

Minutes of the Regular Meeting of the Albany County Airport Authority

January 23, 2024

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on Tuesday January 23, 2024 @ 9:30 a.m. in the 3rd Floor Conference Room of the main terminal located at the Albany International Airport by Chairman Samuel A. Fresina with the following present:

MEMBERS PRESENT

MEMBERS ABSENT

Samuel A. Fresina Kevin R. Hicks, Sr. (Via Telephone) Steven H. Heider Thomas A. Nardacci Sari M. O'Connor John-Raphael Pichardo Janet M. Thayer

STAFF

Philip F. Calderone, Esq. Christine C. Quinn Michael F. Zonsius Connor Haskin Liz Charland Margaret Herrmann John LaClair Helen Chadderdon Bobbi Matthews

ATTENDEES

Arturo García-Alonso, Chief Operating Officer, AvPorts
Todd Pennington, Airport Manager, AvPorts
Carmiena Brooks, Assistant Airport Manager, AvPorts
Steven Smith, Communications Director, AvPorts
Kevin Hehir, AvPorts
George Penn, Director of Operations, Albany County
Rob Wagner, Turner Construction
Beth DiBattista, VP Operations, Turner Construction
Captain Steve Dorsey, ARFF, AvPorts
Katie Mahoney, AvPorts Parking Manager
Jeff Lovell, Managing Director, Park Strategies, LLC
Brian King, Million Air
Cameron Sagan, Public Information Officer Albany County
Kevin Butterfield, Albany County Communications



Elizabeth Kalin, Albany County Communications Jordon Hobson

Chair Fresina noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Mr. Pichardo moved to approve the minutes of November 6, 2023 and December 4, 2023 meetings. The motion was adopted unanimously.

Management Reports:

3. Communications and Report of Chief Executive Officer

Mr. Calderone reported on the following in his Communications Report for the month of January 2024

- Strong Financial Performance
- Terminal Project on Budget
- ACI Surveys

4. Chief Financial Officer Report

Mr. Zonsius presented the Financial Report for the month of January 2024.

5. Project Development

Mr. LaClair presented the Project Development report for the month of January 2024.

6. Counsel

7. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador report for the month of January 2024.

8. Public Affairs

Mr. Smith presented a Public Affairs report for the month of January 2024.



9. Business & Economic Development

Action Items:

10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

10.1 Intentionally omitted.

10.2 Issue Purchase Order for Purchase and Installation of a P.C Air Unit for PBB C2 to JBT, Aerotech

Mr. LaClair recommended authorization to approve the purchase and installation of a new P.C. Air unit for Passenger Boarding Bridge C-2 for \$126,485.00 from JBT Aerotech, Roy, Utah. He advised the existing P.C Air unit on PBB C2 was reused from the bridge that was replaced 5 years ago, because at the time the unit was only 6 years old and didn't warrant replacing. Also, the unit after more than 10 years needed to be replaced. JBT Aerotech was the supplier of the new C2 bridge and the units are proprietary the manufacturer due to compatibility constraints.

Mr. Pichardo moved to approve the purchase and installation of a new P.C. Air unit for Passenger Boarding Bridge C-2 in the amount of \$126,485.00 from JBT Aerotech, Roy, Utah. The motion was adopted unanimously.

10.3 Construction Contract: Authorization to Award Contract 1163-GC for Airfield Lighting and Control Monitoring System to Eaton-Crouse Hinds.

Mr. LaClair recommended authorization to approve the award of Contract No. 1163-GC Airfield Lighting and Monitoring System to qualified bidder Eaton-Crouse Hinds of Windsor, CT in the amount of \$215,000.00. He advised the contract scope includes the installation of a new lighting control system in the airfield electric vault, the Air Traffic Control Tower and Airfield Electrician's shop, including all new computers, relays and control modules to allow the ATCT to control the airfield lights remotely and the Airfield electrician to monitor the system. The new system will have software that is upgradable. The contractor will also remove the existing system and provide training on the new system. This project will be 100% Airport funded.

Ms. O'Connor moved to approve the award of Contract No. 1163-GC Airfield Lighting and Monitoring System to qualified bidder Eaton-Crouse Hinds of Windsor, CT in the amount of \$215,000.00. The motion was adopted unanimously.

10.4 Construction Contract: Authorization to Award Contract S-1165 for the



design of the Replacement of Passenger Boarding Bridges A6 and B6 by C & S Engineering.

Mr. LaClair recommended authorization to approve Professional Service Contract No. S-1165-GC Replacement of Passenger Boarding Bridges (PBB) A6 & B6 to C & S Engineering of Syracuse, N.Y. for \$122,814.00. He advised the contract scope includes the design for the replacement of the two remaining existing PBB's including new P.C. Air and ground power units. The proposal also includes shop drawing review and compliance with FAA and NYS code compliance. He further advised the contract is 90% federally funded and 5% State and 5% Airport.

Mr. Heider moved to approve Professional Service Contract No. S-1165-GC Replacement of Passenger Boarding Bridges (PBB) A6 & B6 to C & S Engineering of Syracuse, N.Y. for \$122,814.00. The motion was adopted unanimously.

10.5 Authorization for Professional Service Contract S-21-1082-TSA for TSA Equipment Relocation with Leidos, Inc.

Ms. Quinn recommended authorization to approve the award of Contract S-21-1082-TSA for the TSA Equipment Relocation with Leidos, Inc. in the base amount of \$593,536 and contingent amount of \$31,464. This contract was procured under GSA contract.

Ms. O'Connor moved to approve the award of Contract S-21-1082-TSA for the TSA Equipment Relocation with Leidos, Inc. in the base amount of \$593,536 and contingent amount of \$31,464. The motion was adopted unanimously.

10.6 Authorization to enter into Contract S-21-1082-FF+E with Quality Office Environments

Ms. Quinn recommended authorization to approve the award of Contract S-21-1082-FF+E purchase of furniture, fixtures and equipment for the Pre TSA Terminal Expansion with Quality Office Environments in the amount of \$259,821.07. She advised the proposed contract was procured under a NYS OGS contract and his Amendment is 90% federally funded, 5% state and 5% Airport funded.

Ms. O'Connor moved to approve the award of Contract S-21-1082- FF+E purchase of furniture, fixtures and equipment for the Pre TSA Terminal Expansion with Quality Office Environments in the amount of \$259,821.07. The motion was adopted unanimously.

10.7 Authorization to purchase of one used Aircraft Passenger Stair Truck for \$101,000 (\$89,500 for vehicle and \$11,500 for shipping) from Victory Ground Support Equipment for use by the Albany Airport Fire Department.

Ms. Quinn recommended authorization to approve the purchase of a used Aircraft Passenger Stair Truck in the amount of \$101,000 (Stinar Aircraft Passenger Stair Truck (Model SPS-5519B) *from Victory Ground Support Equipment*. She advised the Albany Airport Fire Department and Airfield Maintenance have performed a pre purchase inspection and the truck comes with a six-month warranty against defective parts on the entire truck. The cost of a new truck is \$396,345, with approximately one year lead time



for delivery. The current contract price of \$101,000 has been negotiated. This purchase is 100% Airport funded.

Mr. Heider moved to approve the purchase of a used Aircraft Passenger Stair Truck in the amount of \$101,000 (Stinar Aircraft Passenger Stair Truck (Model SPS-5519B) from Victory Ground Support Equipment. The motion was adopted unanimously.

11. Authorization of Change Orders

11.1 Change Orders 1-5: Authorization to Award Change Orders 1-5 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

Mr. LaClair recommended authorization to approve Change Order's No. 1-5 for Contract No. 21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY for a total of \$452,229.00. He advised Change Orders No. 1-3 are for MLB's micropile subcontractor's proposal to eliminate the need for any contingent depressurization wells to be used to mitigate any issues that arrive during the drilling and installation of the micropiles. Change Orders No. 4 &5 are for the additional work items required by NYS Code to insure the safety of the passengers and employees for the temporary queuing platform. These items include fire rated decking, two layers of sheetrock ceiling on the first level for fire protection, upgrade sprinkler system, seismic bracing and toe panels for the emergency stairs and fire alarm reconfiguration. These Change Orders are 100% Airport funded.

Mr. Pichardo moved to approve to approve Change Order's No. 1-5 for Contract No. 21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY for a total of \$452,229.00. The motion was adopted unanimously.

12. Authorization of Federal and State Grants

13. Informational Only

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

Mr. Fresina made a motion to go into executive Session to discuss:



ES-1 Personnel Matter

ES-2 Contract Negotiations

Chair Fresina made a motion to go out of executive session and return to regular session. The motion was adopted unanimously.

ES-1 Personnel Matter Salary Increase – Chief Engineer John LaClair

Mr. Pichardo moved to approve a salary increase in the amount of \$10,000 for the Chief Engineer, John LaClair. The motion was adopted unanimously.

There being no action taken and no further business, the meeting was adjourned at 10:00 a.m.



ALBANY COUNTY AIRPORT AUTHORITY

REGULAR MEETING

AGENDA

January 23, 2024

General:

- 1. Chairman's Remarks
 - 1.1 Election of Officers
- 2. Approval of Minutes

Regular Meeting - November 6, 2023 Regular Meeting - December 4, 2023

3. Communications and Report of Chief Executive Officer

Reports:

- 4. Chief Financial Officer
- 5. Project Development
- 6. Counsel
- 7. Concessions/Ambassador Program
- 8. Public Affairs
- 9. Business & Economic Development

Action Items:

- 10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments
 - 10.1 Intentionally omitted.
 - 10.2 Issue Purchase Order for Purchase and Installation of a P.C Air Unit for PBB C2 to JBT, Aerotech
 - 10.3 Authorization to Award Contract 1163-GC for Airfield Lighting and Control



Monitoring System to Eaton-Crouse Hinds.

- 10.4 Authorization to Award Contract S-1165 for the design of the Replacement of Passenger Boarding Bridges A6 and B6 by C & S Engineering.
- 10.5 Authorization for Professional Service Contract S-21- 1082-TSA for TSA Equipment Relocation with Leidos, Inc.
- 10.6 Award FFE (Furniture, Fixtures & Equipment) to Quality Office Environments Contract No. 21-1082-FFE
- 10.7 Approve the purchase of one used Aircraft Passenger Stair Truck for \$101,000 (\$89,500 for vehicle and \$11,500 for shipping) from Victory Ground Support Equipment for use by the Albany Airport Fire Department.
- 11. Authorization of Change Orders
 - 11.1 Change Orders 1-5: Authorization to Award Change Orders 1-5 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.
- 12. Authorization of Federal and State Grants None
- 13. Informational Only

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

NOTICE



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ALBANY COUNTY AIRPORT AUTHORITY CIC Committee MEETING NOTICE

Notice is hereby given of the following CIC Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a CIC Committee meeting on Wednesday, January 17, 2024 at Noon. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on Tuesday, January 23, 2024 at 9:00 a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

Could you please forward me an affidavit of publication for the notices below?

From: Liz Charland

Sent: Wednesday, January 17, 2024 2:52 PM **To:** TU Legals <TULegals@TimesUnion.com>

Subject: Account No. 061026000

Please publish one time ASAP. Let me know if you have any questions. Thank you. Liz

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on **Tuesday**, **January 23**, **2024** at **9:00** a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

From:

TU Legals < Albany@legalnotices.hearst.com>

Sent:

Saturday, March 2, 2024 5:24 PM

To: Subject: Liz Charland Re: Account No. 061026000

Good afternoon, Liz,

I looked for your legal notices on your account (#061026000), and I cannot find any legal notices published in January 2024 matching the price, notice text, or ad number listed in the attachments.

Looking back in our inbox, I could not find any record of approval of the notices either, nor was I able to see any evidence that it appeared in the paper as originally scheduled on 1/23/24. As such, my best guess is that neither notice ran in the Times Union.

Let me know if you have any questions, and we will do our best to assist.

Thank you,

Stephanie Andriaccio Plauman (they/them)

Classified Sales and Service tulegals@timesunion.com tuobit@timesunion.com

Times Union / Local First

645 Albany Shaker Rd., Albany NY 12211

Ph. 518-454-5543 (Legals) Ph. 518-454-5085 (Obits)



From: Liz Charland <LCHARLAND@albanyairport.com>

Sent: Friday, March 1, 2024 11:27 AM

To: TU Legals <TULegals@TimesUnion.com>; TU Legals <Albany@legalnotices.hearst.com>

Subject: [EXTERNAL] RE: Account No. 061026000

From: Liz Charland

Sent: Friday, March 1, 2024 11:28 AM

To: TU Legals; Albany@legalnotices.hearst.com

Subject: RE: Account No. 061026000

Could you please forward me an affidavit of publication for the notices below?

From: Liz Charland

Sent: Wednesday, January 17, 2024 2:52 PM **To:** TU Legals <TULegals@TimesUnion.com>

Subject: Account No. 061026000

Please publish one time ASAP. Let me know if you have any questions. Thank you. Liz

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on **Tuesday**, **January 23**, **2024** at **9:00** a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

Subject:

From: Liz Charland

Sent: Wednesday, January 17, 2024 3:01 PM

To: Board Room; Bobbi Matthews; Brian King; Carmiena Brooks; Chris Quinn; Connor Haskin (ALB); Dave Collins; Dwayne Lovely; Helen

Chadderdon; Jennifer Munger; Jim O'Brien; John LaClair; Katherine Mahoney; Kathryn Kane; Kevin Hehir; Liz Charland; Margaret

Herrmann; Matt Cannon; Michael Zonsius; Perry Blanchard; Phil Calderone; Ray Camilli; Steve Dorsey; Steve Smith; Todd Pennington

Finance & Regular Board Meetings Tuesday January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on **Tuesday**, **January 23**, **2024 at 9:00 a.m.** The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

From: Liz Charland

Sent: Wednesday, January 17, 2024 2:59 PM

To: Bart Johnson; Beth DiBattista (Turner; Brandon Russell, Majority Counsel; Brian King; Cameron Sagan (Albany County; Carl Stewar

Bart Johnson; Beth DiBattista (Turner; Brandon Russell, Majority Counsel; Brian King; Cameron Sagan (Albany County; Carl Stewart (Turner; Carmiena Brooks; County Executive Daniel P. McCoy; Dave Collins; Frank Mauriello, Albany County Minority Leader; George

Penn (Albany County; Jermy Martelle (CHA; Jill Bryce; jhudak@chacompanies.com; Chief Steve Dorsey (AvPorts); Larry Rulison (Times Union; LRulison (Times Union; Lynne Lekakis Mass Transit Committee; Majority Leader Dennis Feeney; Mary Rozak (Albany County; Mike

DeMasi (Business Review; mmangini; Pete Rea; Rich Amadon (CHA; Rick Karlin; Rob Wagner (Project Manager Turner; Spotlight News;

Steve Smith; Todd Pennington; WRGB News

Subject: ACAA Finance and Regular Board Meetings - TUESDAY - January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on Tuesday, January 23, 2024 at 9:00 a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

From: Liz Charland

Sent: Wednesday, January 17, 2024 2:55 PM

To: Saratogian Newspapers; The Colonie Spotlight; The Gazette; The Troy Record

Subject: Please publish in your community section.

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee

MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on **Tuesday**, **January 23**, **2024 at 9:00 a.m.** The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

From:

Liz Charland

Sent:

Wednesday, January 17, 2024 2:55 PM

To:

Board Room; Chris Quinn; Liz Charland; Margaret Herrmann; Matt Cannon; Michael Zonsius; Phil Calderone; Steve Smith

Subject:

Tuesday - January 23, 2024 Meeting Notices

Note there will be a short Finance Committee Meeting at 9:00 a.m. prior to the Regular Board Meeting at 9:30 a.m.

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on Tuesday, January 23, 2024 at 9:00 a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

From:

Liz Charland

Sent:

Wednesday, January 17, 2024 2:52 PM

To:

TU Legals

Subject:

Account No. 061026000

Please publish one time ASAP. Let me know if you have any questions. Thank you. Liz

ALBANY COUNTY AIRPORT AUTHORITY Finance Committee MEETING NOTICE

Notice is hereby given of the following Finance Committee meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Finance Committee meeting on **Tuesday**, **January 23**, **2024** at **9:00** a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

AGENDA ITEM NO. 1.1

Albany County Airport Authority Officers



ALBANY COUNTY AIRPORT AUTHORITY 2024 OFFICERS

ACAA Elected Officers 01/23/2024

Chair Samuel A. Fresina (Appointed 01/05/2021) Kevin R. Hicks, Sr., Vice-Chair (Elected 02/01/2021) Thomas A. Nardacci., Treasurer (Elected 12/05/2022) Steven H. Heider, Secretary (Elected 10/07/2019)

2024 COMMITTEE ASSIGNMENTS

Finance & Administration (Established: January 10, 1994)

Kevin Hicks, Chair Sari M. O'Connor Thomas A. Nardacci

Audit (Established: May 1, 2006) CHARTER

John-Raphael Pichardo, Chair Steven H. Heider Janet M. Thayer

Personnel (Established: January 10, 1994)

John-Raphael Pichardo, Chair Sari M. O'Connor Janet M. Thayer

Operations (Established: January 10, 1994)

Steven H. Heider, Chair Kevin R. Hicks, Sr. John-Raphael Pichardo

By-Laws (Established: January 10, 1994)

Kevin R. Hicks, Chair John-Raphael Pichardo Steven H. Heider

Public Communications (Established: January 10, 1994)

Thomas A. Nardacci, Chair Sari M. O'Connor Steven H. Heider

Governance (Established: May 1, 2006) CHARTER

Sari M. O'Connor, Chair Thomas A. Nardacci Janet M. Thayer

Capital Improvements Committee (Established October 17, 2022) CHARTER

Sari M. O'Connor, Co-Chair Steven H. Heider, Co-Chair Thomas A. Nardacci John-Raphael Pichardo Kevin R. Hicks Janet M. Thayer ACAA Committee Assignments per Chairman 01/23/2024

AGENDA ITEM NO. 2

Approval of Minutes



Minutes of the Regular Meeting of the Albany County Airport Authority

November 6, 2023

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on Monday November 6, 2023 @ 9:00 a.m. in the 3rd Floor Conference Room of the main terminal located at the Albany International Airport by Chairman Samuel A. Fresina with the following present:

MEMBERS PRESENT

MEMBERS ABSENT

ACAA APPROVED 01/23/2024

Samuel A. Fresina Kevin R. Hicks, Sr. (Telephone) Steven H. Heider Thomas A. Nardacci Sari M. O'Connor John-Raphael Pichardo Janet M. Thayer

STAFF

Philip F. Calderone, Esq. Christine C. Quinn Michael F. Zonsius Matt Cannon Liz Charland John LaClair Helen Chadderdon Bobbi Matthews

ATTENDEES

Dennis Feeney, Majority Leader
Carmiena Brooks, Assistant Airport Manager, AvPorts
Steven Smith, Communications Director, AvPorts
Katie Mahoney, Parking Manager, AvPorts
Kevin Hehir, AvPorts
Ray Camilli, AvPorts
Brian King, Manager Million Air-Albany
Cameron Sagan, Public Information Officer Albany County
George Penn, Director of Operations, Albany County
Rob Wagner, Turner Construction
Beth DiBattista, VP Operations, Turner Construction
Kelly Melaragno, CHA Consulting, Inc.
Jeff Lovell, Managing Director, Park Strategies, LLC



Chair Fresina noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Ms. O'Connor moved to approve the minutes of the October 23, 2023 meeting. The motion was adopted unanimously.

Management Reports:

3. Communications and Report of Chief Executive Officer

Mr. Calderone reported on the following in his Communications Report for the month of November 2023

- Strong Financial Performance
- RAC & TAC Meetings held October 31, 2023.
- Airport hosted RPI at Million Air for their regional Services, Technology, Engineering and Mathematics on November 4.
- Grant funding for the Rehabilitation and Overhaul of elevators (5 of them) has been approved.
- Earned accreditation from Airport Council International for our ongoing commitment to identifying and reducing carbon emissions.
- We are coordinating with Shop Rite host a job fair.

4. Chief Financial Officer Report

Mr. Zonsius presented the Financial Report for the month of November 2023.

5. Project Development

Mr. LaClair presented the Project Development report for the month of November 2023.

6. Counsel

7. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador report for the month of November 2023.

8. Public Affairs



Mr. Smith presented a Public Affairs report for the month of November 2023.

9. Business & Economic Development

Action Items:

10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

10.1 Amendment No. 1 to Service Contract No. - SC-22-1128 Security Guard Services - Premium Investigations, LLC

Mr. Zonsius recommended authorization to approve Amendment No. 1 to Service Agreement, SC-1164 with GAT Airlines Ground Support Inc. for Acceptance and Inspection Services of Loading Dock Deliveries. He advised that in January 2023, the Board awarded Professional Services Contract No. SC-22-1128 Security Guard Services to Premium Investigations for security services at the following locations: 1. Security Gate 27; 2. Passenger Terminal Exit; and 3. Loading Dock with an hourly rate of \$38.48 and an overtime rate of \$53.50.

He advised the TSA, via TSA NA-2302, has directed enhanced screening for airport employees; and, the construction of the Terminal Connector has necessitated the hiring of additional personnel and security services to monitor curbside vehicular activities.

The Authority is requesting Additional Scope of Services to the existing contract for Security Guard Services to supplement the additional personnel at the following locations: 1. Curbside, including patrols of North and South Garages; and 2. Airport Employee Screening.

Ms. O'Connor moved to approve Amendment No. 1 Service Agreement SC-1164 with GAT Airlines Ground Support Inc. for Additional Scope of Services to the existing contract for Security Guard Services to supplement the additional personnel at the following locations: 1. Curbside, including patrols of North and South Garages; and 2. Airport Employee Screening.

The motion was adopted by majority with Mr. Heider recusing himself.

10.2 Purchase Order - Purchase of Two (2) MB Front Mount Brooms

Mr. Zonsius recommended authorization to approve the purchase of two (2) MB3 Front Mount Brooms. He advised these units will replace our current brooms, M31 and M32, which were both purchased in 2004. Purchase is authorized pursuant to Procurement Policy, Section 2.11(ii), centralized contract let by, Sourcewell Contract, Bid# 111522 in the amount of \$1,554,457. This project will be Airport funded (PFC's \$1,100,000 and Reserves \$454,457.



Mr. Heider moved to approve the purchase of two (2) MB3 Front Mount Brooms to replace current brooms, M31 and M32, which were both purchased in 2004 from Sourcewell Contract, Bid# 111522 in the amount of \$1,554,457. This project will be Airport funded (PFC's \$1,100,000 and Reserves \$454,457.

The motion was adopted unanimously.

11. Authorization of Change Orders

11.1 Change Order No. 3 – Contract No. 20-1075-FP Terminal Fire Alarm Replacement (Close-Out Change Order)

Mr. LaClair recommended authorization to approve Change Order No. 3 (Close-Out Change Order) for Contract S-20-1075-FP for Terminal Fire Alarm Replacement to Hewitt & Young Electric in the amount of \$294,115.54. He advised the The additional items of work include purchasing, installing and testing of new deluge controls, enunciator modules and additional alarm systems to bring areas in the Terminal that were deficient up to code with new alarm system, supplying and installing new modules where existing modules failed or did not exist to maintain the fire protection system currently in place while the new system is installed. A new system was installed in A-Concourse above the second floor, which was recently rehabilitated to make it code compliant to get a Certificate of Occupancy. Additional detection units needed to be installed in both the Verizon and AT&T rooftop cellular control rooms due to upgrades recently made by both carriers. This change order will be 100% Airport Funded from CPN 2002.

Mr. Pichardo moved to approve Change Order No. 3 (Close-Out Change Order) for Contract S-20-1075-FP for Terminal Fire Alarm Replacement to Hewitt & Young Electric in the amount of \$294,115.54. The motion was adopted unanimously.

12. Authorization of Federal and State Grants

13. Informational Only

14. Adoption of Budget 2024 in the amount of \$209,708,441 (includes \$143,296,004 of Contributed Capital) and authorization to transfer \$114,679 from the Authority to the Albany County Airport Authority OPEB Trust.

Mr. Heider advised the Finance Committee met on October 5, 2023 and the committee recommends Adoption of the 2024 Airport Operating Budget in the amount of \$209,708,441 (includes \$143,296,004 of Contributed Capital) and also recommends authorization to transfer \$114,679 from the Authority to the Albany County Airport Authority OPEB Trust.

Mr. Heider moved to adopt the 2024 Airport Operating Budget in the amount of \$209,708,441



(includes \$143,296,004 of Contributed Capital) and also recommends authorization to transfer \$114,679 from the Authority to the Albany County Airport Authority OPEB Trust. The motion was adopted unanimously.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

There being no further business, the meeting was adjourned at 9:50 a.m.



ALBANY COUNTY AIRPORT AUTHORITY

REGULAR MEETING

AGENDA

November 6, 2023

General:

- 3. Chairman's Remarks
- 4. Approval of Minutes:

Special Meeting - October 23, 2023

4. Communications and Report of Chief Executive Officer

Reports:

- 4. Chief Financial Officer
- 5. Project Development
- 6. Counsel
- 7. Concessions/Ambassador Program
- 8. Public Affairs
- 9. Business & Economic Development

Action Items:

- 10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments
 - 10.1 Amendment No. 1 to Service Contract No. SC-22-1128 Security Guard Services Premium Investigations, LLC
 - 10.2 Purchase Order Purchase of Two (2) MB Front Mount Brooms
- 11. Authorization of Change Orders
 - 11.1 Change Order No. 3 Contract No. 20-1075-FP Terminal Fire Alarm Replacement (Close-Out Change Order)



- 12. Authorization of Federal and State Grants
- 13. Informational Only
- 14. Adoption of Budget 2024 in the amount of \$209,708,441 (includes \$143,296,004 of Contributed Capital) and authorization to transfer \$114,679 from the Authority to the Albany County Airport Authority OPEB Trust.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters



Minutes of the Regular Meeting of the Albany County Airport Authority

December 4, 2023

ACAA APPROVED 01/23/2024

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on Monday December 4, 2023 @ 9:00 a.m. in the 3rd Floor Conference Room of the main terminal located at the Albany International Airport by Chairman Samuel A. Fresina with the following present:

MEMBERS PRESENT

MEMBERS ABSENT

Samuel A. Fresina Kevin R. Hicks, Sr. Steven H. Heider Thomas A. Nardacci Sari M. O'Connor John-Raphael Pichardo Janet M. Thayer

STAFF

Philip F. Calderone, Esq. Christine C. Quinn Michael F. Zonsius Connor Haskin Matt Cannon Liz Charland John LaClair Helen Chadderdon Bobbi Matthews

ATTENDEES

Arturo García-Alonso, Chief Operating Officer, AvPorts Todd Pennington, Airport Manager, AvPorts Carmiena Brooks, Assistant Airport Manager, AvPorts Steven Smith, Communications Director, AvPorts Kevin Hehir, AvPorts Ray Camilli, AvPorts George Penn, Director of Operations, Albany County Rob Wagner, Turner Construction Beth DiBattista, VP Operations, Turner Construction Captain Steve Dorsey, ARFF, AvPorts Ray Casey, Airport Consultant Jim O'Brien, Operations Manager, AvPorts Paul McDonnell, Chief Planner CHA Consulting John Decatur, Alliant Insurance Company Brian King, Manager, Million Air Dave Dague, Principal Arthur D. Little



Chair Fresina noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Chair Fresina deferred the approval of the November 6, 2023 minutes to January 24, 2024.

Management Reports:

3. Communications and Report of Chief Executive Officer

Mr. Calderone reported on the following in his Communications Report for the month of December 2023

- Enplanements continue to increase.
- Strong Financial Performance
- · Bond Rating Increase
- Breaking Ground on \$100M Terminal Project
- New Grants
- Master Plan
- National & International Recognitions
- FAA Part 139 Perfect Score
- Continued growth at Million Air.
- Siena Survey 97% satisfaction.

4. Chief Financial Officer Report

Mr. Zonsius presented the Financial Report for the month of December 2023.

5. Project Development

Mr. LaClair presented the Project Development report for the month of December 2023.

6. Counsel

7. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador report for the month of



December 2023.

8. Public Affairs

Mr. Smith presented a Public Affairs report for the month of December 2023.

9. Business & Economic Development

Action Items:

10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

10.1 Authorization to make purchases using State of New York Contracts: - Diesel Fuel (Group # 05602/ Award 23298)

Mr. Zonsius recommended authorization to approve purchases using State of New York Contracts: Diesel Fuel (Group # 05602/ Award 23298) for an annual estimated cost of \$300,000. He advised New York State Office of General Services Procurement Services have conducted a competitive bid for Diesel Fuel. The awarded vendors have agreed to offer the same terms and conditions of these contracts to the Airport. A vendor can bid pricing for commodities/services under these contracts with the assumption that larger quantities would be purchased state-wide as compared to the Airport completing a separate Invitation for Bid.

Ms. O'Connor moved to approve purchases using State of New York Contracts: Diesel Fuel (Group # 05602/ Award 23298) for an annual estimated cost of \$300,000. The motion was adopted unanimously.

10.2 Authorization to approve insurance policy premiums and insurance broker services

Mr. Zonsius recommended authorization to approve an expenditure not to exceed \$780,373 (\$720,373 and \$60,000 for insurance policy premiums and insurance broker services, respectively). Insurance policies are renewed on an annual basis. Although not necessarily shopped to insurance underwriters on an annual basis, underwriters were invited by the insurance broker, Alliant, to provide updated quotes for next year's renewal period.

Mr. Heider moved to approve an expenditure not to exceed \$780,373 (\$720,373 and \$60,000 for insurance policy premiums and insurance broker services, respectively). The motion was adopted unanimously.



10.3 Professional Service Contract: 3-Year Contract Extension: Amendment No. 7 to Professional Services Contract No. S371: Passenger Information Services with Albany County Convention & Visitors Bureau a/k/a Discover Albany

Ms. Quinn recommended authorization to approve Amendment No. 7 for year 2024 fee for Professional Services Contract No. S-371: Passenger Information Services with the Albany County Convention & Visitors Bureau for an annual base amount in 2024 of \$134,885.72. for the continued operation of the Airport's Information Desk. The ACCVB provides service to travelers requesting travel and Airport information. She advised the ACCVB has access to the regional travel destinations and promotes tourism throughout the Capital District and beyond. This information is offered to travelers at the Information Desk. The ACCVB employs and trains staff which has knowledge of the region and local travel destinations as well as Airport functions and the ACCVB's budgeted amount is less than the amount that the Authority or AFCO AvPORTS Management, LLC would be for comparable services.

Ms. O'Connor moved to approve Amendment No. 7 for year 2024 fee for Professional Services Contract No. S-371: Passenger Information Services with the Albany County Convention & Visitors Bureau for an annual base amount in 2024 of \$134,885.72. the motion was adopted unanimously.

10.4 Amendment #2 to Contract: No. S-21-1100 Design Services for Runway 10-28 Rehabilitation to Collier Engineering for Additional Survey and Design for Obstruction Removal.

Mr. LaClair recommended authorization to approve Amendment No. 2 to Professional Services Contract S-21-1100 Design Services for the Runway 10-28 Rehabilitation in the amount of \$74,091.00 to Collier Engineering of Albany, N.Y. for Construction inspection (CI). He advised the proposed amendment request will include all construction inspection services during the execution of the construction contract and is in conformance with the Disadvantaged Business Enterprise requirements. This Amendment is 90% federally funded, 5% state and 5% Airport funded.

Ms. O'Connor moved to approve Amendment No. 2 to Professional Services Contract S-21-1100 Design Services for the Runway 10-28 Rehabilitation in the amount of \$74,091.00 to Collier Engineering of Albany, N.Y. for Construction inspection (CI). The motion was adopted unanimously.

11. Authorization of Change Orders

12. Authorization of Federal and State Grants

12.1 Grant Agreement - Authorization to Accept State Funding Grant - PIN



1A00.94, Terminal & North Garage Elevator Rehabilitation & Modernization

Mr. Haskin recommended authorization for the Chief Executive Officer to accept and execute the grant agreement from NYSDOT, PIN 1A00.94, for rehabilitation and modernization of Terminal/North Garage elevators that are not included within the ongoing Terminal Checkpoint Expansion project. NYSDOT has awarded the total sum of \$1,612,560, which is 60% of the estimated total project cost. The Airport has a local share with the total sum of \$1,075,040.00. The rehabilitations will span over FY24 and FY25.

Ms. O'Connor moved to authorize the Chief Executive Officer to accept and execute the grant agreement from NYSDOT, PIN 1A00.94, for rehabilitation and modernization of Terminal/North Garage elevators that are not included within the on-going Terminal Checkpoint Expansion project. The motion was adopted unanimously.

13. Informational Only

13.1 Airport Master Plan Update – FAA & NYSDOT submissions of draft final materials.

Mr. Haskin provided an informational update of the Airport Master Plan Update – FAA & NYSDOT submission of draft final materials. He advised the draft final Airport Master Plan report, as well as the draft final Airport Layout Plan (ALP) technical sheet set, are scheduled to be submitted to the Federal Aviation Administration's (FAA) New York Airport District Office and New York State Department of Transportation (NYSDOT) Aviation Bureau on December 6th, 2023. This will be the official submittal to the FAA and NYSDOT for their review. Once all materials are reviewed by the FAA and NYSDOT, comments will be provided back to ACAA and the Consultant team. Once all comments are satisfied, the FAA and NYSDOT will then approve the Airport Layout Plan sheet and provide concurrence on the Master Plan report. ACAA Board authorization to adopt the final Airport Master Plan Update report and supporting materials will be requested once the FAA and NYSDOT provides their approval/concurrence.



14. Review and approval of the Authority's PROCUREMENT CONTRACT GUIDELINES, OPERATIVE POLICY, PETTY CASH ACCOUNTS AND INSTRUCTIONS (Procurement Guidelines) adopted December 14, 2015 and last reviewed December 5, 2022.

Mr. Zonsius recommended review and approval of the Authority's Procurement Guidelines adopted December 14, 2015 and last reviewed and approved December 5, 2022. He advised that the NYS Authorities Budget Office requires that the Authority annually disclose if the procurement guidelines have been annually reviewed, amended if needed, and approved by its governing Board. He further advised that there is one proposed amendment for the Procurement Guidelines as follows:

(ii) procurement made pursuant to centralized contracts let by other public entities pursuant to a competitive process, including those contracts of the New York State Office of General Services; procurement made pursuant to centralized contracts let by other public entities pursuant to a competitive process such as cooperative purchase agreements and Federal, State and local government contracts, including those contracts of the New York State Office of General Services (OGS) and the United States General Services Administration (GSA).

Mr. Hicks moved to approve the Procurement Guidelines with the one amendment above. The motion was adopted unanimously.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

Mr. Fresina made a motion to go into executive Session to discuss:

- **ES-1** Contract Negotiations
- ES-2 Personnel Matter
- ES-3 Contract Negotiations

There being no action taken and no further business, the meeting was adjourned at 11:00 a.m.



ALBANY COUNTY AIRPORT AUTHORITY

REGULAR MEETING

AGENDA

December 4, 2023

General:

- 3. Chairman's Remarks
- 4. Approval of Minutes:

Regular Meeting - November 6, 2023

4. Communications and Report of Chief Executive Officer

Reports:

- 4. Chief Financial Officer
- 5. Project Development
- 6. Counsel
- 7. Concessions/Ambassador Program
- 8. Public Affairs
- 9. Business & Economic Development

Action Items:

- 10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments
 - 10.1 Authorization to make purchases using State of New York Contracts: Diesel Fuel (Group # 05602/ Award 23298)
 - 10.2 Authorization to approve insurance policy premiums and insurance broker services



- 10.3 Professional Service Contract: 3-Year Contract Extension: Amendment No.
 7 to Professional Services Contract No. S371: Passenger Information
 Services with Albany County Convention & Visitors Bureau a/k/a Discover Albany
- 10.4 Amendment #2 to Contract: No. S-21-1100 Design Services for Runway 10-28 Rehabilitation to Collier Engineering for Additional Survey and Design for Obstruction Removal.
- 11. Authorization of Change Orders
- 12. Authorization of Federal and State Grants
 - 12.1 Grant Agreement Authorization to Accept State Funding Grant PIN 1A00.94, Terminal & North Garage Elevator Rehabilitation & Modernization
- 13. Informational Only
 - 13.1 Airport Master Plan Update FAA & NYSDOT submissions of draft final materials.
- 14. Review and approval of the Authority's PROCUREMENT CONTRACT
 GUIDELINES, OPERATIVE POLICY, PETTY CASH ACCOUNTS AND
 INSTRUCTIONS (Procurement Guidelines) adopted December 14, 2015 and last reviewed December 5, 2022.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

Communications and Report of Chief Executive Officer

Financials



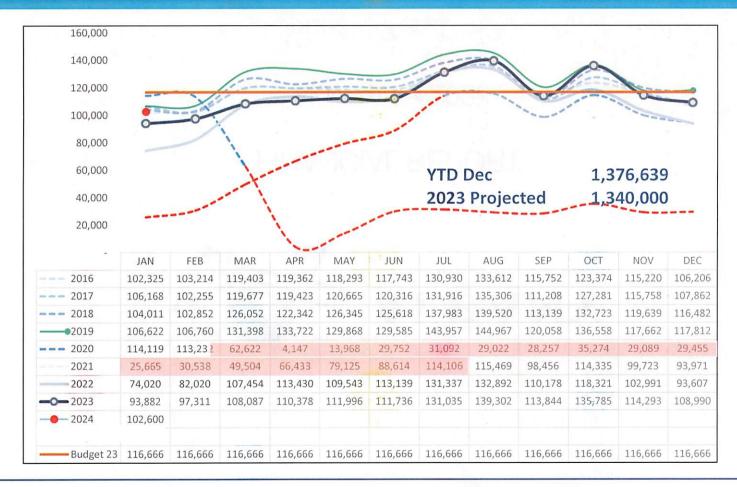
FINANCIAL REPORT

November 2023

January 23, 20243

Monthly Enplanements





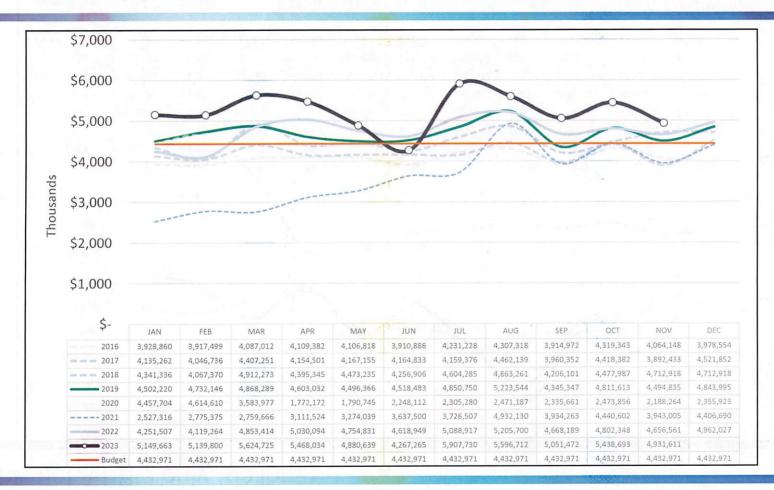
Monthly Jet A FBO only (gallons)





Operating Revenue (including FBO)

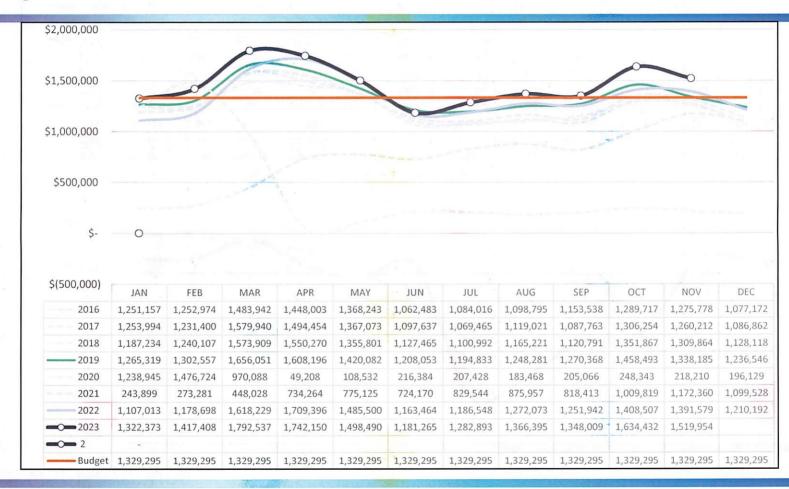




Parking Revenues

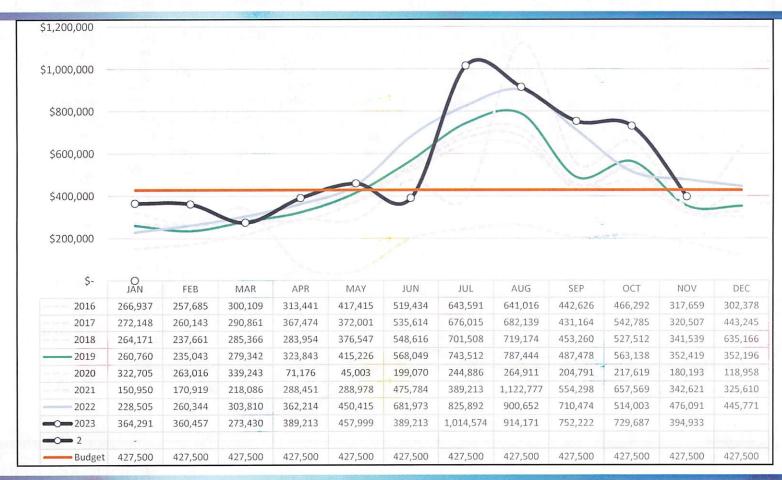


5



Rental Car Revenues



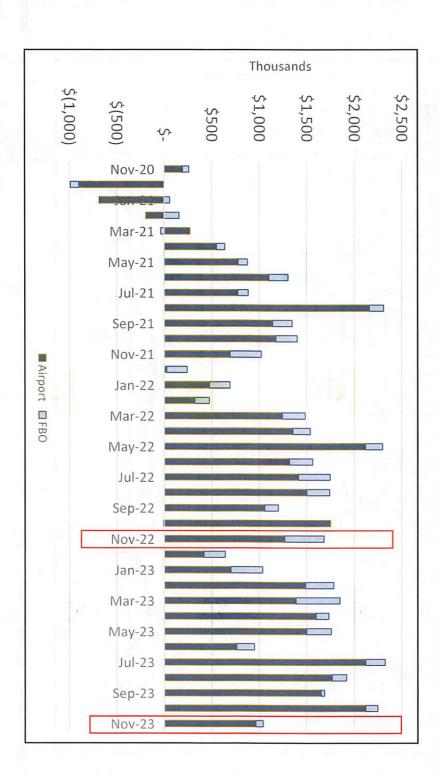


Operating Expense (including FBO)



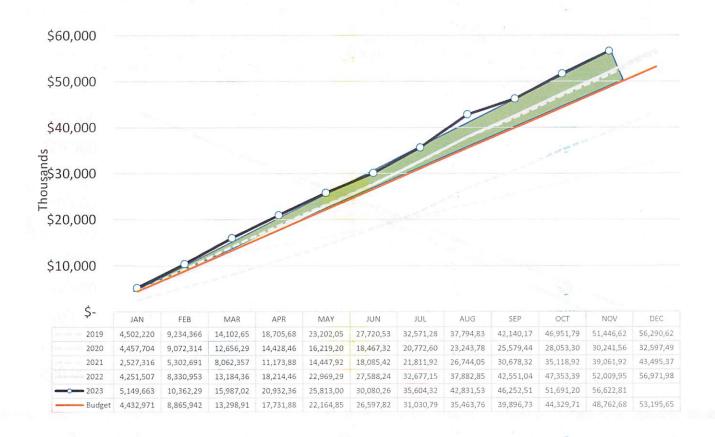


Operating Net Profit, Airport and FBO



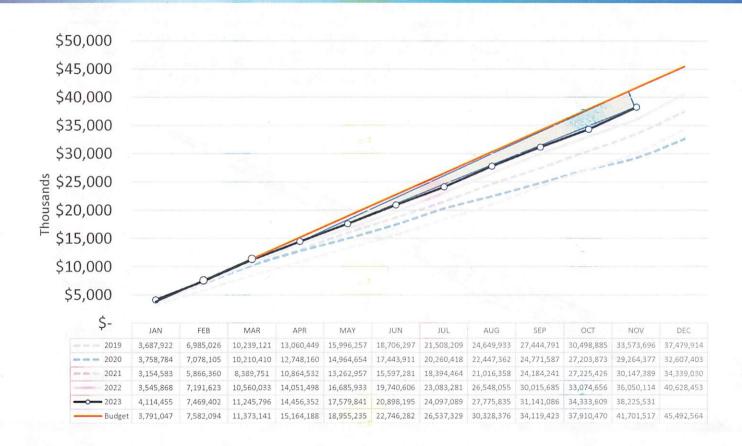


YTD Operating Revenue (excluding CARES) vs. YTD Budget (including FB











Monthly Scheduled Passenger Airline Service

	Airlines	Non-Stop Destination Airports	Non-Stop Destination Cities	Non-Stop Scheduled Flights	Average Flights per Day	Monthly Seats Available	Monthly Landed Weight
Jan20	7	17	13	1,391	44.9	141,803	147,829K
Jan22	7	18	13	1,066	34.4	111,340	107,377K
Nov22	6	21	15	1,145	38.2	120,716	116,088K
Dec22	6	21	15	1,165	37.6	124,744	122,715K
Jan23	6	19	13	1,140	36.8	120,608	116,740K
Feb23	6	20	14	1,141	36.8	120,072	116,999K
Mar23	6	20	14	1,321	42.6	140,331	136,110K
Apr23	6	19	13	1,303	43.4	139,097	132,131K
May23	6	18	12	1,293	41.7	137,445	129,031K
Jun23	6	20	14	1,184	39.2	133,717	122,568k
Jul23	6	20	14	1,298	41.9	149,717	139,876K
Aug23	6	20	14	1,333	43.0	155,747	144,635K
Sep23	6	19	14	1,202	40.0	135,091	126,025K
Oct23	6	21	16	1,308	42.2	152,125	143,836K
Nov23	6	20	15	1,172	39.1	134,799	138,198K

Thank You



Project Development



PROJECT STATUS REPORT

January 23, 2024

I. AIRSIDE IMPROVEMENTS

A) Rehabilitation of Concourse A (Contract S-22-1127)

Fennick McCredie Architecture will be the project designers. Fennick McCredie continues the design including the placement of security measures for the area. FM has submitted the 100% drawings to ACAA for review. The design was completed and FM and ACAA worked together to complete the BIL application, which was submitted on Oct. 16, 2023. FM is working on phasing plans including temporary wall layout.

B) Replacement of Passenger Boarding Bridges A-6 and B-6 (Contract S-1165)

An RFQ was advertised for the design of the replacement of the last two remaining original jetbridges (PBB's). The design firm was selected by a committee reviewing all the proposals. C & S Engineering was selected and has submitted a scope and fee proposal, which will be an action item on the Board agenda.

C) Airport Access Gates and Gate Controllers (Contract S-23-1146)

The project was awarded to Access Anvil and they are currently in the submittal and purchasing process. Work began onsite in early November. C & S Engineering designed the perimeter security fence access gates project. Airport Operations prepared a list of the critical gates needing repair or replacement before winter which Access Anvil is working on, along with some man gates.

