	2	3	2
Southwest	10	11	11	11	11	11	12
United	9	9	9	9	9	9	8
	49	54	47	49	51	55	45

<u>DIRECT MARKET</u>	<u>Sunday</u>	<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>	<u>Saturday</u>
Atlanta	3	3	3	3	3	3	2
Baltimore	5	5	5	5	5	5	5
Charleston		1				1	
Charlotte	3	3	3	3	3	3	3
Charlotte/Concord	1				1		
Chicago-Midway	2	3	3	3	3	3	2
Chicago-O'Hare	7	7	7	7	7	7	6
Dallas/Ft. Worth	1	1	1	1	1	1	1
Denver	2	2	2	2	2	2	2
Detroit	4	4	4	4	4	4	4
Fort Lauderdale	1	2	1	1	1	3	1
Ft. Myers				1			1
Myrtle Beach		1				1	
Nashville	1	2	1	1	1	2	1
New York LaGuardia	2	2	2	2	2	2	1
Orlando	2	2	2	2	2	2	3
Orlando/Sanford				1	1		
Philadelphia	5	5	5	5	5	5	4
Punta Gorda	1	1			1	1	
Raleigh Durham	1	1			1	1	
Sarasota Bradenton	1						1
St. Petersburg		1				1	
Tampa							1
Washington/Dulles	4	4	4	4	4	4	4
Washington/Reagan	3	4	4	4	4	4	3
	49	54	47	49	51	55	45

Albany County Airport Authority

Statements of Net Position

	April 30, 2026	April 30, 2025
<u>ASSETS</u>		
CURRENT ASSETS		
Unrestricted Assets		
Cash and Cash Equivalents	\$18,608,125	\$6,755,072
Development Fund	32,245,149	31,113,767
Accounts Receivable	964,474	3,155,177
Leases	2,985,319	2,483,902
Prepaid Expenses	505,439	631,741
Total Unrestricted Assets	55,308,506	44,139,659
Restricted Assets		
Operating and Renewal Reserves	9,984,913	9,529,838
CFC Funds	512,308	494,075
Capital Funds	8,214,080	14,297,827
PFC Funds	4,755,679	8,284,923
Revenue Bond Funds	9,200,544	10,700,074
FAA Restricted Funds	232,161	223,899
Concession Improvement Funds	795,868	767,544
Total Restricted Assets	33,695,553	44,298,180
Total Current Assets	89,004,059	88,437,839
NON-CURRENT ASSETS		
Capital Assets	341,264,861	305,343,845
Lease Receivable	9,766,831	13,832,941
Prepaid Expenses	147,926	163,361
Total Non-Current Assets	351,179,618	319,340,147
Total Assets	440,183,677	407,777,986
<u>DEFERRED OUTFLOWS OF RESOURCES</u>		
Refunding	205,262	386,207
OPEB Expenses	324,737	622,429
Pension Expenses	731,279	930,867
Total Deferred Outflows of Resources	1,261,278	1,939,503
TOTAL ASSETS AND DEFERRED OUTFLOWS	441,444,955	409,717,489
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES		
Payable from Unrestricted Assets	11,600,837	8,793,009
Payable from Restricted Assets	16,034,227	20,287,961
Total Current Liabilities	27,635,064	29,080,970
NON-CURRENT LIABILITIES		
Bonds and other debt obligations	33,835,564	42,768,796
Net OPEB Liability	5,681,253	5,880,224
Net Pension Liability - proportionate share	808,542	775,961
Total Non-Current Liabilities	40,325,359	49,424,981
Total Liabilities	67,960,423	78,505,951
<u>DEFERRED INFLOWS OF RESOURCES</u>		
Concession Improvement Funds	1,236,455	1,103,181
OPEB Expenses	603,874	725,677
Pension Expenses	53,781	379,064
Leases	11,860,890	15,194,017
Total Deferred Inflows of Resources	13,755,000	17,401,939
<u>NET POSITION</u>		
Invested in Capital Assets, net of Related Debt	300,867,081	259,637,561
Restricted	23,699,241	26,642,735
Unrestricted	35,163,210	27,529,303
Net Position	359,729,532	313,809,599
TOTAL LIABILITIES, DEFERRED INFLOWS AND NET POSITION	\$ 441,444,955	\$ 409,717,489

Albany County Airport Authority
2026 Summary of Revenues, Expenses and Net Results
For the four months ended April 30, 2026

	2026 Adopted FY Budget	Budget YTD	April 2026 Actual YTD	Variance YTD	Variance %	April 2025 YTD Unaudited	2026 Actual/ Prior Year Variance %
AIRPORT OPERATING REVENUES							
Airline	\$ 14,191,203	\$ 6,970,107	\$ 7,196,995	\$ 226,888	3.3%	\$ 7,113,405	1.2%
Non-Airline	43,420,569	14,134,961	14,395,395	260,434	1.8%	13,523,451	6.4%
Total Revenues	57,611,772	21,105,068	21,592,390	487,322	2.3%	20,636,856	4.6%
AIRPORT OPERATING EXPENSES							
Personal Services	15,047,390	4,979,233	4,390,507	(588,726)	-11.8%	4,318,479	1.7%
Employee Benefits	7,316,856	2,490,963	2,317,091	(173,872)	-7.0%	2,141,164	8.2%
Utilities & Communications	2,865,614	1,200,539	1,308,863	108,324	9.0%	1,187,077	10.3%
Purchased Services	9,084,020	3,896,408	3,173,692	(722,716)	-18.5%	3,673,592	-13.6%
Material & Supplies	6,631,003	2,464,274	2,399,214	(65,060)	-2.6%	2,259,485	6.2%
Office	1,168,560	499,756	333,188	(166,569)	-33.3%	309,044	7.8%
Administration	1,181,471	384,847	311,742	(73,105)	-19.0%	348,533	-10.6%
Non-Capital Equipment	18,000	18,000	42,413	24,413	0.0%	222,742	-81.0%
Total Expenses	43,312,914	15,934,020	14,276,710	(1,657,311)	-10.4%	14,460,116	-1.3%
AIRPORT OPERATING RESULTS	14,298,858	5,171,048	7,315,680	2,144,633	41.5%	6,176,740	18.4%
FBO OPERATING RESULTS	1,836,297	192,374	680,237	487,863	253.6%	913,301	-25.5%
TOTAL OPERATING RESULTS	16,135,155	5,363,422	7,995,917	2,632,496	49.1%	7,090,041	12.8%
OTHER REVENUES (EXPENSES)							
Interest Earnings	2,241,000	747,000	702,530	(44,470)	-6.0%	753,146	-6.7%
Passenger Facility Charges	3,648,084	1,216,028	1,548,378	332,350	27.3%	1,213,827	27.6%
ACAA Debt Service	(9,940,000)	(3,313,333)	(3,313,333)	-	0.0%	(3,305,420)	0.2%
Insurance Recoveries	-	-	15,525	15,525	0.0%	-	100.0%
Line of Credit Interest	(200,000)	(100,000)	(81,780)	18,220	-18.2%	(93,681)	0.0%
Grant Income	-	-	-	-	0.0%	21,719	0.0%
Improvement Charges	368,400	122,800	122,800	-	0.0%	122,800	0.0%
Total Other Revenues(Expenses)	(3,882,516)	(1,327,505)	(1,005,880)	321,625	-24.2%	(1,287,609)	-21.9%
INCOME/(LOSS) BEFORE CAPITAL CONTRIBUTIONS	12,252,639	4,035,917	6,990,037	2,954,121	73.2%	5,802,432	20.5%
AIRLINE INCENTIVES	(400,000)	(133,333)	(303,666)	(170,333)	127.7%	(131,088)	131.7%
CAPITAL CONTRIBUTIONS	-	-	6,048,778	6,048,778	0.0%	2,354,006	0.0%
INCREASE (DECREASE) IN NET POSITION	\$ 11,852,639	\$ 3,902,583	\$ 12,735,149	8,832,565	226.3%	8,025,350	58.7%
NET POSITION, BEGINNING OF PERIOD			346,994,383			305,784,249	
NET POSITION, END OF PERIOD			\$ 359,729,532			\$ 313,809,599	
RECONCIATION TO AIRLINE FUNDS REMAINING:							
NET RESULTS BEFORE CAPITAL CONTRIBUTION	12,252,639	4,035,917	6,990,037	2,954,121	73.2%	5,802,432	20.5%
Less: Capital Improvements	(6,000,000)	(2,000,000)	(2,000,000)	-	0.0%	(4,044,255)	-50.5%
Less: Reserve Requirements	66,020	22,007	22,007	-	0.0%	(650,670)	-103.4%
NET RESULTS	6,318,659	2,057,923	5,012,043	2,954,121	143.5%	1,107,507	352.6%
Revenue Sharing:							
Transfer to/from Airlines (50%)	3,159,330	1,028,962	2,506,022	1,477,061	143.5%	553,754	352.6%
Authority Share (50%)	3,159,330	1,028,962	2,506,022	1,477,061	143.5%	553,754	352.6%
Less: Airline Incentives	(400,000)	(133,333)	(303,666)	(170,333)	127.7%	(131,088)	131.7%
Net Authority Share	\$ 2,759,330	\$ 895,628	\$ 2,202,356	\$ 1,306,728	145.9%	\$ 422,666	421.1%

Albany County Airport Authority
Operating Revenues
For the four months ended April 30, 2026

	2026	April 2026				April	2026 Actual/
	Adopted FY	Budget	Actual	Variance	Variance	2025 YTD	Prior Year
	Budget	YTD	YTD	YTD	%	Unaudited	Variance %
AIRLINE REVENUES							
COMMERCIAL							
Landing Fees-Signatory	\$ 7,550,919	\$ 2,636,931	\$ 2,805,979	\$ 169,048	6.4%	\$ 2,671,078	5.1%
Airline Apron Fees	1,138,138	379,380	399,545	20,166	5.3%	334,613	19.4%
Glycol Disposal Fee	317,500	275,000	271,435	(3,566)	-1.3%	253,771	7.0%
CARGO							
Landing Fees-Signatory	854,000	265,805	248,382	(17,423)	-6.6%	243,851	1.9%
TERMINAL							
Loading Bridges	745,324	248,441	217,386	(31,054)	-12.5%	277,763	-21.7%
Space Rental	3,585,322	3,164,551	3,212,174	47,623	1.5%	3,287,299	-2.3%
Non-Signatory Per Turn Fee	0	0	42,094	42,094	0.0%	45,031	-6.5%
TOTAL AIRLINE REVENUES	14,191,203	6,970,107	7,196,995	226,888	3.3%	7,113,405	1.2%
NON-AIRLINE REVENUES							
AIRFIELD							
Tenant Maintenance	43,708	14,569	0	(14,569)	-100.0%	25,741	-100.0%
Total Airfield	43,708	14,569	0	(14,569)	-100.0%	25,741	-100.0%
TERMINAL							
Utility Reimbursement	44,155	14,399	14,810	411	2.9%	13,229	12.0%
Tenant Maintenance	24,000	8,000	(19,778)	(27,778)	-347.2%	0	0.0%
Space Rent - Non Airline	196,915	65,638	77,201	11,562	17.6%	82,850	-6.8%
Space Rent - Fixed Non Airline	565,554	188,518	209,209	20,691	11.0%	188,518	11.0%
Food & Beverage	1,596,810	469,017	508,582	39,565	8.4%	484,851	4.9%
Retail	1,059,270	332,284	349,413	17,129	5.2%	336,556	3.8%
ATM	14,480	4,827	4,806	(21)	-0.4%	4,796	0.2%
Operating Permits	395,253	136,441	167,825	31,383	23.0%	163,678	2.5%
Vending Machines	19,800	6,600	6,141	(459)	-7.0%	6,765	-9.2%
Baggage Cart Rentals	15,000	5,000	(3,104)	(8,104)	-162.1%	4,346	-171.4%
Total Terminal	3,931,237	1,230,725	1,315,104	84,380	6.9%	1,285,588	2.3%
GROUND TRANSPORTATION							
Parking	25,731,850	9,204,400	9,201,060	(3,340)	0.0%	8,492,107	8.3%
Rental Cars	6,988,020	1,440,877	1,585,779	144,902	10.1%	1,464,117	8.3%
Access Fees	0	0	0	0	0.0%	65,005	-100.0%
TNCs	408,000	136,000	147,136	11,136	8.2%	136,832	7.5%
Garage Space Rent	93,294	31,098	31,098	0	0.0%	29,030	7.1%
Garage Kiosk Rent	21,600	7,200	7,200	0	0.0%	7,200	0.0%
Total Ground Transportation	33,242,764	10,819,575	10,972,273	152,697	1.4%	10,194,291	7.6%
OTHER AIRPORT							
Telephone System - Tenants	45,916	15,305	14,972	(333)	-2.2%	15,481	-3.3%
Building Rental	105,752	25,412	25,412	0	0.0%	25,293	0.5%
Control Tower Rental	824,812	274,196	274,196	0	0.0%	263,549	4.0%
Air Cargo Facility	1,315,376	438,459	434,931	(3,527)	-0.8%	438,459	-0.8%
State Executive Hangar	1,247,083	415,694	415,694	0	0.0%	415,694	0.0%
T Hangars	195,960	65,320	57,763	(7,557)	-11.6%	52,398	10.2%
Tie Downs	1,680	560	1,538	978	174.6%	561	174.2%
Industrial Park	627,302	204,984	232,187	27,203	13.3%	179,928	29.0%
Land Rental	391,994	127,837	127,837	0	0.0%	134,365	-4.9%
Hangar Rental	1,013,693	332,693	332,422	(270)	-0.1%	318,505	4.4%
Antenna Space Rental	86,006	28,630	28,630	0	0.0%	28,176	1.6%
Internet and Cable Access	2,660	1,220	1,220	0	0.0%	720	69.4%
Fingerprinting	45,600	15,200	14,912	(289)	-1.9%	16,956	-12.1%
Tenant Maintenance	998	333	0	(333)	-100.0%	0	0.0%
Ebay/Scrap/Equipment Sales	5,000	1,667	1,599	(67)	-4.0%	14,091	-88.6%
Utility Reimbursement	176,030	78,582	122,873	44,291	56.4%	87,638	40.2%
Reimbursement of Property Taxes	45,000	20,000	11,598	(8,402)	-42.0%	19,372	-40.1%
Other	72,000	24,000	10,234	(13,766)	-57.4%	6,644	54.0%
Total Other Airport	6,202,860	2,070,091	2,108,018	37,927	1.8%	2,017,831	4.5%
TOTAL NON AIRLINE REVENUES	43,420,569	14,134,961	14,395,395	260,434	1.8%	13,523,451	6.4%
TOTAL REVENUES	\$ 57,611,772	\$ 21,105,068	\$ 21,592,391	\$ 487,323	2.3%	\$ 20,636,855	4.6%

Albany County Airport Authority
FBO Results
For the four months ended April 30, 2026

	2026 Adopted FY Budget	April 2026				April 2025 YTD Unaudited	2026 Actual/ Prior Year Variance %
	Budget YTD	Actual YTD	Variance YTD	Variance %			
REVENUES							
Retail Fuel							
Jet A Fuel Sales	\$ 6,167,000	\$ 1,713,324	\$ 1,645,129	\$ (68,195)	-4.0%	\$ 1,661,120.0	-1.0%
AvGas Fuel Sales	462,400	114,628	121,073	6,444	5.6%	97,095	24.7%
Commercial AvGas Fuel Sales	18,000	6,000	4,543	(1,457)	-24.3%	3,861	17.7%
Auto & Diesel Fuel Sales	290,000	130,671	149,037	18,366	14.1%	121,095	23.1%
Retail Fuel Sales	6,937,400	1,964,624	1,919,782	(44,842)	-2.3%	1,883,171	1.9%
Into Plane Fees	875,000	258,629	257,175	(1,454)	-0.6%	265,795	-3.2%
Fuel Farm Fees	1,230,000	358,555	352,242	(6,312)	-1.8%	376,951	-6.6%
General Aviation Landing Fees	482,500	117,500	131,077	13,577	11.6%	125,614	4.3%
Aircraft Parking Fees	650,000	165,000	223,575	58,575	35.5%	141,267	58.3%
Deicing Services	1,603,790	1,081,350	1,228,602	147,252	13.6%	1,341,002	-8.4%
FBO Properties	441,344	164,546	202,832	38,286	23.3%	218,088	-7.0%
FBO Services	135,500	35,500	76,173	40,673	114.6%	27,120	180.9%
TOTAL REVENUES	12,355,534	4,145,704	4,391,457	245,753	5.9%	4,379,009	0.3%
COST OF SALES							
Fuel Costs - Jet A	2,107,000	619,993	585,029	(34,964)	-5.6%	732,067	-20.1%
Fuel Discounts - Jet A	150,000	31,491	37,669	6,178	19.6%	50,848	-25.9%
Fuel Costs - SAF	0	0	0	0	0.0%	0	0.0%
Fuel Costs - AvGas	330,400	78,250	118,011	39,761	50.8%	68,992	71.0%
Fuel Discounts - AvGas	12,000	3,127	3,087	(40)	-1.3%	2,490	24.0%
Fuel Costs - Commercial AvGas	13,000	4,333	3,711	(622)	-14.4%	3,160	17.4%
Fuel Costs - Auto & Diesel	228,000	98,500	124,279	25,779	26.2%	99,095	25.4%
Total Fuel Costs	2,840,400	835,694	871,786	36,092	4.3%	956,652	-8.9%
Deicing Costs - Type I & IV	1,180,590	755,847	840,985	85,138	11.3%	760,880	10.5%
Customs Garbage, Oil & Other	64,000	21,328	14,348	(6,980)	-32.7%	10,957	30.9%
Total Cost of Sales	4,084,990	1,612,869	1,727,120	114,251	7.1%	1,728,489	-0.1%
Net Operating	8,270,544	2,532,835	2,664,338	131,502	5.2%	2,650,519	0.5%
OPERATING EXPENSES BY CATEGORY							
Personal Services							
Salaries	2,585,398	858,199	785,174	(73,025)	-8.5%	724,273	8.4%
Overtime	232,878	78,251	90,493	12,241	15.6%	58,473	54.8%
Total Personal Services	2,818,276	936,450	875,667	(60,784)	-6.5%	782,746	11.9%
Employee Benefits	860,516	311,530	258,247	(53,283)	-17.1%	218,219	18.3%
Utilities & Communications	116,800	48,435	60,445	12,011	24.8%	50,013	20.9%
Purchased Services	812,592	400,533	294,093	(106,440)	-26.6%	287,665	2.2%
Materials & Supplies							
Buildings	221,500	147,098	20,151	(126,947)	-86.3%	24,987	-19.4%
Grounds	37,500	12,000	19,896	7,896	65.8%	6,225	219.6%
Vehicles	991,744	322,260	367,913	45,653	14.2%	245,178	50.1%
Total Materials & Supplies	1,250,744	481,358	407,959	(73,398)	-15.2%	276,390	47.6%
Administrative Expenses	425,319	162,155	87,689	(74,466)	-45.9%	99,680	-12.0%
Non-Capital Equipment	150,000	0	0	0	0.0%	22,504	-100.0%
TOTAL EXPENSES	6,434,247	2,340,461	1,984,101	(356,360)	-15.2%	1,737,219	14.2%
FBO Net Direct Cost	\$ 1,836,297	\$ 192,374	\$ 680,237	\$ 487,863	253.6%	\$ 913,301	-25.5%

AGENDA ITEM NO. 6

Project Development

AGENDA ITEM NO. 7

Counsel

AGENDA ITEM NO. 8

Concessions/Ambassador Program

June 8, 2026

Concessions & Ambassador Program Report

Minority Representation in the Concessions Workforce

<u>Date</u> <u>2026</u>	<u>HMSHost</u>	<u>Paradies</u>	<u>Chick fil A</u> <u>(OHM)</u>	<u>Dunkin</u>	<u>Uncommon</u> <u>Grounds</u>	<u>Minority/Total</u> <u>%</u>
<u>January</u>	<u>21/55=38%</u>	<u>10/19=53%</u>	<u>23/30=77%</u>	<u>3/7=43%</u>	<u>14/25=56%</u>	<u>71/136=52%</u>
<u>February</u>	<u>27/53=51%</u>	<u>11/22=50%</u>	<u>23/30=77%</u>	<u>4/6=67%</u>	<u>14/21=67%</u>	<u>79/132=60%</u>
<u>March</u>	<u>24/62=38%</u>	<u>11/22=50%</u>	<u>23/30=77%</u>	<u>4/6=67%</u>	<u>12/21=57%</u>	<u>83/141=59%</u>
<u>April</u>	<u>27/61=44%</u>	<u>11/23=48%</u>	<u>23/31=74%</u>	<u>4/6=67%</u>	<u>12/17=77%</u>	<u>77/138=58%</u>
<u>May</u>	<u>27/63=43%</u>	<u>11/22=50%</u>	<u>24/32=75%</u>	<u>4/6=67%</u>	<u>15/21=72%</u>	<u>81/144=57%</u>
<u>June</u>						
<u>July</u>						
<u>August</u>						
<u>September</u>						
<u>October</u>						
<u>November</u>						
<u>December</u>						



**April 2026
Concession Revenue**

<u>Date</u>	<u>HMSHost</u>	<u>OHM</u>	<u>Paradies</u>	<u>Uncommon</u>	<u>Total</u>	<u>\$/Enp</u>
2026		<u>Chick fil A</u>		<u>Grounds</u>		
<u>January</u>	<u>545,399</u>	<u>194,850</u>	<u>345,633</u>	<u>151,806</u>	<u>1,237,688</u>	<u>\$11.32/enp</u>
<u>February</u>	<u>797,984</u>	<u>Closed</u>	<u>449,825</u>	<u>189,106</u>	<u>1,434,915</u>	<u>\$11.67/enp</u>
<u>March</u>	<u>888,373</u>	<u>42,183</u>	<u>498,381</u>	<u>206,502</u>	<u>1,632,439</u>	<u>\$12.62/enp</u>
<u>April</u>	<u>742,000</u>	<u>208,579</u>	<u>453,228</u>	<u>175,002</u>	<u>1,578,809</u>	<u>\$11.94/enp.</u>
<u>May</u>						
<u>June</u>						
<u>July</u>						
<u>August</u>						
<u>September</u>						
<u>October</u>						
<u>November</u>						
<u>December</u>						
Total						

Enplanements

January 2026 – 109,370
February 2026 – 123,015
March 2026 – 129,328
April 2026 – 132,191

Ambassador Program

2026 Totals

Tours

YTD

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
-	-	-	-	-	6							

Upcoming Tours:

East Greenbush Central School District

- Green Meadow Elementary – 3 classes – 2nd Grade
- Bell Top Elementary – 2 classes – 2nd Grade
- Capital District Home Schoolers
- Herkimer County – Owen D. Young Central School District – 4th Grade
- Northern Rivers – The Neil Hellman School

Jan Feb Mar April Total

Canines

3091	4014	5885	5309	4619	22,918
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Ambassador Hours

649	707	786	843	761	3746
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Guests Served

5789	4839	3627	7373	7146	28,774
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Ambassador Shifts

229	245	285	314	263	1,336
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Business Center –

May 200 +



AGENDA ITEM NO. 9

Public Affairs

AGENDA ITEM NO. 10

**Authorization of Contracts/Leases/Contract
Negotiations/Contract Amendments**

AGENDA ITEM NO. 10.1

**Request to award Contract #1240-DEM for the
Demolition of the facility at 83 Heritage Lane to
Jackson Demolition.**

AGENDA ITEM NO: 10.1
MEETING DATE: June 8, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT:

Contact Person: *John LaClair, P.E. Chief Engineer*

PURPOSE OF REQUEST:

Request to award Contract #1240-DEM for the Demolition of the facility at 83 Heritage Lane to Jackson Demolition.

CONTRACT AMOUNT:

Total Contract Amount: *\$46,060.00*

BUDGET INFORMATION:

Federal Airport Improvement Program

Anticipated in Current ALB Capital Plan : Yes J No NA

Funding Account No.: Capital

FISCAL IMPACT – FUNDING

Federal N/A State N/A Airport 100% NA

Term of Funding: 2026-2027

Grant No. : N/A State PIN: N/A

JUSTIFICATION:

Request is made to award Contract 1240-DEM for the Demolition of the Facility at 83 Heritage Lane for \$46,060.00 to Jackson Demolition of Schenectady, New York. The existing laundry facility (formerly owned by Albany County) at 83 Heritage Lane is scheduled to be demolished to expand the parking lot adjacent to the building.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES J NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES J NO .

BACK-UP MATERIAL: *Please refer to ACAA Bid tab.*

CONTRACT #1240-DEM
Demolition of Facility located at 83 Heritage Lane, Albany, NY

Company Name	Gentile Construction	Dan's Hauling & Demo, Inc.	Jackson Demolition	Jag Environmental, LLC	David Frueh Contracting, LLC	Ritter & Paratore, Inc.	Cristo Demolition, Inc.
Addendum #1	X	X	X	X	X	X	X
Addendum #2	X	X	X	X	X	X	X
Lump Sum Bid	\$152,000.00	\$55,700.00	\$46,060.00	\$194,000.00	\$58,880.00	\$68,888.00	\$98,600.00
Bid Bond	5%	5%	5%	5%	CHECK	5%	5%
Board of Directors	X	X	X	X		X	X
Non-Collusion	X	X	X	X	X	X	X
Qualification Questionnaire	X	X	X		X	X	X
Acknowledgment	X	X	X		X	X	X

I, Bobbi Matthews, certify that this bid tabulation is a true copy of the prices submitted by each bidder for the construction project shown above.

Albany Airport Authority Purchasing Department

Bobbi Matthews

Bobbi Matthews
Purchasing Agent

Sworn to before me this 21st day of May, 2026

Jennifer A. Munger
Notary Public

JENNIFER A. MUNGER
Notary Public, State of New York
No. 01MU6246332
Qualified in Schenectady County
Commission Expires Aug. 08, 2027



AGENDA ITEM NO. 10.2

**Amendment No. 3 for Contract No. 1153-I Construction
Inspection Services for Pre-TSA Terminal Expansion
with Creighton Manning Engineering, LLP**

AGENDA ITEM NO: 10.2
MEETING DATE: June 8, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Planning and Engineering*

 Contact Person: *John A. O'Donnell, Chief Operating Officer*

PURPOSE OF REQUEST:

Amendment No. 3 for Contract No. 1153-I Construction Inspection services for Pre-TSA Terminal Expansion with Creighton Manning Engineering, LLP.

CONTRACT AMOUNT:

Base Amount: \$1,272,125.02
Amendment No. 1: 374,275.74 – ACAA Approved 10/15/2024
Amendment No. 2: 736,527.12 – ACAA Approved 05/12/2025
Amendment No. 3: -0- *
Total \$2,382,927.88

**Pending approval at this meeting.*

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA
Funding Account No.: CPN 2001

AWARD CONDITIONS MET:

Apprenticeship N/A DBE Y MWBE N/A
Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 0% State 0% Airport 0% NA
Term of Funding: 2023-2025
Grant No.: <pending> State PIN: <pending>

JUSTIFICATION:

The subject Amendment No. 3 is a no cost Amendment. Creighton Manning Engineering, LLP Contract included two Amendments which provided inspection services for the Concourse A Project and the Terminal Expansion Project. Amendment No. 1 provided funding in the amount of \$374,275.74 for the sole purpose of providing inspection services for Concourse A. All work to renovate Concourse A is complete and the balance of funds for inspection services included in Amendment No. 1 shall be transferred to the Terminal Expansion Project. The subject Amendment No. 3 authorizes that the remaining balance of

AGENDA ITEM NO: 10.2

MEETING DATE: June 8, 2026

funds in Amendment No. 1 be allocated to the Terminal Expansion Project. At this time, it is anticipated this reallocation of funds will be sufficient to provide inspection services for the Terminal Expansion Project until the beginning of calendar year 2027.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NO

BACK-UP MATERIAL: *None*

AGENDA ITEM NO. 10.3

INFORMATIONAL CORRECTION:

**Annual Service Contract: One-year extension for:
Contract No. SC-1045 Fire Alarm Service Contract with
Johnson Controls.**

AGENDA ITEM NO: 10.3
MEETING DATE: June 8, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT:

Contact Person: *Matthew J. Mokey, P.E. Airport Engineer*

PURPOSE OF REQUEST:

INFORMATIONAL CORRECTION:

Annual Service Contract: One-year extension for: Contract No. SC-1045 Fire Alarm Service Contract with Johnson Controls.

CONTRACT AMOUNT:

One year at \$47,655.00

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA
Funding Account No.: N/A

AWARD CONDITIONS MET:

Apprenticeship N/A DBE Y MWBE N/A

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal N/A State N/A Airport 100% NA NA
Term of Funding: 2026-2027
Grant No.: <pending> State PIN: <pending>

JUSTIFICATION:

One-year contract extension was approved at the May Board Meeting to the Annual Service Contract Fire Alarms Service to Johnson Controls of Albany, N.Y. for \$21,081.00. The correct service fee is \$47,655 for Johnson Controls to maintain the fire alarms and sprinkler systems for many of the Airport's buildings including but not limited to NYS Aviation, Million Air, Commute Air, Control Tower, T-Hangars, AARF, and Parking Garages.

The Airport is currently in the process of changing out alarm systems throughout the Airport but due to number of large construction projects currently in progress the replacements have been temporarily put hold. To ensure continuity of the alarm service, Johnson Controls needs to be retained for another year.

AGENDA ITEM NO: 10.3
MEETING DATE: June 8, 2026

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES J NA _____

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES J NO _____.

BACK-UP MATERIAL: *Contract Extension from Johnson Controls.*

**Johnson Controls Fire Protection LP**

1399 Vischer Ferry Road

Albany, NY

(518)469 9655

rebecca.curley@jci.com**Service Agreement Renewal**

Single or Multi - Site Renewal: Multi - Site See Contract Details on Page 2	Salesperson: Rebecca Curley	Ship To Address: Bill To Address: Albany International Airport 737 Albany Shaker Albany NY 12211
--	---	---

Johnson Controls Fire Protection LP ("Company"), for and in consideration of the prices herein named, proposes to furnish the work, and/or materials hereinafter described, subject to the terms and conditions of this Agreement.

Contract Dates:

6/1/2026

-

5/31/2027

Scope of Service:

See Contract Details on Page 2 & 3

Total Annual Amount:

\$ 47,655.00

Renewal Requirements:

Customer Requires New Service Agreement

Billing Frequency:

BAMA

Customer Acceptance

In accepting this Agreement, Customer agrees to the terms and conditions contained herein including those on the following page(s) of this Agreement and any attachments or riders attached hereto that contain additional terms and conditions. It is understood that these terms and conditions shall prevail over any variation in terms and conditions on any purchase order or other document that the Customer may issue. Any changes in the system requested by the Customer after the execution of this Agreement shall be paid for by the Customer and such changes shall be authorized in writing. **ATTENTION IS DIRECTED TO THE LIMITATION OF LIABILITY, WARRANTY, INDEMNITY AND OTHER CONDITIONS CONTAINED IN THIS AGREEMENT.** This offer shall be void if not accepted in writing within thirty (30) days from the date first set forth above.

By: _____

X

Name: _____

Date: _____

Title: _____

Email: _____

PO #: _____

JOHNSON CONTROLS FIRE PROTECTION LP

By: _____

Rebecca Curley

Name: _____

Rebecca Curley

Date: _____

3/9/2026

Title: _____

Customer Care Rep

Email: _____

rebecca.curley@jci.com

License #: _____



Contract Details:

Contract #s	Location name	Product	Level of Service	Service Frequency	Inspection Months	Annual Amount
15211366	Tea House	Fire Alarm	Essential	Annual	AUG	\$ 500.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
46835950	Jetbridge Water Cabinets	Back Flow (Fire)	Essential	Annual	AUG	\$ 975.00
46836191	General Steel Offices (BLDG #410)	Fire Alarm	Essential	Annual	AUG	\$ 500.00
46836204	Integra Warbur (BLDG #202)	Fire Alarm	Essential	Annual	AUG	\$ 500.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 300.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 300.00
46836318	Commute Air	Fire Alarm	Essential	Annual	AUG	\$ 1,200.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 1,000.00
		Special hazard	Essential	Annual	AUG	\$ 600.00
		Fire Pump	Essential	Monthly		\$ 3,300.00
		Fire Pump	Essential	Annual	AUG	\$ 1,500.00
46836332	NYS Aviation Facility (BLDG #200)	Fire Alarm	Essential	Annual	AUG	\$ 2,060.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 1,500.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
		Special hazard	Essential	Annual	AUG	\$ 600.00
		Sprinkler - Standpipes	Essential	Annual	AUG	\$ 500.00
46836447	Million Air Facility (BLDG #109)	Fire Alarm	Essential	Annual	AUG	\$ 750.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 800.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 300.00
46836462	Main Terminal/Concourse	Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 2,500.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 1,000.00
		Fire Pump	Essential	Monthly		\$ 1,650.00
		Sprinkler - Dry	Essential	Semi Annual	FEB/AUG	\$ 1,500.00
		Sprinkler - Pre - Action	Essential	Semi Annual	FEB/AUG	\$ 2,500.00
		Fire Pump	Essential	Annual	AUG	\$ 1,000.00
		Sprinkler - Standpipes	Essential	Annual	AUG	\$ 650.00
46836588	Consolidated Freight (BLDG #406)	Fire Alarm	Essential	Annual	AUG	\$ 250.00
46836715	Control Tower (BLDG #303)	Fire Alarm	Essential	Annual	AUG	\$ 4,000.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 600.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 225.00
		Fire Pump	Essential	Monthly		\$ 1,650.00
		Sprinkler - Pre - Action	Essential	Semi Annual	FEB/AUG	\$ 1,500.00
		Fire Pump	Essential	Annual	AUG	\$ 1,000.00

46836958	Tritulator (BLDG #108)	Back Flow (Fire)	Essential	Semi Annual	FEB/AUG	\$ 150.00
46836973	T-Hangars (BLDG #400, 401, 402 & 403)	Fire Alarm	Essential	Annual	AUG	\$ 1,545.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
46839367	Aircraft Rescue (BLDG #111)	Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 300.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
46839381	Parking Garage/Revenue Control Building (BLDG #106)	Sprinkler - Dry	Essential	Semi Annual	FEB/AUG	\$ 300.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 300.00
		Sprinkler - Standpipes	Essential	Annual	AUG	\$ 500.00
46839382	Ground Run Up Facility (BLDG #203)	Fire Alarm	Essential	Annual	AUG	\$ 600.00
46839498	Integra (BLDG #203)	Fire Alarm	Essential	Annual	AUG	\$ 500.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 300.00
46839512	NE Fiberglass Facility (BLDG #216)	Fire Alarm	Essential	Annual	AUG	\$ 500.00
46839513	85 Sickler Rd (BLDG #211)	Fire Alarm	Essential	Annual	AUG	\$ 600.00
46839515	Blue Bird Hangar (BLDG #201)	Fire Alarm	Essential	Annual	AUG	\$ 600.00
46846712	Comfort Station (BLDG #407)	Fire Alarm	Essential	Annual	AUG	\$ 200.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
80913976	S Parking Garage	Sprinkler - Standpipes	Essential	Annual	AUG	\$ 600.00
		Sprinkler - Wet	Essential	Semi Annual	FEB/AUG	\$ 1,200.00
		Sprinkler - Dry	Essential	Semi Annual	FEB/AUG	\$ 1,200.00
		Back Flow (Fire)	Essential	Annual	AUG	\$ 150.00
Total Annual Renewal Amount :						\$ 47,655.00



* We recently upgraded our Service Plan offerings to provide additional benefits to our customers. Below is a summary of the upgrades made to the Service Plan offerings.

FIRE ALARM

Previous Plan (Fire Alarm)	Previous Plan Includes	Upgraded Plan	Upgraded Plan Includes
Silver or Basic	• Test & Inspection • PDF Inspection Reporting • No Labor Discount	Essential	• Test & Inspection • Xaap Electronic Inspection reporting • 10% Labor Discount • Customer Portal
Gold Labor or Precision	• Test & Inspection • Labor Coverage • No Parts Discounts • No Labor Discount for services not covered • PDF Inspection Reporting	Enhanced	• Test & Inspection • Labor Coverage & Panel Parts Coverage • 15% Labor Discount for services not covered under contract (i.e. Acts of Nature, Faulty Wiring, Moves/Adds/Changes, User Abuse & Vandalism) • Xaap Electronic Inspection Reporting • Battery Replacement Option (batteries are replaced every 3 years per manufacturer's specification. Excludes additional replacements.) • Remote Service Support • Smoke Detector Cleaning (at the time of inspections) • Sensitivity Testing (non - addressable panels) Additional Cost
Platinum or Comprehensive	• Test and Inspection • System Labor Coverage • System Parts Coverage • Peripheral Part Replacement Coverage • EIR/PDF Inspection Reporting • No Discounts for services not covered under contract	Expert	• Test & Inspection • System Labor Coverage • System Parts Coverage • Peripheral Part Replacement Coverage • Xaap Electronic Inspection Reporting • 20% Discount for services not covered under contract • Battery Replacement Coverage (batteries are replaced every 3 years per manufacturer's specification. Excludes additional replacements.) • Remote Service Support • Smoke Detector Cleaning (at the time of inspection) • Customer Portal

AGENDA ITEM NO. 10.4

Request authorization to issue a Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase. The overhead hydraulic door will make accommodation for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air.

AGENDA ITEM NO: 10.4
MEETING DATE: June 8, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Planning and Engineering*

 Contact Person: *John LaClair, P.E. Chief Engineer*

PURPOSE OF REQUEST:

Request authorization to issue a Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase. The overhead hydraulic door will make accommodation for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air.

CONTRACT AMOUNT:

 Total Contract Amount: \$55,917.00

BUDGET INFORMATION:

 Anticipated in Current Budget: Yes ✓ No NA
 Funding Account No.:

AWARD CONDITIONS MET:

 Apprenticeship N/A DBE N/A MWBE N/A

 Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

 Federal 0% State 0% Airport 100%* NA ✓
 Funding Source: Airport Operating Budget

 *Reimbursed by Commute Air by an Amendment to their lease agreement.

JUSTIFICATION:

Commute Air is one of the Airport's Lessee that provides aircraft maintenance and leases two aircraft hangars. Commute Air maintains United's fleet of E-145's and their own E-145 aircraft at the Albany location. Both United Airlines and Commute Air are increasing the size of their fleets with the addition of the E-175 aircraft which holds approximately 26 more passengers and has a higher tail height.

Currently, the existing hangar doors' height are too low to accommodate the larger aircraft. Commute Air has requested that the Airport increase the clear heights of the door opening by adding the subject hydraulic door.

AGENDA ITEM NO: 10.4
MEETING DATE: June 8, 2026

Commute Air has agreed to a lease modification to amortize the cost of improvements over a 10-year period along with a settlement payment in the event of early termination by either party.

Schweiss provided a quote on April 6, 2026 for \$55,917.00. To conform to the Authority's procurement policies an RFP was released on April 23, 2026 to procure the specialty hangar door. No responses were received. Schweiss indicated that their April 6, 2026 should serve as their response and the company is prepared to meet the terms of their quote.

Based on the Authority not receiving any responses to the RFP, staff recommends issuing a Purchase Order to Schweiss Hydraulic and Bi-Fold Doors for their Quote amount of \$55,917.00 as a sole source purchase.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NO

BACK-UP MATERIAL:

Please refer to Schweiss Quote dated April 6, 2026 (Attachment "A") and RFP issued by the Authority entitled, MRO Hangar Door Upgrade SC-1274 (Attachment "B").

ATTACHMENT "A"

BID NUMBER				BID REVISION				HYDRAULIC DOOR QUOTE										PAGE 1 OF 1																																																																						
12826-AC																		4/6/26 13:31 PM																																																																						
QTY	TYPE OF DOOR	WIDTH ACTUAL CLEAR OPENING	HEIGHT ACTUAL CLEAR OPENING	WEDGE	TOTAL HEIGHT HEIGHT + WEDGE	WIDTH NEEDED (DISTANCE YOU WILL NEED BETWEEN FOUR SIDE COLUMNS)	HGT. NEEDED (DISTANCE YOU WILL NEED UNDER YOUR HEADER)	DOOR LIFTING SYSTEM STRAP LIFT OR CABLE LIFT	APPROX. OPENING TIME	ELECTRICAL TYPE	SWITCH LOCATION (U-LEFT, P-RIGHT, M-CENTER)	DOOR PRICE (EACH)	TRUSS TYPE INTERNAL DOORSTOP	DRIVE TYPE DOORSTOP	WEATHER SEAL KIT (INCL.)	SIDE LATCH SYSTEM	TOTALS																																																																							
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NOTES This is a tall door We are providing PRELIMINARY SPECS primarily for you to pass on to your Building Manufacturer / Engineer / Architect / Contractor (or the overall size and hinge locations for this door). The PRELIMINARY SPECS WEIGHTS AND REACTIONS will change, therefore DO NOT design or manufacture the Doors Building Header and the Doors Building Side Columns using the Preliminary Spec Weights and Reactions TO ORDER YOUR DOOR SIGN AND RETURN THE FOLLOWING 1. Schweiss Door Quote - "This Form" 2. Send Door Deposit for \$13980.00 ACH/Wire deposits call Schweiss to confirm acct info before sending \$\$ AFTER DEPOSIT IS RECEIVED THE FOLLOWING WILL BE SENT TO YOU FOR FINAL APPROVAL FINAL SPEC WEIGHTS AND REACTIONS will be sent for you to sign and pass on to your Building Manufacturer / Engineer / Architect / Contractor. ONLY use the FINAL SPEC WEIGHTS AND REACTIONS to design and manufacture the Doors Building Header and the Doors Building Side Columns. 2. Sign The Final Specs for your Door ENGINEERING PAPERWORK will be provided for you to pass on to your Building Manufacturer / Engineer / Architect / Contractor that will have detailed information and Engineering Stamp for MPH Wind Load requested. 4. Sign The Engineering Paperwork SALES PERSON: <i>Jeremy Ricke</i> GRAND TOTAL OF CONTRACT: \$55,917.00 US FUNDS ONLY PLEASE (Prices Good For 30 Days) Terms - 25 % Deposit with the order Balance Due when door is delivered Final Payment By Required - Copy of Cashiers Check Prior to Shipping Customer: SIGNATURE DATE APPROX. DELIVERY DATE REQUESTED SCHWEISS HYDRAULIC & BI-FOLD DOORS SCHWEISS DIST. INC. 72121 470TH STREET HECTOR, MN 55342 800-746-8273 schweissdoors.com																																																																																								

ATTACHMENT "B"

ALBANY COUNTY AIRPORT AUTHORITY
Albany International Airport
Albany, NY 12211-1057



COMPETITIVE PROPOSALS

MRO Hangar Door Upgrade

CONTRACT NO. SC-1274

Issue Date	April 23, 2026
Return Date	May 19, 2026 at 2:00 PM EST)

**ALBANY COUNTY AIRPORT AUTHORITY
NOTICE OF REQUEST FOR PROPOSALS**

MRO HANGAR DOOR UPGRADE

CONTRACT NO. SC-1274

The Albany County Airport Authority ("Authority"), Albany New York is seeking proposals from qualified proposers to design, fabricate and install a 5.0 ft (high) by 15 ft. (wide) hydraulic lift door to be fitted atop an existing hangar door at the Albany International Airport Maintenance, Repair and Overhaul (MRO) facility.

A formal Request for Proposals ("RFP") will be available April 23, 2026, at the Office of the Albany Airport Purchasing Agent, 737 Albany Shaker Road, Building #117, Albany, New York 12211 or by downloading the document on BidNet Direct. No Proposal shall be considered unless the organization making the proposal has first obtained a copy of the RFP. Specific Detail of the qualification and scope of services are provided in the RFP.

The Proposer's qualifications, proposed fee, and compliance with the requirements of the Authority will be used during the evaluation of the proposal selection. Participation by Minority and Women Business Enterprises is encouraged.

The response to this RFP must be received no later than 2:00 P.M.(EST) on May 19, 2026, in the Office of the Albany County Airport Authority Purchasing Agent located at 737 Albany Shaker Road, Building #117, Albany, New York 12211.

The Authority reserves the right to reject any or all proposals, in whole or in part, to waive any and all informalities, and to disregard all non-conforming, non-responsive, or conditional proposals.

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SECTION I: INTRODUCTION

The Albany County Airport Authority hereby solicits sealed competitive proposals from Vendors to design, fabricate and install a 5.0 ft (high) by 15 ft. (wide) hydraulic lift door to be fitted atop an existing 28ft hangar door to accommodate the taller tail height of an Embraer E175 aircraft. The design will include the attachment of the top rails for the existing hangar door, to be mounted to the bottom of the new door. The design needs to be coordinated with a structural engineer contracted directly to the Airport.

When the Airport's structural engineer designs the modifications to the existing hangar (as agreed with the new door specifications) and a contractor employed by the Airport has completed all hangar modifications, the installation of the new door will be done by the selected door designer/installer under this contract.

This RFP does not commit the Authority to pay any costs incurred in the preparation of proposals. Further, the Authority reserves the right to accept or reject any or all proposals or any part of a proposal, if it is in its best interest to do so.

Any factual information contained in this RFP is for informational purposes only and is subject to independent verification by the proposer.

SECTION II: SCHEDULE

The anticipated schedule of key events with regard to this RFP process is as follows:

RFP Issued	April 23, 2026
Proposal Due Date	May 19, 2026 at 2:00 PM (EST)

- (1) The Authority reserves the right to revise these dates as needed.

SECTION III: OVERVIEW OF ALBANY AIRPORT

A. The Airport

The Airport is owned by the County of Albany (the “County”) and is occupied and operated by the Authority under an Airport Lease Agreement with the County.

B. The Authority

The Authority is a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act, constituting Title 32 of Article 8 of the New York State Public Authorities Law. The State of New York created the Authority in 1993 and empowered it, among other things, to promote the strengthening and improvement of the Airport and to facilitate the financing and construction of the Terminal Improvement Program (TIP) and other capital programs, and gave the Authority the power to manage, operate, maintain, and improve the Airport.

C. Air Transportation Area Served

The Airport is the sole provider of commercial air transportation serving the eastern upstate region of New York State, including the City of Albany, the Capital of the State of New York. The Airport’s primary air trade area (the area from which the Airport draws the majority of its passengers) encompasses 11 counties in eastern New York State, which include the Albany-Schenectady-Troy and Glens Falls Metropolitan Statistical Areas, as well as Berkshire County, Massachusetts and Bennington County, Vermont. As of December 31, 2023, the Airport had scheduled passenger service provided by six of the nation’s major airlines and ten regional/commuter airlines. Two all-cargo carriers provide cargo service at the Airport. In addition, the Airport provides service to military aircraft and general aviation, including recreational and corporate users. The Airport serves primarily origin and destination (“O&D”) passenger traffic. In 2024, 3 million passengers used the Airport.

SECTION IV: RFP PROCESS

A. Interpretation of Proposal Document

1. If discrepancies or omissions are found by any prospective proposer or if there is doubt as to the true meaning of any part of this RFP, a written request for a clarification or interpretation shall be submitted to the Authority in writing and sent to bmatthews@albanyairport.com or by fax (518-242-2640) on or before the date indicated in SECTION II.

All questions about the meaning or intent of the RFP documents shall be submitted to the Purchasing Department in writing to bmatthews@albanyairport.com. Replies will be issued by Addenda and posted to BidNet Direct.

This procurement is being conducted pursuant to State Finance Law Sections 139-j and 139-k(see Exhibit A), which includes and imposes certain restrictions on communications between the Authority and Proposer during the procurement process. A proposer is restricted from making contacts from the earliest notice of intent to solicit offers through final award and approval of the contract by the Authority ("restricted period") to other than designated staff unless it is a contact that is included among certain statutory exceptions set forth in State Finance Law Section 139-j(3)(a). Designated staff, as of the date hereof, is the Purchasing Agent, Bobbi Matthews. Authority employees are also required to obtain certain information when contacted during the restricted period and the Authority will make a determination of the responsibility of the offerer/bidder. A determination of non-responsibility can lead to a proposer becoming ineligible to participate in governmental procurement contracts. Further information about these requirements can be found by examining the New York State Procurement Lobbying Law.

2. The Airport is not responsible for any explanation, clarification, interpretation or approval made or given in any manner except by written addendum. A copy of each addendum will be found on BidNet Direct, mailed, faxed, or delivered to each person that received an RFP. Any addenda so issued are to be considered a part of this RFP document.

B. Addenda

Any interpretation, corrections and changes to this RFP and requirements or extensions to the acknowledgment/submittal date will be made by addenda. Sole issuing authority of addenda shall be vested in the Purchasing Office as entrusted by the Authority. Addenda will be posted to www.BidNetDirect.com. Each planholder is responsible for obtaining the addenda posted on Bid Net Direct. Those vendors that obtained a copy of the RFP from the Airport Authority Purchasing Office will receive the addenda via email. Proponents shall acknowledge receipt of all addenda.

C. Proposals Due Date

Each qualified proposer is required to submit one (1) Master Copy of their proposal and five (5) copies in its entirety in the manner specified in the RFP. The proposal must be signed by a person authorized to legally bind the entity submitting the proposal, enclosed in a sealed envelope or package marked **CONTRACT NO.SC-1274 for MRO Hangar Door Upgrade** and be received by mail or hand delivered to the Purchasing Office no later than **2:00 PM (EST) on May 19, 2026**, at the address shown below. All proposals will be dated and time stamped with the official time by the Purchasing Office upon receipt. Any proposals received after this stipulated time will be returned unopened.

