



**ALBANY COUNTY AIRPORT AUTHORITY
REGULAR MEETING
AGENDA
July 13, 2026**

General:

- 1. Chairman's Remarks**
- 2. Approval of Minutes**

Regular Meeting – June 8, 2026
Special Meeting – June 10, 2026
- 3. Communications and Report of Chief Executive Officer**
- 3A. Reports of Committees**

- **CIC**

Reports:

- 4. Chief Operating Officer**
 - **Main Terminal Expansion Update**
- 5. Chief Financial Officer**
- 6. Project Development**
 - **Concourse A Update**
- 6 B. Planning**
- 7. Counsel**
- 8. Concessions/Ambassador Program**
- 9. Public Affairs**
- 9 A. Art & Culture Program**

Action Items:

- 10. Authorization of Contracts, Leases, Contract Negotiations, Contract Amendments and Action Items**
 - 10.1 Amendment No. 1 Construction Attorney Services Contract No. SC-1250**
 - 10.2 Operating Permit to Brancato – Snow and Ice Removal for Southwest**
 - 10.3 Approval to extend Management Operating Agreement for Fixed Base of Operations and Fuel Farm with REW Investments, Inc., d/b/a Million Air –Albany**
 - 10.4 SC-1284 with Douglas Koch Designs – Terminal Holiday Decor**
 - 10.5 Consent to Assignment from OHM Concession Group LLC to OTG Management**
 - 10.6 Service Contract: Authorization to Award Service Contract SC-1278 for Painting Services to Quality Painters & Decorators, Inc. and Spitale Construction Resources, Inc.**
 - 10.7 Construction Contract: Authorization to Award Contract 1270-GC – Rebid Consolidated Freight to Duncan & Cahill, Inc.**
 - 10.8 Intentionally Left Blank**
 - 10.9 ACAA Insurance Placement (Terminal Expansion Construction) In preparation. Back-up to be provided prior to the meeting.**
 - 10.10 Purchase Order: Purchase of Operating Equipment**
- 11. Authorization of Change Orders**
 - 11.1 Change Order No. 14: Authorization to Award Contract Change Order No. 12 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.**
- 12. Authorization of Federal and State Grants**
- 13. Informational**
 - 13.1 Issue Purchase Order for Fireproofing in B-Concourse for Additional Rooftop HVAC with West Winds Contracting, Inc.**
 - 13.2 Report Letter Agreement Between Albany County Airport Authority (ACAA) and HMS Host International, Inc. (HOST) dated May 24, 2024.**

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual

AGENDA ITEM NO. 1

Chairman's Remarks

AGENDA ITEM NO. 2

Approval of Minutes



**Minutes of the Regular Meeting of the Albany County Airport Authority
June 8, 2026**

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on June 8, 2026 at 9:00 a.m. in the Third Floor Conference Room located in the Terminal at the Albany International Airport, Albany, New York by Chair Samuel A. Fresina, with the following present:

MEMBERS PRESENT

Samuel A. Fresina, Chair
Kevin R. Hicks, Sr.
Steven Heider
Harold Iselin
Sari O'Connor
John-Raphael Pichardo
Janet M. Thayer

MEMBERS ABSENT

STAFF

Peter F. Stuto, Chief Executive Officer
Christine Quinn, Authority Counsel
John O'Donnell, Chief Operating Officer
John LaClair, Chief Engineer
Matt Mokey, Airport Engineer
Margaret Herrmann, Acting Chief Finance Officer
Kathy Greenwood, Director of Art & Culture
Helen Chadderdon, Marketing Manager
Liz Charland, Administrative Services
Bobbi Matthews, Purchasing Agent
Jenn Munger, Paralegal
Matt Hunter, Communication Director
Debbie Pasquini, Confidential Secretary
Sara Dickson, ACAA

ATTENDEES

Dennis Feeney, Majority Leader
Carmiena Brooks, Assistant Airport Manager
Ray Camilli, Airfield Maintenance Manager, Avports
Deputy Fire Chief Chris Menge, ARFF Avports
Jim O'Brien, Operations Manager, Avports
Kevin Hehir, AvPorts Building Maintenance Manager
Katie Mahoney, AvPorts Parking Manager
Chris Pasquini, Assistant Maintenance Manager, Avports
Brian King, Manager Million Air
Jeff Lovell, Managing Director Park Strategies, LLC
Perry Blanchard, AvPorts IT Department
Glen P. Doherty, Esq., Hodgson Russ, LLP

Chair Fresina noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Mr. Iselin moved to approve the minutes of:

Regular Meeting – May 12, 2026
Special Meeting – May 18, 2026
Special Meeting – May 27, 2026

The motion was adopted unanimously.

3. Communications and Report of Chief Executive Officer

Mr. Stuto presented a Communications and Chief Executive Officer's Report for the month of June 2026.

3A. Reports of Committees

- Ms. O'Connor reported that the Capital Improvements met on June 4, 2026 and the meeting was very productive.

Reports:

4. Chief Operating Officer

Mr. O'Donnell and Mr. LaClair presented the an update to the Main Terminal Expansion for the month of May 2026. (Power Point attached.)

5. Chief Financial Officer

Ms. Herrmann presented the Financial Report for the month of May 2026. (Power Point attached.)

6. Project Development

Mr. LaClair and Mr. Mokey presented the Project Development Report for the month of May 2026. (Power Point attached.)

6B. Planning

Mr. Stuto advised Mr. Montiverdi is in Chicago attending the ACI Jumpstart Air Service Development Conference.

7. Counsel

8. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador Report for the month of June 2026.

9. Public Affairs

Mr. Hunter presented the Public Affairs Report for the month of June 2026. (Power Point attached.)

9A. Art & Culture Program

Ms. Greenwood presented the Art & Culture Program Report for June 2026. (Power Point attached.)

Action Items:

10. Authorization of Contracts, Leases, Contract Negotiations, Contract Amendments and Action Items

10.1 Contract No. 1240-DEM for Demolition of Facility located at 83 Heritage Lane to Jackson Demolition

Mr. Mokey requested authorization to award to Contract No. 1240-DEM for the Demolition of the facility at 83 Heritage Lane to Jackson Demolition in the amount of \$46,060.

He advised the request is for the Demolition of the existing laundry facility (formerly owned by Albany County) at 83 Heritage Lane which is scheduled to be demolished to expand the parking lot adjacent to the building. This project is 100% Airport funded.

Mr. Heider moved to approve Contract No. 1240-DEM for the Demolition of the existing laundry facility (formerly owned by Albany County) at 83 Heritage Lane to Jackson Demolition in the amount of \$46,060. The motion was adopted unanimously.

10.2 Amendment No. 3 for Contract No. 1153-I Construction Inspection services for Pre-TSA Terminal Expansion with Creighton Manning Engineering, LLP.

Mr. LaClair recommended authorization to award a No Cost Amendment No. 3 to the Professional Services Contract 1153-I Construction Inspection Services programmed for the Pre-TSA Terminal Expansion in the amount of \$0.00 to Creighton Manning Engineering, LLP of Albany, N.Y.

He advised the subject Amendment No. 3 is a no cost Amendment. Creighton Manning Engineering, LLP's Contract included two Amendments which provided inspection services for the Concourse A Project and the Terminal Expansion Project. Amendment No. 1 provided funding in the amount of \$374,275.74 for the sole purpose of providing inspection services for Concourse A. All work to renovate Concourse A is complete and the balance of funds for inspection services included in Amendment No. 1 shall be transferred to the Terminal Expansion Project.

The subject Amendment No. 3 authorizes that the remaining balance of funds in Amendment No. 1 be allocated to the Terminal Expansion Project. At this time, it is anticipated this reallocation of funds will be sufficient to provide inspection services for the Terminal Expansion Project until the beginning of calendar year 2027.

Mr. Hicks moved to approve the No Cost Amendment No. 3 to the Professional Services Contract 1153-I Construction Inspection Services for the Pre-TSA Terminal Expansion to Creighton Manning Engineering, LLP be allocated to the Terminal Expansion Project. The motion was adopted unanimously.

10.3 CORRECTION - Annual Service Contract: One Year Extension to Contract No. SC-1045 Fire Alarm Service Contract with Johnson Controls.

Mr. Mokey advised that at the May 12, 2026 Board Meeting, he advised the Board that the Annual Service Contract for Fire Alarm Services was awarded to Johnson Controls of Albany, New York, in the amount of \$21,081.00. This amount was stated in error. The correct annual service fee is **\$47,655.00** for Johnson Controls to provide inspection, testing, maintenance, and repair services for the fire alarm and sprinkler systems at numerous Airport facilities, including, but not limited to, the NYS Aviation Building, Million Air, CommuteAir, Control Tower, T-Hangars, ARFF Facility, and the Airport Parking Garages. This contract is 100% Airport funded.

Ms. O'Connor moved to authorize the corrected annual service fee of **\$47,655.00** for Johnson Controls to provide inspection, testing, maintenance, and repair services for the fire alarm and sprinkler systems at various Airport facilities, including, but not limited to, the NYS Aviation Building, Million Air,

CommuteAir, the Control Tower, T-Hangars, the ARFF Facility, and the Airport Parking Garages. This corrects the annual service fee of **\$21,081.00**, which was mistakenly presented and approved at the May 12, 2026, Board meeting. The motion was adopted unanimously.

10.4 Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase of hydraulic door for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air

Mr. LaClair requested authorization to issue a Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase. The overhead hydraulic door will make accommodation for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air.

He advised CommuteAir is one of the Airport's lessees and leases two aircraft hangars at the Airport. The company provides aircraft maintenance services for United Airlines' Embraer E-145 fleet, as well as its own E-145 aircraft, at the Albany facility. Both United Airlines and CommuteAir are expanding their fleets with the addition of Embraer E-175 aircraft, which accommodate approximately 26 more passengers and have a greater tail height than the E-145.

The existing hangar door openings do not provide sufficient clear height to accommodate the larger E-175 aircraft. As a result, CommuteAir has requested that the Airport increase the clear opening height by installing the proposed hydraulic hangar door.

CommuteAir has agreed to a lease modification that will amortize the cost of the improvements over a 10-year period. The lease modification also includes a settlement provision requiring reimbursement of the remaining unamortized improvement costs in the event of early termination by either party.

Schweiss Hydraulic and Bi-Fold Doors submitted a quote dated April 6, 2026, in the amount of \$55,917.00. In accordance with the Authority's procurement policies, a Request for Proposals (RFP) was issued on April 23, 2026, for the procurement of the specialty hangar door. No proposals were received. Schweiss subsequently confirmed that its April 6, 2026, quote should be considered its response to the RFP and that it remains willing to honor the quoted pricing and terms.

Because no responses were received to the RFP, staff recommends issuing a Purchase Order to Schweiss Hydraulic and Bi-Fold Doors in the amount of \$55,917.00 as a sole-source procurement. This project is 100% Airport funded to be reimbursed by Commute Air by an Amendment to their lease agreement.

Ms. Thayer moved to approve the issuance of a Purchase Order for the purchase of a hydraulic door for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air to Schweiss Hydraulic and Bi-Fold Doors in the amount of \$55,917.00 as a sole-

source procurement. The motion was adopted unanimously.

10.5 Service contract SC-1273 with Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant")

Ms. Herrmann requested authorization to Award Service contract SC-1273 to Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant"), to provide aviation financial services for financial planning and forecasting, PFC applications and program management, capital program financing, strategic advisory, yearly rates & charges settlement with the Airlines and other aviation financial planning purposes as needed in the amount of \$50,000.

She advised the Airport Consultant renders many aviation financial advisory services and is required by the master bond resolution that the Airport utilize the service of an "Airport Consultant" that meets the following definition: "Airport Consultant" means an independent person or firm or corporation (a) not under the control of the Authority or any airline or air carrier landing at the Airport on a routine basis, and (b) who shall have a widely known and favorable reputation for special skill, knowledge and experience in methods of the development, operation and management of airports of the approximate size and character as the proprieties constituting the Airport System. This contract is 100% Airport funded.

Ms. O'Connor moved to authorize the Award of Service contract SC-1273 to Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant"), to provide aviation financial services for financial planning and forecasting, PFC applications and program management, capital program financing, strategic advisory, yearly rates & charges settlement with the Airlines and other aviation financial planning purposes as needed in the amount of \$50,000. The motion was adopted unanimously.

11. Authorization of Change Orders

11.1 Change Order No. 21: Authorization to Award Contract Change Order No. 21 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC

Mr. LaClair requested authorization to Award Contract Change Order No. 21 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC in the amount of \$99,028.

He advised this Change Order includes additional site investigation for the hydrodynamic separator, additional removal work to accommodate the east mat slab and replacement of an unknown 4" dia. sanitary sewer line.

Mr. Iselin moved to approve Change Order No. 21 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC in the amount of \$99,028. The motion was adopted **unanimously**.

11.2 Change Order No. 13: Authorization to Award Contract Change Order No. 13 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC

Mr. LaClair recommended authorization to award Change Order No. 13 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in a CREDIT amount of (\$548,936).

He advised this Change Order includes modifications to the storefront structural steel installation, curtain wall revisions, IT Room 303/403 wall modifications and several small revisions. There is also a Credit being taken for the reduction in scope of work involved for the sidewalk canopy.

Mr. Iselin moved to approve Change Order No. 13 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in a credit amount of (\$548,936). The motion was adopted unanimously.

12. Authorization of Federal and State Grants

13. Informational

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

Mr. Iselin made a motion to go into executive session at 9:50 a.m. to discuss:

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual

There was no action being taken and no further business, the meeting was adjourned at 11:30 a.m.

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AGENDA
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 - 10.2 Amendment No. 3 for Contract No. 1153-I Construction Inspection services for Pre-TSA Terminal Expansion with Creighton Manning Engineering, LLP.**
 - 10.3 CORRECTION - Annual Service Contract: Authorization to Award One Year Extension to Contract No. SC-1045 Maintenance & Testing Services of the Fire Detection, Alarm & Suppression System with Johnson Controls Fire Protection, LP**
 - 10.4 Purchase Order to Schweiss Hydraulic and Bi-Fold Doors as a sole source purchase of hydraulic door for the E-175 aircraft by increasing the height of the clear opening for the tail of the aircraft as requested by our tenant, Commute Air.**
 - 10.5 Service contract SC-1273 with Frasca & Associates, LLC as the Authority's Aviation Financial Consultant ("Airport Consultant")**
- 11. Authorization of Change Orders**
 - 11.1 Change Order No. 21: Authorization to Award Contract Change Order #20 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC**
 - 11.2 Change Order No. 13: Authorization to Award Contract Change Order No. 12 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.**
- 12. Authorization of Federal and State Grants**
- 13. Informational**

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual



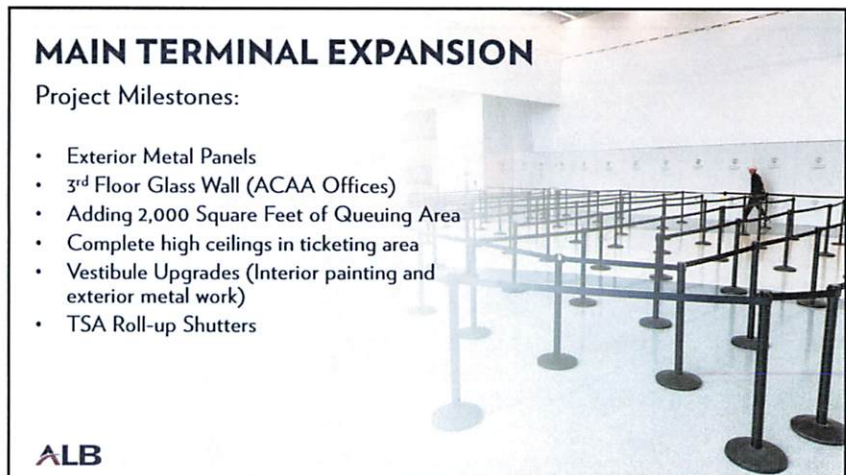
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4

MAIN TERMINAL EXPANSION

Project Milestones:

- Exterior Canopy Work
- Elevator 4 & 5 complete, with access to North Parking Garage
- Additional work elements under review

ALB

5

DEPARTURE HALL

Phase 4 Work Commences

ALB

6

DEPARTURE HALL

Phase 4 Work Commences

ALB

7

DEPARTURE HALL

New Temporary Construction Walls

ALB

8



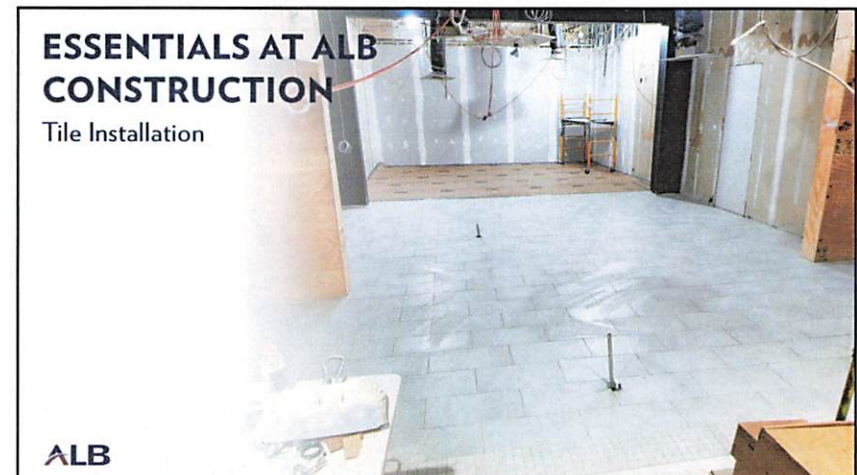
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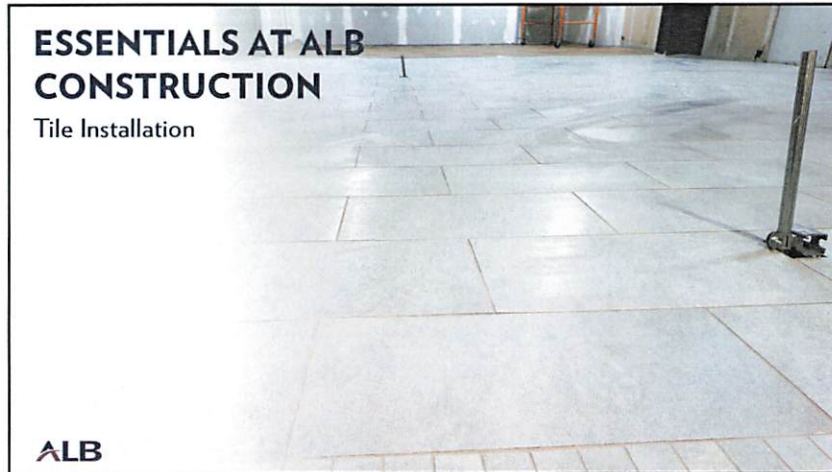
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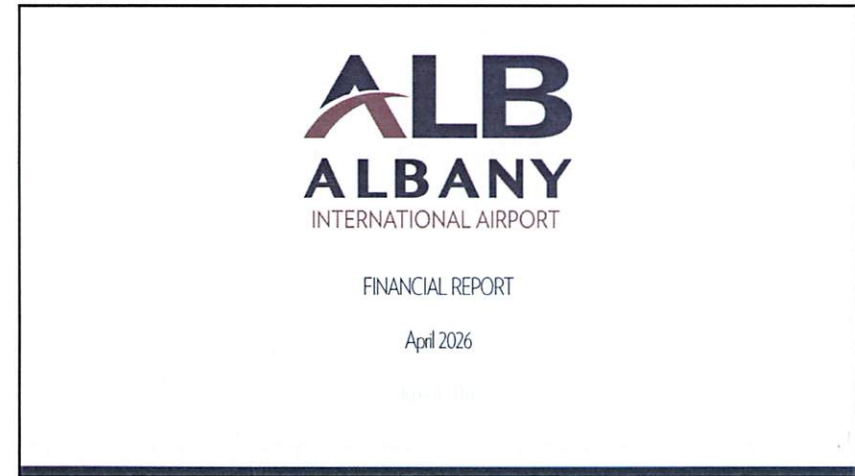
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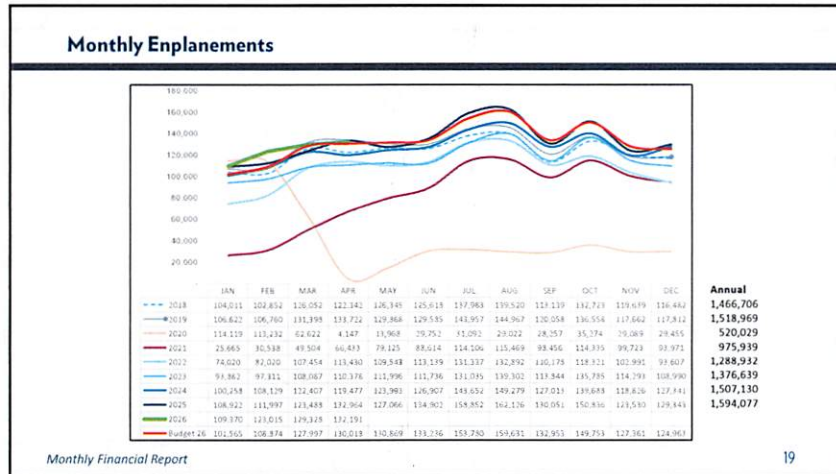
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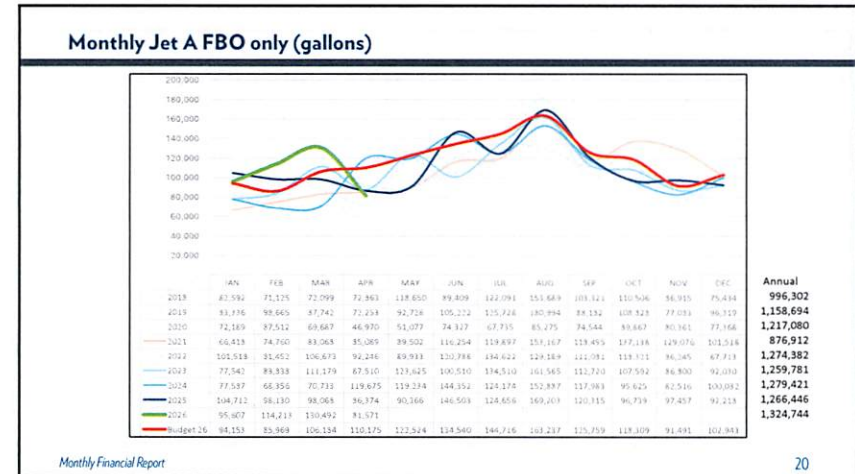
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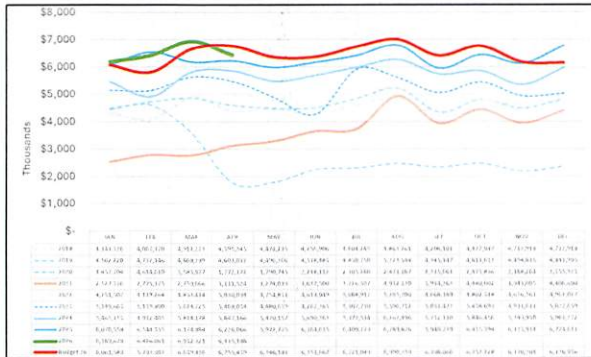


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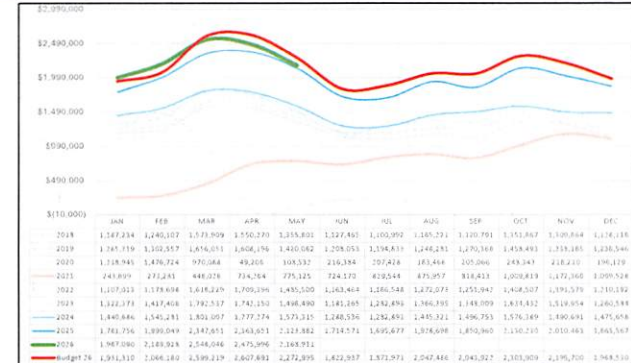
Operating Revenue (including FBO)



Monthly Financial Report

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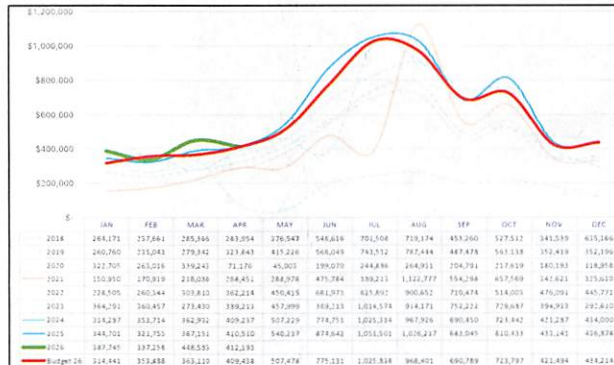
Parking Revenues



Monthly Financial Report

22

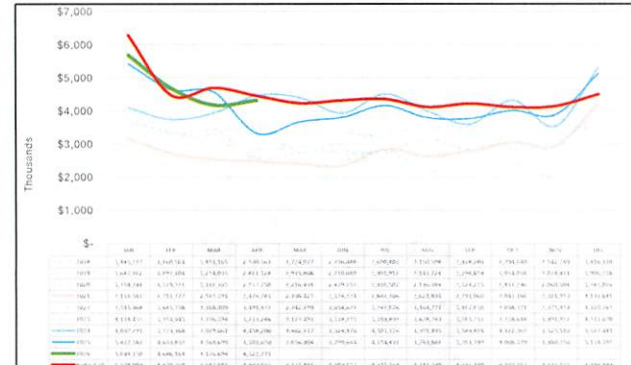
Rental Car Revenues



Monthly Financial Report

23

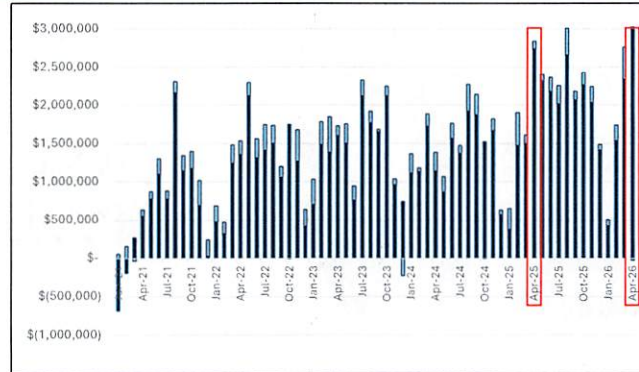
Operating Expense (including FBO)



Monthly Financial Report

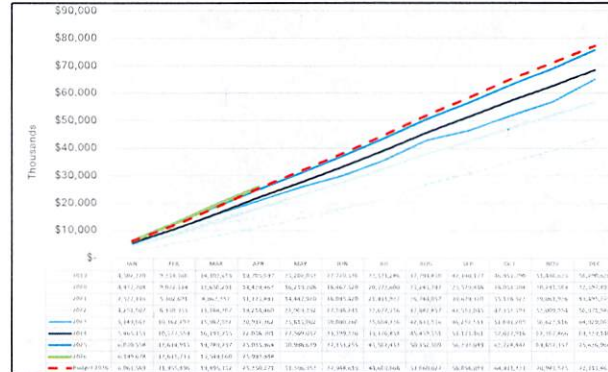
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Operating Net Profit, Airport and FBO



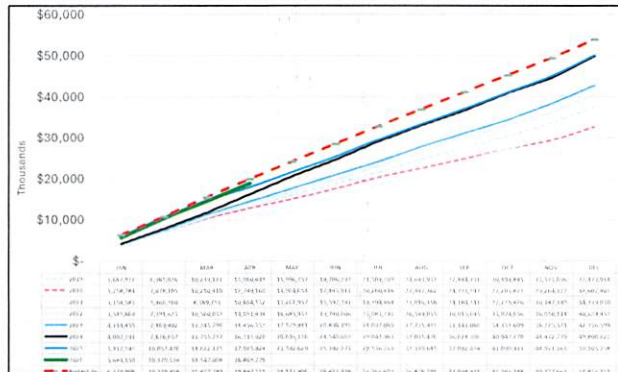
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YTD Operating Revenue (excluding CARES) vs. YTD Budget (including FBO)



26

YTD Operating Expense vs. YTD Budget (including FBO)



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Line of Credit Draws

Line of Credit Activity						
LOC Draw	Draw Date	Amount	Repayment Date	Partial Repayment Amount	Partial Repayment Date	Current LOC Balance
LOC Draw 01	8-Mar-24	\$ 584,381.73	12-Aug-24			
LOC Draw 02	8-Mar-24	761,816.97	2-Apr-24			
LOC Draw 03	20-Mar-24	909,655.74	4-Jul-24			
LOC Draw 04	9-May-24	2,152,308.12	1-Jul-24			
LOC Draw 05	9-May-24	1,285,737.86	1-Jul-24			
LOC Draw 06	18-Jun-24	2,588,897.15	2-Oct-24			
LOC Draw 07	14-Jun-24	2,337,750.23	2-Oct-24			
LOC Draw 08	22-Aug-24	4,055,312.75	16-Oct-24			
LOC Draw 09	15-Nov-24	3,159,332.20	10-Jan-25			
LOC Draw 10	23-Dec-24	1,544,653.15				
LOC Draw 11	16-Jan-25	1,685,137.75				
LOC Draw 12	27-Feb-25	1,687,598.47	27-Mar-25			
LOC Draw 13	27-Feb-25	1,342,431.04	18-Apr-25			
LOC Draw 14	5-Mar-25	1,104,266.22	18-Apr-25			
LOC Draw 15	5-Mar-25	1,368,011.17	18-Apr-25			
LOC Draw 16	28-Apr-25	618,447.81				
LOC Draw 17	23-Jun-25	579,232.10	2-Jun-25			
LOC Draw 18	23-Jun-25	391,833.11	2-Jun-25			
LOC Draw 19	22-Sep-25	937,919.23				
LOC Draw 20	22-Sep-25	1,099,420.41	14-Nov-25			
LOC Draw 21	23-Aug-25	328,550.42	4-Sep-25			
LOC Draw 22	23-Aug-25	1,442,158.62	14-Nov-25			
LOC Draw 23	4-Aug-25	448,729.65	10-Oct-25			
LOC Draw 24	4-Aug-25	2,761,014.98	14-Nov-25			
LOC Draw 25	22-Sep-25	502,138.65	29-Dec-25			
LOC Draw 26	22-Sep-25	1,712,593.32	14-Nov-25			
LOC Draw 27	22-Sep-25	1,547,250.22	14-Nov-25			
LOC Draw 28	9-Dec-25	788,486.03	2-Feb-26			
LOC Draw 29	9-Dec-25	2,438,083.80	13-Apr-26			
LOC Draw 30	18-Jan-26	1,863,455.39	13-Apr-26			
LOC Draw 31	14-Jan-26	1,642,515.80	13-Apr-26			

Monthly Financial Report

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Airline Schedules

Albany International Airport
Airline and Direct Market Flights
For the week of June 7, 2026

AIRLINE	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Alegiant	2	5		1	2	5	1
American	15	16	16	16	16	16	14
Avelo	1	2		1	1	2	1
Breeze	9	9	9	9	9	9	7
Delta	2	2	2	2	2	3	2
Jet Blue	10	11	11	11	11	11	12
Southwest	9	9	9	9	9	9	8
United	49	54	47	49	51	55	45

DIRECT MARKET	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Atlanta	3	3	3	3	3	3	2
Baltimore	5	5	5	5	5	5	5
Charleston	3	3	3	3	3	3	3
Charlotte	1				1		
Charlotte/Concord	2	3	3	3	3	3	2
Chicago-Midway	7	7	7	7	7	7	6
Chicago-O'Hare	1	1	1	1	1	1	1
Dallas/Ft. Worth	2	2	2	2	2	2	2
Denver	4	4	4	4	4	4	4
Detroit	1	2	1	1	1	3	1
Fort Lauderdale							
FL Myers	1			1			1
Myrtle Beach							
Nashville	1	2	1	1	1	2	1
New York LaGuardia	2	2	2	2	2	2	1
Orlando	2	2	2	2	2	2	3
Orlando/Sanford				1			
Philadelphia	5	5	5	5	5	5	4
Punta Gorda	1	1			1	1	
Raleigh Durham	1	1			1	1	
Sarasota Bradenton	1						1
St. Petersburg		1				1	
Tampa							1
Washington/Dulles	4	4	4	4	4	4	4
Washington/Reagan	3	4	4	4	4	4	3
	49	54	47	49	51	55	45

Monthly Financial Report

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GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

Albany County Airport Authority
New York

For the Fiscal Year Beginning

January 01, 2025

ALB

30

THANK YOU

ALB

ALBANY

INTERNATIONAL AIRPORT

Monthly Financial Report

31

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PROJECT DEVELOPMENT



ALB

32

WAYFINDING & PARKING



ALB

33

WAYFINDING & PARKING

Project Scope

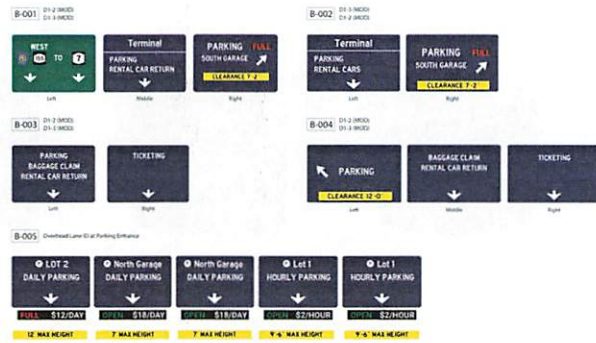
- Phase 1**
- Major Vehicular Routes and Priority Signs
- Phase 2**
- Remaining Major Vehicular Route Signs
 - Secondary Roads
 - Northern Airport Lands
- Phase 3**
- Parking Lots
 - Garage Interior Signage
- Phase 4**
- Exterior Pedestrian Wayfinding

ALB



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WAYFINDING & PARKING



ALB

35

WAYFINDING & PARKING



ALB

36

WAYFINDING & PARKING

F-001

Terminal Parking	
South Garage	OPEN
North Garage	OPEN
Daily Lots	OPEN
Hourly Lots	FULL

F-002

South Garage	
Roof	OPEN
Level 4	OPEN
Level 3	OPEN
Level 2	FULL
Level 1	FULL

F-003

Terminal Parking	
North Garage	OPEN
Daily Lots	OPEN
Hourly Lots	OPEN

ALB

37

ALB

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WAYFINDING & PARKING

ALB

39

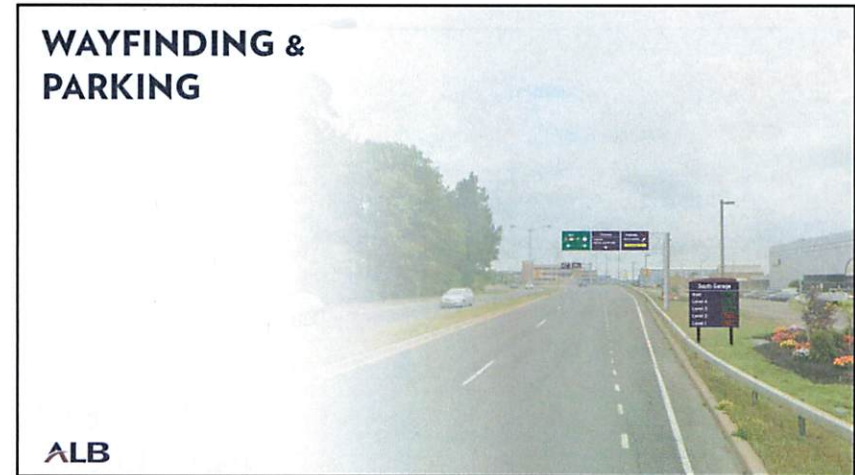
WAYFINDING & PARKING

ALB

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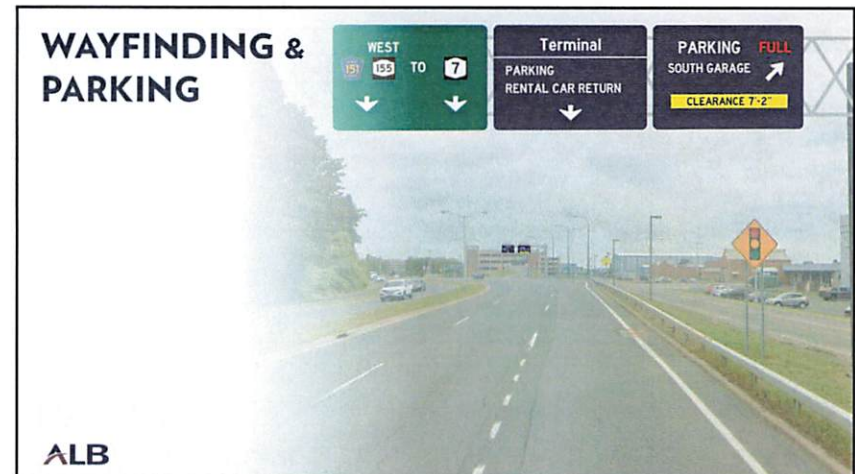
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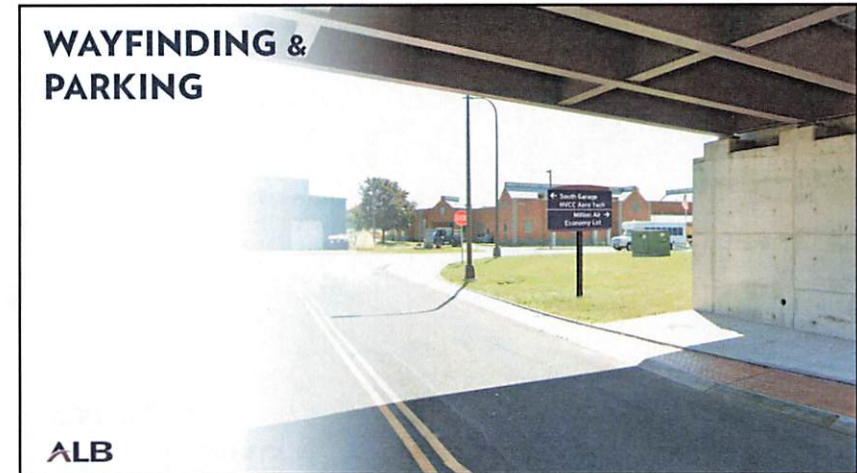
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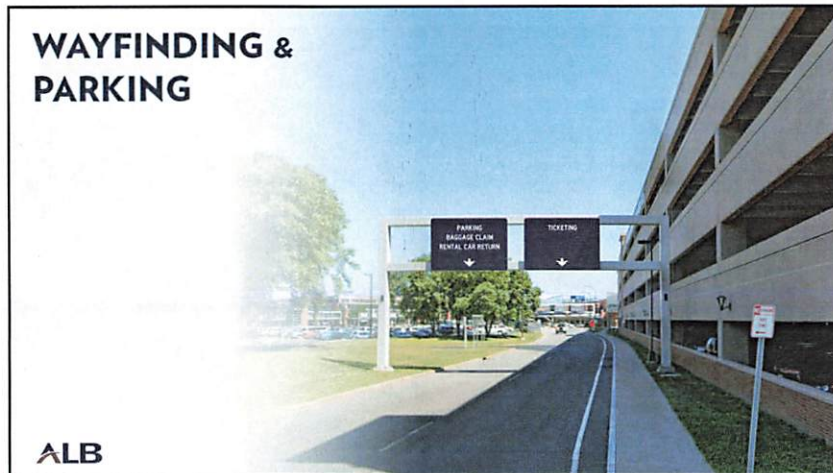
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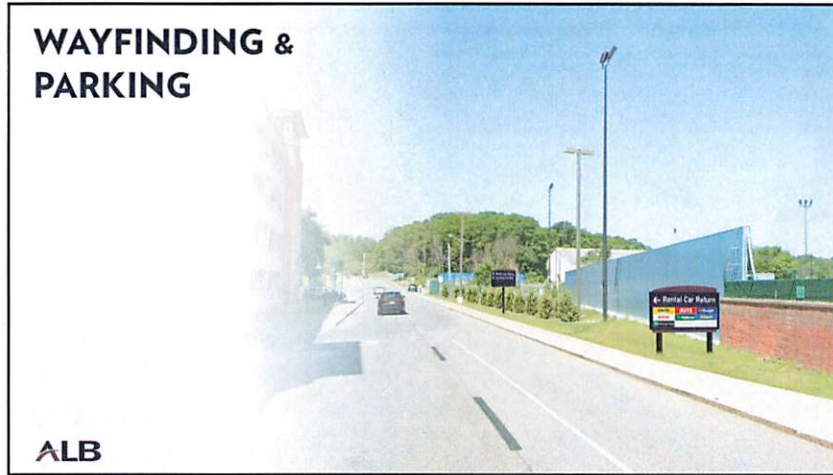
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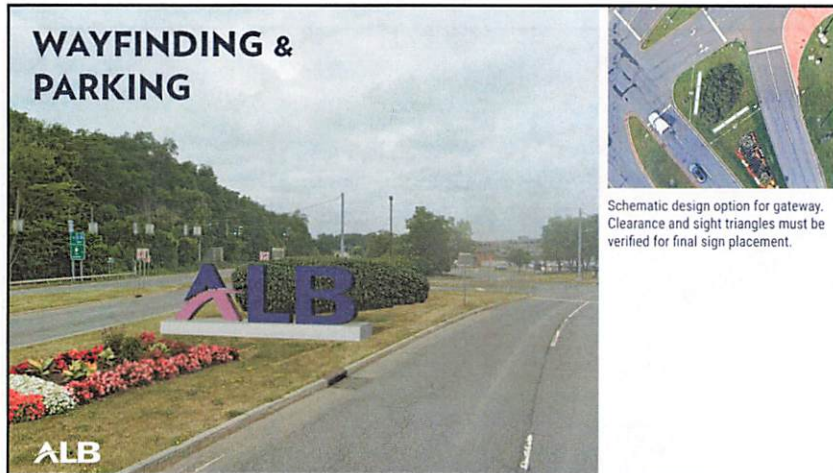
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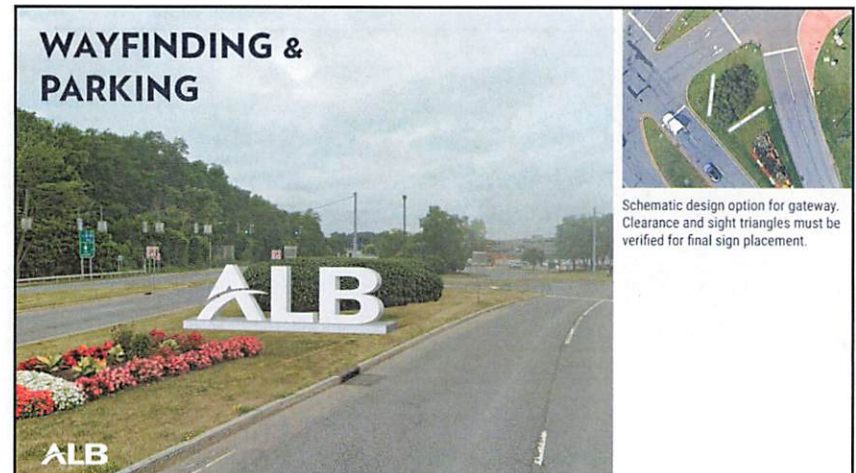
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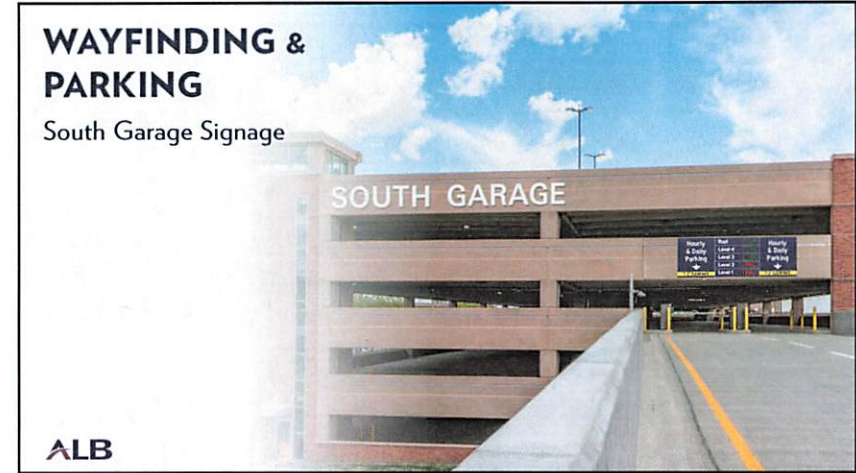
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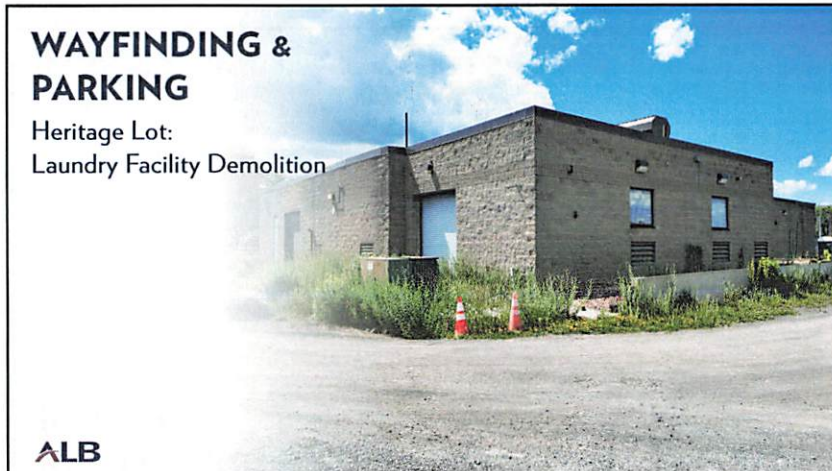
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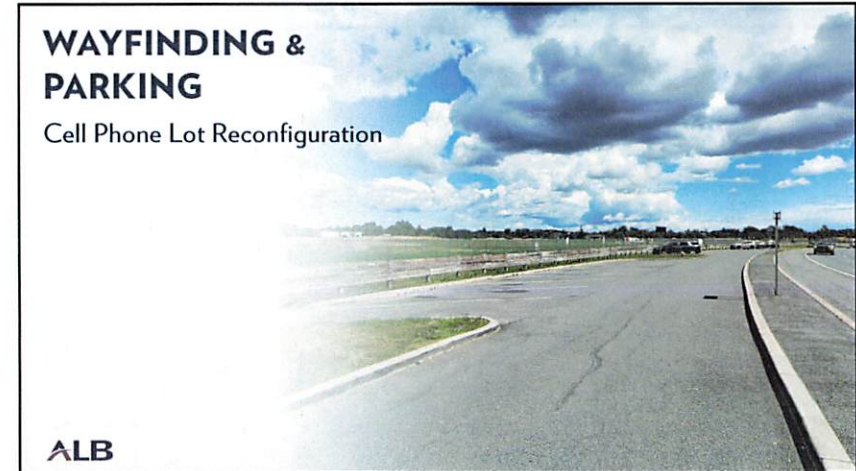
53