Airfield Lighting Controls Upgrade (Contract 1163-GC)

The current Airfield lighting controls are outdated and do not operate on the single mode fiber. An RFP was advertised and a vendor (Eaton-Crouse Hinds) was selected by a review committee. The scope and fee for the project will be an action item for this Board meeting.

Runway 01-19 Pavement Rehabilitation and Lighting Upgrade (Contract S-1163)

C & S Companies was selected to be the designers of the project. In order to meet the FAA's condensed design schedule C & S started the design work immediately after their contract was awarded. The 60% plans and Construction Safety Phasing Plan (CSPP) was submitted on time (November 1, 2023) to the FAA to ensure funding for the project next year. C&S is currently finalizing on the 100% plans including the south Perimeter road. The 100% plans have been submitted to the FAA for review.

II. LANDSIDE IMPROVEMENTS

A) Air Traffic Control Tower (Contract 1013-R & M & E)

The FAA as part of the lease renewal, requested some upgrades to their facility. The roof replacement project (1013-R) the roof project was bid in mid -May 2023 with Titan Roofing completed the roof replacement in coordination with the FAA. Titan Roofing will install the safety tie off points and then demobilize. All roofing work will be completed this year. The HVAC system upgrade, which was bid as two project (Mechanical & Electrical) as multiple projects (1013 HVAC-M & 1013 HVAC-E) Collett is the mechanical contractor and they have begun purchasing of long lead materials and they will supply a work schedule once they have delivery dates. Kasselman Electric has been coordinating with Collett Mech. set up a work schedule. The delivery date of some of the air handler equipment is early 2024 and work will begin shortly afterward. A Pre-construction meeting will be held in early March 2024.

B) Terminal Pre-TSA Expansion (Contract S-21-1082)

CHA's design team has been working on submittals from all the contractors involved. Bid package #1 Elevators and escalators was awarded to Kone has begun removal of escalators #22 & 23. Bid Package #2 Sitework, Demo and Foundations and Bid package #4 Structure and Interiors were awarded to MLB Construction, who completed the queuing platform, started the construction of temporary walls and removed the Pedestrian bridge to the North Garage. Site utility work is ongoing. Their subcontractor will be starting utility relocation next week. Package #3 Electrical and Mechanical Equipment was awarded to Danforth Mechanical and they are purchasing long lead contract equipment. CHA completed the design for Bid packages #5 TSA equipment

relocate (which will be done through GSA pricing) and #6 Interior Furnishings (which will be purchased through State Contract pricing).

C) Main Terminal Elevator Replacement

There are three elevators in the Terminal and three in the North Garage that are currently hydraulic. The Airport received funding to replace these elevators with MRL systems like Elevators 6 & 8 were done last year. Kone will be doing the work under State contract pricing. Kone is currently working on the shop drawings.

D) New In-Line Checked Baggage Inspection System (CBIS) (S-22-1139)

As part of the TSA's efforts to streamline their operations, the TSA is offering grants for the design of a new In-Line Checked Baggage Inspection System to replace the current individual airline baggage inspections. VTC and their subcontractors have narrowed down the option of systems to the DCV system that will work the best for the Airport, with the least amount of disruption to the existing operations. Meetings are being held with the Airlines to keep them updated with the most current design. A meeting is scheduled with the TSA to review the 30% design plans.

Counsel

Concessions/Ambassador Program

Public Affairs

Business & Economic Development

Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

AGENDA ITEM NO. 10.1 INTENTIONALLY OMITTED

AGENDA ITEM NO. 10.2

Issue Purchase Order for Purchase and Installation of a P.C Air Unit for PBB C2 to JBT, Aerotech

AGENDA ITEM NO: 10.2
MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

DEPARTMENT:	ACAA APPROVEI 01/23/2024
Contact Person: John LaClair, P.E. Chief Engineer	
PURPOSE OF REQUEST:	
Issue Purchase Order for Purchase and Installation of a P.C Air Unfor PBB C2 to JBT, Aerotech	nit
CONTRACT AMOUNT:	
Total Contract Amount: \$126,485.00	
BUDGET INFORMATION:	
Federal Airport Improvement Program Anticipated in Current ALB Capital Plan: Yes No NA Funding Account No.: N/A	
FISCAL IMPACT – FUNDING	
Federal <u>N/A</u> State <u>N/A</u> Airport <u>100%</u> Term of Funding: <u>2023-2024</u> Grant No. : <u>N/A</u> State PIN: <u>N/A</u>	NA
JUSTIFICATION:	
Request is made to approve the purchase and installation of a Passenger Boarding Bridge C-2 for \$126,485.00 from JBT Aerotech, P.C Air unit on PBB C2 was reused from the bridge that was replace at the time the unit was only 6 years old and didn't warrant replace than 10 years needed to be replaced. JBT Aerotech was the supplied and the units are proprietary the manufacturer due to compatibility.	Roy, Utah. The existing red 5 years ago, because ng. The unit after more er of the new C2 bridge
CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:	
Recommend approval.	
FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL:	YES NA

AGENDA ITEM NO: 10.2

	MEETING DATE: January 23, 2024
PROCUREMENT DEPARTMENT APPROVA	<u>L:</u>
Procurement complies with Authority Procure approved. YESNO	ement Guidelines and Chief Financial Officer has
BACK-UP MATERIAL:	
Please refer to attached Proposal from JBT Ae	erotech.



Jetway Systems JBT Aerotech Corporation 4074 S 1900 W Roy UT 84067 (801) 629-3413

2405124

C000678

October 24, 2023

Signed RQ #4694-0A

FPC

NET 30

PLEASE REMIT PAYMENT TO: By Wire Transfer:

JBT Aerotech Corporation

PNC Bank

Pittsburgh PA

ABA Routing: 043000096 Account Number: 1028907418

SWIFT Code: PNCCUS33

By Mail:

7000 Solutions Center

Chicago, IL 60677

Albany County Airport Authority

737 Albany Shaker Road

Albany Int'l Airport

Customer Invoice No.

ustomer Order No.

Customer ID No:

ayment Terms

Invoice Date

Order No.

Authority Building, Suite 200

Albany NY 12211

United States of America

BILL TO: **Albany County Airport Authority**

> Attn: Accounts Payable Arff Bldg, Suite 204 **Albany County Airport** Albany NY 12211-1057 **United States of America**

Attn: John LaClair

Line #	Item Description	QTY	Unit Price	 Extended Amount
1	Supply new SJ90 PC Air unit, new mounting brackets and pendent controller. Mobilize and take down old PC Air and leave with customer. Receive new unit, install new unit, reusing old hoses. Test	1	\$ 86,033.00	\$ 86,033.00
2	and commission new unit.	1	\$ 25,971.00	\$ 25,971.00
3	Haul off and Scrap old PC Air unit	1	\$ 2,176.00	\$ 2,176.00
4	Freight	1	\$ 12,305.00	\$ 12,305.00

TOTAL AMOUNT DUE THIS INVOICE (USD) \$ 126,485.00



Cooper Crouse-Hinds, LLC Airport Lighting 1200 Kennedy Road Windsor, CT 06095 Phone: (860) 683-4300 Fax: (860) 683-4354 www.chalp.com

Sold-to address PROJECT QUOTE TO BE DETERMINED SYRACUSE NY 13201

Ship-to address PROJECT QUOTE TO BE DETERMINED SYRACUSE NY 13201 US

Incoterms: Pre-Paid FCA ORIGIN PLANT Payment Terms: Net 30 Days

Customer Quotation

Page 1 of 2

Quotation Number Date 23546742 Date 11/01/2023 Customer Number 13705 Prepared By Nir Godel Validity period 11/01/2023 to 12/31/2023 Project Number CONTRACT NO. 1163-GC Project Name ALB Bid Date 11/07/2023 Sales Representative 900000012 / NERSM JIM TEIXEIRA

Customer Service Contact CSC CCH SYRACUSE Tele: 8667645454 Fax: 3154775153

THIS DOCUMENT INCORPORATES AND IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS.

Quantity	UON	1 Description	Material No	Price	Ext. Value
item Cata	alog N	umber	+.		7
Cust.	.Materi	al Number			
1	EA	NEW ALCMS - ALB	NEWITEM	215,000.00	215,000.00
		See attached detailed proposal for so	ope of work and project plan		
uct Subto	tal				215,000.00
Final amount in USD					215,000.00
	Cust. 1	Cust.Materi	Cust.Material Number 1 EA NEW ALCMS - ALB See attached detailed proposal for so	Cust.Material Number 1 EA NEW ALCMS - ALB NEWITEM See attached detailed proposal for scope of work and project plan uct Subtotal	Cust.Material Number 1 EA NEW ALCMS - ALB NEWITEM 215,000.00 See attached detailed proposal for scope of work and project plan

AGENDA ITEM NO. 10.3

Construction Contract: Authorization to Award Contract 1163-GC for Airfield Lighting and Control Monitoring System to Eaton-Crouse Hinds.

AGENDA ITEM NO: 10.3 MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA APPROVED 01/23/2024

DEPARTMENT: Planning and Engineering

Contact Person: John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Construction Contract: Authorization to Award Contract 1163-GC for Airfield Lighting and

Control Monitoring System to Eaton-Crouse Hinds.

CONTRACT AMOUNT:

Base Amount \$215,000.00

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA

Funding Account No.: CPN

AWARD CONDITIONS MET:

Apprenticeship N/A DBE N/A MWBE N/A

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal <u>N/A</u> State <u>N/A</u> Airport <u>100%</u>

Term of Funding: <u>2023-2025</u>

Grant No.: N/A STATE PIN: N/A

JUSTIFICATION:

Request to award Contract # 1163-GC Airfield Lighting and Monitoring System to qualified bidder Eaton-Crouse Hinds of Windsor, CT. for \$215,000.00. The contract scope includes the installation of a new lighting control system in the airfield electric vault, the Air Traffic Control Tower and Airfield Electrician's shop, including all new computers, relays and control modules to allow the ATCT to control the airfield lights remotely and the Airfield electrician to monitor the system. The new system will have software that is upgradable. The contractor will also remove the existing system and provide training on the new system.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

AGENDA ITEM NO: <u>10.3</u> MEETING DATE: January 23, 2024
FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES J NA
PROCUREMENT DEPARTMENT APPROVAL:
Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES NA
BACK-UP MATERIAL:
Please refer to the attached Contract 1163-GC Eaton-Crouse Hinds proposal.



Cooper Crouse-Hinds, LLC Airport Lighting 1200 Kennedy Road Windsor, CT 06095 Phone: (860) 683-4300 Fax: (860) 683-4354 www.chalp.com

Sold-to address PROJECT QUOTE TO BE DETERMINED SYRACUSE NY 13201

Ship-to address PROJECT QUOTE TO BE DETERMINED SYRACUSE NY 13201 US

Incoterms: Pre-Paid FCA ORIGIN PLANT Payment Terms: Net 30 Days

Customer Quotation

Page 1 of 2

Quotation Number 23546742 Date 11/01/2023

Customer Number 13705

Prepared By Nir Godel

Validity period 11/01/2023 to 12/31/2023

Project Number CONTRACT NO. 1163-GC

Project Name ALB

Bid Date 11/07/2023

Sales Representative 90000012 / NERSM JIM TEIXEIRA

Customer Service Contact CSC CCH SYRACUSE Tele: 8667645454 Fax: 3154775153

THIS DOCUMENT INCORPORATES AND IS SUBJECT TO THE ATTACHED TERMS AND CONDITIONS.

ltem	Quanti	ty UOI	M Description	Material No	Price	Ext. Value
Cust	.item Ca	atalog N	lumber			
	Cus	st.Mater	ial Number			
10	1	EA	NEW ALCMS - ALB	NEWITEM	215,000.00	215,000.00
			See attached detailed proposal for scc	ope of work and project plan		
Product Subtotal						215,000.00
Final amount in USD						215,000.00

Applicable Terms and Conditions
 (a) These terms and conditions of sale establish the rights, obligations, and remedies of Buyer and Seller that apply to any order issued by Buyer for the purchase of Seller's products and/or services (Products). No additional or different terms or conditions, whether contained in Buyer's purchase order form or in any other document or communication pertaining to Buyer's order, will be binding on Seller unless accepted in writing by an authorized representative of Seller. Seller expressly objects to and rejects any additional or different terms and conditions, which shall be ineffective.

Seller expressly objects to and rejects any admonstra or different terms and conditions, which shall be enfective.

(b) If Seller's order acknowledgement, invoice, other document, or cleatronic transmittal including or attaching these terms and conditions is found to be an acceptance of an offer, acceptance is expressly made conditional upon Buyer's assent solely to these terms and conditions, and acceptance of any part of Products delivered by Seller shall be deemed to constitute such assent by Buyer. If the order acknowledgement, invoice, other document, or electronic transmittal including or attaching these terms and conditions constitutes an offer, Buyer's acceptance of the offer is hereby limited to the

<u>Price, Payment Terms, and Title</u>
(a) All prices represent those in effect at the time of quotation and are subject to change without notice Unless prices are bid or quoted as "firm," Seller reserves the right to invoice at prices in effect at the date of shipment, regardless of any prior bid and whether notice was received by Buyer. Prices are stated in United States dollars unless otherwise indicated, are exclusive of shipping, handling, shipping insurance, duties, and sales, use, excise or similar taxes. Export packaging or any other special handling requested by Buyer will be at Buyer's expense.

(b) Buyer acknowledges that the pricing of the Products has been set based on the agreed allocation of

risks contained in these terms and conditions. If, notwithstanding the provisions of these terms and conditions, a court of competent jurisdiction determines that Buyer's terms and conditions apply to an order, then Selfer shall have the right to either (i) modify the prices (including retroactively) according to the additional level of risk and responsibility that Buyer's terms and conditions require Seller to undertake; or (ii) cancel the order any time after such a determination without liability for the termination other than for the Products already delivered on these terms and conditions.

(c) Unless different credit terms have been extended to Buyer in writing by Seller, payment terms are net 30 days after delivery or date of invoice, whichever first occurs, in the currency invoiced. Seller reserves the right to modify or withdraw credit terms at any time without notice. If Buyer fails to fulfill the terms of payment, Seller may defer further

with the body of the state of the whold mobile. It begins has to think the terms to begins the state of the very determinent severe may be shipments to Buyer or, at the option, cancel the unshipped portions of Buyer's orders. Buyer agrees to pay interest on all past due involces at the lesser of 18% per annum, compounded monthly, or the highest contractual rate allowable under the law. (d) Until kill payment of all obligations of the Buyer for an order, Selfer reserves the title (but not the risk of loss) to all Products furnished under that order. If the Buyer defaults in payment or performance or becomes subject to insolvency, receivership or bankruptcy proceedings or makes an assignment for the benefit of creditors, or without the consent of Seller vokuntarity or involuntarity sells, transfers, leases or permits any lien or attachment on the Products, Seller may treat all amounts then or thereafter owing by Buyer to be immediately due and payable and Seller at its election may repossess Products for which Buyer has not paid in full. In the event of repossession of Products under this section, Buyer agrees that Seller may enter the premises where the Products may be located and remove them without notice and without agrees use Scient may extent use premises where the Products may be located and territory union union which the being fable to Buyer for such repossession. Buyer will not set of involved amounts or any portion thereof against sums that are due or may become due from Seller, its parents, effiliates, or subsidiaries. Buyer grants Seller a security interest in all Products for which title has passed (including all after-sequired Products) that Seller sells Buyer and all proceeds of Products (including but not limited to all products in which Products are incorporated and any funds and products that Buyer receives in exchange for Products). Buyer consents to Seller's execution of any documents to evidence and perfect this security interest. and agrees to execute the same if requested by Seller.

 Delivery and Risk of Loss
 (a) Unless otherwise agreed in writing, all deliveries of Products will be FCA (Incoterms 2000) Setler's facility. Products will be packed in Setler's standard commercial shipping packages. Charges for shipping may not reflect net transportation costs paid by Setler. Buyer shall retimburse Setler for all costs of storage and handling incurred by Setler after the date that Seller is prepared to make shipment.

the date that seller is prepared to make supprexit.

(b) Delivery and shipping dates are approximate and represent Seller's best estimate of the time required to make delivery or shipment. Time is not of the essence with respect to the transactions covered by these terms and conditions, except with respect to Buyer's obligation to make all related payments. Seller's obligations under these terms and conditions will be dependent upon Seller's ability to obtain necessary raw materials and components. Seller shall have the right to make partial deliveries and to ship up to forty (40) days in advance of shipping date.

Acceptance

Acceptance shall occur, if not before, when Buyer fails to reject within ten (10) days after delivery of the Products. Buyer may rightfully reject only when a reasonable inspection shows that the Products fail to conform substantially to the specifications for the Products. Buyer waives any right to revoke acceptance. Buyer's remediesfor any nonconformity detected after acceptance are limited to those expressly provided in these terms and conditions for breach of warranty

Limited Warranty

(a) Seller warrants to each original Buyer of Products that Products are, at the time of delivery to the Buyer, in good working order and conform to Seller's official published specifications, provided that no warranty is made with respect to any Products, lamps, component parts, or accessories manufactured by others but supplied by Seller.

(b) Sciler's obligation under this warranty for any Product proved not to be as warranted within the applicable warranty period is limited to, at its option, replacing the Product, refunding the purchase price of the Product, or using reasonable efforts to repair the Product during normal business hours at any authorized service facility of Sciler. All costs of transportation of any Product claimed not to be as warranted and of any repaired or replacement Product to or from

such service facility shall be born by Buyer.

(c) Seiler may require the return of any Product claimed not to be as warranted to one of its fa designated by Seter, transportation prepaid by Buyer, to establish a claim under this warranty. The cost of labor for removing a Product and for installing a repaired or replacement Product shall be borne by Buyer. Replacement parts provided under the terms of this warranty are warranted for the remainder of the warranty period of the Products in which they are installed to the same extent as if such parts were original components. Warranty services provided under these terms and conditions do not assure uninterrupted operations of Products; Seller shall not be liable for damages caused by any delays involving warranty service.

(d) The warranty period for Products, except for LED Products, is twelve(12) months from the date of

(d) The warranty period for Products, except for LED Products, is twelve(12) months from the date of shipment unless otherwise agreed by Selfer in writing.

(e) The warranty period for LED Products is forty-eight (48) months from the documented installation completion date. LED Products are light fixtures containing light emitting dode other than solar, utility and obstruction lighting.

(f) EXCEPT FOR THE EXPRESS WARRANTY SET FORTH ABOVE, SELLER PRODUCTS AS-IS AND MAKES NO OTHER REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, STATUTORY OR OTHERMISE, REGARDING THE PRODUCTS, THEIR FITNESS FOR ANY PARTICULAR PURPOSE, THEIR MERCHANTIBILITY, THEIR QUALITY, THEIR NONINFRINGEMENT, OR OTHERMISE. IN NO EVENT SHALL SELLER BE LIABLE FOR THE COST OF PROCUREMENT OR INSTALLATION OF SUBSTITUTE GOODS.

LIMITATION OF LIABILITY

IN NO EVENT WILL SELLER BE LIABLE FOR ANY SPECIAL DAMAGES, CONSEQUENTIAL IN NO EVENT WILL SELLER BE LIABLE FOR ANY SPECIAL DAMAGES, CONSEQUENTIAL DAMAGES, INDIRECT DAMAGES, INDIRECT DAMAGES, SEMANGES, SEMANGES, SEMANGES, REMEMENT OR PUNITIVE DAMAGES, LOSS OF PROFITS, LOSS OF REVENUE, LIQUIDATED DAMAGES, OR LOSS OF USE, EVEN IF INFORMED OF THE POSSIBILITY OF SUCH DAMAGES, SELLER'S LIABILITY FOR DAMAGES ARISING OUT OF OR RELIZED TO A PRODUCT SHALL IN NO CASE EXCEED THE PURCHASE PRICE OF THE PRODUCT FROM WHICH THE CLAIM ARISES. TO THE EXTENT PERMITTED BY APPLICABLE LAW, THESE LIMITATIONS AND EXCLUSIONS WILL APPLY WHETHER SELLER'S LIABILITY ARISES OR RESULTS FROM BREACH OF CONTRACT, BREACH OF WARRANTY, TORT (INCLUDING BUT NOT LIMITED TO NEGLIGENCE, GROSS NEGLIGENCE, MALICE, OR INTENTIONAL CONDUCT), STRICT LIABILITY, BY OPERATION OF LAW, OR OTHERWISE.

<u>Cancellation and Return of Products</u>

Orders shall not be subject to cancellation or modification either in whole or in part without Seller's writter consent and then only with terms that will reimburse Seller for reasonable termination charges, including all progress billings and all incurred direct manufacturing costs. Seller's written consent must be given in advance of Buyer's return of Products for credit. Seller reserves the right to cancel any sale of Products without liability to Buyer (except for refund of monies already paid), if the manufacture or sale of the goods is or becomes technically or economically impractical.

Force Majeure
Seller shall not be liable for any failure to perform or delay in performing its obligations resulting directly or indirectly from or contributed to by any acts of God, acts of Buyer or those under Buyer's control, acts of government or other inducedly from or controlled to by any acts of Isoo, acts of Buyer of those under Buyer's control, acts of government of other cold or military authorities, principles, strikes, or other labor disputes, fires, accidents, floods, epidenties, war, riot, embergoes, delays in transportation, tack of or inability to obtain raw materials, components, tabor, fuel or supplies, or other circumstances beyond Selfer's reasonable control ("Force Majeure Event"). If Selfer elects, the time for performance shall be extended by a period of time equal to the time lost because of any delays caused by reasons of a Force Majeure Event. Should Selfer be prevented from completing Buyer's order or any part thereof because of any Force Majeure Event, then Buyer agrees promptly upon request and upon receipt of invoice therefor, to pay Selfer for any Product or Products then

9. Work Product
"Work Product" shall include, without limitation, all designs, discoveries, creations, works, devices, masks, models, work in progress, service deliverables, inventions, products, special tooling, computer programs, procedures improvements, developments, drawings, notes, documents, business processes, information and materials made, conceived or developed by Scilier alone or with others that result from or relate to the Products. All Work Product shall at all times be and in the sole and exclusive property of Seller. Buyer hereby agrees to irrevocably assign and transfer to Seller and does remain the sole and exclusive property of Seller. Buyer hereby agrees to irrevocebly assign and transfer to Seller and does hereby assign and transfer to Seller all of its worldwide right, title and interest in and to the Work Product including all associated intellectual property rights. Buyer hereby waives any and all moral and other rights in any Work Product or any other intellectual property created, developed or acquired in respect of the Products. Seller will have the sole right to determine the treatment of any Work Product, including the right to keep it as trade secret, execute and file patent applications on it, to use and disclose it without prior patent application, to file registrations for copyright or trademark in its own name or to follow any other procedure that Seller deems appropriate. All tools and equipment supplied by Buyer to Seller shall remain the sole property of Seller.

Confidentiality

(a) Burycamay acquire knowledge of Seller Confidential Information (as defined below) in connection with Products and/or its performance hereunder and agrees to keep Seller Confidential Information in confidence during and following termination or expiration of this Agreement. "Seller Confidential Information" includes but is not limited to all information, whether written or oral, in any form, including, without limitation, information relating to the research, development, products, methods of manufacture, trade secrets, business plans, customers, vendors, finances, personnel development, products, mentions or manufacture, trade socrets, business pairs, distomers, vendors, manness, personned data, Work Product, and other material or information considered proprietary by Seller relating to the current or anticipated business or affairs of Seller that is disclosed directly or indirectly to Buyer. In addition, Seller Confidential Information means any third party's proprietary or confidential information disclosed to Buyer in the course of providing Products to Buyer.

(b) Buyer agrees not to copy, after or directly or indirectly disclose any Seller Confidential Information. Additionally, Buyer agrees to limit its internal distribution of Seller Confidential Information to Buyer's employees who have a need to know, and to take steps to ensure that the dissemination is so limited. In no event will Buyer use less than the degree

need to know, and to take steps to ensure that the dissemination is so limited. In no event will Buyer use less than the degree of care and means that it uses to protect its own information of like kind, but in any event not less the resonable care to prevent the unauthorized use of Selier Confidential Information. Buyer may disclose Selier Confidential Information that is required to be disclosed pursuant to a requirement of a government agency or law but only after Buyer provides prompt notice to Selier of such requirement and gives Selier the opportunity to challenge or limit the scope of the discours.

(c) Buyer further agrees not to use Seler Confidential Information except in the course of performing hereunder and will not use such Selier Confidential Information in such scaler Confidential Information is and shall remain the property of Selier. Upon Selier's written request, Buyer shall return, transfer or assign to Selier all Selier Confidential Information, including all Work Product, and all copies containing Selier Confidential Information.

Patent Indemnity

In the event any Product is made in accordance with drawings, samples or manufacturing specifications designated by Buyer, Buyer agrees to indemnify, defend and hold Seller harmless from any and all damages, costs and expenses (including attorney's fees) relating to any claim arising from or relating to the design, distribution, manufacture, marketing, sale, or use of the Product or arising from or relating to a claim that such Product furnished to Buyer by Seller, or the use thereof, intringes any claim of any patent, foreign or domestic, and Buyer agrees at its own expense to undertake the defense of any suit against Seller brought upon such claim or claims.

12. <u>Changes in Product Postun or Manufacture</u>
Sciler shall have the right to change, discontinue or modify the design and construction of any of its products and to substitute material equal to or superior to that originally specified.

13. Software License

Software, if included with a Product, is hereby licensed and not sold. The license is nonexclusive, and is Software, if included with a Product, is hereby licensed and not sold. The license is nonexcutery, and is limited to use with the Product with which it is included. No other use is permitted and Seller retains for titself (sr, if applicable, its suppliers) all title and ownership to any software delivered hereunder, all of which contains confidential and propotetary information and which ownership includes without limitation all rights in patients, copyrights, trademarks and trade secrets. Buyer shall not attempt any sale, transfer, sublicense, reverse compliation or disassembly (save the extent expressly permitted by law) or redistribution of the software. Buyer shall not copy, disclose or display any such software, or otherwise

14. Compliance with Laws
Buyer shall comply with all laws and regulations applicable to Products including but not limited to all applicable import and export laws and regulations. Buyer and Buyer's Agent shall provide all information equested by Seller relating to Seller's voluntary or mandatory compliance with any law or regulation, and Buyer shall indemnify Seller for any losses incurred by Seller arising from Buyer's or Buyer's agent's failure to provide the information requested by Seller.

15. Waiver
No waiver of any provision of these terms and conditions (or any right or default hereunder) shall be effective unless in writing and signed by an authorized representative Seller. Any such waiver shall be effective only for the instance given, and shall not operate as a waiver with respect to any other rights or obligations under these terms and conditions or applicable taw in connection with any other instances or circumstances.

16.

16. <u>Language</u>
The parties have expressly required that these terms and conditions be prepared in the English language.
Les parties aux présentes ont expressément exigé que les présents termes et les bons de commandes émis aux termes des ntes soient rédigés en langue Anglaise.

17. Choice of Law and Dispute Resolution
Except as set forth below, these terms and conditions shall be governed by and construed in accordance with the laws of the State of Texas, without reference to its choice of law rules. If both Seller and Buyer are incorporated under the laws of Canada or a provinceof Canada, these terms and conditions shall be governed by and constructin accordance with the laws of the Province of Ontario and the federal laws of Canada. If Buver is incorporated in the United accordance with the laws of the Province of Ontario and the federal laws of Canada. If Buyer is incorporated in the United States, any claimor litigation arising out of or relating to Products shall be brought exclusively in a court of competent jurisdiction in Henris County, Texas. If Buyer is incorporated outside of the United States, any dispute will be resolved by arbitration in Houston, Texas, by three arbitrators and under the International Chamber of Commerce Rules of Arbitration. The language of the arbitration will be English. In all cases, Buyer and Seller expressly exclude from application the United Nations Convention on Contracts for the International Sale of Goods.

Assignment

Buyer may not assign, transfer or subcontract the performance of its services, or any of its rights and/or creunder, without Seller's prior written consent.

Severability

If any provision of these terms and conditions is determined to be illegal, invalid, or unenforceable, the validity and enforceability of the remaining provisions of these terms and conditions will not be affected and, in lieu of such illegal, invalid, or unenforceable provision, there will be added, as part of these terms and conditions, one or more provisions . ion of these terms and conditions is determined to be illegal, invalid, or unenforceable, the as similar in terms as may be legal, valid and enforceable under applicable law. CCH 033012

Albany Int'l Airport New York

Contract No.: 1163-GC

NEW AIRFIELD LIGHTING CONTROL AND MONITORING SYSTEM

Contact:

Nir Godel

Product Line Manager

Airport Lighting Products

nirgodel@eaton.com

Tel: +1 860-683-4389

Cell: +1 860-977-9186

Eaton's Crouse-Hinds Business

1200 Kennedy Road

Windsor, CT 06095



Table of Contents

1. EXECUTIVE SUMMARY	3
2. EXPERIENCE	5
Overview	5
ALCMS Reference	6
3. PROJECT DETAILED WORK PLAN	8
Scope of work	8
Hardware Items	8
Software Items	9
Commissioning Items	
Training	
Warranty	
Project Control Plan	13
Introduction	13
Design Principles	
Managerial Control Methods	
General	14
General Project Management	
Detailed Project Management	
Design reviews	
Testing Principles	
Risk Management Plan	
Information Security	
Project Organizational Chart	17

1. EXECUTIVE SUMMARY

- 85 years of manufacturing airfield ground lights, signs, constant current regulators and power equipment and 25 years of experience with Airfield Lighting and Control Monitoring System (ALCMS)
- Over 100 systems installed worldwide and with the majority being in the FAA market.
- very experienced technical staff. On average, members carry more than 20 years of airfield lighting experience, each servicing dozens upon dozens of airports and in a variety of geographic locations.
- This Eaton Crouse Hinds proposal represents much more than just "state of the art" and reliable control system. The proposed system is proven in many installations to be reliable and supported for decades. Please see list of references in Section 2.
- The proposed solution is a Superior ALCMS FAA certified L890-C with additions for enhanced benefits beyond required:
 - The offered KVM Extender is using fiber connection to the ATC cab and as such will provide the highest quality of display resolution to ATC
 - The offer includes individual IP66 enclosures with a display (Total 20) to be located adjacent to each CCR to enable the display of advanced CCR and IRMS which will simplify local diagnostics (See Appendix 3).
 - The offer includes UPS monitoring feature which is very beneficial for monitoring the system integrity (See Appendix 5).
- The proposed solution uses a modular design that provides crucial benefits:
 - Reduced the amount of wiring between the computer cabinet and the CCRs/general elements
 - One controller failure won't affect the other CCRs modules functionality as with central PLC enclosure
 - Future CCR additions or removal are much simpler as don't require any wiring to the computer cabinet and will be much less interruptive to the airport operation.
- The project includes a robust training agenda for both Maintenance and ATC personnel. Following the project completion Crouse Hinds technical team provides a complimentary, free of charge phone support regarding any troubleshooting request or generalized ALCMS inquiry.

- The assigned project team includes technical expertise from different disciplinaries as engineering, projects management, and technical services groups while getting support from the business operation functions.
- The project will follow a very structured project plan to ensure flawless execution. Crouse Hinds Airport lighting is ISO 2015 certified.
- Main offices are in Windsor CT which is in proximity to Albany int'l airport and simplify any future onsite support in case of emergency needs.
- The proposed control system includes cyber security best practices. The control system only utilizes encrypted communication and messaging channels. These enhanced processes have been reviewed and approved by Eaton Electrical's specialized IT unit "Cybersecurity Center of Excellence". The system will be able to support mandated tools indicated in the incoming TSA new cybersecurity requirements for airports.

2. EXPERIENCE

OVERVIEW

Constant innovation, superior quality and great customer service have allowed Eaton Crouse-Hinds Airfield Lighting Products to become a leader in the airfield lighting industry. Today, we operate a global business from our corporate base in Windsor, Connecticut. New product development and design engineering are performed in-house. The majority of our products are manufactured, assembled, and shipped right out of our Connecticut headquarters.

Eaton Crouse-Hinds has 85 years of manufacturing airfield ground lights, signs, constant current regulators and power equipment and 25 years of experience with Airfield Lighting and Control Monitoring System (ALCMS) that are designed to meet a wide range of airfield lighting control and monitoring requirements. The advanced system architecture ensures reliable operation and greatly simplifies installation and maintenance. No matter the size of the airfield, our ALCMS can be customized to find a solution to meet and exceed customer expectations.

Eaton Crouse-Hinds is continually expanding and developing its' product lines to meet ever more stringent benchmarks for safety, reliability, performance, and longevity.

Each product contains new technologies, representing a milestone investment of time, talent, and capital toward a new era in airfield lighting.

As our industry faces unprecedented customer demands and competition, it is spurred by a succession of technological breakthroughs. Our new products respond not only to the changing demands of our customers, but also to the global shift toward computerized control and monitoring of lighting systems.

- Proactive customer service
- Excellence in design
- Superior quality and workmanship
- Corporate solidarity.

These strengths have allowed Eaton Crouse-Hinds to become a leading light in an industry where nothing less than top-flight is acceptable.



ALCMS REFERENCE

No matter how easy to operate the system, it still must be properly installed and maintained. Our technical expertise and experienced field service specialists make this process straightforward. We aim to make every installation efficient, yet without sacrificing cost or quality.

An innovative leader in Airfield Lighting Solutions, Eaton's Crouse-Hinds Airport Lighting Products (CHALP) has over 20 years of experience with our Distributed Computerized Control and Monitoring System, a proprietary Airport Control and Monitoring System (ALCMS). Eaton's Crouse-Hinds' ALCMS is a comprehensive and integrated solution that is customizable to meet a wide range of airfield lighting control and monitoring requirements. Today there are over 100 systems installed worldwide and with the majority being in the FAA market.

Crouse Hinds airport lighting includes a very experienced technical staff. On average, members carry more than 20 years of airfield lighting experience, each servicing dozens upon dozens of airports and in a variety of geographic locations. See **Appendix 1** for key technical personnel resume and contact information.

Crouse Hinds provides a complimentary, free of charge phone support regarding any troubleshooting request or generalized ALCMS inquiry.

Below is a sample of comparable airports and ALCMS contacts that use PC based ALCMS like the required in Albany Int*l airport. Those contacts are familiar with CHALP ALCMS products and services. These references can provide feedback as needed:

- 1. Stewart int 1 Airport, New York (Servicing since 2003)
 Tom Beatty tbeatty@swfny.com (845) 838-8245
- John F. Kennedy Int'l Airport, New York (Servicing since 2002)
 Bill Oswald woswald@panynj.gov (718) 244-3605
- 3. La Guardia Int'l Airport, New York (Servicing since 2002)
 Ahmed Mumazzad muahmed@panynj.gov (718) 533-3551
- 4. Newark Int'l Airport, New Jersey (Servicing since 2007) Leon Van Dyke LVanDykejr@panynj.gov (646) 678- 0731
- Teterboro Airport, New Jersey (Servicing since 2010)
 Dan Welch dwelch@teb.com (201) 393-0147
- 6. Blue grass Airport, Lexington, Kentucky (Servicing since 2009)
 Mike Spanyer mspanyer@bluegrassairport.com (859) 425-3155
- 7. Eugene Airport, Oregon (Servicing since 2005)
 Nate Bushnell NBushnell@eugene-or.gov 541-554-5923
- 8. General Mitchell Int*l Airport, Milwaukee, Wisconsin (Servicing since 2000)
 - Neal Snyder <u>nsnyder@mitchellairport.com</u> 414-651-3403
- Jacksonville Int'l Airport, Florida (Servicing since 2001)
 Terry Miller <u>Terry.miller@flyjax.com</u> (904) 545-5646

Crouse-Hinds

- Lincoln Airport, Nebraska (Servicing since 2017)
 Jake Baker j.baker@lincolnairport.com 402-326-1313
- 11. Memphis Int'l Airport. Tennessee (Servicing since 2000)

 Doug Storment DStorment@flymemphis.com 901-497-4214
- Myrtle Beach Int 1 Airport, South Carolina (Servicing since 2002)
 Shawn Ruppert rupperts@horrycountysc.gov (843) 957-0450
- Missoula Montana Airport. Montana (Servicing since 2007)
 Nate Cole <u>ncole@flymissoula.com</u> (406) 370-2206
- 14. Northwest Florida Beaches International Airport, Florida (Servicing since 2009)
 - Tom Edson <u>tedson@pcairport.com</u> (850) 636-8950
- 15. Palm Beach int*l Airport, Florida (Servicing since 2011)
 Dave Raunela <u>draunela@pbia.org</u> (508) 367-3976
- Rochester Int⁹l Airport, Minnesota (Servicing since 2005)
 Kurt Claussen <u>Kclaussen@flyrst.com</u> (507) 273-8745
- Tampa International Airport, Florida (Servicing since 2019)
 Carlos Garcia CGarcia@tampaairport.com (813) 801-6046
- 18. Wichita Dwight D. Eisenhower National Airport, Kansas (Servicing since 2000)

Mark Marcotte tbeatty@swfny.com (316) 946-4775

Testimonials:

- "The upgrade is all complete, everything went well. Thank you! Ray was great." Airfield Operations Manager, Montana Airport
- "We really enjoyed working with you and the Eaton team"
 Contractor, Florida Airport
- "Thank you again for your help this week. As always, outstanding work. "Systems Supervisor, New York Airport
- "Your professional attitude, customer service, and work ethic should be emulated by others. You set a standard that will be difficult to match" Operations Manager, North Carolina Airport

3. PROJECT DETAILED WORK PLAN

SCOPE OF WORK

Crouse-Hinds Airport Lighting is pleased to offer this proposal scope of work for a new Airfield Lighting Control and Monitoring System.

See Appendix 2 for the system main characteristics and benefits.

This Eaton Crouse Hinds proposal represents much more than just "state of the art" and reliable control system. A dedicated and continuous partnership will be supporting the Airport Authority through help desk services, onsite maintenance visits and special online training if requested. Our educational offerings ensure the authority's continuous knowledge and expertise within the complicated field of airport lighting.

Hardware Items

Tower cab:

- 22" Touch Screen
- Fiber KVM Extender (receive) (*)
- Fiber Optic cable Extender

(*) Note — The offered fiber KVM Extender will provide the highest quality of display resolution to ATC

Tower Equipment Room:

- NEMA 12 78" Rackmount Enclosure
- Industrial Desktop WIN 10 Computer with all licenses
- UPS 1000VA with Monitoring Interface
- (2) Single mode or Multimode Media Converter and switch with patch cables
- KVM Extender (transmit)
- 19" Monitor

Vault:

- NEMA 12 78" Rackmount Enclosure
- Rackmount Industrial Computer, WIN10, all licenses, and RS485 Communication card
- 19" Monitor
- 2000 VA UPS with Monitoring Interface
- (2) Single mode Media Converter and switch with patch cables
- (9) IP-66 Digitrac Interface with AIMU (IRMS module) and display to control and monitor existing CCRs (*)
- (9) IRMS High Voltage Box for existing CCRs
- (9) Current Transformer for existing CCRs
- (9) Potential Transformer for existing CCRs
- Interface Digitrac Controllers for General Elements and Generator

(1000FT) RS485 shielded twisted cable

(*) Note — See Appendix 3 for the offered IP66 enclosure display advanced features and the advantages of the modular approach

130 Sicker Road Station:

- NEMA 12 78" Rackmount Enclosure
- Rackmount Industrial Computer, WIN10, all licenses, and RS485 Communication card
- 19" Monitor
- 1000 VA UPS with Monitoring Interface
- (2) Single mode Media Converter and switch with patch cables
- Industrial laptop
- Printer

Spare Parts:

- Rackmount Industrial Computer, WIN10, all licenses, and RS485 Communication card
- 22" Touch Screen
- 19" Monitor
- AIMU (IRMS) Interface
- (2) Digitrac Card
- Single mode Media Converter and switch
- Current Transformer
- Potential Transformer
- IRMS High Voltage Box

Software Items

Design

- · Shop drawings
- · Hardware Submittal
- · Software Demo link
- Software Submittal

Software

- · Data Base and Graphic Interface
- Operation functions per customer preference
- Advanced CCR and IRMS monitoring features (*)
- UPS Monitoring interface (**)

(*) Note — See Appendix 4 for the offered CCR and IRMS advanced monitoring. The offering satisfies FAA L890-C Advanced Monitoring.



(**) Note —See Appendix 5 for the offered UPS monitoring feature. Although not required in the spec Crouse hinds Airport Lighting offering includes the UPS monitoring due to the criticality of the system integrity.

Testing

- System Test Procedure
- Factory test (Performed in Crouse Hind Airport lighting premises in Windsor, CT)

Documentation

- ATC manual
- As Made Drawings
- · Maintenance and Operations Manual

Commissioning Items

Crouse-Hinds Field Service Responsibilities

- · Inspect and account for all necessary equipment to do job
- Meet with airport owner and contractor to discuss the planned schedule for commissioning. Set-up tentative date for switchover to new system.
- Computer's installation and configuration
- · Configure the CCRs interfaces
- · Perform circuits calibration
- Configure and test system hardware and software.
- Run Site Acceptance Test
- Maintenance and ATC Training
- Coordinate and perform final inspection with appropriate parties. Have form signed that indicates our work is satisfactory and complete
- Mark up drawing to produce As-Built drawings as part of the maintenance manual

Note: All travel and airfare expenses are included.

Contractor/Airport Responsibilities

- Provide required access and escort through entire commissioning effort
- Connect all CCRs to the Digitrac/megatrac IP66 enclosures
- · Move all new equipment to proper locations
- Install all equipment and wiring as specified in the shop drawings submittal per the required electrical code
- Provide input power and grounding for all equipment, including any required conduit and/or cabling
- Provide, install, terminate and test all fiber optic communications including fiber optic cable, patch panels, jumper cables, junction boxes and connectors/couplings as needed
- Record and video the performed trainings if required
- Coordinate final inspection with appropriate parties
- Remove and dispose the old system equipment.
- Sign off System Acceptance on the Verification form when the system is accepted.



 Coordinate and assign the required internet service carrier for the remote access option

System Upgrade Switch Over Process:

- The switch over days will require minimal interference to the airport normal operation.
- The day/s before the switch over will be spent to inspect and verify all
 equipment is in the correct location and that all the pre-commissioning
 installation performed by the contractor is ready and complete.
- During the switch over days the CCRs will be manually stepped in local state. The replacement of the computers and interface enclosures will take several hours, and the system should be fully operational after each day for remote control.
- **Day 1**: will consist of connecting the IP66 Digitrac/megatrac interfaces through RS485 network to the New Vault computer. This day will also consist of establishing connection between Vault and Tower locations. The existing system will still be operational on Day 1.
- Day 2: will consist of connecting the IP66 Digitrac/megatrac interfaces
 through RS485 network to the New 130 Sicker Road Station computer. This
 day will also consist of establishing connection between Sicker Road Station
 and Tower and Vault locations. The existing system will still be operational
 on Day 2.
- Day 3: will consist of installing in each CCR the IRMS high voltage box, potential transformer, and current transformer. There will be minimal interruptions to the normal operation but only for specific CCR at a time. The existing system will still be operational on Day 3.
- Day 4: will consist of completing the CCR and general elements connection to the Digitrac / Megatrac enclosures per the shop drawings and fixing any issue. This day will be the switch over day to the new system.
- Days 5-6: will consist of Final Site Testing and Training of Tower and Maintenance Personnel.

Training

ATC Training

During the commissioning process Crouse Hinds field technician will perform 2 days ATC training to the Airport ATC personnel. The training will include the following topics:

- System Overview
- Screen Navigation and Operation
- o Main Map Layout
- Circuit coloring
- o Sequences and Lighting Systems Command Control
- Closed Area Map
- o Alerts
- o Fail Safe
- Gain/Deny vault Control

Maintenance Training



During the commissioning process Crouse Hinds field technician will perform 2 days of maintenance personnel training to the Airport maintenance personnel. The training will include the following topics:

- System block diagram Overview
- Hardware Theory of Operation
- Graphic and Screen Control operations
- Gain/Deny vault Control
- o Fail Safe
- Workstations
 - Touch Screen, Monitors
 - Industrial Computers
 - KVM Extender
 - Internal Cards
 - Ethernet
 - RS 485 Network
 - Redundant Operation
- o Digitrac Interface RS485 based
 - Architecture
 - LED Status
 - Serial Communication and Addressing
- o DCCMS Startup/Shutdown Procedures
 - o DCCMS
 - Project Control Window
 - Screen Navigation and Operation
 - Utilities
 - History Reports
 - Alerts Reports
 - CCR Map
 - Network Utilities
 - Pro Power Interface
- Hands On Equipment Training (in the vault with the new regulators and the Vault computer)
- Troubleshooting
 - Communication
 - Equipment failure
 - Calibrations

Warranty

Eaton Crouse Hinds will provide 2 year swarranty. This includes replacement of all failed parts, the required resources and labor for phone support, and in event critical system failure occurs (of which cannot be fixed remotely), Eaton Crouse-Hinds technicians will then travel to Albany Int*l Airport for necessary on-site repair.

Eaton Crouse Hinds will provide 24/7 support. Three (3) direct phone numbers will be provided to the Airport Authority staff in event emergency services are necessary.

PROJECT CONTROL PLAN

Introduction

Eaton Crouse Hinds Airport lighting is an ISO 9001:2015 certified business (See **Appendix 6** for the ISO certification copy); our ALCMS is also actively FAA certified.

The project control plan includes the Project deliveries, quality processes, implementation plan, and risk analysis.

Design Principles

The project is for the supply, development, integration, commissioning and support of a new ALCMS in Albany Int'l airport.

The project requires development of software application, purchase of commercial off-the-shelf items, Produce Eaton Crouse Hinds interface controllers, configure computers, build enclosures, update graphic GUI, create technical documents, test the application, install and commission of the system.

Table 1 details the main project items and tasks, their activity and the forecasted delivery after project start date.

The Proposed scheduling assumes no delays from the submittal approval process, existing site readiness, and unforeseen procurement shortcomings.

Meeting the required March 31, 2024 due date requires order entry not later than early December, 2023.

Table 1 – Project Tasks			
Task/Item	Activity	Estimated Due Date After Project Start	
Submittal Drawings	Design	30 days	
Hardware Submittal	Design	30 days	
Design Review with Customer	Management	30 days	
Customer Hardware Submittal Approval	Management	35 days	
Hardware Order Entry	Management	35 days	
Software Submittal	Design	60 days	
Simulation Software Share link	Design	60 days	
ALCMS Data Base Modification	Develop	90 days	

Table 1 – Project Tasks			
Task/Item	Activity	Estimated Due Date After Project Start	
ALCMS Graphic modification	Develop	90 days	
Hardware Procurement	Purchase	100 days	
Hardware Build	Manufacture	100 days	
Computers Configuration	Manufacture	100 days	
System Test Procedure	Documentation	100 days	
Factory Acceptance Test	Test	100 days	
System Shipment	Ship	100 Days	
ATC Manual Update	Documentation	120 days	
Commissioning	Commissioning	120 days	
Site Acceptance Test	Commissioning	120 days	
Training	Commissioning	120 days	
System Switch Over	Commissioning	120 days	
As Made Drawings Update	Documentation	120 days	

Managerial Control Methods

General

The project managerial control is based on the following elements:

- General project management.
- Detailed project management.
- Project interfaces with organizational and technical interfaces.

