

Minutes of the Regular Meeting of the Albany County Airport Authority

November 21, 2025

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on November 21, 2025 at 9:00 a.m. in the Third Floor Conference Room located in the Terminal at the Albany International Airport, Albany, New York by the Vice-Chair, Kevin R. Hicks, Sr., with the following present:

MEMBERS PRESENT

MEMBERS ABSENT

Kevin R. Hicks, Sr. Steven Heider Harold Iselin Sari O'Connor Janet M. Thayer Samuel A. Fresina, Chair John-Raphael Pichardo

STAFF

Peter F. Stuto, Chief Executive Officer
John A. O'Donnell, Chief Operating Officer
Christine Quinn, Authority Counsel
Margaret Herrmann, Acting Chief Finance Officer
Kathy Greenwood, Director of Art & Culture
Helen Chadderdon, Marketing Manager
Liz Charland, Administrative Services
Matt Hunter, Communication Director
John LaClair, Chief Engineer
Dave Montiverdi, Airport Planner
Matt Mokey, Airport Engineer
Jenn Munger, Paralegal
Debbie Pasquini, Confidential Secretary

ATTENDEES

Carmiena Brooks, Assistant Airport Manager Ray Camilli, Airfield Maintenance Manager, Avports Chief Steve Dorsey, ARFF Avports Katie Mahoney, Manager, Avports Deputy Fire Chief Chris Menge, ARFF Avports Jim O'Brien, Operations Manager, Avports John Panarello, VP of Operations, Avports Chris Pasquini, Assistant Maintenance Manager, Avports
Jeff Lovell, Managing Director, Park Strategies, LLC
Susan Quine-Laurilliard, Chair Multi-Modal Transit Committee f/k/a Mass Transit Committee
Kevin Butterfield, Albany County Public Information Officer & Policy Analyst

Vice-Chair Hicks noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Ms. O'Connor moved to approve the minutes of the October 20, 2025 regular board meeting.

The motion was adopted unanimously.

3. Communications and Report of Chief Executive Officer

Mr. Stuto presented a Communications and Chief Executive Officer's Report for the month of November 2025.

3A. Reports of Committees

- Ms. O'Connor advised that the Capital Improvements Committee met on November 12, 2025; and
- The Audit Committee also met on November 12, 2025
- Mr. Iselin advised that the Personnel Committee met on November 12, 2025

Reports:

4. Chief Operating Officer

Mr. O'Donnell presented a Chief Operating Officer's Report for the month of November 2025.

5. Chief Financial Officer

Ms. Herrmann presented the Financial Report for the month of November 2025. (Power Point attached.)

6. Project Development

Mr. LaClair and Mr. Mokey presented the Project Development Report for the month of November 2025. (Power Point attached.)

7. Counsel

8. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador Report for the month of November 2025.

9. Public Affairs

Mr. Hunter presented the Public Affairs Report for the month of November 2025. (Power Point attached.)

9A. Art & Culture Program

Ms. Greenwood presented the Art & Culture update for the month of November 2025 meeting. (Power Point attached.)

9B. Planning

Mr. Montiverdi presented the Planning Report for the month of November 2025.

Action Items:

10. Authorization of Contracts/Leases/Contract Negotiations/Contract

10.1 Authorization to make purchases using State of New York Contract for Road Salt. (Award #23409 / Contract # PC70879)

Ms. Herrmann recommended authorization to purchases using State of New York Contract for Road Salt (Award #23409/Contract # PC70879). She advised the New York State Office of General Services Procurement Services has conducted competitive bidding for the above mentioned contract. The awarded vendor has agreed to offer the Airport the same terms and conditions in that contract. The amount of usage depends on weather conditions. In 2024, the Airport used approximately 500 tons.

Mr. Iselin moved to approve the purchases of road salt using State of New York Contract. (Award #23409 / Contract # PC70879) The motion was adopted unanimously.

10.2 Purchase Order - Contract No. SC-1253 - Purchase ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) from ADB Safegate

Ms. Herrmann recommended authorization to purchase and install ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS). She advised requests for proposals were issued and six proposers responded. The GMS is a new installation of a needed system for the operations department using real-time FAA data to assign and plan gate utilization for the Authority's 16 gate positions as well as keep track of

transient (non-scheduled) aircraft and their position at the terminal. The FIDS is a replacement of the current system in place used throughout the terminal at flight display boards and at the gates. ADB Safegate has a large presence in Europe and at larger airports within the United States. The evaluation committee scored the six proposers and ADB Safegate was determined to have the best software for the Authority's needs with the lowest cost for installation and annual maintenance. The cost for Software, Installation & Training is \$58,808.00 plus Annual Maintenance of \$36,528.00. For the total Installation & Maintenance of \$95,336.00. This purchase is 100% Airport Funded.

Mr. Heider moved to approve Purchase Order - Contract No. SC-1253 - to Purchase ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) from ADB Safegate and install ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) in the total amount of \$95,336.00 which includes Softward, Installation & Training plus Annual Maintenance. The motion was adopted unanimously.

10.3 Authorization to make purchases using State of New York Contract: Upgrade to repeater system and radios with recording capabilities (Contract # PT68714) Eastern Communications, LLC / Reseller: Capital Digitronics, Inc.

Ms. Herrmann recommended authorization to make purchases using State of New York Contract for upgrade to repeater system and radios with recording capabilities (Contract # PT68714) Eastern Communications, LLC / Reseller: Capital Digitronics, Inc. She advised the New York State Office of General Services Procurement Services has conducted competitive bidding for Public Safety Communications Equipment and Services (Two-Way Radios & Satellite Phones). The awarded Reseller/Subcontractor is Capital Digitronics, Inc. This purchase is for an upgraded repeater system and upgrades to each radio in the amount of \$131,021.16 and recording capabilities in the amount of \$36,720.66 to ensure uninterrupted communications between departments. This purchase is 100% Airport Funded.

Ms. O'Connor moved to authorize purchases using State of New York Contract for Upgrade to the repeater system and radios with recording capabilities (Contract # PT68714) Eastern Communications, LLC / Reseller: Capital Digitronics, Inc. for an upgraded repeater system and upgrades to each radio in the amount of \$131,021.16 and recording capabilities in the amount of \$36,720.66. The motion was adopted unanimously.

10.4 Contract No. SC-1262 - Coordination, Assembly, Transport and Installation of Art Work

Ms. Greenwood requested authorization to enter into a Services Agreement, Contract No. S-1262, with Art Domantay Artwork, LLC as a sole source provider for coordination, assembly, transport and installation of the artwork titled Flying Close to Rosewater by Jean Shin, intended for suspension in the

Departure Hall, and in development under Contract SC-1247. Art Domantay is the manager of this project and has overseen the design and engineering of the support armature, as well as the various phases of this sculpture's development in close coordination with the artist. Mr. Domantay has a deep understanding of this sculpture and the airport location, as well as his substantial experience managing the multiphase installation of complex art projects makes him uniquely and solely qualified for this professional service. Total contract amount is not to exceed \$75,000.00.

Mr. Heider moved to authorize entering into a Services Agreement, Contract No. SC-1262, with Art Domantay Artwork, LLC as a sole source provider for coordination, assembly, transport and installation of the artwork titled Flying Close to Rosewater by Jean Shin which is intended for suspension in the Departure Hall, and in development under Contract SC-1247 in a not-to-exceed amount of \$75,000.00 The motion was adopted unanimously.

10.5 Intentionally Left Blank

10.6 Authorize the Breeze Airlines Air Service Incentive Program (ASIP) Application Under the 2025 ASIP

Mr. Montiverdi requested approval to authorize the Breeze Airlines Air Service Incentive Program (ASIP) Application under the 2025 ASIP. He advised that under the 2025 ASIP, Breeze has applied for the following incentives: Service is scheduled to begin December 3, 2025, as non-stop service to Fort Myers, Florida (RSW). This route qualifies for a one-year incentive period in accordance with FAA guidelines, as it represents a significant increase in capacity on a pre-existing route. The marketing incentive for this service will total \$100,000 for one year; and the incentive package will include waivers of landing fees and fuel flowage fees associated with the route. In addition, depending on gate assignment, terminal rent, apron, and passenger loading bridge fees will be fully waived. Should Breeze utilize Gate C-1 (currently shared with Avelo), the total value of terminal-related incentives will be divided equally between the two carriers during their respective incentive periods.

Ms. Thayer moved to Authorize the Breeze Airlines Air Service Incentive Program (ASIP) Application Under the 2025 ASIP. The motion was adopted unanimously.

10.7 Intentionally Left Blank

10.8 Annual Service Contract: Authorization to Award: Contract No. SC-1256 Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service

Mr. LaClair recommended authorization to award a one year contract (with four – one year options for extension) to the Service Contract SC-1256 for the Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service of Albany, N.Y. at proposed

contract pricing/rate schedule attached as Exhibit "A" to this item. All Type has been the overhead door, baggage belt and baggage carousel service company for many years. An RFP was advertised and two companies responded. A committee reviewed the proposals based on proposed hourly rates, response time and past performance history. All Type was chosen by a committee vote. This contract is 100% Airport Funded.

Ms. O'Connor moved to authorize award of a one year contract (with four one year options for extension) to the Service Contract SC- 1256 for the Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service of Albany, N.Y. at the proposed contract pricing/rate schedule attached as Exhibit "A" to this item. The motion was adopted unanimously.

- 10.9 Negotiations Contract No. S-1261(CME) Design of Wayfinding and Signage Improvements Terminal Area Signage and Parking Improvements TABLED.
- 10.10 Negotiations Contract No. S-1261(CHA) Design of Wayfinding and Signage Improvements Highway Signs and E-Lot Improvements TABLED.
- 10.11 Purchase Order: Purchase of one (1) new Glycol Recovery Vehicle from Trius, Inc. Sourcewell Contract # 111522-AEB

Ms. Herrmann recommended authorization to issue a purchase Order for the purchase of one (1) new Glycol Recovery Vehicle from Trius, Inc. Sourcewell Contract # 111522-AEB in the amount of \$267,750.00. This Glycol Recovery Vehicle (GRV) will replace a 2008 GRV (M-90). This will ensure service reliability and updated equipment. The purchase request is from the awarded Sourcewell Contract #111522-AEB; Trius, Inc. This vendor provided a demonstration of the GRV and the Deputy Maintenance Manager has approved this equipment to meet the Airport's needs. Upon approval, a Purchase Order will be issued and the equipment can be used immediately. This purchase is 100% Airport Funded.

Ms. O'Connor moved to authorize a Purchase Order for one (1) new Glycol Recovery Vehicle from Trius, Inc. Sourcewell Contract # 111522-AEB in the amount of \$267,750.00. The motion was adopted unanimously.

11. Authorization of Change Orders

11.1 Authorization of Change Order No. 16 for Construction Contract 21-1082-GC - Terminal Expansion - Site Work

Mr. LaClair recommended authorization to award Change Order No. 16 for Contract # 21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY, in the amount of \$9,619.00. This Change Order request is to provide a trench grate and frame at the garage roof level and new walkway to the Terminal Connector and Departure Hall. This Change Order is 40% Federally funded and 60% Sate funded.

Mr. Heider moved to authorize Change Order No. 16 for Construction Contract 21-1082-GC - Terminal Expansion - Site Work to qualified low bidder MLB Construction Services, LLC to provide a trench grate and frame at the garage roof level and new walkway to the Terminal Connector and Departure Hall. In the amount of \$9,619.00. The motion was adopted unanimously.

11.2 Authorization of Change Order No. 17 for Construction Contract 21-1082-GC - Terminal Expansion - Site Work

Mr. LaClair recommended authorization to award Change Order No. 17 for Construction Contract 21-1082-GC, in the amount of \$73,861.00 for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY. This Change Order request is to extend the rental period to October 2025 for the queuing platform and the system scaffold. This Change Order is 40% Federally funded and 60% State funded.

Mr. Iselin moved to Authorize Change Order No. 17 for Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion - Site Work to qualified low bidder MLB Construction Services, LLC in the amount of \$73,861.00 to extend the rental period to October 2025 for the queuing platform and the system scaffold. The motion was adopted unanimously.

11.3 Authorization to Award Contract Change Order No. 8 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

Mr. LaClair recommended authorization to award Change Order No. 8 for Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC, in the amount of \$257,131.00. He advised this work includes a variety of necessary changes made to the project involving additional cost items. These included changes directed by the Authority, clarifications to the contract documents and code revisions. The affected items include the substitution of terrazzo in lieu of rubber for the stair treads located adjacent to the North Parking Garage. Adding sanitary and supply piping is required to accommodate the new Dunkin Donuts located in the Departure Hall. Also included are plumbing revisions to accommodate the new restrooms as directed by ACAA and repairs to the underground telecom lines and power lines concealed below grade. Lastly, several miscellaneous revisions to the mechanical, electrical and structural systems. This Change Order is 40% Federally funded and 60% State funded.

Ms. O'Connor moved to approve Change Order No. 8 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in the amount of \$257,131.00 for necessary changes made to the project involving additional cost items. The motion was adopted unanimously.

12. Authorization of Federal and State Grants - NONE

13. Informational

13.1 Report of payment for Extension of Builder's Risk Policy for one year, payment to Risk Strategies.

Mr. Stuto reported as an informational item that the CEO authorized payment of the Builder's Risk Insurance Policy covering the value of the construction of the Departure Hall Construction Project. He advised that Builder's Risk insures against the risk of damage to the Project (Building Materials and Equipment) from covered perils such as fire, vandalism, theft and weather. The Policy was at risk of cancellation if the premium was not paid. The Authority procurement policy allows for emergency expenditure by the CEO under exigent circumstances. A report to the Board is required. This purchase is 100% Airport funded.

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New Business:

Executive Session - Attorney-Client Privilege Matters

Mr. Iselin made a motion to go into executive session at 9:55 a.m. to discuss:

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual

There being no action taken and no further business, the meeting was adjourned at 11:10 a.m.

ALBANY COUNTY AIRPORT AUTHORITY

REGULAR MEETING REVISED AGENDA

November 21, 2025

Ce	nei	ral:

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- 2. Approval of Minutes
 - Regular Meeting October 20, 2025
- 3. Communications and Report of Chief Executive Officer
- 3A. Reports of Committees
 - CIC
 - Audit
 - Personnel

Reports:

- 4. Chief Operating Officer
- 5. Chief Financial Officer
- 6. Project Development
- 7. Counsel
- 8. Concessions/Ambassador Program
- 9. Public Affairs
- 9A. Art & Culture Program
- 9B. Planning

Action Items:

- 10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments
 - 10.1 Authorization to make purchases using State of New York Contract for Road Salt. (Award #23409 / Contract # PC70879)
 - 10.2 Purchase Order Contract No. SC-1253 Purchase ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) from ADB Safegate
 - 10.3 Authorization to make purchases using State of New York Contract:
 Upgrade to repeater system and radios with recording capabilities
 (Contract # PT68714) Eastern Communications, LLC / Reseller: Capital Digitronics, Inc.
 - 10.4 Contract No. SC-1262 Coordination, Assembly, Transport and Installation of Art Work
 - 10.5 Intentionally Left Blank
 - 10.6 Authorize the Breeze Airlines Air Service Incentive Program (ASIP)
 Application Under the 2025 ASIP
 - 10.7 Intentionally Left Blank
 - 10.8 Annual Service Contract: Authorization to Award: Contract No. SC-1256
 Overhead Doors, Baggage Belts and Baggage Carousels Maintenance
 and Service to All Type Professional Door Service
 - 10.9 Negotiations Contract No. S-1261(CME) Design of Wayfinding and Signage Improvements Terminal Area Signage and Parking Improvements
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 - 11.2 Authorization of Change Order No. 17 for Construction Contract 21-1082-GC - Terminal Expansion - Site Work

- 11.3 Change Order 8: Authorization to Award Contract Change Order No. 8 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.
- 12. Authorization of Federal and State Grants NONE
- 13. Informational
 - 13.1 Report of payment for Extension of Builder's Risk Policy for one year, payment to Risk Strategies.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

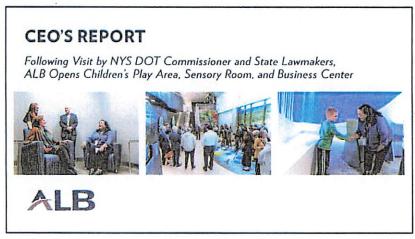
ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual



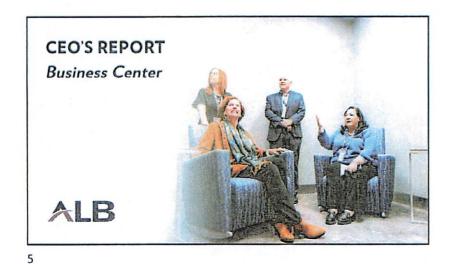


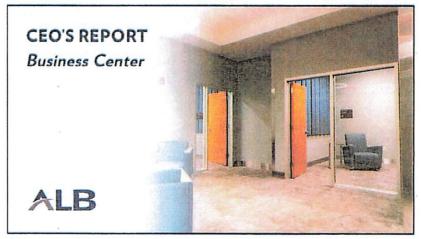




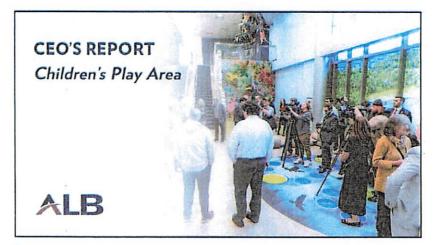
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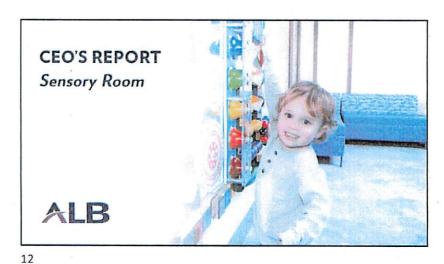


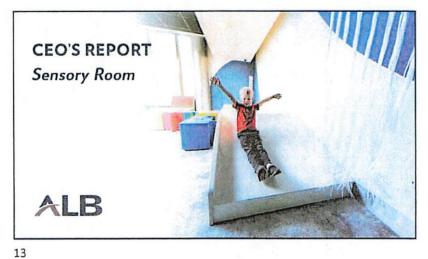




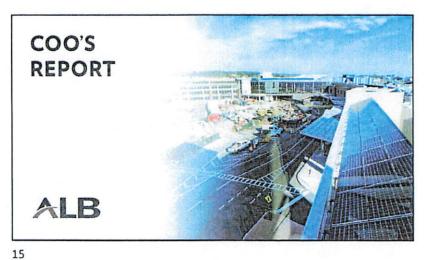


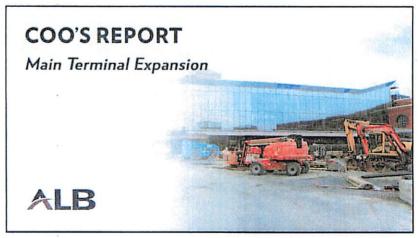




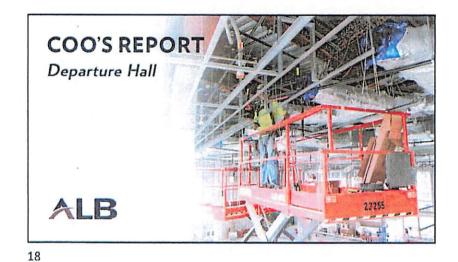




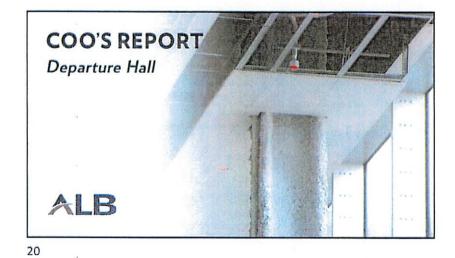






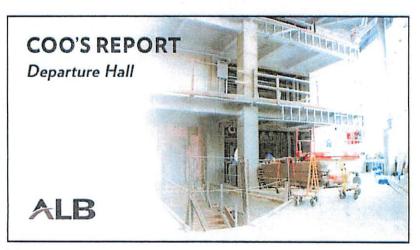


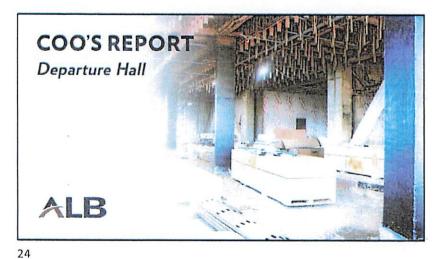


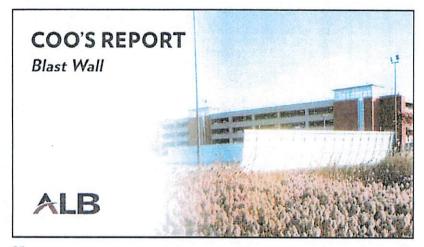














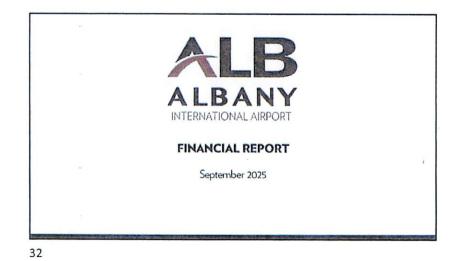


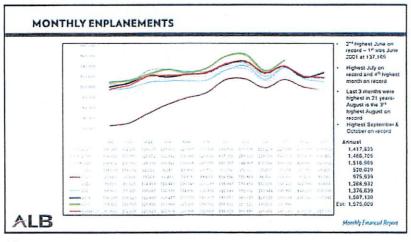


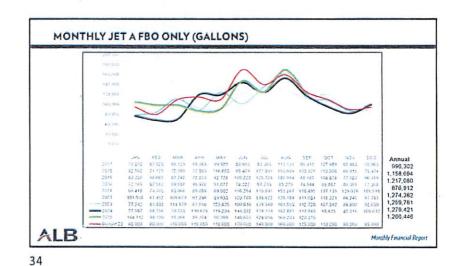


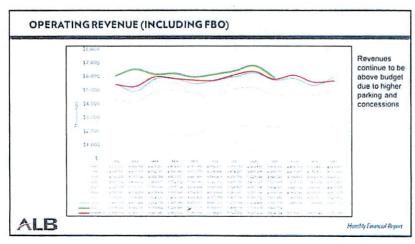


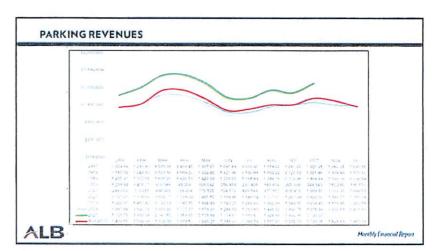


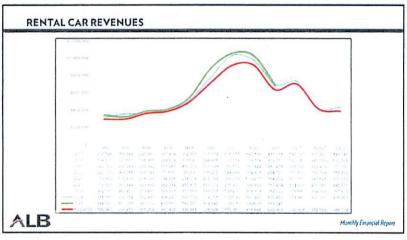


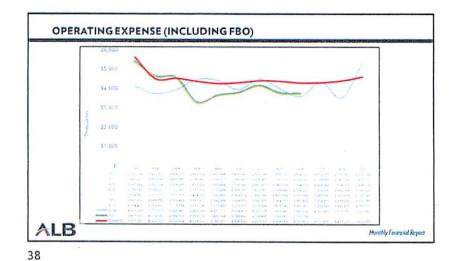


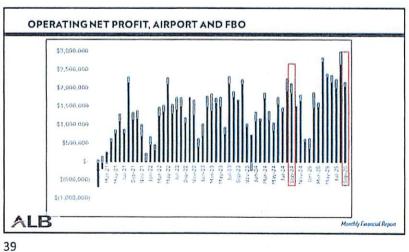




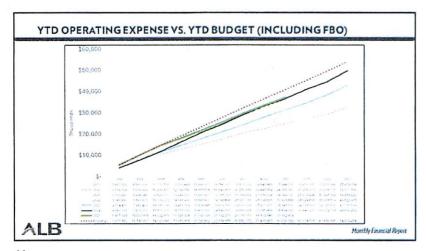








YTD OPERATING REVENUE (EXCLUDING CARES) VS. YTD BUDGET (INCLUDING FBO) \$70,000 \$60,000 150,000 \$40,000 \$30,000 \$20,000 \$10,000 ALB Monthly Financial Report 40



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Albany International Airport

Arrine and Direct Market Fights
For the week of Hoverholder 15, 2025

| Social Vision | Vision | International Processing | Vision | V

OTHER

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Status of Airline Use & Lease Agreement Renewal for January 1, 2026:

- · May 22, ALB Use & Lease Kickoff Meeting w Signatory Airlines
- Jun 27, ALB Use & Lease Second Meeting
- · Jul 25, ALB Use & Lease Third Meeting
- · Aug 26, ALB Use & Lease Fourth Meeting, w 2025 Rates & Charges
- Sep 23, ALB Use & Lease Fifth Meeting, w 2025 Rates & Charges
- · Oct 16, ALB Use & Lease Sixth Meeting
- Nov 20, ALB Use & Lease Seventh Meeting
 Doc 18, ALB Use & Lease Sighth Meeting
- Dec 18, ALB Use & Lease Eighth Meeting
- February 27, 2025 Meeting to discuss redline version of agreement
- March 11, 2025 Internal meeting to discuss airline requested changes
 July 25, 2025 Met with airlines to discuss redline version of agreement after airline suggested
- changes were made. Draft agreement was presented to the board in July.
- September 23, 2025 Meeting to discuss environmental language
- November 14, 2025 Final agreement ready to be sent to Airlines

ALB

Monthly Financial Report

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PROJECT DEVELOPMENT

Terminal Elevator Replacement

South Perimeter Road

Car Rental Facility

GA Apron Rehab

Traffic Signal Update

Fuel Farm Fire Suppression

MALSR Lights

Transformer Project





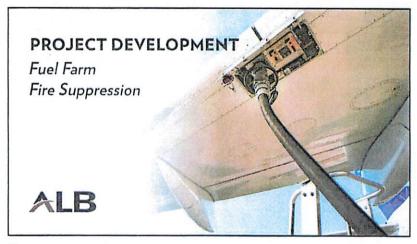


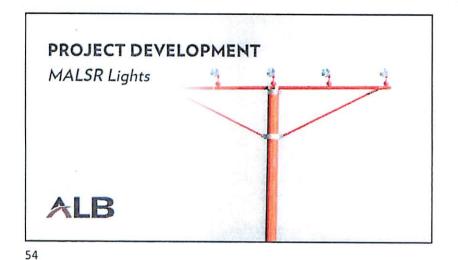




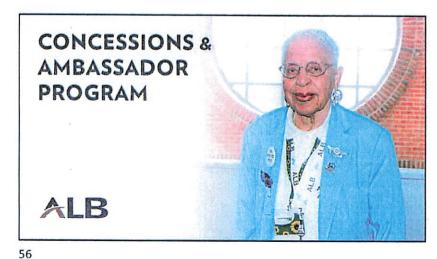














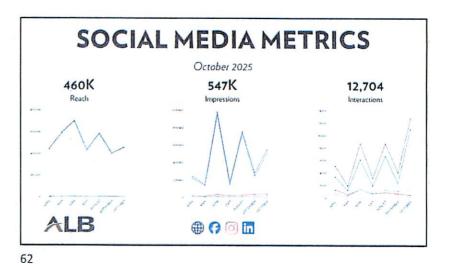


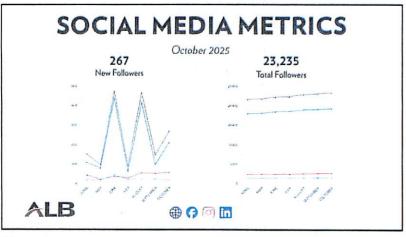


RECENT NEWS COVERAGE DOT Commissioner Tours ALB's New Public Spaces OÓ INSTE SPECTRUM NEWS TIMES UNION TODAY THE RECORD ALB

59







WEBSITE TRAFFIC

October 2025

47,778
Users (October 2025)

Sessions (October 2025)

ALB

albanyairport.com



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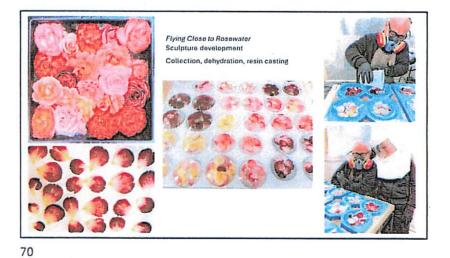
October 2025

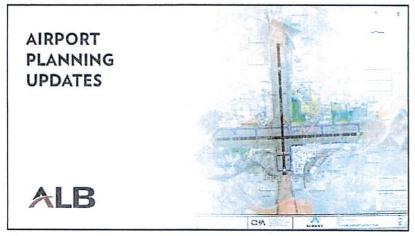
8,427
5essions
Devices (Users)
Avg. Users Per Day







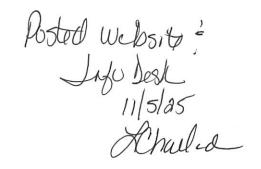






NOTICE





ALBANY COUNTY AIRPORT AUTHORITY CIC COMMITTEE MEETING NOTICE

Notice is hereby given of the following CIC Committee Meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a CIC Committee meeting on Wednesday November 12, 2025 at 12:00 noon. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY AUDIT COMMITTEE MEETING NOTICE

Notice is hereby given of the following Audit Committee Meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold an Audit Committee meeting on Wednesday November 12, 2025 at 1:00 p.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY PERSONNEL COMMITTEE MEETING NOTICE

Notice is hereby given of the following Personnel Committee Meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Personnel Committee meeting on Wednesday November 12, 2025 at 1:15 p.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold its regularly scheduled meeting on FRIDAY, November 21, 2025 at 9:00 a.m. The meeting will be held in the Conference Room on the 3rd Floor located in the Main Terminal at the Albany International Airport, Albany, New York.

Liz Charland

From:

Liz Charland

Sent:

Wednesday, November 5, 2025 11:06 AM

To:

ACAA Board Room; Christine Quinn; Deborah Pasquini; Jennifer Munger; John

O'Donnell; Liz Charland; Margaret Herrmann; Matthew Hunter; Peter Stuto

Subject:

Multiple ACAA Committee Meetings (November 12, 2025) and Regular Board Meeting

(FRIDAY November 21, 2025)

ALBANY COUNTY AIRPORT AUTHORITY CIC COMMITTEE MEETING NOTICE

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ALBANY COUNTY AIRPORT AUTHORITY AUDIT COMMITTEE MEETING NOTICE

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Notice is hereby given of the following Personnel Committee Meeting of the Albany County Airport Authority:

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Liz Charland

From: Liz Charland

Sent: Wednesday, November 5, 2025 11:03 AM

To: Amelia Calhoun (Confidential Secretary to County Executive); 'Beth DiBattista (Turner';

'Brian King'; 'Cameron Sagan (Albany County'; 'Carl Stewart (Turner'; Carmiena Brooks; Chris Menge; 'County Executive Daniel P. McCoy'; Dave Collins; 'Frank Mauriello, Albany

County Minority Leader'; 'George Penn (Albany County'; James Curran (Minority

Counsel); 'Jermy Martelle (CHA'; 'Jill Bryce'; Johanna Bateman; Kelly Schoonmaker (TSA); Kevin Butterfield; 'Larry Rulison (Times Union'; 'LRulison (Times Union'; 'Lynne Lekakis Mass Transit Committee'; 'Majority Leader Dennis Feeney'; 'Mary Rozak (Albany County'; Melissa Wolfgang; 'Mike DeMasi (Business Review'; 'mmangini'; 'Pete Rea'; Ray Camilli; Rebekah Kennedy (Majority Counsel); 'Rich Amadon (CHA'; 'Rick Karlin'; 'Rob Wagner (Project Manager Turner'; 'Spotlight News'; Steve Dorsey; Susan Quine-Laurilliard (Mass

Transit); 'WRGB News'

Subject: Multiple ACAA Committee Meetings (November 12, 2025) and Regular Board Meeting

(FRIDAY November 21, 2025)

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Liz Charland

From:

Liz Charland

Sent:

Wednesday, November 5, 2025 10:53 AM

To:

Saratogian Newspapers; The Colonie Spotlight; The Gazette; The Troy Record

Subject:

Multiple ACAA Committee Meetings and Regular Meeting

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Liz Charland

From:

Liz Charland

Sent:

Wednesday, November 5, 2025 10:51 AM

To:

'TU Legals'

Subject:

Account No. 061026000 - Pre-Approved - No Confirmation Required - Multiple Committee Meetings on Wednesday November 12, 2025 and Regular Meeting on

Friday November 21, 2025

Importance:

High

Please publish the following Notices below one time as soon as possible. Let me know if you have any questions. Thank you. - Liz

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Liz Charland

From:

Liz Charland

Sent:

Wednesday, November 5, 2025 11:05 AM

To:

ACAA Board Room; Bobbi Matthews; Brian King; Carmiena Brooks; Christine Quinn; Dave Collins; David Montiverdi; Dwayne Lovely; Helen Chadderdon; Jennifer Munger; Jim O'brien; John LaClair; John O'Donnell; Katherine Mahoney; Kathryn Kane; Kevin Hehir; Liz Charland; Margaret Herrmann; Matthew Hunter; Matthew Mokey; Perry

Blanchard; Peter Stuto; Ray Camilli; Steve Dorsey

Subject:

Regular Board Meeting (FRIDAY November 21, 2025)

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Liz Charland

From:

TU Legals <TULegals@TimesUnion.com>

Sent:

Wednesday, November 5, 2025 11:05 AM

To:

Liz Charland

Subject:

Re: [EXTERNAL] Account No. 061026000 - Pre-Approved - No Confirmation Required - Multiple Committee Meetings on Wednesday November 12, 2025 and Regular Meeting

on Friday November 21, 2025

Hi Liz,

The ad content appears to be a photo, could you paste the text directly in to the body of the email?

Thank you, Nora

Classified Sales and Service tulegals@timesunion.com tuobit@timesunion.com

Times Union / Local First
645 Albany Shaker Rd., Albany NY 12211
Ph. 518-454-5543 (Legals)
Ph. 518-454-5085 (Obits)



From: Liz Charland <LCHARLAND@albanyairport.com>

Sent: Wednesday, November 5, 2025 10:50 AM **To:** TU Legals <tulegals@timesunion.com>

Subject: [EXTERNAL] Account No. 061026000 - Pre-Approved - No Confirmation Required - Multiple Committee

Meetings on Wednesday November 12, 2025 and Regular Meeting on Friday November 21, 2025

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From:

Liz Charland

Sent:

Wednesday, November 5, 2025 10:51 AM

To:

'TU Legals'

Subject:

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Friday November 21, 2025

Importance:

High

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AGENDA ITEM NO. 1

Chairman's Remarks

AGENDA ITEM NO. 2

Approval of Minutes



Minutes of the Regular Meeting of the Albany County Airport Authority

October 20, 2025

Pursuant to notice duly given and posted, the regular meeting of the Albany County Airport Authority was called to order on October 20, 2025 at 9:00 a.m. in the Third Floor Conference Room located in the Terminal at the Albany International Airport, Albany, New York by the Chair, Samuel A. Fresina, with the following present:

MEMBERS PRESENT

MEMBERS ABSENT

Samuel A. Fresina, Chair Kevin R. Hicks, Sr. (Via Telephone) Steven Heider Harold Iselin Sari O'Connor John-Raphael Pichardo Janet M. Thaver

STAFF

Peter F. Stuto, Chief Executive Officer
John A. O'Donnell, Chief Operating Officer
Christine Quinn, Authority Counsel
Margaret Herrmann, Acting Chief Finance Officer
Kathy Greenwood, Director of Art & Culture
Helen Chadderdon, Marketing Manager
Liz Charland, Administrative Services
Matt Hunter, Communication Director
John LaClair, Chief Engineer
Bobbi Matthews, Purchasing Agent
Dave Montiverdi, Airport Planner
Matt Mokey, Airport Engineer
Jenn Munger, Paralegal
Debbie Pasquini, Confidential Secretary

ATTENDEES

Carmiena Brooks, Assistant Airport Manager Ray Camilli, Airfield Maintenance Manager, Avports Chief Steve Dorsey, ARFF Avports Kevin Hehir, Building Maintenance Manager, Avports Deputy Fire Chief Chris Menge, ARFF Avports John Panarello, VP of Operations, AvPorts Chris Pasquini, Assistant Maintenance Manager, Avports Brian King, Manager Million Air Albany Connor Beniot, Senior VP, Investment Banker, Hilltop Securities
Rich Amadon, CHA
Jeff Lovell, Managing Director, Park Strategies, LLC
Dennis Feeney, Majority Leader
Susan Quine-Laurilliard, Chair Multi-Modal Transit Committee f/k/a Mass Transit Committee

Chair Fresina noted that there was a quorum.

General:

1. Chairman's Remarks

2. Approval of Minutes

Ms. O'Connor moved to approve the minutes of the September 15, 2025 regular board meeting.

The motion was adopted unanimously.

3. Communications and Report of Chief Executive Officer

Mr. Stuto presented a Communications and Chief Executive Officer's Report for the month of October 2025.

3A. Reports of Committees

Ms. Thayer advised the Governance Committee met on October 10, 2025 and discussed/reviewed the following:

- Review of Governance Committee Charter no recommended changes.
- Authorities Budget Office Self-Evaluation will be compiled and submitted to ABO.
- Recommend committees report to full board at the next regularly scheduled full board meeting after the committee meeting.
- Recommend Additional Board Trainings to include: Authority Governance;
 Ethics; Open Meetings Law; POIL and FOIA; Procurement; and Airport Operations

Reports:

4. Chief Operating Officer

Mr. O'Donnell presented a Chief Operating Officer's Report for the month of October 2025.

5. Chief Financial Officer

Ms. Herrmann presented the Financial Report for the month of October 2025. (Power Point attached.)

6. Project Development

Mr. LaClair and Mr. Mokey presented the Project Development Report for the month of October 2025. (Power Point attached.)

7. Counsel

8. Concessions/Ambassador Program

Ms. Chadderdon presented the Concessions/Ambassador Report for the month of October 2025.

9. Public Affairs

Mr. Hunter presented the Public Affairs Report for the month of October 2025. (Power Point attached.)

9A. Art & Culture Program

Ms. Greenwood advised she will present an Art & Culture update to the Board at the November 2025 meeting. (Power Point attached.)

9B. Planning

Mr. Montiverdi presented the Planning Report for the month of October 2025.

- Continuing coordination with CRTC to collect data supporting airport access improvements aimed at reducing congestion.
- Baseline traffic studies scheduled for October, with an additional study planned for the Sunday after Thanksgiving to capture peak activity.
- Five consulting firms solicited by CRTC for proposals to assess the feasibility of roundabouts.
- Ongoing discussions with a prospective hangar developer; awaiting meeting availability and project details from the principal owner. (Power Point attached.)

Action Items:

10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

10.1 Operating Permit with PrimeFlight Aviation Services, Inc. to provide Deicing Services to Avelo Airlines

Ms. Quinn recommended authorization to approve an Operating Permit with PrimeFlight Aviation Services, Inc. She advised PrimeFlight Aviation Services, Inc. has contracted with Avelo Airlines (Avelo) to provide deicing services to Avelo at Albany International Airport. The operating permit shall commence on November 1, 2025 and shall expire at the earliest December 31, 2026, PrimeFlight's agreement with Avelo or Avelo's agreement with the Authority.

The agreement may also be extended beginning the first day of January 2027. The permit requires payment to the Authority of five (5) percent of all PrimeFlight's gross revenue generated from Avelo at the Airport along with other appropriate terms and conditions that include but are not limited to insurance, indemnification, contract assignment, and reporting obligations under the Agreement.

Ms. O'Connor moved to approve the Operating Permit with PrimeFlight Aviation Services, Inc. to provide deicing services to Avelo at Albany International Airport. The motion was adopted unanimously.

10.2 Operating Permit with PrimeFlight Aviation Services, Inc. to provide Deicing Services to Breeze Aviation Group, Inc

Ms. Quinn recommended authorization to approve an Operating Permit with PrimeFlight Aviation Services, Inc. She advised PrimeFlight Aviation Services, Inc. has contracted with Breeze Aviation Group, Inc. (Breeze) to provide deicing services to Breeze at Albany International Airport. The operating permit shall commence on November 1, 2025 and shall expire at the earliest December 31, 2026, PrimeFlight's agreement with Breeze or Breeze's agreement with the Authority. The agreement may also be extended beginning the first day of January 2027. The permit requires payment to the Authority of five (5) percent of all PrimeFlight's gross revenue generated from Breeze at the Airport along with other appropriate terms and conditions that include but are not limited to insurance, indemnification, contract assignment, and reporting obligations under the Agreement.

Ms. O'Connor moved to approve the Operating Permit with PrimeFlight Aviation Services, Inc. to provide deicing services to Breeze at Albany International Airport. The motion was adopted unanimously.

10.3 Contract No. 1196-GC - Apron Reconstruction and Rehabilitation for Commercial Service, Aircraft Rescue and Fire Fighting, and General Aviation Operations – Alternate 1 and 2

Mr. LaClair recommended authorization to Award Alternate Nos. 1 & 2 to Contract 1196-GC for Apron Reconstruction and Rehabilitation for Commercial Service, ARFF and General Aviation Operations to Rifenburg Construction, Inc. in the amounts of Alternate No. 1 \$1,938,000.00 and Alternate No. 2 \$7,045,000.00. (Total of alternates 1 & 2 \$8,983,000.00.) He advised the Bid Alternates 1 & 2 scopes include drainage upgrades (structures and piping), glycol collection system upgrades, construction apron parking for commercial aircrafts, Asphalt pavement removal and replacement, striping and landscaping.

Mr. Iselin moved to approve Alternate Nos. 1 & 2 to Contract 1196-GC for Apron Reconstruction and Rehabilitation for Commercial Service, ARFF and General Aviation Operations to Rifenburg Construction, Inc. in the amounts of Alternate

No. 1 - \$1,938,000.00 and Alternate No. 2 - \$7,045,000.00. (Total of Alternates 1 & 2 \$8,983,000.00.) The motion was adopted unanimously.

10.4 Authorization to make purchases using State of New York Contract: Vehicle and Equipment Parts and Related Product (Group 30310)

Ms. Herrmann recommended authorization to make purchases using State of New York Contract: Vehicle and Equipment Parts and Related Product (Group 30310) Contact Period August 6, 2025 – August 5, 2030. She advised New York State Office of General Services Procurement Services have conducted competitive Bidding for the above referenced contract and the awarded vendors have agreed to offer the Airport the same terms and conditions of this contract. Additionally, a vendor can bid pricing for commodities/services under this contract with the assumption that larger quantities would be purchased state-wide as compared to the Airport completing a separate Request for Bid. Vehicle Parts and Equipment are purchased on an as needed basis and Purchase Orders will be issued for orders as needed.

Mr. Heider moved to approve using State of New York Contract: Vehicle and Equipment Parts and Related Product (Group 30310) for the Contact Period August 6, 2025 – August 5, 2030. The motion was adopted unanimously.

10.5 Authorization to purchase TCS metering system for fuel trucks Sole source purchase from General Transervice, Inc.

Ms. Herrmann recommended authorization to purchase a TCS metering system for fuel trucks in the amount of \$95,167.80 from General Transervice, Inc., a Sole source provider.

She advised the new TCS meters for the fuel trucks are used to fuel the airlines' aircraft by Million Air. The TCS meters will integrate our fueling operations to the existing QT Technology system. These new meters, along with the TCS HUB, allow our fuel information to be transmitted, stored and reported on easier and will save time on fueling operations and accounting. The current meters are not compatible with the QT Technology inventory system and require manual interaction between the two systems and some of the older meters are in need of replacement due to their age. This purchase is 100% Airport funded.

Mr. Pichardo moved to approve the purchase of a TCS metering system for fuel trucks in the amount of \$95,167.80 from General Transervice, Inc., a sole source provider. The motion was adopted unanimously.

10.6 Authorization to Award Contract No. 1255 Garage Sealant Repair to Schnell Contracting Limited, LLC

Mr. Mokey recommended authorization to Award Contract No. 1255 Garage Sealant Repair to Schnell Contracting Limited, LLC. in the amount of \$78,612. He advised the contract work includes removal and replacement of sealants

between T-beam joints to prevent water and sediment from passing through the joints on the top floor and damaging vehicles parked on the fourth floor. ACAA received six proposals which were scored by a committee. Schell scored the highest based on qualifications, price, and ability to meet an accelerated schedule. The project is 100% Airport funded.

Ms. O'Connor moved to approve Contract No. 1255, Garage Sealant Repair, to Schnell Contracting Limited, LLC. in the amount of \$78,612. The motion was adopted unanimously.

10.7 Issue Purchase Order for Design of Departure Hall Lounge Toilet Rooms and TSA 7th Lane to C & S Companies.

Mr. O'Donnell recommended authorization to issue a purchase for Design of Departure Hall Lounge Toilet Rooms and TSA 7th Lane to C & S Companies in the amount of \$30,000. He advised this is the second Purchase Order issued to supplement the design of the Departure Hall Lounge Toilet Rooms and TSA 7th Lane. Based upon recommendations of the staff, the Authority Board directed the addition of a 7th TSA Checkpoint Lane and the incorporation of restrooms on the 2nd level of the Departure Hall. The additional fee is to compensate C & S Companies for: 1. Design to enclose the sprinkler piping for the second level adjacent to the 3rd level stairway; 2. Design of a roof structure over the restrooms; 3. Construction Management services. This Purchase Order is 60% State funded and 40% Airport funded.

Mr. Iselin moved to approve a purchase order for Design of Departure Hall Lounge Toilet Rooms and TSA 7th Lane to C & S Companies in the amount of \$30,000. The motion was adopted unanimously.

11. Authorization of Change Orders

11.1 Authorization of Change Order No. 8 for Construction Contract 1127-GC - Rehabilitation of Concourse A

Mr. Mokey recommended authorization to award Change Order No. 8 for Construction Contract 1127-GC for Concourse A Rehabilitation to AOW Construction LLC. in the amount of \$168,936. He advised this change order work includes additional excavation, site modifications, form work, material, and labor to revise the configuration of the new blast wall in order to satisfy individual airline pushback requirements. Additional work includes modifications of conduit runs for exterior security cameras along the new blast wall, troubleshooting devices for existing door security systems on the second floor near Gates A1 & A2. To meet TSA security requirements, the I-Star key pads near Gates A3 & A5 and stairwells M,N,P needed to be relocated and required complete rewiring to main panel box on the lower level. This Change Order is 85% Federally funded and 15% State funded.

Ms. O'Connor moved to approve Change Order No. 8 for Construction Contract 1127-GC for Concourse A Rehabilitation to AOW Construction LLC. in the amount of \$168,936. The motion was adopted unanimously.

11.2 Authorization of Change Order No. 7 for Construction Contract 21-1082-INT STR Terminal Expansion – Interior and Structural

Mr. LaClair recommended authorization to award Change Order No. 7 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in the amount of \$226,507. He advised this work includes a variety of necessary changes made to the project involving additional cost items. These included changes directed by the Authority, clarifications to the contract documents, code revisions. The affected items include additional thickness of the spray on fireproofing underneath the entire second level to adhere to the updated energy codes, revisions to the "bow tie" ceiling framing system and deletion of the axiom trim. Also, HVAC revisions including isolation hangers to dampen the vibrations and addition of VAV strainers and architectural revisions to the west mechanical to connect with the existing building. There is one credit item for the deletion of painting of the tambour panels in the ticketing and baggage claim areas. This change order is 40% federally funded and 60% state funded.

Ms. O'Connor moved to approve Change Order No. 7 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in the amount of \$226,507. The motion was adopted unanimously.

11.3 Authorization of Change Order No. 15 for Construction Contract 21-1082-GC - Terminal Expansion - Site Work

Mr. LaClair recommended authorization to award Change Order No. 15 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in the amount of \$50,696.00. He advised this Change Order request is due to two work items. One is the modification to the East mat slab reinforcing details and the second is the reinstallation of the two fire hose cabinets in the front of the Terminal to maintain fire suppression capabilities near the escalators. This Change Order is 40% Federally funded and 60% State funded.

Ms. O'Connor moved to approve Change Order No. 15 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC. in the amount of \$50,696.00. The motion was adopted unanimously.

12. Authorization of Federal and State Grants

12.1 Acceptance of FAA ALB -EAG -3-36-0001-155-2025 Grant Agreement for Construction Contract No. 1196-GC - Apron Reconstruction and Rehabilitation for Commercial Service, Aircraft Rescue and Fire Fighting, and General Aviation Operations

Ms. Quinn requested Board Ratification of the Acceptance of Federal Grant: ALB-EAG-3-0001-155-2025 Construct Deicing Pad & Containment Facility, Reconstruct Apron, Rehabilitate Apron for a grant amount of: \$4,540,283.00 – FAA Entitlement and \$8,395,927.00 – FAA Discretionary for an FAA total of \$12,936,210.00. She advised that on Thursday September 18, 2025, the Authority received official notification from the FAA that Federal Grant ALB-EAG-3-0001-155-2025 was being offered and execution/acceptance by the Authority should follow no later than September 19, 2025. The grant offer was accepted pursuant to Board Resolution 14 of September 22, 2014, which authorizes the CEO to accept and execute grants when "... he/she deems that the timing of the Board meeting makes it advisable to approve and accept a grant prior to such Board meeting."

Mr. Mokey advised the Federal Grant ALB-EAG-3-0001-155-20252025 in the total sum of \$12,936,210.00 is awarded through the Airport Improvement Program (AIP) Grants for FAA Fiscal Year 2025. The program includes the following elements of construction (Construction Contract No. 1196-GC):

- Construction of a new 1,900 square yard public use deicing pad.
- Reconstruction of 22,500 square yards of the existing General Aviation Apron.
- Rehabilitation of 35,600 square yards of existing General Aviation Apron.

Board ratification is requested for the September 18, 2025, execution/acceptance of Federal Grant: ALB-EAG-3-0001-155-2025 by Peter F. Stuto, Chief Executive Officer.

Mr. Iselin moved to ratify the September 18, 2025, execution/acceptance of Federal Grant: ALB-EAG-3-0001-155-2025 by Peter F. Stuto, Chief Executive Officer.. The motion was adopted unanimously.

Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

Mr. Iselin made a motion to go into executive session at 9:35 a.m. to discuss:

ES-1 Matter Involving a Particular Corporation

ES-2 Matter Involving a Particular Individual

There being no action taken and no further business, the meeting was adjourned at 10:45 a.m.