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WAYFINDING & PARKING

Economy Lot Parking & Paving

ALB

57

WAYFINDING & PARKING

Consolidated Freight Building Upgrade

ALB

58

CONCOURSE A & GATE EXPANSION

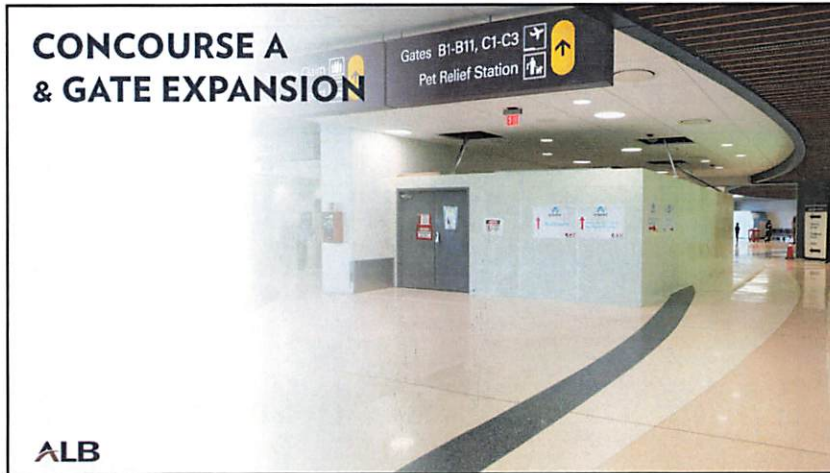
ALB

59

CONCOURSE A & GATE EXPANSION

ALB

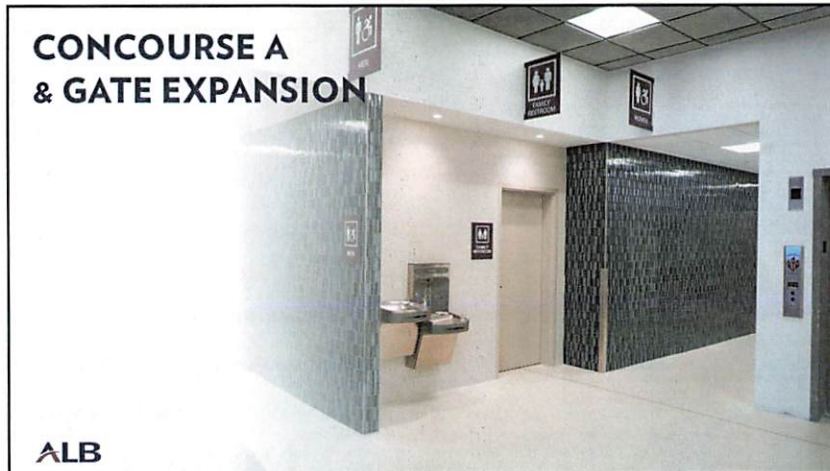
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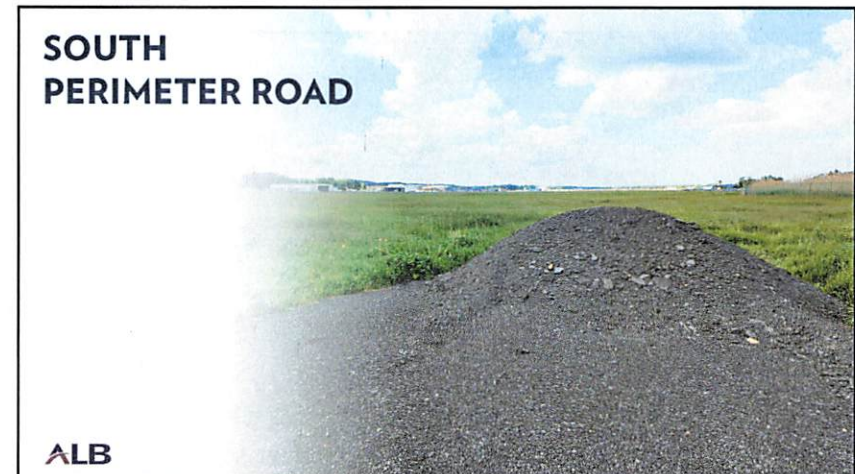
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68



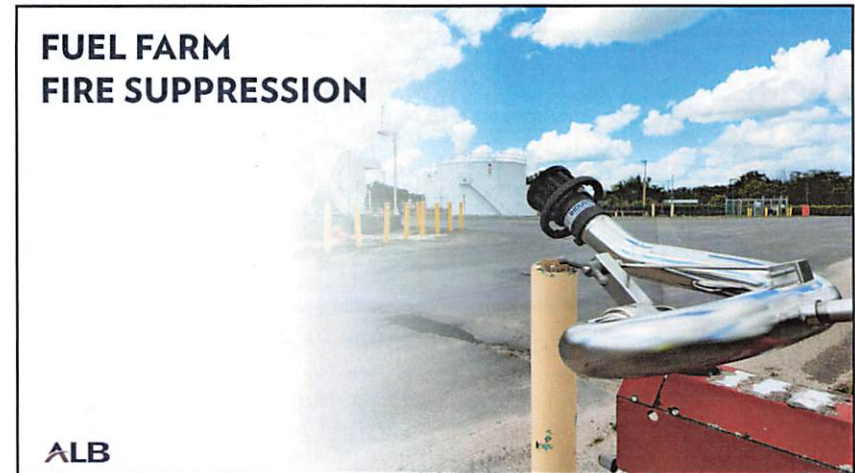
69



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72

RUNWAY 1 MALSR LIGHTS

ALB



73

RUNWAY 1 MALSR LIGHTS

ALB



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TRANSFORMER PROJECT

ALB



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TRANSFORMER PROJECT

ALB



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MAIN TERMINAL APRON DESIGN



ALB

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MAIN TERMINAL APRON DESIGN



ALB

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CONCOURSE B ROOFTOP A/C UNITS



ALB

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COMMUTE AIR HANGAR DOOR RETROFIT

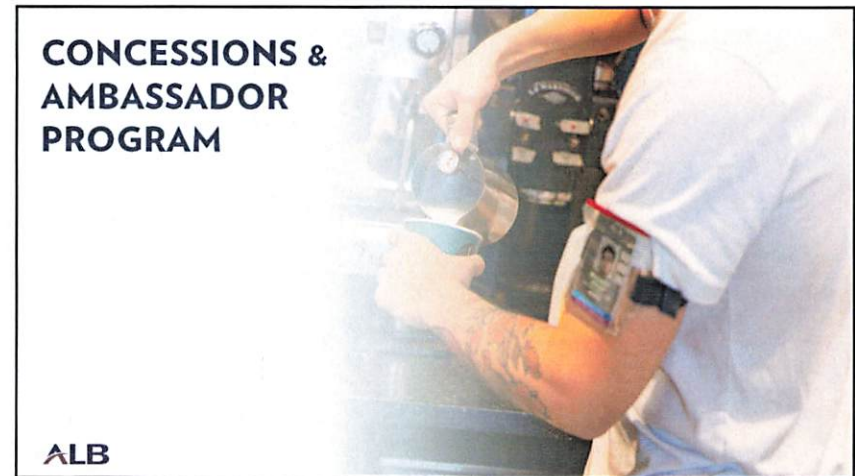


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80



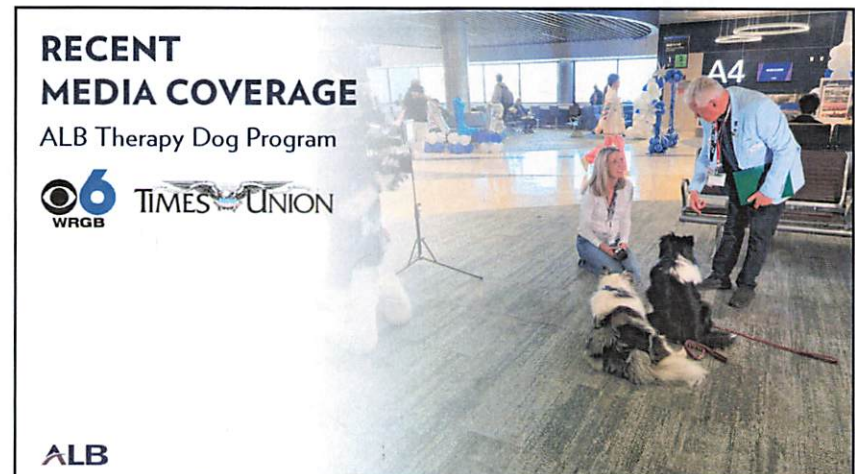
81



82



83



84

RECENT MEDIA COVERAGE
ALB Therapy Dog Program

- Aired in 68 broadcast markets
 - New York City
 - Houston
 - Boston
 - Las Vegas
 - Orlando
 - Anchorage
- Reached an estimated 1 million viewers



ALB

85

RECENT MEDIA COVERAGE
Air Force 2 Touches Down at ALB



ALB

86

RECENT MEDIA COVERAGE
Memorial Day Travel



ALB

87

RECENT MEDIA COVERAGE
Meneely Bell Exhibit Unveiling



ALB

88

RECENT MEDIA COVERAGE

Belmont Stakes Travel



ALB



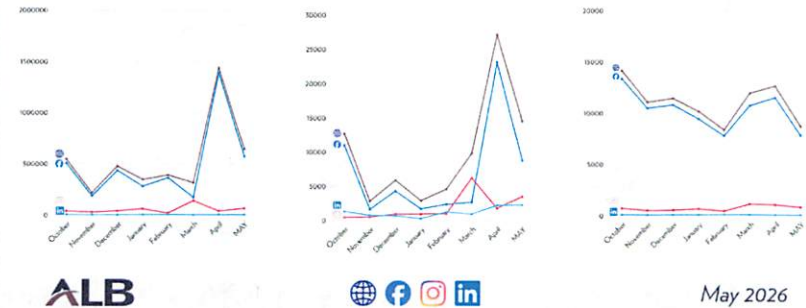
89

SOCIAL MEDIA PERFORMANCE

648,390
Views

14,575
Interactions

8,725
Profile Visits



90

TOP PERFORMING SOCIAL POSTS

TITLE

VIEWS

INTERACTIONS

1) AIR FORCE 2 TOUCHES DOWN AT ALB

- Facebook 280,643 2,212
- Instagram 19,799 807



2) WWII VET'S REMAINS RETURN TO ALB

- Facebook 106,459 1,759
- Instagram 3,306 163



3) AIR FORCE "TOUCH-AND-GO" TRAINING

- Facebook 50,158 773
- Instagram 10,979 635



ALB

May 2026

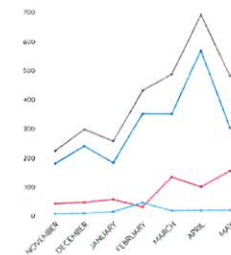
91

SOCIAL MEDIA AUDIENCE

	21,320 Followers
	3,068 Followers
	1,582 Followers
	26,126 Followers

482

New Followers (Net)



ALB

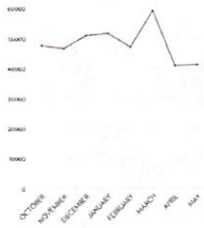
May 2026

92

WEBSITE TRAFFIC

May 2026

41,354
Users



69,745
Sessions



123,367
Page Views



albanyairport.com

93

WEBSITE TRAFFIC

Most Visited Pages (May 2026)

PAGE	VIEWS	% of TOTAL
1) Flights	45,686	37.03%
2) Home Page	25,730	20.86%
3) Parking Map & Info	8,572	6.95%
4) WiFi Survey	7,104	5.76%
5) Parking & Transportation	6,001	4.86%



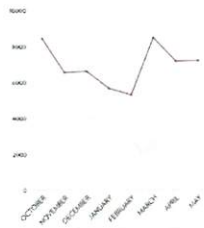
albanyairport.com

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POINTR METRICS

May 2026

7,210
Sessions



4,014
Devices (Users)



129
Avg. Users Per Day



95

FIND YOUR WAY AROUND ALB



Powered by
Pointtr

Scan for digital directions to gates, parking, shuttles, dining, baggage claim and more.



96

SPECIAL EVENTS

ALB Staff Volunteer on 518 Day
May 18, 2026



ALB

97

SPECIAL EVENTS

Fear of Flying Course
June 4, 2026



ALB

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**ART &
CULTURE
PROGRAM**

ALBANY INTERNATIONAL AIRPORT



ALB

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**AIRPORT
PLANNING**

ALB

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Minutes of the Special Meeting of the Albany County Airport Authority

June 10, 2026

Pursuant to notice duly given and posted, the Special meeting of the Albany County Airport Authority was called to order on Monday Wednesday June 10, 2026 @ 10:30 a.m. in Room 22 High Street at the Desmond Hotel, 660 Albany shaker Road, Albany, New York Chairman Samuel A. Fresina with the following present:

MEMBERS PRESENT

Samuel A. Fresina
Steven Heider
Kevin Hicks
Harold Iselin
Sari M. O'Connor
John-Raphael Pichardo
Janet M. Thayer

MEMBERS ABSENT

STAFF

Perry Blanchard, IT Manager, IT AvPorts

ATTENDEES

Laura Gulfo, Esq., Monaco Cooper Lamme & Carr, PLLC.

Chair Fresina noted that there was a quorum.

Executive Session - Attorney-Client Privilege Matters

Mr. Pichardo made a motion to go into executive session at 10:30 a.m. to discuss:

ES-1 – Pursuant to Open Meetings Law §105(1)(f), to discuss a matter involving a particular person.

The motion was adopted unanimously.

There being no further business and no action taken, the meeting was adjourned at 1:26 p.m.

ALBANY COUNTY AIRPORT AUTHORITY

SPECIAL MEETING

June 10, 2026

Executive Session - Attorney-Client Privilege Matters

ES-1 – Pursuant to Open Meetings Law §105(1)(f), to discuss a matter involving a particular person.

AGENDA ITEM NO. 3

Communications and Report of Chief Executive Officer

AGENDA ITEM NO. 4

Chief Operating Officer

AGENDA ITEM NO. 5

Chief Financial Officer



Albany County Airport Authority

Monthly Financial Report

As of May 31, 2026



May 2026 Financial Performance

INTRODUCTION

The attached report includes the Airport's May 2026 statistical highlights, financial information, and operating information. This financial information is presented for the purposes of comparing budget to actual results and for indicating generally how revenues and expenses have compared to budgeted revenues and expenses through May 2026. The financial information presented herewith is prepared on the Albany County Airport Authority's budgetary basis of accounting. The information provided in this report does not include a forecast of the effects of the final settlement based upon the calculation provided for in the 2026 Airport Use and Lease Agreement or make any provision for accrual of funds owed to or from the Signatory Airlines. *This report includes preliminary operating and performance statistics and financial forecasts based upon the budgetary basis of accounting estimates that involve uncertainties that could result in actual financial results differing materially from preliminary estimates.* This report is divided into the following sections: Statistical Information, Financial Information, Airline Rates & Charges, Airport Revenues, Combined Management Expenses, Other Revenues and Expenses, Airline Incentives, Million Air FBO Operations, Line of Credit, Federal (FAA) & State Grants and Employee Counts.

STATISTICAL INFORMATION

Below are the key performance indicators for ALB through May 2026:

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Enplanements	Current Month	130,869	134,296	2.6%	127,066	5.7%
	Year-to-Date	599,323	628,200	4.6%	604,437	3.9%
Aircraft Seats	Current Month		182,112		158,244	15.1%
	Year-to-Date		807,366		772,723	4.5%
Load Factor	Current Month		74%		80%	-8.2%
	Year-to-Date		78%		78%	-0.5%
Aircraft Operations	Current Month	4,834	5,398	10.4%	4,733	14.1%
	Year-to-Date	20,855	22,951	9.1%	22,003	4.3%
Landed Weight (1,000#)	Current Month	171,140	172,930	1.0%	147,426	17.3%
	Year-to-Date	789,626	755,589	-4.5%	710,317	6.4%
Cargo & Mail (Tons)	Current Month	1,737	1,488	-16.7%	1,539	2.0%
	Year-to-Date	8,123	6,794	-19.6%	7,181	-5.4%

FINANCIAL INFORMATION

Unrestricted working capital has improved by \$11,074,468 since January 1, 2026. Total unrestricted cash as of May 31, 2026 is \$52,725,223, an increase of \$12,082,067 since the beginning of 2026. Unrestricted cash has been used to fund capital activities instead of using the line of credit. With the inflow of capital grants from the FAA, cash was transferred back to the unrestricted accounts which accounts for the increase in unrestricted cash.

	5/31/2026	12/31/2025	Change
Cash	\$52,725,223	\$40,643,156	\$12,082,067
Accounts Receivable	(4,062,970)	6,867,441	(10,930,411)
Prepaid Expenses	542,586	1,426,597	(884,011)
Unrestricted Assets	49,204,839	48,937,194	267,645
Payables from Unrestricted Assets	(4,190,477)	(14,997,300)	10,806,823
Unrestricted Working Capital	<u>\$45,014,362</u>	<u>\$33,939,894</u>	<u>\$11,074,468</u>

The summary of Revenues, Expenses and Net Results shows YTD 2026 results compared to the 2026 budgeted amounts and 2025 actual amounts. The summary shows the YTD net operating results for 2026 are more than the amount budgeted by \$2,444,564. These YTD results do not reflect the adjustments for year-end settlement or reflect other year-end adjustments for 2026 which affect the revenue sharing with the airlines.

	2026 YTD Budget	2026 YTD Actual	2025 YTD Actual	Prior Year Variance
Airport revenues	\$26,506,787	\$27,102,516	\$25,941,616	1,160,900
FBO revenues less cost of sales	3,219,889	3,325,362	3,153,244	172,118
Total operating expenses	(22,242,529)	(21,197,505)	(19,688,849)	(1,508,656)
Operating results	7,484,147	9,230,373	9,406,011	(175,638)
Other revenue and (expenses), net	(1,659,382)	(961,044)	(1,599,005)	637,961
Net results	<u>\$ 5,824,765</u>	<u>\$ 8,269,329</u>	<u>\$ 7,807,006</u>	
Net variances: (2026 Actual to Budget)		<u>\$ 2,444,564</u>		
(2026 Actual to 2025 Actual)				<u>\$ 462,323</u>

Under the revenue sharing formula, the net revenues or deficiency at year-end are split fifty (50) percent to the signatory airlines and fifty (50) percent to the Authority, subject to certain limitations which require the airlines to ensure the Authority's net revenues are not less than 125 percent of its annual debt service requirement.

The summary information above does not reflect the effect of allocating all budget variances in accordance with the Airport Use and Lease Agreement or the potential assessment of charges to meet debt service coverage requirements, and accordingly, does not reflect the amount of an accumulated potential year-end settlement with the signatory airlines.

AIRLINE RATES AND CHARGES

Airline Rates and Charges shown for 2026 are based on the adopted budget and are calculated using the formulas incorporated into the Airline Use and Lease Agreement. Final 2026 rates will be calculated in the final settlement and revenue sharing report. The signatory airlines will be billed or credited for their share of any final variance and the Authority will fund its share of any negative variance from its reserves.

AIRPORT REVENUES

AIRPORT REVENUES for YTD 2026 are \$27,102,516 and are \$595,729 more than the \$26,506,787 budget to date. The main contributors to the increase are landing fees and rental car revenues.

FBO NET OPERATING REVENUES (revenues less cost of sales) for YTD 2026 are \$3,325,362 and are \$105,474 greater than the \$3,219,889 YTD budget.

PUBLIC PARKING REVENUES for YTD 2026 total \$11,372,855 compared to \$10,615,989 in YTD 2025, a 7.1% increase and are \$104,540 less than budgeted for 2026. Parking revenue per passenger increased from \$17.56 in YTD 2025 to \$18.10 in YTD 2026.

RENTAL CAR REVENUES for YTD 2026 total \$2,161,004 compared to \$2,004,354 in YTD 2025 and are \$212,649 higher than budgeted for 2026. Rental car revenue per passenger was \$3.44 in YTD 2026 compared to \$3.32 in YTD 2025.

FOOD AND BEVERAGE REVENUES for YTD 2026 total \$646,011 compared to \$615,359 in YTD 2025 and are \$46,594 higher than budgeted for 2026. Revenue per passenger was \$1.03 in YTD 2026, which is an increase from \$1.02 in YTD 2025.

RETAIL REVENUES for YTD 2026 total \$437,011 compared to \$422,012 in YTD 2025 and are \$10,969 higher than budgeted. Revenue per passenger was \$0.70 in YTD 2026 compared to \$0.70 in YTD 2025.

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Parking	Current Month	\$ 2,272,995	\$ 2,171,795	-4.7%	\$ 2,123,882	2.3%
	Year-to-Date	\$ 11,477,395	\$ 11,372,855	-0.9%	\$ 10,615,989	7.1%
	YTD Rev/Enp	\$ 19.15	\$ 18.10	-5.8%	\$ 17.56	3.1%
Rental Cars	Current Month	\$ 507,478	\$ 575,225	11.8%	\$ 540,237	6.5%
	Year-to-Date	\$ 1,948,355	\$ 2,161,004	9.8%	\$ 2,004,354	7.8%
	YTD Rev/Enp	\$ 3.25	\$ 3.44	5.5%	\$ 3.32	3.7%
Food and Beverage	Current Month	\$ 130,400	\$ 137,429	5.1%	\$ 130,508	5.3%
	Year-to-Date	\$ 599,417	\$ 646,011	7.2%	\$ 615,359	5.0%
	YTD Rev/Enp	\$ 1.00	\$ 1.03	2.7%	\$ 1.02	1.0%
Retail	Current Month	\$ 93,757	\$ 87,598	-7.0%	\$ 85,456	2.5%
	Year-to-Date	\$ 426,352	\$ 437,011	2.4%	\$ 422,012	3.6%
	YTD Rev/Enp	\$ 0.71	\$ 0.70	-2.3%	\$ 0.70	-0.4%

COMBINED MANAGEMENT OPERATING EXPENSES

The airports three operating centers have combined operating expense results (including FBO cost of sales) is as follows:

	2026 YTD Budget	2026 YTD Actual	Budget Variance	2025 YTD Actual	Prior Year Variance
AvPorts	\$16,723,715	\$15,894,199	\$ (829,516)	\$15,014,781	\$ 879,418
Million Air	4,802,442	4,416,638	(385,804)	4,122,753	293,885
Authority	2,586,649	2,747,802	161,153	2,445,095	302,707
Total	\$24,112,806	\$23,058,639	\$ (1,054,167)	\$21,582,629	\$ 1,476,010
Variance			-4.4%		6.8%

OTHER REVENUES AND EXPENSES

Other revenues and expenses when netted together for YTD 2026 are \$698,338 more than budgeted mainly due to more YTD PFCs collections.

AIRLINE INCENTIVES

Airline incentives paid to new entrant carriers or for new route services for YTD through May was \$401,253 compared to \$226,863 for YTD 2025.

MILLION AIR FBO OPERATIONS

The commercial and retail YTD revenues and cost of sales results are as follows:

	2026 YTD Budget	2026 YTD Actual	Budget Variance	2025 YTD Actual	Prior Year Variance
Revenues	\$ 5,090,165	\$ 5,186,496	\$ 96,331	\$ 5,047,023	\$ 139,473
Cost of Sales	(1,870,277)	(1,861,134)	9,143	(1,893,780)	32,646
Net results before O & M Expenses	\$ 3,219,888	\$ 3,325,362	\$ 105,474	\$ 3,153,243	\$ 172,119
			3.3%		5.5%

2026 YTD Net Results before YTD Operating and Maintenance expenses were \$105,474 more than budgeted and \$172,119 more than YTD 2025.

		2026 Budget	2026 Actual	Budget Variance	2025 Actual	% Actual 2026 vs. 2025
Jet A	Current Month		122,524	104,345	-17.4%	90,366 15.5%
	Year-to-Date		519,005	526,228	1.4%	477,650 10.2%
AvGas	Current Month		7,753	8,364	7.3%	6,140 36.2%
	Year-to-Date		25,556	28,824	11.3%	23,772 21.3%
Deicing Gallons Sprayed	Current Month		-	-	0.0%	- 0.0%
	Year-to-Date		50,258	44,479	-13.0%	34,688 28.2%
Deicing Gallons Consortium	Current Month		-	-	0.0%	- 0.0%
	Year-to-Date		46,320	73,601	37.1%	48,128 52.9%

Operating expenses, not including the cost of retail sales, for YTD 2026 were \$336,661 less than budgeted. A statement of FBO Results is included.

LINE OF CREDIT

On February 28, 2024 the Authority closed on a \$30 million line of credit with M&T Bank to provide cash to help fund Authority payments on the terminal connector project until the reimbursements from the NYS DOT and FAA are received. Below is the activity on the line of credit:

	Draw Date	Amount	Repayment Date	Partial Repayment Amount	Partial Repayment Date	Partial Repayment Amount	Partial Repayment Date	Current LOC Balance
LOC Draw 01	8-Mar-24	\$ 984,381.73	12-Aug-24					
LOC Draw 02	8-Mar-24	761,816.97	2-Apr-24					
LOC Draw 03	20-Mar-24	959,655.24	8-Apr-24					
LOC Draw 04	9-May-24	2,152,308.12	1-Jul-24					
LOC Draw 05	9-May-24	1,285,737.86	1-Jul-24					
LOC Draw 06	14-Jun-24	2,586,897.15	2-Oct-24					
LOC Draw 07	14-Jun-24	2,337,750.23	2-Oct-24					
LOC Draw 08	22-Aug-24	4,055,372.75	16-Oct-24					
LOC Draw 09	15-Nov-24	3,159,332.20	10-Jan-25					
LOC Draw 10	23-Dec-24	1,554,653.15		293,829.45	15-Jul-25	1,260,823.70	14-Nov-25	
LOC Draw 11	16-Jan-25	1,045,137.75		197,531.03	15-Jul-25	847,606.72	14-Nov-25	
LOC Draw 11	16-Jan-25	1,667,596.47	27-Mar-25					
LOC Draw 12	27-Feb-25	875,236.80		165,419.76	15-Jul-25	709,817.04	14-Nov-25	
LOC Draw 12	27-Feb-25	1,342,431.04	18-Apr-25					
LOC Draw 13	5-Mar-25	1,104,266.22	18-Apr-25					
LOC Draw 13	5-Mar-25	1,366,011.17	18-Apr-25					
LOC Draw 14	28-Apr-25	618,447.81		116,886.64	15-Jul-25	501,561.17	14-Nov-25	
LOC Draw 14	28-Apr-25	579,232.10	2-Jun-25					
LOC Draw 15	12-May-25	391,933.11	2-Jun-25					
LOC Draw 15	12-May-25	937,919.23		177,266.73	15-Jul-25	760,652.50	14-Nov-25	
LOC Draw 16	28-May-25	896,225.85	15-Jul-25					
LOC Draw 16	28-May-25	1,099,420.41	14-Nov-25					
LOC Draw 17	23-Jun-25	326,556.42	4-Sep-25					
LOC Draw 17	23-Jun-25	1,442,159.62	14-Nov-25					
LOC Draw 18	4-Aug-25	448,729.65	30-Oct-25					
LOC Draw 18	4-Aug-25	2,761,014.98	14-Nov-25					
LOC Draw 19	22-Sep-25	502,138.65	29-Dec-25					
LOC Draw 19	22-Sep-25	1,712,359.32	14-Nov-25					
LOC Draw 19	22-Sep-25	1,547,250.22	14-Nov-25					
LOC Draw 20	9-Dec-25	788,486.03	2-Feb-26					
LOC Draw 20	9-Dec-25	2,438,083.80	13-Apr-26					
LOC Draw 21	14-Jan-26	1,863,455.39	13-Apr-26					
LOC Draw 21	14-Jan-26	1,642,515.80	13-Apr-26					
Outstanding								\$ -

The line of credit renewed on February 28, 2025 with a two year term expiring on February 28, 2027.

FEDERAL (FAA) & NYS DOT GRANTS

The Authority accepts various FAA and NYS DOT grants to fund capital improvements at the Airport. Below is the status of the current grants as of May 31, 2026:

FAA Grants:	FAA Grant #	Grant Amount	Balance
Acquire Snow Removal Equipment	147-2021	\$ 1,537,635	\$ -
American Rescue Plan Act (ARPA)	148-2022	\$12,113,224	\$ -
Rehabilitate Rwy 10/28 & Taxiway C	150-2022	\$ 7,144,824	\$ -
Replace ATCT HVAC & Roof	151-2023	\$ 2,000,000	\$ 228,206
Reconstruct Terminal A & 2 PBBs	152-2025	\$10,600,000	\$ 1,336,944
Rehabilitate Rwy 1/19 & Perimeter Road	153-2025	\$ 9,326,858	\$ 1,374,758
Reconstruct 60,000 of Existing Terminal	154-2026	\$21,915,184	\$ 6,814,565
Reconstruct General Aviation Apron	155-2026	\$12,936,210	\$12,133,118
Reconstruct General Aviation Apron Ph II	156-2026	\$ 5,390,559	\$ 5,390,559

New York State DOT Grants:	State Grant #	Grant Amount	Balance
Rehabilitate Rwy 10/28 & Taxiway C	1A00.30	\$ 394,777	\$ -
Replace ATCT HVAC & Roof	1A00.31	\$ 52,632	\$ 52,632
Rehabilitate Rwy 1/19 & Perimeter Road	1A00.32	\$ 518,159	\$ 518,159
Reconstruct Terminal A & 2 PBBs	1A00.33	\$ 278,948	\$ 278,948
Reconstruct 60,000 of Existing Terminal	1A00.34	\$ 1,217,510	\$ 1,217,510
Construct 1,900 SY Deice pad & Rehabilitate 58,100 SY of GA Apron	1A00.35	\$ 718,679	\$ 718,679
Rehabilitate Elevators	1A00.94	\$ 1,612,560	\$ 1,080,009
Terminal Expansion Connector	1A00.95	\$60,000,000	\$14,211,900

EMPLOYEE COUNTS

	2025		2026						Variance Budget vs.
	Budget	Dec-25	Budget	Jan-26	Feb-26	Mar-26	Apr-26	May-26	May-26
AvPorts:									
Airfield	29.5	22.5	31.5	19.5	21.5	21.5	21.5	19.5	12.0
Terminal	41.0	33.0	46.0	31.0	37.0	37.0	37.0	38.0	8.0
Loading Bridges	3.0	3.0	3.0	3.0	3.0	3.0	3.0	3.0	-
Parking	33.0	29.0	40.5	28.5	28.5	29.5	28.5	28.5	12.0
Curbside Security	3.0	4.0	3.0	4.0	4.0	3.0	3.0	3.0	-
ARFF	26.0	25.0	26.0	25.0	25.0	25.0	25.0	24.0	2.0
Operations	22.0	17.0	22.0	17.0	17.0	18.0	19.0	18.0	4.0
Vehicles & Equipment	12.0	9.0	12.0	9.0	8.0	9.0	9.0	10.0	2.0
Administration	9.5	7.5	8.7	7.5	7.5	7.5	7.5	7.5	1.2
Total AvPorts Positions	179.0	150.0	192.7	144.5	151.5	153.5	153.5	151.5	41.2
Million Air:									
Commercial	11.0	11.0	14.0	14.0	14.0	14.0	14.0	14.0	-
General Aviation	22.0	22.0	23.0	21.0	21.0	21.0	21.0	23.0	-
Administration	5.0	4.0	5.0	5.0	5.0	5.0	5.0	5.0	-
Total Million Air Positions	38.0	37.0	42.0	40.0	40.0	40.0	40.0	42.0	-
Authority Positions	22.0	20.0	20.0	20.0	20.0	20.0	20.0	20.0	-
Total Positions	239.0	207.0	254.7	204.5	211.5	213.5	213.5	213.5	41.2

Albany International Airport
Airline and Direct Market Flights
For the week of July 12, 2026

<u>AIRLINE</u>	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Allegiant	2	5		2	2	5	2
American	15	16	15	16	16	16	13
Avelo	1	1			1	1	
Breeze	2	2		1	2	2	1
Delta	9	9	9	9	9	9	8
Jet Blue	2	3	2	2	2	3	2
Southwest	10	11	11	11	11	11	12
United	9	9	9	9	9	9	9
	50	56	46	50	52	56	47

<u>DIRECT MARKET</u>	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Atlanta	3	3	3	3	3	3	3
Baltimore	5	5	5	5	5	5	5
Charleston	1	1			1	1	
Charlotte	3	3	3	3	3	3	3
Charlotte/Concord	1	1			1	1	
Chicago-Midway	2	3	3	3	3	3	2
Chicago-O'Hare	7	7	7	7	7	7	7
Dallas/Ft. Worth	1	1	1	1	1	1	1
Denver	2	2	2	2	2	2	2
Detroit	4	4	4	4	4	4	4
Fort Lauderdale	1	3	1	1	1	3	1
Ft. Myers				1			1
Myrtle Beach		1				1	1
Nashville	1	2	1	1	1	2	1
New York LaGuardia	2	2	2	2	2	2	1
Orlando	2	2	2	2	2	2	3
Orlando/Sanford	1				1		
Philadelphia	5	5	4	5	5	5	4
Punta Gorda	1	1			1	1	
Raleigh Durham	1	1			1	1	
Sarasota Bradenton				1			1
St. Petersburg		1		1		1	
Tampa							1
Washington/Dulles	4	4	4	4	4	4	4
Washington/Reagan	3	4	4	4	4	4	2
	50	56	46	50	52	56	47

Albany County Airport Authority

Statements of Net Position

	May 31, 2026	May 31, 2025
<u>ASSETS</u>		
CURRENT ASSETS		
Unrestricted Assets		
Cash and Cash Equivalents	\$15,186,915	\$7,173,601
Development Fund	37,538,308	31,219,643
Accounts Receivable	(7,048,289)	1,489,195
Leases	2,985,319	2,483,902
Prepaid Expenses	542,586	635,054
Total Unrestricted Assets	49,204,839	43,001,395
Restricted Assets		
Operating and Renewal Reserves	10,012,511	9,662,326
CFC Funds	513,724	495,756
Capital Funds	7,227,380	13,991,525
PFC Funds	4,884,760	7,950,341
Revenue Bond Funds	10,239,299	11,564,470
FAA Restricted Funds	232,803	224,661
Concession Improvement Funds	798,068	770,156
Total Restricted Assets	33,908,545	44,659,235
Total Current Assets	83,113,384	87,660,630
NON-CURRENT ASSETS		
Capital Assets	345,017,732	309,622,411
Lease Receivable	9,766,831	13,832,941
Prepaid Expenses	147,926	163,361
Total Non-Current Assets	354,932,489	323,618,713
Total Assets	438,045,873	411,279,343
<u>DEFERRED OUTFLOWS OF RESOURCES</u>		
Refunding	205,262	386,207
OPEB Expenses	324,737	622,429
Pension Expenses	731,279	930,867
Total Deferred Outflows of Resources	1,261,278	1,939,503
TOTAL ASSETS AND DEFERRED OUTFLOWS	439,307,151	413,218,846
<u>LIABILITIES AND NET ASSETS</u>		
CURRENT LIABILITIES		
Payable from Unrestricted Assets	4,190,477	6,216,012
Payable from Restricted Assets	19,549,389	23,423,184
Total Current Liabilities	23,739,866	29,639,196
NON-CURRENT LIABILITIES		
Bonds and other debt obligations	33,835,564	42,768,796
Net OPEB Liability	5,714,586	5,894,241
Net Pension Liability - proportionate share	831,005	804,922
Total Non-Current Liabilities	40,381,155	49,467,959
Total Liabilities	64,121,021	79,107,155
<u>DEFERRED INFLOWS OF RESOURCES</u>		
Concession Improvement Funds	1,245,675	1,115,315
OPEB Expenses	603,874	725,677
Pension Expenses	53,781	379,064
Leases	11,860,890	15,194,017
Total Deferred Inflows of Resources	13,764,220	17,414,073
<u>NET POSITION</u>		
Invested in Capital Assets, net of Related Debt	302,143,547	265,568,405
Restricted	22,871,278	22,213,679
Unrestricted	36,407,085	28,915,534
Net Position	361,421,910	316,697,618
TOTAL LIABILITIES, DEFERRED INFLOWS AND NET POSITION	\$ 439,307,151	\$ 413,218,846

Albany County Airport Authority
2026 Summary of Revenues, Expenses and Net Results
For the five months ended May 31, 2026

	2026 Adopted FY Budget	Budget YTD	May 2026 Actual YTD	Variance YTD	Variance %	May 2025 YTD Unaudited	2026 Actual/ Prior Year Variance %
AIRPORT OPERATING REVENUES							
Airline	\$ 14,191,203	\$ 8,708,426	\$ 9,057,384	\$ 348,958	4.0%	\$ 8,853,755	2.3%
Non-Airline	43,420,569	17,798,361	18,045,132	246,771	1.4%	17,087,861	5.6%
Total Revenues	57,611,772	26,506,787	27,102,516	595,729	2.2%	25,941,616	4.5%
AIRPORT OPERATING EXPENSES							
Personal Services	15,047,390	6,207,455	5,599,709	(607,746)	-9.8%	5,434,607	3.0%
Employee Benefits	7,316,856	3,086,353	2,874,477	(211,876)	-6.9%	2,659,789	8.1%
Utilities & Communications	2,865,614	1,385,437	1,540,249	154,812	11.2%	1,294,637	19.0%
Purchased Services	9,084,020	4,645,597	4,578,632	(66,965)	-1.4%	4,426,273	3.4%
Material & Supplies	6,631,003	2,922,139	3,169,527	247,388	8.5%	2,645,202	19.8%
Office	1,168,560	564,243	426,478	(137,765)	-24.4%	344,708	23.7%
Administration	1,181,471	481,140	384,479	(96,661)	-20.1%	414,863	-7.3%
Non-Capital Equipment	18,000	18,000	68,450	50,450	0.0%	239,797	-71.5%
Total Expenses	43,312,914	19,310,364	18,642,001	(668,363)	-3.5%	17,459,876	6.8%
AIRPORT OPERATING RESULTS	14,298,858	7,196,423	8,460,515	1,264,092	17.6%	8,481,740	-0.3%
FBO OPERATING RESULTS	1,836,297	287,724	769,859	482,135	167.6%	924,271	-16.7%
TOTAL OPERATING RESULTS	16,135,155	7,484,147	9,230,374	1,746,227	23.3%	9,406,011	-1.9%
OTHER REVENUES (EXPENSES)							
Interest Earnings	2,241,000	933,750	913,658	(20,092)	-2.2%	961,815	-5.0%
Passenger Facility Charges	3,648,084	1,520,035	2,189,732	669,697	44.1%	1,517,280	44.3%
ACAA Debt Service	(9,940,000)	(4,141,667)	(4,141,667)	-	0.0%	(4,131,775)	0.2%
Insurance Recoveries	-	-	15,925	15,925	0.0%	-	100.0%
Line of Credit Interest	(200,000)	(125,000)	(92,192)	32,808	-26.2%	(121,544)	0.0%
Grant Income	-	-	-	-	0.0%	21,719	0.0%
Improvement Charges	368,400	153,500	153,500	-	0.0%	153,500	0.0%
Total Other Revenues(Expenses)	(3,882,516)	(1,659,382)	(961,044)	698,338	-42.1%	(1,599,005)	-39.9%
INCOME/(LOSS) BEFORE CAPITAL CONTRIBUTIONS	12,252,639	5,824,765	8,269,330	2,444,565	42.0%	7,807,006	5.9%
AIRLINE INCENTIVES	(400,000)	(166,667)	(401,253)	(234,586)	140.8%	(226,863)	76.9%
CAPITAL CONTRIBUTIONS	-	-	6,559,450	6,559,450	0.0%	3,333,226	0.0%
INCREASE (DECREASE) IN NET POSITION	\$ 11,852,639	\$ 5,658,099	\$ 14,427,527	8,769,429	155.0%	10,913,369	32.2%
NET POSITION, BEGINNING OF PERIOD			346,994,383			305,784,249	
NET POSITION, END OF PERIOD			\$ 361,421,910			\$ 316,697,618	
RECONCIATION TO AIRLINE FUNDS REMAINING:							
NET RESULTS BEFORE CAPITAL CONTRIBUTION	12,252,639	5,824,765	8,269,330	2,444,565	42.0%	7,807,006	5.9%
Less: Capital Improvements	(6,000,000)	(2,500,000)	(2,500,000)	-	0.0%	(4,044,255)	-38.2%
Less: Reserve Requirements	66,020	27,508	27,508	-	0.0%	(650,670)	-104.2%
NET RESULTS	6,318,659	3,352,274	5,796,839	2,444,565	72.9%	3,112,081	86.3%
Revenue Sharing:							
Transfer to/from Airlines (50%)	3,159,330	1,676,137	2,898,419	1,222,283	72.9%	1,556,041	86.3%
Authority Share (50%)	3,159,330	1,676,137	2,898,419	1,222,283	72.9%	1,556,041	86.3%
Less: Airline Incentives	(400,000)	(166,667)	(401,253)	(234,586)	140.8%	(226,863)	76.9%
Net Authority Share	\$ 2,759,330	\$ 1,509,470	\$ 2,497,166	\$ 987,696	65.4%	\$ 1,329,178	87.9%

Albany County Airport Authority
Operating Revenues
For the five months ended May 31, 2026