General Project Management

The general project management is based on schedule and resource management.

The project implementation team will include a project manager, system designer, System integrator, manufacturing assembler, Field technician and system engineer.

Detailed Project Management

The project manager will conduct periodic contact by communicating meetings, phone calls or e-mails with the project team to review the design progress. These meetings will cover the following items:

- Review and follow-up of the action items decided the previous meetings.
- Review of the project schedule.
- Technical aspects of the project requiring managerial decisions.
- Quality problems that require managerial decisions.

Design reviews

The purpose of design reviews is to evaluate the project from technical, operational, managerial, and quality aspects at various critical project milestones.

Design reviews with the customer will take place during the process of the following key milestones:

- · Submittal drawings approval
- Software submittal approval

Testing Principles

In Table 2 the testing principles of system elements are presented.

Table 2 – Testing Principles				
Item Test Protocol Method Lo				
ALCMS Demo software	Albany System Preliminary Test Procedure	Functional	Lab Simulation Computer	
Application Maps	Albany System Factory Test Procedure	Functional	Production Floor Windsor CT	
Application DB	Albany System Factory Test Procedure	Functional	Production Floor Windsor CT	

Table 2 – Testing Principles				
Item Test Protocol Method Location				
FAT – Factory Acceptance Test Albany System Factory Test Procedure		Acceptance Tests	Production Floor Windsor CT	
SAT – Site Acceptance Test	Albany System Site Test Procedure	Acceptance Tests	Albany A/P	

Risk Management Plan

The risk management plan identifies and highlights various factors that may negatively influence the schedule, cost, and/or quality aspects of the project. For each influence listed, a specific plan is devised. The goal is to mitigate any effect or pertinent risk that item may have on the overall outcome. Table 3 below identifies various risk factors, as well as highlights our planned method to circumvent their overall negative effect.

Table 3 – Risk Factors and Management		
Factor	Solution	
Global Supply Chain Issues	Once awarded, communication starts immediately with supply chain partners to begin procurement process of key material, specifically those items with longer lead times	
Miss a controlled element or a functional feature from the system GUI	A several layers of inspection will be implemented with the airport – Site Visit for survey and details collection during pre-proposal conference Software submittal Document	
	Software demo application to simulate actual system Customer approvals for both submittal document and demo software	

Table 3 – Risk Factors and Management		
Factor	Solution	
Airport Authority personnel requires adequate airport lighting and ALCMS knowledge for safe and efficient airport operation and maintenance	Robust training plan be in place including: Comprehensive Training during commissioning Ongoing complementary help desk service for any issue or question Online Airport Lighting trainings (as needed – extra charge)	

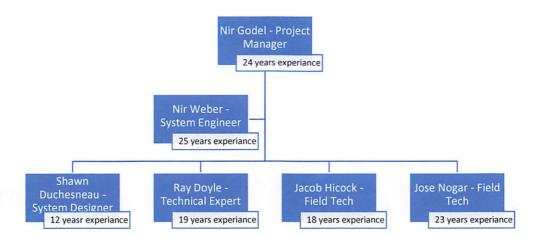
Information Security

The ALCMS is a closed system when installed on the customer premises.

Cybersecurity best practices and latest cybersecurity technologies are internally engineered and pre-deployed in the ALCMS system. Any software development will follow proper Eaton cybersecurity protocol and all recommended security hardening processes.

Project Organizational Chart

The team that will be assigned to work on the project management, design, development, testing, and commissioning is highly experienced executing successfully similar projects in hundreds of similar airports.





Appendix 1 — Technical Services Personnel Resume

Name	Nir Godel
Title	Product Line Manager/ Project Manager
Phone	860-6834389
E-mail	nirgodel@eaton.com
Location	Windsor, CT
ALP Experience	24 years
Experience Description	Involvement in more than 200 airports ALCMS application worldwide. Experience with ALCMS Applications build, ALCMS project quoting and projects management, Field operations team management, Technical support management, and Maintenance contract management.
Education	BSC Engineering

Name	Jacob Hicock	
Title	Senior Field Service Technician	
Phone	860-8830594	
E-mail	jacobmhicock@eaton.com	
Location	Windsor, CT	
ALP Experience	18 years	
Experience Description	Involvement in more than 100 airports for ALCMS commissioning and support worldwide. Locations including United States, China, Brazil, Thailand, Middle East. Experience with ALCMS all aspects commissioning and support including networks, radios, computers installations, training, and maintenance.	
Education	Military US Marine Corps, Electrical Tech	

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Name	Jose Nogar	
Title	Senior Field Service Technician	
Phone	860-8830674	
E-mail	josenogar@eaton.com	
Location	Windsor, CT	
ALP Experience	23 years	
Experience Description	Involvement in more than 100 airports for ALCMS commissioning and support worldwide. Locations including United States, Thailand, Middle East. Experience with ALCMS all aspects commissioning and support including networks, radios, computers installations, training, and maintenance.	
Education	Military US Army, Navigation and Computers Tech	

Name	Raymond Doyle	
Title	Senior Field Service Technician / System Integrator	
Phone	860-3983365	
E-mail	raymondfdoyle@eaton.com	
Location	Windsor, CT	
ALP Experience	19 years	
Experience Description	Involvement in more than 100 airports for ALCMS commissioning and support worldwide. Locations including United States, Korea, Guam, Middle East. Experience with ALCMS all aspects commissioning, graphic and software design, and support including networks, radios, computers installations, training, software and maintenance.	
Education	IT Networking Tech	



Appendix 2 - ALCMS Benefits and Characteristics

Introduction

Eaton Crouse-Hinds provides a PC-Based Control System which meets L-890 requirements. This system is configurable to small, medium, and large airfield applications that require control and monitoring of a wide array of airfield elements. We work with our customers to provide an authentic experience that results in as simple or as intricate a system as desired.

The ALCMS system is designed to provide interactive command features, real-time monitoring output, and historical performance data evaluation for various airfield systems. Sophisticated monitoring capabilities indicate when critical elements are out of regulatory compliance. Strategic maintenance agendas can then be implemented by operational personnel, thus minimizing downtime when managing equipment failures. Additionally, adding the "Digitrac Interface" feature to our ALCMS allows for supplemental monitoring and control capabilities to pertinent airfield elements such as regulators (CCRs), Selector Switches, Power Generators, Wind cones, Beacons, Pilot Control, and various General Elements. Such integration allows for airport personnel to be fully aware of airfield operational status. emergency planning, and subsequent reaction, can now be made without delay.

Innovative modular/expandable design

Innovative Modular Design makes being a step ahead possible. Allowing for various configurations to suit any size airport, the modular set-up simplifies installation and maintenance. System modifications and upgrades due to technology or expansions are very feasible.

The modular design allows for each controllable element, such as a CCR, Generator, Selector Switch, Beacon, etc., to have their own Digitrac interface to communicate.

When adding a system element, a dedicated module is required. This configuration can be completed with minimal interruptions to overall airport operations, as well as incurring only minor cost impact.



Robust distributed processing capacity / Comprehensive real-time data

The system uses "WIN 10 64-bit" operation system, allowing for comprehensive, *Real-Time* Data generation. This provides your control tower, operations, sub stations and maintenance personnel with a complete picture of the airfield lighting system. The ALCMS will send an alarm communicating time, location, and type of incident as soon as it occurs, reducing the amount of preparation required to respond quickly and efficiently. Maintenance is notified of all malfunctions as they occur via station monitor.

Flexible fail safe design

Failsafe Design allows for secure control of multiple airfield lighting elements.

In the event of a failure, the failsafe system sets all elements to continue to operate at "current state" if <u>on</u>, or activate to a "preset stage" if off.

The system enables the end user, to determine during runtime, the desired preset *fails/safe* intensities.

User-friendly interface

User-Friendly Interface can offer customized application software using a standard development platform (MS Windows 10). The application, database & graphic user interface are designed and refined to the specific airport. Graphics match real airport layout from any position desired & color scheme can be based on customer preference. Using a familiar interface design allows users to quickly grasp a new system. Utilizing touchscreen control on flat panel displays, the system can be configured with single or multiple touch screens for control and monitoring at the customer specified locations. The intuitive nature of the touch screen with push button design is familiar to users and confirmation options ensure correct actions are followed. Lock out features can restrict access based on location stations. Operational procedures can define user access and capabilities. Software can also be updated and modified as updates become available or as airport needs require.

Communication network redundancy

Communication Network Redundancy using two highly reliable independent communication networks for fast, reliable data transmission. The CHALP network can support wired and wireless media, twisted pair, power line, radio frequency, fiber optic and coaxial cable.



History reports

Historical Information is provided to allow operations and maintenance to print records, export to Excel, track trends and manage spare parts needs. This allows users to be aware of airport history and needs even if they are new to the airfield.

Security Enhancements

Our control system only utilizes encrypted communication and messaging channels. These enhanced processes have been reviewed and approved by Eaton Electrical's specialized IT unit "Cybersecurity Center of Excellence".

FAA and Buy American Certifications

FAA Full L-890 (A to D) Airport Lighting Control and Monitoring System (ALCMS) (AC 150/5345-56B) compliance and ETL Certified.

See Appendix 7 for the FAA certification copy.

See **Appendix 8** for the ALCMS FAA Buy American Waiver under 49 U.S.C. 50101 (b).

IRMS (Insulation Resistance Measurement Unit) -Megatrac Interface

Megatrac units are self-contained devices, capable of automatically or manually monitoring and reporting on the operational status of individual airfield lighting cables. The Megatrac units perform insulation resistance tests on the airfield lighting cables, as well as indicating the warning and/or alarm levels of cables that have adjustable threshold settings. Megatrac units are operated in conjunction with the Constant Current Regulators (CCRs) that supply the regulated current to the lighting circuit. The Megatrac units are usually installed close to the CCRs. When a Megatrac unit is integrated into a Digitrac system, the Megatrac can be monitored and configured via the DCCMS system display.



Appendix 3 — IP 66 Enclosure Display features and modular design advantages

Modular design advantages:

- 1. Reduced the amount of wiring between the computer cabinet and the CCRs/general elements
- 2. One controller failure won t affect the other CCRs modules functionality as with central PLC enclosure
- Future CCR additions or removal are much simpler as don't require any wiring to the computer cabinet
- 4. Local diagnostic can be done through the enclosure adjacent to each CCR
- 5. Each controller has redundant communication to the vault computers, which is aligned to the vault full redundancy requirement.

Crouse Hinds ALCMS enables to monitor and configure CCR and IRMS interface in 2 ways:

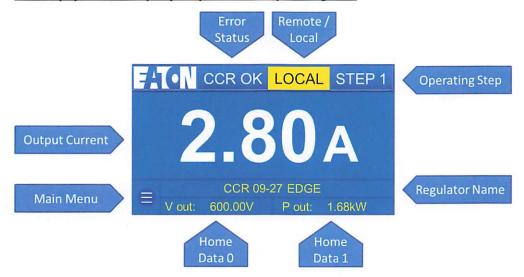
- 1. Through the computer system
- 2. Through the IP66 enclosure display



Each of the IP66 individual enclosure includes display touch screen connected to each CCR that enables to access menus for interface particular function or installed option as illustrated below. It is also used for integrated Megatrac to automatically measure insulation resistance on the airfield series lighting circuit cable attached to the CCR.

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Main display with intensity step, output current, output voltage etc.:



Fail Safe Setup:





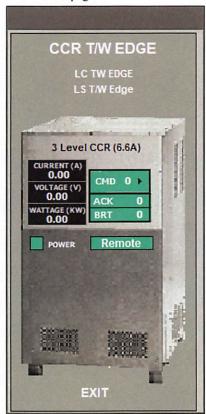
IRMS Status and setup:





Appendix 4 - CCR and IRMS advanced monitoring

While the information provided on each lighting element on the ALCMS Computers vault page covers a ton of ground, there's more information to be gained by selecting that lighting element on the vault page.



In this example, selecting a CCR will also provide information on:

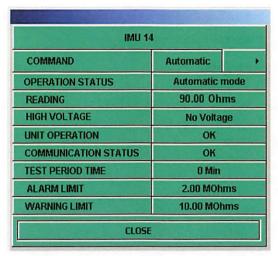
- The Type of CCR selected
- Measurements of:
 - Current in Amperage
 - Voltage in Volts
 And...
 - · Wattage in Kilowatts
- And besides the command given to the CCR, it monitors:
 - The Actual Command that the CCR Acknowledged
 - The Actual Brightness step shown on the CCR
- If the CCR is operating Locally or Remotely
- If the CCR is loss of input power

In addition, as the system provides advanced monitoring with analog calculations the following indications will appear in case of alarms:

- · Brightness Inconsistency
- Over Current
- Open Circuit
- Drop in VA



The Megatrac (IRMS) can be controlled by the ALCMS software for uploading and downloading parameters and commands, viewing the Megatrac operational status and isolating results.



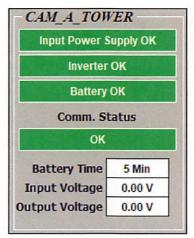
Using the control and status window, the following can be accomplished:

- Change Megatrac operation Manual / Auto.
- Operation status Display is updated after 5-30 seconds after the operation command is sent or after 2 minutes when updating via the Megatrac display.
- Read insulation results Display is updated every 2 minutes.
 - If there is a malfunction of the Megatrac it will show 'No Data'.
 - If no insulation test was made after power up it will show 'No Data'.
 - If the Warning level is active the reading bar will be colored YELLOW.
 - If the Alarm level is active the reading bar will be colored RED.
 - High voltage status 'Ok' if high voltage in the Megatrac HVB box is correct. If voltage is lower than 60% it will show 'FAIL'.
 - Unit Operation Indicates Megatrac unit works without any malfunctions.
 - Mode Displays Mode status (Normal / Safe).
 - Communication status This indication bit sent by the Digitrac indicates the Megatrac does not respond to the Digitrac data request.
 - Test period time, alarm and warning level Display the current values in the Megatrac.
- A report with the Insulation results can be generated and be exported to Excel.



Appendix 5 - UPS advanced monitoring

The status of each UPS is indicated by its color on the monitoring screen. The color codes are explained below.



S. J. N.	Status Conditions			
Status Name	STATUS	COLOR	STATUS	COLOR
Input Power	OK	GREEN	FAILURE	RED
Inverter	OK	GREEN	FAILED	RED
Battery	OK	GREEN	LOW	RED
Comm. Status.	OK	GREEN	FAILED	RED
Battery Time	>30 Min	WHITE	<30 Min	RED

Status Name	STATUS	COLOR	STATUS	COLOR	STATUS	COLOR
Input Voltage	<110 V	RED	110v-130v	WHITE	>130 V	RED
Output Voltage	<110 V	RED	110v-130v	WHITE	>130 V	RED



Appendix 6 - ISO 9001 certification

ISO 9001: 2015

Certificate registration no. 10002747 QM15

Date of original certification 1997-02-26

Date of revision 2021-05-29

Date of certification 2021-06-22

Valid until 2024-06-21

DQS Inc.





Appendix 7 - ALCMS FAA Certification



PROGRAM ADMINISTRATOR DEPARTMENT ALECP INTERTEK 3933 U.S. ROUTE 11 CORTLAND, NY 13045-0950 ORIGINAL ISSUE DATE: September 15, 2021

Recertification due: July 2025

An Activity Sponsored and Administered by

Intertek

CROUSE HINDS AIRPORT LIGHTING PRODUCTS 1200 Kennedy Rd. Windsor, CT 06095

AIRPORT LIGHTING EQUIPMENT CERTIFICATION PROGRAM

CERTIFICATE OF CONFORMANCE

The product described below is hereby approved for listing in the next issue of the Federal Aviation Administration (FAA) Advisory Circular (AC) 150/5345-53, Appendix 3 Addendum "Airport Lighting Equipment Certification Program. The approval is based on successful completion of tests in accordance with the specifications listed in, and the requirements for approval described in the Advisory Circular, and the reporting to the Program Administrator the results of such tests, accompanied by related documents by an Intertek recognized testing laboratory. This Certificate is only confirmable in conjunction with equipment being listed in AC 150/5345-53, Appendix 3, Addendum, as currently published by the FAA. The certification is not valid for a product modified with non-OEM replacements parts or non-production components.

	L-890 - Airp		Control and Mo C 150/5345-56	nitoring system B)	(ALCMS)	
		Monitor	ing Options		Fail-safe	Options
Manufacturer	Control Only (A)	Basic (B)	Advanced (C)	SMGCS Ready (D)	Preset (A)	Last State (B)
Crouse Hinds Airport Lighting Products	L-890A-X	L-890B-X	L-890C-X	L-890D-X	L-890X-A	L-890X-B

- This Equipment requires continuing validation in accordance with the requirements of AC 150/5345-53, and the Intertek Airport Lighting Equipment Certification Program.
- 2. Product tested and Report issued by: Crouse Hinds Airport Lighting Products

(A) Report No: G104700600, 1137 rev G

(B) Date of Report: 09/2021, 09/2021

NOTE: PLEASE REVIEW, AND ADVISE ADMINISTRATOR AT INTERTEK IMMEDIATELY IF DATA, AS SHOWN, NEED TO BE CORRECTED. Approved for Certification by:

Jeremy N. Downs, P.E., Program Administrator

Date: September 15, 2021



Appendix 8 - Buy American Certification

Nationwide Buy American Waivers Issued (as of January 26, 2023) (faa.gov)

Page 51:

Type I, II, III Equipment / Building, and IV Buy American Waivers Issued (As of 1/26/2023)

The following manufacturer's equipment was issued a Buy American Walver under 49 U.S.C. 50101(b) and can be used on AIP Funded Projects.

Waiver Type	Manufacturer	Product	Effective Date
Type III Equipment/Building	Eaton Crouse-Hinds	L-890, Lighting Control & Monitoring System	6/30/2009



Eaton Crouse Hinds Series Airport Lighting Products 1200 Kennedy Rd Windsor, CT, 06095 USA

tel: 860.683.4300 fax: 860.683.4354

email:

www.crouse-hinds.com

November 2, 2023

Dear Bobbi,

Included in this proposal package, is the following:

- Exhibit D, A-G
- Certificate of Liability Insurance (attached to Proposal E)
- Eaton Crouse Hinds Airport Lighting Proposal
- Eaton Crouse Hinds Quote
- Eaton 2022 Annual Report (Corporate documentation for Proposal F)

Thank you in advance,

Kim Pelletier



Exhibit D: Proposal A

PROPOSAL ACKNOWLEDGMENT FORM

The proposers acknowledge that he/she has carefully examined the RFP, the attached Agreement draft and the proposed location/s for his/her proposed operation/s.

The proposer warrants that if proposal is accepted, he/she will contract with the Albany County Albany Authority the form of an Agreement substantially in the form attached and comply with the requirements of the RFP and the executed Agreement. Proposer agrees to deliver an executed Agreement to the Albany County Airport Authority within fourteen (14) calendar days of receiving the tendered Agreement from the Authority.

I, the undersigned, guarantee our proposal meets or exceeds specifications contained in the RFP document. Any exceptions are described in detail and all requested information has been submitted as requested.

I affirm that I have read and understand all the provisions and conditions as set forth in this RFP. Our firm will comply with all provisions and conditions as specified, unless specifically noted as an exception with our Proposal.

I also affirm that I am duly authorized to execute the Agreement contemplated herein; that this company, corporation, firm, partnership, or individual has not prepared this Proposal in collusion with any other proposer and that the contents of this proposal as to rent, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other proposer or to any other person/s engaged in this type of business prior to the official opening of the proposal. •

Name of Proposer: Kim Pelletier	
Signature of Authorized Person:	
Title: Project Manager	

Business Address of Proposer: 1200 Kennedy Rd, Windsor CT, 06095

Business Phone Number: 860-944-5444

Email: kimpelletier@eaton.com

Date: 11/1/2023

Subscribed and sworn to before me this Iday of November, 2023.

Exhibit D: Proposal B

NON-COLLUSION AFFIDAVIT

Authorized officer: Bidder's proposal containing statements, letters, etc., shall be signed in the proposal by a duly authorized officer of the company whose signature is binding on the proposal.

The undersigned offers and agrees to furnish all of the items/services upon which qualifications are stated in the accompanying proposal. The period of acceptance of this proposal will be 120 calendar days from the date of the bid opening. (Period of acceptance will be forty-five (45) calendar days unless otherwise indicated by proponent).

STATE OF Connecticut, COUNTY OF Harford

BEFORE ME, the undersigned authority, a Notary Public in and for the State of Connecticut on this day personally appeared Susan Flanagan who after being by me duly sworn did depose and say: I Kim Pelletier am a duly authorized officer of/agent for Eaton Crouse Hinds and have been duly authorized to execute the foregoing on behalf of the said.

I hereby certify that the foregoing offer has not been prepared in collusion with any other proponent or other person or persons engaged in the same line of business prior to the official opening of this proposal. Further, I certify that the proponent is not now nor has been for the past six (6) months directly or indirectly concerned in any pool or agreement or combination to control the type of services/commodities offered, or to influence any person or persons to offer or not to offer thereon.

By submission of this proposal each proponent and each person signing on behalf of any proponent certifies and in the case of a joint proposal each party thereto certifies as to its own organization under penalty of perjury that to the best of his knowledge and belief:

- A. The prices in this proposal have been arrived at independently without collusion, consultation communication or agreement for the purpose of restricting competition as to any matter relating to such prices with any other proponent or with any competitor;
- B. Unless otherwise required by law the prices which have been quoted in this proposal have not been knowingly disclosed by the proponent and will not knowingly be disclosed by the proponent prior to the opening, directly or indirectly to any other proponent or to any competitor; and,
- C. No attempt has been made or will be made by the proponent to induce any other

person, partnership or corporation to submit or not to submit a proposal for the purpose of restricting competition.

Name and Address of Proponent: Kim Pelletier, 1200 Kennedy Rd, Windsor, Ct 06095
Telephone and Fax Numbers: 860-944-5444
By: Kurll Name & Title Kim Pelletier / Project Manager Signature
SUBSCRJBED AND SWORN to before me by the above-named on this 1 day of November, 2023
Notary Public in and for the State of CT

SUSAN M. FLANAGAN NOTARY PUBLIC My Commission Expires Jan. 31, 2028

Exhibit D: Proposal C

(Add additional pages as necessary)

Offerer Disclosure of Prior Non-Responsibility Determinations

Name of Individual or Entity Seeking to Enter into the Procurement Contract: Eaton Crouse Hinds Airport Lighting Products Address: 1200 Kennedy R, Windsor, CT, 06095 Name and Title of Person Submitting this Form: Kim Pelletier/ Project Manager Contract Procurement Number: 1163-GC Date: 10/19/2023 1. Has any Governmental Entity made a finding of non-responsibility regarding the individual or entity seeking to enter into the Procurement Contract in the previous four years? (Please circle): (No) Yes If yes, please answer the next questions: 2. Was the basis for the finding of non-responsibility due to a violation of State Finance Law §139-j (Please circle): Yes No 3. Was the basis for the finding of non-responsibility due to the intentional provision of false or incomplete information to a Governmental Entity? (Please circle): Yes 4. If you answered yes to any of the above questions, please provide details regarding the finding of nonresponsibility below. Governmental Entity: Date of Finding of Non-responsibility: Basis of Finding of Non-Responsibility:

5. Has any Governmental Entity or other governmental agency terminated or withheld a Procurement Contract with the above-named individual or entity due to the intentional provision of false or incomplete information? (Please circle): Yes
6. If yes, please provide details below.
Governmental Entity:
Date of Termination or Withholding of Contract:
Basis of Termination or Withholding:
(Add additional pages as necessary)
Offerer certifies that all information provided to the Governmental Entity with respect to State Finance Law §139-k is complete, true and accurate. By:
Name: Kim Pelletier
Title: ProjectManager

Exhibit D: Proposal D

PROPOSAL BOND- NIA

Exhibit D: Proposal E

INSURANCE REQUIREMENT AFFIDAVIT

I, the undersigned agent, certify that the insurance requirements contained in this

proposal document have been reviewed by me with the below identified offerer. If the below identified offerer is awarded this contract by Albany County Airport Authority, I

To be completed by appropriate insurance agent:

will be able, within ten (10 days after offerer is notified of such award, to furnish a valid insurance certificate to the Airport meeting all of the requirements contained in this contract. Agent: _____ Signature Agent Name of Insurance Carriers: Marsh USA LLC Address of Agency: 200 Public Square, Suite 3760 Cleveland OH 44114-1824 (Copy of certificate of liability insurance is attached) Phone Number Where Agent May Be Contacted: _____ Offerer's Name (Print or Type) Eaton Crouse Hinds Airport Lighting Products SUBSCRIBED AND SWORN to before me by the above named on this _/____ day of November _ 2023

45

State of Connecticut



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 10/19/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER. AND THE CERTIFICATE HOLDER.

REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(les) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). PRODUCER MARSH USA LLC. PHONE (A/C. No. Ext): E-MAIL ADDRESS: 200 Public Square, Suite 3760 Cleveland, OH 44114-1824 Attn: Cleveland.CertRequest@marsh.com NAIC # INSURER(S) AFFORDING COVERAGE 24147 INSURER A: Old Republic Insurance Company N/A INSURED Eaton Corporation ptc INSURER B : N/A and all other divisions, subsidiaries, and controlled associate INSURER C : companies that are part of Eaton or Cooper Industries INSURER D Faton Center INSURER E : 1000 Eaton Boulevard Cleveland, OH 44122 ISURER F : **REVISION NUMBER: 3** CLE-005432802-22 COVERAGES **CERTIFICATE NUMBER:** THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS ADDLISUB POLICY EFF LIMITS TYPE OF INSURANCE POLICY NUMBER INSD WVD 10,000,000 01/01/2023 EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MWZY 315972-23 COMMERCIAL GENERAL LIABILITY 2,500,000 CLAIMS-MADE X OCCUR 5.000 MED EXP (Any one person) 10,000,000 PERSONAL & ADV INJURY s 10,000,000 GENERAL AGGREGATE GEN'L AGGREGATE LIMIT APPLIES PER: 10,000,000 PRODUCTS - COMP/OP AGG PRO-X POLICY 10,000,000 PROD COMP/OP OCC OTHER: COMBINED SINGLE LIMIT (Ea accident) MWTB 315970-23 01/01/2023 01/01/2024 7,500,000 AUTOMOBILE LIABILITY Includes Physical Damage Coverages BODILY INJURY (Per person) ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY BODILY INJURY (Per accident) Comprehensive & Collision \$ SCHEDULED X AUTOS NON-OWNED AUTOS ONLY PROPERTY DAMAGE (Per socident) Corporate Autos 2 X s EACH OCCURRENCE UMBRELLA LIAB **OCCUR** EXCESS LIAB AGGREGATE CLAIMS-MADE DED RETENTION \$ 01/01/2023 MWC 311998-23 (AOS) WORKERS COMPENSATION X STATUTE AND EMPLOYERS' LIABILITY 5.000.000 ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (policy includes Stop Gap) E.L. EACH ACCIDENT N 5,000,000 "See below for OH Work Comp policy" E.L. DISEASE - EA EMPLOYEE (Mandatory in NH) 5,000,000 if yes, describe under DESCRIPTION OF OPERATIONS below E.L. DISEASE - POLICY LIMIT 3,000,000 01/01/2023 01/01/2024 **Employers Liability** MWXS 315971-23 (Ohio Only) Excess Workers Compensation 2,000,000 Self Insured Retention (Statutory) DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Ramarks Schodulo, may be attached if more space is required) CANCELLATION **CERTIFICATE HOLDER** SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE City of Albany NY THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN 22 Jetway Drive ACCORDANCE WITH THE POLICY PROVISIONS. Albany, NY 12211-1057 AUTHORIZED REPRESENTATIVE

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Marsh USA LLC

Exhibit D: Proposal F-1

CORPORATION STATEMENT

IF A CORPORATION, answer the following:

1911		
Where incor	porated?	
Clevel	nd OH	
Is the corpor	ntion authorized to do business in New Yo	ork?
}	YesNo	
If New York	is not state of incorporation:	
A.	Address of the registered office in New	York:
В.	Name of registered agent in New York	
В.		
В.		at such office:
C.	Name of registered agent in New York	at such office:
C. The Corpora Furnish the	Name of registered agent in New York Attach Certificate of Authority to trans-	at such office: act business in New Yo

	Address	Principal Business
Director's Name	Address	Affiliation Other Than Proposer's Directorship
Principal Shareholders	Address	Percentage Ownership

Exhibit D: Proposal F-2

PARTNERSHIP STATEMENT

IF A PARTNERSHIP, answer the following:

•	Agreement Recorded?		Yes	_ No
Date:				
Book:				
Page:				
County: _				
Has the Par	tnership done business	in New Yo	rk?	
Yes	No	When?		******
Name, addr	ess, and partnership sh	are of each	general or	limited par
Name, addr	ess, and partnership sh Addres		general or l Percent Of Share	imited par Genera Limited Partner
			Percent	Genera Limited

Exhibit D: Proposal F-3

ALL PROPOSALS

A. Financial Statements

Proponents agree to submit upon request a Balance Sheet and Income Statement prepared in accordance with Generally Accepted Accounting Principles (GAAP) for the most current year-to-date period, together with a copy of the Proponent's most recent fiscal year Financial Statements, audited and certified by an Independent Certified Public Accountant, including the auditor's opinion thereon.

B.	Surety	rety Information					
	1.	Have you, or any entity you have had an ownership interest in, ever had a bond or surety canceled or forfeited? Yes $()$ No (X)					
	2.	If Yes, state the name of the bonding company, date, amount of the bond and the reason for such cancellation or forfeiture					
C.	Bankr	uptcy Information					
	1.	Have you, or any entity you have had an ownership interest in, ever filed a petition for bankruptcy, or been declared bankrupt? Yes () No (X)					
	2.	If Yes, state the name of the entity, date, amount of the filed or declared bankruptcy					
D.	Count	y of Albany and any Affiliated Entity					
	1.	Have you ever entered into an agreement with the County of Albany or any affiliated entity? Yes (X) No $($					
	2.	If Yes, identify the agreement(s), its purpose, and its term.					

Albany International maintains a customer account with Eaton Crouse Hinds ALP. Account # 12251

3.	Have you ever been sent a default notice concerning any such agreement(s)?
	Yes () No (X)
	If Yes, please explain

Exhibit D: Proposal G

WORK FORCE COMPOSITION

ame of Firm 1200 Kennedy Rd, W	indsor, CT 06095			rno	ne Number	
ddress	Ci	ty	St	ate	Zip Cod	e
Freya Lehmberg, HR	Director					
ame & Title of Auth	orized Executiv	e				
Full Time Employees	Total # of Employees	White	American Indian	Black	Hispanic	Othe (*)
	Male / Female	M/F	M/F	M/F	M/F	M/F
Admin & Manager	1F	5M		1F		
Professional	5F	11M/3F		2F		2M
Technical						
Sales Workers	3M	3M				
Office Workers						
Semiskilled Workers	14M/3F	12M/2F		2M/1F		
Unskilled Workers						
Apprentices Seasonal Temporary Part Time						
TOTAL	35M/9F	31M/5F		2M/4F		2M

Exhibit D: Proposal H

REFERENCES

List three (3) companies or governmental agencies where like or similar services have been provided within the last three years:

1.	Company Name:	Bradley International Airport			
	Address:	Schooephoester Rd, V Street/P.O. Box			Zip Code
	Contact Pers	on: Brian Collins	<u>T</u> it	le: Electric	al Supervisor
	Phone: 860-623-3040)	Fax:		
2.	Company Name:	Stewart International	Airport		
	Address:	1192 First Avenue, N Street/P.O. Box			Zip Code
	Contact Person: To	m Beatty	Title: SW	F Systems S	upervisor
	Phone: 845-838-8245		Fax:		
3.	Company Name:	Memphis Internation	al Airport		
	Address:	2491 Winchester Rd, Street/P.O. Box	Memphis, T City	N 38116 State	Zip Code
	Contact Person: D	oug Storment	Title: Mai	ntenance.Supe	visor.
	Phone: 901-497-4214		Fax:		

EXHIBIT D: Proposal I

PROPOSAL SUBMITTAL FORM

Exhibit C contains the minimum requirements and are intended to govern, in general, the performance requirements and the type of services desired. Please check "yes" or "no" if you can meet these specifications.

The proposer can meet or exceed required specifications as required in EXHIBIT C?

X YES □NO

Proposer has all vehicles and equipment to be used in this contract available for inspection.

X YES □NO

PRICING:

Submit an itemized listing detailing all costs associated with the purchase and installation of the ALCMS System included in you proposal to meet the requirement of this RFP.

These costs are to include all hardware, software, and services relative to the delivery, installation, cut-over, start-up, troubleshooting, and maintenance (during the two year warranty period) of the ALCMS. All pricing sheets must be signed by an authorized person of the company.

All proposed prices must be valid for a minimum of 60 days from date of proposal. If this is not possible, exceptions must be noted on the submittal.

Additional Cost (if applicable): NA				
Exceptions (if applicable) requirements	NA – Proposal and quote are included with Exhibit D document			
1				
Proposals must include all available).	warranty information and extended warranty options (if			
CONTACT INFORMATIO	<u>N</u>			
Name of Contact Person:	Kim Pelletier			
Phone Number(s):	(8 6 0) 9 4 4 - 5 4 4 4			
Fax Number:	L_J			
Email:	kimpelletier@eaton.com			

AGENDA ITEM NO. 10.4

Construction Contract:
Authorization to Award Contract S-1165 for
the design of the Replacement of Passenger
Boarding Bridges A6 and B6
by C & S Engineering.

AGENDA ITEM NO: 10.4
MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

DEPARTMENT:

Planning and Engineering

ACAA APPROVED

01/23/2024

Contact Person:

John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Construction Contract:

Authorization to Award Contract S-1165 for the design of the

Replacement of Passenger Boarding Bridges A6 and B6 by C & S

Engineering.

CONTRACT AMOUNT:

Base Amount \$112,814.00

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes_/ No_ NA

Funding Account No.: CPN

AWARD CONDITIONS MET:

Apprenticeship <u>N/A</u> DBE Y MWBE <u>N/A</u>

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 90%

State 5%

Airport 5%

Term of Funding:

2023-2025

Grant No.: N/A

STATE PIN: N/A

JUSTIFICATION:

Request to award Professional Service Contract # S-1165-GC Replacement of Passenger Boarding Bridges (PBB) A6 & B6 to C & S Engineering of Syracuse, N.Y. for \$122,814.00. The contract scope includes the design for the replacement of the two remaining existing PBB's including new P.C. Air and ground power units. The proposal also includes shop drawing review and compliance with FAA and NYS code compliance.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

AGENDA ITEM NO: 10.4 MEETING DATE: January 23, 2024
FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES / NA
PROCUREMENT DEPARTMENT APPROVAL: Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES/ NA
BACK-UP MATERIAL:
Please refer to the attached Contract S-1165 C & S Engineering proposal.

SCHEDULE A

SCOPE OF WORK

Project Title:

PASSENGER BOARDING BRIDGE IMPROVEMENTS – PHASE 5 (S-1165)

Airport Name: Services Provided: ALBANY COUNTY AIRPORT AUTHORITY (ACAA)
DESIGN and CONSTRUCTION ADMINISTRATION

Project Description:

The CONSULTANT shall provide required professional services for design and construction administration services for the proposed replacement of Passenger Boarding Bridges A6 and B6 Albany International Airport.

The construction budget for the project is approximately \$2,200,000. The CONSULTANT shall evaluate the feasibility of this budget and keep the ACAA appraised during each phase of the design. The CONSULTANT shall advise the ACAA as to options available for reducing construction costs to stay within the budget, if it appears likely that contractor bid prices will exceed this budget.

The design schedule is anticipated to be as follows:

Time from Receipt of NTP

Contract Execution Notice to Proceed (NTP) Preliminary Design

Preliminary Design 45 days Final Design 30 days

Professional services to be provided by the CONSULTANT shall include electrical and architectural services, as well as civil and structural services as needed, required to accomplish the following items:

PRELIMINARY DESIGN

The work included under this phase shall generally consist of all work required to furnish the ACAA with a set of Preliminary Plans and Specifications. Weekly Project Status Reports will be submitted throughout the project duration.

The specific items of work shall include:

- 1. Participate in a project Kick-Off Meeting.
- 2. Review JBT Aerotech report dated October 20, 2015 and review field notes from previous site inspections. Verify findings.

- 3. Conduct site inspections to verify utility locations, and other project related existing physical features and facilities.
- 4. Conduct site inspections of bridges with Authority and AV-Ports to verify foundations, electrical and building interface.
- 5. Review lessons learned from previous Phases to identify revisions to basis-of-design equipment and non-desired products.
- 6. Meet with Airlines and other stakeholders to review requirements for bridges to be replaced.
- 7. Provide recommended scope of work for bridge locations based upon existing report and results of field inspection.
- 8. Prepare preliminary contract drawings (approx. 30% complete) providing sufficient detail for review of design concepts by ACAA.
- Prepare general specifications and preliminarily develop technical specifications expected to be required for the proposed work. Front end documentation will be provided by ACAA.
- 10. Develop a draft construction phasing plan which limits interference of the construction with airline operations.
- 11. Develop probable construction cost to reflect the preliminary project design.
- 12. Updated "Accessibility Matrix" previously developed for bridges to be replaced.
- 13. Submit sufficient copies of preliminary design documents to the ACAA for review and comment.
- 14. Schedule and conduct a preliminary design review meeting to discuss and resolve ACAA comments.
- 15. Schedule and conduct a preliminary review meeting with Airlines to discuss project phasing.

FINAL DESIGN PHASE

The work included under this Phase shall generally consist of all work required to furnish the ACAA with a complete set of contract documents including Final Plans, Specifications, and probable construction costs. Specifically, this work will include revising the Preliminary submittal information to comply with ACAA comments and then completion of the final design. Plans and Specifications, suitable for lump sum bidding, will be completed, final design will be coordinated with the ACAA and a 100% complete set of bid documents will be furnished to the ACAA. Specific items of work include:

1. On the basis of the accepted preliminary design documents, prepare final contract drawings to show the scope, character and extent of the work.

A-2 8/98

- 2. One intermediate review submission (at 60% completion) accompanied by a page turn review meeting to address any ACAA comments.
- 3. Submit draft final documents to ACAA for final review and comment. Schedule and conduct draft final review meeting with ACAA to discuss and resolve final comments.
- 4. Schedule and conduct draft final review meeting with Airlines to discuss phasing and resolve final comments.
- 5. Perform a detailed quantity takeoff of all bid items to be included on the contract drawings and in the general specifications of the construction contract.
- 6. Finalize general specifications and prepare written technical specifications as needed. Finalize construction phasing plan and include in specifications. ACAA to provide front end specifications.
- 7. Prepare final probable construction costs based upon the actual bid items and quantity takeoffs.
- 8. Prepare and submit 7460-1, Engineer's Report, and Construction Safety and Phasing Plan to the FAA.
- Reproduce and submit original copies of drawings and technical specifications to ACAA
 for reproduction. ACAA to prepare Front End documents with cooperation and
 assistance as needed.

BID PHASE

The bid phase is that time frame between completion of the design process and beginning of actual construction when the ACAA publicly advertises and receives bids, awards contracts to the lowest responsible bidder and executes a construction contract to perform the work with the successful contractors. The CONSULTANT shall assist the ACAA during this phase as required. Specifically, the work shall consist of:

- 1. Assist ACAA in the advertisement of the project and issuance of bid documents.
- 2. Receive and respond as required to questions from potential bidders regarding the contract documents.
- 3. Prepare addenda to the bid documents after advertisement and prior to bidding as required upon the ACAAS approval.
- 4. Upon receipt of bids, perform bid reviews. The bid review shall include items such as a check of the contractor's bid extensions, addenda receipt, buy American certificate, and subcontractors and supplier's list. Request evidence of competency and evidence of financial responsibility from the contractor. Review contractor's list of personnel, list of equipment and financial statement. Formal contact of the contractor's references shall be made upon ACAA's request or if contractor has no past working relationship with CONSULTANT or ACAA.
- 5. Prepare a final bid tabulation, recommendation/rejection of award to the ACAA.

6. Upon award of contract, prepare conformed copies of contracts and review contractor's submission with ACAA.

CONSTRUCTION CONTRACT ADMINISTRATION PHASE

Construction Contract Administration comprises the following:

- 1. Provide consultation and advice to the ACAA during construction, including attendance at a pre-construction conference, bi-weekly construction coordination meetings, and special meetings as needed or requested. Prepare and distribute minutes of all meetings.
- 2. Obtain and review the proposed subcontractor and supplier list for approval.
- 3. Review the construction schedule prepared by the Contractor for compliance with the contract and give written advice to the ACAA concerning its acceptability.
- 4. Maintain an approved shop drawing file and verify construction is in compliance with these submittals. Alert the Contractor if materials are being installed without approved shop drawings.
- 5. Review and respond to requests for information (RFI) regarding the Contract Documents and, if required, prepare and issue supplemental drawings and specifications in response to RFIs.
- 6. Develop, maintain, and distribute an emergency contact list.
- 7. Revise the Construction Drawings to include field "red line" mark-ups, and certify the final record plans.
- 8. Review and recommend all Contractor payments and change order approvals and maintain a record for the project files.
- 9. Recommend final project acceptance to the ACAA.
- 10. Transmit required field records to the ACAA in a timely, neat, and orderly manner.
- 11. Assist the ACAA in compiling and submitting all necessary grant/project closeout documents required by the FAA.
- 12. Submit As- Built drawings (2- CD's and 2 -paper copies) and all O &M manuals for new equipment installed.

END OF SCHEDULE A



SCHEDULE B

COST SUMMARY

Project Title:

PASSENGER BOARDING BRIDGE IMPROVEMENTS – PHASE V

Airport Name:

ALBANY COUNTY AIRPORT AUTHORITY

Services Provided:

DESIGN and CONSTRUCTION ADMINISTRATION

Project Description:

The CONSULTANT shall provide professional services as outlined in Schedule A for the Lump Sum fee of \$112,814, based upon the following;

Rate Schedule:

Administrative Assistant	\$98.00	12 Hours
CADD Senior Designer	\$150.00	72Hours
Project Architect	\$175.00	204 Hours
Project Engineer	\$175.00	32 Hours
Senior Project Engineer	\$200.00	84 Hours
Department Manager	\$260.00	40 Hours
Senior Principal Architect	\$285.00	104 Hours

Hourly Breakdown by Phase:

PROJECT ADMINISTRATION / MANAGEMENT:

Administrative Assistant	12 Hours
Project Architect	12 Hours
Senior Principal Architect	40 Hours

MEETINGS/SITE VISITS

Principal Architect	16 Hours					
Department Manager:	32 Hours					
Senior Principal Architect	40 Hours					

PRELIMINARY and FINAL DESIGN:

CADD Senior Designer:	40 Hours					
Project Architect:	132 Hours					
Project Engineer	32 Hours					
Senior Project Engineer:	64 Hours					
Senior Principal Architect:	8 Hours					

QA/QC:

Project Architect	4 Hours
Senior Project Engineer	4 Hours
Department Manager	8 Hours
Senior Principal Architect:	8 Hours

CA:

Senior Principal Architect:	40 Hours
Senior Project Engineer:	16 Hours
Project Architect:	40 Hours
CADD Senior Designer:	32 Hours

Sub-Consultant (DBE): \$0 – Not Included

Direct Expenses: \$1,258

END OF SCHEDULE B

B-2 8/98

AGENDA ITEM NO. 10.5

Authorization for Professional Service Contract S-21-1082-TSA for TSA Equipment Relocation with Leidos, Inc.

AGENDA ITEM NO: 10.5

MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA APPROVED 01/23/2024

DEPARTMENT:	
Contact Person:	Christine C. Quinn, Authority Counsel
PURPOSE OF REQUEST:	Authorization for Professional Service Contract S-21-1082- TSA for TSA Equipment Relocation with Leidos, Inc.
CONTRACT AMOUNT:	
Base Amount: Contingent Amount:	\$593,536 \$31,464
BUDGET INFORMATION:	
Anticipated in Current Buc Funding Account No.:	dget: Yes_ ✓ NoNA
AWARD CONDITIONS MET	<u> </u>
Apprenticeship <u>N/A</u>	DBE <u>N/A</u> MWBE <u>N/A</u>
Service Disabled Veteran O	wned Business (SDVOB) <u>N/A</u>
FISCAL IMPACT - FUNDING	(Dollars or Percentages)
Federal Sta	nte Airport
JUSTIFICATION:	
Equipment Relocation for the of the project requires a turn	for the award of a Professional Service Contract S-21-1082-TSA the Pre TSA Terminal Expansion with Leidos Inc. This aspect place in the existing Transportation Security sperty Screening System (CPSS) Analogic's Computed

1. Contractor shall provide a phasing/sequencing plan to Turner Construction and Albany County Airport Authority prior to proceeding with any work.

Tomography (CT) equipment and Fixture and Furnishing Equipment (FF&E) into their newly renovated space. This proposed service contract was procured under a GSA

2. Contractor shall provide labor to relocate all equipment within a 6 week window.

contract.