ALBANY COUNTY AIRPORT AUTHORITY

REGULAR MEETING REVISED AGENDA

October 20, 2025

General:

- 1. Chairman's Remarks
- 2. Approval of Minutes

Regular Meeting - September 15, 2025

- 3. Communications and Report of Chief Executive Officer
- 3A. Reports of Committees
 - Governance

Reports:

- 4. Chief Operating Officer
- 5. Chief Financial Officer
- 6. Project Development
- 7. Counsel
- 8. Concessions/Ambassador Program
- 9. Public Affairs
- 9A. Art & Culture Program
- 9B. Planning

Action Items:

- 10. Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments
 - 10.1 Operating Permit with PrimeFlight Aviation Services, Inc. to provide Deicing Services to Avelo Airlines
 - 10.2 Operating Permit with PrimeFlight Aviation Services, Inc. to provide Deicing Services to Breeze Aviation Group, Inc.
 - 10.3 Contract No. 1196-GC Apron Reconstruction and Rehabilitation for Commercial Service, Aircraft Rescue and Fire Fighting, and General Aviation Operations Alternate 1 and 2
 - 10.4 Authorization to make purchases using State of New York Contract: Vehicle and Equipment Parts and Related Product (Group 30310)
 - 10.5 Authorization to purchase TCS metering system for fuel trucks Sole source purchase from General Transervice, Inc.
 - 10.6 Authorization to Award Contract No. 1255 Garage Sealant Repair to Schnell Contracting Limited, LLC
 - 10.7 Issue Purchase Order for Design of Departure Hall Lounge Toilet Rooms and TSA 7th Lane to C & S Companies.
- 11. Authorization of Change Orders
 - 11.2 Authorization of Change Order No. 8 for Construction Contract 1127-GC Rehabilitation of Concourse A
 - 11.3 Authorization of Change Order No. 7 for Construction Contract 21-1082-INT STR Terminal Expansion - Interior and Structural
 - 11.3 Authorization of Change Order No. 15 for Construction Contract 21-1082-GC Terminal Expansion Site Work
- 12. Authorization of Federal and State Grants
 - 12.1 Acceptance of FAA ALB -EAG -3-36-0001-155-2025 Grant Agreement for Construction Contract No. 1196-GC Apron Reconstruction and Rehabilitation for Commercial Service, Aircraft Rescue and Fire Fighting, and General Aviation Operations

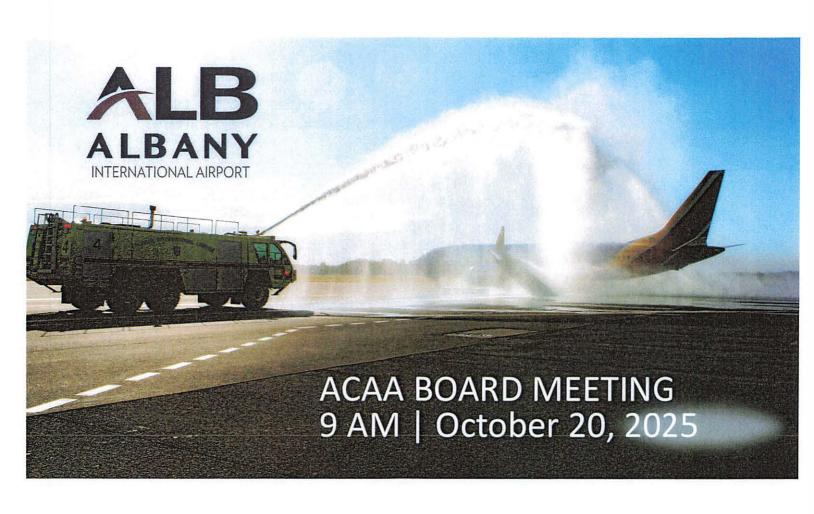
Old Business:

New Business:

Executive Session - Attorney-Client Privilege Matters

ES-1 Matter Involving a Particular Corporation

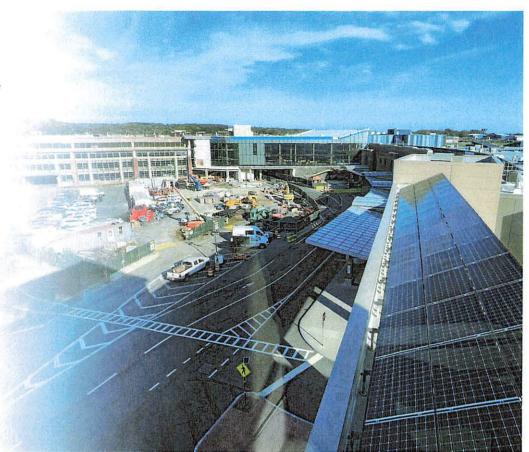
ES-2 Matter Involving a Particular Individual



CEO'S REPORT



ALB



ALB



Departure Hall





Departure Hall





Departure Hall





Departure Hall







Departure Hall





Elevator Shaft Installation



ALB

MAIN TERMINAL EXPANSION

Escalator
Installation Continues





Third Floor:

Administrative Offices





MAIN TERMINAL **EXPANSION**

Conduit Installation &

Electrical Work





CONCOURSE A & GATE EXPANSION UPDATE



ALB

CONCOURSE A & GATE EXPANSION UPDATE

Gates A3 & A4 Progressing





CONCOURSE A & GATE EXPANSION UPDATE

Gates A3 & A4
Progressing



ALB

CONCOURSE A & GATE EXPANSION UPDATE

Gates A3 & A4
Progressing





CONCOURSE A & GATE EXPANSION UPDATE

Gates A3 & A4
Progressing



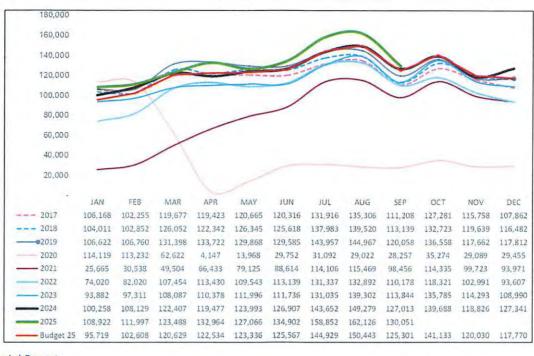


FINANCIAL REPORT

August 2025

October 20, 2025

Monthly Enplanements



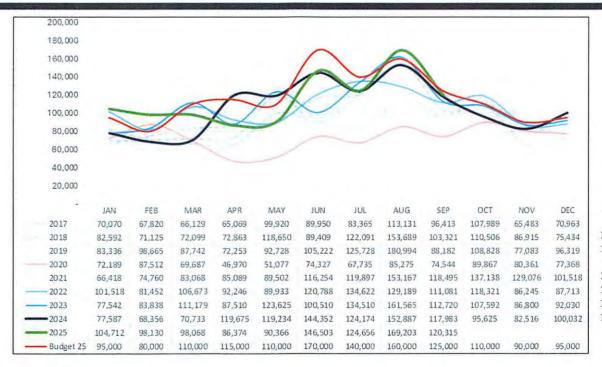
- 2nd highest June on record - 1st was June 2001 at 137,165
- Highest July on record and 4th highest month on record
 - Last 3 months were highest in 21 years-August is the 3rd highest August on record
- Highest September on record

Annual

1,417,835 1,466,706 1,518,969 520,029 975,939 1,288,932 1,376,639 1,507,130 Est: 1,575,000

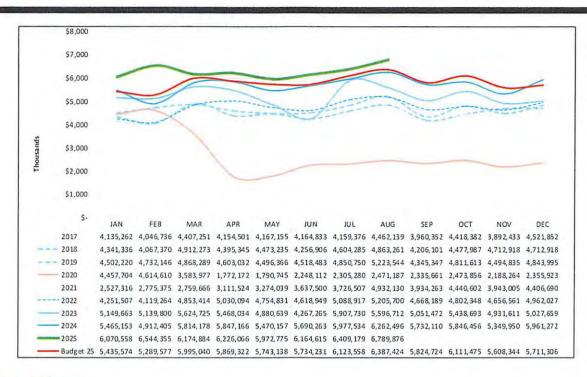
Monthly Financial Report

Monthly Jet A FBO only (gallons)



Annual 996,302 1,158,694 1,217,080 876,912 1,274,382 1,259,781 1,279,421 1,266,446

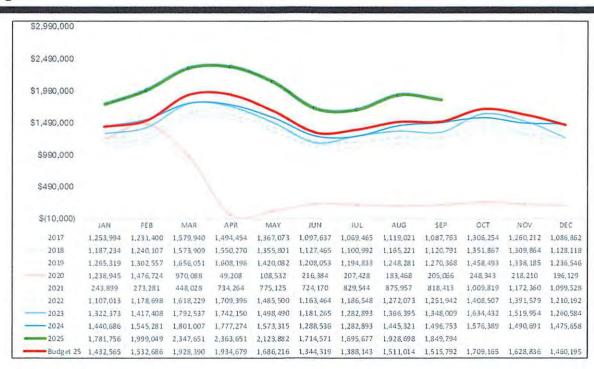
Operating Revenue (including FBO)



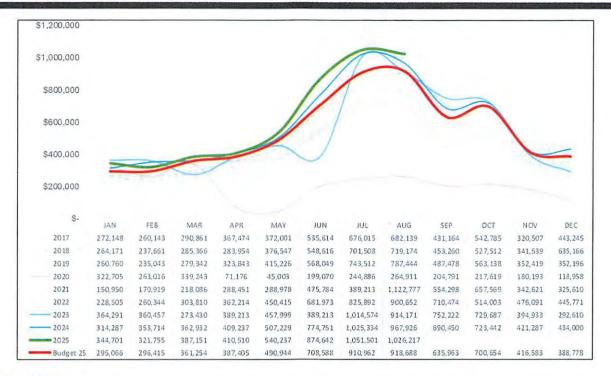
Revenues continue to be above budget due to higher parking and concessions

Monthly Financial Report

Parking Revenues



Rental Car Revenues

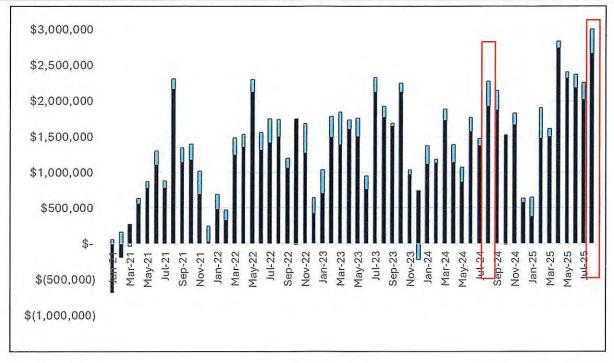


Monthly Financial Report

Operating Expense (including FBO)

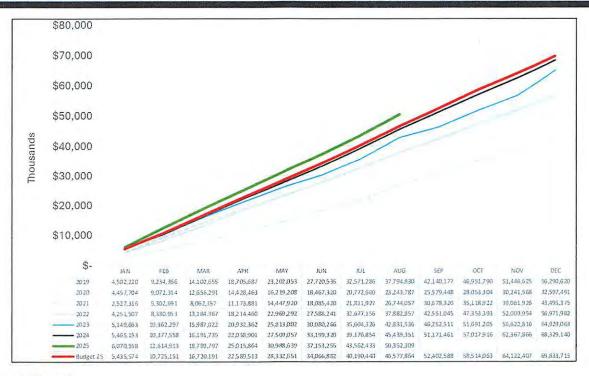


Operating Net Profit, Airport and FBO

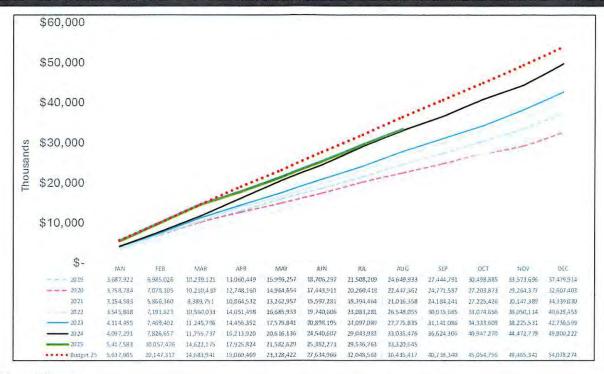


Monthly Financial Report

YTD Operating Revenue (excluding CARES) vs. YTD Budget (including FBO)



Monthly Financial Report



Monthly Financial Report

Line of Credit Draws

	Draw Date	Amount	Repayment Date	Partial Repayment Amount	Partial Repayment Date	Current LOC Balance
LOC Draw 01	8-Mar-24	\$ 984,381.73	12-Aug-24			
LOC Draw 02	8-Mar-24	761,816.97	2-Apr-24			
LOC Draw 03	20-Mar-24	959,655.24	8-Apr-24			
LOC Draw 04	9-May-24	2,152,308.12	1-Jul-24			
LOC Draw 05	9-May-24	1,285,737.86	1-Jul-24			
LOC Draw 06	14-Jun-24	2,586,897.15	2-Oct-24			
LOC Draw 07	14-Jun-24	2,337,750.23	2-Oct-24			
LOC Draw 08	22-Aug-24	4,055,372.75	16-Oct-24			
LOC Draw 09	15-Nov-24	3,159,332.20	10-Jan-25			
LOC Draw 10	23-Dec-24	1,554,653.15		293,829.45	15-Jul-25	1,260,823.70
LOC Draw 11	16-Jan-25	1,045,137.75		197,531.03	15-Jul-25	847,606.72
LOC Draw 11	16-Jan-25	1,667,596.47	27-Mar-25			
LOC Draw 12	27-Feb-25	875,236.80		165,419.76	15-Jul-25	709,817.04
LOC Draw 12	27-Feb-25	1,342,431.04	18-Apr-25			
LOC Draw 13	5-Mar-25	1,104,266.22	18-Apr-25			
LOC Draw 13	5-Mar-25	1,366,011.17	18-Apr-25			
LOC Draw 14	28-Apr-25	618,447.81		116,886,64	15-Jul-25	501,561.17
LOC Draw 14	28-Apr-25	579,232.10	2-Jun-25			
LOC Draw 15	12-May-25	391,933.11	2-Jun-25			
LOC Draw 15	12-May-25	937,919.23		177,266.73	15-Jul-25	760,652.50
LOC Draw 16	28-May-25	896,225.85		896,225.85	15-Jul-25	
LOC Draw 16	28-May-25	1,099,420.41				1,099,420.41
LOC Draw 17	23-Jun-25	326,556.42	4-Sep-25			
LOC Draw 17	23-Jun-25	1,442,159.62				1,442,159.62
LOC Draw 18	4-Aug-25	448,729.65				448,729.65
LOC Draw 18	4-Aug-25	2,761,014.98				2,761,014.98
LOC Draw 19	22-Sep-25	502,138.65				502,138.65
LOC Draw 19	22-Sep-25	1,712,359.32				1,712,359.32
LOC Draw 19	22-Sep-25	1,547,250.22				1,547,250.22
189	Outstanding					\$13,593,533.98

Monthly Financial Report

Albany International Airport Airline and Direct Market Flights For the week of October 19, 2025

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	_								
AIRLINE								DIRECT MARKET								
Allegiant	2	4	1		2	4		Atlanta	3	•	•	3	•	•	•	
American	17	17	15	15	17	16	15	Baltimore	5 5	3 5	3 5	5	3	3 5	4	
Avelo	1	1			2	2			5	5	5	5	9	5	4	
Breeze	1		1	1	1		1	Charleston			1				1	
Delta	9	9	9	9	9	9	6	Charlotte	4	4	3	3	4	3	4	
Jet Blue	2	2	2	2	2	2	2	Charlotte/Concord	_	_	_	_	1	1		
Southwest	13	12	11	11	12	12	11	Chicago-Midway	2	2	2	2	2	2	1	
United	8	8	8	8	8	8	7	Chicago-O'Hare	7	7	7	7	7	7	6	
•	53	53	47	46	53	53	42	Dallas/Ft. Worth	1	1	1	1	1	1	1	
								Denver	1	1	1	1	1	1	1	
								Detroit	4	4	4	4	4	4	3	
								Fort Lauderdale	1	1	1	1	1	1	1	
								Las Vegas	1	1	1	1	1	1	1	
								Myrtle Beach		1				1		
								Nashville	1	2	1	1	1	2	1	
								New York LaGuardia	2	2	2	2	2	2	1	
								Orlando	3	2	1	2	2	2	3	
								Orlando/Sanford	1				1			
								Philadelphia	5	4	4	5	5	5	4	
								Punta Gorda	1		1		1			
								Raleigh Durham	2	1	1		2	1		
								Sarasota Bradenton		2				1		
								St. Petersberg		1				1		
								Tampa	1	1			1	1	1	
								Washington/Dulles	4	4	4	4	4	4	4	
								Washington/Reagan	4	4	4	4	4	4	3	

Monthly Financial Report

Other

Status of Airline Use & Lease Agreement Renewal for January 1, 2026:

- May 22, ALB Use & Lease Kickoff Meeting w Signatory Airlines
- Jun 27, ALB Use & Lease Second Meeting
- Jul 25, ALB Use & Lease Third Meeting
- Aug 26, ALB Use & Lease Fourth Meeting, w 2025 Rates & Charges
- Sep 23, ALB Use & Lease Fifth Meeting, w 2025 Rates & Charges
- · Oct 16, ALB Use & Lease Sixth Meeting
- Nov 20, ALB Use & Lease Seventh Meeting
- Dec 18, ALB Use & Lease Eighth Meeting
- February 27, 2025 Meeting to discuss redline version of agreement
- March 11, 2025 Internal meeting to discuss airline requested changes
- July 25, 2025 Met with airlines to discuss redline version of agreement after airline suggested changes were made. Draft agreement was presented to the board in July.
- September 23, 2025 Meeting to discuss environmental language

THANK YOU



Monthly Financial Report



PROJECT DEVELOPMENT

Terminal Elevator Replacement



ALB

PROJECT DEVELOPMENT

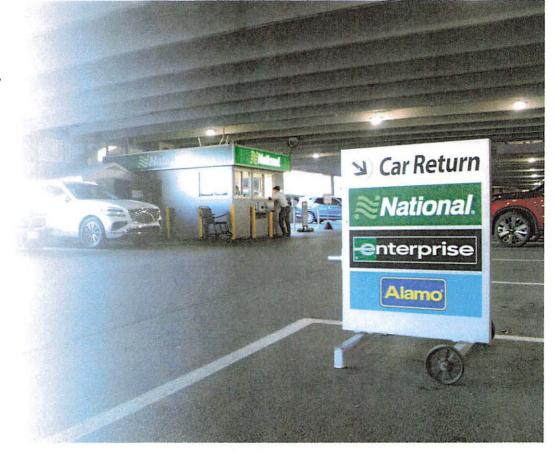
South Perimeter Road





PROJECT DEVELOPMENT

Car Rental Facility



ALB

PROJECT DEVELOPMENT

General Aviation
Apron Rehab





PROJECT
DEVELOPMENT

Traffic Signal
Upgrade



PROJECT DEVELOPMENT

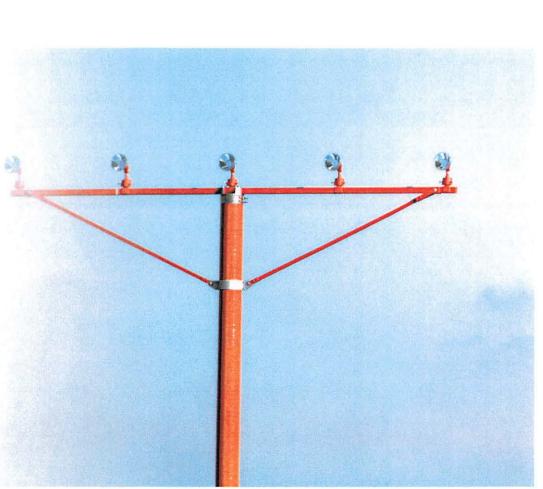
Fuel Farm
Fire Suppression





MALSR Lights



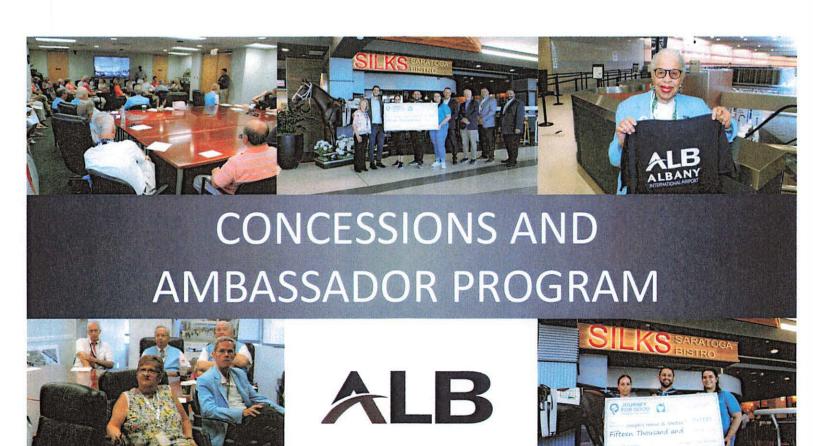


PROJECT DEVELOPMENT

Transformer Project







PUBLIC AFFAIRS





RECENT MEDIA COVERAGE

DHS Secretary Video Removed from TSA Checkpoint

- · Channel 6 (WRGB)
- News10 ABC (WTEN)
- News Channel 13 (WNYT)
- Spectrum News
- Daily Gazette
- Times Union
- WAMC Radio
- WGY Radio Radio

- Newsday (Long Island)
- CNN
- MSN News
- Yahoo News
- WTTW (Chicago)



Upstate N.Y. airports not showing Noem video on government

itdown impact, citing policy

Secretary First Moem is seen at a news conference on Thursday, June 12, 2025. (AP Photo/Etlenne Lauren

BY LUKE PARSNOW AND DANA DAMIANI | NEW YORK STATE UPDATED 8:40 PM ET OCT. 14, 2025 | PUBLISHED 2:33 PM ET OCT. 14, 2025



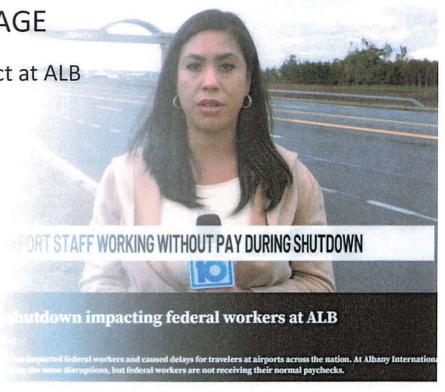
Airports in upstate New York's large cities are not playing a video with a message from U.S. Home

RECENT MEDIA COVERAGE

Government Shutdown's Impact at ALB

- Channel 6 (WRGB)
- News10 ABC (WTEN)
- News Channel 13 (WNYT)
- Spectrum News
- Times Union
- WTMM Radio





RECENT MEDIA COVERAGE

Leatherstocking Honor Flight – 10/4/2025

- Spectrum News
- News Channel 13 (WNYT)





RECENT MEDIA COVERAGE

Local Nonprofits Supporting Federal
Workers Impacted by Government Shutdown

- Times Union
- News10 ABC (WTEN)
- · Channel 6 (WRGB)
- News Channel 13 (WNYT)
- Spectrum News









RECENT MEDIA COVERAGE

First Responders and Bystanders Honored for Saving Traveler's Life

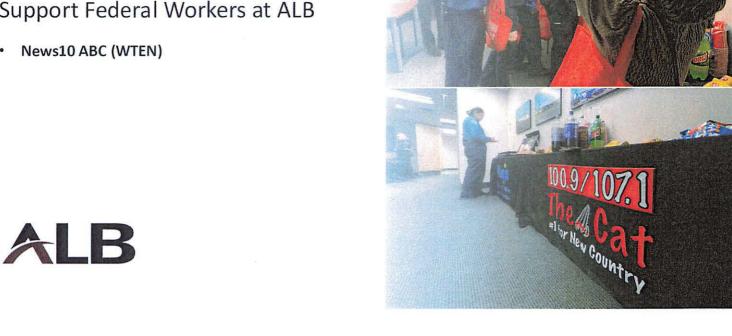
- Channel 6 (WRGB)
- News10 ABC (WTEN)
- Spectrum News
- WAMC Radio



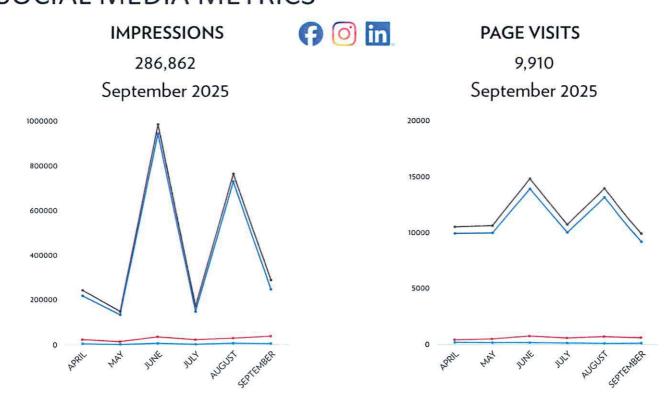


RECENT MEDIA COVERAGE

Albany Broadcasting Stations Support Federal Workers at ALB



SOCIAL MEDIA METRICS



SOCIAL MEDIA METRICS

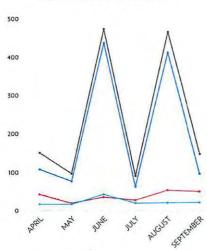






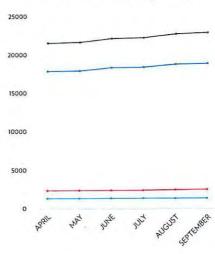
NEW FOLLOWERS (NET)

2,756 so far in 2025



TOTAL AUDIENCE

22,951 at end of September

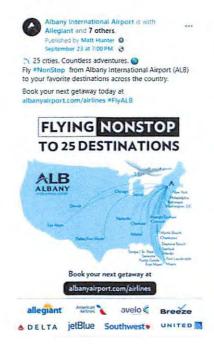


TOP PERFORMING POSTS

25 Nonstop Routes 55,394 Views

Southwest 25th Anniversary 40,593 Views



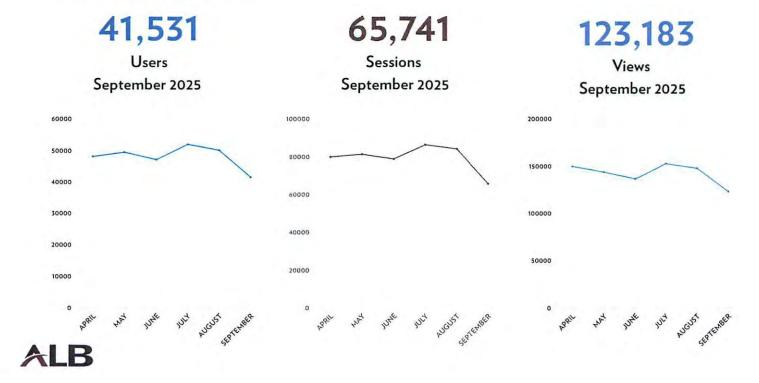


September 2025





WEBSITE METRICS



UPCOMING EVENTS

Regional Advisory Board Meeting

Date: Wednesday, October 22, 2025

• Time: 10 AM

Location: ARFF





UPCOMING EVENTS

Children's Play Area, Sensory Room, and Business Center Ribbon Cutting and Tour with NYS DOT Commissioner

- Date: TBD
- Planning ongoing with DOT Communications Department







SHAKER PLACE PRESENTS







ART & CULTURE PROGRAM ALBANY INTERNATIONAL AIRPORT







Gold Star Mothers Exhibit Relocation

Gold Star Mothers exhibit developed for Concourse A September, 2022 – September, 2025

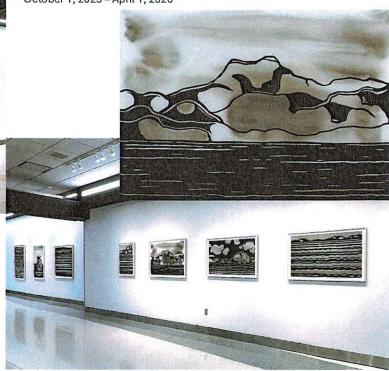
Adapted and relocated to the MVP Arena in Albany, September 18, 2025 in coordination with Albany County Veterans Service Bureau





Concourse A Exhibition

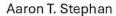
Landlines: Eric Wolf & Lily Prince October 1, 2025 – April 1, 2026



Exhibition Case Program, Concourse A Bennington Museum, Bennington, VT









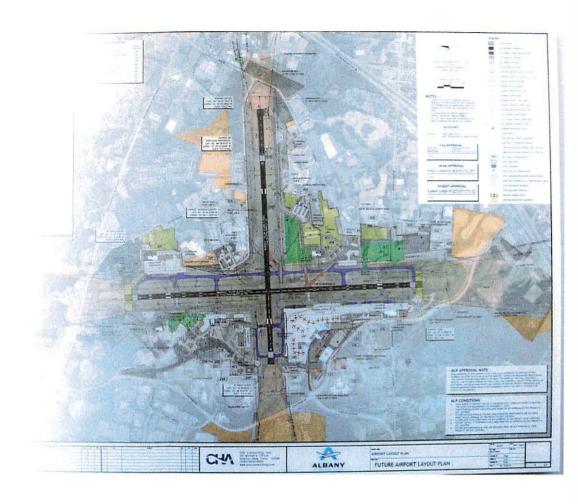
Soo Sunny Park

Jason Middlebrook

Nick Cave

AIRPORT PLANNING UPDATES







Communications and Report of Chief Executive Officer

Chief Operating Officer

Chief Financial Officer



Albany County Airport Authority Monthly Financial Report

As of September 30, 2025



September 2025 Financial Performance

INTRODUCTION

The attached report includes the Airport's September 2025 statistical highlights, financial information, and operating information. This financial information is presented for the purposes of comparing budget to actual results and for indicating generally how revenues and expenses have compared to budgeted revenues and expenses through September 2025. The financial information presented herewith is prepared on the Albany County Airport Authority's budgetary basis of accounting. The information provided in this report does not include a forecast of the effects of the final settlement based upon the calculation provided for in the Airport Use and Lease Agreement, which expires December 31, 2025, or make any provision for accrual of funds owed to or from the Signatory Airlines. This report includes preliminary operating and performance statistics and financial forecasts based upon the budgetary basis of accounting estimates that involve uncertainties that could result in actual financial results differing materially from preliminary estimates. This report is divided into the following sections: Statistical Information, Financial Information, Airline Rates & Charges, Airport Revenues, Combined Management Expenses, Other Revenues and Expenses, Airline Incentives, Million Air FBO Operations, Line of Credit, Federal (FAA) & State Grants and Employee Counts.

STATISTICAL INFORMATION

Below are the key performance indicators for ALB through September 30:

		2025 Budget	2025 Actual	Budget Variance	2024 Actual	% Actual 2025 vs. 2024
Enplanements	Current Month	125,301	130,051	3.8%	127,013	2.4%
	Year-to-Date	1,111,066	1,190,368	7.1%	1,121,115	6.2%
Aircraft Seats	Current Month Year-to-Date		159,172 1,455,099		154,635 1,318,948	2.9% 10.3%
Load Factor	Current Month Year-to-Date		82% 82%		82% 85%	-0.5% -3.8%
Aircraft Operations	Current Month	4,796	5,079	5.9%	5,409	-6.1%
	Year-to-Date	40,639	43,279	6.5%	41,883	3.3%
Landed Weight (1,000#)	Current Month	152,809	150,528	-1.5%	145,190	3.7%
	Year-to-Date	1,346,443	1,348,306	0.1%	1,221,587	10.4%
Cargo & Mail (Tons)	Current Month	1,716	1,478	-13.9%	1,554	-4.9%
	Year-to-Date	15,208	13,134	-13.6%	13,782	-4.7%

FINANCIAL INFORMATION

The change in unrestricted working capital has improved by \$10,360,805 since January 1, 2025. Total unrestricted cash as of September 31, 2025 is \$40,079,609, an increase of \$3,825,200 since the beginning of 2025.

	9/30/2025	12/31/2024	Change
Cash	\$40,079,609	\$36,254,409	\$ 3,825,200
Accounts Receivable	4,589,673	5,001,083	(411,410)
Prepaid Expenses	647,969	709,984	(62,015)
Unrestricted Assets	45,317,251	41,965,476	3,351,775
Payables from Unrestricted Assets	(2,657,429)	(9,666,459)	7,009,030
Unrestricted Working Capital	\$42,659,822	\$32,299,017	\$10,360,805

The summary of Revenues, Expenses and Net Results shows YTD 2025 results compared to the 2025 budgeted amounts and 2024 actual amounts. The summary shows the YTD net operating results for 2025 are more than the amount budgeted by \$8,217,819. These YTD results do not reflect the adjustments for year-end settlement or reflect other year-end adjustments for 2025 which affect the revenue sharing with the airlines.

	2025	2025	2024	Prior Year
	YTD Budget	YTD Actual	YTD Actual	Variance
Airport revenues	\$42,629,915	\$47,677,523	\$41,669,294	6,008,229
FBO revenues less cost of sales	5,435,951	5,867,129	5,538,416	328,713
Total operating expenses	(36,401,621)	(34,334,037)	(32,660,555)	(1,673,482)
Operating results	11,664,245	19,210,615	14,547,155	4,663,460
Other revenue and (expenses), net	(3,500,759)	(2,829,310)	(2,434,463)	(394,847)
Net results	\$ 8,163,487	\$16,381,306	\$12,112,692	_
Net variances: (2025 Actual to Budget)		\$ 8,217,819		
(2025 Actual to 2024 Actual)			•	\$ 4,268,614

Under the revenue sharing formula, the net revenues or deficiency at year-end are split fifty (50) percent to the signatory airlines and fifty (50) percent to the Authority, subject to certain limitations which require the airlines to ensure the Authority's net revenues are not less than 125 percent of its annual debt service requirement.

The summary information above does not reflect the effect of allocating all budget variances in accordance with the Airport Use and Lease Agreement or the potential assessment of charges to meet debt service coverage requirements, and accordingly, does not reflect the amount of an accumulated potential year-end settlement with the signatory airlines.

AIRLINE RATES AND CHARGES

Airline Rates and Charges shown for 2025 are based on the adopted budget and are calculated using the formulas incorporated into the Airline Use and Lease Agreement. Final 2025 rates will

be calculated in the final settlement and revenue sharing report. The signatory airlines will be billed or credited for their share of any final variance and the Authority will fund its share of any negative variance from its reserves.

AIRPORT REVENUES

<u>AIRPORT REVENUES</u> for YTD 2025 are \$47,677,523 and are \$5,047,608 more than the \$42,629,915 budget to date. The main contributor to the increase is parking revenues of \$3,505,391.

<u>FBO NET OPERATING REVENUES</u> (revenues less cost of sales) for YTD 2025 are \$5,867,129 and are \$431,178 greater than the \$5,435,951 YTD budget. This is due to glycol revenues being higher than budget and expenses are lower than budget.

<u>PUBLIC PARKING REVENUES</u> for YTD 2025 total \$17,805,895 compared to \$13,650,439 in YTD 2024, a 30.4% increase and are \$3,505,391 higher than budgeted for 2025. Parking revenue per passenger increased from \$12.18 in YTD 2024 to \$14.96 in YTD 2025. This is due to the parking rate increase that was effective on January 1, 2025.

RENTAL CAR REVENUES for YTD 2025 total \$5,639,759 compared to \$5,405,861 in YTD 2024 and are \$634,473 more than budgeted for 2025. Rental car revenue per passenger was \$4.74 in YTD 2025 compared to \$4.82 in YTD 2024.

<u>FOOD AND BEVERAGE REVENUES</u> for YTD 2025 total \$1,206,330 compared to \$1,107,147 in YTD 2024 and are \$93,592 more than budgeted for 2025. Revenue per passenger was \$1.01 in YTD 2025, which is an increase from \$0.99 in YTD 2024

<u>RETAIL REVENUES</u> for YTD 2025 total \$820,617 compared to \$759,286 in YTD 2024 and are \$104,465 more than budgeted. Revenue per passenger was \$0.69 in YTD 2025 compared to \$0.68 in YTD 2024.

				Budget				% Actual 2025	
		20	025 Budget	2	025 Actual	Variance	2	024 Actual	vs. 2024
									_
Parking	Current Month	\$	1,518,759	\$	1,850,960	21.9%	\$	1,496,753	23.7%
	Year-to-Date	\$	14,300,505	\$	17,805,895	24.5%	\$	13,650,439	30.4%
	YTD Rev/Enp	\$	12.87	\$	14.96	16.2%	\$	12.18	22.9%
Rental Cars	Current Month	\$	635,964	\$	683,045	7.4%	\$	690,451	-1.1%
	Year-to-Date	\$	5,005,285	\$	5,639,759	12.7%	\$	5,405,862	4.3%
	YTD Rev/Enp	\$	4.50	\$	4.74	5.2%	\$	4.82	-1.7%
Food and Beverage	Current Month	\$	124,072	\$	127,431	2.7%	\$	124,291	2.5%
	Year-to-Date	\$	1,112,738	\$	1,206,330	8.4%	\$	1,107,147	9.0%
	YTD Rev/Enp	\$	1.00	\$	1.01	1.2%	\$	0.99	2.6%
Retail	Current Month	\$	80,199	\$	82,945	3.4%	\$	85,975	-3.5%
	Year-to-Date	\$	716,152	\$	820,617	14.6%	\$	759,286	8.1%
	YTD Rev/Enp	\$	0.64	\$	0.69	7.0%	\$	0.68	1.8%

COMBINED MANAGEMENT OPERATING EXPENSES

The airports three operating centers have combined operating expense results (including FBO cost of sales) is as follows:

	2025	2025	Budget	2024	Prior Year
	YTD Budget	YTD Actual	Variance	YTD Actual	Variance
AvPorts	\$27,678,615	\$25,831,572	\$ (1,847,043)	\$24,369,324	\$1,462,248
Million Air	8,539,462	6,737,119	(1,802,343)	7,672,025	(934,906)
Authority	4,520,265	4,513,743	(6,522)	4,582,957	(69,214)
Total	\$40,738,342	\$37,082,434	\$ (3,655,908)	\$36,624,306	\$ 458,128
Variance			-9.0%		1.3%

OTHER REVENUES AND EXPENSES

Other revenues and expenses when netted together for YTD 2025 are \$671,449 more than budgeted mainly due to 1) interest earnings that were \$534,449 more than budgeted and 2) the line of credit expense that was \$181,806 less than budgeted.

AIRLINE INCENTIVES

Airline incentives paid to new entrant carriers or for new route services for YTD through September was \$477,618 compared to \$334,819 for YTD 2024.

MILLION AIR FBO OPERATIONS

The commercial and retail YTD revenues and cost of sales results are as follows:

	2025	2025	Budget	2024	Prior Year
	YTD Budget	YTD Actual	Variance	YTD Actual	Variance
Revenues	\$ 9,772,671	\$ 8,615,526	\$ (1,157,145)	\$ 9,502,167	\$ (886,641)
Cost of Sales	(4,336,721)	(2,748,397)	1,588,324	(3,963,751)	1,215,354
Net results before O & M Expenses	\$ 5,435,950	\$ 5,867,129	\$ 431,179	\$ 5,538,416	\$ 328,713
			7.9%		5.9%

2025 YTD Net Results before YTD Operating and Maintenance expenses were \$5,867,129, \$431,179 more than budgeted and \$329,713 more than YTD 2024. Revenue from deicing services and hangar rental were the most significant variance from the budget amounts.

		2025 Budget	2025 Actual	Budget Variance	2024 Actual	% Actual 2025 vs. 2024
Jet A	Current Month Year-to-Date	89,828 776,612	120,315 1,038,330	33.9% 33.7%	117,983 994,981	2.0% 4.4%
AvGas	Current Month Year-to-Date	8,544 52,425	9,702 63,542	13.6% 21.2%	11,937 65,718	
Deicing Gallons Sprayed	Current Month Year-to-Date	0 37,867	0 37,218	0.0% -1.7%	0 51,582	,
Deicing Gallons Consortium	Current Month Year-to-Date	0 40,871	0 48,128	0.0% 17.8%	0 49,880	

Operating expenses, not including the cost of retail sales, for YTD 2025 were \$214,019 less than budgeted. A statement of FBO Results is included.

LINE OF CREDIT

On February 28, 2024 the Authority closed on a \$30 million line of credit with M&T Bank to provide cash to help fund Authority payments on the terminal connector project until the reimbursements from the NYS DOT and FAA are received. Below is the activity on the line of credit:

			Repayment	Partial Repayment	Partial Repayment	Current LOC
	Draw Date	Amount	Date	Amount	Date	Balance
LOC Draw 01	8-Mar-24	\$ 984,381.73	12-Aug-24			_
LOC Draw 02	8-Mar-24	761,816.97	2-Apr-24			
LOC Draw 03	20-Mar-24	959,655.24	8-Apr-24			
LOC Draw 04	9-May-24	2,152,308.12	1-Jul-24			
LOC Draw 05	9-May-24	1,285,737.86	1-Jul-24			
LOC Draw 06	14-Jun-24	2,586,897.15	2-Oct-24			
LOC Draw 07	14-Jun-24	2,337,750.23	2-Oct-24			
LOC Draw 08	22-Aug-24	4,055,372.75	16-Oct-24			
LOC Draw 09	15-Nov-24	3,159,332.20	10-Jan-25			
LOC Draw 10	23-Dec-24	1,554,653.15		293,829.45	15-Jul-25	1,260,823.70
LOC Draw 11	16-Jan-25	1,045,137.75		197,531.03	15-Jul-25	847,606.72
LOC Draw 11	16-Jan-25	1,667,596.47	27-Mar-25			
LOC Draw 12	27-Feb-25	875,236.80		165,419.76	15-Jul-25	709,817.04
LOC Draw 12	27-Feb-25	1,342,431.04	18-Apr-25			
LOC Draw 13	5-Mar-25	1,104,266.22	18-Apr-25			
LOC Draw 13	5-Mar-25	1,366,011.17	18-Apr-25			
LOC Draw 14	28-Apr-25	618,447.81		116,886.64	15-Jul-25	501,561.17
LOC Draw 14	28-Apr-25	579,232.10	2-Jun-25			
LOC Draw 15	12-May-25	391,933.11	2-Jun-25			
LOC Draw 15	12-May-25	937,919.23		177,266.73	15-Jul-25	760,652.50
LOC Draw 16	28-May-25	896,225.85		896,225.85	15-Jul-25	
LOC Draw 16	28-May-25	1,099,420.41				1,099,420.41
LOC Draw 17	23-Jun-25	326,556.42	4-Sep-25			
LOC Draw 17	23-Jun-25	1,442,159.62				1,442,159.62
LOC Draw 18	4-Aug-25	448,729.65	30-Oct-25			
LOC Draw 18	4-Aug-25	2,761,014.98				2,761,014.98
LOC Draw 19	22-Sep-25	502,138.65				502,138.65
LOC Draw 19	22-Sep-25	1,712,359.32				1,712,359.32
LOC Draw 19	22-Sep-25	1,547,250.22				1,547,250.22
(Outstanding					\$13,144,804.33

The line of credit renewed on February 28, 2025 with a two year term expiring on February 28, 2027.

FEDERAL (FAA) & NYS DOT GRANTS

The Authority accepts various FAA and NYS DOT grants to fund capital improvements at the Airport. Below is the status of the current grants as of September 30, 2025:

FAA Grants:	FAA Grant #	Grant Amount	Balance
Conduct an Airport Master Plan Study	141-2020	\$ 751,154	\$ -
Acquire Snow Removal Equipment	147-2021	\$ 1,537,635	\$ 582,999
American Rescue Plan Act (ARPA)	148-2022	\$ 12,113,224	\$ 12,113,224
Rehabilitate Rwy 10/28 & Taxiway C	150-2022	\$ 7,144,824	\$ -
Replace ATCT HVAC & Roof	151-2023	\$ 2,000,000	\$ 228,206
Reconstruct Terminal A & 2 PBBs	152-2024	\$ 10,600,000	\$ 1,336,944
Rehabilitate Rwy 1/19 & Perimeter Road	153-2024	\$ 9,326,858	\$ 2,671,206
Reconstruct 60,000 of Existing Terminal	154-2025	\$ 21,915,184	\$ 21,915,184
Reconstruct General Aviation Apron	155-2025	\$ 12,936,210	\$ 12,675,905
New York State DOT Grants:	State Grant #	Grant Amount	Balance
Rehabilitate Rwy 10/28 & Taxiway C	1A00.30	\$ 357,241	\$ 357,241
Replace ATCT HVAC & Roof	1A00.31	\$ 52,632	\$ 52,632
Rehabilitate Rwy 1/19 & Perimeter Road	TBD	\$ 518,159	\$ 518,159
Rehabilitate Elevators	1A00.94	\$ 1,612,560	\$ 1,612,560
Terminal Expansion Connector	1A00.95	\$ 60,000,000	\$ 21,974,080

EMPLOYEE COUNTS

											Variance
	2025										Budget vs.
	Budget	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Sep-25
AvPorts:											
Airfield	30	20	18	19	20	20	20	20	19	19	11
Terminal	41	36	35	35	35	36	35	34	34	33	8
Loading Bridges	3	3	3	3	3	3	3	3	3	3	-
Parking	33	26	27	25	25	24	24	27	27	28	6
Curbside Security	3	4	4	4	4	4	4	4	4	4	(1)
ARFF	26	24	24	24	24	26	26	26	26	25	1
Operations	22	18	18	17	17	16	16	15	15	14	8
Vehicles & Equipment	12	10	10	9	9	9	9	9	9	9	3
Administration	10	11	9	8	7	7	7	7	7	7	3
Total AvPorts Positions	179	151	148	144	144	145	143	144	143	141	38
Million Air:											
Commercial	11	11	11	11	11	11	11	11	11	11	-
General Aviation	22	21	21	22	21	22	21	21	21	22	-
Administration	5	4	4	4	4	4	4	4	4	4	1_
Total Million Air Positions	38	36	36	37	36	37	36	36	36	37	1
Authority Positions	22	17	17	20	20	21	21	21	21	20	2
Total Positions	239	204	201	201	200	203	200	201	200	198	41

Albany International Airport Airline and Direct Market Flights For the week of November 16, 2025

	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
<u>AIRLINE</u>							
Allegiant	2	4	1		2	4	
American	14	15	13	13	15	15	15
Avelo	1	2			2	1	
Breeze	1		1	1	1		1
Delta	9	9	9	9	9	9	6
Jet Blue	2	2	2	2	2	3	3
Southwest	13	11	11	11	11	13	14
United	8	8	8	8	8	7	7
	50	51	45	44	50	52	46
DIRECT MARKET							
Atlanta	3	3	3	3	3	3	2
Baltimore	5	5	5	5	5	5	5
Charleston	_	•	-	1	-		1
Charlotte	3	3	3	3	3	3	3
Charlotte/Concord	1	1	· ·	•	1	1	
Chicago-Midway	2	2	2	2	2	2	2
Chicago-O'Hare	8	8	7	_ 7	8	7	7
Dallas/Ft. Worth	Ü	1	•	•	1	1	1
Denver	1	·			·	1	1
Detroit	4	4	4	4	4	4	4
Fort Lauderdale	1	1	1	1	1	1	2
Las Vegas	1	1	1	1	1	1	1
Myrtle Beach	•	1	•	•	·	1	•
Nashville	1	2	1	1	1	2	1
New York LaGuardia	2	2	2	2	2	2	1
Orlando	3	2	2	2	2	4	4
Orlando/Sanford	1	_	_	_	1	·	-
Philadelphia	4	4	4	4	4	4	4
Punta Gorda	1	·	1	•	1	·	-
Raleigh Durham	1	1	1		2		
Sarasota Bradenton	•	1	•		_	1	
St. Petersberg		1				1	
Tampa	1	1	1	1	1	1	1
Washington/Dulles	4	4	4	4	4	4	4
Washington/Reagan	3	3	3	3	3	3	2
	50	<u>5</u>	45	44	50	52	46
							- - .

Albany County Airport Authority Statements of Net Position

	Unaudited September 30, 2025	Unaudited September 30, 2024
ASSETS	September 30, 2023	September 30, 2024
CURRENT ASSETS		
Unrestricted Assets		
Cash and Cash Equivalents	\$8,459,070	\$12,742,259
Development Fund	31,620,539	24,359,080
Accounts Receivable	2,105,771	2,330,399
Leases	2,483,902	2,722,345
Prepaid Expenses	647,969	894,923
Total Unrestricted Assets	45,317,251	43,049,006
Restricted Assets		
Operating and Renewal Reserves	9,791,499	9,303,539
CFC Funds	502,384	482,343
Capital Funds	9,759,818	7,520,264
PFC Funds	6,279,846	11,734,745
Revenue Bond Funds	13,886,412	14,161,642
FAA Restricted Funds	227,664	218,582
Concession Improvement Funds	780,452	749,317
Total Restricted Assets	41,228,075	44,170,432
Total Current Assets	86,545,326	87,219,438
	<u> </u>	· · · · · · · · · · · · · · · · · · ·
NON-CURRENT ASSETS	007.000.045	007.440.040
Capital Assets	337,096,245	297,116,249
Lease Receivable	13,832,941	16,969,066
Prepaid Expenses	163,361 351,092,547	178,797
Total Non-Current Assets	351,092,547	314,264,112
Total Assets	437,637,873	401,483,550
DEFERRED OUTFLOWS OF RESOURCES		
Refunding	386,207	638,650
OPEB Expenses	622,429	906,998
Pension Expenses	930,867	1,063,610
Total Deferred Outflows of Resources	1,939,503	2,609,258
TOTAL ASSETS AND DEFERRED OUTFLOWS	439,577,376	404,092,808
<u>LIABILITIES AND NET ASSETS</u> CURRENT LIABILITIES		
Payable from Unrestriced Assets	10,282,429	10,752,509
Payable from Restricted Assets	25,864,062	19,241,340
Total Current Liabilities	36,146,491	29,993,849
NON-CURRENT LIABILITIES Bonds and other debt obligations	42,683,796	51,326,409
Net OPEB Liability	5,950,311	6,512,224
Net Pension Liability - proportionate share	920,769	1,286,736
Total Non-Current Liabilities	49,554,876	59,125,369
Total Liabilities	85,701,367	89,119,218
DEFERRED INFLOWS OF RESOURCES		
Concession Improvement Funds	1,167,487	1,018,109
OPEB Expenses	725,677	766,596
Pension Expenses	379,064	75,313
Leases	15,194,017	18,721,114
Total Deferred Inflows of Resources	17,466,245	20,581,132
NET POSITION		
Invested in Capital Assets, net of Related Debt	266,313,818	225,024,664
Restricted	35,443,398	38,303,600
Unrestricted	34,652,548	31,064,194
Net Position	336,409,764	294,392,458
TOTAL LIABILITES, DEFERRED INFLOWS AND NET	\$ 439,577,376	¢ 404 000 000
POSITION	\$ 439,577,376	\$ 404,092,808

Albany County Airport Authority 2025 Summary of Revenues, Expenses and Net Results For the nine months ended September 30, 2025

116 \$ 292 408 659 075 498 173 576 388 307 000 676	15,476,642 27,153,273 42,629,915 10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730 683,250	\$eptembe Actual YTD \$ 16,036,124 31,641,399 47,677,523 \$ 9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004 721,520	Variance YTD	Variance % 3.6% 16.5% 11.8% -9.2% -5.2% -3.6% -4.0% 3.7%	\$ 14,789,082 26,880,212 41,669,294 9,385,841 4,340,468 1,691,490 7,474,236 3,989,569	2025 Actual/ Prior Year Variance % 8.4% 17.7% 14.4% 9.4% 24.1% 0.4%
116 \$ 292 408 659 075 498 173 576 388 307	15,476,642 27,153,273 42,629,915 10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	\$ 16,036,124 31,641,399 47,677,523 9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004	\$ 559,482 4,488,126 5,047,608 (967,431) (258,349) (77,951) (313,366) 161,929	3.6% 16.5% 11.8% -9.2% -5.2% -3.6% -4.0%	\$ 14,789,082 26,880,212 41,669,294 9,385,841 4,340,468 1,691,490 7,474,236	8.4% 17.7% 14.4% 1.1% 9.4% 24.1%
292 408 659 075 498 173 576 388 307	27,153,273 42,629,915 10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	31,641,399 47,677,523 9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004	4,488,126 5,047,608 (967,431) (258,349) (77,951) (313,366) 161,929	16.5% 11.8% -9.2% -5.2% -3.6% -4.0%	26,880,212 41,669,294 9,385,841 4,340,468 1,691,490 7,474,236	17.7% 14.4% 1.1% 9.4% 24.1%
292 408 659 075 498 173 576 388 307	27,153,273 42,629,915 10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	31,641,399 47,677,523 9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004	4,488,126 5,047,608 (967,431) (258,349) (77,951) (313,366) 161,929	16.5% 11.8% -9.2% -5.2% -3.6% -4.0%	26,880,212 41,669,294 9,385,841 4,340,468 1,691,490 7,474,236	17.7% 14.4% 1.1% 9.4% 24.1%
408 659 075 498 173 576 388 307	10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004	5,047,608 (967,431) (258,349) (77,951) (313,366) 161,929	-9.2% -5.2% -3.6% -4.0%	9,385,841 4,340,468 1,691,490 7,474,236	14.4% 1.1% 9.4% 24.1%
659 075 498 173 576 388 307	10,459,994 5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	9,492,563 4,749,905 2,099,673 7,502,889 4,584,786 727,004	(967,431) (258,349) (77,951) (313,366) 161,929	-9.2% -5.2% -3.6% -4.0%	9,385,841 4,340,468 1,691,490 7,474,236	1.1% 9.4% 24.1%
075 498 173 576 388 307	5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	4,749,905 2,099,673 7,502,889 4,584,786 727,004	(258,349) (77,951) (313,366) 161,929	-5.2% -3.6% -4.0%	4,340,468 1,691,490 7,474,236	9.4% 24.1%
075 498 173 576 388 307	5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	4,749,905 2,099,673 7,502,889 4,584,786 727,004	(258,349) (77,951) (313,366) 161,929	-5.2% -3.6% -4.0%	4,340,468 1,691,490 7,474,236	9.4% 24.1%
075 498 173 576 388 307	5,008,254 2,177,624 7,816,255 4,422,857 876,916 753,730	4,749,905 2,099,673 7,502,889 4,584,786 727,004	(258,349) (77,951) (313,366) 161,929	-5.2% -3.6% -4.0%	4,340,468 1,691,490 7,474,236	9.4% 24.1%
498 173 576 388 307	2,177,624 7,816,255 4,422,857 876,916 753,730	2,099,673 7,502,889 4,584,786 727,004	(77,951) (313,366) 161,929	-3.6% -4.0%	1,691,490 7,474,236	24.1%
173 576 388 307 000	7,816,255 4,422,857 876,916 753,730	7,502,889 4,584,786 727,004	(313,366) 161,929	-4.0%	7,474,236	
576 388 307 000	4,422,857 876,916 753,730	4,584,786 727,004	161,929			0.4%
388 307 000	876,916 753,730	727,004		3.7%		44.00/
307 000	753,730		(149 912)			14.9%
000				-17.1%	633,465	14.8%
	602 250	791,529	37,799	5.0%	1,140,096	-30.6%
676	003,230	396,966	(286,284)	-41.9%	297,116	33.6%
	32,198,880	30,345,315	(1,853,565)	-5.8%	28,952,281	4.8%
732	10,431,035	17,332,208	6,901,173	66.2%	12,717,013	36.3%
331	1,233,209	1,878,407	645,197	52.3%	1,830,142	2.6%
563	11,664,244	19,210,615	7,546,370	64.7%	14,547,155	32.1%
000	1 275 000	1 809 449	534 449	41 9%	2 069 491	-12.6%
			-			0.0%
			_			-0.2%
230)	(7,437,100)		_			-100.0%
-	(450,000)		404.000			
,					,	0.0%
			(44,806)			16.1%
400	276,300	276,300		0.0%	276,300	0.0%
678)	(3 500 759)	(2 829 310)	671 <i>4</i> 49	-19 2%	(2 434 463)	16.2%
370)	(3,300,739)	(2,029,310)	071,443	-19.270	(2,434,403)	10.2 /0
885	8,163,486	16,381,306	8,217,819	100.7%	12,112,692	35.2%
000)	(300,000)	(477,618)	(177,618)	59.2%	(334,819)	42.6%
_	-	14,721,827	14,721,827	0.0%	11,896,498	0.0%
885 \$	7 863 486	\$ 30 625 515	22 762 029	289.5%	23 674 371	29.4%
υ ψ	1,000,100	=		200.070		20.170
\$ 336,409,764						
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Albany County Airport Authority Operating Revenues For the nine months ended September 30, 2025

	2025		Septemb	September	2025 Actual/		
	Adopted FY	Budget Actual Variance Variance		Variance	2024 YTD	Prior Year	
	Budget	YTD	YTD	YTD	%	Unaudited	Variance %
AIRLINE REVENUES							
COMMERCIAL							
Landing Fees-Signatory	\$ 6,986,385	\$ 5,631,053	\$ 6,391,083	\$ 760,030	13.5%	\$ 6,610,755	-3.3%
Landing Fees-Non Signatory	47,680	35,760	0	(35,760)	-100.0%	0	0.0%
Airline Apron Fees	1,005,383	754,037	752,878	(1,159)	-0.2%	682,257	10.4%
Glycol Disposal Fee	301,436	226,077	253,771	27,693	12.2%	227,695	11.5%
CARGO							
Landing Fees-Signatory	949,230	667,389	558,213	(109,176)	-16.4%	636,534	-12.3%
Landing Fees-Non Signatory TERMINAL	0	0	0	0	0.0%	3,612	-100.0%
Loading Bridges	897,387	673,040	624,966	(48,074)	-7.1%	634,395	-1.5%
Space Rental	7,241,615	7,482,535	7,396,423	(86,113)	-1.2%	5,989,138	23.5%
Non-Signatory Per Turn Fee	9,000	6,750	58,790	52,040	771.0%	4,695	1152.2%
TOTAL AIRLINE REVENUES	17,438,116	15,476,642	16,036,124	559,482	3.6%	14,789,082	8.4%
NON-AIRLINE REVENUES							
AIRFIELD	00.000	00.500	04.004	44.004	50.00/	10 117	05.00/
Tenant Maintenance Total Airfield	30,000	22,500 22,500	34,394 34.394	11,894 11.894	52.9% 52.9%	46,447 46,447	-25.9% -25.9%
rotal Allifetti	30,000	22,500	34,394	11,094	52.5%	40,447	-23.9%
TERMINAL							
Utility Reimbursement	36,920	27,690	30,535	2,845	10.3%	27,684	10.3%
Tenant Maintenance	20,559	15,419	22,036	6,616	42.9%	26,820	-17.8%
Space Rent - Non Airline	199,247	149,435	185,604	36,169	24.2%	148,273	25.2%
Space Rent - Fixed Non Airline Food & Beverage	565,568 1,490,000	424,176 1,112,738	424,166 1,206,331	(11) 93,592	0.0% 8.4%	424,166 1,107,146	0.0% 9.0%
Retail	953,600	716,152	820,617	104,465	14.6%	759,285	8.1%
Advertising	955,600	710,132	020,017	104,405	0.0%	(4,300)	-100.0%
ATM	14,598	10,949	10,820	(129)	-1.2%	10,916	-0.9%
Operating Permits	348,420	261,315	312,017	50,702	19.4%	287,432	8.6%
Vending Machines	14,900	11,175	15,473	4,298	38.5%	10,712	44.4%
Baggage Cart Rentals	14,900	11,175	13,086	1,911	17.1%	12,511	4.6%
Total Terminal	3,658,712	2,740,225	3,040,683	300,458	11.0%	2,810,644	8.2%
GROUND TRANSPORTATION							
Parking	19,107,600	14,300,504	17,805,895	3,505,391	24.5%	13,650,439	30.4%
Rental Cars	6,511,300	5,005,285	5,639,759	634,473	12.7%	5,405,861	4.3%
Access Fees	238,166	178,625	65,005	(113,619)	-63.6%	131,066	-50.4%
TNCs	368,030	276,023	359,654	83,631	30.3%	281,166	27.9%
Garage Space Rent	89,702	67,277	66,407	(870)	-1.3%	64,688	2.7%
Garage Kiosk Rent	21,600	16,200	16,200	0	0.0%	16,200	0.0%
Total Ground Transportation	26,336,398	19,843,913	23,952,920	4,109,007	20.7%	19,549,420	22.5%
OTHER AIRPORT							
Telephone System - Tenants	49,032	36,774	34,218	(2,556)	-7.0%	38,289	-10.6%
Building Rental	76,965	57,724	56,452	(1,272)	-2.2%	57,420	-1.7%
Control Tower Rental	806,376	604,782	592,985	(11,797)	-2.0%	592,985	0.0%
Air Cargo Facility	1,341,818	1,006,364	986,532	(19,831)	-2.0%	986,661	0.0%
State Executive Hangar	1,247,083	935,312	935,312	(42.562)	0.0%	935,312	0.0%
T Hangars Tie Downs	176,328 1,586	132,246 1,190	119,684 1,901	(12,562) 711	-9.5% 59.8%	126,764 1,225	-5.6% 55.1%
Industrial Park	617,937	463,453	492,648	29,195	6.3%	456,518	7.9%
Land Rental	363,074	272,306	308,192	35,887	13.2%	310,022	-0.6%
Hangar Rental	950,492	712,869	726,140	13,271	1.9%	688,707	5.4%
Antenna Space Rental	112,473	84,355	63,396	(20,959)	-24.8%	62,404	1.6%
Internet and Cable Access	2,660	1,995	1,995	0	0.0%	1,995	0.0%
Fingerprinting	39,000	29,250	37,601	8,351	28.6%	34,974	7.5%
Tenant Maintenance	2,000	1,500	0	(1,500)	-100.0%	0	0.0%
Purchasing Proposals	0	0	20	20	0.0%	0	0.0%
Ebay/Scrap/Equipment Sales	5,000	3,750	31,441	27,691	738.4%	10,057	212.6%
Utility Reimbursement	165,000	123,750	151,746	27,996	22.6%	113,089	34.2%
Reimbursement of Property Taxes	25,357	19,018	45,226	26,208	137.8%	39,244	15.2%
Other Total Other Airport	6,062,181	60,000 4,546,636	27,914 4,613,402	(32,086) 66,767	-53.5% 1.5%	18,034 4,473,701	54.8% 3.1%
. S.C. Other Amport	0,002,101	1,070,000	1,010,702	50,101	1.070	-1,-170,701	5.170
TOTAL NON AIRLINE REVENUES	36,087,292	27,153,273	31,641,399	4,488,126	16.5%	26,880,212	17.7%