	2026	May 2026				May	2026 Actual/
	Adopted FY Budget	Budget YTD	Actual YTD	Variance YTD	Variance %	2025 YTD Unaudited	Prior Year Variance %
AIRLINE REVENUES							
COMMERCIAL							
Landing Fees-Signatory	\$ 7,550,919	\$ 3,357,460	\$ 3,640,762	\$ 283,302	8.4%	\$ 3,371,714	8.0%
Airline Apron Fees	1,138,138	474,225	499,432	25,207	5.3%	418,266	19.4%
Glycol Disposal Fee	317,500	275,000	271,435	(3,566)	-1.3%	253,771	7.0%
CARGO							
Landing Fees-Signatory	854,000	335,502	312,740	(22,762)	-6.8%	308,647	1.3%
TERMINAL							
Loading Bridges	745,324	310,551	271,733	(38,818)	-12.5%	347,203	-21.7%
Space Rental	3,585,322	3,955,689	4,015,218	59,529	1.5%	4,109,124	-2.3%
Non-Signatory Per Turn Fee	0	0	46,066	46,066	0.0%	45,031	2.3%
TOTAL AIRLINE REVENUES	14,191,203	8,708,426	9,057,384	348,958	4.0%	8,853,755	2.3%
NON-AIRLINE REVENUES							
AIRFIELD							
Tenant Maintenance	43,708	18,212	0	(18,212)	-100.0%	27,375	-100.0%
Total Airfield	43,708	18,212	0	(18,212)	-100.0%	27,375	-100.0%
TERMINAL							
Utility Reimbursement	44,155	17,787	18,297	510	2.9%	16,666	9.8%
Tenant Maintenance	24,000	10,000	(18,401)	(28,401)	-284.0%	0	0.0%
Space Rent - Non Airline	196,915	82,048	96,669	14,621	17.8%	103,401	-6.5%
Space Rent - Fixed Non Airline	565,554	235,648	263,236	27,588	11.7%	235,648	11.7%
Food & Beverage	1,596,810	599,417	646,011	46,594	7.8%	615,359	5.0%
Retail	1,059,270	426,042	437,011	10,969	2.6%	422,012	3.6%
Advertising	0	0	1,500	1,500	0.0%	0	0.0%
ATM	14,480	6,033	6,010	(24)	-0.4%	5,993	0.3%
Operating Permits	395,253	169,485	192,612	23,127	13.6%	193,789	-0.6%
Vending Machines	19,800	8,250	7,607	(643)	-7.8%	8,204	-7.3%
Baggage Cart Rentals	15,000	6,250	(1,885)	(8,135)	-130.2%	5,973	-131.6%
Total Terminal	3,931,237	1,560,960	1,648,666	87,706	5.6%	1,607,044	2.6%
GROUND TRANSPORTATION							
Parking	25,731,850	11,477,395	11,372,855	(104,540)	-0.9%	10,615,989	7.1%
Rental Cars	6,988,020	1,948,355	2,161,004	212,649	10.9%	2,004,354	7.8%
Access Fees	0	0	0	0	0.0%	65,005	-100.0%
TNCs	408,000	170,000	192,107	22,107	13.0%	179,063	7.3%
Garage Space Rent	93,294	38,872	38,862	(10)	0.0%	36,505	6.5%
Garage Kiosk Rent	21,600	9,000	9,000	0	0.0%	9,000	0.0%
Total Ground Transportation	33,242,764	13,643,623	13,773,828	130,205	1.0%	12,909,916	6.7%
OTHER AIRPORT							
Telephone System - Tenants	45,916	19,132	18,571	(561)	-2.9%	19,246	-3.5%
Building Rental	105,752	31,764	31,764	0	0.0%	31,525	0.8%
Control Tower Rental	824,812	342,745	342,745	0	0.0%	329,436	4.0%
Air Cargo Facility	1,315,376	548,074	543,777	(4,296)	-0.8%	548,074	-0.8%
State Executive Hangar	1,247,083	519,618	519,618	0	0.0%	519,618	0.0%
T Hangars	195,960	81,650	72,296	(9,354)	-11.5%	65,748	10.0%
Tie Downs	1,680	700	1,922	1,222	174.6%	701	174.2%
Industrial Park	627,302	257,730	292,259	34,529	13.4%	261,883	11.6%
Land Rental	391,994	161,368	159,718	(1,650)	-1.0%	169,069	-5.5%
Hangar Rental	1,013,693	417,759	417,429	(331)	-0.1%	400,032	4.3%
Antenna Space Rental	86,006	32,525	35,787	3,263	10.0%	35,220	1.6%
Internet and Cable Access	2,660	1,275	1,275	0	0.0%	1,275	0.0%
Fingerprinting	45,600	19,000	19,314	314	1.7%	20,776	-7.0%
Tenant Maintenance	998	417	0	(417)	-100.0%	0	0.0%
Ebay/Scrap/Equipment Sales	5,000	2,083	2,093	10	0.5%	14,091	-85.1%
Utility Reimbursement	176,030	89,727	139,168	49,442	55.1%	99,614	39.7%
Reimbursement of Property Taxes	45,000	20,000	11,598	(8,402)	-42.0%	19,919	-41.8%
Other	72,000	30,000	13,303	(16,697)	-55.7%	7,298	82.3%
Total Other Airport	6,202,860	2,575,567	2,622,638	47,071	1.8%	2,543,526	3.1%
TOTAL NON AIRLINE REVENUES	43,420,569	17,798,361	18,045,132	246,771	1.4%	17,087,861	5.6%
TOTAL REVENUES	\$ 57,611,772	\$ 26,506,787	\$ 27,102,516	\$ 595,729	2.2%	\$ 25,941,616	4.5%

Albany County Airport Authority
FBO Results
For the five months ended May 31, 2026

	2026 Adopted FY Budget	May 2026				May 2025 YTD Unaudited	2026 Actual/ Prior Year Variance %
	Budget YTD	Actual YTD	Variance YTD	Variance %			
REVENUES							
Retail Fuel							
Jet A Fuel Sales	\$ 6,167,000	\$ 2,264,542	\$ 2,023,569	\$ (240,973)	-10.6%	\$ 1,984,806	2.0%
AvGas Fuel Sales	462,400	159,552	180,399	20,847	13.1%	130,668	38.1%
Commercial AvGas Fuel Sales	18,000	7,500	5,843	(1,657)	-22.1%	4,992	17.1%
Auto & Diesel Fuel Sales	290,000	146,753	166,363	19,610	13.4%	132,523	25.5%
Retail Fuel Sales	6,937,400	2,578,348	2,376,175	(202,173)	-7.8%	2,252,989	5.5%
Into Plane Fees	875,000	337,310	332,190	(5,120)	-1.5%	335,045	-0.9%
Fuel Farm Fees	1,230,000	476,637	445,196	(31,441)	-6.6%	469,754	-5.2%
General Aviation Landing Fees	482,500	157,500	167,760	10,260	6.5%	166,047	1.0%
Aircraft Parking Fees	650,000	220,000	311,018	91,018	41.4%	195,218	59.3%
Deicing Services	1,603,790	1,081,350	1,228,602	147,252	13.6%	1,341,002	-8.4%
FBO Properties	441,344	193,521	239,505	45,984	23.8%	251,425	-4.7%
FBO Services	135,500	45,500	86,050	40,550	89.1%	35,543	142.1%
TOTAL REVENUES	12,355,534	5,090,165	5,186,496	96,331	1.9%	5,047,023	2.8%
COST OF SALES							
Fuel Costs - Jet A	2,107,000	813,836	681,629	(132,206)	-16.2%	845,235	-19.4%
Fuel Discounts - Jet A	150,000	39,078	46,442	7,364	18.8%	55,941	-17.0%
Fuel Costs - SAF	0	0	0	0	0.0%	0	0.0%
Fuel Costs - AvGas	330,400	114,088	126,063	11,976	10.5%	95,169	32.5%
Fuel Discounts - AvGas	12,000	4,352	4,688	336	7.7%	3,241	44.7%
Fuel Costs - Commercial AvGas	13,000	5,417	4,831	(585)	-10.8%	4,101	17.8%
Fuel Costs - Auto & Diesel	228,000	111,000	142,146	31,146	28.1%	108,856	30.6%
Total Fuel Costs	2,840,400	1,087,770	1,005,800	(81,970)	-7.5%	1,112,542	-9.6%
Deicing Costs - Type I & IV	1,180,590	755,847	840,985	85,138	11.3%	760,880	10.5%
Customs Garbage, Oil & Other	64,000	26,660	14,348	(12,312)	-46.2%	20,357	-29.5%
Total Cost of Sales	4,084,990	1,870,277	1,861,134	(9,143)	-0.5%	1,893,780	-1.7%
Net Operating	8,270,544	3,219,889	3,325,362	105,474	3.3%	3,153,244	5.5%
OPERATING EXPENSES BY CATEGORY							
Personal Services							
Salaries	2,585,398	1,069,366	1,007,813	(61,553)	-5.8%	901,643	11.8%
Overtime	232,878	97,877	127,165	29,287	29.9%	80,268	58.4%
Total Personal Services	2,818,276	1,167,243	1,134,977	(32,265)	-2.8%	981,911	15.6%
Employee Benefits	860,516	381,922	341,817	(40,106)	-10.5%	268,635	27.2%
Utilities & Communications	116,800	56,293	70,460	14,167	25.2%	56,062	25.7%
Purchased Services	812,592	436,417	398,247	(38,170)	-8.7%	446,006	-10.7%
Materials & Supplies							
Buildings	221,500	156,372	28,039	(128,334)	-82.1%	29,298	-4.3%
Grounds	37,500	15,750	21,364	5,614	35.6%	6,225	243.2%
Vehicles	991,744	408,575	445,002	36,427	8.9%	294,723	51.0%
Total Materials & Supplies	1,250,744	580,697	494,405	(86,293)	-14.9%	330,246	49.7%
Administrative Expenses	425,319	199,593	115,598	(83,994)	-42.1%	123,608	-6.5%
Non-Capital Equipment	150,000	110,000	0	(110,000)	-100.0%	22,504	-100.0%
TOTAL EXPENSES	6,434,247	2,932,165	2,555,504	(376,661)	-12.8%	2,228,973	14.6%
FBO Net Direct Cost	\$ 1,836,297	\$ 287,724	\$ 769,859	\$ 482,135	167.6%	\$ 924,271	-16.7%

AGENDA ITEM NO. 6

Project Development

AGENDA ITEM NO. 7

Counsel

AGENDA ITEM NO. 8

Concessions/Ambassador Program

July 13, 2026

Concessions & Ambassador Program Report

Minority Representation in the Concessions Workforce

Date 2026	HMSHost	Paradies	Chick fil A (OHM)	Dunkin	Uncommon Grounds	Minority/Total %
January	21/55=38%	10/19=53%	23/30=77%	3/7=43%	14/25=56%	71/136=52%
February	27/53=51%	11/22=50%	23/30=77%	4/6=67%	14/21=67%	79/132=60%
March	24/62=38%	11/22=50%	23/30=77%	4/6=67%	12/21=57%	83/141=59%
April	27/61=44%	11/23=48%	23/31=74%	4/6=67%	12/17=77%	77/138=58%
May	27/63=43%	11/22=50%	24/32=75%	4/6=67%	15/21=72%	81/144=57%
June	29/64=46%	13/27=49%	24/32=75%	4/7=57%	18/24=75%	88/154=58%
July						
August						
September						
October						
November						
December						



Concession Revenue

Date	HMSHost	OHM	Paradies	Uncommon	Total	\$/Enp
2026		Chick fil A		Grounds		
January	545,399	194,850	345,633	151,806	1,237,688	\$11.32/enp
February	797,984	Closed	449,825	189,106	1,434,915	\$11.67/enp
March	888,373	42,183	498,381	206,502	1,632,439	\$12.62/enp
April	742,000	208,579	453,228	175,002	1,578,809	\$11.94/enp.
May	733,398	264,035	437,990	167,405	1,602,828	\$11.94/enp.
June						
July						
August						
September						
October						
November						
December						
Total						

Enplanements

January 2026 – 109,370
 February 2026 – 123,015
 March 2026 – 129,328
 April 2026 – 132,191
 May 2026 – 134,296



Ambassador Program

2026 Totals

Tours

YTD

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
-	-	-	-	-	6	4						

Upcoming Tours:

- Capital District Home Schoolers
- Ichabod Crane Central School Summer Program

Canines

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
3091	4014	5885	5309	4619	5063							27,981

Guest Served

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
5789	4839	3627	7373	7146	4654							33,428

Amb Hours

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
649	707	786	843	761	800							4546



Amb Shifts

Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
229	245	285	314	263	331							1667

Ambassador Milestones 2026

HOURS

100 Hours

Jeff Brunt	2/24/2026
Janet Witbeck	2/24/2026
Christine Root	4/25/2026

250 Hours

Lois Whitford	3/04/2026
Debby Coan	4/24/2026
Daniel Chouiniere	5/06/2026

500 Hours

Larry Klein	2/24/2026
Benjamin Marvin	3/25/2026
Alan Okun	5/22/2026
Tom Burch	6/19/2026

750 Hours

Robert Mestemaker	12/19/2025
Frank Casey	1/24/2026
Katherine Roddy	3/30/2026

1000 Hours

Beatrice Dougherty	4/17/2026
Bob Batson	5/01/2026
Maryann Hohman	6/08/2026



1500 Hours – Elliot Schwebel	09/05/2026
2000 Hours - Christine Bourgeois	02/24/2026
4500 Hours - Keith Prior	06/05/2026
10 Years - Jo-Ann Gannett	03/02/2026
15 Years - Stephen Cremins	07/01/2026

Helen Chadderdon

From: Helen Chadderdon
Sent: Wednesday, July 1, 2026 5:17 PM
To: Helen Chadderdon
Subject: Ambassador Ben Marvin

From: Rhoden Streeter <rhodenstreeter@mac.com>
Sent: Tuesday, June 30, 2026 10:50 AM
To: Helen Chadderdon <HCHADDERDON@albanyairport.com>
Subject: Ambassador Ben Marvin

I just wanted to take a moment to thank you and your staff for the wonderful service your Ambassadors give - helping to reassure us so we are in the right lane or directing us to where we need to be. The gentleman on duty yesterday afternoon at 3:30 was a special example of smiling service. It's such a thoughtful and much appreciated service. I just had reach out and let you know.

Rhoden Streeter

Sent from my iPhone

AGENDA ITEM NO. 9

Public Affairs

AGENDA ITEM NO. 10

**Authorization of Contracts/Leases/Contract
Negotiations/Contract Amendments**

AGENDA ITEM NO. 10.1

**Professional Services Contract: Amendment 1 to
Contract No. SC-1250 for Construction Related Legal
Services with Whiteman Osterman & Hanna, LLP**

AGENDA ITEM NO: 10.1
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Legal Department*

Contact Person: *Christine C. Quinn, Esq., Authority Counsel*

PURPOSE OF REQUEST:

Professional Services Contract: *Amendment 1 to Contract No. SC-1250 for Construction Related Legal Services with Whiteman Osterman & Hanna, LLP*

CONTRACT AMOUNT:

Contract Amount:	\$ 60,000 Professional Legal Services
	\$ 60,000 Forensic/Consultant Experts
Amendment No. 1:	<u>\$100,000</u>
Total	\$220,000

BUDGET INFORMATION:

Anticipated in Current Budget: Yes___ No ✓ NA___

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal _____ State _____ Airport ✓ NA _____
Funding Source: Airport Operating Budget

JUSTIFICATION:

Authorization is requested to issue Amendment No. 1 for Construction Related Legal Services to Whiteman Osterman & Hanna, LLP under Contract No. SC-1250. This Amendment No. 1 will allow for the increased costs due to additional Construction Related Legal Services.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA___

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial

AGENDA ITEM NO: 10.1
MEETING DATE: July 13, 2026

Officer has approved. Yes ✓ NA _____

BACK-UP MATERIAL:

1) Draft Amendment No. 1

**AMENDMENT NO. 1 TO
CONTRACT NO. SC-1250**

CONSTRUCTION ATTORNEY SERVICES

AT THE ALBANY INTERNATIONAL AIRPORT

THIS AMENDMENT is made and entered into effective the _____ day of _____, 20____ by and between the **ALBANY COUNTY AIRPORT AUTHORITY** (the "AUTHORITY"), a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act enacted by Chapter 686 of the laws of 1993 and set forth in Title 32 of the New York Public Authorities Law, having offices at the Albany International Airport, 737 Albany Shaker Road, Third Floor, Albany, New York, 12211 and **Whiteman Osterman & Hanna, LLP, One Commerce Plaza, Albany, New York 12260**, (the "Consultant").

RECITALS

1. The County of Albany (the "County") is the owner of the Albany County Airport (the "Airport"), located in the Town of Colonic, County of Albany, State of New York.

2. The County and the AUTHORITY have entered into an Airport Lease Agreement, effective as of May 16, 1996, for a term expiring December 31, 2049, whereby the AUTHORITY has the exclusive right to operate, maintain and improve the Airport and do anything else permitted by law, subject only to the restrictions and conditions stated in such Airport Lease Agreement and in accordance with applicable law.

3. The AUTHORITY and the consultant entered into a Professional Service Agreement (the "AGREEMENT"), dated September 16, 2025, for **Construction Related Attorney Services** at the Albany International Airport.

4. This AMENDMENT to the AGREEMENT has been duly authorized by the AUTHORITY by resolution adopted_____.

NOW THEREFORE, In consideration of the mutual covenants contained herein, the parties agree as follows:

A. Article III, of the AGREEMENT, entitled FEES is amended as follows:

DELETE:

~~In consideration of the terms and obligations of this Agreement, the Authority agrees to pay and the Consultant agrees to accept as full compensation for all services rendered under this Agreement those costs for work actually performed in accordance with the "Fee Schedule" attached as SCHEDULE "B" hereto, and made a part hereof.~~

~~_____ Consultant's fees in the aggregate shall not exceed:~~

~~Professional Legal Services \$60,000~~
~~Forensic/Consultant Experts \$60,000~~

~~Payment of fees shall be made upon proper completion of a Claim Form by the Consultant. The Claim Form is set forth at the end of Schedule "B", Fee Schedule. Payment by the Authority to the Consultant shall be due and payable within thirty (30) days of receipt of a complete, accurate and acceptable Claim Form by the Authority. The Authority shall retain five percent (5%) of each payment until 100% completion of the work by Consultant. Upon completion of 100% of the work by the Consultant, and acceptance of such work by the Authority, the Consultant shall be entitled to any amounts retained by the Authority hereunder.~~

REPLACE WITH:

In consideration of the terms and obligations of this Agreement, the Authority agrees to pay and the Consultant agrees to accept as full compensation for all services rendered under this Agreement those costs for work actually performed in accordance with the "Fee Schedule" attached as SCHEDULE "B" hereto, and made a part hereof.

Consultant's fees in the aggregate shall not exceed:

Professional Legal Services	\$160,000
Forensic/Consultant Experts	\$ 60,000

Payment of fees shall be made upon proper completion of a Claim Form by the Consultant. The Claim Form is set forth at the end of Schedule "B", Fee Schedule. Payment by the Authority to the Consultant shall be due and payable within thirty (30) days of receipt of a complete, accurate and acceptable Claim Form by the Authority. The Authority shall retain five percent (5%) of each payment until 100% completion of the work by Consultant. Upon completion of 100% of the work by the Consultant, and acceptance of such work by the Authority, the Consultant shall be entitled to any amounts retained by the Authority hereunder.

- B. Except as specifically amended herein, the terms and conditions of the AGREEMENT remain unchanged.

ALBANY COUNTY AIRPORT AUTHORITY

BY: _____
Samuel A. Fresina, Chairman
Or,
Peter F. Stuto, Esq.
Chief Executive Officer

WHITEMAN OSTERMAN & HANNA, LLP

BY: _____
Name:
Title:

STATE OF NEW YORK)
) ss.:
COUNTY OF ALBANY)

On the _____ day of _____, 20____ before me personally appeared **Samuel A. Fresina**, to me known, to be the person who executed the above instrument, who, being duly sworn, did depose and say that he resides in the County of Albany, that he is the Chairman of the Albany County Airport Authority, the public benefit corporation described in, and which executed the foregoing instrument in the name of the Albany County Airport Authority pursuant to a resolution adopted by the Albany County Airport Authority on _____; and that he signed his name thereto by like authorization.

Notary Public

STATE OF NEW YORK)
) ss.:
COUNTY OF ALBANY)

On the _____ day of _____, 20____ before me personally appeared **Peter F. Stuto, Esq.**, to me known, to be the person who executed the above instrument, who, being duly sworn, did depose and say that he resides in the County of Albany, that he is the Chief Executive Officer of the Albany County Airport Authority, the public benefit corporation described in, and which executed the foregoing instrument in the name of the Albany County Airport Authority pursuant to a resolution adopted by the Albany County Airport Authority on _____; and that he signed his name thereto by like authorization.

Notary Public

STATE OF _____)
) ss.:
COUNTY OF _____)

On this _____ day of _____, 20__ before me personally came _____, to me known, who being by me duly sworn, did depose and say that he/she resides in _____ County, that he/she is the _____ of _____, the LLC described in, and which executed the within instrument; and that he/she signed his/her name thereto by order of the LLC.

Notary Public

STATE OF)
) ss.:
COUNTY OF)

On this _____ day of _____, 20____, before me personally came _____, to me known, who being by me duly sworn, did depose and say that he/she resides in _____ County, that he/she is the _____ of _____, the corporation described in, and which executed the within instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was affixed by order to the Board of Directors of said corporation; and that he/she signed his/her name thereto by like order.

Notary Public

STATE OF)
) ss.:
COUNTY OF)

On this _____ day of _____, 20____, before me personally came _____, to me known, who, being duly sworn, did depose and say that he resides in _____ County, that he is a _____ of _____ the partnership described in, and which executed the within instrument.

Notary Public

AGENDA ITEM NO. 10.2

**Approve Operating Permit with Brancato Snow &
Ice Management to provide Snow Maintenance Services
to Southwest Airlines Co.**

AGENDA ITEM NO: 10.2
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Legal Department*

Contact Person: *Christine C. Quinn, Authority Counsel*

PURPOSE OF REQUEST:

Approve Operating Permit with Brancato Snow & Ice Management to provide Snow Maintenance Services to Southwest Airlines Co.

CONTRACT AMOUNT:

Base Amount: N/A

BUDGET INFORMATION:

Anticipated in Current Budget: Yes___ No ✓ NA___

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal___ State___ Airport___ NA ✓

JUSTIFICATION:

Brancato Snow & Ice Management has contracted with Southwest Airlines Co. (Southwest), to provide Snow Maintenance services to Southwest at Albany International Airport. The operating permit shall commence on August 1, 2026 and shall expire at the earliest of July 31, 2026, Brancato's agreement with Southwest or Southwest's agreement with the Authority. The agreement may also be extended beginning the first day of August 2027. The permit requires payment to the Authority of five (5) percent of all Brancato's gross revenue generated from Southwest at the Airport along with other appropriate terms and conditions that include but are not limited to insurance, indemnification, contract assignment, and reporting obligations under the Agreement.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA___

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. Yes ✓ NA___

AGENDA ITEM NO: 10.2
MEETING DATE: July 13, 2026

BACK-UP MATERIAL:

- 1) *Draft Operating Permit.*

OPERATING PERMIT
BETWEEN THE
ALBANY COUNTY AIRPORT AUTHORITY
AND
BRANCATO SNOW & ICE MANAGEMENT
AT
THE ALBANY INTERNATIONAL AIRPORT

THIS OPERATING PERMIT ("Operating Permit") is made and entered into effective the _____ day of _____, 20____ by and between the **ALBANY COUNTY AIRPORT AUTHORITY** (the "Authority"), a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act enacted by Chapter 686 of the laws of 1993 and set forth in Title 32 of the New York Public Authorities Law, having offices at the Albany International Airport, 737 Albany Shaker Road, Suite 300, Albany County Airport, Albany, NY, 12211 and **BRANCATO SNOW & ICE MANAGEMENT**, (the "Operator"), organized and existing under the laws of the State of Illinois, licensed to do business in the State of New York, having offices at 2130 Oxford Road, Des Plaines, IL 60018.

RECITALS

1. The County of Albany (the "County") is the owner of the Albany International Airport (the "Airport"), located in the Town of Colonie, County of Albany, State of New York.
2. The County and the AUTHORITY have entered into an Airport Lease Agreement, effective as of May 16, 1996, for a term expiring December 31, 2049, whereby the AUTHORITY has the exclusive right to operate, maintain and improve the Airport and do anything else permitted by law, subject only to the restrictions and conditions stated in such Airport Lease Agreement and in accordance with applicable law.
3. The Operator has requested to provide snow removal services to Southwest Airlines at the Airport, and has entered into a certain agreement with Southwest Airlines to provide such services (the "Operator/Southwest Agreement")
4. The Authority has accepted the request of the Operator to operate at the Airport as described herein; and
5. This Operating Permit has been duly authorized by the Authority by a resolution of the Authority adopted at a meeting of the Authority on _____, 20_____.

NOW THEREFORE, In consideration of the mutual covenants contained herein, the parties agree as follows:

ARTICLE I: DEFINITIONS

1.1 “CEO” shall mean the Chief Executive Officer of Albany County Airport Authority as, from time to time, appointed by the Authority and shall include such person or persons as may, from time to time, be authorized in writing by the CEO to act for him or her with respect to any or all matters pertaining to this Operating Permit.

ARTICLE II: ASSIGNED AREAS

2.1 The Authority does not assign any specific area to the Operator. Operator is granted a license to conduct its business on the Airport on the areas assigned to Southwest Airlines in their Signatory Airlines Use and Lease Agreement (“Southwest Airline Agreement”), as may be amended from time to time, to the extent permitted or limited by Southwest Airlines in the Operator/Southwest Agreement.

ARTICLE III: TERM

3.1 The Term of this Operating Permit and the rights and obligations of Operator and Authority hereunder, shall commence on _____ and shall terminate the earlier of: i) on _____ (“Date of Expiration”), or ii) the termination or expiration of the Southwest Airline Agreement, or III) the termination or expiration of the Operator/Southwest Agreement, whichever is sooner. This Operating Permit may also be terminated as provided in Article VI.

3.2 The Date of Expiration may be extended in increments beginning the first day of _____, 20____, (and the day after succeeding Expiration Dates) if approved in writing by both the AUTHORITY and the Operator at least ninety (90) days before the expiration of the current period. In no event shall the Operating Permit be extended beyond December 31, 2049 unless the AUTHORITY’s lease with the County has been extended, or approval has been obtained from the County.

3.3 In the event the Operator shall continue to provide services to Southwest Airlines beyond the Expiration Date without AUTHORITY's written renewal thereof, such continuation of services shall not constitute a renewal or extension of this Operating Permit, but shall create a month to month permit which may be terminated at any time by the AUTHORITY by giving thirty (30) days written notice to the Operator. The AUTHORITY may, however, at its option, increase the fee of the Operating Permit.

3.4 The Operator further agrees that upon the expiration of the term or termination of this Operating Permit any area of the Airport over which Operator had license and utilized will be delivered to AUTHORITY in good condition, reasonable wear and tear and matters covered by insurance excepted. Reasonable wear and tear shall be determined at the sole discretion of AUTHORITY upon inspection of the area from time to time.

ARTICLE IV: USES AND PRIVILEGES

4.1 The Operator has a non-exclusive right, privilege, and obligation to perform the services identified in Appendix “A” exclusively to Southwest Airlines at the Airport. Similar services shall not be provided to any other airlines at the Airport without the prior written authorization of the Authority.

- 4.2 The Operator has the rights of ingress and egress from the area assigned to Southwest Airlines over Airport roadways, including common use roadways, subject to any rules or regulations which may have been established or shall be established in the future by the Authority. Such rights of ingress and egress shall apply to all the Operator's employees.
- 4.3 The Operator, its officers, employees, agents and those under its control, shall comply with security measures required of the Airport by the Federal Aviation Administration (FAA), the Transportation Security Agency (TSA) or contained in any Airport master security plan approved by either. If the Operator, its officers, employees, agents or those under its control, shall fail or refuse to comply with said measures and such non-compliance results in a monetary penalty being assessed against the Authority, then the Operator shall be responsible and shall reimburse the Authority in the full amount of any such monetary penalty or other damages. Failure to pay or reimburse the Authority for any amounts due within sixty (60) days of written request of the Authority shall be considered an event of default. Nothing contained herein shall prohibit the Operator from contesting with the FAA the validity or amount of such penalty.
- 4.4 The Authority, if providing parking facilities to the Operator's employees in common with employees of other users of the Airport, retains the right to institute a reasonable charge for the privilege of utilizing these parking facilities.

ARTICLE V: OBLIGATIONS OF OPERATOR

- 5.1 The Operator shall be responsible for the conduct, demeanor and appearance of its employees, officers or agents, and invitees and of those doing business with it. Upon receipt of any complaint or objection to the conduct, demeanor or appearance of the employees, officers or agents, invitees or those doing business with the Operator, the Operator shall take all reasonable steps necessary to remove the cause of the complaint or objection.
- 5.2 The Authority prohibits the use of any public area for the storage of anything.
- 5.3 Should a conflict arise between the Operator and other Operators at the Airport regarding the scope of Operator privileges, the CEO will serve as the final arbitrator. The Operator agrees to abide by the CEO's decision.
- 5.4 The Operator hereby warrants and agrees that: (1) it will conduct an operation which complies with the highest standards of providing support services to Southwest Airlines at the Airport and will furnish all necessary fixtures, equipment, supplies, materials, and personnel; (2) it will furnish such services promptly, efficiently and adequately to meet all reasonable demands therefore on a fair, equal and nondiscriminatory basis.
- 5.5 Operator agrees:
- A. The Operator agrees to abide by all Airport Rules and Regulations and directives.
 - B. No storage of oil, petroleum products, combustibles or hazardous materials.
 - C. All cleaning supplies will be stored in proper containers.
 - D. No vehicles will be left running unattended on Airport.

- E. The Operator will be responsible for any environmental impact from products used by the Operator.
- 5.6 The Operator shall assume and pay for all costs or charges for utilities and communications services furnished during the term of the Operating Permit.
- 5.7 The use of the Southwest Airlines area by the Operator will be without cost or expense to Authority. It shall be the sole responsibility of the Operator pay any applicable taxes or fees, at Operator's sole cost and expense.

ARTICLE VI: FEES, CHARGES AND ACCOUNTABILITY

- 6.1 In consideration for access to airport roadways and ramp areas, Operator agrees to pay five percent (5%) fee on all gross revenues generated from Southwest Airlines at Albany Airport. Operator shall, on or before the 20th of the month commencing with the twentieth (20th) day of the second month of the first contract year and continuing monthly throughout, pay to the Authority the five percent (5%) of gross revenues from the prior month. Along with the payment for the five percent (5%) fee, Operator shall submit a report of gross revenues for that month.
- 6.2 Payments shall be made in lawful money of the United States, free from all claims, demands, set-offs, or counter-claims of any kind against the Authority. Any payments not paid when due shall be subject to interest thereon at the rate of eighteen (18%) percent per annum. These payments shall be made payable to the Albany County Airport Authority and sent to:
- Albany County Airport Authority
ATTN. Accounts Receivable
737 Albany Shaker Road
Building 117, 2nd Floor
Albany, New York 12211-1057
- 6.3 The Operator shall keep full and accurate books and records showing all of its said Gross Revenues, in accordance with generally accepted accounting practices. The Authority shall have the right, either directly or through its representatives, and at all reasonable times, upon 72 hours notice, to inspect such cash receipts, books and records. All such records will be made available to the Authority in Albany County, New York during the Term of this Operating Permit, and at Albany County, New York for six years following the period in which the activity reported therein occurs. Operator shall fully cooperate with the Authority to facilitate such inspection.
- 6.4 Should any examination, inspection, and/or audit of Operator's books and records by Authority disclose that the actual Gross Revenues for any Year are more than the Gross Revenues reported for the same Year, Operator shall promptly pay the Authority the amount of such underpayment together with all interest charges thereon from the date such payment was due at the rate provided in Section 6.2. Any audits as described in this Section 6.3 shall be at Authority's expense except that if such audit discloses that actual Gross Revenue for any Year exceeded by more than five percent (5%) the Gross Revenues reported, Operator shall reimburse Authority for all costs incurred in the conduct of such examination, inspection, and/or audit. After attempting to collect the underpayment, and the Operator failing to remit such payment within thirty (30) days, the Authority shall have the right to utilize the services of legal counsel in connection with collecting the reimbursement for such examination, inspection, and/or audit, Operator shall reimburse Authority for reasonable fees and/or litigation expenses as part of the aforementioned costs incurred.

- 6.5 The Authority will recognize a December 31 fiscal year ending date for Operator. Within ninety (90) days after the end of Operator's fiscal year, Operator shall submit to the Authority a copy of Operator's tax return Schedule "C" for verification of reported and paid gross revenues.
- 6.6 For purposes of this Article VI, "Gross Revenues" shall mean all monies or other consideration paid to Operator for all sales, equipment rentals, merchandise or services. There shall be allowed, when properly recorded and accounted for, as a reduction from Gross Revenues: sales taxes of or excise taxes where stated separately and collected from the customer for remittance to the taxing authority; credit card and cash refunds made by the Operator to customers because of unacceptable or unsatisfactory goods or services; manufacturer's rebates to Operator.

ARTICLE VII: SIGNS

- 7.1 No signs may be constructed or erected without the Authority's prior written approval. Prior to the erection, construction or placing of any such signs on the premises or on Operator's equipment, the Operator shall submit to the Authority for its written approval such drawings, sketches, design dimensions and type, number and character of the signs.

ARTICLE VIII: MAINTENANCE OF AIRPORT AREAS

- 8.1 The Operator shall at all times and at its sole expense, maintain in good repair and keep in an orderly condition and appearance all of the Operator's fixtures, equipment and personal property which are located in or on any part of the Airport, such conditions at all times satisfactory to the Authority.
- 8.2 All repairs done by the Operator or on its behalf shall be of first class quality in both materials and workmanship. All repairs will be made in conformity with the rules and regulations prescribed from time to time by Federal, State, or local authority having jurisdiction over the work in the Operator's Leased Area.
- 8.3 The CEO or his duly appointed representatives shall have the right to enter the area upon which the Operator conducts business at the Airport to:
- A. Inspect such area at reasonable intervals during the Airport's regular business hours, or at any time in case of emergency, to determine whether the Operator has complied with and is complying with the terms and conditions of this Operating Permit. The CEO may, at his discretion, require the Operator to affect repairs at the Operator's own cost.
 - B. Perform any and all things which the Operator is obligated to and has failed after reasonable notice to do so, including: maintenance, repairs and replacements to any area on which Operator conducts its business. The cost of all labor and materials required to complete the work will be paid by the Operator to the Authority. Such work shall be paid for by the Operator within ten (10) days following demand by CEO for said payment at the Authority's standard rates plus any overhead which may be determined by the CEO.
 - C. Exercise the Authority's police power.

ARTICLE IX: REMOVAL OF PROPERTY

- 9.1 Upon termination of this Operating Permit (whether by expiration of the term, cancellation, forfeiture, or otherwise, whichever first occurs), any trade fixtures, signs and other personal property of Operator at the Airport shall remain the property of Operator if removed from the Airport no later than fourteen (14) days following such expiration or termination. Should Operator fail within fourteen (14) days following the expiration or termination of this Operating Agreement to remove its trade fixtures, signs and other personal property of Operator, the Authority, at its sole option, may determine that title to the property shall vest in Authority, without cost to the Authority or compensation to the Operator. Should Operator effect removal of its personal property, signs and trade fixtures under the provisions of this Paragraph, such removal will be undertaken in a manner and at a time which permits continued, uninterrupted operation of the facilities. Operator shall repair all damage done to the Airport or other Authority-owned property resulting from the removal of such personal property, signs and trade fixtures and shall restore the Airport and said property to the state of good repair which existed prior to the installation of such personal property, signs and trade fixtures, less normal wear and tear.

ARTICLE X: LIABILITY, INDEMNITY, AND INSURANCE

- 10.1 To the fullest extent permitted by law, Operator shall indemnify, save, hold harmless, and defend the Authority, its officials, agents and employees, its successors and assigns, individually or collectively, from and against any claim, action, loss, damage, injury, liability, and the cost and expenses of whatsoever kind or nature (including, but not limited to, reasonable attorney's fees, disbursements, court costs and expert fees) of any environmental claim arising out of, resulting from, or incident to Operator's use of the Airport, including, but not limited to any claim for (i) contamination of the Airport, including the air, surface water, ground water or soil from any source, including underground septic tanks, (ii) generation, handling, treatment, storage, disposal or transportation of solid, gaseous or liquid waste, (iii) electromagnetic or other radiation or noise, (iv) exposure to any hazardous materials, (v) manufacture, processing, distribution, use, or storage of any hazardous material, (vi) the release or threatened release of any contamination or hazardous material to, from or through the Airport, or (vii) any of the foregoing related to, caused by or arising from Operator related activities. Notwithstanding the above, Operator shall not be liable for any environmental claim solely and directly attributable to a pre-existing condition on any Airport property not previously occupied by Operator at any prior time.
- 10.2 The Operator hereby agrees to release, indemnify and save harmless the Authority, the County of Albany, their officers, agents and employees, MacQuarie Aviation North America, or successor, if any, from and against any and all loss of, or damage to, property, or injuries to, or death of, any person or persons, including property and employees or agents of the Authority, and shall defend, indemnify and save harmless the Authority, their officers, agents and employees from any and all claims, damages, suits, costs, expense, liability, actions or proceedings of any kind or nature whatsoever, including Worker's Compensation claims, of or by anyone whomsoever, in any way resulting from, or arising out of, directly or indirectly, Operator's operations in connection herewith, or its use or occupancy of any portion of the Airport, and including acts and omissions of officers, employees, representatives, suppliers, invitees, customers, guests, patrons, contractors, and agents of the Operator; provided, however, that the Operator need not release, indemnify, or save harmless the Authority, the County of Albany, their officers, agents, and employees from damages resulting from the sole negligence of the Authority's or County's officers, agents, or employees. The minimum insurance requirements prescribed herein shall not be deemed to in any way limit or define the obligations of the Operator hereunder.
- 10.3 Each party hereto shall give to the other prompt and timely written notice of any claim made or suit instituted coming to its knowledge which in any way, directly, or indirectly, contingently, or

otherwise, affects or might affect either, and each shall have the right to participate in the defense of the same to the extent of its own interest.

10.4 The Operator shall procure and maintain at its own expense, the following types and amounts of insurance for the term of this Operating Permit:

- A. Comprehensive General Liability Insurance, including Automobile Liability Insurance covering owned, hired, and non-owned vehicles. The policy or policies providing said coverage shall include premises-operations, independent contractors, personal injury (deleting any exclusion relating to employees), products, and contractual liability including, but not limited to, the liability assumed by Operator under the Hold Harmless provisions of this Lease. Said policy or policies shall cover loss or liability for damages in an amount not less than Five Million Dollars (\$5,000,000), combined single limit, for each occurrence for bodily injury, death, or property damage occurring by reason of the Operator's operations in, on, or about the concession premises or Airport.
- B. Worker's Compensation and Employers' Liability insurance in the amounts and form required by the Worker's Compensation Act and insurance laws of the State of New York.
- C. Fire Legal Liability Insurance - Operator shall insure against the perils of fire, extended coverage, and other perils on any and all the Leased Area. Such insurance shall be in the amount \$300,000. The Authority, County of Albany and TBI shall be named as additional insured under the policy or policies herein described. All fire legal liability insurance policies shall contain loss payable endorsements in favor of the parties as their respective interests may appear hereunder.

10.5 The insurance specified above shall, either by provisions in the policies or by special endorsements attached thereto, insure the Authority, the County of Albany and MacQuarie Aviation North America, or successor, if any, against the risks to which it is exposed as the owner of the concession premises and as the grantor of the right to operate the concession business authorized to be conducted under this Operating Permit, and except for Worker's Compensation and Employers' Liability coverage, shall include the Authority, the County of Albany, and all of its officers, employees, and agents (MacQuarie Aviation North America), as additional insureds, shall contain a standard cross-liability provision and shall stipulate that no insurance held by the Authority or the County of Albany will be called on to contribute to a loss covered thereunder. The Authority and the County of Albany shall have no liability for any premiums charged for such coverage, and the inclusion of the Authority and the County of Albany as additional insureds is not intended to, and shall not, make the Authority or the County of Albany a partner or joint venture with Operator in Operator's operations at the Airport. Such policies shall also insure Operator against the risks to which it is exposed as the operator of the concession business authorized under this Lease, including fire insurance on personal property, and shall be for full coverage with any deductibles and/or retentions subject to approval by the Authority and shall contain provisions on the part of the respective insurers waiving the right of such insurers to subrogation.

10.6 The original or a certified copy of above policy or policies, plus certificates evidencing the existence thereof, all in such form as the Authority may require, or a binder, shall be delivered to the Authority upon the execution of this Operating Permit. In the event a binder is delivered, it shall be replaced within ten (10) days by the original or a certified copy of the policy. Each such policy or certificate shall contain a valid provision or endorsement that **“This policy will not be canceled or materially changed or altered without first giving thirty (30) days written notice thereof to the Chief Executive Officer, Albany County Airport Authority, Administration Building, Suite 200, Albany, New York, 12211, sent by certified mail, return receipt**

requested.”

- 10.7 A renewal policy shall be delivered to the CEO at least thirty (30) days prior to a policy's expiration date except for any policy expiring on the expiration date of this Operating Permit or thereafter.

ARTICLE XI: ASSIGNMENT

- 11.1 The Operator shall not assign or transfer this Operating Permit or any other right, privilege, or license conferred by this Operating Permit, either in whole or in part.
- 11.2 The Operator must obtain the consent of the Authority to keep this Operating Permit in effect prior to any transfer or merger of ownership between the Operator and any other corporation or company.

ARTICLE XII: [INTENTIONALLY OMITTED]

ARTICLE XIII: COMPLIANCE

- 13.1 The Operator, its officers, agents, servants, employees, contractors, licenses, and any other person over which the Operator controls or has the right to control shall comply with all present and future laws, ordinances, orders, directives, rules, and regulations of the Federal, State, and Municipal governments as well as the Rules & Regulations of the Authority which may be applicable to its operations at the Airport.
- 13.2 Operator shall pay, on or before their respective due dates, to the appropriate collecting authority, all Federal, State, and local taxes and fees, which are now or may hereafter be levied upon the Operator, or upon the business conducted on the premises, or upon any of Operator's property used in connection therewith; and shall have and maintain in current status all Federal, State, and local licenses and permits required for the operation of the business conducted by Operator.
- 13.3 This Operating Permit is governed by the laws of New York. Any disputes relating to this Operating Permit must be resolved in accordance with the laws of New York. Claims, disputes and other matters in question will be decided in the Supreme Court, State of New York, Albany County.

ARTICLE XIV: DEFAULT BY OPERATOR

- 14.1 The following contingencies shall be a condition of default by Operator:
- A. Operator fails to pay the rentals or to make any other payments required hereunder when due to the Authority within ten (10) days after receipt of written notice from the Authority of non-payment therefore;
 - B. Operating Permit to continue, for a period of three (3) days after receipt of written notice from CEO, the existence of unsanitary conditions or practices in or about the Airport; provided, however, if the unsanitary condition is such as to require replacement, repair, construction, or reconstruction, Operator shall have a reasonable time in which to correct, but must begin action on the matter immediately upon receipt of said 3-day notice;
 - C. The happening of any act which results in the suspension or revocation of the

Operator's rights, powers, licenses, permits, and authorities necessary for the conduct and operation of the business authorized herein for a period of more than thirty (30) days;

- D. The interest of Operator under this Operating Permit is transferred, passes to, or devolves upon, by operation of law or otherwise, any other person, firm, or corporation without the written consent, not to be unreasonably withheld, of the Authority;
- E. Operator becomes, without the prior written approval of the Authority, a successor or merged corporation in a merger, a constituent corporation in a consolidation or a corporation in dissolution;
- F. Operator fails to keep, perform, and observe each and every promise, covenant, and condition set forth in this Operating Permit on its part to be kept, performed, or observed after receipt of written notice of default from the Authority, except where fulfillment of Operator's obligation requires activity over a period of time and Operator has commenced to perform whatever may be required within ten (10) days after receipt of such notice and continues such performance without interruption except for causes beyond its control;
- G. The levy of any attachment or execution, or the appointment of any receiver, or the execution of any other process of any court of competent jurisdiction which is not vacated, dismissed, or set aside within a period of thirty (30) days and which does, or as a direct consequence of such process will, interfere with Operator's use of the concession premises or with its operations under this Operating Permit;
- H. Operator becomes insolvent, or takes the benefit of any present or future insolvency statute, or makes a general assignment for the benefit of creditors, or files a voluntary petition in bankruptcy, or a petition or answer seeking an arrangement for its reorganization, or the readjustment of its indebtedness under the federal bankruptcy laws or under any other law, or statute of the United States, or of any state law, or consents to the appointment of a receiver, trustee or liquidator of all or substantially all of its property or its property located within the concession areas;
- I. By order or decree of court, Operator is adjudged bankrupt, or an order is made approving a petition filed by any of the creditors or stockholders of Operator seeking its reorganization or the readjustment of its indebtedness under the federal bankruptcy laws, or under any law or statute of the United States, or any state thereof;
- J. A petition under any part of the federal bankruptcy laws, or an action under any present or future solvency law or statute is filed against Operator and is not dismissed with sixty (60) days.
- K. By or pursuant to, or under authority of, any legislative act, resolution or rule, order or decree of any court, governmental board, agency or officer having jurisdiction, a receiver, trustee or liquidator takes possession or control of all or substantially all of the property of Operator, and such possession or control continues in effect for a period of sixty (60) days;
- L. Cessation or deterioration of service for any period which, in the opinion of the Authority, materially and adversely affects the operation of service required to be performed by Operator under this Operating Permit, which is not corrected within thirty (30) days of notice from the Authority;
- M. Any lien is filed against the concession premises because of any act or omission of Operator and such lien is not removed, enjoined or a bond for satisfaction of such lien is not posted

within thirty (30) days; or

- N. Operator voluntarily abandons, deserts, vacates, or discontinues its operation of the business herein authorized.