AGENDA ITEM NO: <u>10.5</u> MEETING DATE: January 23, 2024

- 3. Contractor shall coordinate and verify the location of electrical and data floor boxes for each type of equipment and have a representative on site prior to slab on deck placement to coordinate with BP-02 [1082 Site Work/MLB Construction], BP-04 [1082-INT/STR/MLB Construction] and TSA.
- 4. Contractor shall decommission, relocate, and protect (to a location within the Terminal) Lane 1 and Lane 2 Analogic Mid-Size Scanner and the AIT between Lane 1 and 2.
- 5. Contractor shall decommission, relocate, and recommission all Analogic Mid-Size Scanners and AIT to final location per AI-2.102A.
- 6. Contractor shall relocate all TSA checkpoint equipment as indicated on 'Main Terminal Checkpoint A Floor Plan Demolition and Main Terminal Checkpoint A Floor Plan Final' dated 10.06.22.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. Yes ____ NA___

BACK-UP MATERIAL:

1) Proprietary Handout

AGENDA ITEM NO. 10.6

Authorization to enter into Contract S-21-1082-FF+E with Quality Office Environments

AGENDA ITEM NO: <u>10.6</u> MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA APPROVED 01/23/2024

DEPARTMENT:

Contact Person: Christine C. Quinn, Authority Counsel

PURPOSE OF REQUEST:

Authorization to enter into Contract S-21-1082-FF+E with Quality Office Environments

CONTRACT AMOUNT:

Base Amount: \$259,821.07

BUDGET INFORMATION:

Anticipated in Current Budget: Yes √ No NA Funding Account No.:

AWARD CONDITIONS MET:

Apprenticeship <u>N/A</u> DBE √ MWBE √

Service Disabled Veteran Owned Business (SDVOB) <u>N/A</u>

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal √ State √

JUSTIFICATION:

Authorization is requested for the award of Contract S-21-1082- FF+E purchase of furniture, fixtures and equipment for the Pre TSA Terminal

AGENDA ITEM NO: <u>10.6</u> MEETING DATE: January 23, 2024

Expansion with Quality Office Environments. This proposed contract was procured under a NYS OGS contract.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL COUNSEL: YES \(\sqrt{NA} \)

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. Yes J NA_

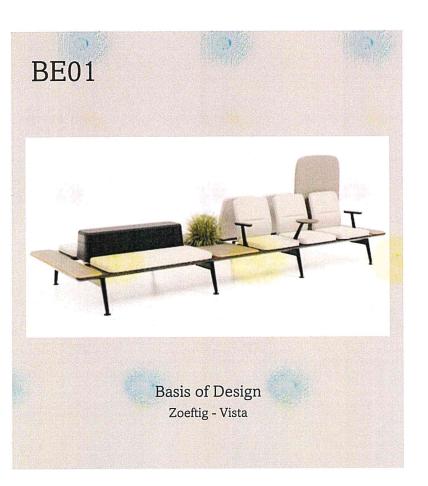
BACK-UP MATERIAL:

QOR Proposal

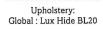
CODE	NYS	WHAT	MANF	PRODUCT	LEV 1	LEV 2	LEV3	SEN	TRAV	KIDS	TOTAL	LIST	NET	EXT NET
CODE	1413	WIGH	WAN	I WODÓĆŰ				RM	LNG	ZONE	701112	2.07		
DE01	Y		Cl. II	D-N	5						5	\$19,702.00	\$7,486.76	\$37,433.80
BE01 BE02	Y		Global	Ballara Endzone		3					3	\$4,351.00	\$1,980.00	\$5,940.00
BEO3	Y		Spec Global	River+1		1				 	1	\$15,552.00	\$6,688.00	\$6,688.00
BEO4	Y	CUSTOM BENCH	LELAND	BRIT BENCH				0			0	\$0.00	\$0.00	\$0.00
						-				 	6	\$2,313.00	\$979.00	\$5,874.00
TEO1	Y		ENCORE	Skyline tables		6 2			ļ		2	\$2,313.00	\$15,205.29	\$30,410.58
TE02	Υ		AGATI	PRB-TBL-12030			1		4		5	\$2,314.00	\$972.00	\$3,892.00
TE03 TE04		OCC TABLE RD	KIMBALL Kimball	Myriad Myriad	<u> </u>		1		1	-	2	\$2,866.00	\$1,199.00	\$2,398.00
TE04	Y Y	CONF TABLE 54X108	COLECRAFT	RECMON			1	L	-		1	\$13,205.00	\$6,471.00	\$6,471.00
TEO6	Y	CONF TABLE 60/120	COLECRAFT	RECMON			١	<u> </u>	1	 	1	\$13,629.00	\$6,678.00	\$6,678.00
						24			FĒ		24	\$733.00	\$346.00	\$8,304.00
CHO1	Y	4 LEG CHAIRS	LeLand	Parfait		10		_		1	10	\$1,673.00	\$837.00	\$8,370.00
CH02 CH03	Y Y	Standard ht stool	ERG inter.	Barri demi back	1	10	11		1	├──	13	\$1,159.00	\$559.00	\$7,267.00
CH03 CH04	Y	TASK CHAIR UPH /WOOD TASK	Office Master Allemuir	Truly Phoulds		<u> </u>	11		11	-	11	\$2,399.00	\$1,154.00	\$12,694.00
CH05	y	TASK STOOL	Sit on it	Hexy		11				 	11	\$729.00	\$239.00	\$2,629.00
CH06	y y	TASK CHAIR	Sit on it	Hexy		1				-	1	\$731.00	\$259.00	\$259.00
						<u> </u>			-	-			\$1,499.00	\$2,998.00
CLO1	Y	LOUNGE CHAIR	Encore	Mayland					4	-	4	\$2,369.00		\$9,027.20
CL02	Y	LOUNGE CHAIR	Sandler GLOBAL	ESCALAS					4	+-	4	\$1,819.00	\$843.00	\$3,372.00
CL03 CL04	Y	LOUNGE CHAIR	GLOBAL	DRIFT			2		-	 	2	\$1,927.00	\$894.00	\$1,788.00
CL04 CL05	Y	LOUNGE CHAIR	GLOBAL	DRIFT		-	2	\vdash	 	\dagger	2	\$1,819.00	\$843.00	\$1,686.00
CL05	Y	LOUNGE ROCKER	SPEC	HARDI			-	2	 	 	2	\$1,919.00	\$875.00	\$1,750.00
	<u> </u>							三	 		-			
SO01	Y	MOD LOUNGE	INTEGRA	Coffee house] 1	l		-	ļ		1	\$20,047.00	\$8,847.00	\$8,847.00
SO02	У	OCCASS TABLE	INTEGRA	Coffee house	1			<u> </u>		-	1	\$4,980.00		\$2,198.00 \$7,397.39
SO03	Y	BENCH SEATING	SANDLER	ESCALAS		-		ļ	1	3	3	\$3,736.00		
SO04.1 SO04.2	Y	LOVESEAT	KI	Sonrisa Sonrisa	-	ļ				3	3	\$1,314.00		\$2,364.00
SO04.2 SO04.3	Y	small hexagon ottom hexagon table	KI	Sonrisa	<u> </u>			-		2	2	\$645.00	ļ	\$774.00
SO04.4	Y Y	Elionged bench	KI	Sonrisa	 	 	\vdash	 	1	2	2	\$2,002.00		\$2,398.00
SO05	Y	CORNER LOUNGE	SANDLER	ABACO	†	<u> </u>		2	1	1	2	\$2,080.00		\$1,892.80
SO05A	Y	CORNER WALL PNL	SANDLER	ABACO		<u> </u>		2	1		2	\$760.00	\$345.80	\$691.60
5006	Υ	LOVESEAT	SANDLER	ABACO				1			1	\$2,870.00	\$1,305.85	\$1,305.85
SOO6A	Υ	LINAR PANEL	SANDLER	ABACO				1			1	\$590.00	\$268.45	\$268.45
EQ01		BUBBLE TUBE	PLAYLEARN	BUBBLE TUBE				1			1		\$700.00	\$700.00
EQ02		OPTIC RAINCLOUD	AUTISM PROD	IRIS BIBER OPTIC	RAIN		\vdash	1	 	1	1		\$2,550.00	\$2,550.00
EQ03	 	WONDER WALL	SPL NEEDS TOYS					1	1	1	1		\$3,735.00	\$3,735.00
EQ04	1		NO SPEC		T	Ī		4			4			
DE01	Υ	RECEPTION	DARRAN	CENTRAL PARK		 		1	1		1	\$16,740.00	\$7,125.00	\$7,215.00
DE02	Y.	RECEPTION	DARRAN	CENTRAL PARK	 	1	1	<u> </u>	 -	1	1	\$27,882.00		
	<u> </u>				<u> </u>	=		 	 				\$789.00	\$1,578.00
PL01		PLANTER	JAY SCOTTS CO				2			 	2			
ST01	Υ	OTTOMAN	Sandler	River Stone	<u> </u>	ļ	ļ	2	ļ	ļ	2	\$840.00	\$382.20	\$764.40
GS01	 	TSA SCREENS	LAVI IND	NEXTRAC	 	21			1	1	21		\$750.00	\$15,750.00
0301	†	TO COULTE				 		\vdash		1	1			<u> </u>
		Installation						ļ	1	1				\$22,500.00
	<u> </u>							<u> </u>					<u>Total</u>	\$267,602.07
	Υ	NYS awarded Pending												
	Υ	NYS contract has been	awarded											
													<u> </u>	
		se note: Further s											4	-\$1,078.00
	Plea	se note: Further s	avings could be	acheieved bu	t usin	g star	dard	pow	/der c	oat o	n TE01,	/CL01		-\$348.00
		se note: Further s								vene	er DE01	& DE02		-\$6,355.00
	Plea	se note: All prices	are subject to	change based	on NY	'S con	tract	awa	rd					ļ
												Revised tot	<u>al</u>	\$259,821.07



Albany Airport Bid – Alternates









Metal Finish: Global : Black

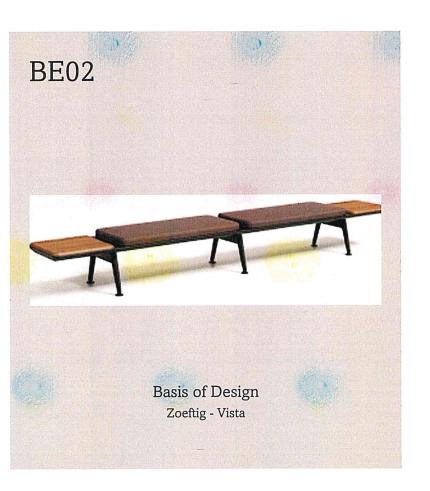


Laminate: Storm Grey



Our Solution Global – Ballara





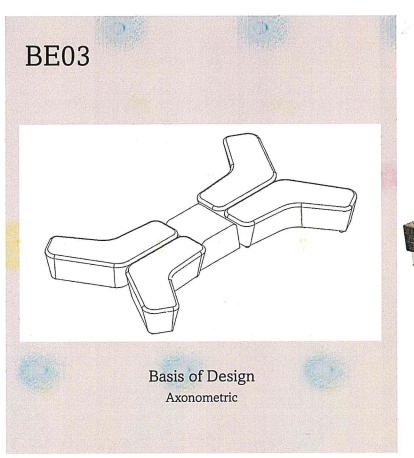


Laminate Wilsonart : Carbon Mesh



Our Solution Stylex – Endzone







Laminate: Global / Brushed Cobalt



Metal Finish: Global : Black

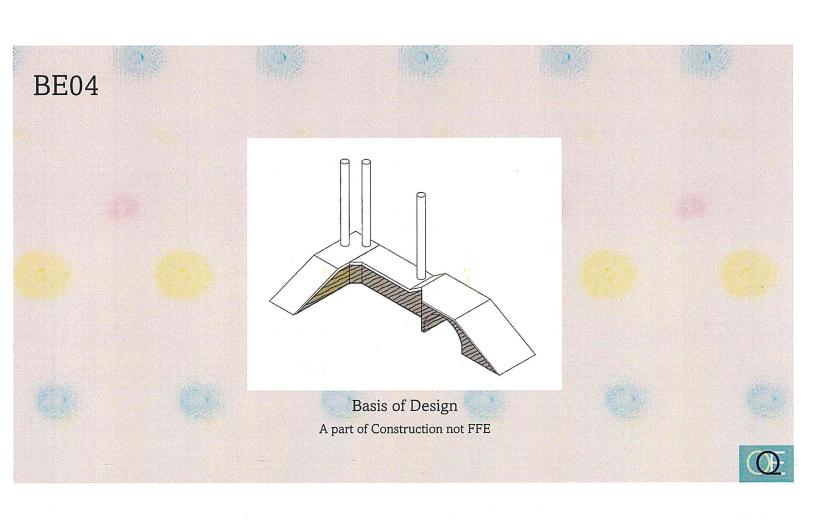


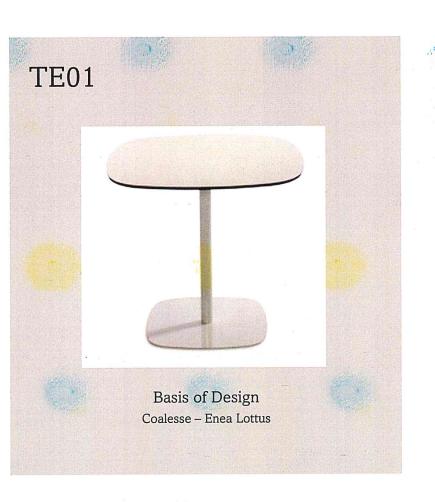
Upholstery Global: Allante Free – Chateau Grey



Our Solution Global – River +







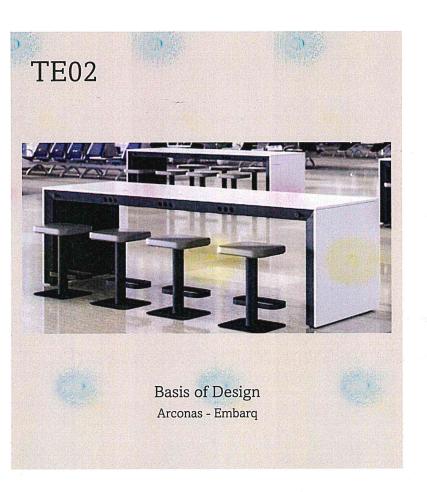


Laminate Encore : Brite White



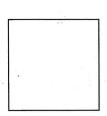
Our Solution Encore – Skyline







Metal Finish: Agati : Metallic Silver



Solid Surface: TBD – ON NEXT SLIDE



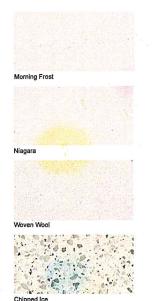
Our Solution Agati – PRB-TBL-12030



TE02

SOLID SURFACE OPTIONS

Daltile Finish Card



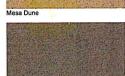






Metal Finish: Agati : Metallic Silver









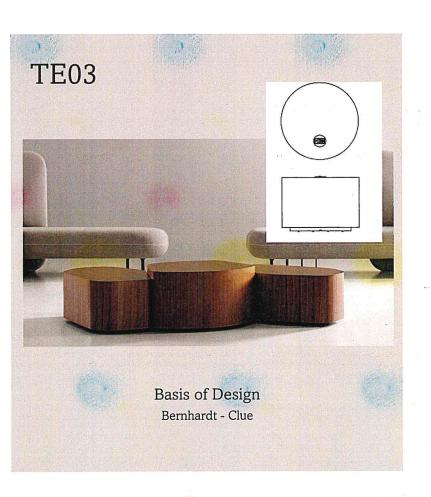
*Colors may vary by individual computer monitor from the actual final wood finsh



312.829.1977









Laminate Kimball : Sable



Our Solution Kimball – Myriad







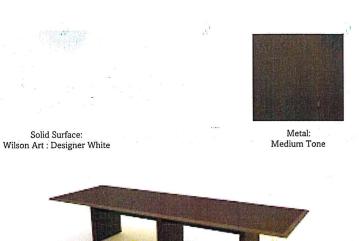
Laminate Kimball : Sable



Our Solution Kimball – Myriad

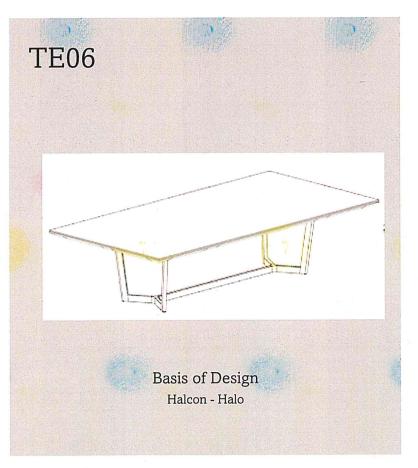








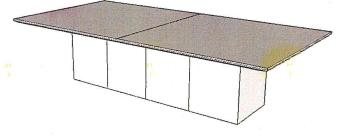






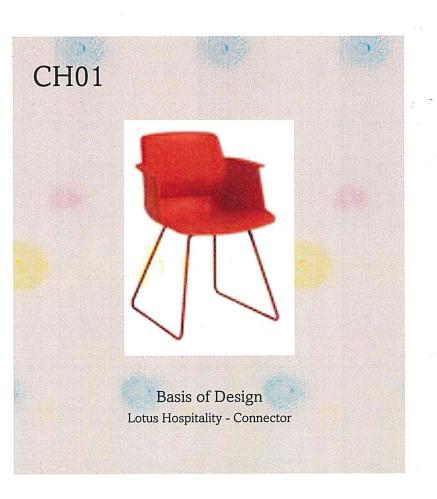
Solid Surface: Wilson Art : Designer White





Our Solution Colecraft – Recmon

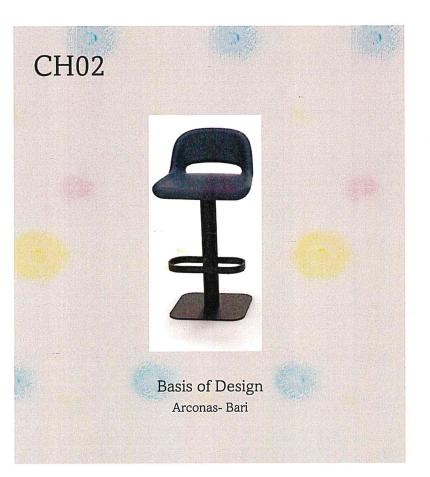






Our Solution Leland-Parfait







Upholstery: Camira : Port / Bay

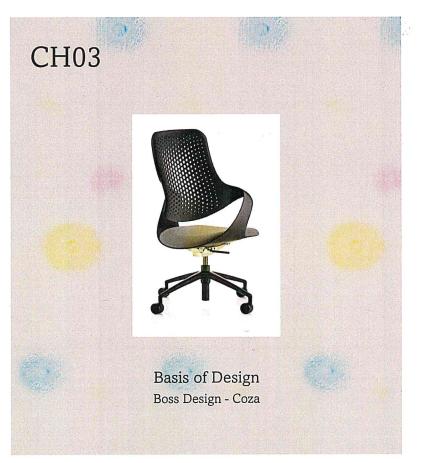


Metal Finish: ERG : Brushed Aluminum



Our Solution ERG– Barri Demi Back







Poly: OM : Ash Grey

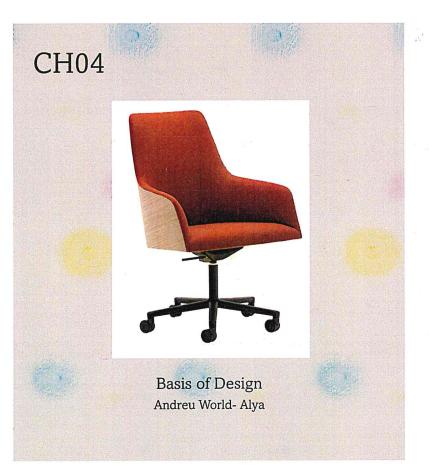


Upholstery: OM: Basic / Charcoal



Our Solution Office Master – Truly







Metal: Black

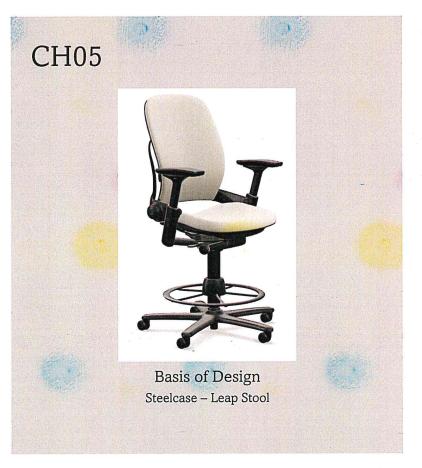


Upholstery: TBD



Our Solution
Allemuir – Phoulds

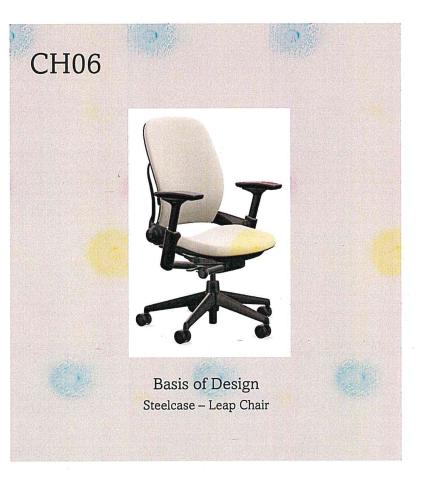






Sit on It – Hexy

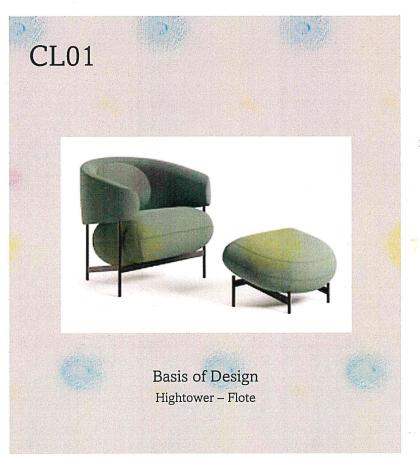






Sit on It – Hexy







Upholstery: Knoll : Infinite / Blueberry



Upholstery: Knoll : Dottie / Fig



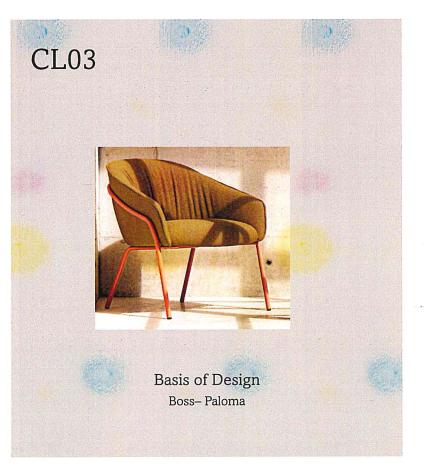
Metal Finish: Encore : Mercury



Our Solution Encore – Mayland









Metal: Global : Ink

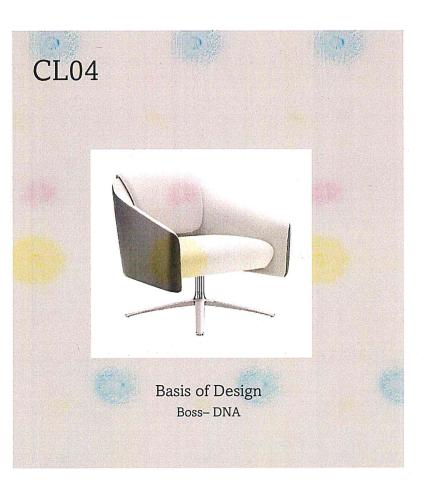


Upholstery: Camira : Canopy / Grey



Our Solution Global- Drift







Upholstery: Camira : Gravity / Blue



Upholstery: Camira : Alpena

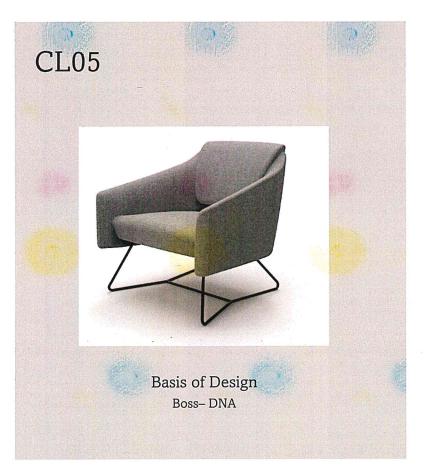


Metal: Global : Black



Our Solution Global– Drift







Metal: Global : Ink

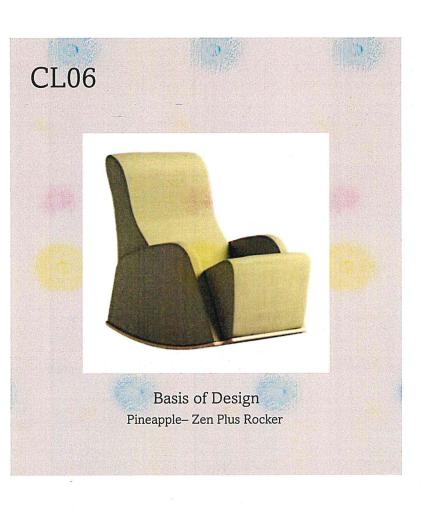


Upholstery: Camira : Gravity / Aqua



Our Solution
Global – Drift

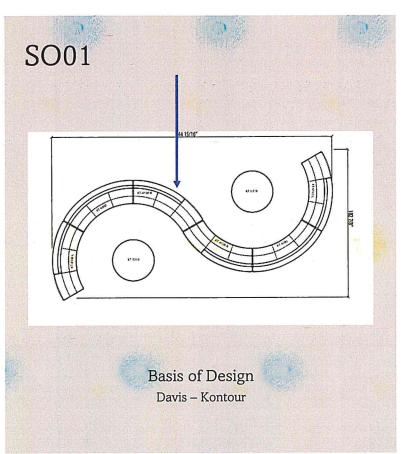


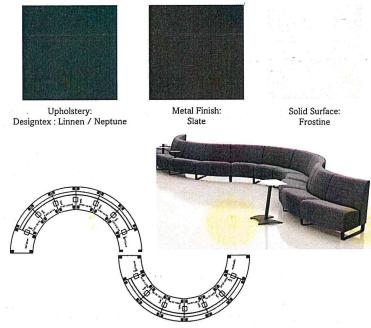






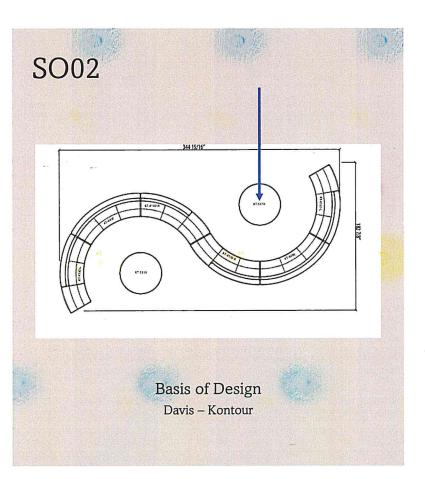




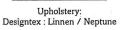


Our Solution
Integra- Coffee House











Metal Finish: Slate

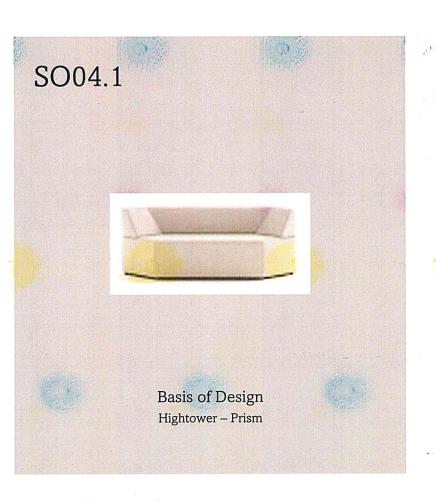




Our Solution
Integra- Coffee House







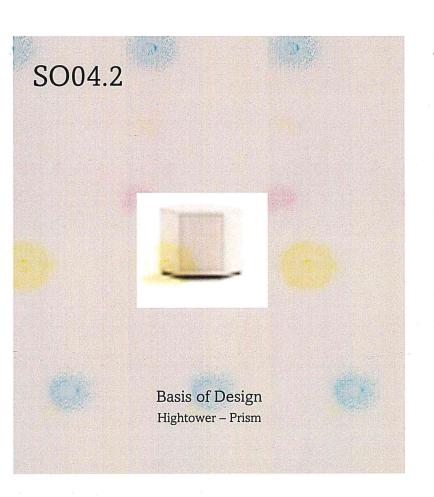


Upholstery: Sedona / Dessert Rose



Our Solution KI – Sonrisa





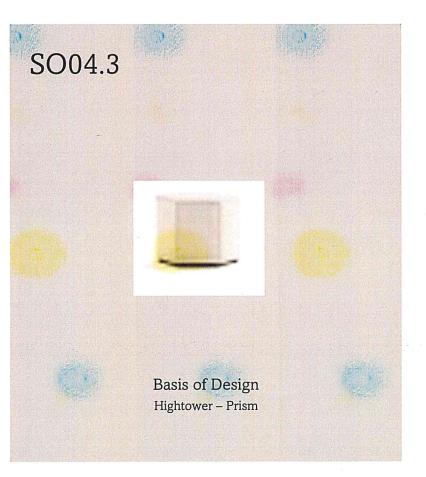


Upholstery: Sedona / Salsa



Our Solution
KI – Sonrisa







Metal Finish: Cool Grey

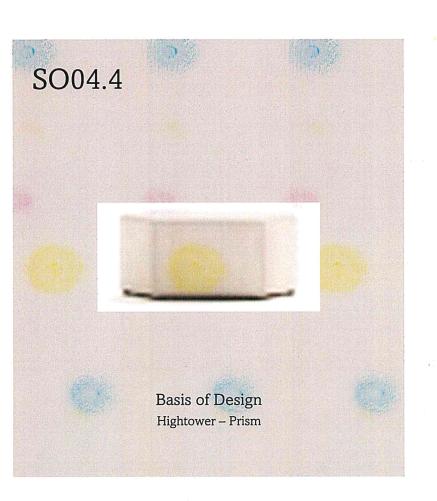


Laminate: Graphite Nebula



Our Solution
KI – Sonrisa







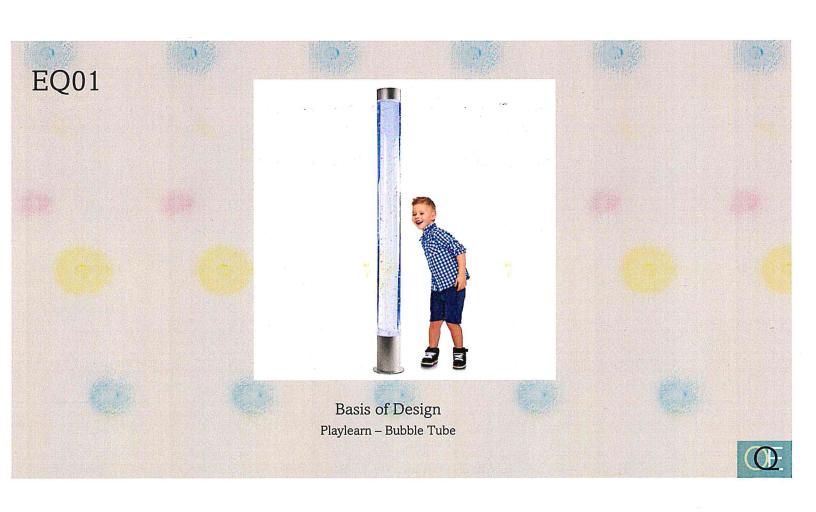
Upholstery: Sedona / Cognac

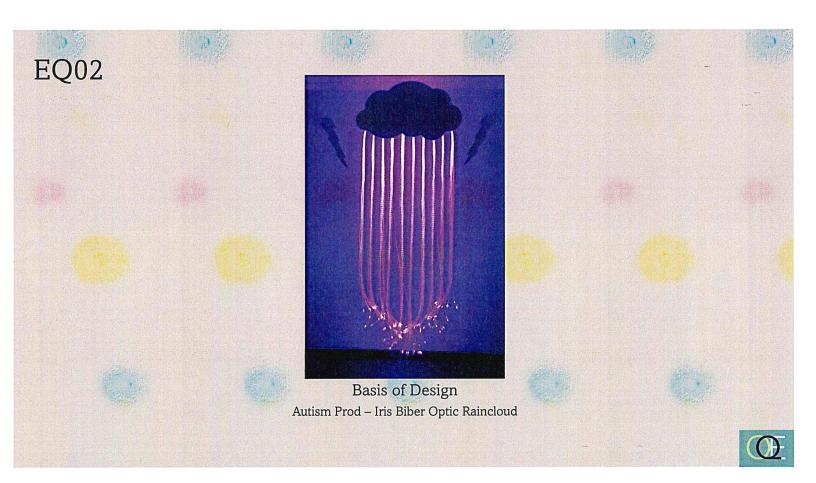


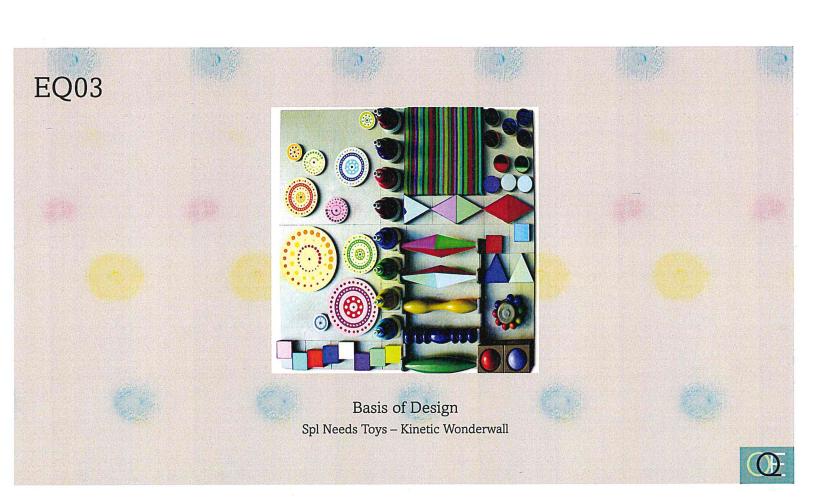
Our Solution
KI – Sonrisa

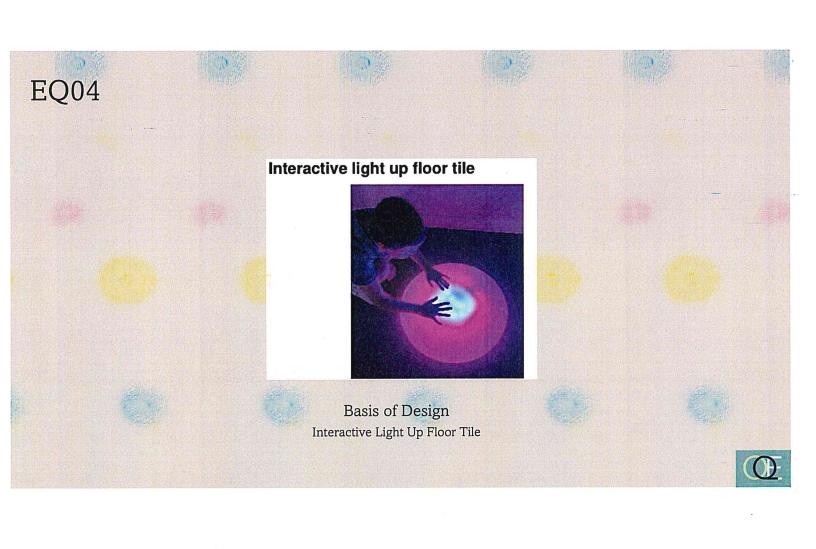


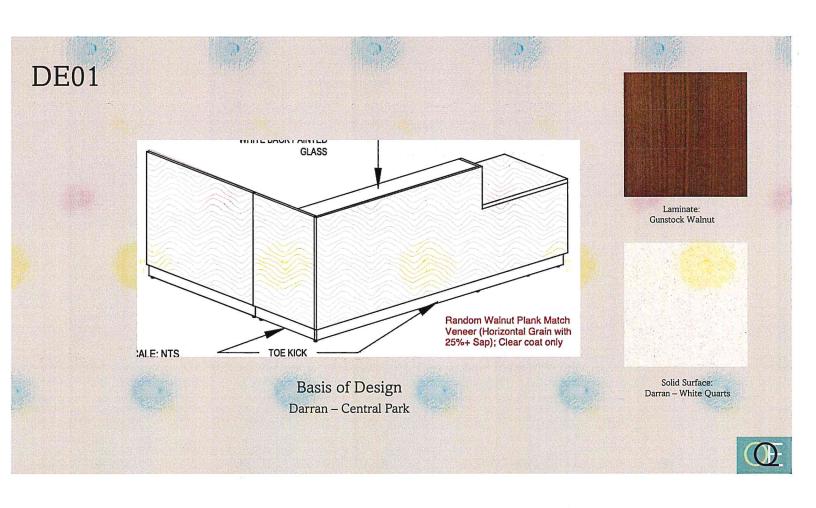


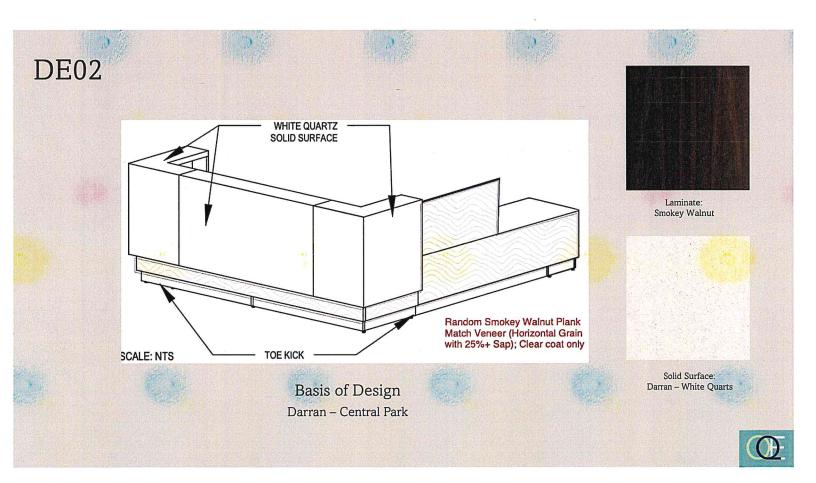


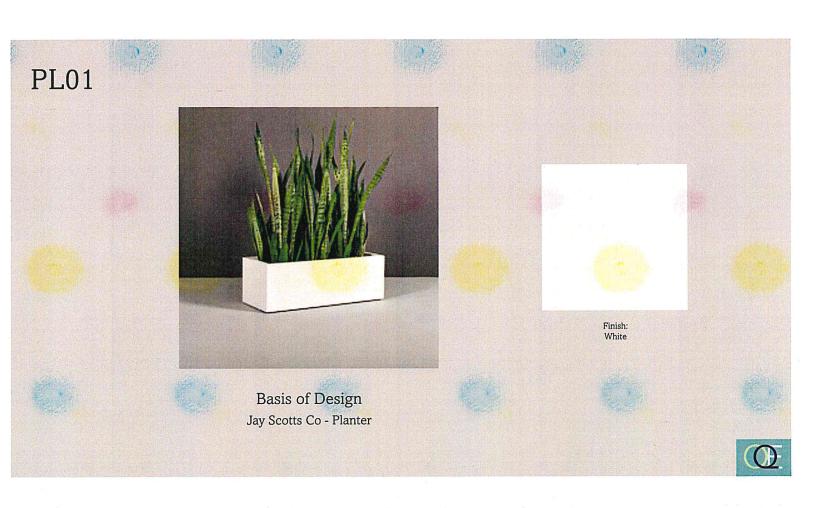


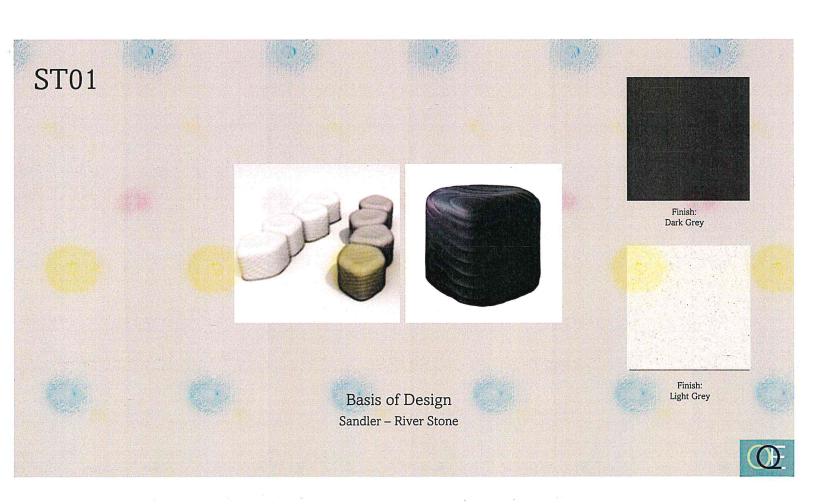














AGENDA ITEM NO. 10.7

Approve the purchase of one used Aircraft Passenger Stair Truck for \$101,000 (\$89,500 for vehicle and \$11,500 for shipping) from Victory Ground Support Equipment for use by the Albany Airport Fire Department.

AGENDA ITEM NO: 10.7 **MEETING DATE: January 23, 2024**

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA APPROVED 01/23/2024

DEPARTMENT:

Christine C. Quinn, Esq., Authority Counsel

PURPOSE OF REQUEST:

CONTRACT AMOUNT:

Contact Person:

Approve the purchase of one used Aircraft Passenger Stair Truck for \$101,000 (\$89,500 for vehicle and \$11,500 for shipping) from Victory Ground Support Equipment for use by the Albany Airport Fire Department.

Total Contract A	Amount: <i>\$101,00</i>	<u>00</u>	
BUDGET INFORM	ATION:		
Anticipated in C	urrent Budget: Yo	es/_NoNA_	
FISCAL IMPACT -	<u>FUNDING</u> (Dollar	s or Percentages)	
Federal	State	Airport	/ NA
JUSTIFICATION:			

The Authority is requesting approval to purchase a used Aircraft Passenger Stair Truck. The attached invoice is for purchase of one (1) 2010 Stinar Aircraft Passenger Stair Truck (Model SPS-5519B). The Albany Airport Fire Department and Airfield Maintenance have performed a pre purchase inspection and the truck comes with a six-month warranty against defective parts on the entire truck. The cost of a new truck is \$396,345, with approximately one year lead time for delivery. The current contract price of \$101,000 has been negotiated.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval of the acquisition of one (1) used Aircraft Passenger Stair Truck.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES NA J

BACK-UP MATERIAL:

- 1) Invoice
- 2) Specifications
- 3) Quote



8211 S. Alameda Street Los Angeles, CA 90001-4198

Tel: (323) 581-7272 Fax: (323) 581-7468

www.victorygse.com



55044

1

SOLD TO:

ALBANY AIRPORT AUTHORITY 737 ALBANY SHAKER RD. ALBANY, NY 12211

CUSTOMER I.D.	CUSTOMER P.O.	JAM	REP I.D.
PAYMENT TERMS	INVOICE DATE	DUE I	DATE
NET DUE	1/18/24	1/18	3/24
	On LUCK; MODEL:SPS-5519B (SN:13082) MOUNT	ED ON A FORD	Amount 89,500.00
F550, VIN#1FDGF5GRXAEA82950	H WARRANTY AGAINST DEFECTIVE PARTS	ON THE ENTIRE	
*THIS TRUCK COMES WITH A SIX MONT TRUCK.			

SHIP TO: ALBANY AIRPORT FIRE DEPT. 10 JETWAY DR. ALBANY, NY 12211

'There are no warranties of any nature, kind or description relating to the merchandise sold and reflected hereon. All such merchandise is sold 'AS IS,' unless otherwise specified in writing hereon, and seller makes no warranties of any nature, kind or description, express or implied, as to fitness or merchantability in connection with said merchandise. Buyer assumes all isability for any injury or damage caused, in whole or in part by the merchandise listed above or the use thereof and Buyer agrees to indemnify and hold Seller harmless from any and all such liability."

All returns must be authorized within (30) days, and accompanied with a copy of our invoice or packing slip. All returns are subject to freight charges and a 15% restocking fee. The restocking fee will be assessed, unless returned due to being defective or due to an error on our part. Damages in shipping are to be filed with the delivering carrier. All purchases will remain the property of Victory Salvage company and/or Victory Ground Support Equipment, until paid in full. A finance charge of 1.5% per month is charged on past due balance, or 18% per annum finance charge, and all costs of collection including attorney's fees.

Subtotal 101,000.00
Sales Tax
Total Invoice Amount 101,000.00
Payment/Credit Applied
TOTAL 101,000.00

ATTENTION EXPORTERS: IT IS YOUR RESPONSIBILITY TO OBTAIN APROVAL FROM THE DEPARTMENT OF STATE PURSUANT TO THE ARMS EXPORT CONTROL ACT AND THE INTERNATIONAL TRAFFIC IN ARMS REGULATONS. EQUIPMENT COVERED BY THE UNITED STATES MUNITIONS LIST (22 C.F.R. SECTION 121.1) MUST BE LICENSED BY THE OFFICE OF DEFENSE TRADE CONTROLS, UNITED STATES DEPARTMENT OF STATE, PRIOR TO EXPORT FROM THE UNITED STATES.

When operated in California, any off-road diesel vehicle may be subject to the California Air Resources Board In-Use Off-road Diesel Vehicle Regulations. It therefore could be subject to retrofit or accelerated turnover requirements to reduce emissions of air pollutants. For more information, please visit the California Air Resources Board website at http://www.arb.ca.gov/msprog/ordiesel/ordiesel.htm.



Passenger Stairway Operation and Maintenance Manual

CORPORATION

3255 Sibley Memorial Hwy St. Paul, MN 55121

☎ 651-454-5112

8 651-454-5143

Model SPS-5519-B Serial Number 13050-UP NSN 1730-01-559-5063YW **Contract Number** FA8533-07-D-0012-0001

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Effective Pages

				ate
hapter/Section	Pag	E		tober 2008
Title Page	<u>i</u> 		1	ctober 2008
List of Effective Pages	ii	.:	0	ctober 2008
Contents	iii-\		0	october 2008
Introduction	vii			October 2008
Safety	viii	-ix		
Chapter 1			1	October 2008
Section 1-1	_	14		October 2008
Section 1-2		5-24		October 2008
Section 1-3	2	5-27		
Chapter 2				October 2008
Introduction		28		October 2008
Section 2-1	_	29-34		October 2008
Section 2-2		35-43		October 2008
Section 2-3		44-48		October 2008
Section 2-4		49-55		
Chapter 3				October 2008
Section 3-1		56		
Chapter 4	100	57		October 2008
Introduction		57-60		October 2008
Section 4-1		60-62		October 2008
Section 4-2		1000		October 2008
Section 4-3		62		
Chapter 5		62		October 2008
Introduction		63		October 2008
Section 5-1		64-65		October 2008
Section 5-2				October, 2008
Section 5-3		66-99		

Contents

1 – General Information and Operating Instructionsiii	
1 - General Information and Operating Teach iii 1.0 - Safetyiii 1.0.1 Definition of Terms	
1.0.1 Definition of Termsiii 1.0.2 General Safety:iii	
a less and Computers	
c and A .frame	
- t Cl -time	
m. 1 11 mm	
4 99	
2 2 1 1 1 mm	
- 4 & Constant	
4 W 7 1	
	,
1.1.5 Electrical System	•
1.2 Operation	5
1.2.3 Operating Procedures	

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008 Page iii

	21
1.2.3.2 Driving Vehicle	21
1.2.3.3 Positioning the Stairway	22
1.2.3.4 Raising the Stairway	22
1.2.3.5 Operating A-Frame	22
1.2.3.6 Boarding and Deplaning Passengers	23
1.2.3.7 Lowering the Stairway	24
1.2.4 Emergency Operating Procedures	24
1.2.4 Emergency Operating Troops. 1.2.4.1 Emergency Raising of Stabilizers Using Hand Pump.	es24
1.2.4.1 Emergency Ranual operation of solenoid valv	24
1.2.5 Air Transportability Ratings	27
1.3 Operation Specifications and Capabilities	27
4.1. Company Specifications	
1.3.2 Truck Cab and Chassis	28
o a Tr. Jacobio System	
• • • • • • • • • • • • • • • • • • •	
a track and Equipment	•
a s C - daine	
a 1 1 Tanala Chassis	
2.1.2 Structural Components	32
2.1.2.1 Cheet Bar and Tubular Member	
2.1.2.1 Sheet, Bar, and Table 2.1.3 Hydraulic System	32
2.1.2.1 Hydraulic Oil Tank	
2 1 2 2 Hydraulic Oil Filters	
a 1 a 2 Transpra Relief Valve	
2.1.3.4 Hydraulic Pump and Clutch	33
2 1 2 5 Apriliary Power Pack	
2.1.2.6 Flow Control Valves	
o 1 4 Floatrical System	
o 1 4 1 Flootrical Relay Box	
2 1 4 2 Blootrical Cables, Wiring, and Lights	
a 1 5 Gabaduled Service	
Service	
A 1 7 T - Laignting	
0.1.7.1 Truck Chassis	
2.1.7.2 Stairway and A-Frame	

2.2 Troubleshooting38	
2.2.1 Remedy Table38	
2.3 Adjustments	
2.3.1 Hydraulic Pressure Relief Valve Adjustment48	
2.3.2.1 Increasing the rate	
2.3.2.2 Decreasing the rate50	
2.3.3 Bleeding Air From Hydraulic Lines50	
2.3.5 Stairway Clearance Adjustment Bolts51	
2.3.6 Hydraulic Pressure Switch Adjustment51	
2.4 Removal and Installation	
2.4.1 Stair Assembly53	
2.4.1.1 Removal of Stairs53	
2.4.1.2 Installation of Stairs	
2.4.2 Center Stabilizer Assemblies54	
2.4.2.1 Disassembly of Center Stabilizers54	
2.4.2.2 Assembly of Center Stabilizers54	
2.4.3 Front Stabilizers56	
2.4.3.1 Removal56	
2.4.3.2 Installation	
2.4.4.1 Removal	
2.4.4.2 Installation 58	
2.4.5 Hydraulic Pump and Clutch Assembly58	
2.4.5.1 Removal	
2.4.5.2 Installation59	
3 -Overhaul61	
3.1 Truck Chassis-cab61	
4 –Canopy63	ı
4.1 Canopy assembly63	
4.2 Canopy Removal66	
4.3 Preparation for Air Transport68	
5 – Parts List70	
5.1 Manufacturer Identification List71	
5.2 Detailed Parts Lists72	
5.2,1 Understanding the Columns)
5.2.1.1 Figure/Item No	2

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008 Page v

5.2.1.2 Stinar Part No	72
5.2.1.3 Description	72
5.2.1.4 Vendor Code	72
5.2.1.5 Qty	72
5.2.2 Instructions for Ordering Parts and Assemblies	72
5.3 Parts ordering form	73
5 3 Parts list	74-113

TO 35A3-26-1

Description	Page	Date
Serial number 13050 with Canopy	All	11/08
Serial number 13051 with out Canopy,	3	4/09
Add nomenclature page for stairway without canopy		
Hydraulic System schematic update add electrical lock valves	94	4/09
Electrical System schematic update adding electrical lock valves	97	4/09
Add operation notes for sliding panels on platform	21	4/09
Updated hydraulic schematic	37	4/09
Updated electrical schematic	43	4/09
Updated Canopy stairs parts list	67-70	4/09
Add parts list for stairway without canopy	77	4/09
Update drawing for 020615C to show canopy braces	71-72	4/09
Add upper stairway parts 020572 w\o canopy	77	4/09
Remove holes from side view of 020777	76	4/09
Update hydraulic schematic page with new lock valves	80 - 81	4/09
020666 hydraulic cylinder delete 949003, add 949015 (3)	82	4/09
Update electrical schematic	83	4/09
Update electrical parts list	85-86	4/09
Add 021071(2), 021184 (2), 021196 (2) To air system Schematic	92-93	4/09

1 – General Information and Operating Instructions

This publication provides operating and maintenance instructions, including detailed part lists, for the Passenger Stairway, Model SPS-5519-B. This truck was manufactured by:

This manual applies to the Passenger Stairways with NSN 1730-01-559-5063YW supplied to the government in 2008.