Albany County Airport Authority FBO Results For the nine months ended September 30, 2025

		2025		September 2			2025		September		2025 Actual/
		dopted FY		Budget		Actual YTD	Variance YTD	Variance %		2024 YTD Inaudited	Prior Year
REVENUES		Budget		YTD		טוז	TID	70	U	maudited	Variance %
Retail Fuel											
Jet A Fuel Sales	\$	7,450,000	\$	5,785,760	\$	3,867,110 \$	(1,918,651)	-33.2%	\$	4,967,382	-22.1%
AvGas Fuel Sales	·	424,350	٠	322,411	·	348,077	25,666	8.0%	·	379,256	-8.2%
Commercial AvGas Fuel Sales		20,000		15,000		11,345	(3,655)	-24.4%		21,436	-47.1%
Auto & Diesel Fuel Sales		295,000		221,250		184,929	(36,321)	-16.4%		180,755	2.3%
Retail Fuel Sales		8,189,350		6,344,421		4,411,461	(1,932,960)	-30.5%		5,548,829	-20.5%
Into Plane Fees		810,000		607,500		619,175	11,675	1.9%		568,715	8.9%
Fuel Farm Fees		916,500		687,375		847,644	160,269	23.3%		753,772	12.5%
General Aviation Landing Fees		340,000		255,000		365,626	110,626	43.4%		403,849	-9.5%
Aircraft Parking Fees		550,000		412,500		469,805	57,305	13.9%		496,501	-5.4%
Deicing Services		1,499,450		1,027,777		1,341,002	313,225	30.5%		1,222,118	9.7%
FBO Properties		449,130		336,848		439,802	102,954	30.6%		286,682	53.4%
FBO Services		135,000		101,250		121,010	19,760	19.5%		221,700	-45.4%
TOTAL REVENUES		12,889,430		9,772,671		8,615,526	(1,157,146)	-11.8%		9,502,167	-9.3%
COST OF SALES											
Fuel Costs - Jet A		3,740,000		2,904,529		1,423,125	(1,481,404)	-51.0%		2,577,844	-44.8%
Fuel Discounts - Jet A		300,000		232,984		87,273	(145,711)	-62.5%		149,810	-41.7%
Fuel Costs - SAF		0		0		0	0	0.0%		0	0.0%
Fuel Costs - AvGas		320,850		243,774		251,739	7,965	3.3%		289,300	-13.0%
Fuel Discounts - AvGas		0		0		7,776	7,776	0.0%		9,245	-15.9%
Fuel Costs - Commercial AvGas		15,000		11,250		9,427	(1,823)	-16.2%		11,393	-17.3%
Fuel Costs - Auto & Diesel		222,000		166,500		149,284	(17,216)	-10.3%		146,551	1.9%
Total Fuel Costs		4,597,850		3,559,037		1,928,624	(1,630,413)	-45.8%		3,184,143	-39.4%
Deicing Costs - Type I & IV		1,133,308		776,184		760,880	(15,303)	-2.0%		750,185	1.4%
Customs Garbage, Oil & Other		2,000		1,500		58,892	57,393	3826.3%		29,422	100.2%
Total Cost of Sales		5,733,158		4,336,721		2,748,397	(1,588,324)	-36.6%		3,963,751	-30.7%
Net Operating		7,156,272		5,435,951		5,867,129	431,178	7.9%		5,538,416	5.9%
OPERATING EXPENSES BY CATEGORY											
Personal Services											
Salaries		2,280,507		1,710,380		1,681,297	(29,083)	-1.7%		1,484,277	13.3%
Overtime		252,024		189,018		186,711	(2,307)	-1.2%		180,916	3.2%
Total Personal Services		2,532,531		1,899,398		1,868,008	(31,390)	-1.7%		1,665,194	12.2%
Employee Benefits		615,360		466,267		493,214	26,948	5.8%		405,711	21.6%
Utilities & Communications		114,537		85,903		88,577	2,674	3.1%		74,135	19.5%
Purchased Services		728,139		579,018		664,732	85,715	14.8%		516,328	28.7%
Materials & Supplies											
Buildings		128,406		96,305		67,089	(29,216)	-30.3%		66,370	1.1%
Grounds		38,000		28,500		10,785	(17,715)	-62.2%		8,990	20.0%
Vehicles		844,751		633,563		567,729	(65,834)	-10.4%		520,844	9.0%
Total Materials & Supplies		1,011,157		758,368		645,603	(112,765)	-14.9%		596,204	8.3%
Admistrative Expenses		364,717		273,538		206,083	(67,454)	-24.7%		336,341	-38.7%
Non-Capital Equipment		187,000		140,250		22,504	(117,746)	-84.0%		114,361	-80.3%
TOTAL EXPENSES		5,553,441		4,202,741		3,988,722	(214,019)	-5.1%		3,708,274	7.6%
FBO Net Direct Cost	\$	1,602,831	\$	1,233,209	\$	1,878,407 \$	645,197	52.3%	\$	1,830,142	2.6%

Project Development

Counsel

Concessions/Ambassador Program

Public Affairs

Authorization of Contracts/Leases/Contract Negotiations/Contract Amendments

AGENDA ITEM NO. 10.1

Authorization to make purchases using State of New York Contract for Road Salt. (Award #23409 / Contract # PC70879)

AGENDA ITEM NO: 10.1 **MEETING DATE: November 21, 2025**

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

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DEP	A Dam		Tr.
DUL		YELDI'	

Contact Person:

Margaret Herrmann, Acting Chief Financial Officer

PURPOSE OF REQUEST:

Authorization to make purchases using State of New York Contract for Road Salt. (Award #23409 / Contract # PC70879)

CONTRACT AMOUNT:

Base Amount:

N/A

Current Price:

\$62.55 per Ton

BUDGET INFORMATION:

Anticipated in Current Budget: Yes √ No NA

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal ____ State ____ Airport NA √

JUSTIFICATION:

New York State Office of General Services Procurement Services has conducted competitive bidding for the above mentioned contract. The awarded vendor has agreed to offer the Airport the same terms and conditions in that contract. The amount of usage depends on weather conditions. In 2024, the Airport used approximately 500 tons.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. Yes___ NA_ √

BACK-UP MATERIAL:

NYS OGS Contract Award Notification for Road Salt & Pricing by award for Albany County.

NYS Office of General Services Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)

Road Salt Pricing Contract Term: September 12, 2025 - August 31, 2026

AWARD	CONTRACT#	COUNTY	CONTRACTOR	PRICE PER TON	SALT TYPE
23409	PC70879	ALBANY	Morton Salt Inc	\$62.55	Rock
23409	PC70874	ALLEGANY	American Rock Salt Co LLC	\$66.63	Rock
23409	PC70876	BRONX	Atlantic Salt Inc	\$97.00	Rock & Sola
23409	PC70877	BROOME	Cargill Inc - Salt, Road Safety	\$68.33	Rock
23409	PC70874	CATTARAUGUS	American Rock Salt Co LLC	\$68.02	Rock
23409	PC70877	CAYUGA	Cargill Inc - Salt, Road Safety	\$65.11	Rock
23409	PC70874	CHAUTAUQUA	American Rock Salt Co LLC	\$69 40	Rock
23409	PC70877	CHEMUNG	Cargill Inc - Salt, Road Safety	\$62 67	Rock
23409	PC70877	CHENANGO	Cargill Inc - Salt, Road Safety	\$70.13	Rock
23409	PC70878	CLINTON	Compass Minerals America Inc	\$83.26	Rock
23409	PC70875	COLUMBIA	Apalachee LLC	\$69.00	Rock
23409	PC70877	CORTLAND	Cargill Inc - Salt, Road Safety	\$66.41	Rock
23409	PC70875	DELAWARE	Apalachee LLC	\$75.00	Rock
23409	PC70875	DUTCHESS	Apalachee LLC	\$75.00	Rock
23409	PC70874	ERIE	American Rock Salt Co LLC	\$57.75	Rock
23409	PC70875	ESSEX	Apalachee LLC	\$83.00	Rock
23409	PC70878	FRANKLIN	Compass Minerals America Inc	\$75.77	Rock
23409	PC70875	FULTON	Apalachee LLC	\$72.00	Rock



Corning Tower, Empire State Plaza, Albany, NY 12242 | https://ogs.ny.gov/procurement | customer.services@ogs.ny.gov | 518-474-6717

Contract Award Notification

Title	1	Group – Road Salt, Treated Salt, & Emergency Stan Road Salt (Statewide) Classification Code(s): 12		
Award Number	:	23409 (Replaces Award 23358)		
Contract Period	÷	September 12, 2025 - August 31, 2026		
Bid Opening Date	:	July 24, 2025		
Date of Issue	:	September 15, 2025		
Specification Reference	¢	As Incorporated in the Invitation for Bids		
Contractor Information	:	Appears starting on Page 4 of this Award		

Address Inquiries To:

State Agencies & Vendors		Political Subdivisions & Others		
Name Title		Jamison Tamer Contract Management Specialist 1	The second	Procurement Services Customer Services
Phone	:	518-473-2663	Phone :	518-474-6717
E-mail	:	Jamison.Tamer@ogs.ny.gov	E-mail:	customer.services@ogs.ny.gov

Procurement Services values your input.

Complete and return "Contract Performance Report" at end of document.

Description

Road Salt is used for snow and ice control. Treated Salt is granular sodium chloride (Rock Salt) treated with corrosion inhibited liquid magnesium chloride – Types 1 and 2.

These are filed requirement contracts which require the Authorized User to purchase 50% of their filed requirement.

Automatic price increase becomes effective once deliveries exceed 120% of the Authorized User's filed requirement.

There are MBE and WBE participation goals totaling 10% in New York State on this contract. There are 0% SDVOB participation goals.

PR # 23409

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SECTION 1: INTRODUCTION

1.1 Contractor Information

NOTE: See individual contract items to determine actual awardees.

See separate document PRICING for contact information to place NYS Contract Orders.

Contract #	Contractor Name & A	ddress	Contract Admin	Federal ID#/ NYS Vendor ID#
PC70874	American Rock Salt Co LLC	Toll Free #:	888-762-7258	16-1516458
	PO Box 190	Phone #:	585-991-6817	1000008297
	Mt. Morris, NY 14510	Contact:	Jamie A. McClain	
		Title:	Marketing Manager	
		Email:	Jamie.McClain@Amer	ricanRockSalt.com
	Contractor does not accept NY	S Procuremen	t Card	

Contract #	Contractor Name 8	& Address	Contract Admin	Federal ID#/ NYS Vendor ID#
PC70875	Apalachee LLC	Toll Free #:	800-724-5037	47-2089879
SB	1423 Highland Ave	Phone #:	585-442-4131	1100213604
	Rochester, NY 14620	Contact:	Ellen Pouthier	
		Title:	VP Sales	
		Email:	Sales@ApalacheeSal	t.com
	Contractor does not accept	NYS Procuremen	t Card	

Allegtie California			NYS Vendor ID#	
Atlantic Salt Inc 134 Middle Street, Suite 210 Lowell, MA 01852	Phone #: Contact: Title:		13-2914699 1000026327 te Secretary	
Control of the second MIVE	Email:	AND THE RESERVE	erals.com	
	134 Middle Street, Suite 210 Lowell, MA 01852	134 Middle Street, Suite 210 Contact: Lowell, MA 01852 Title: Email:	134 Middle Street, Suite 210 Contact: Donna Capillo Lowell, MA 01852 Title: Assistant Corporate S	

Contract #	Contractor Name & Address	Cont	ract Admin	Federal ID#/ NYS Vendor ID#
PC70877	Cargill Incorporated - Salt, Road Safe	ety		41-0117680
	24950 Country Club Blvd, Suite 450		#: 800-600-7258	1000048669
	North Olmsted, NY 44070	Contact: Title:	Adam Donegan Government Sales	land
		Email:		roadsafety@Cargill.com
	Contractor accepts NYS Procurement	nt Card orde	ers for up to \$50,000.	

Contract #	Contractor Name & Ad	dress	Contract Admin	Federal ID#/ NYS Vendor ID#
PC70878	Compass Minerals America Inc 9900 W. 109h St	Toll Free #: Phone #:	800-323-1641 x2 913-344-9369	48-1047632 1000031899
	Overland Park, KS 66210	Contact: Title: Email:	Austin Hilbrands Manager Highway S highwaygroup@Cor	
	Contractor accepts NYS Procure	ement Card for	orders up to \$50,000.	

Contract #	Contractor Name & Addre	ess	Contract Admin	Federal ID#/ NYS Vendor ID#
PC70879	Morton Salt Inc			27-3146174
	444 West Lake Street, Suite 3000	Phone #:	312-807-2384	1100010394
	Chicago, IL 60606	Contact:	Na-Tia Douglas	
		Title:	Senior Bid Analyst	
		Email:	NDouglas@Morton	
	Contractor accepts NYS Procureme	nt Card for o	rders up to \$50,000	

Cash Discount, If Shown, Should be Given Special Attention.

Authorized Users should notify New York State OGS Procurement Services promptly if the Contractor fails to meet delivery or other terms of this contract. Products or services which do not comply with the specifications or are otherwise unsatisfactory to the Authorized User should also be reported to OGS Procurement Services.

1.2 Overview

This Solicitation is issued by the New York State ("NYS") Office of General Services ("OGS"), Procurement Services for Road Salt, Treated Salt, and Emergency Standby Road Salt as specified herein for all Authorized Users eligible to make purchases under the Contracts resulting from this Solicitation.

This Solicitation outlines the terms and conditions, and all applicable information required for submitting a Bid. Bidders should pay strict attention to the Bid submission date and time to prevent disqualification. Bidders are strongly encouraged to read the language of this Solicitation thoroughly and to precisely follow the instructions included in the Solicitation and all attachments.

1.3 Scope

The resultant Contract(s) are to provide Road Salt (Rock) in bulk, Treated Salt (Types 1 & 2) in bulk, and Emergency Standby Road Salt (Rock & Solar) in bulk, to various locations throughout the State.

State and eligible non-State agencies may participate and become Authorized Users of the resulting Contract awards. Authorized User shall have the meaning set forth in State Finance Law Section 163(1)(k) and includes, but is not limited to, New York State Agencies, political subdivisions, local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations.

This Solicitation includes the Lots identified below:

Lot I	Road Salt (Rock),
Lot II	Treated Salt - Type 1
Lot III	Treated Salt - Type 2

1.4 Estimated Quantities

A Contract resulting from this Solicitation shall be an estimated quantity Contract. No specific quantities are represented or guaranteed except as indicated in Section 6.9 – Minimum/Maximum Purchase. The Contractor must furnish all quantities ordered at or below the Contract prices. The anticipated dollar value of the award for this Solicitation, based on historical purchases under previous awards, is approximately \$200,000,000 annually. The individual value of each resultant Contract is indeterminate and will depend upon the number of Contracts issued and the competitiveness of the pricing offered. See Appendix B Estimated/Specific Quantity Contracts and Participation in Centralized Contracts.

Numerous factors could cause the actual quantities of Products purchased under a Contract resulting from this Solicitation to vary substantially from the estimates in the Solicitation. Such factors include, but are not limited to, the following:

- Such Contracts may be non-exclusive Contracts.
- There is no guarantee that demand will continue in any manner consistent with previous purchases.
- The individual value of each Contract is indeterminate and will depend upon actual Authorized User demand and actual quantities ordered during the contract period.
- The State reserves the right to terminate any Contract for cause or convenience prior to the end of the term pursuant to the terms and conditions of the Contract.
- Contract pricing that is lower than anticipated could result in a higher quantity of purchases by Authorized Users than anticipated.
- Contract pricing that is higher than anticipated could result in a lower quantity of purchases by Authorized Users than anticipated.

By submitting a Bid, Bidder acknowledges the foregoing and agrees that actual good faith purchasing volumes during the term of the resulting Contracts could vary substantially from the estimates provided in this Solicitation. OGS is unable to provide estimated or historical quantities or dollar values for this Solicitation. By submitting a Bid, Bidder acknowledges the foregoing and agrees that actual good faith purchasing volumes during the term of the resulting Contracts could vary substantially.

1.5 Small, Minority and Women-Owned Businesses

The letters <u>SB</u> listed under the Contract Number indicate the contractor is a NYS small business. Additionally, the letters <u>MBE</u> and <u>WBE</u> indicate the contractor is a Minority-owned Business Enterprise and/or Woman-owned Business Enterprise.

1.6 Recycled, Remanufactured and Energy Efficient Products

Procurement Services supports and encourages the purchase of recycled, remanufactured, energy efficient and "energy star" products. If one of the following codes appears as a suffix in the Award Number or is noted under the individual Contract Number(s) in this Contract Award Notification, please look at the individual awarded items for more information on products meeting the suffix description.

RS, RP, RA	Recycled		
RM	Remanufactured		
SW	Solid Waste Impact		
EE	Energy Efficient		
E*	EPA Energy Star		
ES	Environmentally Sensitive		

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1.7 Note to Authorized Users

GROUP

When placing purchase orders under the contract(s), the authorized user should be familiar with and follow the terms and conditions governing its use which usually appears at the end of this document. The authorized user is accountable and responsible for compliance with the requirements of public procurement processes. The authorized user must periodically sample the results of its procurements to determine its compliance. In sampling its procurements, an authorized user should test for reasonableness of results to ensure that such results can withstand public scrutiny.

The authorized user, when purchasing from OGS contracts, should hold the contractor accountable for contract compliance and meeting the contract terms, conditions, specifications, and other requirements. Also, in recognition of market fluctuations over time, authorized users are encouraged to seek improved pricing whenever possible.

Authorized users have the responsibility to document purchases, particularly when using OGS multiple award contracts for the same or similar product(s)/service(s), which should include:

- · a statement of need and associated requirements,
- · a summary of the contract alternatives considered for the purchase,
- the reason(s) supporting the resulting purchase (e.g., show the basis for the selection among
 multiple contracts at the time of purchase was the most practical and economical alternative
 and was in the best interests of the State).

SECTION 2: PRICING

For specific pricing information per county and salt type please refer to the price pages' link published at the webpage for this contract on the OGS Procurement Services website:

https://ogs.ny.gov/procurement/ogs-centralized-awards-list

SECTION 3: CONTRACT ADMINISTRATION

Contractor shall provide a sufficient number of Customer Service employees who are knowledgeable and responsive to Authorized User needs and who can effectively service the Contract. Contractor shall also provide an Emergency Contact in the event of an emergency occurring after business hours or on weekend/holidays.

Contractor shall provide a dedicated Contract Administrator to support the updating and management of the Contract on a timely basis. Contractor must notify OGS within five Business Days if it's Contract Administrator, Emergency Contact, or Customer Service employees change, and provide an interim contact person until the position is filled. Changes shall be submitted electronically via e-mail to the OGS Contract Management Specialist.

SECTION 4: TERMS AND CONDITIONS

4.1 Contract Term and Extensions

- A. Base Term. The Contract shall be in effect for a term of up to one (1) year. The Contract term shall commence after all necessary approvals and shall become effective September 1, 2025 or upon the date of OSC approval of the final executed documents, whichever is later, and the Contract term shall end August 31, 2026.
- B. Extensions: If mutually agreed between OGS and the Contractor, and subject to the approval of OSC, the Contract may be extended under the same terms and conditions for up to three (3) additional one (1) year extensions. Whether the optional extensions are exercised is at the sole discretion of the State. Any extensions provided under this section shall apply in addition to any rights set forth in Appendix B, Contract Term Extension.
- C. The Contract term provided for in this section shall extend 6 months beyond its termination date only for Authorized Users whose contracts must be registered with the Office of the New York City Comptroller. During the 6-month period the definition of Authorized User shall be deemed to refer only to Authorized Users whose contracts must be registered with the Office of the New York City Comptroller. This extension is in addition to any other extensions available under the Contract. The extension provided for in this paragraph shall be upon the then-existing terms and conditions; provided, however, during such extension an Authorized User, as defined in this paragraph, may agree to amend such terms and conditions solely to comply with changes in statutory requirements (e.g. changes in minimum, prevailing or living wages, or regulated services).
- D. In the event of a contract extension, revision to contract pricing for renewals shall be negotiated and mutually agreed upon by OGS and each Contractor. OGS's review may include appropriate indices as determined by OGS, market conditions reflecting supply and demand, and other economic factors deemed appropriate by OGS. Each Contractor's review will be independent.

4.2 Short term Extension

This section shall apply in addition to any rights set forth in Appendix B Contract Term – Extension. In the event that OGS determines that a short term extension is in the best interests of the State, (e.g., a replacement Contract has not been issued, or an extended period is needed for Authorized Users to transition to another procurement method), any Contract let and awarded hereunder by the State may be extended unilaterally by the State for an additional period of up to 30 calendar days upon notice to the Contractor with the same terms and conditions as the original Contract and any previously approved modifications. With the concurrence of the Contractor, the extension may be for a period of up to 90 calendar days in lieu of 30 calendar days. However, unless otherwise noted in the extension notification or agreement, this extension automatically terminates should a replacement Contract be issued in the interim.

4.3 Price

Pricing will be collected using Attachment 1 – Pricing in accordance with the Instructions tab listed within Attachment 1.

Price shall include all customs and duties and be net per ton, FOB destination designated on purchase order, including unloading of the bulk salt. Contract prices shall be firm except for price revisions permitted in accordance with the following clauses:

- Price Escalation Based on Quantities Exceeding 120% & 130% of Filed Requirement
- Fuel Price Adjustment
- Contract Term and Extensions

4.3.1 Storage Fees

Submission of pricing for Storage Fees shall be collected on Attachment 1 - Pricing.

Price per ton is not to exceed \$3.60/ton to store salt on behalf of the Authorized User from September 1, 2026, until December 31, 2026. Salt stored from January 1, 2027, and beyond will be priced per ton, per month not to exceed \$8.00/ton.

4.3.2 Price Escalation Based on Quantities Exceeding 120% & 130% of Filed Requirement

A price escalation will be permitted when the awarded Contractor has delivered quantities that exceed 120%, and again at 130% of an Authorized User's filed requirement.

Contractors shall notify Authorized Users of the applicable price escalation amount at the time an order is placed (if an escalation in price for future purchases is to be applied).

A unit price increase of 10% will be allowed once quantities delivered are over 120% of an Authorized User's filed requirement. Once deliveries exceed 130% of an Authorized User's filed requirement the price increase will change to 15%.

Once the Contractor notifies the Authorized User that a price escalation is applicable, Authorized Users are allowed to solicit prices from other suppliers. If a lower price is secured, the awarded Contractor for the specific location/salt type must be given an opportunity to match or better the price offered by the other supplier offering the lower price. If the awarded Contractor will not or cannot match or better the lower offered price, Authorized Users may meet their needs from the supplier offering the lower price.

Authorized Users with multiple delivery sites (e.g. NYSDOT, NYS Thruway and County Highways) shall have their minimum/maximum delivery quantities determined based on the sum of all their sites serviced by awarded Contractor.

Contractors will continue to deliver to all Authorized Users including up to 130% of the Authorized User's filed requirement. Failure to deliver may result in a "Buy Against" or a delivery deduction to the Contractor.

Price escalation is only applicable towards the tonnage delivered by the Contractor.

In the event of the application of a "Buy Against" the tonnage amount supplied by an alternate Contractor does not factor into the original awarded Contractor's ability to apply a price escalation.

4.3.3 Fuel Price Adjustment

A fuel price adjustment may be made to Contract pricing in accordance with the following procedure:

- On a monthly basis an amount may be added or deducted from Contract pricing based on calculations made referencing prices posted in the "EIA Retail On-Highway Diesel Prices".
- The New England PADD 1A shall be the designated posting for the adjustments. If this
 source becomes unavailable, unworkable, unsuitable, or not reflective of the market
 conditions, then another source may be selected by the Commissioner of General
 Services in his/her sole discretion.
- Fuel Price adjustments will be applicable for deliveries of road salt & treated salt made during the Contract period. The fuel price adjustment shall be applied for the <u>date of</u> <u>delivery</u>.

Ex.: If a purchase order for salt is received on January 30, and the salt is delivered on February 2, the fuel price adjustment used will be that for the month of February.

- The base rate used for calculating adjustments shall be the rate shown in the referenced EIA on the date of the Bid Opening indicated on the page 1 of this Invitation for Bids and adjustments will be permitted monthly.
- The monthly average will be arrived at by using the Monday prices for a given month as
 displayed in the EIA Retail On-Highway Diesel Prices and determining an average for
 that month. The previous month's prices shall be used to determine the monthly
 average (i.e. August's prices will be used to determine September's adjustment). All
 prices will be rounded to two decimal places.

Fuel Price Adjustment calculations will be posted to the OGS website monthly: https://ogs.ny.gov/Award-23409

EXAMPLE FUEL PRICE ADJUSTMENT INCREASE:

Published rate on date of bid opening \$4.07 Monthly Average Price \$4.17

Monthly Average Price – Published rate on date of bid opening = Fuel Price Adjustment

\$4.17 - \$4.07 = \$0.10 = Additional amount allowed to be added to price per ton.

EXAMPLE FUEL PRICE ADJUSTMENT DECREASE:

Published rate on date of bid opening \$4.07 Monthly Average Price \$3.97

Monthly Average Price – Published rate on date of bid opening = Fuel Price Adjustment

\$3.97 - \$4.07 = - \$0.10 = Amount allowed to be deducted from price per ton.

Deliveries made to meet minimum filed requirement obligations <u>after contract expiration</u> on August 31, 2026 (where no extension has been granted) will apply the Fuel Price adjustment average for the month in which the product was delivered which will be calculated using the base price established for the Invitation for Bids.

4.3.4 Additional Notes on Fuel Price Adjustment

Should postings become unavailable, not reflective of market conditions, or differ from current description and/or format, a posting determined by the Commissioner of General Services in his/her sole discretion to be most reflective of market conditions will be used. Corrections to posted prices will be considered only when caused by a typographical or clerical error on the part of said posting.

The following shall apply to all additional price amounts under any Contract awarded:

- Price adjustments are limited to changes in pre-selected posting as noted above.
 Increases in Contract costs or prices to compensate for other increases in the cost of doing business, regardless of the cause or nature of such costs of the Contractor, will not be allowed during the Contract period, except as indicated under the fuel price adjustment and price escalation clause herein.
- Should the price structure utilized by the parties become unworkable for the State, detrimental or injurious to the State, or result in prices which are not truly reflective of current market conditions and the price is deemed unreasonable or excessive by the Commissioner of General Services, and no adjustment in price is mutually agreeable, the Commissioner of General Services reserves the sole right upon 10 days written notice mailed to the Contractor to terminate any Contract resulting from this bid opening. If the Contractor is unable or unwilling to meet contractual requirements in whole or in part, it shall immediately notify the State of that fact in order that the State may take appropriate action. Such notification shall be in writing and shall be directed to the OGS Procurement Services. Such notification shall not relieve the Contractor of its responsibilities under the Contract.

In the event of an extension, the base rate for calculating adjustments will be the rate shown in the referenced EIA on the date of the next bid year's bid opening and for subsequent years additional extensions would follow this format. If there is no bid opening date for the next year, the base rate for calculating adjustments will be the rate shown in the referenced EIA one year after the last bid opening date. If the date is not a business date when the posting occurs, the next business day will be the date used for the adjustment.

4.3.5 Price Reductions

Contractors shall be permitted to reduce their pricing any time during the Contract term.

4.4 Best Pricing Offer

During the Contract term, if the Commissioner becomes aware that the Contractor is selling substantially the same or a smaller quantity of a Product outside of this Contract upon the same or similar terms and conditions as that of this Contract at a lower price to a federal, state or local governmental entity, the price under this Contract, after consultation with the Contractor, may be reduced to a lower price on a prospective basis at the discretion of the Commissioner. The Commissioner reserves the right to request information to verify pricing for the purposes of this clause.

4.5 Price Structure

If, during the Contract Term, the Contractor is unable or unwilling to meet contractual requirements in whole or in part based on the price structure of the Contract, it shall immediately notify the Office of General Services, Procurement Services in writing. Such notification shall not relieve the Contractor of its responsibilities under the Contract. The State may, but is not required to, consider an equitable adjustment in the Contract terms and/or pricing in the circumstances outlined in Appendix B Savings/Force Majeure.

Should the Commissioner in his or her sole discretion determine during the Contract Term that (i) the Contract price structure is unworkable, detrimental, or injurious to the State, or (ii) the Contract price structure results in prices which are unreasonable, excessive, or not truly reflective of current market conditions, and no adjustment in the Contract terms and/or pricing is mutually agreeable, the State may terminate the Contract upon 10 business days written notice mailed to the Contractor.

4.6 Ordering

Purchase Orders shall be made in accordance with the terms set forth in Appendix B, *Purchase Orders*. Authorized Users may submit orders over the phone, and, if available, may submit orders electronically via web-based ordering, e-mail, or facsimile at any time. Orders submitted shall be deemed received by Contractor on the date submitted.

All orders shall reference Contract number, requisition, and/or Purchase Order number (if applicable). Upon Contractor's receipt of an order, confirmation is to be provided to the Authorized User electronically. Order confirmation should be sufficiently detailed, and include, at a minimum, purchase price, date of order, delivery information (if applicable), Authorized Username, and sales representative (if applicable).

In the event that an Authorized User is unable to contact a Contractor to place an order with a reasonable amount of outreach, OGS will reach out to the Contractor directly to discuss this issue and may consider the application of Buy Against for that purchase.

4.7 Purchasing Card Orders

If the Contractor accepts orders using the State's Purchasing Card (see Appendix B Purchasing Card), also referred to as the Procurement Card, the Contractor shall not charge or bill the Authorized User for any additional charges related to the use of the Purchasing Card, including but not limited to processing charges, surcharges or other fees.

4.8 Minimum Order

The minimum order for this Contract is 22 tons.

4.9 Minimum/Maximum Purchase Obligations

Authorized Users are obligated to take a minimum of 50% of their filed requirements during the Contract period.

When the Authorized User is not able to take the minimum filed requirement amount, the awarded Contractor for the specific location will store salt for the Authorized User until December 31, 2026, for a one time/per ton storage fee not to exceed \$3.60/ton. If storage is necessary for an Authorized User from January 1, 2027, and beyond, the awarded Contractor may offer storage at a per month per ton rate.

Authorized Users with multiple delivery sites (e.g., NYSDOT, County Highways and NYS Thruway) shall have their minimum/maximum delivery quantities determined based on the sum of all their sites serviced by a Contractor per lot.

Contractors are obligated to deliver up to 130% of the filed requirement for Road Salt and Treated

In the event of the application of a "Buy Against" purchase the awarded Contractor is still obligated to provide up to 130% of the Authorized Users filed requirement, not including the "Buy Against" tonnage provided by an alternate contractor.

4.10 Invoicing and Payment

Invoicing and payment shall be made in accordance with the terms set forth in Appendix B Contract Invoicing.

The Contractor is required to provide the Authorized User with one invoice for each Purchase Order at the time of delivery. The invoice must include detailed line item information to allow Authorized Users to verify that pricing at point of receipt matches the Contract price on the original date of order. At a minimum, the following fields must be included on each invoice:

- Contractor Name
- Contractor Billing Address
- Contractor Federal ID Number
- NYS Vendor ID Number
- Account Number
- NYS Contract Number
- · Name of Authorized User indicated on the Purchase Order
- · NYS Agency Unit ID (if applicable)
- · Authorized User's Purchase Order Number
- · Order Date
- Invoice Date
- Invoice Number
- Invoice Amount
- Product Descriptions
- Unit Price
- Quantity

(continued)

- · Unit of Measure
- · Dates of Service (if applicable)

Cost centers or branch offices within an Authorized User may require separate invoicing as specified by each Authorized User. The Contractor's billing system shall be flexible enough to meet the needs of varying ordering systems in use by different Authorized Users. Visit the following link for further guidance for vendors on invoicing: https://bsc.ogs.ny.gov/nys-vendors.

4.11 Delivery Terms

Road salt and treated salt shall be shipped bulk delivery as outlined below.

4.11.1 Delivery Schedule

The Delivery Schedule for this Solicitation is included as an Attachment. It is provided as a guide to indicate proposed delivery points and estimated annual requirements. Contractors shall be obligated to add any State Agency that submits new filed requirement(s) or additional tonnage on or before November 30 of the Contract term as long as the tonnage does not cause the awarded contractor to exceed their maximum bid capacity amount indicated for the salt type.

OGS shall review and approve any State Agency filed requirement submission prior to outreach to the awarded contractor. Any State Agency that submits filed requirement(s) after November 30 shall be eligible to be added to the delivery schedule and receive deliveries at the Contractor's discretion only.

Any political subdivision or other non-state entity which has <u>not</u> filed a requirement with OGS Procurement Services as of the date of the bid opening shall be eligible to be added to the delivery schedule and receive deliveries <u>at the Contractor's discretion only.</u>

4.11.2 Compliance with Delivery Schedule & Purchase Orders

Delivery shall be made in accordance with instructions on the Purchase Order from each Authorized User.

If no representative of the Authorized User is available at the time of delivery, the Contractor shall make a reasonable effort to notify the Authorized User of the delivery, either by phone or by email.

4.11.3 Ordering Timeliness

Orders must be placed before 2 p.m. Any orders placed after 2 p.m. shall be deemed as having been placed on the next business day.

4.11.4 Holidays/Weekends

If the scheduled delivery is to occur on a holiday or weekend, the next weekday will be the delivery date, unless the Contractor and the ordering Authorized User mutually agree differently.

4.11.5 Prevention of Contamination

Delivery trucks shall be inspected (and cleaned if necessary) prior to loading to prevent contamination of salt loads by residual materials found in the truck bodies. Any loads found to be contaminated may be subject to rejection with all related cleanup and/or replacement costs to be borne by the Contractor.

All shipments of salt shall be totally covered with a waterproof, non-porous tarpaulin, or similar sheeting material. Torn, ripped or mesh coverings may be cause for rejection of shipment. Also, evidence of free-flowing water/brine in particular shipments may be cause for rejection.

(continued)

Upon inspection of delivered salt, the material shall be uniform in appearance, free flowing and free from visual evidence of foreign matter including but not limited to dirt, stone, chips, trash or any other material that could reasonably be expected to interfere with the use, handling or storage of the salt. Salt shall be received in a free-flowing and usable condition.

The right is reserved to consider truckloads of salt delivered by the Contractor to any one Authorized User on a single day to be a single delivery. Price deductions imposed because of contamination may be imposed on the total day's delivery.

If the Authorized User accepts contaminated salt (or salt delivered in a lumpy condition which requires reprocessing in order to make it usable) this shall be cause for rejection of the entire delivery, with a replacement delivery to be made at no additional charge to the Authorized User.

If, because of emergency conditions, it is necessary for the Authorized User to accept and reprocess the Salt for use, all costs of reprocessing will be charged to the Contractor.

For operational reasons, an additional 10% price deduction may be placed on the Contractor by the Authorized User after consultation with the Contractor and OGS Procurement Services.

Agencies will submit to OGS supporting documentation for price deduction in regard to contamination. OGS Procurement Services will review and will have final approval as to price deduction applied.

4.11.6 Non-Complying Product - Price Deduction

A non-complying product price deduction is not to be assessed unless the proper analysis and test procedures are followed. If the Contractor consistently delivers salt found to be outside the specification requirements for moisture content, or consistently not conforming to the graduation requirements, the Contract shall be subject to cancellation either in whole or in parts.

The right is reserved to consider truckloads of salt delivered by the Contractor to any one Authorized User on a single day to be a single delivery. Price deductions imposed because of deviation from specifications may be imposed on the total day's delivery.

4.11.7 Acceptance

The salt may be rejected if it fails to conform to any of the requirements of this Solicitation or the specifications in Attachment 10 – Road & Treated Salt Specifications.

4.11.8 Weight Tickets

All shipments of bulk salt shall be accompanied by a weight ticket of a licensed weigh master indicating the producer, net weight of the delivery, and in the case of bulk delivery, the stockpile source. Tickets should be completely filled out with hauler name (printed and signed) and AU rep name printed and signed (if AU rep is present at the time of delivery).

The certification must bear the weigh master's signature; weights shall be recorded from a scale equipped with a weight printing device. <u>Handwritten weights are not acceptable</u> without prior approval of OGS.

In the event that handwritten tickets must be used, the Contractor must contact OGS Procurement Services to obtain approval prior to delivery of the order.

4.11.9 Delivery Timetable

Completed delivery, at the latest, is required as follows:

 Contractor is required to deliver orders of 600 tons or less* within three (3) Business Days of Authorized User placing an order.

- Contractor will be required to deliver a minimum of 200 tons per day after the initial 600-ton delivery.
- Multiple orders placed for the same delivery site that overlap will be viewed as a single order, still subject to the overall 200 tons per day minimum delivery.

First 600 Tons or Less* Delivered by	601 - 800 Tons Delivered by	801 -1000 Tons Delivered by	Over 1000 Tons Delivered by
Thursday	Friday	Monday	200 Tons/Day/Location
Friday	Monday	Tuesday	200 Tons/Day/Location
Monday	Tuesday	Wednesday	200 Tons/Day/Location
Tuesday	Wednesday	Thursday	200 Tons/Day/Location
Wednesday	Thursday	Friday	200 Tons/Day/Location
	Delivered by Thursday Friday Monday Tuesday	Delivered by Thursday Friday Friday Monday Monday Tuesday Tuesday Wednesday	Delivered by Thursday Friday Monday Friday Monday Tuesday Tuesday Tuesday Wednesday Tuesday Tuesday Tuesday Tuesday Tuesday Tuesday Tuesday

^{*}if full amount of order is less than 600 tons

Authorized Users are advised not to place orders that exceed their maximum storage capacity.

Delivery Timetable Example

An order of 1,400 tons placed on Monday shall be delivered as follows (or sooner):

Order	Thursday		Monday	Tuesday	Wednesday
Placed on	Delivery		Delivery	Delivery	Delivery
Monday	600 tons	200 tons	200 tons	200 tons	200 tons

Authorized Users are advised that their supply should be replenished on an ongoing basis, as it is depleted. It is not advised to allow the supply of product on-hand to reach a level that is dangerously low. This can cause undue stress to the delivery network during high levels of demand, which can be compounded by inclement weather conditions that adversely impact transit times for deliveries.

Note: If OGS identifies an ongoing issue indicating that the awarded Contractor is consistently failing to meet the delivery timetable as shown above, then OGS and/or the AU may take steps to initiate the "Buy Against Process" for the order(s) that are impacted by the delay.

4.11.10 Delivery Rate Guarantees/Exceptions

From September 1 through the following May 31 of each Contract term, Contractors shall be required to make deliveries within the timetables set forth in Section 6.10.9, Delivery Timetable. However, from June 1 through August 31 of each Contract term, delivery shall be at the discretion of the Contractor.

Contractor shall notify the Authorized User and OGS Procurement Services promptly regarding any actual or anticipated performance issues, including but not limited to issues such as low supply, late delivery, lack of Product, and insufficient hauling capability.

Contractor shall provide OGS with the following information:

- A summary of the issue
- A description of the impact the issue is anticipated to have on the Contractor's compliance with OGS contract terms
- A proposed resolution by the Contractor; and
- A plan for remediation of the issue (continued)

Failure by the Contractor to do so may result in liquidated damages and/or a buy against in accordance with Section 6.11.11 - Liquidated Damages and Section 6.12.4 - Emergency Standby Road Salt Provision - Buy Against Process.

Although Contractors are expected to make every effort to meet these delivery timeframes, some exceptions may be made for extreme road and/or weather conditions (e.g. roadways that are closed, obstructed, or impassable due to winter weather conditions). Allowances for exceptions must be approved by the Office of General Services, Procurement Services, whose decision shall be final. Delivery will be allowed during the weekend and on State holidays only if the Contractor and the ordering Authorized User mutually agree. No additional remuneration will be made for a Saturday, Sunday, or holiday delivery.

4.11.11 Liquidated Damages

During the Contract period, each September through the following May 31, deliveries that do not meet the daily delivery tonnage requirements and/or the established order completions period specified, shall be considered cause for interruption of the proper implementation of the State's winter roadway safety. If it is determined that the interruption is caused by non-performance or negligence on the part of the Contractor, OGS Procurement Services and the Contractor presume that in the event of any such delay, the amount of damage that is sustained from a delay in daily delivery tonnage requirements and/or the established order completions period specified, is the greater of either:

- \$100.00 per Business Day per Purchase Order or individual orders against blanket Purchase Orders, as applicable; or
- 1% of the value of the Purchase Order or individual orders against blanket Purchase Orders, as applicable, for each Business Day that the breach is not cured by the Contractor.

OGS Procurement Services and the Contractor agree that in the event of any such delay the awarded Contractor shall pay such amount as liquidated damages.

During times when an Authorized User must work with the Contractor to prioritize/coordinate deliveries due to delays, the Contractor is not absolved from meeting delivery timetable requirements at other locations. During times of extreme weather activity that impact deliveries system-wide, OGS may consider waiving liquidated damages.

The following options may be used by Authorized Users for deducting amounts due to the Contractor because of liquidated damages:

 Authorized User may deduct such amount from any money payable to the Contractor.

or

2. Authorized User may bill the Contractor separately

Costs incurred include, but are not limited to the following:

- Increased personnel costs due to demurrage.
- Increased costs incurred for treatment of salt on hand to extend usage;
- Costs for clean-up after required application of alternative snow and ice control
 materials (i.e. salt mixed with sand).

Liquidated damages may be applied to the Contractor by the Authorized User only after consultation with the Contractor and OGS Procurement Services. A request for the application of liquidated damages must be made to OGS within thirty (30) days of the event. Damages must be memorialized by supporting documentation that must be provided to OGS Procurement Services for review and approval.

4.12 Emergency Standby Road Salt Provision - Use Guidelines

It is the intention of the Emergency Standby Road Salt Provision to be utilized only when emergency purchases of Road Salt are determined to be necessary (e.g., to be used for an impending storm when reserves are insufficient, and/or if the primary Contractor is unable to make a delivery when needed by the Authorized User).

Emergency Standby Road Salt will be able to be provided by any Contractor that holds an active award with NYS OGS Procurement Services under any Group 01800 Road Salt, Treated Salt, & Emergency Standby Road Salt contract.

These Emergency Standby Road Salt purchases may be made if:

- The Contractor has failed to perform, either in a single instance or because of an ongoing issue,
- B. An Authorized User has a need to purchase due to an extenuating circumstance; or
- C. Authorization for the purchase has been granted by OGS Procurement Services

4.12.1 Lot I - Road Salt

If a Contractor has failed to perform, as a result of either an isolated incident or an ongoing issue, State agencies and municipalities who filed requirements for the current Road Salt Contracts under Group 01800 – Lot I, may make purchases using the Emergency Standby Road Salt Provision.

If the current awarded Contractor for Road Salt is unable to supply needed Product, the Authorized User may "charge back" the difference in price to the awarded Contractor under the applicable Group 01800 – Lot I. For more information see section "Emergency Standby Road Salt Provision – Buy Against Process" below.

If an Authorized User has been impacted by extenuating circumstances, outside of the Contractor's responsibility to provide product, approval to purchase using the Emergency Standby Road Salt Provision may be granted by OGS Procurement Services. This action will not result in a charge back to the awarded Contractor and is not dependent on the Authorized User having filed requirements for the current Road Salt Contracts under Lot I.

4.12.2 Lot II and Lot III - Treated Salt

OGS Procurement Services may, on a case-by-case basis, approve emergency purchases to be made by State agencies and municipalities (i.e. Authorized Users) who filed requirements under Group 01800 – Lots II and III (Treated Salt – Type 1 and Type 2)

In these cases, Road Salt would be provided in lieu of Treated Salt only if the Treated Salt type is not available or is quoted at a price that is deemed unacceptable by the Authorized User.

Authorized Users may charge back the difference in price to their original Treated Salt Contractor under Group 01800, as applicable. For more information see section "Emergency Standby Road Salt Provision – Buy Against Process" below.

4.12.3 Emergency Standby Road Salt Provision - Ordering Process

After receiving OGS Procurement Services approval, outreach will be performed either by the Authorized User or by OGS to any Contractors awarded a NYS OGS Procurement Services contract under Group 01800 contracts to provide the amount of product required.

The Authorized User or OGS may request a quote from all awarded Contractors and use the results to place a Purchase Order. The quote should specifically address delivery time and ability to deliver which may be a determining factor in the choice of Contractor.

Upon receipt, the information will be reviewed by either the Authorized User or OGS. If OGS facilitated the quotes, then the Contractor and Authorized User will be contacted via e-mail with the final approval to initiate provision of product.

4.12.4 Emergency Standby Road Salt Provision - Buy Against Process

Contractors must supply Product in accordance with the terms of the Contract and instructions on Purchase Orders. In the event of the Contractor's failure to deliver in accordance with Contract requirements, purchase of a specific quantity (pre-determined by OGS), utilizing the Emergency Standby Provision or the open market at the Contractor's expense may be authorized by OGS. Such authorized purchases will result in chargeback or "Buy Against" of the cost above the Contract price to the Contractor who fails to comply with delivery terms.

The Authorized User must make OGS Procurement Services aware of the nondelivery and allow OGS Procurement Services to ascertain if immediate delivery can be made by the Contractor prior to obtaining authorization from OGS Procurement Services to make an Emergency Standby purchase or a purchase on the open market.

If open market Treated Salt is not readily available, the Authorized User at their discretion may purchase Road Salt, in lieu of Treated Salt, for the undelivered quantity utilizing the Emergency Standby Road Salt Provision and if that option is not available, from the open market.

Any price difference above the Contract price of Treated Salt (Lot II and/or Lot III) will be deducted from future payments or billed to the Treated Salt Contractor. The Contractor of the Road Salt in this case may not be the non-performing Contractor of the Treated Salt (Lot II and/or Lot III). The Authorized User must obtain authorization to use this option also from OGS Procurement Services.

4.12.5 Emergency Standby Road Salt Provision - Buy Against Credit/Refund

If the awarded Contractor has failed to perform, the difference between the current awarded price for the applicable Lot and the amount paid for the provision of salt under the Emergency Standby Road Salt Provision may either be deducted or "charged back" by the Authorized User in one of the following ways:

a). When an invoice is due:

Authorized User may deduct the additional increased amount from the amount due to the Contractor in that invoice under the applicable current Lot Award

b). When an invoice is not due:

The awarded Contractor will issue a credit or refund to the Authorized User for the amount owed as indicated in the executed Buy Against letter issued to the Contractor by OGS Procurement Services. The Authorized User will have the option to indicate which method, either credit or refund, is preferred.

Credits or refunds are required to be issued within thirty days of receipt of the executed Buy Against letter issued to the Contractor by OGS.

Any remaining credited amounts outstanding for Authorized Users shall be converted to a refund and issued prior to contract expiration.

In either case, OGS Procurement Services will receive a copy of the final invoice as well as all the delivery tickets associated with the delivery. Authorized Users should document in detail the following:

- . The date Purchase Orders were placed with their current Contractor,
- · The quantity(ies) ordered,
- . The date(s) and quantity(ies) received,
- · Current Inventory, and

(continued)

All correspondence with current Contractor relative to late delivery(les).

This information should be emailed to OGS Procurement Services at: OGS.sm.SST_roadsalt@ogs.ny.gov

Tonnage purchased as a result of the application of the Emergency Standby Road Salt Provision will be deducted from the Authorized Users minimum filed requirement thereby reducing the final tonnage amount required to meet the 50% minimum purchase requirement.

If at any time during the Contract period, extenuating circumstances arise, and it is determined by the Office of General Services that the Contractor does not have adequate inventory, award may be made at documentation previously submitted to OGS (as referenced in the above bullets) to their Purchase Order when processing for payment.

4.13 On Ground/Delivered Inventory

Contractor shall have the following on-ground/delivered inventory reserved solely for Office of General Services Authorized Users, and shall confirm this information using the form provided by OGS for certification of the tonnage amounts per the schedule listed below:

- October 1, 2025 35% of filed requirement for awarded counties
- November 1, 2025 50% of filed requirement for awarded counties
- December 1, 2025 70% of filed requirement for awarded counties

The completed and notarized form will be provided by the Contractor to OGS within five (5) business days of the date indicated above, or upon request by OGS at any time during the course of the contract term.

After December 1, 2025, the Contractor is obligated to maintain inventories adequate to provide deliveries as requested in the time frames and quantities requested. Any failure by the Contractor to deliver pursuant to Contract terms may result in a "buy against" to that Contractor in accordance Section 6.12 – Emergency Standby Road Salt Provision.

Upon request, Contractor shall be required to provide OGS Procurement Services with weekly status updates of inventory on hand and production rates throughout the winter season that is dedicated to Authorized Users under the Contract. This shall include detailed information regarding tonnage currently in inventory at all stockpile locations which are dedicated to Authorized Users of the Contract, and anticipated production and delivery of additional tonnage necessary to meet contractual requirements.

4.14 Unanticipated Excessive Purchase

The State reserves the right to negotiate lower pricing, or to advertise for Bids, for any unanticipated excessive purchase.

4.15 NYS Financial System (SFS)

New York State is currently operating on an Enterprise Resource Planning (ERP) system, Oracle PeopleSoft software, referred to as the Statewide Financial System (SFS). SFS supports requisition-to-payment processing and financial management functions. Further information regarding business processes, interfaces, and file layouts currently in place may be found at: http://www.sfs.nv.gov and https://www.sfs.nv.gov and https://www.sfs.nv.gov and https://www.sfs.nv.gov and <a href="https://www

4.16 Americans with Disabilities Act (ADA)

The federal ADA bars employment discrimination and requires all levels of government to provide necessary and reasonable accommodations to qualified workers with disabilities. Bidder is required to identify and offer any Products it manufactures or adapts that may be used or adapted for use by persons with visual, hearing, or any other physical disabilities. Although it is not mandatory for Bidder to have these Products in order to receive an award, it is necessary to identify any such Products offered that fall into the above category.

4.17 N.Y. State Finance Law § 139-I

Pursuant to N.Y. State Finance Law § 139-I, every bid made on or after January 1, 2019 to the State or any public department or agency thereof, where competitive bidding is required by statute, rule or regulation, for work or services performed or to be performed or goods sold or to be sold, and where otherwise required by such public department or agency, shall contain a certification that the Bidder has and has implemented a written policy addressing sexual harassment prevention in the workplace and provides annual sexual harassment prevention training to all of its employees. Such policy shall, at a minimum, meet the requirements of N.Y. State Labor Law § 201-g.

N.Y. State Labor Law § 201-g provides requirements for such policy and training and directs the Department of Labor, in consultation with the Division of Human Rights, to create and publish a model sexual harassment prevention guidance document, sexual harassment prevention policy and sexual harassment prevention training program that employers may utilize to meet the requirements of N.Y. State Labor Law § 201-g. The model sexual harassment prevention policy, model sexual harassment training materials, and further guidance for employers, can be found online at the following URL: https://www.ny.gov/combating-sexual-harassment-workplace/employers.

Pursuant to N.Y. State Finance Law § 139-I, any bid by a corporate Bidder containing the certification required above shall be deemed to have been authorized by the board of directors of such bidder, and such authorization shall be deemed to include the signing and submission of such bid and the inclusion therein of such statement as the act and deed of the Bidder.

If the Bidder cannot make the required certification, such Bidder shall so state and shall furnish with the bid a signed statement that sets forth in detail the reasons that the Bidder cannot make the certification. After review and consideration of such statement, OGS may reject the bid or may decide that there are sufficient reasons to accept the bid without such certification.

The certification required above can be found on Attachment 2 – NYS Required Certifications, which Bidder must submit with its bid.

4.18 Insurance

The Contractor shall maintain in force at all times during the terms of the Contract, policies of Insurance pursuant to the requirements outlined in Attachment 4 – Insurance Requirements.

4.19 Report of Contract Usage

Contractor shall submit Attachment 8 - Report of Contract Usage including total sales to Authorized Users of this Contract by Contractor, and all authorized resellers, dealers and distributors, if any, no later than five (5) days after the first day of each month. If the Contract period begins or ends in a fractional portion of a reporting period, only the actual Contract sales for this fractional period should be included in the monthly report.

The report is to be submitted electronically via e-mail in Microsoft Excel to OGS Procurement Services, to the attention of the individual listed on the front page of the Contract Award Notification and shall reference the Contract Group Number, Award Number, Contract Number, Sales Period, and Contractor's name.

The report in Attachment 8 - Report of Contract Usage contains the minimum information required. Additional related sales information, such as detailed user purchases may be required by OGS and must be supplied upon request. Failure to submit reports on a timely basis may result in Contract cancellation and designation of Contractor as non-responsible.

4.20 Contractor Requirements and Procedures for Business Participation Opportunities for NYS Certified Minority- and Women-Owned Business Enterprises and Equal Employment Opportunities for Minority Group Members and Women

New York State Law

Pursuant to New York State Executive Law Article 15-A and Parts 140-145 of Title 5 of the New York Codes, Rules and Regulations ("NYCRR"), the New York State Office of General Services ("OGS") is required to promote opportunities for the maximum feasible participation of New York State-certified Minority- and Women-owned Business Enterprises ("MWBEs") and the employment of minority group members and women in the performance of OGS contracts.