Any default which remains uncorrected by the Operator twenty (20) days, after written notice by the Authority, shall entitle the Authority to terminate and cancel this Operating Permit at any time by giving written notice to Operator of such cancellation or termination.

- 14.2 Nothing in this Article shall require Operator to observe or conform to any governmental authority's requirements to pay any tax, lien, claim, charge, or demand so long as the validity or enforceability thereof is contested in good faith and to the extent appropriate, unless in the Authority's judgment the performance of Operator's obligations is being materially and adversely affected thereby.
- 14.3 No acceptance by the Authority of the rentals or other payments specified herein, in whole or in part, and for any period of periods, after a default of any of the terms, covenants, and conditions to be performed, kept or observed by Operator, other than the default in the payment thereof, shall be deemed a waiver of any right on the part of the Authority to cancel or terminate this Lease on account of such default.
- 14.4 No waiver by the Authority at any time of any default on the part of the Operator in the performance of any of the terms, covenants, or conditions hereof to be performed, kept, or observed by Operator shall be or be construed to be a waiver at any time thereafter by the Authority of any other or subsequent default in performance of any of said terms, covenants, or conditions, and no notice by the Authority shall be required to restore or revive time as of the essence hereof after waiver by the Authority of default in one or more instances.
- 14.5 The Authority shall, as an additional remedy, upon the giving of written notice of cancellation or termination as above provided, have the right to enter the any area utilized by Operator and every part thereof on the effective date of cancellation or termination without further notice of any kind, remove any and all persons therefrom and may regain and resume possession either with or without the institution of summary or legal proceedings or otherwise. Such re-entry, however, shall not in any manner affect, alter, or diminish any of the obligations of Operator under this Operating Permit.
- 14.6 The Authority, upon termination or cancellation of this Operating Permit, or upon reentry, regaining, or resumption of possession of any area utilized by Operator, may occupy said premises and shall have the right to permit any person, firm, or corporation to enter upon any area utilized by Operator and use the same.
- 14.7 In the event this Operating Permit is terminated or canceled by the Authority, or in the event the Authority re-enters, regains, or resumes possession of any area utilized by Operator, all of the obligations of Operator hereunder shall survive and shall remain in full force and effect for the full term of this Operating Permit. And, subject to the Authority's obligation to mitigate damages, the amount or amounts of fees shall become due and payable to the Authority to the same extent, at the same time or times and in the same manner as if no termination, cancellation, re-entry, regaining, or resumption of possession had taken place. The Authority may maintain separate actions each month to recover any monies then due, or at its option and at any time, may sue to recover the full deficiency.

ARTICLE XV: GENERAL PROVISIONS

- 15.1 Nondiscrimination - The Operator, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, does hereby covenant and agree: (i) that no person, on the grounds of race, color, creed, political ideas, sex, age, or physical or mental handicap, shall be excluded from participation, denied the benefits of, or be otherwise subjected to discrimination in the use of said facilities; (ii) that in the construction of any improvements and the furnishing of services, no person on the grounds of race, color, creed, political ideas, sex, age, or physical or mental handicaps, shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination; (iii) that the Operator shall use the assigned Areas in compliance with all other requirements imposed by or pursuant to Title 49, Code of Federal Regulations, Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination in Federally Assisted Programs of the Department of Transportation, Effectuation of Title VI of the Civil Rights Act of 1964, and as said Regulations may be amended; (iv) that should the Authority provide handicapped accessible ingress and egress in specific locations, Operator shall not block or close or otherwise cause the access way to be nonfunctional without providing an alternative means of access approved in writing by the Authority.

Noncompliance shall constitute a material breach hereof, and in the event of such noncompliance, within a reasonable period, the Authority shall have the right to terminate this Operating Permit

- 15.2 Federal Aviation Act, Section 308 - Nothing herein contained shall be deemed to grant the Operator any exclusive right or privilege within the meaning of Section 308 of the Federal Aviation Act or the conduct of any activity on the Airport, except that, subject to the terms and conditions hereof, the Operator shall have the right to possess the assigned Area under the provisions of this Operating Permit.
- 15.3 Subordination to Operating Permit with the United States Government - This Operating Permit is subject and subordinate to the provisions of any Operating Permit heretofore or hereafter made between the Authority and the United States Government, relative to the operation or maintenance of the Airport, the execution of which has been required as a condition precedent to the transfer of federal rights or property to the Authority for Airport purposes, or the expenditure of federal funds for the improvement or development of the Airport, including the expenditure of federal funds for the development of the Airport in accordance with the provisions of the Federal Aviation Act of 1958, as it has been amended from time to time. The Authority covenants that it has no existing Operating Permit with the United States Government in conflict with the express provisions hereof.
- 15.4 Nonwaiver of Rights - No waiver of default by either party of any of the terms, covenants, and conditions hereof to be performed, kept, and observed by the other party shall be construed as, or shall operate as, a waiver of any subsequent default of any of the terms, covenants, or conditions herein contained, to be performed, kept, and observed by the other party.
- 15.5 Notices - Notices required herein may be given by registered or certified mail by depositing the same in the United States mail in the continental United States, postage prepaid. Any such notice so mailed shall be presumed to have been received by the addressee seventy-two (72) hours after deposit of same in the mail. Either party shall have the right, by giving written notice to the other, to change the address at which its notices are to be received. Until any such change is made, notices to Authority shall be delivered as follows:

Chief Executive Officer
Albany County Airport Authority
737 Albany Shaker Road
Main Terminal, Suite 300
Albany, NY 12211-1057

Notices to Operator shall be deemed sufficient if in writing and mailed, registered or certified mail, postage prepaid, addressed to Operator at the following address:

Brancato Snow & Ice Management
2130 Oxford Road
Des Plaines, IL 60018

- 15.6 Captions - The headings of the several articles of this Operating Permit are inserted only as a matter of convenience and for reference and in no way define, limit, or describe the scope or intent of any provisions of this Lease and shall not be construed to affect in any manner the terms and provisions hereof or the interpretation or construction thereof.
- 15.7 Severability - If one or more clauses, section, or provisions of this Operating Permit shall be held to be unlawful, invalid, or unenforceable, it is agreed that the remainder of the Operating Permit shall not be affected thereby.
- 15.8 Waiver of Claims - The Operator hereby waives any claim against the Authority and its officers, or employees for loss of anticipated profits caused by any suit or proceedings directly or indirectly attacking the validity of this Operating Permit or any part thereof, or by any judgment or award in any suit proceeding declaring this Operating Permit null, void or voidable, or delaying the same or any part hereof, from being carried out.
- 15.9 Right to Develop Airport - It is further covenanted and agreed that the Authority reserves the right to further develop or improve the Airport and all landing areas and taxiways as it may see fit, regardless of the desires or views of the Operator and without interference or hindrance.
- 15.10 Incorporation of Exhibits - All exhibits referred to in this Operating Permit are intended to be and hereby are specifically made a part of this Operating Permit.
- 15.11 Incorporation of Required Provision - The parties incorporate herein by this reference all provisions lawfully required to be contained herein by any governmental body or agency.
- 15.12 Non-liability of Agents or Employees - No member, officer, agent director, or employee of the Authority shall be charged personally or held contractually liable by or to the other party under term or provisions of this Operating Permit or because of any breach thereof or because of its or their execution or attempted execution.
- 15.13 Successors and Assigns Bound - This Operating Permit shall be binding upon and inure to the benefit of the successors and assignees of the parties hereto where permitted by this Operating Permit.
- 15.14 Right to Amend - In the event that the Federal Aviation Administration or its successors requires modifications or changes in this Airport, or otherwise, the Operator agrees to consent to such amendments, modifications, revisions, supplements, or deletions of any of the terms, conditions, or requirements of this Operating Permit as may be reasonably required.
- 15.15 Time of Essence - Time is expressed to be of the essence in this Operating Permit.
- 15.16 Gender - Words of any gender used in this Operating Permit shall be held and construed to include any other gender and words in the singular number shall be held to include the plural, unless the context otherwise requires.

- 15.17 Force Majeure - Neither party hereto shall be liable to the other for any failure, delay or interruption in the performance of any of the terms, covenants or conditions of this Operating Permit due to causes beyond the control of that party including, without limitation, strikes, boycotts, labor disputes, embargoes, acts of God, acts of the public enemy, acts of superior governmental authority, weather conditions, floods, riots, rebellion, sabotage or any other circumstance for which such party is not responsible or which is not in its own power to control.

ARTICLE XVI: ENTIRE OPERATING PERMIT

- 16.1 This Operating Permit represents the entire and integrated Operating Permit between the Authority and the Operator and supersedes all prior negotiations, representations and Operating Permits, either written or oral. This Operating Permit may be amended only by written instrument signed by both the Authority and the Operator.
- 16.2 Nothing in this Operating Permit shall be deemed or construed to give any third party any claim or right of action against the Authority or the Operator which does not otherwise exist without regard to this Operating Permit.

IN WITNESS WHEREOF, this Agreement has been executed by the Authority, acting by and through the Chairman of the Authority, and the Consultant, by and through a duly authorized officer has executed this Agreement effective the day and year first above written. The Authority and Consultant agree to delivery by facsimile or by electronic transmission in portable document format (PDF) of an executed original of this Agreement is as effective as delivery of an originally executed Agreement.

ALBANY COUNTY AIRPORT AUTHORITY

BY: _____

Samuel A. Fresina

Chairman

Or

Peter F. Stuto, Esq.

Chief Executive Officer

BRANCATO SNOW & ICE MANAGEMENT

BY: _____

NAME:

TITLE:

STATE OF NEW YORK)
) ss.:
COUNTY OF ALBANY)

On the _____ day of _____, 20____, before me personally appeared Samuel A. Fresina, to me known, to be the person who executed the above instrument, who, being duly sworn, did depose and say that he resides in the County of Albany, that he is the Chairman of the Albany County Airport Authority, the public benefit corporation described in, and which executed the foregoing instrument in the name of the Albany County Airport Authority pursuant to a resolution adopted by the Albany County Airport Authority on _____; and that he signed his name thereto by like authorization.

Notary Public

STATE OF NEW YORK)
) ss.:
COUNTY OF ALBANY)

On the _____ day of _____, 20____, before me personally appeared Peter F. Stuto, Esq., to me known, to be the person who executed the above instrument, who, being duly sworn, did depose and say that he resides in the County of Albany, that he is the Chief Executive Officer of the Albany County Airport Authority, the public benefit corporation described in, and which executed the foregoing instrument in the name of the Albany County Airport Authority pursuant to a resolution adopted by the Albany County Airport Authority on _____; and that he signed his name thereto by like authorization.

Notary Public

STATE OF _____)
) ss.:
COUNTY OF _____)

On this _____ day of _____, 20____ before me personally came _____, to me known, who being by me duly sworn, did depose and say that he/she resides in _____ County, that he/she is the _____ of _____, the LLC described in, and which executed the within instrument; and that he/she signed his/her name thereto by order of the LLC.

Notary Public

STATE OF)
) ss.:
COUNTY OF)

On this _____ day of _____, 20____, before me personally came _____, to me known, who being by me duly sworn, did depose and say that he/she resides in _____ County, that he/she is the _____ of _____, the corporation described in, and which executed the within instrument; that he/she knows the seal of said corporation; that the seal affixed to said instrument is such corporate seal; that it was affixed by order to the Board of Directors of said corporation; and that he/she signed his/her name thereto by like order.

Notary Public

STATE OF NEW YORK)
) ss.:
COUNTY OF ALBANY)

On this _____ day of _____, 20____, before me personally came _____, to me known, who, being duly sworn, did depose and say that he resides in _____ County, that he is a _____ of _____ the partnership described in, and which executed the within instrument.

Notary Public

EXHIBIT A

SUPPORT SERVICES TO BE PROVIDED
TO SOUTHWEST AIRLINES AT
ALBANY INTERNATIONAL AIRPORT

Snow removal services for leased areas at Cargo, SWA Gates C2 & C3, and Pad areas which include A, B, and C Pads. These services also include the tow operation from the pad to the gates making sure the Ramp is safe as possible from snow and ice while moving aircraft.

AGENDA ITEM NO. 10.3

Approval to extend Management Operating Agreement for Fixed Base of Operations and Fuel Farm with REW Investments, Inc., d/b/a Million Air –Albany.

AGENDA ITEM NO: 10.3
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Legal Department*

Contact Person: *Christine C. Quinn, Authority Counsel*

PURPOSE OF REQUEST:

Approval to extend Management Operating Agreement for Fixed Base of Operations and Fuel Farm with REW Investments, Inc., d/b/a Million Air –Albany.

CONTRACT AMOUNT:

The base annual contract amount is \$205,000 (\$17,083.33 monthly). A \$5,000 increase over the contract year ending in 2026 plus other fixed-rate fees applicable to variable activities and monthly advertising costs.

BUDGET INFORMATION:

Anticipated in Current Budget: Yes ✓ No NA

AWARD CONDITIONS MET:

Apprenticeship N/A DBE: N/A MWBE: N/A

Service-Disabled, Veteran-Owned Business (SDVOB): N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal State Airport ✓ NA

JUSTIFICATION:

On May 8, 2023, the Board approved a one (1) year term ending August 31, 2024 with two one (1) year options to renew, with a \$5,000 increase annually.

On September 16, 2024, the Board approved the first one (1) year option renewal term ending August 31, 2025.

On September 15, 2025, the Board approved the second (1) year option renewal term ending August 31, 2026.

Authorization is requested to enter into a six (6) month renewal with management fee of \$102,500.00.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend Approval

AGENDA ITEM NO: 10.3
MEETING DATE: July 13, 2026

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES J

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES _____ NA J

BACK-UP MATERIAL:

- 1) Draft Extension and Modification*

EXTENSION AND MODIFICATION
OF
MANAGEMENT OPERATING AGREEMENT

THIS Extension and Modification of Management Operating Agreement (this “Extension”) is made as of August 30, 2026 by the ABLANY COUNTY AIRPORT AUTHORITY (the “Authority”) and REW INVESTMENTS, INC. D/B/A MILLION AIR – ALBANY (the Operator), organized and existing under the laws of the State of Texas.

RECITALS

WHEREAS, the Authority and the Operator entered into a certain Management Operating Agreement effective as of the 30th day of August, 2013, referred to as the “Management Operating Agreement”); and

WHEREAS the initial term of the Management Operating Agreement ends August 31, 2016 unless renewed by the Authority; and

WHEREAS, the Authority renewed the Management Operating Agreement between the Operator and the Authority through August 31, 2022; and

WHEREAS, the Authority renewed the Management Operating Agreement between the Operator and the Authority through August 31, 2023;

WHEREAS, the Authority renewed the Management Operating Agreement between the Operator and the Authority through August 31, 2024;

WHEREAS, the Authority renewed the Management Operating Agreement between the Operator and the Authority through August 31, 2025;

WHEREAS, the Authority renewed the Management Operating Agreement between the Operator and the Authority through August 31, 2026;

WHEREAS, the Authority desires to renew the Management Operating Agreement and the Operator and the Authority desire to otherwise modify the terms of the Management Operating Agreement as provided herein;

NOW, THEREFORE, in consideration of the covenants, terms, conditions and agreements herein contained, and in consideration of other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties to this Extension, for their mutual benefit, hereby agree, covenant and warrant, as follows:

1. The Term of the Management Operating Agreement is extended for six months until January 31, 2027 with a \$2,500.00 increase.

2. The six (6) month Management Fee shall be ONE HUNDRED TWO THOUSAND, FIVE HUNDRED DOLLARS (\$102,500.00) for the Contract Year beginning September 1, 2026.
3. All terms of the Management Operating Agreement shall remain unchanged except as changed in this Extension. Capitalized terms herein shall have the meanings set forth in the Management Contract.

IN WITNESS WHEREOF, the parties hereto have caused this Extension to be executed as of the date first written above.

ALBANY COUNTY AIRPORT AUTHORITY

By: _____

Name: Peter F. Stuto, Esq.

Title: Chief Executive Officer

Date: _____

REW INVESTMENTS, INC. D/B/A MILLION
AIR - ALBANY

By: _____

Name: _____

Title: _____

Date: _____

AGENDA ITEM NO. 10.4

Authorization to enter into a Service Contract, Contract No. SC-1285, with Douglas Koch Designs, Ltd. to provide Holiday Décor for the Albany International Airport Main Terminal and Million Air Terminal Contract No. SC-1285.

AGENDA ITEM NO: 10.4
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Exhibitions & Programs*

Contact Person: *Kathy Greenwood, Director Exhibitions & Programs*

PURPOSE OF REQUEST: *Authorization to enter into a Service Contract, Contract No. SC-1285, with Douglas Koch Designs, Ltd. to provide Holiday Décor for the Albany International Airport Main Terminal and Million Air Terminal Contract No. SC-1285.*

CONTRACT AMOUNT: *\$72,975.00 (\$24,325.00 annually)*

BUDGET INFORMATION:

Anticipated in Current Budget: Yes ✓ No NA
Funding Account No.:

AWARD CONDITIONS MET:

Apprenticeship _N/A_ DBE _N/A_ MWBE _N/A_

Service Disabled Veteran Owned Business (SDVOB) _N/A_

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal State Airport NA ✓
Funding Source: Airport Operating Budget

JUSTIFICATION:

Authorization requested to enter into a contract with Douglas Koch Decorating, Ltd. to provide holiday décor for the Albany International Airport Main Terminal and Million Air Terminal. This is a three-year contract.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

AGENDA ITEM NO: 10.4

MEETING DATE: July 13, 2026

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. Yes J NA

BACK-UP MATERIAL:

1) Agreement



Weddings • Social Events • Corporate • Holiday

AGREEMENT

Date: 6/1/26

To: Ms. Liz Charland & Kathy Greenwood
Albany County Airport Authority
Main Terminal
Albany, NY 12211

Phone: 518-242-2352
Email: LCHARLAND@albanyairport.com
KGreenwood@AlbanyAirPort.com

Re: Holiday Decorating
2026-2029 Holiday Seasons

DKD will provide the following holiday Decor for the Albany Airport Main Terminal and the Million air Terminal. The following details the locations and quantity of each of the holiday Decoration:

MAIN TERMINAL

Exterior décor

Columns next to each door

Twelve (12) 30" *Decorated* wreaths with LED lights
Hung on the columns on each side of the entry doors \$ 2,700.00

Interior – Main terminal Decor

Wall above the check-in desks

Eight (8) 96" LIT *Decorated* green wreaths
Hung on each of the existing hooks on the wall above
the check-in desks \$ 10,000.00

WALL ABOVE THE BAGGAGE CLAIM

Five (5) 96" LIT *Decorated* green wreaths
Hung on each of the existing hooks on the wall above
the baggage claim area \$ 6,250.00

Douglas Koch Designs, Ltd.
PO Box 126
Athens, NY 12016

www.douglaskoch.com
p. 518-444-4300
f. 518-444-8148



Information desk

One lit Decorated wreath in front of the desk \$ 450.00

Interior – Second floor

Wall above the TSA exit area

One six foot lit Decorated wreath to be centered on the wall \$ 850.00

Lintels down the gate corridors

Lit Decorated garland swaged with short tail on each end \$ 2,600.00
Corridor A gets 4 garlands on 2 lintels
Corridor B gets 2 garlands on 1 lintel
Corridor C gets 2 garlands on 1 lintel

Window of the business office

One four ft diameter lit Decorated wreath with extra greens \$ 450.00
For the window facing side

Million Air Terminal

One (1) 48" Decorated wreath with lights \$ 400.00
One (1) 42" Decorated wreath with lights \$ 350.00
One (1) 36" Decorated wreath with lights \$ 275.00

TOTAL

Total cost \$24,325.00

SERVICE DESCRIPTION & TERMS

This is an agreement to provide rented holiday décor, delivery, installation, removal and storage for a THREE year period. The Holiday décor will be installed for approximately a five-week period, starting in November and ending the first week of January. During the time the Decorations are installed at the Client location, DKD will repair, replace or adjust the Decorations should any issues arise (with the exclusion of **extreme** weather or mischief) to keep the appearance the same as when they were installed. The Decorations will be removed from the Client's location no later than January. Installation dates and time will

Douglas Koch Designs, Ltd.
PO Box 126
Athens, NY 12016

www.douglaskoch.com
p. 518-444-4300
f. 518-444-8148



be coordinated with the management office, but in general terms installation and removal is estimated to be in the late morning.

The client has two scissor lifts DKD can use to install the wreaths and garlands, if this is not available and additional charge for a scissor lift rental will apply. The holiday Decorations are the same as prior years AND will be prepared in Douglas Koch Designs, Ltd. studio and delivered to the Client's location. The Client agrees to allow DKD staff to use a staging area to unload, set-up and detail the Decorations for a period of one day during installation and for a period of one day to pack-up and remove the Decorations. The holiday Decorations in this proposal are owned by DKD and considered "on loan" to the Client. Once the holiday Decorations have been installed, the Client assumes full responsibility for the safe keeping of the items considered on loan. If any of the items on loan are lost, stolen, broken, damaged, or in any way not returned in good condition, the Client agrees to pay the current retail price for the replacement of said missing or broken items.

The Client may cancel this agreement with written notice however, only the future installments can be cancelled if the notice is received at least 30 days prior to the installment due date. DKD can cancel this agreement with 90 days written notice to the Client and receive a full refund for the installments for the upcoming season.

PAYMENT FOR SERVICES

Paid in (3) installments eac year. The installment schedule is listed below:

Year 1 of 3			Year 2 of 3			Year 3 of 3		
Yr	Due	Amount	Yr	Due	Amount	Yr	Due	Amount
2026	7/1	\$ 8,108.33	2027	2/1	\$ 8,108.33	2028	2/1	\$ 8,108.33
	9/1	\$ 8,108.33		6/1	\$ 8,108.33		6/1	\$ 8,108.33
	11/1	\$ 8,108.33		11/1	\$ 8,108.33		11/1	\$ 8,108.33

Agreed: _____ Date _____

Douglas Koch Designs, Ltd.
PO Box 126
Athens, NY 12016

www.douglaskoch.com
p. 518-444-4300
f. 518-444-8148

AGENDA ITEM NO. 10.5

**Concession Contract: Consent to Assignment
from OHM Concession Group, LLC to OTG
Management**

AGENDA ITEM NO: 10.5
MEETING DATE: July 13, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION**

DEPARTMENT: *Legal Department*

Contact Person: *Christine C. Quinn, Esq., Authority Counsel
Helen Chadderdon, Concessions and Marketing Manager*

PURPOSE OF REQUEST:

Concession Contract: *Consent to Assignment from OHM Concession Group, LLC to
OTG Management*

CONTRACT AMOUNT: *N/A*

BUDGET INFORMATION:

Anticipated in Current Budget: Yes___ No___ NA ✓

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal _____ State _____ Airport _____ NA ✓
Funding Source: Airport Operating Budget

JUSTIFICATION:

The Authority entered into a Concession Agreement, Contract No. 910-CON-FB, with OHM Concession Group, LLC on February 23, 2018 effective March 1, 2018.

Amendment No. 1 to the Concession Agreement extended the term of the Agreement to September 30, 2028 with two (2) two-year extensions; first extension to September 30, 2030 and second extension to September 30, 2032.

Amendment No. 2 to the Concession Agreement extended the term of the Agreement to September 30, 2028 with a five (5) year extension to September 30, 2033 and a four (4) year extension ending September 30, 2037.

OHM Concession Group, LLC has entered into a securities purchase agreement with OTG Management to sell the ownership interests of OHM Concession Group, LLC to OTG Management.

Authorization is requested to consent to the assignment from OHM Concession Group, LLC to OTG Management.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

AGENDA ITEM NO: 10.5
MEETING DATE: July 13, 2026

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA _____

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. Yes ✓ NA _____

BACK-UP MATERIAL:

- 1) *June 2, 2026 Correspondence*

Office of the CEO
352 Park Avenue South
10th Floor
New York, NY 10010
www.otgexp.com



Matthew King
Chief Executive Officer
716.553.0172
mking@otgexp.com

Tuesday, June 2, 2026

Albany International Airport

RE: Acquisition of OHM Concession Group LLC,

Dear Ms. Chadderdon,

I am writing to introduce OTG Management and to formally notify the Albany County Airport Authority (ACAA) that OTG has entered into agreements to acquire the equity ownership interests of OHM Concession Group LLC ("OHM"), who operate concessions at Albany International Airport (ALB). The purpose of this letter is to introduce OTG, provide background on the transactions, and request consent to the assignment of the related agreements to OTG in connection with the closing of these transactions. The consummation of these transactions will allow the minority owners of these businesses to reap the hard-earned rewards of all their outstanding efforts in building successful concessions businesses while in the ACDBE program. At the same time, the addition of these companies to the OTG portfolio will provide these businesses with the support and resources of another world class airport concessions operator.

We are also very pleased to share that Milan Patel will remain actively involved in the combined operations of these companies and will assume the role of President of the OHM acquired business. Moreover, there will be no change in the day-to-day operations of the businesses at ALB.

OTG is backed by a consortium of investors led by Oaktree Capital, Duration Capital Partners and Centerbridge Partners, which together boast near permanent access to capital, transportation and infrastructure industry experience and a wealth of other resources. We are committed to being good stewards of the acquired ALB concessions for the long-term and, most importantly, to ensuring that all of the commitments to ACAA and ALB are faithfully honored.

By this correspondence, we hereby request ACAA and ALB support for these transactions to include execution of the Agreement provided along with this letter. The acquisitions are otherwise subject to customary closing conditions which we expect to be satisfied within the next month.

All of us look forward to your continued partnership to build upon the successful track record of these operations at the airport. If you have any questions, please do not hesitate to contact me directly or Ron Falocco at ron@otgexp.com and (856) 534-9459. Questions or comments about the Agreement can be directed to OTG's Chief Legal Officer, Christopher J. Redd at credd@otgexp.com and (215) 997-0665.

Sincerely,

Matthew King
cc.: Milan Patel (OHM)
Ron Falocco (OTG)

AGENDA ITEM NO. 10.6

**Service Contract: Professional Service
Contract No. SC-1278 Painting Services to Quality
Painters & Decorators, Inc. and Spitale Construction
Resources, Inc.**

AGENDA ITEM NO: 10.6
MEETING DATE: July 13, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION**

DEPARTMENT:

Contact Person: *Matthew J. Mokey, P.E. Airport Engineer*

PURPOSE OF REQUEST:

*Service Contract: Professional Service Contract No. SC-1278
Painting Services to Quality Painters & Decorators, Inc. and Spitale
Construction Resource*

CONTRACT AMOUNT:

Total Contract Amount: *Estimated at \$75,000 annual cost – no fixed fee*

BUDGET INFORMATION:

Federal Airport Improvement Program
Anticipated in Current ALB Capital Plan : Yes ✓ No NA
Funding Account No.: Capital

FISCAL IMPACT – FUNDING

Federal N/A State N/A Airport 100% NA NA
Term of Funding: 2026-2027
Grant No. : N/A State PIN: N/A

JUSTIFICATION:

This contract will supplement AvPorts' workforce and provide painters that will provide painting services on an as needed basis. The work assignments will consist of many small painting projects covering the vast number of airport buildings and structures. Recommendations for award are made to two vendors to avoid any work delays. The work will be managed by the Building Maintenance manager. Due to airport operations, some work will need to be performed in the evening hours.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL:

YES ✓ NA NA

AGENDA ITEM NO: 10.6
MEETING DATE: July 13, 2026

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES J NO .

BACK-UP MATERIAL:

Proposals received from Spitale Construction Resources, Inc. and Quality Painters & Decorators, Inc.

ALBANY COUNTY AIRPORT AUTHORITY
Albany International Airport
Albany, NY 12211-1057



REQUEST FOR COMPETITIVE PROPOSALS

PAINTING SERVICES

CONTRACT NO. SC-1278

Issue Date	May 21, 2026 at 10:00 A.M. (EST)
Pre-Proposal Meeting	June 10, 2026 at 1:00 P.M. (EST)
Return Date	June 18, 2026 at 2:00 P.M. (EST)

Exhibit D: Proposal A

PROPOSAL ACKNOWLEDGMENT FORM

The proposers acknowledge that he/she has carefully examined the RFP, the attached Agreement draft and the proposed location/s for his/her proposed operation/s.

The proposer warrants that if proposal is accepted, he/she will contract with the Albany County Albany Authority the form of an Agreement substantially in the form attached and comply with the requirements of the RFP and the executed Agreement. Proposer agrees to deliver an executed Agreement to the Albany County Airport Authority within fourteen (14) calendar days of receiving the tendered Agreement from the Authority.

I, the undersigned, guarantee our proposal meets or exceeds specifications contained in the RFP document. Any exceptions are described in detail and all requested information has been submitted as requested.

I affirm that I have read and understand all the provisions and conditions as set forth in this RFP. Our firm will comply with all provisions and conditions as specified, unless specifically noted as an exception with our Proposal.

I also affirm that I am duly authorized to execute the Agreement contemplated herein; that this company, corporation, firm, partnership, or individual has not prepared this Proposal in collusion with any other proposer and that the contents of this proposal as to rent, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other proposer or to any other person/s engaged in this type of business prior to the official opening of the proposal.

Name of Proposer: SPITALE CONSTRUCTION RESOURCES INC

Signature of Authorized Person: _____

Title: PRESIDENT

Business Address of Proposer: 2013 CROMPOND RD, STE 3, YORKTONW HEIGHTS, NY 10598

Business Phone Number: 913-352-6366

Email Address: ERIC@SCRINC.CO

Date: 06/09/2026

Subscribed and sworn to before me this 26 day of JUNE, 2026

Exhibit D: Proposal B

NON-COLLUSION AFFIDAVIT

Authorized officer: Bidder's proposal containing statements, letters, etc., shall be signed in the proposal by a duly authorized officer of the company whose signature is binding on the proposal.

The undersigned offers and agrees to furnish all of the items/services upon which qualifications are stated in the accompanying proposal. The period of acceptance of this proposal will be ____ calendar days from the date of the bid opening. (Period of acceptance will be forty-five (45) calendar days unless otherwise indicated by proponent).

STATE OF NEW YORK COUNTY OF WESTCHESTER

BEFORE ME, the undersigned authority, a Notary Public in and for the State of NY on this day personally appeared ERIC SPITALI who after being by me duly sworn did depose and say: I, ERIC SPITALI am a duly authorized officer of/agent for SPRINK CORP and have been duly authorized to execute the foregoing on behalf of the said .

I hereby certify that the foregoing offer has not been prepared in collusion with any other proponent or other person or persons engaged in the same line of business prior to the official opening of this proposal. Further, I certify that the proponent is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the type of services/commodities offered, or to influence any person or persons to offer or not to offer thereon.

By submission of this proposal, each proponent and each person signing on behalf of any proponent certifies and in the case of a joint proposal each party thereto certifies as to its own organization, under penalty of perjury that to the best of his knowledge and belief:

- A. The prices in this proposal have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition as to any matter relating to such prices with any other proponent or with any competitor;
- B. Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the proponent and will not knowingly be disclosed by the proponent prior to the opening, directly or indirectly to any other proponent or to any competitor; and,
- C. No attempt has been made or will be made by the proponent to induce any other

person, partnership or corporation to submit or not to submit a proposal for the purpose of restricting competition.

Name and Address of Proponent: ERIC SPITALE
4 Boulder Park Dr Sonoma NY 10584

Telephone and Fax Numbers: 914 352 6366

By: [Signature] Name & Title Eric Spitale Proprietor
Signature

SUBSCRIBED AND SWORN to before me by the above-named on this
17 day of June 2026

Kathleen Rosati
Notary Public

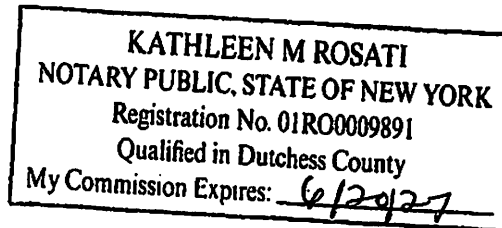


Exhibit D: Proposal C

Offerer Disclosure of Prior Non-Responsibility Determinations

Name of Individual or Entity Seeking to Enter into the Procurement Contract:

SPITALE CONSTRUCTION RESOURCES, INC

Address: 2013 CROMPOND RD, STE 3, YORKTOWN HEIGHTS NY 10598

Name and Title of Person Submitting this Form: ERIC SPITALE, PRESIDENT

Contract Procurement Number: 914 352 6366

Date: 6/17/26

1. Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years? (Please circle):

☒ No

☐ Yes

If yes, please answer the next questions:

2. Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j (Please circle):

☐ No

☐ Yes

3. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Governmental Entity? (Please circle):

☐ No

☐ Yes

4. If you answered yes to any of the above questions, please provide details regarding the finding of non-responsibility below.

Governmental Entity: _____

Date of Finding of Non-responsibility: _____

Basis of Finding of Non-Responsibility: _____

(Add additional pages as necessary)

5. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Please circle):

No

Yes

6. If yes, please provide details below.

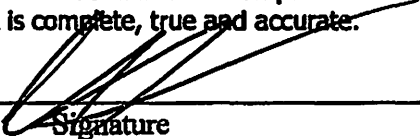
Governmental Entity: _____

Date of Termination or Withholding of Contract: _____

Basis of Termination or Withholding: _____

(Add additional pages as necessary)

Offerer certifies that all information provided to the Governmental Entity with respect to State Finance Law §139-k is complete, true and accurate.

By:  Date: 6/17/26

Signature

Name: ERIK SITALC

Title: President

Exhibit D: Proposal D

OBTAINED REQUEST FOR BID AFFIDAVIT

I, being an authorized representative of the named organization / company, certify that I obtained the request for bid documents from the Albany County Airport Authority Purchasing Office or www.bidnetdirect.com/albany-county-airport-authority. I understand that no bid shall be considered unless the organization making this bid has first obtained a copy of this Request for Bid from the Albany County Airport Authority Purchasing Office.

[Signature] Bionet
Signature Agent

Print or Type Name: ERIC SPITALE

Address 2013 CROMPOND RD, STE 3, YORKTOWN HEIGHTS
NY 10598

Phone: 914-352-6366

SUBSCRIBED AND SWORN to before me by the above named on this 17
day of June, 20 26

Kathleen Rosati
Notary Public

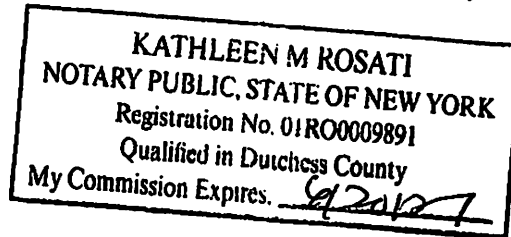


Exhibit D: Proposal E

PROPOSAL BOND

KNOW ALL MEN BY THESE PRESENT, that we, the undersigned, SPITALE CONSTRUCTION
RESOURCES INC as Principal, and First Indemnity of America Insurance Company as Surety, a corporation chartered and existing under the laws of the State of New Jersey, and fully authorized to the business in the State of New York, and hereby held and firmly bound unto Albany International Airport Authority, as Owner in the sum of \$ Two thousand and 00/100 (\$2,000) dollars and no cents in good and lawful money of the United States of America, to be paid upon demand to the Albany International Airport, New York, to which payment well and truly made, we hereby jointly and severally bind ourselves, our heirs, executors, administrators, successors, and assigns.

The condition of the above obligation is such that whereas the Principal has submitted to Albany County Airport Authority, certain Proposal, attached hereto and hereby made a part hereof to enter into a contract in writing, for the performance of services at the Albany International Airport,

NOW, THEREFORE,

- A. If said Proposal shall be rejected, or in the alternate;
- B. If said Proposal shall be accepted and the Principal shall, within fourteen (14) calendar days after receipt of written notification from the Authority of the Notice of Award, execute and deliver such contract and shall furnish sufficient and satisfactory bonds for his faithful performance of said contract, and for the payment of all amounts in connection therewith, and shall in all other respects perform the agreement created by the acceptance of said Proposal, then this obligation shall be void; otherwise the same shall remain in force and effect, it being expressly understood and agreed that the liability of the Surety for any and all claims hereunder shall, in no event, exceed the penal amount of this obligation as herein stated.

The Surety, for value received, hereby stipulated and agrees that the obligations of said Surety and its bond shall be in no way impaired or affected by any extension of the time within which the Authority accepts such Proposal; and said Surety does hereby waive notice of any such extension.

IN WITNESS WHEREOF, the Principal and the Surety have hereunto set their hands and seals, and such of them as are corporations have cause their corporate seals to be hereto affixed and these presents to be signed by their proper officers.

Signed, this 18th day of June, 2026.
SPITALE CONSTRUCTION
RESOURCES INC. First Indemnity of America
Principal Insurance Company
Surety
By Eric Spitale, President By Gary A Cardinale,
Attorney-In-Fact

CERTIFICATE AS TO CORPORATE PRINCIPAL

I, Eric Spitale, certify that I am the Secretary of the Corporation named as Principal in the within bond; that Eric Spitale, who signed the said bond of said Corporation is the President of said Corporation; that I know his signature, and his signature hereto is genuine; and that said bond was duly signed, sealed, and attested for in behalf of said Corporation by authority of its governing body.

(Corporate Seal)

ACKNOWLEDGMENT OF PRINCIPAL

STATE OF _____)
) SS.:
COUNTY OF _____)

On the _____ day of _____ in the year _____, before me, the undersigned, personally appeared _____, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.

Notary Public

ACKNOWLEDGMENT OF SURETY

STATE OF New York)
) SS.:
COUNTY OF Erie)

On the 18th day of June in the year 2026, before me, the undersigned, personally appeared Gary A Cardinale, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed the instrument.



Notary Public

LISA M REESE
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01RE0014975
Qualified in Erie County
Commission Expires October 26, 2027

FIRST INDEMNITY OF AMERICA INSURANCE COMPANY
2740 Route 10 West, Suite 205, Morris Plains, N.J. 07950
STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2025

Assets:		
Bonds	\$	32,672,724
Preferred & Common Stocks		800
Mortgage Loans		88,730
Other Invested Assets		187,553
Real Estate		1,079,321
Cash and Short-Term Investments		1,575,882
Investment Income Due and Accrued		294,409
Premiums In the Course of Collection (under 90 days)		3,614,984
Reinsurance Recoverable on Loss and LAE Payments		113,582
Deferred Tax Asset		989,866
Receivables from parent, subsidiaries and affiliates		1,752,527
Other Assets		80,903
Total Admitted Assets	\$	42,431,361

Liabilities and Surplus:		
Reserve for Loss and Loss Adjustment Expenses	\$	8,048,530
Other Expenses		842,555
Taxes Licenses and Fees		162,749
Unearned Premium		6,305,451
Amounts Withheld or Retained for Others		5,863,255
Ceded Reinsurance Balances Payable		2,166,035
Payable to parent, subsidiaries and affiliates		886,508
Other Liabilities		20,258
Total Liabilities	\$	24,385,341

Capital & Surplus:		
Common Stock	\$	2,500,000
Paid In and Contributed Surplus		1,621,583
Unassigned funds (surplus)		13,914,437
Surplus as Regards to Policyholders	\$	18,036,020

I, Elizabeth W. Seitz, Treasurer of First Indemnity of America Insurance Company, do hereby certify that the foregoing statement is a correct exhibit of the assets and surplus of the said company, on the 31st day of December 2025, according to the best information, knowledge, and belief.



Elizabeth W. Seitz
Elizabeth W. Seitz
Treasurer

ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California

County of San Diego

On March 18th 2020 before me, Marina Mobley
(insert name and title of the officer)

personally appeared Elizabeth Seitz
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

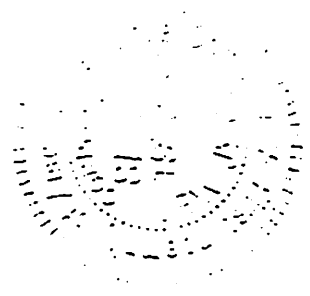
I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature

Marina Mobley

(Seal)



FIRST INDEMNITY OF AMERICA INSURANCE COMPANY

POWER OF ATTORNEY FOR BONDS AND UNDERTAKINGS

Bond Number: n/a Principal: Spitale Construction Resources Inc
Description: Painting Services

KNOW ALL BY THESE PRESENTS, THAT First Indemnity of America Insurance Company, a Corporation of the State of New Jersey does hereby appoint:

Gary A. Cardinale, Joseph Cardinale, Sam Cardinale, and Salvatore Cardinale of Buffalo, New York

its true and lawful Attorneys-in-Fact to make, execute, sign, acknowledge, affix the Company Seal to, deliver any and all surety bonds, Consents of Surety, undertakings, recognizances and other contracts of indemnity and writings obligatory in the nature of a bond, for and on behalf of said Company and as an act and deed of said Company, not to exceed \$2,000,000.00 for any bond or contract price.

IN WITNESS WHEREOF, First Indemnity of America Insurance Company of the State of New Jersey has executed these presents this 21st day of May, 2025.

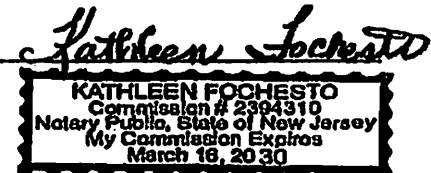


Patrick J. Lynch

Patrick J. Lynch, President

STATE OF NEW JERSEY)
COUNTY OF MORRIS) ss:

On this 21st day of May, 2025, before me came the above named authorized representative of First Indemnity of America Insurance Company, to me personally known to be the individual and representative described herein, and acknowledge that he executed the foregoing instrument and affixed the seal of the said corporation thereto by authority of this office.



Certificate

This Power of Attorney is granted and is signed by facsimile or other electronic transmission under and by the authority of the following Resolutions adopted by Board of Directors of First Indemnity of America Insurance Company of the State of New Jersey held on the 21st day of May, 2025.

RESOLVED, that the President, or any one of the Vice Presidents specially authorized to do so by the Board of Directors, shall have the power to appoint Attorneys-in-Fact as the business of the Company may require, or to authorize any person or persons to execute on behalf of the Company any bonds, Consents of Surety, undertakings, recognizances, stipulations, policies, contracts, agreements, deeds, and release and assignment of judgments, decrees, mortgages and instruments in the nature of mortgages, and also all other instruments and documents which the business of the Company may require and to affix the Seal of the Company thereto.

FURTHER RESOLVED, that the signatures and attestations of such officers and the seal of the Company may be affixed to any such Power of Attorney or to any certificate relating to the Power of Attorney by electronic means and any such Power of Attorney or certificate bearing such electronic signatures or electronic seal shall be valid and binding upon the Company with respect to any bond, undertaking, recognizances or other contract of indemnity of writing obligatory in the nature thereof.

I, Jane E. Lynch, Secretary of First Indemnity of America Insurance Company of New Jersey, do hereby certify that the foregoing Resolutions were adopted by the Board of Directors of the Corporation and the Powers of Attorney issued pursuant thereto, are true and correct and that both the Resolution and the Powers of Attorney are in full force and effect.

IN WITNESS WHEREOF, I have herewith set my hand and affixed the seal of said Corporation this 21st Day of May, 2025.

Dated and effective this 18th day, of June, 2026.



Jane E. Lynch

Jane E. Lynch, Secretary

Exhibit D: Proposal F

INSURANCE REQUIREMENT AFFIDAVIT

To be completed by appropriate insurance agent:

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified offerer. If the below identified offerer is awarded this contract by Albany County Airport Authority, I will be able, within ten (10) days after offerer is notified of such award, to furnish a valid insurance certificate to the Airport meeting all of the requirements contained in this contract.

