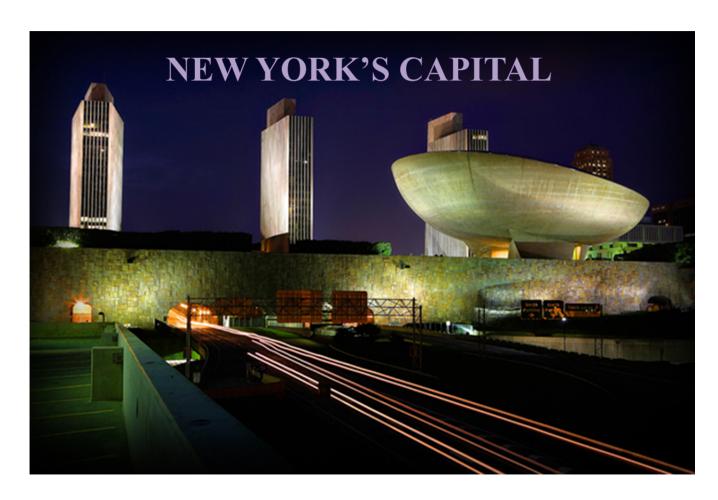


# ALBANY COUNTY AIRPORT AUTHORITY





### COMPREHENSIVE ANNUAL FINANCIAL REPORT YEAR ENDED DECEMBER 31, 2013

A COMPONENT UNIT OF THE COUNTY OF ALBANY LOCATED IN THE TOWN OF COLONIE NEW YORK

## **Albany County Airport Authority**

As of December 31, 2013

## **Authority Board Members**



Rev. Kenneth J. Doyle Chair Term Expires: December 31, 2015



Dorsey M. Whitehead
Treasurer
Term Expires: December 31, 2016



Anthony Gorman
Secretary
Term Expires: December 31, 2016



Lyon M. Greenberg, MD Member Term Expires: December 31, 2017



Patricia M. Reilly
Member
Term Expires: December 31, 2012



Robert S. Hite, Esq.
Member
Term Expires: December 31, 2013



Paula T. Wilkerson Member Term Expires: December 31, 2013

## **Authority Management**

John A. O'Donnell, PE William J. O'Reilly, CPA Peter F. Stuto, Esq. Chief Executive Officer
Chief Financial Officer
Airport Counsel



# ALBANY COUNTY AIRPORT AUTHORITY COMPREHENSIVE ANNUAL FINANCIAL REPORT

Year Ended December 31, 2013

Prepared by the Finance Department

William J. O'Reilly, CPA Chief Financial Officer

Margaret Herrmann Chief Accountant

A Component Unit of the County of Albany Town of Colonie, New York

www.albanyairport.com

CUSIP #012123XXX

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# Introduction





ALBANY COUNTY AIRPORT AUTHORITY
ALBANY INTERNATIONAL AIRPORT
ADMINISTRATION BUILDING
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ALBANY, NEW YORK 12211-1057

TELEPHONE: 518-242-2222

ADMIN FAX: 518-242-2641

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### Chairman's Message

March 26, 2014

In 2013, the United States continued to see a smaller but financially firmer domestic airline industry. According to the Airlines for America, an industry trade association, airline consolidation has resulted in a return to reasonable airline profits. Between 2001 and 2013 the U.S. airline industry lost a cumulative \$50.6 billion. In 2013 the major U.S. Airlines produced \$7.4 billion in profit excluding special items. Though the U.S. airline industry profitability remains highly sensitive to fuel price volatility, low margins, and other costs outside of their control, the airlines have planned \$11-12 billion in new investment during 2014 on top of the \$71 billion in debt they had outstanding at the start of 2014. These investments will include such things as improved aircraft, improved airline support equipment and more entertainment amenities for passengers such as improved WiFi and video entertainment.

The last major U.S. airline bankruptcy was essentially settled in 2013 with American Airlines and US Airways agreeing to a merger and U.S. Department of Justice approving it subject to compliance with its stipulations regarding future air service at certain airports. This merger will result in the Albany International Airport providing its passengers with access once again to the American Airlines network and eventually the larger combined American Airlines and US Airways network. During 2013 the Albany County Airport Authority also continued to work hard on its own comprehensive air service development strategy which was highlighted in September of 2013 with the "East Coast Air Service Development Conference" sponsored in Albany and featuring a key note address by jetBlue. Based upon significant on-going support from the Authority's elected officials, Board and Management, on March 17, 2014, jetBlue announced it would begin service at Albany in 2015, bringing a new dimension in air service to Albany International Airport.

During 2013, the Authority continued to operate the Albany International Airport prudently based upon its assessment of passenger traffic and airline capacity at this airport. In 2013, the Authority operated in accordance with its adopted operating budget while advancing capital projects as planned and meeting all debt service requirements. Based upon its financial performance for 2013, the Authority was able to provide \$1.4 million in rates and charges credits to the airlines that are a party to the Airport Use and Lease Agreement.

During 2014, the Airport Authority will continue to nurture the development of air service at the Airport, plan and execute its capital projects, and operate the Airport in accordance with its adopted budget. In the coming year, we will continue our mission to provide travelers with outstanding service in full recognition that our success as an airport is dependent on, not only the quantity and quality of air service, but the skills and dedication of all the employees at Albany International Airport.

Rev. Kenneth J. Doyle

Chairman



ALBANY COUNTY AIRPORT AUTHORITY
ALBANY INTERNATIONAL AIRPORT
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March 26, 2014

### TO THE MEMBERS OF THE AUTHORITY:

The Comprehensive Annual Financial Report (CAFR) of the Albany County Airport Authority (Authority) for the fiscal year ended December 31, 2013 is hereby submitted to the Authority Board and all others interested in the financial condition of Albany International Airport (Airport). This report is published in accordance with the requirements of the State of New York (State) enabling legislation creating the Authority, Article 9, Section 2800 of the Public Authorities Law, and the master bond resolution covering the issuance of indebtedness by the Authority. Pursuant to those requirements, this Comprehensive Annual Financial Report of the Authority has been prepared in accordance with accounting principles general accepted in the United States of America (GAAP). This report consists of four sections: Introductory, Financial, Statistical, and Compliance. The basic financial statements included in the Financial Section have been audited by Marvin and Company, P.C.

This report is management's representations concerning the financial position and changes in net financial position of the Authority. Consequently, management assumes full responsibility for the completeness and reliability of all the information presented in this report. To provide a reasonable basis for making these representations, management of the Authority has established a comprehensive internal control framework that has been designed to both protect the Authority's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the Authority's financial statements in conformity with GAAP. Because the cost of internal controls should not exceed anticipated benefits, the Authority's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this report is complete and reliable in all material respects.

This introductory letter of transmittal should be read in conjunction with Management's Discussion and Analysis (MD&A) which provides an introduction, overview and analysis of the 2013 basic financial statements. The MD&A is located immediately following the report of the independent auditor in the Financial Section. The MD&A is required supplementary information to the basic financial statements, but is not a part of the basic financial statements and was not audited.

### INDEPENDENT REVIEW

### FINANCIAL AUDIT

The goal of an independent audit is to provide reasonable assurance that the basic financial statements of the Authority for the year ended December 31, 2013 are free of material misstatement. The independent audit involves examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and any significant estimates made by management and evaluating the overall financial statement presentation. The independent auditor concludes, based upon their audit, that there is a reasonable basis for rendering an unmodified ("clean") opinion and that the Authority's financial statements for the year ended December 31, 2013 are presented in conformity with GAAP. The independent auditor's report is the first component of the Financial Section.

### SINGLE AUDIT

The independent audit of the financial statements is part of the broader mandated provisions of the Single Audit Act of 1996 and the U.S. Office of Management and Budget Circular A-133, <u>Audits of States, Local Governments and Non-Profit Organizations</u>, relative to financial funds received from the U.S. Government, the New York State Department of Transportation <u>Draft Part 43 of the Codification of Rules and Regulations</u>, relative to State transportation funds received, and also, in conformity with the provisions of the <u>Passenger Facility Charge Audit Guide for Public Agencies</u>. The standards governing these provisions require the independent auditor to report on the fair presentation of the financial statements and on the Authority's internal controls and compliance with legal requirements, with special emphasis on internal controls and legal requirements involving the administration of federal and state grant awards. The independent auditor's reports are included in the Compliance Section.

As a recipient of federal and state financial assistance, the Authority also is responsible for ensuring that an adequate internal control structure is in place to ensure compliance with applicable laws and regulations related to those programs. As part of the Authority's single audit, tests were made to determine the adequacy of the internal control structure, including that portion related to federal assistance awards, as well as to determine that the Authority has complied with applicable laws and regulations. The results of the Authority's single audit for the year ended December 31, 2013 provided no instances of material weaknesses in the internal control structure and no instances of noncompliance that are required to be reported under Government Auditing Standards.

### THE AUTHORITY

The Albany County Airport Authority (Authority) is a body corporate and politic constituting a public benefit corporation established and existing pursuant to the Albany County Airport Authority Act, Title 32 of Article 8, as amended, of the State of New York Public Authorities Law (Act). The State created the Authority in 1993 in order to promote the strengthening and improvement of the Airport

and to facilitate the financing and construction of the initial Terminal Improvement Project (TIP), other subsequent capital improvement plans and gave the Authority the power to operate, maintain and improve the Airport.

The County of Albany (County) and the Authority entered into a permanent Airport Lease Agreement dated December 5, 1995, which became effective May 16, 1996 following approval by the Federal Aviation Administration (FAA) of the United States Department of Transportation for the transfer of the sponsorship of the Airport from the County to the Authority. Under the Lease Agreement, that expires forty (40) years after the effective date, the County leases to the Authority the Airport, including all lands, buildings, improvements, structures, easements, rights of access, and all other privileges and appurtenances pertaining to the Airport.

The Act creating the Authority set forth the following for its creation:

GOALS—To provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people.

OBJECTIVES – (1) To promote safe, secure, efficient and economic air transportation by preserving and enhancing Airport capacity; (2) to acquire, construct, reconstruct, continue, develop, equip, expand, improve, maintain, finance and operate aviation and other related facilities and services; (3) to stimulate and promote economic development, trade and tourism; (4) to form an integral part of a safe and effective nationwide system of Airports to meet the present and future needs of civil aeronautics and national defense and to assume inclusion of the Authority's facilities in state, national and international programs for air transportation and for airway capital improvements; and (5) to ensure that aviation facilities shall provide for the protection and enhancement of the natural resources and the quality of the environment of the state and the capital district area.

### THE REPORTING ENTITY

The Authority is composed of seven members with four members appointed by the majority leader of the Albany County Legislature and three members by the Albany County Executive, all with approval of the Albany County Legislature. The Authority members are appointed for a term of four years or until a successor is appointed, except that any person appointed to fill a vacancy is appointed to serve only the unexpired term.

Rev. Kenneth J. Doyle became the Acting Chair of the Board in 2012 and Chair in 2014. John A. O'Donnell, P.E., Chief Executive Officer, is responsible for planning and directing the management of all operations at the Airport including its capital improvement programs. William O'Reilly, CPA, Chief Financial Officer, is responsible for financial planning, budgeting, operating and capital accounting procedures and controls, debt management, airline affairs, and all Authority financial policies and procedures.

The Authority has engaged the services of AFCO AvPorts Management LLC, (d/b/a Avports) to manage the daily operations of the Airport and REW Investments, Inc. (d/b/a Million Air-Albany) to

manage the daily operations of the Fixed Base Operations (FBO). An Organizational Chart is included in this Introductory Section.

Based on the County's responsibility for the appointment of Authority members and their approval of all Airport capital improvement programs and for the issuance of certain debt, the Authority is defined as a component unit of the County under the criteria established by the Governmental Accounting Standards Board (GASB). The Authority has one component unit created in 2009 – the Albany County Airport Authority OPEB Trust – which is reported as a fiduciary fund.

### PROFILE OF ALBANY INTERNATIONAL AIRPORT

Albany International Airport is the gateway to the New York State Greater Capital Region. The Airport, located on approximately a 1,171-acre site in the Town of Colonie, is the primary provider of commercial air transportation to the Albany area, including the northeast-central region of the State, southern Vermont and western Massachusetts. The Airport, located seven miles from downtown City of Albany, is accessible via U.S. Interstate 87, 88 and 90 highways. The Airport is strategically located at the center of New York's Capital Region and represents the heart of the burgeoning Hudson Valley Corridor known as "Tech Valley."

The Airport is defined by the FAA as a small air traffic hub, an Airport which handles between 0.05 percent and 0.249 percent of the enplaned passengers by U.S. air carriers nationwide. Based on the latest FAA data available, in 2012 the Airport ranked 81st in total enplanements. The Airport ranked 116th in total aircraft operations and 97th in total cargo based upon statistics compiled by Airports Council International – North America (ACI-NA) for 2012.

The Airport has two primary runways, 1-19 and 10-28. The Airport services commercial, cargo, general aviation and military operations with a 24-hour operating air traffic control tower, U.S. Customs and Border Protections support services, and general aviation FBO facilities. Additional Airport data information is included in the Statistical Section of this report.

### AIRPORT ECONOMICS AND DEMOGRAPHICS

The Airport's 13 county primary air-trade service area for drawing passengers, located in New York State, southern Vermont and western Massachusetts, is home within a 75-mile radius to 1.4 million people and many businesses. Albany's secondary air-trade service area extends in a 150-mile radius from the Airport deeper into New England and upstate New York and adds an additional population of approximately 1.8 million for a combined total population exceeding 3.1 million in the primary and secondary areas.

The Airport's primary air trade area is at the core of the State Capital of the Nation's 3<sup>rd</sup> largest state by population with more than fifty-thousand state employees and the "Tech Valley," an ongoing high-technology development program. High-tech development continues in the region. Albany's College of Nanoscale Science and Engineering continues to expand its nanotechnology research and development programs. This nanotechnology center is located within a few miles of

the Airport and is the first college in the world dedicated to research, development, education, and deployment in the emerging disciplines of nanoscience, nanoengineering, nanobioscience, and nanoeconomics. With over \$20 billion in public and private investments, CNSE's Albany NanoTech Complex has attracted over 300 global corporate partners and is the most advanced research complex at any university in the world. Albany nanocollege is the home of research for the 450 millimeter wafer and the focus of a new \$4.4 billion investment lead by Intel, IBM, GLOBALFOUNDRIES, TSMC and Samsung. Just across the nearby river, Rensselaer Polytechnic Institute recently completed construction of a new Center for Biotechnology and Interdisciplinary Studies. In 2010 the international consortium of semiconductor manufacturers, Sematech, moved all of its operations to Albany. In late July 2009 Global Foundries broke ground on construction of a \$4.6 billion computer chip plant approximately 20 miles north of the Airport. In which will complement the existing technology facilities already in the region. On June 1, 2010 an expansion of this plant to 1.3 million square feet was announced. This plant became operational in mid-2012. In July of 2012 an additional expansion and investment of \$2.3 billion was announced, bringing the total investment to \$8 billion. In January 2014 the company announced a plan to invest an additional \$10 billion in this site over the next two years. In nearby Schenectady, General Electric Company is establishing a new industrial electronic storage device plant and also it's Renewable Energy Wind Power Global Headquarters. The combination of significant growth in the technology businesses and comparatively low unemployment rates (5.4 percent at December 2013), position Albany for a return to growth in airline activities and passenger usage of the airport.

The Airport's air-trade service area is also the home to world-class summer and winter vacation and recreation attractions that draw individuals and families from across the nation and from around the globe. The Adirondack, Berkshire, Catskill and Green Mountains, Lake George, the Hudson River Valley, and the Mohawk River - Erie Canal corridor offers a cornucopia of excellent entertainment and recreation venues. Features such as the Baseball Hall of Fame in Cooperstown, the Olympic Village in Lake George, the 130-year-old Saratoga Thoroughbred Race Track, and the Tanglewood and Saratoga Performing Arts Centers highlight this region. This area is also home for numerous major colleges, universities and hospitals, the largest of which are set forth in the Statistical Section of this report.

### **AIRLINE ECONOMICS**

The airlines have endured major financial impacts resulting from a series of events beginning in 2001 that have caused business and leisure passengers to reassess their use of commercial air travel or to elect to use other means of transportation. In 2008, the airlines were especially impacted by high jet fuel prices, forcing a reduction in capacity and reducing the number of flights throughout the system. During the latter part of 2008 the recession reduced the level of travelers and weakened the airlines financial stability. The airlines responded by reducing the size of their work forces, their operating expenses, and airline seat capacity and some consolidation among carriers. The recession brought about low fuel prices which did provide a stabilizing effect on the financial health of the airlines. As the economic recovery began, the airlines were able to raise airfares and charge additional fees for new and existing services such as internet access and baggage. According to Airlines for America, an industry trade association, U.S Airlines lost \$62.9

billion from 2001 through 2010, and began to produce growing profits for 2011 growing to \$11.6 billion in 2013.

Some of the potential factors that can impact the airlines and therefore the number of flights and enplanements at this Airport are: (1) any contraction or break in the current economic recovery for any reason; (2) sustained higher fuel costs (3) potential for contraction in air passenger travel in 2013 or beyond; (4) airline seat capacity reductions and market constraints to raising fares could weaken airline profits and cause some airlines to further reduce service; (5) airline financial weakness may result in failure or even further consolidation of airlines, reducing competition and exacerbating the decline in seat capacity; and (6) capacity constraints in the National Airspace System may restrict airline flights.

### **AUTHORITY'S FINANCIAL RESOURCES**

The information presented in the Financial Section is best understood when it is considered from the broader perspective of the specific environment within which the Airport operates. The Authority's and Airport's profile, its goal and objectives, the Airport's economic and demographics and the Authority's financial resources are all components of the Airport's financial health and its ability to meet its financial obligations and service commitments.

#### FINANCIAL CONTROLS

The Authority prepares an annual operating budget on the modified accrual basis of accounting. This basis differs from full accrual basis of accounting in that certain expenses are included on a cash basis. These include an expenditure classification for the principal portion of long-term debt obligations, the local share for certain capital projects, and the lack of depreciation expense. All other major revenues and expenses are included in the budget on the accrual basis. The Authority adopts an annual operating budgetary basis of accounting to facilitate calculation of the rates and charges billed to the airlines. A separate capital improvement program budget is prepared for capital projects given their multi-year nature.

The Authority's current Airline Use and Lease Agreement (Agreement) became effective January 1, 2006, and was renewed in 2010, effective January 1, 2011, for an additional five years to December 31, 2015. The Agreement includes a majority-in-interest provision that allows for airline disapproval of certain capital projects. This provision applies to costs in excess of \$1,500,000, net of any state and federal grants, for the Airfield, if disapproved by more than 50% of the signatory airlines based upon the maximum gross landed weight of all signatory airlines during the most recent six months and, for the Terminal, if disapproved by signatory airlines representing more than 50% of the total signatory terminal rentals for the most recent six months.

The Agreement with the signatory airlines incorporates a hybrid method for calculating airline rates and charges which applies a residual rate making methodology for the airfield and a compensatory methodology for the terminal. The Agreement provides for the signatory passenger airlines to receive 50% of the Airport's net revenues, as defined in Agreement. The Authority also has the

ability under the Agreement to adjust airline rates and charges at any time throughout the year to ensure adherence to all financial covenants in its bond resolutions. No such adjustments were required during 2013 or in any prior year.

### OPERATING FINANCIAL PLANNING

As part of preparing its operating budget, each year the Authority prepares a multi-year projection of revenues and expenses for airline activities covering the next five years in accordance with the current Airline Use and Lease Agreement, and beyond assuming that the Agreement remains substantially unchanged. The projections for 2014 assumed enplanements would be approximate slightly less than 2013 enplanement levels projected at the time the budget was developed. If the budget assumptions and activity projections prove to be reasonable, the projected airline cost per enplanement, net of revenue sharing, should approximate \$8.33, excluding FBO costs per enplaned passengers, and debt service coverage should be 1.26 (Net Revenues to Net Debt Service calculated under the provisions of the master bond resolution). Certain assumptions are used in determining the projected activity levels and the related projected revenues and expenditures at this Airport and accordingly, subsequent actual results in any one year, or for the entire period, could differ substantially from those projected. Details for these projections are included in the Authority's adopted \$44.5 million 2014 operating budget, which is on the Authority's web site.

### CAPITAL FINANCIAL PLANNING

A five-year capital improvement program for the years 2010 through 2014 totaling \$139.3 million has been approved by the Authority and the County. The program consists of \$51.05 million for airfield projects, \$14.0 million for terminal improvements and expansion, \$64.25 million for landside development and \$10 million for major equipment and vehicles. Many of the projects therein are dependent on their eligibility for available Federal and State funding, or on the ability of the Authority to issue indebtedness. Therefore, the timing for starting any individual project is dependent upon the Airport's needs and ability to obtain adequate funding. The largest capital project currently in the capital plan was the relocation of two water towers in the Town of Latham Water District to remove a runway obstruction at a total estimated cost of \$11 million. This project was 97.5% grant funded when it started in 2008 and the Airport received a \$6.7 million FAA American Recovery and Reinvestment Act grant in 2009 which provided 100% of the costs of finishing this project. While the project was included in the five-year capital improvement program, the revenue and expenses associated with this project were reported as Non-Operating Income and Non-Operating Expense as the majority of the expenditures did not result in creation of a capital asset reported by the Airport. The remaining projects, if initiated, will require future Federal and State entitlement and discretionary funds, plus Authority resources, either from Airport operating funds or from the issuance of Authority indebtedness.

All the projects included in the five-year program are designed to meet the objectives as set forth in the Airport's Master Plan and Safety Improvement Program. All projects have or will be subject to a Federal Environmental Assessment (FEA) pursuant to the National Environmental Policy Act of 1969 (NEPA), as amended, and a New York State Environmental Impact Statement (EIS) under the New York State Environmental Review Act (SEQR). Specific airfield related projects eligible for Federal or State funding support will also be subject to Federal Aviation Administration and New York State Department of Transportation review and approval.

The total affect any capital program will have on future operating budgets are evaluated at the time a specific project is authorized by the Authority to be started unless a project is mandated for safety or health purposes. All capital projects completed in 2013, or scheduled for completion in 2014, have their projected additional operating costs and related revenues incorporated into the Authority's 2014 operating budget and project funding in place with no anticipated additional borrowing. The largest project underway in 2014 is an expansion of an Aircraft Maintenance, Repair and Overhaul facility with an estimated cost of \$4.2 million. This project is 90% funded by a grant from the State of New York. The Authority has planned one other projects with an estimated cost over \$1 million to start in 2014 which is a new runway friction material storage building (\$2.2 million), which is 90% Federal-funded and 5% State-funded.

#### FISCAL CAPACITY

The Authority has the ongoing ability and willingness, as needed, to raise revenues, incur debt, control expenses and meet its financial obligations as they become due. Given the current economic status of the airlines, in adopting its 2014 budget, the Authority has projected a 0.3% percent decline in enplanements from the 2013 level. In addition, the Airport continues to face increases in costs for most purchased services, materials and supplies. To meet these requirements, the Authority has set its rates and charges for 2014 under the Airline Use and Lease Agreement to meet all projected obligations. For 2014, signatory landing fees have been set at \$3.26 per 1,000 pounds, a decrease from \$3.24 budgeted in 2013; apron fees at \$1.69 per square foot, a decrease from \$1.81 in 2013; and the terminal rental rate at \$72.46, an increase from \$70.90 per square foot in 2013.

As of December 31, 2013, the Authority had \$14.7 million in unrestricted funds available which included \$7.9 million in an operating and maintenance reserve, more than sufficient to meet two months of operating expenditures totaling \$5.6 million, and \$5.7 million in its Development fund which can be used to restore a deficiency in any other fund, and \$500,000 in an equipment repair & replacement reserve fund. In addition, the Authority has \$11.7 million in debt service reserve funds, plus \$4.7 million in Passenger Facility Funds on-hand, that when combined, exceeds the total annual debt service principal and estimated interest payments of \$13.0 million due in 2014. The Authority does not anticipate experiencing any cash flow deficiencies during 2014 requiring short-term cash flow financing or increases during the year to the rates and charges billed to the Airlines.

### **DEBT CAPACITY**

The Albany County Airport Authority Act sets the Authority's debt limit at \$285 million. At December 31, 2013, there is \$113.1 million of debt outstanding issued directly by the Authority to

be reduced by \$8.0 million of principal payments during 2014. In addition, the Authority is obligated under its lease Agreement with the County to reimburse the County for certain Airport related debt for Airport related projects that the County financed prior to transferring the Airport to the Authority. At December 31, 2013, the amount of future reimbursements to the County total \$917 thousand of which \$81 thousand will be paid during 2014. Debt service coverage was 1.26 for 2013 and is projected to be 1.26 for 2014 based on the adopted budget.

In August of 2010 the Authority issued \$109.9 million of Series 2010 fixed rate bonds to refund \$111.0 million in existing debt, which included \$77.7 million in variable rate bonds. Currently the Authority's entire debt portfolio is fixed rate debt. The Authority has not issued debt to obtain new proceeds since 2006 and has no plans to issue any additional debt during 2013.

### **AUTHORITY'S INITIATIVES**

While the Airport is performing in a challenging period for airlines, it moved forward with various activities during 2013 to enhance and maintain the services provided to the airlines, the traveling public, and other uses of the Airport. These initiatives include:

- ➤ The Authority continued to market the air service opportunities to Airlines by attending three Airline Network Planning meetings and attending two airline headquarters meetings. The Airport specifically promoted underserved markets including routes eligible for the Federal Aviation Administration Air Service Development grant funding with Airport and Business Community Match and also the Airport Service Incentive Program.
- ➤ In 2013 the Authority substantially completed \$5.4 million in capital improvements, that largest of which was a new 2.5 million gallon glycol storage tank; (\$2.8 million) and a major renovation of the Authority Administration Building (\$1.6 million); and Airfield Electrical Vault Improvements (\$1.1 million).
- Also in 2013 the Authority continued progress on capital projects that include: an expansion and rehabilitation of a commercial aircraft maintenance, repair and overhaul facility (\$4.2 million); a new runway friction material storage building (\$2.3 million); aircraft apron and ramp improvements (\$2.0 million). All of the fore mentioned projects are at least 90% grant funded with exception of the administrative building improvements which will be funded from capital funds on hand.
- > During 2013 the Authority awarded a new ten-year retail news and gift concession contract to which will provide for approximately \$1.5 million in new improvements to these concession spaces and guarantee the Authority approximately \$7 million in revenue.
- During 2013 the Authority continued to control costs and maintained reasonable rates and charges for an airport that provides a high level of services to its airlines including jet bridge maintenance, all janitorial services, waste removal and utilities.

### **AWARDS**

### FINANCIAL REPORTING

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Authority for its comprehensive annual financial report (CAFR) for the fiscal year ended December 31, 2012. This was the fifteenth consecutive year that the Authority has achieved this prestigious award. In order to receive this award a government unit must publish an easily readable and efficiently organized CAFR. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that this 2013 CAFR continues to meet the Certificate of Achievement Program's requirements and will be submitting it to the GFOA to determine its eligibility for a certificate.

### DISTINGUISHED BUDGET PRESENTATION

The Government Finance Officers Association of the United States and Canada (GFOA) also has presented an award of Distinguished Presentation to the Authority for its annual budget for 2013. In order to qualify for this award, a governmental unit must publish a budget document judged proficient in several categories including as a policy document, as an operations guide, as a financial plan, and as a communications device. The 2014 budget has been submitted to the GFOA to determine its eligibility for an award.

#### **ACKNOWLEDGMENTS**

It is the strong continuing commitment of the Authority Board to the highest standards of financial reporting, disclosure and professionalism that the preparation of this report has been accomplished and for that we extend our sincere appreciation. We also give credit for the dedication, service and performance by all the employees of the Authority, AvPorts and Million Air-Albany in cooperation with all the employees of the airlines and other tenants located at the Airport for serving all the travelers, users and visitors to the Airport.

The preparation of this report on a timely and efficient basis is achieved by the professionalism, efficiency and dedicated services contributed by the entire staff of the Finance Department under the guidance of Margaret Herrmann, Chief Accountant. We wish to express our appreciation for their continuing efforts for maintaining the highest standards of professionalism in managing the financial operations of the Authority in a progressive and responsible manner. It is recognized and a source of pride to the Authority. We also express our specific appreciation to all members of the Finance Department who contributed to assembling and formatting the data included in this report.

### **CERTIFICATION**

The following sections of this report include the basic financial statements of Authority for the fiscal year ended December 31, 2013 including the Independent Auditor's Report on the basic financial statements. The Auditor's Report provides an unqualified opinion. Based on our knowledge the information provided in the basic financial statements is accurate, correct and does not contain any untrue statement of material fact; does not omit any material fact which, if omitted, would cause the basic financial statements to be misleading in light of the circumstances under which such statements are made; and fairly presents in all material respects the financial condition and results of operations of the Authority as of, and for, the periods presented in the basic financial statements.