Stinar Corporation 3255 Sibley Memorial Highway St. Paul, MN 55121 USA

Chapter 1 - Includes a unit description, recommended procedures for operation, plus specifications and capabilities.

Chapter 2 - Provides unit maintenance information, service and lubrication data, a troubleshooting guide, and adjustment information. Removal and installation procedures for major assemblies are also included.

Chapter 3 - Presents instructions for component overhaul and repair.

Chapter 4 – Presents instructions for assembly and removal of the canopy. Instructions for preparation for air transport.

Chapter 5- Contains a manufacturers' list, and illustrated part lists for the assemblies, subassemblies, and systems within the unit.

1.0 - Safety

Definition of Terms



SAFETY ALERT SYMBOL – Look for this symbol to point out important safety precautions.

DANGER: The word "DANGER" denotes a most serious specific potential hazard. A forbidden practice should definitely be avoided in connection with a serious hazard.

WARNING: The word "WARNING" is used to denote a specific potential or hidden hazard which, if not avoided, has the potential for serious injury.

CAUTION: The word "CAUTION" is used to denote a general reminder of good safety practices or to direct attention to unsafe practices. Following safe behavioral practices consistent with operating and maintenance instructions will help the operator and others avoid accident involvement.

NOTE: The word "NOTE" is used to denote something that can cause minor machine damage, or poor performance if ignored.

IMPORTANT: The word "IMPORTANT" informs the reader of something he needs to know to prevent minor machine damage if a certain procedure is not followed.

General Safety:

- Do not rush
- Do not alter your machine
- Read and follow all warning labels. Replace any labels that are missing or illegible.
- Check all controls and operating functions of the machine in a safe area before starting work
- Never allow unauthorized persons around machinery when performing operation functions
- A fire extinguisher and first aid kit should be carried in the truck at all times

Before Operation

- 1. Perform a general all-around visual inspection and equipment check of the entire unit.
- 2. Check all markings and nameplates for legibility.

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008

- 3. Perform any checks required by airport or airline regulations.
- 4. Always determine hydraulic oil level and fill tank to proper level with all hydraulic cylinders fully retracted. Overfilling may occur if cylinders are not retracted which may damage the system
- 5. If operating at night, check compartment lights for proper operation.
- 6. Check lights, horn, mirrors, wipers, safety belt, and all other safety equipment for proper operation.

During Operation

Engine and Transmission

- To operate the engine, refer to the truck operator's manual for recommended engine starting and operating procedures.
- Failure to follow towing procedure may result in transmission damage. Please check the manufacturer's recommendations before towing your unit.
- These procedures are suggested general operating procedures. For specific aircraft servicing, follow procedures specified by your airline.
- Keep all personnel away from the stairs and platform while operating the vehicle.

After Operation

- Stop engine and allow machine to come to a complete stop before leaving the cab or allowing anyone near the unit.
- Remove ignition key when parked

Service Safety

- Do not clean, adjust or service this unit while it is in motion.
- Periodically check tightness of nuts and bolts, and check for loose, worn or misaligned parts. Use only approved replacement parts.
- Any new components installed during repair must include the current safety signs specified by Stinar Corp.
- Perform all work in accordance with authorized standard shop practices.
- Perform no welding, cutting, patching, and such on any load bearing or supporting structure. If such repairs are necessary, contact the Engineering department of Stinar Corporation before making any alterations.
- Do not mix hydraulic oils of different specifications. Oils may not be compatible and could result in damage to hydraulic system components.

- A thin oil film should be visible on the hydraulic cylinder shaft. A steady drip of oil indicates a need for service.
- Should there be a hydraulic system associated with this unit, always
 determine hydraulic oil level and fill tank to the proper level with all
 hydraulic actuating cylinders fully retracted. Otherwise, damage may
 occur to the tank when the system is operated.
- The hydraulic actuating cylinder exerts a very powerful force. Always
 inspect any jammed components carefully for condition, distortion, and
 other irregularities after the equipment has been jammed.

Your safety and the safety of those around you depend upon the operator using care and good judgment in the operation of this unit. Know the positions and functions of all controls before attempting to operate.

All equipment has limitations. Understand the speed, braking, steering, stability and load characteristics of the unit before starting operation. READ YOUR OPERATOR'S MANUAL!

1.1 Description

The Stinar Passenger Stairway, Model SPS-5519-B is intended for personnel to board and de-board various airframes at Air Force and other military and civilian installations around the world. It consists of a commercial truck chassis equipped with a hydraulically operated two-section elevating stairway. The stairway incorporates an aircraft boarding platform at the top of the stairs. The platform provides access to aircraft cabins with doorsill heights ranging from 96 inches (244 cm) to 228 inches (579 cm) above ground level. Hydraulically operated stabilizers at the front and sides of the unit stabilize the passenger stairway when the stairs are raised. The stabilizers enable the unit to withstand winds of 55 MPH with the stairs and platform fully raised.

Hydraulic power for operating the stairs and stabilizers is provided by a hydraulic pump belt-driven from the truck engine. A separate auxiliary hydraulic power pack is provided for emergency use.

1.1.1 Equipment Systems and Components

The major operating systems and components of the Passenger Stairway are described in the paragraphs below. See *Figure 1.1.1* for locations of components.

1.1.1.1 Truck Chassis

The stairway is built on a Ford F-550 4x2 truck chassis-cab. See the specifications section for engine and additional vehicle specifications.

The chassis is equipped with dual rear wheels and auxiliary rear springs. The rear axle is secured in position by rear axle spring tie-downs. The chassis is reinforced with additional structural steel beneath the A-frame.

A hydraulic pump and clutch assembly that is belt-driven from the engine is added to the engine compartment. Electrical controls and indicators for operating the hydraulic pump, stairway, a-frame, stabilizers, and stairway lighting are added to the truck instrument panel. A roof window is added to the cab roof to provide the operator a view of the platform. An electrical box containing relays and circuit breakers is mounted behind the cab on the chassis frame. The power pack and hydraulic directional valve are located behind the cab on the chassis

1.1.2 Stairway, Platform, and A-frame

The elevating stairway consists of two stair sections supported by a telescoping A-frame. The lower stair section is stationary. The upper stair section, which includes the platform, can be extended and retracted. Separate canopy sections cover the lower stairway, upper stairway, and platform.

1.1.2.1 A-frame

The A-frame assembly (see Figure 1.1.2.1) supports the stair sections and can be raised or lowered to adjust the angle of the stairway and platform. The A-frame consists of two sections.

Figure 1.1.1 – Passenger Stairway, Model SPS-5519-B (shown on a Ford Chassis with Canopy)

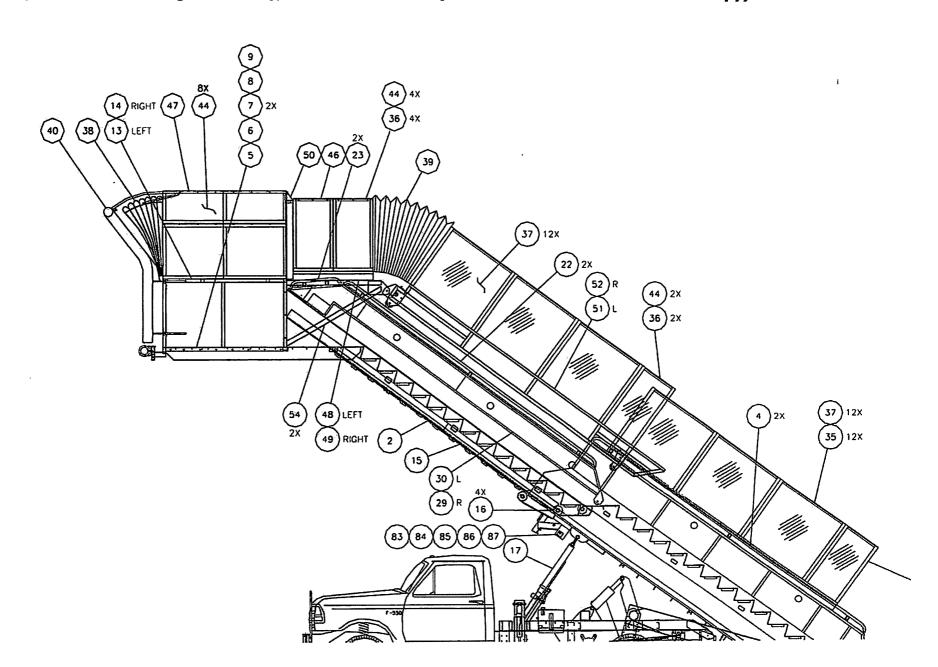


Figure 1.1.1 – Passenger Stairway, Model SPS-5519-B (shown on a Ford Chassis with Canopy)

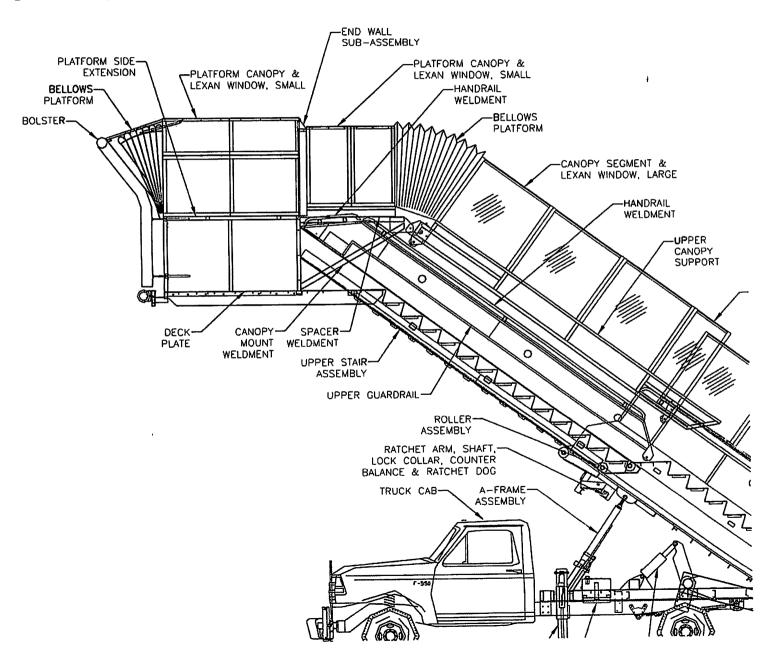
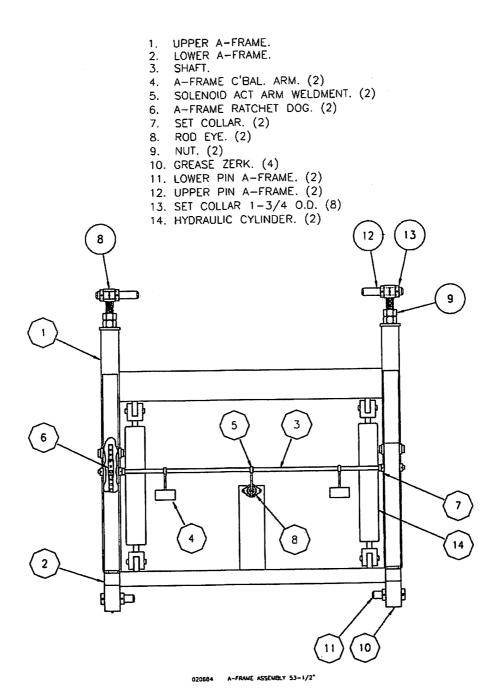


Figure 1.1.1 - A-Frame Assembly



- 1. The inner A-frame is the lower of the two sections. The base of the inner A-frame is secured by pivot pins to a support bracket welded to the chassis.
- 2. The outer A-frame is the upper A-frame section. This sections slides up and down over the lower section. Two hydraulic cylinders raise or lower the outer frame. The top of the outer frame is attached to the lower stair section.
- 3. A solenoid released A-frame ratchet assembly, which serves as a backup to the A-frame electric lock valve, mechanically locks the A-frame at various positions in case the electric lock valve fails. The ratchet assembly consists of a ratchet shaft equipped with ratchet dogs, counter-weights, and a solenoid-released ratchet arm. The ratchet dogs lock the outer (upper) A-frame section by engaging stops welded to the outer section. When the A-frame lock release switch is engaged, the solenoid pulls the ratchet arm, which rotates the ratchet shaft, causing the ratchet dogs to swing free of the stops.

1.1.2.2 Lower Stair Section

The lower stair section consists of fifteen steps made from aluminum diamond tread plate and two side panels, which incorporate handrails. Illumination for the stairs is provided by lights installed in the side panels. An aluminum canopy may cover the lower stair section.

- 1. The lower stair section base is mounted to the stairway sub-frame by means of a mounting shaft, which enables the lower section to pivot when the A-frame is extended.
- 2. The upper portion of the lower stair section is supported by the A-frame. Rollers at the upper end support the upper stair and permit it to slide freely.
- 3. A stair ratchet assembly is attached to the underside of the lower stair section. This assembly consists of a ratchet shaft, ratchet dogs, counterweight, and a solenoid released ratchet arm. The ratchet dogs lock the upper stair section in position by engaging stops welded to the bottom of the upper stair section. The stair ratchet is released electrically using the stair lock release switch. When this switch is engaged, the solenoid pulls the ratchet arm, which rotates the ratchet shaft, causing the ratchet dogs to swing free of the stops.

1.1.2.3 Upper Stair Section

The upper stair section consists of fourteen steps fabricated from aluminum diamond tread plate, two side panels with handrails, and the service platform. The upper section is attached to the lower section through a channel on each side of the lower stair section. Two rollers are installed o each side of the lower end of the upper section, enabling the upper section to move up and down smoothly. Plastic bearing strips inside the lower stair channels help prevent lateral stair movement and binding.

An aluminum canopy covers the upper stair section and moves with it. The upper section is raised and lowered by the stairway hydraulic cylinder. The

upper end of this long, slender cylinder is attached to the platform. The lower end of the cylinder is secured at the base of the lower stair.

1.1.2.4 Platform

The platform is part of the upper stairway and is welded to the upper stairway side channels. The platform floor is fabricated from aluminum diamond tread plate. Two platform lights illuminate the platform during night operations. The front of the platform has a rubber bumper to protect aircraft. This truck has a swivel on the bumper to help the stair connect to the aircraft. An aluminum canopy covers the platform and is actuated by the air system. The platform bellows at the end of the platform canopy can extend to the aircraft to seal out weather. The bellows is actuated by the air system.

1.1.3 Stabilizers

Stabilizers are provided at the front and center to stabilize the passenger stairway when the stairs are raised. The stabilizers are actuated electrically by means of a stabilizers control switch in the cab.

1.1.3.1 Front Stabilizers

The front stabilizers are located behind the front bumper and consist of two vertically mounted cylinders with ground pads. Contact switches on each cylinder cause the stabilizers down indicator in the cab to light whenever one of the stabilizer legs is not fully retracted. A pressure switch located near the left front stabilizer cylinder controls the stabilizers set indicator in the cab. This light comes on when the pressure switch signals that all stabilizer cylinders are down and pressurized.

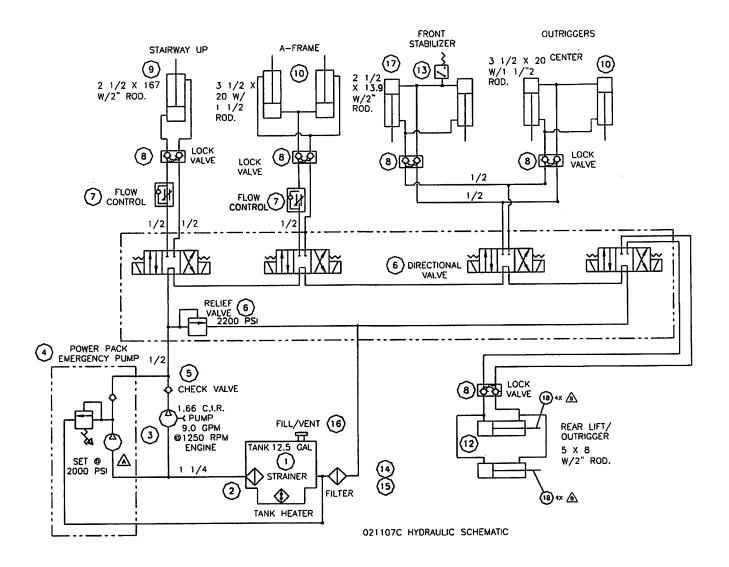
1.1.3.2 Center Stabilizers

The two center stabilizers are located behind the cab and adjacent to the A-frame. Each center stabilizer leg has a separate actuating cylinder inside that leg. Contact switches on the center stabilizers cause the stabilizers down indicator in the cab to light whenever on of the legs is not fully retracted.

1.1.3.3 Rear Stabilizers

The rear stabilizers are located behind the stairway rear wheels. Each one consists of a horizontally mounted ground pad on each side of the stair lifting arm. Contact switches on each rear stabilizer indicate when the stabilizer legs are in contact with the ground.

Figure 1.1.4 - Hydraulic System Schematic



1.1.4 Hydraulic System

The hydraulic system (see *Figure 1.1.4*) provides hydraulic power to raise and lower the upper stairway, the A-frame, and the stabilizers. It consists of the following components:

1.1.4.1 Hydraulic Oil Tank, Pump, and Directional Valve

Component	Description	
Hydraulic Oil Tank	This tank is located on the truck bed behind the A-frame. A drain plug is located at the bottom of the tank. A hydraulic oil strainer is provided at the tank outlet. A dipstick is incorporated into the tank fill cap. A clean-out port is located on top of the tank.	
Hydraulic Pump	The hydraulic pump is mounted on the left side of the engine compartment and is driven from the engine by two belts. An electric clutch permits the pump to be engaged or disengaged while the engine is running.	
Auxiliary Power Pack	The auxiliary power pack is located behind the cab near the directional control valve. This provides emergency power for raising the stabilizer cylinders in case the main power fails.	
Check Valves	Check valves are included in the main hydraulic pump line to prevent hydraulic pressure form backing up against either pump when the other pump is used.	
Directional Valve (see Figure 1.1.4.1)	The directional control valve is a four- spool, 4-way, solenoid-actuated valve assembly with a pressure relief valve. Each spool is operated independently by control switches in the cab. It is located behind the cab and functions as follows: 1. The stairway control spool controls the flow of hydraulic oil to the stairway lift cylinder. 2. The A-frame control spool controls the flow of hydraulic oil to the two A-frame hydraulic cylinders. 3. The stabilizers control spool controls the flow of hydraulic oil to the cylinders for the front and center stabilizers. 4. The rear tilt control spool controls the flow of oil to the three hydraulic	

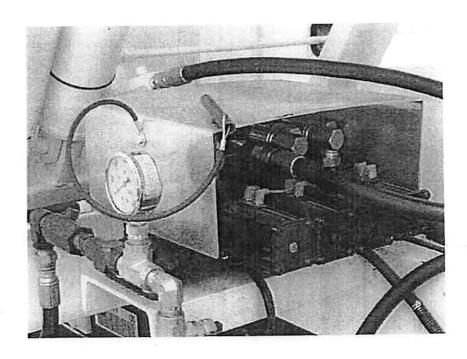
Component	Description
	cylinders. They raise and lower the rear of the stairway for transport and use.
Pressure Relief Valve	The directional valve is equipped with an adjustable pressure relief valve module.

1.1.4.2 Hydraulic Cylinders

There are nine hydraulic cylinders for raising and lowering the stairway, A-frame, and the stabilizers.

Component	Description
Stairway Cylinder	The stairway cylinder is a double-acting cylinder. This cylinder is located beneath the stairway. A lock valve and a flow control valve are located near the inlet/outlet port of this cylinder.
A-frame Cylinders	The A-frame contains two double-acting cylinders. An electric lock valve and a flow control valve are provided for these two cylinders.
Center Stabilizer Cylinders	The two center stabilizers include individual double-acting cylinders. There is a single lock valve for the two cylinders.
Front Stabilizer Cylinders	Two front stabilizer cylinders are mounted behind the front bumper and are double-acting. The front cylinders are provided with a single lock valve.
Stair Lifting Arm / Rear Stabilizer Cylinder	Two lifting arm cylinders are double acting. They are mounted to the chassis frame and the stair lifting arm. A single lock valve is provided. Note: When Lowering the tail of the Stairway with a low flow of hydraulic oil, the cylinders will emit a chattering sound as oil rushes to fill them. To reduce the noise increase engine speed to increase hydraulic oil flow.

Figure 1.1.4.3 - Hydraulic Directional Control Valve



1.1.4.3 Pressure Switch, Stabilizer Cylinders

A stabilizer pressure switch controls the stabilizers set indicator in the cab. This switch is located near the left front stabilizer cylinder. When all the stabilizer legs are down and pressurized this switch sends a signal to illuminate the stabilizers set indicator.

1.1.4.4 Lock Valves

There are four valves in the hydraulic system. The lock valves trap hydraulic oil under pressure when the pump is shut off, thus locking the cylinders into position. See cylinder table in *Section 1.1.4.2* above for locations. Three lock valves are mechanical. The fifth is an electrically released valve for the A-frame cylinders.

1.1.4.5 Lock Valve, A-frame

A normally closed, two-way, two positioned, solenoid released poppet valve prevents the two A-frame cylinders from lowering. When closed, this lock valve allows free flow of oil into, but not out of, the A-frame cylinders. When the valve is opened (by placing the A-frame control switch in the down position), hydraulic oil flows out of the A-frame cylinders and the A-frame lowers (provided the A-frame ratchet has been released).

1.1.4.6 Flow Control Valves

There are two flow control valves in the system. These adjustable flow control valves are set to assure proper down speed for the stairway and A-

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008 frame. The flow control valves are adjacent to the stairway and A-frame lock valves.

1.1.4.7 Return Line Oil Filter

The return line filter cleans hydraulic oil returning to the tank. It is located at the rear of the hydraulic oil tank. It is not a substitute for regular hydraulic fluid changes.

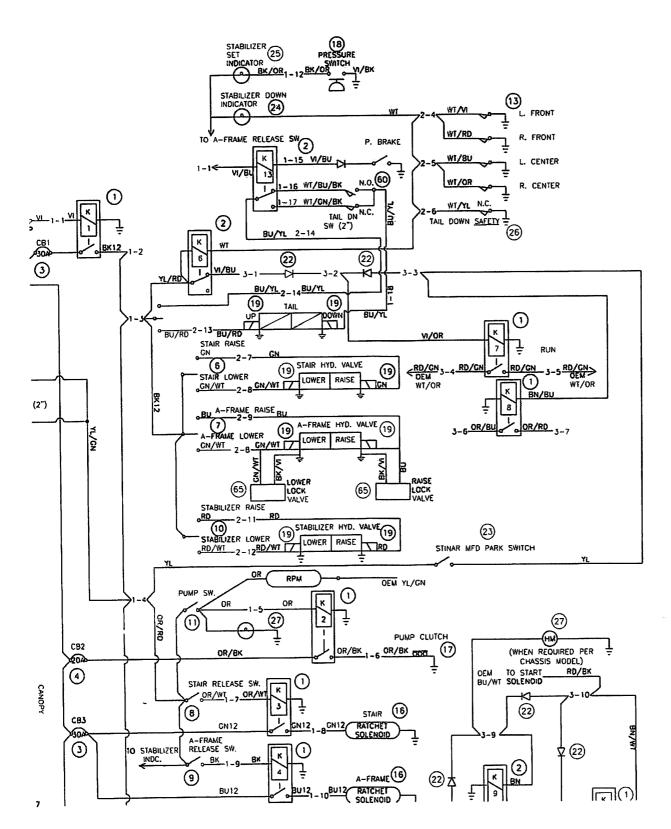


Figure 1.1.5 - Electrical System Schematic, Page 2

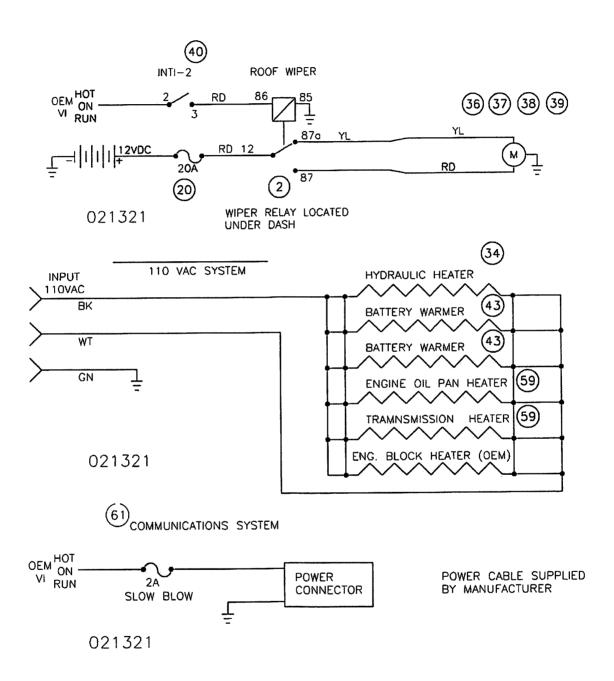
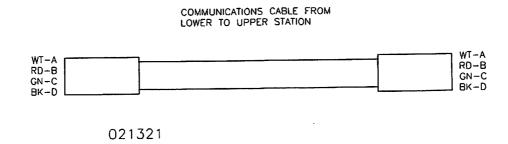
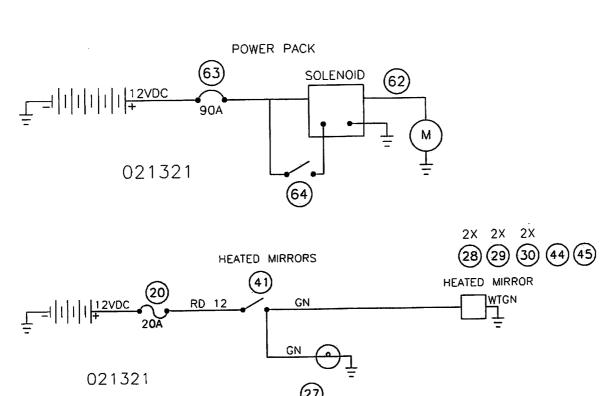


Figure 1.1.5 – Electrical System Schematic, Page 3





1.1.5 Electrical System

The electrical system for the passenger stairway is a 12VDC system powered by the truck battery and alternator. The primary electrical components are described below. See *Figure 1.1.5* for electrical system schematic.

Component	Description
Electrical Box	The master electrical box is located behind the cab on the truck chassis. It contains relays, circuit breakers and diodes.
System Protection Fuse	A 50A "Maxi-fuse" provides overload protection to the wiring between the battery and the electrical box. This fuse is contained inside a fuse holder located near the OEM truck power distribution box on the left front inner fender.
Safety Stop Circuit	Three relays (K6, K7, and K8) function with the parking brake contact switch to prevent driving the stairway with the stabilizers extended. If the stabilizers are not fully retracted, these relays will stop the truck engine when the parking brake is released.
Start Protection Circuit	Two start protection relays (K9 and K10) prevent the starter motor from operating while the truck engine is running.
Hydraulic Pump and Clutch	 The hydraulic pump is controlled by a pump switch located in the cab.
	A pump on indicator lights when the pump is engaged.
	3. The pump electric clutch transfers engine power to the hydraulic pump when the clutch solenoid is energized by engaging the pump switch. The clutch functions through relay K2.
Stairway Ratchet Solenoid	The stairway ratchet solenoid releases the stairway locking ratchet for lowering the stairway. This solenoid is controlled by the stair lock release switch in the cab.
A-frame Ratchet Solenoid	The A-frame ratchet solenoid releases the A-frame locking ratchet for lowering the A-frame. This solenoid is controlled by the A-frame lock release switch in the cab.

Component	Description
Lock Valve Solenoid	The lock valve solenoid releases the lock valve for the two A-frame hydraulic cylinders. The A-frame control switch in the cab activates this solenoid when placed in the down position.
Solenoid Coils, Directional Valve	Eight solenoid coils located on the three spools of the hydraulic directional control valve actuate these spools to enable extension and retraction of the stairway, A-frame, rear tilt and stabilizers cylinders. These solenoids are energized by operating the stair, A-frame, rear tilt and stabilizers control switches in the cab.
Contact Switches, Stabilizers	Four stabilizer contact switches control the stabilizers down indicator in the cab. These switches make contact only when the stabilizer legs are fully retracted. There is one switch on each leg of the front and center stabilizers.
Pressure Switch, Stabilizers	The stabilizer pressure switch controls the stabilizers set indicator in the cab and is located near the left front stabilizer cylinder. When all the stabilizer legs are down and pressurized this switch sends a signal to illuminate the stabilizers set indicator.
Stairway Lights	Courtesy lights mounted in the upper and lower stair side panels illuminate the stairway during night operations.
Platform Lights	Two courtesy lights fixed into the front of the platform illuminate the platform during night operations.
A-frame Spotlight	A spotlight mounted in the A-frame illuminates the aircraft as it is being approached by the stairway unit.
Lights Switch	The lights control switch on the driver's control panel controls the stairway and platform lights and the A-frame spotlight.

1.2 Operation

This section of the manual contains information on the operating controls and indicators and provides operating procedures for the SPS-5519-B Passenger Stairway. Prior to operating the passenger stairway, all operators and maintenance personnel should become thoroughly familiar with the instructions given in this manual. No instructions listed in this section cover driving the vehicle. The truck owner's manual includes this information.

1.2.1 Operating Controls and Indicators

All controls for operating the unit are located in convenient places and are clearly marked. A description of each control and indicator follows.

1.2.1.1 Cab Controls and Indicators (See Figure 1.2.1.1)

Component	Description
Pump switch	When in the on position (with the ignition engaged), this switch engages the hydraulic pump by actuating the pump electric clutch
Pump Indicator	When lit, this amber light indicates the hydraulic pump is engaged.
Lights switch	When engaged, this switch turns on the stairway and platform lights and the Aframe spotlight.
Stabilizer up/down switch	Engaging this switch extends or retracts the hydraulic cylinders actuating the front and center stabilizers. Placing the switch in the down position lowers the stabilizers. Placing it in the up position raises the stabilizers.
Stabilizers down indicator	When lit, this red light indicates that one of the stabilizer legs is not fully retracted.
Stabilizers set indicator	When lit, this green light indicates that all of the stabilizer legs are fully down and pressurized.
A-frame up/down switch	This switch controls the cylinders that raise the A-frame. Placing the switch in the up position raises the A-frame. Placing it in the down position releases the A-frame lock valve and retracts the cylinders.
A-frame lock release switch	When this switch is held engaged in the A- frame position, it actuates the electric solenoid, which releases the A-frame ratchet. This ratchet is the mechanical lock for the A-frame and prevents it from being lowered unless this switch is

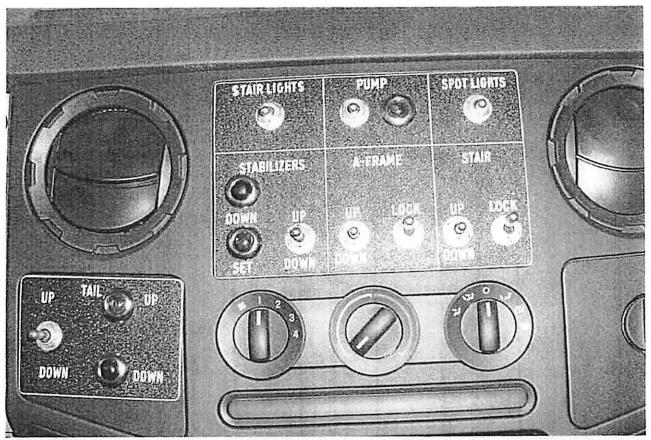
NOTE This switch is used along with the A-frame lock release switch to lower the A-frame. The A-frame cannot retract unless the ratchet is first released electrically.

engaged.

NOTE This switch is used along with the stair lock release switch to lower the stairway. The stairway cylinder cannot retract unless the ratchet is first released electrically.

Stair up/down switch	This switch controls the cylinder that raises the upper stair and platform. Placing the switch in the "up" position raises the stairway. Placing it in the "down" position releases the stair cylinder lock valve and retracts the cylinder.
Stair lock release switch	When this switch is held engaged, it actuates the electric solenoid, which releases the stairway ratchet. This ratchet is the mechanical lock for the stairway and prevents it from being lowered unless this switch is engaged.
Hour Meter	The hour meter keeps track of the amount of hours the truck engine has been run. It is part of the truck's digital odometer.
Spotlight switch	When this switch is engaged, it turns on the spotlight.
Roof Window Wiper Switch	Runs roof window wiper.
Tail UP/DOWN Switch	Tilts the rear of the vehicle up and down. The tail should be up for transport and down when engaging the aircraft.

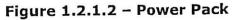
Figure 1.2.1.1 - Cab Controls and Indicators

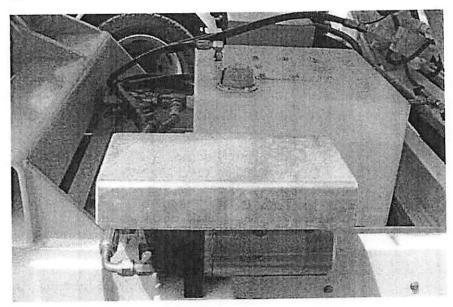




1.2.1.2 Auxiliary Power Pack

The power pack is located directly behind the cab, adjacent to the hydraulic oil reservoir. The power pack is intended for emergency operation only, in the event the power to the primary hydraulic pump cannot be used. In the event the engine driven pump is inoperative, the power pack may be used to start the pump and raise and lower the upper staircase and raise the stabilizer jacks so the vehicle can be moved away from the aircraft.





1.2.2 Pre-Operation Checks

- 1. Check truck engine oil, coolant, and fuel levels.
- 2. Check all belts for proper tension. Adjust tension if necessary.
- 3. Check the tires for cuts, abrasions, and proper inflation pressure.
- 5. Perform a general all-around visual inspection and equipment check of the entire unit. Special attention should be given to the possibility of hydraulic leaks due to damage or wear. Check all hydraulic system tubing, fittings, and actuating components for hydraulic leaks.
- 6. Check all markings and nameplates for legibility.
- 7. Check level of hydraulic oil in the hydraulic oil tank.
- 8. Inspect chassis-cab in accordance with the guidelines of the U.S. Air Force. Inspect the interior of the control cab for loose connections and wire harness cuts or abrasions. Check to see that the auxiliary battery charger has been wrapped in protective paper and bound in place on the floor.
- 9. Check parking brake action and ensure that brake engages and releases properly.
- 10. Check horn, mirrors, wipers, safety belt, and all other safety equipment for proper operation. Check truck chassis for loose or damaged components, including broken window glass and lights, and cab body dents or cracks.
- 11. Make sure that all lights function. Include all vehicle lights, stairway and platform courtesy lights and A-frame spotlight in the check.
- 12. Make sure that the stairs are free from any objects that could cause personnel to fall or slip. Check the staircase assembly for loose or missing side panels and frayed or cut electrical cables and hydraulic hose.
- Check to see that an extra ignition key is in the truck glove compartment.
- 14. Perform any other checks required by U.S. Air Force regulations.



CAUTION! Always
determine hydraulic oil level
and fill tank to proper level with
all hydraulic cylinders fully
retracted. Overfilling may occur
if cylinders are not retracted
which may damage the system.



WARNING! The unit is not electrically grounded. Do not allow any part of the unit to come into contact with electrically charged wires. Look up before raising stairway and platform. STAY OFF STAIRS AND PLATFORM WHILE OPERATING VEHICLE.



CAUTION! Failure to follow towing procedure may result in transmission damage.



WARNING! DO NOT EXCEED 25 MPH WHEN CANOPY IS INSTALLED!

1.2.3 Operating Procedures

1.2.3.1 Engine and Transmission

Operating the Engine

To operate the engine, refer to the Ford truck operator's manual for recommended engine starting and operating procedures.

Operating the Transmission

The transmission is a 5-speed automatic transmission. Operate transmission in accordance with operating instructions in the Ford truck operator's manual.

Towing

It is not possible to start the engine by towing the truck. Take extreme care when towing the vehicle. Before towing or pushing a disabled vehicle, disconnect the driveline or lift the drive wheels off the ground. When towing, always follow towing procedures in truck operator's manual.

1.2.3.2 Driving Vehicle

- 1. Drive vehicle with stairway fully retracted except when positioning stairway.
- 2. Never attempt to move stairway unless stabilizers are fully raised.
- 3. All applicable government and facility traffic and vehicular regulations shall be complied with while operating the stairway unit.

1.2.3.3 Positioning the Stairway

- 1. Drive vehicle to vicinity of aircraft to be serviced.
- 2. Position stairway unit in line with the aircraft doorway to be serviced, at a distance of 20 to 30 feet from the aircraft.
- 3. Engage hydraulic pump by operating pump control switch.
- 4. Raise the A-frame until the platform is approximately level.
- 5. Press and hold the lock switch and the A-frame switch in the down position until the lock engages.
- 6. Raise stair to proper aircraft service height by holding the switch in the up position until the stair is just past the latch nearest the position you need. Press and hold both the stair switch and the latch switch in the down position until the latch engages. See Raising the Stairway section below.
- 7. Lower the tail of the stairway until the red down indicator lights. The rear pads of the stairway will be approximately two inches off the ground at this point. Note: When lowering the tail of the Stairway with a low flow of hydraulic oil, the cylinders will emit a chattering sound as oil rushes to fill them. To reduce the noise increase engine speed to increase hydraulic oil flow.
- 8. You need to drive the vehicle forward to close the 20 foot distance you left between the stairway and the aircraft. Adjust the A-frame up or

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008 down to match the doorsill height. Move ahead slowly toward the aircraft.

- 9. Now you need to deploy the stabilizers. Put the truck transmission into Park and set the parking brake. Extend the stabilizers by holding the switch in the down position, this turns on the red stabilizer down indicator light. Keep holding the switch until the green stabilizer set indicator light comes on.
- 10. Lower the tail of the vehicle by pressing and holding the TAIL switch down until the rear stabilizer pads contact the ground.
- 11. Lowering the stabilizers will move the stairway up and away from the aircraft. Activate the A-frame lock switch to disengage the lock and lower the A-frame until the platform is in correct alignment with the doorsill. It should be noted that the operator should move the A-frame up to move the platform up and away from the aircraft.
- 12. With the platform in correct position, you may now extend the stairway canopy bellows. The switch is located on the platform control panel. Extend the bellows by pressing and holding the switch until the bellows is fully extended. You are now ready for passengers to use the stairs.

1.2.3.4 Raising the Stairway

- 1. Engage hydraulic pump by operating pump control switch.
- 2. Raise stairway by holding stair control switch in up position until upper stairs are at correct aircraft height.
- 3. Lower the stairway by engaging the stairway lock switch. While engaging the stairway lock switch, place and hold stair control switch in down position until mechanical lock on stair ratchet engages.

1.2.3.5 Operating A-Frame

- 1. Drive vehicle forward until platform bumper is about 10 inches from aircraft.
- 2. Raise the A-frame by holding the A-frame control switch in the up position until A-frame reaches desired height.
- 3. Lower the A-frame by engaging the A-frame lock switch. While engaging the A- frame lock switch, place and hold the A-frame control switch in the down position until the platform is at the desired height.
- 1.2.3.6 Boarding and Deplaning Passengers
- 1. Position stairway following procedures above. Adjust stair and A-frame height as needed.
- 2. Lower the stabilizers by holding the stabilizers control switch in the down position.
- 3. During night operations, turn on the stairway, platform and A-frame lights by engaging the lights control switch (in cab). Extend the platform canopy bellows by operating the switch located on the platform control panel.

NOTE The parking brake must be fully engaged in order to lower the stabilizers. If the parking brake is released while the stabilizers are lowered, the truck engine will stall.

NOTE Stairway should be raised to aircraft-specific service height before adjusting A-frame height.

NOTE These procedures are suggested general operating procedures. For specific aircraft servicing, follow procedures specified by U.S. Air Force guidelines.

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008

- 4. Shut off hydraulic pump.
- 5. Shut off truck engine.
- 6. Open aircraft door as prescribed in aircraft manual.

1.2.3.7 Lowering the Stairway

- 1. Close aircraft door as prescribed in aircraft manual.
- 2. Retract the stairways bellows by pressing and holding the switch until the bellows are fully retracted. You are now ready to move the stairway away from the aircraft.
- 3. Start stairway truck engine.
- 4. Engage hydraulic pump by operating pump switch.
- 5. Raise A-frame to move platform up and away from aircraft.
- 6. Raise the tail of the vehicle away from the ground by pressing the TAIL switch in the up position.
- 7. Raise stabilizers by holding stabilizers control switch in up position until stabilizers down indicator is no longer lit. Release the parking brake.
- 8. The previous procedure may lower the tail of the vehicle back to the ground. Readjust by raising the tail again until the rear stabilizer feet are clear of the ground for driving.
- 9. Shift the truck transmission out of park and into reverse. Back the unit away from aircraft 20 to 30 feet to permit raising stair.
- 10. Lower the stairway as follows:
 - a. Raise stairway clear of ratchet (about 1 inch) by placing stair control switch in up position.
 - b. Engage stair lock release switch.
 - c. While holding stair lock release switch engaged, hold stair control switch in down position until the stairway is fully lowered.
 - d. Raise the tail of the stairway by pressing and holding the TAIL switch in the up position until the green Up indicator is lit.
 - e. Raise the A-frame clear of the ratchet by placing the A-Frame control switch in the up position.
 - f. Engage the A-Frame lock release switch.
 - g. While holding the A-Frame lock release switch engaged, hold the A-frame control switch in the down position until the stairway is fully lowered. CAUTION: Observe the stairway while it is being lowered to be sure the platform does not contact the truck cab.

1.2.4 Emergency Operating Procedures

1.2.4.1 Emergency Raising of Stabilizers Using Power Pack

Procedure with electrical power available

- 1. Ensure that truck parking brake is engaged.
- 2. Check the hydraulic fluid level is acceptable.
- 3. Switch on truck ignition. Turn on the auxiliary power pack, and then press the stabilizers UP switch until stabilizers are fully raised.
- 4. Raise the tail of the stairway off the ground to the fully raised position.

Procedure without electrical power

 In the event that the power pack is depleted or is not working, jump the power pack with another vehicle, and then press the stabilizers UP switch until stabilizers are fully raised.

Procedure without electrical power to Stabilizer solenoids

- 2. Locate hydraulic directional valve (Figure 1.2.4.2) located directly behind cab.
- 3. Locate stabilizer up valve spool (*Figure 1.2.4.2*). See placards on valve shroud for location.
- 4. Push and hold valve spool release button in center of valve spool.
- 5. While valve spool is held in, engage the power pack until the stabilizers are fully raised.
- 6. Locate tail up valve spool (*Figure 1.2.4.2*). See placards on valve shroud for location.
- 7. Push and hold valve spool release button in center of valve spool.
- 8. While valve spool is held in, engage the power pack until the stabilizers are fully raised.

1.2.4.2 Emergency Manual operation of solenoid valves

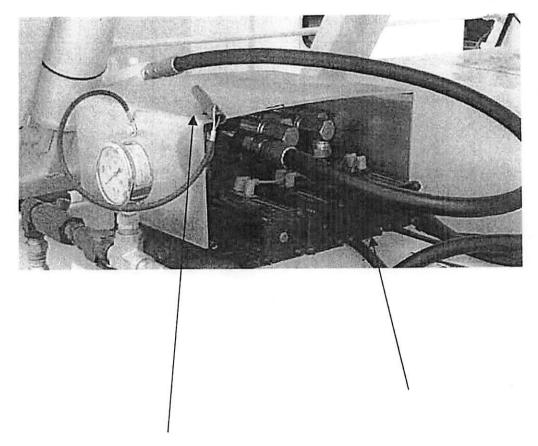
- 1. Locate the emergency release handle, which should be attached to the cover over the solenoid valves.
- 2. Press and hold the valve spool release button in the center of the valve spool until the action required is completed.