Proposals are to be sent or delivered to:

Albany County Airport Authority
Purchasing Office
Albany International Airport
737 Albany Shaker Road
Albany, New York 12211-1057

D. Late Proposals

Proposals received in the Authority Purchasing Office after the submission deadline shall be returned unopened and will be considered void and unacceptable. The Authority is not responsible for lateness of mail, carrier, etc. and the date/time stamp in the Purchasing Office shall be the official time of receipt.

E. Altering Proposals

Proposals cannot be altered or amended after submission deadline. Any interlineation, alteration or erasure made before opening time must be initialed by the signer of the proposal, guaranteeing authenticity.

F. Withdrawal of Proposal

A proposal may not be withdrawn or canceled by the proposer without forfeiture of the Bond or Letter of Credit following the date designated for the acknowledgment of proposals and proponent so agrees upon submittal of their proposal.

G. Exclusion

No oral, telegraphic, telephonic or facsimile proposals will be considered.

H. No Submittal

Should the proposer not wish to submit at this time but wishes to remain on the list for

future procurements, please submit a "NO SUBMITTAL" by the same time and at the same location as stated for acknowledgment. If response is not received in the form of a "PROPOSAL" or "NO SUBMITTAL" for three (3) consecutive RFP's proposer shall be removed from service commodity list. If, however, you choose to "NO BID" this product and/or service and wish to remain on the commodity/service list for other commodities and/or services, please state the particular product and/or service under which you wish to be classified.

The Authority is always conscious and appreciative of the time and effort expended to submit a proposal. We would appreciate your indicating on your "NO SUBMITTAL" response any requirements of this proposal which may have influenced your decision for a "NO SUBMITTAL".

Proponents desiring a copy of the submittal acknowledgment may request same by enclosing a self-addressed, stamped envelope with the proposal. SUBMITTAL ACKNOWLEDGMENTS WILL NOT BE GIVEN BY TELEPHONE. If you have any questions, please contact the Albany County Airport Authority Purchasing Office at (518) 242-2213.

I. Performance

1. After completion of the evaluation process and selection of the successful Proposer by the Authority, the Authority will provide a letter of award to the successful Proposer.
2. A cash deposit or other acceptable security equal to \$2,000 shall be delivered with each proposal submitted. Within seven (7) days following notice of award, the awarded proposer shall submit to the Authority a performance bond for the amount of \$5,000. No contract authorizing services will be issued until an acceptable performance bond is received by the Authority.
3. The Authority has the right to retain the Proposal deposit if the Proposer does not provide a performance bond within the time period required in this RFP.
4. The performance bond will be retained by the Authority throughout the term of the contract period. No interest shall be paid to the proposers on this deposit. The bond will be returned to proposer as soon as practicable upon termination of the contract.
5. No information derived from inspection of Authority records or reports of investigation concerning the Agreements will in any way relieve the Proposer from its responsibility from properly performing its obligations under such Agreement. Available Authority reports are provided as a convenience to the Proposer without any warranty whatsoever by the Authority. The Proposer shall make its own conclusions and interpretations from the data supplied by the Authority and from information available from other sources.

SECTION V: RFP EVALUATION PROCESS

A. Evaluation Criteria

Evaluation criteria have been established to assist the Authority in determining which proposers will provide the best overall Services to the Albany County Airport Authority. Evaluation shall include, but not be limited to the following:

1. Overall Cost of Service to the Airport. (40 Points)
2. Demonstrated experience with similar hydraulic aircraft hangar door systems. Successful similar Airport projects. (30 Points)
3. Completeness and clarity of engineering submittals including final loads/reactions documentation. (15 Points)
4. Services offered are in compliance with the intent of the specifications. (15 Points)

B. Evaluation of Proposals

1. Each proposal submitted will be evaluated by a Review Panel designated by the Authority.
2. During the RFP evaluation period all communication must be directed to the Purchasing Agent, Bobbi Matthews.
3. Each proposal will be evaluated according to the following process to determine if it meets the evaluation criteria outlined in this RFP.
 - a. First, will be to determine whether the necessary documents included in EXHIBIT D have been submitted with the proposal package. Proposal packages failing to submit the necessary documentation shall be rejected without further evaluation and the bidder will be so informed in writing.
 - b. Second, will be to determine the degree by which the proposal package is responsive to the Minimum Qualifications for consideration.
 - c. Third, will be to determine whether the service proposed meets the needs of the Authority.

C. Disqualification of a Proponent & Rejection of a Proposal

Any one or more of the following, among others, may be considered sufficient for the disqualification of a proponent and the rejection of the proposal.

1. Evidence of collusion among proposers.
2. Failure to satisfy the requirements of the RFP.
3. Lack of responsibility as shown by past work, reference, or other factors.
4. Default or termination of other contracts or agreements.
5. Other causes as the Authority deems appropriate at the Authority's sole and absolute discretion.

D. Rights To Accept or Reject

It is understood that the Authority reserves the right to accept or reject any and all proposals for any/or all products and/or services covered in this proposal and to waive irregularities or technical deficiencies that, in the judgment of the Authority, best meet the requirements of the Authority.

E. Final Selection

The final selection will be made on the basis of the Authority's determination of which proposer(s) best meets the Authority's needs set forth in the evaluation criteria in this RFP.

The Authority reserves the right to interview some, none or all firms as part of the evaluation process. The Authority reserves the right to accept more than one proposal if in the best interests of the Authority.

SECTION VI: PROPOSAL SUBMISSION REQUIREMENTS

A. Important Notice

The New York State Freedom of Information Law (FOIL), as set forth in Public Offerers Law, Article 6, mandates public access to certain government records. Generally, proposals submitted in response to this RFP may constitute government records subject to FOIL. Proposals may contain, among other things, certain technical, financial, or other data and information that constitute trade secrets, if publicly disclosed, could cause substantial injury to the commercial enterprise's competitive position. To protect this information from disclosure under FOIL, proposers should specifically identify the pages of the proposal that contain such information by properly marking the top of the applicable pages as "CONFIDENTIAL" and inserting the following statement in the front of its proposal:

The information or data on pages _____ of this proposal, identified on the top thereof as "CONFIDENTIAL", contain financial, technical or other information which constitute trade secrets or such, if publicly disclosed, would result in substantial injury to our competitive position. We request that the Authority use such information only for the evaluation of this proposal but we understand that the Authority must comply with the provisions of the New York State Freedom of Information Law (FOIL) and that the Authority maybe required to make public disclosure of the information contained in this proposal whether or not marked as "CONFIDENTIAL", and to make no claim for any damages as a result of any such disclosure by the Authority pursuant to FOIL.

In the event the Authority receives a FOIL request for disclosure of information marked as "CONFIDENTIAL", the proposer shall be notified of the request and may expeditiously submit a detailed statement and explanation indicating the reasons the proposer has for believing that the information requested is exempt from disclosure under the law. This detailed statement and explanation shall be used by the Authority in making its determination as to whether disclosure is required under the law.

B. Minimum Qualifications

The Authority desires that all proposers possess certain experience and qualifications to ensure a high quality of Services at the Albany Airport. Therefore, proposers must meet the following minimum requirements to be considered for these services:

1. Proposer(s) must have successfully provided services of similar size and specifications that are to be provided at the Albany Airport prior to the submission of the Proposal.

2. Proposer must be able to comply with the performance schedule.
3. Proposer must be otherwise qualified and eligible to receive an award.
4. Proposer must submit completed documents listed in Exhibit D, including Financial Statements.

C. Submittal

Proposers are encouraged to submit sufficient information that is pertinent and would assist the Authority in making its decision in the award of services. In order to aid in the evaluation of proposals, issues shall be referenced in the submittal by section and item order and properly marked for evaluation referencing.

D. Submittal Requirements

The proposal submittal shall consist of the following documents in the sequence shown below. A set of tabs to identify each part of the proposal should be inserted to facilitate quick reference. Proposer shall submit six (6) bound sets including one (1) Master and five (5) identical copies.

1. **Cover Letter:** (Limit 1 page) Cover letter to identify proposer, the proposer's business organization, and the personnel the Authority should contact concerning the proposal including names, addresses, telephone numbers and fax numbers
2. **Executive Summary:** (Limit 3 pages) Executive Summary of important features of the Proposal, including a statement of minimum qualifications that should be highlighted for review by the Authority.
3. **Experience:** (Limit 3 pages) Set forth the specific experience the proposer has had with providing similar services. Identify locations and for each location describe the type of service, length of time service provided, and the name, address and telephone number of individual references.
4. **Proposed Services Information to include:**
 - A) A detailed work plan showing the services to be performed, the frequency, the anticipated staffing, and the materials and equipment to be utilized.
 - B) Organizational Chart specific to Albany International Airport operations, including the level of experience of your on-site management team.
 - C) Pricing

5. Descriptive Literature:

Proposers shall submit with this proposal descriptive literature sufficient in detail to enable an intelligent comparison of the services required with that of the services stated in the proposal response.

6. Documents Required To Be Submitted With Proposal:

In addition to the information set forth above, proponents are required to provide all documents listed in this RFP, Exhibit D with the proposal submittal. Failure to provide this information may result in rejection of the proposal.

7. FACSIMILE TRANSMITTALS SHALL NOT BE ACCEPTED.

8. ALL PROPOSALS MUST BE RECEIVED IN AIRPORT PURCHASING OFFICE BEFORE ACKNOWLEDGMENT DATE AND TIME.

9. Signatures

Proposals must be signed in ink by an authorized officer, all partners, or all joint venture members of the company,

10. Collusion

The Authority will reject a company's proposal if more than one proposal is received from that company or if it is found that collusion exists between or amongst proposers.

11. Incomplete proposals will be rejected.

E. Documentation

Proponent shall provide with the proposal submittal all documentation required by this REQUEST FOR PROPOSAL (RFP). Failure to provide this information may result in rejection of the proposal.

Responses to the requests in this section should be in full and complete answer form, numbered consecutively, with all requested information attached. Provide as much written text as you feel is necessary to effectively communicate your concept, qualifications, etc.

F. Proposal Deposit

All proposers are required to provide with their proposals a Proposal Deposit in the amount of \$2,000, in the form of a certified check, a cashier's check, or a proposal bond in such

form and substance acceptable to the Authority. Checks should be made payable to the Albany County Airport Authority. All checks should not expire in less than 180 days.

No proposal will be reviewed unless accompanied by the proper deposit. Enclose your deposit with the original of your proposal and the signed and notarized Proposal Acknowledgment Form.

Deposits will be held by the Authority until the selection process is complete. If you are notified that you have been unsuccessful or disqualified, your deposit will be returned to you at the same time you are notified. If you are one of the proposers selected to operate at the Airport, your deposit will be held as a security/performance deposit until a performance bond is submitted for \$5,000 and the signing of a contract occurs, in accordance to the submission of this Proposal Deposit. No interest will be paid to proposers on this Proposal Deposit.

Should a successful proposer fail or refuse to enter into a contract agreement and submit a performance bond, the entire sum of the proposal deposit or other certified funds submitted by the proposer shall be immediately payable to the Authority, not as a penalty, but as liquidated damages.

AGENDA ITEM NO. 10.5

**Service contract SC-1273 with Frasca & Associates,
LLC as the Authority's Aviation Financial Consultant
("Airport Consultant")**

AGENDA ITEM NO: 10.5
MEETING DATE: June 8, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Finance*

Contact Person: *Margaret Herrmann, Acting Chief Financial Officer*

PURPOSE OF REQUEST:

Service contract SC-1273 with Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant"), to provide aviation financial services for financial planning and forecasting, PFC applications and program management, capital program financing, strategic advisory, yearly rates & charges settlement with the Airlines and other aviation financial planning purposes as needed.

CONTRACT AMOUNT:

Budget Amount: *\$50,000.00 / year*

BUDGET INFORMATION:

Anticipated in Current ALB Budget: Yes √ No N/A

FISCAL IMPACT – FUNDING * (Dollars or Percentages)

Federal State Airport 100%

JUSTIFICATION:

The Airport Consultant renders many aviation financial advisory services and is required by the master bond resolution that the Airport utilize the service of an "Airport Consultant" that meets the following definition: "Airport Consultant" means an independent person or firm or corporation (a) not under the control of the Authority or any airline or air carrier landing at the Airport on a routine basis, and (b) who shall have a widely known and favorable reputation for special skill, knowledge and experience in methods of the development, operation and management of airports of the approximate size and character as the proprieties constituting the Airport System.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES √ NA .

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES √ NO .

BACK-UP MATERIAL: *Frasca & Associates, LLC's Response to Request for Competitive Proposals*



ALBANY
INTERNATIONAL AIRPORT

MASTER COPY

RESPONSE TO REQUEST FOR COMPETITIVE PROPOSALS

Aviation Financial Consultant Services at the Albany International Airport Albany County Airport Authority Albany, NY

RFP Contract No. SC-1273

May 14, 2026



FRASCA & ASSOCIATES, LLC

**521 Madison Avenue, Seventh Floor
New York, NY 10022**



FRASCA & ASSOCIATES, LLC

521 MADISON AVENUE, SEVENTH FLOOR
NEW YORK, NY 10022
TEL: 212 355-4050



Cover Letter

(as required under Section VIII.D.1 of the RFP)

May 14, 2026

Ms. Bobbi Matthews, Purchasing Agent
Albany County Airport Authority, Purchasing Office
Albany International Airport
737 Albany Shaker Road, Building #117
Albany, New York 12211-1057

Dear Ms. Matthews:

Frasca & Associates, LLC ("FRASCA") is pleased to submit this response to the Albany County Airport Authority's ("Authority") Request for Competitive Proposals ("RFP") for Aviation Financial Consultant Services (Contract No. SC-1273) for the Albany International Airport ("ALB" or "Airport"). We appreciate the opportunity to continue serving the Authority and to build upon the strong foundation established during our current engagement.

FRASCA is the nation's leading financial advisor and consultant to airport operators. For more than 25 years, FRASCA has advised airport operators of all sizes in developing and implementing sustainable financial strategies that balance growth, affordability, and resilience. Our experience spans all aspects of airport financial management, including airline use and lease negotiations, rates and charges development, PFC and CFC planning, capital funding strategies, and financial modeling for major capital initiatives. These capabilities align directly with the Scope of Services identified in the RFP.

Since 2022, FRASCA has served as the Authority's financial consultant, developing a comprehensive understanding of the Airport's financial framework, airline agreements, and capital program priorities. This experience enables our team to provide immediate value, minimize transition risk, and continue advancing key initiatives without disruption.

FRASCA would continue to provide our unique 360-degree view approach to ALB. Our proven 360-degree approach combines capital planning, rates and charges modeling, airline agreement strategy, and financial forecasting within a unified analytical framework. This approach has supported the Authority in evaluating both near-term operational decisions and long-term financial outcomes. As the Airport advances its Terminal Expansion Project, FRASCA will continue to support the Authority in aligning program implementation with long-term financial health and stakeholder expectations.

The proposed FRASCA team has unparalleled expertise in providing the Scope of Services requested. The proposed FRASCA team brings direct, hands-on experience with the Airport's financial systems and operating environment. The team would be led by **Ken Cushine**, Principal, who will function as contact person for this RFP response. Additional information regarding our team is provided in *Sections 3 and 5* of this proposal.

Ken Cushine – Principal, Frasca & Associates, LLC

521 Madison Avenue, 7th Floor, New York, NY 10022

T: (212) 355-4050 | M: (646)-783-4312 | E-mail: kcushine@frascallc.com

FRASCA looks forward to continuing our partnership with the Authority and supporting the Airport's next phase of development.

Sincerely,

Ken Cushine
Principal

Nora Richardson
Director

David Neyer
Vice President



FRASCA & ASSOCIATES, LLC

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2. Executive Summary

(as required under Section VIII.D.1 of the RFP)

Founded in 1997, FRASCA is an independent municipal advisory and consulting firm dedicated to the airport sector, specializing in the services identified in the Authority's RFP since our founding. Our principal office and headquarters is in New York City, with other offices located in Albany, Atlanta, Fort Worth, Houston, Los Angeles, West Palm Beach, and Washington, D.C. We are also a Minority Business Enterprise (MBE).

FRASCA's financial advisory and consulting staff is comprised of 19 full-time professionals with diverse backgrounds in airport and public-sector financial management, municipal advisory, investment banking, credit analysis, and municipal bond law. Further, FRASCA has working relationships with WBE and SDVOB certified firms, such as AVK Consulting and Lyndon Strategies LLC, should their expertise align with the Authority's tasks.

With the Airport entering a critical phase of development as it advances its Terminal Expansion Project it must continue to balance airline affordability, financial sustainability, and long-term capital investment. These priorities require a coordinated financial strategy that integrates capital planning, rates and charges, funding, and stakeholder coordination.

FRASCA is uniquely positioned to support the Authority in this effort. As the Authority's current aviation financial consultant since 2022, FRASCA brings a comprehensive understanding of the Airport's financial framework, airline agreements, and capital program. This experience allows our team to provide immediate value, minimize transition risk, and continue advancing key initiatives without disruption.

Minimum Qualifications. The following summarizes FRASCA's ability to meet the minimum qualifications identified in Section VIII.B of the RFP:

1. Experience supporting at least three airports of similar size or larger than ALB within the past two years:

FRASCA has provided aviation financial consulting services to numerous mid-sized commercial service airports, including:

- Buffalo Niagara International Airport (NFTA)
- Frederick Douglass Greater Rochester International Airport
- Tulsa International Airport

These engagements reflect experience in markets with comparable scale, complexity, and competitive dynamics to the Airport. Additional details are provided in *Section 3* of this proposal.

2. Minimum of 10 years of Aviation Financial Consultant Services experience at commercial service airports:

FRASCA has provided aviation financial consulting services to commercial service airports for more than 28 years.

brings a further level of fiduciary responsibility and financial integrity that reinforces our reputation for excellence and trust.

Since 2022, FRASCA has used this approach to successfully support the Authority across a range of critical financial and strategic initiatives, including:

- Negotiation of a new airline use and lease agreement effective January 1, 2026 that allowed for a 100% increase in capital expenditure allowance with a corresponding adjustment to the majority in interest ("MII") exemption rules
- Development of financial strategies to fund terminal expansion and related improvements, including an interim financing facility
- Supporting the Authority's successful awards of approximately \$90 million in state and federal funding, including ARPA, Bipartisan Infrastructure Law (BIL), and PFC resources
- Preparation and support on multiple PFC amendments and a new PFC application to fund current and future capital projects



Building on this foundation, FRASCA will continue to support the Authority in advancing the Airport's next phase of development through the following key services:

1. **Financial Planning and Forecasting.** Maintain and enhance the Airport's financial model to support multi-year planning, scenario analysis, and informed decision-making related to both capital and operational strategies.
2. **Rates and Charges and Airline Strategy.** Support annual rate-setting and airline coordination processes while providing strategic advisory services to maintain transparent, competitive, and sustainable airline rates and charges.
3. **Capital Program Funding and Implementation.** Assist the Authority in aligning its capital program with available funding sources, including grants, PFCs, and debt, while supporting financial strategies for the Terminal Expansion Project and future initiatives.
4. **PFC Program Management and Regulatory Support.** Continue to support the preparation and management of PFC applications and amendments, ensuring compliance while maximizing the use of federal and state funding opportunities.
5. **Strategic Advisory and Decision Support.** Provide ongoing advisory support to Authority leadership, including Board presentations, stakeholder coordination, and timely financial analysis to address emerging issues and opportunities.

As the Authority's incumbent consultant, FRASCA offers immediate productivity with no transition risk, leveraging existing financial tools, institutional knowledge, and established relationships with Authority staff and airline partners.

3. Experience

(as required under Section VIII.D.1 of the RFP)

The client briefs provided on the following pages provide specific examples of key personnel members' experience providing the Scope of Services requested in the RFQ to three airports of similar or larger size.

FINANCIAL ADVISORY CONSULTING SERVICES

Client / Location:

Niagara Frontier Transportation Authority (NFTA)
Buffalo Niagara International Airport

Key Personnel involved:

Ken Cushine, Nora Richardson, David Neyer

Jason Abounader

Manager, Finance & Administration

4200 Genesee St, Cheektowaga, NY 14225

O: (716) 630-6132

jason.abounader@nfta.com

FRASCA has served as financial consultant and advisor to the NFTA and Buffalo Niagara International Airport (BUF) from 2000 to present in support of airline agreement negotiations, financial modeling, and rate structure modernization. Our work focused on aligning BUF's revenue framework with its capital program while simplifying rate methodologies and improving transparency with airline partners.

Airline Use and Lease Agreement Negotiation. FRASCA assisted the BUF in negotiating a new airline use and lease agreement effective July 1, 2025. Key objectives included simplifying the rates and charges methodology, ensuring sufficient funding for the Airport's capital program, and modernizing agreement provisions to reflect current industry best practices.

As part of this effort, FRASCA supported several strategic enhancements to the rate structure, including the removal of common use space from the leasable rate base, streamlining airline joint use charges by consolidating multiple cost components including baggage handling system operating costs, server expenses, and joint use space costs, into a single joint use fee. Additional improvements included updated O&M cost allocations to reflect current usage by cost center, implementation of gate recapture provisions for underutilized assets, and establishment of a more efficient year-end extraordinary coverage settlement process.

Capital Planning and Financial Modeling. FRASCA developed a comprehensive financial forecast model to evaluate the BUF's capital plan and assess the financial implications of various airline agreement structures. This model served as a key decision-making tool throughout negotiations, allowing the Airport to test funding scenarios, validate revenue sufficiency, and align capital investment priorities with projected activity and cost recovery.

In support of this effort, FRASCA also assisted in reviewing and consolidating the Airport's capital improvement plan, as well as conducting a detailed reconciliation of Airport space and cost allocation methodologies to ensure consistency between financial planning, rate-setting, and operational realities.



Relevance to ALB: This engagement demonstrates FRASCA's ability to successfully negotiate and implement modern airline agreements that balance rate simplicity, revenue sufficiency, and operational flexibility. Our work at BUF directly aligns with ALB's priorities by integrating financial modeling, capital planning, and rate structure design to support major capital investments while maintaining transparency and strong airline relationships.

Rates and Charges. FRASCA is currently supporting the development of a rates and charges model designed to provide a simplified, transparent framework for annual rate setting. This model will enhance the BUF's ability to efficiently calculate and communicate airline rates while maintaining consistency with the newly implemented agreement structure.

CONSULTING SERVICES

Client / Location:

Monroe County Airport Authority
Frederick Douglass Greater Rochester International Airport

Key Personnel involved: Ken Cushine, David Neyer

Maryanne Fedison

Aviation Finance Administrator
1200 Brooks Ave, Rochester, NY 14624

O: (585) 753-7012

mfedison@monroecounty.gov

FRASCA has served as financial consultant to Frederick Douglass Greater Rochester International Airport (ROC) from 2023 to present, providing airline agreement and negotiation support, financial modeling, and ongoing advisory services.

Airline Use and Lease Agreement Negotiation. FRASCA supported ROC in the successful negotiation of an amended airline agreement. The agreement preserved strong airline relationships while introducing a revised revenue-sharing framework designed to enhance financial stability and support capital funding objectives.

Under this structure, revenues are first allocated to the Airport until capital targets are achieved, followed by distribution to the airlines until balance is restored, before reverting to a 50/50 sharing arrangement. This approach provided the Airport with greater upfront financial certainty while maintaining alignment with airline partners, resulting in a mutually beneficial outcome.

Capital Planning and Financial Strategy. FRASCA provided financial analysis and advisory support to align the Airport's revenue framework with its capital needs. In addition, FRASCA assisted with customer facility charge (CFC) strategy and broader financial planning initiatives, helping ensure that the Airport's capital and operating strategies remained aligned with evolving industry conditions and airline expectations.

Rates and Charges. FRASCA provides ongoing rates and charges support, modernizing ROC's rate-setting framework to reflect updated agreement provisions, improve usability for Airport staff, and ensure consistency with industry best practices.

Relevance to ALB: At ROC, we developed and implemented a tailored revenue-sharing structure that improved near-term financial certainty and supported capital funding objectives, while also modernizing legacy rate-setting frameworks to increase flexibility and usability. These capabilities are directly relevant to ALB as it continues to evolve its financial structure, refine agreement provisions, and ensure its tools and methodologies can adapt to changing operational and capital needs.



CONSULTING SERVICES

Client / Location:

Tulsa Airports Improvement Trust
Tulsa International Airport

Key Personnel involved:

Nora Richardson, David Neyer

Birdetta Price

Director of Finance and Asset Management

7777 Airport Dr, Tulsa, OK 74115

O: (918) 838-5021 | C: (918) 260-6560

birdettaprice@flytulsa.com

FRASCA has served as financial consultant to the Tulsa International Airport (TUL) from 2023 to present, providing airline agreement negotiation and strategic financial consulting services.

Airline Use and Lease Agreement Negotiation. FRASCA assisted TAIT in negotiating the amendment and extension of its airline use and lease agreement, effective July 1, 2024. This effort was driven by the TUL's need to transition from a period of flat airline rates implemented during the COVID-19 pandemic toward a structure that better supports future capital investment.

As part of this process, FRASCA helped decouple the agreement's revenue-sharing mechanism from days cash on hand, providing greater financial flexibility and improved alignment with long-term funding objectives. We also supported the evaluation and refinement of expense allocations, reconciliation of TUL space to reflect current utilization, and development of a plan to unwind legacy lease provisions, resulting in a clearer and more streamlined rate-setting framework.

This further included evaluating how revised agreement terms would impact revenue generation and capital funding capacity, as well as assisting with the planning and implementation of a Federal Inspection Services (FIS) fee to support international operations and related facility requirements.

Relevance to ALB: This engagement demonstrates FRASCA's ability to guide airports through financial and contractual transitions while also providing the ongoing technical support required to implement and sustain those changes. At TUL, we helped realign agreement terms, implement new revenue mechanisms such as the FIS fee, and improve the clarity and reliability of rate-setting processes. These capabilities are directly applicable to ALB as it continues to fund its Terminal Expansion Project.

Rates and Charges. FRASCA provides ongoing rates and charges support, including annual rates and charges reviews and aids in year-end airline revenue sharing calculations. In addition, we have supported the refinement of the TUL's rate-setting framework by improving the consistency and transparency of key inputs, including cost allocations and space utilization.

Summary. The client engagements presented herein, combined with our experience as the Airport's incumbent financial consultant, demonstrate FRASCA's proven ability to meet and exceed the Authority's requirements across all core service areas, including airline agreement negotiation, financial modeling, capital funding, and rates and charges implementation. Our work at BUF, ROC, and TUL highlights a consistent track record of delivering clear, actionable solutions that support capital investment, enhance financial flexibility, and strengthen airline partnerships. This depth of relevant, recent experience positions FRASCA as uniquely qualified to continue serving the Airport with both strategic leadership and day-to-day execution.



4. Proposed Services Information

(as required under Section VIII.D.1 of the RFP)

Detailed Work Plan. FRASCA's Work Plan approach would be designed to be flexible and responsive, working alongside client staff to understand and help achieve the organization's goals and objectives. In all of our analyses and recommended financial strategies, our 360-degree approach means we will always emphasize and illustrate the *holistic* impacts on the Airport's future operational and financial metrics so that staff can make fully informed decisions. With conditions in the airport sector seemingly always in flux, it is critical for staff to have the tools to gauge the full, long-term impact of any financial and operational decisions on its business and financial results. While we are financial consultants, we understand that financial decisions have impacts across all aspects of airport operations, which we believe is lost to those consulting firms that "compartmentalize" their specialized role in airport advisory.

Framework for Providing Services – FRASCA would tailor its proven, client-driven approach to the specifics of the Authority's particular needs and operating environment by:

1. Being accessible and responsive to Authority and Airport staff throughout the engagement, making ourselves available during the Authority's working hours and as needs otherwise dictate, returning any e-mails or messages promptly
2. Understanding fully all dimensions of the particular issues or concerns driving the Authority's request for assistance and the desired outcome
3. Confirming that understanding with the Authority
4. Developing realistic work plans and budgets with clearly defined work products and deadlines that are acceptable to the Authority
5. Proposing a team that is particularly qualified to provide the services, but always letting the Authority determine with whom it wants to work
6. Coordinating with the Authority's other consultants and legal advisors as requested throughout the engagement
7. Communicating effectively and honestly throughout the engagement with status updates or as issues may arise at a level requested by the Authority
8. Providing the Authority with well-informed, thoughtful, objective, and honest advice, even if at times such advice may be inconsistent with preconceived ideas
9. Ensuring that recommendations are consistent with relevant federal and state regulations and policies
10. Using our internal quality control procedures to ensure that financial and other data are accurate and reliable
11. Incorporating adequate time for review by delivering drafts of work products ahead of deadlines to incorporate the Authority's feedback
12. Delivering a clear, easy-to-understand work product by the deadline to the Authority, tailored to the technical knowledge of the intended audience (e.g., airport management versus elected officials or other stakeholders)
13. Coordinating after the delivery of the work product to ensure that the work met the Authority's expectations and the agreed-upon outcome

FRASCA commits to completing all assignments in a timely manner and in accord with the firm's high standards and the Airport's expectations. Our approach to ensure we accomplish the work required within



the time frame permitted would be to work with the Authority to identify detailed schedules with key milestones marked by deliverables, key meetings, and presentations. To support the maintenance of the schedule, at the Airport's request FRASCA would develop more detailed individual work plans culminating in each milestone on the larger schedule for the Airport's review and approval.

Key Personnel. The proposed FRASCA team has unparalleled expertise in providing the Scope of Services requested for the Airport. The following organization chart provides a list of key personnel and supporting staff. More information on team member experience in providing the Scope of Services addressed in the RFP was presented in Section 3 with resumes presented in Section 5.

Table 1



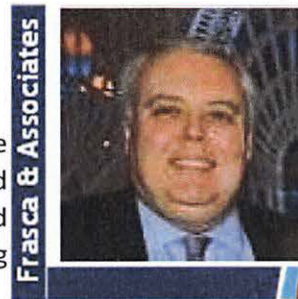
Project Manager	Project Director
Nora Richardson, Director, Fort Worth - Project Manager & Day-to-Day Contact - Responsible for all services requested by the Authority 25 years of Airport Finance experience	Ken Cushine, Principal, NYC - Oversees all services requested by the Authority 35+ years of Airport Finance experience
Key Personnel	
David Neyer, Vice President, Cincinnati - Task Lead and Senior Analyst 18 years of Airport Finance experience	Laura Parry, Senior Associate, Atlanta - Analyst and PFC Subject Matter Expert 16 years of Airport Finance experience
Other Subject Matter Experts & Supplemental Staff	
15 additional staff available to serve as subject matter experts and respond to changing workload demands	

The proposed team, with over 85 years of combined experience, consists of **Ken Cushine** – Project Director, **Nora Richardson** – Project Manager, **David Neyer** – Key Personnel, and **Laura Parry** – Key Personnel, with 15 additional staff available to support in their areas of expertise. All key personnel have had the pleasure of assisting the Authority since 2022.

Key Personnel Resumes. Resumes for project team key personnel are provided on the following pages. While the organizational chart provides the structure and roles within our team, the resumes below highlight the specific qualifications, expertise, and experience that each professional brings to the project. Together, they demonstrate FRASCA's comprehensive in-house capabilities, ensuring that the Authority benefits from a team with the proven knowledge and practical experience to deliver on the Scope of Services.

Ken Cushine, Principal**Project Director
New York, New York**

Mr. Cushine specializes in comprehensive airport financing plans, the financial structuring of airport projects including terminal, infrastructure and real estate development, the assessment of airport best practices and performance measurement, and the development of innovative financing strategies.



Mr. Cushine began his airport finance career in 1990 with the Aviation Department of the Port Authority of NY & NJ. In 1997, he became a founding member of FRASCA to provide financial advisory and strategic consulting services for airports. He has advised several airport issuers, including Atlanta Hartsfield-Jackson, Charlotte Douglas, Chicago O'Hare and Midway, Denver, Ft. Lauderdale, Greater Orlando Aviation Authority, Los Angeles World Airports, Minneapolis-St. Paul, Metropolitan Washington Airports Authority, Philadelphia, Phoenix Sky Harbor, the Port Authority of NY & NJ, and San Diego County Regional Airport Authority. He has advised MWAA on the negotiation of new airline leases at National and Dulles, the PANYNJ on the DBFOM P3 process for a new LGA Terminal B and JFK Terminals One and 6/7, the City of Chicago on its TIFIA application for the O'Hare intermodal facility, and LAWA on its availability payment P3 Landside Access Modernization Program.

Airport Finance Experience. 35+ years of airport finance experience including over 150 transactions totaling over \$200 billion in par. Clients include: ORD, MDW, IAD, DCA, JFK, LGA, EWR, SAN, PHL, PHX, ATL, AUS, MSP, BWI, LAX, CLT, MCO, FLL, TPA, DEN, HNL, RDU, MSY, SDF, ONT, BDL, SNA, CVG, IND, BDL, BUF, MYR, LGB, ORF, SYR, TUS, CAE, EYW

Education. B.A. Electrical Engineering, Rensselaer Polytechnic Institute; MBA Columbia University School of Business

Professional Registrations. MSRB Municipal Advisor Series 50 Representative; MSRB Municipal Advisor Series 54 Principal

Years of Experience. Airport Experience: 35+; Years with FRASCA: 28+

Nora Richardson, Director**Project Manager
Fort Worth, Texas**

Ms. Richardson has over 20+ years of experience in airport finance, specializing in passenger facility charge applications, financial feasibility analyses, and airline negotiations.

For the City of Philadelphia, Nora was involved in developing a new airline agreement to support the Philadelphia International Airport capital program. Her work included developing financial forecasts, performing comparative analyses of airline agreements at other airports, making presentations to air carriers, and drafting the agreement. In support of the ongoing master plan efforts, Nora prepared a financial plan for selected alternatives and helped coordinate project timing with funding availability. She has also helped prepare competition plans, feasibility reports, and presentations to rating agencies.



For the Albany Country Airport Authority, Niagara Frontier Transportation Authority, Monroe County



Airport Authority, Tulsa Airport Authority, Maryland Aviation Administration, and City of Kansas City, Nora was involved in renegotiating airline agreements for achieving airport staff goals and objectives. Nora assists the Maryland Aviation Administration, City of Manchester, Norfolk Airport Authority, City of Boise, Oklahoma City Department of Airports, Tulsa Airport Authority, and Los Angeles World Airports with their PFC programs, applications, and amendments to previous applications. As part of the application process, she managed the preparation of airline and public consultation materials, presented to air carriers, and coordinated with the Federal Aviation Administration.

For the City of Philadelphia, Ms. Richardson assisted the City perform a strategic assessment of the PFC program at the airport in 2013. With the delayed implementation of certain capital projects, an additional \$100 million in PFC funding was available. The FRASCA Team identified potential uses for the funding and outlined the advantages and disadvantages of each. Potential uses included amendment of already-approved projects, reimbursement of historical airport expenditures, and funding of future airport projects. After the strategic assessment, the FRASCA team then assisted the City with amendments and a new PFC application in 2015. Based on then-current approvals, PHL would have gone from a \$4.50 to a \$3.00 PFC collection level in 2016. The FRASCA team prepared an amendment to the \$4.50 level for historical projects by demonstrating their significant contribution. The amendment was approved in 2015, maintaining \$4.50 PFC collections. The new application included an expansion of the baggage claim area, improvements to the access control system, renovation of aging terminal infrastructure, and other security related projects. The security related projects required coordination with the TSA to obtain letters of support. The PFC application was approved by the FAA in 2016. Ms. Richardson is currently assisting with the development of PFC amendments to obtain increased PFC funding for previously approved projects.

Education. B.S. in Management Science and Engineering; Stanford University

Professional Registrations. MSRB Municipal Advisor Series 50 Representative

Years of Experience. Airport Experience: 20+ years; Years with FRASCA: 9

David Neyer, Vice President

Key Personnel
Cincinnati, Ohio

Mr. Neyer joined FRASCA in 2022 as a Vice President with expertise in capital program financial planning, financial feasibility analysis, financial modeling, airline lease negotiations, and airline rates and charges for US airport sponsors. Mr. Neyer has brought this expertise to FRASCA, serving airport clients of all sizes on a wide variety of assignments. Prior to joining FRASCA, Mr. Neyer was a feasibility consultant with LeighFisher for 14 years.



Capital Program Financial Planning and Feasibility Analysis. Mr. Neyer has assisted airport sponsors in capital planning efforts related to financial feasibility determination. He has developed feasibility models and provided reports of the airport consultant for the Albany International Airport, Austin-Bergstrom International Airport, Miami International Airport, Phoenix Sky Harbor International Airport, and Wichita Dwight D. Eisenhower National Airport, among others.

Financial Modeling. In addition to feasibility modeling, Mr. Neyer has assisted airports in developing long-range financial forecasting models utilized in developing a plan of finance for capital plan initiatives with the ability to analyze alternative capital plans, funding plans, activity, and other scenarios on key financial metrics. These models have been used to make key decisions regarding future capital investments at Austin-Bergstrom International Airport, Phoenix Sky Harbor International Airport, and Wichita Dwight D. Eisenhower National Airport, and Bill and Hillary Clinton National and T. F. Green International Airport for use in their master plans.

Airline Lease Negotiations and Rates and Charges. Mr. Neyer most recently assisted, Albany International, Buffalo Niagara, Tulsa International, and Greater Rochester International Airports in their use and lease negotiations and the Blue Grass Airport in their rates by resolution consultation process. While at LeighFisher, he assisted Santa Barbara Airport, Wichita Dwight D. Eisenhower National Airport, Phoenix Sky Harbor International Airport, and Boise International Airport in their negotiations or consultations. Mr. Neyer has developed rates and charges forecast models for these clients to assist in evaluating various rate methodologies as well as developed or supported rates and charges models for Wichita Dwight D. Eisenhower National Airport, Phoenix Sky Harbor International Airport, Albany International Airport, Manchester-Boston Regional Airport, Blue Grass Airport (Lexington), and Boise International Airport used to calculate annual budget and settlement rates. Mr. Neyer is currently supporting Austin-Bergstrom International Airport, Buffalo Niagara International Airport, and Albany International Airport in their airline lease negotiations. Other work includes the development of rates and charges strategies related to the COVID-19 pandemic, the review and certification of annual rates and charges calculations, and "Airport Rates and Charges 101" - type presentations for airport finance and non-finance staff.

Passenger Facility Charge ("PFC") Applications. Mr. Neyer has assisted airport sponsors of all hub sizes with the development of PFC applications and amendments, PFC-eligible debt reconciliations, project eligibility analyses, PFC capacity analyses, and overall PFC program strategy. He has prepared applications and amendments for Phoenix Sky Harbor International Airport and provided PFC program management support for Albany International Airport, Phoenix Sky Harbor International Airport, Wichita Dwight D. Eisenhower National Airport, and Bill and Hillary Clinton National airports, among others. Mr. Neyer also assisted Phoenix Sky Harbor International Airport in the first approved PFC application for an automated people mover.

Education. B.A. Finance, Ohio University

Professional Registrations. MSRB Municipal Advisor Series 50 Representative

Years of Experience. Airport Experience: 18; Years with FRASCA: 4

Laura Parry, Senior Associate

Key Personnel
Atlanta, GA

Ms. Parry joined FRASCA in 2024 as a Senior Associate specializing in PFC program management and financial modeling for US airport sponsors. Ms. Parry has developed practical expertise in the areas of PFC applications and amendments, capital planning, financial modeling, and airline rates and charges through her 14 years of experience assisting a wide range of airports with varying passenger activity levels, capital plans, financial metrics, rate methodologies, and administrative structures. Prior to joining FRASCA, Ms. Parry held consulting roles with Ricondo & Associates and LeighFisher.



Capital Program Financial Planning. Ms. Parry has assisted airport sponsors in capital planning efforts related to financial feasibility determination, plan of finance development, and the assessment of capital plan impact on financial metrics. For the Charleston County Aviation Authority, Ms. Parry assisted in the development of a plan of finance for the Terminal Area Plan at Charleston International Airport, including the maximization of nonairline funding sources and the impact of future debt service on cost per enplaned passenger and discretionary cash flow.

Bond Feasibility Analyses. In her prior role with Ricondo, Ms. Parry also assisted airport sponsors with bond feasibility reports, including the development of financial projections and the preparation of the Report of the Airport Consultant. In 2023, Ms. Parry led the preparation of the Report of the Airport

Management Consultant for the Houston Airport System's Series 2023 issuance of \$756 million in support of the George Bush Intercontinental/Houston Airport Terminal Redevelopment Program.

Financial Modeling and Rates and Charges. On an annual basis, in her prior role with Ricondo, Ms. Parry prepared budgeted and settlement rates and charges for the Commonwealth Ports Authority, operator of Saipan International Airport, and reviewed and finalized budgeted and settlement rates and charges for the City of Lubbock. She has also prepared airline rates and charges models for the sponsors of McGhee Tyson Airport, Memphis International Airport, and Burlington International Airport to aid in long-term financial planning or to support upcoming airline negotiations. In 2020, Ms. Parry assisted the Hillsborough County Aviation Authority in the development of rates and charges models to reflect updated rate methodologies in support of its current Airline Rates, Fees and Charges Resolution. Other work has included the presentation of airline rates and charges methodology, background, and associated financial metrics to airport boards and providing airline rates and charges training to airport sponsors, such as "Airport Rates and Charges 101" presentations and on-site workshops to review existing rate methodologies with new airport staff.

For the Charleston County Aviation Authority and the Greater Orlando Aviation Authority, she has developed Customer Facility Charge ("CFC") capacity analyses which have evaluated the financial implications of planned rental car facility development as it relates to a required increase in the currently charged CFC rate per transaction day.

PFC Applications. With extensive experience in the management of airport PFC programs, Ms. Parry has assisted airport sponsors of all hub sizes with the development of PFC applications and PFC amendments and has provided guidance related to System of Airports ("SOAR") disbursements, FAA policy and procedures, PFC-eligible debt reconciliations, project eligibility analyses, PFC capacity, and overall PFC program strategy. She has prepared applications and amendments for Phoenix Sky Harbor International Airport, McGhee Tyson Airport, Burlington International Airport, Tulsa International Airport, and Cleveland Hopkins International Airport, among others. Ms. Parry also prepared the first PFC application for Omaha Airport Authority, resulting in the initiation of PFC collections at Omaha's Eppley Airfield.

Education. B. S. Civil and Environmental Engineering, Georgia Institute of Technology; MS Environmental Engineering, Georgia Institute of Technology

Professional Registrations. MSRB Municipal Advisor Series 50 Representative

Years of Experience. Airport Experience: 16; Years with FRASCA: 2

Pricing. Table 3 below provides FRASCA'S current all-inclusive hourly billing rates for each staff member of the firm (by title) who are dedicated to providing the services requested in the Scope of Services. The proposed rates would be in effect for the duration of the contract. Key personnel for this engagement are identified by title. This information can also be found in Exhibit D: Proposal I – Proposal Submittal Form.

Table 2: Hourly Rates

FRASCA Associates, LLC – Hourly Rates <i>Term of Agreement, Including Renewals</i>	
Title and Personnel	Hourly Rate (\$)
Principal (<i>Cushine</i>)	\$400
Managing Director	\$375
Senior Director	\$350
Director (<i>Richardson</i>)	\$325
Vice President (<i>Neyer</i>)	\$300
Senior Associate (<i>Parry</i>)	\$225
Associate / Analyst	\$175
Administrative	No Charge



5. Descriptive Literature

(as required under Section VIII.D.1 of the RFP)

To further illustrate our qualifications and experience, Table 3 on the following pages summarizes our understanding of the Authority's Scope of Services and identifies other clients for which the proposed team has provided comparable work. Following the summary table, we have included resumes for all key personnel, outlined analysis tools and other resources offered by FRASCA, and summarized our approach to quality control, all demonstrating how FRASCA's integrated, 360-degree approach has helped airports successfully plan, fund, and execute major capital programs—experience that directly parallels the path ahead for the Airport.

Table 3
FRASCA's Experience Providing the Authority's Scope of Services

Scope of Services Items	Additional FRASCA Experience at Similar Size or Larger Airports
1. Develop plans of finance for new and projected capital projects including cash flows, bond schedules and sizing analysis along with impact on airline rates and charges.	ALB, AUS, AVL, BDL, BOI, BUF, CLT, CVG, DCA, DEN, EWR, EYW, GSP, IAD, ICT, LGA, LGB, MHT, MSP, MSY, MYR, PHL, PHX, PSP, PVD, SAN, SYR, TPA, TUL
2. Participate in preparations of official statements and other documents as needed by ALB for financings.	ALB, ATL, AUS, BDL, BOI, BTW, BUF, CLT, CVG, DCA, DEN, EWR, EYW, FLL, GSP, IAD, IND, JAN, JFK, LEX, LGA, LGB, MCO, MDW, MHT, MSP, MSY, MYR, PHL, PHX, PSP, RDU, SAN, SNA, SYR, TPA
3. Assist in the preparation of initial PFC impose and use applications and amendments to existing PFC applications based on changes in ALB's capital plans as circumstance may require in accordance with the requirements of Title 14 of the Code of Federal regulations 158. Provide assistance in gathering the necessary project, financial, and statistical information; preparing the required airline consultation notice; assisting as needed in the consultation meeting and ensure that all procedural requirements are met; preparing the application and with assistance from ALB, preparing the response to air carrier comments; and assisting in providing the completed application for ALB. Coordinate with ALB Staff and counsel on the integration of all required local, state and federal, laws, statutes, rules and regulations and other pertinent provisions, including, but not limited to, provisions covering environmental, indemnification, audit, default and remedies, and insurance requirements.	ALB, ATL, AUS, BWI, CLT, CVG, DCA, EWR, GSP, IAD, JFK, ICT, LAX, LGA, LGB, MHT, MSP, MSY, MYR, PHL, PSP, SAN, STT, STX, TUL

Scope of Services Items	Additional FRASCA Experience at Similar Size or Larger Airports
4. Draft key provisions as may be required or desired for the ULA and other appropriate legal documents that are tailored to meet the objectives and goals of ALB's strategic plan.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
5. Propose, evaluate and make recommendations for facility use provisions, including, but not limited to, provisions for minimum gate usage requirements, preferential use, common use facilities, shared facilities, utilization standards, access and accommodation provisions, rebalancing of terminal provisions and ability to modify, reconfigure, reassign, reallocate, and shared use of terminal facilities.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
6. Preparation of various presentations related to the ULA negotiations and rate modeling to be presented to the Airlines.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
7. Participate in direct negotiations with the Airlines.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
8. Take, keep, coordinate, review, distribute, and maintain meeting minutes of all ALB and Airlines ULA negotiation meetings and other ALB internal meetings that Consultant(s) participate in related to the ULA.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
9. Review and make recommendations regarding nonairline lease agreements and permits, including current revenue producing activities such as non airline terminal tenants, ground and facility leases, contracts related to parking and ground transportation providers, concession arrangements, cargo operations, fueling and ground handling agreements and other permits for ALB users.	ALB , AUS, BOI, BUF, CLT, CVG, DEN, ICT, LEX, LGB, MHT, MYR, PHF, PSP, SAN, SNA, SYR, TUL, TUS
10. Identify and review industry best practices which support ALB's strategic business plan.	ALB , AUS, AVL, BUF, BWI, CLT, CVG, DCA, EYW, GSP, IAD, ICT, LEX, LGB, MHT,



Scope of Services Items	Additional FRASCA Experience at Similar Size or Larger Airports
	MSP, MYR, PHX, PSP, ROC, SAN, SDF, SNA, TUL
11. Provide airport comparative information for rate making methodologies, gate use and cost per enplaned passenger data.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
12. Evaluate the current cost centers and determine the preferred cost center designation and allocation of revenues and costs as components of the terminal, including, but not limited to, allocation of maintenance and operations costs and debt service.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
13. Review of Annual Rates & Charges Settlement to the airlines.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, JFK, JNU, LEX, LGA, MHT, MSP, MYR, PHL, PHX, PSP, ROC, SAN, SDF, STT, STX, SYR, TUL
14. Identify the pros and cons of various ratemaking methodologies, including, but not limited to, financial models, impacts to the financial capacity of ALB, Airline costs per enplaned passenger, fees for other ALB tenant groups, impacts to ALB controlled facilities, and other detrimental and beneficial impacts to ALB.	ALB , ATL, AUS, BOI, BUF, BWI, CLT, CVG, DCA, EWR, EYW, GSP, IAD, ICT, LEX, LGA, MHT, MSP, MSY, MWAA, MYR, PHL, PSP, PVD, ROC, SAN, STT, STX, SYR, TUL, TUS
15. Analyze current revenue producing activities, including ground transportation, public parking, and airport concessions, including recommendations and comparison with comparable airports.	ALB , AUS, BOI, BUF, CLT, CVG, DEN, ICT, LEX, LGB, MHT, MYR, PHF, PSP, SAN, SNA, SYR, TUL, TUS
16. Develop or review key financial and operational performance indicators for ALB; assist in benchmarking ALB performance against their peers.	ALB , AUS, AVL, BUF, BWI, CLT, CVG, DCA, EYW, GSP, IAD, ICT, LEX, LGB, MHT, MSP, MYR, PHX, PSP, ROC, SAN, SDF, SNA, TUL
17. Provide special studies as requested by ALB. Examples of potential areas for special studies could be related to financial projects, air traffic forecasts/updates, concessions analyses, revenue policies, gate use policies or other related types of airport and financial management topics.	ALB , AUS, AVL, BWI, CLT, COS, CVG, DCA, EWR, EYW, GSP, IAD, JFK, LGA, LGB, MCO, MHT, MSP, MSY, MYR, PHL, PHF, PHX, PSP, PVD, RAP, RDU, ROC, SAN, SDF, SNA, SYR, TUL

Scope of Services Items	Additional FRASCA Experience at Similar Size or Larger Airports
18. Review and consult on the Air Service Incentive Program.	HEF, LGB, MHT, MYR
19. Preparation of Customer Facility Charge (CFC) proposals.	ATL, AUS, BDL, CLT, CVG, DFW, EWR, GSP, LAX, LGB, MCO, MSY, MYR, ORF, PHL, PHX, RDU, SAN, SYR, TPA

Analysis Tools and Other Resources.