Respectfully submitted:

John a. adamel

John A. O'Donnell

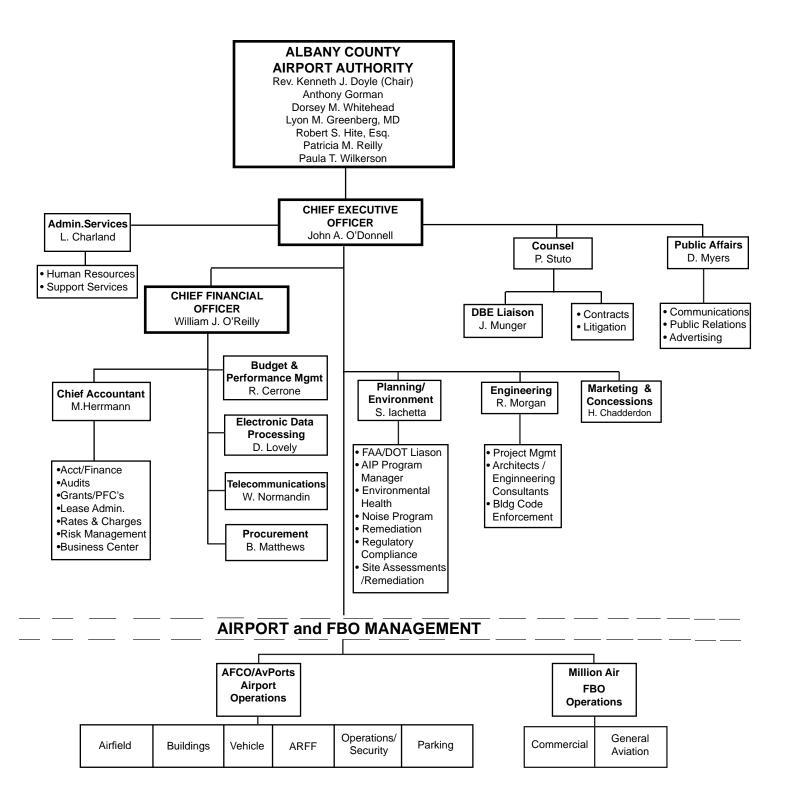
Chief Executive Officer

William J. O'Reilly, CPA Chief Financial Officer

William J. OReilly

## ALBANY INTERNATIONAL AIRPORT ORGANIZATIONAL CHART

### As of March 2014





Government Finance Officers Association

## Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Albany County Airport Authority New York

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

**December 31, 2012** 

Executive Director/CEO

effry R. Ener



# Eighteen non-stop destinations are served from Albany with a total of 55 daily departures

### SERVICE PROVIDED BY

	Daily (March	n 2014)	Percent of Total			
Carrier	Departures Seats		Departures	Seats		
Southwest Airlines	15	2,241	27.6%	48.5%		
US Airways	12	932	21.8%	20.2%		
United Airlines	10	662	18.1%	14.3%		
Delta Air Lines	9	700	16.3%	15.2%		
Cape Air	9	81	16.3%	1.8%		
Total	55	4,616	100.0%	100.0%		

Source: Official Airlines Guides Schedules, March 2014

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## **Financial**





### INDEPENDENT AUDITOR'S REPORT

Kevin J. McCoy, CPA

Thomas W. Donovan, CPA

Frank S. Venezia, CPA

James E. Amell, CPA

Carol A Hausamann, CPA

Daniel J. Litz, CPA

Karl F. Newton, CPA

Kevin P. O'Leary, CPA

Timothy A Reynolds, CPA

Martin D. Hull, CPA

Thomas J. Ross, CPA

Heather D. Patten, CPA

To the Members
Albany County Airport Authority

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the business-type activities and fiduciary funds of the Albany County Airport Authority (the Authority), a component of the County of Albany, New York, as of and for the years ended December 31, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and fiduciary funds of the Albany County Airport Authority as of December 31, 2013 and 2012, and the respective changes in financial position and, where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and OPEB Trust Schedule of Funding Progress on pages 21 through 35 and 72 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### Other Information

Our audits were conducted for the purpose of forming opinions on the financial statements that collectively comprise the Albany County Airport Authority's basic financial statements. The introductory section on pages one through 15, the schedules of debt service requirements to maturity and of governmental payments and services on pages 74 through 76, and the statistical section and the biographies of the Authority's members and senior staff on pages 78 through 102 and 117 through 119 are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The accompanying Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance for the year ended December 31, 2013, is presented for purposes of additional analysis as required by U.S. Office and Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and by the New York State Department of Transportation *Preliminary Draft Part 43 of the New York State Codification of Rules and Regulations* and is also not a required part of the financial statements. The accompanying Schedule of Passenger Facility Charges Collected and Expended for the year ended December 31, 2013, is presented for purposes of additional analysis as specified in the *Passenger Facility Charge Audit Guide for Public Agencies,* issued by the Federal Aviation Administration, and is also not a required part of the financial statements.

The schedule of debt service requirements to maturity, the schedule of government payments and services, the Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance, and the Schedule of Passenger Facility Charges Collected and Expended are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory section, the statistical section, and the biographies have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 26, 2014 on our consideration of the Albany County Airport Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Albany County Airport Authority's internal control over financial reporting and compliance.

Marvin and Company, P.C.

Latham, NY March 26, 2014

### MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management Discussion and Analysis (MD&A) of the Albany County Airport Authority (the Authority) provides an introduction of the basic financial statements for the year ended December 31, 2013 with selected comparative information for the years ended December 31, 2012 and December 31, 2011. Management prepared this unaudited MD&A, which should be read in conjunction with the financial statements, and the notes thereto, which follow in this section.

### **BASIC FINANCIAL STATEMENTS**

The Authority is a business-type activity and the Authority's basic financial statements include: the *Statements of Net Position*, the *Statements of Revenues, Expenses and Changes in Net Position* and the *Statements of Cash Flows*. The financial statements are prepared in accordance with accounting principles generally accepted in the United States of America as promulgated by the Governmental Accounting Standards Board (GASB). Also included are the *Statements of Fiduciary Fund Net Position*; the *Statements of Changes in Fiduciary Fund Net Position*; and a *Schedule of Funding Progress* for the Airports Fiduciary Fund which also has a December 31st year end.

The Statements of Net Position depict the Authority's financial position at December 31, the end of the Authority's fiscal year. The Statements report all assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position. Net position is displayed in three components: net investment in capital assets, restricted (distinguished between major categories of restrictions) and unrestricted.

The Statements of Revenues, Expenses and Changes in Net Position report total operating revenues, operating expenses, non-operating income and expenses, capital contributions and the changes in net position during the fiscal year ending December 31st. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the cash flows.

The Statements of Cash Flows present information showing how the Authority's cash and cash equivalents position changed during the fiscal year. The Statements classify cash receipts and cash payments by Operating Activities, Investing Activities, and Capital and Related Financing Activities.

The Statements of Fiduciary Fund Net Position is a snapshot of account balances of the Authority's fiduciary fund at year-end. It indicates the assets available for future payments for retiree benefits and any current liabilities that are owed at December 31.

The Statements of Changes in Fiduciary Fund Net Position, on the other hand, provides a view of current year/period additions to and deductions from the fund.

### **AIRPORT ACTIVITIES HIGHLIGHTS**

The County of Albany owns the Airport and entered into an Airport Lease Management Agreement, pursuant to which the County leased the Airport to the Authority for a 40 year term commencing May 16, 1996. The Authority employs two firms to manage the daily operations of the Airport:

- AFCO AvPorts Management LLC, (d/b/a Avports) manages the daily operations of the airport including airfield, terminal, security, ARFF, landside, building and vehicle maintenance and public parking pursuant to a management services agreement.
- REW Investments, Inc., (d/b/a Million Air) manages the daily operations of the Fixed Based Operations (FBO) of the airport including fuel farm management, commercial aviation into-plane fueling, and ground handling, fueling and hangaring of general aviation aircraft pursuant to a management services agreement.

The Authority's revenues are derived primarily from: Airline rates and charges for the use of the Airport's facilities in the form of landing fees, terminal rentals, apron fees and loading bridge charges received from airlines using the Airport; concession fees from vendors serving the passengers including food, retail and rental cars; public parking fees including surface and garage parking; and FBO activities from general aviation activities.

### AIRPORT REVENUES

Three major factors impact airport revenues: commercial airline operations, enplanements and FBO operations.

### **COMMERCIAL OPERATIONS**

Regular scheduled daily passenger flights departing from Albany decreased to 57 in December 2013 from 59 in December 2012 and from 66 in December 2011.

	20	13	20	12	2011		
_	Carriers	Flights	Carriers	arriers Flights		Flights	
Jet Service							
Major Carriers	4	17	4	17	4	18	
Regional Carriers	7	27	7	26	8	22	
Commuter Service							
Regional Carriers	4	13	3	14	6	24	
Foreign Carriers	-	-	1	2	1	2	
Total	15	57	15	59	19	66	

The changes in aircraft size by most of the airlines from full size jets to RJs and/or turboprops, has decreased the number of available seats. This downsizing of aircraft, reductions in operations, with the corresponding reduction in gross landing weights, negatively impacts the landing fee rate. Landing fee revenues remain stable due to the higher landing fee rate which is adjusted with the annual airport budget and final rate settlement calculations under the signatory airline use and lease agreement.

	2013	2012	2011
Total Available Seats	1,564,489	1,585,019	1,658,741
Passenger Load Factor	78%	79%	75%

The following shows major indicators of the total commercial activities during the past three years:

	2013	2012	2011
Enplanements	1,215,076	1,244,976	1,242,399
% increase/(decrease)	-2.4%	0.2%	-1.7%
Aircraft Landed Weight (lbs)	1,408,546,523	1,448,273,846	1,484,333,528
% decrease	-2.7%	-2.4%	-2.1%
Operations (take-offs and landings)			
Commercial (inc corporate operations)	47,414	50,115	54,560
General Aviation	20,915	20,861	21,615
Military	4,436	4,543	4,226
Total	72,765	75,519	80,401
% decrease	-3.6%	-6.1%	-9.1%

As of December 31, 2013, two regularly scheduled express mail and various special cargo carriers serve the airport.

	2013	2012	2011
Mail and Express Cargo Tons	18,546	18,242	17,203
% increase/(decrease)	1.7%	6.0%	6.0%

The downsizing of major commercial aircraft combined with the reduction of the number of aircraft operations has impacted gross landing weights which is the basis for establishing the airline landing fee rate. This reduction in gross landed weight by airline for 2013 compared to 2012 and 2012 compared to 2011 is as follows:

	2013 v	s. 2012	2012 v	s. 2011
	Change in	Change in Change in		Change in
	Operations	Landed Weight	Operations	Landed Weight
Air Canada	(326)	(2,705,795)	72	597,590
Cape Air	(6)	(20,552)	(1,372)	(4,699,095)
Continental *	-	-	(3,894)	(91,814,430)
Delta	(66)	(1,533,883)	(718)	828,748
Southwest	(64)	(12,680,000)	(134)	(2,906,000)
United	(1,142)	(33,988,959)	3,582	70,108,670
US Airways	(546)	12,532,706	(1,114)	(8,148,507)
Charters	(8)	(1,330,840)	(2)	(26,659)
Total	(2,158)	(39,727,323)	(3,580)	(36,059,683)

<sup>\*</sup> Continental Airline operations merged into United Airlines effective March 2, 2012

### **ENPLANEMENTS**

Enplanements for 2013 compared to 2012 decreased by 29,900 passengers, compared to an increase of 2,577 in 2012 vs. 2011. The changes in enplanements by airline, including their express carriers is as follows:

	2013					
	Market	Total 2013	2013 vs.	Total 2012	2012 vs.	Total 2011
	Share	Enplanements	2012	Enplanements	2011	Enplanements
Air Canada	0.4%	3,436	(956)	4,392	(90)	4,482
Cape Air	1.3%	16,752	323	16,429	145	16,284
Continental *	7.4%	=	(14,355)	14,355	(78,157)	92,512
Delta	16.2%	195,912	(2,960)	198,872	(2,932)	201,804
Southwest	41.2%	504,095	(892)	504,987	(6,748)	511,735
United	14.6%	232,575	(18,325)	250,900	69,387	181,513
US Airways	18.8%	262,306	7,265	255,041	20,972	234,069
Total	100.0%	1,215,076	(29,900)	1,244,976	2,577	1,242,399

<sup>\*</sup> Continental Airline operations merged into United Airlines effective March 2, 2012

Further airport and airline data for the past ten years is included in the Statistical Section of this annual report.

### **FBO OPERATIONS**

REW Investments, Inc. (d/b/a Million Air) manages the daily operations of the FBO. A summary of the operating revenues and expenses, the gallons of Jet A and Aviation Gasoline sold, gallons of glycol sold and sprayed and the Jet A transferred to the commercial and cargo airlines is as follows for 2013, 2012 and 2011:

			2013 vs.			2012 vs.	
	2013		2012		2012	2011	2011
Revenues	\$	9,641,415	-0.9%	\$	9,732,965	-10.0%	\$ 10,816,078
Expenses (inc. cost of sales and administration)	\$	9,242,038	1.5%	\$	9,102,193	-5.8%	\$ 9,661,561
Retail Gallons Sold							
Jet A		840,570	-3.4%		870,095	-4.4%	910,143
AvGas		60,447	-11.4%		68,240	-4.9%	71,747
Commercial AvGas		184,107	-0.2%		184,479	-20.9%	233,142
Glycol Gallons - Consortium		105,459	28.3%		82,221	-39.5%	135,952
Glycol Gallons - Sprayed		49,426	47.1%		33,610	-52.6%	70,970
Jet A Fuel Into-Plane Gallons		17,068,920	-3.8%		17,738,499	-2.6%	18,218,999

### **CONCESSIONS**

Concession revenues for 2013 were \$6,390,371, a 1.5% decrease from 2012. Lower rental car sales in 2013 resulted in a decrease in rental car revenues and total concession revenues from 2012. Concession revenues for 2012 were 0.6% below revenues in 2011.

Concession revenue highlights for 2013 compared to 2012 and 2011 are as follows:

	2013 vs.			2012 vs.			
		2013	2012	2012	2011		2011
Rental Car Revenues							
Sales	\$	43,515,095	-4.8%	\$ 45,703,151	1.6%	\$	44,967,151
Authority Revenues	\$	4,679,586	-0.9%	\$ 4,723,808	0.1%	\$	4,718,960
Food & Beverage							
Sales	\$	6,442,589	4.4%	\$ 6,168,310	0.3%	\$	6,148,719
Authority Revenues	\$	662,466	0.3%	\$ 660,461	-0.2%	\$	661,701
Retail							
Sales	\$	2,767,889	-4.6%	\$ 2,901,326	0.6%	\$	2,884,799
Authority Revenues	\$	345,183	-5.5%	\$ 365,199	0.7%	\$	362,720
Total Authority Concession Revenues	\$	6,390,371	-1.5%	\$ 6,490,578	-0.6%	\$	6,531,954
Concession Revenue per Enplanement	\$	5.26	0.7%	\$ 5.22	-0.6%	\$	5.26

### **PARKING**

The Airport directly manages all on-airport parking operations which at December 31, 2013 consisted of 345 short-term garage/surface, 1,912 long-term garage, 1,076 long-term surface, and 2,202 remote shuttle served parking spaces. Revenue for 2013 compared to 2012 and 2011 are as follows:

			2013 vs.		2012 vs.	
		2013	2012	2012	2011	2011
Public Parking						
Revenues	\$ 10	,724,464	-0.6%	\$ 10,787,568	2.9%	\$ 10,478,603
# of Vehicles Parked		607,507	-3.5%	629,739	-1.1%	636,875
Parking Revenue per Enplanement	\$	8.83	1.7%	\$ 8.68	2.9%	\$ 8.43

### SUMMARY OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

The changes in net position over time may serve as a useful indicator of changes in the Authority's financial position. A summary of the Authority's change in net position at December 31 is set forth below:

	2013 2		2012	2011	
Operating revenues	\$	42,215,283	\$	42,700,462	\$ 43,994,349
Operating expenses		(31,661,110)		(30,797,973)	(32,672,751)
Revenues in excess of expenses					
before depreciation		10,554,173		11,902,489	11,321,598
Depreciation		(13,716,881)		(13,537,373)	(13,406,698)
Loss before non-operating income					
and expenses		(3,162,708)		(1,634,884)	(2,085,100)
Non-operating income and (expenses), net		(899,097)		(1,128,330)	(1,508,751)
Loss before capital contributions		(4,061,805)		(2,763,214)	(3,593,851)
Capital contributions, special and extraordinary items		4,009,502		3,405,014	7,063,708
Net position					
Increase (decrease) in net position		(52,303)		641,800	3,469,857
Total net position, beginning of year		196,680,841		196,039,041	192,569,184
Total net position, end of year	\$	196,628,538	\$	196,680,841	\$ 196,039,041

The Authority's operating revenues and expenses include the sales and cost of sales of fuel purchased and sold to general aviation customers through the FBO and also revenues for deicing activities. Average weekly jet fuel sales prices were \$5.60, \$5.89 and \$5.59 in 2011 to 2013, respectively. Gallons of jet fuel sold were 910,143, 870,095, and 840,570 in 2011 to 2013. The FBO provides fueling services for all commercial airlines at the airport. Some of the airlines provide their own aircraft deicing services. Accordingly, commercial aircraft deicing service revenue is sensitive to both demand for services and need for services based upon weather conditions. The total gallons of sprayed deicing services delivered in 2011 through 2013 were 70,970, 33,610 and 49,426 gallons. The table below summarizes FBO revenues, expenses and net revenues:

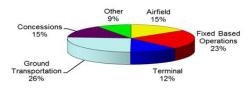
	2013	2012	2011
FBO revenues	\$ 9,641,415	\$ 9,732,965	\$ 10,816,078
FBO expenses	9,242,038	9,102,193	9,648,516
FBO net revenues	\$ 399,377	\$ 630,772	\$ 1,167,562

### **OPERATING REVENUES AND NON-OPERATING INCOME HIGHLIGHTS**

Total revenues for 2013 were \$0.6 million or 1.3% less than 2012 and \$2.7 million or 5.3% less than 2011. The change in total operating and non-operating revenues between 2011 and 2013 was the result of a variety of factors. Revenues for the Airfield, Terminal, and Fixed Base of Operations (FBO) are sensitive to the costs of maintaining these facilities or providing fuel in the case of the FBO. Under the signatory airline use and lease agreement, the airfield is a "residual cost center" requiring signatory airlines to pay the residual cost after all airfield and certain non-airfield revenues allocable to the airfield have been applied which include all interest income and PFCs applicable to airfield related debt service. Accordingly airfield revenues are sensitive to airfield cost, interest earnings, PFC revenues applied to airfield debt service, and the amount of airfield debt service. The terminal revenue is sensitive to the amount of rented space and terminal operating costs used to determine the annual rental rate. FBO revenues are sensitive to the price of purchased fuel and the volume of fuel sold. Ground transportation revenue is sensitive to airline passenger activity. Concession and Other revenue are based upon passenger and other activity but are generally reinforced with minimum annual revenue guarantees and property leases.

Airfield revenues are sensitive to airfield operating cost because the revenue center is a residual cost center. Variations in airfield revenue from year to year reflect variations in cost which are impacted by variations in the cost of snow removal and maintenance required based upon conditions that change from year to year. The signatory landing fee rate is also sensitive the volume of landed weight in any given year and its allocation to signatory airlines and other aircraft. The volume of landed total volume of landed weight in 2011 through 2013 was 1,647,680 thousand lbs, 1,609,630 and 1,569,162 respectively. The volume of signatory landed weight in 2011 through 2013 was 1,382,055 thousand lbs, 1,557,846, and 1,480,789. The signatory landing fee was \$2.61, \$2.92 and \$2.92 per thousand pounds in 2011 through 2013, respectively. The terminal revenue has declined from 2011 due to a reduction in the rate per square foot charged to the Airlines. The signatory airline terminal rental rate was \$69.55, \$68.46 and \$66.56 per square foot in 2011 through 2013. Grant income has declined since 2011 as the result of reduced spending under a \$6.7 million American Recovery and Reinvestment Act (ARRA) grant used to fund the relocation of a local community water tower which is being reported as a flow through grant.

### Allocation of 2013 Operating Revenues by Category

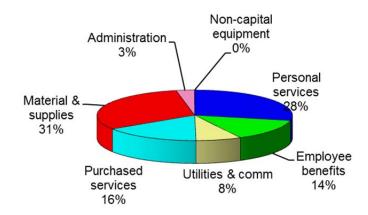


	 2013	2012	2011
Operating Revenues			
Airfield	\$ 6,382,280	\$ 6,517,132	\$ 6,620,031
Fixed Based Operations	9,641,415	9,732,965	10,816,078
Terminal	5,146,616	5,220,736	5,549,272
Ground Transportation	10,998,265	11,035,611	10,737,419
Concessions	6,390,371	6,490,578	6,531,954
Other	3,656,336	3,703,440	3,739,595
Non-Operating Income			
Passenger Facility Charges	4,693,348	4,843,563	4,832,209
Grant Income	366,420	344,845	1,112,504
Improvement Charges	368,400	368,400	368,400
Interest Income	 84,959	94,418	102,137
Total	\$ 47,728,410	\$ 48,351,688	\$ 50,409,599
Percentage of Increase/(Decrease)	-1.3%	-4.1%	0.8%

### **OPERATING EXPENSES AND NON-OPERATING EXPENSES HIGHLIGHTS**

Total 2013 expenses increased \$0.7 million or 1.3% as compared to 2012. However, operating expenses decreased \$2.9 million or 5.3% from 2011. The increase in 2013 was due to higher utility costs, employee benefits and maintenance expenses.

### Allocation of 2013 Operating Expenses by Category



	 2013	2012	2011
Operating Expenses			
Personal services	\$ 8,995,707	\$ 8,770,501	\$ 8,637,469
Employee benefits	4,390,243	4,088,327	3,971,189
Utilities & communications	2,378,426	2,093,566	2,709,645
Purchased services	5,084,864	5,172,696	5,434,072
Material & supplies	9,844,397	9,528,594	10,727,433
Administration	954,677	1,062,191	979,015
Non-capital equipment	12,800	82,101	213,928
Depreciation	13,716,881	13,537,373	13,406,698
Non-Operating Expenses			
Grant Expense	-	-	683,300
Interest	6,255,548	6,615,097	6,971,497
Amortization of Bond insurance premiums	 156,676	164,459	269,204
Total	\$ 51,790,219	\$ 51,114,905	\$ 54,003,450
Percentage of Increase/(Decrease)	1.3%	-5.3%	2.7%

### FINANCIAL POSITION SUMMARY

The Statements of Net Position depict the Authority's financial position as of one point in time – December 31 – and reflects the residual difference between all assets, deferred outflows of resources, liabilities and deferred inflows of resources of the Authority. Net position represents the residual interest in the Authority's assets after deducting liabilities. The Authority's net position was \$196.6 million at December 31, 2013, a \$52,000 decrease from December 31, 2012.

A condensed summary of the Authority's total net position at December 31 is set forth below:

	2013	2012	2011
ASSETS			_
Capital assets	\$ 267,412,981	\$ 273,858,660	\$ 281,501,522
Other assets	43,021,590	44,312,257	41,553,528
Total Assets	310,434,571	318,170,917	323,055,050
DEFERRED OUTFLOWS OF RESOURCES	10,252,794	12,268,383	14,454,831
LIABILITIES			
Current (payable from unrestricted assets)	4,910,044	5,226,545	4,709,895
Current (payable from restricted assets)	9,120,395	10,574,789	9,463,507
Noncurrent liabilities	108,880,722	117,147,207	126,555,426
Total Liabilities	122,911,161	132,948,541	140,728,828
DEFERRED INFLOWS OF RESOURCES	1,147,666	809,918	742,012
NET POSITION			
Net investment in capital assets	165,997,945	166,644,993	167,205,678
Restricted	17,049,812	17,048,088	16,487,232
Unrestricted	13,580,781	12,987,760	12,346,131
Net Position	\$ 196,628,538	\$ 196,680,841	\$ 196,039,041

Net position is comprised of three components as follows:

Investment in capital assets (e.g., land, buildings, improvements, and equipment), less the related indebtedness outstanding used to acquire those capital assets, represents the largest portion of the Authority's net position (84.4% at December 31, 2013). The Authority uses these capital assets to provide services to the airlines, passengers and to service providers and users located on Airport; consequently, these assets are not available for future spending. Although the Authority's investment in capital assets is net of related debt, the resources required to repay this debt annually are paid from operations, since it is unlikely that the capital assets will be liquidated to pay liabilities. During 2012 the Authority recorded a net book value write off of \$980 thousand recorded as a *Special Item* reflecting the transfer of certain MASLR equipment to the FAA.

Restricted net position (8.7% at December 31, 2013), principally representing bond reserves and PFC funds, are restricted as to use pursuant to bond resolutions and Federal regulations. The restricted component of net position consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets.

*Unrestricted net position* totaling \$13.6 million (6.9% at December 31, 2013) are available to meet any of the Authority's ongoing obligations. The unrestricted component of net position is the net amount of the assets, deferred outflows of resources, liabilities and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted component of net position.

#### **AIRLINE SIGNATORY RATES AND CHARGES**

The Authority and airlines entered into a Use and Lease Agreement ("Agreement") effective January 1, 2006 for five years, with an option for a five-year renewal, which establishes how the airlines that signed the Agreement will be assessed annual rates and charges for their use of the Airport. In the Agreement, signatory airlines have the option to designate some or all of their affiliate carriers as signatory airlines. This entitles the affiliates to signatory rates and charges for use of the Airport. As of December 31, 2013, signatories in the Agreement include five commercial, ten affiliate carriers and two cargo airlines.

The Agreement with the signatory airlines is based on a hybrid rates and charges methodology. A residual cost methodology is used for the airfield and a commercial rental rate methodology for the terminal. The apron charge is based on a 10% allocation of total airfield costs and loading bridge rental rates is based on total actual operating costs for all the loading bridges. The resulting funds remaining each year are split fifty/fifty between the Authority and the signatory airlines. Each year the Authority prepares and issues an actual airline rates and charges analysis report in accordance with the Agreement and financial statements prepared in accordance with GAAP as audited by independent public accountants as of December 31. The Authority has the ability under the Agreement to adjust airline rates and charges at any time throughout the year to ensure adherence to all financial covenants in its bond resolutions, namely "Extraordinary Coverage Protection", if necessary. The Authority can also impose a "Capital Charge Coverage" equal to 25% of its required debt service. Capital Charge Coverage provides for revenues less expenses, to be not less than one-hundred twenty-five percent (125%) of annual debt service. The Authority exercised the "Capital Charge" provision in 2009 to meet the debt service coverage requirement, but has never imposed the "Extraordinary Coverage Protection" provision. The final rates and charges, after all year-end settlement adjustments and the revenue sharing allocations in accordance with the definitions and formulas contained in the Agreement with the signatory airlines are as follows:

	 2013	2012	2011
Landing Fees (per 1,000 lbs. MGLW)	\$ 2.92	\$ 2.92	\$ 2.61
Landing Fee Surcharge (per 1,000 lbs. MGLW)	\$ -	\$ 0.12	\$ 0.11
Terminal Rental Rate (per square foot)	\$ 66.56	\$ 68.46	\$ 69.55
Apron Fees (per square foot)	\$ 1.58	\$ 1.78	\$ 1.75
Loading Bridge (annual rate)	\$ 31,445	\$ 35,220	\$ 33,422
Airline Cost per Enplanement	\$ 7.60	\$ 7.64	\$ 7.92
Revenue Sharing Credit	\$ 1,427,220	\$ 1,482,434	\$ 998,688

#### **CASH MANAGEMENT POLICIES AND CASH FLOW ACTIVITIES**

All cash receipts are initially deposited daily into collateralized or insured bank accounts. After initial deposit of receipts, all funds are transferred to various segregated bank accounts comprising the various funds defined in the Authority's Master Bond Resolution. Most of the bank accounts are interest-bearing accounts. The Authority's temporarily idle cash is maintained in collateralized or insured bank accounts consistent with the Authority's liquidity, available short-term investment opportunities, and desired level of risk. The Authority's maintains some debt service reserves in United States Treasury obligations. All deposits and investments are in compliance with the laws of the State and the Cash Management and Investment Policy adopted by the Authority. Additional information about cash and investments can found under "Note 3 – Cash, Cash Equivalents and Investments" in the Notes to the Financial Statements.

Cash equivalents represent cash-on-hand, bank deposits and liquid investments with a maturity of three months or less. The following shows a summary of the major sources and uses of cash and cash equivalents for 2013, 2012 and 2011:

Cash flows from (used):	
Operating activities \$ 10,756,900 \$ 12,335,452 \$ 11	1,235,210
Noncapital financing activities 366,420 344,845	429,204
Investing activities 94,349 102,888	113,139
Capital and related financing activities (11,966,930) (11,473,298) (12	2,045,463)
Net increases/(decreases) in cash	
and cash equivalents (749,261) 1,309,887	(267,910)
Cash and cash equivalents:	
Beginning of period <u>38,140,300</u> 36,830,413 37	7,098,323
End of period \$ 37,391,039 \$ 38,140,300 \$ 36	6,830,413

The Authority's available cash and cash equivalents decreased in 2013 by \$749,261 primarily due to the positive flow of funds from operating activities offset by capital construction and debt service funds net of capital funds and PFCs received. Cash and cash equivalents are composed of:

	 2013	2012	2011
Funds available for unrestricted operations	\$ 14,704,149	\$ 13,910,109	\$ 12,840,930
Restricted for:			
Capital projects	4,879,518	6,795,387	6,937,129
PFCs available for debt service payments	4,730,147	4,692,973	4,351,224
Revenue bond reserves	11,734,115	11,736,469	11,763,714
Other restrictions	 1,343,110	1,005,362	937,416
Total	\$ 37,391,039	\$ 38,140,300	\$ 36,830,413

#### **CAPITAL ACTIVITIES**

The enabling legislation creating the Authority set forth that every five years the Authority must submit to the County legislature for approval a capital plan for the subsequent five year period. The plan for 2010 – 2014 was approved by the County December 7, 2009. The plan provides for total spending of up to \$139.3 million over five years of which \$82.3 million is eligible for 97.5% grant funding. Much of the remainder is contingent upon economic development opportunities materializing, which there can be no assurance of, and the projects are therefore deferred. The plan does not represent a firm commitment of the Authority. The Authority has included every known possible project that could conceivably occur during the five year period for disclosure purposes. As of this date, the Authority has no plans to issue additional debt and there is no assurance that future Federal or State grant funds will be awarded to the Authority. At December 31, 2013, the Authority has \$8.7 million outstanding capital commitments. Approved Projects requiring additional financing in the plan are very likely to be deferred.