1.2.5 Air Transportability Ratings

Number	Description	Туре	Rating
1	Right Front Stabilizer	· Lug (welded)	25,000 lbs
2	Left Front Stabilizer	· Lug (welded)	25,000 lbs
3	Right Front Axle	· Axle	25,000 lbs
4	Left Front Axle	· Axle	25,000 lbs

Number	Description	Type	Rating
5	Right Center Stabilizer	· Lug (welded)	25,000 lbs
6	Left Center Stabilizer	· Lug (welded)	25,000 lbs
7	Right Rear Axle	· Axle	25,000 lbs
8	Left Rear Axle	· Axle	25,000 lbs
9	Right Rear Stair Frame	· Lug (welded)	25,000 lbs
10	Left Rear Stair Frame	· Lug (welded)	25,000 lbs

Figure 1.2.4.2 - Control Valve Manual Overrides



Release handle "A"

Release button: Press here ("Stabilizers Up" Shown)

1.3 Operation Specifications and Capabilities

1.3.1 General Specifications

Dimensions	
Overall Length	313 inches (7950 mm)
Overall Width	96 inches (2438 mm)
Overall Height	147 inches (3734 mm)
Maximum Floor Height	228 inches (580 cm)
Minimum Floor Height	96 inches (244 cm)
Load Capacity	
Concentrated Load	500 lbs. (227 kg) on any sq. foot
Static Load	250 lbs. (113 kg) on each step and 1,000 lbs. (454 kg) on platform
Axle Weight	<20,000 lbs. (<9072 kg)
Platform Dimensions	
Length	133 inches (3378 mm)
Width	72 inches (1829 mm)
Step Dimensions	
Width	48 inches (1219 mm)
Depth	12 inches (305 mm)
Rise	7 inches (178 mm)
Ralling Height	42 inches (1067 cm)

1.3.2 Truck Cab and Chassis

Manufacturer	Ford Motors
NSN- 1730-01-559-5063YV	
Model	F-550 4x2 (2008)
Wheelbase	165 inches (4191 mm)
Chassis Weight Ratings GVWR GAWR Front GAWR Rear	19,500 pounds (8618 kg) 7,000 pounds (3175 kg) 13,660 pounds (6196 kg)
Engine	
Manufacturer	Ford
Model	350 hp engine
Туре	Turbo Diesel
Displacement	6.4I V-8
Horsepower	190 GHP @ 2600 rpm
Torque	387 lb-ft @ 1500 rpm
Engine Fluid Capacities	
Truck Fuel Tank (turbo	40 U.S. gallons (151 L)

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008

Page 27

diesel)	
Transmission	5-speed automatic
Tires	
Slze	LT225/70R19.5G w/four-wheel disc brakes and all-wheel ABS
Rims	19.5x6.0RM 8-hole disc steel wheels
Inflation Pressure (Cold)	
Front	95 psi (655 kPa)
Dual Rear	100 psi (690 kPa)
Electrical System	12V, 750 CCA/78A

1.3.3 Hydraulic System

Туре	Engine driven pump
Hydraulic Pump	
Manufacturer	Harper Industries
Туре	Rotary gear (coupled to clutch)
Displacement	1.24 cu. in. (20 cc) per revolution
Nominal Rated Flow	9 GPM (35 lpm)
Maximum Rated Pressure	3000 psi (207 bar)
Auxiliary Hydraulic Pump	
Manufacturer	Fenner
Туре	12VDC
Displacement	0.122cu. in. per rev
Working Pressure	2,500 psi relief
Hydraulic Cylinder, Stairway	
Type	Double acting, single stage
Bore	2 ½ inches (63.5 mm)
Stroke	164 ¾ inches (4185 mm)
A-frame Cylinder (2)	And the state of t
Туре	Double acting, single stage
Bore	3 ½ inches (88.9 mm)
Stroke	20 inches (508 mm)
Hydraulic Cylinder, Front Sta	abilizers (2) and Rear Stabilizers (2)
Туре	Double acting, single stage
Bore	2 ½ inches (63.5 mm)
Stroke	13.7 inches (348 mm)
Hydraulic Cylinder; Center S	tabilizers (2)
Type	Double acting, single stage
Bore	3 ½ inches (88.9 mm)

Stinar Corporation Operation and Maintenance Manual Passenger Stairway, Model SPS-5519-B, October 2008 Page 28

Stroke	20 inches (508 mm)
Hydraulic Cylinder, Tail Tilt	Tie-Rod 2" Rod (50,8 mm)(3)
Туре	Double acting, single stage
Bore	5 inches (127 mm)
Stroke	8 inches (203 mm)
Pressure Relief Valve	
Туре	Adjustable, part of hydraulic control valve
Recommended Setting	2200 psi (152 bar)
Filtration	277.74
Return Line	10 micron, spin-on canister
Suction Line	25 GPM (95 lpm) flow, 100 mesh strainer
Reservoir Capacity	12.5 U.S. gallons (47 liters)

Stinar, LLC

PO Box 127 500 Stinar Way Blooming Prairie, MN 55917

Quote

Date	Quote #
10/3/2023	39037

Name / Address	
Albany Int'l Airport Fire Department 10 Jet Way Dr. Albany, NY 12211 USA	

Reference	Terms	Delivery Date	Rep	F	ОВ	PO N	lumber	Expires
ARFF Symposiu	50% down, 50%	10/3/2023	JM	Or	Origin		12-15-23	
	Description		G	 Ity	Unit P	rice	U/M	Ext Price
SPS-3518 Commerce 4x2 CAB CHASSIS stock)	cial Stairs DRW CLASS 5 GA	S (Ram 5500 in		1 1		39,345.00 57,000.00		339,345.00 57,000.00
BOUND ON THIS PRICE MAY INCR MARKET, AVAILA ASSIGNMENT TO TIME OF ORDER A Complete Vinyl wra Warranty - 36-Mont	p included	YS. CHASSIS ENDENT ON ISSIS DULE BASED ON	•					
Freight to be determ	nined	.			7	Γotal	<u> </u>	 \$396,345.00

Phone #	Fax#	E-mail	Web Site	
651.454.5112	507-572-1201	sales@stinar.com	www.stinar.com	

AGENDA ITEM NO. 11

Authorization of Change Orders

AGENDA ITEM NO. 11.1

Change Orders 1-5: Authorization to Award Change Orders 1-5 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

AGENDA ITEM NO: 11.1 MEETING DATE: January 23, 2024

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

DEPARTMENT:

Planning and Engineering

ACAA APPROVED

01/23/2024

Contact Person:

John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Change Orders 1-5:

Authorization to Award Change Orders 1-5 to

Construction Contract 21-1082-GC for the

Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

CONTRACT AMOUNT:

Base:	\$32,796,900.00
Change Order #1	49,999.00*
Change Order #2	49,999.00*
Change Order #3	49,999.00*
Change Order #4	113,499.81*
Change Order #5	188,732.19*
Total:	\$33,249,129.00

^{*}Pending approval at this meeting.

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes √ No NA Funding Account No.: CPN 50-2021

AWARD CONDITIONS MET:

Apprenticeship $\sqrt{}$ DBE $\sqrt{}$ MWBE $\sqrt{}$

Service Disable Veteran Owned Business (SDVOB) _ N/A__

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal <u>N/A</u>

State 100% Airport *N/A*

Term of Funding:

<u>2023-2025</u>

Grant No.: N/A

STATE PIN: <u>N/A</u>

AGENDA ITEM NO: 11.1 MEETING DATE: January 23, 2024

JUSTIFICATION:

Request to approve Change Order's #1-5 for Contract # 21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY for a total of \$452,229.00. Change Orders #1-3 are for MLB's micropile subcontractor's proposal to eliminate the need for any contingent depressurization wells to be used to mitigate any issues that arrive during the drilling and installation of the micropiles. Change Orders #4 &5 are for the additional work items required by NYS Code to insure the safety of the passengers and employees for the temporary queuing platform. These items include fire rated decking, two layers of sheetrock ceiling on the first level for fire protection, upgrade sprinkler system, seismic bracing and toe panels for the emergency stairs and fire alarm reconfiguration.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA_____

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES_ ✓ NA___

BACK-UP MATERIAL:

Please refer to the attached Change Order backup information compiled by Turner Construction Company.



PROJECT: (name and address)

Albany County Airport Authority Terminal Expansion

737 Albany Shaker Road Albany New York 12211

OWNER: (name and address)

Albany County Airport Authority 737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc.
3 Winners Circle
Albany, New York 12205

Change Order Number: 001

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

CHANGE ORDER INFORMATION:

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009a [NOC-001] Cost of Alternate Micropile Installation Pressure Grout Drill Rig Equipment + Credit for Original Micropile Drill Equipment [Add \$49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow.

The original Contract Sum was

Net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

\$ 32,796,900.00 \$ 0.00 \$ 32,796,900.00 \$ 49,999.00 \$ 32,846,899.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company			
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)			
SIGNATURE	SIGNATURE			
	Robert Wagner			
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE			
Jordan Hudak - Business Practice Leader	Robert Wagner - Sr. Project Manager			
DATE:	DATE:			
MLB Construction Services	Albany County Airport Authority			
CONTRACTOR (Firm name)	OWNER (Firm name)			

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User Notes: (3B9ADA4E)

SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer
DATE	DATE:

1082-GC CHANGE ORDER #001 \$49,999.00

- Draft AIA to MLB (Jeff Lino) 11.13.23 No reply
- Draft AIA to Tara Collins 11.20.23
- AIA from Tara Collins 11-21.23 Reco
- AIA Executed by MLB (Jeff Lino) 11.22.23 Sear
- AIA Executed by Turner Construction
- AIA Executed by CHA
- AIA Executed by ACAA
- Backup Provided: PCO-009a

PROJECT: (name and address)
Albany County Airport Authority
Terminal Expansion
737 Albany Shaker Road
Albany New York 12211
OWNER: (name and address)

Albany County Airport Authority

737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle Albany, New York 12205 CHANGE ORDER INFORMATION:

Change Order Number: 001

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009a [NOC-001] Cost of Alternate Micropile Installation Pressure Grout Drill Rig Equipment + Credit for Original Micropile Drill Equipment [Add \$49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. MLB accepts all schedule and cost impacts for the entire project if the alternate method does not work.

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 0.00
The Contract Sum prior to this Change Order was	\$ 32,796,900.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 49,999.00
The new Contract Sum including this Change Order will be	\$ 32,846,899.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c amd November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)
SIGNATURE	SIGNATURE
	Robert Wagner
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Kelly Melaragno - Sr. Project Manager	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)

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User Notes: (3B9ADA45)

PCO-009a



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371 Fax: 518-289-1652

PROPOSAL

BMITTED TO: Rob Wagner	PROJECT NAME Albany Airport Terminal Expans		
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-110	DATE 9/7/23	
Albany, NY 12205	PROPOSAL NO.	PROPOSAL AMOUNT \$ 49,999.95	

Per NOC 1 dated 9/7/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

Utilize pressure grouting system to eliminate known artesian aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. By using this method we eliminate the risk to schedule and excessive costs impact to the owner resulting from artesian flow. This method requires alternate equipment, tool modification, additional equipment and additional grout material.

NOC #1 - Cost for Micropile Alternate installation - Pressure Grout Drill Rig Equipment Credit for Original Micropile Drill Rig Equipment

Description	Labor	Material	Equipment	Subcontract	Other	Price
Micropile Alternate Installation - Pressure Grout Drill Rig			\$98,619.00			\$98,619.00
Micropile- Credit original drill rig equipment			\$-51,000.00			\$-51,000.00
					Subtotal:	\$47,619.00
	GC Mari	k up on Subco		\$47,619.00	5.00%	\$2,380.95
					Total:	\$49,999.95

If you have any questions, please contact me at 518-289-1371. X We reserve the right to request an extension of time together with additional cost incurred at a later date.	
We request calendar days extension of time for the above work.	
This proposal may be withdrawn by us if not accepted within 10 days.	
WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	
OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .	

Submitted by:

Jeffrey Lind
MLB Constituction Services LLC

Approved by:

Date:



PROJECT: (name and address)
Albany County Airport Authority
Terminal Expansion
737 Albany Shaker Road
Albany New York 12211
OWNER: (name and address)
Albany County Airport Authority

737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc.
3 Winners Circle

Albany, New York 12205

CHANGE ORDER INFORMATION:

Change Order Number: 002

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009b [NOC-002] Micropile Alternate Method Cost for Additional Grout Equipment and Associated Tooling Equipment Tooling and Mounting Bracket [Add \$49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow.

The original Contract Sum was

Net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

\$ 32,796,900.00 \$ 49,999.00 \$ 32,846,899.00 \$ 49,999.00 \$ 32,896,898.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c amd November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)
SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jordan Hudak - Business Practice Leader	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)

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(3B9ADA4A)

SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE Jeff Lino - Vice President	PRINTED NAME AND TITLE Phil Calderone - Chief Executive Officer
DATE	DATE:

1082-GC CHANGE ORDER #002 \$49,999.00

- @ Draft AIA to MLB (Jeff Lino) 11.13.23 No REPLY
- Draft AIA to Tara Collins 11-20-23
- AIA from Tara Collins 11.21.23
- AIA Executed by MLB (Jeff Lino) 11-22-23 Scart
- o AIA Executed by Turner Construction
- AIA Executed by CHA
- AIA Executed by ACAA
- Backup Provided: PCO-009b

PROJECT: (name and address)
Albany County Airport Authority

Terminal Expansion 737 Albany Shaker Road Albany New York 12211 OWNER: (name and address)

Albany County Airport Authority 737 Albany Shaker Road

Albany New York 12211
CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc.
3 Winners Circle
Albany, New York 12205

CHANGE ORDER INFORMATION:

Change Order Number: 002

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009b [NOC-002] Micropile Alternate Method Cost for Additional Grout Equipment and Associated Tooling Equipment Tooling and Mounting Bracket [Add \$49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. MLB accepts all schedule and cost impacts for the entire project if the alternate method does not work.

The original Contract Sum was	\$.	32,796,900.00
Net change by previously authorized Change Orders	\$	49,999.00
The Contract Sum prior to this Change Order was	\$	32,846,899.00
The Contract Sum will be increased by this Change Order in the amount of	\$	49,999.00
The new Contract Sum including this Change Order will be	\$	32,896,898.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c amd November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc. Turner Construction Company		
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)	
SIGNATURE	SIGNATURE Robert Wagner	
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE	
Kelly Melaragno - Sr. Project Manager	Robert Wagner - Sr. Project Manager	
DATE:	DATE:	
MLB Construction Services	Albany County Airport Authority	
CONTRACTOR (Firm name)	OWNER (Firm name)	

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User Notes: (3B9ADA42)

PCO-009b



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371

Fax: 518-289-1652

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\$ 49,999.95

SUBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Albany Airport Terminal E	PROJECT NAME Albany Airport Terminal Expans		
	PROJECT NO. 23-110	9/7/23		
Albany, NY 12205	PROPOSAL NO.	PROPOSAL AMOUNT		

2

Per NOC 2 dated 9/7/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

Utilize pressure grouting system to eliminate known artesian aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. By using this method we eliminate the risk to schedule and excessive costs impact to the owner resulting from artesian flow. This method requires alternate equipment, tool modification, additional equipment and additional grout material.

NOC #2 - Microplie Alternate Method costs for Additional Grout equipment and associated tools for grouting equipment (Tooling and mounting bracket)

Description	Labor	Material	Equipment	Subcontract	Other	Price
Micropile Alternate - Pressure Grout		65. F	\$34,500.00			\$34,500.00
Equipment Micropile Alternate Method - Tooling and			\$13,119.00			\$13,119.00
mounting bracket					Subtotal:	\$47,619.00
	GC Mari	k up on Subcor	itractor 5%	\$47,619.00	5.00%	\$2,380.95
					Total:	\$49,999.95

If you have a	ny questions, please contact me at 518-289-	-1371.	
We reques	e the right to request an extension of time too st calendar days extension of time for the ab usal may be withdrawn by us if not accepted w	ove work.	a later date.
VE HAVE NOT B	BEEN DIRECTED TO PROCEED WITH THIS	WORK.	
WNER MUST R	RETURN THIS PROPOSAL WITH THEIR SIG	GNED APPROVAL SHOWN BELOW B	EFORE WORK CAN BEGIN .
Submitted by:	May	_ Approved by:	
,	Jeffrey Lind MLB Construction Services LLC	Date:	



PROJECT: (name and address)
Albany County Airport Authority

Terminal Expansion 737 Albany Shaker Road Albany New York 12211

OWNER: (name and address)
Albany County Airport Authority
737 Albany Shaker Road

Albany New York 12211
CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc.
3 Winners Circle
Albany, New York 12205

CHANGE ORDER INFORMATION:

Change Order Number: 003

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009c [NOC-003] Micropile Alternate Method cost for Additional Grout Material (450 yards) and Additional Grout Equipment Grapple and Attachment [Add 49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow.

The original Contract Sum was

Net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

\$ 32,796,900.00 \$ 99,998.00 \$ 32,896,898.00 \$ 49,999.00

32,946,897,00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c amd November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)
SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jordan Hudak - Business Practice Leader	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)
ş.	

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(389ADA45)

SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer
DATE:	DATE:

1082-GC CHANGE ORDER #003 \$49,999.00

- Draft AIA to MLB (Jeff Lino) No Repart
- n Draft AIA to Tara Collins №2023
- AIA from Tara Collins 11.21.23
- AIA Executed by MLB (Jeff Lino) 11.22.23 SEAT
- AIA Executed by Turner Construction
- AIA Executed by CHA
- AIA Executed by ACAA
- Backup Provided: PCO-009c

PROJECT: (name and address)
Albany County Airport Authority
Terminal Expansion
737 Albany Shaker Road
Albany New York 12211
OWNER: (name and address)

Albany County Airport Authority
737 Albany Shaker Road

737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

1 Stonebreak Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle Albany, New York 12205 CHANGE ORDER INFORMATION:

Change Order Number: 003

Date: 10/18/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-009c [NOC-003] Micropile Alternate Method cost for Additional Grout Material (450 yards) and Additional Grout Equipment Grapple and Attachment [Add 49,999.00]
- **Alternate mehod of micropile installation proposed by MLB will eliminate the known arteisan aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. MLB accepts all schedule and cost impacts for the entire project if the alternate method does not work.

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 99,998.00
The Contract Sum prior to this Change Order was	\$ 32,896,898.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 49,999.00
The new Contract Sum including this Change Order will be	\$ 32,946,897.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c amd November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)
SIGNATURE	SIGNATURE
	Robert Wagner
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Kelly Melaragno - Sr. Project Manager	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)

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(3B9ADA40)

PCO-009c



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371 Fax: 518-289-1652

PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Albany Airport Terminal Expans		
Turner Construction Company 1 Computer Drive South Albany, NY 12205	PROJECT NO. 23-110	9/7/23 .	
	PROPOSAL NO.	PROPOSAL AMOUNT \$ 49,999.95	

Per NOC 3 dated 9/7/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

Utilize pressure grouting system to eliminate known artesian aquifer impact during micropile installation. This proposed method installs grout under pressure ahead of the micropile drilling to seal the grout to the pile casing eliminating the risk of upward artesian pressure and flow. By using this method we eliminate the risk to schedule and excessive costs impact to the owner resulting from artesian flow. This method requires alternate equipment, lool modification, additional equipment and additional grout material.

NOC #3 - Micropile Alternate Method costs for Additional Grout Material (450 yds) and Additional Grout Equipment (Grapple and Attachement)

Description	Labor	Material	Equipment	Subcontract	Other	Price
Micropile Alternate - Additional Grout Material		\$29,800.00				\$29,800.00
450yds Micropile Alternate - Grapple and Attachment			\$17,819.00			\$17,819.00
					Subtotal:	\$47,619.00
	GC Mark	up on Subcor	tractor 5%	\$47,619.00	5.00%	\$2,380.95
					Total:	\$49,999.95

If you have any questions, please contact me at 518-289-137	1.	
We reserve the right to request an extension of time togeth. We request calendar days extension of time for the above. This proposal may be withdrawn by us if not accepted within	work.	ter date.
VE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WO	PRK.	
WNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED	O APPROVAL SHOWN BELOW BEF	ORE WORK CAN BEGIN .
Submitted by: Jeffrey Linc MLB Construction Services LLC	Approved by: Date:	



PROJECT: (name and address)
Albany County Airport Authority
Terminal Expansion
737 Albany Shaker Road
Albany New York 12211

OWNER: (name and address)
Albany County Airport Authority

737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

One Stone Break Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc.

3 Winners Circle

Albany, New York 12205

CHANGE ORDER INFORMATION:

Change Order Number: 004

Date: 12/08/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

1. PCO-015 Cost to provide a sheetrock lid at the underside of the queing platform at the request of the Colonie Building Department. This change includes fire-taping of the sheetrock. [Add \$113,499.81]

The original Contract Sum was
Net change by previously authorized Change Orders
The Contract Sum prior to this Change Order was
The Contract Sum will be increased by this Change Order in the amount of
The new Contract Sum including this Change Order will be

\$ 32,796,900.00 \$ 149,997.00 \$ 32,946,897.00 \$ 113,499.81 \$ 33,060,396.81

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)
SIGNATURE	SIGNATURE
	Robert Wagner
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jordan Hudak - Business Practice Leader	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)

SIGNATURE	SIGNATURE		
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE		
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer		
DATE:	DATE:		

1082-GC CHANGE ORDER #004 \$113,499.81

- Draft AIA to MLB (Jeff Lino)
- Draft AIA to Tara Collins
- AIA from Tara Collins
- AIA Executed by MLB (Jeff Lino)
- o AIA Executed by Turner Construction
- AIA Executed by CHA
- AIA Executed by ACAA
- Backup Provided: PCO-015b

PROJECT: (name and address)

Albany County Airport Authority

Terminal Expansion
737 Albany Shaker Road

Albany New York 12211

OWNER: (name and address)

Albany County Airport Authority

737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)
MLB Construction Services LLC

One Stone Break Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle

Albany, New York 12205

CHANGE ORDER INFORMATION:

Change Order Number: 004

Date: 12/08/23

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

1. PCO-015 Cost to provide a sheetrock lid at the underside of the queing platform at the request of the Colonie Building Department. This change includes fire-taping of the sheetrock. [Add \$113,499.81]

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 149,997.00
The Contract Sum prior to this Change Order was	\$ 32,946,897.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 113,499.81
The new Contract Sum including this Change Order will be	\$ 33,060,396.81

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a -4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company		
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)		
SIGNATURE	SIGNATURE		
DRINTED MANE AND TITLE	Robert Wagner		
PRINTED NAME AND TITLE PRINTED NAME AND TITLE			
Jordan Hudak - Business Practice Leader	Robert Wagner - Sr. Project Manager		
DATE:	DATE:		
MLB Construction Services	Albany County Airport Authority		
CONTRACTOR (Firm name)	OWNER (Firm name)		

SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer
DATE:	DATE:

PCO-015b



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371

Tel: 518-289-1371 Fax: 518-289-1652

PROPOSAL

Fax: 518-289-1652	The state of the s			
SUBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South Albany, NY 12205	PROJECT NAME Alb. Airport 21-1082-GC			
	PROJECT NO. 23-110	DATE 11/14/23		
	PROPOSAL NO. 15	PROPOSAL AMOUNT \$ 113,499.81		
,				

Per NOC 15 dated 11/14/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the request of the Colonie Building Department, provide a sheetrock lid at the underside of the queuing platform. This shall include the sheetrock to be fire-taped.

**PLEASE ALSO NOTE THAT THIS PROPOSAL DOES NOT INCLUDE ALL OF THE ADDITIONAL COSTS ASSOCIATED WITH TH QUEUING PLATFORM. FORTHCOMING PROPOSALS INCLUDE BUT ARE NOT LIMITED TO PAINTING OF THE LID , PROTECTION OF THE ADDITIONAL BRACES , STAIRWELL ENCLOSURE PER COLONIE BUILDING DEPARTMENT , REPAIR OF TERRAZZO FLOORS FROM ANCHORS, ETC.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$108,095.06		\$108,095.06
					Subtotal:	\$108,095.06
		!	MLB OH&P	\$108,095.06	5.00%	\$5,404.75
					Total:	\$113,499.81

If you have any questions, please contact me at 518-289-1371.
We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.
WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.
OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

Approved by:

Date:

SUBCONTRACTOR PROPOSAL

Albany Airport Terminal Expansion

Field Order

Change Order

3-5/8" studs	Subcontractor Name:	Adirondack Drywall & Taping		Date:	11/14/23	
Telephone No. (518) 761-0088 RFI #:	Address:	46 Elm Street			Project No.:	
LABOR Work Description Trade Hours Total Rate from Labor Rate Labor Rate finestal 2hr drywall celling under temporary que platform Carpenter Foreman 200 \$86.80 \$17,360.00 Carpenter 670 \$81.71 \$54,745.70 Carpenter 160 \$81.71 \$13,073.60 Carpenter 160 \$81.71 \$13,073.60 A. TOTAL SUBCONTRACTOR LABOR \$88,168.50 MATERIAL Material Description Quantity Unit Unit Cost Material Cost S-5/6" strack 1,087 LF \$1.09 \$4,441.75 S-5/6" track 1,087 LF \$1.09 \$4,441.75 S-6/6" track 1,087 LF \$1.09 \$4,118.83 Misc. Screws 3 Box \$85.00 \$225.00 Soft Type X Drywall 4\lab S 7,744 SF \$0.52 \$3.998.16 Joint Compound 8 Pails \$23.00 \$184.00 Tape 3 Rolls \$7.00 \$21.00 SUMMARY Total labor, material equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,626.82 Total Labor, material equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,626.82 Total Labor, material equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,626.82 Total Subcon		Glens Falls, NY 12801			ADK COR#	1
Total Rate	Telephone No.:	(518) 761-0089			RFI #:	
Nork Description	LABOR					
Carpenter 670 \$81.71 \$54,745.70 Taper Foreman 40 \$74.73 \$2,989.20 Removal Carpenter 160 \$81.71 \$13,073.80 A. TOTAL SUBCONTRACTOR LABOR \$88,168.50 MATERIAL Material Description Quantity Unit Unit Cost Material Cost 3-5/8" studs 4,076 LF \$1.09 \$4,441.75 5-5/8" studs 1,087 LF \$1.09 \$4,441.75 5-6/8" studs 3 Box \$85.00 \$255.00 5/8" Type X Drywall 4x8 7,744 SF \$0.52 \$3,988.16 5/9" Type X Drywall 4x8 7,744 SF \$0.52 \$3,988.16 5/9" Type X Drywall 4x8 7,744 SF \$0.52 \$3,988.16 5/9" Type X Drywall 4x8 \$7.74 SF \$0.52 \$3,988.16 5/9" Type X Drywall 4x8 \$7.74 SF \$0.52 \$3,988.16 5/9" Type X Drywall 4x8 \$7.00 \$21.00 5/9" Type X Drywall 4x	Work	: Description	Trade	Hours	from Labor Rate	Labor
Carpenter 670 \$81.71 \$54,745.70 Taper Foreman 40 \$74.73 \$2,989.20 Carpenter 160 \$81.71 \$13,073.60 A. TOTAL SUBCONTRACTOR LABOR \$88,168.50 MATERIAL Unit Cost Material Cost 3-5/8" studs 4,075 LF \$1.09 \$4,441.75 5-5/8" studs 4,075 LF \$1.09 \$4,441.75 5-5/8" studs 1,087 LF \$1.09 \$1,148.83 Misc. Screws 3 Box \$85.00 \$255.00 5/9" Type X Drywall 4x8 7,744 SF \$0.52 \$3,986.16 5/9" Type X Drywall 4x8 7,744 SF \$0.52 \$3,986.16 Tape 3 Rolls \$7.00 \$21.00 Tape 3 Rolls \$7.00 \$21.00 Tape 3 Rolls \$7.00 \$21.00 Tape Total from additional Material Worksheet Extension(s) if required. EQUIPMENT C. TOTAL SUBCONTRACTOR MATERIAL \$10,074.74 EQUIPMENT C. TOTAL SUBCONTRACTOR EQUIPMENT 25.00 SUMMARY Total labor, material, equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,926.82 TOTAL SUB-PROPOSAL \$11/14/23 This Price is valid for, and work must be complated within, 30 days from date of submission upon which it becomes null and void.	Install 2hr drywall ceiling unde	er temporary que platform	Carpenter Foreman	200	\$86.80	
Carpenter 160 \$81.71 \$13,073.60			Carpenter	670		***************************************
MATERIAL						
MATERIAL Material Description Quantity Unit Unit Cost Material Cost 3-5/8" studs 4,075 LF \$1.09 \$4,441.75 3-5/8" track 1,087 LF \$1.09 \$1,184.83 Misc. Screws 3 Box \$85.00 \$255.00 5/8" Type X Drywall 4x8 7,744 SF \$0.52 \$3,988.16 Joint Compound 8 Pails \$23.00 \$184.00 Tape 3 Rolls \$7.00 \$21.00 Tape 3 Rolls \$7.00 \$21.00 B. TOTAL SUBCONTRACTOR MATERIAL \$10,074.74 EQUIPMENT C. TOTAL SUBCONTRACTOR EQUIPMENT 25.00 SUMMARY Total labor, material, equipment (A + B + C) \$93,268.24 Subcontractor's Override (10%) \$9,826.82 \$9,826.82 TOTAL SUB-PROPOSAL \$108,095.06 \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be completed within, 30 days from date of submission upon which it becomes null and void.	Removal		Carpenter	160	\$81.71	\$13,073.60
Material Description Quantity Unit Unit Cost Material Cost		A.	TOTAL SUBCONT	RACTOR LABO)R	\$88,168.50
3-5/8" studs	MATERIAL					
1,087	Material Description		Quantity	Unit	Unit Cost	Material Cost
Misc. Screws 3 Box \$85.00 \$255.00 \$58* Type X Drywall 4x8 7,744 SF \$0.52 \$3,988.16 \$25.00 \$184.00 \$100	3-5/8" studs				+ +	
Total from additional Material Worksheet Extension(s) if required.	3-5/8" track		- 			
Substitute of the Signature Substitute of Substitution	Misc. Screws	MMM-115		***************************************	 	
Total from additional Material Worksheet Extension(s) if required. B. TOTAL SUBCONTRACTOR MATERIAL \$10,074.74 EQUIPMENT C. TOTAL SUBCONTRACTOR EQUIPMENT 25.00 SUMMARY Total labor, material, equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,826.82 TOTAL SUB-PROPOSAL \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be compeled within, 30 days from date of submission upon which it becomes null and void.					· 	
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B. TOTAL SUBCONTRACTOR MATERIAL \$10,074.74 EQUIPMENT C. TOTAL SUBCONTRACTOR EQUIPMENT 25.00 SUMMARY Total labor, material, equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,826.82 TOTAL SUB-PROPOSAL \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be completed within, 30 days from date of submission upon which it becomes null and void.			+		-	
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Total labor, material, equipment (A + B + C) \$98,268.24 Subcontractor's Override (10%) \$9,826.82 TOTAL SUB-PROPOSAL \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be completed within, 30 days from date of submission upon which it becomes null and void.	EQUIPMENT				•	
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Subcontractor's Override (10%) \$9,826.82 TOTAL SUB-PROPOSAL \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be completed within, 30 days from date of submission upon which it becomes null and void.	SUMMARY					
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TOTAL SUB-PROPOSAL \$108,095.06 Taylor Oldroyd 11/14/23 This Price is valid for, and work must be completed within, 30 days from date of submission upon which it becomes null and void.			Subcontractor's Ove	erride (10%)		\$9,826.82
Taylor Oldroyd11/14/23This Price is valid for, and work must beSubcontractor's SignatureDatecompleted within, 30 days from date ofTaylor Oldroydsubmission upon which it becomes null and void.				•		
Substantiactor's Signature Date completed within, 30 days from date of submission upon which it becomes null and void.			TOTAL SUB-PROF	POSAL		\$108,095.06
Taylor Oldroyd submission upon which it becomes null and void.	Taylor Oldroyc	d 11/14/23	7	his Price is valid	d for, and work mus	st be
	Subcontractor's Signature	Date	_ 	ompleted within	, 30 days from date	of
	Taylor Oldroyd Please Type or Print Name		s	ubmission upon	which it becomes	null and void.



Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address)
Albany County Airport Authority
Terminal Expansion

737 Albany Shaker Road Albany New York 12211

OWNER: (name and address)

Albany County Airport Authority 737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address)

MLB Construction Services LLC One Stone Break Road CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

Date: 01/08/24

ARCHITECT: (name and address)

CHA Consulting Inc.
3 Winners Circle
Albany, New York 12205

Turner Construction Company 1 Computer Drive South Albany, New York 12205

CONSTRUCTION MANAGER: (name and address)

CHANGE ORDER INFORMATION:

Change Order Number: 005

Malta, New York 12020

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-015a [NOC-014] Queuing Platform: Additional Seismic Bracing [Add \$32,064.19]
- 2. PCO-015c [NOC-014] Queuing Platform: Stair covers [Add \$30,892.00]
- 3. PCO-015d [NOC-021] Queuing Platform: Addressable Fire Alarm [Add \$30,664.00]
- 4. PCO-018a [NOC-016] BP-02 RFI-071 Pedestrian Bridge Emergency Power (Temporary Work) [Add \$64,589.00]
- 5. PCO-021 [NOC-023] BP-02 RFI-081 Flowable Fill Unforeseen Pipe (T&M) [Add \$1,394.00]
- 6. PCO-022 NOC-024 BP-02 RFI-082 Unforeseen Existing Foundation (T&M) [Add \$2,803.00]
- 7. PCO-024 [NOC-022] Water Service Line Stop [Add \$22,906.00]
- 8. PCO-030 [NOC-025] Hydrovac Utilities [Add \$3,420.00]
- 9. A schedule adjustment can be made in a future change order to which both MLB and ACAA agree to.

The original Contract Sum was

Net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

\$ 32,796,900.00 \$ 263,496.81 \$ 33,060,396.81 \$ 188,732.19 \$ 33,249,129.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a-4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner Construction Company	
ARCHITECT (Firm name)	CONSTRUCTION MANAGER (Firm name)	

SIGNATURE	SIGNATURE
Jordan Hudak	Robert Wagner
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jordan Hudak - Sr. Project Manager	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)
SIGNATURE	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer
DATE:	DATE:

1082-GC CHANGE ORDER #005 \$188,732.19

- Draft AIA to MLB (Jeff Lino)
- Draft AIA to Tara Collins
- AIA from Tara Collins
- AIA Executed by MLB (Jeff Lino)
- o AIA Executed by Turner Construction
- AIA Executed by CHA
- AIA Executed by ACAA
- Backup Provided:
 - PCO-015a
 - PCO-015c
 - PCO-015d
 - PCO-018a
 - PCO-021
 - PCO-022
 - PCO-024
 - PCO-030

Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address) Albany County Airport Authority Terminal Expansion 737 Albany Shaker Road Albany New York 12211 OWNER: (name and address)

Albany County Airport Authority 737 Albany Shaker Road Albany New York 12211

CONTRACTOR: (name and address) MLB Construction Services LLC

One Stone Break Road Malta, New York 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08/28/23

ARCHITECT: (name and address)

3 Winners Circle Albany, New York 12205

CHA Consulting Inc.

CHANGE ORDER INFORMATION:

Change Order Number: 005

Date: 01/08/24

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, New York 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

- 1. PCO-015a [NOC-014] Queuing Platform: Additional Seismic Bracing [Add \$32,064.19]
- 2. PCO-015c [NOC-014] Queuing Platform: Stair covers [Add \$30,892.00]
- 3. PCO-015d [NOC-021] Queuing Platform: Addressable Fire Alarm [Add \$30,664.00]
- 4. PCO-018a NOC-016] BP-02 RFI-071 Pedestrian Bridge Emergency Power (Temporary Work) [Add \$64,589.00]
- 5. PCO-021 [NOC-023] BP-02 RFI-081 Flowable Fill Unforeseen Pipe (T&M) [Add \$1,394.00]
- 6. PCO-022 [NOC-024] BP-02 RFI-082 Unforeseen Existing Foundation (T&M) [Add \$2,803.00]
- 7. PCO-024 [NOC-022] Water Service Line Stop [Add \$22,906.00]
- 8. PCO-030 [NOC-025] Hydrovac Utilities [Add \$3,420.00]
- 9. A schedule adjustment can be made in a future change order to which both MLB and ACAA agree to.

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 263,496.81
The Contract Sum prior to this Change Order was	\$ 33,060,396.81
The Contract Sum will be increased by this Change Order in the amount of	\$ 188,732.19
The new Contract Sum including this Change Order will be	\$ 33,249,129.00

The Contract Time will be increased by Zero (0) days.

The Contractor's Work shall be substantially complete on May 1, 2024 for Phase 1-2, August 7, 2024 for Phase 3a-4c and November 12, 2024 for Sitework.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

CHA Consulting Inc.	Turner (Turner Construction Company		
ARCHITECT (Firm name)	CONSTR	CONSTRUCTION MANAGER (Firm name)		

SIGNATURE	SIGNATURE
Jordan Hudak	Robert Wagner
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jordan Hudak - Sr. Project Manager	Robert Wagner - Sr. Project Manager
DATE:	DATE:
MLB Construction Services	Albany County Airport Authority
CONTRACTOR (Firm name)	OWNER (Firm name)
1 Nhu/<	
SIGNATURÉ	SIGNATURE
PRINTED NAME AND TITLE	PRINTED NAME AND TITLE
Jeff Lino - Vice President	Phil Calderone - Chief Executive Officer
DATE:	DATE:

PCO-015a



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371

DDODOGNI

Fax: 518-289-1652	FROFOSAL		
suвміттер то: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-GC		
Turner Construction Company 1 Computer Drive South Albany, NY 12205	PROJECT NO. 23-110	DATE 11/14/23	
	PROPOSAL NO. 14	PROPOSAL AMOUNT \$ 62,955.90	

Per NOC 14 dated 11/14/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

The following cost breakdown has been included in this change:

A.) CREDIT for decrease from 200psf design loading to 150psf (\$29,500)

BXX \$13HX economic poerchibe coolers to the Ceophonic Building Department 1529,427

C.) Seismic Bracing Requirements +\$60,037

**PLEASE NOTE, THE SEISMIC BRACING PROPOSAL ONLY INCLUDES 9 MONTHS OF RENTAL. RENTAL AFTER THAT TIME FRAME SHALL BE AT AN ADDITIONAL \$450/MONTH.

**PLEASE ALSO NOTE THAT THIS PROPOSAL DOES NOT INCLUDE ALL OF THE ADDITIONAL COSTS ASSOCIATED WITH TH QUEUING PLATFORM. FORTHCOMING PROPOSALS INCLUDE BUT ARE NOT LIMITED TO SHEETROCK LID UNDERNEATH PLATFORM, PAINTING OF THE LID, PROTECTION OF THE ADDITIONAL BRACES, STAIRWELL ENCLOSURE PER COLONIE BUILDING DEPARTMENT, REPAIR OF TERRAZZO FLOORS FROM ANCHORS, ETC.

Description		Labor	Material	Equipment	Subcontract	Other	Price
Starr Industries LLC	PCO-015c	PCO-015a	<u></u>		\$59,958.00		\$59,958.00
	\$ 29,421	\$ (29,500	. ,			Subtotal:	\$59,958.00
	\$ 1,471 \$ 30,892	\$ 60,037	·	MLB OH&P	\$59,958.00	5.00%	\$2,997.90
		\$ 1,527 \$ 32,064	3			Total:	\$62,955.90
		\$ 62,956					

If you have any questions, please contact me at 518-289-1371.

X	We reserve the right to request an extension of time together with additional cost incurred at a later date.
	We request calendar days extension of time for the above work.
	This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

Approved by:	
Date:	



CHANGE ORDER PROPOSAL

Date	Estimate #	
11/2/2023	CO#1	

Name / Address		Job Location	
Ivaille / Address		Job Location	
MLB Construction Services, LLC		Albany Airport ALB-Central Terminal Passenger Screening	
Customer Contact	Customer Phone	Terms	
		Due upon receipt	

PROPOSAL VALID FOR DAYS

Description		Total
Starr Industries LLC will furnish, erect and dismantle the following scope of work:		29,500.00
Increasing the queuing platform capacity to 200 PSF.	,	
Total Price: 29,500		
INCLUSIONS: Amendments; union labor; work to be completed during afterhours, trucking. EXCLUSIONS: Overtime / standby time during installation & dismantle unless specified above; mainte after completed installation; permit, lights/maintenance of lights; power source by othe and/or waivers.	0.00	
Thank you for your business.	Subtotal	\$29,500.00
Please contact our office with any questions.	Sales Tax (8.	875%) _{\$0.00}
Phone - 646-756-4648 Email - office@starrindustriesllc.com	Total	\$29,500.00
Proposal accepted by:	Date: CREDIT	: \$29,500
Print Name:	Title:	



PROPOSAL

Date	Estimate #
11/14/2023	E-C0#3

Name / Address		Job Location		
ATT: Damien Pinto-Martin MLB Construction Services, LLC 1 Stonebreak Road Malta, NY 12020		Albany Airport ALB-Central Terminal Passenger Screening		
Customer Contact	Customer Phone		Terms	
		30	0 % Dep., 50% inst,2	20% removal
			Sales Rep	
	Description			Total
Accommodating seismic requirement as per Anchoring the Temporary Platform legs to Total Price: 60,037 with 9 months of extra Rental thereafter 450 for every month INCLUSIONS: Engineering; union labor; work to be comp specified rental duration of materials. EXCLUSIONS: Overtime / standby time during installation after completed installation; permit/ renewa by others; county fees and/or waivers.	r client request: the slab and adding crossl materials included on rent leted during afterhours; m & dismantle unless specif	oracing for stability. Tal. Taterial fabrication; tr	nce and repairs	60,037.00 0.00 0.00
Thank you for your business.			Subtotal	\$60,037.00
Please contact our office with any questions	s.		Sales Tax (8	.875%) \$0.00
Phone - 646-756-4648 Email - office@starrindustriesllc.com			Total	\$60,037.00
Proposal accepted by:		Da	ite:	
x				
Print Name:		Tit	tle:	

PCO-015c



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371 Fax: 518-289-1652

PROPOSAL					
-1082-GC					
	DATE				
	11/14/23				

PROPOSAL AMOUNT

\$ 62,955.90

SUBMITTED TO:

Rob Wagner Turner Construction Company 1 Computer Drive South Albany, NY 12205

Per NOC 14 dated 11/14/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

The following cost breakdown has been included in this change:

**PLEASE NOTE, THE SEISMIC BRACING PROPOSAL ONLY INCLUDES 9 MONTHS OF RENTAL. RENTAL AFTER THAT TIME FRAME SHALL BE AT AN ADDITIONAL \$450/MONTH.

PROJECT NAME

PROJECT NO.

PROPOSAL NO.

23-110

14

Alb. Airport 21

**PLEASE ALSO NOTE THAT THIS PROPOSAL DOES NOT INCLUDE ALL OF THE ADDITIONAL COSTS ASSOCIATED WITH TH QUEUING PLATFORM. FORTHCOMING PROPOSALS INCLUDE BUT ARE NOT LIMITED TO SHEETROCK LID UNDERNEATH PLATFORM, PAINTING OF THE LID, PROTECTION OF THE ADDITIONAL BRACES, STAIRWELL ENCLOSURE PER COLONIE BUILDING DEPARTMENT, REPAIR OF TERRAZZO FLOORS FROM ANCHORS, ETC.

Description		Labor	Material	Equipment	Subcontract	Other	Price
Starr Industries LLC	PCO-015t	PCO-015	a		\$59,958.00		\$59,958.00
	\$ 29,421)	\$ (29,	500)			Subtotal:	\$59,958.00
	\$ 1,471 }	\$ 30,	.037 .537	MLB OH&P	\$59,958.00	5.00%	\$2,997.90
	true		527 064			Total:	\$62,955.90
			956				

If you have any questions, please contact me at 518-289-1371.