Table 4 below provides a list of airport-industry-specific tools we use to more fully inform our advisory and consulting services and produce more beneficial and innovative solutions for our clients. We believe that none of our competitors can offer the Airport a similar range of ancillary tools, nor the perspective that working with them on a daily basis provides.

Table 4
FRASCA's Provided Resources

	Technical Solutions	FRASCA Experience
Long-Range Financial Forecasting Models	- We have developed custom long-range financial forecasting models for many of our clients that allows us to evaluate the financial implications of alternative debt structures and funding plans on debt service coverage, liquidity, airline rates and charges levels, and other key metrics. - Our financial models also help management evaluate scenarios such as differing traffic levels, stress and other sensitivity tests, and cost allocations.	CLT, LEX, LGB, MHT, MYR, MSP, PHF, PHX, RDU, SAN, SDF, STT, STX
Air Traffic Databases	- We maintain subscriptions to industry databases for airline schedules, air travel demand, and passenger and cargo activity. - We use these databases to prepare market, credit, benchmark, and forecast analyses.	We use these databases to support all clients.
Debt Management Tools	- We have developed custom debt models for all of our financial advisory clients that allow us to alter rates and amortization schedules, immediately in real time. - We maintain subscriptions to Bloomberg, TM3, and <i>The Bond Buyer</i> in addition to all rating agency sector and issuer reports.	We use these tools to support all clients.
Airport Industry References	- We actively participate in the pre-eminent industry associations, including the AAAE and ACI and maintain subscriptions to all prominent industry publications, allowing us to bring our clients an up-to-the-minute perspective on key industry developments and trends. - We also maintain strong working relationships with national and regional FAA administrators and senior airline professionals. Through these relationships, we have a	We make these references available to all clients.

	longstanding reputation for credibility that we leverage to benefit our clients.	
Proprietary Reports	▪ We publish regular industry reports for our clients to gauge their performance versus the industry. ▪ These include the weekly <i>Airport Finance Update</i>, which provides market updates, transaction updates, and ratings and industry news and the monthly <i>FRASCA Recovery Report</i>, which provides historical and future air traffic data to allow clients to gauge their recovery from the pandemic.	We provide these reports to all clients.

Copies of our proprietary reports including the *Airport Finance Update*, a monthly *Capacity Report*, and the quarterly *Airline Earnings Report* can be found in the Appendix. We provide a copy of these reports to all clients at no charge as part of our plan to ensure our clients benefit from our unmatched industry intelligence add subscription access to industry publications and databases.

- The *Airport Finance Update* is a weekly report that provides trends in key market statistics, including Municipal Market Data (“MMD”) index and United States Treasury interest rates, recent airport financings and spreads, and recent ratings actions.
- The *Capacity Report* is a monthly report produced individually for our clients that allows management to easily monitor monthly trends in key supply (departing seats) and demand (enplaned passenger) variables as well as compare progress versus peer airports.
- The *Airline Earnings Report* is a quarterly report that provides an update on Airline earnings, network changes, fleet changes, and any operational, marketing, or financial highlights. It provides a high-level, but succinct summary of the profitability and management decisions affecting your airline counterparts and informing the Authority’s position in relation to the airlines serving the County.

Additionally, our firm participates extensively in industry groups such as Airports Council International (“ACI”) and the AAEE.

FRASCA’s Commitment to Excellence and Quality Control.

FRASCA proposes using its internal quality control procedures to ensure that financial and other data are accurate and reliable. These procedures include Director-level review of financial models and projections, integrating control totals, “diagnostics” (e.g., ensuring with conditional formatting in Microsoft Excel that operating expenses are fully allocated), and other modeling best practices. Adequate time for internal and Authority review would be also incorporated into any Work Plan schedule.

As demonstrated throughout the last three years, delivering responsive and timely on-demand services to our clients is at the heart of our corporate ethos, which is further evidenced by our long-lasting relationships with numerous clients. We are confident that the clients referenced in our response will echo this dedication.

Specific Approach to Quality Control. FRASCA's quality control process is built around continuous collaboration with Airport staff, clear communication with stakeholders, and rigorous internal review at each stage of work. Every deliverable, whether a rate model update, financial analysis, or funding strategy, undergoes a multi-layered review by senior FRASCA professionals to ensure accuracy, clarity, and alignment with industry best practices. Consistent with our 360-degree approach, each task will be evaluated not only for its technical precision but also for its broader implications on the Airport's long-term capital plan, airline agreements, financial policies, and credit profile. This ensures that our work maintains the highest professional standards while directly supporting the Airport's financial sustainability and capital program execution.

Specific Approach to Commitment to Excellence. FRASCA's commitment to excellence is grounded in a proactive, client-centered approach that adapts to the Airport's evolving financial, operational, and capital priorities. It is reflected in the depth of our analysis, the quality of our communication, and our proactive engagement with Airport leadership. We view excellence not as a single outcome but as a continuous process, one that anticipates challenges, refines assumptions, and adapts solutions to the Airport's changing operational and capital environment. Guided by our 360-degree approach, FRASCA ensures that every analysis, forecast, and recommendation contributes to the Airport's broader objectives.

6. Documents Required to Be Submitted with Proposal*(as required under Section VIII.D.1 of the RFP)*

- A. Proposal Acknowledgement Form
- B. Non-Collusion Affidavit
- C. Offeror Disclosure of Prior Non-Responsibility Determinations
- D. Obtained Proposal Affidavit
- E. Insurance Affidavit
- F. Company Statement for Partnership
- G. Work Force Competition
- H. References
- I. Proposal Submittal Form
- J. Exceptions



Exhibit D: Proposal A

PROPOSAL ACKNOWLEDGMENT FORM

The proposers acknowledge that he/she has carefully examined the RFP, the attached Agreement draft and the proposed location/s for his/her proposed operation/s.

The proposer warrants that if proposal is accepted, he/she will contract with the Albany County Albany Authority the form of an Agreement substantially in the form attached and comply with the requirements of the RFP and the executed Agreement. Proposer agrees to deliver an executed Agreement to the Albany County Airport Authority within fourteen (14) calendar days of receiving the tendered Agreement from the Authority.

I, the undersigned, guarantee our proposal meets or exceeds specifications contained in the RFP document. Any exceptions are described in detail and all requested information has been submitted as requested.

I affirm that I have read and understand all the provisions and conditions as set forth in this RFP. Our firm will comply with all provisions and conditions as specified, unless specifically noted as an exception with our Proposal.

I also affirm that I am duly authorized to execute the Agreement contemplated herein; that this company, corporation, firm, partnership, or individual has not prepared this Proposal in collusion with any other proposer and that the contents of this proposal as to rent, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other proposer or to any other person/s engaged in this type of business prior to the official opening of the proposal.

Name of Proposer: Frasca & Associates, LLC

Signature of Authorized Person: 

Title: Principal

Business Address of Proposer: 521 Madison Avenue, 7th Floor, New York, NY 10022

Business Phone Number: 212-355-4050

Date: 5/11/2026

Subscribed and sworn to before me this 11th day of May, 20026.

Exhibit D: Proposal B

NON-COLLUSION AFFIDAVIT

Authorized officer: Bidder's proposal containing statements, letters, etc., shall be signed in the proposal by a duly authorized officer of the company whose signature is binding on the proposal.

The undersigned offers and agrees to furnish all of the items/services upon which qualifications are stated in the accompanying proposal. The period of acceptance of this proposal will be 45 calendar days from the date of the bid opening. (Period of acceptance will be forty-five (45) calendar days unless otherwise indicated by proponent).

STATE OF New York COUNTY OF New York

BEFORE ME, the undersigned authority, a Notary Public in and for the State of New York on this day personally appeared Kenneth J. Cushine who after being by me duly sworn did depose and say: I, Kenneth J. Cushine am a duly authorized officer of/agent for Frasca & Associates, LLC and have been duly authorized to execute the foregoing on behalf of the said .

I hereby certify that the foregoing offer has not been prepared in collusion with any other proponent or other person or persons engaged in the same line of business prior to the official opening of this proposal. Further, I certify that the proponent is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the type of services/commodities offered, or to influence any person or persons to offer or not to offer thereon.

By submission of this proposal, each proponent and each person signing on behalf of any proponent certifies and in the case of a joint proposal each party thereto certifies as to its own organization, under penalty of perjury that to the best of his knowledge and belief:

- A. The prices in this proposal have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition as to any matter relating to such prices with any other proponent or with any competitor;
- B. Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the proponent and will not knowingly be disclosed by the proponent prior to the opening, directly or indirectly to any other proponent or to any competitor; and,
- C. No attempt has been made or will be made by the proponent to induce any other

person, partnership or corporation to submit or not to submit a proposal for the purpose of restricting competition.

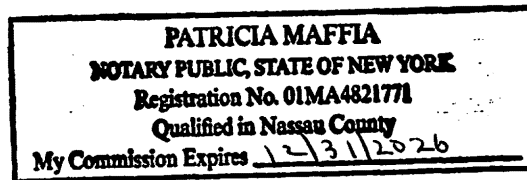
Name and Address of Proponent: Frasca & Associates, LLC
521 Madison Avenue, 7th Floor, New York, NY 10022

Telephone and Fax Numbers: (T): 646-783-4312; (F): NA

By: *Kenneth J. Cushine* Name & Title Kenneth J. Cushine, Principal
Signature

SUBSCRIBED AND SWORN to before me by the above-named on this
11th day of May 2026.

Patricia Maffia
Notary Public in and for the State of NY



NOTARY PUBLIC STATE OF NEW YORK
Commission No. 0121463111
Qualified in New York County
My Commission Expires 12/31/2024
PATRICIA BARTLE

Exhibit D: Proposal C

Offerer Disclosure of Prior Non-Responsibility Determinations

Name of Individual or Entity Seeking to Enter into the Procurement Contract:

Frasca & Associates, LLC

Address: 521 Madison Avenue, 7th Floor

New York, NY 10022

Name and Title of Person Submitting this Form: Kenneth J. Cushine, Principal

Contract Procurement Number: SC-1273

Date: 5/11/2026

1. Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years? (Please circle):

☒ No

☐ Yes

If yes, please answer the next questions:

2. Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j (Please circle):

☐ No

☐ Yes

3. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Governmental Entity? (Please circle):

☐ No

☐ Yes

4. If you answered yes to any of the above questions, please provide details regarding the finding of non-responsibility below.

Governmental Entity: _____

Date of Finding of Non-responsibility: _____

Basis of Finding of Non-Responsibility: _____

(Add additional pages as necessary)

5. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Please circle):

No

Yes

6. If yes, please provide details below.

Governmental Entity: _____

Date of Termination or Withholding of Contract: _____

Basis of Termination or Withholding: _____

(Add additional pages as necessary)

Offerer certifies that all information provided to the Governmental Entity with respect to State Finance Law §139-k is complete, true and accurate.

By: _____

Signature

Date: 5/11/2026

Name: Kenneth J. Cushine

Title: Principal

Exhibit D: Proposal D

OBTAINED REQUEST FOR BID AFFIDAVIT

I, being an authorized representative of the named organization / company, certify that I obtained the request for bid documents from the Albany County Airport Authority Purchasing Office. I understand that no bid shall be considered unless the organization making this bid has first obtained a copy of this Request for Bid from the Albany County Airport Authority Purchasing Office.

Kenn J. Cushine Principal
Signature Agent

Print or Type Name: Kenneth J. Cushine

Address 521 Madison Avenue, 7th Floor

New York, NY 10022

Phone: 646-783-4312

SUBSCRIBED AND SWORN to before me by the above named on this 11th
day of May, 2026.

Patricia Maffia
Notary Public in and for
State of New York

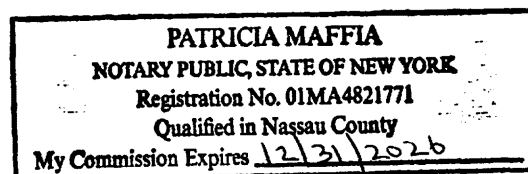


Exhibit D: Proposal E

INSURANCE REQUIREMENT AFFIDAVIT

To be completed by appropriate insurance agent:

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified offerer. If the below identified offerer is awarded this contract by Albany County Airport Authority, I will be able, within ten (10) days after offerer is notified of such award, to furnish a valid insurance certificate to the Airport meeting all of the requirements contained in this contract.


Agent: _____

Signature

Tim Kelly

Agent

Name of Insurance Carriers: Indemnity Insurance Company of North America

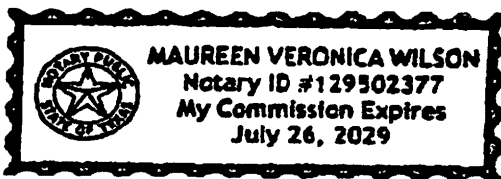
Address of Agency: 3657 Briarpark Dr., Suite 700 Houston, TX 77042

Phone Number Where

Agent May Be Contacted: 888 -828-8365

Offerer's Name (Print or Type) _____

SUBSCRIBED AND SWORN to before me by the above named on this 20th
day of April, 2026.




Notary Public in and for
State of New York

INSURANCE REQUIREMENT AFFIDAVIT

To be completed by appropriate insurance agent:

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified offerer. If the below identified offerer is awarded this contract by Albany County Airport Authority, I will be able, within ten (10 days after offerer is notified of such award, to furnish a valid insurance certificate to the Airport meeting all of the requirements contained in this contract.

Agent: Nicole Cruz-Rowley GJK Insurance Agency LLC
Signature Agent

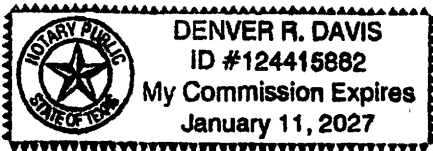
Name of Insurance Carriers: Hartford Underwriters Insurance Company

Address of Agency: 100 Wood Avenue, S 4th Floor
Iselin NJ 08830

Phone Number Where Agent May Be Contacted: 212-252-7100

Offerer's Name (Print or Type) Nicole Cruz-Rowley,

SUBSCRIBED AND SWORN to before me by the above named on this 20th
day of April, 2026.



Denise R. Davis
Notary Public in and for
State of New York

Exhibit D: Proposal F-2

PARTNERSHIP STATEMENT

IF A PARTNERSHIP, answer the following:

1. Date of Organization? 9/24/1997
2. General Partnership _____ Limited Partnership Limited Liability Company
3. Partnership Agreement Recorded? _____ Yes ☒ No

Date: _____

Book: _____

Page: _____

County: _____

4. Has the Partnership done business in New York?

Yes ☒ No _____ When? Since 1997

5. Name, address, and partnership share of each general or limited partner:

	Name	Address	Percent General Of Share	Limited Partner
1.	Kenneth Cushine	521 Madison Avenue New York, NY 10022	49%	
2.	Marvin Sun	521 Madison Avenue New York, NY 10022	25.5%	
3.	Juan Pittman	3455 Peachtree Rd NE Atlanta, GA 30326	25.5%	
4.				

Exhibit D: Proposal G**WORK FORCE COMPOSITION**

Frasca & Associates, LLC 212-355-4050
Name of Firm **Phone Number**

521 Madison Avenue, 7th Floor New York NY 10022
Address **City** **State** **Zip Code**

Kenneth J. Cushine Principal
Name & Title of Authorized Executive

Full Time Employees	Total # of Employees	White	American Indian	Black	Hispanic	Other (*)
	Male / Female	M/F	M/F	M/F	M/F	M/F
Admin & Manager	3/0	1/0		1/0		1/0
Professional	9/7	7/5			1/0	1/2
Technical						
Sales Workers						
Office Workers	0/1	0/1				
Semiskilled Workers						
Unskilled Workers						
Apprentices						
Seasonal						
Temporary						
Part Time						
TOTAL	20	14	0	1	1	4

***Use Additional Sheets To Identify The Ethnicity Of Employees Identified In This Category.**

Remarks: Asian

Note: Includes May 2026 New Hire

Exhibit D: Proposal H

REFERENCES

List three (3) companies or governmental agencies where like or similar services have been provided within the last three years:

1. **Company Name:** Niagara Frontier Transportation Authority
(Buffalo Niagara International Airport)
Address: 4200 Genesee Street Cheektowaga NY 14225
Street/P.O. Box City State Zip Code
Contact Person: Jason Abounader **Title:** Manager-Finance & Administration
Phone: 716-630-6132 **Fax:** N/A
2. **Company Name:** Monroe County Airport Authority
(Frederick Douglass Greater Rochester International Airport)
Address: 1200 Brooks Avenue Rochester NY 14624
Street/P.O. Box City State Zip Code
Contact Person: Maryanne Fedison **Title:** Aviation Finance Administrator
Phone: 585-753-7012 **Fax:** N/A
3. **Company Name:** Tulsa Airports Improvement Trust
(Tulsa International Airport)
Address: 7777 Airport Drive Tulsa OK 74115
Street/P.O. Box City State Zip Code
Contact Person: Birdetta Price **Title:** Director of Finance & Asset Management
Phone: 918-838-5021 **Fax:** N/A

EXHIBIT D: Proposal I

PROPOSAL SUBMITTAL FORM

Exhibit C contains the minimum requirements and are intended to govern, in general, the performance requirements and the type of services desired. Please check "yes" or "no" if you can meet these specifications.

The bidder can meet or exceed required specifications as required in EXHIBIT C?

☒ YES

☐ NO

PRICING/COST:

Staff Title	Rate per Hour
Principal	\$400
Managing Director	\$375
Senior Director	\$350
Director	\$325
Vice President	\$300
Senior Associate	\$225
Associate	\$175
Administrative	No Charge

Travel Expenses, if applicable (please list and describe all fees):

Travel expenses would be charged at cost and travel would be consistent with the Authority's travel policies.

Additional Expenses, if applicable (please give explanation):

None

***Additional Pages may be added if necessary*

CONTACT INFORMATION

Name of Contact Person: Kenneth Cushine

Phone Number(s): (646) 783-4312

Email: kcushine@frascallc.com

Attachment J – Exceptions*(as required under Exhibit D)*

FRASCA takes no exceptions to EXHIBIT B: Contractual Terms and Conditions.



Appendix 1 – Airport Finance Update



Airport Finance Update

AIRPORTS IN THE MARKET

No Airport Deals Expected This Week

RATINGS NEWS

➔ Norfolk Airport Authority, VA (ORF)

In association with the issuance of the Series 2026AB CFC Bonds

- Moody's: Assigned its **A3** rating to the CFC bonds and affirmed ratings on outstanding bonds; outlook is **Stable**
- S&P: Assigned its **A+** rating to the CFC bonds and affirmed ratings on outstanding bonds; outlook is **Stable**

➔ Jacksonville Aviation Authority, FL (JAX)

In association with the issuance of the Series 2026 Bonds

- Moody's: Assigned its **A1** rating to the GARBs and affirmed ratings on outstanding bonds; outlook is **Stable**
- S&P: Assigned its **A+** rating to the GARBs and affirmed ratings on outstanding bonds; outlook is **Stable**
- Kroll: Assigned its **AA** rating to the GARBs and affirmed ratings on outstanding bonds; outlook is **Stable**

➔ Fresno – Yosemite International Airport, CA (FAT)

- Fitch: Affirmed its **A+** rating on outstanding GARBs; outlook is **Stable**

MARKET UPDATE

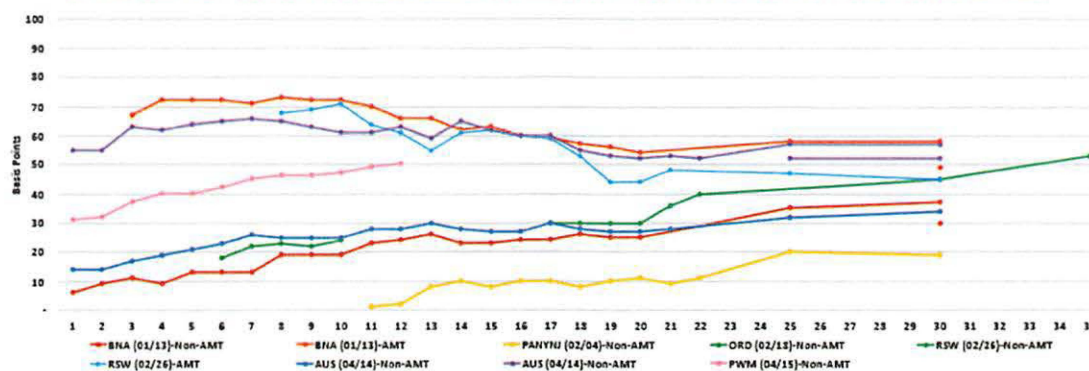
	This Week 4/27/26	Last Week 4/20/26	Last Month 3/27/26	Last Year 4/27/25
Bond Buyer RBI	4.97	5.01	5.23	5.53
5-Yr MMD	2.51	2.50	2.67	3.12
10-Yr MMD	2.91	2.91	3.15	3.44
20-Yr MMD	3.89	3.89	4.16	4.23
30-Yr MMD	4.27	4.27	4.51	4.46
SIFMA	3.65	3.65	2.42	3.62
SOFR	3.66	3.65	3.65	4.33
DJIA	49,230.00	49,447.00	45,960.00	40,113.50
NYMEX Oil	94.40	83.85	94.48	63.02

(Figures as of COB on the previous business day)

AVIATION INDUSTRY NEWS

Budget airlines are escalating their push for federal support, banding together to request roughly \$2.5 billion in aid from the White House as fuel costs surge. According to Bloomberg, the proposal would provide government funding in exchange for convertible equity stakes, echoing structures used during pandemic-era bailouts. The effort is being coordinated by an industry group representing low-cost carriers such as Frontier Airlines and Avelo Airlines, which argue that sustained jet fuel prices above \$4 per gallon are eroding already thin margins. Unlike larger airlines, these carriers have limited ability to raise fares without hurting demand, making them particularly vulnerable to cost shocks. The proposal comes as the Trump administration weighs broader intervention in the sector, including a potential rescue of Spirit Airlines. Together, the developments underscore mounting financial stress across the low-cost segment and raise fresh questions about whether Washington will step in to preserve competition in the airline industry.

SPREADS TO MMD - SELECTED TAX-EXEMPT AIRPORT REVENUE BOND SALES



(Spreads to MMD as of the day prior to the Issue Sale Date)

APRIL 27, 2026

FRASCA & ASSOCIATES, LLC

FRASCA & ASSOCIATES, LLC

Recent Airport Fixed Rate Bond Sales

* indicates that FRASCA served as MA to Airport

Pricing Date	Issuer	Issue Size	Underlying Ratings (M/SY)	Tax Status	Final Maturity	Final Maturity Yield	Final Maturity Spread to MMD as of the Day Before the Issue Pricing Date (bps)
4/15/2026	Portland International Jetport, ME - PWM	\$12,700,000	A3/A-NR	Non-AMT	1/1/2038	3.60% (\$ 0.00% coupon)	+50
4/14/2026	City of Austin, TX - AUS	\$309,885,000	A1/A+NR	Non-AMT	11/15/2056	4.65% (\$ 0.00% coupon)	+34
		\$59,130,000		AMT	11/15/2056	4.65% (\$ 0.00% coupon) 4.81% (\$ 0.25% coupon)	+57 +52
2/26/2026	Lee County, FL - RSW	\$46,385,000	A2/NR/A	Non-AMT	10/1/2036	2.84% (\$ 0.00% coupon)	+24
		\$56,200,000		AMT	10/1/2036	4.65% (\$ 0.00% coupon)	+45
2/15/2026	City of Chicago, IL - ORD	\$612,235,000	NR/A+AA	Non-AMT	1/1/2061	4.77% (\$ 0.25% coupon)	+53
2-4-2026	Port Authority of New York and New Jersey - PANYNJ	\$356,900,000	A83/AA+AA	Non-AMT	10/15/2055	4.77% (\$ 0.25% coupon)	+19
1/12/2026	Metropolitan Nashville Airport Authority-BNA	\$535,740,000	NR/AA+AA	Non-AMT	7/1/2056	4.58% (\$ 0.00% coupon) 4.51% (\$ 0.25% coupon)	+37 +30
		\$741,700,000		AMT	7/1/2056	4.79% (\$ 0.25% coupon) 4.70% (\$ 0.50% coupon)	+58 +49
12/9/2025	City of Chicago, IL - ORD	\$254,820,000	NR/A+AA	Non-AMT	1/1/2054	4.66% (\$ 0.25% coupon)	+46
12/4/2025	City and County of San Francisco - SFO	\$53,055,000	A1/AA+NR	Non-AMT	8/15/2056	4.48% (\$ 0.25% coupon)	+10
		\$647,850,000		AMT	5/1/2055	4.79% (\$ 0.25% coupon) 4.70% (\$ 0.50% coupon)	+58 +49
11/18/2025	City of Houston, TX - HIA3 (United Airlines Special Purpose Bonds)	\$277,425,000	NR/BB+NR	AMT	7/15/2039	4.36% (\$ 0.50% coupon)	+131
11/13/2025	City of Chicago, IL - ORD	\$1,101,570,000	NR/A+AA	AMT	1/1/2060	5.05% (\$ 0.00% coupon) 4.89% (\$ 0.50% coupon)	+91 (BAM insured) +79
11/6/2025	City of Austin, TX - AUS	\$229,150,000	A1/A+NR	AMT	11/15/2044	4.42 (\$ 0.00% coupon)	+60
11/4/2025	Greater Orlando Aviation Authority, FL - GOAA (United Airlines Special Purpose Bonds)	\$258,340,000	NR/BB+NR	AMT	11/1/2037	4.28% (\$ 0.50% coupon)	+131
11/4/2025	City of Chicago, IL - ORD	\$128,900,000	NR/A+AA	Non-AMT	1/1/2042	3.86% (\$ 0.00% coupon)	+31
		\$211,170,000		AMT	1/1/2042	4.22% (\$ 0.25% coupon)	+67
10/21/2025	Wayne County Airport Authority - DTW	\$254,763,000	A1/A+NR	Non-AMT	12/1/2044	4.08% (\$ 0.00% coupon)	+19
		\$224,820,000		AMT	12/1/2044	4.53% (\$ 0.00% coupon)	+73
10/20/2025	City of Pensacola, FL - PHS	\$118,855,000	NR/A+AA	AMT	10/1/2055	4.66% (\$ 0.50% coupon)	+53
10/15/2025	City of Chicago, IL - MDW	\$322,525,000	NR/AA	Non-AMT	1/1/2055	4.54% (\$ 0.00% coupon)	+38
		\$98,150,000		AMT	1/1/2050	4.75% (\$ 0.50% coupon)	+64



Recent Airport Fixed Rate Bond Sales

= indicates that FRASCA served as MA to Airport

Pricing Date	Issuer	Issue Size	Underlying Ratings (M/SF)	Tax Status	Final Maturity	Final Maturity Yield	Final Maturity Spread to MMO as of the Day Before the Issue Pricing Date (bps)
9/10/2023	Dallas-Fort Worth International Airport Board, TX - DFW	\$286,295,000	A1/AA-NR	Non-AMT	11/1/2055	4.61% (\$ 25% coupon)	+30
		\$1,631,435,000	AMT	AMT	11/1/2055	4.65% (\$ 50% coupon)	+43
9/9/2025	City of Atlanta, GA - ATL	\$43,450,000	Aa2/AA-AA+	Non-AMT	7/1/2055	4.59% (\$ 25% coupon)	+24
		\$363,300,000	AMT	AMT	7/1/2055	4.79% (\$ 50% coupon)	+44
9/9/2025	Milwaukee County Airport Enterprise, WI - MKE	\$15,179,900	A1/NR/A+	AMT	12/1/2040	4.50% (\$ 50% coupon)	+85
8/26/2025	Port of Portland, OR - PDX	\$66,595,900	NR/AA-AA-	Non-AMT	7/1/2038	3.95% (\$ 50% coupon)	+27
8/14/2025	City of Philadelphia - PHL	\$187,185,000	A1/NR/A+	Non-AMT	7/1/2055	4.90% (\$ 50% coupon)	+32
		\$257,545,000	AMT	AMT	7/1/2055	5.18% (\$ 50% coupon)	+60
8/13/2025	Port Authority of New York and New Jersey - PANYNJ	\$362,955,000	Aa3/AA-AA-	Non-AMT	10/15/2055	4.77% (\$ 25% coupon)	+19
		\$172,460,000	AMT	AMT	10/15/2055	5.93% (\$ 50% coupon)	+70
8/6/2025	Port of Seattle, WA - SEA (Intermodal Lien)	\$74,235,900	Aa3/AA-AA-	Non-AMT	10/1/2050	4.86% (\$ 25% coupon)	+33
		\$659,460,000	AMT	AMT	10/1/2050	5.10% (\$ 50% coupon)	+57
		\$22,559,000	Taxable	Taxable	9/1/2032	4.48% (par coupon)	+52
8/5/2025	City of Atlanta, GA - ATL (CFC)	\$75,400,000	A2/NR/A	Non-AMT	7/1/2050	4.94% (\$ 50% coupon)	+39
		\$155,600,000	Taxable	Taxable	7/1/2044	5.70% (par coupon)	+93
8/5/2025	Sacramento County, CA - SMF (Senior Lien)	\$40,155,900	A2/A+NR	Non-AMT	7/1/2040	4.08% (\$ 50% coupon)	+19
		\$322,265,900	AMT	AMT	7/1/2055	5.14% (\$ 25% coupon)	+54
8/5/2025	Sacramento County, CA - SMF (Subordinate Lien)	\$44,479,000	A3/A+NR	Non-AMT	7/1/2038	3.85% (\$ 50% coupon)	+13 (AG insured)
		\$92,828,000	AMT	AMT	7/1/2055	5.19% (\$ 25% coupon)	+59 (AG insured)
7/24/2025	Houston Airport System - IAH	\$22,055,900	NR/AA-NR	Non-AMT	7/1/2055	5.01% (\$ 50% coupon)	+30
		\$677,820,000	AMT	AMT	7/1/2055	5.25% (\$ 50% coupon)	+55
7/17/2025	Salt Lake City, UT - SLC	\$50,649,900	A1/A+NR	Non-AMT	7/1/2055	5.02% (\$ 50% coupon)	+37
		\$553,870,000	AMT	AMT	7/1/2055	5.25% (\$ 50% coupon)	+60
7/16/2025	JFK New Terminal One (NTO) - New York Transportation Development Corporation	\$1,367,075,000	Baa3/NR/SBB-	AMT	6/30/2060	5.53% (\$ 50% coupon)	+91 (AG insured)

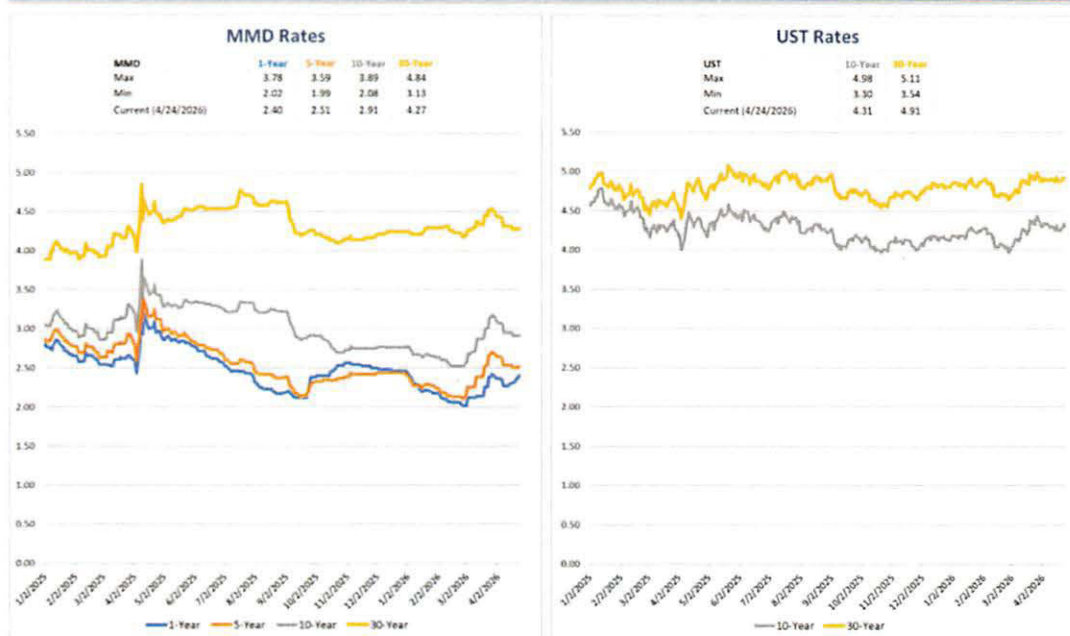
Source: TM3 and Airport official statements

*For taxable securities, spread is to benchmark UST from the issue sale date

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Summary of Recent Airport Credit Rating Changes and Outlook Revisions									
Date	Airport	Credit	Agency	Action	Moody's	S&P	Fitch	Kroll	
04/02/26	PWM	GARS	S&P	Upgrade		A	Stable		
03/25/26	ATL	GARS/PFC	Fitch	Upgrade			AA-	Stable	
02/17/26	NFTA	GARS	Moody's	Upgrade	A2	Stable			
02/20/26	CLE	GARS	Fitch	Upgrade			A	Stable	
02/04/26	SFO	GARS	Fitch	Raised Outlook			A+	Positive	
02/03/26	ONT	GARS	Fitch	Raised Outlook			A-	Rating Watch Positive	
02/03/26	HAS	GARS (Sub.)	Fitch	Upgrade			AA-	Stable	
01/27/26	PANYU	GARS	Fitch	Raised Outlook			AA-	Positive	
01/21/26	BNA	GARS (Sr. and Sub. Lien)	Moody's	Raised Outlook	A1/A2	Positive			
12/22/25	PVD	GARS	Moody's	Upgrade	A1	Stable			
12/18/25	BNA	GARS	Fitch	Raised Outlook			A+	Positive	
12/11/25	Airport Sector	Sector	Moody's	Raised Outlook		Stable			
11/19/25	NFTA	GARS	Fitch	Raised Outlook			A-	Positive	
11/13/25	SFO	GARS	Moody's	Upgrade	Aa3	Stable			
11/04/25	PYI	GARS	Fitch	Raised Outlook			BBB+	Positive	
10/14/25	PHX	GARS	Moody's	Upgrade	A1	Stable			
10/09/25	MDT	GARS	Kroll	Upgrade				BBB+	Stable
09/23/25	DTW	GARS	Fitch	Raised Outlook			A	Positive	
09/10/25	TUL	GARS	Moody's	Raised Outlook	A3	Positive			
08/21/25	CVG	CFC	Moody's	Upgrade	A2	Stable			
08/18/25	STL	GARS	S&P	Downgrade		A-	Stable		
08/13/25	MSY	GARS	S&P	Downgrade		A-	Stable		
08/07/25	POX	GARS	Fitch	Raised Outlook			AA-	Positive	
07/29/25	BOS	CFC	Moody's	Upgrade	A1	Stable			
07/23/25	SEA	GARS (Int. and Sub. Lien)	Moody's	Upgrade	Aa3/A1	Stable			
07/16/25	HAS	GARS	Kroll	Raised Outlook				AA-	Positive
07/08/25	SLC	GARS	Moody's	Upgrade	A1	Stable			
07/02/25	GUM	GARS	Moody's	Lowered Outlook	Baa2	Negative			
06/26/25	DAY	GARS	S&P	Raised Outlook		BBB+	Positive		
06/05/25	DTW	GARS (Sr. and Jr. Lien)	S&P	Upgrade		A+/A	Stable		
05/30/25	NYTDC (LSP)	Special Facility	Fitch	Upgrade			BBB+	Stable	
05/29/25	CVG	CFC	Fitch	Upgrade			A	Stable	
05/22/25	PHX	CFC	Moody's	Upgrade	A2	Stable			
05/08/25	PHX	GARS (Jr. Lien)	S&P	Raised Outlook		A+	Positive		
04/08/25	AUS	CFC	Moody's	Upgrade	A2	Stable			
03/19/25	CMH	CFC	Fitch	Upgrade			A	Stable	
02/27/25	LAS	GARS (Sub. Lien, PFC/Sub. Lien)	Kroll	Upgrade				AA-	Stable
02/27/25	LAS	GARS (Jr. Sub. Lien)	Kroll	Upgrade				AA-	Stable
02/27/25	PVD	GARS	Fitch	Upgrade			A	Stable	
02/07/25	MIA	GARS	Kroll	Raised Outlook				AA-	Positive
02/06/25	POX	CFC	Fitch	Upgrade			A	Stable	
02/05/25	SAT	GARS (Sr. Lien)/ PFC	Moody's	Lowered Outlook	A1/A2	Negative			
01/31/25	HNL	GARS	Moody's	Upgrade	Aa3	Stable			
01/07/25	SFO	GARS	S&P	Upgrade		AA-	Stable		
01/04/25	SFO	GARS	Moody's	Raised Outlook	A1	Positive			
12/20/24	ATL	GARS/PFC	S&P	Upgrade		AA	Stable		
12/10/24	BTX	GARS	Moody's	Upgrade	Baa1	Stable			

MMD AND UST RATES



Source: TM3

 FRASCA & ASSOCIATES, LLC

FRASCA DISCLOSURES

Pursuant to Municipal Securities Rulemaking Board ("MSRB") Rule G-42, on Duties of Non-Solicitor Municipal Advisors, Municipal Advisors are required to make certain written disclosures to clients and potential clients which include, amongst other things, Conflicts of Interest and any Legal or Disciplinary events of Frasca & Associates LLC ("FRASCA") and its associated persons.

FRASCA makes the disclosures set forth below with respect to conflicts of interest. As general mitigations of our conflicts, with respect to all of the conflicts discussed below, we mitigate such conflicts through our adherence to our fiduciary duty to our municipal clients, which include a duty of loyalty in performing all municipal advisory activities we are contracted to perform. The duty of loyalty obligates us to deal honestly and with the utmost good faith with our municipal clients and to act in our municipal clients' best interests without regard to FRASCA's financial or other interests.

Conflicts of Interest

Compensation

FRASCA may get paid on a contingent basis and therefore may have conflicts of interest arising from compensation for municipal activities to be performed that are contingent on the size or closing of such transaction for which FRASCA is providing advice. The contingent fee arrangement creates an incentive for the firm to recommend unnecessary financings or financings that are disadvantageous to the Client, or to advise Client to increase the size of the issue. In addition, this form of compensation presents a potential conflict of interest because, if the transaction requires more work than originally contemplated, we may suffer a loss. This conflict of interest is mitigated by the general mitigations described above.

FRASCA may get paid on an hourly basis. The fees will be based on hourly fees of FRASCA's personnel, with the aggregate amount equaling the number of hours worked by such personnel times an agreed-upon hourly billing rate. This form of compensation presents a potential conflict of interest because it could create an incentive to recommend alternatives that would result in more hours worked. This potential conflict of interest is mitigated by the general mitigations described above.

It should be noted that another form of compensation (i.e., fixed fee based) may also present a potential conflict of interest regarding FRASCA's ability to provide advice regarding a municipal security transaction. This other potential conflict of interest will not impair FRASCA's ability to render unbiased and competent advice or to fulfill its fiduciary duty to the Issuer.

Other Municipal Advisor Relationships

FRASCA serves a wide variety of other clients that may from time to time have interests that could have a direct or indirect impact on the interests of another FRASCA client. For example, FRASCA serves as municipal advisor to other municipal advisory clients and, in such cases, owes a regulatory duty to such other clients just as it does to the Issuer receiving this disclosure. These other clients may, from time to time and depending on the specific circumstances, have competing interests. In acting in the interests of its various clients, FRASCA could potentially face a conflict of interest arising from these competing client interests. FRASCA fulfills its regulatory duty and mitigates such conflicts through dealing honestly and with the utmost good faith.

If FRASCA becomes aware of any additional potential or actual conflict of interest after this disclosure, FRASCA will disclose the detailed information in writing to the issuer or obligated person in a timely manner.

Legal or Disciplinary Events

FRASCA does not have any legal events or disciplinary history on FRASCA's Form MA and Form MA-I, which includes information about any criminal actions, regulatory actions, investigations, terminations, judgments, liens, civil judicial actions, customer complaints, arbitrations and civil litigation. The Issuer may electronically access FRASCA's most recent Form MA and each most recent Form MA-I filed with the Commission at the following website: www.sec.gov/edgar/searchedgar/companysearch.html.

There have been no material changes to a legal or disciplinary event disclosure on any Form MA or Form MA-I filed with the SEC. If any material legal or regulatory action is brought against FRASCA, FRASCA will provide complete disclosure to the Issuer in detail allowing the Issuer to evaluate FRASCA, its management and personnel.



FRASCA & ASSOCIATES, LLC

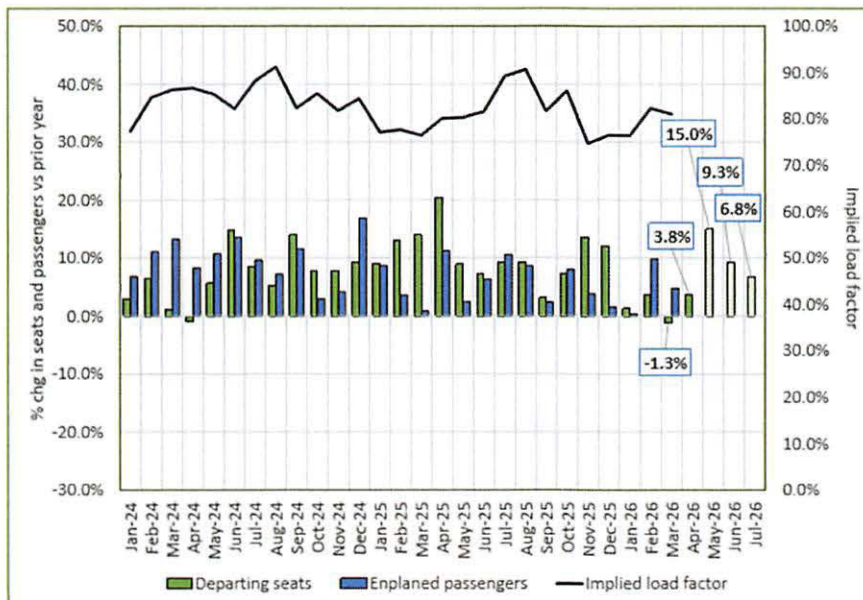


Appendix 2 – Monthly Capacity Report



Capacity Report

Load Factor and Percent Change in Passengers and Seats—
Versus same month, prior year



Detail by Top 5 Airlines—

Percent changes versus same month, prior year

Airlines shown individually in table below are the top 5 U.S.-flag airlines as measured by scheduled departing seats from the Airport for calendar year 2025.

Airline	Load factor Mar	% chg in epax Mar	Percent change in departing seats vs prior year					May 2026 average daily departing	
			Mar	Apr	May	Jun	Jul	Flights	Seats
Southwest	79.6%	8.5%	1.8%	-0.4%	-0.4%	-7.3%	-8.6%	11	1,768
American	79.6%	-1.2%	-2.6%	7.8%	11.8%	10.8%	6.1%	15	1,268
Delta	77.8%	-2.2%	-5.9%	2.0%	8.5%	0.0%	0.4%	9	1,021
United	84.6%	-6.3%	-13.9%	19.1%	60.3%	57.2%	39.3%	9	927
JetBlue	88.3%	-11.0%	-16.8%	-15.8%	-2.4%	-2.2%	-14.9%	2	316
All other airlines	84.2%	60.6%	37.1%	21.5%	61.8%	44.2%	58.1%	3	564
Total ALB	81.1%	4.7%	-1.3%	3.8%	15.0%	9.3%	6.8%	50	5,865

About this Report —

This report is prepared on a monthly basis to assist our clients gauge trends in key air traffic variables. Changes in seat capacity are a leading indicator for changes in enplaned passengers. Schedules are generally been reliable only 30-60 days in advance and can change significantly from month to month. Numbers may not add to totals shown due to rounding. For more information or clarification, please contact Matt Townsend at mtownsend@frascallc.com.

Sources: Departing seats—OAG Airline schedule database, accessed 04/23/26. Enplaned passengers—Airport reports. Load factor—Calculated from seat and passenger data. n/a=not applicable, n.m.=not meaningful.



MAR 2026

Key Metrics

(Pct changes vs same month prior year)

Lookahead

Avg daily departures

May 2026

50

Jun 2026
50Jul 2026
51

Avg daily dep seats

May 2026

5,865

Jun 2026
6,024Jul 2026
6,132

Departing flights

May 2026

8.5%

Jun 2026
3.1%Jul 2026
4.0%

Departing seats

May 2026

15.0%

Jun 2026
9.3%Jul 2026
6.8%

Historical

Departing seats

FYTD vs 2025

CYTD vs 2025

1.1%

1.1%

FYTD vs 2024

CYTD vs 2024

13.3%

13.3%

Enplaned passengers

Mar 2026

4.7%

FYTD vs 2025

CYTD vs 2025

5.0%

5.0%

FYTD vs 2024

CYTD vs 2024

9.3%

9.3%

Load factor

Mar 2026

81.1%

FYTD (Mar)

80.0%

CYTD (Mar)

80.0%



Air Traffic Benchmarks



Departing Seats (Lookahead)

May - June 2026

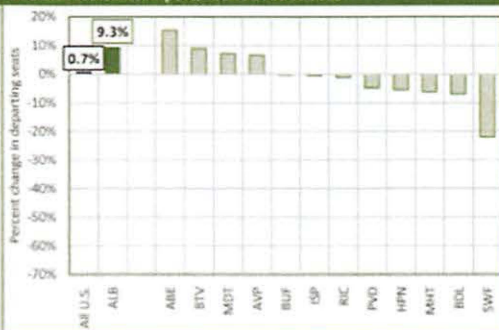
Scheduled departing seat data (in thousands) for current and following month as published in Dilo MI. Schedules are generally reliable only 30-60 days in advance. See notes below.

Airport	Code	Calendar year 2025	Current month			Next month		
			May 2026	May 2025	Percent change	June 2026	June 2025	Percent change
Albany International	ALB	1,663	182	158	15.0%	181	165	9.3%
National Benchmarks								
All U.S. airports		1,171,596	107,973	106,731	1.2%	109,067	108,362	0.7%
Large hub airports		831,786	76,289	75,285	1.3%	76,635	75,940	0.9%
Medium hub airports		195,058	17,512	17,682	-1.0%	17,645	17,886	-1.4%
Small hub airports		109,993	10,734	10,543	1.8%	11,023	11,038	-0.1%
Nonhub airports		34,759	3,438	3,220	6.8%	3,765	3,498	7.6%
Group 1: Similarly Sized Airports	ALB 2024 U.S. Rank:	87						
5 immediately busier airports (ranked 82-86)								
Tulsa International	TUL	2,108	202	201	0.8%	206	218	-5.5%
Palm Springs International	PSP	2,122	164	171	-4.1%	91	89	2.4%
Birmingham-Shuttlesworth Int'l	BHM	1,905	196	194	1.0%	187	202	-7.3%
Des Moines International	DSM	1,872	181	172	5.3%	190	185	3.2%
Pensacola International	PNS	1,663	190	197	-3.3%	194	205	-5.2%
5 immediately less busy airports (ranked 88-92)								
Syracuse Hancock International	SYR	1,710	159	146	9.0%	150	145	3.2%
Orlando Sanford International	SFB	1,693	152	156	-2.4%	179	184	-2.4%
Greenville-Spartanburg Int'l	GSP	1,540	180	168	7.2%	181	172	5.2%
Greater Rochester International	ROC	1,636	160	148	7.9%	150	144	4.6%
Bozeman Yellowstone International	BZN	1,484	132	113	16.8%	203	183	10.8%
Group 2: Other Watchlist Airports								
Group 2A: Other regional airports								
Hartford Bradley International	BDL	3,696	356	376	-5.2%	337	362	-6.9%
Buffalo Niagara International	BUF	2,784	279	279	2.9%	285	285	-0.2%
Westchester County (NY)	HPN	1,523	122	136	-10.2%	125	132	-5.4%
Burlington International	BTU	774	80	71	11.7%	84	77	8.9%
Lehigh Valley International	ABE	488	46	43	7.9%	57	49	15.2%
New York Stewart International	SWF	150	11	16	-35.6%	13	16	-22.0%
Group 2B: Other peer airports not in Groups 1/2A								
Richmond International	RIC	2,971	287	281	2.3%	282	285	-1.1%
Providence TF Green State	PVD	2,113	236	243	-2.9%	222	234	-4.8%
Manchester-Boston Regional	MHT	817	83	81	2.3%	77	82	-6.0%
Long Island MacArthur	ISP	871	85	99	-14.0%	86	86	-0.4%
Harrisburg International	MDT	750	91	81	13.1%	93	87	7.1%
Wilkes-Barre/Scranton International	AVP	218	25	20	22.6%	24	23	6.6%

1. Similarly Sized Airports - June 2026 vs 2025



2. Other Watchlist Airports - June 2026 vs 2025



Sources: Scheduled departing seats—Dilo MI Schedules database, accessed 5/1/2026. Airport rankings—Based on T100 preliminary data for CY 2024. Rankings are by total (domestic and international) enplaned passengers.