The following is a summary of the approved 2010 – 2014 capital plan including the activity through December 31, 2013.

	Total 2010-	Total 2010-		
	2014 Plan	2	013 Activity	
Approved Projects				
Airfield	\$ 51,050,000	\$	18,571,513	
Terminal	14,000,000		4,905,475	
Landside	64,250,000		4,527,561	
Major Equipment	10,000,000		4,964,340	
Total	\$139,300,000	\$	32,968,889	
Projected Funding Sources				
Federal Funds	\$ 81,050,000	\$	22,104,384	
State Funds	1,900,000		983,169	
Debt Issuances	42,000,000		-	
Authority Funds	14,350,000		9,881,336	
Total	\$139,300,000	\$	32,968,889	

Additional information about capital assets can be found under "Note 7 – Capital Assets" in the Notes to the Financial Statements.

#### LONG-TERM DEBT ADMINISTRATION

The Authority issued Airport Revenue Bonds to provide funds for the acquisition and construction of major capital facilities. Airport Revenue Bonds are direct obligations and are pledges by the full faith and credit of the Authority. Certain outstanding bonds may be redeemed prior to their normal maturity dates in accordance with the terms of the related bond indentures. The Authority has never defaulted on any principal or interest payments.

The Authority's limit for Debt Obligations was increased from \$175 million to \$285 million during 2004 by State legislation enacted (Chapter 500), amending the Albany County Airport Authority Act, Title 32 of Article 8, of the New York State Public Authorities Law. The total Authority principal debt outstanding at December 31, 2013 for General Airport Revenue Bonds (GARB) is \$133,070,000 compared to \$121,165,000 at

December 31, 2012, not including the County of Albany General Obligation (GO) Bonds which the Authority is obligated to reimburse for various airport projects financed by the County before the Authority was created, that are not covered by the debt limitation. Specific details on all the outstanding debt issues are in Note 8 to the financial statements of this report. The aggregate par amount of bonds issued by the Authority and bond related debt owed to the County of Albany outstanding as of December 31, 2012 and 2013 is summarized in the following table:

	Original Par		C	Outstanding		Outstanding
	A	mount Issue	at 12-31-12		а	at 12-31-13
Authority Revenue Bonds/Debt Obligations						
1999 NYS EFC	\$	7,895,303	\$	3,145,000	\$	2,755,000
2003 GARB Series A		8,885,000		4,285,000		3,700,000
2004 NYS EFC		388,316		70,000		-
2006 GARB Series A & B		14,230,000		11,270,000		10,695,000
2006 GARB Series C		6,330,000		5,655,000		5,505,000
2010 Refunding Series A & B		109,855,000		96,740,000		90,415,000
Total Authority Debt Obligations	\$	147,583,619	\$	121,165,000	\$	113,070,000
County of Albany General Obligation (GO) bonds		21,100,121		584,256		81,182
Total Bonds and Debt Obligations	\$	168,683,740	\$	121,749,256	\$	113,151,182

The table above includes provides a comparison of the current amounts of bonds and debt outstanding to the original amounts issued for project financing and reveals the aggregate amount of bonds and debt obligations outstanding declined by \$8.6 million during 2013. In the table above the bonds and debt obligation are presented on a stated par amount basis. Under generally accepted accounting principles certain items associated with the debts above are deferred and amortized into future periods by subtracting or adding the deferred items to the stated par amounts outstanding and expensing those deferred items in future periods as the debt matures using a systematic and rational method that conforms with generally accepted accounting described in Note 2 and Note 8 to the Financial Statements. The reported amount of bonds issued by the Authority and bond related debt owed to the County of Albany that was outstanding as of December 31, 2012, additions and/or deletions during 2013, and the balances reported at December 31, 2013 with adjustments to the reported value required by generally accepted accounting principles is summarized in the following table:

	Οι	utstanding			(	Outstanding
	at	12-31-12	Additions	Deletions		at 12-31-12
Authority Revenue Bonds/Debt Obligations						
Bonds Payable						
1999 NYS EFC	\$	3,145,000	\$ -	\$ (390,000)	\$	2,755,000
2003 GARB Series A		4,285,000	-	(585,000)		3,700,000
2004 NYS EFC		70,000	-	(70,000)		-
2006 GARB Series A & B	•	11,270,000	-	(575,000)		10,695,000
2006 GARB Series C		5,655,000	-	(150,000)		5,505,000
2010 Series A Refunding	(	94,185,000	-	(5,505,000)		88,680,000
2010 Series B Refunding		2,555,000	-	(820,000)		1,735,000
Total Bonds Payable	12	21,165,000	-	(8,095,000)		113,070,000
Deferred Loss on Refunding	(*	11,256,539)	-	1,886,698		(9,369,841)
Unamortized Premiums/Discounts (net)		4,500,194	-	(836,464)		3,663,730
Net Bonds Payable	11	14,408,655	-	(7,044,766)		107,363,889
Obligation for County of Albany Bonds (net)		584,256	-	(503,074)		81,182
Total Long-term Indebtedness	\$ 11	14,992,911	\$ _	\$ (7,547,840)	\$	107,445,071

At December 31, 2013 the Authority maintained debt service reserve funds in the amount of \$11.7 million and Passenger Facility Charge Funds in the amount of \$4.7 million, both of which are restricted to repayment of debt. Thus, the Authority's direct obligations outstanding, net of funds restricted for the repayment of debt, was \$97.0 million in aggregate par amount of bonds outstanding. Additional information about the long-term Indebtedness can found under "Note 8 – Long-Term Indebtedness" in the Notes to the Financial Statements.

#### PASSENGER FACILITY CHARGE (PFC)

The Authority initially received approval from the FAA to impose a PFC of \$3.00 per enplaned passenger beginning March 1, 1994, not to exceed \$40,726,364, principally to finance the Terminal Improvement Program. During 1996, the Authority requested and received approval to increase the amount of PFCs to \$116,888,308 to be collected through the year 2022. Effective September 1, 2009, the Authority implemented an approved change in the PFC collection from \$3.00 per passenger to \$4.50 per passenger, with a current estimated collection period through 2020. Through December 31, 2013, the Authority has collected PFCs, including interest earnings thereon, totaling \$77,883,886, or 66.6% of the total authorized. Passengers pay PFCs on the first two and last two portions of any trip. No PFCs are collected from non-revenue passengers such as a passenger using a frequent flier award ticket. The Authority calculates that it is collecting PFCs on approximately 91.0% of its enplanements. Under the master bond resolution, the Authority calculates the bonded debt service coverage ratio based upon the ratio of net revenues, excluding PFCs, after payment of operating expenses, to debt service to be funded net of PFCs applied to debt service. For 2013 the bonded debt service coverage ratio was 1.26 compared to 1.33 in 2012 and 2011. Additional information about PFC activity can found under "Note 2 – Summary of Significant Accounting Policies" in the Notes to the Financial Statements.

#### **CREDIT RATINGS AND BOND INSURANCE**

The ratings on the Authority's General Airport Revenue Bonds outstanding are enhanced by municipal bond insurance. Bond insurance policies in effect were issued by Assured Guaranty Municipal Corporation (AGMC). The table below presents the enhanced and underlying ratings on each of the Authority's outstanding bonds.

	Moody's/Fitch/S&P	Moody's/Fitch/S&P
<b>Bond Insurer</b>	<b>Enhanced Rating</b>	<b>Underlying Rating</b>
AGMC	A2/NR/AA	A3/A-/BBB+
AGMC	A2/NR/AA	A3/A-/BBB+
AGMC	A2/NR/NR	A3/A-/NR
AGMC	A2/NR/AA	A3/A-/BBB+
AGMC	A2/NR/AA	A3/A-/BBB+
AGMC	A2/NR/AA	A3/A-/BBB+
	AGMC AGMC AGMC AGMC AGMC	AGMC A2/NR/AA AGMC A2/NR/AA AGMC A2/NR/NR AGMC A2/NR/NR AGMC A2/NR/AA AGMC A2/NR/AA AGMC A2/NR/AA

<sup>\*</sup> Not all maturities within a Series are insured.

NR = Not Rated

Fitch Ratings has withdrawn its insured rating of all bonds insured by AGMC effective February 25, 2010. Moody's lowered their rating of AGMC from "A3" to "A2" on January 17, 2013. Standard and Poor's upgraded their enhanced rating of AGMC from "AA-" to "AA" on March 18, 2014. The Authority's underlying credit ratings remained unchanged during 2013 and are: Moody's Investors Service "A2", Fitch Ratings "A-" and Standard and Poor's "BBB+".

#### **RESERVES**

Under the Authority's master bond resolution adopted in 1997, it is required to maintain an operating reserve equal to two months operating expenses. At December 31, 2013 the reserve requirement was \$5.3 million and for which the Authority had \$7.9 million on hand. The Authority also had \$5.7 million in its airport Development Fund which can be used to restore a deficiency in any other fund and it had a repair and replacement reserve fund of \$500,000. Also provided for in the bond resolution for each bond issue, the Authority maintains debt service reserve funds. As of December 31, 2013 the debt service reserve funds totaled \$11.7 million.

#### FINANCIAL STATEMENTS

The Authority's financial statements are prepared on an accrual basis of accounting in accordance with generally accepted accounting principles promulgated by the Governmental Accounting Standards Board (GASB). The Authority operates as a single enterprise fund with revenues recognized when earned, not when received. Expenses are recognized when incurred, not when they are paid. Capital assets are capitalized and (except land) are depreciated over their estimated useful lives. Certain funds are reported as restricted based upon constraints placed on their use by contributors, grantors and debt covenants. See the Notes to the Financial Statements for a summary of the Authority's significant accounting policies.

#### REQUEST FOR INFORMATION

This Comprehensive Annual Financial Report is designed to provide detailed information on the Authority's operations and to the Authority's Board, management, investors, creditors, customers and all others with an interest in the Authority's financial affairs and to demonstrate the Authority's accountability for the assets it controls and the funds it receives and expends. Questions concerning any of the information provided in this report or any request for additional information should be addressed to the Chief Financial Officer by e-mail: <a href="mailto:boreilly@albanyairport.com">boreilly@albanyairport.com</a> or in writing to, Albany County Airport Authority, Administration Building, Suite 204, Albany, NY 12211-1057.

Respectfully submitted,

William J. O'Reilly, CPA

William J. OReilly

Chief Financial Officer

## Albany County Airport Authority Statements of Net Position As of December 31, 2013 and December 31, 2012

	December 31, 2013	December 31, 2012		
<u>ASSETS</u>				
CURRENT ASSETS				
Unrestricted Assets:				
Cash and cash equivalents	\$ 14,704,149	\$ 13,910,109		
Accounts receivable - net	2,270,938	2,367,114		
Due from Albany County	224,350	268,537		
Prepaid expenses	727,043	695,347		
Total Unrestricted Assets	17,926,480	17,241,107		
Restricted Assets:				
Capital Funds:				
Cash and cash equivalents	4,879,518	6,795,387		
Grant funds receivable	1,323,368	1,725,219		
Passenger Facility Charge Funds:				
Cash and cash equivalents	4,730,147	4,692,973		
Passenger Facility Charges receivable	322,491	366,321		
Revenue Bond Funds:				
Cash and cash equivalents	11,734,115	11,736,469		
Investments	277,389	277,389		
Accrued interest receivable	1,809	1,906		
ANCLUC Funds:				
Cash and cash equivalents	196,383	195,893		
Concession Improvement Funds:				
Cash and cash equivalents	1,146,727	809,469		
Total Restricted Assets	24,611,947	26,601,026		
Total Current Assets	42,538,427	43,842,133		
NON-CURRENT ASSETS				
Net Assets held in trust for OPEB	147,010	118,536		
Prepaid expenses	336,153	351,588		
Capital Assets:				
Land and easements	47,813,862	47,663,692		
Buildings, improvements and equipment,				
net of depreciation	216,288,116	224,033,645		
Construction in progress	3,311,003	2,161,323		
Total Capital Assets	267,412,981	273,858,660		
Total Non-Current Assets	267,896,144	274,328,784		
Total Assets	310,434,571	318,170,917		
DEFERRED OUTFLOWS OF RESOURCES				
Deferred Refunding	9,369,841	11,256,539		
Deferred Bond Insurance Premiums	882,953	1,011,844		
Total Deferred Outflows of Resources	10,252,794	12,268,383		

# Albany County Airport Authority Statements of Net Position As of December 31, 2013 and December 31, 2012

	December 31, 2013	December 31, 2012
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Payable from Unrestriced Assets:		
Accounts payable	\$ 1,059,031	\$ 583,065
Accrued expenses	3,769,831	4,138,698
Accrued interest payable	-	1,708
Current maturities of long - term debt	81,182	503,074
Total Payable from Unrestricted Assets	4,910,044	5,226,545
Payable from Restricted Assets:		
Construction contracts payable	741,804	1,312,785
Construction contract retainages	146,008	108,126
Accrued interest payable	211,583	222,414
Current maturities of long - term debt	8,021,000	8,931,464
Total Payable From Restricted Assets	9,120,395	10,574,789
Total Current Liabilities	14,030,439	15,801,334
NON CURRENT LIABILITIES		
NON -CURRENT LIABILITIES	407.000	000 005
Accrued interest payable	167,992	332,295
Bonds and other debt obligations	108,712,730	116,814,912
Total Non-Current Liabilities	108,880,722	117,147,207
Total Liabilities	122,911,161	132,948,541
DEFERRED INFLOWS OF RESOURCES		
Deferred ANCLUC funds	939	449
Deferred Concession Improvement funds	1,146,727	809,469
Total Deferred Inflows of Resources	1,147,666	809,918
Total Deferred filliows of Nesources	1, 147,000	009,910
NET POSITION		
Net investment in capital assets	165,997,945	166,644,993
Restricted:		
Bond reserve funds	11,801,730	11,793,350
Passenger facility charge funds	5,052,638	5,059,294
Other restricted funds	195,444	195,444
Total Restricted:	17,049,812	17,048,088
. otal restricted.	11,040,012	11,040,000
Unrestricted	13,580,781	12,987,760
Net Position	196,628,538	196,680,841

#### Albany County Airport Authority Statements of Revenues, Expenses and Changes in Net Position For the Years Ended December 31, 2013 and December 31, 2012

	December 31, 2013	December 31, 2012
Operating Revenues		
Airfield	\$ 6,382,280	\$ 6,517,132
Fixed Based Operations	9,641,415	9,732,965
Terminal	5,146,616	5,220,736
Concessions	6,390,371	6,490,578
Ground transportation	10,998,265	11,035,611
Other revenue	3,656,336	3,703,440
Total Operating Revenues	42,215,283	42,700,462
Operating Expenses		
Airfield	2,520,265	2,432,013
Fixed Based Operations	8,530,196	8,450,362
Terminal	4,672,717	4,477,236
Loading bridges	231,420	266,490
Landside	4,203,471	3,930,352
Public safety	3,231,206	3,248,540
Aircraft Rescue and Fire Fighting	1,698,914	1,537,904
Vehicle maintenance	1,231,353	1,104,775
Administration	5,341,568	5,350,301
Total Operating Expenses	31,661,110	30,797,973
rotal operating Expenses	01,001,110	00,707,070
Revenues in excess of expenses before depreciation	10,554,173	11,902,489
Depreciation	13,716,881	13,537,373
Loss Before Non-Operating Income and Expenses	(3,162,708)	(1,634,884)
Non-Operating Income and (Expenses)		
Passenger Facility Charges	4,693,348	4,843,563
Grant income	366,420	344,845
Improvement charges	368,400	368,400
Interest income	84,959	94,418
Interest expense	(6,255,548)	(6,615,097)
Amortization of bond insurance premiums	(156,676)	(164,459)
Total Non-Operating Income and (Expenses)	(899,097)	(1,128,330)
Loss before Capital Contributions	(4,061,805)	(2,763,214)
·	, , ,	
Capital Contributions and Special Item		
Capital Contributions	4,009,502	4,385,124
Special Item - conveyance of MALSR equipment to FAA	<u> </u>	(980,110)
Total Capital Contributions and Special Item	4,009,502	3,405,014
Net Position		
Increase (Decrease) in Net Position	(52,303)	641,800
Net Position, beginning of period	196,680,841	196,039,041
Net Position, end of period	\$ 196,628,538	\$ 196,680,841
•	. , -	

## Albany County Airport Authority Statements of Cash Flows For the Years Ended December 31, 2013 and December 31, 2012

Ocale Flavor France Ocalestica Autivities	December 31, 2013		Dec	ember 31, 2012
Cash Flows From Operating Activities  Cash received from providing services	\$	42,311,459	\$	42,253,033
Cash paid to suppliers	φ	(30,404,614)	φ	(28,813,561)
Cash paid to suppliers  Cash paid to employees		(1,149,945)		(1,104,020)
Net Cash Provided By Operating Activities		10,756,900		12,335,452
Net Casil Florided by Operating Activities		10,730,900		12,333,432
Cash Flows From Noncapital Financing Activities				
Grant income		366,420		344,845
Net Cash Provided By Noncapital Financing Activities		366,420		344,845
Cash Flows From Investing Activities				
Interest received		85,056		94,418
Interest on passenger facility charges		9,293		8,470
Net Cash Provided by Investing Activities		94,349		102,888
		_		
Cash Flows From Capital and Related Financing Activities		(= 004 000)		(= 0= 1 0 10)
Purchase of property and equipment		(7,804,302)		(5,954,942)
Principal payments made on bonds and notes payable		(8,598,074)		(8,736,422)
Interest paid		(5,409,940)		(5,502,063)
ANCLUC funds		490		449
Concession Improvement funds		337,258		67,457
Improvement charges		368,400		368,400
Contributed capital		4,411,353		3,488,992
Passenger facility charges		4,727,885		4,794,831
Net Cash Used By Capital and Related Financing Activities		(11,966,930)		(11,473,298)
Net Increase (decrease) in cash and cash equivalents		(749,261)		1,309,887
Cash and cash equivalents, beginning of year		38,140,300		36,830,413
Cash and cash equivalents, end of year	\$	37,391,039	\$	38,140,300
Reconciliation of Operating Income to Net Cash Provided By Operating Ac			_	
Loss before non-operating income and expenses	\$	(3,162,708)	\$	(1,634,884)
Adjustments to reconcile loss from operations to net cash				
provided by operating activities:		10.710.001		40 507 070
Depreciation		13,716,881		13,537,373
(Increase) decrease in assets:		00.470		(447.400)
Accounts receivable		96,176		(447,429)
Due from County of Albany		44,187		(268,537)
Net Assets held in trust for OPEB		(28,474)		(99,814)
Prepaid expenses Increase (decrease) in liabilities:		(16,261)		303,332
Due to County of Albany		-		(266,359)
Accounts payable and accrued expenses		107,099		1,211,770
Net Cash Provided By Operating Activities	\$	10,756,900	\$	12,335,452
	<u> </u>	. 5, . 55, 555		,555,152

#### Albany County Airport Authority OPEB Trust Statements of Fiduciary Fund Net Position As of December 31, 2013 and December 31, 2012

	December 31, 2013	December 31, 2012		
ASSETS  Cash and cash equivalents  Total Assets	\$ 1,595,499 1,595,499	\$ 1,462,710 1,462,710		
DEFERRED OUTFLOWS OF RESOURCES  Total Deferred Outflows of Resources				
<u>LIABILITIES</u> Total Liabilities				
DEFERRED INFLOWS OF RESOURCES  Total Deferred Inflows of Resources	<u> </u>			
NET POSITION  Net Position - Restricted for OPEB	\$ 1,595,499	\$ 1,462,710		

#### Albany County Airport Authority OPEB Trust Statements of Changes in Fiduciary Fund Net Position For the Years Ended December 31, 2013 and December 31, 2012

	December 31, 2013	December 31, 2012
Additions to Net Position Attributed to:		
Contributions		
Employer	\$ 130,591	\$ 252,454
Interest Income	2,198	3,067
Total Additions	132,789	255,521
Deductions from Net Position Attributed to: Retirement benefits Administrative expenses Total Deductions	- - -	- - -
Increase in Net Position	132,789	255,521
Net Position - Restricted for OPEB, Beginning of Year	1,462,710	1,207,189
Net Position - Restricted for OPEB, End of Year	\$ 1,595,499	\$ 1,462,710

### Albany County Airport Authority Notes to Financial Statements

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#### ALBANY COUNTY AIRPORT AUTHORITY

#### Notes to Financial Statements

December 31, 2013 and December 31, 2012

#### **NOTE 1 - Organization and Reporting Entity**

#### Organization:

The Albany County Airport Authority (Authority), a body corporate and politic, constituting a public benefit corporation, was established by the State of New York (State) August 4, 1993, pursuant to the provisions of Chapter 686 of the Laws of 1993 as set forth in Title 32 of the State's Public Authorities Law. As a public benefit corporation, the Authority is independent, distinct from, and not an agent of the State or any other of the State's political subdivisions, including the County of Albany (County).

The Authority consists of seven members, four appointed by the majority leader of the County Legislature and three by the County Executive, who jointly designate one of the seven members as chairperson, and all with approval of the County Legislature. The Authority members serve for a term of four years or until their successor is appointed, except that any person appointed to fill a vacancy will be appointed to serve only the unexpired term. Members of the Authority are eligible for reappointment.

On March 15, 1994, the Authority and the County entered into an Interim Agreement, whereby the County granted, and the Authority accepted, sole possession, use, occupancy and management of the Albany International Airport (Airport), including all rights, interest, powers, privileges and other benefits in each and every contract relating to the maintenance, operation, leasing, management or construction of the Airport, and all other rights, privileges or entitlement necessary to continue to use, operate and develop the Airport.

The Authority and the County entered into a permanent Airport Lease Agreement, dated December 5, 1995, which upon its approval by the Federal Aviation Administration (FAA) became effective on May 16, 1996 for a term of forty (40) years, whereby the Authority has the exclusive right to operate, maintain and improve the Airport and do anything else permitted by law, subject only to the restrictions and conditions stated in such Airport Lease Agreement and in accordance with applicable Federal, State and local laws.

Pursuant to the State enabling Legislation, the Authority may not undertake any capital project (see Note 15), other than the redevelopment project described in the enabling legislation, known as the Terminal Improvement Program, unless the project has first been approved by the County as part of a five-year Capital Improvement Program. For these purposes, the term "capital project" is defined as the construction, reconstruction or acquisition of airport or aviation facilities.

Prior to March 15, 1994, the Airport operated as a fund of the County. As of March 15, 1994 the County transferred the use of all assets and substantially all liabilities of the County's Airport Enterprise Fund to the Authority. These assets and liabilities were recorded by the Authority at a Net Asset value equal to \$46,824,500.

The Authority is not subject to Federal, State or local income, property or sales taxes, except for property taxes due on properties acquired by the Authority until they are removed from the tax rolls as of the next assessment date. However, the Authority may agree to make certain payments in lieu of taxes for real property owned or used by the Authority for purposes other than public aviation purposes and under other limited circumstances.

The Authority has contracted with AFCO AvPorts Management LLC, (d/b/a Avports), to manage the daily operations of the airport under a three year term expiring December 31, 2015. The Authority has also contracted with REW Investments, Inc., (d/b/a Million Air), to manage the fixed based operations of the airport under a five year term expiring August 31, 2016. Both agreements are renewable with the approval of both parties.

#### Reporting Entity:

The Authority meets the criteria set forth in generally accepted accounting principles as promulgated by the Governmental Accounting Standards Board (GASB) for inclusion as a component unit within the County's basic financial statements based on the County's responsibility for the appointment of the Authority members, and their approval of capital programs and certain debt issuances. As such, the Authority is included in the County's basic financial statements. The accompanying financial statements present the financial position and the changes in net assets and cash flows of the Authority only. The Authority is not involved in any joint ventures.

The Authority has established a written, single employer, defined benefit plan to provide healthcare benefits to eligible former employees and/or their qualifying dependents. The Authority also established a legally separate trust known as the Albany County Airport Authority OPEB Trust to receive and manage contributions from the Authority to fund its obligations for retiree health care benefits under the written plan. The Albany County Airport Authority OPEB Trust is included in the Authority's financial statements as a separate Fiduciary Fund of the Authority under accounting principles promulgated by GASB.

#### **NOTE 2 - Summary of Significant Accounting Policies**

#### **Basis of Accounting:**

The accompanying financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) for state and local governments. GASB is the accepted standard-setting body for establishing governmental accounting and financial reporting principles for state and local governments in the United States of America.

The Authority's operations are presented as a single enterprise fund. Enterprise funds distinguish operating revenues and expenses from non-operating items in accordance with the flow of economic resources measurement focus and the accrual basis of accounting. All assets, liabilities, net assets, revenues, and expenses are accounted for through a single enterprise fund with revenues recorded when earned and expenses recorded at the time liabilities are incurred.

Revenues from airlines, FBO operations, concessions, property rentals, operating permits, and parking fees are reported as operating revenues. All expenses related to operating the Airport are reported as expenses. Passenger facility charges, noncapital grants, capital improvement charges, interest and investment income

are reported as non-operating income. Interest expense, financing costs and grant expenses are reported as non-operating expenses. Capital contributions, special and extraordinary items are reported separately after non-operating revenues and non-operating expenses.

#### Cash, Cash Equivalents and Investments:

The deposit and investment of Authority monies is governed by provisions in its enabling legislation and by a Cash Management and Investment Policy adopted by the Authority on September 13, 1994 and last amended December 7, 2009. Any bank or trust company with a full service office in the County is authorized for the deposit of monies up to the maximum amount of \$35 million for operating funds and \$35 million for capital funds.

Monies not needed for immediate expenditure may be invested in (1) United States Treasury obligations with maturities of seven years or less, (2) obligations backed by the United States Government full faith and credit, (3) New York State, New York State agency or New York State subdivisions (cities, towns, villages, counties) obligations with, (4) certificates of deposit fully collateralized from a bank or trust company in New York State, (5) notes, bonds, debentures, mortgages and other evidences of indebtedness of certain agencies sponsored by the United States government provided at the time of investment such agency or its obligations are rated and the agency receives, or its obligations receive, the highest rating of all independent rating agencies that rate such agency or its obligations, and (6) repurchase agreements using United States Treasury obligations with maturities of seven years or less. Investments are stated at fair value or amortized cost.

For purposes of the statement of cash flows, the Authority considers all highly liquid investments (including restricted assets) with an original maturity of three months or less when purchased to be cash equivalents. Cash equivalents, which are stated at cost, consist of certificates of deposit, and treasury notes. Investments are reported at fair value.

Note 3 sets forth information about the use of federal depository insurance (FDIC) and collateralization to insure the Authority's deposits.

#### Receivables:

Receivables are reported at their gross value when earned and are reduced by the estimated portion that is expected to be uncollectible. The allowance for uncollectible amounts is based on collection history, aviation industry trends and current information regarding the credit worthiness of the tenants and others doing business with the Authority. When continued collection activity results in receipt of amounts previously written off, revenue is recognized for the amount collected.

#### **Restricted Assets:**

Restricted assets consist of monies and other resources which are restricted legally as described below:

Capital Funds - These assets represent capital debt proceeds and grant funds that are restricted for designated capital projects and cannot be expended for any other item.

Passenger Facility Charges Funds - These assets represent Passenger Facility Charges (PFC) collections based on an approved FAA application to "Impose" such charges on enplaned passengers at the Airport. These funds are restricted for designated capital projects and any debt incurred to finance the construction of those projects. The Authority recognizes and reports as other income PFCs earned when all conditions have been met that entitles the Authority to retain the PFCs. PFCs received prior to this time are reported as restricted net assets.

Revenue Bond Funds - These assets represent Series 2003, 2006 and 2010 general airport revenue bond (GARB) proceeds and Series 1999 Environmental Facilities Corporation (EFC) bond proceeds held in Bond Reserve Accounts. Bond reserve accounts for the 2010 Series Bonds equal 125% of the average annual debt service due on bonds at the time of issuance. Bond Reserve Accounts on the 1999 Series Bonds through 2006 Series Bonds equal the maximum annual amount of principal and interest payments due on the bonds.

ANCLUC Funds - These assets represent Airport Noise Control and Land Use Compatibility (ANCLUC) program funds. These Airport funds were generated through the sale or rental of airport noise abatement properties acquired with Federal and State aid and interest earnings thereon. The use of such revenues is restricted to Airport Improvement Program eligible project costs contingent upon FAA concurrence.

Concession Improvement Funds - These assets represent 1% of gross revenues of all food and beverage and retail concessions held in escrow to potentially fund the planning, developing, construction, remodeling, renovating or replacing of any of the concessionaire's leased area during the term of the concession agreement. Use of the funds during the term of the lease is subject to the Authority's sole approval. Funds remaining at the end of a concession agreement are retained by the Authority.