Agent: _____

Signature

Brian Pastore

Agent

Name of Insurance Carriers: Federated Mutual Insurance Company

Address of Agency: 121 E Park. Sq. Owatonna, MN 55060

75 Virginia Road N4, White Plains NY 10603

Phone Number Where

Agent May Be Contacted: 914-364-6435

Offerer's Name (Print or Type) _____

SUBSCRIBED AND SWORN to before me by the above named on this

day of

June, 2026

17th

[Signature]
Notary Public

MARLENE R VARBERO
Notary Public - State of New York
NO. 01VA0027388
Qualified in Westchester County
My Commission Expires Jul 31, 2028

Exhibit D: Proposal G-1

CORPORATION STATEMENT

IF A CORPORATION, answer the following:

1. When incorporated?

2017

2. Where incorporated?

YORKTOWN HEIGHTS, NY

3. Is the corporation authorized to do business in New York?

X Yes No

If New York is not state of incorporation:

- A. Address of the registered office in New York:

- B. Name of registered agent in New York at such office:

- C. Attach Certificate of Authority to transact business in New York.

4. The Corporation is held: Publicly X Privately

5. Furnish the name, title, and address of each officer, director, and shareholders of the corporation's issued stock:

Officer's Name	Address	Position	%
ERIC SPITALE	4 BOULDER POND DR. SOMERS NY	PRESIDENT	100%

Director's Name	Address	Principal Business Affiliation Other Than Proposer's Directorship
------------------------	----------------	--

**Principal
Shareholders**

Address

**Percentage
Ownership**

Exhibit D: Proposal H**WORK FORCE COMPOSITION**

SPITALE CONSTRUCTION RESOURCES, INC 914-352-6366
Name of Firm **Phone Number**

2013 CROMPOND RD, STE 3 YORKTOWN HEIGHTS NY 10598
Address **City** **State** **Zip Code**

ERIC SPITALE, PRESIDENT
Name & Title of Authorized Executive

Full Time Employees	Total # of Employees	White	American Indian	Black	Hispanic	Other (*)
	Male / Female	M/F	M/F	M/F	M/F	M/F
Admin & Manager	3	3				
Professional	3	3				
Technical	3	1			2	
Sales Workers	1	1				
Office Workers	2	2				
Semiskilled Workers	6	5		1	1	
Unskilled Workers						
Apprentices						
Seasonal Temporary	5	1		1	3	
Part Time						
TOTAL	23	16		1	6	

***Use Additional Sheets To Identify The Ethnicity Of Employees Identified In This Category.**

Remarks: _____

Exhibit D: Proposal I

REFERENCES

List three (3) companies or governmental agencies where like or similar services have been provided within the last three years:

- 1. Company Name:** TOWN OF SOMERS

Address: 335 ROUTE 202 SOMERS, NY 10589
Street/P.O. Box City State Zip Code

Contact Person: DENISE SCHIRMER **Title:** ZONING DEPARTMENT SECRETARY

Phone: 914-277-5582 **Fax:** _____

Email Address: DSCHIRMER@SOMERSNY.GOV

- 2. Company Name:** LONGWOOD CENTRAL SCHOOL DISTRICT

Address: 35 YAPHANK MIDDLE ISLAND ROAD, MIDDLE ISLAND NY 11953
Street/P.O. Box City State Zip Code

Contact Person: TIFFANY VENTURA **Title:** SENIOR ACCOUNT CLERK

Phone: 631-345-2772 **Fax:** _____

Email Address: TIFFANY.VENTURA@LONGWOODCSD.ORG

- 3. Company Name:** PUTNAM NORTHERN WSETCHESTER BOCES

Address: 200 BOCES DRIVE, YORKTOWN HEIGHTS NY 10598
Street/P.O. Box City State Zip Code

Contact Person: JIM HUEBEL **Title:** DIRECTOR OF FACILITIES

Phone: 914-248-2203 **Fax:** _____

Email Address: JHEUBEL@PNWBOCES.ORG

EXHIBIT D: Proposal J

PROPOSAL SUBMITTAL FORM

Exhibit C contains the minimum requirements and are intended to govern, in general, the performance requirements and the type of services desired. Please check "yes" or "no" if you can meet these specifications.

The bidder can meet or exceed required specifications as required in EXHIBIT C?

☒ **YES**

☐ **NO**

Proposer has all vehicles to be used in this contract available for inspection.

☒ **YES**

☐ **NO**

All drivers have a valid New York State Driver's License.

☒ **YES**

☐ **NO**

All drivers will complete their security clearance by the Airport Operations Office prior to issuance of the contract.

☒ **YES**

☐ **NO**

PRICING

PAINTING SERVICE PER HOUR COST.

One Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 92.00 Per Hour

Year 2 \$ 95.00 Per Hour

****Additional Cost For Repairs Not Performed During Normal Business Hrs. (4:00 P.M.- Midnight)
(If Applicable)**

Year 1 \$ 115.00 Per Hour

Year 2 \$ 119.00 Per Hour

Two Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 176.00 Per Hour

Year 2 \$ 181.00 Per Hour

****Additional Cost For Repairs Not Performed During Normal Business Hrs. (4:00 P.M.- Midnight)
(If Applicable)**

Year 1 \$ 220.00 Per Hour

Year 2 \$ 227.00 Per Hour

Three Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 252.00 Per Hour

Year 2 \$ 260.00 Per Hour

****Additional Cost For Repairs Not Performed During Normal Business Hrs. (4:00 P.M.- Midnight) (If Applicable)**

Year 1 \$ 315.00 Per Hour

Year 2 \$ 324.00 Per Hour

MATERIALS: Overhead/Profit Markup: 15 %

**** All materials must be approved by Airport Authority Representative.**

CONTACT INFORMATION

Name of Contact Person: ERIC SPITALE

Phone Number(s): () 914-352-6366

()

Email: ERIC@SCRINC.CO

****Note Contract Term: It is the intention of the Authority to award to the successful proposer a contract for the term of one year. The Authority reserves the option to renew, with mutual written consent, up to four (4) additional one year terms.**

Exception/Exclusions: (if applicable): _____



SPITALE CONSTRUCTION RESOURCES INC.

2013 Crompond Rd. Ste 3
Yorktown Heights, NY 10598
www.spitaleconstructionresources.com

June 9, 2026

24-Hour Service Line (Live Answering Service)

24-Hour Service Line and Emergency Dispatch

Spitale Construction will provide the Albany County Airport Authority with a dedicated **24-hour service line** supported by a **live answering service** and on-call supervisory escalation. The Authority will be issued a primary service number and escalation contacts (primary/secondary) to ensure uninterrupted communications.

Upon receipt of a service request, the live answering service will immediately notify Spitale's on-call supervisor, who will **acknowledge the request and initiate dispatch and coordination** with Airport Operations/Authorized Representative. Spitale will coordinate access requirements (security/badging/escort), location details, and operational constraints prior to arrival, and will prioritize urgent requests in accordance with the Authority's needs and site directives. All actions and communications will be documented and tracked for the Authority's records. **Spitale understands the Authority's emergency response expectations and will maintain an on-call escalation protocol to support urgent needs, including after-hours requests.**

MWBE/SDVOB Good Faith Efforts (Materials/Supply Focus)

MWBE/SDVOB Participation – Materials and Good Faith Efforts

Spitale Construction is committed to providing **MWBE and SDVOB participation** to the maximum extent practicable. For this contract, Spitale's participation approach will focus primarily on **materials and supply procurement**, including but not limited to paint/coatings, related consumables, containment/protection supplies, and other project materials as approved by the Airport Authority.

Spitale will conduct and document **Good Faith Efforts** by soliciting pricing and availability from NYS-certified MWBE/SDVOB suppliers, following up as necessary, and maintaining complete records of outreach, responses, quotes received, and award rationale. If, despite these documented efforts, Spitale is unable to meet any applicable participation goal(s) due to certified supplier availability, responsiveness, or other constraints outside Spitale's control, **Spitale will submit its Good Faith Efforts documentation for the Authority's review and determination in accordance with the Authority's program requirements and applicable law.**

Exhibit D: Proposal A

PROPOSAL ACKNOWLEDGMENT FORM

The proposers acknowledge that he/she has carefully examined the RFP, the attached Agreement draft and the proposed location/s for his/her proposed operation/s.

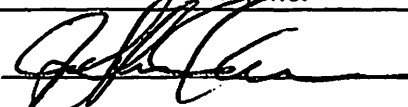
The proposer warrants that if proposal is accepted, he/she will contract with the Albany County Albany Authority the form of an Agreement substantially in the form attached and comply with the requirements of the RFP and the executed Agreement. Proposer agrees to deliver an executed Agreement to the Albany County Airport Authority within fourteen (14) calendar days of receiving the tendered Agreement from the Authority.

I, the undersigned, guarantee our proposal meets or exceeds specifications contained in the RFP document. Any exceptions are described in detail and all requested information has been submitted as requested.

I affirm that I have read and understand all the provisions and conditions as set forth in this RFP. Our firm will comply with all provisions and conditions as specified, unless specifically noted as an exception with our Proposal.

I also affirm that I am duly authorized to execute the Agreement contemplated herein; that this company, corporation, firm, partnership, or individual has not prepared this Proposal in collusion with any other proposer and that the contents of this proposal as to rent, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other proposer or to any other person/s engaged in this type of business prior to the official opening of the proposal.

Name of Proposer: Quality Painters & Decorators, Inc.

Signature of Authorized Person: 

Title: President

Business Address of Proposer: 4654 State Highway 30, Amsterdam, NY 12010

Business Phone Number: (518)842-5447

Email Address: quality@gpdinc.com

Date: 06/11/2026

Subscribed and sworn to before me this 11th day of June, 2026.

Exhibit D: Proposal B

NON-COLLUSION AFFIDAVIT

Authorized officer: Bidder's proposal containing statements, letters, etc., shall be signed in the proposal by a duly authorized officer of the company whose signature is binding on the proposal.

The undersigned offers and agrees to furnish all of the items/services upon which qualifications are stated in the accompanying proposal. The period of acceptance of this proposal will be ____ calendar days from the date of the bid opening. (Period of acceptance will be forty-five (45) calendar days unless otherwise indicated by proponent).

STATE OF New York COUNTY OF Fulton

BEFORE ME, the undersigned authority, a Notary Public in and for the State of New York on this day personally appeared Jeffrey Jordan who after being by me duly sworn did depose and say: I, Jeffrey Jordan am a duly authorized officer of/agent for Quality Painters & Decorators, Inc. and have been duly authorized to execute the foregoing on behalf of the said .

I hereby certify that the foregoing offer has not been prepared in collusion with any other proponent or other person or persons engaged in the same line of business prior to the official opening of this proposal. Further, I certify that the proponent is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the type of services/commodities offered, or to influence any person or persons to offer or not to offer thereon.

By submission of this proposal, each proponent and each person signing on behalf of any proponent certifies and in the case of a joint proposal each party thereto certifies as to its own organization, under penalty of perjury that to the best of his knowledge and belief:

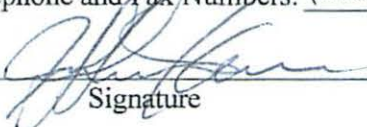
- A. The prices in this proposal have been arrived at independently without collusion, consultation, communication or agreement for the purpose of restricting competition as to any matter relating to such prices with any other proponent or with any competitor;
- B. Unless otherwise required by law, the prices which have been quoted in this proposal have not been knowingly disclosed by the proponent and will not knowingly be disclosed by the proponent prior to the opening, directly or indirectly to any other proponent or to any competitor; and,
- C. No attempt has been made or will be made by the proponent to induce any other

person, partnership or corporation to submit or not to submit a proposal for the purpose of restricting competition.

Name and Address of Proponent: Quality Painters & Decorators, Inc.

4654 State Highway 30, Amsterdam, NY 12010

Telephone and Fax Numbers: (518)842-5447, (518)842-5533

By:  Name & Title Jeffrey Jordan, President

Signature

SUBSCRIBED AND SWORN to before me by the above-named on this
11th day of June 2026.

Kylene Morreale
Notary Public for New York
Fulton County Reg #01M04971107
Comm. Expires August 27, 2026


Notary Public

Exhibit D: Proposal C

Offerer Disclosure of Prior Non-Responsibility Determinations

Name of Individual or Entity Seeking to Enter into the Procurement Contract:

Quality Painters & Decorators, Inc.

Address: 4654 State Highway 30, Amsterdam, NY 12010

Name and Title of Person Submitting this Form: Jeffrey Jordan, President

4654 State Highway 30, Amsterdam, NY 12010

Contract Procurement Number: _____

Date: 06/11/2026

1. Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years? (Please circle):

☒ No

Yes

If yes, please answer the next questions:

2. Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j (Please circle):

No

Yes

3. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Governmental Entity? (Please circle):

No

Yes

4. If you answered yes to any of the above questions, please provide details regarding the finding of non-responsibility below.

Governmental Entity: _____

Date of Finding of Non-responsibility: _____

Basis of Finding of Non-Responsibility: _____

(Add additional pages as necessary)

5. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Please circle):

☒ No

Yes

6. If yes, please provide details below.

Governmental Entity: _____

Date of Termination or Withholding of Contract: _____

Basis of Termination or Withholding: _____

(Add additional pages as necessary)

Offerer certifies that all information provided to the Governmental Entity with respect to State Finance Law §139-k is complete, true and accurate.

By: _____



Signature

Date: 06/11/2026

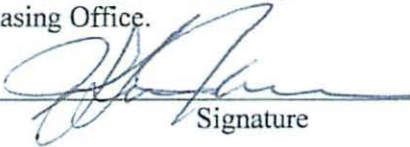
Name: Jeffrey Jordan

Title: President

Exhibit D: Proposal D

OBTAINED REQUEST FOR BID AFFIDAVIT

I, being an authorized representative of the named organization / company, certify that I obtained the request for bid documents from the Albany County Airport Authority Purchasing Office or www.bidnetdirect.com//albany-county-airport-authority. I understand that no bid shall be considered unless the organization making this bid has first obtained a copy of this Request for Bid from the Albany County Airport Authority Purchasing Office.



Signature Agent

Print or Type Name: Jeffrey Jordan

Address 4654 State Highway 30

Amsterdam, NY 12010

Phone: (518)842-5447

SUBSCRIBED AND SWORN to before me by the above named on this 11th
day of June, 2026.



Notary Public

Kylene Morreale
Notary Public for New York
Fulton County Reg #01M04971107
Comm. Expires August 27, 2026

Exhibit D: Proposal F

INSURANCE REQUIREMENT AFFIDAVIT

To be completed by appropriate insurance agent:

I, the undersigned agent, certify that the insurance requirements contained in this proposal document have been reviewed by me with the below identified offerer. If the below identified offerer is awarded this contract by Albany County Airport Authority, I will be able, within ten (10 days after offerer is notified of such award, to furnish a valid insurance certificate to the Airport meeting all of the requirements contained in this contract.

Agent: Joel Reagan Companies
Signature Agent

Name of Insurance Carriers: Selective Insurance Co. of South Carolina
Merchants Mutual Insurance Company

Address of Agency: 8 E Main Street
Marcellus, NY 13108

Phone Number Where
Agent May Be Contacted: (315) 673-2094

Offerer's Name (Print or Type) _____

SUBSCRIBED AND SWORN to before me by the above named on this 15
day of June, 2026.

Daniel P. O'Connell
Notary Public

DANIEL P. O'CONNELL
Notary Public - State of New York
No. 01OC6414931
Qualified in Onondaga County
My Commission Expires April 28, 2029

Exhibit D: Proposal G-1

CORPORATION STATEMENT

IF A CORPORATION, answer the following:

1. When incorporated?

6/1973

2. Where incorporated?

New York

3. Is the corporation authorized to do business in New York?

X Yes No

If New York is not state of incorporation:

- A. Address of the registered office in New York:

- B. Name of registered agent in New York at such office:

- C. Attach Certificate of Authority to transact business in New York.

4. The Corporation is held: Publicly X Privately

5. Furnish the name, title, and address of each officer, director, and shareholders of the corporation's issued stock:

Officer's Name	Address	Position	%
Jeffrey Jordan	4654 State Highway 30 Amsterdam, NY 12010	President	50%
Kurt Jordan	4654 State Highway 30 Amsterdam, NY 12010	Vice President	50%

Director's Name

Address

**Principal Business
Affiliation Other
Than Proposer's
Directorship**

**Principal
Shareholders**

Address

**Percentage
Ownership**

Exhibit D: Proposal H**WORK FORCE COMPOSITION**

Quality Painters & Decorators, Inc.			(518)842-5447
Name of Firm			Phone Number
4654 State Highway 30	Amsterdam	NY	12010
Address	City	State	Zip Code
Jeffrey Jordan, President			
Name & Title of Authorized Executive			

Full Time Employees	Total # of Employees	White	American Indian	Black	Hispanic	Other (*)
	Male / Female	M/F	M/F	M/F	M/F	M/F
Admin & Manager	3	3				
Professional	33	31			2	
Technical						
Sales Workers						
Office Workers	1	1				
Semiskilled Workers						
Unskilled Workers						
Apprentices	2				2	
Seasonal Temporary						
Part Time						
TOTAL	39	35			4	

***Use Additional Sheets To Identify The Ethnicity Of Employees Identified In This Category.**

Remarks: _____

Exhibit D: Proposal I

REFERENCES

List three (3) companies or governmental agencies where like or similar services have been provided within the last three years:

- 1. Company Name:** NYSUT

Address: 800 Troy Schenectady Rd., Latham, NY 12110
Street/P.O. Box City State Zip Code

Contact Person: Robert Ellis **Title:** Facilities Coordinator

Phone: (518)868-1227 **Fax:** _____

Email Address: _____
- 2. Company Name:** Regeneron Pharmaceuticals, Inc.

Address: 81 Columbia Tpke., Rensselaer, NY 12144
Street/P.O. Box City State Zip Code

Contact Person: Colleen Cleveland **Title:** Supervisor

Phone: (518)256-7484 **Fax:** _____

Email Address: _____
- 3. Company Name:** Riverview Construction Associates, Inc.

Address: 675 Grooms Road, Suite 201, Clifton Park, NY 12065
Street/P.O. Box City State Zip Code

Contact Person: Robert Romano **Title:** President

Phone: (518)322-7899 **Fax:** (518)280-5470

Email Address: _____

EXHIBIT D: Proposal J

PROPOSAL SUBMITTAL FORM

Exhibit C contains the minimum requirements and are intended to govern, in general, the performance requirements and the type of services desired. Please check "yes" or "no" if you can meet these specifications.

The bidder can meet or exceed required specifications as required in EXHIBIT C?

☒ **YES**

☐ **NO**

Proposer has all vehicles to be used in this contract available for inspection.

☒ **YES**

☐ **NO**

All drivers have a valid New York State Driver's License.

☒ **YES**

☐ **NO**

All drivers will complete their security clearance by the Airport Operations Office prior to issuance of the contract.

☒ **YES**

☐ **NO**

PRICING

PAINTING SERVICE PER HOUR COST.

One Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 92.00 Per Hour

Year 2 \$ 94.00 Per Hour

Additional Cost For Repairs **Not Performed During Normal
Business Hrs. (4:00 P.M.- Midnight)
(If Applicable)

Year 1 \$ 93.00 Per Hour

Year 2 \$ 95.00 Per Hour

Two Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 184.00 Per Hour

Year 2 \$ 188.00 Per Hour

Additional Cost For Repairs **Not Performed During Normal
Business Hrs. (4:00 P.M.- Midnight)
(If Applicable)

Year 1 \$ 186.00 Per Hour

Year 2 \$ 190.00 Per Hour

Three Man Crew: (During Regular Business Hours of 7:00 AM – 4 PM)

Year 1 \$ 276.00 Per Hour

Year 2 \$ 282.00 Per Hour

Additional Cost For Repairs **Not Performed During Normal Business Hrs. (4:00 P.M.- Midnight)
(If Applicable)

Year 1 \$ 279.00 Per Hour

Year 2 \$ 285.00 Per Hour

MATERIALS: Overhead/Profit Markup: 15 %

** All materials must be approved by Airport Authority Representative.

CONTACT INFORMATION

Name of Contact Person: Jeffrey Jordan

Phone Number(s): (518) 842-5447

()

Email: quality@qpdinc.com

****Note Contract Term:** It is the intention of the Authority to award to the successful proposer a contract for the term of one year. The Authority reserves the option to renew, with mutual written consent, up to four (4) additional one year terms.

Exception/Exclusions: (if applicable): _____

AGENDA ITEM NO. 10.7

**Request to award Contract No. 1270-GC Rebid for
the Rehabilitation of the Consolidated Parking
Employee Locker Room to Duncan & Cahill, Inc.**

AGENDA ITEM NO: 10.7
MEETING DATE: July 13, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION**

DEPARTMENT:

Contact Person: *Matthew J. Mokey, P.E. Airport Engineer*

PURPOSE OF REQUEST:

Request to award Contract No. 1270-GC Rebid for the Rehabilitation of the Consolidated Parking Employee Locker Room to Duncan & Cahill, Inc.

CONTRACT AMOUNT:

Total Contract Amount: \$239,000.00

BUDGET INFORMATION:

Federal Airport Improvement Program
Anticipated in Current ALB Capital Plan : Yes ✓ No NA
Funding Account No.: Capital

FISCAL IMPACT – FUNDING

Federal N/A State N/A Airport 100% NA
Term of Funding: 2026-2027
Grant No. : N/A State PIN: N/A

JUSTIFICATION:

Request is made to award Contract 1270-GC Rebid for the Rehabilitation of the Consolidated Parking Employee Locker Room located in the Economy Parking Lot for \$239,000.00 to Duncan & Cahill, Inc. of Troy, New York. This project includes removal and interior alterations to 1,750 SF of existing building with general construction, plumbing & electrical work.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

AGENDA ITEM NO: 10.7
MEETING DATE: July 13, 2026

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NO .

BACK-UP MATERIAL: *Please refer to ACAA Bid table.*

CONTRACT #1270-GC RE-BID
Consolidated Parking Employee Locker Room

Company Name	AOW Construction LLC	Duncan & Cahill Inc.	MJG Construction Group LLC	VRH Construction
Addendum #1	X	Dated	X	X
Addendum #2	X	Dated	X	X
Lump Sum Bid	5%	5%	5%	5%
Bid Bond	\$344,800.00	\$239,000.00	\$299,000.00	\$516,989.00
Board of Directors		X	N/A	X
Non-Collusion	X	X	X	X
Qualification Questionnaire	X	X	X	X
Acknowledgment	X	X	X	X

I, Bobbi Matthews, certify that this bid tabulation is a true copy of the prices submitted by each bidder for the construction project shown above.

Albany Airport Authority Purchasing Department


 Bobbi Matthews
 Purchasing Agent

Sworn to before me this 17th day of June 2026


 Notary Public

JENNIFER A. MUNGER
 Notary Public, State of New York
 No. 01MU6246332
 Qualified in Schenectady County
 Commission Expires Aug. 08, 2027

AGENDA ITEM NO. 10.8

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AGENDA ITEM NO. 10.10

- 1. Backhoe\$174,595.14Milton CAT OGS Contract**
- 2. Loader \$125,973.25 Milton CAT OGS Contract**
- 3. Two Autonomous Mowers \$116,498.46 RC Mowers
Sourcewell Contract**
- 4. 20 Passenger Shuttle Bus \$203,330.00 Matthews
Buses CT DAS Contract**
- 5. 20 Passenger Shuttle Bus/CNG\$226,106.00 Matthews
Buses CT DAS Contract**
- 6. Front End Loader \$461,900.00 Milton CAT OGS
Contract**
- 7. 80' Lift \$165,192.75 Admar Sourcewell Contract**

Total: \$1,473,595.60

AGENDA ITEM NO: 10.10
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: Finance

Contact Person: *Margaret Herrmann, Acting Chief Financial Officer*

PURPOSE OF REQUEST:

Purchase Order: Purchase of Operating Equipment

1. Backhoe	\$174,595.14	Milton CAT	OGS Contract
2. Loader	\$125,973.25	Milton CAT	OGS Contract
3. Two Autonomous Mowers	\$116,498.46	RC Mowers	Sourcewell Contract
4. 20 Passenger Shuttle Bus	\$203,330.00	Matthews Buses	CT DAS Contract
5. 20 Passenger Shuttle Bus/CNG	\$226,106.00	Matthews Buses	CT DAS Contract
6. Front End Loader	\$461,900.00	Milton CAT	OGS Contract
7. 80' Lift	<u>\$165,192.75</u>	Admar	Sourcewell Contract

Total: \$1,473,595.60

CONTRACT AMOUNT:

Total Contract Amount: \$1,473,595.60

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal State Airport 100% NA
Funding Source: 2190-Capital Equipment

JUSTIFICATION:

Authorization is requested to purchase several pieces of equipment for the daily operation and maintenance of the Airport that were included in the 2026 capital budget. This equipment will replace older equipment. The one 20 passenger bus will be used to supplement our fleet of buses to improve our shuttle service for passengers. All of this equipment is under various contracts.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

AGENDA ITEM NO: 10.10
MEETING DATE: July 13, 2026

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NO .

BACK-UP MATERIAL:

Written proposals from contracted vendors.



Proposal

PREPARED FOR:

Albany International Airport
ARFF Building 737 Albany Shaker Rd Ste 2

Albany, New York 12211

518-378-5949

CPasquini@albanyairport.com

CATERPILLAR 420

The logo for Milton CAT, featuring the word "Milton" in a bold, black, sans-serif font on a yellow rectangular background.The CAT logo, featuring the letters "CAT" in a bold, white, sans-serif font on a black rectangular background, with a stylized yellow triangle above the "A".

Jun 25, 2026

Albany International Airport

ARFF Building 737 Albany Shaker Rd Ste 2
Albany, New York 12211

Dear Chris Pasquini,

We are pleased to offer you the following proposal for your consideration. This quote is compliant with New York StateOGS Contract PC70886.

CATERPILLAR 420 with all standard equipment in addition to the specifications listed below:

STOCK NUMBER:

SERIAL NUMBER:

YEAR:

SMU:

Thank you for your interest in Milton CAT and Caterpillar products. Please know that we sincerely appreciate your consideration and look forward to answering any questions you may have moving forward. Feel free to contact me directly at any time.

Sincerely,
Mike Chase
Machine Sales Representative
Milton CAT
mike_chase@miltoncat.com

This quotation is valid for 30 days, after which time we reserve the right to re-quote.

DATE: Jun 25, 2026 | QUOTE NUMBER: 11493-01
OFFER EXPIRES: TODAY + 30 DAYS (Jun 25, 2026)

The logo for Milton CAT, featuring the word "Milton" in a bold, black, sans-serif font on a yellow rectangular background.The CAT logo, featuring the letters "CAT" in a bold, white, sans-serif font on a black rectangular background, with a stylized yellow triangle above the "A".

One (1) CATERPILLAR Model: New Caterpillar Model: 420 BACKHOE LOADERS with all standard equipment in addition to the additional specifications listed below:

Standard Features

BOOMS, STICKS, AND LINKAGES

- BACKHOE
 - 14'4" Center pivot backhoe
 - 4.3 Meters
 - Boom and swing transport locks
 - Pilot operated backhoe and electro hydraulic stabilizer controls
 - Street type stabilizer shoes
 - Anti-drift hydraulics (boom, stick, and E-stick)
 - Cat Cushion Swing(tm) system

POWERTRAIN

- Water separator
- Thermal starting aid system
- Dry type axial seal air cleaner with integral precleaner
- Automatic dust ejection system
- Filter condition indicator
- Hydraulically boosted multi-plate wet disk brake with dual pedals & interlock
- Differential lock

HYDRAULICS

- Pilot hoe and mechanical loader controls
- Load sensing, variable flow system with 43 gpm (162 L/min) axial piston pump
- 6 micron hydraulic filter

ELECTRICAL

- 12 volt electrical start
- Horn, front and rear
- Backup alarm
- Hazard flashers/turn signals
- Halogen head lights (2)
- Halogen rear flood lights (2)
- Stop and tail lights

OPERATOR ENVIRONMENT

- Interior rearview mirror
- ROPS canopy, Rear Fenders

LOADER

- Single Tilt Loader
- Lift cylinder brace
- Self-leveling loader with single lever control
- Return-to-dig (automatic bucket positioner)
- Transmission neutralizer switch
- Bucket level indicator
- Torque converter
- Transmission-four speed manual shift
- Neutral safety switch
- Spin-on filters for Fuel
- Engine oil
- Transmission oil
- Outboard Planetary Rear Axles
- Diesel particulate filter
- Hydrostatic power steering
- Caterpillar XT-3 hose
- Hydraulic oil cooler
- Pilot control shutoff switch
- Flow-sharing hydraulic valves
- Hydraulic suction strainer
- Audible system fault alarm
- Key start/stop system
- 850 CCA maintenance free battery
- Battery disconnect switch
- External Power Receptacle (12v)
- Diagnostic ports for engine and machine Electronic Control Modules
- Automatic Engine Speed Control
- One Touch Low Idle

- ▶ - 2-inch (50mm) retractable seat belt
- ▶ - Tilt steering column
- ▶ - Steering knob
- ▶ - Hand and foot throttle

- ▶ - Floor mat and Coat Strap
- ▶ - Lockable storage area
- ▶ - Air suspension seat

FLUIDS

- ▶ - Antifreeze - Extended Life Coolant

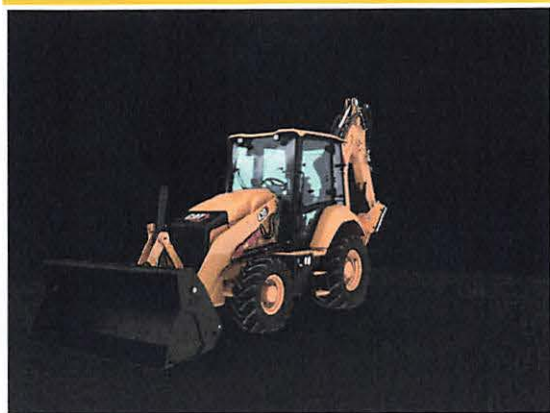
- ▶ -20F (-30C)

OTHER STANDARD EQUIPMENT

- ▶ - Standard Storage Box
- ▶ - Transport tie-down points
- ▶ - Ground line fill fuel tank with 42.3 gal (160L) capacity & 5 gal (19L) diesel exhaust fluid
- ▶ - Rubber impact strips on radiator

- ▶ guard
- ▶ - CD-ROM Parts Manual
- ▶ - Safety Manual
- ▶ - Operations and Maintenance Manual
- ▶ - Lockable hood
- ▶ - Tire Valve Stem Protection

Machine Configuration



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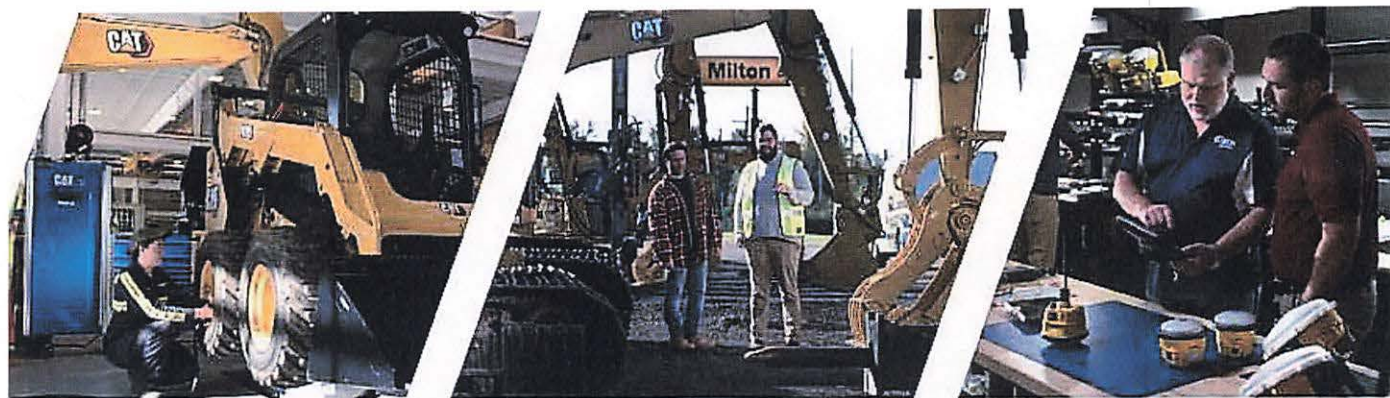
420 07A BHL CFG2	542-7992	\$110,860.00
ENG, 74.5KW, C3.6, T4F	541-9540	\$12,110.00
BELT, SEAT, 2" SUSPENSION	206-1747	\$0.00
TIRES, 340 80R18/500 70R24, MX	533-0479	\$5,740.00
STABILIZER PADS, FLIP-OVER	9R-6007	\$426.00
BUCKET-GP, 1.31 YD3, IT	251-1800	\$3,840.00
BUCKET-ROCK, HD, 24", 7.0 FT3	219-3396	\$2,319.00
CUTTING EDGE, TWO PIECE,WIDE	9R-5320	\$336.00
PRODUCT LINK, CELLULAR, PLE643	639-4880	\$0.00
Fork Carriage (Requires 2 Tines) classification III for IT coupler		\$2,580.88
48" Fork Tine		\$2,668.24
Artic Snow 15.5' Sectional Snow Pusher		\$15,646.76
Auger Bits		\$941.18
A68 Auger (Bits ordered Separately)		\$7,290.88
420 60 Month 3000 Hr PHT EPP		\$2,270.00
Hydraulic thumb (assumes thumb ready machine with Aux Hyd)		\$7,287.35
Thumb tine for HD 12",18",24" buckets with pin grabber		\$620.29
Manual Pin Grabber Coupler		\$2,235.00
NYS OGS Contract PC70886		\$0.00

Pricing Information

EQUIPMENT SUMMARY	SELLING PRICE	TOTAL
New Caterpillar Model: 420 BACKHOE LOADERS	\$169,923.68	\$169,923.68
420-60 MO/2500 HR POWERTRAIN + HYDRAULICS + TECH	\$4,671.46	
BHL Convenience - 1000HR	Included	
Equipment Total		\$174,595.14

Quote Summary	
SELL PRICE	\$169,923.68
EXT WARRANTY	\$4,671.46
CVA	Included
NET BALANCE DUE	\$174,595.14
AFTER TAX BALANCE	\$174,595.14

Accepted By:



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- ▶ Quickly document maintenance checks, inspections and walk arounds
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Proposal

PREPARED FOR:

Albany International Airport
ARFF Building 737 Albany Shaker Rd Ste 2
Albany, New York 12211
518-378-5949
CPasquini@albanyairport.com
CATERPILLAR 906

The logo for Milton CAT, featuring the word "Milton" in a bold, black, sans-serif font on a yellow rectangular background.

Jun 25, 2026

Albany International Airport

ARFF Building 737 Albany Shaker Rd Ste 2
Albany, New York 12211

Dear Chris Pasquini,

We are pleased to offer you the following proposal for your consideration. This quote is compliant with New York State OGS Contract PC70886.

CATERPILLAR 906 with all standard equipment in addition to the specifications listed below:

STOCK NUMBER:

SERIAL NUMBER:

YEAR:

SMU:

Thank you for your interest in Milton CAT and Caterpillar products. Please know that we sincerely appreciate your consideration and look forward to answering any questions you may have moving forward. Feel free to contact me directly at any time.

Sincerely,
Mike Chase
Machine Sales Representative
Milton CAT
mike_chase@miltoncat.com

This quotation is valid for 30 days, after which time we reserve the right to re-quote.

One (1) CATERPILLAR Model: New Caterpillar Model: 906 WHEEL LOADERS with all standard equipment in addition to the additional specifications listed below:

Standard Features

POWERTRAIN

- Emissions compliant, two options
- Emissions compliant, two options
- U.S EPA Tier 4 Final and EU Stage V*
- U.S EPA Tier 4 Final and EU Stage V*
- U.S. EPA Tier 3 and EU Stage IIIA**
- U.S. EPA Tier 3 and EU Stage IIIA**
- C2.8 DIT engine (Turbocharger)
- C2.8 DIT engine (Turbocharger)
- Diesel particulate filter (DPF)*
- Diesel particulate filter (DPF)*
- (Fit for Life) or exhaust muffler**
- (Fit for Life) or exhaust muffler**
- Fuel, diesel, ultra low sulphur,
- Fuel, diesel, ultra low sulphur,
- @ < 15 ppm (stage V)*
- @ < 15 ppm (stage V)*
- Fuel, diesel, standard sulphur,
- Fuel, diesel, standard sulphur,
- @ < 500 ppm (stage IIIA)**
- @ < 500 ppm (stage IIIA)**
- Hydrostatic transmission, 2 speed,
- Hydrostatic transmission, 2 speed,
- with inching function, shift on the go
- with inching function, shift on the go
- Powertrain mode, hystat
- Powertrain mode, hystat
- Air cleaner, two stage filter, with in
- Air cleaner, two stage filter, with in
- cab audio/visual indicator on display
- cab audio/visual indicator on display
- Axles, heavy duty, frame mounted
- Axles, heavy duty, frame mounted
- with outboard planetary reduction
- with outboard planetary reduction
- Open circuit breather
- Open circuit breather
- Coolant, extended life, -36C (-33F)
- Coolant, extended life, -36°C (-33°F)
- Drive shaft, maintenance free,
- Drive shaft, maintenance free,
- sealed for life, universal joints
- sealed for life, universal joints
- Engine, auto idle shutdown,
- Engine, auto idle shutdown,
- ultra low idle, hibernation mode
- ultra low idle, hibernation mode
- Engine oil, ECO drain tap and hose
- Engine oil, ECO drain tap and hose
- Fuel pump, priming (manual) with
- Fuel pump, priming (manual) with
- water Separator & drain port
- water Separator & drain port

HYDRAULICS

- Caterpillar HYDO Adv. 10 hydraulic oil
- Caterpillar HYDO Adv. 10 hydraulic oil
- Coupler/pin on attachment ready
- Coupler/pin on attachment ready
- Demand cooling fan, hyd. driven
- Demand cooling fan, hyd. driven
- Dead engine lower, lift valve, manual
- Dead engine lower, lift valve, manual
- EH fully proportional controls
- EH fully proportional controls
- Implement lockout switch, in cab
- Hydraulic pilot shut off switch, incab
- Hystat pump, infinitely variable,
- Hystat pump, infinitely variable,
- Implement valve, anti drift
- Implement valve, anti drift
- and pressure compensated
- and pressure compensated
- Joystick, single auxillary roller
- Joystick, single auxillary roller
- Lift and tilt control
- Lift and tilt control
- Loader arm float function
- Loader arm float function
- Motor, single drive with dedicated
- Motor, single drive with dedicated
- implement and steering pumps
- implement and steering pumps
- Oil Sampling SOS ports,
- Oil Sampling SOS ports,

ELECTRICAL

DATE: Jun 25, 2026 | QUOTE NUMBER: 11521-01
OFFER EXPIRES: TODAY + 30 DAYS (Jun 25, 2026)

- Alternator, 100 amp sealed
- Alternator, 100 amp sealed
- Battery, heavy duty, 12V, 90Ah&950CCA
- Battery, heavy duty, 12V, 90Ah&1000CCA
- Battery disconnect switch
- Battery disconnect switch
- Cab mounted fuse panel
- Cab mounted fuse panel

OPERATOR ENVIRONMENT

- ROPS/FOPS certified canopy/cab
- ROPS/FOPS certified canopy/cab
- 12V power outlets, interior/exterior
- 12V power outlets, interior/exterior
- Pedals, brake/inching, accelerator
- Pedals, brake/inching, accelerator
- Lever, parking brake
- Lever, parking brake
- Cup holders (2)
- Cup holders (2)
- CB radio clip, basic phone holder
- CB radio clip, phone holder
- holder pocket
- Door release, internal (left/right)
- Door release, internal (left/right)
- Hook, large, coat and hard hat
- Hook, large, coat and hard hat
- Floormat, easy clean, raised pedals
- Floormat, easy clean, raised pedals
- Mirrors, 2 external, 1 internal
- Mirrors, 2 external, 1 internal
- Steering wheel, spinner knob, horn
- Steering wheel, spinner knob, horn
- Seat belt, orange, 51mm (2 in)
- Seat belt, orange, 51mm (2 in)
- Storage, cab (trays x3, seat pocket)
- Storage, cab (trays x3, seat pocket)
- Steering column, tilt adjusted
- Steering column, tilt adjusted
- Column mounted multi function
- Column mounted multi function
- control: lights, roading, wipers,
- control: lights, roading, wipers,
- self cancelling turn signals
- self cancelling turn signals
- Quick coupler switch, in cab
- Quick coupler switch, in cab
- Display, analog and digital
- Display, analog and digital
- Gauges (2), hyd oil, engine coolant
- Gauges (2), hyd oil, engine coolant

- Lights, rear stop and turn, LED
- Lights, rear stop and turn, LED
- Lights, roading, front halogen
- Lights, roading, front halogen
- Service port, electronic diagnostic,ET
- Service port, electronic diagnostic,ET
- Product link (PL243)
- Product link (PL243)

- fuel level, speed range, speedometer,
- fuel level, speed range, speedometer,
- service hour meter, service/maint info,
- service hour meter, service/maint info,
- hyd/powertrain perf and aggr settings,
- hyd/powertrain perf and aggr settings,
- security passcode (multiple languages)
- security passcode (multiple languages)
- Joystick, seat mounted, multifunction
- Joystick, seat mounted, multifunction
- Forward/neutral/reverse, aux roller,
- Forward/neutral/reverse, aux roller,
- speed range, cont flow, diff lock, horn
- speed range, cont flow, diff lock, horn
- Right Arm rest, padded, multi height
- Right Arm rest, padded, multi height
- Seat, manual height adjust/suspension,
- Seat, manual height adjust/suspension,
- (cab) fabric, adjustable left arm rest
- (cab) fabric, adjustable left arm rest
- (canopy) vinyl, no left arm rest
- (canopy) vinyl, no left arm rest
- Cab
- Cab
- Doors, (2), fixed glass
- Doors, (2), fixed glass
- Wipers, front/rear, full coverage
- Wipers, front/rear, full coverage
- Windshield, front single piece
- Windshield, front single piece
- Window, rear heated
- Window, rear heated
- Radio ready, speakers and wiring
- Radio ready, speakers and wiring
- Air vents, 4 screen, 7 directional
- Air vents, 4 screen, 7 directional
- Heating, mechanical control unit
- Heating, mechanical control unit
- Sun Visor, solid, front full width
- Sun Visor, solid, front full width
- Interior light (incandescent)

- ▶ - Digital with soft touch buttons,
- ▶ - Digital with soft touch buttons,

OTHER STANDARD EQUIPMENT

- ▶ - Cat optimized Z-bar loader linkage
- ▶ - Cat optimized Z-bar loader linkage
- ▶ - Fenders, front and rear
- ▶ - Fenders, front and rear
- ▶ - Ground level daily service points
- ▶ - Ground level daily service points
- ▶ - Loader arm safety brace
- ▶ - Loader arm safety brace
- ▶ - Lockable engine enclosure/side access

- ▶ - Interior light (incandecent)

- ▶ - Lockable engine enclosure/side access
- ▶ - fuel filler cap,nose cone,HVAC filters
- ▶ - fuel filler cap,nose cone,HVAC filters
- ▶ - Machine lifting/tie down points
- ▶ - Machine lifting/tie down points
- ▶ - Paint, E-Coat primer, powder top coat
- ▶ - Paint, E-Coat primer, gloss top coat
- ▶ - Recovery hitch with pin
- ▶ - Recovery hitch with pin