Appendix 3 – Airline Earnings Report

In case you missed it . . .

Airline Earnings Reports



FRASCA & ASSOCIATES, LLC

Q3 2025



American Airlines (AA/AAL)

- Q3 2025 results**—Reported Q3 net loss of \$114MM (\$205MM net income excl special items), compared to \$149MM loss in Q3 2024; loss per share of \$0.17 exceeded consensus estimate of \$0.28; operating margin was 1.1%, up from 0.7% last year; liquidity was \$10.3B at end of Q3.
- Airports**—Announced plans to open new Flagship Lounges in MIA and CLT and to expand Admirals Club facilities at both; highlighted the expansion of premium lounge capacity as a core element of its premium positioning strategy.
- Network**—Growth has focused on NYC, ORD, and PHL in 2026; Announced new summer 2026 routes from DFW-ATH and ZRH; MIA to MXP; and PHL-BUD and PRG; announced codeshare with Porter to expand access to Canada.
- Aircraft fleet**—Took delivery of its 1000th mainline aircraft, a Boeing 787-9 aircraft equipped with the airline's new Flagship Suites; service now available on LHR-DFW, ORD, and PHL, DFW-AKL, BNE, and EZE and will be introduced on 777 and A321XLR fleet; advanced multi-year A319/A320 cabin retrofit program adding first-class seats and enhancing product consistency; unveiled new cabins on regional fleet with power at every seat.
- Financial highlights**—Noted September as an inflection point with first return to positive PRASM growth in a more rational capacity environment; continued deleveraging progress with improved free cash flow and ongoing reduction of elevated post-pandemic net debt levels; reiterated expectations for cost performance improvements beginning in 2026 as productivity initiatives scale.
- Product highlights**—Introducing complimentary WiFi for AAdvantage members in January 2026; expanded premium food and beverage offerings; emphasized recovery of corporate and premium demand tied to restored distribution access and improved connectivity at strategic hubs.
- Demand and capacity guidance**—Reported strong premium-cabin performance and noted that industry capacity moderation beginning in late summer supported domestic RASM stabilization; reported sequential improvement in Latin America despite continued competitive pressure; cited a more rational domestic capacity environment as supportive of yield recovery; expects 3-5% system capacity growth in Q4 2025 versus 2024 with revenue growth of 3-5% and an operating margin of 5-7%.



Delta Air Lines (DL/DAL)

- Q3 2025 results**—Reported net income of \$1.4 billion (\$1.1B excluding special items), compared to \$1.3B in Q3 2024; adjusted EPS of \$1.71 exceeded consensus estimate of \$1.53; operating margin was 10.1% for the quarter, an increase from 8.9% in 2024; liquidity was \$6.9B at EOQ.
- Airports**—Continued advancement of major multi-year terminal programs at LAX (T2-T3), JFK (T4), LGA (TC), SEA and BOS; emphasized infrastructure improvements aimed at supporting premium throughput, connecting-passenger flow, and operational resilience.
- Network**—Announced new summer 2026 routes from JFK-OLB (Olbia, Sardinia), MLA (Malta), and OPO; BOS-MAD and NCE; OLB and MLA chosen by SkyMiles members and employees by vote over Ibiza; JFK-BRU and GVA service will be discontinued; SEA-BCN and FCO the airline will operate with over 650 weekly flights to nearly 30 destinations in 2026; announced a major expansion from AUS, with new nonstop service to CMH, DEN, MIA, and MCI and expanded service to IND and SFO.
- Aircraft fleet**—Took delivery of 8 A321neo, 3 A330-900neo, and 1 A220-300, while retiring 4 B757-200 and 2 A320 aircraft to end the quarter with a mainline fleet of 986 aircraft.
- Financial highlights**—Reported solid profitability with healthy unit revenue trends; continued cost discipline as non-fuel unit costs improved sequentially; maintained strong free cash flow and debt reduction trajectory; highlighted sustained growth in Amex co-brand revenue and loyalty-driven cash flows; reiterated confidence in financial recovery heading into 2026.
- Product highlights**—Strong engagement with Delta One, Premium Select, and Comfort+ driving higher revenue per passenger; continued expansion of premium lounges; announced partnership with YouTube to join airline's IFE program; increased coordination between revenue management and loyalty to strengthen premium-cabin monetization.
- Demand and capacity guidance**—Reported strong international demand alongside improving domestic fundamentals due to capacity discipline; expects low single-digit system capacity growth in 2026; anticipates stable premium demand and continued corporate travel recovery; projected steady performance into Q4 with revenue up 2-4%.

For informational purposes only. Not to be relied upon for investment decisions. Sources: Airline earnings releases, Form 10-Q filings, earnings call transcripts, FRASCA research, and as noted otherwise.



FRASCA & ASSOCIATES, LLC

In case you missed it . . .

Airline Earnings Reports



FRASCA & ASSOCIATES, LLC

Q3 2025



United Airlines (UA/UAL)

- Q3 2025 results**—Reported Q3 net income of \$949MM (\$909MM excluding special items), compared to \$965MM in Q3 2024; adjusted EPS of \$2.78 exceeded consensus estimate of \$2.68; operating margin was 9.2%, down from 10.5% last year; liquidity was \$16.3B at end of quarter.
- Aircraft fleet**— Took delivery of 1 B787-9; 9 737 MAX; and 10 A321neo aircraft, while retiring 4 A320ceo family aircraft; mainline fleet now totals 1055 aircraft, with 10 more deliveries expected by end of 2025; reported more than half of its narrowbody fleet has United Next interior and IFE; received FAA certification on first Starlink-equipped mainline aircraft.
- Airports**— Reported that nearly half of the passengers flown in Q3 bypassed the ticketing lobby to go to the gate, with more than 85% of passengers using digital check-in; began operating out of five additional gates at ORD that were reassigned from AA due to lease utilization requirements; broke ground on new catering facility at IAH; continued planning for expanded wide-body activity and increased premium-cabin demand that will affect lounge capacity, gate utilization, and CBP throughput at international gateways.
- Financial highlights**— Emphasized stable cost structure and improving margin profile entering Q4; reiterated disciplined capital allocation with ~\$612MM in year-to-date share repurchases.
- Network**— Announced new summer 2026 nonstop service from EWR to BRI (Bari, Italy), GLA, ICN, SCQ (Santiago de Compostela, Spain), and SPU (Split, Croatia) and IAD-KEF; airline will serve 46 cities in Europe in 2026; announced new service to ABI, AEX, ART, CHA, COU, LAF, MGM, and PIR as airline expands regional network.
- Product highlights**— Investing more than \$1 billion in seatback screens and Starlink installations and spending 25% more on food; launched collaboration with AppleTV to bring most popular streaming series to IFE.
- Demand and capacity guidance**— Reported strong performance across Atlantic, Pacific, and Latin America; domestic environment softer but offset by growing loyalty and premium demand; expects continued unit-cost improvement into Q4; guided Q4 EPS of \$3.00–\$3.50.



Southwest Airlines (WN/LUV)

- Q3 2025 results**—Reported Q3 net income of \$54MM (\$58MM excluding special items), compared to \$67MM in Q3 2024; adjusted EPS of \$0.11, above consensus estimates of a \$0.01 loss; operating margin was 0.5%, down from 0.6% last year; liquidity was \$4.5B at end of quarter.
- Aircraft fleet**— Continued acceptance of 737 MAX-8 aircraft, though at a slower pace than planned due to OEM delays; reported aircraft utilization is back to 2019 levels; fleet-delivery constraints expected to continue to influence 2026 capacity planning.
- Airports**— 7-gate West Concourse expansion at HOU scheduled for completion in 2027; announced a lease for up to 18 gates at AUS in a planned new concourse.
- Financial highlights**— Reiterated multi-year cost-transformation targets but acknowledged risks tied to aircraft-delivery delays.
- Network**— Expanded nonstop service from SAN in competition with Alaska, with 139 peak day departures scheduled for summer 2026; announced new service to ANC (seasonal to DEN and LAS in May 2026), STS (from BUR, DEN, LAS, and SAN in April 2026) STT (from BWI and MCO in February), SXM (from BWI and MCO in April), and TYS (from BNA, BWI, DAL, and MCO in March); SXM the airline's first new international city since 2021; announced interline agreement with EVA Air from LAX, ORD, SEA, and SFO; airline now has codeshares with Icelandair, China Airlines, Condor, EVA Air, and Philippine Airlines; continued ongoing network optimization, shifting flying toward higher-yield markets and business-travel corridors while reducing weaker
- Product highlights**— Began sale of assigned seats, including extra legroom seats; highlighted ongoing cabin modernization, including refreshed interiors, upgraded power ports, improved Wi-Fi, and better cabin-cleaning tools; announced interline agreement with Priceline.
- Demand and capacity guidance**— Reported strong peak-period leisure demand and improving business-travel trends; shoulder seasons remain pressured; expects Q4 2025 capacity to be roughly flat to modestly up versus Q4 2024; full-year 2025 capacity slightly up; 2026 capacity outlook remains uncertain given fleet-delivery volatility.

For informational purposes only. Not to be relied upon for investment decisions. Sources: Airline earnings releases, Form 10-Q filings, earnings call transcripts, FRASCA research, and as noted otherwise.



In case you missed it . . .

Airline Earnings Reports



FRASCA & ASSOCIATES, LLC

Q3 2025



Alaska Air Group (Alaska and Hawaiian) (AS/ALK)

- Q3 2025 results**—Reported Q3 net income of \$73MM (\$123MM excluding special items), compared to \$236MM in Q3 2024 (excluding Hawaiian before 9/18/2024); adjusted EPS of \$1.05 fell short of consensus estimate of \$1.11; operating margin was 3.9%, down from 11.1% last year; liquidity was \$2.3B at end of quarter.
- Airports**— Continued to execute integration work following the Hawaiian Airlines merger, with operational alignment across key hubs (SEA, PDX, ANC, LAX, and HNL); announced new 13,000 sf Alaska Club at SAN to begin construction in 2027.
- Network**— Reported stable demand across core West Coast hubs; announced new service from SEA, KEF, and LHR, joining MXP for summer 2026; announced seven new nonstop routes connecting California and the Pacific Northwest starting this winter, including new service from Burbank, Boise, Spokane, San Diego, and Palm Springs; continued refining schedules across the Alaska-Hawaiian combined network with emphasis on strengthening connectivity along the West Coast and trans-Pacific; announced codeshare with Taiwan's Starlux Airlines.
- Aircraft fleet**— Continued fleet modernization and integration: completed sale of remaining 8 737-900A aircraft; integration with Hawaiian's A330 widebody fleet ongoing, with emphasis on harmonizing product experience and maintenance programs; reported ongoing investment in cabin retrofits, premium-seat enhancements, and tech-operations alignment under the "Alaska Accelerate" plan.
- Financial highlights**— Reported strong growth in cargo (+27%), loyalty (+8%), and premium revenue (+5%); unit costs (CASM-ex) remained elevated (+8% YoY) due to July IT outage and weather-related disruptions.
- Product highlights**— Launched new unified loyalty program, Atmos Rewards, combining Alaska Mileage Plan and HawaiianMiles; continued rollout of Starlink Wi-Fi with free access to Atmos Rewards members; highlighted improvements in premium-product consistency and loyalty benefits across the combined network, aiming to be more globally relevant and competitive.
- Demand and capacity guidance**— Reported stable demand with improvement in corporate travel; capacity projected to be up 4% 2-3% in Q4 2025 versus 2024.



JetBlue Airways (B6/JBLU)

- Q3 2025 results**—Reported Q3 net loss of \$143MM (\$144MM loss excluding special items), compared to \$60MM loss in Q3 2024; adjusted loss per share of -\$0.40 exceeded consensus estimate of -\$0.43; operating margin was -4.3%, down from -1.6% last year; liquidity was \$3.5B at end of quarter.
- Airports**— Lounge at JFK to open in Q4 2025 followed by BOS in early 2026; will be airline's first-ever lounges.
- Network**— Amid Spirit's restructuring, reaffirmed position as FLL's largest airline, with 17 new routes (to AUA, CLO, CTG, GCM, LIR, MSY, PIT, SAP, and SXM) and additional frequencies on 12 high-demand routes (ATL, BDL, BOS, CUN, KIN, PUJ, SJO, SJU, and STI) added in 2025; will open dedicated Mint base in FLL in 2026 to serve more than 25 daily flights on Mint-equipped aircraft; will offer its largest-ever schedule from FLL, up 35% year-over-year; announced new service from JFK and BOS to DAB and VRB and ISP to TPA and RSW; expects to launch cross-selling of flights with United in early 2026 under traditional interline arrangement.
- Aircraft fleet**— Retired E190 aircraft from fleet with JFK-BOS flight on September 4; airline's fleet now consists of 279 aircraft: 50 A220-300 (with 50 on order), 129 A320-200s, 63 A321-200s, 11 A321LRs (with 2 on order), and 26 A321neo aircraft (with 33 on order); the airline also has orders for 13 A321XLRs but has sold 2 for delivery in 2025 and deferred further orders to 2030 and beyond.
- Financial highlights**—Revenue down modestly (-1.8% YoY); CASM-ex increased modestly but in line with guidance (+3.7% YoY), despite weather-related disruptions; continuing to focus on cost discipline and capital-light growth; reaffirmed the JetForward target of ~\$290MM in incremental EBIT by YE2025.
- Product highlights**— Launched reciprocal loyalty point accrual and redemption with United on October 23; anticipates implementing United distribution of non-flight ancillaries through Paisly through 1H 2026; announced EvenMore fare family now available through OTAs and GDSs to support buy-ups and higher yields.
- Demand and capacity guidance**— Q4 2025 capacity forecast to be down 0.75% to up 2.25%.

For informational purposes only. Not to be relied upon for investment decisions. Sources: Airline earnings releases, Form 10-Q filings, earnings call transcripts, FRASCA research, and as noted otherwise.



In case you missed it . . .

Airline Earnings Reports



FRASCA & ASSOCIATES, LLC

Q3 2025



Frontier Airlines (F9/ULCC)

- **Q3 2025 results**—Q3 2025 results—Reported Q3 net loss of \$77MM (also \$77MM excluding special items), compared to \$27MM profit in Q3 2024 (excluding Hawaiian); adjusted EPS of -\$0.34 exceeded consensus estimate of -\$0.37; operating margin was -8.7%, down from +2.0% last year; liquidity was \$691MM at end of quarter.
- **Airports**—The airline's continued growth into capacity-constrained, higher-cost hubs reinforces the importance to its business model of turn-time efficiency, common-use gates, and flexible scheduling to support high-gauge A321neo operations at a reasonable cost per turn; opened project management office in SJU with 8 employees to support airline's expansion at an airport that has also become a major focus for JetBlue.
- **Network**—Announced 42 new routes as part of its strategy to become the leading low-fare carrier in the top-20 U.S. metros. New or expanded service is being added in Atlanta (ATL), Baltimore/Washington (BWI), Charlotte (CLT), Chicago (ORD), Dallas-Fort Worth (DFW), Detroit (DTW), Fort Lauderdale (FLL) and Houston (IAH); service expansion is concentrated in large Spirit markets; announcement also included new service to GUA-ATL, DFW, IAH, and MCO; SAP-ATL, IAH, MCO, and MIA; NAS-ATL; and expanded service to CUN, PVR, and SJU from multiple gateways.
- **Aircraft fleet**—Inducted two A321neo aircraft in fleet, bringing the airline's total A320neo fleet to 139 aircraft (82 A320neo and 57 A321neo); the airline also has 27 A320ceo family aircraft in operation; all the airline's aircraft are financed through operating leases that expire between 2026 and 2037; average daily aircraft utilization fell from 10.2 to 8.7 hours per day, as the airline removed low-yield, off-peak capacity.
- **Financial highlights**—Average revenue per passenger (fare and ancillaries) for the quarter was \$106, essentially the same (+1%) as Q3 2024; this amount was on an average system stage length of 917 miles; reported loyalty revenues per passenger were up 40% for the quarter YoY.
- **Product highlights**—Introducing first class product in Q1 2026 to drive premium and loyalty revenues.
- **Demand and capacity guidance**—YoY capacity growth expected to be flat for Q4 2025 as airline continues to exercise capacity discipline.



Allegiant Air (G4/ALGT)

- **Q3 2025 results**—Reported Q3 net loss of \$44MM (\$38MM excluding special items) compared to \$37MM net loss in Q3 2024; adjusted loss per share of -\$2.09 missed consensus estimate of -\$1.84; operating margin was -4.8%, compared to -4.7% last year; liquidity was \$1.2B at EOQ.
- **Airports**—Noted in 10-Q MD&A that higher airport fees are a focus as the airline works to contain non-fuel unit costs.
- **Network**—Has announced 59 new routes since July 1, enabled by ongoing deliveries of new Boeing 737-MAX200 aircraft; includes start of operations at ACY, BUR, COU, HSV, LSE, PHL, RSW, and TTN; airline's network continues to be primarily comprised of routes where the airline is the only provider of nonstop service, minimizing direct competition.
- **Aircraft fleet**—Airline now has 16 aircraft in service of 131 total aircraft (comprising 84 177/186-seat A320, 31 156-seat A319, and 16 190-seat 737 MAX 200 aircraft) in fleet; reported that 83 aircraft have been configured with Allegiant Extra seating to provide additional ancillary revenues; A319 and A320 aircraft are configured with 18 Extra seats each, while the 737 has 21.
- **Financial highlights**—Reported passenger revenue for the first nine months of 2025 increased 3.9% year-over-year despite a 5.5% decline in total fare per passenger, reflecting lower average base fares offset by stronger ancillary yields; characterized Q3 2025 as "transitional" as the airline returns to its core business of point-to-point, peak-oriented leisure travel following the sale of the financially unsuccessful Sunseeker Resort; the airline received \$190 million in cash proceeds after closing adjustments and recording additional writedowns; airline spent \$720 million to build the resort from 2018 to December 2023; hotel is now branded as a Hilton Curio Collection hotel.
- **Product highlights**—Improved performance from insurance, seat assignment, and checked bag ancillary fees; decrease in co-brand credit card revenues due to phase out of bonus compensation.
- **Demand and capacity guidance**—Continues to see soft but stabilizing leisure demand, with strength in peak periods and longer-haul sun markets but ongoing yield pressure where competition is intense or capacity has grown faster than demand; expects modest, peak-focused capacity increases.

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In case you missed it . . .

Airline Earnings Reports



FRASCA & ASSOCIATES, LLC

Q3 2025



Spirit Airlines

(NK/SAVE)

- **Q3 2025 results**—Filed for Chapter 11 bankruptcy protection in August 2025. As a result, the carrier did not issue traditional quarterly earnings releases, provide full financial statements. The airline is required to file financial reports for the third quarter with the DoT by the end of the year.
- **Bankruptcy Updates**—Spirit continues to use bankruptcy to materially reduce its fleet and reject leases to address its balance sheet; received court approval for a multi-tranche debtor-in-possession financing facility of up to \$475 million from existing bondholders to support normal business operations during restructuring; announced settlement with AerCap under which Spirit will reject leases on 27 aircraft and AerCap will pay Spirit \$150 million; expects to lose money for the full year 2026 and is aiming to return to profitability in 2027; obtained Court approval to reject 12 airport leases and 19 ground handling agreements; reached agreement in principle with ALPA (union for pilots) and AFA (flight attendants) for cost savings; Spirit senior leadership committed to taking a salary reduction at a percentage not less than pilots.



Sun Country Airlines

(SY/SNCY)

- **Q3 2025 results**—Reported Q3 net income of \$1.6MM (\$3.7MM excl special items), its 13th consecutive profitable quarter, compared to \$2.3MM net income in 2024; operating margin was 3.9%, compared with 5.0% for 2024; liquidity was \$299MM at end of quarter.
- **Aircraft fleet**—Deployed full fleet of 20 freighter aircraft under Amazon contract; represents a 14% increase in operating aircraft in fleet from beginning of year; opening a base in CVG in early 2026 to support Amazon operations; of 70 aircraft fleet, 45 are in passenger service, 20 in cargo service, and 5 are on lease to other airlines.
- **Financial highlights**—Reported cargo and charter operations generated 40% of revenue for the quarter base in CVG in early 2026 to support Amazon operations; launched new co-branded credit card and new elite loyalty tier of frequent flyer program.
- **Capacity outlook**—Expects Q4 passenger segment capacity to be down 9-10% to allow for cargo segment growth.



Other Industry News

- **Boeing**—Deliveries for the Q3 2025 totaled 160 aircraft, comprising 121 737s, 24 787s, 9 777s, and 6 767s; announced orders for 65 more 777X aircraft from Emirates; 777X fleet to total 205 (170 777-9 and 35 777-8); announced orders from Turkish for up to 75 787 and 150 737 MAX family aircraft, from Cathay Pacific for an additional 14 777-9 aircraft, bringing total order to 35, and from Norwegian for 30 737 MAX8 aircraft.
- **Airbus**—Deliveries for the Q3 2025 totaled 201 aircraft, comprising 160 A320neos, 21 A220s, 8 A330neos, and 12 A350s; announced orders for 100 A320neos from VietJet.
- **Avelo**—First of up to 100 EMB-195 aircraft to be delivered in first half of 2027; airline will be first U.S. operator; announced Avelo PLUS subscription membership with a \$49 annual fee for members-only fare discounts and shared benefits for passengers traveling on the same itinerary.
- **Breeze**—Announced that it achieved its first-ever net profit in Q3 2025; certified by FAA to begin international operations; initial routes to be CUN-CHS, MSY, ORF, and PVD; MBI-TPA and RDU; and PUJ to RDU; announced new service to LNK and TRI.
- **Contour**—Began Caribbean operations from Dominica, with service from both STT and SJU; also serving SJU-SXM.
- **JSX**—First of two ATR42-600 aircraft on order entered service on SMO-LAS route; now operates a fleet of 50 aircraft, comprising 33 ERJ-145, 1 ERJ-140, 15 ERJ-135, and 1 ATR42-600 aircraft, all configured with 30 seats to remain a Part 135 airline; installing Starlink Internet access on all airlines; airline at risk from possible FAA regulation to be certified as Part 121 carrier, which would make operations subject to security screening.
- **SkyWest**—Ordered 60 Embraer 175 aircraft; secured multiyear contract extension for up to 40 CRJ-200 aircraft; announced strategic partnership with Dutch startup Maeve Aerospace to develop a new 80-passenger hybrid electric regional jet.
- **Federal government**—"Reopened" after longest-ever government shutdown at 43 days; shutdown affected over 35,000 ATO and 65,000 TSA employees, who continued to work without pay and culminated in widespread air travel disruptions across the nation; airport and airline employees around the country organized food and other drives for affected federal employees in response, providing the most recent evidence of the enduring strength of the aviation community.

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In case you missed it . . .

Airline Quarterly Results

FRASCA & ASSOCIATES, LLC

Q3 2025

OPERATING METRICS	American			Delta			United		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Enplaned passengers (000s)	58,474	58,645	-0.3%	d.n.r.	d.n.r.	d.n.r.	48,382	45,559	6.2%
Departures (000s)	565	558	1.3%	d.n.r.	d.n.r.	d.n.r.	d.n.r.	d.n.r.	d.n.r.
Revenue passenger miles (RPMs, millions)	66,580	65,502	1.6%	67,621	66,310	2.0%	73,769	69,549	6.1%
Available seat miles (ASMs, millions)	77,400	75,665	2.3%	79,054	76,162	3.8%	87,417	81,541	7.2%
Load factor (RPM/ASM)	86.0%	86.6%	-0.5 pts	85.5%	87.1%	-1.5 pts	84.4%	85.3%	-0.9 pts
Average stage length (miles)	1,139	1,117	1.9%	d.n.r.	d.n.r.	d.n.r.	1,509	1,510	-0.1%
Average yield (cents)	18.7	19.1	-2.0%	20.0	19.8	1.0%	18.7	19.5	-3.9%
Pax rev per ASM (PRASM, cents) (1)	16.1	16.6	-2.7%	17.1	17.2	-0.8%	15.8	16.6	-5.0%
Cost per ASM-ex (CASM-ex, cents) (2)	13.9	13.4	3.9%	13.4	13.3	0.4%	12.2	12.3	-0.9%
Average fuel price per gallon	\$2.37	\$2.50	-5.2%	\$2.26	\$2.51	-10.0%	\$2.43	\$2.56	-5.1%
Aircraft in fleet (3)	1,555	1,546	0.6%	1,309	1,289	1.6%	1,233	1,170	5.4%

INCOME STATEMENT	American			Delta			United		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Total operating revenue	\$13,691	\$13,647	0.3%	\$16,673	\$15,677	6.4%	\$15,225	\$14,843	2.6%
Total operating expense	\$13,540	\$13,558	-0.1%	\$14,989	\$14,280	5.0%	\$13,830	\$13,278	4.2%
Operating income (loss)	\$151	\$89	69.7%	\$1,684	\$1,397	20.5%	\$1,395	\$1,565	-10.9%
Operating margin	1.1%	0.7%	0.5 pts	10.1%	8.9%	1.2 pts	9.2%	10.5%	-1.4 pts
Diluted earnings per share (EPS)	(\$0.17)	(\$0.23)	-26.1%	\$2.17	\$1.97	10.2%	\$2.90	\$2.90	0.0%

BALANCE SHEET	American			Delta			United		
	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change
Cash and short-term investments	\$6,858	\$8,573	-20.0%	\$3,791	\$3,331	13.8%	\$13,329	\$15,616	-14.6%
Liquidity	\$10,300	\$11,700	-12.0%	\$6,900	\$6,400	7.8%	\$16,300	\$18,200	-10.4%
Balance sheet debt (4)	\$36,064	\$37,201	-3.1%	\$20,978	\$21,280	-1.4%	\$31,322	\$32,786	-4.5%
Stockholder's equity	(\$3,962)	(\$3,977)	-0.4%	\$18,822	\$15,293	23.1%	\$14,309	\$13,373	7.0%

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Sources: Airline earnings releases, SEC filings, and IATA Global Research. Notes: Amounts in millions, except number of aircraft, rates, and percentages as otherwise noted. Percentage change not shown if not meaningful. Percentages and other calculations may not reconcile as shown due to rounding. d.n.r. = Did not report. 1 - Point (not percentage) change shown. 2 - Excluding fuel, profit sharing, and special items. 3 - Includes regional affiliates. 4 - Long-term debt, finance leases, and operating lease liabilities.

In case you missed it . . .

Airline Quarterly Results

FRASCA & ASSOCIATES, LLC

Q3 2025

OPERATING METRICS	Southwest			Alaska and Hawaiian (5)			JetBlue		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Enplaned passengers (000s)	34,581	35,516	-2.6%	15,879	13,237	20.0%	10,381	10,596	-2.0%
Departures (000s)	357	365	-2.1%	144	122	18.4%	79	80	-1.3%
Revenue passenger miles (RPMs, millions)	36,362	36,735	-1.0%	20,739	16,970	22.2%	14,372	14,491	-0.8%
Available seat miles (ASMs, millions)	45,567	45,219	0.8%	24,447	19,847	23.2%	16,884	16,740	0.9%
Load factor (RPM/ASM)	79.8%	81.2%	-1.4 pts	84.8%	85.5%	-0.7 pts	85.1%	86.6%	-1.4 pts
Average stage length (miles)	1,052	1,034	1.7%	1,306	1,282	1.9%	1,384	1,368	1.2%
Average yield (cents)	17.4	17.0	2.1%	16.6	16.6	-0.2%	16.0	16.0	0.2%
Pax rev per ASM (PRASM, cents) (1)	13.9	13.8	0.2%	14.0	14.2	-1.5%	12.7	13.1	-3.7%
Cost per ASM-ex (CASM-ex, cents) (2)	12.3	12.0	2.3%	11.2	10.2	10.5%	11.0	10.6	3.8%
Average fuel price per gallon	\$2.40	\$2.55	-5.9%	\$2.51	\$2.61	-3.8%	\$2.49	\$2.67	-6.7%
Aircraft in fleet (3)	802	811	-1.1%	406	394	3.0%	287	286	0.3%

INCOME STATEMENT	Southwest			Alaska and Hawaiian (5)			JetBlue		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Total operating revenue	\$6,949	\$6,870	1.1%	\$3,766	\$3,072	22.6%	\$2,322	\$2,365	-1.8%
Total operating expense	\$6,914	\$6,832	1.2%	\$3,618	\$2,731	32.5%	\$2,422	\$2,403	0.8%
Operating income (loss)	\$35	\$38	-7.9%	\$148	\$341	-56.6%	(\$100)	(\$38)	n.m.
Operating margin	0.5%	0.6%	0.0 pts	3.9%	11.1%	-7.2 pts	-4.3%	-1.6%	-2.7 pts
Diluted earnings per share (EPS)	\$0.10	\$0.11	-9.1%	\$0.62	\$1.84	-66.3%	(\$0.39)	(\$0.17)	n.m.

BALANCE SHEET	Southwest			Alaska and Hawaiian (5)			JetBlue		
	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change
Cash and short-term investments	\$3,018	\$3,839	-21.4%	\$2,272	\$2,124	7.0%	\$2,893	\$3,362	-14.0%
Liquidity	\$4,500	\$4,800	-6.3%	\$2,300	\$3,000	-23.3%	\$3,500	\$3,400	2.9%
Balance sheet debt (4)	\$5,258	\$5,341	-1.6%	\$6,471	\$6,373	1.5%	\$9,423	\$9,415	0.1%
Stockholder's equity	\$7,776	\$21,299	-63.5%	\$4,029	\$3,942	2.2%	\$2,270	\$2,408	-5.7%

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Sources: Airline earnings releases, SEC filings, and IATA Global Research. Notes: Amounts in millions, except number of aircraft, rates, and percentages or as otherwise noted. Percentage change not shown if not meaningful. Percentages and other calculations may not reconcile as shown due to rounding. n.m. = Did not report. 1 = Point (not percentage) change shown. 2 = Including fuel, profit sharing, and special items. 3 = Includes regional affiliates. 4 = Long-term debt, finance leases, and operating lease liabilities. 5 = Alaska results include Hawaiian from 9/28/2024 and onward.

In case you missed it . . .

Airline Quarterly Results

FRASCA & ASSOCIATES, LLC

Q3 2025

OPERATING METRICS	Frontier			Allegiant			Sun Country		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Enplaned passengers (000s)	8,325	8,834	-5.8%	4,630	4,256	8.8%	3,225	3,437	-6.2%
Departures (000s)	50	57	-11.6%	33	30	10.4%	21	22	-5.9%
Revenue passenger miles (RPMs, millions)	7,815	7,855	-0.5%	4,023	3,702	8.7%	4,138	4,336	-4.6%
Available seat miles (ASMs, millions)	9,689	10,075	-3.8%	4,769	4,327	10.2%	4,966	5,099	-2.6%
Load factor (RPM/ASM)	80.7%	78.0%	2.7 pts	84.3%	85.6%	-1.2 pts	83.3%	85.0%	-1.7 pts
Average yield (cents)	11.6	12.4	-6.1%	12.3	13.2	-7.0%	9.1	9.3	-2.0%
Average stage length (miles)	939	889	5.6%	5.07	870	-99.4%	1,125	1,100	2.3%
Pax rev per ASM (PRASM, cents) (1)	10.9	11.6	-5.7%	11.2	12.2	-8.4%	11.0	11.0	0.0%
Cost per ASM-ex (CASM-ex, cents) (2)	7.5	6.9	9.3%	8.5	8.9	-4.7%	8.0	7.5	6.3%
Average fuel price per gallon	\$2.54	\$2.67	-4.9%	\$2.55	\$2.68	-4.9%	\$2.55	\$2.86	-10.8%
Aircraft in fleet (3)	166	153	8.5%	121	124	-2.4%	70	63	11.1%

INCOME STATEMENT	Frontier			Allegiant			Sun Country		
	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change	Q3 2025	Q3 2024	% change
Total operating revenue	\$886	\$935	-5.2%	\$562	\$562	0.0%	\$256	\$249	2.4%
Total operating expense	\$963	\$916	5.1%	\$589	\$589	0.1%	\$246	\$237	3.6%
Operating income (loss)	(\$77)	\$19	n.m.	(\$27)	(\$26)	3.2%	\$10	\$12	-20.0%
Operating margin	-8.7%	2.0%	-10.7 pts	-4.8%	-4.7%	-0.2 pts	3.9%	5.0%	-1.1 pts
Diluted earnings per share (EPS; unadjusted)	(\$0.34)	\$0.11	n.m.	(\$2.41)	(\$2.05)	17.6%	\$0.03	\$0.04	-25.0%

BALANCE SHEET	Frontier			Allegiant			Sun Country		
	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change	Q3 2025	Q2 2025	% change
Cash and short-term investments	\$566	\$563	0.5%	\$957	\$843	13.5%	\$170	\$27	n.m.
Liquidity	\$691	\$766	-9.8%	\$1,200	\$1,100	9.1%	\$299	\$153	95.0%
Balance sheet debt (4)	\$5,032	\$4,636	8.5%	\$2,056	\$1,962	4.8%	\$576	\$681	-15.4%
Stockholder's equity	\$434	\$506	-14.2%	\$1,015	\$1,056	-3.8%	\$610	\$547	11.6%

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Sources: Airline earnings releases, ICA filings, and BofA Global Research. Notes: Amounts in millions, except number of aircraft, rates, and percentages or as otherwise noted. Percentage change not shown if not meaningful. Percentages and other calculations may not reconcile as shown due to rounding. *na* = Did not report. 1 = Point (not percentage) change shown. 2 = Excluding fuel, profit sharing, and special items. 3 = Includes regional affiliates. 4 = Long-term debt, finance leases, and operating lease liabilities.

AGENDA ITEM NO. 11

Authorization of Change Orders

AGENDA ITEM NO. 11.1

**Change Order 21: Authorization to Award Contract
Change Order #21 to Construction Contract 21-1082-GC for
the Pre-TSA Terminal Expansion to
MLB Construction Services, LLC.**

AGENDA ITEM NO: 11.1
MEETING DATE: June 8, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION**

DEPARTMENT: *Planning and Engineering*

Contact Person: *John LaClair, P.E., Chief Engineer*

PURPOSE OF REQUEST:

Change Order #21: *Authorization to Award Contract Change Order #21 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.*

CONTRACT AMOUNT:

Base:	\$32,796,900.00	
Change Order #1	49,999.00	ACAA Approved 01/23/2024
Change Order #2	49,999.00	ACAA Approved 01/23/2024
Change Order #3	49,999.00	ACAA Approved 01/23/2024
Change Order #4	113,499.81	ACAA Approved 01/23/2024
Change Order #5	188,732.19	ACAA Approved 01/23/2024
Change Order #6	344,659.00	ACAA Approved 02/12/2024
Change Order #7	No Cost	ACAA Approved 03/18/2024
Change Order #8	115,765.00	ACAA Approved 05/09/2024
Change Order #9	273,508.00	ACAA Approved 10/15/2024
Change Order #10	260,909.00	ACAA Approved 04/16/2025
Change Order #11	531,855.00	ACAA Approved 04/16/2025
Change Order #12	98,296.00	ACAA Approved 05/12/2025
Change Order #13	61,603.00	ACAA Approved 06/09/2025
Change Order #14	329,753.00	ACAA Approved 09/15/2025
Change Order #15	50,696.00	ACAA Approved 10/20/2025
Change Order #16	9,619.00	ACAA Approved 11/21/2025
Change Order #17	73,861.00	ACAA Approved 11/21/2025
Change Order #18	(21,105.00)	ACAA Approved 02/09/2026
Change Order #19	99,880.00	ACAA Approved 03/23/2026
Change Order #20	70,478.00	ACAA Approved 05/12/2026
Change Order #21	99,028.00*	
Total:	\$35,647,934.00	

(Total includes total change orders to date of \$2,822,484.00)

*Pending Board Approval at this meeting.

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA
Funding Account No.: CPN 50-2021

AGENDA ITEM NO: 11.1
MEETING DATE: June 8, 2026

AWARD CONDITIONS MET:

Apprenticeship ✓ DBE ✓ MWBE

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 40% State 60% Airport N/A
Term of Funding: 2023-2026
Grant No.: N/A STATE PIN: N/A

JUSTIFICATION:

Request to approve Change Order #21 for Contract # 21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY. This Change Order request includes additional site investigation for the hydro-dynamic separator, additional removal work to accommodate the east mat slab and replacement of an unknown 4" dia. sanitary sewer line.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NA

BACK-UP MATERIAL:

Please refer to the attached Change Order #21 backup information compiled by Turner Construction Company.

 AIA® Document G731™ – 2019**Change Order, Construction Manager as Adviser Edition****PROJECT:** *(name and address)*
Albany Airport**CONTRACT INFORMATION:**
Contract For:
General Construction [1082-GC]
Date:
08-28-2023**CHANGE ORDER INFORMATION:**
Change Order Number:
021
Date:
05-22-2026**OWNER:** *(name and address)*
Albany County Airport Authority
737 Albany Shaker Road
Albany, NY 12211**CONTRACTOR:** *(name and address)*
MLB Construction Services LLC
One Stone Brook Road
Malta, NY 12020**ARCHITECT:** *(name and address)*
CHA Consulting Inc.
3 Winners Circle
Albany, NY 12205**CONSTRUCTION MANAGER:** *(name and address)*
Turner Construction Company
1 Computer Drive South
Albany, NY 12205**THE CONTRACT IS CHANGED AS FOLLOWS:***(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)*

- 01. PCO-025 Site Investigation for Placement of HS-01 (Add \$21,360.00)
- 02. PCO-115 ASI-069 Garage Elevator HVAC Openings (Add \$3,692.00)
- 03. PCO-236 East Terminal Mat Issues [T+M] (Add \$62,552.00)
- 04. PCO-283 4" Existing Sanitary Line Replacement (Add \$7,942.00)
- 05. PCO-285 Sanitary Manhole 3 8inch Sanitary Line (Add \$3,482.00)

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 2,752,006.00
The Contract Sum prior to this Change Order was	\$ 35,548,906.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 99,028.00
The new Contract Sum including this Change Order will be	\$ 35,647,934.00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on July 10, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.**ARCHITECT** *(Signature)*BY: Anthony Stellato, Sr. Project Manager
(Printed name, title, and license number if required)

Date

CONSTRUCTION MANAGER *(Signature)*BY: Robert Wagner, Project Manager
(Printed name and title)

Date

PCO-025



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-025 Rec'd TCCo 04.23.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-GC

PROJECT NO.

23-110

DATE

4/23/26

PROPOSAL NO.

159

PROPOSAL AMOUNT

\$ 21,360.00

Per NOC 159 dated 4/23/2026, MLB Construction Services LLC is pleased to present our proposal for the following:
T&M associated with repairing original HS01 location that would not work due to the waterline clash.

Description	Labor	Material	Equipment	Subcontract	Other	Price
M Sullivan Construction Inc				\$20,079.77		\$20,079.77
Misc. Removals	\$334.16					\$334.16
					Subtotal:	\$20,413.93
		MLB OH&P (Self-performed)		\$334.16	9.98%	\$33.35
		MLB OH&P (Subcontractor)		\$18,254.34	5.00%	\$912.72
					Total:	\$21,360.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:


Craig Dittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)

Date: January 19, 2026

PCQ-025 Rec'd TCCo 04.23.26

Subtotal:	\$18,254.1
OH&P:	\$1,825.4
Total:	\$20,079.7

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

VPCO 025 Rec'd 12/14/25

DATE OF ORDER 12-4-25			
CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER
BILL TO MLB Construction Services			STARTING DATE 12/4/25
ADDRESS			ORDER TAKEN BY
CITY			☐ DAY WORK ☐ CONTRACT ☒ EXTRA
JOB NAME AND LOCATION Albany Airport BP #2			
PCO -25			JOB PHONE

DESCRIPTION OF WORK

Install valve box on buried valve near planter.
Backfill hole because of waterline conflict &
location of H.S. 1 unit

3 hours Foreman (K. Allen) → Tool truck
3 hours operator (M. Jennings)
3 hours laborer (J. Trigg)
3 hours laborer (M. Evans)
3 hours reversible plate tamper
3 hours Komatsu 170 excavator
3 hours Komatsu WA 200 loader

1 valve box
2 hours delivery truck/driver
2 loads #2 Stone 42.45 tons
2 loads crusher run 43.25 tons

DATE COMPLETED 12/4/25	WORK ORDERED BY W. Allen	TOTAL MATERIALS	
		TOTAL LABOR	
		TAX	
		TOTAL AMOUNT \$	

Signature Ed Arnes WTO ☐ No one home ☐ Total amount due for above work or ☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

WM. M. **LARNED** & SONS, INC.544 Burdeck St. — Schenectady, N.Y. 12306
Phone (518) 374-6961JOB # DATE 12/4/12SOLD TO SullivanJOB LOCATION Albany Airport

P.O. #

COUNTY	COD	CHARGE	F.O.B.	DELIVERY
		—		—
QUANTITY	ITEM			

21.20 Tons 304.12
22.05 643.25TRUCK # 39

RECEIVED BY

In the event of delivery beyond curb line, this
company will not assume liability for damage
to sidewalk, driveway or other property.**24885**WM. M. **LARNED** & SONS, INC.544 Burdeck St. — Schenectady, N.Y. 12306
Phone (518) 374-6961JOB # DATE 12/4/12SOLD TO SullivanJOB LOCATION Alb Air port

P.O. #

COUNTY	COD	CHARGE	F.O.B.	DELIVER
<u>Alb</u>		<u>L</u>		<u>L</u>
QUANTITY	ITEM			

21.65 # 2 Crushed
20.80 Stone42.45TRUCK # 51

RECEIVED BY

In the event of delivery beyond curb line, this
company will not assume liability for damage
to sidewalk, driveway or other property.**23375**

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-015 Rec'd PCO 04/25/26

DATE OF ORDER

12-5-25

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 12/5/25
BILL TO MLB Construction Services				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION Albany Airport BP #2				
PCO - 28			JOB PHONE	

DESCRIPTION OF WORK

Backfill hole because of waterline conflict with
H&I location

8 hours foreman (K. Allen) w/ Tool truck
 8 hours operator (M. Jennings)
 16 hours laborer (J. Trigg 8) (M. Evans 8)
 8 hours Komatsu PC 170 excavator
 8 hours Komatsu WA 200 loader
 8 hours reversible plate tamper
 45c → 5 loads crusher run (103.6 tons)
 8 hours dump truck w/ driver

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 12/5/25	WORK ORDERED BY Michael W. Allen ARV	TOTAL AMOUNT \$	

Signature

EL Archer LTD

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work



M. Sullivan Construction
131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCQ-025 Rec'd TCCo 04.23.26

172

Customer Name: MSC
Job Location: _____
Job Name: Airport
County: _____ Date: 12-5-25

Description	Quantity
<u>Crusher</u>	<u>20.17</u>
	<u>21.85</u>
	<u>21.41</u>
	<u>20.82</u>
	<u>19.35</u>

Material Origin: Callanan
County: _____ Driver: MC
Received By: _____

In the event of delivery beyond curb line,
this company will not assume liability for
damage to sidewalk, driveway, or other
property.



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCCo 04.23.26

L. p. 1

12/5/2025 7:14:55AM

Customer: 135380 M Sullivan Construction In

Order: -

JMF: CRUSHER RUN

Job: P.O. ushers rd

Product:	Product	Description	Unit	Qty
	1080	CRUSHER RUN	Ton	20.17
		CRUSHER RUN		

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	67,180.00	33.59
Tare	26,840.00	13.42
Net	40,340.00	20.17

Today: 20.17 Loads: 1

Weighmaster: CW



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023012

12/5/2025 7:14:55AM

Customer: 135380 M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job: P.O. ushers rd

Product:	Product	Description	Unit	Qty
	1080	CRUSHER RUN	Ton	20.17
		CRUSHER RUN		

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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	Pounds	Tons
Gross	67,180.00	33.59
Tare	26,840.00	13.42
Net	40,340.00	20.17

Today Qty: 20.17 Loads: 1

Weighmaster: CW



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023012

12/5/2025 7:14:55AM

Customer: 135380 M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job: P.O. ushers rd

Product:	Product	Description	Unit	Qty
	1080	CRUSHER RUN	Ton	20.17
		CRUSHER RUN		

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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	Pounds	Tons
Gross	67,180.00	33.59
Tare	26,840.00	13.42
Net	40,340.00	20.17

Today Qty: 20.17 Loads: 1

Weighmaster: CW



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCCo 04.23.26

A. p. f.

12/5/2025 8:56:31AM

Customer: 135380 M Sullivan Construction In

Order: -

Job:

JMF: CRUSHER RUN

Product: Product Description Unit Qty
1080 CRUSHER RUN Ton 21.85
CRUSHER RUN

	Pounds	Tons
Gross	70,540.00	35.27
Tare	26,840.00	13.42
Net	43,700.00	21.85

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

Weighmaster: CW

Today: 42.02 Loads: 2



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023019

12/5/2025 8:56:31AM

Customer: 135380 M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job: Product Description Unit Qty
1080 CRUSHER RUN Ton 21.85
CRUSHER RUN

	Pounds	Tons
Gross	70,540.00	35.27
Tare	26,840.00	13.42
Net	43,700.00	21.85

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

Weighmaster: CW

Today Qty: 42.02 Loads: 2



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023019

12/5/2025 8:56:31AM

Customer: 135380 M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job: Product Description Unit Qty
1080 CRUSHER RUN Ton 21.85
CRUSHER RUN

	Pounds	Tons
Gross	70,540.00	35.27
Tare	26,840.00	13.42
Net	43,700.00	21.85

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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Weighmaster: CW

Today Qty: 42.02 Loads: 2



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCCo 04.23.26

12/5/2025 10:52:26AM

Customer: 135380

M Sullivan Construction In

Order: -

JMF: CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product Description

Unit

Qty

1080

CRUSHER RUN

Ton

21.41

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023030

12/5/2025 10:52:26AM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product Description

Unit

Qty

1080

CRUSHER RUN

Ton

21.41

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023030

12/5/2025 10:52:26AM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product Description

Unit

Qty

1080

CRUSHER RUN

Ton

21.41

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	69,660.00	34.83
Tare	26,840.00	13.42
Net	42,820.00	21.41

Today:	63.43 Loads:	3
--------	--------------	---

Weighmaster: CW

	Pounds	Tons
Gross	69,660.00	34.83
Tare	26,840.00	13.42
Net	42,820.00	21.41

Today Qty:	63.43 Loads:	3
------------	--------------	---

Weighmaster: CW

	Pounds	Tons
Gross	69,660.00	34.83
Tare	26,840.00	13.42
Net	42,820.00	21.41

Today Qty:	63.43 Loads:	3
------------	--------------	---

Weighmaster: CW



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCCo 04.23.26

depot

12/5/2025 12:17:16PM

Customer: 135380

M Sullivan Construction In

Order: -

Job:

JMF: CRUSHER RUN

Product: Product Description Unit Qty

1080 CRUSHER RUN
CRUSHER RUN

Ton 20.82

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023040

12/5/2025 12:17:16PM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product: Product Description Unit Qty
1080 CRUSHER RUN
CRUSHER RUN
Ton 20.82

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023040

12/5/2025 12:17:16PM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product: Product Description Unit Qty
1080 CRUSHER RUN
CRUSHER RUN
Ton 20.82

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

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	Pounds	Tons
Gross	68,480.00	34.24
Tare	26,840.00	13.42
Net	41,640.00	20.82

Today: 84.25 Loads: 4

Weighmaster: CW

	Pounds	Tons
Gross	68,480.00	34.24
Tare	26,840.00	13.42
Net	41,640.00	20.82

Today Qty: 84.25 Loads: 4

Weighmaster: CW

	Pounds	Tons
Gross	68,480.00	34.24
Tare	26,840.00	13.42
Net	41,640.00	20.82

Today Qty: 84.25 Loads: 4

Weighmaster: CW



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCCo 04.23.26

12/5/2025 1:36:29PM

Customer: 135380

M Sullivan Construction In

Order: -

JMF: CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product

Description

Unit

Qty

1080

CRUSHER RUN

Ton

19.35

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	65,540.00	32.77
Tare	26,840.00	13.42
Net	38,700.00	19.35

Today: 103.60 Loads: 5

Weighmaster: CW

Ticket: 610023049



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

12/5/2025 1:36:29PM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product

Description

Unit

Qty

1080

CRUSHER RUN

Ton

19.35

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanari.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	65,540.00	32.77
Tare	26,840.00	13.42
Net	38,700.00	19.35

Today Qty: 103.60 Loads: 5

Weighmaster: CW

Ticket: 610023049



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

12/5/2025 1:36:29PM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product:

Product

Description

Unit

Qty

1080

CRUSHER RUN

Ton

19.35

CRUSHER RUN

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	65,540.00	32.77
Tare	26,840.00	13.42
Net	38,700.00	19.35

Today Qty: 103.60 Loads: 5

Weighmaster: CW

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-025 Res'd TOCo 04/23/26

CUSTOMERS ORDER NO.		PHONE	MECHANIC	HELPER	DATE OF ORDER 12-8-25
BILL TO MLB Construction Services		STARTING DATE 12/8/25			ORDER TAKEN BY
ADDRESS		☐ DAY WORK ☐ CONTRACT ☒ EXTRA			
CITY					
JOB NAME AND LOCATION Albany Airport BP #2					
PCO -25				JOB PHONE	

DESCRIPTION OF WORK

Backfill / prep for hard surface @ waterline / H&Z
conflict location

8 hours foreman (K. Allen) → Tool Truck

8 hours laborer (J. Trigg)

4 hours Komatsu 170 excavator

4 hours Komatsu WA 200 loader

4 hours reversible plate tamper

MSC → 1 load crusher run (21.1 tons)

2 hours dump truck w/ driver

		TOTAL MATERIALS		
		TOTAL LABOR		
		TAX		
DATE COMPLETED 12/8/25	WORK ORDERED BY Michael Allen ATO	TOTAL AMOUNT \$		

Signature E.E. Allen (ATO)

☐ No one home
☐ Total amount due for above work; or
☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work



M Sullivan Construction
131 Tivoli Street
Albany, NY 12207
(518) 465-0310

Receipt

173

Customer Name:

MSC

Job Location:

Job Name:

Airport

County:

Date:

12-8-25

Description

Quantity

crusher

21.11

gravel out to port

111

Material Origin:

Callahan

County:

Driver:

MC

Received By:

In the event of delivery beyond curb line,
this company will not assume liability for
damage to sidewalk, driveway, or other
property.