#### **Capital Assets:**

Capital assets include land, improvements to land, easements, buildings, building improvements, vehicles, equipment and all other tangible assets that are used in operations and have useful lives extending beyond a single reporting period. Capital Assets assumed by the Authority on March 15, 1994 are carried at historical cost, net of accumulated depreciation. Acquisitions of new assets costing \$50,000 or more are recorded at cost.

Maintenance and repairs are expensed as incurred. When depreciable assets are disposed of, the related costs and accumulated depreciation are removed from the respective accounts and any gain or loss on disposition is credited or charged to an expense. Capital Assets are written off when fully depreciated unless clearly identified as still being in use. Capital Assets are written-down due to impairment if circumstances indicate a significant or unexpected decline in an assets service utility has occurred. Impaired Capital assets are written down using an approach that best reflects the decline in service utility. Assets to be disposed of and assets held for sale are reported at the lower of carrying value or fair value less costs to dispose of.

Depreciation of capital assets is computed using the straight-line method at various rates considered adequate to allocate costs over the estimated useful lives of such assets. The estimated lives by general classification are as follows:

	<u>Years</u>
Buildings and improvements	30
Vehicles, machinery and equipment	5-15

#### **Capitalization of Interest:**

Interest costs incurred that relate to the acquisition or construction of capital assets acquired with tax-exempt debt are capitalized. The amount of interest to be capitalized is calculated by offsetting interest expense incurred from the date of the borrowing until completion of the project, with interest earned on invested debt proceeds over the same period. Capitalized interest cost is prorated to completed projects based on the completion date of each project. No interest was capitalized in 2013 or 2012.

#### Bond Issue Costs, Original Issue Discount and Deferred Loss on Bond Refundings:

Bond insurance (an issuance cost) is deferred and amortized over the life of the respective issue on an effective interest method. Original issue discounts and deferred loss on refundings on long-term indebtedness are amortized using the effective interest method over the life of the debt to which it relates. Interest on capital appreciation debt is accreted using the effective interest method.

#### **Capital Contributions:**

Certain expenditures for airport capital assets are significantly funded through the Airport Improvement Program (AIP) of the Federal Aviation Administration (FAA), with certain matching funds provided by the State and the Authority, or from various State allocations or grant programs. Capital funding provided under government grants is considered earned as the related allowable expenditures are incurred.

Grants for capital asset acquisition, facility development and rehabilitation and eligible long-term planning studies are reported in the *Statements of Revenues, Expenses and Changes in Net Assets*, after other income and expenses, as capital contributions.

#### **Revenue Recognition:**

Airfield Landing Fee Charges - Landing fees are principally generated from scheduled airlines, cargo carriers and non-scheduled commercial aviation and are based on the gross landed weight of the aircraft. The estimated landing fee structure is determined annually pursuant to an agreement between the Authority and the signatory airlines based on the adopted operating budget of the Authority and is adjusted at year end for the actual landed weight of all aircraft. Landing fees are recognized as revenue when the related facilities are utilized.

FBO, Terminal Rents, Concessions and Ground Transportation - FBO revenues are generated from commercial and general aviation users, rental and concession fees are generated from airlines, parking lots, food and beverage, retail, rental cars, advertising and other commercial tenants. Leases are for terms from one to ten years and generally require rentals based on the volume of business, with specific minimum annual rental payments required. Rental revenue is recognized over the life of the respective leases and concession revenue is recognized based on reported concessionaire revenue.

Other - All other types of revenues are recognized when earned.

#### **Special Items and Extraordinary Items:**

Special Items - Special items are significant transactions or other events within the control of management that are either unusual in nature or infrequent in occurrence.

Extraordinary Items - Extraordinary items are transactions or other events that are both unusual in nature and infrequent in occurrence.

#### **Passenger Facility Charges:**

Passenger Facility Charges (PFC) at the rate of \$3 per enplaned passenger have been levied by the Airport since March 1, 1994 under an FAA approved application to impose \$40,726,364 with collection thereof estimated to be complete in the year 2005. During 1996, the Authority received approval to increase the amount of PFC collections to \$116,888,308 extending the estimated collection period through the year 2022. In 2009, the Authority received approval to change the PFC collection from \$3.00 per passenger to \$4.50 per passenger, with a current estimated collection period through 2020. Through December 31, 2013, the Authority has collected PFCs including interest earnings thereon totaling \$77,883,886.

PFCs, along with related interest earnings, are recorded as restricted net assets until they are applied against future debt service payments under an FAA approved Application to Use. PFC receipts are recognized and recorded as non-operating revenues in the year they are collected.

The Authority previously expended \$11.2 million of PFCs on projects funded on a pay-as-you-go basis. The Authority also covenanted in the Resolution authorizing the Series 2010A Refunding Bonds to apply future PFC collections to pay a portion of the debt service related to the FAA approved projects included in the Applications. Pursuant to the Resolution, PFCs collected and deposited in a segregated account, together with the interest earned thereon, are applied towards the subsequent debt service payments reducing the amount of debt to be funded from net operating revenue. Through December 2013, the Authority has applied \$66.7 million of PFC's towards the payment of debt service.

#### **Compensated Absences:**

Employees accrue vacation in varying amounts based on length of service. Employees can accumulate up to 300 hours, or 37.5 days of vacation time. Unused vacation time can be liquidated for cash upon separation, retirement or death.

Sick leave is earned by regular, full-time employees at the rate of one day per month. Employees can accumulate up to 1,320 hours or 165 days of sick leave. Any sick leave hours unused at the time of an employee's retirement can be applied as additional service credit in calculating retirement benefits in the New York State Employees' Retirement System. It is the policy of the Authority not to pay accumulated sick leave to employees who terminate prior to retirement.

The liability for compensated absences earned through year-end, but not yet taken, is accrued by charging the expense for the change in the liability from the prior year.

#### **Pension Plan:**

The provision for retirement pension cost is recorded when the related payroll is accrued and the obligation is incurred.

#### **Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, through subsequent events, actual results could differ from those estimated. Some estimates, such as the liability for Other Post Employment Benefits (OPEB) (Note 13) have the potential to vary more significantly over time than other estimates.

#### **Adoption of New Accounting Standards:**

During the fiscal year ended December 31, 2012, the Authority adopted the following new accounting standards issued by GASB:

Effective January 1, 2012 the Authority implemented the provisions of Governmental Accounting Standards Board Statement Number 62 - Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements. Implementation of this statement required modification to the disclosure in the Summary of Significant Accounting Policies but had no impact on the financial statements or amounts previously reported. Effective January 1, 2012 the Authority implemented Governmental Accounting Standards Board Statement Number 63 - Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position (GASB Statement 63). Also effective January 1, 2012 the Authority implemented Governmental Accounting Standards Board Statement Number 65 - Items Previously Reported as Assets and Liabilities (GASB Statement 65). GASB Statement 63 resulted in the replacement of the Authority's Statement of Net Assets with a Statement of Net Position which now reports deferred resource outflow and deferred resource inflows separately from Assets and Liabilities. GASB Statement 65 required restatement of certain items previously reported as assets or liabilities. For the Authority, the items required to be restated were limited to deferred bond issuance expenses. Deferred bond issuance expenses were restated to exclude all bond issuance expenses, other than bond insurance premiums. This required restatement of the previously reported beginning net position to reflect the expense of certain previously deferred bond issuance expenses resulted in a change reduction of \$938,262 to the Net Assets position reported at December 31, 2011.

#### NOTE 3 - Cash, Cash Equivalents and Investments

Cash, cash equivalents and investments of the Authority at December 31 consist of the following:

	Book	Balance	Bank	Balance
	2013	2012	2013	2012
Cash and Cash Equivalents				
Cash on hand	\$ 112,763	\$ 91,993		
Cash in bank accounts	37,278,276	38,048,307	\$ 38,110,548	\$ 39,725,192
Total Cash and Cash Equivalents	37,391,039	38,140,300	_	
Investments	Fair	Value	_	
U.S. Treasury SLUG bond maturing				
2019 at 3.093%	277,389	277,389	_	
Total Investments	277,389	277,389	_	
Total cash, cash equivalents and investments	\$ 37,668,428	\$ 38,417,689	<u>=</u>	

The Authority's deposits were secured by insurance from the Federal Depository Insurance Corporation (FDIC) covering \$1,508,987 on December 31, 2013 and \$1,967,180 on December 31, 2012 plus \$37,338,013 and \$38,468,890 of pledged collateral held by a third party trustee bank at December 31, 2013 and 2012, respectively. The current FDIC insurance program provides unlimited coverage on accounts that pay no interest. The majority of the Authority's bank accounts are interest bearing and not eligible for the expanded FDIC insurance program. Accordingly, FDIC insured amounts vary daily. All investments were registered in the Authority's name.

#### **NOTE 4 - Receivables**

Accounts receivable is recorded net of allowances for probable uncollectible accounts.

	As of	As of
	12-31-13	12-31-12
Airlines	\$ 1,412,304	\$ 1,674,210
Concessions	49,518	24,159
Other	809,117	787,782
Sub-Total	2,270,938	2,486,151
Less Allowances	-	(119,037)
Net Accounts Receivable	\$ 2,270,938	\$ 2,367,114

#### **NOTE 5 - ANCLUC Funds**

Changes in the Federal Airport Noise Control Land Use Compatibility (ANCLUC FAR150) funds are as follows:

		As of		As of		
	1	12-31-13	12-31-12			
Opening Balance	\$	195,893	\$	195,404		
Interest received		490		489		
Ending Balance	\$	196,383	\$	195,893		

#### NOTE 6 - Due to/(from) County of Albany

The net amount due to the county consists of the following:		As of	
	1	2-31-13	12-31-12
Reimbursement of expenses due from County	\$	224,350	\$ 268,537
	\$	224,350	\$ 268,537

The County provides certain services to the Authority including sheriff officers for public safety, code enforcement inspections, sewer district charges, various support services and the Airport's share of the County's indirect cost allocation plan. The total expenditures incurred by the Authority during the years ended December 31, 2013 and 2012 totaled \$2,906,082 and \$3,602,423, respectively, including \$513,324 and \$972,611, respectively, representing the Airport's reimbursement of debt service payments on the County's general obligation debt issued for Airport capital projects.

#### **NOTE 7 - Capital Assets**

Capital Assets balances and activity for the years ended December 31, 2012 and 2013 were as follows:

	Total			Total			Total
_	12-31-11	Additions	Deletions	12-31-12	Additions	Deletions	12-31-13
Capital Assets that are not depreciated:							
Land and Easements	\$ 46,584,447	1,079,245		\$ 47,663,692	150,170		\$ 47,813,862
Construction in Progress	1,519,151	\$ 6,874,621	(6,232,449)	2,161,323	\$ 7,480,211	(6,330,531)	3,311,003
Total	48,103,598	7,953,866	(6,232,449)	49,825,015	7,630,381	(6,330,531)	51,124,865
Capital Assets that are depreciated:							
Buildings	201,134,009			201,134,009			201,134,009
Improvements, other than buildings	192,897,516	5,153,204	(1,204,456)	196,846,264	5,340,468		202,186,732
Machinery and Equipment	13,658,215	-,,	(1,=11,111)	13,658,215	630,884		14,289,099
Sub-total	407,689,740	5,153,204	(1,204,456)	411,638,488	5,971,352	-	417,609,840
Less accumulated depreciation:							
Buildings	(83,482,396)	(6,561,680)		(90,044,076)	(6,561,680)		(96,605,756)
Improvements	(82,182,961)	(5,622,582)		(87,805,543)	(6,104,153)		(93,909,696)
Machinery and Equipment	(8,626,459)	(1,128,765)		(9,755,224)	(1,051,048)		(10,806,272)
Sub-total							
Sub-lulai -	(174,291,816)	(13,313,027)		(187,604,843)	(13,716,881)		(201,321,724)
Total depreciable Capital Assets, net	233,397,924	(8,159,823)	(1,204,456)	224,033,645	(7,745,529)	-	216,288,116
Total Capital Assets, Net	\$ 281,501,522	\$ (205,957)	\$ (7,436,905)	\$ 273,858,660	\$ (115,148)	\$ (6,330,531)	\$ 267,412,981

During 2012 the Authority transferred ownership of certain aircraft navigational aid equipment to the United States government for no financial consideration. The equipment had been acquired by the Authority at a capitalized cost to the Authority of approximately \$1.2 million in 2007 and had a value of \$980,110, net of depreciation, at the time title was transferred in October of 2012. The equipment remains at the Airport and continues in operational use. Legal responsibility for the maintenance of the equipment now resides with the United States government. The Authority adopted a resolution approving the transfer of ownership of this equipment to the United States government. Because this transaction is based upon a transaction that is infrequent in occurrence and within the control of Management it is reported as a Special Item expense of \$980,110. The original capitalized cost of the Asset and the associated accumulated depreciation has been written off the financial statements in 2012 and are not reflected in the Authority's Net Position at December 31, 2012.

### **NOTE 8 - Long-Term Indebtedness**

A summary of the changes in the Authority's long-term indebtedness outstanding and the amount due to the County during 2012 and 2013 were as follows:

	C	Outstanding					C	Outstanding					С	Outstanding
	a	t 12-31-11	Additions		Deletions		at 12-31-12		Additions		Deletions		at 12-31-13	
Authority Revenue Bonds/Debt Obligations														
Bonds Payable														
1999 NYS EFC	\$	3,530,000	\$	- :	\$	(385,000)	\$	3,145,000	\$	-	\$	(390,000)	\$	2,755,000
2003 GARB Series A		4,855,000		-		(570,000)		4,285,000		-		(585,000)		3,700,000
2004 NYS EFC		105,000		-		(35,000)		70,000		-		(70,000)		-
2006 GARB Series A & B		11,820,000		-		(550,000)		11,270,000		-		(575,000)		10,695,000
2006 GARB Series C		5,800,000		-		(145,000)		5,655,000		-		(150,000)		5,505,000
2010 Series A Refunding		99,520,000		-		(5,335,000)		94,185,000		-		(5,505,000)		88,680,000
2010 Series B Refunding		3,345,000		-		(790,000)		2,555,000		-		(820,000)		1,735,000
Total Bonds Payable		128,975,000		-		(7,810,000)	•	121,165,000		-		(8,095,000)	1	13,070,000
Unamortized Premiums/Discounts (net)		5,419,410		-		(919,216)		4,500,194		-		(836,464)		3,663,730
Net Bonds Payable		134,394,410		-		(8,729,216)		125,665,194		-		(8,931,464)	1	16,733,730
Obligation for County of Albany Bonds (net)		1,510,678		-		(926,422)		584,256		-		(503,074)		81,182
Total Long-term Indebtedness	\$	135,905,088	\$	- ;	\$	(9,655,638)	\$ ^	126,249,450	\$	-	\$	(9,434,538)	\$ 1	16,814,912

#### **Authority Outstanding Debt Issues:**

#### 1999 Series A NYS Environmental Facilities Corporation Bonds

In 1998, the Authority, through the New York State Environmental Facilities Corporation (EFC), entered into a \$7.5 million Series A, no interest, loan agreement with the New York State Water Pollution Control Revolving Fund to finance the total construction of a new glycol wastewater treatment system. In July 1999, the loan was replaced with a new twenty year bond issued by the EFC. Under the Agreement with the EFC, the interest on the first \$3 million was and is 100 percent subsidized and the remaining \$4.5 million was and is 50 percent subsidized by the New York State Water Pollution Control Revolving Fund. During 2010, EFC refunded bonds they had previously issued to provide financing to the Authority and reduce the amount of the remaining debt service due from the Authority to EFC. On June 24, 2010 the Authority's obligation to EFC on the remaining partially subsidized bonds then outstanding was amended and restated to lower the Authority's cost of borrowing on the remaining bonds outstanding. The net carrying amount on the 1999 Series A EFC Airport Revenue Bonds consists of the following:

	Dece	As of ember 31, 2013	Dece	As of ember 31, 2012
1999 Series A Airport Revenue Bond Issue: Principal paid annually on October 1, in payments of \$396,000 in 2014 to \$699,000 in 2019 with interest at 2.012% to 3.382% due semi-annually on April 15 and October 15 Less amortization of:	\$	2,755,000	\$	3,145,000
Deferred Loss		(9,115)		(11,732)
1999 Series A Revenue Bond net carrying amount		2,745,885		3,133,268
Less current portion including amortization		393,682		387,382
Long - Term Portion	\$	2,352,203	\$	2,745,886

Maturities of the long-term 1999 Series A Airport Revenue Bond issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest		Int. Subsidy	Total
2014	\$ 396,000	\$ 53,528	\$	(22,283) \$	427,245
2015	401,000	48,579		(19,808)	429,770
2016	412,000	42,675		(16,856)	437,819
2017	418,000	35,517		(13,277)	440,240
2018	429,000	27,445		(9,241)	447,204
2019	699,000	18,567		(4,802)	712,765
TOTAL	\$ 2,755,000	\$ 226,311	\$	(86,269) \$	2,895,042

#### 2003 Series A General Airport Revenue Bonds

In May 2003, the Authority issued \$8,885,000 of General Airport Revenue Bonds to finance various land, hangars, and equipment acquisitions, apron and runway expansions, taxiway, runway and hangar rehabilitations, certain terminal expansion and leasehold improvements. These twenty year General Airport Revenue Bonds with principal payments due in the years 2004 through 2033 were sold at a net interest cost of 3.79%. The net carrying amount of the 2003 Series A General Airport Revenue Bonds consists of the following:

	Dece	As of ember 31, 2013	Dece	As of ember 31, 2012
2003 Series A General Airport Revenue Bond Issue: Principal paid annually on December 15, in payments of \$335,000 in 2014 to \$135,000 in 2033 with interest at 3.125% to 4.25% due semi-annually on June 15 and December 15 Less amortization of:	\$	3,700,000	\$	4,285,000
Bond Insurance		(58,862)		(67,360)
2003 Series A GARB net carrying amount		3,641,138		4,217,640
Less current portion including amortization		327,662		576,502
Long - Term Portion	\$	3,313,476	\$	3,641,138

Maturities of the long-term 2003 Series A General Airport Revenue Bond issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest		Total
2014	\$ 335,000	\$	140,313	\$ 475,313
2015	335,000		129,844	464,844
2016	345,000		118,956	463,956
2017	365,000		107,313	472,313
2018	370,000		94,537	464,537
2019-2023	845,000		341,111	1,186,111
2024-2028	500,000		194,087	694,087
2029-2033	605,000		79,686	684,686
TOTAL	\$ 3,700,000	\$	1,205,847	\$ 4,905,847

#### 2004 Series B NYS Environmental Facilities Corporation Bonds

In 2004 the Authority, through the New York State Environmental Facilities Corporation (EFC) entered into a \$388,316 Series 2004 B loan agreement with the New York State Water Pollution Control Revolving Fund to finance a portion of the costs for the construction of certain water and sewer system improvements in the Airport's Industrial Park. The bonds dated March 4, 2004 pay principal annually and interest semi-annually until final maturity in November 15, 2013. The bonds were sold by the EFC at a 3.42% true interest cost. Under the agreement with the EFC, the interest thereon is 50% subsidized by the New York State Water Pollution Control Revolving Fund. These bonds were paid off as of December 31, 2013.

	As of December 31, 2013			As of ber 31, 2012
2004 Series B Airport Revenue Bond Issue: Principal paid annually on November 15, in payments of \$70,000 in 2013 with interest at 3.375% due semi-annually on May 15				
and November 15	\$	-	\$	70,000
Less current portion including amortization		_		70,000
Long - Term Portion	\$	-	\$	

#### 2006 Series A & B General Airport Revenue Bonds

In 2006, the Authority closed on the sale of two General Airport Revenue Bond issues totaling \$14,230,000. The bonds were sold to finance capital projects at the Albany International Airport:

The 2006 Series A (non AMT) issue totaling \$6,315,000 was sold to finance certain property acquisitions, parking expansions and to purchase equipment used in the operation of the Airport. These twenty year Airport revenue bonds with principal payments due in the years 2020 through 2026 were competitively sold at a net interest cost of 4.57%. The net carrying amount on the 2006 Series A General Airport Revenue Bonds consists of the following:

	Dece	As of ember 31, 2013	As of December 31, 2012		
2006 Series A General Airport Revenue Bond Issue: Principal paid annually on December 15, in payments of \$500,000 in 2020 to \$1,080,000 in 2026 with interest at 4.25% to 5.0% due					
semi-annually on June 15 and December 15 Less amortization of: Bond Insurance	\$ 	6,315,000 (41,936)	\$	6,315,000 (45,990)	
2006 Series A GARB net carrying amount		6,273,064		6,269,010	
Less current portion including amortization		(4,054)		(4,054)	
Long - Term Portion	\$	6,277,118	\$	6,273,064	

Maturities of the long-term General Authority Revenue Bond Issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest		Total
2014	\$ -	\$	290,650	\$ 290,650
2015	-		290,650	290,650
2016	-		290,650	290,650
2017	-		290,650	290,650
2018	-		290,650	290,650
2019-2023	3,215,000		1,247,000	4,462,000
2024-2026	3,100,000		280,575	3,380,575
TOTAL	\$ 6,315,000	\$	2,980,825	\$ 9,295,825

#### 2006 Series A & B General Airport Revenue Bonds, Con't

The 2006 Series B (AMT) issue totaling \$7,915,000 was sold to finance certain terminal renovations, general aviation hangar renovations, construction of additional general aviation T-hangars, fuel farm upgrades and equipment for use by airport management contractors. These fourteen year Airport revenue bonds with principal payments due in the years 2007 through 2020 were competitively sold at a net interest cost of 4.70%. The net carrying amount on the 2006 Series B General Airport Revenue Bonds consists of the following:

	Dece	As of ember 31, 2013	Dece	As of ember 31, 2012
2006 Series B General Airport Revenue Bond Issue: Principal paid annually on December 15, in payments of \$605,000 in 2014 to \$300,000 in 2020 with interest at 4.75% due semi-annually on June 15 and December 15 Less amortization of:	\$	4,380,000	\$	4,955,000
Bond Insurance		(18,126)		(23,434)
2006 Series B GARB net carrying amount		4,361,874		4,931,566
Less current portion including amortization		600,308		569,692
Long - Term Portion	\$	3,761,566	\$	4,361,874

Maturities of the long-term General Authority Revenue Bond Issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

813,050
814,312
809,150
812,800
809,787
124,600
183,699

#### 2006 Series C General Airport Revenue Bonds

In December 2006, the Authority issued \$6,330,000 General Airport Revenue Bonds to finance the construction of an aviation service and maintenance facility. These Airport revenue bonds with principal payments due in the years 2007 through 2035 were competitively sold at a net interest cost of 4.56%. The net carrying amount on the 2006 Series C General Airport Revenue Bonds consists of the following:

	As of			As of
	Decen	nber 31, 2013	December 31, 201	
2006 Series C General Airport Revenue Bond Issue: Principal paid annually on December 15, in payments of \$160,000 in 2014 to \$380,000 in 2035 with interest at 4.0% to 4.25% due				
semi-annually on June 15 and December 15	\$	5,505,000	\$	5,655,000
Less amortization of:				
Bond Insurance		(42,714)		(46,047)
2006 Series C GARB net carrying amount		5,462,286		5,608,953
Less current portion including amortization		156,755		146,667
Long - Term Portion	\$	5,305,531	\$	5,462,286

Maturities of the long-term General Authority Revenue Bond Issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal		Interest		Total
2014	\$ 160,000	\$	244,263	\$	404,263
2015	165,000		237,863		402,863
2016	170,000		231,263		401,263
2017	175,000		224,463		399,463
2018	185,000		217,463		402,463
2019-2023	1,040,000		967,226		2,007,226
2024-2028	1,280,000		727,626		2,007,626
2029-2033	1,585,000		421,525		2,006,525
2034-2035	745,000		56,250		801,250
TOTAL	\$ 5,505,000	\$	3,327,942	\$	8,832,942

The facility financed by these bonds was constructed for and initially leased to Eclipse Aviation. In late 2008 Eclipse Aviation filed for bankruptcy reorganization which in early 2009 was converted to a Chapter 7 liquidation. On August 31, 2009 the Authority received notice from the bankruptcy trustee that bankruptcy estate of Eclipse Aviation formally rejected its lease with the Authority. The Authority received \$133,750 in lease payments related to this facility in 2009. In January 2010, the Authority hired a commercial real estate broker to locate a new tenant for the facility. During 2012 and 2013 the Authority rented the hangar space to transient general aviation aircraft storage tenants.

#### 2010 Series A General Airport Revenue Refunding Bonds

In August of 2010, the Authority issued \$105,745,000 (non AMT) of General Airport Revenue Refunding Bonds to refund the 1998 Series B Airport Revenue Bonds, the 2000 Series B Airport Revenue Bonds, and the 2008 Series A Airport Revenue Bonds. The net carrying amount on the 2010 Series A General Airport Revenue Bonds consists of the following:

	Dec	As of ember 31, 2013	As of December 31, 201		
2010 Series A General Airport Revenue Refunding Bond Issue: Principal paid annually on December 15, in payments of \$5,675,000 in 2014 to \$690,000 in 2030 with interest at 3.00% to 5.00% due semi-annually on June 15 and December 15	\$	88,680,000	\$	94,185,000	
Plus amortization of:  Bond Premium  Less amortization of:		3,663,730		4,500,194	
Deferred Loss on Refunding  Bond Insurance		(9,149,911) (715,854)		(10,828,405) (818,226)	
2010 Series A GARB net carrying amount		82,477,965		87,038,563	
Less current portion including amortization		4,794,203		4,560,598	
Long - Term Portion	\$	77,683,762	\$	82,477,965	

Maturities of the long-term 2010 Series A General Airport Revenue Refunding Bond issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest		Total
2014	\$ 5,675,000	\$	3,959,331	\$ 9,634,331
2015	5,845,000		3,789,081	9,634,081
2016	6,980,000		3,575,231	10,555,231
2017	7,335,000		3,226,231	10,561,231
2018	7,625,000		2,932,831	10,557,831
2019-2023	30,645,000		9,920,256	40,565,256
2024-2028	23,225,000		2,561,200	25,786,200
2029-2030	1,350,000		91,800	1,441,800
TOTAL	\$ 88,680,000	\$	30,055,963	\$ 118,735,963

#### 2010 Series B General Airport Revenue Refunding Bonds

In August of 2010, the Authority issued \$4,110,000 General Airport Revenue Refunding Bonds (Taxable) to pay a portion of the termination payment for the interest rate exchange agreement integrated with the 2008 Series A bonds refunded at the same time. The net carrying amount on the 2010 Series B General Airport Revenue Bonds consists of the following:

		As of	As of		
	December 31, 2013		Dece	ember 31, 2012	
2010 Series B General Airport Revenue Refunding Bond Issue: Principal paid annually on December 15, in payments of \$850,000 in 2014 to \$885,000 in 2015 with interest at 3.88% to 4.60% due semi-annually on June 15 and December 15 Less amortization of:	\$	1,735,000	\$	2,555,000	
Deferred Loss on Refunding		(210,816)		(416,402)	
Bond Insurance		(5,462)		(10,789)	
2010 Series B GARB net carrying amount		1,518,722		2,127,809	
Less current portion including amortization		706,778		609,087	
Long - Term Portion	\$	811,944	\$	1,518,722	

Maturities of the long-term 2010 Series B General Airport Revenue Refunding Bond issue will require the following principal and interest payments (excluding amortization of deferred items) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest	Total
2014	\$ 850,000	\$ 76,835	\$ 926,835
2015	885,000	40,740	925,740
TOTAL	\$ 1,735,000	\$ 117,575	\$ 1,852,575

#### **Debt Issued by the County:**

As of March 15, 1994, under the Airport Lease Agreement, the Authority assumed responsibility for making payments to the County equal to the principal and interest payments due on \$21,100,121 of certain long-term indebtedness issued by the County to finance certain Airport capital projects. During 2002, the County refunded the remaining \$7,860,000 outstanding principal of the 1994 Consolidated Issue generating an interest savings of \$690,197. The increase in principal amount is being amortized over the life of the issue. The net carrying amount issued by the County consists of the following:

1993 Drainage System: Principal paid annually on October 1, in payments ranging from \$81,180 in 2014 to \$81,180 in 2014 with interest at 3.3% to 5.0% due semi-annually on April 1 and October 1 Less amortization of: Accretion of capital appreciation  167,988  332,291  249,170  506,547  2002 Refunding: Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1  Total County Bond Issues Outstanding  249,170  916,547		As of December 31, 2013		•	s of er 31, 2012
ranging from \$81,180 in 2014 to \$81,180 in 2014 with interest at 3.3% to 5.0% due semi-annually on April 1 and October 1 \$81,182 \$174,256 Less amortization of: Accretion of capital appreciation \$167,988 332,291 249,170 506,547  2002 Refunding: Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 - 410,000	<b>.</b>				<u> </u>
with interest at 3.3% to 5.0% due semi-annually on April 1 and October 1 \$ 81,182 \$ 174,256 Less amortization of:     Accretion of capital appreciation 167,988 332,291 249,170 506,547  2002 Refunding:     Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 - 410,000					
April 1 and October 1 \$ 81,182 \$ 174,256 Less amortization of:    Accretion of capital appreciation					
Accretion of capital appreciation 167,988 332,291 249,170 506,547  2002 Refunding: Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 - 410,000	•	\$	81,182	\$	174,256
249,170 506,547  2002 Refunding: Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 - 410,000	Less amortization of:				
2002 Refunding: Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 410,000	Accretion of capital appreciation		167,988		332,291
Principal paid annually on June 1, in payments of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 410,000			249,170		506,547
of \$410,000 in 2013 with interest at 5.85% due semi-annually on June 1 and December 1 410,000	2002 Refunding:				
semi-annually on June 1 and December 1 410,000					
	of \$410,000 in 2013 with interest at 5.85% due				
Total County Bond Issues Outstanding 249,170 916,547	semi-annually on June 1 and December 1		-		410,000
Total County Bond Issues Outstanding 249,170 916,547					
	Total County Bond Issues Outstanding		249,170		916,547
Language and a serior including a southerful			040.470		500.050
Less current portion including amortization 249,170 530,858	Less current portion including amortization		249,170		530,858
Long-Term Portion \$ - \$ 385,689	Long-Term Portion	\$	-	\$	385,689

Maturities of the long-term outstanding County bond issues will require the following principal and interest payments (excluding amortization of loss on refunding, discount and accretion) based on the amounts outstanding at December 31, 2013:

Year Ended	Principal	Interest		Total		
2014	\$ 81,182	\$	181,665	\$	262,847	
TOTAL	\$ 81,182	\$	181,665	\$	262,847	

The table below provides a summary of Authority Revenue Bonds plus reimbursement of County issued bonds net of unamortized amounts for cost of issuance, net premium/discount and deferred loss on refunding:

	Current	Long-Term		Total	
Authority Revenue Bonds/Debt Obligations					
1999 NYS EFC	\$ 393,682	\$	2,352,203	\$ 2,745,885	
2003 GARB Series A	327,662		3,313,476	3,641,138	
2004 NYS EFC	-		-	-	
2006 GARB Series A	(4,054)		6,277,118	6,273,064	
2006 GARB Series B	600,308		3,761,566	4,361,874	
2006 GARB Series C	156,755		5,305,531	5,462,286	
2010 Refunding Series A	4,794,203		77,683,762	82,477,965	
2010 Refunding Series B	706,778		811,944	1,518,722	
Total Authority Debt Obligations	\$ 6,975,334	\$	99,505,600	\$ 106,480,934	
Obligation for County of Albany Bonds (net)	249,170		-	249,170	
Total Long-term Indebtedness	\$ 7,224,504	\$	99,505,600	\$ 106,730,104	

#### Debt Limit:

The Authority's debt limit was increased from \$175 million to \$285 million during 2004 by State legislation enacted (Chapter 500), amending the Albany County Airport Authority Act, Title 32 of Article 8, of the New York State Public Authorities Law. The Act authorizes the Authority to issue bonds, notes or other obligations in the aggregate outstanding principal amount not exceeding \$285,000,000. In addition, the Authority is authorized to issue refunding bonds, provided that upon a refunding the aggregate principal amount of bonds, notes or other obligations outstanding under the Act may be greater than \$285,000,000 only if the present value of the aggregate debt service of the refunding bonds, notes or other obligations does not exceed the present value of the refunded bonds, notes or other obligations (calculated as provided in the Act). As of December 31, 2013, the Authority had \$113.2 million of principal debt outstanding (excluding amortization and cost of issuance) issued exclusively by the Authority which does not include the reimbursement of debt obligations issued by the County and the Authority's deferred losses, bond premiums and amortization of bond insurance costs.