II. General Provisions

- A. OGS is required to implement the provisions of New York State Executive Law Article 15-A and 5 NYCRR Parts 140-145 ("MWBE Regulations") for all State contracts as defined therein, with a value (1) in excess of \$25,000 for labor, services, equipment, materials, or any combination of the foregoing or (2) in excess of \$100,000 for real property renovations and construction.
- B. The Contractor agrees, in addition to any other nondiscrimination provision of the Contract and at no additional cost to OGS, to fully comply and cooperate with OGS in the implementation of New York State Executive Law Article 15-A and the regulations promulgated thereunder. These requirements include equal employment opportunities for minority group members and women ("EEO") and contracting opportunities for MWBEs. Contractor's demonstration of "good faith efforts" pursuant to 5 NYCRR §142.8 shall be a part of these requirements. These provisions shall be deemed supplementary to, and not in lieu of, the nondiscrimination provisions required by New York State Executive Law Article 15 (the "Human Rights Law") or other applicable federal, State or local laws.
- C. Failure to comply with all of the requirements herein may result in a finding of nonresponsiveness, a finding of non-responsibility, breach of contract, withholding of funds, liquidated damages pursuant to clause IX of this section, and/or enforcement proceedings as allowed by the Contract and applicable law.

III. Equal Employment Opportunity (EEO)

A. The provisions of Article 15-A of the Executive Law and the rules and regulations promulgated thereunder pertaining to equal employment opportunities for minority group members and women shall apply to all Contractors, and any subcontractors, awarded a subcontract over \$25,000, for labor, services, including legal, financial and other professional services, travel, supplies, equipment, materials, or any combination of the foregoing, to be

performed for, or rendered or furnished to, the contracting State agency (the "Work") except where the Work is for the beneficial use of the Contractor.

- 1. Contractor and subcontractors shall undertake or continue existing EEO programs to ensure that minority group members and women are afforded equal employment opportunities without discrimination because of race, creed, color, national origin, sex, age, disability, or marital status. For these purposes, EEO shall apply in the areas of recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff, or termination and rates of pay or other forms of compensation. This requirement does not apply to: (i) the performance of work or the provision of services or any other activity that is unrelated, separate or distinct from the Contract; or (ii) employment outside New York State.
- By entering into this Contract, Contractor certifies that the text set forth in clause 12 of Appendix A, attached hereto and made a part hereof, is Contractor's equal employment opportunity policy. In addition, Contractor agrees to comply with the Non-Discrimination Requirements set forth in clause 5 of Appendix A.
- B. Form EEO 100 Staffing Plan.

To ensure compliance with this section, the Contractor agrees to submit or has submitted with the Bid a staffing plan on Form EEO 100 to OGS to document the composition of the proposed workforce to be utilized in the performance of the Contract by the specified categories listed, including ethnic background, gender, and federal occupational categories.

C. NYS Contract System Workforce Utilization Reporting Module (Commodities & Services)

The Contractor shall complete and shall require each of its subcontractors to complete a Workforce Audit on a quarterly basis throughout the term of this Contract, by the 10th day of April, July, October, and January to report the actual workforce utilized during the previous quarter in the performance of the Contract by the specified categories listed including ethnic background, gender, and Federal occupational categories. Contractor shall coordinate with its subcontractors to ensure that all workers associated with this Contract are properly counted and reported. To prepare the report, Contractor and its subcontractors shall use the NYS Contract System Workforce Audit Module found at the following website: https://ny.newnycontracts.com

The Workforce Audits must be completed electronically in the NYS Contract System Workforce Audit Module. Separate audits shall be completed by Contractor and all subcontractors, and the Contractor is responsible for ensuring timely submission of the Workforce Audit by their subcontractors. In limited instances, the Contractor or subcontractor may not be able to separate out the workforce utilized in the performance of the Contract from its total workforce. When a separation can be made, the Contractor or subcontractor shall complete the Workforce Audit and indicate that the information provided relates to the actual workforce utilized on the Contract. When the workforce to be utilized on the Contract cannot be separated out from the Contractor's or subcontractor's total workforce, the Contractor or subcontractor shall complete the Workforce Audit and indicate that the information provided is the Contractor's or subcontractor's total workforce during the subject time frame, not limited to work specifically performed under the Contract.

D. Contractor shall comply with the provisions of the Human Rights Law, all other State and federal statutory and constitutional non-discrimination provisions. Contractor and subcontractors shall not discriminate against any employee or applicant for employment because of race, creed (religion), color, sex, national origin, sexual orientation, military status, age, disability, predisposing genetic characteristic, marital status or domestic violence victim status, and shall also follow the requirements of the Human Rights Law with regard to non-discrimination on the basis of prior criminal conviction and prior arrest.

IV. Contract Goals

A. OGS hereby establishes an overall goal of 10% for MWBE participation, 5% for Minority-Owned Business Enterprises ("MBE") participation and 5% for Women-Owned Business Enterprises ("WBE") participation (based on the current availability of qualified MBEs and WBEs).

The total Contract goal can be obtained by utilizing any combination of MBE and /or WBE participation for subcontracting and supplies acquired under the Contract.

- B. For purposes of providing meaningful participation by MWBEs on the Contract and achieving the Contract goals established in clause IV-A hereof, Contractor should reference the directory of New York State Certified MWBEs found at the following internet address; https://ny.newnycontracts.com/. The MWBE Regulations are located at 5 NYCRR § 140 145. Questions regarding compliance with MWBE participation goals should be directed to the Designated Contacts within the OGS Office of Business Diversity. Additionally, following Contract execution, Contractor is encouraged to contact the Division of Minority and Women's Business Development ((518) 292-5250; (212) 803-2414; or (718) 846-8200) to discuss additional methods of maximizing participation by MWBEs on the Contract.
- C. Contractor must document "good faith efforts" to provide meaningful participation by MWBEs as subcontractors or suppliers in the performance of the Contract (see clause VII below).

V. MWBE Utilization Plan

- A. In accordance with 5 NYCRR § 142.4, Bidders are required to submit a completed Utilization Plan on Form MWBE 100 with their bid.
- B. The Utilization Plan shall list the MWBEs the Bidder intends to use to perform the Contract, a description of the Contract scope of work the Bidder intends the MWBE to perform to meet the goals on the Contract, the estimated or, if known, actual dollar amounts to be paid to an MWBE. By signing the Utilization Plan, the Bidder acknowledges that making false representations or including information evidencing a lack of good faith as part of, or in conjunction with, the submission of a Utilization Plan is prohibited by law and may result in penalties including, but not limited to, termination of a contract for cause, loss of eligibility to submit future bids, and/or withholding of payments. Any modifications or changes to the agreed participation by New York State Certified MWBEs after the Contract award and during the term of the Contract must be reported on a revised MWBE Utilization Plan and submitted to OGS.
- C. By entering into the Contract, Bidder/Contractor understands that only sums paid to MWBEs for the performance of a commercially useful function, as that term is defined in 5 NYCRR § 140.1, may be applied towards the achievement of the applicable MWBE participation goal. When an MWBE is serving as a broker on the Contract, only 25 percent of all sums paid to a broker shall be deemed to represent the commercially useful function performed by the MWBE
- D. OGS will review the submitted MWBE Utilization Plan and advise the Bidder of OGS acceptance or issue a notice of deficiency within 30 days of receipt.
- E. If a notice of deficiency is issued; Bidder agrees that it shall respond to the notice of deficiency, within seven (7) business days of receipt, by submitting to OGS a written remedy in response to the notice of deficiency. If the written remedy that is submitted is not timely or is found by OGS to be inadequate, OGS shall notify the Bidder and direct the Bidder to submit, within five (5) business days of notification by OGS, a request for a partial or total waiver of MWBE participation goals on Form BDC 333.1. Failure to file the waiver form in a timely manner may be grounds for disqualification of the bid or proposal.

- F. OGS may disqualify a Bidder's bid/proposal as being non-responsive under the following circumstances:
 - (a) If a Bidder fails to submit an MWBE Utilization Plan:
 - (b) If a Bidder fails to submit a written remedy to a notice of deficiency;
 - (c) If a Bidder fails to submit a request for waiver; or
 - (d) If OGS determines that the Bidder has failed to document good faith efforts.
- G. If awarded a Contract, Contractor certifies that it will follow the submitted MWBE Utilization Plan for the performance of MWBEs on the Contract pursuant to the prescribed MWBE goals set forth in clause IV-A of this Section.
- H. Bidder/Contractor further agrees that a failure to submit and/or use such completed MWBE Utilization Plan shall constitute a material breach of the terms of the Contract. Upon the occurrence of such a material breach, OGS shall be entitled to any remedy provided herein, including but not limited to, a finding of Contractor non-responsiveness.

VI. Request for Waiver

- A. Prior to submission of a request for a partial or total waiver, Bidder shall contact the Designated Contacts listed on page 1 of this document for guidance.
- B. In accordance with 5 NYCRR § 142.7, a Bidder/Contractor who is able to document good faith efforts to meet the goal requirements, as set forth in clause VII below, may submit a request for a partial or total waiver on Form BDC 333.1, accompanied by supporting documentation. A Bidder may submit the request for waiver at the same time it submits its MWBE Utilization Plan. If a request for waiver is submitted with the MWBE Utilization Plan and is not accepted by OGS at that time, the provisions of clauses V(C), (D) & (E) will apply. If the documentation included with the Bidder's/Contractor's waiver request is complete, OGS shall evaluate the request and issue a written notice of acceptance or denial within twenty (20) business days of receipt.
- C. Contractor shall attempt to utilize, in good faith, any MBE or WBE identified within its MWBE Utilization Plan, during the performance of the Contract. Requests for a partial or total waiver of established goal requirements made subsequent to Contract award may be made at any time during the term of the Contract to OGS but must be made no later than prior to the submission of a request for final payment on the Contract.
- D. If OGS, upon review of the MWBE Utilization Plan and Monthly MWBE Contractor Compliance Reports determines that Contractor is failing or refusing to comply with the contract goals and no waiver has been issued in regard to such non-compliance, OGS may issue a notice of deficiency to the Contractor. The Contractor must respond to the notice of deficiency within seven (7) business days of receipt. Such response may include a request for partial or total waiver of MWBE contract goals.

VII. Required Good Faith Efforts

In accordance with 5 NYCRR § 142.8, Contractors must document their good faith efforts toward utilizing MWBEs on the Contract. Evidence of required good faith efforts shall include, but not be limited to, the following:

- 1. A list of the general circulation, trade and MWBE-oriented publications and dates of publications in which the Contractor solicited the participation of certified MWBEs as subcontractors/suppliers, copies of such solicitations and any responses thereto.
- 2. A list of the certified MWBEs appearing in the Empire State Development ("ESD") MWBE directory that were solicited for this Contract. Provide proof of dates or copies of the solicitations and copies of the responses made by the certified MWBEs. Describe specific reasons that responding certified MWBEs were not selected.
- 3. Descriptions of the Contract documents/plans/specifications made available to certified MWBEs by the Contractor when soliciting their participation and steps taken to structure the

- scope of work for the purpose of subcontracting with, or obtaining supplies from, certified MWBEs.
- A description of the negotiations between the Contractor and certified MWBEs for the purposes of complying with the MWBE goals of this Contract.
- Dates of any pre-bid, pre-award or other meetings attended by Contractor, if any, scheduled by OGS with certified MWBEs whom OGS determined were capable of fulfilling the MWBE goals set in the Contract.
- 6. Other information deemed relevant to the request.

VIII. Monthly MWBE Contractor Compliance Report

- A. In accordance with 5 NYCRR § 142.10, Contractor is required to report Monthly MWBE Contractor Compliance to OGS during the term of the Contract for the preceding month's activity, documenting progress made towards achievement of the Contract MWBE goals. OGS requests that all Contractors use the New York State Contract System ("NYSCS") to report subcontractor and supplier payments made by Contractor to MWBEs performing work under the Contract. The NYSCS may be accessed at https://ny.newnycontracts.com/. This is a New York State-based system that all State agencies and authorities will be implementing to ensure uniform contract compliance reporting throughout New York State.
- B. When a Contractor receives a payment from a State agency, it is the Contractor's responsibility to pay its subcontractors and suppliers in a timely manner. On or after the first day of each month, the Contractor will receive an email or fax notification ("audit notice") indicating that a representative of its company needs to log-in to the NYSCS to report the company's MWBE subcontractor and supplier payments for the preceding month. The Contractor must also report when no payments have been made to a subcontractor or supplier in a particular month in the NYSCS. Once subcontractor and supplier payments have been entered into the NYSCS, the subcontractor(s) and supplier(s) will receive an email or fax notification advising them to log into the NYSCS to confirm that they actually received the reported payments from the Contractor. It is the Contractor's responsibility to educate its MWBE subcontractors and suppliers about the NYSCS and the need to confirm payments made to them in the NYSCS.
- C. To assist in the use of the NYSCS, OGS recommends that all Contractors and MWBE subcontractors and suppliers sign up for the following two webinar trainings offered through the NYSCS: "Introduction to the System Vendor training" and "Contract Compliance Reporting Vendor Training" to become familiar with the NYSCS. To view the training schedule and to register visit: https://ny.newnycontracts.com/FrontEnd/TrainingList.asp
- D. As soon as possible after the Contract is approved, Contractor should visit https://ny.newnycontracts.com and click on "Vendor Account Lookup" to identify the Contractor's account by company name. Contact information should be reviewed and updated if necessary by choosing "Change Info." It is important that the staff member who is responsible for reporting payment information for the Contractor be listed as a user in the NYSCS. Users who are not already listed may be added through "Request New User." When identifying the person responsible, please add "- MWBE Contact" after his or her last name (i.e., John Doe MWBE Contact) to ensure that the correct person receives audit notices from the NYSCS. NYSCS Technical Support should be contacted for any technical support questions by clicking on the links for "Contact Us & Support" then "Technical Support" on the NYSCS website.
- E. If Contractor is unable to report MWBE Contractor Compliance via the NYSCS, Contractor must submit a Monthly MWBE Contractor Compliance Report on Form MWBE 102 to OGS, by the 10th day of each month during the term of the Contract, for the preceding month's activity to: OGS OBD Office, 29th floor Corning Tower, Empire State Plaza, Albany, NY 12242, Phone: 518-486-9284; Fax: 518-486-9285.
- F. It is the Contractor's responsibility to report subcontractor and supplier payments. Failure to respond to payment audits in a timely fashion through the NYSCS, or by paper to OGS, may

(continued)

jeopardize future payments pursuant to the MWBE liquidated damages clause in clause IX below.

IX. Breach of Contract and Liquidated Damages

- A. Where OGS determines that the Contractor is not in compliance with the MWBE requirements of this Section, and the Contractor refuses to comply with such requirements, or if it is found to have willfully and intentionally failed to comply with the MWBE participation goals set forth in the Contract, the Contractor shall be obligated to pay liquidated damages to OGS.
- B. Such liquidated damages shall be calculated as an amount equaling the difference between:
 - All sums identified for payment to MWBEs had the Contractor achieved the contractual MWBE goals; and
 - All sums actually paid to MWBEs for work performed or materials supplied under the Contract.
- C. If OGS determines that Contractor is liable for liquidated damages and such identified sums have not been withheld by OGS, Contractor shall pay such liquidated damages to OGS within sixty (60) days after they are assessed. Provided, however, that if the Contractor has filed a complaint with the Director of the Division of Minority and Women's Business Development pursuant to 5 NYCRR § 142.12, liquidated damages shall be payable only in the event of a determination adverse to the Contractor following the complaint process.

X. Fraud

Any suspicion of fraud, waste, or abuse involving the contracting or certification of MWBEs shall be immediately reported to ESD's Division of Minority and Women's Business Development at (855) 373-4692.

ALL FORMS ARE AVAILABLE AT: https://ogs.ny.gov/MWBE

Vendor must scroll down to the section titled COMMODITY & SERVICE CONTRACTS and use the appropriate forms under this section only.

4.21 Participation Opportunities For New York State Certified Service-Disabled Veteran Owned Businesses

Article 3 of the New York State Veterans' Services Law provides for more meaningful participation in public procurement by certified Service-Disabled Veteran-Owned Businesses ("SDVOBs"), thereby further integrating such businesses into New York State's economy. OGS recognizes the need to promote the employment of service-disabled veterans and to ensure that certified service-disabled veteran-owned businesses have opportunities for maximum feasible participation in the performance of OGS contracts.

In recognition of the service and sacrifices made by service-disabled veterans and in recognition of their economic activity in doing business in New York State, Bidders/Contractors are strongly encouraged and expected to consider SDVOBs in the fulfillment of the requirements of the Contract. Such participation may be as subcontractors or suppliers, as protégés, or in other partnering or supporting roles.

For purposes of this procurement, OGS conducted a comprehensive search and determined that the Contract does not offer sufficient opportunities to set specific goals for participation by SDVOBs as subcontractors, service providers, and suppliers to Contractor. Nevertheless, Bidder/Contractor is encouraged to make good faith efforts to promote and assist in the participation of SDVOBs on the Contract for the provision of services and materials. The directory of New York State Certified SDVOBs can be viewed at: https://ogs.ny.gov/Veterans/.

Bidder/Contractor is encouraged to contact the Office of General Services' Division of Service-Disabled Veteran's Business Development at 518-474-2015 or VeteranDevelopment@ogs.ny.gov to discuss methods of maximizing participation by SDVOBs on the Contract.

ALL FORMS ARE AVAILABLE AT: https://ogs.ny.gov/Veterans/

4.22 Environmental Sustainability and NYS Executive Order Number 22

New York State is committed to environmental sustainability and seeks to minimize the environmental impact of any Products that the State Procures. Executive Order No. 22 Leading by Example: Directing State Agencies to Adopt a Sustainability and Decarbonization Program ("EO 22"), requires State Agencies, authorities, and public benefit corporations ("Affected Entities") to follow GreenNY procurement specifications for commodities, services and technology.

The GreenNY specifications consider a wide range of factors including avoidance of toxic substances, pollution reduction and prevention, sustainable manufacturing, reduction of greenhouse gas emissions, packaging, and water conservation. Resources are available on the OGS website at https://ogs.ny.gov/greenny-purchasing-requirements-and-tools for procurement managers and Contractors to learn about which Contracts provide environmentally preferable Products.

A. GreenNY Specifications

A list of GreenNY specifications is located on the OGS website at https://ogs.ny.gov/greenny/approved-greenny-specifications. Specification(s) currently applicable to this Contract are "Treated Road Salt" (see https://ogs.ny.gov/greenny/treated-road-salt).

See Attachment 10 - Road & Treated Salt Specifications for the applicable specifications

B. Product Labeling per GreenNY Specifications

Over the life of the Contract, the Contractor must label the environmental attributes of all environmentally preferable Products per the GreenNY specifications, or other applicable environmental specifications for this Contract, on its Contract pricelist (see Attachment 1 – Pricing), and in any catalogs, marketing materials, or online ordering portal associated with this Contract.

Contractor(s) shall also note Products that meet GreenNY Specifications on Contract Usage Reports (see Section 6.20 Report of Contract Usage), in the format requested by OGS.

All claims made about the environmental attributes of the Products and packaging offered shall be consistent with the Federal Trade Commission's (FTC's) Guidelines for the Use of Environmental Marketing Terms. The State of New York reserves the right to require the Contractor to remove any environmental claims that are false, vague, misleading or unsubstantiated in catalogs, price sheets, websites or other marketing materials that are provided to the Authorized User under this Contract.

C. Verification of Contractor Compliance with GreenNY Requirements and Other Environmental Claims

At the request of OGS or the Authorized User, Contractor must provide verification of Product and packaging compliance with GreenNY specifications, required third-party certification(s), minimum amount of recycled content, or other environmental attributes required in the Contract. OGS and the Authorized User also reserves the right to request information documenting the Product and packaging desirable attributes and other Contractor environmental claims. The following types of verification documentation will be accepted:

- · Third-party certification
- · Product test results
- Compliance certification or affidavit signed by the manufacturer
- Other acceptable documentation as approved by OGS or the Authorized User

4.23 Consumer Products Containing Mercury

Contractor shall comply with the requirements of Title 21 of Article 27 of the NYS Environmental Conservation Law regarding restrictions on the sale, purchasing, labeling and management of any products containing elemental mercury under this Contract.

4.24 Diesel Emission Reduction Act

Pursuant to N.Y. Environmental Conservation Law § 19-0323 (the "Law"), it is a requirement that heavy duty diesel vehicles in excess of 8,500 pounds use the best available retrofit technology ("BART") and ultra-low sulfur diesel fuel ("ULSD"). The requirement of the Law applies to all vehicles owned, operated by or on behalf of, or leased by State Agencies and State or regional public authorities. It also requires that such vehicles owned, operated by or on behalf of, or leased by State Agencies and State or regional public authorities with more than half of its governing body appointed by the Governor utilize BART.

The Law may be applicable to vehicles used by Contractors "on behalf of" State Agencies and public authorities and require certain reports from Contractors. All heavy-duty diesel vehicles must have BART by the deadline provided in the Law. The Law also provides a list of exempted vehicles. Regulations set forth in 6 NYCRR Parts 248 and 249 provide further guidance. The Bidder hereby certifies and warrants that all heavy-duty vehicles, as defined in the Law, to be used under this Contract, will comply with the specifications and provisions of the Law, and 6 NYCRR Parts 248 and 249.

4.25 Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment

In accordance with Section 889 of the National Defense Authorization Act (NDAA) for fiscal year 2019, under any Contract or subcontract resulting from this Solicitation, Bidder or resultant Contractor or Subcontractor shall not provide to the State or Authorized User any equipment, system, or service that uses covered telecommunications equipment or services, as defined by the NDAA, as a substantial or essential component of any system, or as critical technology as part of any system, unless an exception applies or the covered telecommunications equipment or services are covered by a waiver, as set forth in the NDAA and the rules and regulations promulgated thereunder.

4.26 Overlapping Contract Products

Products available under the resulting Contract may also be available from other New York State Contracts. Authorized Users will be advised to select the most cost-effective procurement alternative that meets their program requirements and to maintain a procurement record documenting the basis for this selection.

4.27 Preferred Source Products

Section 162 of the State Finance Law requires that Authorized Users afford first priority to the Products of Preferred Source suppliers such as Corcraft (the marketplace name for the NYS Department of Corrections and Community Supervision, Division of Industries), New York State Preferred Source Program for People who are Blind (NYSPSP), and New York State Industries for the Disabled (NYSID), and others determined by law, when such Products meet the form, function and utility of the Authorized User. Some Products in the resultant Contract may be available from one or more Preferred Sources. An Authorized User must determine if a particular Product is approved for a Preferred Source and follow the requirements of State Finance Law § 162(3) or (4)(b), respectively, before engaging the Contractor.

4.28 Non-State Agencies Participation in Centralized Contracts

New York State political subdivisions and others authorized by New York State law may participate in Centralized Contracts. These include, but are not limited to, local governments, public authorities, public school and fire districts, public and nonprofit libraries, and certain other nonpublic/nonprofit organizations. See Appendix B, *Participation in Centralized Contracts*.

Upon request, all eligible non-State agencies must furnish Contractors with the proper tax exemption certificates and documentation certifying eligibility to use State contracts. A list of categories of eligible entities is available on the OGS web site (https://ogs.ny.gov/procurement/nys-laws-extending-use-state-centralized-contracts). Questions regarding an organization's eligibility to purchase from New York State Contracts may also be directed to NYS Procurement Services Customer Services at 518-474-6717.

4.29 Extension of Use

Any Contract resulting from this Solicitation may be extended to additional States or governmental jurisdictions upon mutual written agreement between New York State and the Contractor. Political subdivisions and other authorized entities within each participating state or governmental jurisdiction may also participate in any resultant Contract if such state normally allows participation by such entities. New York State reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

4.30 New Accounts

Contractor may ask State Agencies and other Authorized Users to provide information in order to facilitate the opening of a customer account, including documentation of eligibility to use New York State Contracts, agency code, name, address, and contact person. State Agencies shall not be required to provide credit references.

4.31 Drug and Alcohol Use Prohibited

For reasons of safety and public policy, in any Contract resulting from this Solicitation, the Contractor's personnel shall not be impaired by alcohol or drugs of any kind in the performance of the Contract.

4.32 Traffic Infractions

Neither the State nor Authorized Users will be liable for any expense incurred by the Contractor's personnel for any parking fees or as a consequence of any traffic infraction or parking violation attributable to employees of the Contractor in performance of the Contract.

4.33 Contract Documents; Electronic Format

OGS encourages Contractor to submit all documents to OGS in an electronic format, including electronic copies of documents with original signatures. Documents requested by OGS should be submitted in the format specified by OGS. Contractor is responsible for retaining the original documents with original signatures that have been scanned and submitted electronically for the term of the contract and any extensions thereof, and for a period of six (6) years after the term of the contract has ended. Contractor shall submit such documents with original signatures to OGS upon request. If Contractor seeks to assign the contract during the term, Contractor shall provide all documents relating to the bid and contract that it has retained to the successor Contractor (assignee) upon OGS consent to the assignment.

Fuel Price Adjustment for all Counties -		October	2025
Group	Description	Award #	Contract No Contractor
01800	Road Salt, Treated Salt, & Emergency Standby Road Salt (Statewide)	23409	PC70874 - American Rock Salt Co, LLC PC70875 - Apalachee, LLC PC70876 - Atlantic Salt, Inc. PC70877 - Cargill Inc Salt, Road Safety PC70878 - Compass Minerals America, Inc PC70879 - Morton Salt, Inc

OGS Procurement Services has released a new fuel price adjustment for the	e month of	October, 2025	
Award 23409 fuel price adjustment for the month of October 2025 is	- \$0.03	per ton and applies to all countles & sait types	

In accordance the Solicitation clause Fuel Price Adjustment, the base rate used for calculating adjustments for Award 23409 shall be the rate shown in the referenced EIA Retail On-Highway Diesel Prices for New England PADD1A effective on the date of the Bid Opening, July 24, 2025: \$3.984

All other terms and conditions remain the same.

AGENDA ITEM NO. 10.2

Authorization to issue a purchase order for the purchase ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) from ADB Safegate

AGENDA ITEM NO: 10.2 MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

DEPARTMENT:

Finance

Contact Person:

Margaret Herrmann, Acting Chief Financial Officer

PURPOSE OF REQUEST:

Authorization to issue a purchase order for the purchase ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS) from ADB Safegate

PURCHASE ORDER AMOUNT:

Software, Installation & Training \$58,808.00
Annual Maintenance \$36,528.00
Total Installation & Maintenance \$95,336.00

BUDGET INFORMATION:

Anticipated in Current ALB Operating Budget: Yes No / NA

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal <u>0%</u> State <u>0%</u> Airport <u>100%</u>

JUSTIFICATION:

Request is made to purchase and install ADB Safegate's Gate Management System (GMS) and Flight Information Display System (FIDS). Requests for proposals were issued and six proposers responded. The GMS is a new installation of a needed system for the operations department using real-time FAA data to assign and plan gate utilization for the Authority's 16 gate positions as well as keep track of transient (non-scheduled) aircraft and their position at the terminal. The FIDS is a replacement of the current system in place used throughout the terminal at flight display boards and at the gates. ADB Safegate has a large presence in Europe and at larger airports within the United States. The evaluation committee scored the six proposers and ADB Safegate was determined to have the best software for the Authority's needs with the lowest cost for installation and annual maintenance.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

AGENDA ITEM NO: 10.2
MEETING DATE: November 21, 2025

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES______NA____

BACK-UP MATERIAL:

Proposal from ADB Safegate

ALB/KALB Albany FIDS & GMS RFP #SC-1253

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ADB SAFEGATE: In good company



40+ Local offices



100+ Business partners



≥ 50+ Nationalities



1400+ Employees



2,500+ Airports



175+ Countries

VISION

A future of seamless, sustainable and safe airport operations.



AIRSIDE 4.0 The Airside Ecosystem



Products included in our offer as per RFP

CORTEX

Our comprehensive FIDS software - for unlimited # of screens& users

- Real-Time Flight Data Display for GIDS/ BIDS/ Ticketing-Check-in / Arrivals / Departures / multi-use
- Multi-lingual & Accessible Content
- **Dynamic Content Management**
- Mobile Friendly System
- Integration to stated systems during the install phase via our APIs
- Drive airport website ARR&DEP
- First Bag Last Bag
- Weather Info Content
- **Emergency Message Broadcast**
- Desk (gate& ticketing/check-in) status update

CORTEX

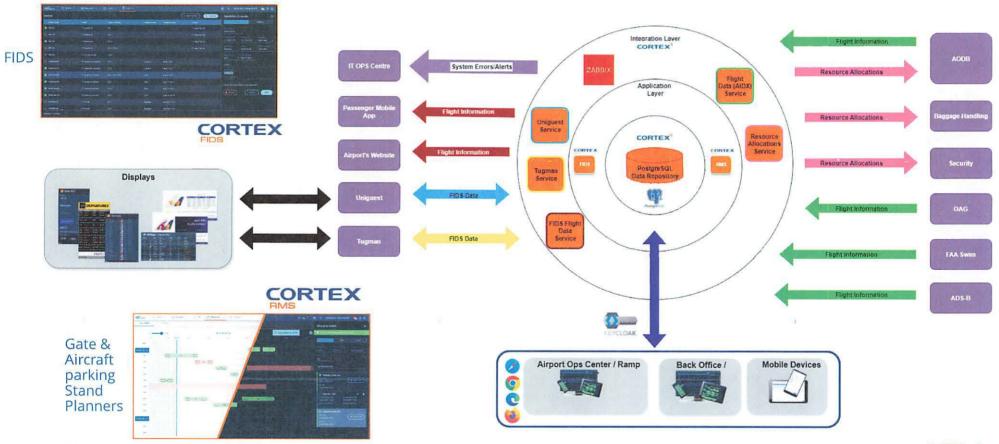
Our comprehensive Gate & Stand Planner modules in our RMS software - for unlimited # of users & airlines to be assigned

- Automated Gate and Stand assignments
- Scenario Analysis & Forward Planning
- Integration to stated systems during the install phase via our APIs
- Analytics & reporting
- Mobile Friendly System
- Integration to stated systems

Also includes

- Tour Azure cloud deployment, incl. 3days on-site activity
- **BASE Tier SLA support**
- Training provision and full use of our online Training Academy portal - 3days of on-site training and familiarization assistance

System Architecture - Integration capabilities as per RFP





GMS Gate Management System

**Aircraft Parking – Stand (all remote parking, bays, RON, PBB contact, MARS types & Tows)

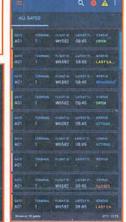


Passenger Boarding – Gate (all jetway and remote bus transfer types)











FIDS: Enhancing Passenger Engagement

- The Our FIDS displays all information necessary for the passenger journey through the airport for arrival, departure and transfer flights. The accurate and timely real time updates assisting the airport to maintain its passenger experience and on time performance KPIs.
- The Covers all terminal areas: CIDS (Check-In-Ticketing), GIDS (Gate), BIDS (Baggage), Arrivals & Departures
- Richly featured functionality
- The Performance and Scalability
- Web based solution so full compatibility with modern digital SmartScreen's
- The Options to monetize display screen real estate to increase revenues whilst also enhancing passenger experience







OUR CORE VALUES



DRIVEN BY CUSTOMERS



SET THE BAR HIGH



OWN IT



WIN TOGETHER



TALENT



AGENDA ITEM NO. 10.3

Authorization to make purchases using State of New York Contract:

Upgrade to repeater system and radios with recording capabilities (Contract # PT68714)
Eastern Communications, LLC / Reseller: Capital Digitronics, Inc.

AGENDA ITEM NO: 10.3 **MEETING DATE: November 21, 2025**

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved

DEPARTMENT: Fir	nance		11/21/2025
Contact Person:	Margaret Herrmann	, Acting Financial Officer	
PURPOSE OF REQU	EST:		
Authorization to m	ake purchases using Si	tate of New York Contract:	
(Contr	ract # PT68714)	nd radios with recording ca LC / Reseller: Capital Digitn	_
AMOUNT:			
Total Amount:	\$131,021.16 (Quote 7 \$ 36,720.66 (Quote 7		
BUDGET INFORMA	TION:		
Anticipated in Cu	rrent Budget: Yes <u> 2</u>	<u> </u>	
FISCAL IMPACT - F	<u>UNDING</u> (Dollars or l	Percentages)	
Federal	State	Airport <u>100%</u>	NA
JUSTIFICATION:			
for Public Safety Co The awarded Rese commodities/service would be purchased Request for Bid. (\$131,021.16) with between department	ommunications Equipm ller/Subcontractor is Co e under these NYS OG d state-wide or county-v This purchase is for an recording capabilities ts. Capital Digitronics, I	Procurement Services has conent and Services (Two-Way Apital Digitronics, Inc. A vector of Secontracts with the assumption as compared to the Air appraded repeater system at (\$36,720.66) to ensure uning the will be issued a Purchase	Radios & Satellite Phones). endor can bid pricing for ption that larger quantities port completing a separate and upgrades to each radio atterrupted communications
FISCAL IMPACT - F Federal JUSTIFICATION: New York State Offi for Public Safety Control The awarded Reservation would be purchased Request for Bid. (\$131,021.16) with between departments	State	Percentages) Airport 100% Procurement Services has conent and Services (Two-Way Lapital Digitronics, Inc. A v S contracts with the assumption as compared to the Air upgraded repeater system a (\$36,720.66) to ensure uninder. will be issued a Purchase	nducted competitive bidding Radios & Satellite Phones endor can bid pricing fo potion that larger quantitie port completing a separat and upgrades to each radi aterrupted communication

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES X NA_

BACK-UP MATERIAL:

Proposal/Quote from Capital Digitronics, Inc & Contract Award Notification from NYS Office of General Services

Quotation





264 Bradford St Albany, NY 12206 Sales 518-449-3366 Service 518-463-0313

Total

\$36,720.66

 Quote Number
 CDI-251106_01

 Customer
 Albany County Airport

 Quote Date
 November 6, 2025

 Provided By
 Bill Beale

 Quote Validity
 30 Days

Project/Opportunity Eventide NexLog 740-DX Logging Recorder to record digital radio system traffic

NYS OGS Contract PT68714 Eastern Communications Ltd LLC

Part Number	Description	QTY	List Price	Ext List %	% Discount	Net Price	Ext Net
NexLog740DX	NexLog 740 DX-Series base system: 3U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x2TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web- based configuration manager, audio controls & amplified speaker on front panel, dual hot-swap 120-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.	1	\$9,600.00	\$9,600.00	15.00%	\$8,160.00	\$8,160.00
01	Integrated 7" Color LCD Touch Screen Display for NexLog 740 DX-Series	1	\$1,750.00	\$1,750.00	15.00%	\$1,487.50	\$1,487.50
5-1	Upgrade NexLog 740 DX-Series (at time of order) 2x2TB HotSwap MegaRAID1=2TB storage	1	\$3,230.00	\$3,230.00	16.81%	\$2,687.04	\$2,687.04
)-DX	Rack Mount Slides - 26" 4 Post, 3U (for NexLog 740DX)	1	\$360.00	\$360.00	15.00%	\$306.00	\$306.00
2	Internal IP Recorder with First 8 G.711 Channels	2	\$4,200.00	\$8,400.00	15.00%	\$3,570.00	\$7,140.00
1	8 pack MediaWorks PLUS (web) concurrent license	1	\$1,090.00	\$1,090.00	15.00%	\$926.50	\$926.50
	Eventide MP3 option for MediaWorks PLUS	1	\$210.00	\$210.00	15.00%	\$178.50	\$178.50
5	Integration to Harris/Tait DMR Tier 3, DMR Tier 2, or MPT-IP system	1	\$3,840.00	\$3,840.00	15.00%	\$3,264.00	\$3,264.00
0-DX	DVSI 2-Port Decoder for NexLogDX(for P25,DMR, MOTOTRBO,NXDN)	1	\$3,000.00	\$3,000.00	15.00%	\$2,550.00	\$2,550.00
	Dual Port 100MB/1000 PCIe (PCI Express) Network Card (for NexLog 740 DX-Series recorder only)	1	\$660.00	\$660.00	15.00%	\$561.00	\$561.00
306	License TaitNet DMR - Voice Recorder	1	\$3,237.00	\$3,237.00	24.00%	\$2,460.12	\$2,460.12
R	Installation, Configuration & Testing	40	\$175.00	\$7,000.00	0.00%	\$175.00	\$7,000.00

AGENDA ITEM NO. 10.4

Authorization to enter into a Services Agreement, Contract No. SC-1262, with Art Domantay Artwork, LLC for Coordination, Assembly, Transport and Installation of the artwork in Contract SC-1247.

AGENDA ITEM NO: 10.4

MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

DEPARTMENT:	Exhibitions & Programs
Contact Person:	Kathy Greenwood, Director Exhibitions & Programs
PURPOSE OF REQUEST:	Authorization to enter into a Services Agreement, Contract No. SC-1262, with Art Domantay Artwork, LLC for Coordination, Assembly, Transport and Installation of the artwork in Contract SC-1247.
CONTRACT AMOUNT:	Not To Exceed <i>\$75,000.00</i>
BUDGET INFORMATION:	
Anticipated in Current Branding Account No.:	udget: Yes No/_ NA
AWARD CONDITIONS MET	<u>Γ:</u>
Apprenticeship _N/A	DBEN/A_ MWBE _N/A
Service Disabled Veteran	Owned Business (SDVOB) _N/A
FISCAL IMPACT - FUNDIN	(G (Dollars or Percentages)
Federal So Funding Source: <u>Airport</u>	tate Airport NA/
HISTIFICATION.	

JUSTIFICATION:

Authorization requested to enter into a Services Agreement, Contract No. S-1262, with Art Domantay Artwork, LLC as a sole source provider for coordination, assembly, transport and installation of the artwork titled Flying Close to Rosewater by Jean Shin, intended for suspension in the Departure Hall, and in development under Contract SC-1247. Art Domantay is the manager of this project, and has overseen the design and engineering of the support armature, as well as the various phases of this sculpture's development in close coordination with the artist. His deep understanding of this sculpture and the airport location, as well as his substantial experience managing the multiphase installation of complex art projects makes him uniquely and solely qualified for this professional service.

AGENDA ITEM NO: <u>10.4</u>
MEETING DATE: November 21, 2025

	MEETING DATE: November 21, 2025
CHIEF 1	EXECUTIVE OFFICER'S RECOMMENDATION:
Reco	ommend approval.
FINAL A	AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES / NA
PROCU:	REMENT DEPARTMENT APPROVAL:
	curement complies with Authority Procurement Guidelines and Acting Chief Financi cer has approved. Yes NA
BACK-U	UP MATERIAL:
1) 1	Estimates with description of services provided by contractor

Art Domantay Artworks LLC

160 Marine St Bronx, NY 10464-1624 US artdomantay@gmail.com

Estimate

ADDRESS

Kathy Greenwood Albany County Airport Authority

737 Albany Shaker Rd. Main

Jean Shin: Rose petal disc installation and bowtie panels prep and

installation v.1

Terminal, Suite 300 Albany, New York 12211 SHIP TO

Kathy Greenwood

Albany County Airport

Authority

737 Albany Shaker Rd. Main

Terminal, Suite 300 Albany, New York 12211 **ESTIMATE #** 1035

DATE 10/21/2025

29,850.00

\$29,850.00

0.00

SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Jean Shin: Phase 1: Rose petal disc installation and bowtie panels prep and installation v.1			
fee	Art Domantay: Coordination and labor: project management	40	125.00	5,000.00
misc materials	Tools: drill bits and hardwares	1	1,000.00	1,000.00
shipping	16' box truck	1	2,800.00	2,800.00
labor	Art Domantay: Lead installer (\$125/ hourly rate x 10 hour day)	5	1,250.00	6,250.00
instali labor	Rose Petal installation: 4 crew members (\$35/hour x 10 hours/crew): Pre-install: travel day, Accept scissor lifts, site ceiling, load in Day 1: Setup, layout 1:1 drawing template, begin installing Day 2: Installation (250 petals discs installed) Day 3: Installation (250 petals discs installed) Day 4: Installation (250 petals discs installed) Day 5: Installation (250 petals discs installed) Day 6: Installation (250 petals discs installed)	6	1,400.00	8,400.00
Transportation	Lodging/meals/transportation for Art Domantay	4	225.00	900.00
Rental	For armature installation only: (2) 26' scissor lift rentals: rental and deliveries, insurance, deliveries, fees: Weekly rental	1	3,000.00	3,000.00
labor	Packing and crating	0	0.00	0.00
delivery charge	Return tools/gear to Brooklyn	1	2,500.00	2,500.00

SUBTOTAL

TAX (8.65%)

TOTAL

Art Domantay Artworks LLC

160 Marine St Bronx, NY 10464-1624 US artdomantay@gmail.com

Estimate

ADDRESS

Kathy Greenwood

Albany County Airport Authority 737 Albany Shaker Rd. Main

Terminal, Suite 300

Albany, New York 12211

SHIP TO

Kathy Greenwood **Albany County Airport**

Authority

737 Albany Shaker Rd. Main

Terminal, Suite 300

Albany, New York 12211

ESTIMATE # 1027

DATE 10/21/2025

SERVICE	DESCRIPTION		QTY	RATE	AMOUNT
	Jean Shin: Armature/Mesh instal structure v.1	lation to beam			
fee	Art Domantay: Coordination and project management	labor:	40	125.00	5,000.00
labor	Additional Drawing/rendering pla drawings and Nico Lopez drawin		1	2,000.00	2,000.00
misc materials	Fastening and anchoring hardwa eyebolts, cables, verlocks, shack		1	6,000.00	6,000.00
shipping	Armature trucking: 16' box truck		1	2,800.00	2,800.00
labor	Armature: Art Domantay: Lead in hourly rate x 10 hour day)	nstaller (\$125/	5	1,250.00	6,250.00
install labor	armature and anchor point install members (\$35/hour x 10 hours/c Pre-install: travel day, Accept sci ceiling, load in Day 1: Setup, layout 1:1 drawing installing Beam connections and Day 2: Installation of armature Day 3: Continue installing armature Day 4: Wire mesh installation Day 5: Wire mesh installation and out (use as contingency)	rew): ssor lifts, site g template, begin unistrut ure	5	1,400.00	7,000.00
Transportation	Lodging/meals/transportation for	Art Domantay	4	225.00	900.00
Rental	For armature installation only: (3 rentals: rental and deliveries, ins fees: Weekly rental		1	3,635.00	3,635.00
labor	Packing and crating		1	1,000.00	1,000.00
delivery charge	Return tools/gear to Brooklyn		1	2,500.00	2,500.00
Jean Shin Armature/Me	sh installation to beam structure v.1	SUBTOTAL TAX (8.65%)			37,085.00 0.00

Accepted By

Accepted Date

AGENDA ITEM NO. 10.5 INTENTIONALLY LEFT BLANK

AGENDA ITEM NO. 10.6

To authorize the Breeze Airlines Air Service Incentive Program (ASIP) Application under the 2025 ASIP.

AGENDA ITEM NO: 10.6
MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

DEPARTMENT:

Planning

Contact Person:

David Montiverdi, Aviation Planner & Strategic Development Manager

PURPOSE OF REQUEST:

To authorize the Breeze Airlines Air Service Incentive Program (ASIP) Application under the 2025 ASIP.

CONTRACT AMOUNT:

Total Contract Amount: N/A

Rates and Charges credits to an Airline providing qualifying service for qualifying period.

BUDGET INFORMATION:

Anticipated in Current Budget: Yes No √ NA .
Funding Account Number: Revenue Rebate Credit

JUSTIFICATION:

Under the 2025 ASIP, Breeze has applied for the following incentives:

- Service is scheduled to begin December 3, 2025, as non-stop service to Fort Myers, Florida (RSW). This route qualifies for a one-year incentive period in accordance with FAA guidelines, as it represents a significant increase in capacity on a pre-existing route. The marketing incentive for this service will total \$100,000 for one year.
- The incentive package will include waivers of landing fees and fuel flowage fees associated with the route. In addition, depending on gate assignment, terminal rent, apron, and passenger loading bridge fees will be fully waived. Should Breeze utilize Gate C-1 (currently shared with Avelo), the total value of terminal-related incentives will be divided equally between the two carriers during their respective incentive periods.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

AIR SERVICE INCENTIVE PROGRAM

NEW ENTRANT AND INCUMBENT AIRLINES

Domestic Service Incentive Program

There are four Domestic Service Incentive Programs available. Eligible air service must provide at least two weekly nonstop flights to a target destination.

Targeted Routes

Year-Round Service Incentive Term - 24 months

Incentives:

- Waived for 24 months: Landing Fees, Terminal Fees, Apron Fees, Boarding Bridge Fees, Low Volume Carrier Fee, Plane Hookup Fee, Fuel Farm Glycol Fee, Fuel Farm Fuel Flowage Fee
- Marketing Incentives for new targeted routes
 - Year 1 up to \$250,000
 - Year 2 up to \$250,000

Seasonal Service

Incentive Term - 24 months

Incentives:

- Waived for 24 months: Landing Fees, Terminal Fees, Apron Fees, Boarding Bridge Fees, Low Volume Carrier Fee, Plane Hookup Fee, Fuel Farm Glycol Fee, Fuel Farm Fuel Flowage Fee
- Marketing Incentives for new targeted routes
 - Year 1 up to \$100,000
 - Year 2 up to \$100,000

New Routes - Other Domestic Service

Eligible air service must provide at least two weekly nonstop flights for any domestic route currently without nonstop service. *

Year-Round Service

Incentive Term - 24 months

Incentives:

- Waived for 24 months: Landing Fees, Terminal Fees, Apron Fees, Boarding Bridge Fees, Low Volume Carrier Fee, Plane Hookup Fee, Fuel Farm Glycol Fee, Fuel Farm Fuel Flowage Fee
- Marketing Incentives for new routes
 - Year 1 up to \$100,000
 - Year 2 up to \$100,000

Seasonal Service

Incentive Term - 24 months

Incentives:

- Waived for 24 months: Landing Fees, Terminal Fees, Apron Fees, Boarding Bridge Fees, Low Volume Carrier Fee, Plane Hookup Fee, Fuel Farm Glycol Fee, Fuel Farm Fuel Flowage Fee
- Marketing Incentives for new routes
 - Year 1 up to \$50,000
 - Year 2 up to \$50,000

Fee reductions would be applied on invoices as credits against the amount that would have otherwise been due in the same month the ASIP Qualifying Service is provided.

Incumbent Airlines would only receive reductions for the specific rates, fees, and charges shown above for qualifying flights unless leasing additional space and gates specifically for the additional service.

* Eligible air service on a route demonstrating a significant increase in capacity on a pre-existing route. Incentive is for one year per FAA guidance.

4

AIR SERVICE INCENTIVE PROGRAM APPLICATION

Air Carrier ini	ormation			
Airline: Breeze Ai	rways			
Address: 6340 S 3	000 E Suite 500			
City / State / C Zip:	ottonwood Heights	, UT 841		
Contact Person (Na Title):	ame / Aly Escoba	ar Government and	d Airport Affairs Mar	nager
Phone: (801)800-	6872			
Fax:				
Email: Aly.Escob	ar@flybreeze.com			
Origin of ASIP Flight:	ALB-RSW			
Effective Date	Aircraft Type And Series	Arrival Flight #	ALB Arrival Time	Days of

Effective Date	And Series	Arrival Flight #	ALB Arrival Time	Operation (1 thru 7)
12/3	Airbus A220-300	MX779	14:25 PM	3,6

		FOR ACAA	USE	
Contac	t the ACAA fi	inance office at 5	518-242-2204	for notification.
Comments:				· · · · · · · · · · · · · · · · · · ·
quare APPROVE	SQUARE REJECT			
Signed By:				Date:
	f Executive Office	r		[

Airlines are required to report any changes of aircraft type and/or Series at least 30 days in advance during the 12-month incentive period. Contact the ACAA finance office at 518-242-2204 for notification.

FOR AC	CAA USE
Evaluated by:	Date:
Comments:	
square APPROVE square REJECT	
Signed By:	Date:
Chief Executive Officer	

AGENDA ITEM NO. 10.7 INTENTIONALLY LEFT BLANK

AGENDA ITEM NO. 10.8

Annual Service Contract:

Authorization to Award: Contract No. SC-1256 Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service

AGENDA ITEM NO: 10.8 MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

Contact Person: John LaClair, P.E. Chief Engineer

PURPOSE OF REQUEST:

DEPARTMENT:

Annual Service Contract:

Authorization to Award: Contract No. SC-1256 Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service

CONTRACT AMOUNT:

One year at proposed contract pricing. (See attached hourly rate schedule Exhibit "A")

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes / No NA Funding Account No.: N/A

AWARD CONDITIONS MET:

Apprenticeship <u>N/A</u> DBE <u>N/A</u> MWBE <u>N/A</u>

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal ______ N/A __ State ______ Airport _____ NA ______

Term of Funding: 2026

JUSTIFICATION:

Authorization is requested to award a one year contract (with four – one year options for extension) to the Service Contract SC- 1256 for the Overhead Doors, Baggage Belts and Baggage Carousels Maintenance and Service to All Type Professional Door Service of Albany, N.Y. at proposed contract pricing. All Type has been the overhead door, baggage belt and baggage carousel service company for many years. An RFP was advertised and two companies responded. A committee reviewed the proposals based on proposed hourly rates, response time and past performance history. All Type was chosen by a committee vote.

AGENDA ITEM NO: 10.8
MEETING DATE: November 21, 2025

CHIEF EXECUTIVE	OFFICER'S REC	COMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA_____

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Chief Financial Officer has approved. YES____NO____.

BACK-UP MATERIAL:

Evaluation Committee score tabulation.

EXHIBIT "A"

CONTRACT # SC-1256 Overhead Door & Bag Belt/Carousel Service & Maintenance

VENDOR	All Type Professional Door Service	Symbrant Aviation Services
One Man Crew Per Hour		
Based on Monday thru Friday	, Non-Holiday, Non-Emergency	
Year 1	\$147.80/hr	\$225.00/hr
/ear 2	\$152.00/hr	\$248.00/hr
Year 3	\$156.57/hr	\$273.00/hr
Year 4	\$161.27/hr	\$300.00/hr
Year 5	\$166.11/hr	\$330.00/hr
	*Subject to change with PW's Change	*Note: 4 Hr. Minimum to be billed
Weekend & Holiday Rates		
Year 1	\$287.89/hr	\$345.00/hr
Year 2	\$296.53/hr	\$380.00/hr
Year 3	\$305.41/hr	\$418.00/hr
Year 4	\$314.57/hr	\$460.00/hr
Year 5	\$324.00/hr	\$506.00/hr
	*Marked "Sunday & Holiday Rates"	
	*Subject to change with PW's Change	*Note: 4 Hr. Minimum to be billed
Emergency Call in		
Year 1	\$221.72/hr	\$345.00/hr
Year 2	\$228.37/hr	\$380.00/hr
Year 3	\$235.22/hr	\$418.00/hr
Year 4	\$242.28/hr	\$460.00/hr
Year 5	\$249.55/hr	\$506.00/hr
	*Marked "Saturday & After Hours After 4:30"	
	*Subject to change with PW's Change	*Note: 8 Hr. Minimum to be billed
Two Man Crew Per Hour Cost P		
Based on Monday thru Friday,	non-Holiday, non-Emergency	
Year 1	\$295.61/hr	\$450.00/hr
Year 2	\$304.48/hr	\$495.00/hr
Year 3	\$313.61/hr	\$545.00/hr
/ear 4	\$323.01/hr	\$600.00/hr
Year 5	\$332.70/hr	\$660.00/hr
	*Subject to change with PW's Change	*Note: 4 Hr. Minimum to be billed
Weedend & Holiday Rates	cuspect to sharings than the change	
Year 1	\$591.22/hr	\$690.00/hr
/ear 2	\$608.96/hr	\$759.00/hr
/ear 3	\$627.23/hr	\$835.00/hr
/ear 4	\$646.05/hr	\$919.00/hr
Year 5	\$665.43/hr	\$1,011.00/hr
	*Marked "Sunday & Holiday Rates"	<i>\$2,022.00,111</i>
	*Subject to change with PW's Change	*Note: 4 Hr. Minimum to be billed
Emergency Call in	sasjeet to shange with 1443 change	The state of the s
/ear 1	\$443.42/hr	\$690.00/hr
Year 2	\$456.72/hr	\$759.00/hr
Year 3	\$470.42/hr	\$835.00/hr
Year 4	\$484.53/hr	\$919.00/hr
/ear 5	\$499.07/hr	\$1,011.00/hr
cui J	*Marked "Saturday & After Hours After 4:30"	\$1,011.00/III
	*Subject to change with PW's Change	*Note: 8 Hr. Minimum to be billed
JSE OF VEHICLE	Subject to change with FW 5 Change	Note. 5 m. Willimum to be billed
Year 1		\$22E 00/hr
Year 2		\$225.00/hr
rear 2 /ear 3		\$246.00/hr
(Eq. 2		\$271.00/hr
		6300.00.7
Year 4 Year 5		\$298.00/hr \$328.00/hr

Liz Charland

From:

Bobbi Matthews

Sent:

Thursday, November 6, 2025 10:39 AM

To:

John LaClair; Matthew Mokey; Kevin Hehir

Cc:

Margaret Herrmann; Kathryn Kane

Subject:

Evaluation /Contract # SC-1256/ Overhead Doors, Baggage Belst & Baggage Carousel

Maint. & Services

Evaluation Summary for Contract # SC-1256 / Overhead Doors, Baggage Belts and Baggage Carousel Maintenance and Services:

Highest Possible Score: 300

All Type Professional Door Service:

293

Symbrant Aviation Services:

215.1

Therefore, the proposal receiving the highest evaluation score is All Type Professional Door Service.

Bobbi Matthews

Purchasing Agent

Phone: **(518) 242-2213** Fax: **(518) 242-2640**

1 ax. (310) 242-2040

Email: **BMatthews@albanyairport.com**

AlbanyAirport.com



AGENDA ITEM NO. 10.9

Professional Service Agreement: Authorization to Negotiate Contract No. S-1261 (CME) for Professional Engineering Services for Wayfinding & Signage Improvements – Terminal Area Signage and Parking Improvements

AGENDA ITEM NO: <u>10.9</u> MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION TABLED 11/21/2025

DEPARTMENT:	Administration
Contact Person:	John A. O'Donnell, Chief Operating Officer
PURPOSE OF REQUEST:	
Professional Service Agreement:	Authorization to Negotiate Contract No. S-1261 (CME) for Professional Engineering Services for Wayfinding & Signage Improvements – Terminal Area Signage and Parking Improvements
CONTRACT AMOUNT:	NA
BUDGET INFORMATION:	
Anticipated in Current Budget:	Yes No NA
AWARD CONDITIONS MET:	
Apprenticeship <u>N/A</u> DBE	<u>N/A</u> MWBE <u>N/A</u>
Service-Disabled Veteran-Owned Business (SDVOB) <u>N/A</u>	
FISCAL IMPACT - FUNDING (Dolla	rs or Percentages)
Federal State	Airport <u>100%</u> NA
JUSTIFICATION:	

Authorization is requested to negotiate Contract No. S-1261 (CME) for Professional Engineering Services for Wayfinding & Signage Improvements – Terminal Area Signage and Parking Improvements. The Request for Qualifications was widely advertised and three qualified companies responded. The Evaluation Committee scored each proposal in accordance with criteria specified in the RFQ. The engineering team of Creighton Manning Engineering, LLP received the highest score.