Amsterdam, NY 12010
518-889-9580

PCO-025 Rec'd TCC 04.23.26

12/8/2025 7:56:42AM

Customer: 135380

M Sullivan Construction In

Order: -

JMF: CRUSHER RUN

Job:

P.O. ushers rd

Product: Product Description
1080 CRUSHER RUN
CRUSHER RUN

Unit Qty
Ton 21.11

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	69,060.00	34.53
Tare	26,840.00	13.42
Net	42,220.00	21.11

Today: 21.11 Loads: 1

Weighmaster: CW



00061 - Stone - Pattersonville
Amsterdam, NY 12010
518-889-9580

2-5R/ 2-5RFM | GSN 00126

Ticket: 610023069

12/8/2025 7:56:42AM

Customer: 135380

M Sullivan Construction In

Order: -

JMF CRUSHER RUN

Job:

P.O. ushers rd

Product: Product Description
1080 CRUSHER RUN
CRUSHER RUN

Unit Qty
Ton 21.11

Deliver To

Vehicle: MSC - FOB CARRIER

Zone

Received :

This is to certify that the material herein described meets the applicable contract specifications and requirements. For SDS and Terms and Conditions information, which are incorporated into this transaction by reference, please visit www.callanan.com. The Terms and Conditions are subject to update and change.

	Pounds	Tons
Gross	69,060.00	34.53
Tare	26,840.00	13.42
Net	42,220.00	21.11

Today Qty: 21.11 Loads: 1

Weighmaster: CW



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Today Qty: 21.11 Loads: 1

Weighmaster: CW

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 463-0310

PCO-025 Rec'd YCCO 04.25.18

DATE OF ORDER

12-11-25

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 12/11/25
BILL TO MLB				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION Albany Airport DP #2				
PCO - 25			JOB PHONE	

DESCRIPTION OF WORK

Hard Surface Commercial Lane @ HSI location

4 hours Foreman (T. Sullivan) - Tool truck

4 hours laborer (D. Simon)

4 hours laborer (C. Simon)

11 pieces of mesh

2 hours delivery truck w/ driver

power screed

Misc. concrete tools

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 12/11/25	WORK ORDERED BY Whitney W. White	TOTAL AMOUNT \$	

Signature EL Adrian (UFO)

☐ No one home
 ☐ Total amount due for above work: or
 ☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion of the above described work



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

WORK ORDER VOUCHER

15467

Charge to PCO# 25

Date 12/11/25 Cost Code: 03-326

Authorized by Turner

MLB Job No. 23-114

Description of Work: Temp concrete placement bus zone

LABOR

Name	Trade	Rate	Hours	Other		Cost
Channing all	L	81.11	2			162 22
Cory Douglas	LF	85.97	2			171 94

Total Labor Cost → 1 334 16

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other		

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other		

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel		

Total Trucking Cost → 4

Scott Biddle VTO

Customer Supervisor 12-12-25

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

LABORERS

Base Rate

J	J OT	J DT	J 2SHFT	J 3SHFT	J 3SHFT OT	F	F OT	F 2SHFT	F 3SHFT	F 3SHFT OT	Super	Super OT	Super OT	Super 2SHFT	Super 2SHFT OT	Super 3SHFT	Super 3SHFT OT
40.21	60.32	80.42	43.88	45.79	68.69	43.21	64.82	47.62	49.89	74.54	52.63	78.95	105.26	60.52	99.79	63.16	94.73

Union Fringes

Welfare	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16
Pension	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
180 LECET	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05
LECET	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.49	\$ 3.74	\$ 4.99	\$ 2.72	\$ 2.84	\$ 4.26	\$ 2.68	\$ 4.02	\$ 2.95	\$ 3.08	\$ 4.62	\$ 3.26	\$ 4.89	\$ 6.53	\$ 3.75	\$ 5.63	\$ 3.92	\$ 5.87
MED 1.45%	\$ 0.58	\$ 0.87	\$ 1.17	\$ 0.64	\$ 0.66	\$ 1.00	\$ 0.63	\$ 0.94	\$ 0.69	\$ 0.72	\$ 1.08	\$ 0.76	\$ 1.14	\$ 1.53	\$ 0.88	\$ 1.32	\$ 0.92	\$ 1.37
FUTA 1.00%	\$ 0.40	\$ 0.60	\$ 0.80	\$ 0.44	\$ 0.46	\$ 0.69	\$ 0.43	\$ 0.65	\$ 0.48	\$ 0.50	\$ 0.75	\$ 0.53	\$ 0.79	\$ 1.05	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.95
SUTA 9.90%	\$ 3.98	\$ 5.97	\$ 7.96	\$ 4.34	\$ 4.53	\$ 6.80	\$ 4.28	\$ 6.42	\$ 4.71	\$ 4.92	\$ 7.38	\$ 5.21	\$ 7.82	\$ 10.42	\$ 5.99	\$ 8.89	\$ 6.25	\$ 9.38
WC 15.50%	\$ 6.23	\$ 6.23	\$ 6.23	\$ 6.80	\$ 7.10	\$ 7.10	\$ 6.70	\$ 6.70	\$ 7.38	\$ 7.70	\$ 7.70	\$ 8.16	\$ 8.16	\$ 8.16	\$ 9.38	\$ 9.38	\$ 9.78	\$ 9.79
Vacation - F 1.92%							\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83							
Vacation - S 3.84%												\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02
Total PR/Insurance	\$ 13.69	\$ 17.42	\$ 21.15	\$ 14.94	\$ 15.59	\$ 19.84	\$ 15.54	\$ 19.55	\$ 17.04	\$ 17.75	\$ 22.36	\$ 19.94	\$ 24.82	\$ 29.70	\$ 22.63	\$ 28.74	\$ 23.53	\$ 29.38

Total Fringe Benefits/PR/Ins

\$ 40.90	\$ 44.63	\$ 48.36	\$ 42.15	\$ 42.80	\$ 47.05	\$ 42.75	\$ 46.76	\$ 44.25	\$ 44.96	\$ 49.57	\$ 47.15	\$ 52.03	\$ 56.91	\$ 49.84	\$ 55.45	\$ 50.74	\$ 56.59
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Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.11	\$ 10.49	\$ 12.88	\$ 8.60	\$ 8.86	\$ 11.57	\$ 8.60	\$ 11.16	\$ 9.19	\$ 9.46	\$ 12.41	\$ 9.98	\$ 13.10	\$ 16.22	\$ 11.04	\$ 14.62	\$ 11.39	\$ 15.13
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.06	\$ 5.25	\$ 6.44	\$ 4.30	\$ 4.43	\$ 5.79	\$ 4.30	\$ 5.58	\$ 4.59	\$ 4.73	\$ 6.21	\$ 4.99	\$ 6.55	\$ 8.11	\$ 5.52	\$ 7.31	\$ 5.69	\$ 7.57
Total OHP		\$ 12.17	\$ 15.74	\$ 19.32	\$ 12.90	\$ 13.29	\$ 17.36	\$ 12.90	\$ 16.74	\$ 13.78	\$ 14.20	\$ 18.62	\$ 14.97	\$ 19.65	\$ 24.33	\$ 16.55	\$ 21.94	\$ 17.08	\$ 22.70

*Grand Total (Base Rate+Total Fringes +PR/Ins+OHP)

\$ 81.11	\$ 100.00	\$ 142.11	\$ 80.24	\$ 101.88	\$ 115.03	\$ 85.58	\$ 124.11	\$ 100.00	\$ 108.85	\$ 142.11	\$ 114.70	\$ 115.03	\$ 136.50	\$ 125.42	\$ 148.19	\$ 130.98	\$ 174.00
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Laborer Differential
Super Differential

Journeyman

\$27.41	\$54.84	\$5.66	\$8.60	\$39.61	\$5.58	\$35.03	\$12.38	\$15.57	\$49.44
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Super

\$25.87	\$71.75	\$12.17	\$53.43	\$16.23	\$59.28
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Foreman
\$29.45

\$81.11

CD

\$85.97

CD

PCO-115



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-115 Rec'd TCCo 02.18.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-GC

PROJECT NO.

23-110

DATE

2/18/26

PROPOSAL NO.

72

PROPOSAL AMOUNT

\$ 3,692.00

Per NOC 72 dated 8/12/2024, MLB Construction Services LLC is pleased to present our proposal for the following:

Please see attached ASI-069 for CMU infills at the existing elevator HVAC openings.

Description	Labor	Material	Equipment	Subcontract	Other	Price
JC Structures Inc				\$3,531.80		\$3,531.80
					Subtotal:	\$3,531.80
		MLB OH&P (Subcontractor)		\$3,210.73	4.99%	\$160.20
					Total:	\$3,692.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:


Craig Dittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)

JC Structures Inc600 Consalus Ave
Schenectady, NY 12306**SUBCONTRACTOR'S CHANGE ORDER PROPOSAL-Albany Airport**

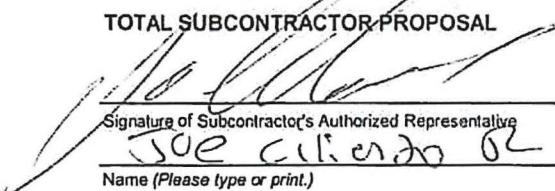
Subcontractor Name:	JC Structures Inc.	Date:	09/16/25
Address:	600 Consalus Ave	COR 02 ASI 069	
	Schenectady, NY 12306		
Telephone No.:	518 357-4211		

A. LABOR				
Work Description	Trade	Hours	Total Rate (from Labor Rate Worksheet, Line D)	Total Labor Cost
ASI 069				\$0.00
				\$0.00
				\$0.00
(Total from Labor Worksheet)				\$2,560.00
TOTAL SUBCONTRACTOR LABOR				\$2,560.00

B. MATERIAL				
Material Description	Quantity	Unit	Unit Cost	Material Cost
ASI 069				\$0.00
				\$0.00
				\$0.00
(Total from Material Worksheet)				\$300.00
TOTAL SUBCONTRACTOR MATERIAL				\$300.00

C. EQUIPMENT	
TOTAL SUBCONTRACTOR EQUIPMENT (From Equipment Expense Proposal)	\$350.73

D. SUMMARY	
1 Total Labor, Material, Equipment (A+B+C)	\$3,210.73
2 Subcontractor's Subcontracting (no markup)	\$0.00
3 Total of lines 1 and 2	\$3,210.73
4 Subcontractor's Markup (15% of line 3) if applicable *	\$481.61
5 Subcontractor Subtotal	\$3,692.34
6 Subcontractor's Markup (15% of line 3) if applicable *	\$553.85
7 Total Unit Prices (from Unit Price Worksheet)	\$0.00
TOTAL SUBCONTRACTOR PROPOSAL	\$4,246.19

 Signature of Subcontractor's Authorized Representative Name (Please type or print.)	Date 9/16/2025
---	-------------------

* The 20% markup is allowed only for a subcontractor to a prime contractor.

Total: \$3,210.73

10% OH&P: \$321.07

\$3,531.80

CD

JC Structures Inc

600 Consalus Ave
Schenectady, NY 12306

CHANGE ORDER LABOR WORKSHEET

Contractor JC Structures Inc.						Date: 09/16/25	
Address: 600 Consalus Ave						COR 03 ASI 069	
Schenectady, NY 12306							
Telephone 518 357-4211							

STRAIGHT TIME LABOR AND PREMIUM PORTION OF OVERTIME (PPO)							
Work Description	Trade	Straight Time Hours	Straight Time Rate	Overtime Hours	Overtime Rate	Straight Time Cost	PPO Cost
PM/Estimator	PM	2.00	\$100.00			\$200.00	\$0.00
Mason Foreman	Journey	8.00	\$105.00			\$840.00	\$0.00
Mason	Journey	8.00	\$95.00			\$760.00	\$0.00
Laborer Foreman	Journey	8.00	\$95.00			\$760.00	\$0.00
Laborer	Journey	0.00	\$85.00			\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
						\$0.00	\$0.00
SUBTOTALS						\$2,560.00	\$0.00
TOTAL LABOR							\$2,560.00

JC Structures Inc

600 Consalus Ave
Schenectady, NY 12306

CHANGE ORDER MATERIAL WORKSHEET

Contractor Name:		JC Structures Inc.		Date:	09/16/25
Address:		600 Consalus Ave		COR 03 ASI 069	
		Schenectady, NY 12306			
Telephone No.:		518 357-4211			

Material Description	Quantity	Unit	Unit Cost	Material Cost
Granite	0	SqFt	\$82.00	\$0.00
Stone Anchors	0	Pcs	\$2.00	\$0.00
Stone Epoxy	0	Tubes	\$43.50	\$0.00
Mortar Type S Gray	20	Bags	\$12.00	\$240.00
Fasteners Stainless Steel Self Tapper	0	Pcs	\$0.52	\$0.00
Pans	0	Pcs	\$300.00	\$0.00
Blades	0	Pcs	\$30.00	\$0.00
Pump 47 Meter	0	Pcs	\$2,500.00	\$0.00
CMU 8 Inch	20	Pcs	\$3.00	\$60.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
(Total from additional Material Worksheets, if required.)				\$0.00
TOTAL MATERIAL				\$300.00

CHANGE ORDER EQUIPMENT EXPENSE PROPOSAL

Contractor Name:		JC Structures Inc.				Date: 9/16/25				
Address:		600 Consalus Ave				COR 03 ASI 069				
		Schenectady, NY 12306								
Telephone Number:		518 357-4211								

1	3	4	5	6	7	8	9	10	11
Indicate if Owned or Rented	Complete Equipment Description	Hours Required on Site	Monthly Rate	Hourly Rate <i>Column 5 divided by 176 Hrs./Month</i>	Equipment Expense <i>Column 4 multiplied by Column 6</i>	Actual Operating Hours	Hourly Operating Cost <i>Rate from Blue Book</i>	Total Operating Cost <i>Column 8 multiplied by Column 9</i>	Total Equipment Cost <i>Sum of Col 7 & 8 or Total Rental Cost</i>
Own	Forklift	8.00	\$4,500.00	\$25.57	\$204.55	1.00	\$25.00	\$25.00	\$229.55
Own	Mixers	8.00	\$1,200.00	\$6.82	\$54.55	1.00	\$3.00	\$3.00	\$57.55
Own	Saw	8.00	\$960.00	\$5.45	\$43.64	2.00	\$10.00	\$20.00	\$63.64
Own	Demo Hammer	0.00	\$840.00	\$4.77	\$0.00	0.00	\$5.00	\$0.00	\$0.00
Own	Impact Drivers	0.00	\$360.00	\$2.05	\$0.00	0.00	\$5.00	\$0.00	\$0.00
Own	Skill Saw	0.00	\$360.00	\$2.05	\$0.00	0.00	\$5.00	\$0.00	\$0.00
Own	Ford F350 Utility	0.00	\$3,500.00	\$19.89	\$0.00	0.00	\$15.00	\$0.00	\$0.00
Own	Scaffold	0.00	\$3,500.00	\$19.89	\$0.00	0.00	\$10.00	\$0.00	\$0.00
Own	Power trowel 48"	0.00	\$1,000.00	\$5.68	\$0.00	0.00	\$15.00	\$0.00	\$0.00
Own	Power trowel Rider	0.00	\$4,000.00	\$22.73	\$0.00	0.00	\$30.00	\$0.00	\$0.00
Own	Magic Screed	0.00	\$600.00	\$3.41	\$0.00	0.00	\$15.00	\$0.00	\$0.00
TOTAL CONTRACTOR EQUIPMENT EXPENSE									\$350.73

Carry forward to Contractor's Proposal or Subcontractor's Proposal

Equipment Expense Proposal (04/04)

PCO-115 Rec'd TCCo 02.18.26

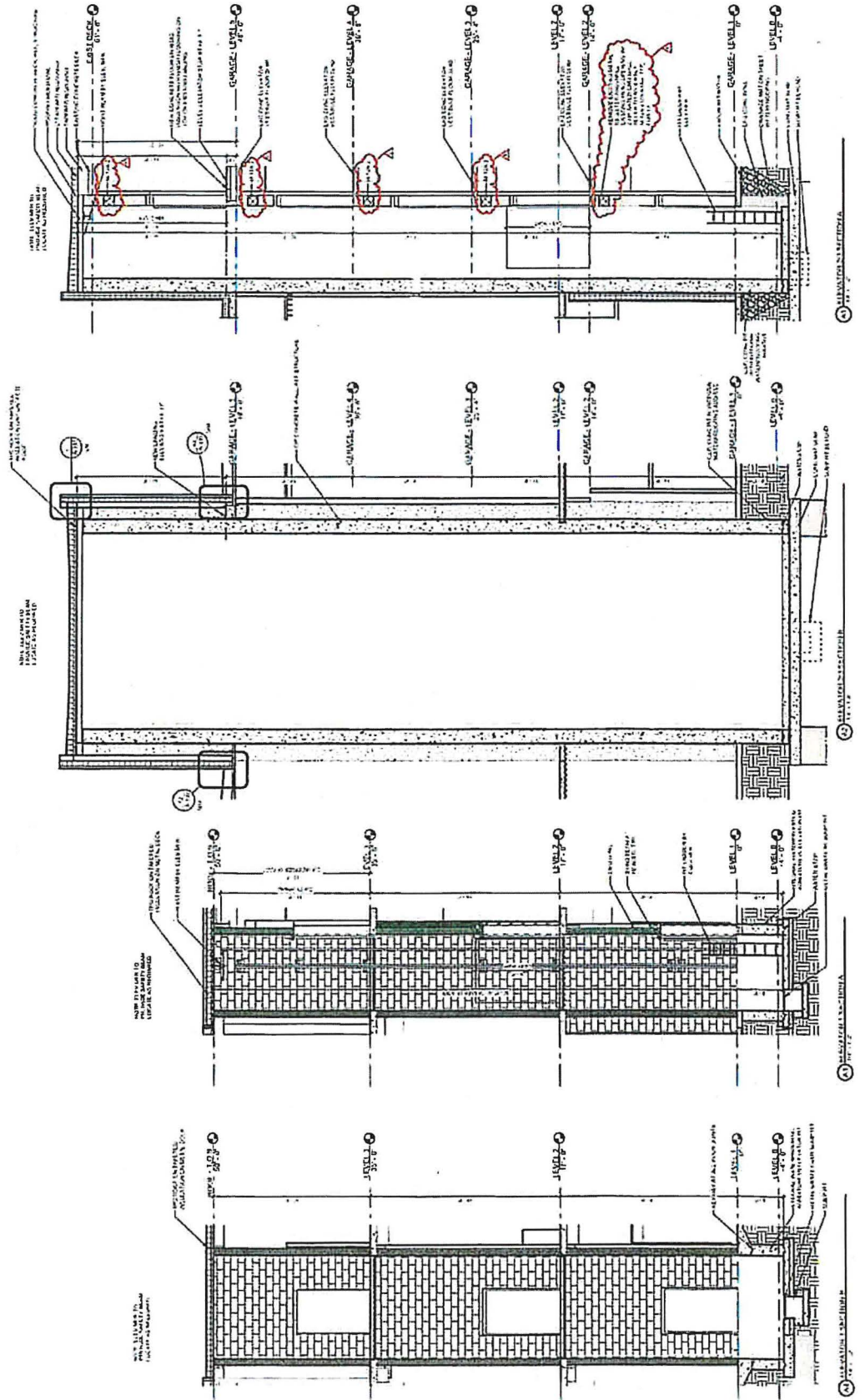
**Architect's Supplemental Instructions**

Project:	Albany Airport Central Terminal Passenger Screening Expansion & Amenities Enhancements – BP-02 – Demo, Sitework, Foundations, Steel, Utility Relocations + Logistics, Contract No. 21-1082-GC	ASI Number: 069
Owner:	Albany County Airport Authority	Date: 8/1/24
Contractor:	MLB CONSTRUCTION	AE Project Number: 078935
		Contract Date:

The Work shall be carried out in accordance with the following supplemental instructions issued in accordance with the Contract Document without change in Contract Sum or Contract Time. Proceeding with the Work in accordance with these instructions indicates your acknowledgement that there will be no Change in the Contract Sum or Contract Time.

If you consider that a change in Contract Sum or Contract Time is required, submit a Change Order Request to the A/E immediately and prior to proceeding with the Work.

DESCRIPTION	• A-002 Added M12A-2 assembly for existing elevator HVAC opening infill wall. • A-406 Added infill wall locations for existing elevator HVAC openings.
ATTACHMENTS	• Drawing A-002, A-406
ARCHITECT By	• CHA Architecture • Jordan Hudak, Todd Cirillo
DISTRIBUTION	• Turner, Owner, Design Team, File



PCO-236



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-236 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-GC

PROJECT NO.

23-110

DATE

5/7/26

PROPOSAL NO.

161

PROPOSAL AMOUNT

\$ 62,552.00

Per NOC 161 dated 5/7/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

MLB was notified by the design team/TCCo that the building structure was not designed to accommodate the project phasing plan. In order to continue with construction, the Phase 4 foundations had to be completed out of sequence and required additional scope.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Exploratory Work		\$3,900.00				\$3,900.00
Concrete Removal		\$4,250.00				\$4,250.00
Misc. Removals	\$4,491.92					\$4,491.92
Remove Slabs	\$4,752.31					\$4,752.31
Concrete Reinforcing		\$12,137.75				\$12,137.75
Hollow Metal Frames		\$980.00				\$980.00
Gypsum Drywall		\$132.98				\$132.98
M Sullivan Construction Inc				\$28,014.13		\$28,014.13
					Subtotal:	\$58,659.09
		MLB OH&P (Self-performed)		\$22,494.96	10.00%	\$2,249.50
		MLB OH&P (Subcontractor)		\$32,876.48	5.00%	\$1,643.41
					Total:	\$62,552.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Dittl

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

Craig Dittl

From: Andres, Edward F - (NYN) <efandres@tcco.com>
Sent: Monday, December 1, 2025 2:02 PM
To: Craig Dittl
Subject: RE: Phase 4 Exploratory Work

PCO-236

- I have a Dig Soft invoice from 4/4/25 that I have tagged as exploratory work beneath the existing escalator...which I believe was when LERA asked us to find the footing to alter the terminal mat. Please confirm.
YES
- I have a ZCORE invoice from 4/24/25 that I tagged as for this as well...it says this was for concrete that had to be cut away for the revised temporary wall I believe. Did you have ZCORE in your daily reports for that day?
YES ,Saw cut X/D 10,11 footings

Thanks,
Eddie

Edward Andres | Superintendent | New York North
Turner Construction Company | Special Projects Division
mobile 518.858.0651 | efandres@tcco.com

From: Craig Dittl <cdittl@mlbind.com>
Sent: Monday, December 1, 2025 1:55 PM
To: Andres, Edward F - (NYN) <efandres@tcco.com>
Subject: Phase 4 Exploratory Work

EXTERNAL EMAIL - Please Handle Cautiously

I found some old T&M I missed and want to have you check a couple things versus your daily reports before I submit...because Brian and Hannah won't know what it is.

- I have a Dig Soft invoice from 4/4/25 that I have tagged as exploratory work beneath the existing escalator...which I believe was when LERA asked us to find the footing to alter the terminal mat. Please confirm.
- I have a ZCORE invoice from 4/24/25 that I tagged as for this as well...it says this was for concrete that had to be cut away for the revised temporary wall I believe. Did you have ZCORE in your daily reports for that day?

Thanks

Craig Dittl, Senior Project Manager
MLB Construction Services, LLC



Over 75 Years of Construction Excellence

1 Stonebreak Road Malta, NY 12020

P: 518.289.1371 EXT. 146 C: 518.450.9774

Dig Soft, Inc.

Invoice

105 Smith Hill Road
Troy, NY 12180

518-491-5851

Koren Lise
8/12/2025 8 05 24 AM

Date	Invoice #
4/28/2025	584

Bill To
MLB Construction Services, LLC 1 Stonebreak Road Malta, NY 12020

P.O. No.	Terms	Project
1131- Albany Airport		

Quantity	Description	Rate	Amount
1	4/4/25- locate footing ↳ RENEWAL PH. 4 ESCALATOR PER TCCO REQUEST *01-900 (60)	3,900.00	3,900.00
Thank you for your business.		Total	\$3,900.00

INVOICE

Zcore Cutting and Coring LLC
 85 Locust Avenue
 Amsterdam, NY 12010

zcoredrilling@yahoo.com
 (518) 843-8444

**MLB CONSTRUCTION SERVICES****Bill to**

1 STONE BREAK ROAD
 MALTA
 NY
 12020

Ship to

1 STONE BREAK ROAD
 MALTA
 NY
 12020

Invoice details

Invoice no.: 2410
 Invoice date: 04/26/2025
 Due date: 05/26/2025

#	Date	Product or service	Description	Qty	Rate	Amount
1.	<u>04/24/2025</u>	CONCRETE CUTTING	Saw cut concrete pier into pieces 30 inch thick	1	\$4,250.00	\$4,250.00

Total**\$4,250.00****Note to customer**

Albany air port

At Ph. 4 EXPLORATORY
 WORK
 (CD)

02-130



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

WORK ORDER VOUCHER

15099

Charge to PCO# 236

Date 6/3/25

Cost Code 02-150

Authorized by Turner

MLB Job No 23-110

Description of Work: additional demo at Temp wall / Matslab

LABOR

Demo for REC

Name	Trade	Rate	Hours	Other	Cost
Brandon Bradley	L	78.37	4		313.48
Dalton Gisandi	L	78.37	4		313.48

Total Labor Cost

1

626.96

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other

Total Material/Equipment Cost

2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost

3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost

4

Ed Andres (VTO) 6/4/25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit

TOTAL VALUE of this Work Order

686.88



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail info@mlbind.com

WORK ORDER VOUCHER

15100

Change to PCO # 236

Date 6/7/25 Cost Code: 01-641

Authorized by Turner

MLB Job No. 23-110

Description of Work Lull operator for steel installation

BP-2

LABOR

Name	Trade	Rate	Hours	Other	Cost
Brad Mussen	DEL	101.25	6.0		607.38

Total Labor Cost 1 607.38

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	Cost
Lull 10K	1	100		100

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	Cost

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	Cost

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Signature
6/11/25
MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-236 Rec'd TCCo 05.07.26

WORK ORDER VOUCHER

14470

Charge to PCO# 236

BP-02

Date 6/20/25 Cost Code: 02-150

Authorized by Turner

MLB Job No. 23-114

Description of Work: demolition lower end of Temp wall

LABOR

Name	Trade	Rate	Hours	Other	Cost
Nick Sheppard	L	78.57	6		470.22
Brad Mussen	L	78.37	6		470.22
Adam Fragetta	CF	81.77	6		490.62
Jeff Hotter	CF	81.77	6		490.62

Total Labor Cost 1 1,921.68

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Supervisor

Ed Andras VRO 6/20/25

MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

WORK ORDER VOUCHER

14471

Charge to PCO# 236

Date 06/21 Cost Code: 02-150

Authorized by Turner

MLB Job No. 23-114

Description of Work: extra demolition at next slab Removal Temp Wall

LABOR

Name	Trade	Rate	Hours	Other	Cost
Nick Sheppard	L	OT 114.25	5		506.15
Brian Mussen	L	OT 101.25	6		607.38
Adam Frangotta	CF	OT 106.46	5		532.30
Jeff Hoffer	CF	OT 106.46	5		532.30

Total Labor Cost 1 2,178.13

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Supervisor

MLB Supervisor
J. Andres (70) 6023-28



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-236 Rec'd TCCo 05/07/26
APPROVED DES KATES ACAA
VIA TCCO 11/12/25

WORK ORDER VOUCHER

14877

Charge to PCO # 236

Date 7/30/25 Cost Code: 02-152

Authorized by Turner

MLB Job No. 23-110 BP-2

Description of Work: unforeseen demolition at east side mat slab

LABOR

Name	Trade	Rate	Hours	Other	Cost
Nick Shepard	L	81.11	6		486.66
Brandon Bradley	L	81.11	6		486.66
Dalton Grisanti	L	81.11	6		486.66
Channing all	L	81.11	6		486.66
Adam Fragetta	CF	81.77	3		251.73
Jeff Hoffer	CF	81.77	3		251.73

Total Labor Cost 1 2450.10

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
Chip 10" off existing footing			
Discipline for REBAR			

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal
ADD: % Sales Tax
ADD: % Overhead
ADD: % Profit

TOTAL VALUE of this Work Order

Ed Andros VTO 7/31/25

Customer Supervisor

Michael Horton
MLB Supervisor

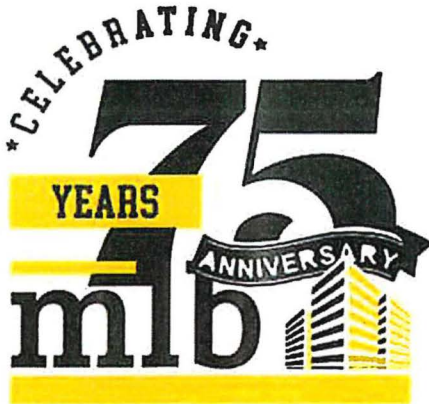
MLB Supervisor

Craig Dittl

From: Paula Lucey
Sent: Monday, December 1, 2025 11:35 AM
To: Craig Dittl
Subject: 2024 Wage Rates - Airport
Attachments: 2024 Airport Rate Sheet.xlsx



Paula Lucey, Accounts Manager
MLB Construction Services, LLC



1 Stonebreak Road
Malta, NY 12020
P: 518.289.1371 F: 518.289.1652
www.mlbconstructionservices.com



LABORERS

<i>J</i>	<i>J OT</i>
38.55	57.83

Base Rate**Union Fringes**

Welfare	\$ 7.90	\$ 7.90
Pension	\$ 14.80	\$ 14.80
Annuity	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10
190 LECET	\$ 0.05	\$ 0.05
LECET	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 26.70	\$ 26.70

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.39	\$ 3.59
MED 1.45%	\$ 0.56	\$ 0.84
FUTA 1.00%	\$ 0.39	\$ 0.58
SUTA 9.90%	\$ 3.82	\$ 5.72
WC 15.50%	\$ 5.98	\$ 5.98
Vacation - F 1.92%		
Vacation - S 3.84%		
Total PR/Insurance	\$ 13.13	\$ 16.70

Total Fringe Benefits/PR/Ins	\$ 39.83	\$ 43.40
-------------------------------------	-----------------	-----------------

Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 7.84	\$ 10.12
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 3.92	\$ 5.06
Total OHP		\$ 11.76	\$ 15.18

*Grand Total (Base Rate+Total Fringes
Benefits/PR /Ins+OHP)

\$ 90.13	\$ 116.41
----------	-----------

78.37

101.23

CARPENTERS**Base Rate**

<i>F</i>	<i>F - OT</i>
41.64	62.46

Union Fringes

Health & Welfare	\$ 8.50	\$ 8.50
Pension	\$ 11.75	\$ 11.75
Annuity	\$ 2.00	\$ 2.00
App Training	\$ 0.75	\$ 0.75
Admin & Safety	\$ 0.36	\$ 0.36
CITF	\$ 0.15	\$ 0.15
Labor Mgmt	\$ 0.15	\$ 0.15
HRA	\$ 1.50	\$ 1.50
Total Fringe Benefits	\$ 25.16	\$ 25.16

Payroll Taxes, Ins & Other

SOC 6.20%	\$ 2.58	\$ 3.87
MED 1.45%	\$ 0.60	\$ 0.91
FUTA 1.00%	\$ 0.42	\$ 0.62
SUTA 9.90%	\$ 4.12	\$ 6.18
WC 15.50%	\$ 6.45	\$ 6.45
Vacation - F 1.92%	\$ 0.80	\$ 0.80
Total PR/Insurance	\$ 14.98	\$ 18.84

Total Fringe Benefits/PR/Ins **\$ 40.14 \$ 44.00**

Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.18	\$ 10.65
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.09	\$ 5.32
Total OHP		\$ 12.27	\$ 15.97

***Grand Total (Base Rate+Total Fringes
Benefits/PR /Ins+OHP)**

\$ 94.04 \$ 122.43

81.77

106.46

WHITE CAP®

White Cap, L.P.
PO Box 4944
Orlando, FL 32802-4944

BRANCH ADDRESS

513 - ALBANY NY (NY) (B21)
(518) 438-3976
17 COMMERCIAL AVENUE
ALBANY NY 12205
ALBANY

INVOICE

PGO-236 Rec'd TCCo 05.07.26

INVOICE NUMBER

50032286696

INVOICE DATE

07/10/2025

CUSTOMER PO NUMBER

23110

TO VIEW AND PAY ONLINE GO TO:

<http://whitecap.billtrust.com>

ENROLLMENT TOKEN:

GPk TSM RHP

ACCOUNT # 10000216184

TERRITORY:

SHIP TO: 10004724043

MAKE CHECKS PAYABLE TO:

White Cap, L.P.
P.O. Box 4852
ORLANDO, FL 32802-4852

MLB CONSTRUCTION SERVICES LLC
ONE STONE BREAK ROAD
MALTA NY 12020

JOB# 110 ALBANY AIRPORT
737 ALBANY SHAKER ROAD
ALBANY NY 12211

ORDER DATE	ORDER NO.	ORDERED BY	ACCOUNT MANAGER	TAKEN BY				
07/03/2025	66979460	MIKE WASHBURN	JARVIS, BRYAN L	WILKINSON, ADAM				
BRANCH	ACCT JOB NO.	TERMS	SHIP VIA / ROUTING	CUSTOMER JOB NO.				
513	10004724043	NET 30 DAYS	DIRECT SHIP	JOB 110 ALBANY				
LINE	PART NUMBER	DESCRIPTION	QTY ORD	UNIT PRICE	QTY BKO	QTY SHP	EXTENDED PRICE	TAX AMT
1	SP	DAYTON #11 BAR LOCK - STANDARD COUPLER	30	155.00 EA	0	30	4,650.00	372.00
	400207-32	BLACK USA 40/SK						
2	SHIPPING	SHIPPING AND HANDLING	1	165.00 EA	0	1	165.00	13.20

The White Cap Family of Brands includes All-Tex Waterproofing Solutions, Harmac, Kenseal, Marvel Building & Masonry Supply, MASONPRO, Williams Equipment & Supply, Valley Supply Co, and Diamond Tool. Learn more at About.WhiteCap.com

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Sales Tax Exemption Questions or Certificates: TaxExemptCredit@whitecap.com

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For questions regarding this invoice please call (866) 604-0040

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complete terms and conditions.

RECEIVED BY:

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TOTAL GROSS	4,815.00
TOTAL TAX	385.20
TOTAL SHIPPING AND HANDLING	0.00
TOTAL INVOICE	5,200.20

WHITE CAP®

White Cap, L.P.
PO Box 4944
Orlando, FL 32802-4944

BRANCH ADDRESS
513 - ALBANY NY (AHH) (PZ10)
(518) 438-3976
17 COMMERCIAL AVENUE
ALBANY NY 12205
ALBANY

INVOICE
PCO-236 Rec'd TCCo 05.07.26

INVOICE NUMBER
50032943874
INVOICE DATE
08/18/2025
CUSTOMER PO NUMBER
23110

TO VIEW AND PAY ONLINE GO TO:
http://whitecap.billtrust.com
ENROLLMENT TOKEN:
GPk TSM RHP

ACCOUNT # 10000216184

TERRITORY:

SHIP TO: 10005052615

MLB CONSTRUCTION SERVICES LLC
ONE STONE BREAK ROAD
MALTA NY 12020

RMEV ALBANY AIRPORT EXP
737 ALBANY SHAKER RD
ALBANY NY 12211

MAKE CHECKS PAYABLE TO:
White Cap, L.P. P.O. Box 4852 ORLANDO, FL 32802-4852

ORDER DATE	ORDER NO.	ORDERED BY	ACCOUNT MANAGER		TAKEN BY			
07/30/2025	67488168	MIKE WASHBURN	JARVIS, BRYAN L		WILKINSON, ADAM			
BRANCH	ACCT JOB NO.	TERMS	SHIP VIA / ROUTING				CUSTOMER JOB NO.	
513	10005052615	NET 30 DAYS	DIRECT SHIP				RMEV ALBANY	
LINE	PART NUMBER	DESCRIPTION	QTY ORD	UNIT PRICE	QTY BKO	QTY SHP	EXTENDED PRICE	TAX AMT
0	HDRDESC	 SHIPPING NOTES: JOBSITE DELIVERY HOURS = 7AM æ 3:30PM	1	0	0	1	0.00	
1	SP 400207-32	DAYTON #11 BAR LOCK - STANDARD COUPLER BLACK USA 40/SK	40	155.00 EA	0	40	6,200.00	496.00
2	SHIPPING	SHIPPING AND HANDLING	1	249.00 EA	0	1	249.00	19.92

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TOTAL GROSS	6,449.00
TOTAL TAX	515.92
TOTAL SHIPPING AND HANDLING	0.00
TOTAL INVOICE	6,964.92

WHITE CAP®

White Cap, L.P.
PO Box 4944
Orlando, FL 32802-4944

BRANCH ADDRESS
513 - ALBANY NY (AHH) (PZ10)
(518) 438-3976
17 COMMERCIAL AVENUE
ALBANY NY 12205
ALBANY

650-236 Rec'd TCCo 05.07.26 **INVOICE**

INVOICE NUMBER
50032608732
INVOICE DATE
07/30/2025
CUSTOMER PO NUMBER
25110

TO VIEW AND PAY ONLINE GO TO:
http://whitecap.billtrust.com
ENROLLMENT TOKEN:
GPk TSM RHP

ACCOUNT # 10000216184

TERRITORY:

SHIP TO: 10004724043

MLB CONSTRUCTION SERVICES LLC
ONE STONE BREAK ROAD
MALTA NY 12020

JOB# 110 ALBANY AIRPORT
737 ALBANY SHAKER ROAD
ALBANY NY 12211

MAKE CHECKS PAYABLE TO:
White Cap, L.P.
P.O. Box 4852
ORLANDO, FL 32802-4852

ORDER DATE		ORDER NO.	ORDERED BY	ACCOUNT MANAGER		TAKEN BY			
07/30/2025		67506857	MIKE WASHBURN	JARVIS, BRYAN L		BYRNES, WALLY M			
BRANCH		ACCT JOB NO.	TERMS	SHIP VIA / ROUTING			CUSTOMER JOB NO.		
513		10004724043	NET 30 DAYS	0. WILL CALL			JOB 110 ALBANY		
LINE	PART NUMBER	DESCRIPTION		QTY ORD	UNIT PRICE	QTY BKO	QTY SHP	EXTENDED PRICE	TAX AMT
0	HDRDESC	 DELIVERY TAG#: 35923673		1	0	0	1	0.00	
1	43561060	#6 GR60 3/4"X10' REBAR SOLD/PC		75	11.65 EA	0	75	873.75	69.90

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RECEIVED BY: BRANDON

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TOTAL GROSS	873.75
TOTAL TAX	69.90
TOTAL SHIPPING AND HANDLING	0.00
TOTAL INVOICE	943.65

ALLERDICE COMMERCIAL DOORS6 Rec'd TCCo 05.07.28
120 EXCELSIOR AVE
SARATOGA SPRINGS, NY 12866

PHONE: (518) 584-1127

CUST NO:	JOB NO:	PURCHASE ORDER:	REFERENCE:	TERMS:	CLERK:	DATE / TIME:
127	070	ALBANY AIRPORT	PO # ALBANY AIRPO	CAPONE TRADE CREDIT	CPL1	6/2/25 8:19

SOLD TO:
 MLB CONSTRUCTION SERVICES, LLC
 ONE STONE BREAK ROAD

 MALTA NY 12020
 289-1371

SHIP TO:
 ALBANY AIRPORT TERM EXPANSION
 737 SHAKER ROAD

 ALBANY NY 12211
 518-289-1371

TERMINAL: 504
ORDER: 3524

DEL. DATE: 6/2/25

SALESPERSON: CL CURTIS LATZKO
TAX: EXE EXEMPT SALES TAX

INVOICE:A03524/2

LINE	SHIPPED	ORDERED	UM	SKU	DESCRIPTION	LOCATION	UNITS	PRICE/	PER	EXTENSION
1	1	1	EA	H30-578	3' HEADBAR	W103	1	/EA		N
2	1	1	EA	HJ70-578-RH	7' RIGHT HAND HINGE	W105	1	/EA		N
3	1	1	EA	SJ70-578-RH	7' RIGHT HAND STRIKE	W105	1	/EA		N
4	1	1	EA	PS18-3070-C-RH	3'0" X 7'0" 161 PREP DOOR	W114	1	/EA		N
5	3	3	EA	ECBB1100-N-26D	4-1/2" NRP BB HINGES	H100	3	/EA		N
6	1	1	EA	3580-WTN-US26D	STOREROOM LEVERSET	H201	1	/EA		N
7	1	1	EA	5200MLT16ALM	CLOSER	H300	1	/EA		N
8	1	1	EA	726B-17	SMOKE GASKET	H700	1	/EA		N
9	1	1	EA	CR-275	EQUAL RABBIT REINFORCEMENT		1	/EA		N
10	1	1	EA	LABEL45 DOOR	45MIN FIRE LABEL DOOR		1	/EA		N
11	1	1	EA	LABEL45 FRAME	45MIN FIRE LABEL FRAME		1	/EA		N
12	1	1	EA	MATERIALS	MATERIALS		1	980.00	/EA	980.00 N
13					1 EA. 3070 5 7/8" KD HM FRAME					
14					1 EA. 3070 HM DOOR (45 MINUTE)					
15					HARDWARE					
16	0.25	0.25	EA	ZCAGSHOP	LABOR - COST (SHOP WORK)		.25	0.001	/EA	N
					JIM DAWSEY					

**** REMIT TO CAPITAL ONE ****

980.00	TAXABLE	0.00
	NON-TAXABLE	980.00
	SUBTOTAL	980.00

TAX AMOUNT 0.00

980.00	TOTAL	980.00
--------	--------------	---------------

127070A03524I32001Q
**** Capital One PAYMENT ****
EBKCRD# XXXXXXXXXXXXX0736

TOT WT: 0.00
MID: 8955

APP: 478018 XR: 003524

X
 Received By _____

INVOICE

PCO-236 Rec'd TCCo 05.07.26

Account # C-06859
Invoice # INV-2779540
Date 5/30/2025
Page 1 of 1

Please Remit To:

Colony Hardware Corporation
PO Box 21216
New York, NY 10087-1216

MLB Construction Svs, LLC
One Stone Break Rd
Malta NY 12020

ShipTo:
Mike
MLB Construction Svs, LLC
1 Airport Way
Albany NY 12205

P.O.	Order Date	Ship Date	Sales Person	Order #	Ship Via	Due Date
Mike Verbal	5/30/2025	6/2/2025	612 Andrew Spath	2141038	Counter	6/29/2025
Ordered By		Job				
Mike						

Line	Item	Description	Catalog	Ship	Price	UM	Ext	Txbl
001	1039765 SP6-20100-FR Eagle 6-mil 20'X100' FR String Reinforced Poly Sheeting 18-2046	6-mil 20'X100' FR String Reinforced Poly Sheeting	182046	1	132.9800	RL	132.98	Y

Associated Fulfillments			
-------------------------	--	--	--

Route No	Date	Time	Customer	Merchandise Sub Total	132.98
601				Freight	0.00
				Tax Total	10.64
				Total Due	143.62

- Returns allowed within 60 days, written authorization required.
- A 15% Restock Fee may apply.
- NO RETURNS after 60 days.
- Special order/customized items are not returnable.