The Authority adopted a Derivatives Policy which allows for the use of Derivative Financial products for capital financing. The Derivatives Policy prohibits the use of Derivative Financial products for either investment or speculation. The Derivatives Policy recognizes derivatives as non-traditional financial products, including but not limited to, floating to fixed rate swaps, swaptions, caps, floors, collars and municipal warrants. The Derivatives Policy requires:

- that transactions entered into under the policy must be for a market transaction for which competing
  good faith quotations may be obtained at the discretion of the Authority and with the advice and
  recommendation of the Authority's swap advisor, and other financial professionals;
- that transactions should produce material economic benefit believed to not otherwise be attainable
  under the current existing market conditions, or existing conventional debt structures, and improve
  the flexibility of debt management strategies;
- employ a structure that will attempt to minimize any additional floating rate basis risk, tax law risk or credit risk to the Authority and justify the acceptance of these risks for a particular transaction, based on the additional benefits to the Authority; and

• limits the total amount of derivative financial product transactions so as not to exceed thirty-three percent (33%) of the total authorized debt limit of the Authority (currently \$285 million).

The Authority adopted a Variable Rate Debt Policy which allows for the use of variable rate debt within prescribed limitations. The Variable Rate Debt Policy recognizes permanent and interim uses of variable rate debt. Interim use of variable rate debt may occur during the construction phase of a project for which the Authority intends to obtain permanent financing at the conclusion of the construction phase. The Variable Rate Debt Policy provides that:

- "Permanent Variable Rate Debt Exposure" includes variable rate debt which the Authority does not intend to be refinanced by a long-term fixed rate debt;
- "Net Permanent Variable Rate Debt Exposure" is permanent variable rate debt that is not offset by the cash, cash equivalent and short-term investment assets of the Authority;
- permanent variable rate debt excludes, with some exceptions, variable debt that has been synthetically changed to fixed rate debt by the use of a financial derivative hedge product with a fixed-payer interest rate swap;
- net permanent variable rate debt, excluding synthetic fixed rate transactions, should not generally exceed twenty percent (20%) of the Authority's outstanding indebtedness;
- the Authority did not utilize any derivative or variable rate debt products in 2012 or 2013.

#### **NOTE 9 - Capital Contributions and Net Position**

Since its inception, the Authority has received capital contributions from the County of Albany in the form of Net Assets transferred as of the date of inception and from Federal and State grants as follows:

	Inception	Year Ended	Year Ended
	To Date	2013	2012
County of Albany	\$ 46,824,500	\$ -	\$ -
Federal	127,313,822	3,612,771	4,097,040
State	67,411,003	396,731	288,084
Total	\$ 241,549,325	\$ 4,009,502	\$ 4,385,124

Unrestricted net position consists of the following:

	 2013	2012	2011
Designation of unrestricted net position			
Operations and maintenance reserve	\$ 7,918,895	\$ 7,588,332	\$ 9,160,146
Renewal and replacement reserve	500,107	504,223	502,964
Total designations	8,419,002	8,092,555	9,663,110
Undesignated unrestricted net position	5,161,779	4,895,205	2,683,021
Total unrestricted net position	\$ 13,580,781	\$ 12,987,760	\$ 12,346,131

Under the master bond resolution adopted in 1997, the Authority agreed to create and maintain two reserves. Both were to be funded by depositing funds in separate bank accounts in accordance with the master bond resolution and are included as a component of unrestricted cash and cash equivalents on the statements of net position. The Operating and Maintenance Reserve is to be equal to two months operating

and maintenance expenses and is to be used only if the Authority does not have sufficient funds in its current operating accounts to pay these expenses on a timely basis.

The Renewal and Replacement Reserve is to be equal to \$500,000 and can be used solely for non-recurring major maintenance, repairs, renewals, or replacements related to Airport facilities. Both reserves have been funded as required.

#### **NOTE 10 - Airline Lease and Use Agreements**

Five commercial passenger airlines, fifteen affiliated commercial passenger airlines and two cargo airlines serving the Airport have executed the first five year renewal option on the Airline Use and Lease Agreement ("Agreement"). This Agreement has a five-year term effective January 1, 2006 with an option for one five year renewal to extend the Agreement to December 31, 2015. The Authority charges signatory rates to carriers who have executed the Agreement and non-signatory rates to all other airlines.

In general, the rate formulas under the Agreement provided that at the end of each year the total financial requirements in each of airport cost centers be determined first with specific revenue offsets then applied to each requirement. The landing fee calculation uses a residual cost methodology. The terminal calculation uses a commercial total cost per square foot methodology. The Agreement also contains a calculation of an amount for capital expenditures not subject to majority-in-interest (MII) approval by the signatory airlines in the rates and charges calculation. This amount is deducted after the net amount available for revenue sharing between the signatory airlines and the Authority is determined; therefore, not affecting the initial rates and charges established for billing the airlines. The net requirement is then divided by appropriate usage factors to determine the rates and fees applicable to signatory airlines.

Further, the Agreement provided an income sharing mechanism by which the passenger Signatory Airlines receive a percentage of the Airport's net income (as defined in the Agreement) during the term of the agreement in the form of a rate credit offset.

In 2013, the net revenue sharing was fifty percent to the airlines and fifty percent to the Authority. Under this formula, the airlines received a credit of \$882,188 for the rates & charges settlements and \$545,032 for their share of the revenue sharing. In 2012, the airlines were given total credits of \$1,347,179 for their share of the final settlement and revenue sharing for 2012.

#### **NOTE 11 - Airport Tenant Agreements**

The Authority has entered into agreements with tenants for the use of certain Airport facilities including ready/return rental car parking areas, buildings, terminals, hangars and customer service areas. The Authority entered into concession agreements with all tenants who became occupants of the new terminal facility which opened in June of 1998. These agreements include: advertising, food and beverage, retail, on-airport rental cars, vending machines, baggage delivery services, baggage cart management, ATM machines and trip insurance. Normally the terms of the agreements include a fixed minimum annual guaranteed (MAG) payment to the Airport as well as additional contingent payments based on the tenants' annual sales volume of business. Revenues exceeded the MAG amounts due in 2013 of \$9,681,648 by \$880,076. In 2012 the revenues exceeded the MAG amounts due of \$9,514,684 by \$1,375,405. Some of the agreements provide for a periodic review and redetermination of the payment amounts.

Future MAG payments due to the Authority under non-cancelable agreements are as follows for the years ending December 31:

2014	\$ 9,180,128
2015	9,120,379
2016	9,070,728
2017	8,978,564
2018	8,882,198
2019-2031	23,030,293
Total	\$ 68,262,290

#### **NOTE 12 - Pension Plan**

Plan Description - The Authority participates in the New York State and Local Employees' Retirement System (ERS) cost-sharing multiple-employee retirement system and the Public Employees' Group Life Insurance Plan (Systems). The Systems provide retirement benefits as well as death and disability benefits. Obligations of employers and employees to contribute and benefits to employees are governed by the New York State Retirement and Social Security Law (NYSRSSL). As set forth in the NYSRSSL, the Comptroller of the State of New York (Comptroller) serves as sole trustee and administrative head of the Systems. The Comptroller shall adopt and amend rules and regulations for the administration and transaction of the business of the systems and for the custody and control of their funds. The Systems issue a publicly available annual financial report that includes audited financial statements and required supplementary information. This report may be obtained by writing to the New York State and Local Employees' Retirement System, Office of the State Comptroller, 110 State Street, Albany, NY 12207.

Funding Policy - The ERS is non-contributory, except for employees who joined after July 27, 1976 and prior to January 1, 2020, and have less than 10 years of eligible service, who contribute 3% of their salary. Employees who join on or after January 1, 2010 are required to contribute 3% of their salary for their entire career. Under the authority of the NYSRSSL, the Comptroller shall certify annually the rates, expressed as portions of payroll of members, which shall be used in computing the contributions required to be made by employees to the pension accumulation fund.

The Authority is required to contribute at an actuarially determined rate. The required contributions for the years ended December 31, 2013, 2012 and 2011 were \$322,805, \$273,947 and \$207,679, respectively, or approximately 21.1%, 18.9% and 14.1%, respectively of the covered employees' payrolls. The Authority's contributions made to the Systems were equal to 100% of the required contributions for each year.

#### **NOTE 13 - Other Post Employment Benefits (OPEB)**

During 2009 the Authority adopted a formal written OPEB plan and created a legally separate trust to accumulate resources to fund the Authority's obligation to pay for OPEB benefits under the plan. The OPEB plan provides that all full-time and regular part-time employees with ten or more years of service with the Authority (including any years with the State of New York or County of Albany immediately preceding becoming an Authority employee) who retire from the Authority and are collecting retirement benefits through the New York State and Local Employees' Retirement System, shall receive health insurance benefits from the Authority as a retired employee. Such benefits shall be equal to the health insurance benefits received by the employee at the time of their retirement and the costs thereof to the retired employee shall be at the

same rate or percentage sharing the employee was paying at the time of their retirement. A qualifying retiree's surviving spouse and eligible dependents can continue to receive OPEB benefits as long as they do remain otherwise eligible to be a dependent of the deceased employee. Retired employees are required to contribute to the cost of the plan benefit in proportion to the amount they contributed toward the cost of their health insurance prior to retirement. The Authority allows each employee to accumulate up to 1,320 hours of unused sick time and apply the value of this to fund their required contribution. The plan is a singleemployer defined benefit plan. Effective January 1, 2008, the Authority implemented GASB Statement 45 prospectively which requires reporting, on an accrual basis, the liability associated with other postemployment benefits. The OPEB liability at transition was zero. The accrued liability is based upon an actuarial valuation that reflects a long-term perspective. Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and that actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The Albany County Airport Authority OPEB Trust has issued a separate financial statement which may be obtained by contacting the Albany County Airport Authority OPEB Trustee c/o the Albany County Airport Authority, 737 Albany Shaker Road, Administration Building, Suite 204, Albany, NY 12211-1057.

The Authority used the following facts, actuarial methods and assumptions in determination of the OPEB liability and 2013 OPEB Expense:

- The plan is identified as a Single-Employer defined-benefit Plan.
- Premiums paid for coverage under the Community Rated Plan (insurance premiums are based upon multiple employers).
- The future Rate of Return on the Authority's unrestricted funds deposits will be 3.04% equal to the Authority's average rate of interest earned on deposits of money over the past five years.
- The future rate of Payroll growth will be 3%.
- The general rate of inflation will be 3% (the same as the future rate of payroll growth).
- Amortization period of Unfunded Accrued OPEB liability is 30 years commencing 2008.
- Amortization method chosen was "Level Percent of Payroll", closed amortization period.
- The annual rate of health care costs increase would be 9% in 2013 and gradually decline to 5% in 2015 and thereafter.
- The actuarial cost method chosen was the "Entry Age Actuarial Cost Method".
- The Unfunded Actuarial Accrued Liability and Annual Required Contribution was calculated using the Alternative Measurement Method.
- Actuarial table used was RP2000 Mortality Table for Males and Females Projected 10 years.

Based upon the above assumptions and methods the Authority's Net OPEB Obligation was determined to be as follows:

Annual Required Contribution	5	187,420
Interest on Net OPEB Obligation	\$	(3,603)
Adjustment to the Annual Required Contribution		
Annual OPEB Cost (Expense)	\$	188,582
Age Adjusted Contributions Made	\$(2	217,056)
Change in Net OPEB Obligation (NOO)	\$	(28,474)
Net OPEB Obligation (NOO) – Beginning of Year	\$(1	118,536)
Net OPEB Obligation (NOO) (Asset) – End of Year	\$(1	147,010)

During 2013 the Authority made \$217,056 in contributions toward the OPEB plan. The following table provides a schedule of the Authority's Funding Progress of the OPEB liability:

Actuarial Valuation Date	December 31, 2013
Actuarial Value of Assets (a)	\$1,595,499
Actuarial Accrued Liability (b)	
Unfunded Actuarial Accrued Liability (UAAL) (b-a)	
Funded Ratio (a/b)	
Covered Payroll (c)	\$1,705,000
UAAL as a Percentage of Covered Payroll ((b-a)/c)	

The following table presents the History of the Authority's Net OPEB Obligation:

	 2013	2012	2011
Annual OPEB cost	\$ 188,582	\$ 216,643	\$ 253,281
Age adjusted contribution	\$ 217,056	\$ 316,457	\$ 151,000
Percentage of annual OPEB cost contributed	115.1%	146.1%	59.6%
Net OPEB obligation (asset)	\$ (147,010)	\$ (118,536)	\$ (18,722)

The schedule of funding progress in the Required Supplemental Information following the notes to the financial statements presents multiyear trend information comparing the changes in the actuarial value of plan assets relative to the actuarial liability for benefits.

#### **NOTE 14 - Risk Management**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Authority has purchased commercial insurance for all risk above minimal deductible amounts and named the operator of the Airport, AFCO AvPorts Management LLC (AvPorts) as an additional insured. In addition, the FBO, REW Investments (Million Air) and all tenants and users of the Airport are required to have insurance coverage naming the Authority and the County as additional insured.

No liability is recorded at December 31, 2013 for outstanding claims or for any potential claims incurred but not reported as of that date. Settled claims have not exceeded these commercial coverages by any material amounts during the three years ended December 31, 2013. There was no reduction in insurance coverage during 2013. Changes in the balance of claims paid directly by the Authority during the past three years are as follows:

	Ye	ar Ended	Year I	Ended	Yea	ar Ended
		2013	20	12		2011
Unpaid claims, beginning of year	\$	-	\$	-	\$	-
Claims incurred		21,288		53,374		39,318
Claims paid		(21,288)	(	(53,374)		(39,318)
Unpaid claims, end of year	\$	-	\$	-	\$	-

#### **NOTE 15 - Commitments and Contingencies**

FBO Operations – As of October 1, 2005 the Authority entered into an agreement with REW Investments, Inc., (Million Air) to manage the fixed based operations on airport. Million Air is granted the nonexclusive privilege for managing a full and complete general aviation support function including ground handling, apron services, repair and maintenance, and hangar storage. The agreement also provides for operating and managing the Airport's fuel farm and deicing program for all commercial and general aviation aircraft. Million Air receives full reimbursement of all their on-airport pre-approved related expenses plus a base management fee of \$150,000 per annum and various incentive fees based on certain revenue performance indicators.

Airport Operations – AFCO AvPorts Management LLC (d/b/a AvPorts) manages the daily operations and maintenance of the airport under an agreement dated October 11, 2005 and initially expiring December 31, 2010, subject optional extension. The agreement has been extended through December 31, 2015. Operational centers include the airfield, terminal, parking, ARFF, operations, security and vehicle and equipment maintenance. AvPorts receives full reimbursement of all their on-airport pre-approved related expenses plus a base management fee of \$390,000. AvPorts may be entitled to an additional incentive fee of \$55,000 each year based on performance indicators negotiated between the parties.

Capital Improvement Programs - As of December 31, 2013, the Authority has outstanding contractual commitments for completion of certain capital improvement projects totaling \$8.7 million of which an estimated \$8.2 million is eligible for partial reimbursement from the FAA and the State. The remaining amount is expected to be funded from Airport funds.

Concentration of Credit Risk - The Authority leases facilities to the airlines under certain leases and/or use agreements and to other businesses under agreements to operate concessions at the Airport. Amounts due from airlines represent approximately 62.2% of accounts receivable and airline revenues represent 26.2% of operating revenues for the year ended December 31, 2013.

Environmental Remediation - Pursuant to the enabling legislation creating the Authority, the Airport completed an environmental audit in 1994. It is the opinion of the Authority that all audit findings have been resolved with no material adverse effect on the financial position of the Authority. In prior years, elevated levels of propylene glycol had been detected in Shaker Creek which runs through the Airport. The Authority now operates a glycol collection and disposal system completed in 1999 which successfully addresses this issue.

Compliance Audits - The Authority participates in a number of programs that are fully or partially funded by grants received from other governmental units. Expenditures financed by grants are subject to audit by the appropriate grantor government or agency. An independent audit of these programs has been performed for the years ended December 31, 2013 and 2012 in compliance with: 1) requirements stated in the Single Audit Act of 1996 and OMB Circular A-133; 2) compliance requirements described in the Passenger Facility Charge Audit Guide For Public Agencies issued by the Federal Aviation Administration; and 3) compliance requirements described in the preliminary Draft Part 43 of the New York State Codification of Rules and Regulations applicable to state transportation assistance. The amounts, if any, of expenditures that may be disallowed by the granting government or agency cannot be determined at this time, although any such amounts, if any, are expected to be immaterial.

Litigation - The nature of the business of the Authority generates certain litigation against the Authority arising in the ordinary course of business. The Authority is a defendant in various lawsuits. In the opinion of the Authority's counsel the resolution of any legal actions in the aggregate will not have a material adverse effect on the financial position of the Authority. In addition, the Authority has acquired certain lands, buildings and air right easements based upon independent appraisals. Certain owners have filed claims against the Authority seeking amounts in excess of the appraised values. In the opinion of the Authority's counsel, the resolution of these claims will not have a material adverse effect on the financial position of the Authority.

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# Required Supplemental Information



#### Albany County Airport Authority OPEB Trust Schedule of Funding Progress December 31, 2013

			Unfunded actuarial			
	Actuarial value of	Actuarial accrued liability	accrued asset (liability)	Funded	Annual covered	UAAL as a
Valuation date	assets (AVA)	(AAL)	(UAAL)	Ratio	payroll	% of payroll
(1)	(2)	(3)	(2) - (3)	(2) / (3)	(6)	(4) / (6)
			(4)	(5)		(7)
December 31, 2013	\$1,595,499	\$3,075,878	(\$1,480,379)	51.87%	\$1,705,000	86.83%
December 31, 2012	\$1,462,710	\$3,079,341	(\$1,616,631)	47.50%	\$1,616,000	100.04%
December 31, 2011	\$1,207,190	\$3,267,283	(\$2,060,093)	36.95%	\$1,858,000	110.88%
December 31, 2010	\$1,051,859	\$3,157,605	(\$2,105,746)	33.31%	\$1,858,000	113.33%
December 31, 2009	\$777,295	\$2,506,648	(\$1,729,353)	31.01%	\$1,858,000	93.08%
December 31, 2008	\$0	\$3,226,067	(\$3,226,067)	0.00%	\$1,881,000	171.51%

# Other Supplemental Information



## Albany County Airport Authority Debt Service Requirements to Maturity

## AIRPORT AUTHORITY - TOTAL GENERAL AIRPORT REVENUE BONDS AND EFC BONDS

YEAR 2014 \$ 2015	Principal 8,021,000 8,266,000 8,567,000 8,988,000	\$ Interest 4,972,970 4,716,069	Interest	Subsidy	Total \$ 12.971.687
2015	8,266,000 8,567,000	\$ , ,	\$	(22.202)	12 074 607
	8,567,000	4 716 060		(22,283)	\$ 12,971,687
2010		4,7 10,009		(19,808)	12,962,261
2016	0 000 000	4,407,925		(16,856)	12,958,069
2017	0,900,000	4,001,974		(13,277)	12,976,697
2018	9,334,000	3,647,713		(9,241)	12,972,472
2019	7,359,000	3,208,798		(4,802)	10,562,996
2020	7,000,000	2,863,550		-	9,863,550
2021	7,350,000	2,519,993		-	9,869,993
2022	7,705,000	2,173,012		-	9,878,012
2023	8,090,000	1,793,406		-	9,883,406
2024	8,340,000	1,436,087		-	9,776,087
2025	8,675,000	1,099,313		-	9,774,313
2026	9,080,000	700,463		-	9,780,463
2027	980,000	284,638		-	1,264,638
2028	1,030,000	242,987		-	1,272,987
2029	1,060,000	198,412		-	1,258,412
2030	1,110,000	150,987		-	1,260,987
2031	435,000	101,325		-	536,325
2032	455,000	82,050		-	537,050
2033	480,000	60,237		-	540,237
2034	365,000	37,250		-	402,250
2035	380,000	19,000		-	399,000
TOTAL \$	113,070,000	\$ 38,718,162	\$	(86,269)	\$ 151,701,893

# Albany County Airport Authority Debt Service Requirements to Maturity

#### COMBINED COUNTY AND AUTHORITY

TOLAI	Tot	al
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	10	tai				
YEAR	Principal		Interest	Interes	t Subsidy	Total
2014	\$ 8,102,182	\$	5,154,635	\$	(22,283) \$	13,234,534
2015	8,266,000		4,716,069		(19,808)	12,962,261
2016	8,567,000		4,407,925		(16,856)	12,958,069
2017	8,988,000		4,001,974		(13,277)	12,976,697
2018	9,334,000		3,647,713		(9,241)	12,972,472
2019	7,359,000		3,208,798		(4,802)	10,562,996
2020	7,000,000		2,863,550		-	9,863,550
2021	7,350,000		2,519,993		-	9,869,993
2022	7,705,000		2,173,012		-	9,878,012
2023	8,090,000		1,793,406		-	9,883,406
2024	8,340,000		1,436,087		-	9,776,087
2025	8,675,000		1,099,313		-	9,774,313
2026	9,080,000		700,463		-	9,780,463
2027	980,000		284,638		-	1,264,638
2028	1,030,000		242,987		-	1,272,987
2029	1,060,000		198,412		-	1,258,412
2030	1,110,000		150,987		-	1,260,987
2031	435,000		101,325		-	536,325
2032	455,000		82,050		-	537,050
2033	480,000		60,237		-	540,237
2034	365,000		37,250		-	402,250
2035	380,000		19,000		<u>-</u>	399,000
TOTAL	\$ 113,151,182	\$	38,899,827	\$	(86,269) \$	151,964,740

# Albany County Airport Authority Governmental Payments and Services For the Years Ended December 31, 2013 and 2012

	2	013		2	012	
UNITED STATES - Department of Agriculture		æ	10 5 4 7		ď	24 520
Dept. of Agriculture - Wildlife Management Program		\$	18,547		\$	31,529
STATE OF NEW YORK						
Department of Civil Service - Health Insurance	469,916			449,294		
State and Local Employees' Retirement System	332,021			295,155		
Unemployment Insurance	3,603			3,480		
Dept. of Taxation & Finance-Sales Tax	385,446			414,441		
Dept. of Taxation & Finance-Petroleum Business Tax	105,918			115,157		
DEC-SPDES Program Fees & Permits	2,200			4,475		
Total State of New York		1	,299,104		1	,282,002
COUNTY OF ALBANY						
Direct Costs:						
Sheriff	2,310,512			2,572,800		
Code Enforcement	19,987			15,815		
Dept. of Public Works - Salt for Roadways	40,025			22,143		
Sewer District Charges	9,620			6,440		
Sub Total	2,380,144			2,617,198		
County Indirect Cost Allocation Plan	12,614			12,614		
Debt Service - Bond Principal & Interest	513,324			972,611		
Total County of Albany		2	,906,082		3	3,602,423
LATHAM WATER DISTRICT - Water Service			71,219			137,510
TOWN OF COLONIE, RECEIVER OF TAXES						
Sewer Taxes			104,713	101,514		
Verdoy Fire Dept.			1,262	1,521		
Albany County Tax			4,522	5,116		
Town of Colonie Tax			2,607	2,990		
School Taxes - North Colonie			24,387	19,835		
Total Town of Colonie, Receiver of Taxes			137,491			130,976
VILLAGE OF COLONIE						
Wastewaster Conveyance			5,000			7,500
TOTAL PAYMENTS TO OTHER GOVERNMENTAL ENTITIES	S	\$ 4	,574,934		\$ 5	5,191,940

## **Statistical**

This section of the Authority's comprehensive annual financial report presents detailed information for understanding and supporting the information in the financial statements, note disclosures and required supplementary information.

#### **Financial Trends**

Pages 78-81

These tables contain trend information to assist the reader understand how the Authority's financial performance has changed over time.

#### **Revenue Capacity**

Pages 82-83

These tables contain trend information to assist the reader understand the Authority's most significant revenue source, airline rates and charges.

#### **Debt Capacity**

Pages 84-87

These tables contain trend information to assist the reader understand the Authority's current debt outstanding, debt history and the Authority's ability to issue additional debt in the future.

#### **Demographic and Economic Information**

Pages 88-90

These tables contain trend information to assist the reader understand the environment within which the Authority's financial activities take place.

#### **Operating Information**

Pages 91-102

These tables contain trend information to assist the reader understand the underlying factors affecting the Authority's ability to generate revenue, highlighting trends in operations, activities and resources.

## Albany County Airport Authority Total Annual Revenues, Expenses and Changes in Net Position For Years Ended December 31,

		2004		2005		2006		2007
REVENUES	Φ.	0 202 005	æ	7 605 074	œ.	E 004 6E4	Φ.	E E07 224
Airfield Fixed Based Operations	\$	8,393,905	\$	7,605,974 1,637,840	\$	5,881,654 7,307,383	\$	5,597,334 8,817,614
Terminal		7,236,402		8,826,365		7,406,907		7,574,748
Concessions		4,575,990		5,124,925		5,269,221		5,686,723
Ground transportation		10,233,061		10,971,728		10,885,205		11,340,151
Other		3,652,982		3,341,100		3,366,356		3,618,200
		34,092,340		37,507,932		40,116,726		42,634,770
OTHER REVENUES								4 0 4 0 = 00
Interest income		375,317		789,591		1,193,635		1,810,589
Passenger Facility Charges		4,378,871		4,314,667		4,165,815		4,081,962
Grant income		-		-		104.000		2.020
Insurance recovery		-		-		184,000		2,929
Investments received		276,300		276,300		276,300		297,413 276,300
Improvement charges		5,030,488		5,380,558		5,819,750		6,469,193
		3,030,400		3,300,330		3,019,730		0,409,193
TOTAL REVENUES		39,122,828		42,888,490		45,936,476		49,103,963
5,455,1050								
EXPENSES		40.047.000		44.054.404		40 000 500		40 000 000
Salaries and benefits		10,247,096		11,851,491		12,299,502		12,302,838
Services and supplies		12,346,379		15,296,745		17,578,229		19,672,084
Depreciation		11,210,367 33,803,842		11,540,462 38,688,698		12,315,365 42,193,096		12,968,042 44,942,964
		33,003,042		30,000,090		42,193,090		44,342,304
OTHER EXPENSES								
Property damage		-		-		184,000		2,929
Grant expense		-		-		-		-
Interest expense		7,675,355		7,443,523		7,188,094		7,616,204
Amortization of bond issuance costs		117,988		133,659		61,003		77,677
Decrease in fair value of investments		-		-		-		126,600
		7,793,343		7,577,182		7,433,097		7,823,410
TOTAL EXPENSES		41,597,185		46,265,880		49,626,193		52,766,374
TOTAL EXPENSES		41,397,103		40,203,000		49,020,193		32,700,374
Capital Contributions		7,524,212		17,048,492		13,738,847		4,825,854
Special Item		-		-		-		=
Extraordinary Item		-		-		-		-
INODEAGE (DEODEAGE) IN NET DOCITION	•	5.040.055	•	40.074.400	•	10.010.100	•	4 400 440
INCREASE (DECREASE) IN NET POSITION	\$	5,049,855	\$	13,671,102	\$	10,049,130	\$	1,163,443
NET POSITION AT YEAR END COMPOSED (	λE.							
Investment in Capital Assets,	<i>-</i> .							
net of Related Debt	\$	135,120,442	\$	147,526,592	\$	154,937,110	\$	155,507,466
Restricted	_	17,694,772	_	17,972,351	_	19,259,403	*	19,100,901
Unrestricted		6,135,867		7,123,240		8,474,800		9,226,389
		-		•				
	\$	158,951,081	\$	172,622,183	\$	182,671,313	\$	183,834,756

Source: Authority's audited financial statements.