Machine Configuration



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906 14A CWL AM-N/AM-S	572-7976	\$112,140.00
LIGHTS, ROAD, FN, HAL, RH DIP	573-3913	\$0.00
FAN, DEMAND, STD, PRECLEANER	581-4771	\$314.00
WEATHER, COLD START, 120V	580-6299	\$810.00
ENGINE, C2.8, STAGE V	607-1279	\$0.00
FILTER, FUEL, MANUAL	569-2570	\$0.00
TRANS 25 MPH DIFF LOCK	597-1178	\$6,400.00
HYD, 3V, STD FLOW, STD LIFT	597-2302	\$0.00
COUPLER, SSL	577-6057	\$525.00
AUX, STD FLOW, 3 VALVE	607-6809	\$358.00
RIDE CONTROL, STD LIFT	577-6050	\$4,320.00
KICKOUT, RTD, ROTARY SENSOR	573-3916	\$1,700.00
CAB, DLX, 2 SLIDING WINDOWS	577-7154	\$9,450.00
STORAGE TRAY, NO JOG DIAL	587-9327	\$0.00
MIRROR, EXT HEAT, ELEC ADJUST	577-7162	\$535.00
CAMERA, REAR VIEW, W/O MIRROR	602-2629	\$2,025.00
STORAGE, BOX WITH LOCK	580-0597	\$179.00
KEYPAD 16, RIM PULL/CREEP CTL	580-0523	\$545.00
SEAT, DELUXE PLUS, AIR, HEAT	573-4006	\$1,135.00
SEAT BELT, 2"	595-3363	\$0.00
AIR CON, AUTO TEMP CONTROL	573-3923	\$7,360.00
DOOR STOP, CAB	600-3108	\$0.00
PRODUCT LINK, CELLULAR PLE643	636-6178	\$0.00
TIRES, 340/80 R18,FS,DURAFORCE	331-3193	\$1,480.00
FENDERS, STANDARD, R18	577-6164	\$0.00
HITCH, REAR RETRIEVAL,ELEC OPT	580-0512	\$0.00
HYDRAULIC OIL, STANDARD	577-6969	\$0.00

DATE: Jun 25, 2026 | QUOTE NUMBER: 11521-01
OFFER EXPIRES: TODAY + 30 DAYS (Jun 25, 2026)



SERIALIZED TECHNICAL MEDIA KIT	421-8926	\$0.00
LIGHTS, CAB, STD, 4X LED	580-0532	\$1,070.00
ALARM, BACK UP	580-0537	\$257.00
LICENSE PLATE, REAR	583-1338	\$290.00
HARNESS, WIRING, WT, SSL	580-0539	\$428.00
STANDARD RADIO (12V)	623-9432	\$725.00
PACKING, LAST MILE PROGRAM	0P-4299	\$0.00
RUST PREVENTATIVE APPLICATOR	0G-3273	\$153.00
PACK, PHYTO-SANITARY WOOD	0G-8010	\$0.00
1.2 cu.yd GP Bucket w/BOCE		\$3,392.70
Artic Snow 10.5' Sectional Snow Pusher		\$14,417.65
NYS OGS Contract PC70886		\$0.00

Pricing Information

EQUIPMENT SUMMARY	SELLING PRICE	TOTAL
New Caterpillar Model: 906 WHEEL LOADERS	\$125,973.25	\$125,973.25
906-60 MO/3000 HR POWERTRAIN + HYDRAULICS + TECH	Included	
CWL Convenience - 1000HR	Included	
Equipment Total		\$125,973.25

Quote Summary	
SELL PRICE	\$125,973.25
EXT WARRANTY	Included
CVA	Included
NET BALANCE DUE	\$125,973.25
AFTER TAX BALANCE	\$125,973.25

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Milton





2158 Deerfield Avenue E, Suamico, WI 54173
(920) 634-2227
RCMOWERSUSA.COM

QUOTE

BILLING

Bill To Name Albany County Airport Authority
Bill To Albany, NY
Contact Phone •

SHIPPING

Ship To Name Albany County Airport Authority
Ship To Albany, NY
Delivery Phone •

Customer Name Albany County Airport Authority
Credit Terms Prepaid

FCA Suamico, WI
Purchasing Contract Sourcewell (112624-EMB)

Product Code	Product	Sales Price	Quantity	Total Price
281333	A-60, AMR 1.2, 23.5hp Kawasaki Engine, 60" Rear Discharge Deck	\$53,576.00	2.00	\$107,152.00
790153	Tweel Kit, Rear Wheels (A-60)	\$1,653.00	2.00	\$3,306.00
790172	Break in Service Kit (A-60)	\$145.88	2.00	\$291.76
790173	Engine Service Kit (A-60)	\$114.71	2.00	\$229.42
790159	Rear Discharge Deck Consumable Parts and Common Repair Kit (A-60)	\$284.64	2.00	\$569.28

Subtotal \$111,548.46
Freight \$4,950.00
Tax Due \$0.00
Total \$116,498.46

Prepared By Hailee Ekeren
Email hekeren@rcmowersusa.com

Quote Number 00002919
Created Date 6/9/2026



Legacy of Trust



New York Office

Direct (518) 390-1243 / rsolano@matthewsbusescommercial.com / www.matthewsbusescommercial.com

Albany County Airport Authority
130 Sicker Road
Latham, NY 12210

4/23/2026
Quote #RS26-STCTDAS-ALB02

20 PASSENGER / 2 WHEELCHAIR WITH REAR EMERGENCY DOOR - FORD F550 - GASOLINE

Chris Pasquini / (518) 242-2379 / cpasquini@albanyairport.com

THIS PROPOSAL IS BASED UPON THE CT DAS CONTRACT #24PSX0110 ADMINISTERED THROUGH TASCA FORD

PROPOSED VEHICLE: STARTRANS SENATOR HD BUS WITH THE STANDARD EQUIPMENT AND OPTIONS LISTED BELOW

Galvanized Steel Exterior	FMVSS Certified Integrally Welded Steel Bus Body Structure	Aluminized Steel Cage Structure
Pressure Laminated Sidewalls	Ventable 36" X 36" Transit T-Slide Windows	One Piece FRP Roof Panel
White / Light Gray FRP Interior	93" Interior Width, 80" Interior Height (No Wheelhouses)	Undercoated and Sealed Subfloor
Gerflor Transit Grade Flooring	5/8" CD Exterior Grade Plywood Flooring with Sealed Edges	Insulated Roof and Exterior Walls
Door Activated Stepwell Lighting	Infinite Track Seating to Allow Seat Spacing Modifications	11.5" Ground to First Step Height
Sound Abating Fabric Headliner	FlexTech Multiplexed Programmable Electrical System	10" Risers, 9.5" Deep Step Treads
Curbside Modesty Panel Barrier	Dash Mounted Electrical Panel w/ Backlit Transit Grade Switches	Chrome Front Bumper and Grille
High Back Recliner Drivers Seat	LED Tail Lights, Center Brake Light, F&R Clearance Lights	Dash HVAC / AC & Heating System

THE PROPOSED VEHICLE OFFERS A CAPACITY OF 20 PASSENGER SEATS AND 2 WHEELCHAIRS PLUS THE DRIVER

QTY	DESCRIPTION	
1	Ford F-550 Chassis	Ford F-550 / 19,500 GVWR Chassis, 7.3L Gasoline Engine, 10 Speed Automatic Transmission, 240 Ampere Alternator, Dual Batteries, Dash HVAC, Chrome Bumper, F&R Disc Brakes, Halogen Headlights, , Automatic Emergency Braking.
1	Senator HD 32	Startrans Senator HD Bus with Standard Equipment listed above / 397" Overall Length
1	INDUSTRY EXCLUSIVE 5 YEAR OR 100,000 MILE WARRANTY ON THE COMPLETE BUS BODY AND SUB COMPONENTS	
1	INTEGRALLY WELDED ALUMINIZED STEEL CAGE STRUCTURE MEETING ALL APPLICABLE FMVSS REGULATIONS	
1	7 YEAR / 200,000 MILE ALTOONA TESTED, FORD QVM COMPLIANT, ISO CERTIFIED, BUY AMERICA COMPLIANT	
	CHASSIS OPTIONS	
1	RE-ROUTE EXHAUST TO DRIVERS SIDE OF BUS EXITING FORWARD OF THE REAR BUMPER	
1	DRIVERS ENTRY ASSIST RUNNING BOARD CONSTRUCTED OF ALUMINUM DIAMOND PLATE / 12" WIDE	
1	BATTERY BOX FOR AUXILIARY BATTERY / SKIRT MOUNTED / WITH SLIDING TRAY	
1	ROMEO RIM REAR BUMPER / SHOCK ABSORBING BUMPER CONSTRUCTED OF BLACK RUBBER	
1	MOR RYDE RS SUSPENSION SYSTEM / REAR OF BUS RIDE ENHANCEMENT UPGRADE	
1	FRONT SUSPENSION ALIGNMENT WITH ADJUSTABLE ECCENTRIC PERFORMED PRIOR TO DELIVERY	
1	POWER ADJUSTABLE DRIVER SEAT (FORD XLT PACKAGE REQUIRED)	
	MIRROR OPTIONS	
1	ROSCO TRANSIT GRADE HEATED AND REMOTE REARVIEW EXTERIOR MIRRORS WITH INTEGRAL LOWER CONVEX	
1	ADD STAINLESS STEEL MIRROR ARMS TO ROSCO MIRRORS	

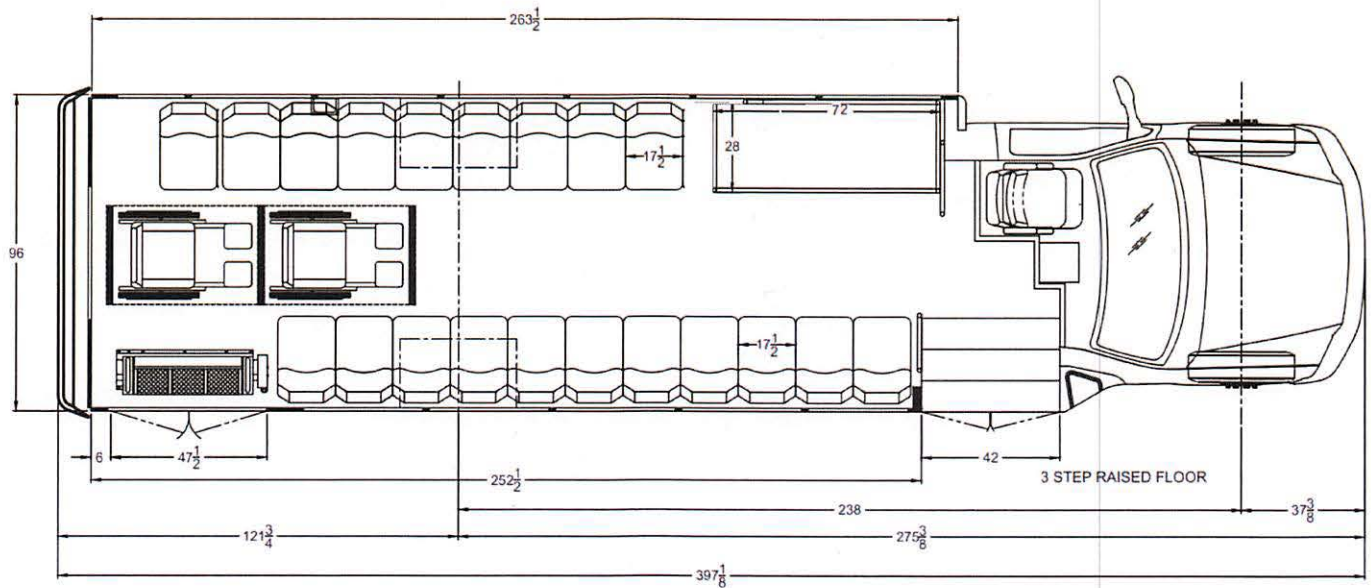
1	INTERIOR REARVIEW MIRROR / 6" X 9" CONVEX MIRROR MOUNTED OVER DRIVER	
-	INTERIOR TRIM	
1	RAISED FLAT FLOOR / ELIMINATES WHEELHOUSES / REQUIRES AN ADDITIONAL STEP AT ENTRY / NO CENTER AISLE STEP / 75" HEADROOM	
1	UPGRADE TO 3/4" SPACE AGE COMPOSITE SUBFLOOR (ROT-FREE, MOISTURE RESISTANT) WITH SEALED EDGES	
1	STANDEE LINE / WHITE FLUSH MOUNTED LINE AT FORWARD EDGE OF PASSENGER COMPARTMENT	
1	GERFLOR SIRIUS TRANSIT FLOORING / GRAPHITE BLACK WITH HOT WELDED SEAMS / SMOOTH THROUGHOUT	
1	HEADLINER / GRAY FRP WITH GRAY VINYL TRIM AND GRAY VINYL CABLINER	
1	FRP REAR WALL WITH GRAY VINYL TRIM / GRAY SEA SPRAY FABRIC HEADLINER AND GRAY VINYL CABLINER	
-	DOOR OPTIONS	
1	ELECTRICALLY CONTROLLED PASSENGER ENTRANCE DOOR / 37" WIDE CLEAR OPENING X 80" HIGH	
1	REAR DOOR WITH UPPER AND LOWER WINDOWS AND DOOR AJAR BUZZER / 36" WIDE X 60" HIGH	
-	CLIMATE CONTROL OPTIONS	
1	ROOF HATCH / SAFE FLEET LOW PROFILE DUAL PURPOSE ESCAPE HATCH AND VENTILATOR , WITH EXTERIOR RELEASE HANDLE	
2	HEATER / 70,000 BTU CAPACITY HEATER IN PASSENGER COMPARTMENT / FLOOR MOUNT	
1	HEATER BOOSTER PUMP / ACTIVATES WITH REAR HEATERS	
1	AIR CONDITIONING / 100,000 BTU CAPACITY AC IN PASSENGER COMPARTMENT (DUAL COMPRESSOR / GAS)	
1	ROOFTOP A/C CONDENSER	
-	PARATRANSIT OPTIONS	
1	INTERMOTIVE WHEELCHAIR SAFETY INTERLOCK AND ENGINE IDLER / PROHIBITS VEHICLE MOTION FOR LIFT OPERATION (GAS ENGINE)	
1	WHEELCHAIR ACCESS DOOR / SINGLE PANEL WITH WINDOW, AJAR BUZZER, AND ADDITIONAL CURBSIDE LEAF SPRING (UPGRADE TO STAINLESS SURROUND)	
1	BRAUN NCL9173454 / ADA AND FMVSS COMPLIANT WHEELCHAIR LIFT WITH 34" X 54" PLATFORM (800 LB CAPACITY)	
2	Q'STRAIT QRT DELUXE SYSTEM WITH SLIDE-N-CLICK ATTACHMENT / TWO HANDLE DESIGN / Q-8100-A1-SC WITH RETRACTABLE SHOULDER BELT	
2	Q'STRAIT STORAGE POUCH / WALL MOUNTED ADJACENT TO THE WHEELCHAIR POSITION	
1	SEAT BELT CUTTER	
-	SEATING OPTIONS	
1	FORD OEM DRIVERS HIGH BACK RECLINER WITH RIGHT SIDE ARMREST	
2	MID BACK SINGLE PASSENGER SEAT / FREEDMAN SEATING / ONE PASSENGER SEAT	
9	MID BACK DOUBLE PASSENGER SEAT / FREEDMAN SEATING / TWO PASSENGER SEAT	
20	SEATBELTS / 60" FREE STANDING PASSENGER SEATBELTS	
20	UPGRADE TO LEVEL # 4 PASSENGER SEAT UPHOLSTERY	
1	KICK PANEL UNDER PERIMETER MOUNTED SEATS WITH HOODED ACCENT LIGHTING WITH DASH MOUNTED SWITCH	
-	MISC. INTERIOR OPTIONS	
1	AUDIO / ADD PUBLIC ADDRESS SYSTEM TO FORD F-550 RADIO	
1	STORAGE AREA ABOVE WINDSHIELD WITH LATCHING HINGED COVER AND CARPETED INTERIOR	
1	DRIVERS MODESTY PANEL SECURED TO STAINLESS STEEL STANCHION POLES	
1	PLEXIGLASS PANEL ABOVE DRIVERS MODESTY PANEL / TINTED / INCLUDES CUT-OUT FOR HAND HOLD	
1	MODESTY PANEL SECURED TO STAINLESS STEEL STANCHION POLES ADJACENT TO WHEELCHAIR LIFT	
1	LUGGAGE RACK FOR BAG STORAGE / 72" WIDE / CONSTRUCTED OF STAINLESS STEEL WITH TWO ANGLED SHELVES	
-	SAFETY OPTIONS	
1	SAFETY EQUIPMENT / BACKUP ALARM, 25 UNIT FIRST AID KIT, 5# FIRE EXTINGUISHER, AND TRIANGLE REFLECTORS	
1	BACKUP CAMERA SYSTEM WITH REARVIEW MIRROR MOUNTED LCD MONITOR / ALLOWS VIEW TO REAR OF VEHICLE	
1	GRABRAILS / DUAL ANGLED STAINLESS STEEL GRABRAILS BOTH SIDES OF ENTRY STEPWELL	
1	GRABRAILS / UPGRADE DUAL ENTRY GRABRAILS TO OPTIC YELLOW / POWDER COAT PAINTED	
1	GRABRAILS / DUAL CEILING MOUNTED STAINLESS STEEL GRABRAILS BOTH SIDES OF AISLE	
1	UPGRADE OVERHEAD GRABRAILS TO OPTIC YELLOW	
-	EXTERIOR OPTIONS	
1	FRONT LIGHTED ID SIGN PANEL / MUST ORDER LETTERING / ILLUMINATES WITH HEADLIGHTS ON	
1	COMPOSITE EXTERIOR SKIN / HIGH GLOSS COMPOSITE SHEET IN LIEU OF GALVANIZED STEEL (INCLUDES LOWER SIDE SKIRTS) - RESISTS EXTERIOR CORROSION	
1	UPGRADE TO STAINLESS STEEL STEPWELL ASSEMBLY IN LIEU OF ALUMINIZED STEEL	

	LIGHT OPTIONS	
1	LIGHTING CONTROL / INTERIOR LIGHTS TO ILLUMINATE WHEN ENTRANCE DOOR OPENS	
1	DIMMABLE INTERIOR DOME LIGHT CONTROL	
1	LED INTERIOR LIGHTS / BROAD SPECTRUM LED LIGHTING WITH DRIVER MASTER CONTROL	
1	LED STEPWELL LIGHT ACTIVATED BY DOOR OPENING / LED LICENSE PLATE LIGHT	
1	LED TAIL LIGHTS / RED MARKER & BRAKE, AMBER TURN SIGNALS, CLEAR BACKUP / ALL RUBBER GROMMET MOUNTED	
1	LED CENTER BRAKE LIGHT MOUNTED ABOVE REAR DOOR / WINDOW	
1	LED MID BODY MOUNTED MARKER AND TURN SIGNALS WITH ARMOR GUARD	
1	LIGHT - EXTERIOR HOODED AND INTERIOR COURTESY LIGHT AT ENTRANCE DOOR (ADA REQUIRED)	
1	ADDITIONAL 4 INCH HIGH MOUNT STOP LAMPS, REAR CAP	
1	AMBER STROBE LIGHT, ROOFTOP	
	MISCELLANEOUS OPTIONS	
1	BRIGHT WHITE EXTERIOR TO ENHANCE GRAPHICS CONTRAST (MATCHING CHASSIS CAB INCLUDING DOOR JAMBS)	
1	SEON SAFE FLEET 6 CAMERA SYSTEM (MATCHING SYSTEMS INSTALLED IN 2025 STARTRANS BUSES EXACTLY)	
1	FIRST LIGHT FULLY ILLUMINATED STOP ARM (MATCHING STOP ARMS INSTALLED ON 2025 STARTRANS BUSES)	

WE ARE PLEASE TO QUOTE EXCLUSIVE OF APPLICABLE TAXES AND DELIVERED TO YOUR FACILITY	\$203,330
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Quoted by Rich Solano, Account Manager / Direct (518) 390-1243 / rsolano@matthewsbusescommercial.com
All factory concessions have been calculated into this proposal and may require endorsement at the time of delivery.
Delivery is anticipated within 60 days of receipt of the chassis. This proposal is valid for 30 days.

Thank You for this opportunity!!



20 Passenger Floorplan – With Wheelchair Lift + 2 Wheelchair Positions

Includes 72 Inch Luggage Rack Behind Driver

Includes Rear Emergency Door (can order rear window instead)

Matthews Buses Commercial

New York Office

518-390-1243

800-330-1175

www.matthewsbusescommercial.com

Legacy of Trust



New York Office

Direct (518) 390-1243 / rsolano@matthewsbusescommercial.com / www.matthewsbusescommercial.com

Albany County Airport Authority
130 Sicker Road
Latham, NY 12210

4/23/2026
Quote #RS26-STCTDAS-ALB03

20 PASSENGER - FORD F550 - NATURAL GAS 55 GGE

Chris Pasquini / (518) 242-2379 / cpasquini@albanyairport.com

THIS PROPOSAL IS BASED UPON THE CT DAS CONTRACT #24PSX0110 ADMINISTERED THROUGH TASCA FORD

PROPOSED VEHICLE: STARTRANS SENATOR HD BUS WITH THE STANDARD EQUIPMENT AND OPTIONS LISTED BELOW

Galvanized Steel Exterior	FMVSS Certified Integrally Welded Steel Bus Body Structure	Aluminized Steel Cage Structure
Pressure Laminated Sidewalls	Ventable 36" X 36" Transit T-Slide Windows	One Piece FRP Roof Panel
White / Light Gray FRP Interior	93" Interior Width, 80" Interior Height (No Wheelhouses)	Undercoated and Sealed Subfloor
Gerflor Transit Grade Flooring	5/8" CD Exterior Grade Plywood Flooring with Sealed Edges	Insulated Roof and Exterior Walls
Door Activated Stepwell Lighting	Infinite Track Seating to Allow Seat Spacing Modifications	11.5" Ground to First Step Height
Sound Abating Fabric Headliner	FlexTech Multiplexed Programmable Electrical System	10" Risers, 9.5" Deep Step Treads
Curbside Modesty Panel Barrier	Dash Mounted Electrical Panel w/ Backlit Transit Grade Switches	Chrome Front Bumper and Grille
High Back Recliner Drivers Seat	LED Tail Lights, Center Brake Light, F&R Clearance Lights	Dash HVAC / AC & Heating System

THE PROPOSED VEHICLE OFFERS A CAPACITY OF 20 PASSENGER SEATS AND 0 WHEELCHAIRS PLUS THE DRIVER

QTY	DESCRIPTION	
1	Ford F-550 Chassis	Ford F-550 / 19,500 GVWR Chassis, 7.3L Gasoline Engine, 10 Speed Automatic Transmission, 240 Ampere Alternator, Dual Batteries, Dash HVAC, Chrome Bumper, F&R Disc Brakes, Halogen Headlights, , Automatic Emergency Braking.
1	55 GGE Natural Gas System	A1 Alternative Fuel CNG System - 55 GGE (Gas Gallon Equivalent) / Includes CNG fill receptacle in OEM fill pocket, high pressure gauge in skirt, 1/4 turn manual shut off valve, and fuel transfer receptacle underbody. Stainless steel tank shield upgrade included.
1	Senator HD 30	Startrans Senator HD Bus with Standard Equipment listed above / 365" Overall Length
1	INDUSTRY EXCLUSIVE 5 YEAR OR 100,000 MILE WARRANTY ON THE COMPLETE BUS BODY AND SUB COMPONENTS	
1	INTEGRALLY WELDED ALUMINIZED STEEL CAGE STRUCTURE MEETING ALL APPLICABLE FMVSS REGULATIONS	
1	7 YEAR / 200,000 MILE ALTOONA TESTED, FORD QVM COMPLIANT, ISO CERTIFIED, BUY AMERICA COMPLIANT	
	CHASSIS OPTIONS	
1	RE-ROUTE EXHAUST TO DRIVERS SIDE OF BUS EXITING FORWARD OF THE REAR BUMPER	
1	DRIVERS ENTRY ASSIST RUNNING BOARD CONSTRUCTED OF ALUMINUM DIAMOND PLATE / 12" WIDE	
1	BATTERY BOX FOR AUXILIARY BATTERY / SKIRT MOUNTED / WITH SLIDING TRAY	
1	ROMEO RIM REAR BUMPER / SHOCK ABSORBING BUMPER CONSTRUCTED OF BLACK RUBBER	
1	MOR RYDE RS SUSPENSION SYSTEM / REAR OF BUS RIDE ENHANCEMENT UPGRADE	
1	FRONT SUSPENSION ALIGNMENT WITH ADJUSTABLE ECCENTRIC PERFORMED PRIOR TO DELIVERY	

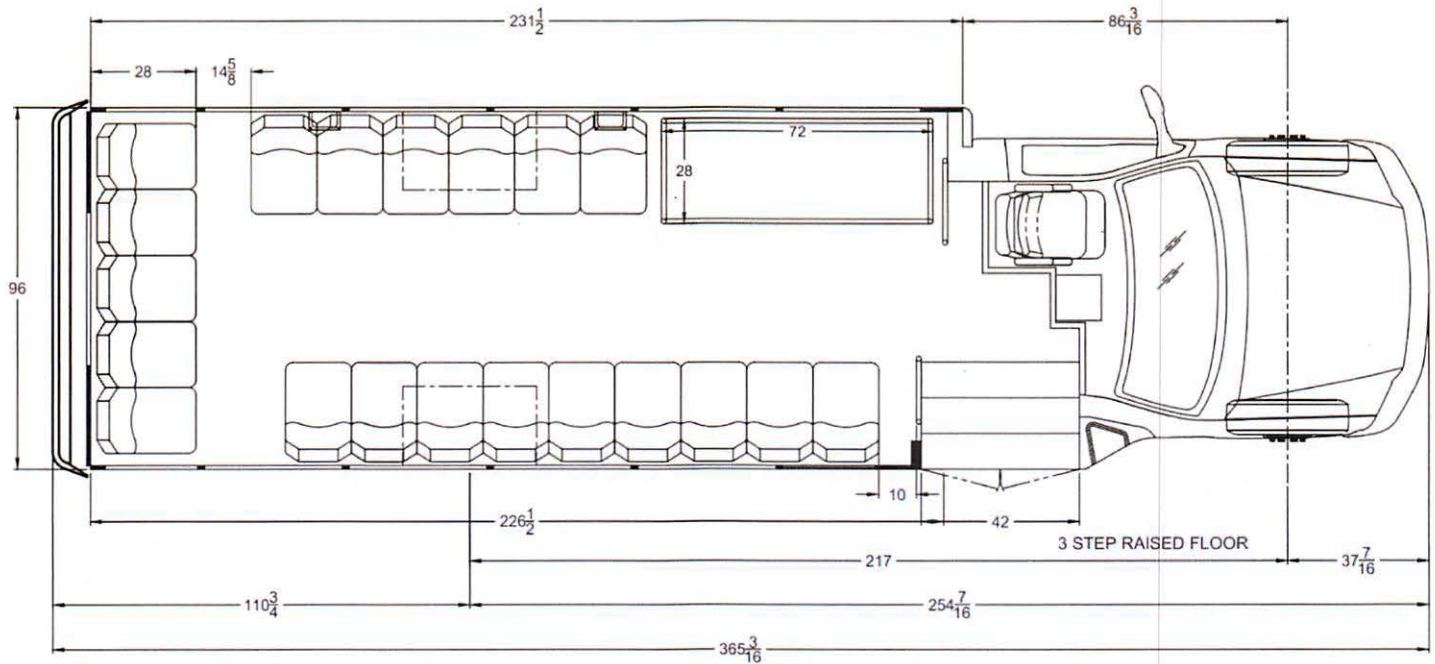
1	POWER ADJUSTABLE DRIVER SEAT (FORD XLT PACKAGE REQUIRED)	
-	MIRROR OPTIONS	
1	ROSCO TRANSIT GRADE HEATED AND REMOTE REARVIEW EXTERIOR MIRRORS WITH INTEGRAL LOWER CONVEX	
1	ADD STAINLESS STEEL MIRROR ARMS TO ROSCO MIRRORS	
1	INTERIOR REARVIEW MIRROR / 6" X 9" CONVEX MIRROR MOUNTED OVER DRIVER	
-	INTERIOR TRIM	
1	RAISED FLAT FLOOR / ELIMINATES WHEELHOUSES / REQUIRES AN ADDITIONAL STEP AT ENTRY / NO CENTER AISLE STEP / 75" HEADROOM	
1	UPGRADE TO 3/4" SPACE AGE COMPOSITE SUBFLOOR (ROT-FREE, MOISTURE RESISTANT) WITH SEALED EDGES	
1	STANDEE LINE / WHITE FLUSH MOUNTED LINE AT FORWARD EDGE OF PASSENGER COMPARTMENT	
1	GERFLOR SIRIUS TRANSIT FLOORING / GRAPHITE BLACK WITH HOT WELDED SEAMS / SMOOTH THROUGHOUT	
1	HEADLINER / GRAY FRP WITH GRAY VINYL TRIM AND GRAY VINYL CABLINER	
1	FRP REAR WALL WITH GRAY VINYL TRIM / GRAY SEA SPRAY FABRIC HEADLINER AND GRAY VINYL CABLINER	
-	DOOR OPTIONS	
1	ELECTRICALLY CONTROLLED PASSENGER ENTRANCE DOOR / 37" WIDE CLEAR OPENING X 80" HIGH	
-	WINDOW OPTIONS	
1	REAR EGRESS WINDOW / 48" WIDE X 30" HIGH / WHEN REAR DOOR IS NOT SPECIFIED	
-	CLIMATE CONTROL OPTIONS	
1	ROOF HATCH / SAFE FLEET LOW PROFILE DUAL PURPOSE ESCAPE HATCH AND VENTILATOR , WITH EXTERIOR RELEASE HANDLE	
2	HEATER / 70,000 BTU CAPACITY HEATER IN PASSENGER COMPARTMENT / FLOOR MOUNT	
1	HEATER BOOSTER PUMP / ACTIVATES WITH REAR HEATERS	
1	AIR CONDITIONING / 100,000 BTU CAPACITY AC IN PASSENGER COMPARTMENT (DUAL COMPRESSOR / GAS)	
1	ROOFTOP A/C CONDENSER	
-	SEATING OPTIONS	
1	FORD OEM DRIVERS HIGH BACK RECLINER WITH RIGHT SIDE ARMREST	
2	MID BACK SINGLE PASSENGER SEAT / FREEDMAN SEATING / ONE PASSENGER SEAT	
9	MID BACK DOUBLE PASSENGER SEAT / FREEDMAN SEATING / TWO PASSENGER SEAT	
20	SEATBELTS / 60" FREE STANDING PASSENGER SEATBELTS	
20	UPGRADE TO LEVEL # 4 PASSENGER SEAT UPHOLSTERY	
1	KICK PANEL UNDER PERIMETER MOUNTED SEATS WITH HOODED ACCENT LIGHTING WITH DASH MOUNTED SWITCH	
-	MISC. INTERIOR OPTIONS	
1	AUDIO / ADD PUBLIC ADDRESS SYSTEM TO FORD F-550 RADIO	
1	STORAGE AREA ABOVE WINDSHIELD WITH LATCHING HINGED COVER AND CARPETED INTERIOR	
1	DRIVERS MODESTY PANEL SECURED TO STAINLESS STEEL STANCHION POLES	
1	PLEXIGLASS PANEL ABOVE DRIVERS MODESTY PANEL / TINTED / INCLUDES CUT-OUT FOR HAND HOLD	
1	LUGGAGE RACK FOR BAG STORAGE / 72" WIDE / CONSTRUCTED OF STAINLESS STEEL WITH TWO ANGLED SHELVES	
-	SAFETY OPTIONS	
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WE ARE PLEASE TO QUOTE EXCLUSIVE OF APPLICABLE TAXES AND DELIVERED TO YOUR FACILITY	\$226,106
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Quoted by Rich Solano, Account Manager / Direct (518) 390-1243 / rsolano@matthewsbusescommercial.com
All factory concessions have been calculated into this proposal and may require endorsement at the time of delivery.
Delivery is anticipated within 60 days of receipt of the chassis. This proposal is valid for 30 days.

Thank You for this opportunity!!



20 Passenger Floorplan – No Wheelchair Lift
Includes 72 Inch Luggage Rack Behind Driver

Matthews Buses Commercial

New York Office
518-390-1243
800-330-1175
www.matthewsbusescommercial.com



Proposal

PREPARED FOR:

Albany International Airport
ARFF Building 737 Albany Shaker Rd Ste 2
Albany, New York 12211
518-378-5949
CPasquini@albanyairport.com
CATERPILLAR 972-BR

The logo for Milton CAT, featuring the word "Milton" in a bold, black, sans-serif font on a yellow rectangular background.

Jun 25, 2026

Albany International Airport

ARFF Building 737 Albany Shaker Rd Ste 2
Albany, New York 12211

Dear Chris Pasquini,

We are pleased to offer you the following proposal for your consideration. This quote is compliant with New York State OGS Contract PC70886.

CATERPILLAR 972-BR with all standard equipment in addition to the specifications listed below:

STOCK NUMBER: TBD

SERIAL NUMBER: TBD

YEAR: 2026

SMU:

Thank you for your interest in Milton CAT and Caterpillar products. Please know that we sincerely appreciate your consideration and look forward to answering any questions you may have moving forward. Feel free to contact me directly at any time.

Sincerely,
Mike Chase
Machine Sales Representative
Milton CAT
mike_chase@miltoncat.com

This quotation is valid for 30 days, after which time we reserve the right to re-quote.

One (1) CATERPILLAR Model: New Caterpillar Model: 972-BR WHEEL LOADERS with all standard equipment in addition to the additional specifications listed below:

Standard Features

POWERTRAIN

- Engine, Cat C9.3
- Auto Idle shutdown
- Fuel priming pump (electric)
- Fuel/Water separator
- Engine air intake with strata-tubes
- Ether Aid ready
- Standard (low fuel) & Performance (best production) Power modes
- Transmission, automatic planetary power shift (4F/4R)
- Torque converter, locking clutch with free wheel stator
- Fan, radiator, electronically controlled, hydraulically driven, temperature sensing, on demand
- Brakes, full hydraulic enclosed wet-disc with Integrated Braking System (IBS)
- Brake wear indicators
- Parking brake, disk & dual caliper

ELECTRICAL

- Alarm, back-up
- Batteries (2), maintenance free 1400 CCA
- Ignition - push to start
- Lighting system:
 - 2 halogen tower mounted work lights
 - 2 rear facing halogen lights in hood
- 2 LED position/stop lights
- 4 halogen work lights on the cab
- Main disconnect switch
- Receptacle start (cables not included)
- Starter, electric, heavy duty
- Starting and charging system (24-volt)

OPERATOR ENVIRONMENT

- Automatic climate control with Air conditioner, heater & defroster
- Beverage holders (2) with storage compartment for cell phone/MP3 player
- Bucket/Work tool function lockout
- Cab, pressurized and sound suppressed, (ROPS/FOPS), radio ready
- (entertainment) includes antenna, speakers, & converter (12-volt 10-amp)
- Coat hook (2)
- EH Controls, lift and tilt function
- EH Parking Brake
- Ergonomic cab access ladders & handrails
- Horn, electric
- Light, cab dome
- Mirrors, rearview external with integrated spot mirrors
- 3 receptacles, 12-Volt
- Monitored Seat belt, retractable
- Sun visor, front
- Wet-Arm wipers/washers front & rear,
- intermittent front wiper
- Window, sliding (left and right sides)
- Viscous mounts
- Indication Display, Front dash mounted
 - Temperature, Fuel and
- Tachometer gages
- Warning indicators
- Information Display, right post mounted
 - 20cm (8 in) color LCD touch screen
 - Machine settings & health parameters
 - Integrated rear-view camera
- Post mounted membrane 16 switch keypad
- Cat Payload with Assist Technology
 - Integrated payload with low lift weight
 - Auto set tires & Autodig
 - Application profiles
 - Operator profiles
 - Utilization, Fuel, Location & Health
 - Job Aids, Control help & digital O&MM
 - Passcode & bluetooth security

OTHER STANDARD EQUIPMENT

- Couplings, Caterpillar O-ring face seal
- hydraulic oil, transmission

- ▶ Hoses, Caterpillar XT
- ▶ Implement Hydraulic System
- ▶ -Load sensing with variable displacement piston pump
- ▶ Oil sampling valves
- ▶ Remote diagnostic pressure taps
- ▶ Cooling package with swing out second plane cores
- ▶ Ecology drains for engine, transmission, and hydraulics
- ▶ Filters: fuel, engine air, engine oil,

- ▶ Grease zerks
- ▶ Hitch, drawbar with pin
- ▶ Hood, power tilting
- ▶ Kickout, lift & tilt, automatic (adjustable in cab)
- ▶ Linkage, Z-Bar, cast crosstube/tilt lever
- ▶ Radiator grill, airborne debris
- ▶ Service Center (electrical & hydraulic)
- ▶ Sight gauges: engine coolant, hydraulic oil, and transmission oil level
- ▶ Steering, load sensing

Machine Configuration

*Image (if present) may include accessories or optional attachments not included in this quotation.

972 WHEEL LOADER	545-7175
LINKAGE, STANDARD LIFT	655-6964
COUNTERWEIGHT, STANDARD	631-3978
AXLES, AUTO/OPEN, JSTK	656-2582
AXLE OIL COOLER READY, ED	573-6521
HYDRAULICS, 2V RC STD/HL	573-6486
NO QUICK COUPLER READY	0G-0386
HYDRAULIC OIL, STANDARD	659-3906
STARTING, COLD (120V)	548-1315
LIGHTS, LED	657-4416
CAB, DELUXE, STRG JOYSTICK	655-7027
FILTRATION, STANDARD	658-0295
WINDOWS, STANDARD	651-6367
LEVERS 2V, STEERING JOYSTICK	536-1589
STEERING SYS, STD JSTK	656-6476
PRODUCT LINK, CELLULAR PLE643	641-7597
TECHNOLOGY, PAYLOAD,ASSIST,IMU	662-0564
DETECT, MITIGATION W/AEB READY	658-7448
COOLING CORES, 9FPI	564-1410
FAN, STANDARD	631-3450
ANTIFREEZE, -34C (-29F)	578-3576
TIRES, 26.5R25 BS VJT * L3	475-6250
AIR INLET STANDARD, RAIN CAP	324-8092
FENDERS, ROADING	550-3417
SOUND SUPPRESSION, STANDARD	574-7623
AUTOLUBE, STD	657-0439
LIGHTS, REVERSING STROBE	569-4049

DATE: Jun 25, 2026 | QUOTE NUMBER: 10775-01
OFFER EXPIRES: TODAY + 30 DAYS (Jun 25, 2026)



LIGHTS, SERVICE/ACCESS	548-1310
CAMERA, SURROUND VISION	633-1828
GUARD, POWERTRAIN	548-9727
FUEL ANTIFREEZE, -25C (-13F)	0P-3978
ROLL ON-ROLL OFF	0P-6619
STORAGE PROTECTION	0G-4129
Fusion Coupler	
6.00 cyd General Purpose Bucket (966, Performance Series)	
Fusion Blank Hook	
Bridgestone Snow tire	
NYS OGS Contract PC70886	

Pricing Information

EQUIPMENT SUMMARY	SELLING PRICE	TOTAL
New Caterpillar Model: 972-BR WHEEL LOADERS	\$461,900.00	\$461,900.00
972-72 MO/4000 HR POWERTRAIN + HYDRAULICS + TECH	Included	
MWL Convenience - 3000HR	Included	
Equipment Total		\$461,900.00

Quote Summary	
SELL PRICE	\$461,900.00
EXT WARRANTY	Included
CVA	Included
NET BALANCE DUE	\$461,900.00
AFTER TAX BALANCE	\$461,900.00

Accepted By:





WHY MILTON CAT

Milton



After the sale support – Getting the most from your machine.

PARTS.CAT.COM

Parts.cat.com provides instant access to a selection of over 1.4 million genuine CAT parts. It's fast, reliable, and features a mobile-friendly interface that makes ordering from your smartphone, desktop or tablet easier than ever.



TELEMATICS AND DIGITAL TOOLS

Data collected through factory-installed ProductLink GPS-enabled devices delivers easy to understand insights into the performance of the machine, allowing for actionable informed decisions at every turn.

VisionLink

- ▶ Track location, operating hours and fuel levels
- ▶ Monitor equipment health, fault codes and fluid analysis Reduce downtime with critical alerts
- ▶ Order parts and schedule service
- ▶ Set utilization targets and monitor performance
- ▶ Data collected goes directly into the CAT VisionLink platform and can be viewed and analyzed by both the customer and Milton CAT.

CAT Inspect App

- ▶ Quickly document maintenance checks, inspections and walk arounds
- ▶ Easily to download and store inspection information, and to add images and comments

MAINTENANCE PLAN OPTIONS

Customer Value Agreements

Want to extend the life of your machine's productivity and maximize its value? A CVA is the best way to do that. Tailored to your machine and your operating practices, you get the right Genuine CAT parts delivered to the right place at the right time, making sure things that the maintenance will get done and get done properly. Service options are flexible to meet your needs.

MACHINE CONTROL AND GUIDANCE TECHNOLOGY

SITECH Northeast, part of the Milton CAT organization, is an authorized provider of Trimble positioning technology, machine control technology, training, support and service. The SITECH Team has the right combination of technical knowledge and construction expertise to get the most from your machine's productivity.

SERVICE ANSWER HELPLINE 518-877-6802

Our Service Answer Helpline is ready to answer your questions at no charge. You or your employees can get answers to problems that may have been causing delays and even downtime. With just a few exceptions, the Milton CAT Service Answer Helpline staff can handle your questions.

Milton





ADMAR - ALBANY
878 Old Albany Shaker Rd
Latham, NY 12110
Phone: (518) 690-0750

On Hold

SALES QUOTE

Quote Number:	SQ-AL1030652
Quote Date:	6/4/2026
Created By:	Leah Dworak
Salesperson:	
Customer ID:	206845
Customer PO:	QUOTE
Job Name:	
Terms:	Net 30 Days
Contact:	George Otty//
Ordered By:	
Expiration Date:	6/11/2026

BILL TO:

ALBANY COUNTY AIRPORT AUTHORIT
737 ALBANY SHAKER RD STE 300
ALBANY NY 12211
Phone: 518-242-2216

SHIP TO:

ITEM	QTY.	UNIT PRICE	EXTENDED PRICE
565-8050: 80' ARTICULATING BOOM LIFT 4WD	1.00	162,692.75	162,692.75
NOTE: Make: Skyjack Model: SJ85 AJ NEW Platform - 36" x 96" Entrance - Drop Bar Engine - Diesel Deutz TD2.9L Tires - foam filled LEAD TIME: JULY 2026 *SUBJECT TO CHANGE SOURCEWELL PRICING SKYJACK CONTRACT # 020923-SKJ			
FRT-E: FREIGHT - EQUIPMENT	1.00	2,500.00	2,500.00
NOTE: Freight charge for 80' boom			

Name Printed _____

Signature _____

Date _____

ALL RENTALS, SALES AND/OR WORK
ORDER SERVICE ARE SUBJECT TO THE
FOLLOWING TERMS AND CONDITIONS.

Subtotal:	165,192.75
Tax Total:	0.00
Order Total:	165,192.75
Payment Received:	0.00

Availability dates subject to change pending a confirmed ordered.

ADDENDUM TO CONTRACT AGREEMENT

As used herein, "Contract" refers to the Rental Contract, Resale Invoice, or Work Order, as applicable, as those terms are defined in the Contract Agreement. "Dealer" refers to ADMAR SUPPLY COMPANY, INC., "Customer" refers to you, "Equipment" refers to the personal property described in the Contract (including all accessories and attachments), "Manufacturer" refers to the Manufacturing of the Equipment, and "Store" refers to the Dealer's business premises at which this Contract was prepared and signed by Customer and Dealer.

I. Conditions Relating to Rental of Equipment

I.(A) Inspection; Loading/Unloading. Prior to taking possession of the Equipment from Dealer, Customer personally inspected the Equipment and found it to be in good condition and free from defects. Customer acknowledges that it is Customer's responsibility to secure the Equipment on Customer's vehicle. The Customer may request the Dealer's employees to assist in the loading of the Equipment. If such assistance is provided, Customer agrees to assume the risk of, hold Dealer harmless from, and defend Dealer against any losses (including but not limited to property damage and personal injury) which might result from such loading or unloading and at all times when the Equipment is in Customer's possession. Customer also acknowledges that it has inspected its trailer coupling mechanisms and safety chain before leaving Dealer's premises and the same is in good working order and condition; Customer agrees to maintain the trailer coupling mechanism and safety chain in good working order and condition, and to inspect the same periodically, but not less than every 250 miles. Customer further acknowledges and understands that DEALER DISCLAIMS ANY AND ALL WARRANTIES, EXPRESSED OR IMPLIED, WITH RESPECT TO WHETHER THE EQUIPMENT HAS BEEN LOADED IN A SAFE AND SECURE MANNER ONTO CUSTOMER'S VEHICLE.