The project scope is to provide design options utilizing experienced and creative design experts. The work area will be, for the most part, focused on the Terminal area. The new signs, as proposed by the design consultants, shall compliment the airport's recent branding campaign. The customer experience will be a priority in establishing the location and appearance of the new signs in Terminal area along with other key locations.

AGENDA ITEM NO: <u>10.9</u> MEETING DATE: November 21, 2025

In addition, expanding parking lot configurations and usage will be included in the project scope. The design services will include the preparation of conceptual, schematic and final construction documents which are ready for bidding.

The project schedule will be condensed with the objective of producing at least two bid packages. The first shall be ready to be bid prior to onset of summer with an upgraded signage program and the second package in late summer for parking improvement plan. The consultant shall be prepared to adequately staff the project to accomplish these tasks.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES V NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. Yes \(\sqrt{} \) NA_____

BACK-UP MATERIAL:

- 1) Request for Qualifications
- 2) Creighton Manning Engineering, LLP Request for Qualifications Submittal

ALBANY COUNTY AIRPORT AUTHORITY

737 Albany Shaker Road Albany, NY 12211-1057



REQUEST FOR QUALIFICATION STATEMENTS

CONTRACT NO. S-1261

Professional Engineering Services
For Design of Wayfinding & Signage Improvements

Issue Date October 16, 2025

Return Date: November 4, 2025 at 1:00 PM/EST

TABLE OF CONTENTS

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR QUALIFICATIONS:

Contract # S-1261

- I. Notice of Request for Qualifications
- II. Request for Qualifications
- III. Evaluation Criteria
- IV. Evaluation of Qualifications
- V. Final Selection

ALBANY COUNTY AIRPORT AUTHORITY

Contract# S-1261 PROFESSIONAL ENGINEERING SERVICES FOR DESIGN OF WAYFINDING & SIGNAGE IMPROVEMENTS SECTION I: NOTICE FOR REQUEST FOR STATEMENT OF OUALIFICATIONS

This Request for Qualifications (RFQ) is intended to identify qualifications for providing Professional Engineering and Design Services for Wayfinding and Signage Improvements at Albany International Airport. The formal Requests for Qualifications ("RFQ") will be available October 16, 2025, at the Albany County Airport Authority, Purchasing Office, Albany International Airport, 737 Albany Shaker Road, Building #117, Albany, New York 12211-1057, telephone (518)242-2214 or by downloading the RFQ documents at www.bidnetdirect.com//albany-county-airport-authority. No response will be considered unless the organization making the response has first obtained a copy of the RFQ. Specific details of the qualifications and scope of services are provided in the RFQ.

The response to this RFQ must be received no later than **November 4, 2025**, at 1:00 P.M., at the Albany County Airport Authority Purchasing Office, 737 Albany Shaker Road, Building #117, Albany, New York 12211-1057.

Pursuant to State Finance Law Sections §139-j and §139-k, this Request for Proposal includes and imposes certain restrictions on communications between the Authority and Proposer during the procurement process. A Proposer is restricted from making contacts from the earliest notice of intent to solicit offers through final award and approval of the contract by the Authority ("restricted period") to other than designated staff unless it is a contact that is included among certain statutory exceptions set forth in State Finance Law Section 139-j(3)(a). Designated staff, as of the date hereof, is the Purchasing Agent, Bobbi Matthews. Authority employees are also required to obtain certain information when contacted during the restricted period and make a determination of the responsibility of the Proposer pursuant to these two statutes. Certain findings of non-responsibility can result in rejection for contract award and in the event of two findings within a 4 year period, the Proposer is debarred from obtaining governmental procurement contracts. Further information about these requirements can be found by contacting the Authority or examining the New York State Procurement Lobbying Law.

The Authority reserves the right to reject any or all qualifications, in whole or in part, to waive any and all informalities, and to disregard all non-conforming, non-responsive, or conditional qualifications.

Qualification statements received in the Authority Purchasing Office after the submission deadline shall be returned unopened and will be considered void and unacceptable. The Airport Authority is not responsible for delay of delivery of qualification submittals.

SECTION II: REQUEST FOR QUALIFICATIONS

INSTRUCTION TO REPSONDENTS:

The Albany County Airport Authority is seeking Qualifications from Professional Engineering firms that have expertise in providing design services for Wayfinding and Signage Improvements at Albany International Airport.

This scope of work will include conducting a focused review of the existing vehicular sign inventory at Albany International Airport. A high-level assessment shall be conducted aimed at identifying gaps or inconsistencies in wayfinding that may affect driver clarity or safety. The design shall focus on primary travel paths within and immediately surrounding the Airport entrances from the NYS Route 155 (Albany-Shaker Road), particularly those used by the public, shuttles, rental car customers, and those seeking to access other facilities on the property such as the FBO (Million Air) Facility.

The Selected firm will need to identify and define key locations where improvements to signage and wayfinding would provide the greatest benefit. For each of these areas, provide recommendations to improve the overall driver experience. These recommendations will follow applicable guidelines from the Manual or Uniform Traffic Control Devices (MUTCD) and will take into consideration visibility, consistency, and ease of navigation. A cost estimate will need to be prepared for each area to assist with budgeting purposes. There will need to be options included for standard sign types, as well as premium back-lite sign types. A consideration in the design for any proposed signs may fall under the jurisdiction of agencies outside the Airport property, such as New York State Department of Transportation or Albany County Highway Departments.

Specific Design Requirements:

Economy Lot (E-Lot):

Review existing signage needs including access from Route 155 and Albany-Shaker Road. Scope shall include the replacement of existing signage as needed to enhance the identification of parking areas as well as entrance and exiting signage.

Long Term Parking Lot:

Review existing signage and replace with new signage as needed.

North & South Parking Garages:

Review wayfinding signage directing vehicles into each garage and include clean identification of both garages.

Employee Parking Lots:

Clearly identify each parking lot.

The Authority reserves the right to interview some, none or all firms as part of the evaluation process. The Authority reserves the right to accept more than one proposal if it is in the best interests of the Authority.

Proposers should include their firm's understanding of the scope of work and the expertise the firm has in this area of signage design work. Proposers are invited to provide any other information believed to be relevant to the selection of the best engineering firm for the Airport Authority.

Proposers should provide information on costs, including all rates for Engineering Services proposed.

Submittals must include references and any other information believed to be relevant to the selection of the proposal for the Airport Authority.

SUBMISSION OF QUALIFICATIONS

- 1. Submission can be delivered to the Airport Purchasing Office at the address below.
- 2. Delivered submissions must direct one original and five copies of the response in a sealed envelope, labeled:

"CONTRACT # S-1261 / Design of Wayfinding & Signage Improvements" to the attention of:

Albany County Airport Authority Purchasing Department Albany County Airport Authority 737 Albany Shaker Road Building #117 Albany, NY 12211-1057

- 3. Deadline: 1:00 P.M., November 4, 2025
- 4. Each delivered submittal must be 8-1/2" X 11" plain paper, approximately 20 pages including the cover letter. Do not include company brochures.
- 5. Late Responses: Qualification Statements received in the Airport Purchasing Office after the submission deadline shall be returned unopened and will be considered void and unacceptable. The Airport Authority is not responsible for lateness of mail, carriers, etc., and the date/time stamp clock in the Purchasing Department shall be the official time of receipt.
- 6. A response may not be withdrawn or canceled by the respondent for a period of

- ninety (90) days following the date designated for the receipt of response and respondent so agrees to this condition upon submittal of their response.
- 7. Qualifications shall be received and acknowledged only so as to avoid disclosure of the contents to competing respondents and kept secret during the evaluation/negotiation process. However, all qualifications shall be open for public inspection after the contract is awarded. Trade secrets and confidential information contained in the response and so identified will be treated as confidential by the Authority to the extent allowable in the Freedom of Information Law.

All questions or comments regarding this request may be submitted in writing to:

Ms. Bobbi Matthews, Purchasing Agent, Albany County Airport Authority by email: bmatthews@albanyairport.com.

SECTION III: EVALUATION CRITERIA

Evaluation criteria have been established to assist the Authority in determining which proposers will provide the best overall design services at Albany International Airport. Evaluation shall include, but not be limited to the following:

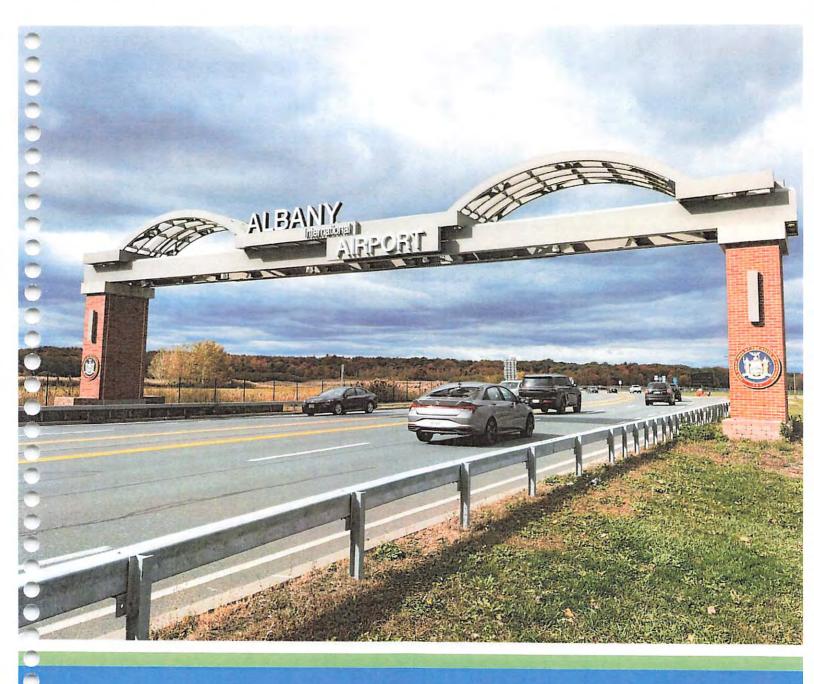
- 1. Proposers past experience and performance in providing similar services to other similar organizations. (70 Points Possible)
- 2. Quality of References. (15 Points Possible)
- 3. Overall cost of service to the Airport. (15 Points Possible)

SECTION IV: EVALUATION OF QUALIFICATIONS

- 1. Each proposal submitted will be evaluated by a Review Panel designated by the Authority. The panel may interview a prospective candidate. More than one firm may be deemed qualified and appropriate for the Authority's need.
- 2. During the RFQ evaluation period all communication must be directed to the Purchasing Agent, Bobbi Matthews.
- 3. Each Statement of Qualifications will be evaluated according to the following process to determine if it meets the evaluation criteria outlined in this RFQ.
- 4. Each Statement of Qualification will be scored. Qualification statements offering superior services and lower costs will be rated higher than others offering minimal services and higher costs.

SECTION V: FINAL SELECTION

The final selection will be made on the basis of the Authority's determination of which proposer best meets the Authority's needs set forth in the evaluation criteria in this RFQ based primarily on the scoring.



Professional Engineering Services For Design of Wayfinding & Signage Improvements

Albany County Airport Authority









Creighton
Manning

November 4, 2025

Ms. Bobbi Matthews, Purchasing Agent Albany County Airport Authority 737 Albany Shaker Road Building #117 Albany, New York 12211-1057

RE: Cover Letter and Executive Summary

Proposal for Contract No. S-1261 / Design of Wayfinding & Signage Improvements Albany County, New York; CM Proposal No. 24-202

Dear Ms. Matthews:

The Airport's Wayfinding and Signage project is a very important contract to match the customer's in-route traveler information experience with the Airport's landmark terminal project. Signing is extremely important to welcome and navigate visitors effortlessly to their destinations. We know first-hand as experienced practitioners applying the MUTCD for similar organizations, and to countless facilities and projects including design of all signs along the Taconic State Parkway involving more than 10,000 signs on this single project; various highway design projects for decades on all facility types including overhead and bridge mounted signs; special event guide signing for approximately 10 projects per year involving a wide range of unique destinations and ticket types; and past experience with the Albany Airport Authority developing concept and WZTC sign plans during the terminal construction, and an e-lot sign plan to direct exiting traffic toward the Watervliet Shaker Road exit. This experience includes all detailed sign face layouts, lettering, font, symbols, spacing, color, and sign sizes using GuideSign to apply MUTCD standards, consistency, and maximize legibility. Our trusted working relationships with Albany County DPW and the NYSDOT will facilitate reviews and approvals for proposed signs outside the Airport's jurisdiction. Creighton Manning's parent company GAI also has extensive experience developing sign designs for various of airports one of which was the new wing of Martin County Airport — Witham Field.

Per the RFP, we understand that this project "shall focus on primary travel paths within and immediately surrounding the Airport entrances..., used by the public, shuttles, rental car customers and those seeking to access other facilities on the property...". Creighton Manning's transportation planning and engineering experience is extensive and includes planning, preliminary and final design, and inspection of various transportation projects including sign projects. We are very comfortable performing all aspects of the Airport's Professional Engineering Services for Design of Wayfinding & Signage Improvements, and excited to work closely with the Airport to execute your vision. Although regional signing beyond the focus area is not specifically called for in the scope, this project is an opportunity to discuss the potential for value added signs by NYSDOT and the County outside the study area. Another value added task could be evaluating the Airport's website for pre-trip traveler information to enhance customer navigation into the airport.

Creighton Manning designed the replacement of every sign on the Taconic State Parkway involving over 100 miles of roadway, 10,000 signs of all types including destination signs, guide signs, and overhead sign structures. We are very comfortable with all aspects of the Airport's Wayfinding project.

Our proposed approach includes scoping, essential data gathering, engineering analysis and development of sign plans to address the project objectives, in close coordination with the Airport and by providing the highest level of client service possible. Our office is located two miles from the Airport making site visits and meetings extremely efficient. The basic work plan is summarized below with coordination and meetings as needed. Qualifications, references and cost of services are contained further within this proposal:

Basic Work Plan

- 1. Contracting and Scoping meeting to confirm destinations and study area
- 2. Existing conditions sign inventory
- 3. MUTCD review, preliminary sign plan, and construction cost estimate
- 4. Airport review and meeting / Prepare revised plans
- 5. Stakeholder meetings NYSDOT / County as necessary
- 6. Additional investigations as needed- Survey, mapping, ROW research, Geotech, as necessary, at sites where ROW or overhead signing may be an issue
- 7. Draft final sign plans and Estimate
- 8. Airport review
- 9. Stakeholder review
- 10. Final Plans and Permitting

The Creighton Manning Team will provide the Airport, and project stakeholders with a passionate and dedicated effort to develop wayfinding and signage improvements that make arriving at the Airport a welcoming experience Thank you for the opportunity to submit this proposal. If there are any questions, please contact me at (518) 689-1837 or msargent@cmellp.com. We look forward to working with you.

Respectfully submitted,

MMM

Creighton Manning Engineering and Surveying, PLLC

Mark A. Sargent, PE

Vice President





PROJECT SCOPE

- Contracting and scoping meeting to confirm destinations and study area
 - Meet with airport. Identify existing needs and requirements of existing and proposed signage.
 - i. Identify groups and destinations requiring wayfinding, such as:
 - 1. Short and long-term parkers
 - 2. Drop offs, pick ups, taxi, rideshare
 - 3. Employees
 - 4. Rental car customers
 - General aviation customers
 - ii. Discuss directional signs to and out of E Lot, Long Term, Short Term, N, S garages, employee parking lots, signs entering/exiting the garages/surface lots to the terminal (outside the building)
 - iii. Discuss other signs such as traffic control signs (stop, one-way, no parking, etc.), parking lot lamppost signs (aisle B, C, AA, BB, etc.), car charging signs
 - iv. Discuss full replacements vs signs to remain
- 2. Existing conditions sign inventory
 - a. Use ARCGIS Field to document existing sign locations, conditions, and sign text, etc.
- MUTCD review, preliminary sign plan, and construction cost estimate
- 4. Airport review and meeting / updated plans
 - a. Submit plans to Airport; attend meeting to review / discuss; address comments
 - b. Prepare revised plans
- Stakeholder meetings- NYSDOT / County as necessary
- Additional investigations as needed- survey, mapping, ROW research, geotech, if necessary, at sites where ROW or overhead signing may be an issue
- 7. Draft final sign plans and estimate
- 8. Airport review
- 9. Stakeholder review
- 10. Final plans and permitting

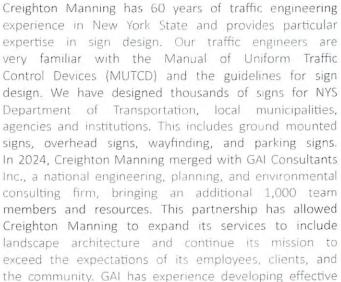




FIRM OVERVIEW

Creighton Manning Engineering & Surveying, PLLC is a local firm that specializes in planning, design, and construction inspection of transportation infrastructure. We have been working with the Albany County Airport Authority for 12 years providing traffic engineering, sign design, parking lot design, surveying, traffic signal design, work zone traffic control, and construction inspection services for a range of projects at the Airport. We are very familiar with the Airport facilities, parking, and circulation, and the public highways surrounding the Airport. Creighton Manning understands the importance of providing clear and consistent wayfinding and signage to ensure traveler safety and improve the overall travel experience. There are benefits to the Airport operations as well including enhanced security and efficiency.

wayfinding strategies for airport environments, including planning, pedestrian guidance systems, and integration with multimodal transportation networks. Their expertise will supplement Creighton Manning's local traffic engineering capabilities, ensuring a comprehensive, highquality solution tailored to Albany International Airport. Our approach emphasizes clarity, safety, consistency, compliance with MUTCD standards, and coordination with NYSDOT and Albany County Department of Public Works. Cost estimates will be developed to support budgeting decisions and facilitate project planning. Creighton Manning is confident in our ability to deliver high-quality, cost-effective sign design and wayfinding solutions for Albany International Airport.









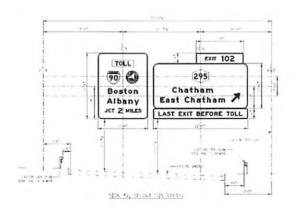
RELEVANT PROJECT EXPERIENCE

Creighton Manning brings extensive experience in sign design for roadways, airports, and multimodal facilities. Our team has successfully delivered projects that improve circulation, enhance driver and pedestrian safety, and ensure compliance with MUTCD standards and other regulatory requirements. The following projects illustrate our capabilities in airport and roadway sign design.

Taconic State Parkway Sign Upgrade

Westchester, Putnam, Dutchess, and Columbia Counties, NY

Creighton Manning was the prime consultant on a multi-year Sign Design term agreement with NYSDOT. The firm was responsible for preliminary and final design to replace all overhead and ground-mounted signs along more than 100 miles of the Taconic State Parkway and its interchanges. The project included design of over 10,000 sign panels to meet current MUTCD standards, encompassing sign layout and legend design, location and foundation design, overhead structure design, and construction support services. The project included new regulatory signs, exit signs, and improved reflectivity and legibility to enhance safety on the Parkway.







Albany Airport Signs - Albany International Airport

Creighton Manning developed sign plans for Albany International Airport to enhance wayfinding and driver navigation. The project included the design of new guide signs within the economy parking lot and external directional signage along Watervliet Shaker Road, to direct motorist to Watervilet Shaker Rd. All signage was designed in accordance with MUTCD standards and coordinated with Airport engineering staff.





Proposed

Internal Concept

Albany International Airport - Economy Parking Lot Expansion

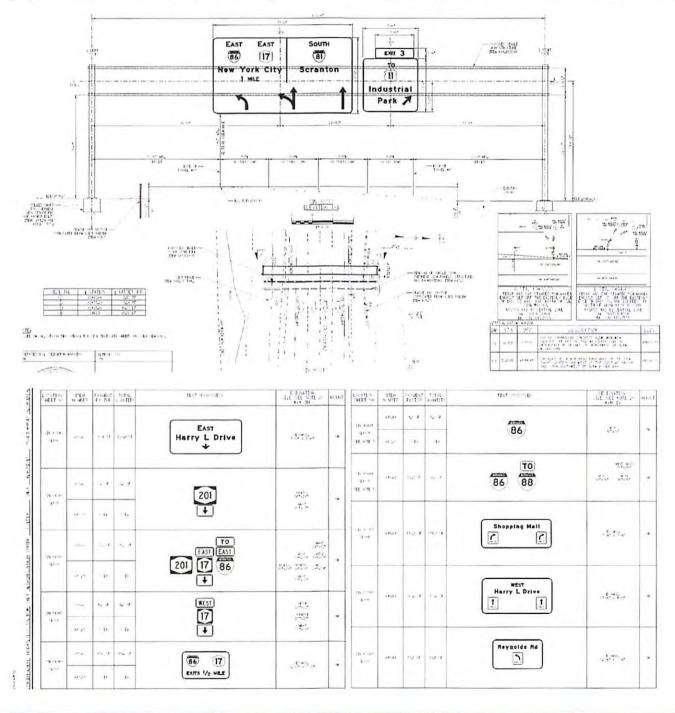
Creighton Manning provided design services to expand the existing Economy Parking Lot to accommodate overflow demand and improve circulation. The project included layout of 9 ft x 18 ft parking spaces with 24 ft drive aisles, gravel -surfaced overflow areas, and asphalt-paved shuttle bus routes. Pole-mounted LED lighting was designed to match the existing system, and signage was incorporated to identify lot sections. The layout facilitates snow removal, maintains a 10 ft setback from airport fencing, and was designed to accommodate future paving.





NY 17/I-86 Overhead and Ground Mounted Sign Upgrades Binghamton, Broome County, NY

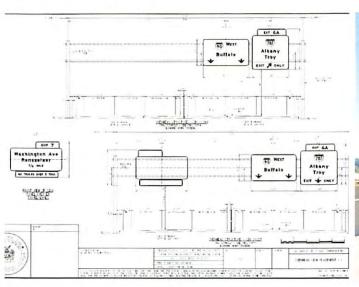
Creighton Manning is the prime consultant on several multi-year Regional Design Services Agreements with NYSDOT. One task assignment involved preliminary and final design to upgrade 18 overhead sign structures and 115 ground-mounted signs along NY Route 17 in the Binghamton urban area. The improvements supported the designation of Route 17 as Interstate 86 and ensured full compliance with current MUTCD and interstate standards. The project included sign panel layout, structure analysis and design, foundation design, and preparation of final plans and estimates.





I-90 over the Hudson River and the I-90/I-787 Interchange Albany and Rensselaer Counties, NY

Creighton Manning provided traffic engineering and sign design for the major rehabilitation of the Patroon Island Bridge and the I-90/I-787 interchange for NYSDOT. Work included design of signing and striping, ITS sign improvements, and off-site traffic signal coordination to maintain safe and efficient traffic operations during construction. ITS improvements included dynamic message signs and variable advisory speed signs to provide real-time traveler information and enhance safety and traffic flow.

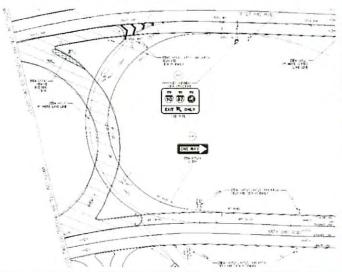




University at Albany Uptown Campus Busway

City of Albany, Albany County, NY

Creighton Manning provided design services to CDTA for a 7-mile Bus Rapid Transit (BRT) corridor, including a dedicated busway through the University at Albany uptown campus. Work included the design and placement of transit-related signs and wayfinding to support bus operations and passenger guidance, including new overhead guide signs identifying the campus and busway connections. Signage plans were integrated with roadway and pedestrian improvements to ensure clarity, safety, and efficient circulation for both vehicles and pedestrians.

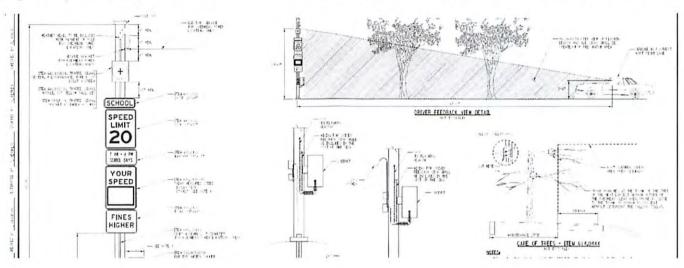






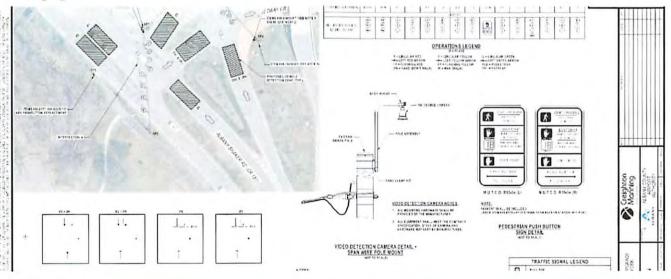
School Zone Driver Feedback Signs, City of Albany, Albany County, NY

Creighton Manning is providing design services for a locally funded project to improve safety near schools in the City of Albany. The project includes the design of new electronic driver feedback signs near 6 schools, and 20 replacement electronic driver feedback signs near 12 other schools to reduce vehicle speeds. Several sign models were evaluated, and plans and estimate are being prepared for the preferred alternative. The project also includes the design of new school speed limit signage associated with these electronic signs, as well as a refresh of existing signage and the installation of 10 new school zone driver feedback signs in the City of Albany to improve pedestrian safety. All signs are being designed in compliance with MUTCD standards and coordinated with City of Albany traffic engineering staff to meet established preferences. Final Plans, Specifications, and Estimates will be prepared for bid.



Albany Airport Signals and Signs - Albany International Airport

Creighton Manning provided design services for upgraded traffic signal equipment at the Albany International Airport access intersection on Albany Shaker Road to improve traffic operations, safety, and emergency vehicle responsiveness. The project included design of a video detection system to fully actuate the traffic signal, replacement of malfunctioning existing pedestrian signal pushbuttons, and new emergency vehicle signal preemption system consisting of a signal phase selector in the signal cabinet and a modem on the Airport Authority's fire truck. All signal upgrades were designed in compliance with MUTCD standards and coordinated with Airport engineering staff for optimized operations at the existing signal.





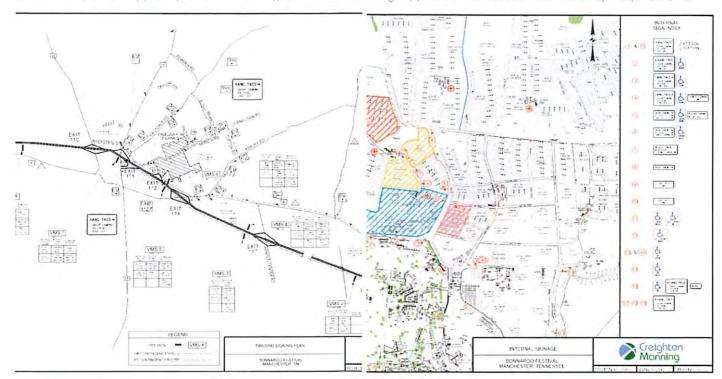
NYSDOT Pedestrian Safety Action Plan

Creighton Manning served as the prime consultant for a NYSDOT contract to implement the Pedestrian Safety Action Plan (PSAP). This included the design of pedestrian crash countermeasures at both signalized and uncontrolled crossings at 400 PSAP sites in Region 1 (Capital Region). Improvements were developed based on systemic PSAP treatments and included high-visibility crosswalks, blank-out "No Turn on Red" signs, "Turning Vehicle Yield to Pedestrians" signs, other regulatory and warning signage, pedestrian signals, countdown timers, accessible pedestrian signals, signal timing modifications, and leading pedestrian intervals. Creighton Manning led the Region 1 PSAP effort, designing safety upgrades at hundreds of intersections to address identified pedestrian safety issues.



Special Events – Wayfinding Signs

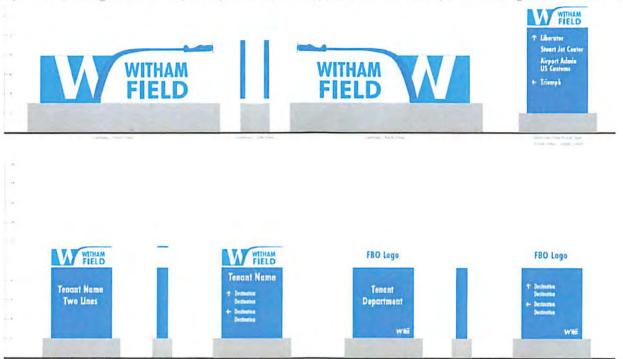
Creighton Manning has provided design and installation services for temporary wayfinding signage at a variety of large-scale mass gathering events and festivals, including Dreamville and Bonnaroo. Our team planned and deployed signage to guide attendees to parking areas, entrances, and key facilities, ensuring smooth navigation throughout the event grounds. Signs were strategically placed to enhance driver clarity, improve traffic flow, and support pedestrian safety, all while meeting applicable standards and visibility requirements.





Whitam Fields Brand and Signage Plan

GAI Consultants was contracted to redesign the brand identity and develop a comprehensive gateway and signage program for the new wing of Martin County Airport – Witham Field. The scope included creating a refreshed visual identity that reflects the airport's modern expansion and regional significance, while ensuring consistency across all wayfinding elements. The project encompassed conceptual design, fabrication guidelines, and installation strategies for entry monuments, directional signage, and terminal branding. This initiative enhances the traveler experience, strengthens the airport's presence, and supports Martin County's vision for growth and connectivity.



References

City of Albany | 10 North Enterprise Drive, Albany, NY 12204 William E. Trudeau, Jr., Albany Department of Traffic (518) 434-4318 wtrudeau@albanyny.gov

NYSDOT Region 1 | 50 Wolf Road, Albany, NY 12232 Shawn Raymond (518) 474-7166 Shawn.raymond@dot.ny.gov

NYSDOT Region 8 | 4 Burnett Blvd, Poughkeepsie, NY 12603 Mark Tiano, PE Regional Design Engineer (845) 431-5848 mark.tiano@dot.ny.gov





KEY PERSONNEL

Creighton Manning's key staff have the expertise, relevant project experience, and familiarity with the airport to effectively complete this project for the Authority.





LICENSES / CERTIFICATIONS Professional Engineer, NY

YEARS EXPERIENCE

41 Total | 33 with firm

EDUCATION

M.S., Transportation Engineering, 1998, Rensselaer Polytechnic Institute

B.A. Geography, 1984, University of New Hampshire

AFFILIATIONS

Member, Institute of Transportation Engineers Past Officer, Institute of Transportation Engineers

Mark A. Sargent, PE | Principal-in-Charge

Mark's transportation work experience spans more than 40 years in both the public and private sectors. He has managed a range of multi-modal transportation projects from planning and engineering studies through Preliminary and Final Design. Mark has facilitated public and advisory agency coordination on a variety of complex projects including sign design, planning studies, parking studies, corridor studies, highway design, and traffic signal design projects.

EXPERIENCE

Albany Airport Signs — Albany International Airport, Albany County, NY. Project Manager responsible for leading the development of sign plans for Albany International Airport to improve wayfinding and driver navigation. The project included the design of new guide signs within the Economy Parking Lot and external directional signage along Watervliet Shaker Road to guide motorists to and from the airport. Mark coordinated with Airport engineering staff to ensure consistency, visibility, and compliance with the Manual on Uniform Traffic Control Devices (MUTCD) and airport standards.

NYSDOT Regional Sign Design Term Agreement, Taconic State Parkway Signs, Westchester, Putnam, Dutchess and Columbia Counties, NY. Project Manager responsible for preliminary and final design to replace all signs on the Taconic State Parkway to meet current MUTCD standards. The project included all overhead and ground mounted signs on over 100 miles of roadway and interchanges totaling over 10,000 sign panels.

NYSDOT NY 17/I-86 Overhead and Ground Mounted Signs, Binghamton, Broome County, NY. Project Manager responsible for final design of a NYSDOT project to upgrade 18 overhead sign structures and 115 ground mounted signs on NY Route 17 in the Binghamton urban area. Route 17 was designated I-86 and the signs were being upgraded to meet interstate standards and the requirements of the MUTCD.

School Zone Driver Feedback Signs, City of Albany, Albany County, NY. Project Manager responsible for this \$0.6M locally administered Federal aid project involving environmental clearance for all schools in the City of Albany, and design of 17 driver feedback signs to reduce driver speeds near phase 1 schools. Plans and estimates were developed for several alternatives. The existing conditions, proposed alternatives, and environmental impacts were documented in the Final Design Report. Design Approval was obtained and Bid Documents and Final Plans, Specifications & Estimates were prepared.

NYSDOT Pedestrian Safety Action Plan (PSAP), Region 1, NY. Project Manager for approximately 400 NYSDOT Region 1 PSAP sites including the planning, evaluation and design of pedestrian crash countermeasures based on the systemic PSAP treatments at signalized and uncontrolled pedestrian crossings throughout the Region. Treatments included blank-out NTOR signs, turning vehicle yield to ped signs, other regulatory and warning signs, high-visibility crosswalks, pedestrian signals, countdown timers, accessible pedestrian signals, signal timing, and leading pedestrian intervals.





LICENSES / CERTIFICATIONS
Professional Engineer (NY, VT)
Certified Professional
Traffic Operations Engineer

YEARS EXPERIENCE 28 Total | 28 with firm

EDUCATION

B.S., Civil Engineering, 1999, Rochester Institute of Technology A.A.S., Civil Engineering, 1994, Hudson Valley Community College

Ken Wersted, PE, PTOE | Senior Traffic Engineer

Ken is a Project Manager for Creighton Manning Engineering, specializing in traffic engineering and transportation planning. Ken's particular expertise is in transportation modeling, traffic impact studies, and special event transportation planning. He is a nationally certified Professional Traffic Operations Engineer (PTOE).

EXPERIENCE

Albany International Airport Parking Garage and Terminal Connection, Albany County, NY. As part of the overall airport improvement program, Ken served as the Traffic Engineer responsible for the design of temporary traffic control and permanent signing upgrades to facilitate safe and efficient vehicle circulation during construction of the new 1,000-car parking garage and terminal connection. His work included developing maintenance and protection of traffic (MPT) plans to accommodate phased construction while maintaining access to airport terminals, parking areas, and adjacent roadways. Coordination efforts involved close collaboration with the Albany County Airport Authority, NYSDOT, and the project construction team to minimize traveler disruption and maintain clear wayfinding throughout the complex. In addition, Ken designed temporary signage and pavement marking improvements to optimize traffic flow and enhance wayfinding for motorists upon project completion.

Special Events Transportation Plans, Various Locations. Senior Traffic Engineer for numerous special events that involve developing temporary signage for motorist and pedestrian safety. Some of these events are the Bonnaroo Festival (70,000 attendees), Beyond Wonderland (100,000 attendees), Dreamville (50,000 attendees), and Electric Daisy Carnival (190,000 attendees). For all of these events, Mr. Wersted worked with local and State agencies, assisted with the development of the plan to bring festival attendees to and from the sites, and participated in the management of the transportation system during the event.

ALB Car Rental Circulation Study, Town of Colonie, Albany County, NY. Project Manager for the evaluation of parking garage and layout changes for the redistribution of space for the rental car companies at the Albany International Airport. The evaluation considered the operations and shortcomings of the existing space, preferred operations of the rental companies and building limitations. Several alternatives with varying degrees of complexity were offered ranging from layout and striping changes to the closure and opening of new access points.

Albany-Shaker Road Traffic Signal Design, Town of Colonie, Albany County, NY. Project Manager responsible for traffic engineering and design of a new traffic signal on Albany-Shaker Road (CR 151) at Shaker Elementary School. The scope of work included design of a traffic signal including controller, detectors, pedestrian signals, signs and pavement markings, and WZTC. The design complied with the NYSDOT standards and specifications, and Manual of Uniform Traffic Control Devices.





LICENSES / CERTIFICATIONS
Professional Engineer, NY

YEARS EXPERIENCE 16 Total | 11 with firm

EDUCATION

B.S., Civil Engineering, 2009, Virginia Tech, Blacksburg, VA

AFFILIATIONS

Member, New York State Association of Transportation Engineers (NYSATE)

Anthony Christian, PE | Senior Highway Engineer

Tony is a Project Manager with 16 years of experience in highway and complete design, including geometric design, highway signage, and work zone traffic control.

EXPERIENCE

Albany Shaker Road Safety Improvements, Town of Colonie, NY. Project Manager for the preliminary and final design, and construction support for pedestrian upgrades on Albany Shaker Road. This project included a speed limit reduction with new signage and driver feedback signs. There were also upgrades to the five signalized intersections including new and upgraded pedestrian signals with countdown timers and Accessible Pedestrian Signal buttons, ADA curb ramps, and crosswalks.

NYSDOT Pedestrian Safety Action Plan (PSAP), NY. Lead Highway Engineer for the design of various pedestrian safety upgrades at controlled and uncontrolled locations through numerous Assignments as part of the Governor's statewide pedestrian safety initiative. Tony was responsible for the design of improvements such as pedestrian warning and regulatory signs, and pavement markings at over 400 signalized and unsignalized locations and ADA compliant curb ramps.

Taconic State Parkway Sign Upgrade, Putnam, Dutchess, and Columbia Counties, NY. Project Engineer for a three-year term agreement with NYSDOT to perform Sign Design services for the replacement of all signs on the Taconic State Parkway to meet current MUTCD standards. The project included all overhead and ground mounted signs on over 100 miles of roadway and interchanges totaling over 10,000 sign panels. The scope of work included Preliminary and Final Design (Phases I-VI) of highway signs including text, legend, location and foundation design, survey and mapping, and overhead sign structure design. Tony was responsible for cost estimating and detailed plan design.

Kingston Pedestrian Safety Action Plan Improvements, City of Kingston, Ulster County, NY. Project Manager for the design and construction of ADA-compliant pedestrian facilities at six (6) different locations for this LAFA project. The project improvements include pedestrian signs, ADA curb ramps, RRFB's, and pavement markings as well as curb extensions. Tony is responsible for the preparation of preliminary and final design documents, including alternatives development.

Orange County Pedestrian Safety Action Program, Various Locations, Orange County, NY. Lead Highway Engineer for this LAFA project, which was completed under the guidelines of the NYS Pedestrian Safety Action Program (PSAP). Tony was responsible for the design of pedestrian safety improvements such as pedestrian warning and regulatory signs, pavement markings, and ADA compliant curb ramps at 5 signalized and 6 uncontrolled locations.





LICENSES / CERTIFICATIONS
Professional Engineer, NY

YEARS EXPERIENCE

23 Total | 18 with firm

EDUCATION

B.S., Civil Engineering, 2002, Clarkson University

AFFILIATIONS

Association for Bridge Construction and Design (ABCD)

AWARDS

New York State Society of Professional Engineers, Young Engineer of the Year, 2011

Matthew Hunt, PE | Senior Structural Engineer

Matt has been involved in a range of bridge and highway design projects over the past 23 years, including new bridges, bridge rehabilitations, inspection, load ratings, Design Reports, interchange design, site design, and intersection design.

EXPERIENCE

Albany County Airport, Albany, NY. Senior Project Engineer for various tasks at the airport including overhead sign structure analysis and retrofitting and the design of a height-restricting structure at the entrance to the West Parking Lot. Responsibilities included leading the design effort and plan development of those tasks.

NYSDOT NY 17/I-86 Overhead and Ground Mounted Signs, Binghamton, Broome County, NY. Structural Design Engineer responsible for final design of a NYSDOT project to upgrade 18 overhead sign structures and 115 ground mounted signs on NY Route 17 in the Binghamton urban area. Route 17 was designated I-86 and the signs were being upgraded to meet interstate standards and the requirements of the MUTCD.

I-90 over the Hudson River and the I-90/I-787 Interchange, Albany and Rensselaer Counties, NY. Matt provided design services for overhead sign structures as part of the major rehabilitation of the Patroon Island Bridge and the I-90/I-787 interchange for NYSDOT. His work included leading the design and layout of overhead sign structures mounted on the Patroon Island Bridge and along the approach ramps and development of overhead sign structure plans. Matt coordinated with structural, traffic, and construction teams to ensure compliance with NYSDOT and MUTCD standards and to support safe and efficient traffic operations throughout the project.

Valley & Combs Roads over Patterson Creek Bridge Replacement Projects, Town of Thurman, Warren County, NY. Matt served as Structures Engineer for this \$1.4M Locally Administered Federal Aid project replacing the Valley Road Bridge over Patterson Creek and constructing a new steel girder bridge on Combs Road after the collapse of the existing culvert during a flooding event. In addition to designing the bridge superstructure and substructure, including precast concrete integral abutments, steel girders, concrete decks, and bridge rail. Matt coordinated the development of all regulatory, warning, and guide signage for the project. He ensured signs were properly located, visible, and compliant with NYSDOT and MUTCD standards, supporting safe navigation for motorists approaching and crossing the bridges, including integration with striping and approach pavement design.





LICENSES / CERTIFICATIONS Professional Engineer, NY

OSHA 40 Hour HAZWOPER

YEARS EXPERIENCE

14 Total | 10 with firm

EDUCATION

11111

M.E., Civil Engineering, Transportation Engineering and Design, 2011, Rensselaer Polytechnic Institute

B.S., Civil Engineering, 2011, Rensselaer Polytechnic Institute

AFFILIATIONS

Institute of Transportation Engineers (ITE), Member

Dan Karkotsky, PE | Project Engineer

Dan is a Project Engineer in the Traffic group. He has over 14 years of traffic engineering experience including sign design, traffic signal design, pedestrian safety improvement design, traffic engineering and forecasting, traffic data collection, and report preparation.

EXPERIENCE

School Zone Driver Feedback Signs, City of Albany, Albany County, NY. Project Manager for providing design services for a locally funded project to improve safety near schools in the City of Albany. The project includes the design of new electronic driver feedback signs near 6 schools, and 20 replacement electronic driver feedback signs near 12 other schools to reduce vehicle speeds. Several sign models were evaluated, and plans and estimate are being prepared for the preferred alternative. The project also includes the design of new school speed limit signage associated with these electronic signs, as well as a refresh of existing signage and the installation of 10 new SZDF signs in the City of Albany to improve pedestrian safety. All signs are being designed in compliance with MUTCD standards and coordinated with City of Albany traffic engineering staff to meet established preferences. Final Plans, Specifications, and Estimates will be prepared for bid.

Albany Airport Signals and Signs, Albany International Airport, Albany County, NY. Project Manager who provided design services for upgraded traffic signal equipment at the Albany International Airport access intersection on Albany Shaker Road to improve traffic operations, safety, and emergency vehicle responsiveness. The project included design of a video detection system to fully actuate the traffic signal, replacement of malfunctioning existing pedestrian signal pushbuttons, and new emergency vehicle signal preemption system consisting of a signal phase selector in the signal cabinet and a modem on the Airport Authority's fire truck. All signal upgrades were designed in compliance with MUTCD standards and coordinated with Airport engineering staff for optimized operations at the existing signal.

NYSDOT Pedestrian Safety Action Plan (PSAP). Project Engineer for the design of various pedestrian safety upgrades at controlled and uncontrolled locations as part of the Governor's statewide pedestrian safety initiative. Dan was responsible for the design of improvements such as pedestrian warning and regulatory signs, pavement markings, new pedestrian signal and signal upgrades, overhead signs, and RRFBs. The signals were modified to account for the addition of a queue jump lane for BRT buses at two signals, and the relocation of existing pedestrian signal equipment at a third signal.

Pedestrian Safety Improvements, City of Albany, Albany County, NY. Dan was responsible for the design of pedestrian safety improvements such as pedestrian warning and regulatory signs, pavement markings, new pedestrian signal and signal upgrades, and overhead signs at 13 signalized and 18 uncontrolled locations. Dan was also responsible for developing the engineer's estimate, project manual, and various bid documents.





LICENSES / CERTIFICATIONS
Professional Engineer, NY

YEARS EXPERIENCE 6 Total | 6 with firm

EDUCATION

B.S., Civil Engineering, 2019, University of Massachusetts Amherst

Matthew Flaherty, PE | Project Engineer

Matt is a Project Engineer responsible for traffic data collection, traffic operations analysis, transportation modeling, and report preparation. He has extensive experience planning and implementing transportation management plans for mass gathering events and festivals.

EXPERIENCE

NYSDOT Pedestrian Safety Action Plan, NY. Assistant Project Engineer on a NYSDOT term agreement assignment responsible for data collection associated with pedestrian accommodations. Matt aided in recommending countermeasures to address safety issues. The improvements include low-cost basic treatments such as signs, markings, and signal timing and more complex treatments such as raised medians, corner refuge islands, and curb extensions.

Special Events Transportation Plans, Various Locations. Traffic Engineer for numerous special events that involve developing temporary signage for motorist and pedestrian safety. Some of these events are the Bonnaroo Festival (70,000 attendees), Beyond Wonderland (100,000 attendees), Dreamville (50,000 attendees), and Electric Daisy Carnival (190,000 attendees). For all of these events, Mr. Flaherty worked with local and State agencies, assisted with the development of the plan to bring festival attendees to and from the sites, and participated in the management of the transportation system during the event.

Bicycle and Pedestrian Master Plan, City of Albany, Albany County, NY. Assistant Project Engineer for the existing conditions assessment of walking and bicycling infrastructure for this city-wide update to the Bicycle and Pedestrian Master Plan. Matt was responsible for crash data analysis and Level of Traffic Stress calculations for 29 miles of roadway in Albany for an existing conditions analysis.

Albany N. Swan Street On-Way Traffic Assessment, City of Albany, Albany County, NY. This project involves a feasibility study to document the effects of converting N. Swan Street from a two-way configuration to a one-way street. The project will evaluate the effects on neighborhood circulation, traffic diversions, emergency vehicle access, and incorporate complete streets principles. Matt was responsible for existing conditions data collection and crash data analysis for updated roadway circulation recommendations





LICENSES / CERTIFICATIONS
Intern Engineer, NY

YEARS EXPERIENCE 3 Total | 1 with firm

EDUCATION

M.E., Civil Engineering, 2023, Rensselaer Polytechnic Institute

B.S., Civil Engineering, 2022, Rensselaer Polytechnic Institute

Alex Ho, IE | Assistant Project Engineer

Alex is an Assistant Project Engineer specializing in Traffic Engineering. His experience involves sign design, traffic signal design, pedestrian safety improvement design, traffic engineering and forecasting, traffic data collection, and report preparation.

EXPERIENCE

Albany Airport Signals and Signs, Albany International Airport, Albany County, NY. Alex served as the Assistant Project Engineer who provided design services for upgraded traffic signal equipment at the Albany International Airport access intersection on Albany Shaker Road to improve traffic operations, safety, and emergency vehicle responsiveness. The project included design of a video detection system to fully actuate the traffic signal, replacement of malfunctioning existing pedestrian signal pushbuttons, and new emergency vehicle signal preemption system consisting of a signal phase selector in the signal cabinet and a modem on the Airport Authority's fire truck. All signal upgrades were designed in compliance with MUTCD standards and coordinated with Airport engineering staff for optimized operations at the existing signal.

School Zone Driver Feedback Signs, City of Albany, NY. Alex serves as the Assistant Project Engineer for this project responsible for providing design services for a locally funded project to improve safety near schools in the City of Albany. The project includes the design of new electronic driver feedback signs near 6 schools, and 20 replacement electronic driver feedback signs near 12 other schools to reduce vehicle speeds. Several sign models were evaluated, and plans and estimate are being prepared for the preferred alternative. The project also includes the design of new school speed limit signage associated with these electronic signs, as well as a refresh of existing signage and the installation of 10 new SZDF signs in the City of Albany to improve pedestrian safety. All signs are being designed in compliance with MUTCD standards and coordinated with City traffic engineering staff to meet established preferences. Final Plans, Specifications, and Estimates will be prepared for bid.

NYSDOT Signal Improvements, Rockland and Westchester Counties, NY. Assistant Project Engineer responsible for the design of traffic signal and signage upgrades at nine intersections across Rockland and Westchester Counties. Work focused on the design and placement of street signs, state highway signs, lane control signs, wrongway driver warning signs, and yield-to-pedestrian signs. Responsibilities also included full replacement of traffic signals and embedded poles, as well as integration of ADA-compliant pedestrian signage, crosswalks, and curb ramps at seven locations.





LICENSES / CERTIFICATIONS Intern Engineer, NY

YEARS EXPERIENCE

3 Total | 3 with firm

EDUCATION

B.S., Civil Engineering Technology, 2022, SUNY Polytechnic Institute

AFFILIATIONS

Member, New York State Association of Transportation Engineers (NYSATE)

Dennon Fisher, IE | Assistant Project Engineer

Dennon is an Assistant Project Engineer with experience in highway design projects for local municipalities, NYSDOT, and private sector clients. Areas of work include geometric design, highway signage, pedestrian safety, bicycle facilities, lighting design, and work zone traffic control.

EXPERIENCE

US Route 6 Annsville Circle, Town of Cortland, Westchester County, NY. Assistant Project Engineer supporting the design of an RDSA roundabout to replace the existing Annsville traffic circle, improving operations and safety at the intersection of US Route 6 and US Route 9. The project also involves reconstructing the roadway at a higher elevation to mitigate flooding caused by storm events coinciding with high tides. Dennon assisted with the preliminary layout and alternatives development for the roundabout design, cost estimating, and signing and striping plans. His work included developing custom destination signage and implementing regulatory and warning signs to enhance safety throughout the project corridor.

Livingston Ave Bridge over the Hudson River, Cities of Albany and Rensselaer, Counties of Albany and Rensselaer, NY. Assistant Project Engineer supporting the design of a shared-use path for pedestrians and bicyclists connecting the Albany Skyway Trail to the planned Rensselaer Riverfront Trail via the proposed Livingston Avenue Bridge. Dennon was responsible for the pavement design and construction of Albany streets, including full-depth reconstruction and mill-and-resurface sections. He designed and detailed pavement markings and custom signage in accordance with state and federal regulatory guidance. Dennon also assisted with grading and drainage design for the multi-use trail, track alignment, and bridge abutments.

Willow Tree Road ADA-Compliant Sidewalk, Village of Wesley Hills, Rockland County, NY. Assistant Project Engineer for the design of approximately 3,700 feet of ADA-compliant sidewalks along Willow Tree Road, from Wilder Road to NY Route 306. The project included the design and placement of pedestrian crossing signs and advance warning signs at new crosswalks across Dike Drive and Windward Lane. Additional work included a culvert extension approximately 400 feet east of Windward Lane and reconstruction of existing retaining walls where necessary to accommodate the new sidewalks.





Ana Kimelton, SEGD, Associate/Director of

ROLE Wayfinding

Wayfinding

333333

EDUCATION

BFA, Industrial Design, 2013, Savannah College of Art and Design

BS, Graphic Design, 2010, Instituto de Diseño de Caracas

BS, Industrial Design, 2007, Instituto de Diseño de Caracas

EXPERTISE

Industrial and Graphic Design

Adobe Creative Cloud (Photoshop, Illustrator, InDesign, Flash, After Effects, Premier)

AutoCAD

3ds Max

Rhino

SketchBook Pro

KeyShot

SketchUp

AFFILIATIONS

The Society for Experiential Graphic Design (SEGD)

University of South Florida Digital Marketing Advisory Board



Ana has worked on national and international projects for cities, including Buena Park, Daytona Beach, Kuala Lumpur, Oklahoma City, and Naples. She has also performed on campus wayfinding for the University of Florida, Central Michigan University, New Jersey Institute of Technology, and Virginia State University.

HIGHLIGHTED EXPERIENCE

- Martin County Airport, Stuart, Florida. Wayfinding Senior Planner and Designer Role. Ms. Oropeza created directional signs that, once implemented, will help route visitors through a new entrance to the airport. Ms. Oropeza assisted with the design of a gateway sign to identify the new entrance.
- South Hills Junction Master Plan and Station Signage Design Standards Manual, Port Authority of Allegheny County, Pennsylvania. Wayfinding Senior Planner and Lead Designer Role in charge of developing a wayfinding master plan for the South Hills Junction Station and sign design standards for all the Port Authority's transit network based on the study of 3 different stations. Ms. Oropeza provided extensive research and analysis of the three stations selected to determine user and signage needs. Ms. Oropeza developed 3 schematic design options and design directions, and after the selection of a preferred options, she created detailed designs to demonstrate the design intent for signage and wayfinding. When implemented, the Port Authority will have an established system that will be unique and unified throughout the stations. The system will direct people to the station and from the station to walking distance destinations on adjacent area connecting and unifying public transit with the City and surrounding areas.
- I-Drive Signage and Wayfinding, Orange County, Florida. Wayfinding Senior Planner and Designer. Ms. Oropeza is creating a wayfinding master plan for the I-Drive tourist district. Currently in the design stage, the goal of the system is to help visitors find the appropriate parking for their destination and encourage exploration once the visitors have parked. The I-Drive tourist district comprises 8 unique subdistricts, which will be highlighted and differentiated by the wayfinding system. Once implemented, the system will define the district and subdistricts' brands, and define destinations and entertainment the district has to offer.
- City of St. Cloud Downtown Wayfinding, St. Cloud, Florida. Wayfinding Senior Planner and Designer. Ms. Oropeza was responsible for creating a wayfinding program for the historic downtown area of St. Cloud, Florida, while coordinating with the Florida Department of Transportation (FDOT) to implement signage on the main entrance to the downtown area (a state road).







2025-2026 Hourly Rate Chart			
Grade	Title	2025 Hourly Billing Rate	2026 Hourly Billing Rate
VII (A)	Senior Project Manager/Vice President	\$225	\$235
VI (A)	Senior Project Manager/Group Leader/Senior Engineer	\$205	\$215
\vee (A)	Project Manager	\$190	\$195
IV (A)	Project Engineer/Sr Planner	\$150	\$155
III (A)	Assistant Project Engineer/Planner	\$115	\$115
II/I (A)	Junior Project Engineer/Planner	\$95	\$100
IV (N)	CADD Manager/Designer	\$145	\$150
III(N)	CADD Designer	\$125	\$130
I/II (N)	Engineering Technician	\$90	\$95
IV (N)	Chief of Survey	\$205	\$210
III (N)	Survey Analyst	\$145	\$155
II (N)	Survey Party Chief	\$110	\$115
1 (N)	Survey instrument Person	\$110	\$115
\vee	Construction Manager	\$180	\$185
IV (A)	Inspector IV	\$175	\$185
III (N)	Inspector III	\$150	\$155
II (N)	Inspector II	\$110	\$115
N/A	Administrative	\$90	\$95

^{*} Mileage will be billed at the Federal Reimbursement Rate, \$0.700/mile.





AGENDA ITEM NO. 10.10

Professional Service Agreement: Authorization to Negotiate Contract No. S-1261 (CHA) for Professional Engineering Services for Wayfinding & Signage Improvements – Highway Signs and E Lot Improvements

AGENDA ITEM NO: 10.10

MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

TABLED 11/21/2025

DEPARTMENT:	Administration			
Contact Person:	John A. O'Donnell, Chief Operating Officer			
PURPOSE OF REQUEST:				
Professional Service Agreement:	Authorization to Negotiate Contract No. S-1261 (CHA) for Professional Engineering Services for Wayfinding & Signage Improvements – Highway Signs and E Lot Improvements			
CONTRACT AMOUNT:	NA			
BUDGET INFORMATION:				
Anticipated in Current Budget: Y	Yes No NA			
AWARD CONDITIONS MET:				
Apprenticeship <u>N/A</u> DBE <u>A</u>	<u>N/A</u> MWBE <u>N/A</u>			
Service-Disabled Veteran-Owned Business (SDVOB) N/A				
FISCAL IMPACT - FUNDING (Dollars or Percentages)				
Federal State	Airport <u>100%</u> NA			
JUSTIFICATION:				

Authorization is requested to negotiate Contract No. S-1261 (CHA) for Professional Engineering Services for Wayfinding & Signage Improvements – Highway Signs and E Lot Improvements. The Request for Qualifications was widely advertised and three qualified companies responded. The Evaluation Committee scored each proposal in accordance with criteria specified in the RFQ. The engineering team of CHA Consulting, Inc. received the second highest score.