## Albany County Airport Authority Total Annual Revenues, Expenses and Changes in Net Position, Con't For Years Ended December 31,

2008	2009		2010			2011		2012	2013
\$ 6,828,222 10,193,452 7,689,690 5,480,004	\$ 7,303,064 7,579,581 6,513,311 6,044,347	\$	6,249,734 8,339,501 5,760,454 6,135,012			\$ 6,620,031 10,816,078 5,549,272 6,531,954	\$	6,517,132 9,732,965 5,220,736 6,490,578	\$ 6,382,280 9,641,415 5,146,616 6,390,371
11,122,678	10,818,594		10,695,016			10,737,419		11,035,611	10,998,265
4,361,254	3,991,942		3,772,841			3,739,595		3,703,440	3,656,336
45,675,300	42,250,839		40,952,558			43,994,349		42,700,462	42,215,283
836,612	265,017		196,224			102,137		94,418	84,959
3,716,492	4,077,806		5,043,851			4,832,209		4,843,563	4,693,348
2,501,420	5,480,166		3,442,758			1,112,504		344,845	366,420
-	-		-			-		-	-
276 200	260 400		260 400			269.400		260 400	269.400
 276,300 7,330,824	368,400 10,191,389		368,400 9,051,233			368,400 6,415,250		368,400 5,651,226	368,400 5,513,127
7,330,024	10,191,309		9,001,200			0,415,250		3,031,220	3,313,127
 53,006,124	52,442,228		50,003,791			50,409,599		48,351,688	47,728,410
12,706,397	12,036,671		12,532,967			12,608,658		12,858,828	13,385,948
21,524,796	17,588,812		17,354,401			20,064,093		17,939,145	18,275,162
 13,626,882	14,067,322		13,585,503			13,406,698		13,537,373	13,716,881
47,858,075	43,692,805		43,472,871			46,079,449		44,335,346	45,377,991
2,794,322	4,943,468		3,013,773			683,300		_	_
6,751,363	6,845,764		5,961,984			6,971,497		6,615,097	6,255,548
125,335	130,653		145,928			269,204		164,459	156,676
26,614	82,204		-			_		_	_
9,697,634	12,002,089		9,121,685			7,924,001		6,779,556	6,412,224
57,555,709	55,694,894		52,594,556			54,003,450		51,114,902	51,790,215
8,379,148 - -	6,524,938 - -		5,883,974 (553,347) (169,007)			7,063,708 - -		4,385,124 (980,110) -	4,009,502
\$ 3,829,563	\$ 3,272,272	\$	2,570,855			\$ 3,469,857	\$	641,800	\$ (52,303)
									<u>,                                     </u>
\$ 159,048,126	\$ 161,268,212	\$	164,991,633	<1	>	\$ 167,205,678	\$	166,644,993	\$ 165,997,945
18,634,971	18,703,079	•	16,539,805			16,487,232	•	16,852,644	16,854,368
9,981,222	 10,965,300		11,037,746			 12,346,131		13,183,204	 13,776,225
\$ 187,664,319	\$ 190,936,591	\$	192,569,184			\$ 196,039,041	\$	196,680,841	\$ 196,628,538

<sup>&</sup>lt;1> The 2010 Investment in Capital Assets, net of Related Debt was adjusted by \$938,262 in accordance with GASB Statement 65. See the end of Note 2 - Summary of Significant Accounting Policies in the notes to the financial statements.

#### Albany County Airport Authority Changes in Cash and Cash Equivalents For Years Ended December 31,

Cash received from providing services         \$ 34,323,417         \$ 37,428,970         \$ 40,772,537         \$ 43,116           Cash paid to suppliers         (21,669,596)         (26,122,792)         (26,620,178)         (30,878           Cash paid to employees         (986,392)         (1,091,777)         (1,120,799)         (1,190           Net Cash Provided By Operating Activities         11,667,429         10,214,401         13,031,560         11,047           Cash Flows from Noncapital Financing Activities         - <td></td>	
Cash paid to suppliers         (21,669,596)         (26,122,792)         (26,620,178)         (30,878 Cash paid to employees           Net Cash paid to employees         (986,392)         (1,091,777)         (1,120,799)         (1,190 Cash Provided By Operating Activities           Cash Flows from Noncapital Financing Activities         11,667,429         10,214,401         13,031,560         11,047           Cash Flows from Noncapital Financing Activities         -         -         -         -         -           Grant Expense         - <t< td=""><td></td></t<>	
Cash paid to employees         (986,392)         (1,091,777)         (1,120,799)         (1,190           Net Cash Provided By Operating Activities         11,667,429         10,214,401         13,031,560         11,047           Cash Flows from Noncapital Financing Activities         -         -         -         -           Grant Expense         -         -         -         -           Net Cash Provided (Used) by Noncapital Financing Activities         -         -         -         -           Interest received         375,220         789,586         1,151,141         1,853           Purchase of Investments         -         -         -         -           Sale of Investments         237,494         -         -         -           Interest on Passenger Facility Charges         66,626         140,766         235,444         238           Net Cash Provided (Used) by Investing Activities         679,340         930,352         1,386,585         2,091           Cash Flows From Capital and Related Financing Activities         (10,963,359)         (23,930,371)         (20,863,387)         (15,733           Principal payments on bonds and notes payable         (5,298,838)         (5,711,504)         (5,879,556)         (6,554           Interest paid	
Net Cash Provided By Operating Activities         11,667,429         10,214,401         13,031,560         11,047           Cash Flows from Noncapital Financing Activities         - <td></td>	
Cash Flows from Noncapital Financing Activities         -	
Grant Income Grant Expense         - </td <td>111</td>	111
Grant Income Grant Expense         - </td <td></td>	
Net Cash Provided (Used) by Noncapital Financing Activities         -         -         -           Cash Flows From Investing Activities         375,220         789,586         1,151,141         1,853           Purchase of Investments         -         -         -         -         -           Sale of Investments         237,494         - <t< td=""><td>_</td></t<>	_
Net Cash Provided (Used) by Noncapital Financing Activities         -         -         -           Cash Flows From Investing Activities         375,220         789,586         1,151,141         1,853           Purchase of Investments         -         -         -         -         -           Sale of Investments         237,494         - <t< td=""><td>_</td></t<>	_
Interest received   375,220   789,586   1,151,141   1,853     Purchase of Investments	
Interest received   375,220   789,586   1,151,141   1,853     Purchase of Investments	
Purchase of Investments         -	റുദ
Sale of Investments       237,494       -       -         Interest on Passenger Facility Charges       66,626       140,766       235,444       238         Net Cash Provided (Used) by Investing Activities       679,340       930,352       1,386,585       2,091         Cash Flows From Capital and Related Financing Activities       Purchase of capital assets       (10,963,359)       (23,930,371)       (20,863,387)       (15,733)         Principal payments on bonds and notes payable       (5,298,838)       (5,711,504)       (5,879,556)       (6,554)         Interest paid       (7,823,638)       (7,588,462)       (7,192,138)       (7,647)         Payment to refunding agent       -       -       -       -         Proceeds from debt issuance       338,315       -       20,560,000         Proceeds from Interest rate swaption       -       5,330,000       -         Payment of 1997 refunding bonds       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	-
Interest on Passenger Facility Charges   66,626   140,766   235,444   238     Net Cash Provided (Used) by Investing Activities   679,340   930,352   1,386,585   2,091     Cash Flows From Capital and Related Financing Activities   Purchase of capital assets   (10,963,359)   (23,930,371)   (20,863,387)   (15,733     Principal payments on bonds and notes payable   (5,298,838)   (5,711,504)   (5,879,556)   (6,554     Interest paid   (7,823,638)   (7,588,462)   (7,192,138)   (7,647     Payment to refunding agent       Proceeds from debt issuance   338,315   - 20,560,000     Proceeds from Interest rate swaption   - 5,330,000       Payment of 1997 refunding bonds       Less: Cost of Issuance   (5,141)   (344,962)   (98,929)     ANCLUC funds   31,896   29,086   27,795   (84	_
Net Cash Provided (Used) by Investing Activities         679,340         930,352         1,386,585         2,091           Cash Flows From Capital and Related Financing Activities         (10,963,359)         (23,930,371)         (20,863,387)         (15,733           Principal payments on bonds and notes payable         (5,298,838)         (5,711,504)         (5,879,556)         (6,554)           Interest paid         (7,823,638)         (7,588,462)         (7,192,138)         (7,647)           Payment to refunding agent         -         -         -         -           Proceeds from debt issuance         338,315         -         20,560,000           Proceeds from Interest rate swaption         -         5,330,000         -           Payment of 1997 refunding bonds         -         -         -           Less: Cost of Issuance         (5,141)         (344,962)         (98,929)           ANCLUC funds         31,896         29,086         27,795         (84	560
Cash Flows From Capital and Related Financing Activities       (10,963,359)       (23,930,371)       (20,863,387)       (15,733         Principal payments on bonds and notes payable       (5,298,838)       (5,711,504)       (5,879,556)       (6,554)         Interest paid       (7,823,638)       (7,588,462)       (7,192,138)       (7,647)         Payment to refunding agent       -       -       -       -         Proceeds from debt issuance       338,315       -       20,560,000       -         Proceeds from Interest rate swaption       -       5,330,000       -       -         Payment of 1997 refunding bonds       -       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	
Purchase of capital assets       (10,963,359)       (23,930,371)       (20,863,387)       (15,733         Principal payments on bonds and notes payable Interest paid       (5,298,838)       (5,711,504)       (5,879,556)       (6,554)         Interest paid       (7,823,638)       (7,588,462)       (7,192,138)       (7,647)         Payment to refunding agent       -       -       -       -         Proceeds from debt issuance       338,315       -       20,560,000         Proceeds from Interest rate swaption       -       5,330,000       -         Payment of 1997 refunding bonds       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	<u></u>
Principal payments on bonds and notes payable       (5,298,838)       (5,711,504)       (5,879,556)       (6,554         Interest paid       (7,823,638)       (7,588,462)       (7,192,138)       (7,647         Payment to refunding agent       -       -       -       -         Proceeds from debt issuance       338,315       -       20,560,000         Proceeds from Interest rate swaption       -       5,330,000       -         Payment of 1997 refunding bonds       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	
Interest paid (7,823,638) (7,588,462) (7,192,138) (7,647  Payment to refunding agent  Proceeds from debt issuance 338,315 - 20,560,000  Proceeds from Interest rate swaption - 5,330,000 -  Payment of 1997 refunding bonds  Less: Cost of Issuance (5,141) (344,962) (98,929)  ANCLUC funds 31,896 29,086 27,795 (84	030)
Payment to refunding agent       -       -       -       -         Proceeds from debt issuance       338,315       -       20,560,000         Proceeds from Interest rate swaption       -       5,330,000       -         Payment of 1997 refunding bonds       -       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	932)
Proceeds from debt issuance       338,315       - 20,560,000         Proceeds from Interest rate swaption       - 5,330,000       -         Payment of 1997 refunding bonds        -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	211)
Proceeds from Interest rate swaption       -       5,330,000       -         Payment of 1997 refunding bonds       -       -       -         Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	-
Payment of 1997 refunding bonds	-
Less: Cost of Issuance       (5,141)       (344,962)       (98,929)         ANCLUC funds       31,896       29,086       27,795       (84	-
ANCLUC funds 31,896 29,086 27,795 (84	-
	-
	659)
Concession Improvement funds 82,636 39,976 104,252 119	314
Improvement charges 276,300 276,300 276,300 276	300
Capital contributions 8,473,103 15,286,472 14,429,114 5,582	880
Passenger facility charges 4,039,368 4,278,885 4,002,738 3,928	677
Net Cash Provided (Used) By Capital	
and Related Financing Activities (10,849,358) (12,334,580) 5,366,189 (20,112	661)
Net increase (decrease) 1,497,411 (1,189,827) 19,784,334 (6,973	901)
Cash and cash equivalents, beginning of year 26,203,689 27,701,100 26,511,273 46,295	607
Cash and cash equivalents, end of year \$ 27,701,100 \$ 26,511,273 \$ 46,295,607 \$ 39,321	706

Source: Authority's audited financial statements

# Albany County Airport Authority Changes in Cash and Cash Equivalents, Con't For Years Ended December 31,

2008	2009	2010	2011	2012	2013
\$ 44,028,857 \$	44,152,367	\$ 40,707,911	\$ 44,327,193	\$ 42,253,033	\$ 42,311,459
(35,545,624)	(29,110,669)	(28,284,795)	(31,992,962)	(28,813,561)	(30,404,614)
(1,257,735)	(1,248,160)	(1,154,379)	(1,099,021)	(1,104,020)	(1,149,945)
7,225,498	13,793,538	11,268,737	11,235,210	12,335,452	10,756,900
2,501,420	5,480,166	3,442,758	1,071,409	344,845	366,420
(2,794,322)	(4,943,468)	(3,013,773)	(642,205)	-	_
(292,902)	536,698	428,985	429,204	344,845	366,420
832,708	265,803	204,908	102,137	94,418	85,056
-	-	(277,389)	-	-	-
-	65,110	442,237	-	-	_
112,411	43,285	13,940	11,002	8,470	9,293
 945,119	374,198	383,696	113,139	102,888	94,349
(8,971,021)	(7,627,276)	(8,080,522)	(9,243,027)	(5,954,942)	(7,804,302)
(6,885,016)	(8,177,659)	(3,531,847)	(8,574,618)	(8,736,422)	(8,598,074)
(7,398,066)	(6,835,858)	(5,931,827)	(5,724,131)	(5,502,063)	(5,409,940)
-	-	(125,391,340)	-	-	-
83,200,000	-	119,021,872	-	-	-
-	-	-	-	-	-
(82,416,000)	-	(0.007.500)	-	-	-
(889,198)	400 400	(2,007,569)	(247,000)	- 440	400
18,689 99,384	100,492 (183,611)	1,139 89,745	(347,296) 44,668	449 67,457	490 337,258
99,384 276,300	368,400	368,400	368,400	368,400	368,400
6,528,726	7,716,862	7,077,968	6,579,972	3,488,992	4,411,353
3,613,380	3,921,553	5,036,950	4,850,569	4,794,831	4,727,885
 0,010,000	0,021,000	0,000,000	4,000,000	4,704,001	1,727,000
 (12,822,822)	(10,717,097)	(13,347,031)	(12,045,463)	(11,473,298)	(11,966,930)
(4,945,107)	3,987,337	(1,265,613)	(267,910)	1,309,887	(749,261)
 39,321,706	34,376,599	38,363,936	37,098,323	36,830,413	38,140,300
\$ 34,376,599 \$	38,363,936	\$ 37,098,323	\$ 36,830,413	\$ 38,140,300	\$ 37,391,039

# Albany County Airport Authority Principal Revenue Sources, Revenue per Enplaned Passenger and Signatory Airlines Rates and Charges <1> For Years Ended December 31,

		2004		2005		2006		2007
PRINCIPAL REVENUE SOURCES								
AIRLINE REVENUE								
Landing Fees	\$	5,528,586	\$	5,221,661	\$	3,711,782	\$	3,328,473
Landing Fee Surcharge	•	172,939	•	170,834	•	167,426	•	166,975
Apron Fees		805,182		839,471		854,022		916,131
Fixed Based Operations		· -		661,406		1,886,304		2,645,682
Terminal Rents		6,058,515		7,561,456		5,970,930		6,096,652
Loading Bridge Rentals		377,110		408,297		564,292		542,738
TOTAL AIRLINE REVENUE		12,942,332		14,863,125		13,154,756		13,696,651
Percent of Total Revenues		33.1%		34.7%		28.6%		27.9%
NON-AIRLINE REVENUES								
Parking		10,039,495		10,718,645		10,639,526		11,093,567
Rental Car		2,937,657		3,414,418		3,517,740		3,785,642
Other		8,172,856		8,511,744		12,804,704		14,058,910
TOTAL NON-AIRLINE REVENUES		21,150,008		22,644,807		26,961,970		28,938,119
Percent of Total Revenues		54.1%		52.8%		58.7%		58.9%
NON-OPERATING REVENUES								
PFCs		4,378,871		4,314,667		4,165,815		4,081,962
Grant Income		-		-		-		-
Interest		375,317		789,591		1,193,635		1,810,589
Insurance Recovery		-		=		184,000		2,929
Decrease in fair value of investments		-		-		-		297,413
Other		276,300		276,300		276,300		276,300
TOTAL NON-OPERATING REVENUES		5,030,488		5,380,558		5,819,750		6,469,193
Percent of Total Revenues		12.9%		12.5%		12.7%		13.2%
TOTAL REVENUES	\$	39,122,828	\$	42,888,490	\$	45,936,476	\$	49,103,963
Enplaned Passengers		1,556,796		1,550,402		1,447,553		1,440,385
TOTAL REVENUE PER ENPLANED PASSENGER	\$	25.13	\$	27.66	\$	31.73	\$	34.09
SIGNATORY AIRLINES RATES AND CHARGES								
Landing Fee (per 1,000 lbs MGLW)	\$	2.53	\$	2.36	\$	1.82	\$	1.81
Landing Fee Surcharge (per 1,000 lbs MGLW)		0.08		0.08		0.08		0.08
Apron Fees (per sq. foot)		1.02		1.04		1.05		1.10
Annual Terminal Rental Rates (per sq. foot)		78.10		81.98		82.58		83.42
Annual Loading Bridge Rental (per bridge)		26,936.00		29,164.00		37,619.00		36,183.00
Airline Cost per Enplanement: Airport Operations		8.31		9.16		7.78		7.67

The Authority negotiated a new ten year airline agreement which governed the calculation of rates and fees charged to signatory airlines effective January 1, 2011. A new five year agreement became effective January 1, 2011.

Source: Authority's audited financial statements and statistics reports

# Albany County Airport Authority Principal Revenue Sources, Revenue per Enplaned Passenger and Signatory Airlines Rates and Charges <1> For Years Ended December 31,

	2008		2009		2010		2011		2012		2013
\$	4,422,523 168,250	\$	4,770,538 170,810	\$	3,843,738 169,427	\$	3,964,651 168,015	\$	4,041,201 168,400	\$	4,035,420
	893,046		879,251		807,430		847,651		810,760		797,936
	2,916,524		3,040,483		3,261,577		3,979,252		3,031,163		3,289,020
	6,422,724		5,273,885		4,530,851		4,358,719		3,980,775		3,925,842
	542,738		508,181		533,360		501,336		528,303		471,669
	15,365,805		14,643,148		13,146,383		13,819,624		12,560,602		12,519,887
	29.0%		27.9%		26.3%		27.4%		26.0%		26.2%
	10 000 100		10 010 500		10 100 111		10 170 000		10 707 500		10 701 101
	10,886,182		10,818,593		10,428,141		10,478,603		10,787,568		10,724,464
	3,649,493		3,902,274		4,263,770		4,718,960		4,723,808		4,679,586
	15,773,820 30,309,495		12,886,824 27,607,691		13,114,264 27,806,175		14,977,162 30,174,725		14,628,484 30,139,860		14,291,346 29,695,396
	57.2%		52.6%		55.6%		59.9%		62.3%		62.2%
	37.270		32.070		33.070		33.370		02.570		02.270
	3,716,492		4,077,806		5,043,851		4,832,209		4,843,563		4,693,348
	2,501,420		5,480,166		3,442,758		1,112,504		344,845		366,420
	836,612		265,017		196,224		102,137		94,418		84,959
	-		-		, -		-		-		, -
	-		-		-		=		=		-
	276,300		368,400		368,400		368,400		368,400		368,400
	7,330,824		10,191,389		9,051,233		6,415,250		5,651,226		5,513,127
	13.8%		19.4%		18.1%		12.7%		11.7%		11.6%
\$	53,006,124	\$	52,442,228	\$	50,003,791	\$	50,409,599	\$	48,351,688	\$	47,728,410
	1,380,483		1,318,819		1,264,381		1,242,399		1,244,976		1,215,076
\$	38.40	\$	39.76	\$	39.55	\$	40.57	\$	38.84	\$	39.28
\$	2.71	\$	3.11	\$	2.45	\$	2.61	\$	2.92	\$	2.92
Ψ	0.08	Ψ	0.10	Ψ	0.10	Ψ	0.11	Ψ	0.11	Ψ	2.52
	1.48		1.46		1.51		1.75		1.78		1.58
	84.00		79.61		72.70		69.55		68.46		66.56
	36,978.00		36,299.00		35,532.00		33,422.00		35,220.00		31,445.00
	8.91		8.80		7.82		7.92		7.64		7.60
	0.01		0.00		2						7.50

<sup>&</sup>lt;1> The revenue basis to which these rates apply and their principal payers can be found on pages 92-93, 94-95 and 96-97

#### Albany County Airport Authority Ratios of Outstanding Debt For Years Ended December 31,

	 2004	2005	2006
Ratio of Authority issued Revenue Bond Debt Service to Total Expenses			
Principal Interest <1>	\$ 4,305,000 7,384,667	\$ 5,711,504 7,577,183	\$ 5,879,556 7,249,097
Total Debt Service	\$ 11,689,667	\$ 13,288,687	\$ 13,128,653
Total Expenses	\$ 41,597,185	\$ 46,265,880	\$ 49,626,193
Ratio of Debt Service to Total Expenses	28.10%	28.72%	26.46%
Debt Service per Enplaned Passenger			
Net Debt Service	\$ 7,812,290	\$ 9,182,693	\$ 8,721,259
Enplaned Passengers	1,556,796	1,550,402	1,447,553
Debt Service per Enplaned Passenger	\$ 5.02	\$ 5.92	\$ 6.02
Outstanding Debt (Authority and County) per Enplaned Passenger			
Outstanding debt by type:			
County of Albany Debt Issued for the Authority <2>	\$ 8,560,352	\$ 7,519,274	\$ 6,527,880
General Airport Revenue Bond (GARB)	130,949,190	131,855,484	148,071,630
NYS EFC Total Outstanding Debt	\$ 8,100,927 147,610,469	\$ 7,515,515 146,890,273	\$ 6,920,238 161,519,748
Enplaned Passengers	1,556,796	1,550,402	1,447,553
Outstanding Debt per Enplaned Passenger	\$ 95	\$ 95	\$ 112
Debt Limit per Enplaned Passenger			
Debt Limit <3>	\$ 285,000,000	\$ 285,000,000	\$ 285,000,000
Enplaned Passengers	1,556,796	1,550,402	1,447,553
Debt Limit per Enplaned Passenger	\$ 183	\$ 184	\$ 197

Source: Authority's audited financial statements and statistics reports

<sup>&</sup>lt;1> Interest does not include capitalized interest or interest paid from bond proceeds.

<sup>&</sup>lt;2> The County pays this indebtedness and is reimbursed by the Authority.

<sup>&</sup>lt;3> Debt limit is fixed by State Law creating Authority. The Law was amended in 2004 increasing the debt limit.

#### Albany County Airport Authority Ratios of Outstanding Debt, Con't For Years Ended December 31,

2007	2008	2009	2010		2011	2012	2013
\$ 6,554,932 7,693,877	6,885,016 7,513,131	8,177,659 6,976,417	3,531,847 6,107,912		\$ 8,574,618 7,240,701	\$ 8,736,422 6,779,556	\$ 8,598,074 5,361,990
\$ 14,248,809	\$ 14,398,147	\$ 15,154,076	\$ 9,639,759	<4>	\$ 15,815,319	\$ 15,515,978	\$ 13,960,064
\$ 52,766,374	\$ 57,555,709	\$ 55,694,894	\$ 52,594,556		\$ 54,003,450	\$ 51,114,902	\$ 51,790,215
27.00%	25.02%	27.21%	18.33%		29.29%	30.36%	26.96%
\$ 10,010,625	\$ 10,230,911	\$ 11,428,288	\$ 5,913,971		\$ 10,962,543	\$ 11,054,389	\$ 9,498,475
1,440,385	1,380,483	1,318,819	1,264,381		1,242,399	1,244,976	1,215,076
\$ 6.95	\$ 7.41	\$ 8.67	\$ 4.68		\$ 8.82	\$ 8.88	\$ 7.82
\$ 5,543,982	\$ 4,580,151	\$ 3,418,256	\$ 2,454,409		\$ 1,510,678	\$ 584,256	\$ 81,182
143,175,122	137,253,661	136,681,250	132,560,000		125,340,000	117,950,000	110,315,000
6,310,821	5,694,808	4,627,000	4,045,887		3,635,000	3,215,000	2,755,000
\$ 155,029,925	\$ 147,528,620	\$ 144,726,506	\$ 139,060,296		\$ 130,485,678	\$ 121,749,256	\$ 113,151,182
1,440,385	1,380,483	1,318,819	1,264,381		1,242,399	1,244,976	1,215,076
\$ 108	\$ 107	\$ 110	\$ 110		\$ 105	\$ 98	\$ 93
\$ 285,000,000	\$ 285,000,000	\$ 285,000,000	\$ 285,000,000		\$ 285,000,000	\$ 285,000,000	\$ 285,000,000
1,440,385	1,380,483	1,318,819	1,264,381		1,242,399	1,244,976	1,215,076
\$ 198	\$ 206	\$ 216	\$ 225		\$ 229	\$ 229	\$ 235

<sup>&</sup>lt;4>Debt service does not include \$5,145,000 of principal retired and certain accrued interest on \$107,395,000 of bonds refunded in 2010 for which the Authority contributed \$8,398,522 in cash on hand to reduce the amount of refunding bonds issued and scheduled debt service due in 2010.

#### Albany County Airport Authority Revenue Bond Debt Service Coverage For Years Ended December 31,

		2004		2005		2006
NET DEVENUE						
NET REVENUES Operating Revenues	\$	34,092,340	Ф	37,507,962	Ф	40,116,726
Interest Income	φ	375,317	φ	789,591	Φ	1,193,635
Investments Received		373,317		709,591		1,195,055
Air Service Development		_		_		_
TSA (LEO) Reimbursement		_		_		_
Improvement Charges		276,300		276,300		276,300
Total Revenues	\$	34,743,957	\$	38,573,853	\$	41,586,661
LESS: Total Operating Expenses		(22,593,481)		(27,148,236)		(29,877,731)
LESS: Albany County Debt Service		(1,515,706)		(1,407,817)		(1,311,243)
Net Revenues	\$	10,634,770	\$	10,017,800	\$	10,397,687
DEBT SERVICE						
1997 Revenue Bonds	\$	6,778,459	\$	6,907,143	\$	6,941,298
Less: PFC Revenues used for Debt Service		(3,877,378)		(4,105,994)		(4,407,394)
1998 B & C Revenue Bonds		2,362,420		2,363,016		2,360,300
1999 NYS EFC Revenue Bonds		693,011		676,755		664,221
Less: 1999 NYS EFC Interest Subsidy		(223,448)		(215,167)		(201,777)
2000 NYS EFC Revenue Bonds		295,693		287,232		281,054
Less: 2000 NYS EFC Interest Subsidy		(41,773)		(36,254)		(30,635)
2000 B Revenue Bonds		958,518		960,735		955,940
2003 A Revenue Bonds		765,337		752,027		748,049
2004 NYS EFC Revenue Bonds		41,490		43,487		43,282
Less: 2004 NYS EFC Interest Subsidy		(4,172)		(5,994)		(5,325)
2006 A & B Revenue Bonds		-		-		330,294
2006 C Revenue Bonds		-		-		-
2008 A Refunding Bonds		-		-		-
2010 A Refunding Bonds		-		-		-
2010 B Refunding Bonds Less: Interest paid from bond proceeds		-		-		(330 304)
Net Debt Service	\$	7,748,157	\$	7,626,986	\$	(330,294) 7,349,013
Net Debt Gerrice	Ψ	7,740,137	Ψ	7,020,900	Ψ	7,543,015
DEBT SERVICE COVERAGE <1>		1.37		1.31		1.41
<1> Does not include required amounts held in Bond Reserve Ac	coun					
1997 Revenue Bonds	\$	8,370,000	\$	8,370,000	\$	8,370,000
1998 B & C Revenue Bonds		2,447,415		2,447,415		2,447,415
1999 NYS EFC Bonds		442,237		442,237		442,237
2000 NYS EFC Bonds		237,494		237,494		237,494
2000 B Revenue Bonds		926,700		926,700		926,700
2003 A Revenue Bonds		514,100		514,100		514,100
2004 NYS EFC Bonds		38,831		38,831		38,831
2006 A & B Revenue Bonds		-		-		1,128,600
2006 C Revenue Bonds		-		-		404,263
2008 A Refunding Bonds 2010 A Refunding Bonds		-		-		-
Total Bond Reserve Accounts	\$	12,976,777	\$	12,976,777	\$	14,509,640
. 3.2. Dolla 1 (000) 10 / (0000) (0	<u>Ψ</u>	,0.0,111	Ψ	,0.0,111	Ψ	. 1,000,040

<sup>&</sup>lt;1>Debt service does not include \$5,145,000 of principal retired and certain accrued interest on \$107,395,000 of bonds refunded in 2010 for which the Authority contributed \$8,398,522 in cash on hand to reduce the amount of refunding bonds issued and scheduled debt service due in 2010.