For questions about this invoice, please contact
Linda Sanders at (585) 262-6813 or lsanders@colonyhardware.com

Customer: MLB Construction Services

PCO 236

Project: Albany International Airport

Date: July 8, 2025

MSC M. Sullivan Construction

EXCAVATING CONTRACTOR

Description	Material				Equipment				Labor						Subtotal
	Material	Qty	Unit Cost	Subtotal	Equipment	Qty	Unit Cost	Subtotal	Laborer ST Hrs \$77.82	Operator ST Hrs \$103.77	Foreman ST Hrs \$88.39	Laborer OT Hrs \$104.62	Operator OT Hrs \$142.28	Foreman OT Hrs \$120.43	
Hammer concrete footings: 5/1/25 ✓				\$0.00	Kubota KX80 W/ Hammer	✓ 8	\$135.00	\$1,080.00	✓ 8	✓ 8					\$1,468.72
Load concrete into truck to move to dumpster. Separate rebar 5/2/25 ✓				\$0.00	Kubota 97 Skid Steer	✓ 2	\$100.00	\$200.00	✓ 12	✓ 6	✓ 6				\$2,098.74
				\$0.00	Demo Saw (Daily)	✓ 1	\$35.00	\$35.00							\$0.00
				\$0.00	One Ton Dump W/ Driver	✓ 6	\$35.00	\$210.00							\$0.00
Temporary backfill for access: 5/27/25 ✓	Select Backfill (Yds)	144	\$19.50	\$2,808.00	Kubota KX80	✓ 9	\$100.00	\$900.00		✓ 8	✓ 8		✓ 1	✓ 1	\$1,815.90
				\$0.00	Tandem Axle Dump Truck W/ Driver	✓ 9	\$175.00	\$1,575.00							\$0.00
				\$0.00	One Ton Dump W/ Driver	✓ 3	\$100.00	\$300.00							\$0.00
				\$0.00	Plate Tamper (Daily)	✓ 1	\$100.00	\$100.00							\$0.00
				\$0.00	Jumping Jack (Daily)	✓ 1	\$35.00	\$35.00							\$0.00
				\$0.00	Utility Truck	✓ 9	\$35.00	\$315.00							\$0.00
Temporary backfill for access: 5/28/25 ✓				\$0.00	Kubota KX80	✓ 3	\$100.00	\$300.00		✓ 3	✓ 3				\$582.45
				\$0.00	Tandem Axle Dump Truck W/ Driver	✓ 2	\$175.00	\$350.00							\$0.00
				\$0.00	Plate Tamper (Daily)	✓ 1	\$100.00	\$100.00							\$0.00
				\$0.00	Jumping Jack (Daily)	✓ 1	\$35.00	\$35.00							\$0.00
				\$0.00	Utility Truck	✓ 3	\$35.00	\$105.00							\$0.00
Extra work to excavate mat slab under existing concrete slab 6/27/25 ✓				\$0.00	Takeuchi 35 Excavator	✓ 2	\$65.00	\$130.00	✓ 4	✓ 4	✓ 4				\$1,087.88
				\$0.00	Kubota KX80	✓ 2	\$100.00	\$200.00							\$0.00
				\$0.00	Utility Truck	✓ 4	\$35.00	\$140.00							\$0.00
Excavate under floor & remove backfill 6/30/25	Tipping/Disposal Fee	4	\$50.00	\$200.00	Takeuchi 35 Excavator	✓ 1	\$65.00	\$65.00	✓ 3	✓ 4	✓ 3				\$921.68
				\$0.00	Kubota KX80	✓ 3	\$100.00	\$300.00							\$0.00
				\$0.00	Utility Truck	✓ 3	\$35.00	\$105.00							\$0.00
				\$0.00	Tandem Axle Dump Truck W/ Driver	✓ 6	\$175.00	\$1,050.00							\$0.00
				\$0.00				\$0.00							\$0.00
				\$0.00				\$0.00							\$0.00
				\$0.00				\$0.00							\$0.00
				\$0.00				\$0.00							\$0.00
				\$0.00				\$0.00							\$0.00
Material:				\$3,008.00	Equipment:				Labor:						\$7,975.37

Subtotal: \$18,613.37
OH&P: \$1,861.34
Total: \$20,474.71

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 5 / 1 / 25
BILL TO MLB PCO-236				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION Albany airport				
				JOB PHONE

DESCRIPTION OF WORK

Hammering concrete footings

Operator - 8 hrs

Laborer - 8 hrs

Kubota 80 w hammer - 8 hrs

5/11/25
ATC

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 5/8/25	WORK ORDERED BY -TCCO- (STC)	TOTAL AMOUNT \$	

Signature

MLB - TCCO - (STC)

☐ No one home☐ Total amount due for above work; or☐ Total billing to be mailed after completion of work

5/8/25

I hereby acknowledge the satisfactory completion
of the above described work

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 5/2/25
BILL TO MLB	PCO-236 ✓			ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION Albany airport				
			JOB PHONE	

DESCRIPTION OF WORK

loading concrete into truck to move to dumpster. Separate rebar.
Foreman - Chris

Operator - Chris

x Laborers - Chris

John P350 - 6 hrs

Demo Saw - 2 hrs

Kubota 97 - 2 hrs

11/1/25
ATC

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 5/5/25	WORK ORDERED BY T.C. - TCC	TOTAL AMOUNT \$	

Signature

5/5/25

I hereby acknowledge the satisfactory completion
of the above described work

☐ No one home

☐ Total amount due
for above work: or

☐ Total billing to
be mailed after
completion
of work

EXCAVATING CONTRACTOR

131 Throff Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 5 / 27 / 25
BILL TO MLB PCO-236				ORDER TAKEN BY
ADDRESS				☐ DAY WORK
CITY Albany NY				☐ CONTRACT
JOB NAME AND LOCATION Albany airport				☒ EXTRA
			JOB PHONE	

DESCRIPTION OF WORK

Temp back fill for access

Foreman w truck - 9 hrs

Operator - 9 hrs

Kubota 80 - 9 hrs

back dump truck w driver - 9 hrs

1 ton dump w driver - 3 hrs

Plate tamper & jumping jack - 9 hrs

gravel - 8 loads

Rob Sanders
Justin Dejour

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 5 / 28 / 25	WORK ORDERED BY E. J. INCRES	TOTAL AMOUNT \$	

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

Signature _____

I hereby acknowledge the satisfactory completion
of the above described work

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 5 / 28 / 25
BILL TO MLB PCO-236				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY Albany NY				
JOB NAME AND LOCATION Albany airport				
				JOB PHONE

DESCRIPTION OF WORK

Temp back fill for access

Foreman w truck - 3 hrs

operator - 3 hrs

Kubota 80 - 3 hrs

max dump truck w driver - 2 hrs

Plate tamper / Jumping Jack - 3 hrs

~~XXXXXXXXXX~~

Rob Sanders

Justin DeGuzman

	TOTAL MATERIALS		
	TOTAL LABOR		
	TAX		
DATE COMPLETED 5 / 28 / 25	WORK ORDERED BY Ed Andres	TOTAL AMOUNT \$	

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

Signature _____

I hereby acknowledge the satisfactory completion
of the above described work

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO. PCO 236	PHONE	MECHANIC	HELPER	STARTING DATE 6/27/25
BILL TO ALBANY AIRPORT				ORDER TAKEN BY
ADDRESS				☐ DAY WORK
CITY				☐ CONTRACT
JOB NAME AND LOCATION ML-3				☒ EXTRA
			JOB PHONE	

DESCRIPTION OF WORK

EXTRA ~~HAND~~ WORK TO EXCAVATE MAT SLAB UNDER

EXISTING CONCRETE SLAB

T-35 EXCAVATOR

2 HRS

K-80 EXCAVATOR

2 HRS

LABORER

4 HRS

FOREMAN W/UTILITY TRUCK

4 HRS

OPERATOR

4 HRS

OPERATOR KATHY JENNINGS

LABORER J PAT TRIGG

FOREMAN KEN ALLEN

Removed Asphalt material

Installed for RCO

TOTAL MATERIALS

TOTAL LABOR

TAX

DATE COMPLETED

WORK ORDERED BY

TOTAL AMOUNT \$

Signature

ED ANDRES MD 6/30/25

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

BP-02

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO. PCO 236 ✓	PHONE	MECHANIC	HELPER	STARTING DATE 6/30/25
BILL TO MCH				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☐ EXTRA
CITY				
JOB NAME AND LOCATION ALBANY AIRPORT				
				JOB PHONE

DESCRIPTION OF WORK

EXCAVATE UNDER FLOOR, REMOVE BACKFILL

1-35 EXCAVATOR	1 Hr
K-80 EXCAVATOR	3 Hrs
OPERATOR	4 Hrs
LABORER	3 Hrs
FOREMAN W/UTILITY TRUCK	3 Hrs
2 - DUMPTRUCKS	3 Hrs
4 LOADS GRAVEL OUT	

OPERATOR - MARK JENNINGS

LABORER - J. PAT TRIBB

FOREMAN - KEN ALLEN

	TOTAL MATERIALS		
REMOVE ADDED MATERIAL	TOTAL LABOR		
INSTALLED FUR REQ			
	TAX		
DATE COMPLETED 7/1/25	WORK ORDERED BY	TOTAL AMOUNT	\$

Signature EC ALLEN 7/1/25☐ No one home☐ Total amount due for above work or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

[illegible]

Subtotal:	\$2,580.60
OH&P:	\$258.06
Total:	\$2,838.66

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-236 Rec'd TCCo 05.07.26

DATE OF ORDER

BP-02

CUSTOMERS ORDER NO. PCO 236 ✓	PHONE	MECHANIC	HELPER	STARTING DATE 7/1/25
BILL TO MLB				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION ALBANY AIRPORT				
				JOB PHONE

DESCRIPTION OF WORK

REMOVE ADDED MATERIAL, INSTALLED FOR REC

K-80 EXCAVATOR

4 HRS

OPERATOR

4 HRS

LABORER

4 HRS

FOREMAN w/ UTILITY TRUCK

4 HRS

DUMP TRUCK

7 HRS

4-LOADS GRAVEL (SPOIL) OUT

OPERATOR - MARK JENNINGS	TOTAL MATERIALS		
LABORER - J. PAT TRUGG	TOTAL LABOR		
FOREMAN - KEN ALLEN			
	TAX		
DATE COMPLETED / /	WORK ORDERED BY	TOTAL AMOUNT \$	

Signature EC Andres ✓ LTD 7/2/25

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

[illegible]

Subtotal:	\$4,273.42
OHMP:	\$427.34
Total:	\$4,700.76

MSC TOTAL
: \$28,014.13
(CD)

IVIS Construction
EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

JOB WORK ORDER
PCO-236 Rec'd ICCo 05.07.26

				DATE OF ORDER 7/11/25 7/18/25	
CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE / /	
BILL TO AUB Construction				ORDER TAKEN BY	
ADDRESS				☐ DAY WORK ☐ CONTRACT ☐ EXTRA	
CITY					
JOB NAME AND LOCATION Albany street					
PCO 236 ✓ BP-02				JOB PHONE	

DESCRIPTION OF WORK

dig work for utility job - removal of existing
sewer pipe on terminal side.
then dig, lay, backfill, compact with 1/4 mile job prep.

Tool truck 3 hrs

Trench back dump truck 13 hrs

take back 225 Excavator 3 hrs

Komatsu 220 loader 3 hrs

(1) Operator 3 hrs • Sidney Ball

(2) laborers 6 hrs total Dan Simeon + Cameron Simeon

(1) Foreman 3 hrs LF Ryan Tymchyn

1. load spec. haul to off site		TOTAL MATERIALS			
w/ disposal fees		TOTAL LABOR			
		TAX			
DATE COMPLETED 7/18/25	WORK ORDERED BY	TOTAL AMOUNT		\$	

Signature Ed Amores (VTC) 7-18-25

☐ No one home
☐ Total amount due for above work; or
☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

PCO-283



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-283 Rec'd TCCo 04.23.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-GC

PROJECT NO.

23-110

DATE

4/23/26

PROPOSAL NO.

160

PROPOSAL AMOUNT

\$ 7,942.00

Per NOC 160 dated 4/23/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Replacement of existing 4" sanitary piping and re-core of existing structure. Confirmed with E. Andres there was not an RFI for this - it was a field coordinated item.

Description	Labor	Material	Equipment	Subcontract	Other	Price
M Sullivan Construction Inc				\$7,597.00		\$7,597.00
					Subtotal:	\$7,597.00
		MLB OH&P (Subcontractor)		\$6,906.37	5.00%	\$345.00
					Total:	\$7,942.00

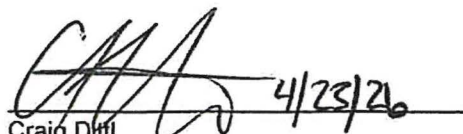
If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:


Craig Dittl
MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

Date: July 8, 2025

MSC M. Sullivan
Construction
EXCAVATING CONTRACTOR

ok
CD copy

[illegible]

Subtotal:	\$6,908.37
OH&P:	\$690.64
Total:	\$7,599.00

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-283 Rec'd TCCo 04.23.26

BP-02

DATE OF ORDER

CUSTOMERS ORDER NO. #283	PHONE	MECHANIC	HELPER	STARTING DATE 6/17/25
BILL TO MLB				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☐ EXTRA
CITY				
JOB NAME AND LOCATION ALBANY AIRPORT				
				JOB PHONE

DESCRIPTION OF WORK

REPLACE 4" SANITARY PIPE WITH 6" PIPE OUT
OF EX. SAN M/H

K-170 EXCAVATOR

3 HRS ✓

OPERATOR

3 HRS ✓

LIBRATOR

3 HRS ✓

FOREMAN

3 HRS ✓

12" CORE FOR 6" BOOT ✓

DUMP TRUCK

3 HRS ✓

1-LOAD SPOIL

OPERATOR MARK JENNINGS	TOTAL MATERIALS		
LIBRATOR J. PAT TEIGLE	TOTAL LABOR		
L FOREMAN KEN ALLEN	TAX		
DATE COMPLETED / /	WORK ORDERED BY	TOTAL AMOUNT \$	

Signature Ed ADORIS (VTO) 6-18-25

☐ No one home☐ Total amount due for above work; or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 465-0310

PCO-283 Rec'd TCCo 04.23.26

DATE OF ORDER

CUSTOMERS ORDER NO. # 283	PHONE	MECHANIC	HELPER	STARTING DATE 6/18/25
BILL TO MLB				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION ALBANY AIRPORT				
				JOB PHONE

DESCRIPTION OF WORK

REPLACE 4" SAN WITH 6" SAN PIPE

REWORK EXSM/H BENCH

BACKFILL PIPE AND STRUCTURE

RESET FRAME

K-170 EXCAVATOR ✓

OPERATOR

✓ 6 HRS MARK JENNIN

LABORER

✓ 6 HRS J. PAT TRILLO

FOREMAN W/UTILITY TRUCK ✓

✓ 6 HRS KEN ALLEN

1- LOAD CRUSHER RUN ✓

14' - 6" SDR 35 ✓

3 - 6" SDR 35 45° ✓

1 - 6" CIP PL FERNCO ✓

80 LBS HYDRAULIC CEMENT ✓

80 LBS PORTLAND CEMENT ✓

TOTAL MATERIALS

JUMPING JACK / PLATE ✓

TOTAL LABOR

1-BAG TYPE S MORTAR ✓

TAX

DATE COMPLETED

WORK ORDERED BY

TOTAL AMOUNT \$

Signature

C. ANDRES VTO 6/19/25

☐ No one home☐ Total amount due for above work: or☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion
of the above described work

WHITE CAP

White Cap, L.P.
PO Box 4944
Orlando, FL 32802-4944

BRANCH ADDRESS

513 ALBANY NY 12211
518-438-3972
17 COMMERCIAL AVENUE
ALBANY NY 12205
ALBANY

PCO-283 Rec'd TCCo 04.23.26

INVOICE NUMBER

50031932263

INVOICE DATE

06/18/2025

CUSTOMER PO NUMBER

TO VIEW AND PAY ONLINE GO TO

<http://whitecap.billtrust.com>

ENROLLMENT TOKEN:

BWG MQZ MWG

TERRITORY

SHIP TO: 10005152742

MAKE CHECKS PAYABLE TO

White Cap, L.P.
P.O. Box 4852
ORLANDO, FL 32802-4

ACCOUNT # 10000212816

501SP0690 E0050X 10066 014422237527 S2 P19642200 0001 0001



M SULLIVAN CONSTRUCTION
131 TIVOLI ST
ALBANY NY 12207-1304

ALBANY AIRPORT
737 ALBANY SHAKER ROAD
ALBANY NY 12211

ORDER DATE	ORDER NO.	ORDERED BY	ACCOUNT MANAGER	TAKEN BY			
06/18/2025	66652031	CHRISTOPHER CONROY	MUNDWEILER ANDREW	BYRNES WALLY I			
BRANCH	ACCT JOB NO	TERMS	SHIP VIA / ROUTING	CUSTOMER			
513	10005152742	NET 30 DAYS	0. WILL CALL	ALBANY AI			
LINE	PART NUMBER	DESCRIPTION	QTY ORD	UNIT PRICE	QTY BKO	QTY SHP	EXTENDED PRICE
0	HDRDESC			0	0		0.00
		DELIVERY TAG# 35226453					
1	255SPLUG	50 LB SPECPLUG FAST SETTING HYDRAULIC CEMENT MORTAR SPECPLUG SPECHEM	2	84.29 EA	0	2	168.58
2	227POT-294	94LB TYPE I PORTLAND CEMENT		20.87 BAG	0		20.87

The White Cap Far
Williams Equipment

pac, Kenseal, Marvel Building & Masonry Supply MASONPRO
at About WhiteCap.com

Pay your invoices online by visiting <https://whitecap.billtrust.com>

Sales Tax Exemption Questions or Certificates: TaxExemptCredit@whitecap.com

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For questions regarding this invoice please call 1.866.504.0040

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TOTAL GROSS

TOTAL TAX

TOTAL SHIPPING AND HANDLING

TOTAL INVOICE

RECEIVED BY CHRIS

SIGNATURE COPY ON FILE

GRIMM BUILDING MATERIALS COMPANY www.grimmbldg.com

PAGE NO 1

PO BOX 157
TROY, NY 12181
PHONE: (518) 272-1100
CANCELED ORDER SUBJECT TO 8% FEE
15% RESTOCKING CHARGE. S/O NOT RETURNABLE

SOLD
TO:M. SULLIVAN CONSTR.
131 TROTT STREETALBANY NY 12207
518-402-0340SHIP
TO:

CUST NO: 13340

TERMS: NET 30TH

APPLY TO: AIRPORT
REFERENCE: PO # AIRPORT
JOB NO: 000

DATE: 8/19/25

TIME: 11:01

CLERK: ND

TERMINAL: 552

SALESPERSON: NO NICK DENNIS

TAX: 003 EXEMPT USE

INVOICE: 520294

LINE	QTY	EA	DESCRIPTION	UNITS	PRICE	AMOUNT	TAX
1	20	EA	SAKRETE CONCRETE 4000LB MIX 80LB	20	6.88 /EA	137.60	N
2			MATERIAL DOES NOT COME COVERED				

(ROBBIE)
** AMOUNT CHARGED TO STORE ACCOUNT **

137.60

TAXABLE 0.00
NON-TAXABLE 137.60
SUBTOTAL 137.60

TAX AMOUNT 0.00
TOTAL 137.60

TOT WT: 1600.00

[Signature]
Received By



F.W. Webb Company- Waterworks
Latham, NY 12110
518-785-5537

231694

1450 1 MB 0.617

P:1450 / T:6 / S:



M SULLIVAN CONSTRUCTION (ALBANY AIRPORT T
131 TIVOLI STREET
ALBANY NY 12207-1304



Customer No.		Invoice No.	
231694		91245449	
Customer No.	Ship Via	Date Shipped	Invoice Date
231694	PICK UP	06/16/25	06/17/25

Ship To

SAME
7 Hemlock St
LATHAM, NY 12110

ALBANY AIRPORT AUTHORITY -TERM

Page 1 of 1

Ordered	Shipped	B.O.	Description	Line #	Net Price	Extension
80	80	0	PIPE 8X20' N12 AASHTO WTIB SOL	(1)	7.99	639.20
			ADS8X20HWYWT 585938			
1	1	0	CPLG FLEX 8 ADS to CI/PLS	(2)	99.21	99.21
			FER1070-88 619550			
1	1	0	WYE 8X6 N12 MLD SOIL TGT 0881ST	(3)	199.66	199.66
			ADS8X6YST 585957			
1	1	0	ELL 45DEG 6 N12 MLD SOIL TGT 0694ST	(4)	48.54	48.54
			ADS645ST 541801			
3	3	0	ELL 45DEG 8 N12 MLD SOIL TGT 0894ST	(5)	73.34	220.02
			ADS845ST 541814			
84	84	0	PIPE 6x14' PVC SDR35 GSKT JNT SWR	(6)	6.89	578.76
			P/P6SDR35GJ14 545913			
1	1	0	CPLG FLEX 6 CI/PLS TO CI/PLS	(7)	16.98	16.98
			FER1056-66 48599			
2	2	0	ELL 45DEG 6 PVC SDR35 SPGXGSKT	(8)	32.89	65.78
			D/S645SPXG 79611			
1	1	0	MH BOOT KOR-N-SEAL 12X6 PVC	(9)	145.44	145.44
			DSPS406-12CWP-EX 624973			
1	1	0	WYE 6 PVC SDR35 GxGxG	(10)	72.31	72.31
			D/S6YG 58436			
Materials purchased hereon are subject to terms and conditions on back hereof. OP-002-1, REV.0				Freight/Handling	Tax	Subtotal
				0.00	0.00	2,085.90
						2,085.90

PAY THIS AMOUNT

REMITTANCE SLIP

Please detach at the perforation and remit this section with your payment.

Payment Terms

2% 10TH, 30 NET

Invoice Date	Invoice No.	Invoice Amount	
06/17/25	91245449	2,085.90	\$
Customer No.	BR#	Customer Name	Mail all remittances to:
231694	19	M SULLIVAN CONSTRUCTION (ALBANY AIRPORT TERMINAL)	160 Middlesex Turnpike Bedford MA 01730



PO Box 15097
Albany NY 12212-5097

Return Service Requested

Invoice No: 1208102
PCO-285 Rec'd TCCo 04.23.26
Inv Date: 06/21/25

Page: Page 1 of 1

7894000079 PRESORT P8PS001 <>



M SULLIVAN CONSTRUCTION INC
131 TIVOLI ST
ALBANY NY 12207-1304

Callanan Industries Inc
PO Box 15097
Albany, NY 12212-5097
AR@CALLANAN.COM
518-374-2222

Date	Ticket#	Product#	Description	QTY	UM	Unit Price	Matl Total	Tax	Total
Plant: 00005 Stone - Cropseyville									
MATERIAL: #2 Crushed Stone									
05/15/25	500013240	1025	#2 Crushed StoneColumbia Courts	20.28	TON	16.05	325.49	26.04	351.53
Total:	Material	#2 Crushed Stone		20.28			325.49	26.04	351.53
MATERIAL: Crusher Run									
05/18/25	500010456	1080	Crusher RunAlbany Airport	19.39	TON	12.25	237.53	19.00	256.53
05/20/25	500010629	1080	Crusher Run	19.41	TON	12.25	237.77	19.02	256.79
05/20/25	500010647	1080	Crusher Run	19.31	TON	12.25	236.55	18.92	255.47
05/20/25	500010660	1080	Crusher RunColumbia Courts	19.87	TON	12.25	243.41	19.47	262.88
Total:	Material	Crusher Run		77.98			955.26	76.41	1,031.67
MATERIAL: ASTM #57 Stone									
05/18/25	500010398	1118	ASTM #57 Stone	20.41	TON	18.55	378.61	30.29	408.90
05/18/25	500010425	1118	ASTM #57 Stone	20.39	TON	18.55	378.23	30.26	408.49
Total:	Material	ASTM #57 Stone		40.80			756.84	60.55	817.39
Plant: 00061 Stone - Pattersonville									
MATERIAL: Crusher Run									
05/20/25	510009322	1080	Crusher RunAlbany Airport	20.28	TON	17.00	243.36	19.47	262.83
Total:	Material	Crusher Run		20.28			243.36	19.47	262.83
Total Invoice:				159.34			2,280.95	182.47	2,463.42

Finance Charges will be applied to any late invoices at a rate of 1.5% per month per credit agreement or the State's Lawful Amount

Invoice Amount: 2,463.42

Amount Paid: _____

Customer Name: M Sullivan Construction Inc
Customer No: 135380
Invoice #: 1208102
Date: 06/21/25

If you have any questions about your invoice please call 518-374-2222

Remit Payment To: Callanan Industries, Inc.
PO Box 15097
Albany, NY 12212-5097

Due Date: 07/21/25

Please provide your email address below if you would like to start receiving your invoices via email

PCO-285



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-285 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-GC

PROJECT NO.

23-110

DATE

5/7/26

PROPOSAL NO.

162

PROPOSAL AMOUNT

\$ 3,482.00

Per NOC 162 dated 5/7/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Temporarily re-route an existing 8" sanitary line to facilitate the install of SMH3.

Description	Labor	Material	Equipment	Subcontract	Other	Price
M Sullivan Construction Inc				\$3,330.18		\$3,330.18
					Subtotal:	\$3,330.18
		MLB OH&P (Subcontractor)		\$3,027.44	5.01%	\$151.82
					Total:	\$3,482.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Duhl

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

Date: July 8, 2025

CD (TM)

Subtotal:	\$3,027.44
OH&P:	\$302.74
Total:	\$3,330.18

EXCAVATING CONTRACTOR

131 Tivoli Street
Albany, NY 12207
(518) 445-0310

BP-02

WORK ORDER
PCO-285 Rec'd TCCo 05.07.26

DATE OF ORDER

CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE 6/20/25
BILL TO MLB				ORDER TAKEN BY
ADDRESS				☐ DAY WORK ☐ CONTRACT ☒ EXTRA
CITY				
JOB NAME AND LOCATION ALBANY AIRPORT				
PCO 285 ✓			JOB PHONE	

DESCRIPTION OF WORK

TEMP. REROUTE OF 8" SANITARY TO FACILITATE
THE INSTALLATION OF SMITHS AND CORE SMITHS TO
PICK UP 8" SAN OUT OF TERMINAL.

K-80 EXCAVATOR

✓ 1 HR

OPERATOR

OF 2 HRS M. JENNINGS

LABORER

L ✓ 2 HRS J. TRIBBLE

FOREMAN W/ UTILITY TRUCK ✓

LF ✓ 2 HRS K. ALLEN

1- 8" BOOT

1- 12" CORE

26' 8" SDR20 (CPC) 7/3/25

4 - REPAIR COUPLINGS (CPC) 7/3/25

TOTAL MATERIALS			
TOTAL LABOR			
TAX			
DATE COMPLETED 6/20/25	WORK ORDERED BY E.C. ALLEN ✓ (CPC)	TOTAL AMOUNT \$	

Signature

E.C. ALLEN ✓ (CPC)

☐ No one home

☐ Total amount due for above work: or

☐ Total billing to be mailed after completion of work

I hereby acknowledge the satisfactory completion of the above described work



F.W. Webb Company Waterworks
Latham, NY 12110
518 785-5537

231694

1285 1 MB 0.617

P. 1285 7 T15



M SULLIVAN CONSTRUCTION (ALBANY AIRPORT T
131 TIVOLI STREET
ALBANY NY 12207-1304



Customer No. **PCO285** Rec'd TCCo 05.07.26
ALB AIRPORT
Customer No. Ship Via Date Shipped Invoice Date
231694 PICK UP 06/19/25 06/20/25
Ship To
SAME
711 W. 10th St.
LATHAM NY 12110
ALBANY AIRPORT AUTHORITY - TERM

Page 1 of 1

Ordered	Shipped	B.O.	Description	Line #	Net Price	Extension
26	26	0	PIPE 8x14' PVC HWY SDR26 GSKT INF SWR	1	16.29	423.54
			P/P8SDR26GJ14 609919			
4	4	0	RPR CPLG 8 PVC SDR26 GRG	2	182.50	730.00
			D/SH8CORPRG 675005			
1	1	0	M-8 BOOT KORN SEAL 12x8 PVC	3	159.96	159.96
			D/PS40B 12AWP EX 581741			

Materials purchased hereon are subject
to terms and conditions on back hereof.
OP-002-1, REV.0

Freight/Handling

Tax

Subtotal

0.00

0.00

1,313.50

1,313.50

NET AMOUNT

REMITTANCE SLIP

Please detach at the perforation and
remit this section with your payment

Payment Terms

2-10TH 30 NET

Invoice Date Invoice No Invoice Amount

06/20/25

013114078

1,313.50

\$

Customer No

BR#

Customer Name

231694

19

M SULLIVAN CONSTRUCTION (ALBANY AIRPORT TERMINAL)

Mail all remittances to:
160 Middlesex Turnpike
Bedford MA 01730

AGENDA ITEM NO. 11.2

**Change Order 13: Authorization to Award Contract
Change Order No. 13 to Construction Contract 21-1082-INT
STR for the Pre-TSA Terminal Expansion to MLB
Construction Services, LLC.**

JW

AGENDA ITEM NO: 11.2
MEETING DATE: June 8, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION**

DEPARTMENT: *Planning and Engineering*

Contact Person: *John LaClair, P.E., Chief Engineer*

PURPOSE OF REQUEST:

Change Order 13: *Authorization to Award Contract Change Order No. 13 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.*

CONTRACT AMOUNT:

Base:	\$46,474,000.00
Change Order No. 1	37,371.00 ACAA Approved – 02/10/2025
Change Order No. 2	169,821.00 ACAA Approved – 02/10/2025
Change Order No. 3	251,152.00 ACAA Approved – 03/24/2025
Change Order No. 4	110,137.00 ACAA Approved - 04/16/2025
Change Order No. 5	54,641.00 ACAA Approved - 05/14/2025
Change Order No. 6	278,334.00 ACAA Approved -09/15/2025
Change Order No.7	226,507.00 ACAA Approved – 10/20/2025
Change Order No.8	257,131.00 ACAA Approved – 11/21/2025
Change Order No.9	88,113.00 ACAA Approved --12/15/2025
Change Order No.10	(514,746.00) CREDIT Approved – 02/09/2026
Change Order No. 11	453, 947.00 ACAA Approved – 04/13/2026
Change Order No. 12	466,390.00 ACAA Approved – 05/12/2026
Change Order No. 13	(-548,936.00)* CREDIT
Total:	\$47,803,882.00 (Total includes change orders to date of \$1,329,882.00)

**Pending Board Approval at this meeting.*

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA
Funding Account No.: CPN 50-2021

AWARD CONDITIONS MET:

Apprenticeship ✓ DBE ✓ MWBE ✓

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal <u>40%</u>	State <u>60%</u>	Airport <u>N/A</u>
Term of Funding: <u>2023-2026</u>		
Grant No.: <u>N/A</u>	STATE PIN: <u>N/A</u>	

AGENDA ITEM NO: 11.2
MEETING DATE: June 8, 2026

JUSTIFICATION:

Request to approve Change Order No. 13 for Contract # 21-1082-INT STR. This work includes modifications to the storefront structural steel installation, curtain wall revisions, IT Room 303/403 wall modifications and several small revisions. There is also a Credit being taken for the reduction in scope of work involved for the sidewalk canopy.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA _____

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES ✓ NA _____

BACK-UP MATERIAL:

Please refer to the attached Change Order No. 13 backup information compiled by Turner Construction Company.



AIA Document G731™ – 2019

Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address)
Albany Airport

CONTRACT INFORMATION:
Contract For:
General Construction [1082-INT STR]
Date:
11-08-2023

CHANGE ORDER INFORMATION:
Change Order Number:
013
Date:
05-22-2026

OWNER: (name and address)
Albany County Airport Authority
737 Albany Shaker Road
Albany, NY 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC
One Stone Brook Road
Malta, NY 12020

ARCHITECT: (name and address)
CHA Consulting Inc.
3 Winners Circle
Albany, NY 12205

CONSTRUCTION MANAGER: (name and address)
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

01. PCO-090c ASI-058 Storefront Modifications Steel Installation Cost (Add \$59,230.00)
02. PCO-322 (BP-04 RFI 379) northwest top of wall attachment (Add \$2,540.00)
03. PCO-326b ASI-155R1 Canopy Structural Demolition (CREDIT \$670,523.00)
04. PCO-343 (BP-04 RFI-403) IT Room 303/403 Walls (Add \$26,216.00)
05. PCO-391 (BP-04 RFI-522) Bottom of Curtain Wall Slab Fire Rating (Add \$5,412.00)
06. PCO-455 ASI-167 Replacement of HHWP-1 and HHWP-2 (Add \$17,713.00)
07. PCO-458 Wall Revisions per RFI-492 (Add \$6,942.00)
08. PCO-462 RFI-595 Added Bulkhead L3 Conference Soffit (Add \$1,286.00)
09. PCO-468 ACAA Request to Install Key Operated TSA Security Gate (Add \$2,248.00)

The original Contract Sum was	\$ 46,474,000.00
Net change by previously authorized Change Orders	\$ 1,878,818.00
The Contract Sum prior to this Change Order was	\$ 48,352,818.00
The Contract Sum will be decreased by this Change Order in the amount of	\$ 548,936.00
The new Contract Sum including this Change Order will be	\$ 47,803,882.00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on March 28, 2025.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

ARCHITECT (Signature)

BY: Anthony Stellato, Sr. Project Manager
(Printed name, title, and license number if required)

Date

CONSTRUCTION MANAGER (Signature)

BY: Robert Wagner, Project Manager
(Printed name and title)

Date

CONTRACTOR *(Signature)*

BY: Jeff Lino, Vice President
(Printed name and title)

Date

OWNER *(Signature)*

BY: Peter Stuto, Chief Executive Officer
(Printed name and title)

Date

PCO-090c



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-090c Rec'd TCCo 04.16.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

4/16/26

PROPOSAL NO.

33C

PROPOSAL AMOUNT

\$ 59,230.00

Per NOC 33C dated 4/16/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

This is the final proposal related to ASI-058. Proposal #33B was previously approved for the added steel material and fabrication only. This proposal is for the install of those materials.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Reo Welding Company Inc				\$56,655.00		\$56,655.00
					Subtotal:	\$56,655.00
		MLB OH&P (Subcontractor)		\$51,504.55	5.00%	\$2,575.00
					Total:	\$59,230.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:


Craig Bittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)



REO WELDING COMPANY, INC.
One West Albany Drive
Colonie, NY 12205

(518) 238-1022
(518) 238-1023
FAX: (518) 238-9004

STRUCTURAL STEEL – MISCELLANEOUS IRON WORK

March 26, 2026

MLB construction

RE: Airport, South Side Vestibule → VESTIBULE 129, ASI - 058 (CD)

SCOPE:

INSTALL R AND S STEEL

- Install one column and tube header as per sk-29.2 drawing + FIELD-DRILLED BOLTS & CW SUPPORT ANGLE (CD)
- All necessary rigging
- All hardware, bolts, clips provided by R and S

64 hrs. @ ^{122.95}~~185.00~~ = \$11,840.00 = \$7,869
Equipment lifts, ETC. \$3,760.00

PRICE \$15,600.00 - \$11,629 (CD)

Thank You

Reo Welding Co.
Steven E. Reo

(CD) CHECK:

LABOR

- 64 HOURS WOULD BE A 2-MAN CREW 4 DAYS TO UNLOAD, LAYOUT, DRILL BOLTS, REG, & FIELD WELDING... SEEMS REASONABLE.

MATERIAL/EQUIP

- LULL: A LIFT FOR A WEEK + TRUCK & WELDING RIG
- ↳ LULL: \$1,700/WEEK
- ↳ LIFT: \$1,000/WEEK

OK, (CD) ✓



REO WELDING COMPANY, INC.
One West Albany Drive
Colonie, NY 12205

(518) 238-1022
(518) 238-1023
FAX: (518) 238-9004

STRUCTURAL STEEL – MISCELLANEOUS IRON WORK

March 26, 2026

MLB construction

RE: Airport, North Side Vestibule → VESTIBULE 101, AS I-058

SCOPE:

INSTALL R AND S STEEL

- Install columns and tubes as per sk-28.5 drawing
- All necessary rigging
- All hardware, bolts, clips provided by R and S
- Request erecting clips – bolts
- Assuming these are all welded connections
- Note, there is a tube that gets installed between 2 beams – this connection will not work and needs to be looked at
- Was told this is not going to be done soon as per mike Washburn, so what finishes will we be working around to install

280 HRS. @ ^{122.95} ~~\$185.00~~ = ~~\$51,800.00~~ → ~~\$34,426.00~~
Equipment, lifts ETC. \$10,600.00

PRICE ~~\$62,400.00~~ → ~~\$45,026.00~~ (CD)

Thank You

Reo Welding Co.
Steven E. Reo

(CD) Check

LABOR

• THIS IS A 3-MAN CREW FOR 2 WEEKS WHICH DOESN'T SOUND UNREASONABLE.

EQUIPMENT

• \$7,400 IN JUST LIFT & LIFTS (2) + NEWSUMRIG'S TRUCK
OK (CD)



State University
Construction Fund

PCO-090c Rec'd TCCo 04.16.26

State University Construction Fund

H. Carl McCall SUNY Building

353 Broadway

Albany, New York 12246

INCLUDED
FOR REFERENCE
(CD)

LABOR RATE WORKSHEET

SUCF Project No.

361018-00

Contractor Name: Reo Welding Co.
Address: 1 West Albany Drive
Colonie, NY 12205
Telephone No.: (518) 238-1022

Date: 12/4/2025
County: Albany
Trade: Steel
Effective Date: 7/1/2025

FROM	TO	REGULAR BASE RATE	PREMIUM PORTION OF OVERTIME
7/1/2025	1/1/2026	\$ 44.25	\$ 88.50

A. WAGE RATE PER HOUR

PAYROLL TAXES AND INSURANCE

F.I.C.A / Social Security	7.65 %	
Medicare	%	
Federal Unemployment Insurance	6.00 %	
State Unemployment Insurance	9.90 %	23.55%
* Workers' Compensation Insurance Code: <u>5040</u>	51.00 %	
** Liability Insurance	18.00 %	
Disability Insurance	2.00 %	

B. TOTAL TAXES AND INSURANCE PER HOUR \$ 44.25 94.55% \$ 41.84 \$ 20.84

BENEFITS

	\$ per hour		
Vacation and Holiday			
Health and Welfare	\$ 6.50		
Pension	\$ 17.48		
Annuity	\$ 5.00		
Education / Apprentice Training			
Supplemental Unemployment			
Security Fund			
Other	\$ 7.88		

C. TOTAL BENEFITS PER HOUR \$ 36.86 \$ 36.86

FOR FRINGE BENEFITS PAID IN THE ENVELOPE-SUBMIT COPIES OF 2 WEEKS OF CERTIFIED PAYROLL REPORTS

D. TOTAL LABOR RATE [A + B + C] = D \$ 122.95 \$ 146.20

E. PROJECT COORDINATOR'S COMMENTS:

* Workers Compensation is the net Contractor cost after applying territory adjustment, experience modification, discount(s) and assessments.
** Only Liability Insurance that is payroll related is reimbursable within the labor rate.

REV: 5/1/2013



Architect's Supplemental Instructions

Project: Albany Airport Central Terminal Passenger Screening Expansion & Amenities Enhancements – BP-04 – Structural and Interiors, Contract No. 21-1082-STR+INT Owner: Albany County Airport Authority Contractor: MLB CONSTRUCTION	ASI Number: 058 Date: 5/17/24 AE Project Number: 078935 Contract Date:
---	---

The Work shall be carried out in accordance with the following supplemental instructions issued in accordance with the Contract Document without change in Contract Sum or Contract Time. Proceeding with the Work in accordance with these instructions indicates your acknowledgement that there will be no Change in the Contract Sum or Contract Time.

If you consider that a change in Contract Sum or Contract Time is required, submit a Change Order Request to the A/E immediately and prior to proceeding with the Work.

DESCRIPTION	• A-108 – plan clarifications to Dunkin' high wall area and to resolve dimensional issues from BP-02 RFI-166 Stair and Wall layout discrepancy. • A-110 – plan clarifications at terminal vestibule related to BP-04 RFI-56 Infill Above Doors. • A-112 – dimension update related to BP-02 RFI 173 Perimeter Channel Connection to CIP wall S-102A. • A-201 – elevation updates related to BP-04 RFI-56 Infill Above Doors. • A-311 – section updates related to BP-04 RFI-56 Infill Above Doors. • A-314 - clarifications related to Bridge Connector Shop Drawing submittal. • A-320 – clarifications related to Bridge Connector Shop Drawing submittal and BP-04 RFI-56 Infill Above Doors. • A-321 – clarifications related to Bridge Connector Shop Drawing submittal. • A-322 – detail updates related to BP-04 RFI-56 Infill Above Doors and Bridge Connector Shop Drawing submittal. • A-323 – detail clarifications related to BP-04 RFI-055 Door and Frame clarifications. • A-324 – detail updates related to BP-04 RFI-56 Infill Above Doors and clarification at Dunkin' high wall area. • A-325 – detail update • A-327 – detail clarifications related to Bridge Connector Shop Drawing submittal. • A-329 – detail clarifications related to BP-04 RFI-56 Infill Above Doors and BP-04 RFI-055 Door and Frame clarifications. • A-600 – detail clarifications related to BP-04 RFI-055 Door and Frame clarifications. • A-601 – elevation updates related to BP-04 RFI-56 Infill Above Doors. • A-602 – elevation updates related to BP-04 RFI-56 Infill Above Doors. • LERA SK-28 – structural sketch related to BP-04 RFI-56 Infill Above Doors. • LERA SK-29 – structural sketch related to BP-04 RFI-56 Infill Above Doors.
ATTACHMENTS	• Drawings A-108, A-110, A-112, A-201, A-311, A-314, A-320, A-321, A-322, A-323, A-324, A-325, A-327, A-329, A-600, A-601, A-602, LERA SK-28, LERA SK-29



Architect's Supplemental Instructions

ARCHITECT By	• CHA Architecture, Faith Group • Jordan Hudak, George Brooks
DISTRIBUTION	• Turner, Owner, Design Team, File

PCO-322



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-322 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

5/7/26

PROPOSAL NO.

166

PROPOSAL AMOUNT

\$ 2,540.00

Per NOC 166 dated 8/19/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

See attached revised details showing the framing required to complete the building envelope. PCO-322 can be used to track this on T&M.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$2,429.69		\$2,429.69
					Subtotal:	\$2,429.69
		MLB OH&P (Subcontractor)		\$2,208.81	4.99%	\$110.31
					Total:	\$2,540.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Dittl

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

Daily Extra Work Order Form

Date: 8/29/2025

Job: Albany Airport Terminal Expansion [BP-04]

General Contractor: MLB Construction

ADK's Extra Work Order #: 63

Location of Extra Work: West Mechanical Room 3rd level

Description of Extra Work: NOC 166 RFI 379

West mechanical room wall to close in the corner

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman	0.5		0.5
donald leno	Carpenter	4		4
Andrew Duesler	Carpenter	4		4
	Carpenter			
	Carpenter			
	Carpenter			
	Carpenter			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units
1 man Lift	1	
Studs - 24ft	3	
clips	3	
screws		

Signature: Taylor Oldroyd
Adirondack Taping & Supply Inc.

Date: 9/8/25

Signature: Mark McHugh
General Contractor

Date: 9/10/25

Signature: EC Andrew
Owner's Representative

Date: 9/9/25

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

Daily Extra Work Order Form

Date: 9/2/2025

Job: Albany Airport Terminal Expansion [BP-04]

General Contractor: MLB Construction

ADK's Extra Work Order #: 63

Location of Extra Work: West Mechanical Room 3rd level

Description of Extra Work: NOC 166 RFI 379

West mechanical room wall to close in the corner

PCO 322

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman	0.5		0.5
Andrew Duesler	Carpenter	4		4
Collin Burg	Carpenter	4		4
	Carpenter			
	Carpenter			
	Carpenter			
	Carpenter			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units
1 man Lift	1	day
Studs - 24ft	2	
Clips	2	
screws		

Signature: *Taylor Oldroyd*
Adirondack Taping & Supply Inc.

Date: 9/8/25

Signature: *Mark [Signature]*
General Contractor

Date: 9/10/25

Signature: *[Signature]*
Owner's Representative

Date: 9/9/25



TCCo New York North
1 Computer Drive South
Albany, New York 12205
P: (518) 432-0277
F: (518) 432-0279

PCO-322 Rev. 10/2019 Albany Airport Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-04 RFI-379: A-111 Top of wall attachment detail

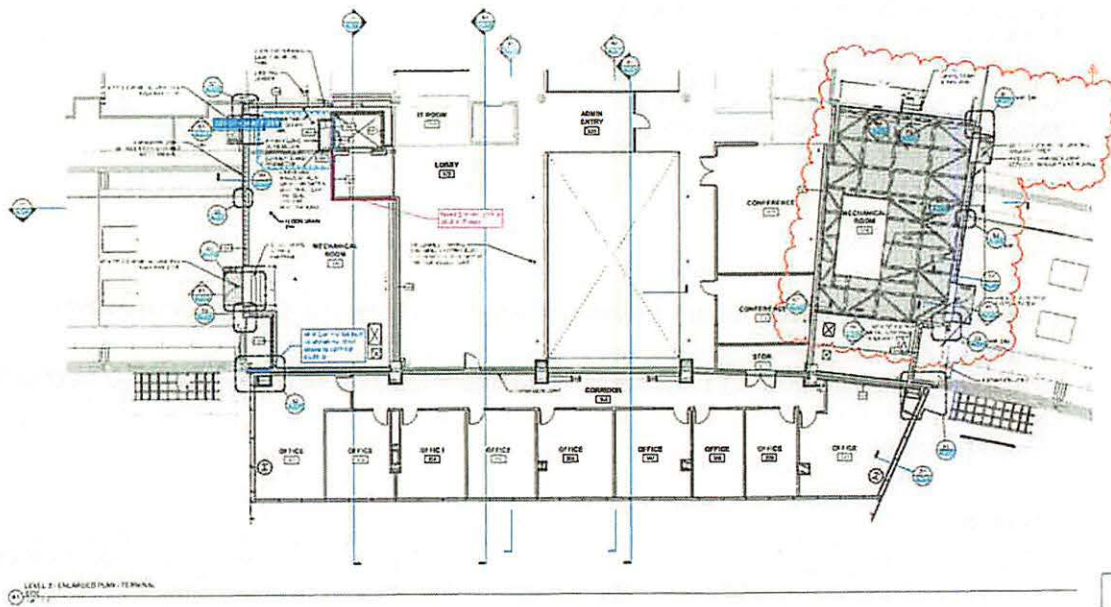
Revision	0	Status	Open
To	Ashley Richards (CHA) Jordan Hudak (CHA) Maureen Moran (CHA) Todd Cirillo (CHA)	From	Eddie Andres (Turner Construction Company) 1 Computer Drive South Albany, New York 12203
Date Initiated	Aug 8, 2025	Due Date	Aug 28, 2025
Location	BP-04	Project Stage	
Cost Impact	TBD	Schedule Impact	Yes (Unknown)
Spec Section		Cost Code	
Drawing Number	A-111 A-325	Reference	
Linked Drawings			
Received From	Eddie Andres (Turner Construction Company)		
Copies To	Eddie Andres (Turner Construction Company), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Natram Lackraj (Turner Construction Company), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Maureen Moran (CHA), Mike Washburn (MLB Construction Services, LLC)		

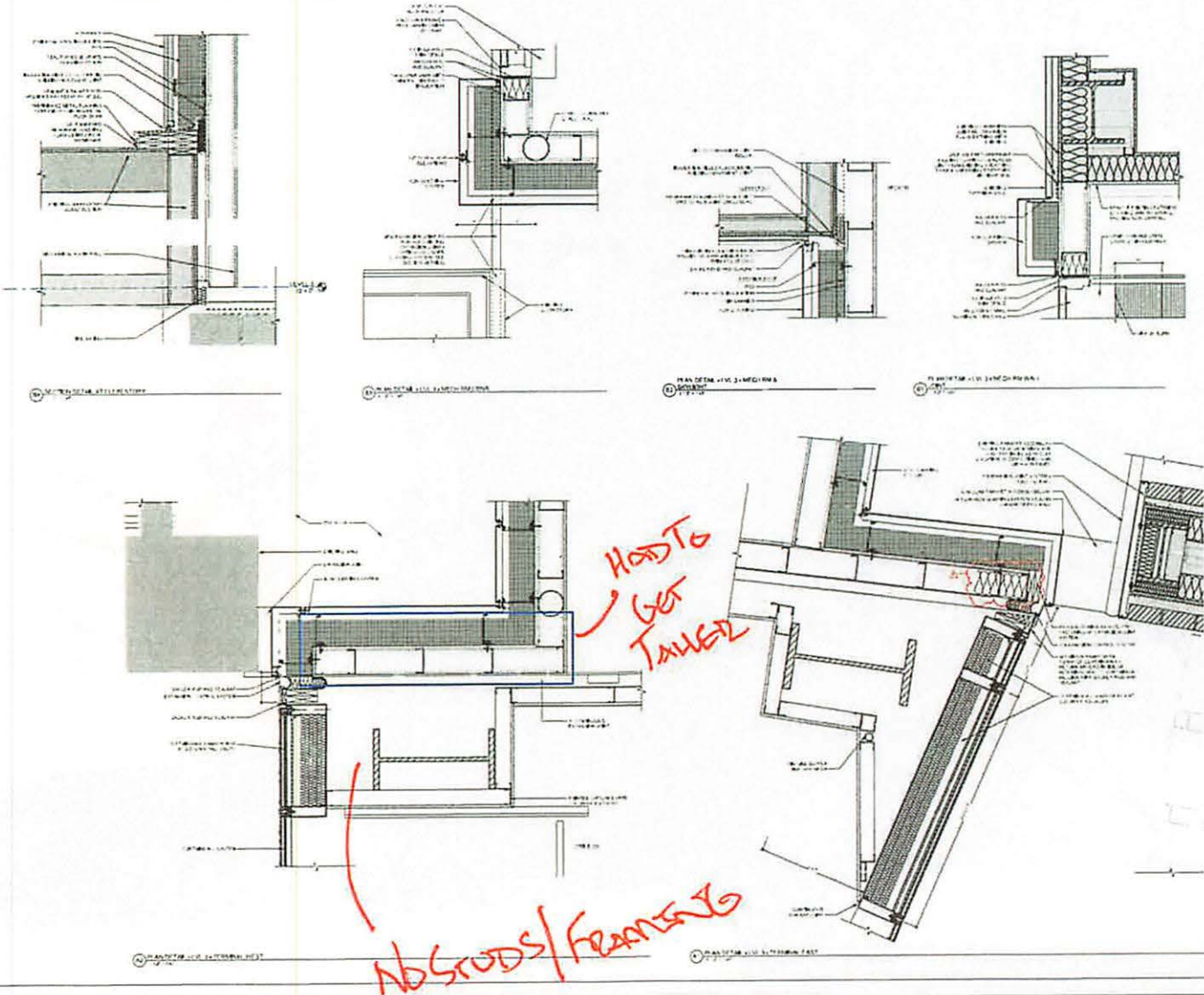
Activity

Question	Question from Eddie Andres Turner Construction Company on Friday, Aug 8, 2025 at 02:04 PM EDT In the northwest corner by Column X/D-7 the wall shown in blue can not be built as shown, as there is no structure above to attach to. Please advise Attachments 7ec1bc86-dc42-400f-a6e3-36da7bf7c43f_5612447900_production_thumbnail_large.png, c9193607-e34a-440b-8267-3de01b0c0189_5613225204_production_thumbnail_large.png, A-111_LEVEL 3 - ENLARGED PLAN - TERMINAL SIDE Rev.10 markup.pdf, E0DE5007-979C-45EC-B0A5-7EB4E6F995C4.jpeg, A-325_ENVELOPE DETAILS Rev.3.pdf
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Awaiting an Official Response

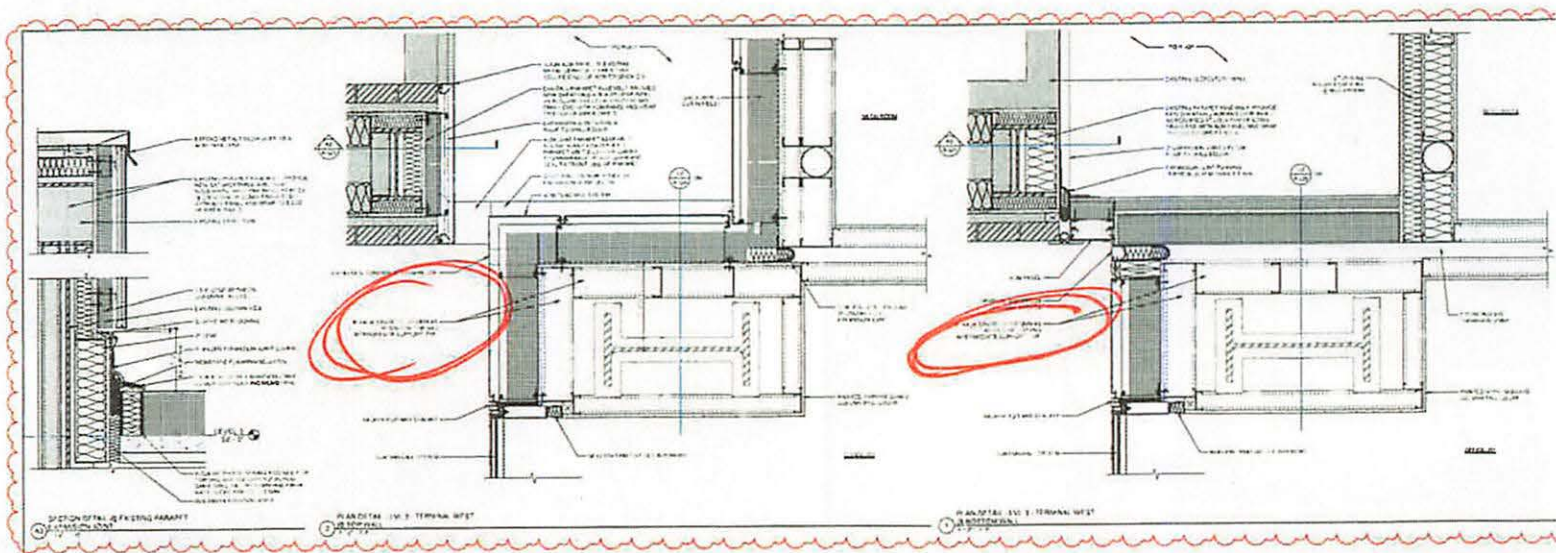
Refer to revised details attached. Details for similar condition at the east side of the addition will also be revised and issued in an ASI.