The project scope is to provide design options utilizing experienced design experts. The work area will be, for the most part, focused on the Terminal area. The new signs, as proposed by the design consultants, shall compliment the airport's recent branding campaign. The highway signs shall conform to the New York State regulatory standards.

In addition, expanding E Lot parking configurations and usage will be included in the

AGENDA ITEM NO: <u>10.10</u> MEETING DATE: November 21, 2025

project scope. The design services will include the preparation of conceptual, schematic and final construction documents which are ready for bidding.

The project schedule will be condensed with the objective of producing at least two bid packages. The first shall be ready to be bid prior to onset of summer with an upgraded signage program and the second package in late summer for parking improvement plan. The consultant shall be prepared to adequately staff the project to accomplish these tasks.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. Yes J NA_____

BACK-UP MATERIAL:

- 1) Request for Qualifications
- 2) CHA Consulting, Inc.'s Request for Qualifications Submittal

ALBANY COUNTY AIRPORT AUTHORITY

737 Albany Shaker Road Albany, NY 12211-1057



REQUEST FOR QUALIFICATION STATEMENTS

CONTRACT NO. S-1261

Professional Engineering Services
For Design of Wayfinding & Signage Improvements

Issue Date Return Date: October 16, 2025 November 4, 2025 at 1:00 PM/EST

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Contract # S-1261

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- IV. Evaluation of Qualifications
- V. Final Selection

ALBANY COUNTY AIRPORT AUTHORITY

Contract# S-1261
PROFESSIONAL ENGINEERING SERVICES
FOR DESIGN OF WAYFINDING & SIGNAGE IMPROVEMENTS
SECTION I: NOTICE FOR REQUEST FOR STATEMENT OF
QUALIFICATIONS

This Request for Qualifications (RFQ) is intended to identify qualifications for providing Professional Engineering and Design Services for Wayfinding and Signage Improvements at Albany International Airport. The formal Requests for Qualifications ("RFQ") will be available October 16, 2025, at the Albany County Airport Authority, Purchasing Office, Albany International Airport, 737 Albany Shaker Road, Building #117, Albany, New York 12211-1057, telephone (518)242-2214 downloading or by the **RFO** documents www.bidnetdirect.com//albany-county-airport-authority. No response will be considered unless the organization making the response has first obtained a copy of the RFO. Specific details of the qualifications and scope of services are provided in the RFQ.

The response to this RFQ must be received no later than **November 4, 2025**, at 1:00 P.M., at the Albany County Airport Authority Purchasing Office, 737 Albany Shaker Road, Building #117, Albany, New York 12211-1057.

Pursuant to State Finance Law Sections §139-j and §139-k, this Request for Proposal includes and imposes certain restrictions on communications between the Authority and Proposer during the procurement process. A Proposer is restricted from making contacts from the earliest notice of intent to solicit offers through final award and approval of the contract by the Authority ("restricted period") to other than designated staff unless it is a contact that is included among certain statutory exceptions set forth in State Finance Law Section 139-j(3)(a). Designated staff, as of the date hereof, is the Purchasing Agent, Bobbi Matthews. Authority employees are also required to obtain certain information when contacted during the restricted period and make a determination of the responsibility of the Proposer pursuant to these two statutes. Certain findings of non-responsibility can result in rejection for contract award and in the event of two findings within a 4 year period, the Proposer is debarred from obtaining governmental procurement contracts. Further information about these requirements can be found by contacting the Authority or examining the New York State Procurement Lobbying Law.

The Authority reserves the right to reject any or all qualifications, in whole or in part, to waive any and all informalities, and to disregard all non-conforming, non-responsive, or conditional qualifications.

Qualification statements received in the Authority Purchasing Office after the submission deadline shall be returned unopened and will be considered void and unacceptable. The Airport Authority is not responsible for delay of delivery of qualification submittals.

SECTION II: REQUEST FOR QUALIFICATIONS

INSTRUCTION TO REPSONDENTS:

The Albany County Airport Authority is seeking Qualifications from Professional Engineering firms that have expertise in providing design services for Wayfinding and Signage Improvements at Albany International Airport.

This scope of work will include conducting a focused review of the existing vehicular sign inventory at Albany International Airport. A high-level assessment shall be conducted aimed at identifying gaps or inconsistencies in wayfinding that may affect driver clarity or safety. The design shall focus on primary travel paths within and immediately surrounding the Airport entrances from the NYS Route 155 (Albany-Shaker Road), particularly those used by the public, shuttles, rental car customers, and those seeking to access other facilities on the property such as the FBO (Million Air) Facility.

The Selected firm will need to identify and define key locations where improvements to signage and wayfinding would provide the greatest benefit. For each of these areas, provide recommendations to improve the overall driver experience. These recommendations will follow applicable guidelines from the Manual or Uniform Traffic Control Devices (MUTCD) and will take into consideration visibility, consistency, and ease of navigation. A cost estimate will need to be prepared for each area to assist with budgeting purposes. There will need to be options included for standard sign types, as well as premium back-lite sign types. A consideration in the design for any proposed signs may fall under the jurisdiction of agencies outside the Airport property, such as New York State Department of Transportation or Albany County Highway Departments.

Specific Design Requirements:

Economy Lot (E-Lot):

Review existing signage needs including access from Route 155 and Albany-Shaker Road. Scope shall include the replacement of existing signage as needed to enhance the identification of parking areas as well as entrance and exiting signage.

Long Term Parking Lot:

Review existing signage and replace with new signage as needed.

North & South Parking Garages:

Review wayfinding signage directing vehicles into each garage and include clean identification of both garages.

Employee Parking Lots:

Clearly identify each parking lot.

The Authority reserves the right to interview some, none or all firms as part of the evaluation process. The Authority reserves the right to accept more than one proposal if it is in the best interests of the Authority.

Proposers should include their firm's understanding of the scope of work and the expertise the firm has in this area of signage design work. Proposers are invited to provide any other information believed to be relevant to the selection of the best engineering firm for the Airport Authority.

Proposers should provide information on costs, including all rates for Engineering Services proposed.

Submittals must include references and any other information believed to be relevant to the selection of the proposal for the Airport Authority.

SUBMISSION OF QUALIFICATIONS

- 1. Submission can be delivered to the Airport Purchasing Office at the address below.
- 2. Delivered submissions must direct one original and five copies of the response in a sealed envelope, labeled:

"CONTRACT # S-1261 / Design of Wayfinding & Signage Improvements" to the attention of:

Albany County Airport Authority Purchasing Department Albany County Airport Authority 737 Albany Shaker Road Building #117 Albany, NY 12211-1057

- 3. Deadline: 1:00 P.M., November 4, 2025
- 4. Each delivered submittal must be 8-1/2" X 11" plain paper, approximately 20 pages including the cover letter. Do not include company brochures.
- 5. Late Responses: Qualification Statements received in the Airport Purchasing Office after the submission deadline shall be returned unopened and will be considered void and unacceptable. The Airport Authority is not responsible for lateness of mail, carriers, etc., and the date/time stamp clock in the Purchasing Department shall be the official time of receipt.
- 6. A response may not be withdrawn or canceled by the respondent for a period of

- ninety (90) days following the date designated for the receipt of response and respondent so agrees to this condition upon submittal of their response.
- 7. Qualifications shall be received and acknowledged only so as to avoid disclosure of the contents to competing respondents and kept secret during the evaluation/negotiation process. However, all qualifications shall be open for public inspection after the contract is awarded. Trade secrets and confidential information contained in the response and so identified will be treated as confidential by the Authority to the extent allowable in the Freedom of Information Law.

All questions or comments regarding this request may be submitted in writing to:

Ms. Bobbi Matthews, Purchasing Agent, Albany County Airport Authority by email: bmatthews@albanyairport.com.

SECTION III: EVALUATION CRITERIA

Evaluation criteria have been established to assist the Authority in determining which proposers will provide the best overall design services at Albany International Airport. Evaluation shall include, but not be limited to the following:

- 1. Proposers past experience and performance in providing similar services to other similar organizations. (70 Points Possible)
- 2. Quality of References. (15 Points Possible)
- 3. Overall cost of service to the Airport. (15 Points Possible)

SECTION IV: EVALUATION OF QUALIFICATIONS

- 1. Each proposal submitted will be evaluated by a Review Panel designated by the Authority. The panel may interview a prospective candidate. More than one firm may be deemed qualified and appropriate for the Authority's need.
- 2. During the RFQ evaluation period all communication must be directed to the Purchasing Agent, Bobbi Matthews.
- 3. Each Statement of Qualifications will be evaluated according to the following process to determine if it meets the evaluation criteria outlined in this RFO.
- 4. Each Statement of Qualification will be scored. Qualification statements offering superior services and lower costs will be rated higher than others offering minimal services and higher costs.

SECTION V: FINAL SELECTION

The final selection will be made on the basis of the Authority's determination of which proposer best meets the Authority's needs set forth in the evaluation criteria in this RFQ based primarily on the scoring.



ALBANY INTERNATIONAL AIRPORT

Request for Statement of Qualifications

Design of Wayfinding & Signage Improvements

Contract No. S-1261

NOVEMBER 4, 2025





November 4, 2025

Ms. Bobbi Matthews
Albany County Airport Authority Purchasing Department
Albany County Airport Authority
Albany International Airport
737 Albany Shaker Road
Building #117
Albany, NY 12211-1057

RE: Request for Qualification Statements - Professional Engineering Services for Design of Wayfining and Signage Improvements | Contract No. #S-1261

Dear Ms. Matthews.

The design of wayfinding and signage at the Albany International Airport (ALB) may sound like a rather simple exercise, but we believe it will require the right comprehensive approach and the experience of everyone involved, including their knowledge of the airport and its operations, to make this project a true long-term success.

We have assembled a talented team of CHA professionals who all have decades of experience working at and around ALB. It's this experience that will be critically relied upon to understand all of the facets of the project, whether it's our experience with the design of the Departure Hall, North Garage, South Garage, Albany Shaker Road, or Exit 3 of the Northway. Our approach to this project will be to offer a collaborative design process that not only relies on the extensive depth at CHA but also involves many stakeholders at the airport. Because the traveler's journey often relies on using County and Interstate roads to get to the airport, knowledge of working within those agencies' parameters can provide a more efficient process.

This project will require a comprehensive approach to understanding all opportunities to improve the traveler's experience. We all know getting to the airport on time can be one of the most stressful parts of our travelers' journey, and by thoughtful planning, we can make their trip less stressful, more efficient, and more predictable.

Given the recent work at the airport and the vast number of possible changes in the coming years, it will be important to know how these changes may impact the siting and design of the signage in and around the airport. Understanding the nuances of these projects and potential timing of implementation can lead to fewer future changes.

We know the airport is proud of its recent rebranding of ALB. Opportunities to take this brand to the next level in signage around the airport are boundless. We're excited to be a part of the journey to ensure that the signage around the airport adds to the traveler's arrival and departure experience in a most positive way.

Sincerely,

Joseph Grasso, RLA Senior Project Manager

FIRM OVERVIEW



55+
Offices globally



2,000+ Multi-disciplined staff



73 Years in business



45+ Years working w/ ALB



CONTACT INFORMATION

Headquarters 3 Winners Circle Albany, NY 12205

Primary Contact
John DelBalso
Project Manager
(518) 453-4592
jdelbalso@chasolutions.com

Firm Information

CHA has grown to more than 2,000 employees in 55 offices across the United States and Canada. Over the past 73 years, our practice has always been predicated on providing cost-efficient and cost-effective engineering and planning services for our clients. We have more than 260 employees based in Albany who are dedicated engineering, planning, and architectural professionals capable of attending to all your facility and infrastructure requirements. Our staff is experienced in providing innovative and comprehensive planning and design solutions.

Established in 1952, CHA is an innovative, full-service planning, environmental, engineering, and construction management firm providing a wide range of professional services, with a specialty in airports. Our business philosophy is one that promotes a collaborative working relationship with our clients, supported by experience and best practices.

Aviation and Transportation Experts

CHA's aviation and transportation teams have extensive experience at airports across the country, with over 600 professionals focused on airport and transportation agencies. Our team works closely with the FAA's New York Airports District Office, Transportation Security Administration (TSA), New York State Department of Transportation (NYSDOT), and Albany County Department of Public Works on projects that impact airport design, traffic planning, and operations. Our team understands how airport design and transportation planning operations differ from other municipal roadways and facilities. Airports tend to have heavy vehicle activity during certain periods, and roadways are driven by hurried travelers, which can create confusing situations. Adding in the normal day-to-day travel activities by daily commuters on the local roadways will also exacerbate an already chaotic situation. Our goals will be to focus on daily drive cycles, schedules, commuter and passenger safety, security, and efficiency. We realize this project will be further driven by costs and funding strategies, which require buy-in and support from the vested stakeholders.

In addition to our aviation expertise, CHA brings decades of experience in roadway planning and design. Our multidisciplinary team includes licensed engineers and planners who have led major highway, intersection, and corridor improvement projects for state, county, and municipal clients. We are well-versed in traffic operations, safety analysis, and the design of intersections, roundabouts, and roadway lighting. Our professionals have delivered projects such as corridor improvements and feasibility studies for complex urban and suburban environments. We routinely prepare final horizontal and vertical roadway designs in accordance with DOT standards, including compliance with ADA/AAB requirements and environmental approvals. Our work encompasses traffic signal design, drainage and stormwater management, utility relocations, and construction phasing to minimize operational impacts.

The multidisciplined nature of CHA allows us to provide a broad range of expertise to our clients, whether for airside, landside, or roadway infrastructure. Our commitment to maintaining technical expertise enables CHA to drive project schedules and deliver reduced costs for our clients, while ensuring all designs meet the highest standards for safety, accessibility, and regulatory compliance.





AIRPORT MASTER PLAN

Albany International Airport, NY

CHA Consulting prepared the Albany International Airport Master Plan Update to evaluate and present a long-range plan guiding future airport developments and improvements. ALB is the sole scheduled commercial service airport serving the Greater Capital District of New York, with 15 counties within its primary airport market area. ALB is operated by the Albany County Airport Authority (ACAA) and is designated by the FAA as a primary commercial service, small hub airport. The overall purpose of the Master Plan was to:

- · Plan and facilitate airport modernization and support future aviation activity
- · Provide specific recommendations for short-, mid-, and long-term period
- · Address and incorporate current FAA guidance and design standards
- · Involve a broad spectrum of airport users, tenants, agencies, elected officials, and the general public

CHA's team evaluated the current needs of the airport, and three projects were identified and pursued for construction before the completion of the Master Plan Update. These included:

- Expanding the security checkpoint to alleviate passenger congestion and pedestrian traffic cross-flow during peak hours.
- 2. The upgrade to an in-line baggage handling system will increase the safety and efficiency of passenger-checked baggage screening and processing.
- 3. Expansion and upgrades to Concourse A.

Other key study recommendations included expanding general aviation and air cargo facilities and updating the airfield to adhere to current FAA design standards.

Project Location

Albany, NY

Details

August 2020 - December 2023

Budget

\$760,558

Airport Representative

David Montiverdi, MBA, CM, AMF Aviation Planner & Strategic Development Manager (518) 242-2238 dmontiverdi@albanyairport.com



Forecast of Aviation Demand

A critical role of the Master Plan process is the development of long-term forecasts of aviation activity. The two key components of the aviation demand forecasts are projected passenger enplanements and aircraft operations. Enplanements refer to the number of passengers boarding a departing aircraft. In 2023, there were an estimated 1.4 million enplanements at ALB, with an unconstrained forecast of approximately 2.0 million enplanements by 2041. Operations are defined as the number of arriving and departing flights and are also forecast to increase by approximately 25% from the 2021 activity of 52,000 annual operations (i.e., approximately 70 landings per day). These forecasts are considered 'unconstrained,' meaning the growth is unhindered by facilities or outside factors such as fuel prices, airline consolidation, a recession, etc. As such, the future activity levels are considered the maximum anticipated for planning purposes.



Development Concepts

During the Master Plan process, development concepts, and alternatives were prepared for each identified facility's requirements. As such, one or more alternatives were prepared for each improvement to ALB's airfield, passenger terminal facilities, general aviation/corporate facilities, maintenance, and support facilities. The alternatives were evaluated in coordination with the airport stakeholders through presentations to the study's Technical and Regional Advisory Committees and the ACAA Board. The concepts deemed most reasonable to support the long-term operational sustainability formulate the recommended development plan.

Related Activities

Environmental Services: In support of the master plan and other airport projects, CHA has provided NEPA, ecological, and environmental permitting services to ALB for the last four years. Relevant assignments to date have included:

- · Relocated Airport Perimeter Road Condensed EA
- · Wetland Delineations
- · Section 401/404 Permitting
- · Perimeter Road Section 164 Screening Documentation
- · NY State Environmental Review Act (SEQ) documentation
- · Categorical Exclusions for the following projects:
- · Corporate Hangar Development
- · Terminal Security Checkpoint Improvements
- · Runway 10-28 Rehabilitation
- · Terminal Apron Rehabilitation

- · Concourse A Modifications
- · Runway 1-19 Rehabilitation
- · Runway 28 End Perimeter Fence Relocation
- · Runway 1 PAPI and Runway 28 REIL Replacement

Sustainability

CHA is currently preparing the Sustainability Management Plan for ALB. In 2023, CHA completed:

- ·The detailed scoping process and defined the key focus areas ·Identified the required baseline evaluations
- · Reviewed the existing sustainability initiatives at the airport
- · Prepared the recycling plan for both public and operational areas of the airport

Moving into 2024, the establishment of the ALB Sustainability Working Group and the technical evaluation of the baseline assessments are scheduled to commence.



PARKING GARAGE

Albany International Airport, NY

At peak periods, parking demand at Albany International Airport significantly exceeded capacity. The Albany County Airport Authority took this opportunity to expand parking to enhance the traveler experience and reshape the way drivers arrive at the airport. CHA led the design of the new parking garage, which was the airport's first major construction project funded by the Upstate Airport Economic Development Revitalization Competition.

The \$40 million parking garage provides 1,050 parking spaces, expanding parking capacity by 20 percent. It features an elevated temperature-controlled pedestrian walkway to the terminal and a vehicular entrance off Albany-Shaker Road that goes over Jetway Drive to Level 3 of the garage. The garage is illuminated with energy-efficient LED fixtures and exterior architectural color-changing LED ribbon lighting. Other innovative features include rooftop solar panels atop the pedestrian bridge and a state-of-the-art PARCS System with automated space detection, real-time monitoring, and license plate readers facilitating a ticketless entry system.

With the change to traffic patterns for the entrance and exit to the new garage and reconfigured surface roadways, wayfinding signage design, including a cantilever overhead sign structure and architectural ground-mounted informational signs, was included as part of the project.

Project Location

Albany, NY

Details

October 2018 - April 2020

Budget

\$45M

Reference

John O'Donnell Chief Operating Officer (518) 242-2222 jdonnell@albanyairport.com









ROUTE 7 OVER I-87 INTERCHANGE RECONSTRUCTION

New York State Department of Transportation - Region 1

CHA provided preliminary through final highway design to replace the bridge carrying Route 7 over I-87 and reconstruct the interchange of I-87 at Exit 6. CHA performed all traffic modeling and analyses; prepared the design report; conducted the public hearings; provided a geometric layout, construction sequencing, and maintenance and protection of traffic (M&PT); and completed the signal design, landscaping, and wetlands mitigation.

The project included the design of a single-point urban interchange over I-87, which was the first of this type in New York, and incremental traffic improvements along NYS Routes 2 and 7 to improve traffic flow in a very congested area. Pedestrian accommodations through the corridor were a key project element and included pedestrian signals, sidewalk construction, and high-visibility crosswalks.

Included in the project design was the development and detailing of all guide signs (ground-mounted and overhead), including support structures, for I-87 approaching the interchange, the interchange ramps, and SPUI-specific guidance signs.

Project Location

Latham, NY

Details

2006 - 2010

Budget

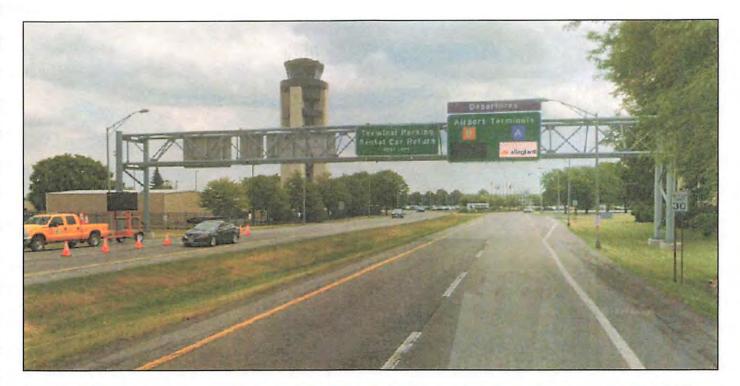
\$41M

Reference

Michael Cukrovany, PE NYSDOT Region 1 Design Engineer (518) 457-9979 mike.cukrovany@dot.ny.gov

2011 ITE TRANSPORTATION PROJECT AWARD TRANSPORTATION >40M; ITE UPSTATE NY CHAPTER, TRANSPORTATION PROJECT OF THE YEAR 2011





ENTRANCE ROAD SIGNAGE IMPROVEMENTS

Syracuse Hancock International Airport, NY

CHA provided preliminary through final design to replace, repair, and augment the existing overhead and ground-mounted signage, as well as add new signage, along the entrance/exit roadway (Col. Eileen Collins Boulevard) leading to and from the Syracuse Hancock International Airport Terminal.

Existing overhead signage was replaced with new reflective and/or LED message-board style signs. The project included the extension of electrical and communications cable to some sign locations, providing the ability to power and program new LED signs, increasing smooth traffic flow and reducing congestion at passenger drop-off and pick-up areas.

This project provided new, legible signage and more logical sequencing of information on the signs. In addition, new LED signs in several locations provided the Department of Aviation the ability to program messages that provide important information to those arriving at or dropping passengers off at the airport.

This included re-direction of passengers to overflow parking, reducing congestion at the terminal. Additionally, messages directed vehicles to a split in the entrance road near the main entrance to the terminal for the two designated passenger drop-off areas.

This project provided improvements to the safety and security of Syracuse Hancock International Airport. The improved LED programmable signage allows the Department of Aviation to re-route incoming traffic in the event of overflow passenger situations and elevated security level situations.

Project Location

Syracuse, NY

Details

2009 - 2011

Budget

\$1.6M

Reference

Arjun Nair, CM, ENV SP Senior Airport Planner (315) 455-3652 naira@syrairport.org





CHAMPLAIN PARKWAY

City of Burlington Vermont

CHA provided engineering services to create a multimodal transportation facility that removes traffic from residential streets and provides a transportation gateway to the City of Burlington's downtown commercial district. The approximately \$55 million project involved the construction of approximately 2.3 miles of highway known as the Southern Connector/Champlain Parkway, commencing at the interchange of I-189 with Shelburne Street (U.S. Route 7), and extending westerly and northerly to the City Center District (CCD) within the City of Burlington, Chittenden County, Vermont. This project included evaluation and design of directional signage for interstate traffic to downtown Burlington along the new transportation corridor. All signage was developed in accordance with guidance from the MUTCD and Vermont State Standards.

Project Location

Burlington, VT

Details

1999 - Ongoing

Budget

\$55M

Reference

Corey Mims, PE Senior Public Works Engineer (802) 922-5001 cmims@burlingtonvt.gov







ORGANIZATIONAL CHART

We have selected our team based on their capabilities and recent experience on similar projects and familiarity with the airport and locality. Our team is ready and able to start this project immediately. Below is a detailed organizational chart of the roles each of our key team members will serve.







Michael Hurtt, PE QA/QC



Joseph Grasso, RLA

TRANSPORTATION DESIGN



Jim Shields, IE Lead Design Engineer

AIRPORT PLANNING



Paul McDonnell, AICP Airport Planning Lead



Client Service Team

Our approach to delivering services is to provide a core client service team that works with you on every step of the project and truly becomes an extension of your staff. This client service team has access to all CHA resources to deliver projects with the best technical talent available across the company.

Our team will help ALB establish goals, identify opportunities, and implement strategies to maximize the airport's value to your community.



John DelBalso, CM, ACE | Project Manager

John provides consulting services with CHA Consulting as an Aviation Facilities Design Manager. He previously served as the Assistant Airport Manager at the Albany International Airport. He held several positions at the airport over the past 20 years, including Operations Officer, Operations Supervisor, Assistant Airport Security Coordinator, Airport Security Supervisor, Airport Operations and Security Manager, and Airport Property, Operations and Security Manager.

John has experience in a wide range of aviation-related services such as aircraft maintenance, quality assurance, airport management, airport operations and security, airport administration, general, commercial, and cargo aviation operations, project management, emergency preparedness, safety management, aviation weather observation, airport snow removal, and property management.



Joseph Grasso, RLA | Project Liasion

Joe Grasso has three decades of experience working at CHA in our Colonie office, including having a hand in dozens of development projects in and around the Albany Airport. Joe's role in this project will be to support a collaborative team approach that capitalizes on the unique expertise of everyone involved. Joe will make sure all stakeholders have an opportunity to weigh in on the design process. He will make sure all opportunities are efficiently explored, and that all options consider cost, schedule and impact on the traveler's experience. Joe will also attend all critical internal and external meetings throughout the project.



Michael Hurtt, PE | Lead Highway Oversight and Quality Assurance/Quality Control Engineer

Mike has over 41 years of experience, all with CHA, designing and managing roadway and signage projects throughout the Albany Capital District area and beyond. Mike has worked extensively with NYSDOT and Albany County on numerous projects adjacent to the airport, including I-87 Exit 6 SPUI Design, I-87 Exit 3/4 Preliminary Design, I-87 Exit 1/NYS Thruway Exit 24 Construction, Albany Shaker Road Design, and Watervliet Shaker Road Design. Specifically at the Albany Airport, Mike was the lead engineer on the design of the current airport roadway system in the late 90s and provided design oversight on the more recent South Garage roadway design.



James Shields, IE | Lead Highway Engineer

Jim is a senior engineer with 30 years of experience (25 years with CHA) in transportation engineering and planning. He has extensive experience on a wide range of roadway projects for State transportation agencies and local municipalities, including intersection reconfigurations and roadway corridor reconstruction, in addition to dozens of state highway resurfacing and signing projects developed in accordance with the MUTCD. Jim recently completed the design for the Champlain Parkway project in Burlington, VT, which included directional signage for interstate traffic to downtown Burlington.



Paul McDonnell, AICP | Airport Planning

Paul has 34 years of experience in the planning and management of master plans, feasibility studies, airport layouts, environmental assessments, Part 150 noise studies, and grant administration. As a commercial pilot, Paul is familiar with airport operations, air traffic control procedures and noise abatement techniques. Paul served as the project manager for the Albany International Airport Master Plan Update. The focus of the master plan was the redevelopment of the passenger terminal, air cargo, and corporate aviation development. Additional emphasis was placed on property acquisition, land use compatibility and noise analysis.



REFERENCES

Quality Defined by CHA

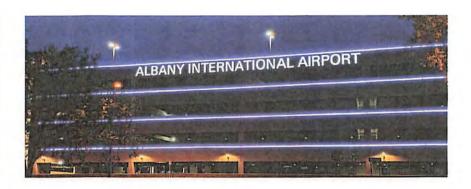
Our primary objective has been and always will be to serve the client. We understand that as your consultant, we are an extension of your staff and, as such, are there to work with you by providing the requisite expertise, time, and assistance required to ensure that your goals are met. The best indication of the quality of our past projects is to measure how many clients select CHA for repeat work and the longevity of our relationships. We can say we do quality work, but when we are reselected by clients, the quality and the value of our services are validated. Over 90% of clients come back to CHA for repeat projects, referencing the dynamic team members as a primary reason for their satisfaction.

Quality Defined by Our Customers

Providing high-quality service and a desire to work with clients in partnership is in our DNA. To that extent, it is best to hear directly from our clients to measure the quality of our work. We believe the ultimate success of our projects is completely dependent upon our clients' satisfaction, perspective, and impressions; we encourage you to contact any of our references listed below.

Albany International Airport

John O'Donnell Chief Operating Officer jdonnell@albanyairport.com (518) 242-2222



New York State Department of Transportation

Denise Authement
Assistant Aviation Bureau Director denise.authement@dot.ny.gov

(518) 485-7691

66

I don't know what we would have done without CHA's help with both projects. Saying thank you doesn't seem like enough for what was done to get these projects done.

Everyone on the CHA team has been amazing and we are grateful to have been paired with such a great firm.

City of Burlington, Vermont

Corey Mims, PE Senior Public Works Engineer cmims@burlingtonvt.gov (802) 922-5001





PROJECT UNDERSTANDING AND SCOPE

CHA understands that the Albany County Airport Authority is seeking professional engineering services for wayfinding and signage improvements at Albany International Airport.

The scope of work will include obtaining an inventory of the existing vehicular signage at Albany International Airport. We understand that the Albany County Airport Authority is seeking a high-level assessment of the existing signage to identify gaps or inconsistencies in wayfinding that may affect driver clarity or safety. The design shall focus on primary travel paths within and immediately surrounding the Airport entrances from the NYS Route 155 (Albany-Shaker Road), particularly those used by the public, shuttles, rental car customers, and those seeking to access other facilities on the property.



CHA understands the need to identify and define key locations where improvements to signage and wayfinding would provide the greatest benefit

and improve the driver experience for Albany International Airport users. CHA understands that all signage recommendations need to follow applicable guidelines from the Manual on Uniform Traffic Control Devices (MUTCD) and will consider visibility, consistency, and ease of navigation. CHA routinely follows the guidelines from the MUTCD on traffic and roadway projects for the New York State Department of Transportation (NYSDOT), Albany County Department of Public Works, and local municipalities. CHA is also aware of potential changes to the Airport's main entrance (possibly a roundabout conversion) and will work with the Authority to evaluate signage improvement options that would complement future geometric changes.

CHA understands that a budget-level cost estimate will need to be prepared for each area to assist with budgeting.



Approach/Scope:

CHA will begin by conducting an existing sign inventory to perform our evaluation of areas that may benefit from improved signage. CHA proposes to categorize signage areas into three tiers:

- •Tier 1: Wayfinding to get to the airport
- •Tier 2: Wayfinding to primary destinations at the airport
- •Tier 3: Secondary wayfinding to internal airport services



Tier 1 would include all airport signage from primary travel routes, including:

- · I-87 Exit 3 intersection at Albany Shaker Road
- · I-87 Exit 4 intersection at Old Wolf Road
- · I-87 Exit 5 intersection at NYS Rte 155
- · NYS Rte 7 intersection at Albany Shaker Road
- Watervliet Shaker Road intersection at Albany Shaker Road

We anticipate that Tier 1 signage is currently in place and mostly adequate, but would recommend inventorying signage to provide a complete overview of the driver's experience.



Tier 2 would include all wayfinding signage at the Albany International Airport, including:

- · Main Entrance/Terminal
- · Rental Car Returns (North & South Entrances)
- · North Garage Parking (North & South Entrances)
- · South Garage Parking (North & South Entrances)
- · Long Term Parking (North & South Entrances)

- · Short Term Parking (North & South Entrances)
- · Economy Parking
- · Employee Parking (From North & South)
- · Cell Phone Lot
- · Airport Exits

Tier 3 would include internal services, including:

- · General Aviation
- · US Customs
- · Fire Department

- · Million Air
- · Piedmont
- · HVCC/ATI







As part of the existing sign inventory, CHA will assess the conditions, sizes, and heights of existing signs to ensure compliance with the MUTCD and NYSDOT standards.

CHA will develop an existing sign plan on aerial imagery depicting the sign locations. CHA will develop a proposed wayfinding signage plan for all Tier 2 and 3 destinations. These signing plans will identify locations where overhead sign structures would be beneficial and feasible to facilitate improved wayfinding to the airport. CHA will utilize GuideSIGN® software to create, design, and plan the installation of wayfinding signs with the most up-to-date federal standards.



Observed Deficiencies in Current Wayfinding

Not only is our assembled CHA Team extremely familiar with ALB operations and infrastructure from our extensive experience working with the airport, we are also airport customers, using the airport as our primary travel hub for travel, both personally and professionally. We view the wayfinding to and around the airport from the customer's perspective. In that light, we have looked critically at the destination wayfinding and have identified gaps that this project should address:

1. Economy Parking Lot:

- Although the primary entrance (south entrance) to the Economy Lot is front and center entering the airport complex, there is only one sign identifying that entrance. Recirculation from the Terminal back to the Economy Lot is possible using the Service Road (if you know), but improvements to wayfinding signage is necessary to increase usage and improve customer experience.
- The Economy Lot's north entrance is completely unknown to travelers. Exit signage to I-87 within the lot exists, but there is no off-complex signage to the north entrance. CHA would explore options (along I-87 SB to Exit 5, and along NYS Rte 155) to clearly identify this entrance as an option to the Economy Lot.

2. North Airport Entrance from Albany Shaker Road and Watervliet Shaker Road:

· Airport patrons arriving to the Airport from the north and west (via NYS Rte 7, Albany Shaker Road, and Watervliet Shaker Road) are currently directed to the Main Terminal Entrance. Signage to the North Airport entrance, servicing Rental Car Returns, the North Garage, surface parking, and Employee parking, are non-existent, drastically underutilizing this entrance.

3. Recirculation once at Main Terminal:

•Once at the Main Terminal, travelers have little information to proceed to parking, particularly the Economy Lot. Clearer delineation of parking destinations after passenger drop-off is needed.

Once CHA has developed a signing layout plan, we will meet with the Albany County Airport Authority and other project stakeholders, including NYSDOT, Albany County Department of Public Works, and the Town of Colonie, to review our findings and collect feedback.

CHA will provide a summary report illustrating the recommended wayfinding signage improvements and a budgetary level cost estimate.

Quality Assurance and Control

Quality Assurance and Quality Control of all project deliverables is a critical step in the design and delivery process for all projects. As clients expect a quality product, CHA demands that our design professionals undertake a rigorous QA/QC process before releasing any work product. The heart of CHA's QA/QC is our corporate Quality Management System (QMS). The purpose of the QMS is to establish appropriately consistent, predictable, repeatable, and defensible quality control and quality assurance standards, policies, and procedures for designing, developing, and delivering quality work products to our clients.



CHA utilizes Bluebeam Revu Studio to allow collaborative project reviews

(internally and externally) with a color-coded review profile utilizing the industry-standard "red-yellow-green" process. All review comments are initially color-coded and then changed at each step of the review process as comments are backchecked, corrected, and ultimately verified. Design teams are required to complete a *Technical Review and Quality Control Form*, signing off once their discipline has completed the process. This review form, combined with the Bluebeam color-coded process, assures our Project Managers that all comments have been addressed before releasing any work product.

Additionally, since every project involves some level of risk, CHA's QMS includes a Risk Management Process. Risks are identified, assessed, prioritized, and a strategy is developed to minimize and/or resolve potential risk items. As needed, a project-specific *Risk Register* may be developed to monitor identified risks (negative outcomes) and opportunities (positive outcomes).



PROJECT SCHEDULE

The following submission schedule will be maintained unless specifically extended by ACAA.

TASK	DURATION
Initial Kick-Off Meeting with Authority	2 Weeks from Notice to Proceed
Field Data Collection	1 Week
Develop Exisiting Signage Plan/Identify Potential Signage Improvements	2 Weeks
Meeting with Authority to Review Findings	1 Week
Develop Initial Conceptual Signage Improvements	2 Weeks
Meeting with Authority to Review and Obtain Feedback	1 Week
Incorporate Authority Comments	2 Weeks
Meet with Authority and Stakeholder to Present Conceptual Signage Improvements	1 Week
Finalize Concept/Estimate/Memo Report	3 Weeks
	15 Weeks from Notice to Procee



RATE TABLE

Below are the 2026 hourly billing rates for CHA.

TITLE	2026 BILLING RATE
ADMINISTRATIV	/E
Administrative Assistant	\$101.00
Specification Coordinator	\$120.00
MANAGEMEN	Г
Assistant Project Manager	\$137.00
Project Manager I	\$189.00
Project Manager II	\$221.00
Sr. Project Manager I	\$284.00
Sr. Project Manager II	\$347.00
TECHNICAL	
Engineering Designer I	\$101.00
Engineering Designer II	\$107.00
Engineering Designer III	\$139.00
Sr. Engineering Designer/Tech	\$151.00
Principal Engineering Designer/Tech	\$165.00
Engineering Intern	\$90.00
Engineer I	\$118.00
Engineer II	\$126.00
Project Engineer III	\$140.00
Project Engineer IV	\$173.00
Sr. Engineer V	\$208.00
Principal Engineer VI	\$245.00
Sr. Prinicpal Engineer VII	\$343.00
Planner I	\$101.00
Planner II	\$110.00
Planner III	\$132.00
Planner IV	\$139.00
Sr. Planner V	\$158.00
Principal Planner VI	\$221.00
Sr. Principal Planner VII	\$268.00
Principal Architect	\$243.00
Construction	
Inspector	\$122.00
Sr. Inspector	\$145.00
Construction Engineer	\$158.00
Resident Engineer	\$189.00



AGENDA ITEM NO. 10.11

Purchase Order: Purchase of one (1) new Glycol Recovery Vehicle from Trius, Inc. Sourcewell Contract # 111522-AEB

AGENDA ITEM NO: 10.11
MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved 11/21/2025

	11/21/2023
DEPARTMENT:	Finance
Contact Person:	Margaret Herrmann, Acting Chief Financial Officer
PURPOSE OF REQUEST:	
	of one (1) new Glycol Recovery Vehicle from Trius, Inc. Il Contract # 111522-AEB
CONTRACT AMOUNT:	
Total Contract Amount:	\$267,750.00
BUDGET INFORMATION:	
Anticipated in Current AL	B Capital Plan: Yes_√_ No N/A
FISCAL IMPACT – FUNDING	* (Dollars or Percentages)
Federal State State Funding Source: 2025-C	Airport <u>100%</u> N/A apital Equipment
JUSTIFICATION:	
reliability and updated equip Contract #111522-AEB; Triu Deputy Maintenance Manage	(GRV) will replace a 2008 GRV (M-90). This will ensure service pment. The purchase request is from the awarded Sourcewell s, Inc. This vendor provided a demonstration of the GRV and the er has approved this equipment to meet the Airport's needs. Upon will be issued and the equipment can be used immediately.
CHIEF EXECUTIVE OFFICE	R'S RECOMMENDATION:
Recommend approval.	
APPROVAL BY COUNSEL: Y	YES_√_ N/A
PROCUREMENT DEPARTM	ENT APPROVAL:
Procurement complies with Officer has approved. YES	Authority Procurement Guidelines and Acting Chief Financial N/A
BACK-UP MATERIAL:	

Proposal from Trius, Inc. / Sourcewell Contract # 1115220AEB, Department Recommendation



TRIUS inc.

TRIUS INC. – FORT EDWARD 268 TOWPATH ROAD FORT EDWARD, NY, 12828

Phone: 518-480-3540 Fax: 518-480-3547

PROPOSAL

Albany Airport Date: 10/27/25
Attn: Chris Pasquini Quote: PM-1272

We at Trius Inc -Fort Edward are pleased at the opportunity to quote you on the following:

Sourcewell Contract # 111522-AEB
AS990, 2022 HV607 INTERNATIONAL, SWEEPER
Serial number 75-1-003

AS990 - Airport Sweeper standard version

Auxiliary Engine Deutz TDC 7.8 L6, 250kw (340 HP), euromot 5 and Tier 4 final Rear suction unit combination with quick hitch (SHS standard unit + liquid unit) Blast nozzles, pneumatic switch-over LH-RH blow and pneumatic height adjustment

Disc brush installation AS, brush made of steel, diameter 1000 mm

LED surrounding illumination mounted on both sides

Wander hose 200mm diameter, hydraulically operated

Shut-off Rap for rear suction unit

Standard hopper with Roar made of stainless steel V2A

Hopper with preparation for hopper Roar heating system

Liquid level sight glass on rear door, added at location TBD

Heating system for recovery tank, added at location TBD

Additions noted include all parts and labor at location

Outlet air diffusor, pneumatically controlled

Jet pipe cleaning above the leaf screen, made of plastic PVC

Drain sheet with ball valve 3" with Storz B-coupling at the hopper rear door

Outlet chute

Recoil drum incl. 1 Om hose and spray nozzle

Water hose extension 10m with Storz D-coupling on both sides for cleaning hose
Rear view system, color TFT-display, rear view camera heated

Work lights for the disc brushes

Contour marking for AS990

Grease points of the fan mounted external Body color RAL 100 7 daffodil yellow HENTZEN 17164YXX /or/ DUPONT N1155 /or/ S/KKENS FLNA 10325 /or/ /NTL TRUCK 4668 /or/ PPG HSB927354 /or/ FEDERAL COLOR #13538

Truck chassis without front-mounting plate

KIT components for crane lifting

12 V power supply for chassis

Assembly frame

Hopper floor heating for Euromot 415 & Tier 4 final

Total Cost: \$ 267,750.00

Pricing is good for 30 days.

Thank you in advance for your consideration of our proposal.

Sincerely,

Phil Marshall

Trius Inc. – Fort Edward

Bobbi Matthews

From:

Chris Pasquini

Sent:

Thursday, November 6, 2025 9:05 AM

To:

Margaret Herrmann; Bobbi Matthews

Subject:

Grv

I would recommend moving forward on purchasing the grv quote sent in a different email Thanks

Sent from my iPhone

AGENDA ITEM NO. 11

Authorization of Change Orders

AGENDA ITEM NO. 11.1

Authorization to Award Contract Change Order #16 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

AGENDA ITEM NO: 11.1 MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

ACAA Approved

DEPARTMENT:

Planning and Engineering

11/21/2025

Contact Person:

John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Change Order 15:

Authorization to Award Contract Change Order #16 to Construction

Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB

Construction Services, LLC.

CONTRACT AMOUNT:

Base:	\$32,796,900.00
Change Order #1	49,999.00 ACAA Approved 01/23/2024
Change Order #2	49,999.00 ACAA Approved 01/23/2024
Change Order #3	49,999.00 ACAA Approved 01/23/2024
Change Order #4	113,499.81 ACAA Approved 01/23/2024
Change Order #5	188,732.19 ACAA Approved 01/23/2024
Change Order #6	344,659.00 ACAA Approved 02/12/2024
Change Order #7	No Cost ACAA Approved 03/18/2024
Change Order #8	115,765.00 ACAA Approved 05/09/2024
Change Order #9	273,508.00 ACAA Approved 10/15/2024
Change Order #10	260,909.00 ACAA Approved 04/16/2025
Change Order #11	531,855.00 ACAA Approved 04/16/2025
Change Order #12	98,296.00 ACAA Approved 05/12/2025
Change Order #13	61,603.00 ACAA Approved 06/09/2025
Change Order #14	329,753.00 ACAA Approved 09/15/2025
Change Order #15	50,696.00 ACAA Approved 10/20/2025
Change Order #16	9,619.00*
Total:	\$35,325,792.00

^{*}Pending approval at this meeting.

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes / No NA Funding Account No.: CPN 50-2021

AWARD CONDITIONS MET:

Apprenticeship $\sqrt{}$ DBE $\sqrt{}$ MWBE ___

Service Disable Veteran Owned Business (SDVOB) N/A

AGENDA ITEM NO: 11.1 MEETING DATE: November 21, 2025

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 40%

State <u>60%</u>

Airport N/A

Term of Funding:

<u> 2023-2026</u>

Grant No.: N/A

STATE PIN: N/A

JUSTIFICATION:

Request to approve Change Order #16 for Contract #21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY. This Change Order request is to provide a trench grate and frame at the garage roof level and new walkway to the Terminal Connector and Departure Hall.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES / NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES_____ NA____

BACK-UP MATERIAL:

Please refer to the attached Change Order #16 backup information compiled by Turner Construction Company.





Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address) Albany County Airport Authority

Terminal Expansion 737 Albany Shaker Road Albany, NY 12211

OWNER: (name and address) Albany County Airport Authority 737 Albany Shaker Road Albany, NY 12211

CONTRACTOR: (name and address) MLB Construction Services LLC One Stone Brook Road

Malta, NY 12020

CONTRACT INFORMATION:

Contract For: General Construction [1082-GC]

Date: 08-28-2023

CHANGE ORDER INFORMATION:

Change Order Number: 016

Date: 11-06-2025

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle Albany, NY 12205

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, NY 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

01, PCO-387 Garage Roof Walkway Trench Grate Material (Add \$9,619.00).

32,796,900.00 The original Contract Sum was Net change by previously authorized Change Orders 2,519,273.00 The Contract Sum prior to this Change Order was 35,316,173.00 The Contract Sum will be increased by this Change Order in the amount of 9,619.00 The new Contract Sum including this Change Order will be 35.325.792.00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on 11-12-2024.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER,

CONSTRUCTION MANAGER (Signature)
BY: Robert Wagner, Sr. Project Manager, Turner Construction Company
(Printed name and title)
Date

CONTRACTOR (Signature)	OWNER (Signature)				
BY: Jeff Lino, Vice President, MLB Construction Services LLC	BY: Peter Stuto, Chief Executive Officer, Albany County Airport Authority				
Services LLC (Printed name and title)	(Printed name and title)				
Date	Date				

PCO-387



PROPOSAL

BMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-GC	
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-110	DATE 10/31/25
Albany, NY 12205	PROPOSAL NO.	PROPOSAL AMOUNT \$9,619.00

Per NOC 153 dated 10/30/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

The attached proposal is for a BP-4 ASI (139) but MLB had Stone Bridge fabricate it in the interest of time. Stone Bridge is a BP-2 contractor and their cost is therefore being submitted separately.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Stone Bridge Iron & Steel Inc				\$9,204.91		\$9,204.91
					Subtotal:	\$9,204.91
		MLB OH&P (Sub	ocontractor)	\$8,285.25	5.00%	\$414.09
					Total:	\$9.619.00

X	We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work.	
E	This proposal may be withdrawn by us if not accepted within 10 days.	
VE H	HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	
OWN	IER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.	
	$\cap M_1$	

Approved by:

Date:

Cc: JMD/SAS/File (MLB Construction Services LLC)

MLB Construction Services LLC

Submitted by:

If you have any questions, please contact me at 518-289-1371.

10/08/2025

Stone Bridge Iron & Steel, Inc. Contract No. 23-005 Albany Airport BP-02 Change Order Request Breakdown Form

Stone Bridge Iron & Steel, Inc. X058R1

Issue

Changes per ASI-139

Costs

	Add/Deduct	Quantity	Units		Cost/Unit	Total
Detailing / Modeling	Add	8	Hours	X	\$95.00	\$760.00
SBIS Engineering	N/C	0	Hours	X	\$225.00	\$0.00
Material - W,C	N/C	0	lbs.	X	\$0.90	\$0.00
Material - Tubes	N/C	0	lbs.	X	\$1.00	\$0.00
Material - Angles	Add	262	fbs.	X	\$0.85	\$222.70
Material - Plate	Add	89	lbs.	X	\$1.05	\$93.45
Material - Vodaland Grating	Add	1	Is	X	\$3,504.25	\$3,504.25
Material - Bolts	N/C	0	Each	X	\$5.00	\$0.00
Weld Studs	Add	84	Each	X	\$3.00	\$252.00
Paint Material	N/C	0	gal.	X	\$150.00	\$0.00
Galvanize Material	Add	351	lbs.	X	\$0.35	\$122.85
Shop Labor	Add	16	Hours	X	\$95.00	\$1,520.00
Shop Lebor - Straightening After Galvanizing	Add	8	Hours	X	\$95.00	\$760.00
Freight	Add	1	Load	X	\$600.00	\$600.00
Freight - Galvanizer	Add	1	Load	X	\$450.00	\$450.00
Deck	N/C	0	ls	X	\$0.00	\$0.00
Joist	N/C	0	ls	X	\$0.00	\$0.00
Erection	N/C	0	ls	X	\$0.00	\$0.00
UT Testing	N/C	D	Visit	X	\$1,250.00	\$0.00
Delegated Connection Design	N/C	D	Hours	X	\$225.00	\$0.00
	N/C	0	Hours	X	\$0.00	\$0.00

Subtotal	\$8,285.25	
SBIS Work OH&P	10.00%	\$828.53
Vender Work OH&P	10.00%	\$0.00
Bonding (If Required)	1.00%	\$91.14
Tax (If Required)	0.00%	\$0.00

Total

Excludes:

See Attached Items: | SBIS BOM, Vodaland Quote, SBIS Sketch

\$9,204.91 Add

Additional Info:	See sketch for details. Gratings are now 25403-ADA.



Stone Bridge from	& Steel, Inc.			Change Order Bill of Ma	nterials			Page 1 of
10/08/2025 1	:01:01PM			Albany Airport BP-02 CO Albany, NY				Joh: 23-005
Filter: Sub-Cate	egory; X058					1*		
Item#	Drawing #	Oty	Shape	Dimensions	Length	Grade	Ein	Welght
Changes p	er ASI-139							
80	SK	4	L	2 x 2 x 1/4	0'-6 1/4	A572-Gr 50	GLV	7#
90	SK	4	FB	1/4 x 1 1/4	0'-6	A572-Gr 50	GLV	2#
100	SK	2	FB	1/4 x 2	0'-7 3/4	A572-Gr 50	GLV	2#
110	SK	4	BY	Weld Stud 3/8"	0'-3	NA	GLV	0#
120	SK	15	L	2 x 2 x 1/4	5'-0	A572-Gr 50	GLV	255#
130	SK	16	FB	1/4 × 1 1/4	5'-0	A572-Gr 50	GLV	85#
140	SK	80	BY	Weld Stud 3/8"	0'-3	NA	GLV	0#
150	SK	25	BY	Vodaland 25403-ADA Grates	0'-0	NA	UNP	0#
Total Fie	ld Bolts: 0		Total S	hop Bolts: 0		Total Weight:		351 #



Phone: (518) 695-3752 Fax: (518) 695-3056

Made by: TAD Job 23-005 Sheet: X58E1 of: _____ Date: 10-8-25 Description 45x-139 25 pcs - 8" DUCTILE CAST IRON GRATES VODALAND C250 94" x 198" CX58-1 ENO CAP. V58-1 8 pcs = 510 = 40-0 (X58-2) 41:0 ASI-139 TRENCH DRAIN LAYOUT GARAGE ROOF WALKWAY



Phone: (518) 695-3752 Fax: (518) 695-3056

Sheet: X 58-/ of: _ Job _23-005 Made by: _______ Date: 10-8-25 Checked By: 7240 Description AST - 139 TRENCH DRAIN 4 NAILER HOLE SHOP MOTE! NFILL GAP 2 REQ D. - END CAPS - MARK X58-1 HOT DIP GAWANICED BILL OF MATE 4-L2x2x4 x0-64 4- BAR 44 14 x 016 2- BAR 4 x 2 x 0-73 4- 3" WEUD STUD x 0-4



Phone: (518) 695-3752 Fax: (518) 695-3056

Job 23-005 Made by: Sheet: 459-2 of: _ Date: 10-8-25 - Checked By: TAO Description 451-139 TREACH DRAIN 210 4" MAILER HOLES 4 SPA @11-0 = 4-0 12x2x4 x 510 X58-2 HOT DIP GAW. 4 NAILER HOLES BILL OF MATE 16- 62+2×4 × 5-0 16. BAR 4x14 x510 80-3" WELD STUDS NOL4

Stephen Esposito

From: Sent: Adam Parker <a.parker@vodaland-usa.com> Wednesday, October 8, 2025 12:58 PM

To:

Stephen Esposito

Subject:

UPDATED VODALAND QUOTE



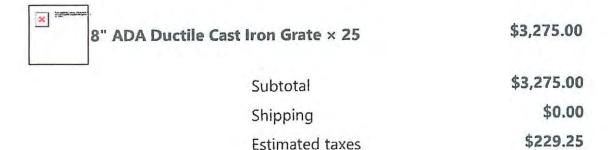
INVOICE

Complete your purchase

Complete your purchase

or Visit our store

Order summary



Total \$3,504.25 USD

Customer information

Shipping address

Brian Carmer

426 Purinton Rd

Gansevoort NY 12831

United States

Billing address

Brian Carmer

426 Purinton Rd

Gansevoort NY 12831

United States

Shipping method FREE SHIPPING !!!

\$0.00

If you have any questions, reply to this email or contact us at info@vodaland-usa.com

Craig Dittl

From:

Jeffrey Lino

Sent:

Monday, October 13, 2025 2:29 PM

To:

Brian Carmer

Cc:

Craig Dittl; Mike Washburn; Marty Millington

Subject:

FW: [--EXTERNAL--]: RE: ASI 139 trench grate and frame.

You can proceed without shop drawings.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Hudak, Jordan < JHudak@chasolutions.com>

Sent: Monday, October 13, 2025 2:27 PM

To: Jeffrey Lino <Jlino@mlbind.com>; Lackraj, Natram - (NYN) <nlackraj@tcco.com>; McNeil, Brian - (NYN)

<bmcneil@tcco.com>; Wagner, Robert C - (NYN) <rwagner@tcco.com>; Bagshaw, Hannah E - (NYN)

<hbagshaw@tcco.com>

Cc: Craig Dittl <cdittl@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; Marty Millington

<mmillington@mlbind.com>; Andres, Edward F - (NYN) <efandres@tcco.com>

Subject: RE: [--EXTERNAL--]: RE: ASI 139 trench grate and frame.

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

I don't have an issue with proceeding without the shop drawing.

Jordan Hudak, PE*

Business Practice Leader CHA

Office: (860) 937-6502 Cell: (757) 291-0242 jhudak@chasolutions.com www.chasolutions.com



Please note my email address has changed

Finding a better way.

*Licensed in CO, CT, NH, VT, RI

From: Jeffrey Lino < <u>Jlino@mlbind.com</u>>
Sent: Monday, October 13, 2025 2:25 PM

To: Lackraj, Natram - (NYN) < nlackraj@tcco.com >; McNeil, Brian - (NYN) < bmcneil@tcco.com >; Wagner, Robert C -

(NYN) < rwagner@tcco.com >; Bagshaw, Hannah E - (NYN) < hbagshaw@tcco.com >

Cc: Craig Dittl <cdittl@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; Marty Millington

<mmillington@mlbind.com>; Andres, Edward F - (NYN) <efandres@tcco.com>; Hudak, Jordan

<JHudak@chasolutions.com>

Subject: [--EXTERNAL--]: RE: ASI 139 trench grate and frame.

Nate,

It is going to be a minimum of two weeks to get the fame fabricated and galvanized and ready for installation. If we have to do an official shop drawing for approval add another two weeks for shop drawing and approval.

The detail we included in Stone Bridge cost proposal should be adequate for shop drawing since nothing was ever detailed in the ASI.