Source: Authority's audited financial statements and statistics reports

#### Albany County Airport Authority Revenue Bond Debt Service Coverage, Con't For Years Ended December 31,

	2007		2008		2009		2010		2011		2012		2013
\$	42,634,760	\$	45,675,304	\$	42,250,595	\$	40,952,560	\$	43,994,350	\$	42,700,503	\$	42,215,294
	1,225,878		597,990		233,567		184,276		83,120		76,334		59,013
	170,813		-		(79,087)		-		-		-		-
	-		-		-		-		-		-		75,000
	276,300		276,300		368,400		428,984 368,400		429,204 368,400		344,845 368,400		291,420 368,400
	270,300		270,300		300,400		300,400		300,400		300,400		300,400
\$	44,307,751	\$	46,549,594	\$	42,773,475	\$	41,934,220	\$	44,875,074	\$	43,490,082	\$	43,009,127
	(31,974,921)		(34,231,189)		(29,625,492)		(29,886,704)		(32,675,747)		(30,797,979)		(31,661,110)
	(1,263,510)		(1,202,184)		(1,156,056)		(1,080,407)		(1,022,352)		(967,198)		(511,616)
\$	11,069,320	\$	11,116,221	\$	11,991,927	\$	10,967,109	\$	11,176,975	\$	11,724,905	\$	10,836,401
\$	6,989,961	\$	388,433	\$	_	\$	_	\$	_	\$	_	\$	_
Ψ	(4,238,184)	Ψ	(4,167,236)	Ψ	(3,725,788)	Ψ	(2,806,622)	Ψ	(4,852,776)	Ψ	(4,461,589)	Ψ	(4,700,000)
	2,358,007		2,360,653		2,444,052		1,455,142		-		-		-
	651,283		634,745		617,141		577,873		443,618		451,094		452,309
	(188,258)		(174,600)		(157,301)		(143,792)		(26,907)		(25,819)		(24,265)
	276,551		275,149		279,829		-		-		-		-
	(25,319)		(18,996)		(12,846)		-		-		-		-
	960,402		957,753		957,471		511,813		-		-		-
	743,885		748,863		748,637		746,692		748,577		744,250		742,130
	46,064		41,985		41,289		40,893		39,362		38,642		72,452
	(4,716)		(4,009)		(3,341)		(2,673)		(2,004)		(1,336)		(668)
	1,099,763		1,099,926		1,099,188		1,102,531		1,099,788		1,101,051		1,099,875
	290,356		402,054 6,348,023		402,048 6,902,639		401,838 3,963,413		401,429		400,822		400,013
	_		0,040,023		0,902,039		2,707,162		9,628,519		9,621,151		9,622,600
	_		_		_		62,112		923,852		925,376		927,326
	(290,356)		-		-		-		-		-		-
\$	8,669,439	\$	8,892,743	\$	9,593,018	\$	8,616,382	\$	8,403,458	\$	8,793,642	\$	8,591,772
	1.28		1.25		1.25		1.27		1.33		1.33		1.26
	1.20		1.20		1.20		1.27		1.00		1.00		1.20
\$	8,370,000	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Ψ	2,447,415	Ψ	2,447,415	Ψ	2,447,415	Ψ	_	Ψ	_	Ψ	_	Ψ	_
	442,237		442,237		442,237		277,389		277,389		277,389		277,389
	237,494		237,494		237,494								-
	926,700		926,700		926,700		-		-		_		_
	514,100		514,100		514,100		514,100		514,100		514,100		514,100
	38,831		38,831		38,831		38,831		38,831		38,831		-
	1,128,600		1,128,600		1,128,600		1,128,600		1,128,600		1,128,600		1,128,600
	404,263		404,263		404,263		404,263		404,263		404,263		404,263
	-		8,232,976		8,232,976								
•	14,509,640	\$	14 372 616	\$	1/ 372 616	¢	9,523,517	¢	9,523,517 11,886,700	¢	9,523,517	¢	9,523,514 11,847,866
φ	14,509,640	φ	14,372,616	φ	14,372,616	\$	11,886,700	\$	11,000,700	\$	11,886,700	\$	11,047,000

## Albany International Airport Population in the Air Trade Area

	2012	2010	2010 vs. 2000	2000	2000 vs. 1990	1990
PRIMARY TRADE AREA	2012	2010	2000	2000	1990	1990
State of New York						
Albany County	305,455	304,204	3.3%	294,565	0.7%	292,594
Columbia County	62,499	63,096	0.0%	63,094	0.2%	62,982
Fulton County	54,925	55,531	0.8%	55,073	1.6%	54,191
Greene County	48,673	49,221	2.1%	48,195	7.7%	44,739
Montgomery County	49,921	50,219	1.0%	49,708	-4.4%	51,981
Rensselaer County	159,835	159,429	4.5%	152,538	-1.2%	154,429
Saratoga County	222,133	219,607	9.5%	200,635	10.7%	181,276
Schenectady County	155,124	154,727	5.6%	146,555	-1.8%	149,285
Schoharie County	32,099	32,749	3.7%	31,582	-0.9%	31,859
Warren County	65,538	65,707	3.8%	63,303	6.9%	59,209
Washington County	62,934	63,216	3.6%	61,042	2.9%	59,330
State of Massachusetts	02,304	00,210	3.070	01,042	2.570	33,330
Berkshire County	130,016	131,219	-2.8%	134,953	-3.2%	139,352
State of Vermont	130,010	131,219	-2.070	134,933	-5.2 /0	139,332
	26 607	27 125	0.49/	26 004	2 20/	25 045
Bennington County	36,697	37,125	0.4%	36,994	3.2%	35,845
PRIMARY TRADE AREA	1,385,849	1,386,050	3.6%	1,338,237	1.6%	1,317,072
SECONDARY TRADE AREA						
State of New York						
Delaware County	47,276	47,980	-0.2%	48,055	1.8%	47,225
Dutchess County	297,322	297,488	6.2%	280,150	8.0%	259,462
Essex County	38,961	39,370	1.3%	38,851	4.6%	37,152
Hamilton County	4,778	4,836	-10.1%	5,379	1.9%	5,279
Herkimer County	64,508	64,519	0.1%	64,427	-2.1%	65,797
Otsego County	61,709	62,259	0.1%	61,676	1.9%	60,517
Ulster County	181,791	182,493	2.7%	177,749	7.5%	165,304
State of Connecticut	101,791	102,493	2.170	177,749	7.5%	105,304
	107 520	100 027	4 20/	100 100	4 70/	174 002
Litchfield County	187,530	189,927	4.2%	182,193	4.7%	174,092
State of Massachusetts	74 540	74.070	0.00/	74 505	2.1%	70.000
Franklin County	71,540	71,372	-0.2%	71,535		70,092
Hampden County	465,923	463,490	1.6%	456,228	0.0%	456,310
Hampshire County	159,795	158,080	3.8%	152,251	3.9%	146,568
State of Vermont	00.745	00.004	0.40/	05.074	0.00/	00.050
Addison County	36,745	36,821	2.4%	35,974	9.2%	32,953
Rutland County	60,869	61,642	-2.8%	63,400	2.0%	62,142
Windham County	43,985	44,513	0.7%	44,216	6.3%	41,588
Windsor County	56,211	56,670	-1.3%	57,418	6.2%	54,055
SECONDARY TRADE AREA	1,778,943	1,781,460	2.4%	1,739,502	3.6%	1,678,536
TOTAL PRIMARY AND SECONDARY TRADE AREA POPULATION	3,164,792	3,167,510	2.9%	3,077,739	2.7%	2,995,608
•	·	•		•		· .
State of New York	19,576,125	19,378,102	2.1%	18,976,457	5.5%	17,990,455
United States	313,873,685	308,745,538	9.4%	282,171,936	13.5%	248,709,873

Sources: U.S. Department of Commece, Bureau of the Census

#### Albany International Airport Major Employers in Primary Air Trade Area

			Employe	ees
Rank	Employer	Industry	2013	2004
1	New York State	State Government	51,409	64,091
2	St. Peter's Health Partners	Health Care	11,749	3,321
3	U.S. Government	Federal Government	7,901	8,600
4	General Electric Company	Energy, Research, Industrial	7,000	9,000
5	Albany Medical Center	Health Care	6,566	5,257
6	Golub Corporation	Retail Grocery, Headquarters, and Dist. Center	6,365	6,834
7	University of Albany	Educational Services	4,700	N/A
8	Verizon	Telecommunications Service	3,000	3,030
9	Ellis Medicine	Health Care	2,751	1,375
10	Bechtel Marine Propulsion Corp.	Research and development	2,600	2,650
11	Glens Falls Hospital	Health Care	2,484	1,811
12	County of Albany	Government	2,454	2,928
13	Center for Disability Services	Health Care	2,076	N/A
14	Rensselear Polytenchic Institute	Educational Services	2,033	1,720
15	Global Foundries	Semiconductor Manufacturing	2,000	N/A
16	Saratoga Hospital & Nursing Home	Health Care	1,850	N/A
17	Shenendehowa School District	Educational Services	1,800	1,565
18	Empire Blue Cross/Blue Shield	Health Insurance	1,566	1,794
19	City of Schenectady School District	Educational Services	1,560	1,542
20	Albany City School District	Educational Services	1,519	1,500
21	City of Albany	Local Government	1,506	1,450
22	Rensselear County	Local Government	1,500	1,802
23	Saratoga County	Local Government	1,400	1,264
24	St Mary's Healthcare	Health Care	1,350	N/A
25	Schenectady County	Local Government	1,300	1,300
26	Stewart's Shops Corp.	Dairy Products/Convenience Stores	1,141	2,840
27	AngioDynamics Inc.	Medical Device Manufacturer	1,000	N/A
28	Momentive Performance Materials Inc.	Specialty Products	1,000	N/A
29	National Grid	Electric and Gas Utility	1,000	1,575
30	KeyCorp	Banking/Financial services	1,000	1,800

N/A - Not Available Sources: Various

#### Albany International Airport Colleges and Universities in Primary Air Trade Area

		_	Enrollr	nent
Name	County	Public/Private	2013	2004
Excelsior College	Albany	Private	35,100	22,863
State University of New York at Albany	Albany	Public	17,312	17,319
Hudson Valley Comm. College	Rensselaer	Public	13,114	11,500
Empire State College	Albany	Public	12,028	16,441
Schenectady Comm. College	Schenectady	Public	6,671	3,889
Rensselaer Polytechnic Institute	Rensselaer	Private	6,658	6,456
College Of Saint Rose	Albany	Private	4,698	4,643
Adirondack Comm. College	Warren	Public	3,987	3,560
Siena College	Albany	Private	3,267	3,383
The Sage Colleges	Rensselaer	Private	2,965	2,749
Skidmore College	Saratoga	Private	2,689	2,466
Fulton-Montgomery Comm. College	Fulton-Montgomery	Public	2,683	2,010
SUNY College of Agriculture & Tech at Cobleskill	Schoharie	Public	2,492	N/A
Union College	Schenectady	Private	2,241	2,147
Columbia-Greene Comm. College	Columbia-Greene	Public	2,126	1,850
Massachusetts College of Liberal Arts	Berkshire, MA	Public	2,100	1,400
Williams College	Berkshire, MA	Private	2,052	2,080
Albany College Of Pharmacy	Albany	Private	1,440	888
Maria College	Albany	Private	885	975
Albany Medical College	Albany	Private	840	675
Mildred Elley College	Albany	Private	830	738
Bennington College	Bennington, VT	Private	826	621
Bryant & Stratton Business Institute	Albany	Private	725	441
Southern Vermont College	Bennington, VT	Public	650	500
Albany Law School	Albany	Private	612	821
Union Graduate College	Schenectady	Private	456	N/A
ITT Technical Institute	Albany	Private	399	N/A
Bard College at Simon's Rock	Berkshire, MA	Private	380	360
Samaritan Hospital School of Nursing	Rensselaer	Private	145	N/A
Ellis Hospital School of Nursing	Albany	Private	132	111
Memorial Hospital School of Nursing	Albany	Private	111	N/A
New School of Radio and Television	Albany	Private	87	200
		=	130,701	111,086

N/A - Not Available Sources: Various

# Albany International Airport Airport Information As of December 31,

Airport Code: ALB

Location: 7 miles Northwest of downtown Albany, New York, the capital of the State of New York

Elevation: 285 ft.

International: Customs / Immigration F.I.S. Facility

Tower: TRACON 24 / 7 - 365

FBO: Million Air

. 50.			2004	2013
Acres (+/-):			1,043	1,171
Runways:	1/19 North/Soutl	n ILS/VOR/GPS	7,200 X 150 ft.	8,500 X 150 ft.
	10/28 East/West	VOR / GPS	7,200 X 150 ft.	7,200 X 150 ft.
Terminal:	Airlines - sq ft		90,205	90,623
	Tenants - sq ft		46,491	44,320
	Public/Common -	sq ft	99,240	104,426
	Mechanical - sq ft		49,391	50,916
	Total - sq ft		285,327	290,285
	Number of passer	ger gates	21	21
	Number of loading		13	16
	_	ssionaires in Terminal	7	6
	Number of Rental	Car Agencies in Terminal	5	6
Apron:	Commercial Airline	es - sq ft	792,315	810,901
	Cargo Airlines - so		181,730	210,600
	FBO - sq ft		640,000	640,000
Parking:	Spaces assigned	Garage	1,907	1,912
J		Short-term	316	341
		Long-term	819	1,098
		Economy	2,400	2,272
		Rental Cars	307	307
		Employees	514	537
		Total	6,263	6,467
Cargo:	Air Cargo Building	- sq ft	50,500	50,500
· ·	Former U.S. Post		5,595	5,595
Employees:	Authority		31.0	23.0
· •	Airport Operations	<b>;</b>	175.5	157.0
	Fixed Based Oper		N/A	32.0
	Total		206.5	212.0

#### N/A-Not applicable

<sup>\* -</sup> Former U.S. Post Office Air Cargo facility is vacant as of December 31, 2013

#### Albany International Airport Enplaned Passengers 2004-2013

		Percent of		Percent of	
AIRLINE	2013	Total 2013	2012	Total 2012	2011
Southwest Airlines	504,095	41.5%	504,987	40.5%	511,735
US Airways Express (Republic)	98,369	8.1%	104,199	8.4%	76,919
US Airways	89,607	7.4%	87,207	7.0%	81,980
United Express (Express Jet)	81,039	6.7%	98,820	7.9%	36,282
Delta Connection (Endeavor, formerly Pinnacle)	78,580	6.5%	85,535	6.9%	100,678
Delta Airlines	68,589	5.6%	72,590	5.8%	46,606
US Airways Express (Air Wisconsin)	43,099	3.5%	28,835	2.3%	51,029
United Express (Republic)	36,109	3.0%	20,000	2.070	01,020
United Express (Go Jet)	32,044	2.6%	18,078	1.5%	7,489
United Airlines	30,881	2.5%	51,913	4.2%	64,408
Delta Connection (Express Jet)	26,924	2.2%	12,054	1.0%	01,100
United Express (Commutair)	22,692	1.9%	18,075	1.5%	
Delta Connection (Compass)	18,941	1.6%	10,992	0.9%	2,665
United Express (Mesa)	17,467	1.4%	14,014	1.1%	21,460
Cape Air	16,752	1.4%	16,429	1.3%	16,284
US Airways Express (Piedmont)	14,080	1.2%	33,403	2.7%	16,393
United Express (Chautaugua)	12,129	1.0%	00,100	2.1 70	10,000
US Airways Express (Mesa)	10,216	0.8%	79	0.0%	846
US Airways Express (PSA)	6,935	0.6%	47	0.0%	010
Air Canada	3,436	0.3%	4,392	0.4%	4,482
Delta Connection (Chautauqua)	2,878	0.2%	10,743	0.9%	576
United Express (Shuttle America)	214	0.0%	2	0.0%	47
United Express (Colgan)	2	0.070	49,998	4.0%	33,298
Continental (Express Jet)			5,900	0.5%	40,463
Delta Connection (Comair)			5,278	0.4%	1,762
Continental Connection (Colgan)			4,612	0.4%	28,434
Continental Connection (Commutair)			3,843	0.3%	23,615
Delta Connection (Sky West)			1,534	0.1%	20,010
US Airways Express (Colgan Air)			1,230	0.1%	6,902
Delta Connection (Mesaba)			1,230	0.0%	12,302
US Airways Express (Chautaugua)			41	0.0%	12,002
Delta Connection (ASA)			71	0.070	37,155
United Express (ASA)					18,491
Delta Connection (Shuttle America)					60
United Express (Trans States)					38
Northwest Airlines					00
Northwest Airlink (Pinnacle)					
Northwest Airlink (Mesaba)					
Delta Connection (Freedom)					
Continental Airlines					
American Eagle					
Delta Connection (Big Sky)					
Delta Connection (Sky West)					
United Express (Sky West)					
Independence Air					
United Express (Air Wisconsin)					
US Airways Express (Trans States)					
United Express (Atlantic Coast)					
US Airways Express (Allegheny)					
Sub Total	1,215,076	99.9%	1,244,976	99.9%	1,242,399
	1,210,010	00.070	.,,	33.370	1,212,000
Charters	911	0.1%	904	0.1%	1,131
TOTAL	1,215,987	100.0%	1,245,880	100.0%	1,243,530
1 V 1/ 1L	1,210,307	100.070	1,270,000	100.070	1,270,000

Source: Albany County Airport Authority

#### Albany International Airport Enplaned Passengers 2004-2013

2010	2009	2008	2007	2006	2005	2004
511,636	511,094	501,437	516,216	488,646	415,074	350,941
90,263	62,626	50,137	43,507	42,782	1,167	
83,513	104,799	130,192	130,070	139,668	204,510	276,933
26,609						
54,130						
18,251			87	45,323	178,495	226,913
35,060	31,665	36,777	38,992	54,486	10,250	
47,605	52,875	58,784	60,273	37,694		
66,191	75,828	70,027	76,867	60,074	71,048	75,655
18,447						
25,230	24,623					
8,677	8,013	2,237				
29,701	52,723	39,701	41,945	29,035	16,504	1,004
					12,055	11,545
5,368	3,971	16,906	19,536	12,825	28,112	11,675
1,993	2,270	1,985	17,298	31,586	14,767	7,275
4,782	4,153	7,077	7,760	7,986	6,659	6,598
4,437	5,061	66	540	345		
			61	25,482	21,011	
63,067	57,528	66,314	100,472	99,570	100,089	93,692
26,189	40,369	50,476	41,514	45,496	50,485	10,799
30,702	40,255	35,090				
8,001	9,201	5,463	5,805	12,096	31,078	95,545
8,408	7,092	10,011	13,661	14,211	12,214	27,361
30,699						
			1,508	8,415	15,664	939
48,212	72,330	75,522	79,584	56,186	6,408	
12,284						
4,733	33,266	49,426	51,007	46,200	37,489	38,461
193	63,724	85,038	98,125	98,733	111,415	108,287
	21,995	9,939	14,937	12,516	34,682	37,576
	21,435	17,109		2,461		
	11,116	25,233	26,112	9,696		
	807					
		35,344	43,828	47,147	53,568	68,899
		192	5106			
			5,574			
				18,296	26,838	
				598	60,055	26,522
					26,288	43,991
					4,477	9,692
						26,423
						70
1,264,381	1,318,819	1,380,483	1,440,385	1,447,553	1,550,402	1,556,796
1,493	1,600	1,988	2,436	2,611	2,134	1,860
1,265,874	1,320,419	1,382,471	1,442,821	1,450,164	1,552,536	1,558,656

#### Albany International Airport Airline Landed Weight (lbs.) 2004-2013

Commercial Carriers	2013	Percent of Total 2013	2012	Percent of Total 2012	2011
Southwest Airlines	556,334,000	35.5%	569,014,000	35.4%	571,920,000
US Airways Express (Republic)	136,527,617	8.7%	136,105,502	8.5%	111,779,265
US Airways	92,454,358	5.9%	84,659,102	5.3%	81,480,800
Delta Airlines	87,394,799	5.6%	91,360,813	5.7%	53,982,509
United Express (Express Jet)	87,352,775	5.6%	103,135,949	6.4%	37,630,283
Delta Connection (Endeavor, formerly Pinnacle)	85,479,997	5.4%	91,611,511	5.7%	110,381,509
US Airways Express (Air Wisconsin)	54,426,000	3.5%	36,049,000	2.2%	67,351,000
United Express (Republic)	45.756.000	2.9%	00,0.0,000	/ v	0.,00.,000
United Airlines	41,049,688	2.6%	71,647,362	4.5%	86,114,744
United Express (Go Jet)	38,659,000	2.5%	20,368,000	1.3%	9,695,000
Delta Connection (Express Jet)	30,800,102	2.0%	13,969,006	0.9%	0,000,000
United Express (Commutair)	25,018,500	1.6%	19,233,003	1.2%	
Delta Connection (Compass)	22,259,441	1.4%	13,314,317	0.8%	3,298,107
Cape Air	21,276,102	1.4%	21,296,654	1.3%	25,995,749
United Express (Mesa)	19,832,000	1.3%	15,745,000	1.0%	26,532,000
US Airways Express (Piedmont)	16,170,306	1.0%	46,331,413	2.9%	35,475,009
United Express (Chautauqua)	14,211,365	0.9%	10,001,110	2.070	00,110,000
US Airways Express (Mesa)	12,862,500	0.8%	73,500	0.0%	808,500
US Airways Express (PSA)	8,104,000	0.5%	134,000	0.0%	000,000
Air Canada	6,092,200	0.4%	8,797,995	0.5%	8,200,404
Delta Connection (Chautauqua)	2,850,784	0.2%	12,977,453	0.8%	1,021,174
Charters	2,500,198	0.2%	4,119,338	0.3%	4,145,995
United Express (Shuttle America)	462,795	0.0%	289,241	0.0%	72,309
Delta Connections (Go Jet)	268,000	0.0%	200,241	0.070	72,000
United Express (Colgan)	200,000	0.070	49,228,000	3.1%	35,898,000
Continental Connection (Colgan)			11,780,000	0.7%	39,308,000
Continental Connection (Express Jet)			9,457,726	0.6%	42,769,610
Delta Connection (Comair)			5,624,606	0.3%	2,820,000
Continental Connection (Commutair)			5,515,502	0.3%	29,176,504
US Airways Express (Colgan)			4,617,006	0.3%	19,266,005
Delta Connection (Sky West)			1,504,000	0.1%	10,200,000
Delta Connection (Mesaba)			225,299	0.0%	15,802,598
United Express (Sky West)			47,000	0.0%	10,002,000
US Airways Express (Chautaugua)			42,549	0.0%	
Delta Connection (ASA)			72,010	0.070	42,377,404
United Express (ASA)					19,552,000
Continental Airlines					1,361,544
Delta Connection (Shuttle America)					74,958
United Express (Trans States)					42,548
Northwest Airlines					12,010
Northwest Airlink (Pinnacle)					
Northwest Airlink (Mesaba)					
Delta Connection (Freedom)					
Delta Connection (Big Sky)					
American Eagle					
Delta Connection (Sky West)					
United Express (Sky West)					
Independence Air					
United Express (Air Wisconsin)					
US Airways Express (Trans States)					
United Express (Atlantic Coast)					
US Airways Express (Allegheny)					
03 Allways Express (Allegherry)	1,408,142,527	89.7%	1,448,273,847	90.0%	1,484,333,528
Cargo Carriers	1,400,142,321	09.7 /0	1,440,273,047	90.070	1,404,333,320
United Parcel Service	99,121,840	6.3%	98,839,841	6.1%	100,395,604
Federal Express	50,651,000	3.2%	51,171,000	3.2%	51,337,000
·	7,250,511	0.5%	7,378,000	0.5%	
Wiggins Airways Ameriflght	3,996,509	0.5%	3,961,299	0.5%	7,514,000 4,054,101
Air Now	3,880,308	0.5%	3,301,233	U.Z <sup>7</sup> /0	4,004,101
DHL					
Misc Cargo Carriers		0.0%	5,401	0.0%	45,901
wilde Caryo Carriers	161,019,860	10.3%	161,355,541	10.0%	163,346,606
Grand Total	1,569,162,387	100.0%	1,609,629,388	100.0%	1,647,680,134
Grana Total	1,000,102,007	100.070	1,000,020,000	100.070	1,077,000,134

Source: Albany County Airport Authority

#### Albany International Airport Airline Landed Weight (lbs.) 2004-2013

2010	2000	2000	2007	2006	2005	2004
2010	2009	2008	2007	2006	2005	422,446,000
572,100,000	592,288,000	606,268,000	606,612,000	563,734,000	518,932,000	422,440,000
123,518,991	88,692,047	68,929,242	64,857,593	57,054,164	1,735,487	
80,754,302	120,409,823	165,434,995	157,816,799	159,841,799	271,790,013	401,439,400
20,349,608			130,000	54,154,000	230,357,000	290,395,000
28,116,619						
60,855,208						
49,914,000	42,065,000	50,290,000	51,747,000	63,638,000	16,168,000	
89,909,713	101,716,477	87,446,407	92,214,768	75,168,921	91,972,289	102,180,283
59,831,000	74,035,000	74,102,000	74,504,000	54,002,000		
20,613,616						
21,385,706	21,337,751	5,932,101				
30,218,000	5,254,000	0,002,.0.				
48,466,505	80,372,091	55,772,703	52,059,000	38,001,587	24,971,997	1,500,603
40,400,303	00,372,031	33,772,703	32,039,000	30,001,307	14,325,164	14,083,717
C 100 F0F	20 245 500	10 017 000	10 771 510	14 047 000		
6,100,505	26,215,500	16,317,000	19,771,510	14,847,000	43,589,575	17,189,289
2,997,000	3,269,000	2,838,000	24,432,000	47,622,000	19,741,000	10,006,692
11,122,003	10,707,003	12,317,199	12,698,992	13,080,797	11,387,601	12,765,400
5,105,879	5,573,926	85,097	695,111	808,430		
5,722,930	4,230,983	4,069,000	5,422,107	8,909,783	5,642,000	3,895,000
			72,313	34,131,266	28,635,553	
40,405,906	46,934,000	40,672,000				
63,076,374	61,830,055	72,763,757	105,515,474	106,856,144	105,272,684	101,763,400
29,995,506	46,718,101	64,628,000	48,663,000	51,025,000	57,221,903	12,429,000
10,453,508	9,694,500	4,933,500	11,073,502	18,625,199	77,754,400	241,745,800
25,450,508	25,958,476	31,632,517	40,199,202	39,567,647	38,327,497	59,713,215
07.447.400						
37,117,103						
			1,829,609	10,293,329	16,884,899	1,000,800
54,193,008	77,199,700	79,578,000	84,128,000	63,177,000	7,529,000	
12,831,000						
	1,560,000					
5,616,465	32,549,986	52,548,013	53,654,292	57,696,448	49,747,465	55,178,000
196,200	74,479,110	98,588,000	124,050,000	132,614,109	157,034,120	179,518,300
,	23,443,397	10,227,296	16,625,206	14,681,201	41,407,000	50,337,000
	22,951,402	19,266,996	,,	3,315,699	.,,,,	22,027,000
	13,956,071	29,389,767	39,934,580	17,287,881		
	10,000,011	325,280	11,843,996	17,207,001		
		36,951,763	45,339,119	33,744,507	20 220 116	57,728,600
		30,931,703		33,744,307	39,339,116	37,720,000
			7,800,000	24 400 000	20 745 000	
				21,400,000	30,745,000	E0 007 000
				526,860	85,634,000	50,807,000
					30,806,000	53,280,022
					5,896,881	12,455,000
						32,430,000
						169,502
1,516,417,163	1,613,441,399	1,691,306,633	1,753,689,173	1,755,804,771	2,022,847,644	2,184,457,023
98,503,762	98,163,713	97,346,000	97,764,985	99,582,507	101,730,004	98,271,500
42,670,000	42,947,679	42,687,000	41,735,000	43,869,000	43,352,004	42,988,000
7,684,009	7,520,270	7,667,000	7,812,267	8,134,500	9,554,000	9,924,708
4,142,604	5,646,338	245,000				
, , '	184,014	2,397,398	2,323,206	3,793,000	2,765,000	2,952,500
	,	26,503,603	50,877,892	51,589,707	33,802,604	25,733,300
		_5,555,555	8,752,406	11,340,584	14,651,722	16,964,914
153,000,375	154,462,014	176,846,001	209,265,756	218,309,298	205,855,334	196,834,922
1,669,417,538	1,767,903,413	1,868,152,634	1,962,954,929	1,974,114,069	2,228,702,978	2,381,291,945
1,000,717,000	1,101,000,710	1,000,102,004	1,002,007,020	1,017,117,000	2,220,102,010	_,001,201,040