I.(B) Equipment Use. Customer acknowledges that Dealer has no control over the utilization and use of the Equipment by Customer, the trade or occupation of Customer, and the qualifications (or lack thereof) of the Customer to use the Equipment. Customer shall operate the Equipment and assumes any and all responsibility to guarantee that the Equipment is used only: (i) at the address designated on the front of this Contract (unless Customer notifies Dealer of a different or additional address at which the Equipment is to be used and the duration of intended use at such other location), (ii) for the purposes for which the Equipment was manufactured and intended as set forth in the Manufacturer's safety and operating instructions, and (iii) by a Properly Trained Individual, defined as a person employed by Customer who has received the training required which is necessary to operate the Equipment in a correct and safe manner. Use of the Equipment (a) in violation of any of the preceding clauses (i), (ii) or (iii), or (b) in any manner which constitutes an exception to the Loss/Damage Waiver (whether or not Customer elected or declined such Loss/Damage Waiver) is prohibited and shall constitute Improper Use. Customer further agrees that at Customer's sole expense, Customer will comply with all governmental safety or health regulation or operational and/or maintenance standard or requirement and all municipal, county, state and federal laws applicable to the use of the Equipment during the Rental Period. Customer agrees that Dealer shall have no responsibility for Customer's compliance therewith. All licenses, fees or taxes arising from Customer's use of the Equipment shall be paid by Customer.

I.(C) Rental Period. The Rental Period shall be defined as the period of time during which the Equipment is rented to Customer, which Rental Period is set forth on the front of this Contract (including any and all extension(s) granted pursuant to Section I.(D) hereof), except where earlier terminated upon Customer's return of the Equipment to the Store as evidenced by a return receipt issued to Customer by the Dealer. During the Rental Period, Customer shall be legally responsible for the rental rate stated on the front of this Contract. Dealer may terminate the Rental Period at any time upon prior notice to Customer, and Customer will promptly return the Equipment in an acceptable condition as more specifically set forth in Section I.(E) below.

I.(D) Extension of Rental Period. In the event Customer desires to extend the Rental Period beyond the expiration date stated on the front of this Contract, Customer shall immediately give notice to Dealer of such intention, requesting Dealer's approval of such extension. Upon agreement of such extension by the Dealer, the parties shall execute a written extension setting forth the terms of such extension. Notwithstanding the foregoing, in the event Customer does not return the Equipment upon the expiration of the Rental Period and has not extended this Contract in accordance with this Section I.(D), the Rental Period and Customer obligations to make payments to Dealer for the Equipment shall continue until such time as the Equipment is returned. In addition, Dealer shall be entitled to pursue any and all of its rights and remedies as set forth under Section I.(P) hereof.

I.(E) Return of the Equipment. Customer acknowledges that (i) Customer shall return Equipment to the Store (or such other location as Dealer may direct) during normal business hours at the end of the Rental Period, (ii) Dealer may suffer economic damages as a result of Customer's failure to timely return the Equipment, for which Customer acknowledges that it will be fully liable, and (iii) until such time as Customer returns the Equipment to Dealer, Customer will be legally responsible to pay the applicable rental rate as stated on the front of this Contract. Additionally, failure to return the Equipment within forty-eight (48) hours of the expiration of the Rental Period (or any extension thereof), in certain circumstances, may be construed as evidence of an intention to fraudulently convert the Equipment and may be considered a theft, resulting in criminal prosecution. Customer shall clean the Equipment, and then return the Equipment to the Dealer in the same condition as when the Equipment was received, reasonable wear and tear excepted. Customer agrees to pay for any and all loss or damage to the Equipment occurring during the Rental Period, except in the event that Customer has elected the Loss/Damage Waiver and the cause of such loss or damage is covered by the terms thereof. Reasonable wear and tear shall only mean the normal deterioration of Equipment caused by ordinary and reasonable use for a maximum of 8 hours per day ("Daily Usage") for 5 days in any 7 consecutive day period or 40 hours per 7 day week ("One Week Usage"). For purposes of this Agreement, One Month Usage shall mean 8 hours per day for 20 days in any 28 consecutive day period. Reasonable wear and tear shall not include any damage resulting from Improper Use. If the Equipment is returned uncleaned, Customer will be assessed a cleaning charge.

I.(F) Payment of Charges. All rental charges will be paid in advance unless an approved credit account has been established. Charges for approved credit Customers are due net 30 days upon receipt of an invoice from Dealer. A carrying charge equal to 1.5% per month or the maximum permitted by applicable law, will be charged on all accounts which are overdue, and the Customer shall bear all collection fees, attorney fees, court costs, or any expense involved in the collection of rental charges. Rental rates are based upon time out from the Store and ordinary and reasonable use on a Daily Usage, One Week Usage or Monthly Usage basis. Use of the Equipment by Customer in excess of the agreed-upon Daily Usage, One Week Usage or Monthly Usage will be billed proportionally for such greater usage. In the event Customer returns the Equipment prior to the expiration of the Rental Period as set forth on the front of this Contract, Customer shall be required to pay (a) minimum rent set forth on the front of this Contract or (b) rental rate for the actual period during which the Equipment was rented to Customer, whichever is greater.

I.(G) Liability for Damage to Persons and Property. Customer assumes the risk of any and all damage or injury to persons or property of any kind or nature, including wrongful death, caused by, resulting from or in any way connected with the Equipment during the Rental Period or while the Equipment is in the possession, custody or control of the Customer or the breach of any provision of this Contract. Customer agrees to indemnify and hold Company, its officers and employees, harmless from and against any and all suits, actions, proceedings, claims, judgments, demands, damages, losses, costs and liabilities whatsoever (including, but not limited to, all attorneys' fees and expenses) of any nature or kind caused by, resulting from or in any way connected with the Equipment during the Rental Period or while the Equipment is in the possession, custody or control of the Customer or the breach of any provision of this Contract, whether or not caused by the active or passive negligence or other fault of Dealer or any other person indemnified hereunder, including, but not limited to, wrongful death of employees of Customer or anyone else, property damage and any of the foregoing arising or imposed in accordance with the doctrine of strict or absolute liability. Customer's indemnification obligations contained in this Section I.(G) shall survive the expiration or termination of this Contract.

I.(H) Liability for Loss or Total Destruction of Equipment. In the event of (a) loss, (b) total destruction, (c) loss of possession of the Equipment, or (d) Customer's inability to return the Equipment to Dealer, for any reason whatsoever, Customer shall pay to Dealer the full replacement value of the Equipment, together with the applicable rental rate on the front of this Contract. Payment of the applicable rental rate shall continue until such time as Dealer, using commercially reasonable efforts, is able to replace the Equipment; provided, however, Customer's payment obligation under this provision may be reduced by Customer's election of the Loss/Damage Waiver, if the cause of such loss or total destruction is covered by the terms thereof.

I.(I) Equipment Maintenance and Storage. Customer shall, at its own expense, maintain the Equipment in a careful and proper manner and, in any event, in accordance with Manufacturers' specifications. Customer shall store the Equipment in a safe and secure location and shall take all commercially reasonable measures necessary to protect the Equipment against theft, vandalism, or malicious mischief.

I.(J) Equipment Damage or Malfunction. If the Equipment is damaged (including damage caused by unreasonable wear and tear or Improper Use) or malfunctioning in any way, Customer shall immediately discontinue use of the Equipment, and also immediately notify Dealer of such damage or malfunction. Dealer agrees that, within a reasonable period of time of receiving such notification, it will repair the Equipment (or, within Dealer's sole discretion, replace such Equipment with a like piece of Equipment). If the Dealer deems it advisable to repair the Equipment, Customer shall be liable to Dealer for (i) the cost, including parts and labor, either incurred by Dealer to have the Equipment repaired by a third party or customarily charged by Dealer to perform such repairs, and (ii) the applicable rental rate on the front of this Contract until such repair has been completed. Customer shall not be liable for the foregoing if the Equipment is malfunctioning (not damaged) and such malfunction is not related to Customer's use or operation of the Equipment. If, in Dealer's sole discretion, the Equipment is damaged to such an extent that the Equipment cannot be adequately repaired, Dealer may consider such damage to be a total loss, and Customer shall be liable to Dealer as though such damage constitutes a total loss. Such liability may be reduced by a reasonable estimate of the scrap value, if any, of the Equipment; provided, however, Customer's payment obligation under this provision may be reduced by Customer's election of the Loss/Damage Waiver if the cause of such damage is covered by the terms thereof.

I.(K) Loss/Damage Waiver. NOTE: THIS IS NOT INSURANCE. IF CUSTOMER ACCEPTS THE LOSS/DAMAGE WAIVER, in consideration of the additional charge paid by Customer, Customer's liability for loss or damage to the Equipment shall be modified only and strictly as follows:

(1) Loss or Damage Resulting from Theft/Vandalism. In the event the loss or damage to the Equipment is caused by theft or vandalism (except by Customer), and Customer is in compliance with Section I.(I), Dealer shall limit its claim against Customer to two (2) times the four (4) week rental rate for such Equipment; provided, however, Customer reports such loss or damage to the Dealer and the police or other proper authority no later than twenty-four (24) hours after occurrence, and Customer furnishes to Dealer, within ten (10) days of such loss or damage, a copy of the written police report or the report of another proper authority regarding such loss or damage.

(2) Loss or Damage Not Resulting from Theft/Vandalism. In the event the loss or damage to the Equipment is not caused by theft or vandalism and is not a result of one or more of the causes set forth below, Dealer shall waive its claim against Customer for such loss or damage; provided, however, Customer reports such loss or damage to Dealer not later than twenty-four (24) hours after occurrence. Customer's liability to Dealer for loss or damage to the Equipment is NOT waived by Dealer under the following circumstances:

(a) Loss or damage resulting from overloading or exceeding the rated capacity of the Equipment or other misuse or improper use of the Equipment;
(b) Loss or damage resulting from the Equipment striking overhead objects.

(c) Loss or damage associated with the Equipment's rollover or upset;
(d) Loss or damage resulting from lack or neglect of proper servicing of Equipment, including without limitation the proper lubrication of the Equipment;
(e) Loss or damage to the Equipment resulting from any exposure to radioactive, contaminated or other hazardous material;
(f) Loss, damage, or failure of tires and tubes under any circumstances;
(g) Loss or damage relating to use or operation of the Equipment for any illegal purpose, in any illegal manner, or in violation of any law or ordinance;
(h) Loss or damage relating to use or operation of the Equipment (i) by any person other than an employee of Customer who has been properly trained to operate the Equipment, or (ii) in violation of the Manufacturer's operating or safety instructions;
(i) Loss or damage associated with altering the Equipment to be used in a manner in which it was not designated;
(j) Loss or damage caused by boom or mast damage from overloading or from the collision or striking of other objects when the boom or mast is in motion;

AGENDA ITEM NO. 11

Authorization of Change Orders

AGENDA ITEM NO. 11.1

**Change Order 14: Authorization to Award
Contract Change Order No. 14 to
Construction Contract 21-1082-
INT STR for the Pre-TSA Terminal Expansion to MLB
Construction Services, LLC.**

AGENDA ITEM NO: 11.1
MEETING DATE: July 13, 2026

ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION

DEPARTMENT: *Planning and Engineering*

Contact Person: *John LaClair, P.E., Chief Engineer*

PURPOSE OF REQUEST:

Change Order 14: *Authorization to Award Contract Change Order No. 14 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.*

CONTRACT AMOUNT:

Base:	\$46,474,000.00
Change Order No. 1	37,371.00 ACAA Approved – 02/10/2025
Change Order No. 2	169,821.00 ACAA Approved – 02/10/2025
Change Order No. 3	251,152.00 ACAA Approved – 03/24/2025
Change Order No. 4	110,137.00 ACAA Approved - 04/16/2025
Change Order No. 5	54,641.00 ACAA Approved - 05/14/2025
Change Order No. 6	278,334.00 ACAA Approved -09/15/2025
Change Order No.7	226,507.00 ACAA Approved – 10/20/2025
Change Order No.8	257,131.00 ACAA Approved – 11/21/2025
Change Order No.9	88,113.00 ACAA Approved --12/15/2025
Change Order No.10	(-514,746.00)* CREDIT Approved – 02/09/2026
Change Order No. 11	453, 947.00 ACAA Approved –04/13/2026
Change Order No. 12	466,390.00 ACAA Approved 05/12/2026
Change Order No. 13	(-548,936.00) CREDIT Approved 06/13/2026
Change Order No. 14	30,653.00 *
Total:	\$47,834,535.00 (Total includes change orders to date of \$1,360,535.00)

**Pending Board Approval at this meeting.*

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA
Funding Account No.: CPN 50-2021

AWARD CONDITIONS MET:

Apprenticeship ✓ DBE ✓ MWBE ✓

Service Disable Veteran Owned Business (SDVOB) N/A

AGENDA ITEM NO: 11.1
MEETING DATE: July 13, 2026

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 40% State 60% Airport N/A
Term of Funding: 2023-2026
Grant No.: N/A STATE PIN: N/A

JUSTIFICATION:

Request to approve Change Order No. 14 for Contract No. 21-1082-INT STR. This work includes the construction of temporary egress pathway for new escalators, additional gypsum wallboard to enclose the escalators during this phase of construction to maintain safe pathways for passenger.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NA

BACK-UP MATERIAL:

Please refer to the attached Change Order No. 14 backup information compiled by Turner Construction Company.

 AIA® Document G731™ – 2019**Change Order, Construction Manager as Adviser Edition****PROJECT:** *(name and address)*
Albany Airport**CONTRACT INFORMATION:**
Contract For:
General Construction [1082-INT STR]
Date:
11-08-2023**CHANGE ORDER INFORMATION:**
Change Order Number:
014
Date:
07-01-2026**OWNER:** *(name and address)*
Albany County Airport Authority
737 Albany Shaker Road
Albany, NY 12211**CONTRACTOR:** *(name and address)*
MLB Construction Services LLC
One Stone Brook Road
Malta, NY 12020**ARCHITECT:** *(name and address)*
CHA Consulting Inc.
3 Winners Circle
Albany, NY 12205**CONSTRUCTION MANAGER:** *(name and address)*
Turner Construction Company
1 Computer Drive South
Albany, NY 12205**THE CONTRACT IS CHANGED AS FOLLOWS:***(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)*

01. PCO-347 Security Fence Removal at The Norht Garage (Add \$724.00)
02. PCO-351 Temporary Egress at New Escalators during The Holidays (Add \$26,152.00)
03. PCO-365a Additional GWB Provided per RFI-540 at The New Escalators (Add \$1,905.00)
04. PCO-365b Additional GWB Provided per RFI-577 Infill of The New Escalators With GWB (Add \$1,872.00)

The original Contract Sum was	\$	46,474,000.00
Net change by previously authorized Change Orders	\$	1,329,882.00
The Contract Sum prior to this Change Order was	\$	47,803,882.00
The Contract Sum will be increased by this Change Order in the amount of	\$	30,653.00
The new Contract Sum including this Change Order will be	\$	47,834,535.00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on March 28, 2025.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.**ARCHITECT** *(Signature)*BY: Anthony Stellato, Vice President
(Printed name, title, and license number if required)

Date

CONSTRUCTION MANAGER *(Signature)*BY: Robert Wagner, Project Manager
(Printed name and title)

Date

CONTRACTOR *(Signature)*

BY: Jeff Lino, Vice President
(Printed name and title)

Date

OWNER *(Signature)*

BY: Peter Stuto, Chief Executive Officer
(Printed name and title)

Date

PCO-347



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-347 Rec'd TCCo 06.04.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

6/4/26

PROPOSAL NO.

297

PROPOSAL AMOUNT

\$ 724.00

Per NOC 297 dated 6/4/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the direction of TCCo, remove the existing security fence at the 4th floor garage in order to provide access to work.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Misc. Removals	\$629.70					\$629.70
					Subtotal:	\$629.70
		MLB OH&P (Self-performed)		\$629.70	14.98%	\$94.30
					Total:	\$724.00

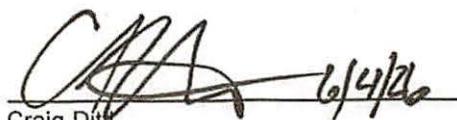
If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:


Craig Ditt
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-347 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

15059

Charge to PCO# 347

Date 9/6/25

Cost Code: 02-150

Authorized by Turner

MLB Job No. 23-110 23-114 (C)

Description of Work: Removal of security Fence 4th Floor garage

LABOR

Name	Trade	Rate	Hours	Other	Cost
Channing all	L	104.95	3 OT		314 85
Antoin Miller	L	104.95	3 OT		314 85

Total Labor Cost 1 679 70

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Robert Smith - TCCo - 9/6/25 (C)
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit
TOTAL VALUE of this Work Order

LABORERS

Base Rate

Union Fringes

Welfare	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16
Pension	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
190 LECET	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05
LEGET	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.49	\$ 3.74	\$ 4.99	\$ 2.72	\$ 2.84	\$ 4.26	\$ 2.88	\$ 4.02	\$ 2.95	\$ 3.08	\$ 4.62	\$ 3.26	\$ 4.89	\$ 6.53	\$ 3.75	\$ 5.63	\$ 3.92	\$ 5.87	\$ 5.87
MED 1.45%	\$ 0.58	\$ 0.87	\$ 1.17	\$ 0.64	\$ 0.66	\$ 1.00	\$ 0.63	\$ 0.94	\$ 0.69	\$ 0.72	\$ 1.08	\$ 0.76	\$ 1.14	\$ 1.53	\$ 0.88	\$ 1.32	\$ 0.92	\$ 1.37	\$ 1.37
FUTA 1.00%	\$ 0.40	\$ 0.60	\$ 0.80	\$ 0.44	\$ 0.46	\$ 0.69	\$ 0.43	\$ 0.65	\$ 0.48	\$ 0.50	\$ 0.75	\$ 0.53	\$ 0.79	\$ 1.05	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.95	\$ 0.95
SUTA 9.90%	\$ 3.98	\$ 5.97	\$ 7.96	\$ 4.34	\$ 4.53	\$ 6.80	\$ 4.28	\$ 6.42	\$ 4.71	\$ 4.92	\$ 7.38	\$ 5.21	\$ 7.82	\$ 10.42	\$ 5.99	\$ 8.98	\$ 6.25	\$ 9.38	\$ 9.38
WC 15.50%	\$ 6.23	\$ 6.23	\$ 6.23	\$ 6.80	\$ 7.10	\$ 7.10	\$ 6.70	\$ 6.70	\$ 7.38	\$ 7.70	\$ 7.70	\$ 8.16	\$ 8.16	\$ 8.16	\$ 9.38	\$ 9.38	\$ 9.79	\$ 9.79	\$ 9.79
Vacation - F 1.92%							\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83								
Vacation - S 3.84%												\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02
Total PR/Insurance	\$ 13.69	\$ 17.42	\$ 21.15	\$ 14.94	\$ 15.59	\$ 19.84	\$ 15.54	\$ 19.55	\$ 17.04	\$ 17.75	\$ 22.36	\$ 19.94	\$ 24.82	\$ 29.70	\$ 22.63	\$ 28.24	\$ 23.53	\$ 29.18	\$ 29.18

Total Fringe Benefits/PR/Ins

\$ 40.90	\$ 44.63	\$ 48.36	\$ 42.15	\$ 42.80	\$ 47.05	\$ 42.75	\$ 46.76	\$ 44.25	\$ 44.96	\$ 49.57	\$ 47.15	\$ 52.03	\$ 56.91	\$ 49.84	\$ 55.45	\$ 50.74	\$ 56.59	\$ 56.59	\$ 56.59
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Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.11	\$ 10.49	\$ 12.88	\$ 8.60	\$ 8.86	\$ 11.57	\$ 8.60	\$ 11.16	\$ 9.19	\$ 9.46	\$ 12.41	\$ 9.98	\$ 13.10	\$ 16.22	\$ 11.04	\$ 14.62	\$ 11.39	\$ 15.13
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.06	\$ 5.25	\$ 6.44	\$ 4.30	\$ 4.43	\$ 5.79	\$ 4.30	\$ 5.58	\$ 4.59	\$ 4.73	\$ 6.21	\$ 4.99	\$ 6.55	\$ 8.11	\$ 5.52	\$ 7.31	\$ 5.69	\$ 7.57
Total OHP		\$ 12.17	\$ 15.74	\$ 19.32	\$ 12.90	\$ 13.29	\$ 17.36	\$ 12.89	\$ 16.74	\$ 13.78	\$ 14.20	\$ 18.62	\$ 14.97	\$ 19.65	\$ 24.33	\$ 16.55	\$ 21.94	\$ 17.08	\$ 22.70

* Grand Total (Base Rate + Total Fringes
Benefits/PR/Ins + OHP)

\$ 93.28	\$ 120.63	\$ 144.10	\$ 98.94	\$ 101.88	\$ 123.09	\$ 98.86	\$ 128.31	\$ 105.66	\$ 108.85	\$ 142.72	\$ 114.75	\$ 150.62	\$ 106.50	\$ 126.92	\$ 166.18	\$ 130.96	\$ 174.03	\$ 174.03	\$ 174.03
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Laborer Differential
Super Differential

Journeyman	\$27.41	\$54.84	\$5.66	\$8.60	\$39.81	\$5.58	\$35.03	\$12.38	\$15.57	\$49.44									
Super	\$35.87	\$71.75	\$12.17	\$53.43	\$16.23	\$50.28													

Foreman
\$29.45

#104.95

CD

PCO-351



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-351 Rec'd TCCo 06.04.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

6/4/26

PROPOSAL NO.

298

PROPOSAL AMOUNT

\$ 26,152.00

Per NOC 298 dated 6/4/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the direction of TCCo, provide temporary egress pathway as stated in PCO-351.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Temp. Walls	\$14,298.69	\$8,442.48				\$22,741.17
					Subtotal:	\$22,741.17
		MLB OH&P (Self-performed)		\$22,741.17	15.00%	\$3,410.83
					Total:	\$26,152.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

Craig Dittl

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: _____

Date: _____



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

BEFORE 11/1/26 - 15335
DASER

Charge to PCO#351

Date 9/30/25 Cost Code: 06-100

Authorized by Turner

MLB Job No. 23-114

Description of Work: doors & floor opening for egress (emergency use)

LABOR

Name	Trade	Rate	Hours	Other	Cost
Adam FragaTTa	CF	83.91	8		671 28
Todd Phillips	C	73.93	8		591 44
Joseph C/gaser	C	73.93	8		591 44
Colin Tyndall	C	73.93	8		591 44

Total Labor Cost 1 2445 60

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Ed Andres 10/1/25
Customer Supervisor
MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal
ADD: % Sales Tax
ADD: % Overhead
ADD: % Profit
TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
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e-mail: info@mlbind.com

PCO 351 Rec'd TCCo 06.04.26
WORK ORDER VOUCHER

15337

Charge to PCO # 351

Date 10/01/25 Cost Code: 06100

Authorized by Turner

MLB Job No. 23-114

Description of Work: Added door for egress

LABOR

Name	Trade	Rate	Hours	Other	Cost
Todd Phillips	CF	83.91	8		671 28
Colin Tyndall	C	73.93	8		591 44
Joseph Elgaser	C	73.93	8		591 44

Total Labor Cost 1 1,854 110

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal
ADD: % Sales Tax
ADD: % Overhead
ADD: % Profit
TOTAL VALUE of this Work Order

Ed Andrus (170) 10/2/25

Customer Supervisor

MLB Supervisor

ED Andres (UTC) 10/3/25
Customer Supervisor

Michael Wall
MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
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e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

15323

Charge to 90351

Date

Cost Code:

Authorized by Tuner

MLB Job No.

Description of Work: additional temp work for egress escalator

Level 4 Escalator pads to floor LABOR

Name	Trade	Rate	Hours	Other	Cost
Daniel Fasselman	C	73.93	5		369 65
Joseph Cigasen	C	73.93	5		369 65

Total Labor Cost 1 739 30

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other	

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other	

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel	

Total Trucking Cost 4

El Arceyes 10/10/05
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: _____ Small Tools
Subtotal
ADD: _____ % Sales Tax
ADD: _____ % Overhead
ADD: _____ % Profit

TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
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e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

15327

Charge to PCO #351

Date 10/22/25 Cost Code: 06-100

Authorized by Turner

MLB Job No. 23-114

Description of Work: Cess for emergency

LABOR

Name	Trade	Rate	Hours	Other	Cost
Joseph Elgaser	C	73.93	3		221 79
Daniel Fosselman	C	73.93	3		221 79

Total Labor Cost 1 443 58

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Ed Andres (VTD) 10/23/25
Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

WORK ORDER VOUCHER

15434

Date 11/12/25 Cost Code: 09-250

MLB Job No. 23-114

LABOR

MATERIAL/EQUIPMENT

Total Material/Equipment Cost $\longrightarrow$ 2

Total Subcontractor Cost **3**

Total Trucking Cost → **4**

ADD: % Overhead

Ed Andras (VTO)
Customer Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

15449

Charge to PO #351

Date 11/20/25

Cost Code: 06100

Authorized by Tanner

MLB Job No.

Description of Work: added Scap for emergency egress

LABOR

Name	Trade	Rate	Hours	Other		Cost
Adam Fragetta	CF	83.91	8			671 28
Nick Shepard	L	81.11	3			243 33

Total Labor Cost → 1 914 61

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other		
Build Panels					
Coupler Truss					
Ra Coupler Erection					

Total Material/Equipment Cost → 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other		

Total Subcontractor Cost → 3

TRUCKING

Driver	Rate	Pick Up	Fuel		

Total Trucking Cost → 4

AL Arches VTO 11/20/25

Customer Supervisor

MLB Supervisor

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

15451

Charge to PCO# 351

Date 11/26/25

Cost Code: 09-250

Authorized by Turner

MLB Job No. 23-114

Description of Work: added enclosure under escalator for emergency egress

LABOR

Name	Trade	Rate	Hours	Other	Cost
Nick Shepard	L	81.11	7		567 77
Channing all	L	81.11	2		162 22
Cory Douglass	LF	85.97	2		171 97
Jon Marcellino	L	81.11	2		162 22
Adam Fraga Tta	CF	83.91	7		587 37
Todd Phillips	CF	83.91	7		587 37
Colin Tundall	C	73.93	7		517 51

Total Labor Cost 1

2756 48

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other
3/4 fire rated plywood ✓	20		
Beam 1/4"	1		

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other
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Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel
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Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools

ADD: Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Supervisor

MLB Supervisor



One Stone Break Road
Malta, NY 12020
(518) 289-1371
FAX (518) 289-1MLB
e-mail: info@mlbind.com

PCO-351 Rec'd TCCo 06.04.26

WORK ORDER VOUCHER

13943

Charge to PCO# 351

Date 9/11/26 Cost Code: 01-710

Authorized by Turner

MLB Job No. 25-1141

Description of Work: uncover/clean elevation

LABOR

Name	Trade	Rate	Hours	Other	Cost
Martin Millington	J	130.97	8	11.5	1,047.76
Dalton Gisardi	L	104.95	8	11.5	839.60
Jeff Hoffer	CF	111.52	4	11.5	446.08
Colin Tynchal	C	97.50	4	11.5	390.00

Total Labor Cost 1 2,723.44

MATERIAL/EQUIPMENT

Item	Quantity	Unit Cost	Other

Total Material/Equipment Cost 2

SUBCONTRACTORS

Subcontractors	Trade	Hours	Other

Total Subcontractor Cost 3

TRUCKING

Driver	Rate	Pick Up	Fuel

Total Trucking Cost 4

Total of Boxes 1, 2, 3 & 4

ADD: Small Tools
Subtotal

ADD: % Sales Tax

ADD: % Overhead

ADD: % Profit

TOTAL VALUE of this Work Order

Customer Supervisor

MLB Supervisor

CARPENTERS

Base Rate

J	J - OT	J-2SHIFT	J-3SHIFT	J-3SHIFT - OT	F	F - OT	F-2SHIFT	F-3SHIFT	F-3SHIFT OT
36.38	54.57	40.02	41.84	62.76	43.21	64.82	42.77	44.71	67.07

Union Fringes

Health & Welfare	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50	\$ 8.50
Pension	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75	\$ 11.75
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
App Training	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75	\$ 0.75
Admin & Safety	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36	\$ 0.36
CITF	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
Labor Mgmt	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
HRA	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50	\$ 1.50
Total Fringe Benefits	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16	\$ 25.16

Payroll Taxes, Ins & Other

SOC 6.20%	\$ 2.26	\$ 3.38	\$ 2.48	\$ 2.59	\$ 3.89	\$ 2.68	\$ 4.02	\$ 2.65	\$ 2.77	\$ 4.16
MED 1.45%	\$ 0.53	\$ 0.79	\$ 0.58	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.94	\$ 0.62	\$ 0.65	\$ 0.97
FUTA 1.00%	\$ 0.36	\$ 0.55	\$ 0.40	\$ 0.42	\$ 0.63	\$ 0.43	\$ 0.65	\$ 0.43	\$ 0.45	\$ 0.67
SUTA 9.90%	\$ 3.60	\$ 5.40	\$ 3.96	\$ 4.14	\$ 6.21	\$ 4.28	\$ 6.42	\$ 4.23	\$ 4.43	\$ 6.64
WC 15.50%	\$ 5.64	\$ 5.64	\$ 6.20	\$ 6.49	\$ 6.49	\$ 6.70	\$ 6.70	\$ 6.63	\$ 6.93	\$ 6.93
Vacation - F 1.92%						\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83
Total PR/Insurance	\$ 12.39	\$ 15.76	\$ 13.63	\$ 14.25	\$ 18.13	\$ 15.54	\$ 19.55	\$ 15.39	\$ 16.05	\$ 20.20

Total Fringe Benefits/PR/Ins

\$ 37.55	\$ 40.92	\$ 38.79	\$ 39.41	\$ 43.29	\$ 40.70	\$ 44.71	\$ 40.55	\$ 41.21	\$ 45.36
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Overhead (Base Rate + Fringes + PR/Ins) 10%	\$ 7.39	\$ 9.55	\$ 7.88	\$ 8.12	\$ 10.60	\$ 8.39	\$ 10.95	\$ 8.33	\$ 8.59	\$ 11.24
Profit (Base Rate + Fringes + PR/Ins) 5%	\$ 3.70	\$ 4.77	\$ 3.94	\$ 4.06	\$ 5.30	\$ 4.20	\$ 5.48	\$ 4.17	\$ 4.30	\$ 5.62
Total OHP	\$ 11.09	\$ 14.32	\$ 11.82	\$ 12.19	\$ 15.91	\$ 12.59	\$ 16.43	\$ 12.50	\$ 12.89	\$ 16.86

***Grand Total (Base Rate+Total Fringes Benefits/PR/Ins+OHP)**

\$ 65.02	\$ 109.62	\$ 90.63	\$ 93.43	\$ 121.95	\$ 96.50	\$ 125.95	\$ 95.82	\$ 98.31	\$ 129.29
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Rate Differential

Journeyman

\$24.80

\$5.61

\$8.41

\$36.93

\$11.48

Foreman

\$29.45

\$40.93

\$10.80

\$13.79

\$44.27

109.52

+2

\$111.52

173.93

\$95.50

+2

\$97.50

\$83.91

+ #2

AS OF 11/1/26

(12)

LABORERS

Base Rate

J	J OT	J DT	J 2SHIFT	J 3SHIFT	J 3SHIFT OT	F	F OT	F 2SHIFT	F 3SHIFT	F 3SHIFT OT	Super	Super OT	Super DT	Super 2SHIFT	Super 2SHIFT OT	Super 3SHIFT	Super 3SHIFT OT
40.21	60.32	60.42	43.88	45.79	63.69	43.21	64.82	47.62	49.69	74.54	52.63	78.85	105.26	60.52	90.79	63.16	94.73

Union Fringes

Welfare	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16	\$ 8.16
Pension	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05	\$ 15.05
Annuity	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
Training & Ed	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32
Health & Safety	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10	\$ 0.10
190 LECET	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05	\$ 0.05
LECET	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15	\$ 0.15
CIAP	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38	\$ 0.38
Total Fringe Benefits	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21	\$ 27.21

Payroll Taxes & Insurances

SOC 6.20%	\$ 2.49	\$ 3.74	\$ 4.99	\$ 2.72	\$ 2.84	\$ 4.26	\$ 2.68	\$ 4.02	\$ 2.95	\$ 3.08	\$ 4.62	\$ 3.26	\$ 4.89	\$ 6.53	\$ 3.75	\$ 5.83	\$ 3.92	\$ 5.87
MED 1.45%	\$ 0.58	\$ 0.87	\$ 1.17	\$ 0.64	\$ 0.66	\$ 1.00	\$ 0.63	\$ 0.94	\$ 0.69	\$ 0.72	\$ 1.08	\$ 0.76	\$ 1.14	\$ 1.53	\$ 0.88	\$ 1.32	\$ 0.92	\$ 1.37
FUTA 1.00%	\$ 0.40	\$ 0.60	\$ 0.80	\$ 0.44	\$ 0.46	\$ 0.69	\$ 0.43	\$ 0.65	\$ 0.48	\$ 0.50	\$ 0.75	\$ 0.53	\$ 0.79	\$ 1.05	\$ 0.61	\$ 0.91	\$ 0.63	\$ 0.95
SUTA 9.90%	\$ 3.98	\$ 5.97	\$ 7.96	\$ 4.34	\$ 4.53	\$ 6.80	\$ 4.28	\$ 6.42	\$ 4.71	\$ 4.92	\$ 7.38	\$ 5.21	\$ 7.82	\$ 10.42	\$ 5.99	\$ 8.99	\$ 6.25	\$ 9.38
WC 15.50%	\$ 6.23	\$ 6.23	\$ 6.23	\$ 6.80	\$ 7.10	\$ 7.10	\$ 6.70	\$ 6.70	\$ 7.38	\$ 7.70	\$ 7.70	\$ 8.16	\$ 8.16	\$ 8.16	\$ 9.38	\$ 9.38	\$ 9.79	\$ 9.79
Vacation - F 1.92%							\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83	\$ 0.83							
Vacation - S 3.84%											\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02	\$ 2.02
Total PR/Insurance	\$ 13.69	\$ 17.42	\$ 21.15	\$ 14.94	\$ 15.59	\$ 19.84	\$ 15.54	\$ 19.55	\$ 17.04	\$ 17.75	\$ 22.36	\$ 19.94	\$ 24.82	\$ 29.70	\$ 22.63	\$ 28.24	\$ 23.53	\$ 29.38
Total Fringe Benefits/PR/Ins	\$ 40.90	\$ 44.63	\$ 48.36	\$ 42.15	\$ 42.80	\$ 47.05	\$ 42.75	\$ 46.76	\$ 44.25	\$ 44.96	\$ 49.57	\$ 47.15	\$ 52.03	\$ 56.91	\$ 49.84	\$ 55.45	\$ 50.74	\$ 56.59

Overhead (Base Rate + Fringes + PR/Ins)	10%	\$ 8.11	\$ 10.49	\$ 12.88	\$ 8.60	\$ 8.86	\$ 11.57	\$ 8.60	\$ 11.16	\$ 9.19	\$ 9.46	\$ 12.41	\$ 9.98	\$ 13.10	\$ 16.22	\$ 11.04	\$ 14.62	\$ 11.39	\$ 15.13
Profit (Base Rate + Fringes + PR/Ins)	5%	\$ 4.06	\$ 5.25	\$ 6.44	\$ 4.30	\$ 4.43	\$ 5.79	\$ 4.30	\$ 5.58	\$ 4.59	\$ 4.73	\$ 6.21	\$ 4.99	\$ 6.55	\$ 8.11	\$ 5.52	\$ 7.31	\$ 5.69	\$ 7.57
Total OHP		\$ 12.17	\$ 15.74	\$ 19.32	\$ 12.90	\$ 13.29	\$ 17.36	\$ 12.90	\$ 16.74	\$ 13.78	\$ 14.20	\$ 18.62	\$ 14.97	\$ 19.65	\$ 24.33	\$ 16.55	\$ 21.94	\$ 17.08	\$ 22.70

*Grand Total (Base Rate+Total Fringes+Benefits/PR/Ins+OHP)		\$ 93.28	\$ 120.68	\$ 148.10	\$ 98.94	\$ 101.88	\$ 133.09	\$ 99.96	\$ 128.31	\$ 105.65	\$ 108.85	\$ 142.72	\$ 114.75	\$ 159.82	\$ 186.50	\$ 126.92	\$ 164.83	\$ 137.93	\$ 174.00
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Laborer Differential	\$27.41	\$34.84	\$5.66	\$8.60	\$39.81	\$5.58	\$35.03	\$12.38	\$15.57	\$49.44									
Super Differential											\$35.87	\$71.75	\$12.17	\$53.43	\$16.23	\$59.28			

Journeyman

Super

Foreman
\$29.45

\$81.11

CD

\$104.95

CD

\$85.97

CD

\$130.97

CD



Colorize Inc. Clifton Park
1750 Route 9
Clifton Park NY 12065
Phone: (518) 557-2658

Sale

Number	Date	Page
C0153153	4/15/2026 ✓	1

S
O
L
D
T
O

5182891371

M L B Construction Services LLC
1 Stone Break Rd
Malta NY 12020

Phone	Fax	Clerk	Terms	PO Number	Required	Delivery
(518) 289-1371		JA	Net 10th of the Month	23-114		Pick Up

Item Number	Description	List	Discount	Quantity	U/M	Tax	Unit Price	Extension
FR210099-01	1G FR210099 FIRE RTRDNT PNT WT	175.99	25.00% B/O	3 1	GAL	Y	131.99	395.97
Total Discount Savings \$132.00				SubTotal			\$395.97	
RECEIPT NEEDED FOR REFUND OR EXCHANGE				Sales Tax			\$27.72	
RESTOCKING CHARGES ON CUSTOM ORDERS				Total			\$423.69	
Monday to Friday 6:00 - 6:00								
Saturday 8:00 - 4:00								
Sunday 9:00 - 3:00								
Check out our other locations:								
480 Balltown Rd Schenectady								
63 Quaker Rd Queensbury								
112 N Greenbush Rd Troy								
or								
SHOP ONLINE @ MyColorize.com								
				Account Charges			\$423.69	

01-535, Temp Wall Paint



C0153153

4/15/2026 12:33:29 PM

Tucker

WHITE CAP®

White Cap, L.P.
PO Box 4944
Orlando, FL 32802-4944

BRANCH ADDRESS

513 - ALBANY NY
(518) 438-3976
17 COMMERCIAL AVENUE
ALBANY NY 12205
ALBANY

TERRITORY:

SHIP TO: 10004724043

JOB# 110 ALBANY AIRPORT
737 ALBANY SHAKER ROAD
ALBANY NY 12211

INVOICE

INVOICE NUMBER
50036400346
INVOICE DATE
04/17/2026
CUSTOMER PO NUMBER
25111

ACCOUNT # 10000216184

MLB CONSTRUCTION SERVICES LLC
ONE STONE BREAK ROAD
MALTA NY 12020

MAKE CHECKS PAYABLE TO:

White Cap, L.P.
P.O. Box 4852
ORLANDO, FL 32802-4852

TO VIEW AND PAY ONLINE GO TO:	http://whitecap.billtrust.com
ENROLLMENT TOKEN:	GPk TSM RHP

ORDER DATE	ORDER NO.	ORDERED BY	ACCOUNT MANAGER	TAKEN BY
04/17/2026	72217670	TUCKER COUCH	JARVIS, BRYAN L	BYRNES, WALLY M
BRANCH	ACCT JOB NO.	TERMS	SHIP VIA / ROUTING	CUSTOMER JOB NO.
513	10004724043	NET 30 DAYS	0. WILL CALL	JOB 110 ALBANY

LINE	PART NUMBER	DESCRIPTION	QTY ORD	UNIT PRICE	QTY BKO	QTY SHP	EXTENDED PRICE	TAX AMT
0	HDRDESC	 DELIVERY TAG#: 39940712	1	0	0	1	0.00	
1	262STDSANDBAG	38LB FILLED SANDBAG 80 BAGS TOTE 16 TOTES TRUCKLOAD CREEK MANUFACTURING	1	275.03 PLT	0	1	275.03	22.00

01-535, SANDBAGS
To HOLD FEET OF
TEMP WALLS

01-535, SANDBAGS
To HOLD FEET OF
TEMP WALLS

The White Cap Family of Brands includes All-Tex Waterproofing Solutions, Crimson Steel Supply, Harmac, Kenseal, National Ladder & Scaffold, Contractor's Clothing, Marvel Building & Masonry Supply, MASONPRO, Site Supply, Williams Equipment & Supply, Valley Supply Co, and Diamond Tool. Learn more at About.WhiteCap.com
Pay your invoices online by visiting: <https://whitecap.billtrust.com>
Sales Tax Exemption Questions or Certificates: TaxExemptCredit@whitecap.com
THESE ITEMS ARE CONTROLLED BY THE U.S. GOVERNMENT AND AUTHORIZED FOR EXPORT ONLY TO THE COUNTRY OF ULTIMATE DESTINATION FOR USE BY THE ULTIMATE CONSIGNEE OR END-USER(S) HEREIN IDENTIFIED. THEY MAY NOT BE RESOLD, TRANSFERRED OR OTHERWISE DISPOSED OF TO ANY OTHER COUNTRY OR ANY PERSON OTHER THAN THE AUTHORIZED ULTIMATE CONSIGNEE OR END-USER(S), EITHER IN THEIR ORIGINAL FORM OR AFTER BEING INCORPORATED INTO OTHER ITEMS, WITHOUT FIRST OBTAINING APPROVAL FROM THE U.S. GOVERNMENT OR AS OTHERWISE AUTHORIZED BY U.S. LAW AND REGULATIONS.

For questions regarding this invoice please call (866) 604-0040

NO REFUNDS OR EXCHANGES ON NON STOCK MERCHANDISE
Visit <https://www.whitecap.com/terms/terms-conditions-of-sale-terms> to view complete terms and conditions.

RECEIVED BY: TUCKER

SIGNATURE COPY ON FILE

TOTAL GROSS	275.03
TOTAL TAX	22.00
TOTAL SHIPPING AND HANDLING	0.00
TOTAL INVOICE	297.03

INVOICE

PCO-351 Rec'd TCC 06.04.26

Account # 0-06859
Invoice # INV-3033035
Date 11/6/2025
Page 1 of 1

Please Remit To:

Colony Hardware Corporation
PO Box 21216
New York, NY 10087-1216

MLB Construction Svs, LLC
One Stone Break Rd
Malta NY 12020

ShipTo:
Mike
MLB Construction Svs, LLC
1 Airport Way
Albany NY 12205

P.O.	Order Date	Ship Date	Sales Person	Order #	Ship Via	Due Date		
Airport	11/5/2025✓	11/6/2025	612 Andrew Spath	2341127	Our Truck	12/6/2025		
Ordered By		Job						
Marty								
Line	Item	Description	Catalog	Ship	Price	UM	Ext	Txbl
001	1049511 SP6-40100-FR Eagle 6-mil 40'x100' White String FR Poly Sheeting 18-2047	6-mil 40'x100' White String Fire Rated Poly Sheeting	182047	1	440.6400	RL	440.64	Y
Associated Fulfillments								

Route No	Date	Time	Customer	Merchandise Sub Total	440.64
605-1	11/6/2025	8:47 am		Freight	6.95
				Tax Total	35.81
				Total Due	483.40

- Returns allowed within 60 days, written authorization required.
- A 15% Restock Fee may apply.
- NO RETURNS after 60 days.
- Special order/customized items are not returnable.

01-6201



For questions about this invoice, please contact
Wendy Logan at (201) 917-3976 or wlogan@colonyhardware.com

INVOICE

PCO-351 Rec'd T-000 06.04.26

Invoice # INV-3053818

Date 11/20/2025

Page 1 of 1

Please Remit To:

Colony Hardware Corporation
PO Box 21216
New York, NY 10087-1216

MLB Construction Sys, LLC
One Stone Break Rd
Malta NY 12020

ShipTo: 100
Gordon
MLB Construction Sys, LLC
One Stone Break Rd
Malta NY 12020

P.O.	Order Date	Ship Date	Sales Person	Order #	Ship Via	Due Date
23-114	11/20/2025	11/21/2025	612 Andrew Spath	2358823	PickUp	12/20/2025
Ordered By		Job				
Tucker		Airport				

Line	Item	Description	Catalog	Ship	Price	UM	Ext	Txbl
001	1065056 PLS4896COLONY 48"x96" 4mm Plasti-Shield Corex Board w/ Colony Logo 14-0996	48"x96" 4mm Plasti-Shield Corex Board w/ Colony Logo	140996	4	21.0700	EA	84.28	Y
002	1097274 FILLED SANDBAG 50-lb Filled Sandbag 14-2704	50-lb Filled Sandbag	142704	8	7.3500	EA	58.80	Y

Associated Fulfillments		
-------------------------	--	--

Route No	Date	Time	Customer	Merchandise Sub Total	143.08
600				Freight	0.00
				Tax Total	10.02
				Total Due	153.10

- Returns allowed within 60 days, written authorization required.
- A 15% Restock Fee may apply.
- NO RETURNS after 60 days.
- Special order/customized items are not returnable.