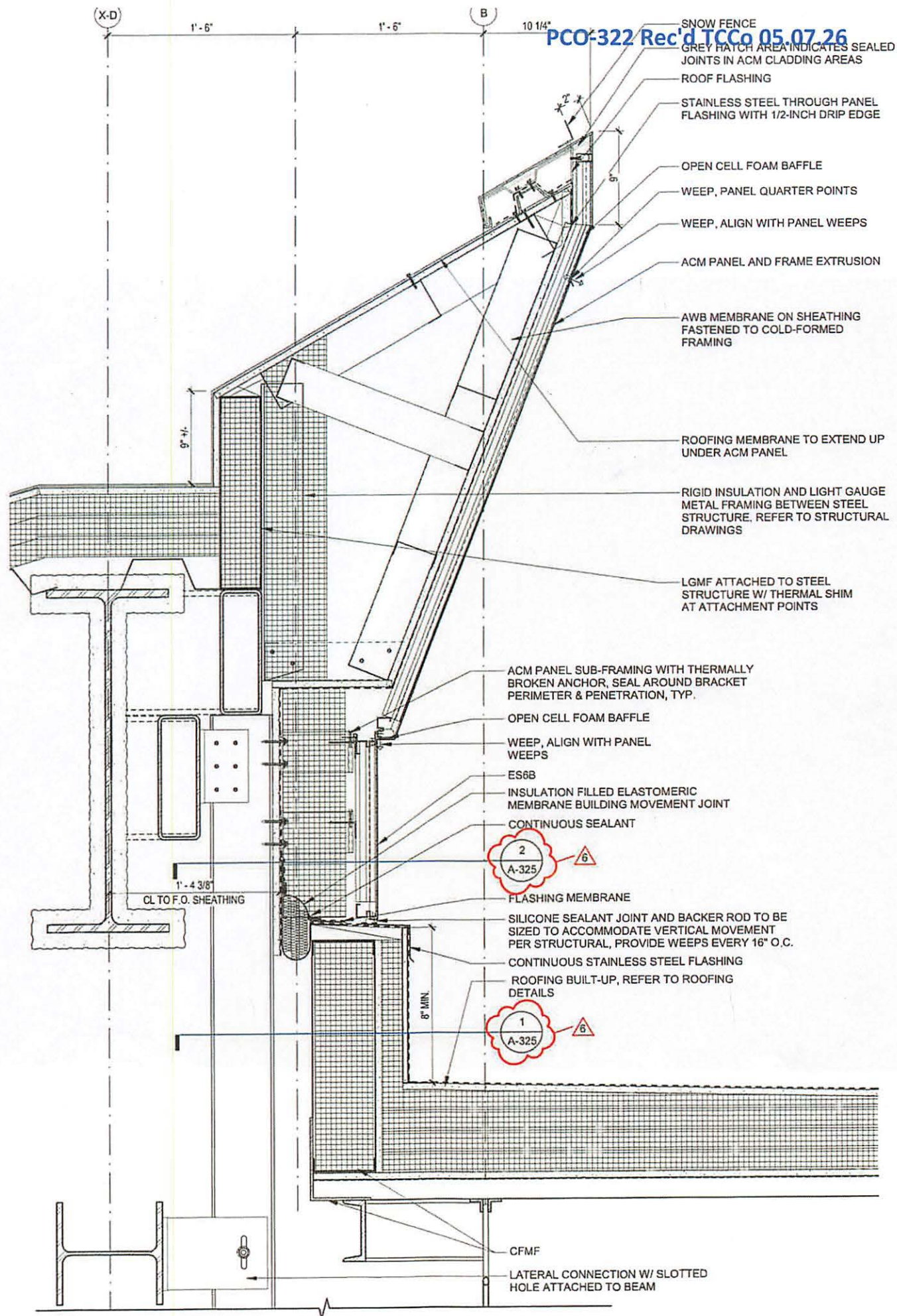














PCO-326b



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-326b Rec'd TCCo 04.22.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

4/22/26

PROPOSAL NO.

286

PROPOSAL AMOUNT

-\$670,523.00

Per NOC 286 dated 4/22/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Per ACAA request the demolition scope of the existing canopy glazing, steel, and masonry is to be removed from the project...leaving the existing canopies in place.

This proposal includes hand demolition required to remove the precast column caps - also by ACAA request.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Misc. Removals	\$24,569.00					\$24,569.00
Small Tools & Consumables		\$1,908.00				\$1,908.00
Jackson Demolition				\$-697,000.00		\$-697,000.00
					Subtotal:	\$-670,523.00
					Total:	\$-670,523.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

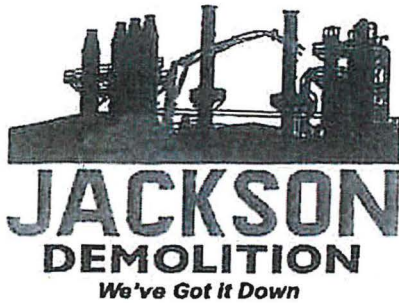
Submitted by:


Craig Dittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)



397 Anthony Street
Schenectady, NY 12308
(518)-374-3366 Fax (518)-372-1116

www.jacksondemolition.com

- 19) Compaction testing and or special inspections
- 20) Underground Tank Removals of any kind
- 21) Site Removals
- 22) Shoring/bracing of any kind.
- 23) SWPPP requirements and or implementation of any SWPPP requirements
- 24) Utility Disconnections and all air gapping
- 25) Dewatering of any kind
- 26) Sales Tax
- 27) Double Shifts

*Sidewalk removal
included \$36,000*

697,000 : w/c

DEMOLITION BASE BID:

Canopy Demolition Base Bid

~~\$733,000.00~~

The following terms and conditions will apply:

- Payment terms shall be 30 day pay terms.
- Jackson Demolition Services, Inc. to retain all monies generated by the recycling of all ferrous and non-ferrous metals as a credit to the owner has been included for this material.
- This proposal, if accepted, will become part of the contract and will supersede all other terms.
- Based upon current market values for fuel, tipping fees, ferrous/non-ferrous metals salvage and/or wood resale.
- Insurance limits to be discussed. Sample certificate can be provided upon request.
- Owner shall furnish tax exempt or capital improvement certificate otherwise sales tax may apply.
- This proposal is valid for a period of 30 days.

I appreciate the opportunity and look forward to working with you. If you have any questions or require and further price breakdown, please contact me at (518) 374-3366 or mmiller@jacksondemolition.com

Sincerely,

Matt Miller
Estimator/Project Manager



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14484

Charge to

Date 8/11/25

Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Column cap Removal at canopy/

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing ell	L	81.11	8		648 88
Brad Musser	L	81.11	8		648 88
Jennifer Valochovic	L	81.11	8		648 88

Total Labor Cost 1 1,944 64

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
Scaffold			
Boom lift			
Lull			
chipping gun / Vac			
plastic			

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other
VERIFICATION OF TIME ONLY			
for Jackson Contract WORK			

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

EC Ambros 8/14/25
Customer Supervisor
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal
ADD: % Sales Tax
ADD: % Overhead
ADD: % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14483

Charge to

Date 8/12/25 Cost Code: 024150

Authorized by

MLB Job No. 23-114

Description of Work: *Carp Removal at Canopus*

LABOR

Name	Trade	Rate	Hours	Other	Cost
<i>Channing all</i>	<i>L</i>	<i>81.11</i>	<i>8</i>		<i>648 88</i>
<i>Brad Mussen</i>	<i>L</i>	<i>81.11</i>	<i>8</i>		<i>648 88</i>

Total Labor Cost 1 *1,297 76*

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
<i>Scaffold</i>			
<i>chipping gun / Vac</i>			
<i>plastic</i>			

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other
<i>Verification of Time only</i>			
<i>for SICKEN CONTIG WORK</i>			

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Ed Andrus *8/14/25*
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal
ADD: % Sales Tax
ADD: % Overhead
ADD: % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14482

Charge to

Date 8/13/25 Cost Code: 03-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal of Canopy

LABOR

Name	Trade	Rate	Hours	Other	Cost
<u>Channing all</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>
<u>Brad Mussen</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>

Total Labor Cost 1 1,297 76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
<u>Scaffold</u>			
<u>chipping gun/vac</u>			
<u>plastic</u>			

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other
<u>Verification of Time Only</u>			
<u>for Sack Sew Center Work</u>			

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Ed Andrews 8/14/25
Customer Supervisor
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04 22 26

WORK ORDER VOUCHER

14485

Charge to

Date 8/14/25 Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removed at Canopy

LABOR

Name	Trade	Rate	Hours	Other	Cost
<u>Channing all</u>	<u>L</u>	<u>81.11</u>	<u>4</u>		<u>324 44</u>
<u>Brad Wussen</u>	<u>L</u>	<u>81.11</u>	<u>4</u>		<u>324 44</u>

Total Labor Cost 1 648 88

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
<u>Scaffold</u>			
<u>Chipping gun/Vac</u>			
<u>plastic</u>			

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other
<u>VERIFICATION of Time</u>			
<u>ONLY for SACKSON</u>			
<u>Contract WORK</u>			

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools

Subtotal

ADD: _____ % Sales Tax

ADD: _____ % Overhead

ADD: _____ % Profit

TOTAL VALUE of this Work Order

Customer Supervisor

Ed Andrus 8/14/25
MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14488

Charge to

Date 8/22/25 Cost Code: 02-150

Authorized by Back charge to Jackson

MLB Job No. 23-114

Description of Work: Cap Removal at canopy columns

LABOR

Name	Trade	Rate	Hours	Other	Cost
Brad Mussen	L	81.11	8		648 88
Channing All	L	81.11	8		648 88
Antoin Miller	L	81.11	8		648 88
Joseph Elgersh	CA	54.52	8		436 16

Total Labor Cost 1 2,382 80

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	
Scaffold				
Chipping gun/vac				
plastic				

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Rob Lamb 8/22/25
Customer Supervisor
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14498

Charge to

Date 9/3/25 Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal at Canopy East of Building 5 Front Column

LABOR

Name	Trade	Rate	Hours	Other	Cost
Kevin Ren	L	81.11	8		648 88
Brad Mussen	L	81.11	8		648 88
Antoin Miller	L	81.11	8		648 88
Dalton Gisardi	L	81.11	4		224 44

Total Labor Cost 1 2271 08

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

BACK CHARGE TO JACKSON

Total Trucking Cost 4

Ed Andrews OTO 9/1/25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26
WORK ORDER VOUCHER

14499

e to

Date 9/4/25 Cost Code 02-150

ized by

MLB Job No. 23-114

ption of Work: Cap Removal at canopy east

LABOR

Name	Trade	Rate	Hours	Other	Cost
Kevin Penn	L	81.11	8		648 88
Brad Mussen	L	81.11	8		648 88
Antoin Miller	L	81.11	8		648 88
Total Labor Cost					1 1,946 64

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other			
Total Material/Equipment Cost				2		

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other				
Total Subcontractor Cost					3		

CK Charge TO

TRUCKING

SACKSON	Driver	Rate	Pick Up	Fuel			
Total Trucking Cost					4		

Andreas (VTD) 9/5/25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14885

Charge to

Date 9/15/25 Cost Code 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal Columns at canopy East side

LABOR

Name	Trade	Rate	Hours	Other	Cost
<u>Channing all</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>
<u>Kevin Penn</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>

Total Labor Cost

1

1,297 76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other

Total Material/Equipment Cost

2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost

3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost

4

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal

ADD: _____ % Sales Tax

ADD: _____ % Overhead

ADD: _____ % Profit

TOTAL VALUE of this Work Order

Ed Andres (V) 9-16-25
Customer Supervisor

MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14886

Charge to

Date 9/16/25 Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap removal at canopy

LABOR

Name	Trade	Rate	Hours	Other	Cost
Dutton Gisardi	L	81.11	8		648.88
Channing all	L	81.11	8		648.88
Kevin Bern	L	81.11	8		648.88

Total Labor Cost → 1 1,946.64

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost → 4

Back Callers a TO
SACKSON

<u>Ed Andres</u> <u>9-12-25</u>
Customer Supervisor
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326h Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14888

Charge to

Date 9/17/25 Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal at Canopy East side

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing all	L	81.11	8		648.88
Kevin Rem	L	81.11	8		648.88

Total Labor Cost 1 1,297.76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal

ADD: _____ % Sales Tax

ADD: _____ % Overhead

ADD: _____ % Profit

TOTAL VALUE of this Work Order

Ed Andres 9-18-25
Customer Supervisor

MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04 22 26

WORK ORDER VOUCHER

15329

Charge to

Date 9/18/25

Cost Code 02-150

Authorized by

MLB Job No. 28-114

Description of Work: Cap Removal at Canopy (East)

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing all	L	8.11	8		648 88
Kevin Rem	L	8.11	8		648 88

Total Labor Cost 1 1,297 76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Ed Andres (VTO) 9-19-25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26

WORK ORDER VOUCHER

14894

Charge to

Date 9/22/25 Cost Code: 02-180

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal at Conopy

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing all	L	81.11	5		405 55
Kevin Rem	L	81.11	5		405 55

Total Labor Cost → 1 811 10

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost → 4

Back Charge To JACKSON

Robert Baker (U) 9/22/25
Customer Supervisor

Ed Andrew (U) 9-23-25
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26
WORK ORDER VOUCHER

15414

Charge to

Date 10/29/23 Cost Code: 02-250

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal at Canopy east/west

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing All	L	81.11	8		648 88
Cornel C. Cei	L	81.11	8		648 88

Total Labor Cost → 1 1,297 76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost → 4

Ed Andrews (42) 10/30/25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26
WORK ORDER VOUCHER

15418

Charge to

Date 10/30/25 Cost Code: 02-250

Authorized by

MLB Job No. 23-114

Description of Work: Cap Removal at Canopy

LABOR

Name	Trade	Rate	Hours	Other	Cost
<u>Channing all</u>	<u>81.11</u>	<u>8</u>			<u>648.88</u>
<u>Crawl & Cc</u>	<u>81.11</u>	<u>8</u>			<u>648.88</u>

Total Labor Cost → 1 1,297.76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost → 4

Ed Archas vto 10/31/25

Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit

TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-326b Rec'd TCCo 04.22.26
WORK ORDER VOUCHER

15419

Charge to

Date 10/31/25 Cost Code: 02-150

Authorized by

MLB Job No. 23-114

Description of Work: Cup Removal at Campy East end

LABOR

Name	Trade	Rate	Hours	Other	Cost
<u>Channing all</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>
<u>Cornel Ce Cai</u>	<u>L</u>	<u>81.11</u>	<u>8</u>		<u>648 88</u>

Total Labor Cost → 1 1297 76

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost → 4

BACK CHARGE TO
SACKSON

Ed Andrews (UO) 11/4/25

Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit

TOTAL VALUE of this Work Order

LABORERS**Base Rate**

J	J OT	J DT	J 2SHIFT	J 3SHIFT	J 3SHIFT OT
40.21	60.32	80.42	43.88	45.79	68.69

Union Fringes

Welfare	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16
Pension	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
190 LECET	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05
LECET	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.49	\$ 3.74	\$ 4.99	\$ 2.72	\$ 2.84	\$ 4.26
MED 1.45%	\$ 0.58	\$ 0.87	\$ 1.17	\$ 0.64	\$ 0.66	\$ 1.00
FUTA 1.00%	\$ 0.40	\$ 0.60	\$ 0.80	\$ 0.44	\$ 0.46	\$ 0.69
SUTA 9.90%	\$ 3.98	\$ 5.97	\$ 7.96	\$ 4.34	\$ 4.53	\$ 6.80
WC 15.50%	\$ 6.23	\$ 6.23	\$ 6.23	\$ 6.80	\$ 7.10	\$ 7.10
Vacation - F 1.92%						
Vacation - S 3.84%						
Total PR/Insurance	\$ 13.69	\$ 17.42	\$ 21.15	\$ 14.94	\$ 15.59	\$ 19.84

Total Fringe Benefits/PR/Ins

\$ 40.90	\$ 44.63	\$ 48.36	\$ 42.15	\$ 42.80	\$ 47.05
-----------------	-----------------	-----------------	-----------------	-----------------	-----------------

Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.11	\$ 10.49	\$ 12.88	\$ 8.60	\$ 8.86	\$ 11.57
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.06	\$ 5.25	\$ 6.44	\$ 4.30	\$ 4.43	\$ 5.79
Total OHP		\$ 12.17	\$ 15.74	\$ 19.32	\$ 12.90	\$ 13.29	\$ 17.36

***Grand Total (Base Rate+Total Fringes
Benefits/PR /Ins+OHP)**

\$ 98.28	\$ 120.69	\$ 148.10	\$ 98.94	\$ 101.88	\$ 133.09
---------------------	----------------------	----------------------	---------------------	----------------------	----------------------

\$81.11

CP

CARPENTERS**Base Rate**

4YR APP	4YR- 2SHIFT	4YR- 3SHIFT
29.10	32.01	33.47

Union Fringes

Health & Welfare	\$ 8.50	\$ 8.50	\$ 8.50
Pension	\$ 3.25	\$ 3.25	\$ 3.25
Annuity	\$ 1.00	\$ 1.00	\$ 1.00
App Training	\$ 0.75	\$ 0.75	\$ 0.75
Admin & Safety	\$ 0.29	\$ 0.29	\$ 0.29
CITF	\$ 0.15	\$ 0.15	\$ 0.15
Labor Mgmt	\$ 0.07	\$ 0.07	\$ 0.07
HRA	\$ 1.50	\$ 1.50	\$ 1.50
Total Fringe Benefits	\$ 15.51	\$ 15.51	\$ 15.51

Payroll Taxes, Ins & Other

SOC 6.20%	\$ 1.80	\$ 1.98	\$ 2.08
MED 1.45%	\$ 0.42	\$ 0.46	\$ 0.49
FUTA 1.00%	\$ 0.29	\$ 0.32	\$ 0.33
SUTA 9.90%	\$ 2.88	\$ 3.17	\$ 3.31
WC 15.50%	\$ 4.51	\$ 4.96	\$ 5.19
Vacation - F 1.92%			
Total PR/Insurance	\$ 9.91	\$ 10.90	\$ 11.40

Total Fringe Benefits/PR/Ins

\$ 25.42	\$ 26.41	\$ 26.91
-----------------	-----------------	-----------------

Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 5.45	\$ 5.84	\$ 6.04
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 2.73	\$ 2.92	\$ 3.02
Total OHP		\$ 8.18	\$ 8.76	\$ 9.06

***Grand Total (Base Rate+Total Fringes
Benefits/PR /Ins+OHP)**

\$ 62.70	\$ 67.18	\$ 69.43
-----------------	-----------------	-----------------

Handwritten: \$54.52
50



General Contractors and
Construction Managers

One Stone Break Road
Malta, New York 12020
518.289.1371 - Fax 518.289.1652

Project # 23-114

Date 4/20/26

Project ALBANY AIRPORT EXPANSION

Issue CADDY

Remarks

Prepared By (G)

• POLY PER COLUMN

↳ 4 SIDES, 10' WIDE x 15' TALL

⇒ 6 PIECES PER ROLL

↳ 4 PLS / COLUMN x 40 COLUMNS

= 160 PCS / 6 / ROLL

= 27 ROLLS

= 27 x \$64.24 / INCLUDES SALES TAX, TEMPORARY MATERIALS

= \$1,734.48

(G)



Clifton Park 10PM

12065

What...



Clifton Park 10PM

12065



Shop All Services



... / Paint / Paint Supplies / Plastic Sheeting / HDX Plastic Sheeting

Internet # 204711635 Model # CFHD0410C Store SKU # 938947

Customers Also Viewed



HDX 12 ft. W x 400 ft. L 0.31 mil High Density Painters Plastic Sheeting

★★★★★ (1196)

\$29⁹⁸



HDX 10 ft. x 100 ft. Clear 6 mil. Plastic Sheeting

★★★★★ (1130)

\$69⁹⁸

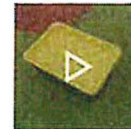
Buy 6 or more \$59.48



HDX ...
Shee...
★ ★ ★ ★ ★
Feedback
\$14



Hover Image to Zoom



SHOP SPRING BLACK FRIDAY DEALS >



HDX

10 ft. x 100 ft. Clear 4 mil Plastic Sheeting

★★★★★ (651) Questions & Answers (29)

BULK PRICE
\$59⁴⁸

Buy 6 or more \$49.48

Pay \$34.48 after \$25 OFF your total qualifying purchase upon opening a new card. [Apply for a Home Depot Consumer Card](#)

- Multipurpose film perfect for any construction or DIY project
- Use as a vapor barrier when insulating, a drop cloth and more
- Recycled polyethylene
- [View More Details](#)

Clifton Park Store

✓ 23 in stock Aisle 09, Bay 013

Pickup at [Clifton Park](#)

Delivering to [12065](#)

Pickup

Today
23 in stock
FREE

Delivery

Today
67 available
FREE

[Check Nearby Stores](#)

[Delivery Details](#)



Get it delivered as soon as today. Schedule your delivery in checkout.

1



Add to Cart

Pay in 4 interest-free payments of \$14.87 with [PayPal](#). [Learn more](#)



Free & Easy Returns In Store or Online

Return this item within **90 days** of purchase.

[Read Return Policy](#)

Loading Recommendations

PCO-343



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-343 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

5/7/26

PROPOSAL NO.

177

PROPOSAL AMOUNT

\$ 26,216.00

Per NOC 177 dated 9/2/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Revise wall types/make-up as directed in RFI-403. This can be done on T&M and reference PCO-311. Turners email for that direction is attached.

Description	Labor	Material	Equipment	Subcontract	Other	Price
DeBrino Caulking Assoc Inc				\$8,685.35		\$8,685.35
Caulking/Sealants		\$9,168.24				\$9,168.24
Access Doors		\$675.00				\$675.00
Adirondack Taping & Supply Inc				\$5,601.45		\$5,601.45
Misc. Removals	\$492.24					\$492.24
					Subtotal:	\$24,622.28
		MLB OH&P (Self-performed)		\$9,440.64	10.00%	\$944.06
		MLB OH&P (Subcontractors)		\$12,988.00	5.00%	\$649.66
					Total:	\$26,216.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

Craig Pitti

MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)



TCCo New York North
1 Computer Drive South
Albany, New York 12205
P: (518) 432-0277
F: (518) 432-0279

PCO-343 Rev 1 TCCo 05.07.26
Project 230609 Albany Airport Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-04 RFI-403: BP-04 RFI-403 - IT Room 303 /403 walls

Revision	0	Status	Open
To	Ashley Richards (CHA) Christopher Carroll (CHA) Jordan Hudak (CHA) Maureen Moran (CHA) Todd Cirillo (CHA)	From	Natram Lackraj (Turner Construction Company) 500 Plum St. Ste. 600 Syracuse, NY 13204 Syracuse, New York 13204
Date Initiated	Aug 27, 2025	Due Date	Sep 16, 2025
Location		Project Stage	
Cost Impact		Schedule Impact	
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From			
Copies To	Eddie Andres (Turner Construction Company), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Natram Lackraj (Turner Construction Company), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Lori Rowe (MLB Construction Services, LLC), Mike Washburn (MLB Construction Services, LLC)		

Activity

Question

Question from Natram Lackraj Turner Construction Company on Wednesday, Aug 27, 2025 at 02:40 PM EDT

As discussed with AHJ, vapor barrier is required on the warm side of the S6A wall on both rooms.

In IT room 303 the S6F walls will need to be insulated with R26 insulation as this room has cooling per energy code.

Per ACAA please provide an access door for the turnbuckles behind the S6F wall.

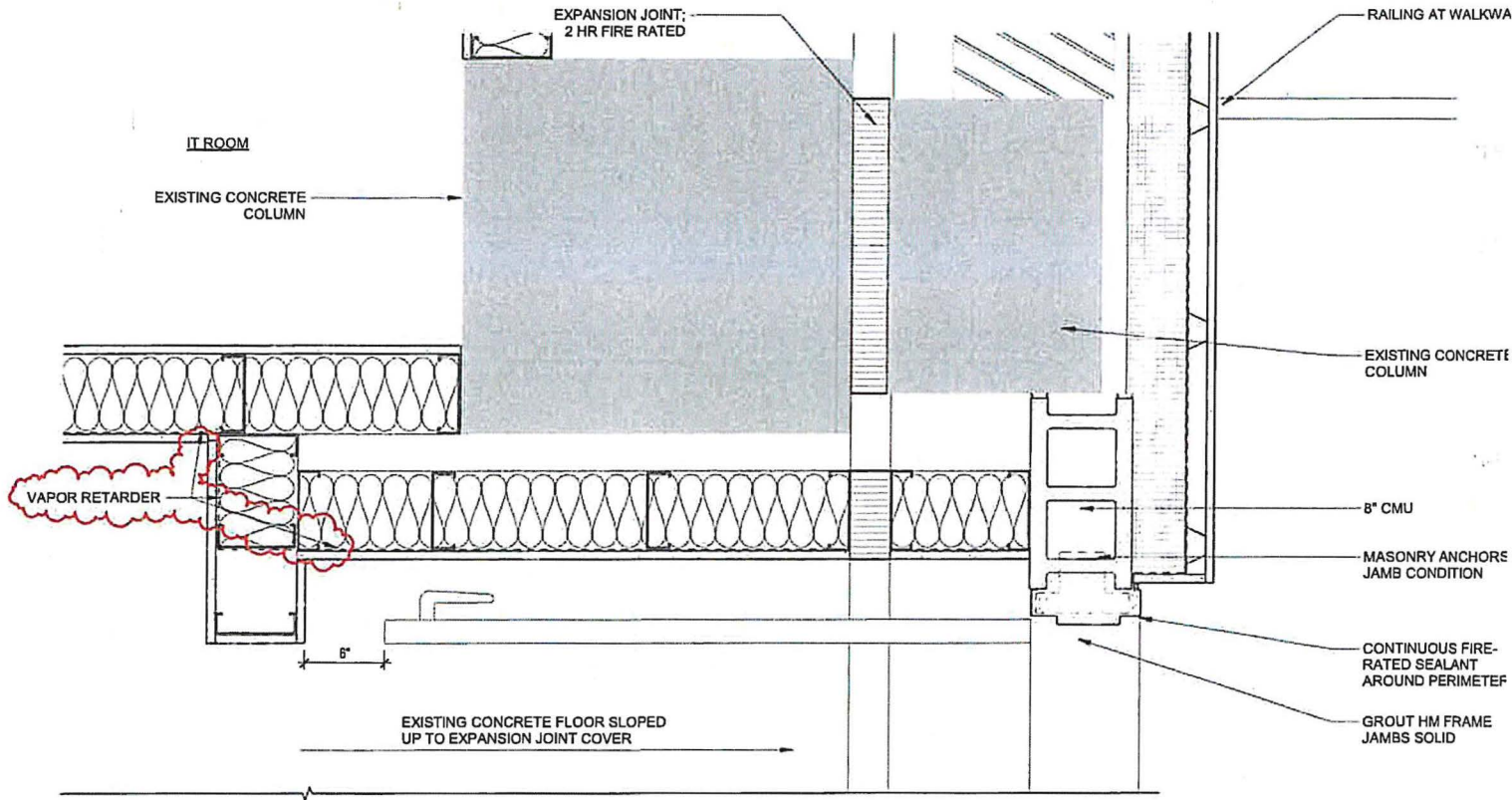
Does the gap around the walls between parking garage and L-wall need to be sealed?

Please advise.

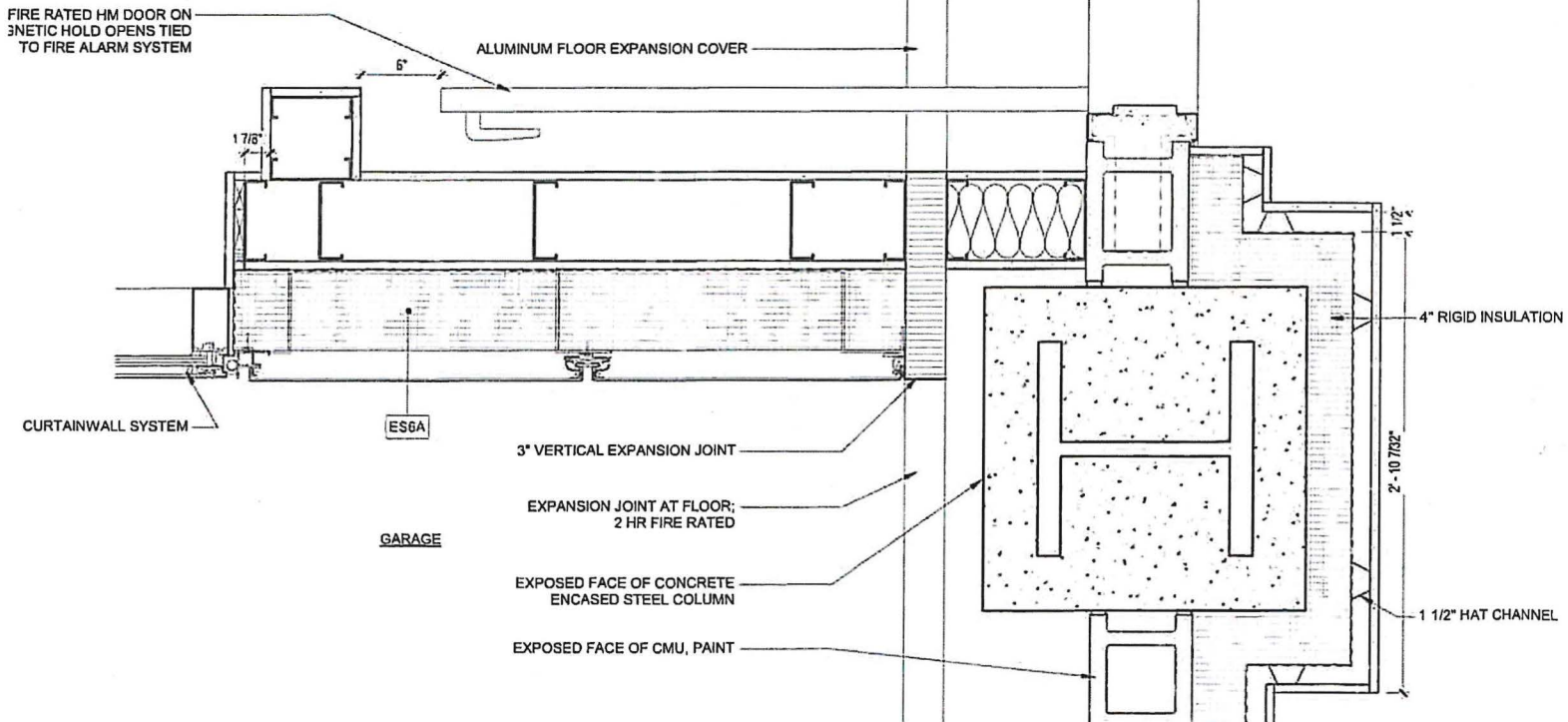
Awaiting an Official Response

Refer to detail A1/A-323 from ASI-121 for 3rd & 4th levels. See attached A1/A-323 with added note. Provide R-26, 6" batt insulation. Refer to attached A2, B2/A-108 plan revisions for access panels and seals at expansion joint.

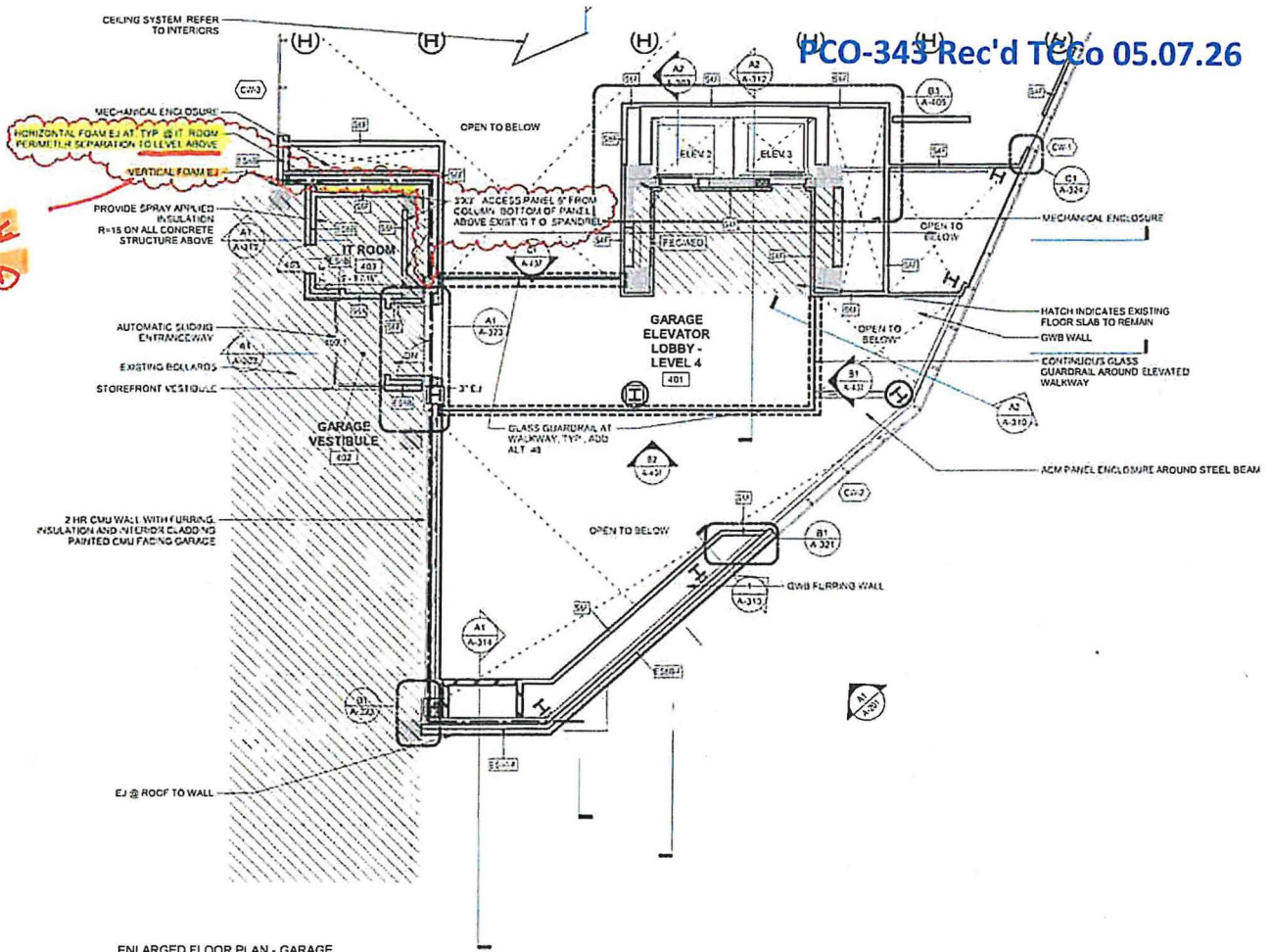
T. Cirillo, CHA 8-29-25



TBULE

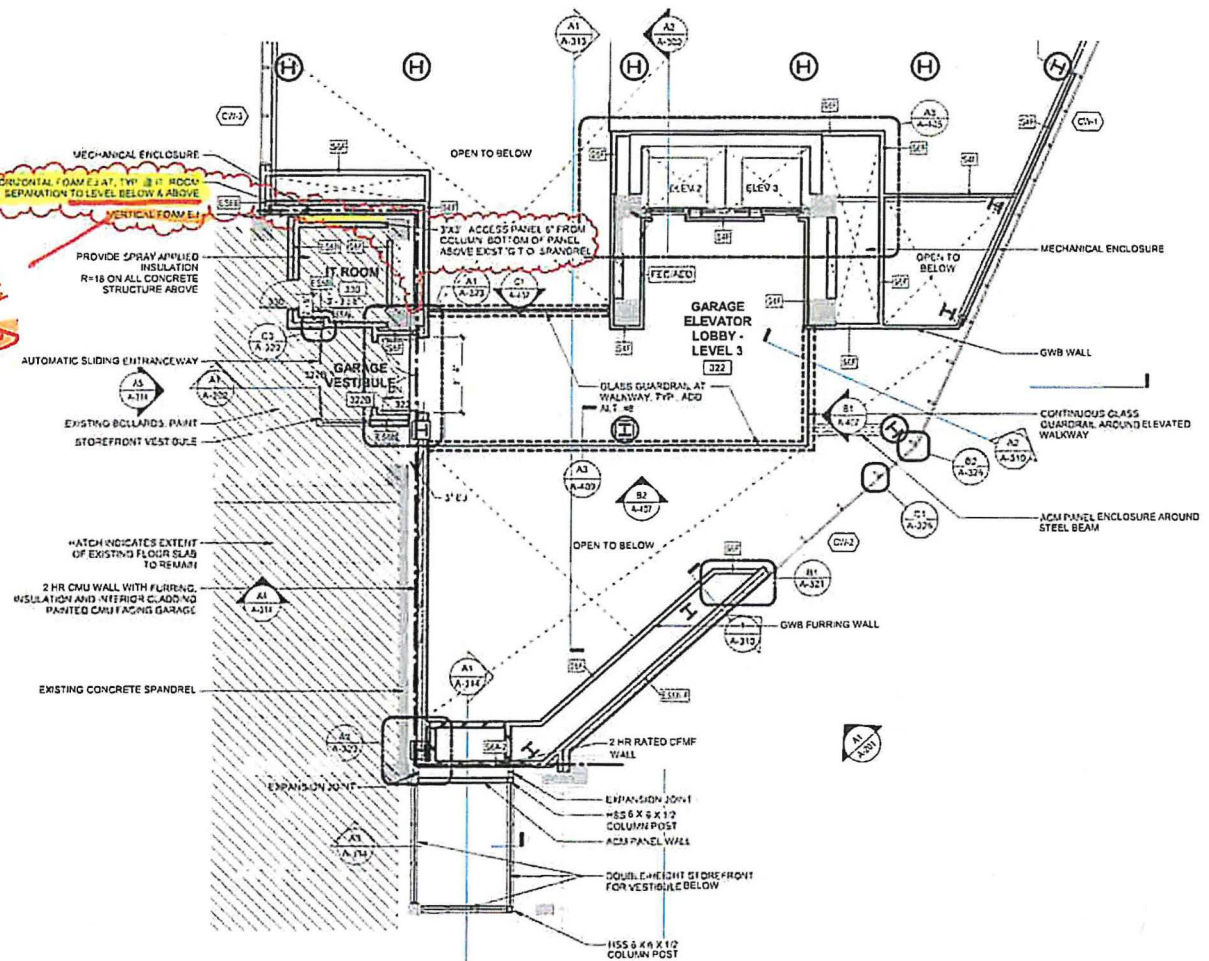


Base
B2D



ENLARGED FLOOR PLAN - GARAGE
LEVEL 4
1/8" = 1'-0"

Base
B2D



ENLARGED FLOOR PLAN - GARAGE
LEVEL 3

Mike,

In IT room 403 on the south wall S6A AHJ is requesting the sheetrock be removed so the insulation can be inspected, vapor barrier will need to be installed on the vestibule side

In IT room 303 the North and East S6F walls will need to have the sheetrock removed and the walls will need to be insulated with R-26, Use **PCO 311** for this work

In IT room 303 on the south wall S6A AHJ is requesting the sheetrock be removed so the insulation can be inspected, vapor barrier will need to be installed on the vestibule side

RFI 403 was just put in for these changes please proceed with work after RFI is answered

Thanks,
Eddie

**Edward Andres | Superintendent | New York North
Turner Construction Company | Special Projects Division
mobile 518.858.0651 | efandres@tcco.com**



DeBrino Caulking Associates, Inc.

1304 Route 9
Castleton NY 12033
518 732-7234

PCO-343 Rec'd TCCo 05.07.26

T&M Invoice

Invoice#: 63570

Date: 11/26/2025

Billed To: MLB CONSTRUCTION SERVICES, LLC
One Stone Break Road
Malta NY 12020

Project: 182901

ALBANY AIRPORT TERMINAL
MLB Construction Services, LLC
737 Albany Shaker Road
ALBANY NY 12211

Attention: Craig Dittl

Due Date: 12/26/2025

Terms: 30DY

Order#

Description	Units	Quantity	Price	Amount
Scope of Work: Firestopping PCO-343, EXP. JOINTS @ IT ROOMS IN GARAGE (C) At CMU				
Labor:				
✓ 11/11/2025 - (1) Foreman		6.00 ✓	91.86	551.16
✓ 11/11/2025 - (2) Journeymen		12.00 ✓	88.73	1,064.76
✓ 11/12/2025 - (1) Foreman		8.00 ✓	91.86	734.88
✓ 11/12/2025 - (3) Journeymen		24.00 ✓	88.73	2,129.52
✓ 11/13/2025 - (1) Foreman		6.00 ✓	91.86	551.16
✓ 11/13/2025 - (1) Journeyman		6.00 ✓	88.73	532.38
✓ 11/13/2025 - (1) Journeyman		5.00 ✓	88.73	443.65
✓ 11/17/2025 - (1) Foreman		4.00 ✓	91.86	367.44
✓ 11/17/2025 - (2) Journeymen		8.00 ✓	88.73	709.84
Materials:				
CFS-WB Spray / Unit		1.00	396.00	396.00
Toulene / Gallon		2.00	19.99	39.98
Equipment:				
Truck & Small Tools / Day		3.00	125.00	375.00
10% Overhead & Profit		1.00	789.58	789.58

Notes:

A service charge of 18 % per annum will be charged on all amounts overdue on regular statement dates.

Thank you for your prompt payment!

Non-Taxable Amount:	8,685.35
Taxable Amount:	0.00
Sales Tax:	0.00
Amount Due	8,685.35

1304 Rm. 9
CASTLETON, NEW YORK 12037
(512) 731-7234

You are authorized to perform the following specifically described additional work: **PCO 343**

ADDITIONAL CHARGE FOR ABOVE WORK IS: \$ _____

Above additional work to be performed under same conditions as specified in original contract unless otherwise stipulated.

We hereby agree to furnish labor and materials - complete in accordance with the above specifications, at above stated price.

THIS IS CHANGE ORDER NO. Ed Andres

NOTE: This Revision becomes part of, and in conformance with, the existing contract.

ADDITIONAL WORK AUTHORIZATION

PCO-343 Rec'd TCCo 05.07.26

DeBrino Caulking Associates, Inc.

1304 Rte. 9
CASTLETON, NEW YORK 12033
(518) 732-7234

OWNER'S NAME <u>MLB Const. Services, LLC</u>		PHONE	DATE <u>11-12-25</u>
STREET <u>ONE Stone Brook Road</u>		JOB NAME <u>ALBANY Airport Term.</u>	JOB NUMBER <u>1804-01</u>
CITY <u>ROSELAND</u>	STATE <u>NY</u>	STREET <u>737 ALBANY SHAKER ROAD</u>	
EXISTING CONTRACT NUMBER	DATE OF EXISTING CONTRACT	CITY <u>ALBANY</u>	STATE <u>NY</u>

You are authorized to perform the following specifically described additional work:

~~Firestopping~~ Expansion Joints

Labor: 4 men 8 hours each
32 Total man hours

~~PCO~~ 403
PCO 343

Materials: units CPSPWB
bundles 4" mineral wool
1 gallon of Toluene

Truck Expense
40' JLB.

10' 6" overhead
10' 6" Profit

ADDITIONAL CHARGE FOR ABOVE WORK IS: \$ _____

Payment will be made as follows: _____

11/12/25 Mark M. Hynes (VTC)
Above additional work to be performed under same conditions as specified in original contract unless otherwise stipulated.

Date 11/12/25 Authorizing Signature Ed Andrews (VTC)
(OWNER SIGNS HERE)

We hereby agree to furnish labor and materials - complete in accordance with the above specifications, at above stated price.

Authorized Signature Joseph P. Pagan Date 11-12-25
(CONTRACTOR SIGNS HERE)

THIS IS CHANGE ORDER NO. _____

NOTE: This Revision becomes part of, and in conformance with, the existing contract.

ADDITIONAL WORK AUTHORIZATION

PCO-343 Rec'd TCCo 05.07.26

DeBrino Caulking Associates, Inc.

1304 Rte. 9
CASTLETON, NEW YORK 12033
(518) 732-7234

OWNER'S NAME MLB Const. Services, LLC		PHONE	DATE 11/13/25
STREET ONE Stone Brook Road		JOB NAME ALBANY Airport	JOB NUMBER 182101
CITY MALTA	STATE NY	STREET 737 ALBANY Shaker Road	
EXISTING CONTRACT NUMBER	DATE OF EXISTING CONTRACT	CITY ALBANY	STATE NY

You are authorized to perform the following specifically described additional work:

PCO 343 ✓

Labor: 2 men 6 hours each 1 man
12 TOTAL man HOURS 5 hrs ✓

materials: _____

1 Day Truck + small tool expense
10% Overhead + 10% Profit

ADDITIONAL CHARGE FOR ABOVE WORK IS: \$ _____

Payment will be made as follows: _____

Above additional work to be performed under same conditions as specified in original contract unless otherwise stipulated.

Date 11/13/25 Authorizing Signature [Signature] (OWNER SIGNS HERE)

We hereby agree to furnish labor and materials - complete in accordance with the above specifications, at above stated price.

Authorized Signature [Signature] Date 11-13-25
(CONTRACTOR SIGNS HERE)

THIS IS CHANGE ORDER NO. Ed Andrus (UTO) 11/13/25

NOTE: This Revision becomes part of, and in conformance with, the existing contract.

ADDITIONAL WORK AUTHORIZATION

PCO-343 Rec'd TCCo 05.07.26

DeBrino Caulking Associates, Inc.

1304 Rte. 9
CASTLETON, NEW YORK 12033
(518) 732-7234

17

OWNER'S NAME <u>M.L.B. Const. Services, U.C.</u>		PHONE	DATE <u>11-14-25</u>
STREET <u>One Stone Brook Road</u>		JOB NAME <u>ALB Airport. Repair</u>	JOB NUMBER <u>182901</u>
CITY <u>MALTA</u>	STATE <u>NY</u>	STREET <u>737 Albany Shaker Road</u>	
EXISTING CONTRACT NUMBER	DATE OF EXISTING CONTRACT	CITY <u>Albany</u>	STATE <u>NY</u>

You are authorized to perform the following specifically described additional work:

Firestop & Exp joint.

PCO-343 ✓

Labor: 3 men 4 hours, each
12 TOTAL man hours

Materials: Walt's 606 SADSAGE
CPSPW3 Units
4" mineral wool bundles
1 gallons of Adhesive

1 Day Truck & Small Tool expense
40' Scissor Lift

10 lb Duct Tape
10 lb Fasten

ADDITIONAL CHARGE FOR ABOVE WORK IS: \$ _____

Payment will be made as follows: _____

Above additional work to be performed under same conditions as specified in original contract unless otherwise stipulated.

Date 11/17/25

Authorizing Signature Ed. Arnes ✓

(OWNER SIGNS HERE)

We hereby agree to furnish labor and materials - complete in accordance with the above specifications, at above stated price.

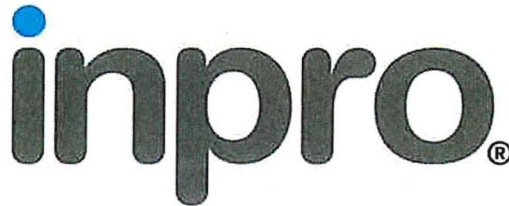
Authorized Signature Joseph Duggan

(CONTRACTOR SIGNS HERE)

Date 11-14-25

THIS IS CHANGE ORDER NO. _____

NOTE: This Revision becomes part of, and in conformance with, the existing contract.



Corporate Headquarters
 580 W18766 Apollo Drive
 PO Box 406
 Muskego, WI 53150
 www.inprocorp.com
 Nationwide: (800) 222-5556
 Fax: (888) 715-8407

Bid

Project:	Albany County Airport Authority-Terminal Expansion-Building Envelope & Canopies/	Date:	02/12/2026
Location:	Albany, New York, 12211	Project Number:	P-611629
		Quote #:	01596600
		Revision #:	0
		Printed By:	KWILTZ
		Document ID:	P-611629-01596600-1

Inpro Corporation is bidding as Substitute based on the following plans and specifications.
 Inpro Corporation submits a bid for Material Only.

BID PACKAGE: None
 SPEC SECTIONS: 07 9500 – Expansion Control
 APPRVD MFRS: N/A
 DRAWING PAGES: Bid Package 4 Issued for bid dated: 07.17.23
 ALTERNATES: N/A
 ADDENDA: Add. #4 dated: 10.04.23
 WARRANTY: Standard
 MAINT STOCK: N/A

REVISIONS:

- (Rev. 1) - Remove Roofs - See Changes (03.14.25)
- (Rev. 2) - Revise per Returned Shops, Updated Drawings, and Conference Call - See Changes (06.13.25)
- (Rev. 3) - Reviewed Returned Shops - See Changes (09.03.25)
- (Rev. 4) - Reviewed Returned Shops - No Changes; Reviewed ASI#136 - See Changes (11.17.25)
- (Rev. 5) - Reviewed ASI #144 - See Changes (11.17.25)
- (Rev. 6) - Breakout 2nd Release Material (Except Added C12, C13, and C14 locations from ASI #144) - See Changes (11.17.25)
- (Rev. 7) - Reviewed Customer's 12/23 email. No Changes
- (Rev. 8) - Reviewed Returned Shops - See Changes (02.05.26)

RFI Breakout per Kelsey (MLB) Request			
Item Number	Item Description	Item Color	Piece
J1200-300	1200 Series Foam 3" Joint Open-Cell (5'pc)	Tremco Anodized Aluminum	11EA
J995H2-300	995 Foam 3" Jt FL (6.5'pc) 2Hr FR 50% Movemnt Single Face	Tremco Anodized Aluminum	9EA
Shipping (Albany NY 12211) via (TBD):			Not Included
RFI Breakout per Kelsey (MLB) Request Total (USD):			\$ 9,168.24

A 3% fee will be applied to credit card transactions over \$5,000.