Please confirm we can proceed without approved shop drawings.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Lackraj, Natram - (NYN) <nlackraj@tcco.com>

Sent: Monday, October 13, 2025 1:02 PM

To: Jeffrey Lino < Jlino@mlbind.com >; McNeil, Brian - (NYN) < bmcneil@tcco.com >; Wagner, Robert C - (NYN)

<rwagner@tcco.com>; Bagshaw, Hannah E - (NYN) < hbagshaw@tcco.com>

Cc: Craig Dittl < cdittl@mlbind.com >; Mike Washburn < mwashburn@mlbind.com >; Marty Millington

<mmillington@mlbind.com>; Andres, Edward F - (NYN) < efandres@tcco.com>; Hudak, Jordan

<ihudak@chasolutions.com>

Subject: RE: ASI 139 trench grate and frame.

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Jeff,

CHA and I have review, no issues. Please proceed with getting this fabricated. Could you let me know a lead time?

Thanks,

Nate Lackraj | Superintendent
Turner Construction Company - NYN
mobile 518.708.5445 | nlackraj@tcco.com

From: Jeffrey Lino < <u>Jlino@mlbind.com</u>>
Sent: Monday, October 13, 2025 12:20 PM

To: Lackraj, Natram - (NYN) < nlackraj@tcco.com >; McNeil, Brian - (NYN) < bmcneil@tcco.com >; Wagner, Robert C -

(NYN) < rwagner@tcco.com >; Bagshaw, Hannah E - (NYN) < hbagshaw@tcco.com >

Cc: Craig Dittl <cdittl@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; Marty Millington

<mmillington@mlbind.com>; Andres, Edward F - (NYN) <efandres@tcco.com>

Subject: ASI 139 trench grate and frame.

EXTERNAL EMAIL - Please Handle Cautiously

Nate-

Attached is the cost from Stonebridge for the roof level sidewalk trench grate and frame.

This needs to be fabricated and then sent to be galvanized, so I would like to get this cost approved so we can release Stonebridge.

Please review and let me know if this cost is approved so that I can release into production.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Stephen Esposito < Stephen@stonebridgeiron.com >

Sent: Wednesday, October 8, 2025 1:04 PM

To: Jeffrey Lino < Jlino@mlbind.com >; Brian Carmer < brian@stonebridgeiron.com >; Craig Dittl < cdittl@mlbind.com >

Subject: RE: Airport

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

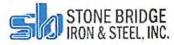
Jeff,

See attached.

Sincerely,

Stephen J. Esposito

Chief Estimator



426 Purinton Road, Gansevoort, NY 12831 Office Phone: 518.695.3752 Fax: 518.695.3056

Direct Phone: 518.714.9655

Email: stephen@stonebridgeiron.com
Website: www.stonebridgeiron.com

From: Jeffrey Lino < <u>Jlino@mlbind.com</u>>
Sent: Wednesday, October 8, 2025 12:41 PM

To: Stephen Esposito < Stephen@stonebridgeiron.com >; Brian Carmer < bbc@stonebridgeiron.com >; Craig Dittl

<<u>cdittl@mlbind.com</u>> Subject: RE: Airport

Stephen,

I think we will need to go with an ADA compliant trench grate. Let me know if this changes the price at all.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Stephen Esposito <Stephen@stonebridgeiron.com>

Sent: Wednesday, October 8, 2025 9:28 AM

To: Brian Carmer < brian@stonebridgeiron.com >; Jeffrey Lino < Jlino@mlbind.com >; Craig Dittl < cdittl@mlbind.com >

Subject: RE: Airport

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Jeff,

Please see our attached change order for ASI-139.

Sincerely,

Stephen J. Esposito

Chief Estimator



426 Purinton Road, Gansevoort, NY 12831 Office Phone: 518.695.3752 Fax: 518.695.3056

Direct Phone: 518.714.9655

Email: stephen@stonebridgeiron.com Website: www.stonebridgeiron.com

From: Brian Carmer < bbc@stonebridgeiron.com>

Sent: Tuesday, October 7, 2025 4:10 PM **To:** Jeffrey Lino < <u>Jlino@mlbind.com</u>>

Cc: Stephen Esposito < Stephen@stonebridgeiron.com >

Subject: RE: Airport

I have a price and will include in tomorrow quote.

Brian Carmer

President



426 Purinton Road, Gansevoort, NY 12831 Tel: 518-695-3752 Fax: 518-695-4397

AGENDA ITEM NO. 11.2

Change Order 17: Authorization to Award Contract Change Order #17 to Construction Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

AGENDA ITEM NO: 11.2
MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION

DEPARTMENT:

Planning and Engineering

ACAA Approved

11/21/2025

Contact Person:

John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Change Order 17:

Authorization to Award Contract Change Order #17 to Construction

Contract 21-1082-GC for the Pre-TSA Terminal Expansion to MLB

Construction Services, LLC.

CONTRACT AMOUNT:

Base:	\$32,796,900.00
Change Order #1	49,999.00 ACAA Approved 01/23/2024
Change Order #2	49,999.00 ACAA Approved 01/23/2024
Change Order #3	49,999.00 ACAA Approved 01/23/2024
Change Order #4	113,499.81 ACAA Approved 01/23/2024
Change Order #5	188,732.19 ACAA Approved 01/23/2024
Change Order #6	344,659.00 ACAA Approved 02/12/2024
Change Order #7	No Cost ACAA Approved 03/18/2024
Change Order #8	115,765.00 ACAA Approved 05/09/2024
Change Order #9	273,508.00 ACAA Approved 10/15/2024
Change Order #10	260,909.00 ACAA Approved 04/16/2025
Change Order #11	531,855.00 ACAA Approved 04/16/2025
Change Order #12	98,296.00 ACAA Approved 05/12/2025
Change Order #13	61,603.00 ACAA Approved 06/09/2025
Change Order #14	329,753.00 ACAA Approved 09/15/2025
Change Order #15	50,696.00 ACAA Approved 10/20/2025
Change Order #16	9,619.00*
Change Order #17	<u>73,861.00*</u>
Total:	\$35,399,653.00

^{*}Pending approval at this meeting.

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes √ No NA Funding Account No.: <u>CPN 50-2021</u>

AWARD CONDITIONS MET:

Apprenticeship <u>√</u> DBE <u>√</u> MWBE ___

Service Disable Veteran Owned Business (SDVOB) N/A

AGENDA ITEM NO: 11.2
MEETING DATE: November 21, 2025

FISCAL IMPACT	<u>- FUNDING</u> (Dollars	or Percentages)

Federal 40%

State 60%

Airport N/A

Term of Funding:

2023-2026

Grant No.: N/A

STATE PIN: N/A

JUSTIFICATION:

Request to approve Change Order #17 for Contract #21-1082-GC for the Pre-TSA Terminal Expansion to qualified low bidder MLB Construction Services, LLC Malta, NY. This Change Order request is to extend the rental period to October 2025 for the queuing platform and the system scaffold..

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES ✓ NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES ____ NA___

BACK-UP MATERIAL:

Please refer to the attached Change Order #16 backup information compiled by Turner Construction Company.







MAIA Document G731™ – 2019

Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address) Albany County Airport Authority Terminal Expansion

737 Albany Shaker Road Anlaby, NY 12211 OWNER: (name and address)

Albany County Airport Authority 737 Albany Shaker Road Albany, NY 12211

CONTRACTOR: (name and address) MLB Construction Services LLC One Stone Brook Road

Malta, NY 12020

CONTRACT INFORMATION:

Contract For: General Construction

[1082-GC] Date: 08-28-2023 CHANGE ORDER INFORMATION:

Change Order Number: 017

Date: 11-06-2025

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle Albany, NY 12205

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, NY 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

01, PCO-207 Queuing Platform Extended Rental (August 2024 - October 2025) (Add \$73,861.00)

02. ACAA reserves all rights with respect to this change order, including refunding of this payment by the contractor should the final resolution of the delay claims not warrant this payment.

The original Contract Sum was	\$ 32,796,900.00
Net change by previously authorized Change Orders	\$ 2,528,892.00
The Contract Sum prior to this Change Order was	\$ 35,325,792.00
The Contract Sum will be increased by this Change Order in the amount of	\$ 73,861.00
The new Contract Sum including this Change Order will be	\$ 35,399,653.00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on 11-12-2024.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

ARCHITECT (Signature)	CONSTRUCTION MANAGER (Signature)
BY: Jordan Hudak, Sr. Project Manager, CHA Consulting, Inc.	BY: Robert Wagner, Sr. Project Manager, Turner Construction Company
(Printed name, title, and license number if required)	(Printed name and title)
Date	Date

CONTRACTOR (Signature)	OWNER (Signature)
BY: Jeff Lino, Vice President, MLB Construction Services	
LLC	(Printed name and title)
(Printed name and title)	
	Date
Data	Dute

PCO-207



PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-GC	
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-110	DATE 8/8/25
Albany, NY 12205	PROPOSAL NO. 148	PROPOSAL AMOUNT \$73,861.00

Per NOC 148 dated 8/8/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Rental costs for queuing platform extension through October 2025.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Starr Industries LLC				\$70,650.00		\$70,650.00
					Subtotal:	\$70,650.00
		MLB OH&P (Sub	ocontractor)	\$64,227.00	5.00%	\$3,211.00
					Total:	\$73,861.00

lf	you	have	any	question	s, p	lease	contact	me	at	51	8-289-	137	1.	
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X	We reserve the right to request an extension of time together with additional cost incurred at a later date.
	We request calendar days extension of time for the above work.
	This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date



License: GC-615108

Change Order

Order#: 6

Order Date: 07/24/2025

To: MLB Construction Services LLC 1 Stonebreak Road Malta NY 12020

Owner:

Contractor:

Project: 690

Date:

Date: _____

ALB-Central Terminal 737 Albany Shaker Rd Albany NY 12211

dered By: Cription of Work Amount Inded Rental of the Queing Platform August 2024 to October 2025 Inded Rental of the System Scaffold August 2024 to October 2025	The contractor agrees to perform and the owner pay for the following changes to this contract.	agrees to	Plans Attached
nded Rental of the Queing Platform August 2024 to October 2025 nded Rental of the System Scaffold August 2024 to October 2025 August 2024 to October 2025	Ordered By:	Customer Order:	Specifications Attached
August 2024 to October 2025 nded Rental of the System Scaffold August 2024 to October 2025 16,530.00	Description of Work		Amount
nded Rental of the System Scaffold August 2024 to October 2025	extended Rental of the Queing Platform August 2024 to October 2025		54,120.00
	xtended Rental of the System Scaffold		16,530.00
	lotes		
ative changes will lower the overall contract e requiring no additional payment by owner. Requested Amount of Change 70,650.00	Negative changes will lower the overall contract	Requested Amount of Change	70,650.00
In the State of th			

AGENDA ITEM NO. 11.3

Authorization to Award Contract Change Order No. 8 to Construction Contract 21-1082-INT STR for the Pre-TSA Terminal Expansion to MLB Construction Services, LLC.

AGENDA ITEM NO: 11.3 MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION ACAA Approved 11/21/2025

DEPARTMENT: Planning and Engineering

Contact Person: John LaClair, P.E., Chief Engineer

PURPOSE OF REQUEST:

Change Order 8: Authorization to Award Contract Change Order No. 8 to

Construction Contract 21-1082-INT STR for the Pre-TSA Terminal

Expansion to MLB Construction Services, LLC.

CONTRACT AMOUNT:

Base: \$46,474,000.00

Change Order No. 1
Change Order No. 2
Change Order No. 3
Change Order No. 3
Change Order No. 4
Change Order No. 5
Change Order No. 5
Change Order No. 6
Change Order No. 6
Change Order No. 6
Change Order No. 7

37,371.00 Board Approved – 02/10/2025
251,152.00 Board Approved – 03/24/2025
110,137.00 Board Approved – 04/16/2025
246,441.00 Board Approved – 05/14/2025
278,334.00 Board Approved – 09/15/2025
226,507.00 Board Approved – 10/20/2025

Change Order No. 8 257,131.00*

Total: \$47,859,094.00

BUDGET INFORMATION:

Anticipated in Current ALB Capital Plan: Yes ✓ No NA Funding Account No.: CPN 50-2021

AWARD CONDITIONS MET:

Apprenticeship $\sqrt{}$ DBE $\sqrt{}$ MWBE $\sqrt{}$

Service Disable Veteran Owned Business (SDVOB) N/A

FISCAL IMPACT - FUNDING (Dollars or Percentages)

Federal 40% State 60% Airport N/A

Term of Funding: 2023-2026

Grant No.: N/A STATE PIN: N/A

^{*}Pending Board Approval at this meeting.

AGENDA ITEM NO: 11.3 MEETING DATE: November 21, 2025

JUSTIFICATION:

Request to approve Change Order No. 8 for Contract # 21-1082-INT STR. This work includes a variety of necessary changes made to the project involving additional cost items. These included changes directed by the Authority, clarifications to the contract documents and code revisions. The affected items include the substitution of terrazzo in lieu of rubber for the stair treads located adjacent to the North Parking Garage. Adding sanitary and supply piping is required to accommodate the new Dunkin Donuts located in the Departure Hall. Also included are plumbing revisions to accommodate the new restrooms as directed by ACAA and repairs to the underground telecom lines and power lines concealed below grade. Lastly, several miscellaneous revisions to the mechanical, electrical and structural systems.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend approval.

FINAL AGREEMENT SUBJECT TO APPROVAL BY COUNSEL: YES / NA

PROCUREMENT DEPARTMENT APPROVAL:

Procurement complies with Authority Procurement Guidelines and Acting Chief Financial Officer has approved. YES _ J ____ NA___

BACK-UP MATERIAL:

Please refer to the attached Change Order No. 8 backup information compiled by Turner Construction Company.







Change Order, Construction Manager as Adviser Edition

PROJECT: (name and address)

Albany County Airport Authority

Terminal Expansion 737 Albany Shaker Road

Albany, NY 12211

OWNER: (name and address)

Albany County Airport Authority

737 Albany Shaker Road Albany, NY 12211

CONTRACTOR: (name and address)

MLB Construction Services LLC

One Stone Brook Road Malta, NY 12020 CONTRACT INFORMATION:

Contract For: General Construction

[1082-INT STR] Date: 11-08-2023 CHANGE ORDER INFORMATION:

Change Order Number: 008

Date: 11-06-2025

ARCHITECT: (name and address)

CHA Consulting Inc. 3 Winners Circle Albany, NY 12205

CONSTRUCTION MANAGER: (name and address)

Turner Construction Company 1 Computer Drive South Albany, NY 12205

THE CONTRACT IS CHANGED AS FOLLOWS:

(Insert a detailed description of the change and, if applicable, attach or reference specific exhibits. Also include agreed upon adjustments attributable to executed Construction Change Directives.)

01. PCO-026 Terrazzo Stairs in Lieu of Rubber (Add \$45,600.00)

02. PCO-090b ASI-058 Storefront Modifications [Materials] (Add \$41,234.00)

03. PCO-132a ASI-076 Misc. Electrical Sprinkler and Plumbing Revisions (Add \$30,348.00)

04. PCO-132b ASI-076 Martin Heat Trace for DD (Add \$16,937.00)

05. PCO-167 ASI-085 Plumbing Revisions per Owner Request (Add \$14,152.00)

06. PCO-209 Temporary Traffic Lights Under Decking (Add \$15,482.00)

07. PCO-223 Spectrum Conduit Repairs (Add \$27,826.00)

08. PCO-252 Loading Dock Corridor Painting (Add \$3,889.00)

09. PCO-262 Added Roof Blocking (Add \$16,141.00)

10. PCO-286 Terminal HVAC Control Repairs - Siemans Invoice (Add \$5,674.00)

11. PCO-294 Added Fire Wrap Insulation Per AHJ (Add \$12,664.00)

12. PCO-318 RFI-352 West Wall Alignment by 7 Line (Add \$2,603.00)

13. PCO-320a RFI-358 Infill Channel Bottom of Connector Steel (Add \$17,102.00)

14. PCO-324b ASI-139 Increased K13 Thickness Roof Walkway (Add \$4,324.00)

15. PCO-372 Switch from 20ga LGMF to 18ga CFMF per RFI-295 (Add \$3,155.00)

The original Contract Sum was

Net change by previously authorized Change Orders

The Contract Sum prior to this Change Order was

The Contract Sum will be increased by this Change Order in the amount of

The new Contract Sum including this Change Order will be

\$	46,474,000.00
\$	1,127,963.00
\$	47,601,963.00
\$	257,131.00
5	47 859 094 00

The Contract time will be unchanged by (0) days.

The Contractor's Work shall be substantially complete on03-28-2025.

NOTE: This Change Order does not include adjustments to the Contract Sum or Guaranteed Maximum Price, or the Contract Time, that have been authorized by Construction Change Directive until the cost and time have been agreed upon by both the Owner and Contractor, in which case a Change Order is executed to supersede the Construction Change Directive.

NOT VALID UNTIL SIGNED BY THE ARCHITECT, CONSTRUCTION MANAGER, CONTRACTOR, AND OWNER.

ARCHITECT (Signature)	CONSTRUCTION MANAGER (Signature)
BY: Jordan Hudak, Sr. Project Manager, CHA Consulting, Inc.	BY: Robert Wagner, Sr. Project Manager, Turner Construction Company
(Printed name, title, and license number if required)	(Printed name and title)
Date	Date
CONTRACTOR (Signature)	OWNER (Signature)
BY: Jeff Lino, Vice President, MLB Construction	BY: Peter Stuto, Chief Executive Officer, Albany County Airport
Services LLC (Printed name and title)	Authority (Printed name and title)

PCO-026



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SUBMITTED TO: Rob Wagner	Alb. Airport 21-1082-STR & INT			
Turner Construction Company 1 Computer Drive South	23-114	10/2/25		
Albany, NY 12205	PROPOSALNO. 59	PROPOSAL AMOUNT \$45,600.00		

Per NOC 59 dated 10/18/2024, MLB Construction Services LLC is pleased to present our proposal for the following:

Per owner request, the garage stair treads shall be terrazzo treads in lieu of pre-cast concrete with rubber treads. This portion of Alternate #8 was decided on post-bid and is a change to the contract.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Precast Concrete	\$-13,000.00	\$-13,000.00				\$-26,000.00
Ероху Теггаzzo				\$80,643.71		\$80,643.71
Resilient Flooring				\$-11,215.14		\$-11,215.14
					Subtotal:	\$43,428.57
		MLB OH&P (Subcor	itractor)	\$43,428.57	5.00%	\$2,171.43
					Total:	\$45,600.00

Approved by:

If	f you have any questions, please contact me at 518-289-1371.
K	We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Page 1 of 1

Craig Dittl

From: Craig Dittl

Sent: Thursday, October 2, 2025 11:16 AM

To: Jeffrey Lino; Lackraj, Natram - (NYN); McNeil, Brian - (NYN)

Damien Pinto-Martin Cc:

RE: Albany Airport Expansion, BP-4: Proposal #59 (Garage Stair Treads) Subject:

Correction here...I left out the overhead and profit. Updated summary below.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:







From: Craig Dittl

Sent: Thursday, October 2, 2025 10:25 AM

To: Jeffrey Lino <Jlino@mlbind.com>; Lackraj, Natram - (NYN) <nlackraj@tcco.com>; McNeil, Brian - (NYN)

<bmcneil@tcco.com>

Cc: Damien Pinto-Martin < DPinto@mlbind.com>

Subject: RE: Albany Airport Expansion, BP-4: Proposal #59 (Garage Stair Treads)

Jeff - being that there is nothing in the estimate... I'm just going to have to make this up.

Our code 03-400 I took the \$26K that estimating had provided.

There is seemingly a made-up number that can be calculated out of an email chain as follows:

Deduct From Estimate: (\$26,000.00)

Terrazzo ADD: \$80,643.71

Credit per TCCo Request/Emails: (\$11,215.14) **CD had to calculate this

MLB OH&P: \$2,171.43

Total: \$45,600.00

Craig Dittl

From:

David M. Shaw

Sent:

Wednesday, June 11, 2025 12:39 PM

To:

Craig Dittl; Oleg Smolovik; Jeffrey Lino; Jim Dawsey

Subject:

RE: Garage Stair Pans Versus Terrazzo

Craig, We carried Total \$26,000

\$13,000 Labor \$13,000 Material

As far as what was used for material we figured Pre Cast Concrete Stair Treads based on the Clarification given via attached RFI.

27. MLB 09.25.23 @ 3:55 pm Alternate 8 listed on Scope of work calls for Replacement of the Pre-Cast Terraz; with Rubber Stair Treads. The Stairs that are apart of BP02 are not meant to be Concrete Filled. Would the Stair Structure be Carried in this Alternate? Yes, the cost of the pre-cast concrete (rubber stair freads) wheterrazzo tread is in the alternate design.

Best Regards,



David M. Shaw Jr.
Estimator
MLB Construction Services, LLC



1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 x 114

www.mlbconstructionservices.com

From: Craig Dittl <cdittl@mlbind.com>
Sent: Wednesday, June 11, 2025 12:27 PM

To: David M. Shaw <DShaw@mlbind.com>; Oleg Smolovik <osmolovik@mlbind.com>; Jeffrey Lino <Jlino@mlbind.com>;

Jim Dawsey < jmdawsey@mlbind.com>

Subject: RE: Garage Stair Pans Versus Terrazzo



Change Order Request

2403 - Albany Airport Terminal Exp - Interior

COR Subject: Garage Stair Cost

To:

Craig Dittl

MLB Construction 1 Stonebreak Rd Baliston Spa, NY 12020 COR Number: 4

COR Date: 2024-11-20 Vork Type: Quoted Proposal

Work Type: GC COR / RFI No:

Return To:

Joseph Eats Euro Tile and Stone 24 Airport Road Schenectady, NY 12302 (518) 631 -9184 x203

Details

line No	Description	Type	Cost/Rate	Qty/Hrs	MON	<u>E</u>)
1	PRECAST EPOXY TERRAZZO-TREAD RISER	Material	\$144.15	256.00	LF	\$ 36,902.40
2	PRECAST EPOXY TERRAZZO-LANDING	Material	\$71.74	90.00	SF	\$ 6,456.60
3	PRECAST FREIGHT	Material	\$3,500.00	1.00	Lump Sum	\$ 3,500.00
4	Laticrete Latapoxy	Material	\$280.55	12.00	Units	\$ 3,366.60
5	Laticrete Permacolor	Material	\$35.75	3.00	25lb Bag	\$ 107.25
6	Laticrete Latasil	Material	\$25.75	6.00	Tubes	\$ 154.50
7						
В	Set Treads	Labor	\$73.38	56.00	Per Hour	\$ 4,109.28
9	Set Treads Set Treads Set Landings (D)	Labor	\$73.38	56.00	Per Hour	\$ 4,109.28
10	Set Landings	Labor	\$73.38	24.00	Per Hour	\$ 1,761.12
11	Set Landings	Labor	\$73.38	24.00	Per Hour	\$ 1,761.12
12	Grout / Caulk	Labor	\$59.18	24.00	Per Hour	\$ 1,420.32
13	Grout / Caulk	Labor	\$59.18	24.00	Per Hour	\$ 1,420.32
14	Field measurements	Labor	\$73.38	8.00	Per Hour	\$ 587.04
15	Field measurements	Labor	\$73.38	8.00	Per Hour	\$ 587.04
16	Shop Drawings	Labor	\$73.38	24.00	Per Hour	\$ 1,761.12
17	Delivery	Labor	\$73.38	16.00	Per Hour	\$ 1,174.08
18	Delivery	Labor	\$59.18	16.00	Per Hour	\$ 946.88

Signed By:

Joseph Eats

Dated: 2024-11-20

PCO-026 Rec'd TCCo 10/08/25

Labor: \$19,637.60 Overhead Percent 15%: \$2,945.65

Material: \$50,487.35

Overhead Percent 15%: \$7,573.11 Equipment \$0.00

Equipment \$0.00 Overhead Percent 15%: \$0.00

Sales Tax: \$0.00 Other \$0.00

Total: \$80,643.71

Notes:

Signed By:

Joseph Eats

Dated: 2024-11-20





PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR &	INT
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-114	8/13/25
Albany, NY 12205	PROPOSAL NO.	PROPOSAL AMOUNT

Per NOC 33B dated 8/13/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

This proposal is for the material and fabrication ONLY of the steel required to support the curtain walls/vestibules added in ASI-058.

MLB included the cost of GPRS for one day to scan the slab where post-installed anchor bolts are required.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Structural Steel				\$38,186.00		\$38,186.00
Exploritory Work				\$1,250.00		\$1,250.00
					Subtotal:	\$39,436.00
		ALB OH&P (Subc	ontractor)	\$35,964.15	5.00%	\$1,798.00
					Total:	\$41,234.00

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ı	LOOU	nave	anv	questions	. Diease	contact	me	at 5	18-20	39-13	77.	

X	We reserve the right to request an extension of time together with additional cost incurred at a later date.
	We request calendar days extension of time for the above work.
	This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: Date:

PCO-090 Rec'd TCCo 08.21.25



412 Canal Street Rome NY 13440 Phone: (315) 281-0123 Fax: (315) 281-0124 www.randssteel.com



PROPOSED CONTRACT CHANGE ORDER REQUEST

Number:	CCOR- 04rev.1	Date: 8/6/25
Project:	Albany Airport Expansion (BP-04)	Project No: 24-00

Contractor:Subcontractor:MLB Construction Services, LLCR & S Steel, LLCOne Stonebreak Road412 Canal StreetMalta, NY 12020Rome, NY 13440

DESCRIPTION OF REQUEST:

Costs associated with added scope of work, furnishing and erecting the north and south vestibule steel as shown in ASI-058 and RFI 243.

BREAKDOWN:

Submitted by:

	GRAND TOTAL:	\$38,186.00
	Subtotal	\$38,186.00
	OHP 10%	\$3,471.41
	Total Add	\$34,714.15
	Added Freight	\$1,800.00
L	Added Detailing	\$750.00
	Added Shop	\$6,400.00
	Added Material	\$25,764.15

- 64 HOURS @ \$100 | HE

10 Hours @ \$75 | HE

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BY (D)

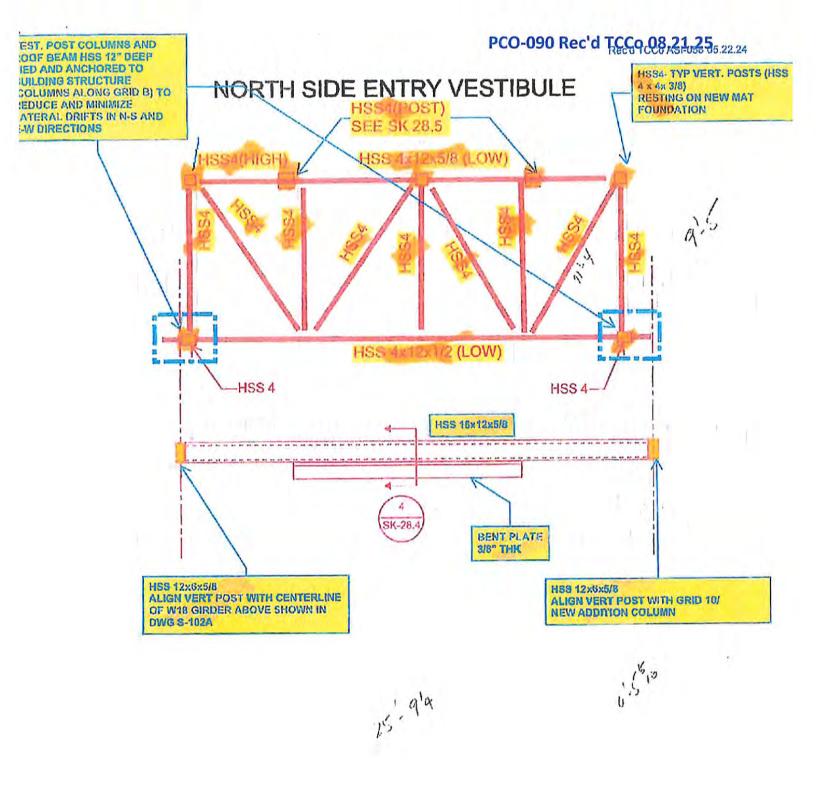
The total cost associated to make this change is: \$38,186.00

- 1	· · ·	
Luler	Daniels	
Tyler Daniels, Projec	t Mgr.	

Approved by:	Date of Approval:
MLB Construction Services, LLC	

QTY.	UNIT	DESCRIPTION	LENGTH	БТН	WGT/LFT	TOTAL WGT / FT- IBS	\$ / UNIT	TOTAL COST
			H.	IN.				
		North Vestibule						
4	13	4x4x3/8	13	9	17.20	928.80	\$1.00	\$928.80
2	75	4x4x3/8	6	0	17.20	309.60	\$1.00	\$309.60
1	TS	4x4x3/8	4	9	17.20	77.40	\$1.00	\$77.40
9	PŁ	3/8x6 HR	1	0	7.66	45.96	\$0.75	\$34.47
80	PL	3/8x4 HR	0	2	5.10	17.00	\$0.75	\$12.75
7	TS	4x4x3/8	6	5	17.20	1133.77	\$1.00	\$1,133.77
2	SI	4x4x3/8	25	6	17.20	885.80	\$1.00	\$885.80
1	TS	12x4x5/8	25	6	59.11	1522.08	\$1.50	\$2,283.12
1	TS	12x4x1/2	25	6	48.72	1254.54	\$1.50	\$1,881.81
2	TS	12x4x1/2	2	9	48.72	243.60	\$1.50	\$365.40
44	1	4x4x3/8	0	7	9.80	143.73	\$0.75	\$107.80
12	EA	Epoxy Anchors					\$12.50	\$150.00
4	Z	4x4x3/8	12	0	17.2	825.60	\$1.00	\$825.60
00	Ы	3/8x4 HR	0	10	5.1	34.00	\$0.75	\$25.50
7	TS	12x6x5/8	15	9	67.62	2096.22	\$1.50	\$3,144.33
2	Я	1/2x12 HR	1	4	20.42	54.45	\$0.75	\$40.84
00	EA	Epoxy anchors	•				\$12.50	\$100.00
2	Pl.	3/8x10 HR	1	4	12.76	34.03	\$0.75	\$25.52
4	PL	3/8x6 HR	1	0	7.66	30.64	\$0.75	\$22.98
4	PL	3/8x6 HR	0	4	7.66	10.21	\$0.75	\$7.66
2	Pt	1/2x8 HR	1	2	13,6	31.73	\$0.75	\$23.80
4	PL	1/2x8 HR	0	10	13.6	45.33	\$0.75	\$34.00
12	EA	3/4" DIA A325 Bolts	*	•			\$3.75	\$45.00
1	TS	8/£x9x9	3	9	27.41	95.94	\$1.10	\$105.53
2	PL	1/2x7 HR	0	7	11.85	13.83	\$0.75	\$10.37
1	P.L.	1/2x8 HR	ī	2	15.92	18.57	\$0.75	\$13.93
-	TS	16x12x5/8	30	0	110.36	3310.80	\$2.00	\$6,621.60
2	PŁ	3/8x24 HR	4	0	30.63	428.82	\$0.75	\$321.62
2	1	4x4x3/8	T	0	9.8	19.60	\$0.75	\$14.70

\$19,553.69		\$1,322.49	\$27.20	\$50.00	\$11.13	\$11.49	\$3.83	\$11.90	\$17.00	\$7.50	\$4,299.23	\$45.95	\$75.00	\$321.62	\$6.13	\$6,210.45
		\$1.30	\$0.75	\$12.50	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$3.75	\$1.80	\$0.75	\$12.50	\$0.75	\$0.75	
		1017.30	36.27		14.84	15.32	5.11	15.87	22.67		2388.46	61.26		428.82	8.17	
		67.82	27.2		12.72	7.66	7.66	13.6	13.6		93.36	30.63		30.63	8.6	
		0	4	•	2	0	4	2	10		1	0		0	10	
		15	1	•	1	1	0	1	0		25	2	4	7	0	
	South Vestibule	10x8x5/8	1/2x16 HR	Epoxy Anchors	3/8x10 HR	3/8x6 HR	3/8x6 HR	1/2x8 HR	1/2x8 HR	3/4" DIA A325 Bolts	16x8x5/8	1/2x18 HR	Epoxy Anchors	3/8x24 HR	4x4x3/8	
		TS	PL	EA	Ы	곱	<u>ح</u> ر	Ы	Ы	EA	TS.	Ы	EA	14	1	
		1	1	4	1	2	2	7	2	2	4	H	9	2	1	



LERA

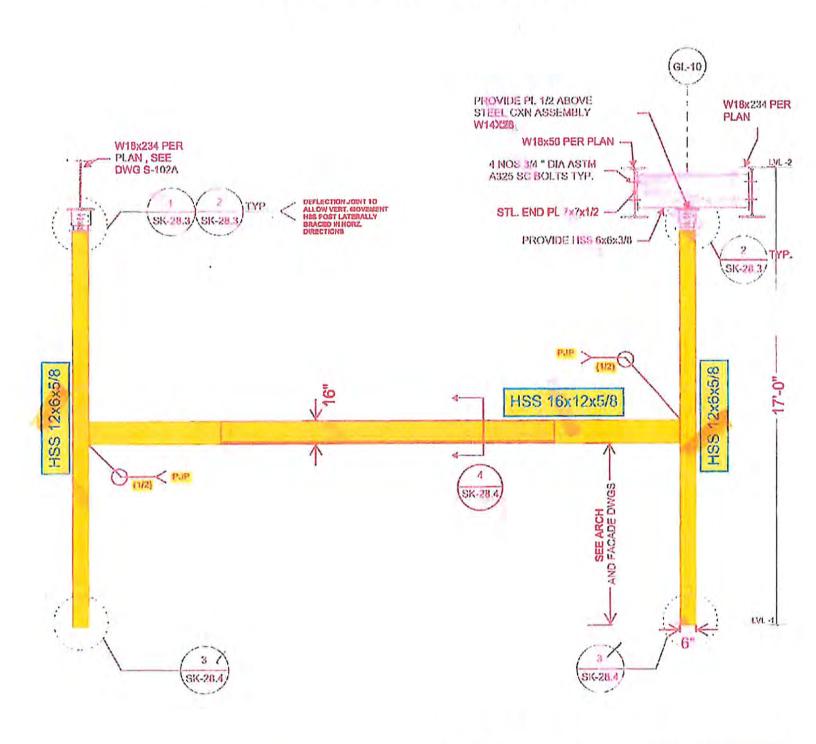
SK-28.1

Rev-2

05/16/2024

NORTH SIDE ENTRY VESTIBULE

NORTH SIDE ENTRY ELEVATION



Anticipated Deflections: Lintel - Mid length

Wind: 0.3"

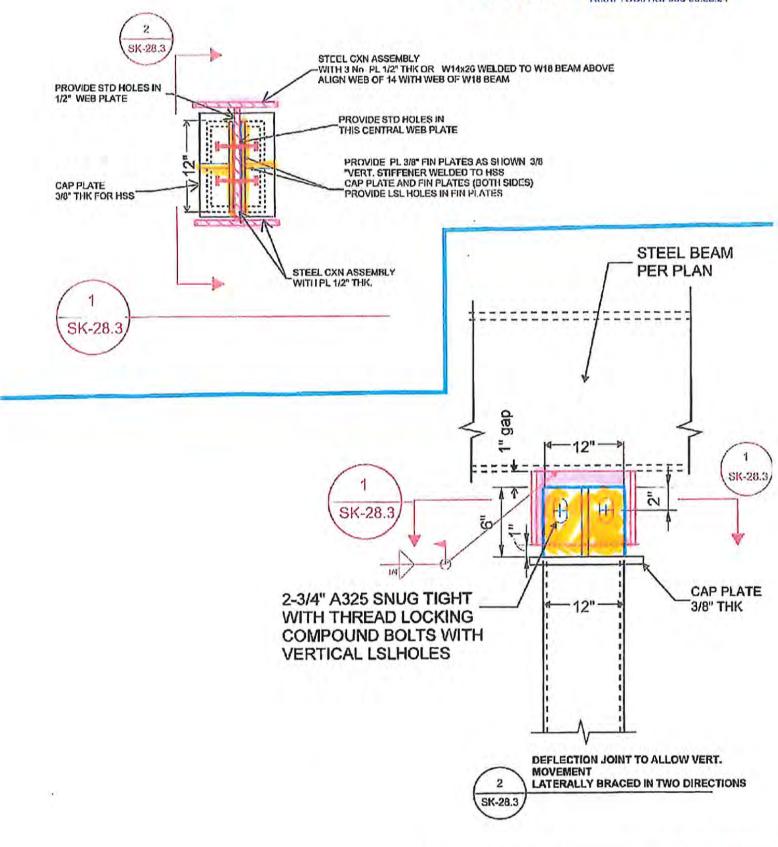
Dead Load Gravity: 0.15"

LERA

SK-28.2 Rev-2

05/16/2024

NORTH SIDE **ENTRY VESTIBULE**



LERA

SK-28.3

Rev-2

05/16/2024

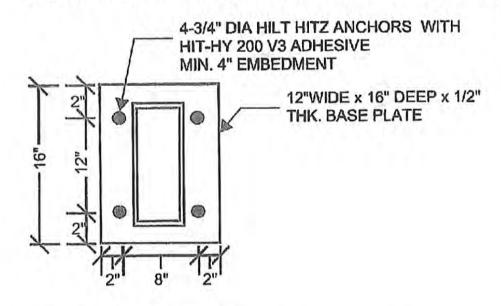
NORTH SIDE ENTRY VESTIBULE

Rev-

NORTH SIDE

ENTRY VESTIBULE

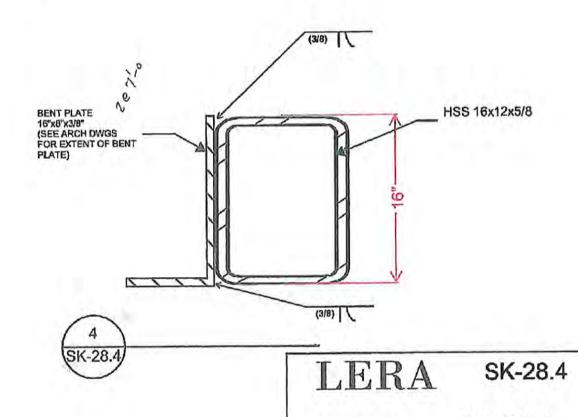
NORTH SIDE ENTRY CONNECTION DETAILS



12"-1

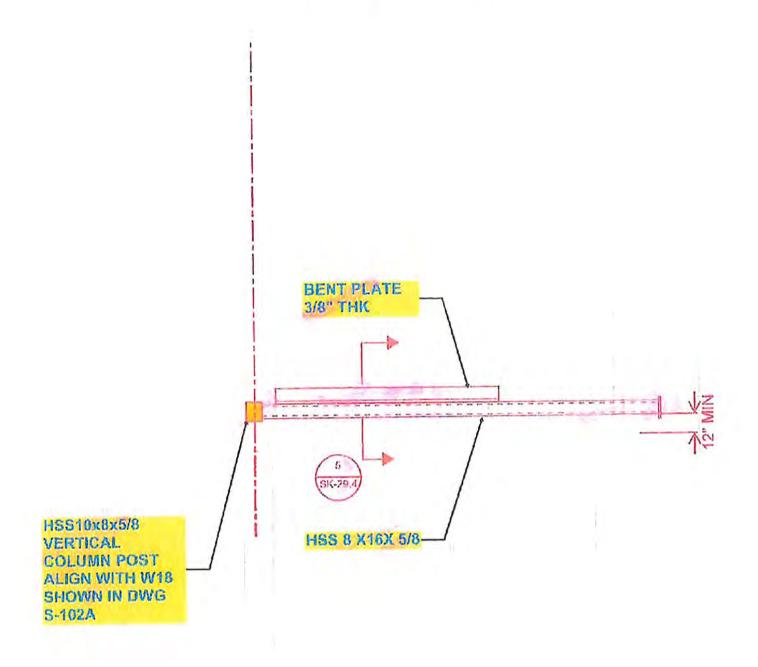
COLUMN BASE PLATE CONNECTION DETAIL

SK-28.4



05/16/2024

SOUTH SIDE ENTRY VESTIBULE



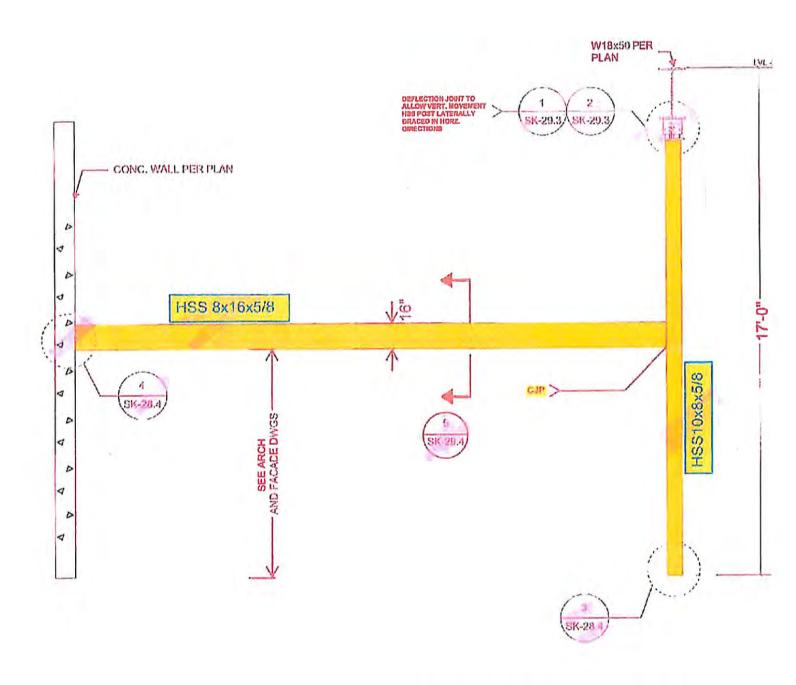
LERA SK-29.1

Rev-1

05/08/2024

SOUTH SIDE **ENTRY VESTIBULE**

SOUTH SIDE ENTRY ELEVATION



Anticipated Deflections: Lintel - Mid length Wind: 0.14"

Dead Load Gravity: 0.10"

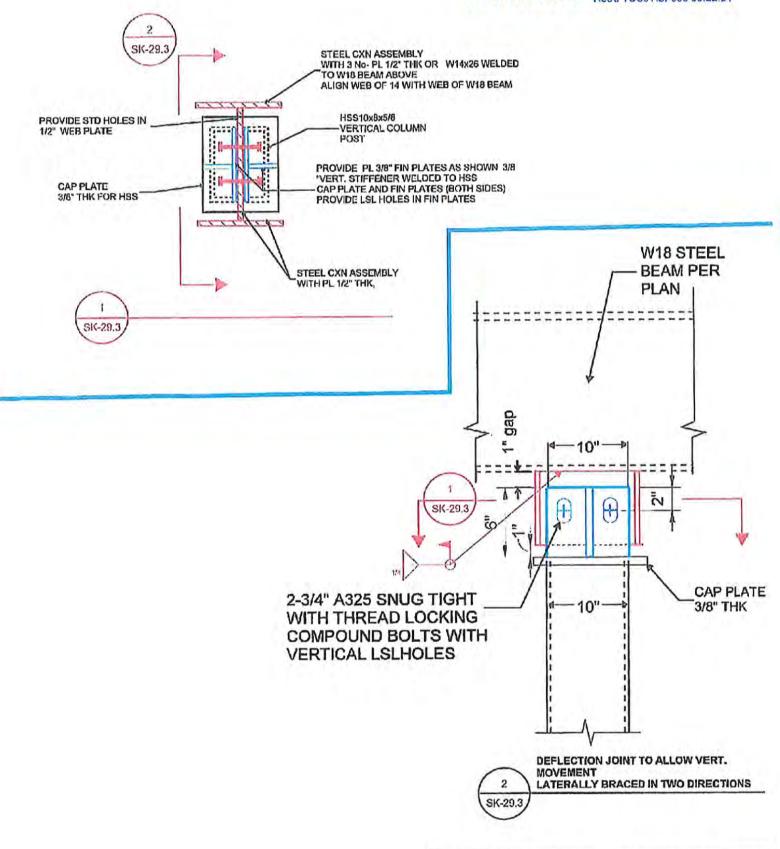
LERA

SK-29.2

Rev-1

05/08/2024

SOUTH SIDE ENTRY VESTIBULE



LERA

SK-29.3

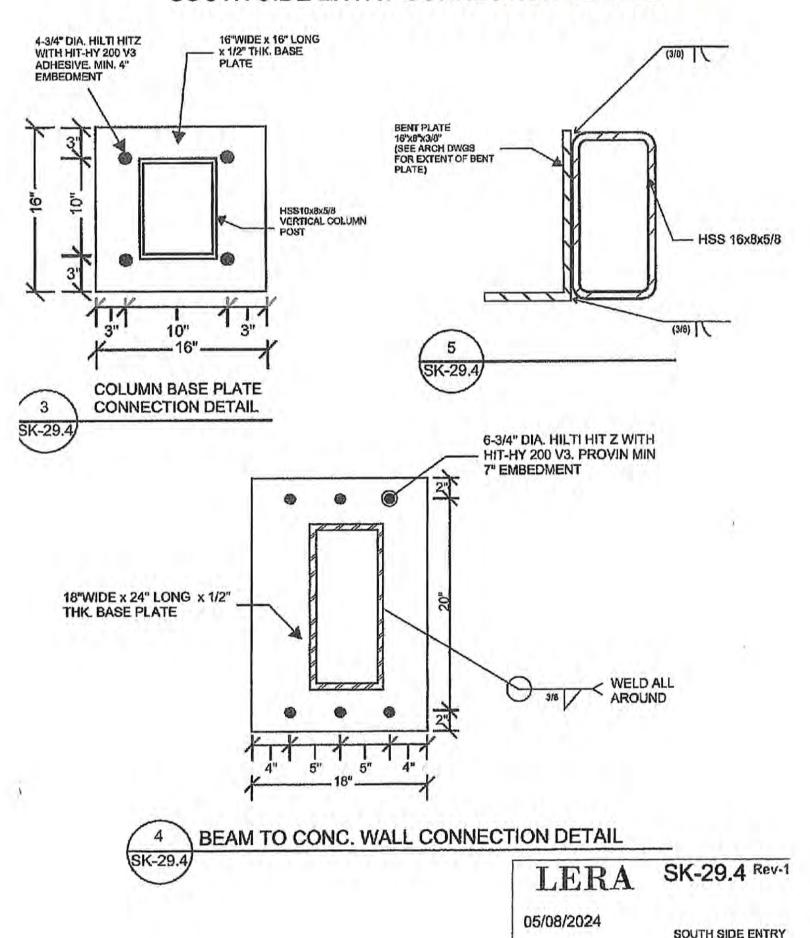
Rev-1

05/08/2024

SOUTH SIDE ENTRY VESTIBULE

VESTIBULE

SOUTH SIDE ENTRY CONNECTION DETAILS







PROPOSAL

UBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Alb. Airport 21-1082-ST	R & INT
	PROJECT-NO. 23-114	DATE 10/6/25
Albany, NY 12205	PROPOSAL NO. 47R1A1	PROPOSALAMOUNT \$30,348.00

Per NOC 47R1A1 dated 10/6/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Please see attached ASI-076 that contains various MEP coordination revisions/clarifications that were discovered throughout the BIM process.

Please be advised that there are some additional drawings/revisions in addition to what was provided in the previous version of the ASI.

PLEASE NOTE: DANFORTH HAS OPTED TO HAVE MARTIN ELECTRIC HANDLE THE ADDED HEAT TRACE IN FULL AND WILL BE SUBMITTED UNDER SEPARATE COVER.

Description	Labor	Material	Equipment	Subcontract	Other	Price
John W Danforth Company				\$23,192.41		\$23,192.41
Absolute Fire Protection LLC				\$5,836.14		\$5,836.14
					Subtotal:	\$29,028.55
		MLB OH&P (Sub	contractor)	\$26,389,59	5,00%	\$1,319.45
					Total:	\$30,348.00

If you have any questions, please contact me at 518-289-1371.

We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date

CHANGE ORDER REQUEST



Title: NOC#47 ASI-076 Dunkin Sanitary and MEP Revisions

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

COR Date: 10/06/2025

John W Danforth Company Job Number: 90272-100

Customer Job Number: Customer Reference Number:

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone: (518)-289-1371

John W Danforth Company

Tonawanda, NY 14150 Phone: (716)-955-0035

300 Colvin Woods Parkway

Description of Change Order Request

NOC#47 ASI-076

Our Information

. P-001: Added sump pump to escalator pit.

PD-101: Added removal of section of 6" sanitary lateral and riser per RFI-222

 PD-102: Corrected graphical error from ASI-043 regarding interconnection point of 6" domestic water main. Added callout for existing 6" water main.

· P-101: Added replacement section of 6" sanitary lateral and connection to existing sanitary main. Added sump pump to escalator pit.

- P-102: Added senitary lines for Dunkin Donuts, Relocated floor drain from elevator machine room to fire riser room.

· P-104: Added floor drain locations for Dunkin Donuts.

P-105: Relocated 2" domestic water line to avoid ductwork clash.

· P-106: Relocated 2" domestic water line to avoid ductwork clash.

PEPE COMED OUT IN TECO SCORE OF WORK REMOVE

Labor

Description	Qty (HR)	Unit (HR)	Rate (HR)	Total Cost
Local 7 Journeyman-Added Floor Drains & Cleanouts	12.00	ST	\$111.16	\$1,333.92
Local 7 Foreman-Layout additional fixtures	6.00	ST	\$114.35	\$686.10
Local 7 Journeyman-Domestic Water/Sump Pump/Removal	8.00	ST	\$111.16	\$889.28
Local 7 Foreman-Domestic Water/Sump Pump/Removal	8.00	ST	\$114.35	\$914.80
Hours Subtotals: ST: 34.00			Total Labor:	\$3,824.10

LABOR SMATERIAL FOR ALL DUNKEN' WORL SHOWN IN

PCO-132a Rec'd TCCo 10.08.25

Material

AN TO THE STATE OF				
Description	Qty of Material	Unit of Measure	Rate	Total Cost
Additional Floor Clean Outs-4	4.00	ea	\$756.49	\$3,025.96
Additional Floor Sinks-2	2.00	ea	\$2,959.30	\$5,918.60
Sump Pump-1	1.00	Unit	\$1,935.30	\$1,935.30
Wall Clean Out	1.00	ea	\$125.00	\$125.00
DCW Relocation and additional routing-2" Copper	1.00	lot	\$2,790.05	\$2,790.05
Sleeves	5.00	ea	\$20.00	\$100.00
			Total Material:	\$13,894.91
Equipment				
Description	Qty of Equipment	Unit of Measure	Rate	Total Cost
Scissor Electric (40')	40.00	hour	\$6.00	\$240.00
			Total Equipment:	\$240.00
Other				
Description	Qty of Other	Unit of Measure	Rate	Total Cost
CAD	25.00	hr	\$125.00	\$3,125.00
			Total Other:	\$3,125.00
	Subtotal			\$21,084.01
	Total			\$21,084.01
	Mark Up		10.000%	\$2,108.40
	Requested Total			\$23,192.41

PCO-132a Rec'd TCCo 10.08.25

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

This proposal is for acceptance within 20 days and is subject to escalation thereafter.

Please advise as soon as possible if we are to proceed. We will not proceed without formal written change order, per contract terms.

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.



FEL-COHOES, NY #364 5 GREEN MOUNTAIN DRIVE COHOES, NY 12047-4807

Phone: 518-268-6749 Fax: 518-708-8225

BRA-132a Rec'd TCCo 10.08.25

From: Thomas Stone

thomas.stone@ferguson.com

Comments:

Page 1 of 1

12:07:55 MAR 13 2025

FERGUSON ENTERPRISES #501

Order Confirmation Phone: 518-268-6749 Fax: 518-708-8225

Order No: Order Date: 2538006

538006

03/13/25 TCS Req Date:

03/31/25

Ship Via:

Terms:

NET 10TH PROX

Sold To:

Writer:

JOHN W DANFORTH CO

5 LIEBECH LANE ALBANY AIRPORT ALBANY ACCOUNT

CLIFTON PARK, NY 12065

Ship To:

JOHN W DANFORTH CO

5 LIEBECH LANE TAG PO# 921219

CLIFTON PARK, NY 12065

Cust PO#:

921219

Job Name:

ALBANY AIRPORT

Item	Description	Quantity	Net Price	MM	Total	
SP-ZZN4153NH8S	ZURN ZN415-3NH-8S	1	756.490	EA	756.49	
		N	et Total:		\$756.49	
			Tax:		\$52.95	
			Freight:		\$0.00	
			Total:		\$809.44	

WARRANTY PROVISIONS

The purchaser's sole and exclusive warranty is that provided by the manufacturer, if any. Seller makes no express or implied warranties. SELLER DISCLAIMS ALL EXPRESS OR IMPLIED WARRANTIES INCLUDING ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT WILL SELLER BE LIABLE FOR ANY INCIDENTAL, PUNITIVE, SPECIAL OR CONSEQUENTIAL DAMAGES ARISING DIRECTLY OR INDIRECTLY FROM THE OPERATION OR USE OF THE PRODUCT. SELLER'S LIABILITY, IF ANY, SHALL BE LIMITED TO THE NET SALES PRICE RECEIVED BY SELLER. Complete Terms and Conditions are available upon request or can be viewed on the web at https://www.ferguson.com/content/website-info/terms-of-sale

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with "NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection. Buyer shall accept delivery of products within 60 days of Seller receiving the products at Seller's warehouse. If Buyer causes or requests a delay in delivery of the products, Buyer may be subject to storage fees and additional costs caused by such delay. Seller reserves the right to requote the products and reschedule the delivery date, subject to manufacturer's lead times and price increases, if Buyer is unable to accept delivery within 60 days.



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to complete a survey about your orders: https://survey.medallia.com/?bidsorder&fc=364&on=1068807



FEL-COHOES, NY #364 **5 GREEN MOUNTAIN DRIVE** COHOES, NY 12047-4807

Phone: 518-268-6749 Fax: 518-708-8225

PGQ-132a Rec'd TCCo 10.08.25

rom: **Thomas Stone**

thomas.stone@ferguson.com

Comments:

09:22:38 APR 21 2025

Page 1 of 1

FERGUSON ENTERPRISES #501

Price Quotation Phone: 518-268-6749 Fax: 518-708-8225

Bid No: **Bid Date:** B529444 04/21/25

Quoted By: TCS

Customer:

JOHN W DANFORTH CO

5 LIEBECH LANE ALBANY AIRPORT ALBANY ACCOUNT

CLIFTON PARK, NY 12065

Cust Phone: 716-832-1940

Terms:

NET 10TH PROX

Ship To:

JOHN W DANFORTH CO

5 LIEBECH LANE ALBANY AIRPORT ALBANY ACCOUNT

CLIFTON PARK, NY 12065

Cust PO#: FLOOR SINKS Job Name: ALBANY AIRPORT

Item	Description	Quantity	Net Price	UM	Total
SP-ZZN19004NHKC2	4 ZN1900-KC-2 12X12X6 FLR SINK	2	2959.300	EA	5918.60
		1	let Total:		\$5918.60
			Tax:		\$414.30
			Freight:		\$0.00
			Total:		\$6332.90

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE. QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

Due to the uncertain impact of potential tariffs, Ferguson's quotation/proposal has not included any provision or contingency for future tariffs or increase of existing tariffs. Ferguson reserves the right to adjust prices to reflect the impact of any new or increased tariffs that affect our costs at the time of shipment. Ferguson will provide notice of any such adjustments along with documentation supporting the changes.