01-620



For questions about this invoice, please contact
Wendy Logan at (201) 917-3976 or wlogan@colonyhardware.com

COLONY

Tools, Supplies and Safety Products for Contractors

COLONYHARDWARE.COM

INVOICE

PCO-351 Rec'd TGS 06.04.26

Invoice # INV-3086181

Date 12/15/2025

Page 1 of 1

Please Remit To:

Colony Hardware Corporation
PO Box 21216
New York, NY 10087-1216

MLB Construction Svs, LLC
One Stone Break Rd
Malta NY 12020

ShipTo:
Mike
MLB Construction Svs, LLC
1 Airport Way
Albany NY 12205

P.O.	Order Date	Ship Date	Sales Person	Order #	Ship Via	Due Date
airport	12/10/2025	12/11/2025	612 Andrew Spath	2378427	Our Truck	1/14/2026
Ordered By		Job				
Marty						

Line	Item	Description	Catalog	Ship	Price	UM	Ext	Txbl
001	1008049 150C 6Mil 2" X 36 Yd White Clean Room Tape 14-0344	6Mil 2" X 36 Yd White Clean Room Tape	140344	18	12.0400	RL	216.72	Y
Associated Fulfillments								



Merchandise Sub Total	216.72
Freight	0.00
Tax Total	17.34
Total Due	234.06

- Returns allowed within 60 days, written authorization required.
- A 15% Restock Fee may apply.
- NO RETURNS after 60 days.
- Special order/customized items are not returnable.

Route No	Date	Time	Customer
605-1	12/15/2025	7:09 am	

01-620

CLICK TO PAY NOW

For questions about this invoice, please contact
Wendy Logan at (201) 917-3976 or wlogan@colonyhardware.com



Albany
Kamco Supply Corp of NE
36 Railroad Avenue
Albany NY 12205
518-729-1122
Fax: 518-453-9527

PCO-351 Rec'd TCCo 06.04.26

CUSTOMER COPY



INVOICE

2511-171829 PAGE 1 OF 1

Printed &
Put in Sales
Tax File

SOLD TO	Karen Little 12/22/2025 1:35:27 PM	JOB ADDRESS
MLB CONSTRUCTION SERVICES LLC One Stone Break Rd Malta NY 12020		Albany Airport Terminal #23110 7387 Shaker Road Albany NY 12211 518-289-1371

We install Commercial Door &
Div 10 Specialties Packages.
Contact Kamco for a quote.

ST-120.1 ON FILE MIKE 518-378-8477

ACCOUNT	JOB
09026	97
SOLD ON	11/26/2025 10:39:37 AM
CUST PICKUP	
BRANCH	AL
CUSTOMER PO#	23110
STATION	ALCZ
CASHIER	ALCB
SALESPERSON	BRAD
ORDER ENTRY	ALJP

Quantity	UM	Item	Description	D	T	Price	Per	Amount
20	PCS	34CDXFT	Order: 2511-A71405 3/4x4x8 FIRE TREATED SYP CDX PLYWOOD		Y	1.6100	SQFT	1,030.40

06-100

Payment Method(s)

Charge to Acct 1,030.40

NYAL1 8.00% EXE: 04-3747964	SubTotal	1,030.40
	Sales Tax	0.00
	Deposit	
Please Pay This Amount		1,030.40

Remit To: PO Box 530 ,Wallingford, CT 06492
Deduct 1% of the SubTotal if paid by the 10th of next month. Avoid a 1.5%
finance charge by paying invoice in full by end of following month,
+No refund or credit for non-stock material.

Signature

ALLERDICE
COMMERCIAL DOORS
&
HARDWARE

Allerdice Commercial Doors
Capital One Trade Credit
PO BOX 105525
ATLANTA, GA 30348-5525

 **Capital One** Trade Credit

Paula Lucey
MLB Construction Services LLC
1 Stone Break Rd
Malta, NY 12020

Credit Account #
190162
Allerdice Commercial Doors Account #
000127
Invoice #
A04354

Purchase Details

Invoice Date 09/16/2025
Reference MIKE WASHBURN
Type Sale
Authorization # 673597392
Terms Extended
Due Date 11/10/2025 ✓
Amount Due \$5,820.80

Purchase Location

Name Allerdice Commercial Doors
Address 120 Excelsior Ave
Saratoga Springs, NY 12866
Phone (518) 587-6633

Pay within 15 days of due date to avoid late charges.

SKU	Description	\$/Unit	Units	Total
D2746C-001	DW16-80-578	\$0.00	1.00	\$0.00
D2746C-002	DW16-80-814	\$0.00	1.00	\$0.00
D2746C-003	PS18-4070-161-RH	\$0.00	1.00	\$0.00
D2746C-005	PS18-4070-FB/ASA-RH	\$0.00	1.00	\$0.00
D2746C-006	PS18-4070-FB/ASA-LH	\$0.00	1.00	\$0.00
PS18-4070-T-RH	4'0" X 7'0" 161 PREP DOOR	\$0.00	1.00	\$0.00
HJ70-578-LH	7' LEFT HAND HINGE	\$0.00	1.00	\$0.00
HJ70-578-RH	7' RIGHT HAND HINGE	\$0.00	1.00	\$0.00
HJ70-814-LH	7' LEFT HAND HINGE	\$0.00	1.00	\$0.00
HJ70-814-RH	7' RIGHT HAND HINGE	\$0.00	1.00	\$0.00
D2758C-001	7'0-Z-ASTRAGAL-ASA/FB-LH	\$0.00	2.00	\$0.00
LABEL45 DOOR	45MIN FIRE LABEL DOOR	\$0.00	4.00	\$0.00
LABEL45 FRAM	45MIN FIRE LABEL FRAME	\$0.00	2.00	\$0.00
E				
ECBB1102NUS2	4-1/2" NRP BB HINGES	\$0.00	12.00	\$0.00
6D				
9K37D15DS3626	STOREROOM LEVERSET GRADE 1	\$0.00	2.00	\$0.00
275D-US26D	SURFACE BOLT	\$0.00	4.00	\$0.00
5100MLT16ALM	CLOSER	\$0.00	4.00	\$0.00

Pay online at <https://smartview.capitalone.com/go/allerdicedoor>
For questions, or to report an unauthorized use claim, contact Capital
One Trade Credit at (888) 321-6698 or help@capitalonetradecredit.com.

08-100

PCO-365a



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-365a Rec'd TCCo 06.04.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

6/3/26

PROPOSAL NO.

244

PROPOSAL AMOUNT

\$ 1,905.00

Per NOC 244 dated 12/29/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Provide the additional GWB as described in RFI-540.

**This was amended to also include several field directives from TCCo related to the framing/GWB package.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$1,822.51		\$1,822.51
					Subtotal:	\$1,822.51
		MLB OH&P (Subcontractor)		\$1,656.82	4.98%	\$82.49
					Total:	\$1,905.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:


Craig Dittl
MLB Construction Services LLC

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)

Change Order

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

*Daily Extra Work Order Form*Date: 3/1/2026

Job:

PCO 365 ✓

Albany Airport

General Contractor:

MLB Construction

ADK's Extra Work Order #:

Location of Extra Work:

Lvl 1 garage

Description of Extra Work:

Double layer left of elevator

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Bryan Chenette	Carpenter Foreman			
Jimmy Standhart	Carpenter Foreman	1		1 ✓
Phil Caruba	Carpenter	1		1 ✓
	Carpenter			
	Carpenter			
	Taper Foreman			
	Taper			
	Taper			

MATERIALS:		
Material Description	QTY	Units
<u>Sheetrock</u>		
LIFT		

Signature:

[Signature]

Date:

Adirondack Taping & Supply Inc.

Signature:

[Signature]

Date:

3-9-26

Signature:

[Signature] ✓

General Contractor

Date:

3-9-26

Owner's Representative

[Signature]

Change Order

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone (518) 761-0089

Fax: (518) 793-7517

*Daily Extra Work Order Form*Date: 4/16/2026

Job

Albany Airport Terminal Expansion [BP-04]

General Contractor

MLB Construction

ADK's Extra Work Order #:

RFI 593 COL # 118

Location of Extra Work:

Expansion joint in corridor Level 3

Description of Extra Work: Building a bulkhead in front of the expansion joint to carry the wall angle for the ceiling.

PCO 365

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman	1		1 ✓
	Carpenter Foreman			
<i>1. Wesley Vigen</i>	Carpenter Foreman	2		2 ✓
<i>Talson Nelson</i>	Carpenter Foreman	1		1 ✓
	Carpenter Foreman			
	Taper Foreman			
	Taper Foreman			
	Taper Foreman			

MATERIALS:		
Material Description	QTY	Units

Signature: _____
Adirondack Taping & Supply Inc.Date: 4/17/26Signature: *Michael Weber*
General ContractorDate: 4/17/26Signature: *Ed Andrews (VTO)* ✓
Owner's RepresentativeDate: 4/20/26

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

*Daily Extra Work Order Form*Date: 3/20/26

Job

Albany Airport Terminal Expansion [BP-04]

General Contractor:

MLB Construction

ADK's Extra Work Order #:

RFI 365 119

Location of Extra Work:

East Side of Building

Description of Extra Work:

Build a wall behind wall - 50

NO ONE WORKING IN SPACE

PCO 365

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
<i>Bryan Chambers</i>	Carpenter Foreman	2		2 ✓
	Carpenter Foreman			
<i>Doni Chambers</i>	Carpenter	2		2 ✓
	Carpenter			
	Carpenter			
	Taper Foreman			
	Taper			
	Taper			

MATERIALS:		
Material Description	QTY	Units
<i>Bricks</i>		
<i>2x4x8</i>		

Signature: _____

Adirondack Taping & Supply Inc.

Signature: _____

General Contractor

Signature: *EC Andres* (VTO) ✓

Owner's Representative

Date: 3/20/26Date: 3/27/26Date: 3-27-26

PCO-365b



MLB Construction Services LLC
One Stone Break Road
Malta, NY 12020
Tel: 518-289-1371
Fax: 518-289-1652

PCO-365b Rec'd TCCo 06.04.26

PROPOSAL

SUBMITTED TO:

Scott Bridie
Turner Construction Company
1 Computer Drive South
Albany, NY 12205

PROJECT NAME

Alb. Airport 21-1082-STR & INT

PROJECT NO.

23-114

DATE

6/3/26

PROPOSAL NO.

270

PROPOSAL AMOUNT

\$ 1,872.00

Per NOC 270 dated 3/6/2026, MLB Construction Services LLC is pleased to present our proposal for the following:

Provide GWB infills per the response to RFI-577.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$1,236.49		\$1,236.49
Bruce W Bochette Painting LLC				\$554.00		\$554.00
					Subtotal:	\$1,790.49
		MLB OH&P (Subcontractor)		\$1,628.09	5.01%	\$81.51
					Total:	\$1,872.00

If you have any questions, please contact me at 518-289-1371.

- ☒ We reserve the right to request an extension of time together with additional cost incurred at a later date.
☐ We request calendar days extension of time for the above work.
☐ This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:


Craig Dittl
MLB Construction Services LLC

6/3/26

Approved by: _____

Date: _____

Cc: JMD/SAS/File (MLB Construction Services LLC)

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

Daily Extra Work Order Form

Date: 3/23/2026

Job: Albany Airport Terminal Expansion [BP-04]

General Contractor: MLB Construction

ADK's Extra Work Order #: RFI 577

Location of Extra Work: Level 1 escalator walls

Description of Extra Work: Build walls along escaltor per RFI577

PCO 365

LABOR:		Hours:		
Employee name	Classification	Regular	Premium	Total
	Taper Foreman			
Bryan Chenette	Carpenter Foreman	1		1 ✓
Don Leno	Carpenter	3		3 ✓
Alex Musto	Carpenter	3		3 ✓
	Carpenter			
	Carpenter			
	Carpenter			
	Carpenter			

MATERIALS:		
Material Description	QTY	Units
<i>1/8 Hat Chevron</i>		

Signature: *[Signature]*
Adirondack Taping & Supply Inc.

Date: 3/23/26

Signature: *[Signature]*
General Contractor

Date: 3/24/26

Signature: *[Signature]*
Owner's Representative

Date: 3-24-26

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone (518) 761-0089

Fax (518) 793 7517

Daily Extra Work Order Form

Date: 4/6/2026

Job Albany Airport Terminal Expansion [BP-04]

General Contractor MLB Construction

ADK's Extra Work Order #: 365 ~~855~~-577

Location of Extra Work: Terminal 1- east escalator

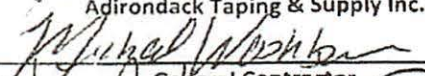
Description of Extra Work: Sheet rock side wall east escalator terminal 1

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
Bryan chenette	Carpenter Foreman	0.5		0.5
	Carpenter Foreman			
Armando Brace	Carpenter	1		1
Xavier Santos	Carpenter	1		1
	Carpenter			
	Taper Foreman			
	Taper			
	Taper			

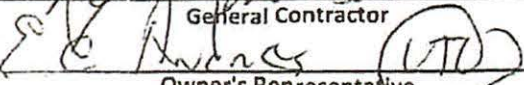
MATERIALS:		
Material Description	QTY	Units
Sheetrock		

Signature: 

Date: 4/7/26

Signature: 

Date: 4/7/26

Signature: 

Date: 4/7/26

Adirondack Taping & Supply Inc.

General Contractor

Owner's Representative

Adirondack Taping & Supply Inc.

46 Elm St. Glens Falls, NY 12801

Phone: (518) 761-0089

Fax: (518) 793-7517

*Daily Extra Work Order Form*Date: 4/13/2026

Job: Albany Airport Terminal Expansion [BP-04]
 General Contractor: MLB Construction
 ADK's Extra Work Order #: COE #113 RFT-577
 Location of Extra Work: Wall west of escalator

Description of Extra Work: Taping the sheetrock on side of escalator
Cornerbead,

PCO 365

LABOR:		Hours:		
Employee name	Classification	Regular	OT	Total
<i>Jimmy Stanchew</i>	Carpenter Foreman	<i>1.5</i>		<i>1.5</i>
	Carpenter Foreman			
	Carpenter			
	Carpenter			
	Carpenter			
<i>Ken Parker</i>	Taper Foreman	<i>1.0</i>		<i>1.0</i> ✓
	Taper			
	Taper			

MATERIALS:		
Material Description	QTY	Units

Signature: *[Signature]*
 Adirondack Taping & Supply Inc.

Date: 4/14/2026

Signature: *[Signature]*
 General Contractor

Date: 4/16/26

Signature: *[Signature]* ✓
 Owner's Representative

Date: 4/20/26



General Contractors and
Construction Managers

One Stone Break Road
Malta, New York 12020
518.289.1371 www.mlbind.com

PCO-365b Rec'd TCCo 06.04.26

Project # 23-114

Date 6/5/26

Project ALBANY AIRPORT EXPANSION

Issue NOC #270 / RFI-577

Remarks

Prepared By (GD)

• PAINT.

↳ 224SF GLB x \$2.25/SF

= \$504.00

+10% OH & P

= \$554

(GD)



TCCo New York North
1 Computer Drive South
Albany, New York 12205
P: (518) 432-0277
F: (518) 432-0279

PCO-365b Rec'd TCCo 06.04.26

Project: 230609 Albany Airport: Terminal

Expansion

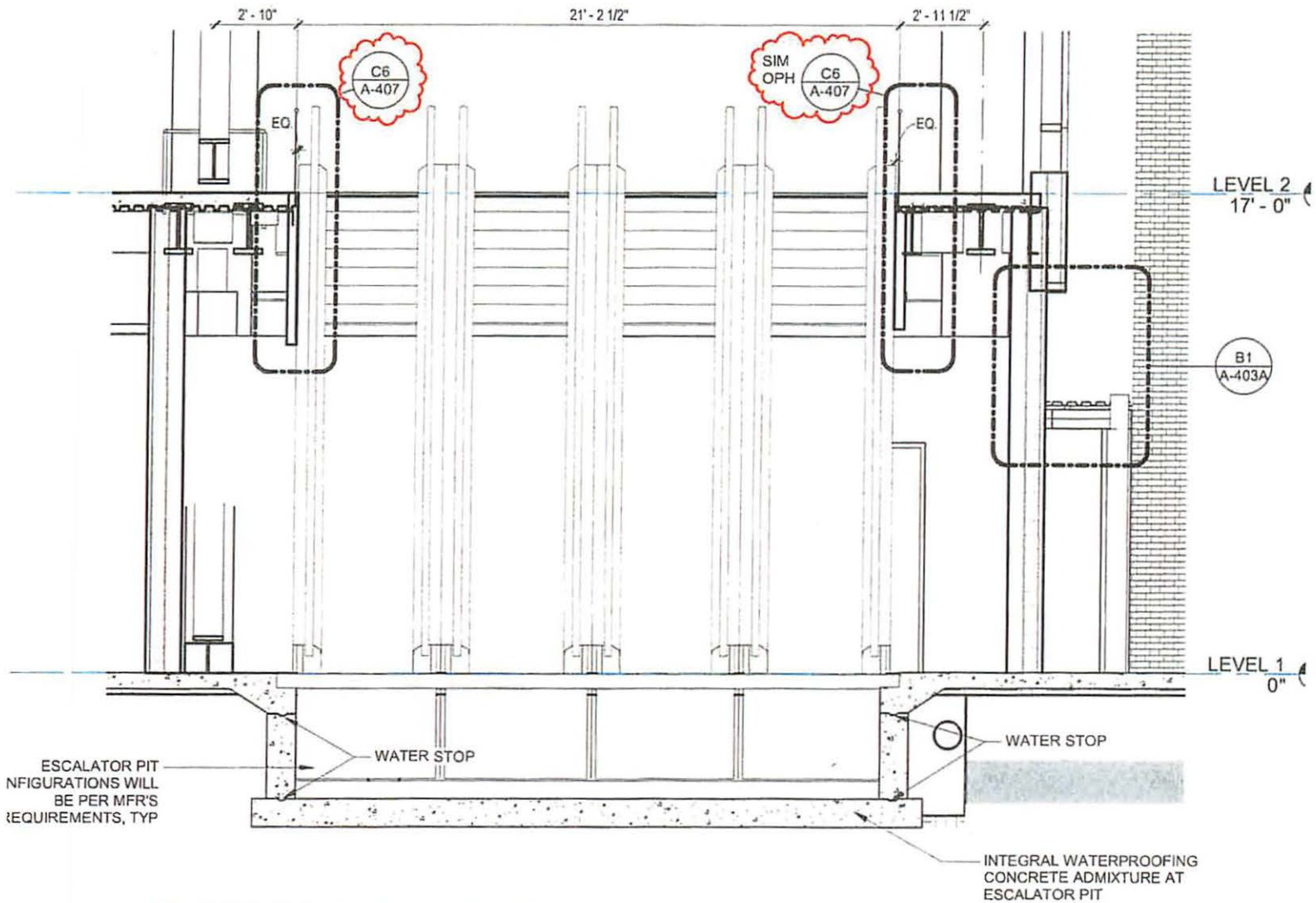
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-04 RFI-577: Escalator Trim (Follow Up to BP-04 RFI-435)

Revision	0	Status	Closed on 03/02/26
To	Christopher Carroll (CHA Consulting, Inc.) Maureen Moran (CHA Consulting, Inc.) Sean Singh (CHA Consulting, Inc.) Todd Cirillo (CHA Consulting, Inc.) Tony Stellato (CHA Consulting, Inc.) Ashley Richards (CHA Consulting, Inc.)		
From	Damien Pinto-Martin (MLB Construction Services, LLC)		
Date Initiated	Feb 20, 2026	Due Date	Feb 27, 2026
Location		Project Stage	Course of Construction
Cost Impact		Schedule Impact	TBD
Spec Section		Cost Code	
Drawing Number		Reference	
Linked Drawings			
Received From	Damien Pinto-Martin (MLB Construction Services, LLC)		
Copies To	Eddie Andres (Turner Construction Company), Scott Bridie (Turner Construction Company), Todd Cirillo (CHA Consulting, Inc.), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Jordan Hudak (CHA Consulting, Inc.), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Maureen Moran (CHA Consulting, Inc.), Jo Anne Nichols (MLB Construction Services, LLC), Lori Rowe (MLB Construction Services, LLC), Mike Washburn (MLB Construction Services, LLC)		

Activity

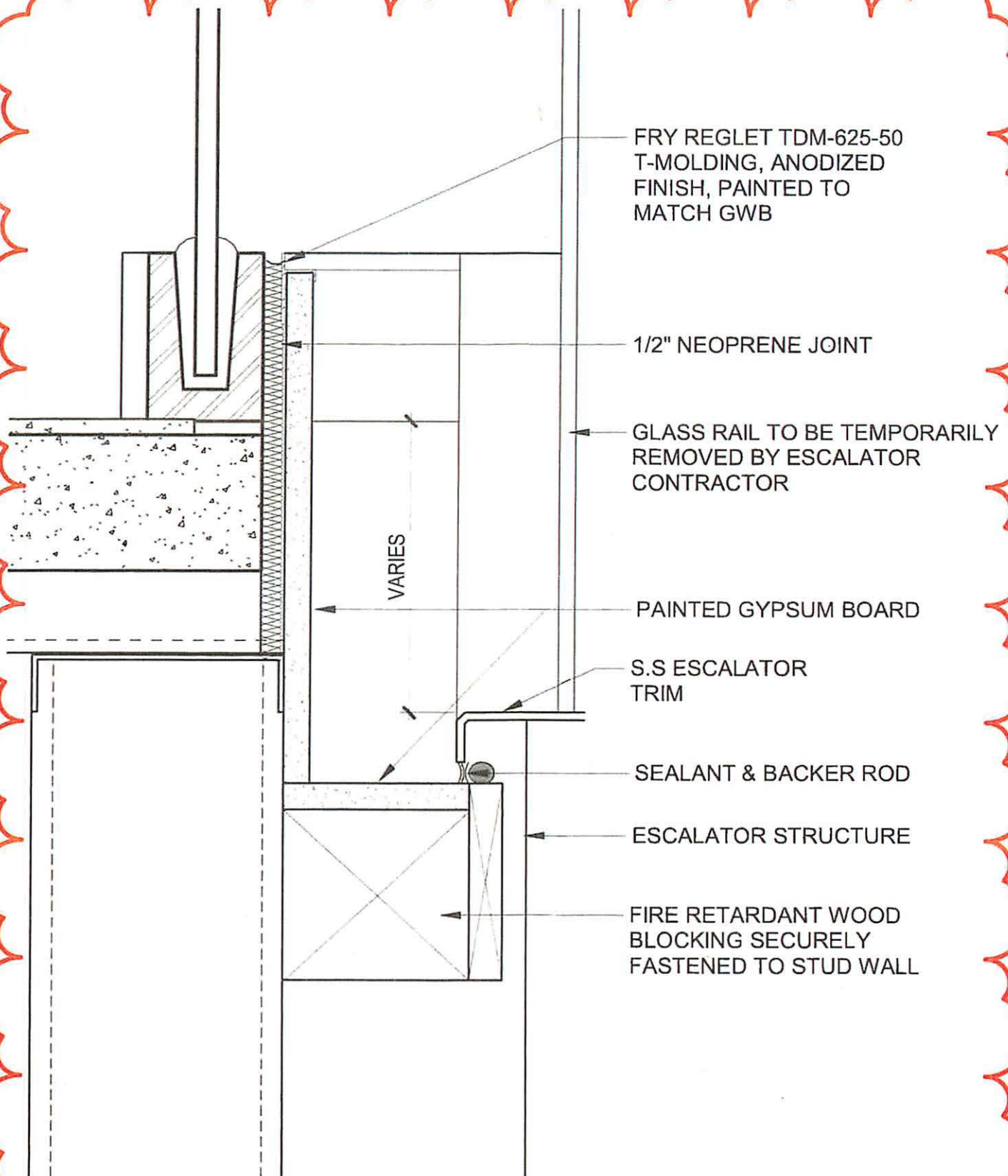
Question	Question from Damien Pinto-Martin MLB Construction Services, LLC on Wednesday, Feb 18, 2026 at 02:28 PM EST RFI-435 directs for stainless to infill the sides of the escalators, but on site discussions have resulted in a direction of stainless above the 2 floor (in Pink on the attached) and Gypsum on hat channel on floor 1 (orange). There is a space (green on the attached) in which we cannot access to install gypsum due to in place walls that are to remain. There is a ~3-4" gap between the escalator and wall that will show the inner workings of the escalator. Please provide direction on how to finish the green area in a manner that can be installed. Attachments Escalator Trim RFI.pdf
Official Response	Response from Ashley Richards CHA Consulting, Inc. on Friday, Feb 27, 2026 at 02:06 PM EST See attached response. Attachments BP-04_RFI-577-Escalator_Trim_Follow_Up_to_BP-04_RFI-435-2026-02-20_CHA Response 2-27-26.pdf



ENLARGED SECTION - ESCALATORS 1-4
LOOKING SOUTH

A2

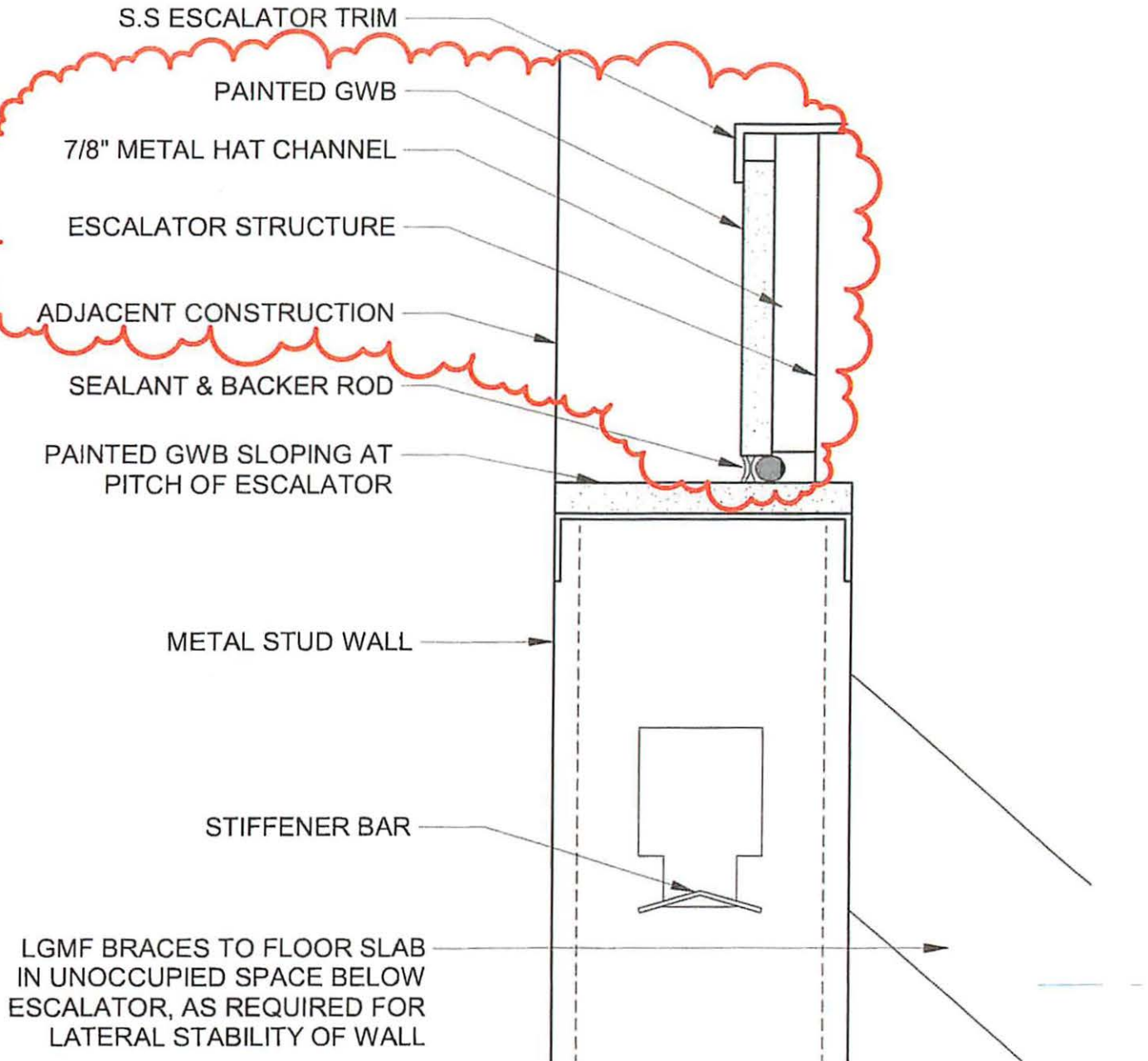
1/4" = 1'-0"

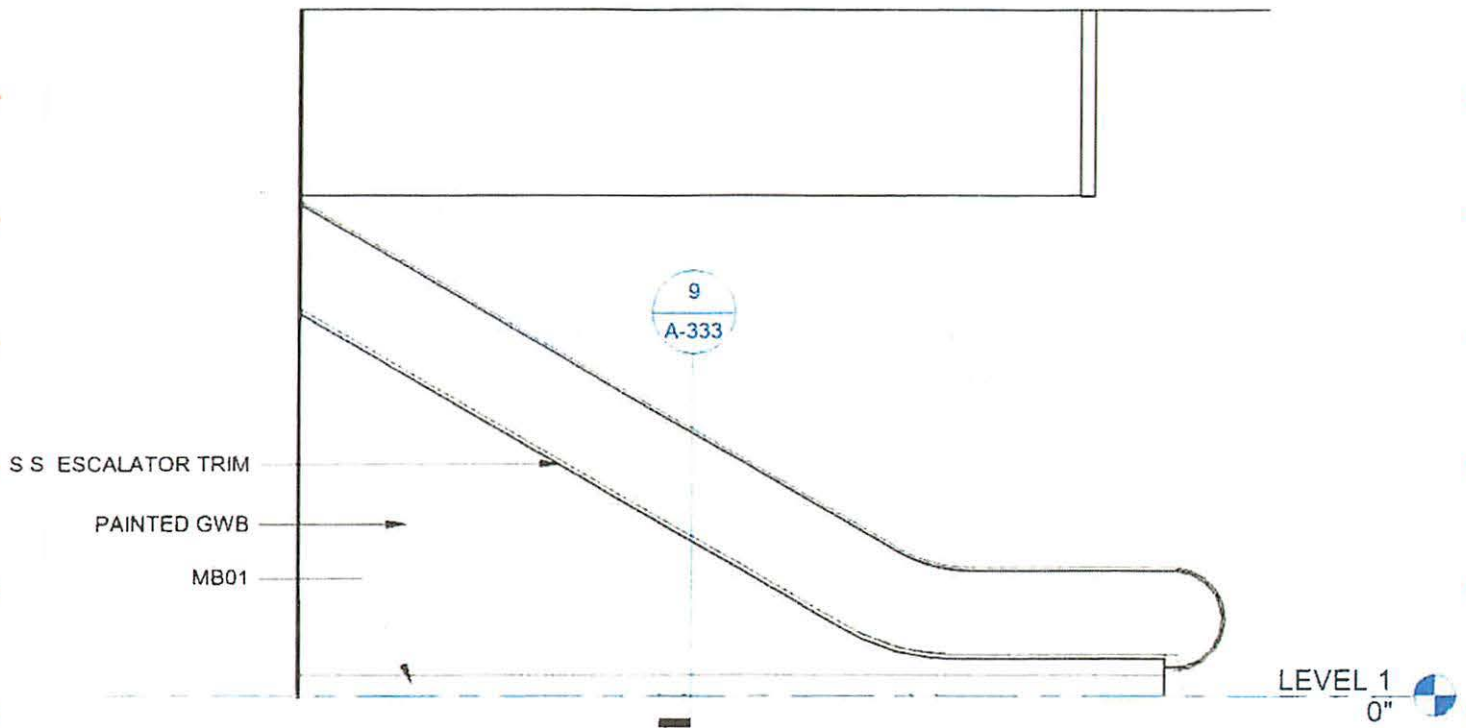


DETAIL AT ESCALATOR EAST / WEST
SIDE SLAB EDGE

C6

3" = 1'-0"

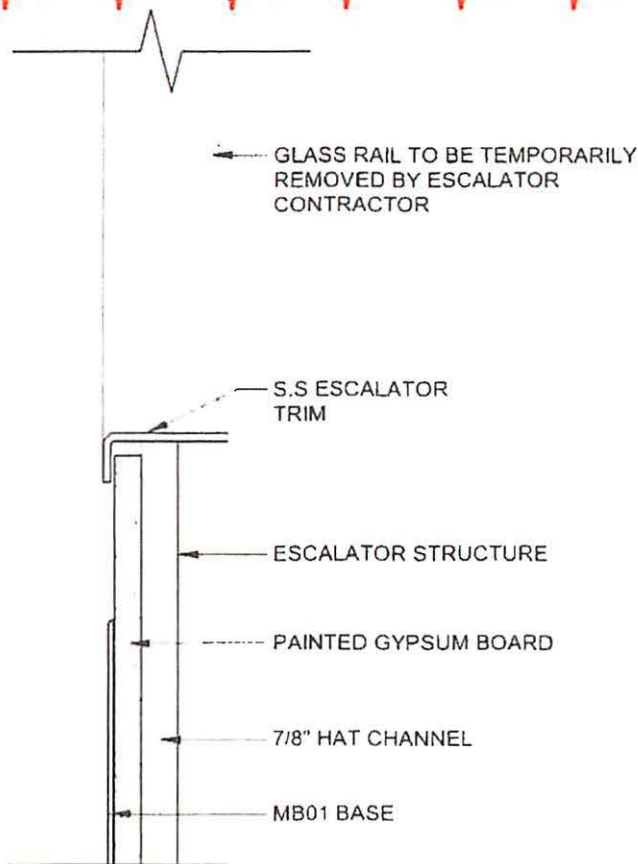




8

ESCALATOR ELEVATION - EAST SIDE

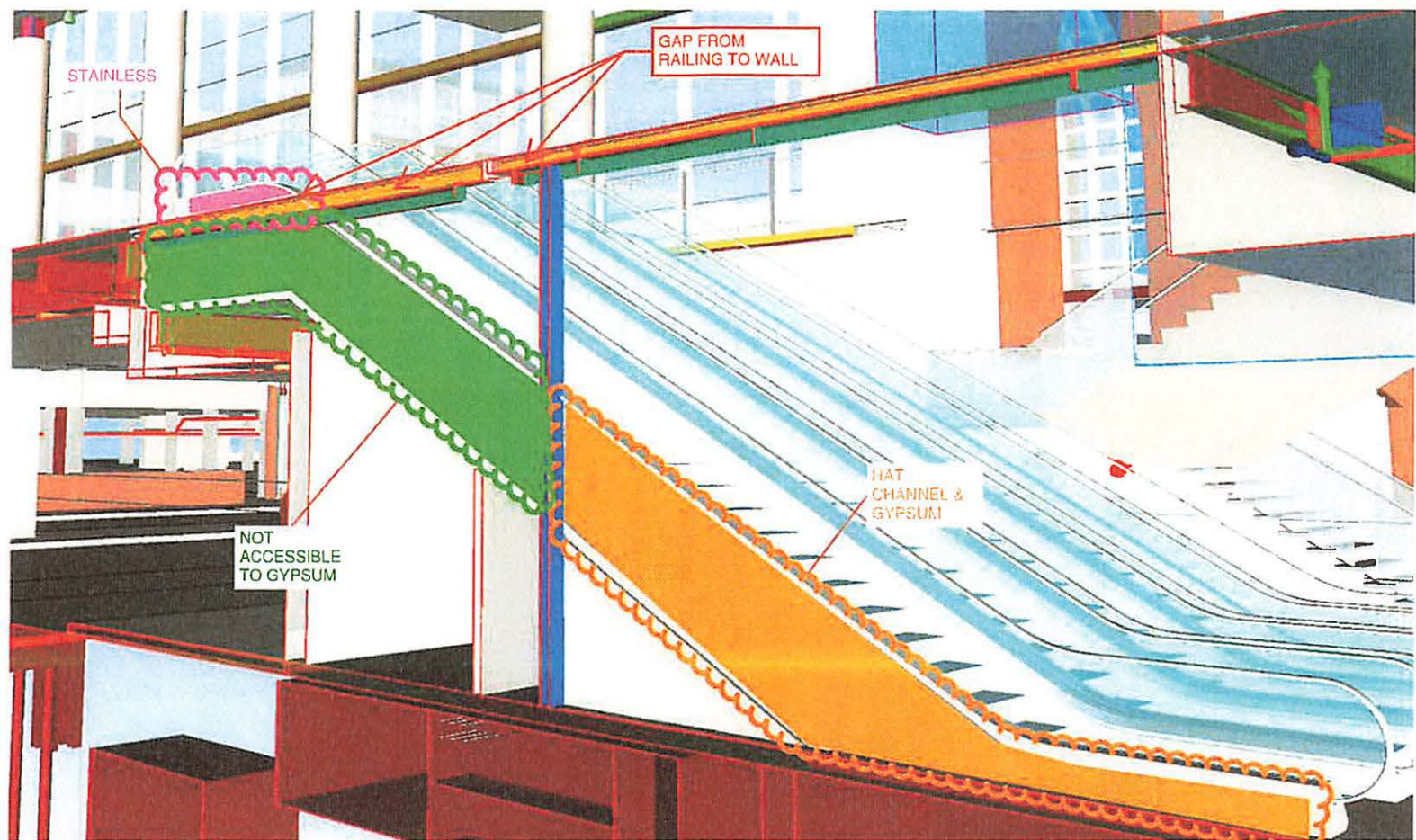
1/4" = 1'-0"



DETAIL @ ESCALATOR EAST SIDE BOTTOM

9

3" = 1'-0"



AGENDA ITEM NO. 12

Authorization of Federal and State Grants

AGENDA ITEM NO. 13

Informational Only

AGENDA ITEM NO. 13.1

Issue Purchase Order for Fireproofing in B-Concourse for Additional Rooftop HVAC to West Winds Contracting, Inc.

AGENDA ITEM NO: 13.1
INFORMATIONAL
MEETING DATE: July 13, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION
INFORMATIONAL**

DEPARTMENT:

Contact Person: *John LaClair, P.E. Chief Engineer*

PURPOSE OF REQUEST:

Issue a Purchase Order as an exigent procurement for Fireproofing in B-Concourse for Additional Rooftop HVAC to West Winds Contracting, Inc.

CONTRACT AMOUNT:

Total Amount: \$37,500

BUDGET INFORMATION:

Federal Airport Improvement Program
Anticipated in Current ALB Capital Plan : Yes ✓ No NA
Funding Account No.: Capital

FISCAL IMPACT – FUNDING

Federal N/A State N/A Airport 100% NA
Term of Funding: 2026-2027
Grant No. : N/A State PIN: N/A

JUSTIFICATION:

Approval is requested for a Purchase Order in the amount of \$37,500.00 to West Winds Contracting, Inc. to provide fireproofing of steel support membranes.

During the installation of three new 7.5-ton rooftop units (RTUs) serving the B Concourse, Eckert Mechanical discovered that the existing roof truss system (open-web steel joists) required structural reinforcement. The installation necessitated the addition of welded structural steel as well as the removal and replacement of existing fireproofing to maintain code compliance.

Although Eckert Mechanical was responsible for the RTU installation and associated ductwork, the contractor was unable to secure the specialized fireproofing work required to complete the project. To avoid delays, the Albany County Airport Authority engaged West Winds Contracting, Inc.

The work was completed during off-hours to minimize disruption to airport operations and passenger flow.

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CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL:

YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ✓ NO .

BACK-UP MATERIAL: *None*

AGENDA ITEM NO. 13.2

**Report Letter Agreement Between Albany County
Airport Authority (ACAA) and HMS
Host International, Inc. (HOST)
dated May 24, 2024.**

AGENDA ITEM NO: 13.2
INFORMATIONAL
MEETING DATE: July 13, 2026

**ALBANY COUNTY AIRPORT AUTHORITY
REQUEST FOR AUTHORIZATION
INFORMATIONAL**

DEPARTMENT: Finance

Contact Person: *Margaret Herrmann
Acting Chief Financial Officer*

PURPOSE OF REQUEST:

*Report Letter Agreement Between Albany County Airport Authority (ACAA) and HMS
Host International, Inc. (HOST) dated May 24, 2024.*

CONTRACT AMOUNT:

Total Contract Amount: \$1,000,000.00 +

BUDGET INFORMATION:

Anticipated in Current ALB Budget: Yes ___ No X NA ___

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal ___ State ___ Airport 100% NA ___
Funding Source: Offset to Food & Beverage Revenues

JUSTIFICATION:

In May 2024, the then current CEO signed a letter agreement with HMS Host stating that the Authority will reimburse HMS Host for the new Dunkin venue in the new departure hall. HMS will be given a temporary waiver of their sales fees due under their Concession Agreement until their investment is repaid. Letter Agreement stated an amount of \$900,000 but current estimates put it at \$1,000,000+.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ___ / ___ NA ___

BACK-UP MATERIAL:

*Letter Agreement Between Albany County Airport Authority (ACAA) and HMS
Host International, Inc. (HOST)*

LETTER AGREEMENT BETWEEN ALBANY COUNTY AIRPORT AUTHORITY (ACAA)

AND HOST INTERNATIONAL, INC (HOST)

Re: Temporary Relocation, Funding, and Construction of DUNKIN' sublessee

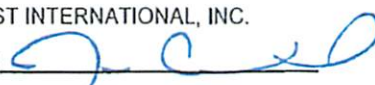
at Albany International Airport

ACAA and HOST are parties to that certain Food & Beverage Concession contract at the Albany International Airport dated January 13, 2009, as amended (the "Concession Agreement").

In response to the temporary impact of the major terminal reconstruction project on the concession operations of the existing DUNKIN' venue, the ACAA and HOST (under which the DUNKIN' sublessee is contracted) have agreed to the following interim contract modifications for the period of November 1, 2023 ("Effective Date") through the summer 2025 targeted completion of the terminal construction project:

1. The HOST Dunkin' sublessee had set aside \$150,000 for refreshing its concession space ("Remodel") at its current 2nd floor, pre-security location; that project which was originally planned for 2021-2022 was postponed due to the planned overall total reconstruction of the terminal space where the current DUNKIN' venue operates.
2. ACAA and HOST have agreed to the temporary relocation and operation of the DUNKIN' venue to the Terminal's ground floor with the use of a DUNKIN' kiosk acquired for that purpose. All existing contract requirements for hours of operation will remain in place.
3. The cost of the previously utilized kiosk, necessary utilities, and modification of space and floor will be charged against the \$150,000 amount set aside by the sublessee for the Remodel. The unused balance of that \$150,000 will be allocated to the cost of the fit-up of the new DUNKIN' venue in the 2nd floor pre-security public space. Note that all costs of this new venue are reimbursable (including design, construction and equipment).
4. The estimated total cost of the fit-up project in the newly constructed 2nd floor area is expected to be \$900,000.00. HOST, through its sublessee, will complete plans for the new DUNKIN' venue, and once approved by ACAA, this project will be initially funded by the unused balance of the Remodel, supplemented by funds advanced by HOST.
5. The ACAA and HOST agree that recovery by HOST of its investment in this project will be repaid by the ACAA temporarily waiving of all monthly MAG and percent of sales fees due under the Concession Agreement until the full amount of the HOST investment is repaid, after which the MAG and percent of sales fees will be fully reinstated. The waiver of the MAG will commence thirty (30) days after commencement of construction.
6. Effective as of the Effective date, the ACAA authorizes the raising of comparable street pricing of services and products for all HOST locations to twelve percent (12%) for the duration of the Term of the Concession Agreement, which currently expires as of December 31, 2029, provided that under pending Amendment No. 3 of its current contract, HOST has a five (5) year option to extend the Term to December 31, 2034.

HOST INTERNATIONAL, INC.

By: 

Name: Jason Crandlemire

Title: Assistant Treasurer

Date: May 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY

By: 

Name: Philip F. Calderone

Title: Chief Executive Officer

Date: May 24, 2024

Old Business

New Business

Executive Session
Attorney-Client Privilege Matters