#### Albany International Airport Aircraft Operations 2004-2013

		Percent of		Percent of	
Commercial Carriers	2013	Total 2013	2012	Total 2012	2011
Southwest Airlines	8,670	19.5%	9,018	19.3%	9,152
Cape Air	6,212	14.0%	6,218	13.3%	7,590
United Express (Express Jet)	3,948	8.9%	4,716	10.1%	1,716
US Airways Express (Republic)	3,688	8.3%	3,700	7.9%	3,034
Delta Connection (Endeavor, formerly Pinnacle)	3,482	7.8%	3,438	7.4%	4,440
US Airways (Air Wisconsin)	2,316	5.2%	1,534	3.3%	2,866
United Express (Republic)	1,476	3.3%	1 406	3.1%	1 200
US Airways United Express (Commutair)	1,462 1,286	3.3% 2.9%	1,426 998	2.1%	1,388
Delta Airlines	1,248	2.8%	1,318	2.8%	786
United Express (Go Jet)	1,154	2.6%	608	1.3%	288
US Airways Express (Piedmont)	954	2.1%	2,668	5.7%	2,100
Delta Connection (Express Jet)	852	1.9%	442	0.9%	2,100
Air Canada	734	1.7%	1,060	2.3%	988
United Express (Chautauqua)	668	1.5%	.,000	,	
Delta Connection (Compass)	596	1.3%	356	0.8%	88
United Express (Mesa)	592	1.3%	470	1.0%	792
United Airlines	590	1.3%	1,028	2.2%	1,232
US Airways Express (Mesa)	350	0.8%	2	0.0%	18
US Airways Express (PSA)	344	0.8%	4	0.0%	
Delta Connection (Chautauqua)	134	0.3%	612	1.3%	48
Charters	41	0.1%	67	0.1%	69
United Express (Shuttle America)	16	0.0%	4	0.0%	4
Delta Connection (Go Jet)	8	0.0%			
United Express (Colgan)			1,780	3.8%	1,158
Continental Connection (Express Jet)			432	0.9%	1,962
US Airways Express (Colgan)			324	0.7%	1,368
Continental Connection (Commutair)			298	0.6%	1,582
Delta Connection (Comair)			214	0.5%	120
Continental Connection (Colgan)			188	0.4%	1,268
Delta Connection (Sky West)			64	0.1%	
Delta Connection (Mesaba)			6	0.0%	462
US Airways Express (Chautauqua)			2	0.0%	
United Express (Sky West)			2	0.0%	4 000
Delta Connection (ASA)					1,222
United Express (ASA)					832
Delta Connection (Shuttle America)					2
United Express (Trans States)					2
Northwest Airlines Northwest Airlink (Pinnacle)					
Northwest Airlink (Philadle) Northwest Airlink (Mesaba)					
Delta Connection (Freedom)					
Continental Airlines					
American Eagle					
Delta Connection (Big Sky)					
Delta Connection (Sky West)					
US Airways Express (Trans States)					
Independence Air					
United Express (Air Wisconsin)					
United Express (Atlantic Coast)					
US Airways Express (Allegheny)					
	40,821	91.8%	42,997	92.0%	46,577
Cargo Carriers					
Wiggins Airways	1,706	3.8%	1,740	3.7%	1,687
United Parcel Service	942	2.1%	936	2.0%	950
Ameriflight	518	1.2%	526	1.1%	524
Federal Express	468	1.1%	518	1.1%	520
Air Now					
Airborne Express					
Misc Cargo Carriers			2	0.0%	6
	3,634	8.2%	3,722	8.0%	3,687
Grand Total	44,455	100.0%	46,719	100.0%	50,264

Source: Albany County Airport Authority

#### Albany International Airport Aircraft Operations, Con't 2004-2013

2010	2009	2008	2007	2006	2005	2004
9,182	9,510	9,698	9,868	9,324	8,480	7,018
6,244	6,230	1,732				
1,286	2.222	4.0=0	4 = 00	4 = 22	40	
3,360	2,396	1,872	1,780	1,580	48	
2,360	4.700	0.440	0.000	0.740	000	
2,124	1,788	2,140	2,202	2,712	688	
1,348	2,070	2,944	2,692	2,782	5,410	7,296
1,040	2,070	2,344	2,032	2,702	3,410	7,230
342			10	906	3,922	4,504
1,786	2,210	2,212	2,224	1,612	,	•
2,754	4,538	3,102	2,838	2,162	1,469	88
1,340	1,290	1,484	1,530	1,582	1,370	1,568
					602	524
550	050					
988	956	4 474	4.622	4.050	4 520	1 710
1,280	1,538	1,474	1,632	1,250	1,530	1,712
166 102	122	614	538 872	404	1,870	784 404
246	134	108 4	872 34	1,738 38	766	494
56	264 42	40	52	48	76	78
30	42	40	2	944	792	70
				777	732	
2,964	2,902	3,382	4,986	5,094	5,116	4,940
1,866	1,904	2,646	3,566	3,432	2,966	6,356
606	562	324	1,332	2,244	9,368	29,094
1,238	1,974	2,368	1,856	1,970	1,796	374
1,246	1,514	1,312				
1,088			••	10.1	=0.4	0.40
			86	484	794	210
1 624	2 414	2.420	2.650	640	920	
1,624 546	2,414	2,428	2,658	2,296	254	
540						
264	1,530	2,470	2,522	2,712	2,312	2,408
	1,356	1,696	2,090	2,130	2,656	2,842
	1,004	438	712	628	1,762	2,142
	764	740		142		
	496	1,380	2,162	970		
	22					
		1,774	2,150	2,454	2,672	3,434
		38	1,410			
			208		000	500
			8	00	262	530
				28	3,644	2,162
					928	1,788 1,380
						1,380
46,956	49,530	48,420	52,020	52,306	62,473	81,736
10,000	10,000	10, 120	02,020	02,000	02,110	01,100
1,770	1,768	1,804	1,870	1,914	2,248	2,334
934	928	926	928	960	978	1,042
542	642	32				·
516	528	526	514	540	534	530
	40	496	456	884	612	642
		524	1,014	1,026	674	516
		1,606	2,928	3,620	3,828	4,330
3,762	3,906	5,914	7,710	8,944	8,874	9,394
50,718	53,436	54,334	59,730	61,250	71,347	91,130

#### Albany International Airport Aircraft Operations 2004-2013

_	Year	Airlines	Cargo	General Aviation	Military	Total
	2004	81,739	9,394	37,974	5,818	134,925
	2005	62,473	8,874	40,614	4,981	116,942
	2006	52,258	8,944	49,633	6,830	117,665
	2007	51,968	7,710	45,688	5,409	110,775
	2008	48,380	5,882	34,048	5,214	93,524
	2009	49,488	3,906	34,579	6,540	94,513
	2010	46,900	3,762	30,698	7,137	88,497
	2011	46,508	3,687	25,980	4,226	80,401
	2012	42,932	3,722	24,322	4,543	75,519
	2013	42,932	3,722	24,322	4,543	75,519
Annual Co Growth 20		-47.5%	-60.4%	-36.0%	-21.9%	-44.0%

Source: Albany County Airport Authority

### Albany International Airport Airlines Serving the Albany International Airport

#### **MAJORS / NATIONALS**

Delta Airlines Southwest Airlines United Airlines US Airways

#### **REGIONAL / COMMUTERS**

Air Wisconsin Airlines d/b/a US Airways Express
Chautauqua Airlines d/b/a Delta Connection
Chautauqua Airlines d/b/a United Express
CommutAir d/b/a United Express
Express Jet Airlines d/b/a Delta Connection
Express Jet Airlines d/b/a United Express
Go Jet Airlines d/b/a United Express
Hyannis Air Service d/b/a Cape Air & Nantucket Airlines
Mesa Air d/b/a United Express
Mesa Air d/b/a US Airways Express
Piedmont Airlines d/b/a US Airways Express
Endeavor Air d/b/a Delta Connection
PSA Airlines d/b/a US Airways Express
Republic Airlines d/b/a United Express
Republic Airlines d/b/a US Airways Express

#### **ALL-CARGO CARRIERS**

Federal Express
United Parcel Service
Ameriflight
Wiggins Airways

## **Albany International Airport Major Carrier Airline Service**

#### SCHEDULED JET AIRLINE SERVICE

CARRIER	NON-STOP SERVICE	ONE-STOP, SAME-PLANE SERVICE
Delta - Chautauqua - Express Jet - Endeavor Air	Atlanta (ATL) Detroit (DTW) Minneapolis (MSP)	
Southwest	Baltimore (BWI) Chicago (MDW) Fort Lauderdale (FLL) Fort Myers (RSW) Las Vegas (LAS) Orlando (MCO) Tampa (TPA)	Birmingham (BHM) Charleston (CHS) Cleveland (CLE) Denver (DEN) Detroit (DTW) Houston (HOU) Kansas City (MCI) Key West (EYW) New Orleans (MSY) Oakland (OAK) Phoenix (PHX) Portland (PDX) Raleigh/Durham (RDU) Reno (RNO) San Diego (SAN) San Juan (SJU)
United - Express Jet - Go Jet - Mesa	Chicago (ORD) Cleveland (CLE) New York Newark (EWR)	Dayton (DAY)
US Airways - Air Wisconsin - Mesa - Republic	Charlotte (CLT) Washington National (DCA) Philadelphia (PHL)	Birmingham (BHM) Chicago (ORD) Columbus (CMH) Detroit (DTW) Fort Lauderdale (FLL) Fort Myers (RSW) Greensboro (GSO) Houston (IAH) Jacksonville (JAX) Manchester (MHT) Memphis (MEM) New Orleans (MSY) New York Newark (EWR) Omaha (OMA) West Palm Beach (PBI)

As of March 2014

Source: Official Airline Guide Schedule Tapes, February 2014

### Albany International Airport Commuter Airline Service

#### SCHEDULED COMMUTER AIRLINE SERVICE

CARRIER NON-STOP SERVICE ONE-STOP, SAME-PLANE SERVICE

Cape Air Boston (BOS)
Massena (MSS)
Ogdensburg (OGS)

United Express
- Commutair New York Newark (EWR)
- Republic Washington Dulles (IAD)

US Airways Express
- Piedmont Philadelphia (PHL)

As of March 2014

Source: Official Airline Guide Schedule Tapes, February 2014

### Albany International Airport Primary Origination and Destination Passenger Markets

			2013		2012	2004		
Market	Length	Rank Passengers		Rank	Passengers	Rank Passengers		
Orlando	MH	1	205,490	1	201,620	1	241,641	
Southeast Florida (1)	MH	2	147,620	2	162,130	3	167,470	
Baltimore	SH	3	129,570	3	157,420	2	217,990	
Tampa	MH	4	129,070	4	123,720	4	128,900	
Chicago	MH	5	116,110	5	122,130	5	117,460	
Las Vegas	LH	6	82,950	6	88,120	6	100,390	
Washington, DC (2)	SH	7	81,670	7	68,330	8	85,090	
Atlanta	MH	8	71,950	8	67,020	7	86,270	
Denver	MH	9	57,550	10	56,790	12	53,030	
Los Angeles	LH	10	56,640	9	56,880	9	73,330	
Charlotte	SH	11	56,490	12	52,030		N/A	
San Francisco	LH	12	51,500	11	52,560		N/A	
Phoenix	LH	13	41,010	13	41,480	10	60,820	
Minneapolis	MH	14	37,230	18	33,870	15	40,580	
Houston	MH	15	36,980	15	37,260	17	39,960	
Dallas/Ft. Worth	MH	16	36,640	14	37,650	18	35,460	
Raleigh/Durham	SH	17	36,610	17	34,360		N/A	
Detroit	SH	18	34,270	20	31,900	19	35,270	
Fort Myers	MH	19	32,430	16	16 36,070 Included		ded in Tampa	
San Diego	LH	20	31,700	19	32,740	13	46,670	

SH Short Haul = 0 to 600 miles

MH Medium Haul = 601 to 1,800 miles

LH Long Haul = over 1,801 miles

- (1) Includes Fort Lauderdale, Miami, and West Palm Beach
- (2) Includes National and Dulles

N/A - Not Available

Source: O & D Passenger Survey of Airline Passenger Traffic, U.S. DOT, Databank 12

<sup>\*</sup> Notes:

## Compliance





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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Members
Albany County Airport Authority

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business type activities and fiduciary funds of the Albany County Airport Authority (the Authority), a component of the County of Albany, New York, as of and for the year ended December 31, 2013, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated March 26, 2014.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Marvin and Company, P.C.

#### Albany County Airport Authority Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance December 31, 2013

Federal Project	NYS Project	Federal * Percent		CFDA	Tota Grant Ar		Year Ended 12/31/13 Expenditures	
Number	Number	Participation	Description Of Project	Number	Federal	NYS	Federal	NYS
CAPTITAL C	ONTRIBUT	TONS:						
107-09	1913.04	95.00%	Safety Equip/ Rwy 19 Obst (Tree) Removals and Property Acq P4	20.106	\$ 2,141,800	\$ 56,363	\$ 8,306 \$	219
111-12	1A00.00	90.00%	Terminal Aircraft Ramp Rehabilitation Design & Construction	20.106	1,418,360	78,798	(5,934)	9,102
112-12	1A00.01	90.00%	Airfield Lighting Electrical Vault Rehabilitation	20.106	903,105	50,173	424,425	23,579
113-12	1A00.02	90.00%	Runway 19 Approach Obstruction Removal	20.106	208,308	11,573	-	(2,000)
114-12	1A00.03	90.00%	Airfield Winter Operations/Sand Storage Building	20.106	175,685	9,760	32,093	1,783
115-12	1A00.04	90.00%	Airfield Glycol Collection, Treatment and Disposal System Improvement	20.106	2,466,512	137,028	1,877,551	104,308
116-13	1A00.05	90.00%	Security Service Road Rehab	20.106	748,769	41,598	672,109	37,339
117-13	1A00.06	90.00%	Electrical Vault Phase 2	20.106	173,430	9,635	128,032	7,113
118-13	1A00.07	90.00%	Runway Sand Storage/Winter Operations Bldg	20.106	1,993,844	110,769	129,303	7,184
119-13	1A00.08	90.00%	Runway 01 FAR Part 77 Avigation Easement Acquisition-681 Albany Shaker Rd	20.106	143,100	7,950	139,141	7,730
120-13	1A00.09	90.00%	Airfield Emergency Access and Fencing Improvements	20.106	402,300	22,350	218,236	12,124
Homeland Security	1913.08	95.00%	Homeland Security-In-Line Baggage Handling System Imp.	97.067	1,377,500	36,250	(10,491)	(307)
N/A	1913.14	90.00%	Hangar 211 Renovation and Expansion	N/A	-	3,780,000	-	188,557
			TOTAL CAPITAL CONTRIBUTIONS		\$ 12,152,713	\$ 4,352,247	\$ 3,612,771 \$	396,731
NON-OPERA N/A	N/A	N/A N/A	TSA Law Enforcement Officer Cooperative Agreement	97.090	\$ 291,420		\$ 291,420 \$	-
			TOTAL NON-OPERATING GRANTS		\$ 291,420	\$ -	\$ 291,420 \$	-
			GRAND TOTAL		\$ 12,444,133	\$ 4,352,247	\$ 3,904,191 \$	396,731

<sup>(\*)</sup> The remaining percentage is shared equally between the State of New York and the Authority.

See accompanying Notes to Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance.

## Albany County Airport Authority Notes to Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance For the Year Ended December 31, 2013

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Scope of Audit Pursuant to OMB Circular A-133

The Albany County Airport Authority (Authority) is a body corporate and politic constituting a public benefit corporation. The Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance includes all of the federal award programs and the New York State Department of Transportation matching grant award for the FAA's Airport Improvement Act (CFDA #20.106) administered by the Albany County Airport Authority, an entity defined in the financial statements.

#### **Basis of Accounting**

The accompanying Schedule of Expenditures of Federal and New York State Department of Transportation Financial Assistance was prepared on the accrual basis of accounting.



Kevin J. McCoy, CPA

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#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

To the Members
Albany County Airport Authority

#### Report on Compliance for Each Major Federal Program

We have audited the Albany County Airport Authority (the Authority), a component of the County of Albany, New York's, compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the Authority's major federal programs for the year ended December 31, 2013. The Authority's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Authority's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Authority's compliance.

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#### Opinion on Each Major Federal Program

In our opinion, Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2013.

#### **Report on Internal Control Over Compliance**

Management of the Authority is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Authority's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Marvin and Company, P.C.



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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR THE NEW YORK STATE DEPARTMENT OF TRANSPORTATION FINANCIAL ASSISTANCE PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY NEW YORK STATE CODIFICATION OF RULES AND REGULATIONS

To the Members
Albany County Airport Authority

#### **Report on Compliance**

We have audited the Albany County Airport Authority (the Authority), a component of the County of Albany, New York's, compliance with the types of compliance requirements described in the *Preliminary Draft Part 43 of the New York State Codification of Rules and Regulations* (NYCRR) that could have a direct and material effect on its state transportation assistance program for the year ended December 31, 2013.

#### Management's Responsibility

Management is responsible for compliance with requirements of laws, regulations, contracts, and grants applicable to the state transportation assistance program.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Authority's compliance for the state transportation assistance program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and *Preliminary Draft Part 43 of NYCRR*. Those standards and the *Preliminary Draft Part 43 of NYCRR* require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on the state transportation assistance program has occurred. An audit includes examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the state transportation assistance program. However, our audit does not provide a legal determination of the Authority's compliance.

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#### **Opinion**

In our opinion, the Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that are applicable to its state transportation assistance program for the year ended December 31, 2013.

#### **Report on Internal Control Over Compliance**

Management of the Authority is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Authority's internal control over compliance with the types of requirements that could have a direct and material effect on the state transportation assistance program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the state transportation assistance program and to test and report on internal control over compliance in accordance with NYCRR, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of the state transportation assistance program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of the state transportation assistance program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of the state transportation assistance program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the *Preliminary Draft Part 43* of the *New York State Codification of Rules and Regulations* (NYCRR). Accordingly, this report is not suitable for any other purpose.

Marvin and Company, P.C.

## Albany County Airport Authority Schedule of Findings and Questioned Costs For the Year Ended December 31, 2013

#### A. SUMMARY OF AUDIT RESULTS

- 1. The auditor's report expresses an unmodified opinion on the financial statements of the Albany County Airport Authority.
- 2. No material weaknesses were identified during the audit of the financial statements.
- 3. No instances of noncompliance material to the financial statements of the Albany County Airport Authority were disclosed during the audit.
- 4. No material weaknesses were identified during the audit of the major federal award program.
- 5. The auditor's report on compliance for the major federal award program for the Albany County Airport Authority expresses an unmodified opinion.
- 6. There were no audit findings related to the major federal award program for the Albany County Airport Authority.
- 7. The Airport Improvement Program (CFDA #20.106), including the New York State Department of Transportation (NYSDOT) matching grants for this program was the major program for the year ended December 31, 2013.
- 8. The dollar threshold used to distinguish between Type A and B programs was \$300,000.
- The Albany County Airport Authority was considered a low-risk auditee.
- B. FINDINGS FINANCIAL STATEMENT AUDIT

NONE

C. FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL AND NYS DOT AWARD PROGRAM AUDIT

NONE



#### A History of Shaping Futures

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#### INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR THE PASSENGER FACILITY CHARGE PROGRAM AND REPORT ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE FEDERAL AVIATION ADMINISTRATION

To the Members Albany County Airport Authority

#### **Report on Compliance**

We have audited the Albany County Airport Authority (the Authority), a component of the County of Albany, New York's, compliance with the types of compliance requirements described in the Passenger Facility Charge Audit Guide for Public Agencies, issued by the Federal Aviation Administration (Guide), that could have a direct and material effect on its Passenger Facility Charge Program for the year ended December 31, 2013.

#### Management's Responsibility

Management is responsible for compliance with requirements of laws, regulations, contracts, and grants applicable to the Passenger Facility Charge Program.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the Authority's compliance for the Passenger Facility Charge Program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the Guide. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on the Passenger Facility Charge Program has occurred. An audit includes examining, on a test basis, evidence about the Authority's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the Passenger Facility Charge Program. However, our audit does not provide a legal determination of the Authority's compliance.

#### **Opinion**

In our opinion, the Albany County Airport Authority complied, in all material respects, with the types of compliance requirements referred to above that are applicable to its Passenger Facility Charge Program for the year ended December 31, 2013.

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#### **Report on Internal Control Over Compliance**

Management of the Authority is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Authority's internal control over compliance with the types of requirements that could have a direct and material effect on the Passenger Facility Charge Program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the Passenger Facility Charge Program and to test and report on the internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of the Passenger Facility Charge Program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of the Passenger Facility Charge program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of the Passenger Facility Charge program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the *Passenger Facility Charge Audit Guide for Public Agencies*, issued by the Federal Aviation Administration. Accordingly, this report is not suitable for any other purpose.

Marvin and Company, P.C.

#### Albany County Airport Authority Schedule of Passenger Facility Charges Collected and Expended

For the Year Ended December 31, 2013

	D	Expenditures on PFC Charges Interest Total Approved						
Quarter Ended		Received		Earned	Received	Projects		
Quarter Linded		received		Larrica	received		TTOJCCIO	•
Beginning Balance	\$	70,450,793	\$	2,695,915	\$73,146,708	\$	68,453,738	\$4,692,970
3/31/2013		1,172,014		2,256	1,174,270		1,175,000	
6/30/2013		1,172,607		2,302	1,174,909		1,175,000	
9/30/2013		1,278,319		2,364	1,280,683		1,175,000	
12/31/2013		1,104,944		2,372	1,107,316		1,175,000	
Total 2013		4,727,884		9,294	4,737,178		4,700,000	37,178
Total Program to Date	\$	75,178,677	\$	2,705,209	\$77,883,886	\$	73,153,738	
PFC Funds to be used for future debt service payments: \$4,730,148								
PFC and Interest 12/31/2012 12/31/2013 PFC Net Income								
		Received	PF	C Receivable	PFC Receivable	Р	er Financials	
	\$	4,737,178	\$	(366,321)	\$ 322,491	\$	4,693,348	

#### **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

## A. Scope of Audit Pursuant to September 2000 Passenger Facility Charge Audit Compliance and Reporting Guide for Public Agencies.

The Albany County Airport Authority is a body corporate and politic, constituting a public benefit corporation. The Schedule of Passenger Facility Charges Collected and Expended includes all the PFCs and the interest earnings thereon collected by the Authority beginning May 1, 1994 through December 31, 2013. Passenger Facility Charges are collected pursuant to a Federal Aviation Administration (FAA) approved application in 1994 to Impose \$40,726,364. During 1996, the Authority requested and received approval to increase the amount of PFCs to \$116,888,308 projected to be collected through the year 2022. Effective September 1, 2009, the Authority implemented an approved change the PFC collection from \$3.00 per passenger to \$4.50 per passenger, with a current estimated collection period through 2020.

#### **B.** Basis of Accounting

The above schedule was prepared on an accrual basis of accounting. Passenger Facility Charges are recorded as deferred revenue until used for debt service payments under an FAA approved application to use.

# Albany County Airport Authority Passenger Facility Charge Program Schedule of Findings and Questioned Costs For the Year Ended December 31, 2013

#### A. SUMMARY OF AUDIT RESULTS

- 1. No material weaknesses were identified during the audit of the passenger facility program.
- 2. The auditor's report on compliance for the passenger facility charge program expresses an unqualified opinion.
- 3. There were no audit findings related to the passenger facility charge program.

#### B. FINDINGS AND QUESTIONED COSTS

NONE

#### **Biographies of the Members of the Albany County Airport Authority**

Rev. Kenneth J. Doyle, Chair is a native of Troy, New York. He attended the Mater Christi Seminary in Albany, New York and later graduated with a Master of Arts in philosophy from Basselin College, Catholic University of America in Washington. D.C. Father Doyle is a graduate of the Theological College, Catholic University of American, Washington D.C. He was ordained in 1966. Father Doyle later graduated from Albany Law School and was admitted to the New York State Bar in 1978. Father Doyle has undertaken a number of assignments for the Roman Catholic Church including instructor in religion at Cardinal McCloskey High School, Albany, NY; Assistant Editor of the Evangelist diocesan newspaper; Bureau Chief National Catholic News Service, Rome, Italy; Director of Government Relations, New York State Catholic Conference; Albany, New York and Director for Media Relations, United States Catholic Conference, Washington, DC. Father Doyle currently serves as Pastor, Parish of Mater Christi, Albany, New York and as Chancellor for Public Information, Roman Catholic Diocese of Albany.

**Anthony Gorman, Secretary** is a lifelong resident of Capital Region and lives in Colonie. He is a graduate of The Albany Academy and Georgetown University. Anthony Gorman has been principal in The Gorman Group, a highway construction company, since 1972. He has been continuously active in numerous charitable and civic groups for the last 25 years. He currently is a trustee at The Fort Orange Club in Albany.

**Dorsey M. Whitehead, Treasurer,** is a native of Rocky Mount, North Carolina, is a graduate of Virginia State University, Webster University and Northwestern University. A much decorated military retiree, he flew and instructed both fixed and rotary wing aircraft. Dorsey is also a retiree of the New York State Senate as a Legislative Analyst. He serves on several boards and belongs to numerous fraternal, civic and service organizations. Dorsey volunteers with the American Cancer Society and the Watervliet Arsenal Retirement Services Office. He resides in Albany and enjoys bridge, tennis, gardening and reading.

Lyon M. Greenberg, M.D. is a Dartmouth College and John Hopkins Medical School graduate and the founding partner of the Capital Region Otolaryngology Head and Neck Group in Albany, New York since 1964. Dr. Greenberg has held numerous positions on medical committees, including President of the Upstate New York Alumni Association at Johns Hopkins University; National Program Chairman, Section on Otolaryngology, American Academy of Pediatrics; Executive Committee, Section on Otolaryngology, American Academy of Pediatrics; CME Chairman, Section on Otolaryngology, American Academy of Pediatrics; Legislative Chairman, New York State Society of Otolaryngologists; Secretary/Treasurer of The Child's Hospital; President of New York State Society of Otolaryngologists; member of the founding Committee of the American Society of Pediatric Otolaryngology; President of the Eastern New York Dartmouth Alumni Club; Vice-President of Congregation Beth-Abraham Jacob and Member of the Dr. David Axelrod Committee at the School of Public Health SUNY. Dr. Greenberg has

received numerous awards over his career including The Willard W. Eggleston Memorial Botany Prize (1954) (Dartmouth College); Outstanding Service Award (1973) (Dartmouth College); Air Defense Command Commendation, U.S.A.F. (1962); Air Force Commendation Medal, U.S.A.F. (1962) and The Class of 1954 Award (2004) (Dartmouth College). Dr. Greenberg currently resides in Slingerlands with his wife Marcia and has four grown children.

Patricia M. Reilly enjoyed a 30-year career in New York State and Local government. As the Department of Motor Vehicles' Deputy Commissioner for Customer Service, she was an architect of DMV's "Reinvent" program, which won national praise for its forward thinking on the role of customer service in government. She also served as the Chief Legislative Representative for the New York City Council in Albany, where she represented the Speaker before the Legislative and the Executive branch. Finally, she served as Nassau County's Executive Director of the Traffic and Parking Violations Agency and was cited in a Newsday editorial for turning around an agency that was labeled by the Nassau County Comptroller as "the worst run agency in the worst run county in America". Ms. Reilly holds a BA and MA from St. John's University and taught Public Administration in their Government and Politics Department for 10 years. She currently is a consultant and resides in Slingerlands.

**Paula T. Wilkerson**, originally from Virginia, has been a resident of Albany County for the past 30 years. Throughout her professional career, Paula has devoted her life to public service. Most recently, her career has included management and leadership positions with the New York State Legislature, and the City and County of Albany. Paula also served for many years in the not for profit community. Currently, she is employed by the New York State Office of the State Comptroller. She is a graduate of the State University of New York Empire State College with a degree in Business Management and Economics and currently resides in the City of Albany.

**Robert S. Hite, Esq.** has resided and maintained a practice of law in Albany County for more than 32 years. He served as a Member of the New York State Public Employment Relations board from 2007 to 2010, and he presently serves as a labor arbitrator as part of his professional practice.

#### **Biographies of the Albany County Airport Authority Senior Staff**

**John A. O'Donnell, PE,** is the Chief Executive Officer of the Authority and is responsible for the oversight of the affairs of the Authority. Prior to his appointment in 2003, Mr. O'Donnell served as Chief Operating Officer (2000-2003) and Director of Project Development (1996-2000) for the Authority. Prior to the Authority, Mr. O'Donnell served as Director of Consultant Services for the Office of General Services for the State of New York and Assistant to the Chief Engineer of Callanan Industries.

**William J. O'Reilly, CPA,** is the Chief Financial Officer of the Authority and is responsible for financial planning, budgeting, operating and capital accounting procedures and controls, and financial policies and procedures. Mr. O'Reilly was previously employed from 1986-2008 with the Office of the State Comptroller for the State of New York where he held positions in accounting, auditing, public authority administration, cash and debt management, and budget and policy analysis.

**Peter F. Stuto, Esq.**, Airport Counsel, is responsible for the day to day legal affairs of the Authority. Mr. Stuto was most recently Senior Assistant Counsel in the Office of the Majority Counsel of the New York State Assembly. Mr. Stuto has held positions of financial consultant with Merrill Lynch, attorney with Hiscock & Barclay, and Floor Counsel to New York State Senate Minority Leader.





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