We reserve the right to request an extension of time together with additional cost incurred at a later date.
We request calendar days extension of time for the above work.
This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

Approved by:	
Date:	



PROPOSAL

Date	Estimate #
11/3/2023	CO#2

Name / Address		Job Location		
MLB Construction Services, LLC ALB-Cer		Albany Airport ALB-Central Termina Passenger Screening	al	
Customer Contact	Customer Phone		Terms	
		30	% Dep., 50% inst,2	20% removal
	***************************************		Sales Rep	
	Description			Total
Starr Industries LLC will furnish, erect and	dismantle the following s	cope of work:		29,421.00
Stair covers for the gap as requested from the	ne contractor.			
Total Price: 29,421				
INCLUSIONS:	0.1			0.00
Union labor; work to be completed during a EXCLUSIONS:	·			0.00
Overtime / standby time during installation after completed installation; permit; additio		fied above; maintenanc	e and repairs	
Thank you for your business.		s	Subtotal	\$29,421.00
Please contact our office with any questions	S.	S	ales Tax (8	.875%) _{\$0.00}
Phone - 646-756-4648 Email - office@starrindustriesllc.com		ר	otal	\$29,421.00
Proposal accepted by:		Date	:	
x				
Print Name:		Title	<u>:</u>	

PCO-015d



MLB Construction Services LLC One Stone Break Road Malta, NY 12020

Tel: 518-289-1371 Fax: 518-289-1652 PROPOSAL									
SUBMITTED TO:		PROJECT NAME Alb. Airport 21-1082-GC							
Rob Wagner Turner Construction Company		PRO	JECT NO.		DATE				
1 Computer Drive South		23	-110			11/30/23			
Albany, NY 12205		PROPOSAL NO. 21			PROPOSALAMOUNT \$ 30,664.24				
Per NOC 21 dated 11/30/2023, MLB Constr	ruction Services	LLC is please	d to present ou	r proposal for th	e following:				
Per the request of the Colonie Building Department Per the Region Per the R	artment , provide	e and install a	fire alarm/mon	itoring system u	nderneath the q	_l ueueing			
**PLEASE ALSO NOTE THAT THIS PROPO QUEUING PLATFORM. FORTHCOMING P PROTECTION OF THE ADDITIONAL BRAC TERRAZZO FLOORS FROM ANCHORS, E	PROPOSALS INC CES, STAIRWEL	CLUDE BUT	ARE NOT LIMI	TED TO PAINTII	NG OF THE LIE	Ͻ,			
Description	Labor	Material	Equipment	Subcontract	Other	Price			
DLC Electric, LLC				\$29,204.04		\$29,204.04			
					Subtotal:	\$29,204.04			
		М	LB OH & P	\$29,204.04	5.00%	\$1,460.20			
					Total:	\$30,664.24			
If you have any questions, please contact m X We reserve the right to request an extens We request calendar days extension of ti This proposal may be withdrawn by us if r	sion of time toget ime for the above	ther with addit e work.	ional cost incur	red at a later da	te.				
WE HAVE NOT BEEN DIRECTED TO PROCEE	ED WITH THIS W	VORK.							
OWNER MUST RETURN THIS PROPOSAL WI	TH THEIR SIGN	IED APPROV	AL SHOWN BE	LOW BEFORE	WORK CAN BI	EGIN .			
0									

Submitted by:

MLB Construction Services LLC

Approved by:

Cc: MLB Construction Services, LLC

Job Name - Albany Airport-Fire Alarm under Queing Platform | Job # - 23040-Fire Alarm

11/30/2023 10:28:36 AM

1/30/2023

)ear Sir or Madam,

PROJECT: Albany Airport-Fire Alarm under Queing Platform

LC Electric will supply and install all materials, labor, and equipment as outlined in attached sketch to rovide temporary fire alarm coverage below the Queing Platform for the total amount of \$ 29,204.04.

ncluded:

-) Provide and install temporary fire alarm system under the queing platform as outlined in FS and S's attached quote and sketch.
-) All work is surface mount, Fire Alarm cable will be run exposed no conduit.
-) All work quoted as third shift 6 PM to 3 AM.
-) Testing of temporary fire alarm system by FS and S technician.

espectfully aul Ciancanelli LC Electric LLC 'ell 518-365-5012 Accepted by

	Bid Item	Brkdn Fct %	Material(\$)	Mat(%)	Labor Hrs	Lab(%)
1	Install Temporary Fire Alarm Under Queing Platform	0.000	1,000.05	100.00	80.15	100.00
	Total		1,000.05	100.00	80.15	100.00

Install Temporary Fire Alarm Under Queing Platform

	Description	Quantity	Unit	Net Cost	Labor	Unit	Total Material	Total Hours
1	8" NYLON CABLE TIE - STD	100	С	16.10	80,0	E	16,10	8.00
2	SMOKE DETECTOR	7	E	25.00	1.00	E	175.00	7.00
3	MONITOR MODULE	1	E	25.00	1.50	E	25.00	1.50
4	POWER EXTENDER PANEL	1	E	35.00	2.00	E	35.00	2.00
5	40 W AMPLIFIER	1	E	25.00	1.00	E	25.00	1.00
6	CEILING MTD SPEAKER STROBE	5	E	25,00	1.65	E	125.00	8.25
7	18-2 TWISTED FA CABLE PLENUM	1,000	E	0.15	0.00	E	150.00	0.00
8	18-2 TWIST-SHIELDED FA CABLE PLENUM	500	E	0.20	0.00	E	100.00	0.00
9	14/2 FIRE ALARM CABLE PLENUM	500	E	0.27	0.00	Ε	135.00	6.00
10	INSTALL 18-2 TWISTED FA CABLE	700	E	0.00	0.01	E	0.00	7.00
11	INSTALL 18-2 TWIST, SHIELD FA CABLE	380	E	0.00	0.01	E	0.00	3.80
12	INSTALL 14/2 FA CABLE	380	E	0.00	0.02	E	0,00	7.60
13	2"-J HOOK	50	E	2.05	0.08	E	102.50	4.00
14	ZIP IT ANCHOR	50	E	0.39			19.50	
15	HOLE THRU WALL 1" SLEEVE	5	E	15.00	1.00	E	76.00	
16	FIRE CAULK TUBE	. 1	E	16.95	1.00	E	16.95	
17	REMOVALS	11	E	0.00	16.00		0.00	16.00
18	TESTING	1	E	0,00	4.00	E	0.00	4.00
Anna and	Totals	3,683					1,000.05	80.15

Job Name - Albany Airport-Fire Alarm under Queing Platform || Job # - 23040-Fire Alarm

11/30/2023 10:28;36 AM 2

	Labor Type	Crew	Hours	Rate \$	SubTotal	Brdn % Frr	ıg \$ Brdn Tot.	Fmg Tot.	Total	Full Rate	Code	Туре
2	JOURNEYMAN	2.00	80.15	122.05	9,782.31				9,782.31	122.05		
3323	Totals	2.00			9,782.31				9,782.31	122.05		

1	Equipment	Alarm	Quantity	Field	Duration	Cost/Unit	Total Cost	Tax(%)	Overhead %	Markup %	Total	Notes	Code	Type
19	SINGLE MAN LIFT(per Day)	Off	2.00	<none></none>	3.00	300.00	1,800.00				1,800.00			
	Totals						1,800.00				1,800.00			

	Quoted Materials	Alarm	Cost	Adjustment %	Adjustment \$	Adj Cost	Vendor	Notes	Code	Type
4	FIRE ALARM	Off	13,480.00			13,480.00			<u></u>	
	Totals		13,480.00			13,480.00			Ĺ <u>. </u>	

Final Pricing	Calculated (%)	Calculated (\$)	Variance (%)	Modified (\$)	Modified (%)	Alarm	Code
Database Material (Extension)		1,000.05	-	1,000.05			
Quoted Material		13,480.00		13,480.00			
Material Total		14,480,05		14,480.05			
Direct Labor	i i	9,782.31		9,782.31			
Incidental Labor		488.20		488.20			
Labor Total		10,270.51		10,270.51			
Equipment		1,800.00		. 1,600.00			
Total Cost		26,550.56		26,550.56			L
Database Material Overhead	5.000	50,00		50.00	5.000		<u> </u>
Quoted Material Overhead	5.000	674.00		674.00	5,000		<u> </u>
Labor Overhead	5.000	513.53		513.53	5.000		
Adjustment Overhead	0.439	116.55		118.55	0.439		
Total Overhead	5.100	1,354.08		1,354.08	5.100		<u></u>
Database Material Markup	5.000	52.50		52.50	5,000		<u> </u>
Quoted Material Markup	5.000	707.70		707,70	5.000		<u> </u>
Labor Markup	5.000	539.20		539.20	5,000		
Total Markup	4.657	1,299.40		1,299.40	4,657		
Selling Price		29,204.04		29,204.04			
Final Price		29,204.04		29,204.04			



4 Avis Drive Latham, New York 12110 Tel 518.250.4364 Fax 518.250.4365 www.firesecuritysound.com

То:	DLC Electric, LLC	Sales Team: Sean Reilly / Roy A. Yannes
Attn:	Paul Ciancanelli	Email: seanreilly@firesecuritysound.com
 Quote	#: N11-13	Date: November 28, 2023
Re:	Albany Airport – Central Terminal	Passenger Screening – Queuing Platform
	We are pleased to submit the fol	owing quotation for your review. Our price does not include standard

boxes, pipe, wire or installation.

Fire Alarm System (EST): 1 Lot modifications to the existing EST Fire Alarm Control Panel, 1 40 Watt Amplifier, 1 Power Extender Panel, 1 Monitor Module, 7 Smoke Detectors, 7 Detector Bases, 5 Ceiling Speaker/Strobes & 1 Lot Engineering & Technician Labor

Total Fire Alarm System Price is: \$13,480.00 (plus any appl. taxes)

The above price includes submittals, demonstration, supervision of final connections of control equipment and assisting in testing the system. It does not include tax, installation, engineered stamped drawings, permits or fees of any kind. Our terms are net 30 days with approved credit. Our proposal is subject to the attached terms and conditions.

As the aftereffects of the worldwide COVID-19 pandemic continue to impact our manufacturing, shipping, and distribution partners, we are experiencing a greater frequency of product shortages, extended lead times (backorders), and in some instances, bi-weekly price increases as they pertain to certain products and product lines. Materials will be invoiced once material is received all other billing will continue as contracted.

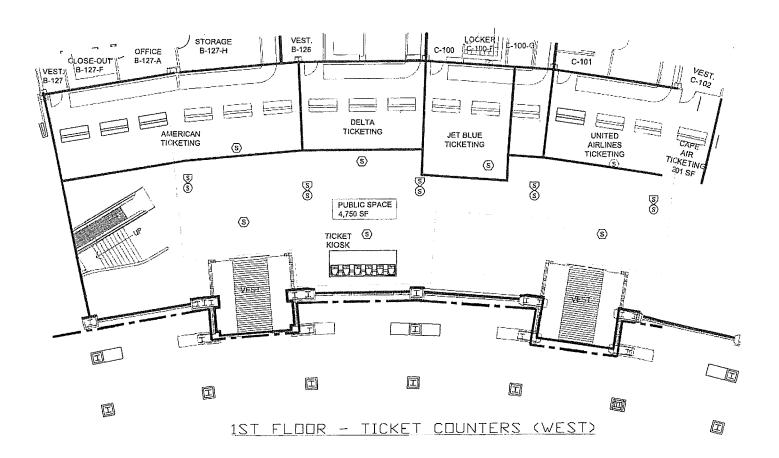
FS&S is committed to working closely with our vendors and suppliers to do what we can to mitigate these issues and minimize the impact to our valued customers, however delayed shipping & delivery times, as well as incremental price increases are quickly becoming the norm.

Therefore, quotes will only be valid for 30 days and orders should be placed as soon as possible to mitigate delays in product allocation.

Working together as a team to achieve common goals.

We appreciate your business.

Accepted by	Date



PCO-018a



MLB Construction Services LLC MLB Construction Serv One Stone Break Road

122 123 124 125 125 125 125 125 125 125 125 125 125				
Malta, NY 12020 Tel: 518-289-1371 Fax: 518-289-1652		PROF	POSAL	
			,	
SUBMITTED TO:	PROJECT NAME Alb. Airport 21-10	82-GC		
Rob Wagner Turner Construction Company	PROJECT NO.	Account of the second of the s	DATE	representation of the Bessel Annual Assessment of the Company of the Section Company of the
	23-110		11/15/23	
Albany NV 12205	PROPOSAL NO.	ears arrangementation will be a similar to the same of	PROPOSALA	MOUNT
•	16		\$ 64,588	
Per NOC 16 dated 11/15/2023, MLB Construction Services LLC is please see the attached RFI 71 response.	ased to present o	ur proposal for t	he following:	
Generator power will be under DLC Scope of work per the direction of	Turner Constructi	on.		
Temporary emergency power will need to be provided for this system i			power is re-ins	talled
during construction.				
The temporary generator shall have the capacity to feed the existing e EHP1, and the capabilities to connect the control wiring from the ATS to power failure with-in the system. It is suggested that a minimum of 75 of the generator with airport personnel.	to the generator s	uch that it will at	utomatically sta	rt up upon
Also, provide one fuel refill for emergency power generator and any ac Wagner of Turner Construction during Prime Contractors meeting on 1	lditional fuel fill-up I1/14/2023.	s will be on a T	& M basis per l	Rob
Description Labor Materia	l Equipment	Subcontract	Other	Price
Description Labor Materia DLC Electric, LLC	l Equipment	Subcontract \$61,780.34	Other	Price \$61,780.34
Description	l Equipment		Other Subtotal:	
Description	Equipment MLB OH & P			\$61,780.34
DLC Electric, LLC		\$61,780.34	Subtotal:	\$61,780.34 \$61,780.34
Description		\$61,780.34	Subtotal: 5.00%	\$61,780.34 \$61,780.34 \$2,808.21
DLC Electric, LLC Foit Albert reviewed 12/13/23		\$61,780.34	Subtotal: 5.00%	\$61,780.34 \$61,780.34 \$2,808.21
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. X We reserve the right to request an extension of time together with accompany to the contact me at 518-289-1371.	MLB OH & P	\$61,780.34 \$56,164.28	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. X We reserve the right to request an extension of time together with at the wear together with a company to the serve the above work. This proposal may be withdrawn by us if not accepted within 10 days.	MLB OH & P	\$61,780.34 \$56,164.28	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. X We reserve the right to request an extension of time together with at the wear of the shown work. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 day. WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	MLB OH & P	\$61,780.34 \$56,164.28 rred at a later da	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21 \$64,588.55
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. We reserve the right to request an extension of time together with at the wear calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 day. WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	MLB OH & P	\$61,780.34 \$56,164.28 rred at a later da	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21 \$64,588.55
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. X We reserve the right to request an extension of time together with accompany to the contact me at 518-289-1371.	MLB OH & P	\$61,780.34 \$56,164.28 rred at a later da	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21 \$64,588.55
DLC Electric, LLC Foit Albert reviewed 12/13/23 If you have any questions, please contact me at 518-289-1371. We reserve the right to request an extension of time together with action with the extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 day. WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK. OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROACHES	MLB OH & P	\$61,780.34 \$56,164.28 rred at a later da	Subtotal: 5.00% Total:	\$61,780.34 \$61,780.34 \$2,808.21 \$64,588.55

Page 1 of 1



TCCo New York North 1 Computer Drive South Albany, New York 12205 P: (518) 432-0277 F: (518) 432-0279 Project: 230609 Albany Airport: Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

Damien Pinto-Martin (MLB Construction Services,

RFI #BP-02 RFI-071: BP-02 RFI-071: Generator Power

Status

Closed on 11/13/23

To

Ashley Richards (CHA) Kelly Melarango (CHA) Nathaniel Cram (CHA)

Todd Cirillo (CHA)

Mike Heinzman (Foit-Albert Associates)

Date Initiated

Nov 1, 2023

Due Date

From

Nov 22, 2023

Location

Project Stage

Course of Construction

Cost Impact

Schedule Impact

Spec Section

Cost Code

Drawing Number

Reference

Linked Drawings

Received From

Damien Pinto-Martin (MLB Construction Services,

LLC)

Copies To

Eddie Andres (Turner Construction Company), Todd Cirillo (CHA), Nathaniel Cram (CHA), Craig Dittl (MLB Construction Services, LLC), John LaClair, PE (Albany County Airport Authority), Jeff Lino (MLB Construction Services, LLC), Kelly Melarango (CHA), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Derek Petruzzo (Turner Construction Company), Damien Pinto-Martin (MLB Construction Services, LLC), Patrick Pratico (MLB Construction Services, LLC), Ashley Richards (CHA), Gaby Rosario (Turner Construction Company), Robert Wagner (Turner Construction Company)

Activity

Question

Question from Damien Pinto-Martin MLB Construction Services, LLC on Tuesday, Oct 31, 2023 at 01:28 PM EDT MLB has been notified by Airport staff the generator power runs though the bridge. Please advise how this is to be handled.

Official Response

Response from Mike Heinzman Foit-Albert Associates on Monday, Nov 13, 2023 at 01:54 PM EST

The existing 100 Amp (3#1, #1N, #8G in 2"C) feed from the main terminal to an existing 100 Amp Disconnect switch in the mechanical Room on the 3rd floor of the parking garage will be removed prior to the demolition of the bridge. The existing 100 Amp disconnect switch is the MOCP for the existing 100 Amp A.T.S serving emergency power to the garage. Feeders can be pulled out from the existing pull box just inside the main terminal building back to the 100 Amp disconnect.

Temporary emergency power will need to be provided for this system in the garage until the permanent power is re-installed during construction. The temporary Generator shall have the capacity to feed the existing emergency system fed by 100 Amp, 277/480V panelboard EHP1, and the capabilities to connect the control wiring from the ATS to the generator such that it will automatically start up upon power failure with-in the system. It is suggested that a minimum of 75kVA generator be utilized. Coordinate the preferred location of the generator with airport personnel.

Project: 230609 Albany Airport: Terminal Expansion

All Replies

Response from Mike Heinzman Foit-Albert Associates on Monday, Nov 13, 2023 at 01:54 PM EST

The existing 100 Amp (3#1, #1N, #8G in 2"C) feed from the main terminal to an existing 100 Amp Disconnect switch in the mechanical Room on the 3rd floor of the parking garage will be removed prior to the demolition of the bridge. The existing 100 Amp disconnect switch is the MOCP for the existing 100 Amp A.T.S serving emergency power to the garage. Feeders can be pulled out from the existing pull box just inside the main terminal building back to the 100 Amp disconnect.

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12/6/2023

Dear Sir or Madam,

PROJECT: Albany Airport BP-02 Parking Garage Temporary Generator RFI-71

DLC Electric LLC will supply and install all materials, labor, and equipment as shown on attached drawings

RFI-71 and NOC16 for the total amount of \$ 61,780.34.

Included:

1) Provide and install 80 KW generator as shown on attached drawings and NOC-16 u

2) Tie in to ICI fire alarm panel for trouble alarm. V + DSSOSSED WEATH D. PETROZZO ON 11/28/73.

3) Generator rental is for 12 months any additional months will be \$3,684.00 per month.

4) Testing

5) Quoted for normal work hours 7:00 AM to 3:30PM.

6) One Fuel Re-Fill any additional will be on a T and M basis.

DLC Electric LLC Cell 518-365-5012 Paul Ciancanelli Respectfully

Accepted by

	HIKAN FCT %	Materral(₺)	Mat(%) L:	Labor nrs	(%)		
1 RFI 71 Provide Temporary Generator	0.000	4,272.41	100.00	55.30	100.00		
Total		4,272.41	100.00	55.30	100,00		
	RFI 71	Provide Temporary Generator	porary Gene	srator			
Description		Quantity Un	Unit Net Cost	Labor	Unit Total Material		Total Hours
×	And the state of t	r)	20	60.00		7	3.00
		20 C	194.50	0.08 E		38.90	1.60
3 2" BUSHING GRDG INSUL 150 DEG - MALL		10 C	1,864.13	0.08 E		186.41	0.80
4 #12/2C UF-B	and the same paper to the same	250 M	773.36	35.00 M		193.34	8.75
		L M	793.80	2.20 E	The same of the sa	793.80	2.20
		<u> </u>	31.32	0.30 E		31.32	0.30
7 12" WIREWAY - PANEL ADAPTER		ш	72.00	0.60 E		72.00	09.0
		20 C	425.23	12.00 C		85.05	2.40
		12 C	317.99	6.00 C	_	38.16	0.72
		2 C	10,854,00	0.16 E		217.08	0.32
11 3/8-16x 1 1/2 HEX HEAD BOLT - PLTD STL	and the second of the second o	12 C	13.67	7.00 C		1.64	0.84
		8 0	30.36	8.40 C	()	2.43	0.67
\neg		12 C	2.20	0.08 E	111	0.26	0.96
		8	4.30	0.08 E		0.34	0.64
,	1 A A COMPANIA A COMPA	<u>г</u>	985.00	2.00 €		985.00	2.00
	•	2 E	75.00	1.25 E	-	150.00	2.50
		1 E	0.00	2.00 €		0.00	2.00
		1 E	20.00	2.00 €		20.00	2.00
INSTALL EX-HP1		1 回	20.00	3.50 E		20,00	3.50
20 INSTALL GENERATOR 4/0 CABLES		1 1 1	30.00	3.00 E	7 ag 8 a	30.00	3.00
10 FEET 12" LADDER TRAY		1/E	85.00	1.00 E		85.00	1.00
1		_ 一 正	85.00	2.00 €		85.00	2.00
7		150 圧	0.15	0.01 E		22.50	1,50
24 FA MONITOR MODULE		2 E	25.00	1.50 E		50.00	3.00
	A CALLED AND A CAL	<u>m</u>	15.00	1,00 巨	The second secon	15,00	1.00
		<u>—</u>	250.00	4.00 E		250.00	4.00
· †		ΊE	0.00	2.00 €	and the second s	0,00	2.00
	Spring distribution of the control o	(1)E	830.00	0.00 E		830.00	0.00
29 LOCK OUT MAKE SAFE EXISTING ATS FEED		1	20.00	2.00 €		20.00	2.00
Totals		500		***************************************			

Leavesta To the Ecuber Pac

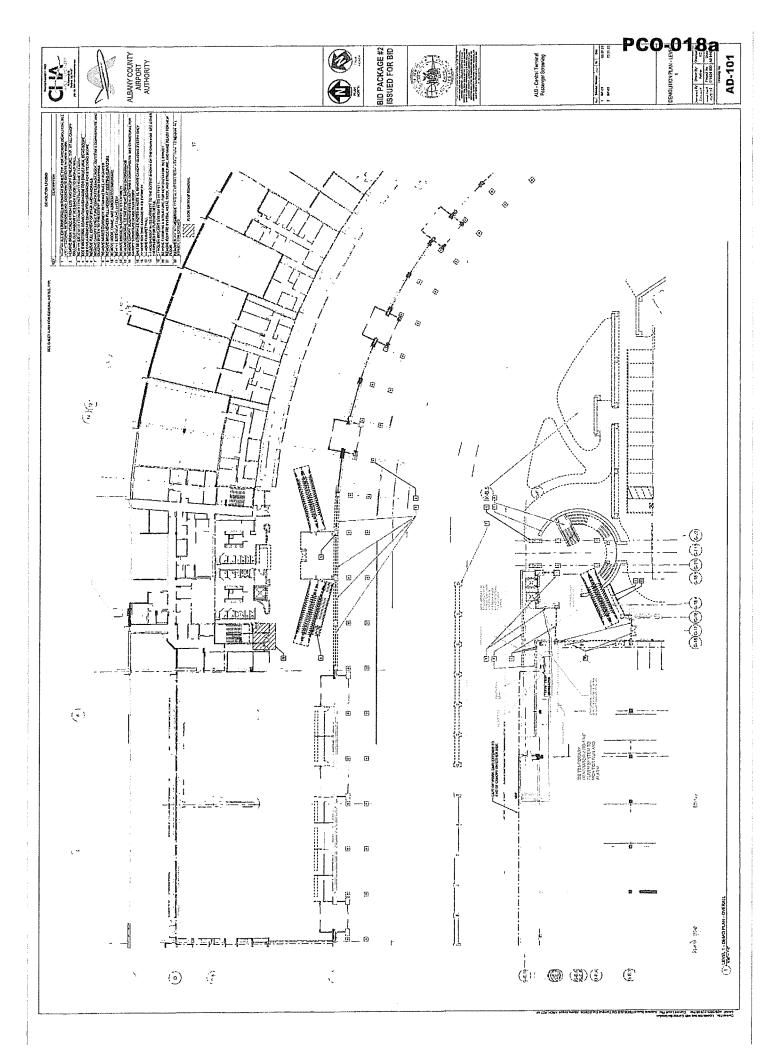
12/6/2023 9:59:41 AM 2
 Total
 Full Rate
 Code
 Type

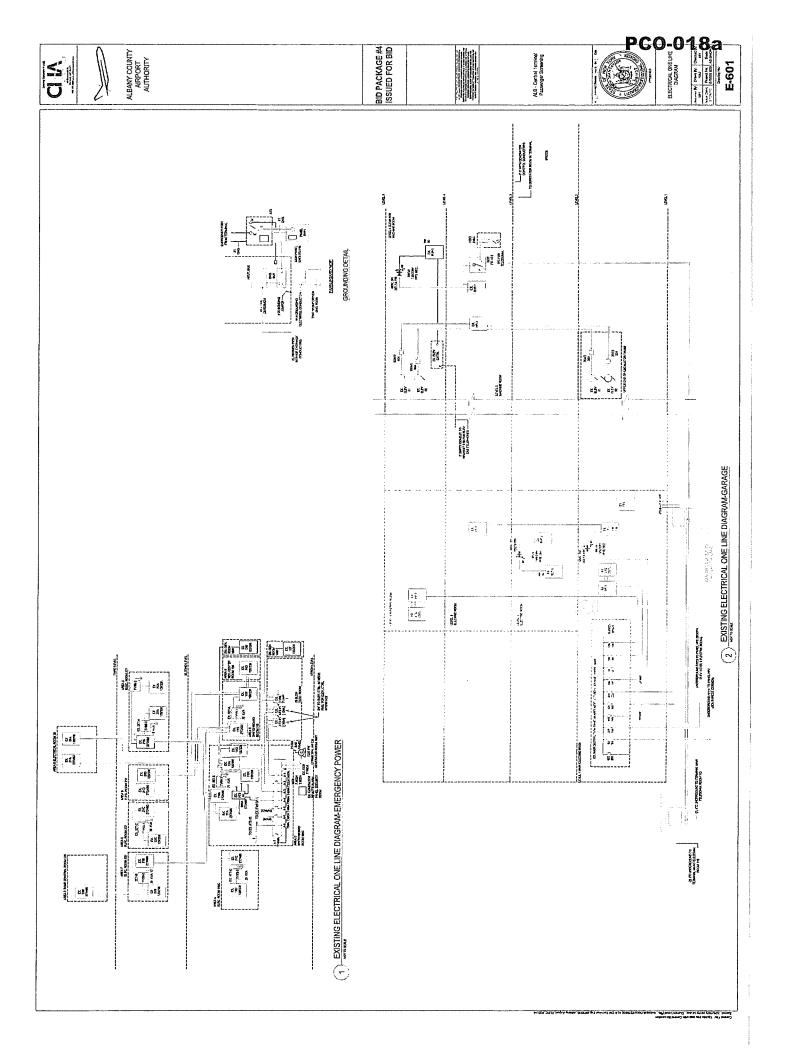
 5,533.87
 100.07
 5,533.87
 100.07
 Job Name - Albany Airport BP-02 Parking Garage Temporary Generator RFI-71 || Job # - 23040-RFI-71 Fmg Tot. Brdn Tot. Brdn % Frng \$ 5,533,87 SubTotal Rate \$ 55.30 100.07 55.30 100.07 Hours Crew 3.00 Labor Type JOURNEYMAN

Total Notes Code Type	48.628.80	880.00	49,508.80
Markup %	and a sometime construction of the sound of	***	The state of the s
Tax(%) Overhead % Markup %	10.000	10.000	4,500.80
Tax(%)		Professional Control of the Control	
Duration Cost/Unit Total Cost	44,208.00	800.00	45,008.00
Cost/Unit	12.00 3,684.00	800.00	The state of the s
Duration	12.00	1.00	
Field	1.00 <none></none>	1.00 <none></none>	
Alarm Quantity Field	1.00	1.00	
Alarm	O#	Off	
Equipment	80 KW Generator (per month)	Generator Delivery one time fee Off	Totals
ļ	-	2	

	Quoted Materials	Alarm	Cost	Adjustment %	Adjustment \$	Adj Cost	Vendor	Notes	Code Type
4 FIR	E ALARM	Off	1,350.00			1,350.00	JCI CONTROLS		
	sje		1,350.00	208 (50.0)	diamental description of the second s	1,350.00			de Note the second of the seco
						and the state of t	And the second s		

Final Pricing	Calculated (%)	Calculated (\$)	Variance (%)	Modified (\$)	Modified (%) Alarm	Alarm	Code
Database Material (Extension)		4,272.41		4,272,41		1	
Quoted Material		1,350.00		1,350.00			
Material Total		5,622.41	man out of the state of the sta	5,622,41	DOTE - A bendungston of the state of		
Direct Labor		5,533.87		5,533.87			
Labor Total		5,533.87	The state of the s	5,533.87		The state of the s	
Equipment		45,008,00	The second secon	45,008.00			chargody by mark co.
Total Cost		56,164.28		56,164.28			
Database Material Overhead	2.000	213,62		213.62	5,000		
Quoted Material Overhead	5.000	67,50		67.50			
Labor Overhead	5.000	276.69		276.69			İ
Equipment Overhead	10.000	4,500.80		4,500.80			
Total Overhead	9,007	5,058.61		5,058.61	9,007		
Database Material Markup	4.370	196.04		196,04	4.370		
Quoted Material Markup	5.000	70.88		70.88	And the state of t		
Labor Markup	2.000	290,53		290.53			
Total Markup	0.911	557.45		557.45	0.911		
Selling Price		61,780,34		61,780,34	The state of the s		•
Final Price		61.780.34	Manufacture (Control of Control o	61 780 34	The second secon		







Johnson Controls Fire Protection LP 1399 Vischers Ferry Road Clifton Park, NY 12065 (518) 952-6040

Johnson Controls Fire Protection LP Quotation

To: Dlc Electric Llc 479 State Route 40 TROY, NY 12182-3803 Project: AIA - Garage monitor modules - CPQ-496723 Johnson Controls Reference: 650496723 Proposal #: 1 Date: 12/04/2023

Page: 1 of 8

Johnson Controls is pleased to offer for your consideration this quotation for the above project



Project: AIA - Garage monitor modules - CPQ-496723

Johnson Controls Reference: 650496723

Proposal #: 1 Date: 12/04/2023 Page: 2 of 8

Add to Garage FACP

Monitor Modules

QTY	MODEL NUMBER	DESCRIPTION
2	4090-9001	SUPERVISED IAM
2	4090-9807	COVER-ADDRESS MODULE SURFACE
2	4090-9810	BRACKET, IAM
Labor		
QTY	MODEL NUMBER	DESCRIPTION
	PM LAB	PROJECT/CONSTRUCTION MGMT
	FWILAD	FROSECT/CONSTRUCTION MGMT
	TECH LAB	TECHNICAL LABOR

Total net selling price, FOB shipping point, \$1,350.00

Johnson Controls has **not** included an estimate for all state and local sales tax for this quote based on the understanding that a valid exemption and/or resale certificate is received by Johnson Controls from Purchaser. Otherwise, actual sales tax due will be calculated and billed

Scope of Work

The above quotation does not include installation but includes final control connections and assistance in testing of the system by a SimplexGrinnell technician.

All installation of above equipment and any associated back boxes, wire, conduit and raceway provided by others.

All engineering, submittals, shop drawings, functional acceptance test and full customer training included.

The above quotation is valid for (30) thirty days and is based upon acceptance of delivery within (1) one year.

Warranty is 1 year.

The above quotation does not include sales or applicable use tax.

Payment Options:

Johnson Controls Capital Funding Solutions

Offering flexible solutions for your business needs! Allows for payment over time for products and installation costs with no down payment requirement. We offer a fast turnaround time with a simple web-based application and closing process.





POWER RENTAL QUOTE

Quote Number 12.5.23-PW-DLC Quote Date: 12/05/23 Rental Start Date: 12/18/23 Store Name N/A Is this for a New Customer 0995727 DLC Electric LLC Customer # Customer Telephone (518) 326-8130 479 State Route 40 Address 12182 county Rensselaer State NY Zip Code Troy City Contact: Paul Ciancanelli Email Address: paulc@dlcelectric.net Street Address/Site Name: Albany Airport-737 Albany Shaker Rd city: Colonie Phone: (518) 365-5012 Contact: Paul Ciancanelli State: NY 12205 Not Applicable **OPER** CHARGE **Product Rate** ltem# Shift **Equipment Description** \$ 2,760.00 (1) 80kw Generator, 277/480 3ph, 0-176 hours runtime/monthly 1 | Single Shift \$ 924.00 (6) 50' 4/0 cables, rated at 400amps each Single Shift \$ 0.00 Single Shift (3) FL Tails, (3) MB Tails Single Shift Single Shift 6 Single Shift Single Shift \$ 3,684.00 *Pricing Is Valid For 30-Days And Is Based On Availability* **Total Product Equipment** ********************* Milton CAT technician on-site to assist in setup and startup of rental Site Service Charges product, Per Hours As needed (4 hour minimum - portal to portal optional service per customer request) \$175.00/hour or OT rate Delivery \$ 400.00 applies. Fuel Service can be set up by Milton CAT for a 15% Handling Fee. Pick Up \$ 400.00 Customer responsible for block heater/battery charger connections. Excessive cleaning charges will apply if necessary. Please note - These products will need a Preventative Maintenance service performed at regular intervals of run time. The cost of these services will be calculated when the service is provided. 1,000 Hours 500 Hours X Additional Equipment and Services - (Notes, RPO) The customer ***** is responsible for all Diesel Emissions Fluids (DEF) for all Tier 4 emissions **Summary Of Services** units T4(F). Failure to return the unit full of DEF will result in a **RPP Per Period** \$ 552.60 RPP Rate 15% \$7.00 Per Gallon Charge if MCAT Handles ** 15% Rental Protection Plan Fee Removed if Certificate of Insurance is Provided ** In-House Refueling of Rental Asset - to be Returned with **XCBLPFRX** \$ 3,684.00 **Per Period Cost** Level of Fuel Shipped With; \$7.50 Per Gallon if Milton CAT Handles ** Battery Storage units must be fully charged upon return. A \$750.00 Total for Additional Equip. & Services \$ 0.00 charging fee will apply if the unit is not fully charged. Freight \$ 800.00 Rental/Sales Representative Rental/Sales Coordinator Pamela Wasielewski 774-462-7423 pamela_wasielewski@miltoncat.cl | Elias Piraino 508-244-1821 elias_piraino@miltoncat.com

Any taxes, testing, fees, and permits are not included in the offer. The customer is responsible for all fuel, maintenance, start-up and breakdown. Units are allowed 176 Hours per month and 40 hours per week for single shift operation. Double Shift 352 Hours Per month and 80 hours per week. Triple Shift Unlimited. Unless proof of insurance is provided, the RPP will be calculated at 15% of Rental Contract Value. Units are not delivered in a NEPA110 compliant configuration. Upon request units may need on-site modifications at additional cost to properly align to system requirements.

Milton



Agreement Number

RENTAL AGREEMENT

Date: 12/18/23

CUSTOMER#

0995727

TELEPHONE (518) 326-8130

Quote Number 12.5.23-PW-DLC NAME OF LESSEE DLC Electric LLC ADDRESS 479 State Route 40

CITY Trov

COUNTY Rensselaer

NY

ZIP CODE 12182

Southworth-Milton, Inc., hereinafter called the Lessor, agrees to lease to the Lessee for use at: See Shipping Address the equipment and/or generator described below upon the terms and conditions hereinafter stated. LESSEE'S P.O#

The agreed total value of the equipment listed on page 2 is set at \$ See value on equipment page ("Total Value") for determining the Lessee;s obligation for the reimbursement of lessor in the event of loss, damage or destruction of the equipment.

\$ 3,684.00 per Not Applicable The rent for the equipment herein leased shall be \$ \$ 3,084.00 per (day, week, billing period) exclusive of sales and/or use tax, fire, theft, vandalism (FTV), maintenance costs and other costs, expenses and charges of Lessee specified below, in advance, for a term of 28 Days billing period. The lease term shall commence on date of delivery to the Lessee. Except as otherwise provided herein, rent shall continue to accrue until the latter to occur of (a) the date said equipment is returned to Lessor's place of business, and (b) the expiration of the term of this agreement. If Lessee purchases said equipment, this lease shall be deemed to have been terminated and rent shall cease to accrue on the date of such purchase. Rent payments shall be made by Lessee at Lessor's place of business and shall continue on the same day of each month for the term hereof. FOR THE PURPOSES OF THIS AGREEMENT, A "BILLING PERIOD" IS 28 CONSECUTIVE DAYS. PAYMENT TERMS = NET 30 WITH APPROVED CREDIT.

The Lessee agrees not to use the equipment more than eight (8) hours in any one day nor more than five (5) eight (8) hour days in any one week nor more than twenty (20) eight (8) hour days in any one twenty eight (28) consecutive day period, unless Lessee agrees to pay additional compensation for overtime to Lessor.

Shipping Information

Street Address/Site Name: Albany Airport-737 Albany Shaker Rd \$ 552.60 Fire, Theft, Vandalism (RPP) City: Colonie All Applicable sales Taxes wiltbe applied Sales Tax State: NY Zip Code: 12205 Period Rate Cost \$3,684.00 Contact Name: Paul Ciancanelli \$800.00 Freight Contact Phone: (518) 365-5012 Additional Services \$ 0.00 Contact Email: **Total Extended Cost** \$5,036.60

All transportation charges from point of delivery to destination and return charges to the point of delivery are to be paid by the Lessee.

The Lessor reserves the right to assign its interest in this agreement without Lessee's consent and the Lessee agrees that such assignee may succeed to and be entitled to exercise all of the rights of the Lessor. Such assignee's rights shall be free from all defenses, oltsels, setofts, recoupments, or counter claims which Lessee may be entitled to assert against Lessor. No such assignee shall be obligated to perform any duty, covenant or condition required to be performed by Lessor under the terms of this agreement.

The Lessor is not the manufacturer of the equipment nor the agent of said manufacturer. The Lessor makes no warranties either express or implied, including without limitation any warranty of merchantability or fitness for any particular purpose, with respect to the equipment unless endorsed herein in writing. Lessor does not undertake any responsibility with respect to the ordering, manufacturing, purchase, delivery, assembly, installation, testing, operation or servicing other equipment. It, in the good faith opinion of Lessor, there should be any material discrepancy between the equipment as described herein and t

within three days after receipt of said equipment.

This agreement is subject to the terms and conditions of the reverse side hereof, including but not limited to the applicable warranties herein. The front and reverse side together constitute the

entire agreement between the parties. The Lessor's obligation to perform under this agreement is conditioned on the Lessee's compliance with the terms hereof.

Except as provided above, this agreement cannot be cancelled or terminated by Lessee. Lessee hereby agrees that its obligation to pay all rent and other amounts payable hereunder and to perform all of its duties with respect hereto shall be absolute and unconditional under any and all circumstances and that it shall so pay and perform without abatement or reduction for any reason, including without limitation any actual or alleged present or future claim or right of setoff or recoupment that the Lessee may have against the Lessor or against the supplier, manufacturer or dealer of the equipment.

Lessee agrees that the obligations undertaken herein by Lessee are for the purpose of furthering Lessee's income-producing business or activity. We clearly understand this agreement and have read and agree to be bound by the conditions stated on the front and back of this agreement.

Lessee hereby acknowledges that Lessor has offered to him for rent Safety Equipment or devices which attach to the equipment and Lessee hereby release and discharges Lessor from any liabilities which Lessee might hereafter claim against Lessor by reason of Lessor's failure to advise Lessee of the availability of safety equipment or devices.

Any changes to the scope of work contained herein and/or additional terms and conditions added by the lessor may void pricing and terms of the agreement. If such a situation arises, lessee may provide a revised agreement to reflect pricing and terms as changed or required by the lessor.

LESSEE	Paul Ciancanelli	
(Individual, Company, Corporat	on, Partnership)	
Signature		_
	(Authorized Representative, Title)	_

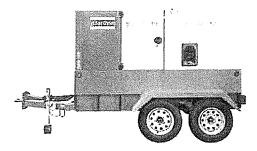
This lease agreement is for immediate acceptance by the Lessee, but although so accepted does not constitute a contract until same is approved by an authorized representative of the Lessor and is subject to change or withdrawal until so approved.

SOUTHWORTH-MILTON, INC. LESSOR Pamela Wasielewski (Sales Representative) Approved by: (Authorized Representative) 12/05/23 Date: ___

JXL 9/2016

QAS 95 & 125 JD T4F

Mobile Generator



Standard Scope of Supply

The Atlas Copco QAS 95 & 125 JD T4F generators are prime power, multi-voltage, sound attenuated, mobile generators. They are powered by a John Deere Tier 4 Final, liquid-cooled, four-cylinder diesel engine.

The units consist of an alternator, diesel engine, cooling system, electrical distribution and control systems - all enclosed within a sound attenuated enclosure fabricated from powder coated steel with zinc rich primer. 6000 hr salt spray test.

A broad range of undercarriage formats and options are available.

Special attention has been given to the overall product quality, user friendliness, ease of serviceability, and economical operation to ensure best in class total cost of ownership.

Available Models

QAS 95 JD T4F QAS 125 JD T4F

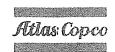
Standard Features

- Compact, sound attenuated, corrosion resistant enclosure with single point lifting and 110% fluid containment
- Available as a skid mounted unit with forklift pockets, or on a dual axle trailer
- Heavy Duty alternator with AREP excitation and marine grade protection
- DeepSea controller
- Single side servicing with long run filters and 500-hour service intervals
- John Deere 4045 engine with DOC & SCR aftertreatment, ETM system and limited 5-year limited warranty
- Identical enclosures and maintenance points between both models
- Battery Charger (12V, 6A)
- External Fuel Tank connections (3-way valve) located inside the enclosure
- Emergency Stop
- Remote Start / Stop

Multiple voltage – 95 kVA prime power – John Deere engine Multiple voltage – 125 kVA prime power – John Deere engine

Benefits

- Extremely durable and environmentally sensitive, designed to be used for everything from the oil patch to special event power
- Versatility, giving you the flexibility to match your machine to the correct application
- Start-up power for the most demanding sites with 300% over load starting capabilities
- Reliable and intuitive controls for ease of use and diagnostic capabilities
- Reduced total cost of ownership with easy access for mechanics
- Proven engine platform with high reliability and Exhaust Temperature Management system that minimizes the risks of wet stacking
- Reduces stock of service kits and inventory of parts with rental ROI kept in mind
- On board charger to ensure the battery is always ready for service
- Flexibility to work with an external and larger fuel tank for extended autonomy
- External, recessed emergency stop for increased safety
- Allows connection as a critical back-up unit via a 2-wire dry contact connection in the distribution panel



Technical Data¹

Performance		(1):150E 1)	(0.VS-H291)
Frequency	Hz	60	60
Rated prime power @ 480V 3ø	kW/kVA	76/95	100/125
Rated standby power @ 480V 3ø	kW/kVA	83 / 104	110 / 138
3ø Power factor		8.0	0.8
3ø Voltage in 480V switch position (series star w/neutral)	ν	480Y / 277	480Y / 277
Amp capacity @480V	A	114	150
3ø Voltage in 240-208V switch position (parallel star w/neutral)	v	240YY / 139-208YY	240YY / 139-208YY
Rated prime power @ 240V 3ø	kW/kVA	76/95	100/125
Amp capacity @240V 3ø	Α	229	300
Rated prime power @208V 3ø	kW/kVA	70 / 87	86.5 / 108
Amp capacity @208V 3ø	Α	242	300
Rated prime power 1ø	kW/kVA	52 / 52	65 / 65
1ø Power factor		1	1
1¢ Voltage in 120-240V switch position (Zig-Zag)	v	240 / 120	240 / 120
Amp Capacity @240V	Α	217	271
Amp Capacity @120V	Á	217 x 2	271 x 2
Main breaker Rated Current in	Α	400	400
Power distribution - Terminal board		5 Wire (L1, L2, L3, N, Ground)	5 Wire (L1, L2, L3, N, Ground)
Terminal board connections		Bare Wire Terminals	Bare Wire Terminals
Maximum terminal cable size		350MCM	350MCM
		2 x NEMA 5-20R GFCI	2 x NEMA 5-20R GFCI
Convenience receptacles ³		& 3 x 125/250V 50A CS6369	& 3 x 125/250V 50A CS6369
Max. sound pressure level (LPA) @23' @75% Load	dB(A)	73	73
(Eucl) and Dist systems			
Fuel consumption at 100% load (PRP)	gal / h	5.36	7.06
Fuel consumption at 75% load (PRP)	gal / h	4.23	5.65
Fuel tank capacity	gal	166	166
Fuel autonomy @75% load & 90% of fuel capacity	h	35.3	26.4
DEF Tank Capacity	Gal (L)	9.19 (34.8)	9.19 (34.8)
Alternator (4-pole, 12-wire)		S	
Brand / Model		Leroy Somer 44.3 S3	Leroy Somer 44.3 S5
Excitation system		AREP (auxiliary winding)	AREP (auxiliary winding)
Digital Automatic Voltage Regulator (± 0.25%)		Leroy Somer D350	Leroy Somer D350
Insulation		Class H	Class H
Engine			
Model		John Deere 4045 HFG04	John Deere 4045 HFG06
US EPA Family		MJDXL04.5315	MJDXL0.4.5311
US EPA Tier		Tier 4 Final	Tier 4 Final
Displacement	L	4.5	4.5
Cylinders		4	4
Continuous engine output	hp	122	157
Gross engine power output	hp	133	172
Speed	rpm	1800	1800
Engine control		ECU	ECU
Aspiration		Turbo w/Intercooler	Turbo w/Intercooler
Engine oil capacity	US gal	5.4	5.4
Engine coolant capacity	US gal	2.25	2.25
Max. ambient temperature (@Sea Level)	°F	122	122
Min. starting temperature (w/o cold weather options)	۰۴	14	14
Minimum starting temperature (with cold weather options)	*F	-13	-13
Electrical system (Negative ground)	V	12	12
Engine alternator output	Α Α	90	90
Battery Capacity (Cold Cranking Amps)	Α	1100	1100

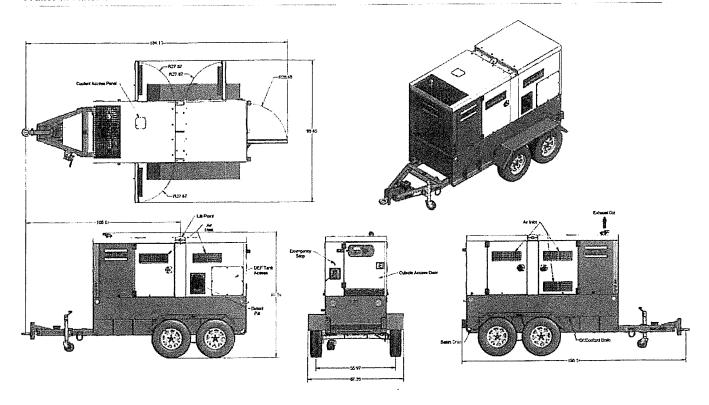


RAU ratings are at a reference condition of 0' ahitude and 20°C (72°F)
2 Please see receptacle voltage configuration in Power Distribution section on page #8
3 Measured in accordance with ISO 2151 under free field conditions @ 7m (23ft) distance

<sup>S Planse sea "Beralo Tablo" for allitude and lamperature calculations on page #5
Cold weather option includes engine's variable speed fan and 0W40 synthetic oil. A 120V 1000W coolant heater comes as standard (no option needed).</sup>

Dimensions

Trailer Mounted

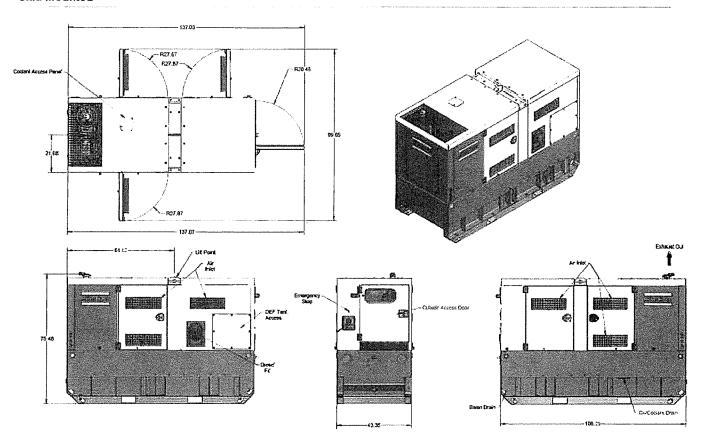


Units	QAS 95 JD	QAS 125 JD
Lbs (kg)	6,342 (2,877)	6,485 (2,942)
Lbs (kg)	4,875 (2,211)	5,180 (2,350)
Inches	160 x 67 x 88	160 x 67 x 88
	Lbs (kg) Lbs (kg)	Lbs (kg) 6,342 (2,877) Lbs (kg) 4,875 (2,211)



Dimensions

Skid Mounted



Weight	Units	QAS 95 JD	QAS 125 JD
Skid Mounted – Wet (ready to operate)	Lbs (kg)	5,442 (2,468)	5,585 (2,533)
Skid Mounted - Dry	Lbs (kg)	3,975 (1,803)	4,280 (1,941)
Dimensions			
Skid Mounted (L x W x H)	Inches	108 x 43 x 76	108 x 43 x 76



Principle Data

Alternator

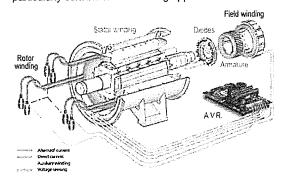
The Leroy Somer LSA alternators are designed for heavy duty continuous applications, with marine winding protection and AREP excitation system.

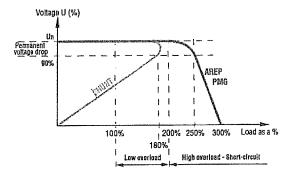
- AREP Excitation for superior motor starting capabilities
- Marine grade (relative humidity >95%) protection
- External multi-voltage selector switch (3-position)
- 4 pole brushless design with single bearing, Class H insulation and IP23 rating
- Voltage regulation +/- 0.25%
- Full Load acceptance of prime power rating

The AREP system uses 2 independent auxiliary windings located in the main stator to send supply voltage to the AVR:

- The voltage delivered by the first auxiliary winding H1 is proportional to the alternator output voltage (shunt characteristic).
- The voltage delivered by the second auxiliary winding H3 is proportional to the current drawn by the alternator and is a function of the applied load (compound characteristic booster effect).
- The resulting phase-to-phase voltage supplies power to the AVR.