Called Kelsey Wiltz on 5/7/26, confirmed
 This is the IT 350/403 material.

(G)

Quote

8 Condon Way
P.O. Box 51
Hopedale, MA, 01747

Phone: (508) 381-1090
Web: <https://www.gavinassociates.com/>

Order No.: 025004
Order Date: 2/2/2026
Est. Ship Date: 2/2/2026
Customer ID: C00731

BILL TO:	SHIP TO:
MLB CONSTRUCTION SERVICES LLC ONE STONE BREAK ROAD BALLSTON SPA NY 12020 United States of America	MLB CONSTRUCTION SERVICES LLC ONE STONE BREAK ROAD BALLSTON SPA NY 12020 United States of America

CUSTOMER P.O. NO.	TERMS	ORDER CONTACT
	NET 30	Bill Pratt, Bill@Gavinassociates.com
JOB NAME	SHIP VIA	
Albany Airport - NWC 36x36	Best Way TBD	

NO.	ITEM	QTY.	UOM	PRICE	EXTENDED PRICE
1	B-NWC 36X36: B-NWC 36x36 ACCESS DOOR NON-RATED - DRYWALL BEAD CAM LATCH	2.000	EACH	195.000	390.00

Sales Total: 390.00
Freight: 285.00
Tax Total: 0.00
Total: 675.00
Paid: 0.00
Balance: 675.00

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

*Daily Extra Work Order Form*Date: 9/2/2025Job: Albany Airport Terminal Expansion [BP-04]General Contractor: MLB ConstructionADK's Extra Work Order #: 64Location of Extra Work: Third and fourth Level of Garage IT roomsDescription of Extra Work: Demo walls to insulate, vapor barrier and rerock and or denseglass
Per RFI 403 PCO # 343

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman	✓ 1		1
Frank Rose	Carpenter	✓ 8		8
Sean Thomas	Carpenter	✓ 8		8
	Carpenter			
	Carpenter			
	Taper Foreman			
	Taper Foreman			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units
Insulation -		
8 bags R6		
40 feet of vapor barrier		
Denseglass		
Sheetrock		

Signature: *Jim Standhart*
Adirondack Taping & Supply Inc.Date: 9/9/25Signature: *Michael Winkler*
General ContractorDate: 9/9/25Signature: *Ed Dwyer*
Owner's RepresentativeDate: 9/10/25

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

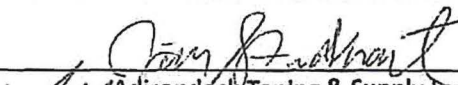
Phone: (518) 761-0089

Fax: (518) 793-7517

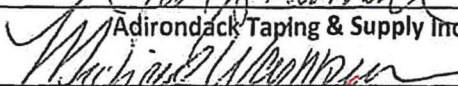
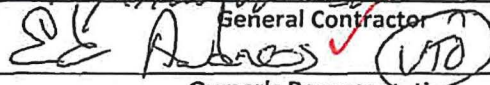
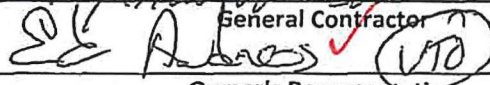
*Daily Extra Work Order Form*Date: 3/7/2026Job: PCO 343 Albany Airport Terminal Expansion [BP-04]General Contractor: MLB ConstructionADK's Extra Work Order #: RFI 403Location of Extra Work: IDF rooms ~~300~~ & 403 in garage
330Description of Extra Work: Reinstalling insulation into the interior walls, vapor barrier
ready for inspection

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman		✓ 1	1
Don Leno	Carpenter		✓ 5	5
Jason Neiles	Carpenter		✓ 4	4
Shane Colson	Carpenter		✓ 4	4
	Carpenter			
	Taper Foreman			
	Taper Foreman			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units
Insulation		
Vapor Barrier		

Signature: 

Date: _____

Signature:  Adirondack Taping & Supply Inc.Date: 3-9-26Signature:  General ContractorDate: 3-9-26Signature:  Owner's Representative

Adirondack Taping & Supply Inc.

16 Elm St. Glens Falls, NY 12801

Phone (518) 761 0089

Fax (518) 793 7517

*Daily Extra Work Order Form**RECEIVED*

Date: 4/1/2026

Job

Albany Airport Terminal Expansion [BP-04]

General Contractor

MLB Construction

ADK Extra Work Order #.

RFI 403

Location of Extra Work:

IDF rooms 303 & 403 in garage

Description of Extra Work.

Reinstalling Insulation into the interior walls,
ready for inspection

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Bryan Chenette	Carpenter Foreman	✓ 1		1
Phil Cebula	Carpenter	✓ 8		8
Xavier Santos	Carpenter	✓ 8		8
	Carpenter			
	Carpenter			
	Taper Foreman			
	Taper Foreman			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units
Insulation		

Signature:

Adirondack Taping & Supply Inc.

Date:

4/1/26

Signature:

General Contractor

Date:

4/7/26

Signature:

Owner's Representative

Date:

4/12/26



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-343 Rec'd TCCo 05.07.26

WORK ORDER VOUCHER

15433

Charge to ~~PCO # 343~~ PCO 343

Date 11/12/25

Cost Code: 02-150

Authorized by Turner

MLB Job No.

Description of Work: extra demo/clean up at IT rms 303, 403

BEFORE CARP. INAR

LABOR

11/12/26

Name	Trade	Rate	Hours	Other	Cost
Adam Fragetta	C F	83.91	2		167 82
Nick Shepard	L	81.11	2		162 22
Channing all	L	81.11	2		162 22

Total Labor Cost

1 492 24

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost

2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost

3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost

4

Ed Andres (signature) 11/13/25

Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit

TOTAL VALUE of this Work Order

PCO-391



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-391 Rec'd TCCo 04.28.26

PROPOSAL

SUBMITTED TO:

Rob Wagner
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

4/28/26

PROPOSAL NO.

233

PROPOSAL AMOUNT

\$ 5,412.00

Per NOC 233 dated 12/10/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Provide firestopping per the direction received in RFI-522. Turner Construction has issued PCO-391 for tracking this work.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Fire/Smoke-Stopping		\$2,368.26				\$2,368.26
Firestopping Install	\$2,337.96					\$2,337.96
					Subtotal:	\$4,706.22
		MLB OH&P (Self-performed)		\$4,706.22	15.00%	\$705.78
					Total:	\$5,412.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

 4/28/26
Craig Ditt

MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)

Craig Dittl

From: Craig Dittl
Sent: Wednesday, November 19, 2025 9:04 AM
To: Wagner, Robert C - (NYN); John O'Donnell; Andres, Edward F - (NYN); Bagshaw, Hannah E - (NYN); McNeil, Brian - (NYN); Bridie, Scott F - (NYN)
Cc: Jim Dawsey; Jeffrey Lino; Damien Pinto-Martin; Kelsey Angelo
Subject: Albany Airport Expansion, BP-4: Added Firestopping per AHJ Request
Importance: High

Rob – we are hearing grumblings from the field that Zack Geddies is again trying to add to the plans at the 11th hour. I am getting all of this second-hand, but I am under the impression that he is requesting firestopping be added at the perimeter of the connector at Level 2 where the curtain wall rests on the slab.

To avoid the game of back-and-forth, I am told he is referring to 078446 2.1.C that describes firestopping between floors and curtain wall where a physical joint exists. This portion of the spec refers to detail B1/A-324, we know it exists and submitted a product for use (that is with CHA currently). What doesn't exist to my knowledge is any reference to any firestopping at the location now being requested...that is B1 and B2 on A-327, this is an exterior wall with no occupied space below it.

As I'm sure you are aware, we are installing terrazzo as we speak at the locations now being updated by the AHJ. We need an answer **TODAY** about what changes are coming for details B1 and/or B2 on A-327. If those changes require terrazzo to halt, we need a stop work order as well.

Craig Dittl, Senior Project Manager
MLB Construction Services, LLC



Over 75 Years of Construction Excellence

1 Stonebreak Road Malta, NY 12020

P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

*INCLUDED FOR
REFERENCE / BACKSTORY*

(G)

Proud Members Of:



**ASSOCIATED GENERAL
CONTRACTORS
NEW YORK STATE**

NAWIC
 The National Association of
 Women in Construction
 Capital District, NY



INVOICE 4625373928

Sales Tax Coded
by AccountingDuns: 00-117-3525
Federal ID: 06-0732334M L B CONSTRUCTION SERVICES LLC
ACCTS PAYABLE
1 STONEBREAK RD
MALTA NY 12020-4425Koren Little
12/22/2025 1:33:19 PMInvoice date: 12/09/2025
Invoice due date: 01/08/2026
Cust. P.O. number: 23114
Customer account: 10825936

Page 1 (1)

Delivery Address: M L B CONSTRUCTION SERVICES LLC, MALTA, 1 STONEBREAK RD, MALTA NY 12020-4425 ATTN: MARTY MILLINGTON 5185069347

HILTI SALES REP: JOSEPH LINNENBACH, TUS0370104
Payment Terms: 30 days netOrder number: 587189812
Location ID: 11022080
Date: 12/08/2025

SHIPMENT NUMBER APPEARS ON PACKING SLIP(S). USE TO MATCH ALL DOCUMENTS AND CONFIRM RECEIPT.

Material Number	Material Description	Quantity Invoiced	Quantity Shipped	Sell Price	Amount Due *
SHIPMENT NUMBER: 659793590					
2123410	BOTTOM OF WALL SEALANT CP 605 580ML	4 BOX	4 BOX of 20 EA = 80 EA	325.47	1,301.88 A
				Items Total	1,301.88
				Freight	31.00
				Total net value	1,332.88
				Total Tax	93.30
				Total amount	USD 1,426.18

Taxes: State: NY 4 % \$ 53.31 County: 3 % \$ 39.99 City: 0 % \$ 0.00

* A - Taxable B - Non-Taxable C - Limited Shelf Life D - Non-Domestic Source E - Non-Domestic Source NATO Exception

It is possible for freight to split across multiple invoices. To simplify your freight charges, sign up for Hilti SMART at Hilti.com.
Standard Hilti terms and conditions apply. Visit www.us.hilti.com/terms for full terms.

Customer account	Invoice	Invoice date	Prepayment	Amount due (USD)	PAYMENT ENCLOSED
10825936	4625373928	12/09/2025		\$1,426.18	

Bill to: M L B CONSTRUCTION SERVICES LLC
ACCTS PAYABLE
1 STONEBREAK RD
MALTA NY 12020-4425Delivery Address: M L B CONSTRUCTION SERVICES LLC
MALTA
1 STONEBREAK RD
MALTA NY 12020-4425Please make checks payable to Hilti and remit in USD.
A fee of \$ 25.00 is assessed for return checks.
Email Tax Certificates to us-tax-certificates@hilti.com

Remit to:

HILTI INC.
PO BOX 70299
PHILADELPHIA PA
19176-0299

7 10825936 4625373928 12092025 0000142618



INVOICE 4625387410

Duns: 00-117-3525
Federal ID: 06-0732334

M L B CONSTRUCTION SERVICES LLC
ACCTS PAYABLE
1 STONEBREAK RD
MALTA NY 12020-4425

Sales Tax Coded
by Accounting

Noren Lette
12/22/2025 1:34:02 PM

Invoice date: 12/11/2025
Invoice due date: 01/10/2026
Cust. P.O. number: 23-114
Customer account: 10825936

Page 1 (1)

Delivery Address: M L B CONSTRUCTION SERVICES LLC, MALTA, 1 STONEBREAK RD, MALTA NY 12020-4425 ATTN: MIKE WASHBURN 518-378-8477

HILTI SALES REP: JOSEPH LINNENBACH, TUS0370104 Order number: 587199271 Date: 12/11/2025
Payment Terms: 30 days net Location ID: 11022081

SHIPMENT NUMBER APPEARS ON PACKING SLIP(S). USE TO MATCH ALL DOCUMENTS AND CONFIRM RECEIPT.

Material Number	Material Description	Quantity Invoiced	Quantity Shipped	Sell Price	Amount Due *
SHIPMENT NUMBER: 659835143					
2123410	BOTTOM OF WALL SEALANT CP 605 580ML	3 BOX	3 BOX of 20 EA = 60 EA	325.46	976.38 A
Items Total					976.38
Freight					59.00
Total net value					1,035.38
Total Tax					72.48
Total amount				USD	1,107.86

Taxes: State: NY 4 % \$ 41.42 County: 3 % \$ 31.06 City: 0 % \$ 0.00

* A - Taxable B - Non-Taxable C - Limited Shelf Life D - Non-Domestic Source E - Non-Domestic Source NATO Exception

It is possible for freight to split across multiple invoices. To simplify your freight charges, sign up for Hilti SMART at Hilti.com.
Standard Hilti terms and conditions apply. Visit www.us.hilti.com/terms for full terms.

Customer account	Invoice	Invoice date	Prepayment	Amount due (USD)	PAYMENT ENCLOSED
10825936	4625387410	12/11/2025		\$1,107.86	

Bill to: M L B CONSTRUCTION SERVICES LLC
ACCTS PAYABLE
1 STONEBREAK RD
MALTA NY 12020-4425

Delivery Address: M L B CONSTRUCTION SERVICES LLC
MALTA
1 STONEBREAK RD
MALTA NY 12020-4425

Please make checks payable to Hilti and remit in USD.
A fee of \$ 25.00 is assessed for return checks.
Email Tax Certificates to us-tax-certificates@hilti.com

Remit to:

HILTI INC.
PO BOX 70299
PHILADELPHIA PA
19176-0299



9 10825936 4625387410 12112025 0000110786

WORK ORDER VOUCHER

15464

Date 12/9/25 Cost Code: 07-900

MLB Job No. 23-119

Description of Work: Preping for fire paults at curtain wall (RFI 522)

[illegible]

Total Labor Cost	→	1		6.87	7%
-------------------------	---	---	--	------	----

[illegible]

Total Material/Equipment Cost	→	2			
--------------------------------------	---	----------	--	--	--

Subcontractors	Trade	Hours	Other				

Total Subcontractor Cost		3			
---------------------------------	--	----------	--	--	--

	Driver	Rate	Pick Up	Fuel			

Total Trucking Cost		4			
----------------------------	--	----------	--	--	--

MLB Supervisor

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

WORK ORDER VOUCHER

15469

Charge to PCO # 391

Date 12/11/25

Cost Code: 07-900

Authorized by Turner

MLB Job No. 23-114

Description of Work: fire caulk add at bottom of curtain wall (RFI-522)

LABOR

Name	Trade	Rate	Hours	Other	Cost
Adam Fragetta	CF	83.91	8		671 28
Channing all	L	81.11	8		648 88

Total Labor Cost

1

1,320 16

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
7 units of 605 caulk	7		

Total Material/Equipment Cost

2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost

3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost

4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Supervisor 12.12.25

MLB Supervisor

WORK ORDER VOUCHER

15470

Date 12/12/25 Cost Code: 07-900

MLB Job No. 23-114

LABOR

Total Labor Cost 1

	330	04
--	-----	----

Total Material/Equipment Cost $\longrightarrow$ 2

--	--	--

Total Subcontractor Cost	→	3			
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Total Trucking Cost	→	4			
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TOTAL VALUE of this Work Order

MLB Supervisor

CARPENTERS**Base Rate**


J	J - OT	J-2SHIFT	J-3SHIFT	J-3SHIFT - OT	F	F - OT	F-2SHIFT	F-3SHIFT	F-3SHIFT OT
36.38	54.57	40.02	41.84	62.76	43.21	64.82	42.77	44.71	67.07

Union Fringes

Health & Welfare	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50
Pension	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
App Training	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75
Admin & Safety	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36
CITF	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
Labor Mgmt	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
HRA	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50
Total Fringe Benefits	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16

Payroll Taxes, Ins & Other

SOC 6.20%	\$ 2.26	\$ 3.38	\$ 2.48	\$ 2.59	\$ 3.89	\$ 2.68	\$ 4.02	\$ 2.65	\$ 2.77	\$ 4.16
MED 1.45%	\$ 0.53	\$ 0.79	\$ 0.58	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.94	\$ 0.62	\$ 0.65	\$ 0.97
FUTA 1.00%	\$ 0.36	\$ 0.55	\$ 0.40	\$ 0.42	\$ 0.63	\$ 0.43	\$ 0.65	\$ 0.43	\$ 0.45	\$ 0.67
SUTA 9.90%	\$ 3.60	\$ 5.40	\$ 3.96	\$ 4.14	\$ 6.21	\$ 4.28	\$ 6.42	\$ 4.23	\$ 4.43	\$ 6.64
WC 15.50%	\$ 5.64	\$ 5.64	\$ 6.20	\$ 6.49	\$ 6.49	\$ 6.70	\$ 6.70	\$ 6.63	\$ 6.93	\$ 6.93
Vacation - F 1.92%						\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83
Total PR/Insurance	\$ 12.39	\$ 15.76	\$ 13.63	\$ 14.25	\$ 18.13	\$ 15.54	\$ 19.55	\$ 15.39	\$ 16.05	\$ 20.20

Total Fringe Benefits/PR/Ins

\$ 37.55	\$ 40.92	\$ 38.79	\$ 39.41	\$ 43.29	\$ 40.70	\$ 44.71	\$ 40.55	\$ 41.21	\$ 45.36
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Overhead (Base Rate + Fringes + PR/Ins) 10%	\$ 7.39	\$ 9.55	\$ 7.88	\$ 8.12	\$ 10.60	\$ 8.39	\$ 10.95	\$ 8.33	\$ 8.59	\$ 11.24
Profit (Base Rate + Fringes + PR/Ins) 5%	\$ 3.70	\$ 4.77	\$ 3.94	\$ 4.06	\$ 5.30	\$ 4.20	\$ 5.48	\$ 4.17	\$ 4.30	\$ 5.62
Total OHP	\$ 11.09	\$ 14.32	\$ 11.82	\$ 12.19	\$ 15.91	\$ 12.59	\$ 16.43	\$ 12.50	\$ 12.89	\$ 16.86

***Grand Total (Base Rate+Total Fringes Benefits/PR/Ins+OHP)**

\$ 85.02	\$ 109.82	\$ 90.63	\$ 93.43	\$ 121.95	\$ 96.50	\$ 125.95	\$ 95.82	\$ 98.81	\$ 129.29
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Rate Differential**Journeyman****\$24.80**

\$5.61

\$8.41

\$36.93

\$11.48

\$40.93

\$10.80

\$13.79

\$44.27

Foreman**\$29.45****\$83.91**

LABORERS

Base Rate

J	J OT	J DT	J 2SHIFT	J 3SHIFT	J 3SHIFT OT	F	F OT	F 2SHIFT	F 3SHIFT	F 3SHIFT OT	Super	Super OT	Super OT	Super 2SHIFT	Super 2SHIFT OT	Super 3SHIFT	Super 3SHIFT OT
40.21	60.32	80.42	43.88	45.79	68.69	43.21	64.82	47.62	49.69	74.54	52.63	78.95	105.26	60.52	80.79	63.16	94.73

Union Fringes

Welfare	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16
Pension	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
180 LECET	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05
LECET	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.49	\$ 3.74	\$ 4.99	\$ 2.72	\$ 2.84	\$ 4.26	\$ 2.68	\$ 4.02	\$ 2.95	\$ 3.08	\$ 4.62	\$ 3.26	\$ 4.89	\$ 6.53	\$ 3.75	\$ 5.63	\$ 3.92	\$ 5.87
MED 1.45%	\$ 0.58	\$ 0.87	\$ 1.17	\$ 0.64	\$ 0.66	\$ 1.00	\$ 0.63	\$ 0.94	\$ 0.69	\$ 0.72	\$ 1.08	\$ 0.76	\$ 1.14	\$ 1.53	\$ 0.88	\$ 1.32	\$ 0.92	\$ 1.37
FUTA 1.00%	\$ 0.40	\$ 0.60	\$ 0.80	\$ 0.44	\$ 0.46	\$ 0.69	\$ 0.43	\$ 0.65	\$ 0.48	\$ 0.50	\$ 0.75	\$ 0.53	\$ 0.79	\$ 1.05	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.95
SUTA 9.90%	\$ 3.98	\$ 5.97	\$ 7.96	\$ 4.34	\$ 4.53	\$ 6.80	\$ 4.28	\$ 6.42	\$ 4.71	\$ 4.82	\$ 7.38	\$ 5.21	\$ 7.82	\$ 10.42	\$ 5.99	\$ 8.99	\$ 6.25	\$ 9.38
WC 15.50%	\$ 6.23	\$ 6.23	\$ 6.23	\$ 6.80	\$ 7.10	\$ 7.10	\$ 6.70	\$ 6.70	\$ 7.38	\$ 7.70	\$ 7.70	\$ 8.16	\$ 8.16	\$ 8.16	\$ 9.38	\$ 9.38	\$ 9.79	\$ 9.79
Vacation - F 1.92%							\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83								
Vacation - S 3.84%											\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02
Total PR/Insurance	\$ 13.69	\$ 17.42	\$ 21.15	\$ 14.94	\$ 15.59	\$ 19.84	\$ 15.54	\$ 19.55	\$ 17.04	\$ 17.75	\$ 22.36	\$ 19.94	\$ 24.82	\$ 29.70	\$ 22.63	\$ 28.24	\$ 23.53	\$ 29.38

Total Fringe Benefits/PR/Ins

\$ 40.90	\$ 44.63	\$ 48.36	\$ 42.15	\$ 42.80	\$ 47.05	\$ 42.75	\$ 46.76	\$ 44.25	\$ 44.96	\$ 49.57	\$ 47.15	\$ 52.03	\$ 56.91	\$ 49.84	\$ 55.45	\$ 50.74	\$ 56.59
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Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.11	\$ 10.49	\$ 12.88	\$ 8.60	\$ 8.86	\$ 11.57	\$ 8.60	\$ 11.16	\$ 9.19	\$ 9.46	\$ 12.41	\$ 9.98	\$ 13.10	\$ 16.22	\$ 11.04	\$ 14.62	\$ 11.39	\$ 15.13
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.06	\$ 5.25	\$ 6.44	\$ 4.30	\$ 4.43	\$ 5.79	\$ 4.30	\$ 5.58	\$ 4.59	\$ 4.73	\$ 6.21	\$ 4.99	\$ 6.55	\$ 8.11	\$ 5.52	\$ 7.31	\$ 5.69	\$ 7.57
Total OHP		\$ 12.17	\$ 15.74	\$ 19.32	\$ 12.90	\$ 13.29	\$ 17.36	\$ 12.89	\$ 16.74	\$ 13.78	\$ 14.20	\$ 18.62	\$ 14.97	\$ 19.65	\$ 24.33	\$ 16.55	\$ 21.94	\$ 17.08	\$ 22.70

*Grand Total (Base Rate+Total Fringes
Benefits/PR/Ins+OHP)

\$ 93.28	\$ 120.69	\$ 148.10	\$ 98.94	\$ 101.88	\$ 133.09	\$ 98.86	\$ 128.31	\$ 105.66	\$ 108.85	\$ 142.72	\$ 114.75	\$ 150.62	\$ 184.50	\$ 126.92	\$ 168.18	\$ 140.99	\$ 174.03
----------	-----------	-----------	----------	-----------	-----------	----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------	-----------

Laborer Differential
Super Differential

Journeyman

\$27.41

\$54.84

\$5.66

\$8.60

\$39.81

\$5.58

\$35.03

\$12.38

\$15.57

\$49.44

Super

\$35.87

\$71.75

\$12.17

\$53.43

\$16.23

\$59.28

Foreman
\$29.45

\$81.11

\$85.97

PCO-455



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-455 Rec'd TCCo 04.27.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

4/27/26

PROPOSAL NO.

287

PROPOSAL AMOUNT

\$ 17,713.00

Per NOC 287 dated 4/22/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

ASI-167 has been issued providing replacement pumps for undersized HHWP-1 & HHWP-2.

Description	Labor	Material	Equipment	Subcontract	Other	Price
John W Danforth Company				\$16,942.46		\$16,942.46
					Subtotal:	\$16,942.46
		MLB OH&P (Subcontractor)		\$15,402.24	5.00%	\$770.54
					Total:	\$17,713.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Dutt

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

CHANGE ORDER REQUEST

73



Title: NOC #287/ASI-167 HHWP Pump Change--MATERIAL ONLY

Project Name: Albany Airport Terminal Expansion

Project Address: 737 Albany Shaker Road
Albany, NY 12211

COR Date: 04/24/2026

John W Danforth Company Job Number: 90272-100

Customer Job Number:

Customer Reference Number:

Our Information

John W Danforth Company

300 Colvin Woods Parkway

Tonawanda, NY 14150

Phone: (716)-955-0035

Customer Information

MLB Construction Services

1 Stonebreak Road

Ballston Spa, NY 12020

Phone: (518)-289-1371

Description of Change Order Request

Change order is for purchasing new pumps and labor for three days time for troubleshooting balancing. JWD used ultra-sonic flow meters, larger transfer pump brought in to increase system pressure, verified flow in multiple areas within secure/unsecure areas, remove wood panels in connector ceiling.

Labor

Description	Qty (HR)	Unit (HR)	Rate (HR)	Total Cost
Local 7 Journeyman	24.00	ST	\$111.16	\$2,667.84
Local 7 Foreman	24.00	ST	\$114.35	\$2,744.40
Hours Subtotals: ST: 48.00			Total Labor:	\$5,412.24

TRoubleshooting TIME
DER J. LARSEN (C)

Material

Description	Qty of Material	Unit of Measure	Rate	Total Cost
HHWP per spec	1.00	lot	\$9,990.00	\$9,990.00
			Total Material:	\$9,990.00

Subtotal		\$15,402.24
Tax Rate (Materials)	0.000%	\$0.00
Mark Up Rate (Subtotal)	10.000%	\$1,540.22
Requested Total		\$16,942.46

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/drainage/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

This proposal is for acceptance within 20 days and is subject to escalation thereafter.

Please advise as soon as possible if we are to proceed. We will not proceed without formal written change order, per contract terms.

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.



FRANK P. LANGLEY CO., INC.

219 Creekside Dr, Amherst, NY 14228

TEL (716) 691-7575 FAX (518)-458-8776

April 23, 2026

QUOTATION NO. 202640762

Revision 0

All Bidders:

PROJECT: Albany Airport - ASI 167

Addenda:

We are pleased to submit our quotation for the following equipment to be used on the above project.

- 2 - Bell & Gossett Vertical Inline Pump IE5 Ultra Premium Efficient – Permanent Magnet Motor w/ Integrated VFD, Tag: HHWP-1,2

.....YOUR COST: \$ 9,990.00 NET

THE ABOVE PRICING INCLUDES ALL NECESSARY TEST/CHECK/START ON QUOTED EQUIPMENT BY THE FRANK P. LANGLEY CO. SERVICE DEPARTMENT DURING NORMAL BUSINESS HOURS.

THE ABOVE EQUIPMENT IS QUOTED F.O.B. SHIPPING POINT; FULL FREIGHT ALLOWED. TERMS ARE NET THIRTY (30) DAYS. ALL CONTRACTS OR ORDERS ARE SUBJECT TO ACCEPTANCE BY THE COMPANY AND ARE CONTINGENT UPON NON-OCCURRENCE OF STRIKES OR OTHER DELAYS BEYOND THEIR CONTROL WITH CREDIT TERMS ACCEPTABLE TO FRANK P. LANGLEY CO., INC.

Notice: Tariff Clause

The prices quoted herein are based on current tariff rates, duties, government charges and trade regulations as of the date of this quote. If any new tariffs, duties, taxes or similar charges are imposed, or existing tariffs, duties or charges are increased or modified by any government or regulatory authority (collectively, "Tariff Changes") and such result in an increase in the cost of goods, Frank P. Langley reserves the right to adjust the pricing of the affected goods accordingly. FPL is not obligated to deliver the goods and/or services until an agreement on the new price has been reached.

If you have any questions, or if we can be of further service, please feel free to contact our office.

Very truly yours,

John Thomas
Sales Engineer

JT/ad

**JOHN W. DANFORTH COMPANY**

300 Colvin Woods Parkway • Tonawanda, New York 14150 • Tel: (716) 832-1940 • Fax: (716) 832-2388
930 Old Dutch Road • Victor, New York 14564 • Tel: (585) 924-7030 • Fax: (585) 924-7916
5 Leibich Lane • Halfmoon, New York 12065 • Tel: (518) 465-3426 • Fax: (518) 465-1030
6730 VIP Parkway • Syracuse, New York 13206 • Tel: (315) 913-4000
5532 Shier Rings Road • Dublin, Ohio 43016 • Tel: (844) 593-1884

SUBMITTED TO:**T&M Rate Sheet - Local 7 - Plumbers & Steamfitters****Effective 5/5/25 Thru 5/3/26**

	Classification	Straight Time	Premium Only (Time & Half)	Time & Half
First	GF Tier 2	\$116.54	\$35.80	\$152.34
	GF Tier 1	\$115.10	\$35.22	\$150.32
	Foreman	\$114.35	\$41.18	\$155.53
	Journeyman	\$111.16	\$39.57	\$150.73
Second	GF Tier 2	\$126.95	\$40.10	\$167.05
	GF Tier 1	\$125.34	\$39.44	\$164.78
	Foreman	\$122.13	\$38.11	\$160.24
	Journeyman	\$118.52	\$36.62	\$155.14

Submitted By

PCO-458



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-458 Rec'd TCCo 04.16.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

4/16/26

PROPOSAL NO.

224

PROPOSAL AMOUNT

\$ 6,942.00

Per NOC 224 dated 12/1/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Provide the wall configuration revisions as indicated in the response to RFI-492. Also included the addition of a section of roof and expansion joint.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$6,640.12		\$6,640.12
					Subtotal:	\$6,640.12
		MLB OH&P (Subcontractor)		\$6,036.48	5.00%	\$301.88
					Total:	\$6,942.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

Craig Ditt

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

Albany Airport Terminal Expansion Project BP-04

Field Order

Change Order

Subcontractor Name: Adirondack Taping & Supply, Inc.		Date: 1/26/26	
Address: 46 Elm Street		Project No.: 23114	
Glens Falls, NY 12801		ADK COR #: 87	
Telephone No.: (518) 761-0089		NOC #: 224	

LABOR				
Work Description	Trade	Hours	Total Rate from Labor Rate Breakdown	Total Labor Cost
Change framing to shaftwall system at SE corner of garage at	Carpenter Foreman	16	\$82.94	\$1,327.04
all levels.	Carpenter	64	\$78.39	\$5,016.96
	[CREDIT] Carpenter Foreman	-8	\$78.57	-\$628.56
	[CREDIT] Carpenter	-24	\$73.43	-\$1,762.32
A. TOTAL SUBCONTRACTOR LABOR				\$3,953.12

MATERIAL				
Material Description	Quantity	Unit	Unit Cost	Material Cost
6" CH stud 20ga	228	LF	\$1.62	\$369.08
6" J track 20ga	200	LF	\$1.46	\$292.40
1" shaftliner	200	SF	\$1.58	\$316.00
5/8" drywall	480	SF	\$0.60	\$288.00
vapor barrier	228	SF	\$0.27	\$61.56
6" studs 18ga [CREDIT]	-228	LF	\$0.70	-\$159.60
6" track 18ga [CREDIT]	-40	LF	\$0.70	-\$28.00
5/8" glasroc sheathing [CREDIT]	-228	SF	\$0.86	-\$196.08
Total from additional Material Worksheet Extension(s) if required.				
B. TOTAL SUBCONTRACTOR MATERIAL				\$943.36

EQUIPMENT	
C. TOTAL SUBCONTRACTOR EQUIPMENT	1,140.00

SUMMARY	
Total labor, material, equipment (A + B + C)	\$6,036.48
Subcontractor's Override (10%)	\$603.65
TOTAL SUB-PROPOSAL	\$6,640.12

Taylor Oldroyd Subcontractor's Signature Taylor Oldroyd Please Type or Print Name	1/26/26 Date	This Price is valid for, and work must be agreed upon within 7 days from date of submission upon which it becomes null and void.
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TCCo New York North
1 Computer Drive South
Albany, New York 12205
P: (518) 432-0277
F: (518) 432-0279

PCO-458 Rec'd TCCo 04.16.26
Project: 230609 Albany Airport. Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-04 RFI-492: CRITICAL Follow up to RFI 458 Clarification garage corner

Revision	0	Status	Closed on 10/29/25
To	Christopher Carroll (CHA Consulting, Inc.) Ashley Richards (CHA Consulting, Inc.) Jordan Hudak (CHA Consulting, Inc.) Maureen Moran (CHA Consulting, Inc.) Todd Cirillo (CHA Consulting, Inc.) Tony Stellato (CHA Consulting, Inc.)		
From	Tucker Couch (MLB Construction Services, LLC)		
Date Initiated	Oct 24, 2025	Due Date	Nov 13, 2025
Location		Project Stage	Course of Construction
Cost Impact		Schedule Impact	
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From			
Copies To	Eddie Andres (Turner Construction Company), Todd Cirillo (CHA Consulting, Inc.), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Jordan Hudak (CHA Consulting, Inc.), Natram Lackraj (Turner Construction Company), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Maureen Moran (CHA Consulting, Inc.), Jo Anne Nichols (MLB Construction Services, LLC), Lori Rowe (MLB Construction Services, LLC), Mike Washburn (MLB Construction Services, LLC)		

Activity

Question	Question from Tucker Couch MLB Construction Services, LLC on Friday, Oct 24, 2025 at 10:44 AM EDT See attached file for more detail: What shaft wall type should be utilized? What is the deck thickness ? Confirm clip size Attachments RFI 458 question.pdf
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Official Response

Response from Christopher Carroll CHA Consulting, Inc. on Tuesday, Oct 28, 2025 at 03:42 PM EDT
Please find attached revised sheet A-320 and new sheet A-332 with revised details and annotations.
These sheets to be issued in a forthcoming ASI.

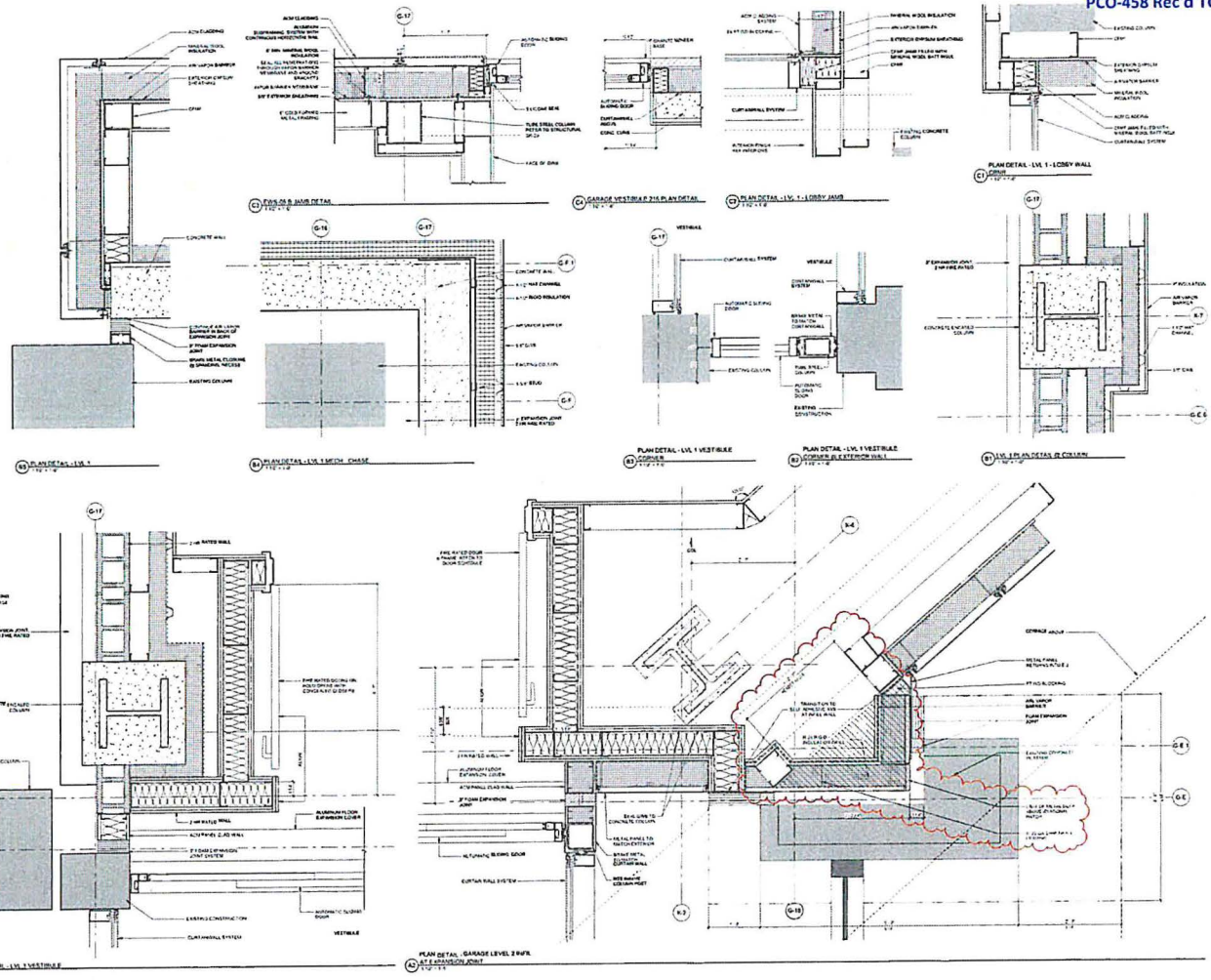
Attachments
[078935_Albany Airport_ARCH_A-320_10.28.2025.pdf](#), [078935_Albany Airport_ARCH_A-322_10.28.2025.pdf](#)

PCO-458 Rec'd TCCo 04-16-26

GH



ALBANY COUNTY
AIRPORT
AUTHORITY



BID PACKAGE #4
ISSUED FOR BID

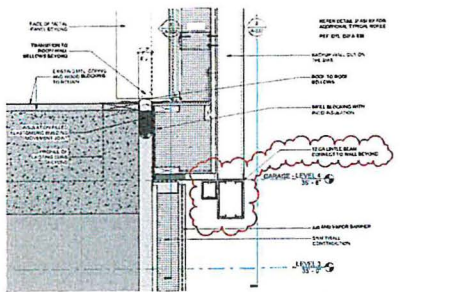
ALB - Control Terminal
Passenger Screening

RFJ-447

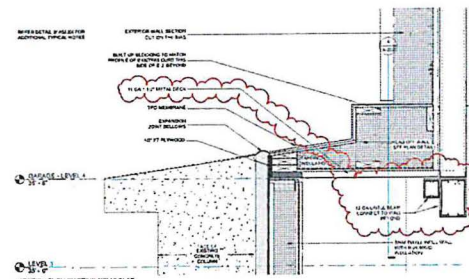
ENVELOPE DETAILS

A-320

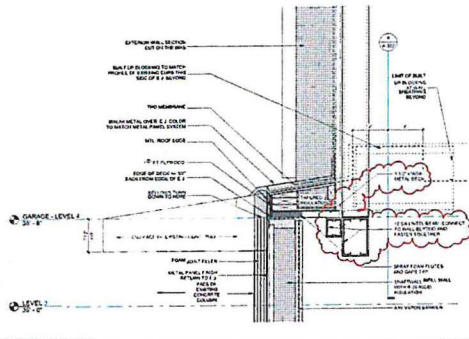
RFI-149-
NEW DLG



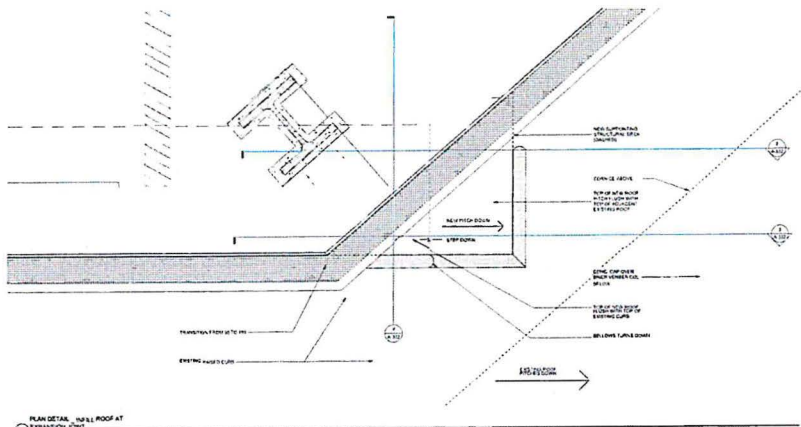
SECTION DETAIL AT CONNECTOR ROOF
1/12/26



SECTION DETAIL THROUGH EXISTING COLUMN AT
GARAGE LEVEL
1/12/26



SECTION DETAIL AT WALL
1/12/26



PLAN DETAIL - WALL ROOF AT
1/12/26

PCO-462



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-462 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport '21-1082-STR & INT

PROJECT NO.

23-114

DATE

5/7/26

PROPOSAL NO.

285

PROPOSAL AMOUNT

\$ 1,286.00

Per NOC 285 dated 4/16/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Provide the new bulkhead to allow for the ductwork as requested per the response to RFI-595.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$1,230.04		\$1,230.04
					Subtotal:	\$1,230.04
		MLB OH&P (Subcontractor)		\$1,118.22	5.00%	\$55.96
					Total:	\$1,286.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:


Craig Dittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)



TCCo New York North
1 Computer Drive South
Albany, New York 12205
P: (518) 432-0277
F: (518) 432-0279

PCO-462 Rev'd TCCo 05-07-26

Project 230609, Albany Airport Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-04 RFI-595: BP-4 Level 3 Admin Existing Corridor Ceiling Height (Adjacent to Existing Electrical Room)

Revision	0	Status	Open
To	Ashley Richards (CHA Consulting, Inc.) Maureen Moran (CHA Consulting, Inc.) Sean Singh (CHA Consulting, Inc.) Todd Cirillo (CHA Consulting, Inc.) Tony Stellato (CHA Consulting, Inc.)	From	Craig Dittl (MLB Construction Services, LLC)
Date Initiated	Apr 8, 2026	Due Date	Apr 15, 2026
Location		Project Stage	Course of Construction
Cost Impact	TBD	Schedule Impact	TBD
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From	Craig Dittl (MLB Construction Services, LLC)		
Copies To	Eddie Andres (Turner Construction Company), Scott Bridie (Turner Construction Company), Todd Cirillo (CHA Consulting, Inc.), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Jordan Hudak (CHA Consulting, Inc.), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Maureen Moran (CHA Consulting, Inc.), Jo Anne Nichols (MLB Construction Services, LLC), Lori Rowe (MLB Construction Services, LLC), Mike Washburn (MLB Construction Services, LLC)		

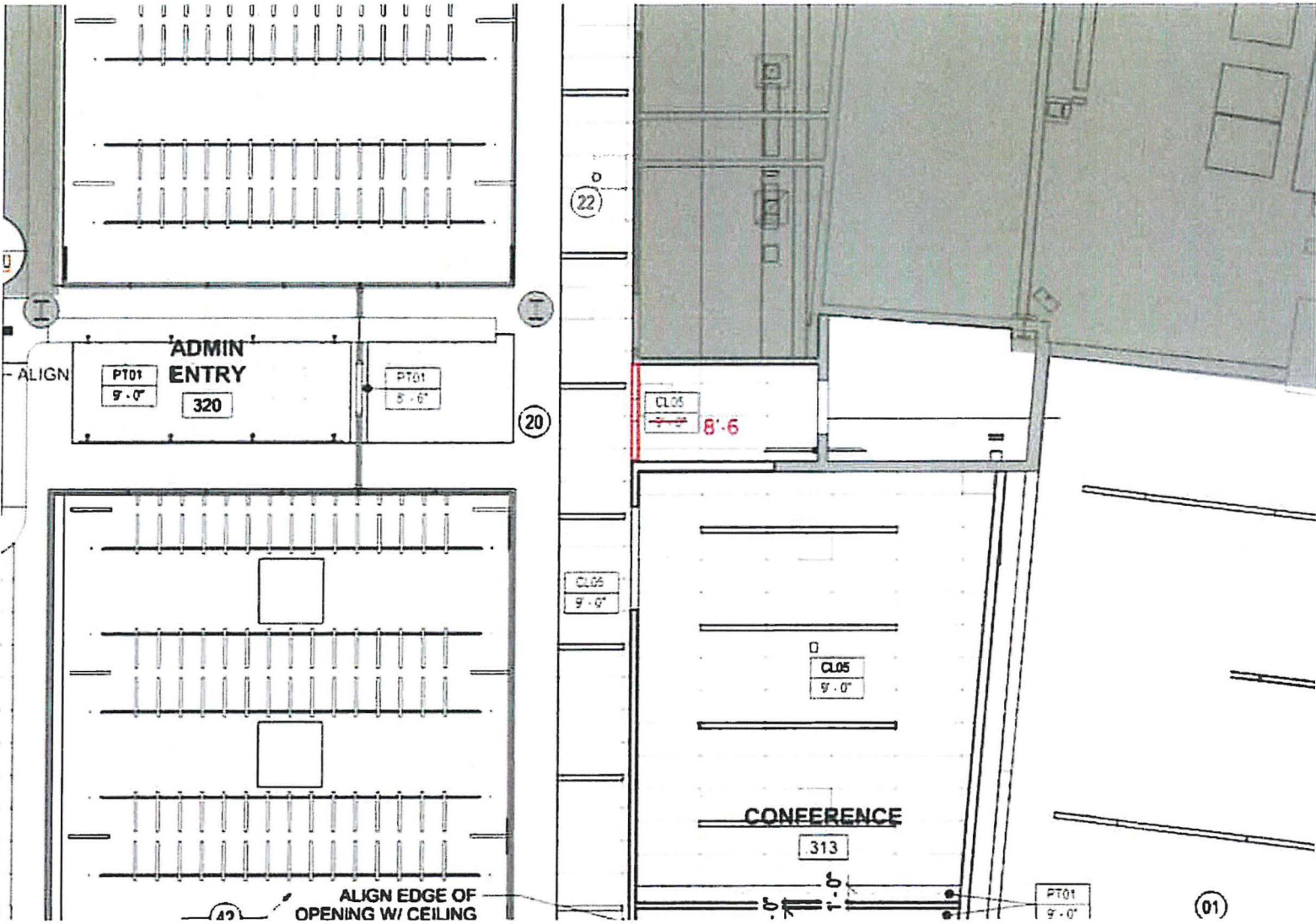
Activity

Question	Question from Craig Dittl MLB Construction Services, LLC on Tuesday, Apr 7, 2026 at 04:01 PM EDT See attached mark-up. The ceiling height here is scheduled to be 9'-0", however, there are existing MEP services that limit the install of new components. Danforth is requesting the ceiling be dropped to 8'-6" in order to get the new ductwork in this area installed. If that is acceptable, a bulkhead will be required at the red line of the attached. Attachments Mark-up.png
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Awaiting an Official Response

Proposed solution with 8'-6" ceiling and soffit at the transition to the higher elevation ceiling is acceptable.

T. Cirillo, CHA 4-15-26



PCO-468



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-468 Rec'd TCCo 05.07.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

5/6/26

PROPOSAL NO.

289

PROPOSAL AMOUNT

\$ 2,248.00

Per NOC 289 dated 5/6/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the request of ACAA, replace constant contact operators with key-operated functionality at the TSA security grilles.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Overhead Door Co of Glens Falls				\$2,150.13		\$2,150.13
					Subtotal:	\$2,150.13
		MLB OH&P (Subcontractor)		\$1,954.66	5.01%	\$97.87
					Total:	\$2,248.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Dittl

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____

The Genuine. The Original.



AAC-F-11 Change Order Form

Revision Level 01

DATE: 4/20/2026

From: Sales

To: ☐ Technical Services☐ Fabrication Control☒ Administration

Job No: 23114 Albany Airport Terminal Expansion

Location: 737 Albany Shaker Road

Customer: MLB Construction

Contact Person: Kelsey Martin

Description of Change: Cost change to add 1- 3 button flush Nema 1 control to each door.

Total Amount: \$2,150.13

Sales Action:

- ☐ Ship Date (if applicable) _____
- ☒ Add-On / Deletion
- ☒ Price Change
- ☐ Customer Notified - Update Signed Contract

Change Order Approval Signature & Date

REC'D Text From
J.O.D 4/29/26
WITH APPROVAL
(CD)

Mailing Address

PO Box 98

Schuylerville, NY 12871

Office: (518) 798-4228

www.overheaddoorgf.com

AGENDA ITEM NO. 12

Authorization of Federal and State Grants

AGENDA ITEM NO. 13

Informational Only

Old Business

New Business

Executive Session
Attorney-Client Privilege Matters