This power supply to the AVR power circuit is independent of the voltage sensing measured on the alternator output terminals. Therefore, the excitation current delivered by the AVR to the alternator exciter is independent of any voltage distortions (harmonics) due to the load. The AREP system gives the alternator a high overload capacity (load impact or starting electric motors) and a short-circuit capability (300% - 10 s) in order to provide discriminating protection: the alternator with AREP excitation is shorter than the one with PMG excitation. It is particularly suitable for demanding applications.





Performance @ Altitude and High Ambient Conditions

When using at altitude and high ambient conditions the engine and alternator will de-rate as per chart below.

QAS 95					Te	mperatu	re °C (°F))			
Height m (Feet)	0 (32)	5 (41)	10 (50)	15 (59)	20 (68)	25 (77)	30 (86)	35 (95)	40 (104)	45 (113)	50 (122)
0	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%	90%
500 (1640)	100%	100%	100%	100%	100%	100%	100%	100%	1.00%	95%	90%
1000 (3280)	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%	90%
1500 (4921)	100%	100%	100%	100%	100%	100%	95%	95%	95%	90%	90%
2000 (6561)	100%	100%	100%	100%	100%	100%	90%	90%	90%	85%	85%
2500 (8202)	95%	95%	95%	95%	95%	95%	85%	85%	85%	80%	75%
3000 (9842)	95%	95%	95%	95%	95%	95%	85%	85%	85%	80%	75%
3500 (11,482)	90%	90%	90%	90%	90%	90%	75%	75%	75%	75%	70%
4000 (13,123)	85%	85%	85%	85%	85%	85%	75%	75%	75%	75%	70%
4500 (14,764)	75%	75%	75%	75%	75%	75%	70%	70%	70%	65%	65%
5000 (16,404)	65%	65%	65%	65%	65%	65%	65%	65%	65%	65%	65%

QAS 125					Tei	mperatu	re °C (°F))	NAME		
Helght m (Feet)	0 (32)	5 (41)	10 (50)	15 (59)	20 (68)	25 (77)	30 (86)	35 (95)	40 (104)	45 (113)	50 (122)
0	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%
500 (1640)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%
1000 (3280)	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%
1500 (4921)	100%	100%	100%	100%	100%	100%	100%	100%	100%	95%	90%
2000 (6561)	100%	100%	100%	100%	100%	100%	95%	95%	95%	90%	90%
2500 (8202)	100%	100%	100%	100%	100%	100%	90%	90%	90%	85%	80%
3000 (9842)	100%	100%	100%	100%	100%	100%	90%	90%	90%	85%	80%
3500 (11,482)	90%	90%	90%	90%	90%	90%	80%	80%	80%	75%	75%
4000 (13,123)	80%	80%	80%	80%	80%	80%	80%	80%	80%	75%	75%
4500 (14,764)	75%	75%	75%	75%	75%	75%	75%	75%	75%	70%	65%
5000 (16,404)	65%	65%	65%	65%	65%	65%	65%	65%	65%	65%	65%



Power Distribution

The main power is connected from the alternator through a 3-position voltage selector switch to the main power cubicle. The cubicle incorporates all power distribution, controls, sensing and protection devises.

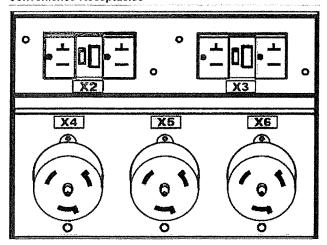
- 3-position Voltage Selector Switch (VSS)
- Current transformer x 3 (1 each leg)
- ✓ Single main breaker w/shunt trip
- Individual breakers for each receptacle
- Convenience receptacles located on outside of unit for easy access
- Terminal board for hard wiring
- Cam-Lock external quick connect (available as option)
- External emergency stop switch (recessed)
- Neutral bonded to Ground with a removable bonding link accessible in the control cubicle

Please refer to the chart below for power distribution and voltages. NOTE: All voltages below are subject to change, depending on set point of "Fine Voltage Adjustment" potentiometer and Voltage Selector Switch.

		120V Receptacle NEMA 5-20R	125/250V Receptacle CS6369	Terminal Board
Fine Voltage Adjustment *	Voltage Selector Switch Position			(L1) (L2) (L3) (N) (=
\bigcirc	240/120V 1Ø	120V	240/120V	120
\bigcirc	208/240V 3Ø	139V	240/139V	240 240 139 139 139
	208/240V 3Ø	120V	208/120V	208 208 120 120 120 120 120 120 120 120 120 120
	480V 3Ø	139V	240/139V	480 480 277 277 277

^{*}All voltages are adjustable with the "Fine Voltage Adjustment" potentiometer located on the control panel. Therefore, voltage may be different then what is shown in the above table. All voltages should be verified before connection to the unit.

Convenience Receptacles



Receptacle	Туре
X2, X3	120V - NEMA 5-20R GFCI (outlets)
X4 X5 X6	125/250V - CS6369 (outlets)



Controller

The QAS 95 & 125 come equipped with a Deep Sea 7310 control module. This is a fully diagnostic ECU controller with large 3" display, that is intuitive and easy to operate with all functions conveniently at your fingertips. The controller also manages the engine ECU operating system, and a number of safety warnings and shutdowns on various parameters (listed below).

The controller is powered by a main On/Off switch located next to unit.

DeepSea 7310 Controller Functionality:

Home Page (displayed while running, scrolling every 3seconds)

Generator voltage (ph-ph)

Status Page

- ✓ Generator voltage (ph-N)
- Generator voltage (ph-ph)
- ✓ Generator frequency
- ✓ Generator kw
- Generator power factor
- Generator amperage

Generator Page

- Generator current (A)
- ✓ Generator earth current
- ✓ Generator load (kw)
- Generator load (kVA)
- ✓ Generator power factor
- Generator load (kVAr)
- Generator load (kWh, kVAh, kVArh)
- Generator phase sequence
- Dual mutual status

Event Page

✓ Displays the last 250 events

Remote Start/Stop

✓ Automatic start/stop via 2 wire dry contact connection

Operational Buttons

- ✓ Start button
- Stop button
- Automatic mode (external remote start)
- √ Up/Down arrows

Info Page

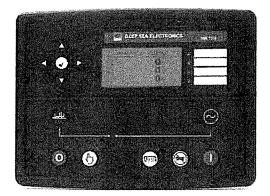
- Model number
- USB identification number
- Configured engine type
- Module's date and time
- ✓ Scheduler setting

Engine Page

- Engine speed
- Oil pressure
- Coolant temperature
- Engine battery volts
- ✓ Run Time
- Oil Temperature
- ✓ Fuel Temperature
- ✓ Turbo Pressure
- ✓ Fuel Pressure
- Fuel Consumption
- ✓ Fuel Used
- ✓ Fuel Level
- Auxiliary Sensors
- Engine Maintenance Due
- Engine ECU Link

Engine DTC Page

This page contains any active Diagnostic Trouble Codes that the engine ECU is currently generating. These alarms are conditions detected by the engine ECU and displayed on the DSE controller.





Controller - Paralleling Option

The QAS 95 and QAS 125 JD T4F are also available as an option with a Qc4004 controller and Qd0701 capacitive touch screen display. This is a fully diagnostic ECU controller with large 7" diagonal (800 x 480 pixel) touch screen display that is intuitive and easy to operate with all functions conveniently at your fingertips. The controller also manages the engine ECU operating system, and a number of safety warnings and shutdowns on various parameters.

Additionally, our Power Management System (PMS) enables the optimization of fuel consumption and expands the generator lifetime. PMS manages the quantity of generators running in parallel with load demand, starting and stopping units in line with increases or decreases in load. This ensures the demand on each generator remains at a level which optimizes fuel consumption. This also eliminates the need for generators to run with low load levels, which can cause engine damage and shorten the life expectancy of the equipment.

Qc4004 Controller Benefits:

Modular Plant Capacity

The Qc4004 controller allows up to 32 generators to be coupled in parallel to fit the power requirement of any application.

Remote communication capability

The Qc4004 supports serial communication protocols including Modbus (RS-485, USB, and TCP/IP) and Profibus allowing you to supervise and control your genset/plant remotely.

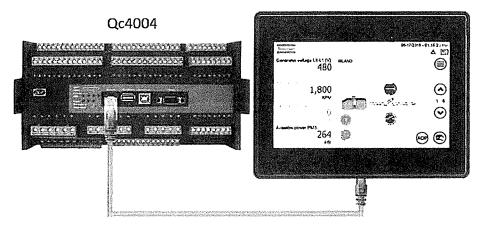
User friendly rental interface

Rental companies will benefit from the standardized user interfaces. The controller has been designed with ease of operation in mind, and rental companies can easily set and lock parameters to ensure full protection of their equipment.

Available Modes:

- Island mode Power plant with synchronizing generators or a stand-alone generator. Also applicable in critical power plants.
- Automatic Mains Failure Critical power/emergency standby plants, black start generator.
- Fixed power Power plant with fixed kW set point (including building load).
- Peak shaving Power plant where generator supplies peak load demand paralleled to the mains.
- Load takeover Plant mode where the load is moved from mains to generator, for example peak demand periods or periods with risk of power outages.
- Mains power export Power plant with fixed kW set point (excluding building load).
- Remote maintenance Used when the generator must supply the load while a distribution transformer is disconnected for service.
 - * All modes are configurable, and it is possible to change the plant mode on the fly both in single and in power management applications.

Qd0701





E	n	g	-	n	e
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John Deere 4045

John Deere Tier 4 Final, turbo charged, intercooled, four-cylinder, liquid-cooled diesel engine provides ample power to operate the generator continuously at full-load.

Meets all US EPA, CARB and Environment Canada exhaust legislations with Tier 4 Final compliance. The engine utilizes a Selective Catalytic Reduction (SCR) and Diesel Oxidation Catalyst (DOC) to meet final Tier 4 emissions All functionality of the engine is controlled automatically on the Deep Sea 7310 controller.

The engine has the capability to start the generator at 14°F (-10°C) with standard glow-plug aid. A 1000W, 110V coolant heater comes as standard and allows a minimum starting temperature of -13°F (-25°C) when using cold weather option (including engine's variable speed fan and 0W40 synthetic engine oil).

The 166 gal (628L) fuel tank is sufficiently sized to operate the unit at full-load condition for long run times (see chart on page 2 for specifications).

The engine operates on a 12V negative ground electrical system with a 90A charging alternator. The cooling system is suitably designed for continuous operation in ambient conditions up to 122°F (50°C), with canopy door closed.

Fuel System

A large 166 gal (628L) plastic fuel tank provides safe diesel storage while eliminating tank corrosion contaminants from being introduced to your fuel system. With integrated fuel water separator and filter, the system is designed to help maintain clean and trouble-free diesel supply to the engine for reliable trouble-free operation.

- ✓ Pad-lockable diesel fill cap
- Fuel / Water separator
- √ Inline priming pump (w/ filter)
- √ Fuel pre-filter
- ✓ Fuel supply pump (w/ strainer)
- ✓ Fuel level sensor
- Low fuel shut down feature (programmable level)

Scheduled maintenance

Standard equipped with filters sized and designed to allow 500-hour service intervals under normal operating conditions. Extended time between services reduces downtime and total cost of ownership of the unit over its lifetime.

500 Hour Service Interval:

- ✓ Air filter
- ✓ Oil filter
- ✓ Fuel filter
- Fuel / water separator

1000 Hour Service Interval:

- / Air filter
- Oil filter
- ✓ Fuel filter
- Fuel / water separator
- ✓ V-Belt

NOTE: Site specific operating conditions such as; poor fuel quality and low load profile may require more frequent service Intervals.



Enclosure & Frame

The generator enclosure is designed for extreme applications to provide superior performance and reliability.

The enclosure is made of carbon steel, which is treated in a zinc rich primer then powder coated for optimal corrosion resistance and tested with salt spray for 6000 hours. The enclosure and frame are fully sealed from the radiator to the back of the unit, providing a true 110% containment of all fluids.

- 16Ga carbon steel, zinc rich primed, powder coated enclosure, 6000-hour salt spray tested
- Heavy duty, 7Ga carbon steel baseframe
- 110% fluid containment
- Larger 166 gal (628L), polyethylene fuel tank
- Convenient 2" NPT drain at rear of machine to clean out the containment frame
- Superior level of rain ingress protection and design features
- Pad-lockable doors and fuel cap
- Engine fluid plumbed to exterior of frame for ease of service
- Central lifting point
- Sound dampening material and design to allow quiet operation at 73 dB(A)

Undercarriage

The QAS 95 & 125 is available with two undercarriage alternatives, providing utmost flexibility in installation, site handling or towing. Both the skid frame and the trailer mount the same way and can be interchanged for versatility.

Trailer:

- Dual axle
- Available with electric (standard) or hydraulic (option) brakes
- DOT/Federal MVSS 49CFR571 approved light package and 7 flat blade RV style plug
- Adjustable height pintle hitch (3" lunette)
- 15" Rims w/ ST205/75D15 Tires for trailer use
- Heavy Duty torsion axles rated at 3,500 lbs each (total 7,000 lbs) w/ brakes
- GR40 5/16" Safety chains with 3/8" clevis slip hook and safety chain
- Screw jack leveling, with jockey wheel, 1,500 lbs static capacity
- Single point lifting structure
- D-Ring Tie down points x4

Skid mounted:

- Sub-frame skid with integrated forklift pockets
- Heavy duty design for use in extreme conditions
- Frame is ¼" wider than machine to reduce damage from forklifts
- Built-in locations for straps or chains to secure the unit for transport
- Single point lifting structure

Factory Options Available

- Hydraulic brakes
- 2" or 2 5/16" ball hitches (shipped loose)
- Trailer stabilizer jacks
- Trailer mounted toolbox
- Spare Tire & mount
- Skid mount
- Cold weather kit (Variable Speed Fan + 0W40 synthetic engine oil)
- Fleetlink (Telematics system)
- Parallel Cubicle (includes Qc4004 controller + Touch Screen Display and Motorized Circuit Breaker)
- Battery charger (12V, 6A) standard on SV* and RS** models
- External Fuel Tank connection (3-way valve) standard on SV* and RS** models
- Solar charger (7W panel) standard on RS** models
- Camlock guick connections (5 x 400A) standard on RS** models



^{*}SV = Stock Version

^{**}RS = Rental Spec

Manufacturing & Environmental Standards

The QAS 95 &125 JD T4F is manufactured following stringent ISO 9001 Quality Management requirements, and by a fully implemented Environmental Management & Occupational Health and Safety Systems fulfilling ISO 14001 & ISO 45001 requirements.



Attention has been given to ensure minimum negative impact to the environment.

The QAS 95 &125 JD T4F meets all current US EPA, CARB and Environment Canada exhaust and noise emission directives.



Supplied Documentation

The unit is delivered with documentation regarding:

- Hard copies of the Atlas Copco Operators Safety and Instruction Manual, Atlas Copco Parts Book, John Deere Engine Manual and Parts book, in English as well as electronic copies available on request.
- Warranty Registration card for engine and Atlas Copco Generators (Units must be registered upon receipt).

Warranty Coverage

Atlas Copco Generator: Warrantied to be free from defects with regard to material and workmanship for the period of eighteen (18) months from date of shipment from the factory, or twelve (12) months from date of initial startup, whichever occurs first, without limitation of running hours

John Deere Engine: John Deere Diesel engines are warranted to be free from defects with regard to materials and workmanship for the period of twelve (12) months without limitations in running hours, or twenty-four (24) months prior to the accumulation of 2,000 hours from the date of invoicing from Atlas Copco.

Leroy Somer Alternator: Warrantied to be free from defects with regard to material and workmanship for the period of twenty-seven (27) months from date of shipment from the factory, or twenty-four (24) months from date of initial startup or 10,000 hours, whichever occurs first

Extended Warranty Programs: Programs are available; please contact your local sales representative for more info.



PCO-021

5.00%

Total:

\$1,327.82

\$66.39

\$1,394.21



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371

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Fax: 518-289-1652		FROFOSAL						
Rob Wagner			JECT NAME . Airport 21-10	82-GC				
Turner Construction Company		PRO	PROJECT NO.		DATE			
1 Computer Drive South		23-	110		12/21/23			
Albany, NY 12205		PRO	POSAL NO.	PROPOSALA		MOUNT		
		23			\$ 1,394.2	1		
Per NOC 23 dated 12/21/2023, MLB Co Per PCO-021 and the response to RFI-	081, provide flowable		sting/abandone	ed CMP discovel	red on site.			
Description					△41			
Description	Labor	Material	Equipment	Subcontract	Other	Price		
M Sullivan Construction Inc	Labor	Material	Equipment	\$1,327.82	Other	Price \$1,327.82		

If you have any questions, please contact me at 518-289-1371.	
We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.	
WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	

MLB OH&P (Subcontractor)

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by: MLB Construction Services LLC

Approved by:

Cc: JMD/SAS/File (MLB Construction Services, LLC)



Turner Construction Company 1 Computer Drive South Albany, New York 12205

December 20, 2023

Mr. Jeff Lino MLB Construction [BP-02] Vice President 1 Stonebreak Road Ballston Spa, NY 12020

RE: Albany County Airport Authority
PCO-021 Flowable Fill Unforeseen Pipe (T&M)

Dear Mr. Lino,

In accordance with the contract documents, you are hereby requested to provide a cost for the following scope of work:

 Per BP-02 RFI-081, the T&M work associated with the flowable fill provided for the 20" corrugated abandoned pipe found during the waterline excavation. (BP-02 RFI-081 attached for convenience.)

Please submit your proposal within seven (7) days of receipt of this Request for Proposal. Please reference the PCO number when submitting your proposal.

Please feel free to contact me if you have any questions regarding this request.

Sincerely,

Gaby Rosario

Project Engineer

Gaby Rosario

Turner Construction Company



TCCo New York North 1 Computer Drive South Albany, New York 12205 P: (518) 432-0277 F: (518) 432-0279 Project: 230609 Albany Airport: Terminal
Expansion
737 Albany Shaker Rd.
Albany, New York 12211

RFI #BP-02 RFI-081: BP-02 RFI-081: Open 20" Corrugated Pipe Discovered During Waterline Excavation

Status

Closed on 12/06/23

То

Derek Petruzzo (Turner Construction Company)

From

Patrick Pratico (MLB Construction Services, LLC)

Date Initiated

Dec 6, 2023

Due Date

Dec 9, 2023

Location

Project Stage

Course of Construction

Cost Impact

Yes (Unknown)

Schedule Impact

Yes (Unknown)

Spec Section

Cost Code

Drawing Number

Reference

Linked Drawings

C-302

Received From

Patrick Pratico (MLB Construction Services, LLC)

Copies To

Eddie Andres (Turner Construction Company), Todd Cirillo (CHA), Nathaniel Cram (CHA), Craig Dittl (MLB Construction Services, LLC), John LaClair, PE (Albany County Airport Authority), Jeff Lino (MLB Construction Services, LLC), Kelly Melarango (CHA), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Derek Petruzzo (Turner Construction Company), Damien Pinto-Martin (MLB Construction Services, LLC), Patrick Pratico (MLB Construction Services, LLC), Ashley Richards (CHA). Gaby Rosario (Turner Construction Company), Robert Wagner (Turner Construction Company)

Activity

Question

Question from Patrick Pratico MLB Construction Services, LLC on Tuesday, Dec 5, 2023 at 12:41 PM EST

During the excavation of waterline installation, a 20" corrugated pipe was discovered open at both end of the excavation. This pipe is believed to be abandoned at this location. How will this corrugated pipe be closed off and waterline installation to continue? (Please see attached Drawing and photos for current condition.)

This is a high priority and needs to be answer immediately.

Attachments

RFI Corrugated Pipe.pdf

Official Response

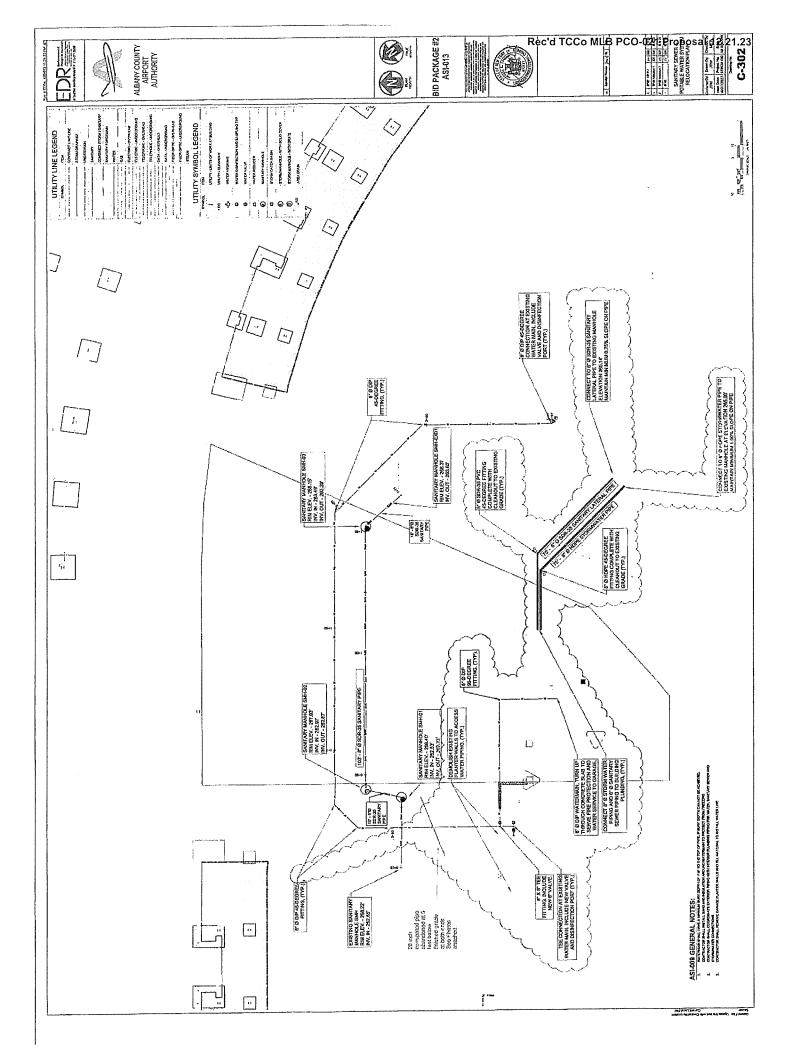
Response from Gaby Rosario Turner Construction Company on Wednesday, Dec 6, 2023 at 03:48 PM EST

20" Corrugated pipe was reviewed and was found to be abandoned. Findings were reviewed with owner, owner requested pipe to be filled with flowable fill. Please proceed with providing flowable fill in abandoned pipe. Please proceed on T&M.

All Replies

Response from Gaby Rosario Turner Construction Company on Wednesday, Dec 6, 2023 at 03:48 PM EST

20" Corrugated pipe was reviewed and was found to be abandoned. Findings were reviewed with owner, owner requested pipe to be filled with flowable fill. Please proceed with providing flowable fill in abandoned pipe. Please proceed on T&M.









170-02

MSullivan Construction EXCAVATING CONTRACTOR

Customer: MLB Construction Services
RFI 81 Flow Fill Abandoned CMP - 12/6/23

\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0,00 \$0.00 \$235,11 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Subtotal Labor: Foreman OT Hrs \$99.88 Operator OT Hrs \$136.63 Laborer OT Hrs \$99.88 Laborer Operator ST Foreman ST ST Hrs Hrs \$101.62 Hrs \$86.07 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 80.00 \$0.00 Subtotal Equipment: Unit Cost ş Equipment \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 80.00 \$0.00 \$0.00 \$0.00 \$0.00 20.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$972.00 80.00 \$0.00 \$880,00 \$20.00 \$72.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 Subtotal \$110,00 \$20.00 \$9.00 Material: Unit Cost ₹ Fuel Surcharge Material Flowable Fill Hot Water Project: Albany Airport Bid Package 2 Date: December 20, 2023 Description Flow fill abandoned 24" CMP

Subtotal: \$1,207.11 OH&P: \$120.71 Total: \$1,327.82

131 Tivali Sirect • Albany, NY 12207 • (518) 465-0310 • Fax (518) 465-0732

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Bonded Concrete Inc.

P.O. Box 189 Watervliet NY 12189

Tel: (518)273-5800

Email: ar@bondedconcrete.com



Invoice No.

10102667

Invoice Date

Dec 09, 2023

Customer

Shipped To

M Sullivan Const. Inc 131 Tivoli Street Albany NY 12207 ALBANY INTERNATIONAL AIRPORT TERMANIAL

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Total Sale Taxes \$972.00 \$77.76

Invoice Total

\$1,049.76

PCO-022



MLB Construction Services LLC One Stone Break Road Malta, NY 12020

Fax: 518-289-1652				FRUE	<u> </u>	
SUBMITTED TO:			JECT NAME	20.00		
Rob Wagner			. Airport 21-10	82-GC		
Turner Construction Company			JECT NO.		DATE	
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Albany, NY 12205		PRO	POSAL NO.		PROPOSALAN	MOUNT
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deemed unforeseen and not known to be p						
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WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

Approved by:

Date:

Cc: JMD/SAS/File (MLB Construction Services, LLC)



Turner Construction Company 1 Computer Drive South Albany, New York 12205

December 20, 2023

Mr. Jeff Lino MLB Construction [BP-02] Vice President 1 Stonebreak Road Ballston Spa, NY 12020

RE: Albany County Airport Authority
PCO-022 BP-02 RFI-082 Unforeseen Existing Foundation (T&M)

Dear Mr. Lino,

In accordance with the contract documents, you are hereby requested to provide a cost for the following scope of work:

 Per BP-02 RFI-082, the T&M work associated removing areas of the concrete structure that conflict with BP-02 underground utilities relocation scope. (BP-02 RFI-082 attached for convenience.)

Please submit your proposal within seven (7) days of receipt of this Request for Proposal. Please reference the PCO number when submitting your proposal.

Please feel free to contact me if you have any questions regarding this request.

Sincerely,

Gaby Rosario Project Engineer

Gaby Rosario

Turner Construction Company



Project: 230609 Albany Airport: Terminal Expansion 737 Albany Shaker Rd. Albany, New York 12211

RFI #BP-02 RFI-082: BP-02 RFI-082: Waterline Installation Conflict with Existing Concrete Structure

Status

Closed on 12/18/23

To

Derek Petruzzo (Turner Construction Company)

From.

Patrick Pratico (MLB Construction Services, LLC)

Date Initiated

Dec 6, 2023

Due Date

Dec 27, 2023

Location

Project Stage

Course of Construction

Cost Impact

Yes (Unknown)

Schedule Impact

Yes (Unknown)

Spec Section

Cost Code

Drawing Number

Reference

Linked Drawings

C-302

Received From

Patrick Pratico (MLB Construction Services, LLC)

Copies To

Eddie Andres (Turner Construction Company), Todd Cirillo (CHA), Nathaniel Cram (CHA), Craig Dittl (MLB Construction Services, LLC), John LaClair, PE (Albany County Airport Authority), Jeff Lino (MLB Construction Services, LLC), Kelly Melarango (CHA), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Derek Petruzzo (Turner Construction Company), Damien Pinto-Martin (MLB Construction Services, LLC), Patrick Pratico (MLB Construction Services, LLC), Ashley Richards (CHA), Gaby Rosario (Turner Construction Company), Robert Wagner (Turner Construction Company)

Activity

Question

Question from Patrick Pratico MLB Construction Services, LLC on Wednesday, Dec 6, 2023 at 08:51 AM EST

During the installation of Waterline on 12/5/2023, an existing concrete structure was found which is in the path of the waterline. See attached drawing and photos for location and current condition. Please advise how to proceed and how to remove the existing concrete structure.

Attachments

BP-02 RFI - 082 Waterline install conflict with existing Concrete structure.pdf

Official Response

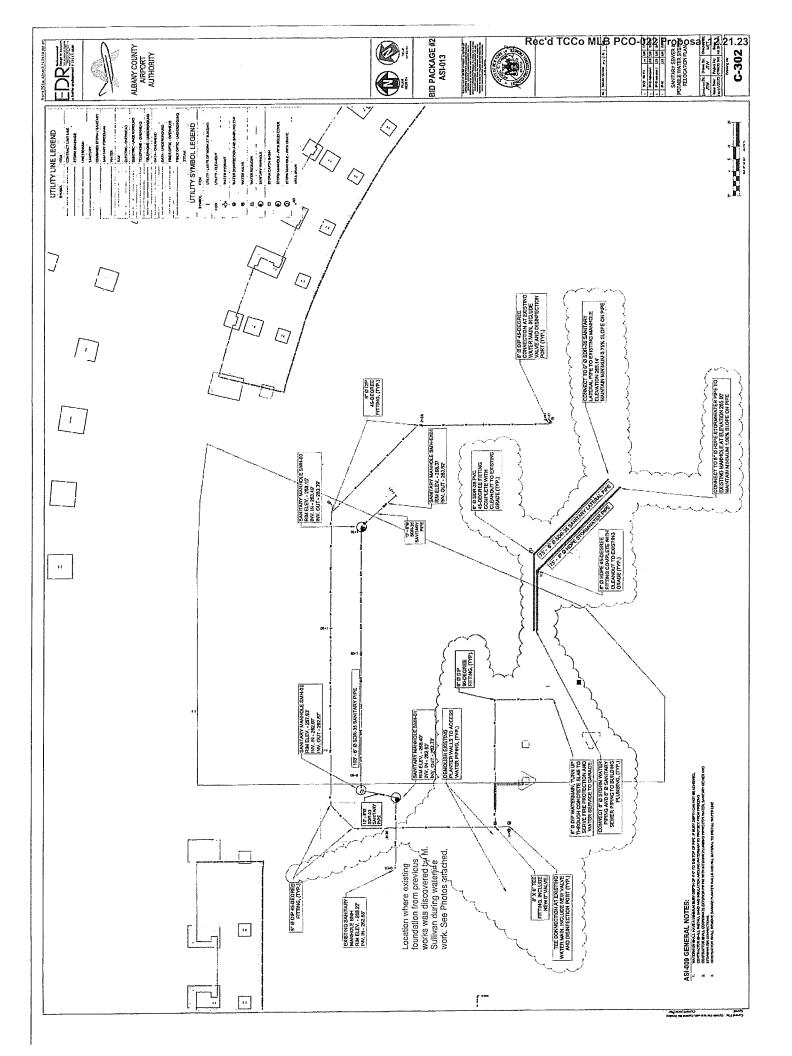
Response from Gaby Rosario Turner Construction Company on Wednesday, Dec 6, 2023 at 04:00 PM EST

Existing concrete structure is an unforeseen condition. The owner has agreed to removing areas of the concrete structure that conflict with BP-02 underground utilities relocation scope. Please proceed with demolition on T&M.

All Replies

Response from Gaby Rosario Turner Construction Company on Wednesday, Dec 6, 2023 at 04:00 PM EST

Existing concrete structure is an unforeseen condition. The owner has agreed to removing areas of the concrete structure that conflict with BP-02 underground utilities relocation scope. Please proceed with demolition on T&M.







\$242.68 \$2,669.50

OH&P: Subtotal:

Total:

\$2,426.82

FW-077

MSC Construction EXCAVATING CONTRACTOR

RFI 82 - Remove Old Terminal Foundation Customer: MLB Construction Services

Project: Albany Airport Bid Package 2				EX	EXCAVATING CONTRACTOR	C) C	NTRAC	TOR							
Date: December 20, 2023		Mai	Matorial			Equipmon	nont					-	W	Signature Constitution of the second constitutio	
Description	Material	Q.	Unit Cost	Subtotal	Equipment	È	Unit Cost	Subtotal	Laborer ST Hrs \$74.52	Operator ST Foreman ST Hrs \$101.62 Hrs \$86.07		Laborer 0 OT Hrs 0 \$99.88 \$	Operator OT Hre \$136.63	Foreman OT Hrs \$99.88	Subtotal
Remove Old Terminal Foundations for Water Installation				\$0.00	Excavator \$0.00 w/Breaker	1/4.5	\$115,00	\$517,50	7 5	6 /	7				\$1,459.32
12/6/23, 12/15/23				\$0,00	Komatsu 170 Excavator	74.5	\$100.00	\$450.00			980 - 12 - 14 - 14 - 14 - 14 - 14 - 14 - 14		.,		\$0.00
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			Material:	\$0.00	0		Equipment:	\$967.50						Labor:	\$1,459.32

131 Tivoli Surct • Albany, NY 12207 • (518) 465-0310 • Fax (518) 465-0732

NSC M. Sullivan Construction EXCAVATING CONTRACTOR

JOB WORK COMPRECION DE PROPOSAL 12.21.23

131 Twell Street

Albert, NY 12207			DATE OF OR	CER	A Control of the Cont	
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JOB WORKCORDER 12.21.23

131 Tivoli Street Albasy, NY 12207 (518) 465-0310	a 3. }	. ~~~	DATE OF O	ADER
CUSTOMERS ORDER NO.	PHONE	MECHANIC	HELPER	STARTING DATE
BILL TO MLB				ORDER TAKEN BY
ADDRESS				DAY WORK CONTRACT
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DATE COMPLETED WORK ORDERED BY	TOTAL AMOUNT	\$
Signature Sens Signature Signature	C) Total amount du for above work:	

I hereby admowledge the satisfactory completion of the above described work

PCO-024



MLB Construction Services LLC One Stone Break Road

olllo	Malta, NY 12020				Excel forms for the		,
	Tel: 518-289-1371 Fax: 518-289-1652				PROF	<u>POSAL</u>	
SUBMITTED TO:			i	JECT NAME . Airport 21-10	82-GC		
	ner nstruction Company er Drive South		PRO	JECT NO.		DATE 12/6/23	
Albany, N			PRO 22	POSAL NO.		PROPOSALA \$ 22,906	
Per NOC 22 o	dated 12/6/2023, MLB Constru	ction Services L	LC is pleased	I to present ou	r proposal for the	e following:	
	from Turner Construction, MLE &M work at the attached location		n were directe	d to provide co	ost for a waterlin	e linestop with	associated
Description		Labor	Material	Equipment	Subcontract	Other	Price
M Sullivan Con	struction Inc				\$21,910.30	Subtotal:	\$21,910.30 \$21,910.30
			M	B OH & P	\$19,918.45	5.00%	\$995.92
						Total:	\$22,906.22
	sal may be withdrawn by us if r						
This propos	sal may be withdrawn by us if r	not accepted wit	hin 10 days.				
WE HAVE NOT B	EEN DIRECTED TO PROCEE	D WITH THIS W	VORK.				
OWNER MUST R	ETURN THIS PROPOSAL WI	TH THEIR SIGN	ED APPROV	AL SHOWN BE	ELOW BEFORE	WORK CAN B	EGIN .
	All Ruy		۸۵۰	proved by:			
Submitted by:	/ 11 11 1 1						
	Jeffrey (ind)		Λþ	Date:			

Cc: Craig Dittl (MLB Construction Services, LLC)

Patrick Pratico

From:

Jeffrey Lino

Sent:

Wednesday, December 6, 2023 1:29 PM

To: Subject: Patrick Pratico FW: Line stop

Jeff Lino

Vice President

MLB Construction Services, LLC Office 518-289-1371 ext 144

Fax 518-289-1652 Cell 518-210-4169

----Original Message----

From: Petruzzo, Derek - (NYN) <dpetruzzo@tcco.com>

Sent: Wednesday, November 29, 2023 7:51 AM

To: Jeffrey Lino <Jlino@mlbind.com>

Cc: Craig Dittl <cdittl@mlbind.com>; Joe Macera <jmacera@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; tim@msullivanconstruction.com; cconroy@msullivanconstruction.com; Andres, Edward F - (NYN) <efandres@tcco.com>

Subject: RE: Line stop

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Jeff-

Please move forward with the line stop pricing is approved at \$4,950 please request a labor and material breakdown of this cost we cannot accept lump sum cost proposals. In addition, please proceed on T&M for Sullivan's portion of the line stop work.

Can you go into further detail about the thrust block? Unless there will be a thrust block needed at the line stop, I do believe it will be required at the base bid tie-in.

Derek Petruzzo

Project Manager

Turner Construction Company | 1 Computer Drive South | Albany, NY 12205 main office: 518.432.0277 | mobile: 518.949.4242 website | linkedin | facebook | twitter | youtube

----Original Message----

From: Jeffrey Lino <Jlino@mlbind.com> Sent: Tuesday, November 28, 2023 5:35 PM

To: Petruzzo, Derek - (NYN) <dpetruzzo@tcco.com>

Cc: Craig Dittl <cdittl@mlbind.com>; Joe Macera <jmacera@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; tim@msullivanconstruction.com; cconroy@msullivanconstruction.com; Andres, Edward F - (NYN) <efandres@tcco.com>

Subject: FW: Line stop

Derek,

Attached is Sullivans proposal/quote for the line stop. This is just the subcontract/service for the installation of the line stop. All other work associated with this task such as excavation, backfill, patch, repair, thrust blocks etc will be tracked and billed on a T&M Basis.

Sullivan is planning on starting this work tomorrow as discussed at today's meetings.

Please respond confirming this is correct and this extra work is approved to proceed.

Thanks

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

----Original Message-----

From: Christopher Conroy <cconroy@msullivanconstruction.com>

Sent: Tuesday, November 28, 2023 2:28 PM

To: Jeffrey Lino <Jlino@mlbind.com>

Subject: RE: Line stop

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Let me know if you need anything else.

----Original Message----

From: Jeffrey Lino <Jlino@mlbind.com> Sent: Tuesday, November 28, 2023 1:52 PM

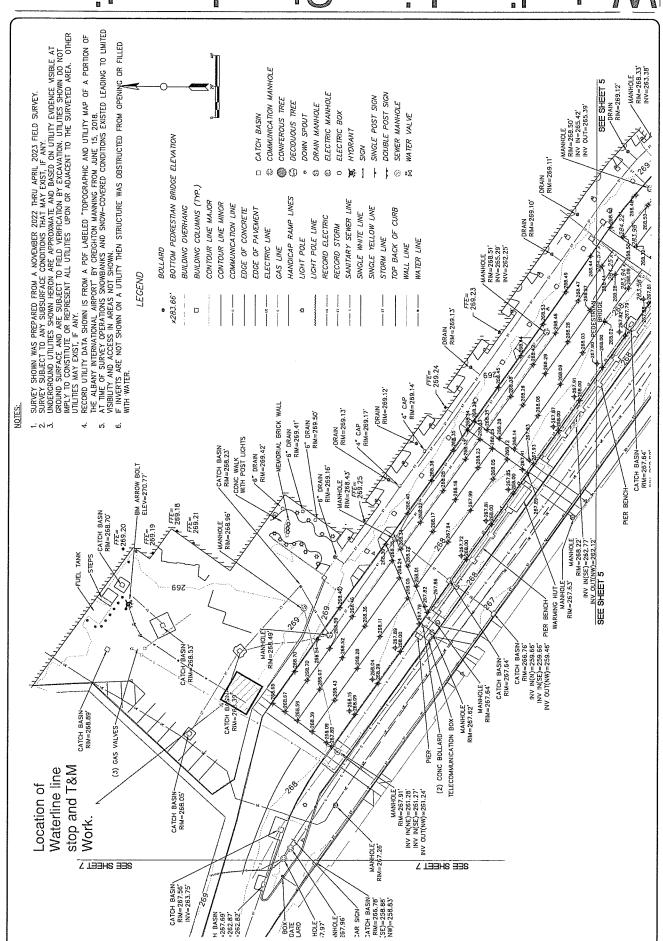
To: Christopher Conroy <cconroy@msullivanconstruction.com>

Subject: Line stop

Need cost for line stop

Sent from my iPhone

Waterline Line Stop Location



MSC M. Sullivan Construction EXCAVATING CONTRACTOR

Hydrostop Waterline

Customer: MLB Construction Services

\$7,172.95	Labor:						\$4,800.00	Equipment:	E		\$7,945.50	Material:			
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\$0.00							\$2,325.00	\$150.00	15.5	Tandem Axle Dump \$471.00 Truck		\$78.50	6	Pavement - Top	
\$0.00							\$120.00	\$60.00	2	\$643.50 Bomag Roller		\$71.50	r 9	Pavement - Binder	
\$0.00							\$675.00	\$75.00	9	\$249.00 Excavator		\$249.00		Valve Box	
\$0.00							\$300.00	\$100.00	ω	\$36.00 Loader		\$0.09	400	Stab. Fabric - SF	
\$0.00							\$230.00	\$115.00	N	Kubota 80 Exc. \$2,046.00 w/Hammer		\$23.25	88	Type 2 - Tons	
\$7,172.95			-	21	22		\$600.00	\$100.00	6	Kobelco 170 \$4,500.00 Excavator		\$4,500.00	1	Davis Valve-Water Stop	Hydrostop waterline for rerouting - 11/29/23, 11/30/23, 12/1/23
Subtotal	Foreman OT Hrs \$99.88	Operator OT Hrs \$136.63			Operator ST Foreman ST Hrs \$101.62 Hrs \$86.07	Laborer ST Hrs \$74.52	Subtotal	Unit Cost	Qty	Equipment	Subtotal	Unit Cost	ည္က	Material	Description
			Labor					nent	Equipment			Material	Mat		Date: December 6, 2023
							KACIOK	-		EXCAVATING CON	EA				Project: Albany Airport Bid Package 2

131 Tivoli Struct • Albany, NY 12207 • (518) 465-0310 • Fax (518) 465-0732

Subtotal: он&р: \$19,918.45

Total: \$21,910.30 \$1,991.85



131 Tivoli Street

JOB WORK ORDER24

BP-02 - RF[#75 Albany, NY 12207 DATE OF CHOER (\$18) 465-0310 CUSTOMERS OFFER NO. PHONE MECHANIC HELPER STARTING DATE 11/29/23 BILL TO ORDER TAKEN BY MLB UNER **ADDRESS** O DAY WORK O CONTRACT CITY D'EXTRA JOB HAME AND LOCATION ALBANY AMPORT JOB PHONE DESCRIPTION OF WORK STUP EX (AVATE LINE TERMINAL SIDE MUSC SHRS K-170 EXCAMTOR l'Alexatron 2 #25 EXCAVATOR" W/UPERATUR 1HR K-200 LUADER Ofurtion SHW, DUMBTRUCK TEAMS TER LABORER S 54125 SHES Fourman ACKRA ON TOTAL MATERIALS DOR TOTAL LABOR TAX DATE COMPLETED WORK CROERED BY TOTAL AMOUNT C Total billing to Total amount due Signature <u>Jereg Poteurs</u> Q-Ne one home for above work: or

> I hereby acknowledge the satisfactory completion of the above described work

be mailed after completion of work

LVIJU Construction EXCAVATING CONTRACTOR

131 Tivell Street

UUD WUNN UNDEN PCO-024

Signature Aerof Ast	iyy Du	O No one home	O Total an for above	count due e work: or	C) Total billi be maile complete of work	d after
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Albany, NY 12207 (512) 465-0310			DATE OF OR	DER		

EXCAVATING CONTRACTOR

WUUW WIND WINDERD PCO-024

131 Tivoll Street Albany, NY 12207 DATE OF ORDER (518) 465-0310 CUSTOMERS ORDER NO. PHONE MECHANIC HELPER STARTING DATE 12/1/23 BILL TO ORDER TAKEN BY MLB ADDRESS O DAY WORK **D** CONTRACT CITY AQ EXTRA JOB NAME AND LOCATION AIRPORT ALBAUY JOB PHONE DESCRIPTION OF WORK BACKFILL BLACKTOP LINE STO PATEL EXCIAVATOR K-70 4/125 ODORA-TOR ZHRE K-200 COMDER ZNIRS ROHER SHRK LABORERS W/COMPACTION 1- FORMAN 8HR5 DUMP TRUCK CAROS TURMUSTER 9 70NS BINDER BIACKTOP 6 TONS TOP BINCKTON 1- LOAD CRUS/tope RUN / MOBILIZATION ECHUPMONT TOTAL MATERIALS **TOTAL LABOR** dull Abra. TAX DATE COMPLETED WORK ORDERED BY TOTAL AMOUNT O Total billing to be mailed after Q No one home Ed Andres Sub Inverna lateT D for above work: or Sionature

Verification of labor only I hereby acknowledge the satisfactory completion of the above described work

completion of work

PCO-030



MLB Construction Services LLC One Stone Break Road Malta, NY 12020 Tel: 518-289-1371

	Q	\bigcirc	D	\bigcap	9	Δ	No.	
-	1 1		B.	1			Ē.,	uci

PROJECT NAME Alb. Airport 21-1082-GC	
PROJECT NO. 23-110	DATE 12/21/23
PROPOSAL NO. 25	PROPOSAL AMOUNT \$ 3,419.72
	Alb. Airport 21-1082-GC PROJECT NO. 23-110 PROPOSAL NO.

Per NOC 25 dated 12/21/2023, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the request of TCCo, provide hydrovac services for exploratory work associated with the island canopy foundations.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Exploritory Work				\$3,256.88		\$3,256.88
					Subtotal:	\$3,256.88
	MLI	B OH&P (Sub	contractor)	\$3,256.88	5.00%	\$162.84
					Total:	\$3,419.72

If you have any questions, please contact me at 518-289-1371.	
We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.	

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services, LLC)



Turner Construction Company 1 Computer Drive South Albany, New York 12205

December 20, 2023

Mr. Jeff Lino MLB Construction [BP-02] Vice President 1 Stonebreak Road Ballston Spa, NY 12020

RE: Albany County Airport Authority
PCO-030 Hydrovac Work for Exploratory Work

Dear Mr. Lino,

In accordance with the contract documents, you are hereby requested to provide a cost proposal for the following scope of work:

Hydrovac services used for exploratory work associated with BP-02 RFI-063. (Please see referenced RFI attached.)

Please submit your proposal within seven (7) days of receipt of this Request for Proposal. Please reference the PCO number when submitting your proposal.

Please feel free to contact me if you have any questions regarding this request.

Sincerely,

Gaby Rosario Project Engineer

Gaby Rosario

Turner Construction Company



MLB CONSTRUCTION SERVICES, LLC 1 STONEBREAK RD

Malta, NY, 12020

Badger Contact Info:

708 Kings Road

Schenectady, NY 12304

Ticket Number:

TKT-102623-1045352

Ticket Date:

10-27-2023

Job Number:

SR0000476664

Paper Ticket #:

Job Name:

Albany Airport - 10-19-2023 07:59 AM

PO/WO#:

Site Location:

737 Albany Shaker Rd Albany, NY,

AFE/JOB #:

12211

Phone: 518 210.4169

Requesters Name:

Cost Centre/GL:

Major/Minor:

Rig/Well Pad #:

Job Name:

User/Approver ID:

Other Order #:

This is not an invoice

Total subject to change based on taxes, fees and other charges.

ltem	Item Description	Unit#	Quantity	Rate	UOM	Amount
Badger Hydrovac With Operator		1800	8	\$314.15	HR	\$2513.20
Badger Hydrovac With Operator Overtime		1800	1	\$401.76	HR	\$401.76
Consumable Materials		1800	1	\$39.66	EA	\$39.66
Fluctuating Fuel Recovery		1800			EA	\$302.26
Notes:				Ticke	et Total:	\$3256.88

Approved By:

Approver Name:

Approver Phone #:

AGENDA ITEM NO. 12

Authorization of Federal and State Grants

AGENDA ITEM NO. 13

Informational Only

Old Business

New Business

Executive Session Attorney-Client Privilege Matters