CONTRACTOR CUSTOMERS: IF YOU HAVE DBE/MBE/WBE/WBE/SDVBE/SBE GOOD FAITH EFFORTS DIVERSITY GOALS/ REQUIREMENTS ON A FEDERAL, STATE, LOCAL GOVERNMENT, PRIVATE SECTOR PROJECT, PLEASE CONTACT YOUR BRANCH SALES REPRESENATIVE IMMEDIATELY PRIOR TO RECEIVING A QUOTE/ORDER.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at https://www.ferguson.com/content/website-info/terms-of-sale

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with "NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection.

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		DCO 1222 Poold TCC= 10	00 25
	\$1,884.71	So.59 \$50.59 bco-135a Bec.q LCco 10 bco-135a Bec.q Lcco 10 bco-135	.06.25
	\$1,884.71 \$1,884.71	\$50.59 Subtota	
	EA	FA	
	н	н	
	K	K	
	1/3 HP CAST IRON SUMP PUMP 115 VOLTS	2 HEAD PV BALL / CHECK VALVE	
BY OTHERS	LIBERTY	LIBERTY	
NOTE: SUMP PIT, COVER & PIPING BY OTHERS			
NOTE: SUMP PI	LELV250	LBCV200	

SP-1 SUMP PUMP



FEL-COHOES, NY #364 **5 GREEN MOUNTAIN DRIVE** COHOES, NY 12047-4807

Phone: 518-268-6749 Fax: 518-708-8225

PCO 132a Rec'd TCCo 10.08.25

Benjamin Fox

ben.fox@ferguson.com

Comments:

12:09:49 OCT 06 2025

Page 1 of 2

FERGUSON ENTERPRISES LLC #501

Price Quotation Phone: 518-268-6749 Fax: 518-708-8225

Bid No: B154797 **Bid Date:**

10/06/25 BFF

Customer: JOHN W DANFORTH CO

> 5 LIEBECH LANE ALBANY ACCOUNT CLIFTON PARK, NY 12065

Cust Phone: 716-832-1940

Terms:

NET 10TH PROX

Ship To: JOHN W DANFORTH CO

> **5 LIEBECH LANE** ALBANY ACCOUNT

CLIFTON PARK, NY 12065

Cust PO#:

Quoted By:

Job Name:

Item	Description	Quantity	Net Price	UM	Total	
LHARDK20	2 X 20 L HARD COP TUBE	60	2272.180	C	1363.31	
V78072	LF 2 PXP COUP W/ ST	3	26,441	EA	79.32	
V77042	LF 2 PXP SR 90 ELL	14	55,554	EA	777.76	
V77043	LF 2 PXP SR 45 ELL	7	46.957	EA	328.70	
A77W10804A	*NP 2 BRZ 200# PXP FP BV EXT LEAD TIME 4-5 DAYS	1	240.961	EA	240.96	
		N	et Total:		\$2790.05	
			Tax:		\$195.30	
			Freight:		\$0.00	
			Total:		\$2985.35	

Quoted prices are based upon receipt of the total quantity for immediate shipment (48 hours). SHIPMENTS BEYOND 48 HOURS SHALL BE AT THE PRICE IN EFFECT AT TIME OF SHIPMENT UNLESS NOTED OTHERWISE, QUOTES FOR PRODUCTS SHIPPED FOR RESALE ARE NOT FIRM UNLESS NOTED OTHERWISE.

Due to the uncertain impact of potential tariffs, Ferguson's quotation/proposal has not included any provision or contingency for future tariffs or increase of existing tariffs, Ferguson reserves the right to adjust prices to reflect the impact of any new or increased tariffs that affect our costs at the time of shipment. Ferguson will provide notice of any such adjustments along with documentation supporting the changes.

CONTRACTOR CUSTOMERS: IF YOU HAVE DBE/MBE/WBE/IVBE/SDVBE/SBE GOOD FAITH EFFORTS DIVERSITY GOALS/ REQUIREMENTS ON A FEDERAL, STATE, LOCAL GOVERNMENT, PRIVATE SECTOR PROJECT, PLEASE CONTACT YOUR BRANCH SALES REPRESENATIVE IMMEDIATELY PRIOR TO RECEIVING A QUOTE/ORDER.

Seller not responsible for delays, lack of product or increase of pricing due to causes beyond our control, and/or based upon Local, State and Federal laws governing type of products that can be sold or put into commerce. This Quote is offered contingent upon the Buyer's acceptance of Seller's terms and conditions, which are incorporated by reference and found either following this document, or on the web at https://www.ferguson.com/content/website-info/terms-of-sale Govt Buyers: All Items are open market unless noted otherwise.

LEAD LAW WARNING: It is illegal to install products that are not "lead free" in accordance with US Federal or other applicable law in potable water systems anticipated for human consumption. Products with *NP in the description are NOT lead free and can only be installed in non-potable applications. Buyer is solely responsible for product selection. Buyer shall accept delivery of products within 60 days of Seller receiving the products at Seller's warehouse. If Buyer causes or requests a delay in delivery of the products, Buyer may be subject to storage fees and additional costs caused by such delay. Seller reserves the right to requote the products and reschedule the delivery date, subject to manufacturer's lead times and price increases, if Buyer is unable to accept delivery within 60 days.



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https://survey.medallia.com/?bidsorder&fc=364&on=367566





FERGUSON ENTERPRISES LLC #501 Price Quotation

Fax: 518-708-8225

12:09:49 OCT 06 2025 Reference No: B154797



		testano to out the contract	1 cm; 07/10/24	*
& Coordination	90272-100	DD Fit-Dut PW/Fartin correspondence & RFI info provided	Fri, 07/26/24	1
eckgraneds .	M272-100	NOC #17 ASI-1756 - background creation	Fri, 119/116/24	175
	10272-305	NOC-4781-AST-006-Rev figure BOM/has for original layout & revised DD fibut layout	Wed, 10/09/24	ю
& Coordination	505-27206	JWDJPD-T149-review/reply to latest 16 reponse per cratge email this	Tue, 10/22/24	0.5
& Courdination *	90272-505	JWD#10-T149-review/noted updated correspondence-PM/MLB	Wed, 10/23/24	0.75
To.	90272-505	Dunkin BIM Coordination-JWD#10-1749	Man, 11/11/24	0.5
t & Coordination	96272-505	JWD#10-T149-Tennant layout review drawing	Mon, 11/25/24	6.5
14 Camplication	90272-100	NOC-47R1-ASI-076-Review with DD Flmut Engineer	Thu, 27/4/25	90
4 Coordination	90272-505	NOC-4781-AST-076 Update with fixture locations	Frt 2/7/25	4
				Ŋ

Craig Dittl

From: Jordan Newton < jordan@absolutefirepro.com

Sent: Thursday, March 20, 2025 2:27 PM

To: Craig Dittl
Subject: Re: ASI-076

Attachments: 1232- BP02 Temp Hose Valve Relocation.pdf; BP04 COR 008 ASI-076.pdf

Follow Up Flag: Follow up Flag Status: Completed

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Craig,

Attached is the ASI-076 proposal for BP04. This proposal includes installing 2 new hose valve cabinets.

One on the 1st floor and one on the 2st floor. ASI-076 does not reflect this, but I know this is what is going to end up being wanted by Zack Geddies.

The other change order attached is for BP02. This is for the temporary hose valve cabinet relocations on the 1st and 2nd floor that was already completed.

NOT INCHASED AND

Let me know if you have any questions.

All the best,

Jordan Newton Project Manager jordan@absolutefirepro.com Office: (518)-767-3700 EXT. 307

Mobile: (518) 813-2824





Notice of Confidentiality – Absolute Fire Protection - This E-mail message and its attachments (if any) are intended solely for the use of the addressee hereof. In addition, this message and the attachments may contain information that is confidential, privileged, and exempt from disclosure under applicable law. If you are not the intended recipient of this message, you are prohibited from reading, disclosing, reproducing, distributing, disseminating, or otherwise using this transmission. Delivery of this message to any person other than the intended recipient is not intended to waive any right or privilege. If you have received this message in error, please notify the sender by reply E-mail and immediately delete this message from your system



specified. Payment will be made as outlined above.
Date of Acceptance:

1182 US Route 9W (PO Box 10) Rec'd, TCC9, 10.08.25

(518) 767-3700 · (518) 767-3711 Fax

www.AbsoluteFirePro.com - mail@AbsoluteFirePro.com

FIRE PROTECTION PROPOSAL REQUEST FOR CHANGE ORDER

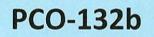
PROPOSAL SUBMITTEL	TO	PHONE:	DATE: 3/20/2025	
MLB Construction		CELL:	7703 3 71 31	
STREET		JOB NAME:		
1 Stonebreak Rd		AIA BP04		
CITY, STATE AND ZIP C	ODE:	JOB LOCATION:		
Malta, NY		Albany, NY		
ATTENTION:	EMAIL:	REFERENCE: COR NUMBER:		
Craig Dittl	cdittl@mlbind.com osal reflects the cost associated with the additional	ASI-076	008	
Allowances, sales All labor and mat	r, fire alarm, disconnects, detection wiring, or other electricates, overtime, unit prices, bond costs, permit fees, OCP erial required for re-located main piping, branch line piping erial required for ceiling removals and re-installations nee erial required for insulating, heat tracing, cleaning, disinfererial required for covering, protecting, and/or replacing special required for fire watches, temporary fire protection, erial required for re-location of existing to remain piping of goals and/or participation	/CCIP insurance requirements. Ig, system risers, backflow prevent ded to access our work. cting, painting, and/or labeling our orinkler heads damaged from pala or impairment plans.	f pipe. nt.	
PAYMENT TO BE MA All material is guarantee workmunlike manner ace deviation from above spe upon written orders and estimate. All agreements	ed to be as specified. All work to be completed in a cording to standard practices. Any alteration or exifications involving extra costs will be executed only will become an extra charge over and above the sconlingent upon strikes, accidents, or delays beyond	sales tax if required. Authorized Signature: Jordan A	DOLLARS (\$6,101.00) Newton cosal may be withdrawn	
our control. Owner to co workers are fully covered	arry fire, tornado, and other necessary insurance. Our d by Workman's Compensation Insurance.	by us if no Signature:	ot accepted within:15days.	
Acceptance of Propos	herehy accepted. You are authorized to do the work as	79.000		

Signature:

PROPOSAL PRICING SHEET

Job Name:	AIA BP04			Bid #:	
Description of Work:				Job #:	1269
ASI-076 Hose Valve Relocation: 1	st & 2nd Floor				
	27 5 5 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7			DATE:	3/20/25
DESCRIPTION	QUANITY	@			EXTEN.
Material		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		1.150	
1-1/2" Sch 40 Blk	42	\$3.86		\$162.12	
1-1/2" Threaded 90	8	\$10.13		\$81.04	
1-1/2" Grv 90	10	\$5.89	1	\$58.90	
Potter FRC 1002 Hose Cabinet	2	\$600.00		\$1,200.00	
		\$5.98		\$0.00	
		\$1.00		\$0.00	
		\$1.00		\$0.00	
		\$2.25		\$0.00	
		\$6.77		\$0.00	
		\$4.08		\$0.00	
		\$2.31		\$0.00	
	1			\$0.00	
				\$0.00	
			- 1	\$0.00	
	11			\$0.00	
	1			\$0.00	
				\$0.00	
				\$0.00	
				\$0.00	
	1			\$0.00	
				\$1,502.06	\$1,502.06
		Tax	0%	-	\$0.00
Labor				20/02	
Foreman		\$99.62		\$0.00	
Fitter	652	\$95.69		\$0.00	
Foreman (Premium)	16	COMP LACE AND		\$1,945.12	
Fitter (Premium)	16	\$116.15		\$1,858.40	
		\$80.00		\$0,00	
Truck			-	\$0.00	42.022.22
				\$3,803.52	\$3,803.52
				CUP TOTAL	E206 E6

SUB-TOTAL: OH & P: TOTAL: 5305.58 -795.84 -6101.42





PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR & INT		
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-114	B/13/25	
Albany, NY 12205	PROPOSAL NO. 47R1B	PROPOSAL AMOUNT \$16,937.00	

Per NOC 47R1B dated 8/7/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

This proposal is being submitted for the heat trace portion of ASI-076.

Description	Labor	Material	Equipment	Subcontract	Other	Price
George J Martin & Son Inc				\$16,202.00		\$16,202.00
					Subtotal:	\$16,202.00
		MLB OH&P (Sub	contractor)	\$14,695.95	5.00%	\$735.00
					Total:	\$16,937.00

If you have any questions, please contact me at 518-289-1371.

We reserve the right to request an extension of time together with additional cost incurred at a later date.We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Page 1 of 1

JOB # 6846-88

MLB Constructions Services, LLC.

I Stangbrook Rd Almila Bly 12020

August 03, 2020
Prenared by Elect Almen
Constact to Free Synath Senattine (Action)

Aun: Craig Dirt

cdittl@mlbind.com

RE: Albany Airport BP-04 - ASI-076 Addl Heat Trace -Dunkin P-102

Craig,

Martin Electric is pleased to provide this CO Proposal for the above referenced project. Please review our clarifications and exclusions for this scope and thank you for this opportunity.

SCOPE OF WORK

 Material and Labor only for the added installation of Heat Trace for Dunkin in accordance with P-102.

CLARIFICATIONS

- Coordinate work with MLB.
- All Labor, Material, Management, Equipment, Tools, and Service Vehicles included.
- Please reference updated PROPOSAL TERMS, regarding the Commodities Market.

APPROACH

Martin Electric plans to approach this project in the following manner:

- Review all the requirements of the systems/equipment to be installed with the appointed representative.
- Review and determine with the site representative the proposed routing, for approval, prior to installation of conduit, and wire.
- Review and make every effort to expedite delivery of long lead materials.
- Complete the installation of the required services within schedule, unless delayed by others.
- Evaluate project activity periods and maintain scheduled activity completions.

EXCLUSIONS

- Dumpster Cost of any type.
- Cost for seismic restraints of any type.

NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer NY, 12144

www.martinelectric.com



JOB # 6846-86

MLB Constructions Services, LLC.

1 Significanal, Ro. Halta, NY 12020.

Sug Ist 08, 2019
Proposed by Encycli Junes
Contact Lide: sugges Suggested for con-

- All field modifications of equipment furnished by others.
- Third party or certification testing of the electrical systems.
- · Any concrete, cutting, patching, or painting.
- Daily coordination with ACAA of work areas (by MLB)

PROPOSAL COST

Based on the Services to provide the Proposed Scope of Work, the Approach, and the Clarifications, Inclusions and Exclusions listed above; Martin Electric is proposing the amount of:

MATERIALS	\$	5,132
LABOR	\$_	11,070
TOTAL	\$	16,202

PROPOSAL TERMS:

Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days due to the current market for commodities and Material pricing will be updated, as necessary, upon the date of Approval, and is made contingent upon both parties reaching mutually agreeable terms and conditions.

NOTICE:

THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Martin Electric Inc. will use its best efforts to staff and supply this project to be able to hit the scheduled completion date but reserves its right to seek an excusable extension of time if Martin Electric Inc., or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed Martin Electric Inc. Subcontract, we intend to seek additional costs associated with the suspension.

Job ID: Po

PG-23-116A

Project: Albany Airport BP-04

MARTIN ELECTRIC

CO:

6846-88; ASI-076 Addl Heat Trace Dunkin

Change Order Summary

Tax Rate	status: Default	Bid Name: BASE BID		Bio	Template:	8 Aug 20 SHORT MARKI	
Drawing	Phase		Quote \$	Material \$	Equip \$	SubCon \$	Labor Hrs
Cidwing	ELECTRIC HEAT		0.00	4,655.19	0.00	0.00	80,20
	EQUIPMENT		0.00	0.00	350,00	0.00	0.00
		Sheet Totals:	0.00	4,655.19	350.00	0.00	80.20
		Tax:	0.00	0.00	0.00	0.00	
Bid Notes:			Sub Total	(Quo/Mat/Ed	uip/Sub):	5,005.19	
		TAX RATES			Sales Tax:	0.00	
		Material	0.0000%		Sub Total:	5,005.19	5,005.19
		Quote:	0.0000%		Dire	ect Labor \$:	9,318.04
		Labor:	0.0000%			ect Labor \$:	0.00
		Equipment:	0.0000%		Labor	Escalation:	0.00
		Subcontract:	0.0000%			Labor Tax:	0.00
		Job:	0.0000%	D	irect Job Cos	sts (2.30%):	372.72
		MISCELLANEOUS					
		Avg. Lbr. Rate (Cost):	121,99			Prime Cost:	14,695.95
		Avg. Lbr. Rate (Bid):	128.09		Overhead (A	Avg. 5.00%):	734.80
		Total Square Feet:	1.00			Net Cost:	15,430.74
		Cost Per Sq. Ft.:	16,202.28			U Allahari	
		Labor \$ Per Sq. Ft.:	9,318.04		Profit (A	Avg. 5.00%):	771.54
		Labor Hrs Per Sq. Ft.:	80.20			Job Tax:	0.00
		Quantity of Units:	1.00		Bond	(0.0000%):	0.00
		Cost Per Unit:	16,202.28			Lump Sum:	0.00
		Calc. Adjustment:	0.00%		S	elling Price:	16,202.28

8 Aug 2025 8:08AM

LABOR ADJUST								1 - 1	Taken Green (1)	1-1
ESTIMATED HOURS	ELECTRICAL	OPERATOR	LOW	Labor Class 4	Labor Class 5	Labor Class 6	Labor Class 7	Labor Class 8	Labor Class 9	Labor Class
REGULAR	80.20					**				-
OVERTIME						77			950	
SHIFT-2				44			24	4-2		
SHIFT-3			155			**			1.55	
DOUBLE TIME		- H+11	144			**		/	177	
ESTIMATED HOURS:	80.20			**			**			
LOSS LBR ADJ:	**	**		77		**		99		
CALCULATED HRS	12.00									
REGULAR	80.20									**
OVERTIME				15		7.7				
SHIFT-2		**		¥4.						
SHIFT-3						42		**	(44	
DOUBLE TIME						- 22				
TOTAL ADJ LABOR:	80.20				42		**			

TOTAL ADJUSTED LABOR HOURS:

80.20

DIRECT LABOR		و و والمالية				
Labor Class	Job Description	Labor Type	Crew	Rate	Man Hours	Extension
ELECTRICAL	FOREMEN (WORKING)	REGULAR	1	\$127.52	40.10	\$5,113.55
77.77.77.77	JOURNEYMEN	REGULAR	1	\$104.85	40.10	\$4,204.49

AVERAGE DIRECT LABOR RATE: \$116.19

TOTAL DIRECT LABOR:

\$9,318.04

INDIRECT LABOR			
Labor Description	Hours	Rate	Ext \$

TOTAL INDIRECT LABOR:

\$0.00

DIRECT LABOR TOTAL:	9,318.04
INDIRECT LABOR TOTAL:	0.00
LABOR ESCALATION:	0.00
LABOR \$ ADJUSTMENT:	0.00
LABOR TAX:	0.00
LABOR TOTAL:	\$9,318.04

MATERIAL:	4,655.19
MATERIAL ESCALATION:	0.00
MATERIAL ADJUSTMENT:	0.00
MATERIAL TAX:	0.00
MATERIAL TOTAL:	\$4,655.19

QUOTES			
Component	Vendor	Amount	

Seartly In Control Control

164 CHIEFFE ATTITUDE

Walter and control forms

PCO-132 Rec'd TCCo 08.21.25

Bid Summary Sheet: Albany Airport BP-04		8 Aug 2025 8:08AM
	OUOTED MATERIAL:	0.00
	ADJUSTMENT:	0.00
	DUOTE TAX:	0.00
	QUOTED MATERIAL TOTAL:	\$0.00

SUBCONTRACTS		
Component	Vendor	Amount

SUBCONTRACTS:	0.00
ADJUSTMENT:	0.00
SUBCONTRACT TAX:	0.00
SUBCONTRACTS TOTAL:	\$0.00

EQUIPMENT		
Component	Vendor	Amount
SCISSOR LIFT	Skyworks Equip Rental	350.00

EQUIPMENT:	350.00	
ADJUSTMENT:	0.00	
EQUIPMENT TAX:	0.00	
EQUIPMENT TOTAL:	\$350.0	0

DIRECT JOB COSTS	
Description	Dollars
WARRANTY	93.18
SAFETY	279.54

JOB COST W/NO OVERHEAD:	\$14,695.95
TOTAL DIRECT JOB COSTS:	\$372.72
ADJUSTMENT:	0.00
DIRECT JOB COSTS:	372.72

OVERHEAD	
MATERIAL OVERHEAD: (5% markup)	232.76
QUOTES OVERHEAD: (5% markup)	0.00
LABOR OVERHEAD: (5% markup)	465.90
SUBCONTRACTS OVERHEAD: (5% markup)	0.00
EQUIPMENT OVERHEAD: (5% markup)	17.50
DJC OVERHEAD:(5% markup)	18.64

TOTAL OVERHEAD:	\$734.80
JOB COST W/OVERHEAD:	\$15,430.74

PCO-132 Rec'd TCCo 08.21.25

Bid Summary Sheet: Albany Airport BP-04			8 Aug 2025 8:08Al
PROFIT MATERIAL PROFIT:(5% markup) QUOTES PROFIT:(0% markup)	244.40 0.00		
LABOR PROFIT: (5% markup) SUBCONTRACTS PROFIT: (0% markup) EQUIPMENT PROFIT: (5% markup) DJC PROFIT: (5% markup)	489.20 0.00 18.38 19.57		
		TOTAL PROFIT:	\$771.54
MISCELLANEOUS			
JOB TAX:	0.00		
BOND:	0.00		
		MISCELLANEOUS TOTAL:	\$0.00
LUMP SUM			
LUMP SUM 1:	0.00		
LUMP SUM 2:	0.00		
LUMP SUM 3:	0.00		
LUMP SUM 4:	0.00		
		LUMP SUM TOTAL:	\$0.00
		BID TOTAL:	\$16,202.28



6846-88: ASI-076 Addl Heat Trace Dunkin

ë

PG-23-116A Albany Airport BP-04

Job ID: Project: Takeoff

hase: ELE	Phase: ELECTRIC HEAT							
Item #	Qty U	9 M/	U/M Q/M Size	Description	Material Unit	Material Result	Labor Unit	Labor
280395	200,00 FT	t-	M 8W/FT 240V	SELF REGULATING HEATING CABLE	19,5000	3,900,00	0.0780	15,60
280505	10.00 EA	A	M H903	HEAT TRACE APPLICATION TAPE -66FT	16,5450	165,45	0.6600	6.60
280503	2.00 EA	¥	M H900	HEAT TRACE POWER CONNECTION (HARDWIRE)	40.1250	80.25	2,0000	4.00
280506	10.00 EA	×	M H910	HEAT TRACE SPLICE AND TEE CONN KIT	18,7500	187.50	2,0000	20.00
280508	1,00 EA	A	M H921	HEAT TRACE GROUND FAULT JUNCTION BOX KIT	155,3400	155,34	2,0000	2,00
280507	10,00 €	E	M H912	HEAT TRACE GEL-FILLED END SEAL KIT	16,6650	166,65	2,0000	20.00
10	1,00 EA	A	Σ	HEAT TRACE LAYOUT & CALCS	0,0000	0.00	8,0000	8.00
11	1,00 8	EA	×	HEAT TRACE CKT TEST & START-UP	0.0000	00'0	4,0000	4.00
					Phase Totals:	4,655,19		80.20
					Job Totals:	4,655,19		80,20

152 Columbia Henselm Redespaser Ri

Phaner 519-177-4577/ Web: vss/mil/(neferraco)mil **PCO-167**



PROPOSAL

UBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Alb. Airport 21-1082-STR 8	& INT
	PROJECTNO, 23-114	10/6/25
Albany, NY 12205	PROPOSALNO. 67R1	PROPOSAL AMOUNT \$14,152.00

Per NOC 67R1 dated 10/6/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

ASI-085 has been issued for plumbing revisions per owner request.

The revision of ASI-085 is being submitted based on RFI-401 per ACAA request.

Description	Labor	Material	Equipment	Subcontract	Other	Price
John W Danforth Company				\$10,242.30		\$10,242.30
George J Martin & Son Inc				\$3,295.00		\$3,295.00
					Subtotal:	\$13,537.30
	,	MLB OH&P (Subco	ntractor)	\$12,299.59	5.00%	\$614.70
					Total:	\$14,152.00

If you have any ques	tions, please con	tact me at 518-289-1371.
----------------------	-------------------	--------------------------

We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Page 1 of 1

Approved by:

Date

CHANGE ORDER REQUEST

20.3



Title: NOC #67/ASI-085 Plumbing Revisions
Project Name: Albany Airport Terminal Expansion
Project Address: 737 Albany Shaker Road

Albany, NY 12211

COR Date: 09/25/2025

John W Danforth Company Job Number: 90272-100

Customer Job Number: Customer Reference Number:

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone: (518)-289-1371

Our Information

John W Danforth Company 300 Colvin Woods Parkway

Tonawanda, NY 14150 Phone: (716)-955-0035

Description of Change Order Request

Pricing for NOC67/ASI-085. Scope change detailed below.

P-101: Added floor drain and sanitary line-for future concessions service in Area 125. VEMOVE

P-102: Added sanitary line in pedestrian bridge mechanical shaft for future use.

P-106: Added domestic water line in pedestrian bridge mechanical shaft for future use.

Inuslate New Piping

Labor

Labor				
Description	Qty (HR)	Unit (HR)	Rate (HR)	Total Cost
Local 7 Journeyman	28.00	ST	\$104.95	\$2,938.60
Local 7 Foreman	20.00	ST	\$108.18	\$2,163.60
Hours Subtotals: ST: 48.00			Total Labor:	\$5,102.20
Material				
Description	Qty of Material	Unit of Measure	Rate	Total Cost
Ferguson Pipe, Valve & Fittings	1.00	Lot	\$2,143.31	\$2,143.31
			Total Material:	\$2,143.31
Other				
Description	Qty of Other	Unit of Measure	Rate	Total Cost
CAD	4.00	hr	\$125.00	\$500.00
Driver	2.00	hr	\$53.00	\$106,00
			Total Other:	\$606.00
Subcontractor				
Company Contract Descri	ption Qty of U	nit Unit of Measure	Rate	Total Cost

1.00

lot

Subcontractor:

\$1,459.67

Total

Eastern

Regional insulation Insulation

\$1,459.67

\$1,459.67

PCO-167 Rec'd TCCo 10/08/25

Subtotal	\$9,311.18			
Mark Up Rate (Subtotal)	10.000%	\$931.12		
Requested Total		\$10,242.30		

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

This proposal is for acceptance within 20 days and is subject to escalation thereafter.

Please advise as soon as possible if we are to proceed. We will not proceed without formal written change order, per contract terms.

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.

PCO-167 Rec'd TCCo 10/08/25

J. W. Danforth Labor Summary

There were no calculation messages. Project Name: Albany Airport COs

Bid ID: 25-AlbanyAi

Data Calculated: 2/24/2025 3:41:11 PM Base Bid; Line: Plumbing - Add; Page 1 of 1

Report Time: 2/24/2025 4:03 PM

Material	Qty	Weight	Labor Hours	Labor Cost
Pipe				
Copper Type L	20 - 32-	175	1 +0-	0
PVC Plain End Plastic Sch 40	80 -88	0	8 -9-	0
Totals:	220	175	9 19	0
Nipples				
Copper Short Piece	2	2	0	0
Totals:	2	2	0	0
Fittings				
Copper ProPress	3 +0	8	1 5	0
PVC DWV - Charlotte	10	0	8	0
Totals:	20	8	9-1	0
Valves				
Bronze Press Ball 2PC FP Press	1	0	0	0
Totals:	1	0	0	0
Hanger Components				
Clevis	23	45	0	0
Struct Attach-Conc	23	0	0	0
Carbon Steel Rods	46	17	0	0
Totals:	92	62	0	0
Labor				
Hangers Hangers	23	0	30	0
Totals:	23	0	30	0
Misc. Consumables				
Copper Joints	21	0	0	0
Copper Joints Silicone Lube	0	0	0	0
Plastic Joints Glue & Cleaner	1	0	0	0
Totals:	22	0	0	0
Misc. Steel Items				
Bolts, Nuts&Washers	92	0	0	0
Totals:	92	0	0	0
and Totals:	472	247	48 59-	s



FEL-COHOES, NY #364 5 GREEN MOUNTAIN DRIVE COHOES, NY 12047-4807

Phone: 518-268-6749 Fax: 518-708-8225

PCQ-167 Rec'd TCCo 10/08/25

From: Benjamin Fox

ben.fox@ferguson.com

Comments:

Page 1 of 2

07:15:01 FEB 24 2025

FERGUSON ENTERPRISES #501

Price Quotation Phone: 518-268-6749 Fax: 518-708-8225

Bid No: B264285 Bid Date: 02/21/25

Quoted By:

02/21/25 BFF Cust Phone: 716-832-1940

Terms: NET 10TH PROX

Customer: JOHN W DANFORTH CO

5 LIEBECH LANE ALBANY ACCOUNT CLIFTON PARK, NY 12065 Ship To: JOHN W DANFORTH CO

5 LIEBECH LANE ALBANY ACCOUNT

CHANGE ORDER

CLIFTON PARK, NY 12065

Cust PO#: Job Name:

Item	Description	Quantity	Net Price	UM	Total	
			5,321	-	4.00	
VAL1 QUOTE VALID FO	QUOTE VALID FOR 1 DAY	EVALID FOR 1 DAY 1	0.000	EA	0.00	
P40PP20	4X20 FT PVC DWV S40 PE PIPE	80 400-	277.000	C	277.00	- 221.60
PDWVPTP	4 PVC DWV P TRAP	2	69.062	EA	138.12	
PDWVYP	4 PVC DWV WYE	1	19.040	EA	19.04	
PDWVFCOAPP	4 PVC DWV FTG CO ADPT W/PLUG	1	17.283	EA	17.28	
LHARDJ26	1-1/2 X 20 L HARD GOP TUBE		1119.300	-c-	895:44	-
MPF02085	LF 1-1/2 PXP SR 90 ELL	6	30.707	EA	184.24	
A77WLF10701A	LF 1-1/2 BRZ 200# PXP FP BV		154.419	EA	154.42	
FNW7008EC0150	1-1/2 EPOX COP ADJ STD CLEVIS HGR	12	2.587	EA	31.04	646665
LHARDK20	2 X 20 L HARD COP TUBE	20-66-	1751.490	C	4650.09	\$350.29
MPF02086	LF 2 PXP SR 90 ELL	6	43.109	EA	258.65	
A77WLF10801A	LF 2 BRZ 200# PXP FP BV	1	253.704	EA	253.70	
MPF07014	LF 2 COP PRESS CAP	1	28,503	EA	28.50	
	QUOTING ACUDOR VALVE BOX SPECIAL ORDER					
	NON CANCELLABLE NON RETURNABLE LEAD TIME 2-3 DAYS	131	244 500		244.50	
SP-AARVB121208CLPC	RVB121208CLPC 12X12X6 REC BOX	1	344,500	EA	344.50	
FNW7008EC0200	2 EPOX COP ADJ STD CLEVIS HGR	12	3.557	EA	42.68	
FNWHHNGAZ38	3/8 16 HH NUT ZN A563 GR A 50PK	1	6.806	PK	6.81	
FNWFLWZ38	3/8 X 1 FLT WSHR ZN 50PK	1	3.040	PK	3.04	
GATRCU	3/8X6 Z/PLT ATR	150	0.596	FT	89.40	
		N	et Total: Tax:		\$3794.75 \$265.65	\$2143.31

Net-Total: \$3794.75 \$2143.31 Tax: \$265.65 Freight: \$0.00 Total: \$4060.49



HOW ARE WE DOING? WE WANT YOUR FEEDBACK!

Scan the QR code or use the link below to complete a survey about your bids: https://survey.medallia.com/?bidsorder&fc=364&on=367566

Eastern Regional Contracting, Inc. 2114 Broadway, Watervliet, New York 12189

Specializing in

Refractories & Insulations

Phone: (518)266-9120

Fax: (518)266-9029

Bid Id No:

Bid Date: 2/28/2025

Project Name: 4" Sanitary Pipe Level 1

Mechanical Contractor: Danforth

Contact Information: Mike Reverdatto

Project Cost:

\$1,459.67

(Jacket Not Included)

PRICE DOES NOT INCLUDE SALES TAX. PLEASE ADD SALES TAX
IF APPLICABLE

Labor & Materials for insulation per specs, Lift not Included/Scaffolding Not Included Fire Stopping Not Included Pricing Good Through 5/1/2025

Michael Gibeau Foreman/Employee Representative (518)918-5971 Cell Edward Sutton President (518)857-4080 Cell 30 - 52476.8

11 11 5

MLB Constructions Services, LLC.

AMB: CORP.

cdittl@mlbind.com

RE: Albany Airport BP-04 - ASI-085 Addl Heat Trace - # 2 for Dunkin P-102

Craig,

Martin Electric is pleased to provide this CO Proposal for the above referenced project. Please review our clarifications and exclusions for this scope and thank you for this opportunity.

SCOPE OF WORK

 Material and Labor for the second added installation of Heat Trace for Dunkin in accordance with P-102.

CLARIFICATIONS

- · Coordinate work with MLB.
- All Labor, Material, Management, Equipment, Tools, and Service Vehicles included.
- Please reference updated PROPOSAL TERMS, regarding the Commodities Market.

APPROACH

Martin Electric plans to approach this project in the following manner:

- Review all the requirements of the systems/equipment to be installed with the appointed representative.
- Review and determine with the site representative the proposed routing, for approval, prior to installation of conduit, and wire.
- Review and make every effort to expedite delivery of long lead materials.
- · Complete the installation of the required services within schedule, unless delayed by others.
- Evaluate project activity periods and maintain scheduled activity completions.

EXCLUSIONS

- Dumpster Cost of any type.
- · Cost for seismic restraints of any type.

NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer NY, 12144 100 500 500

MLB Constructions Services, LLC.

- All field modifications of equipment furnished by others.
- Third party or certification testing of the electrical systems.
- · Any concrete, cutting, patching, or painting.
- Daily coordination with ACAA of work areas (by MLB)

PROPOSAL COST

Based on the Services to provide the Proposed Scope of Work, the Approach, and the Clarifications, Inclusions and Exclusions listed above; Martin Electric is proposing the amount of:

MATERIALS	\$ 2	2.008
LABOR	\$ 1	1,287
TOTAL	\$ 3	3,295

PROPOSAL TERMS:

Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days due to the current market for commodities and Material pricing will be updated, as necessary, upon the date of Approval, and is made contingent upon both parties reaching mutually agreeable terms and conditions.

NOTICE:

THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Martin Electric Inc. will use its best efforts to staff and supply this project to be able to hit the scheduled completion date but reserves its right to seek an excusable extension of time if Martin Electric Inc., or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed Martin Electric Inc. Subcontract, we intend to seek additional costs associated with the suspension.

Job ID: PG-23-116A Project: Albany Airport BP-04 PCO-167 Rec'd TCCo 10/08/25

MARTIN ELECTRIC

CO:

6846-89: ASI-085 Addl Heat Trace Dunkin

Change Order Summary

			ry	Summa	Change Order		
25 8:22:55	8 Aug 20						-
IP -ELECTRIC	≅ BASE BID Bid Template: SHORT MARKUI				Bld Name: BASE BID	Tax Rate status: Default	
Labor Hrs	SubCon \$	Equip \$	Material \$	Quote \$		Phase	Drawing
9.66	0.00	0.00	1,821.18	0.00		ELECTRIC HEAT	
9.66	0.00	0.00	1,821.18	0.00	Sheet Totals:		
	0.00	0.00	0.00	0.00	Tax:		
	1,821.18	quip/Sub):	(Quo/Mat/Ed	Sub Total	-		Bld Notes:
	0.00	Sales Tax:			TAX RATES		
1,821.18	1,821.18	Sub Total:		0.0000%	Material:		
1,122.35	ect Labor \$:	Dire		0.0000%	Quote:		
0.00	Indirect Labor \$:			0.0000%	Labor:		
0.00	Labor Escalation:			0.0000%	Equipment:		
0.00	Labor Tax:	3,000		0.0000%	Subcontract		
44.88	730 0 1 YEAR DOLLARS OF THE	irect Job Cos	D	0.0000%	Job:		
					MISCELLANEOUS		
2,988.41	21.99 Prime Cost:		121.99	Avg. Lbr. Rate (Cost):			
149.42	Avg. 5.00%):	Overhead (A		128.09	Avg. Lbr. Rate (Bid):		
3,137.83	Net Cost:	Language A.		1.00	Total Square Feet:		
				3,294.72	Cost Per Sq. Ft.:		
156.89	Avg. 5.00%):	Profit (/		1,122.35	Labor \$ Per Sq. Ft.:		
0.00	Job Tax:			9.66	Labor Hrs Per Sq. Ft.:		
0.00	(0.0000%):	Bond		1.00	Quantity of Units:		
0.00	Lump Sum:			3,294.72	Cost Per Unit:		
3,294.72	elling Price:	S		0.00%	Calc. Adjustment:		

LABOR ADJUST							The state of the s		4.10-4.0	
ESTIMATED HOURS	ELECTRICAL	MACHINE	LOW	Labor Class 4	Labor Class 5	Labor Class 6	Labor Class 7	Labor Class 8	Labor Class 9	Labor Class
REGULAR	9.66									**
OVERTIME		**						7.5		
SHIFT-2				44			**			
SHIFT-3						(+-)				98
DOUBLE TIME							**	**		**
ESTIMATED HOURS:	9.66								1999	
LOSS LBR ADJ:	100	()		***	~					
CALCULATED HRS						1				
REGULAR	9.66		/**			-				7.7
OVERTIME									177	
SHIFT-2			-							75
SHIFT-3									**	**
DOUBLE TIME				**				**	,,	
TOTAL ADJ LABOR:	9.66				-	••				

TOTAL ADJUSTED LABOR HOURS:

9.66

DIRECT LABOR						
Labor Class	Job Description	Labor Type	Crew	Rate	Man Hours	Extension
ELECTRICAL	FOREMEN (WORKING)	REGULAR	1	\$127.52	4.83	\$615.92
	JOURNEYMEN	REGULAR	1	\$104.85	4.83	\$506.43

AVERAGE DIRECT LABOR RATE: \$116.19 TOTAL DIRECT LABOR: \$1,122.35

Bullion Strategick		
Hours	Rate	Ext \$
	Hours	Hours Rate

TOTAL INDIRECT LABOR: \$0.00

DIRECT LABOR TOTAL:	1,122.35
INDIRECT LABOR TOTAL:	0.00
LABOR ESCALATION:	0.00
LABOR \$ ADJUSTMENT:	0.00
LABOR TAX:	0.00
LABOR TOTAL:	\$1,122.35

 MATERIAL:
 1,821.18

 MATERIAL ESCALATION:
 0.00

 MATERIAL ADJUSTMENT:
 0.00

 MATERIAL TAX:
 0.00

 MATERIAL TOTAL:
 \$1,821.18

QUOTES		
Component	Vendor	Amount

OVERHEAD	
MATERIAL OVERHEAD: (5% markup)	91.06
QUOTES OVERHEAD:(5% markup)	0.00
LABOR OVERHEAD: (5% markup)	56.12
SUBCONTRACTS OVERHEAD: (5% markup)	0.00
EQUIPMENT OVERHEAD: (5% markup)	0.00
DJC OVERHEAD: (5% markup)	2.24

TOTAL OVERHEAD:	\$149.42
JOB COST W/OVERHEAD:	\$3,137.83

	BID TOTAL:	\$3,294.72
	LUMP SUM TOTAL:	\$0.00
LUMP SUM 4: 0	.00	
2011 2011 21	.00	
LUMP SUM 2: 0	.00	
	.00	
LUMP SUM		
	MISCELLANEOUS TOTAL:	\$0.0
BOND: 0	.00	40.0
- CD 1141.	.00	
	TOTAL PROFIT:	\$156.89
DJC PROFIT:(5% markup) 2	.36	
EQUIPMENT PROFIT: (0% markup) 0	.00	
EABOR FROITI (5 % Markap)	.92 .00	
Que i Estita i i i i i i i i i i i i i i i i i i	.00	
PROFIT MATERIAL PROFIT: (5% markup) 95	[7:5] U	
Bid Summary Sheet: Albany Airport BP-04		5 Aug 2025 6.22
Bid Summary Sheet: Albany Airport BP-04	PCO-167 Rec'd TCC	o 10/08/25 Aug 2025 8:23

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GIN MARTIN ELECTRIC GOTHER CONTROL

6846-89: ASI-085 Addi Heat Trace Dunkin

ë

PG-23-116A Albany Airport BP-04

Job ID: Project: Takeoff

							8 Aug 2025 8:21:57	1:21:57
Phase: ELECTRIC HEAT	L							
'n	Item# Qty U/M Q/M Size	W/W	Size	Description	Material Unit	Material Result	Labor	Labor
90.00 FT	1	W W	M 8W/FT 240V	SELF REGULATING HEATING CABLE	19,5000	1,755.00	0.0780	7.02
4.00 EA		H	H903	HEAT TRACE APPLICATION TAPE -66FT	16.5450	66.18	0.6600	2.64
					Phase Totals:	1,821.18		9.66
					Job Totals:	1,821.16		99'6

PCO-209



P	D	0	D	1	C	Λ	I
	7		-		0	-	<u>_</u>

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR 8	kINT
Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-114	7/21/25
Albany, NY 12205	PROPOSAL NO. 146	PROPOSAL AMOUNT \$15,482.00

Per NOC 146 dated 7/21/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Attached change orders from Martin Electric, 6846-47 and 6846-49, we intended to be included within the winter conditions billing and simply got missed.

Description	Labor	Material	Equipment	Subcontract	Other	Price
George J Martin & Son Inc				\$2,522.00		\$2,522.00
George J Martin & Son Inc				\$12,287.00		\$12,287.00
STORES AND ACTION OF THE STORES					Subtotal:	\$14,809.00
		MLB OH&P (Sut	ocontractor)	\$13,463.10	5.00%	\$673.00
					Total:	\$15,482.00

If you have any questions	, please contact	t me at 5	18-289-1371.
---------------------------	------------------	-----------	--------------

	We reserve the right to request an extension of time together with additional cost incurred at a later date.
	We request calendar days extension of time for the above work.
-	This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Date:

Approved by:



BID # 6846-47

MLB Construction Services, LLC.

1 Stonebreak Rd. Malta, NY 12020

Date: April 7, 2025

Prepared by: Everett Jones

Contact Info: ejones@martinelectric.com

Attn: Craig Dittl

RE: 6846-47 PCO-179 Temp Power Winter Conditions

Craig-

Martin Electric is pleased to provide this Proposal for the above referenced project. Please review our clarifications and exclusions for this scope, and thank you for this opportunity.

SCOPE OF WORK

Martin Electric agrees to furnish: labor, material, equipment, and necessary supervision required to complete the scope which includes the following:

 Please refer to the attached signed T&M sheets below for the description of verified scope, labor, and materials. 20867 dated 01/24/25

CLARIFICATIONS

- All work must be completed during normal working hours M-F 7:00am-3:30pm
- · No premium time or off hours work assumed



BID # 6846-47

MLB Construction Services, LLC.

1 Stonebreak Rd. Malta, NY 12020

Date: April 7, 2025

Prepared by: Everett Jones

Contact Info: ejones@martinelectric.com

APPROACH

EXCLUSIONS

Martin Electric plans to approach this project in the following manner:

✓ Arc Flash/Coordinated Study	✓ Nurse Call	✓ System Desgin or Re-Design
✓ BMS	✓ Overtime	✓ Tele/Data Equipment
Concrete	✓ Patching & Painting	✓ Tele/Data Wire
Cutting & Patching of	✓ Rigging	✓ Temporary Lighting
Ceiling, Wall, or Floor	✓ Roof Penetrations	✓ Temporary Power
✓ Dumpster Cost	Sales Tax (Material)	Third Party or Certification Testing
Field Modifications of Equipment Furnished by Others	Sales Tax (Labor)	✓ Utility Hook-Up
Fire Alarm	✓ Security	✓ Utility Usage
Life Safety (LSS)	✓ Seismic Restraints	Winter Conditions
Other:		
PROPOSAL COST		
Based on the proposed scope of we Electric is proposing the amount of:		nd exclusions listed above; Martin
TOTAL –		\$ 2,522.00
PROPOSAL TERMS:		

Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days and is made contingent upon both parties reaching mutually agreeable terms and conditions.

> NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer, NY 12144 www.martinelectric.com



Van dine Bilara din id.

Phone (\$18) 125 *57* | Lex (\$18) 15 * 9 * 50.



No 20867

Tilling Co. 1.			D.A.		20001
MCB / Tuner	EILE	1-24-25	4.8	46	47
		Albany Airpoit	د رييم	ection	
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518 378 3477	=		1.000 000		
set up and pull wire lo	Cornector	D RIXXET TRUCK			
enter island for tem	Hecit	TO DELIVERY TRUCK	CORE DA		
Sostall Two creeks our	el cottats	SKID STEER	[] PUNCH S		
		1 THENCHER	CRIMPER		
		COMPRESSOR	GENDER		
	- 10/20/2007	GENERATOR			_
		☐ PIPE MACHINE	WIRE PU	LLER	
. Mareria	A1 WEST	C OTHER	T	1	1
Ye" Romer Cons	\$0.92	1 11 (1/34	10	\$983.2
10.3 2017-8	\$311 13	-1 Nellis		15	\$983.2
Sct 3/4 to 12 Reductions	\$0.33	J Ribberg	1/24	5	w093.b
1/2 mullible Barn Canpi	\$5.04	-		+	-
13" S hooks 14" x 75" Bolts	\$37,40	-		+	+
14" x 3/5" Bolts	\$1,22			+	
Single Going Bell Boxes	\$8,94			-	+
30A GI-CI'S	\$33.22			1	+
IN USE COVERS	\$15 20			-	-
UP Blank Cover	\$1.02			1	
11" BK Cable Fice	\$1.73			-	-
			-	+-	1
197				+-	
ATC					
Alleh Mortes			-	_	
1 Alasta		Land of remains of the	-	-	2440 45
Marino		TOTAL MATERIAL			\$416.15 \ 1,876.88
		TOTAL LABOR		\$	1,0/0.88
		TOTAL OTHER		0.0	20.20
		OVERHEAD/PROFIT		\$2	29.30
		TAX		-	
EL ALROS VTO	1/27/25				
S ANDROVAL EXCHANGE AND	**1	TOTAL DUE		¢2	522.33
		TOTAL DUE	1	φ <u>∠</u>	JEE. 00

Thorpe Electric, Inc.

TO : GEORGE MARTIN ELECTRIC

FROM : knickc

EMAIL : JHATCH@THORPEELECTRIC.COM

SUBJECT: Order/Invoice Print #00 %

DATE : Wed Jan 29 14:00

Thorpe Electric Inc. 27 Washington Street Rensselaer, NY. 12144 (518)462-5496 (518)462-3891 (fax)

JHATCH@THORPEELECTRIC. COM

CONTINUED

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

2:00PM knickc/149

2:00PM kni	ckc/149		MANUTE DATA SALES	12 mu	2. 2
ORDER NO 64890	ORDER DATE 1/29/25	CUSTOMER 3120	CUSTOMER P. 6846-47	O. NO.	SLSMN 18
	SHIP VIA/ROUTING DATE *******CUSTOMER PICKUP*******	REQUESTED 1/29/25		LOC 1	TAKEN BY
PART NUMBER BIN H/M	QTY ORD QTY SHP DESCRIPTION	QTY BKO ORD	PRICE UNITS	U/M DISC%	AMOUNT
NM95	ARL NM CONN 2 EA 2	0	. 4576	EA	. 92
NMB10/3W/G	WIRE NM-B-10/3-WITH-GROUND	0	1. 24450	EA	311, 13
RW1	ARL 3/4X1/2 RED WASH EA 4	0	. 0814	EA	, 33
15500	DZ-G BEAM CLAMP 1/4-20 TAP	0	. 72	EA	5. 04
САТ64НР	ERC 4-IN CABLE HOOK FA 7	0	5. 3424	EA	37. 40
MB3834	DOTTIE MACHINE BOLT FA 7	0	. 1749	EA	1. 22
SB350	TAYMAC 1G WP BOX W/3 1/2"HUBS	0	2. 98	EA	8. 94
2097TRW	P&S 20A TR GFCI RCPT SELF TEST	0	16. 61	EA	33. 22
MM410C	TAYMAC SG WP INUSE 2-3/4"CVR	0	7. 60	EA	15. 20
BC100	TAYMAC 1G WP BLNK CVR GRY	0	1. 02	EA	1. 02
BR11S0-C	SOUTHWIRE 11IN STO BLK CBLE TIE	-50LB 0	. 0750		1. 73
	TOTAL GROSS TOTAL TAX			(G)	416. 15 33. 29
	SHIPPED AMOUNT			10	449, 44

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

2: 00PM I	knickc/149	PAGE 2
ORDER NO 64890	ORDER DATE CUSTOMER CUSTOMER P. O. NO. 1/29/25 3120 6846-47	SLSMN 18
TERMS 2/10 N30	SHIP VIA/ROUTING DATE REQUESTED SHIPPED LOC *******CUSTOMER PICKUP******** 1/29/25 1	TAKEN B
PART NUMB	ER QTY ORD QTY SHP QTY BKO PRICE U/M H/M DESCRIPTION ORD UNITS DISC:	AMOUNT %

SHIPPED WEIGHT

156.00



BID # 6846-49

MLB Construction Services, LLC.

1 Stonebreak Rd, Malta, NY 12020

Date: March 14, 2025

Prepared by: Alexa Neuman

Contact Info: aneuman@martinelectric.com

Attn: Mike Washburn

RE: 6846-49 Temp Lighting for Connector Bridge PCO-209

Mike-

Martin Electric is pleased to provide this Proposal for the above referenced project. Please review our clarifications and exclusions for this scope, and thank you for this opportunity.

SCOPE OF WORK

Martin Electric agrees to furnish: labor, material, equipment, and necessary supervision required to complete the scope which includes the following:

 Please refer to the attached signed T&M sheets below for the description of verified scope, labor, and materials.

CLARIFICATIONS

- All work must be completed during normal working hours M-F 7:00am-3:30pm
- · No premium time or off hours work assumed

NYS Certified WBE File #8942
164 Columbia Turnpike, Rensselaer, NY 12144
www.martinelectric.com



BID #6846-49

MLB Construction Services, LLC.

1 Stonebreak Rd. Malta, NY 12020

Date: March 14, 2025

Prepared by: Alexa Neuman

Contact Info aneuman@martinelectric.com

APPROACH

EXCLUSIONS

Martin Electric plans to approach this project in the following manner:

✓ Arc Flash/Coordinated Study	✓ Nurse Call	✓ System Desgin or Re-Design
√ BMS	✓ Overtime	√ Tele/Data Equipment
✓ Concrete	Patching & Painting	✓ Tele/Data Wire
Cutting & Patching of	✓ Rigging	Temporary Lighting
Ceiling, Wall, or Floor	✓ Roof Penetrations	√ Temporary Power
✓ Dumpster Cost	✓ Sales Tax (Material)	Third Party or Certification Testing
Field Modifications of Equipment Furnished by Others	Sales Tax (Labor)	Utility Hook-Up
✓ Fire Alarm	✓ Security	✓ Utility Usage
Life Safety (LSS)	Seismic Restraints	✓ Winter Conditions
PROPOSAL COST		
Based on the proposed scope of Electric is proposing the amount of	work, approach, clarifications, a of:	and exclusions listed above; Martin
TOTAL -		\$ 12,287.00

PROPOSAL TERMS:

Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days and is made contingent upon both parties reaching mutually agreeable terms and conditions.

NYS Certified WBE File #8942

164 Columbia Turnpike, Rensselaer, NY 12144

www.martinelectric.com



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No. 20868

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3 LED High buy UFO lights	\$180.00	JNETTIS	1/27	3	
12 Red wire Nuts	\$1.66		1/27	14	\$446.84
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11 /1 x2" LYE Belts	\$10.67		1/A5	4	\$807,76
10' Jack Chair	\$4 69				
10 SALK CHAIT					
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MIN		TOTAL MATERIAL			\$468.05
		TOTAL LABOR			\$2,797.96
		TOTAL OTHER			
		OVERHEAD/PROFIT			\$326.60
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and Arrest and Constituti	1.1	TOTAL DUE			\$3,592.61
		Pac	ut	of	Pages

* ESTIMATE *

FROM:

THORPE ELECTRIC SUPPLY 27 WASHINGTON STREET RENSSELAER, N.Y. 12144 ** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

12:41PM knickc/190

22: 32:00 - 00:00	41150 454							
ORDER NO 65080	ORDER D 1/31/					CUSTOMER P. 6846-49	D. NO.	SLSMN 18
TERMS 2/10 N30	SHIP VIA/ROUTIN						LOC 1	TAKEN BY JHAT
PART NUMBER BIN H/M	QTY DESCRIPTION	ORD QTY	SHP	QTY	BKO ORD	PRICE UNITS	U/M DISC%	AMDUNT
NMB10/3W/GR	E WIRE NM-B-10/3	50 EA -W/GRD-1000F	250 T-REEL		0	1, 03254	EA	258. 14
65-964	SATCO 80W LED	HI-PRO SHOP	LIGHT	4K	0	60. 00		180. 00
30-276	IDEAL RED TW W	12 EA IR NUT-250BAG	12		0	. 13802	EA	1. 66
WW-716-WT	NSI WARRIOR WR	AP ECONO TAP	E - W	HITE	0	1. 26		1, 26
10744-S	VICTOR 3/4 1H	4 EA EMT STRAP	4		0	. 2950	EA	1. 18
BC25	ARL 1/4-20 BEA	11 EA M CLAMP	11		0	, 9500	EA	10, 45
EB4	DOTTIE 1/4X2 E	11 EA YE BOLT W/NU	11 1 T		0	. 9698	EA	10. 67
CH1515	DOTTIE SINGLE	10 EA JACK CHAIN	10		0	. 4690	EA	4. 69
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Roll war Tupe	9	1 26	J. Nelli	14	1	\$122.9
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			TOTAL MATERIAL		\$	1,562.52
			TOTAL LABOR			3,346.22
			TOTAL OTHER			\$0.00
,			OVERHEAD/PROFIT			\$490.87
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* ESTIMATE*

FROM: THORPE ELECTRIC SUPPLY 27 WASHINGTON STREET RENSSELAER, N.Y. 12144 ** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

7:16AM knickc/128

ORDER NO 66080	ORDER DATE 3/03/25		CUSTOMER P. 6846-49	O. NO.	SLSMN 18
	SHIP VIA/ROUTING DATE ******CUSTOMER PICKUP*******	REQUESTED 3/03/25		LOC 1	TAKEN BY JHAT
PART NUMBER BIN H/M	QTY ORD QTY SHP DESCRIPTION	QTY BKO ORD	PRICE UNITS	U/M DISC%	AMOUNT
BC25	ARL 1/4-20 BEAM CLAMP 22	0	. 7840	EA	17. 25
САТ64НР	ERC 4-IN CABLE HOOK	0	5. 3424	EA	80. 14
EB4	DOTTIE 1/4X2 EYE BOLT W/NUT	0	. 9698	EA	6. 79
MB14114	DOTTIE MACHINE BOLT	0	. 1144	EA	1. 72
30-1345J	28 IDEAL TAN/YELLOW TWISTER 500/JAR	0	. 11528		3. 23
NMB10/3W/GR	E 300 EA 300 WIRE NM-B-10/3-W/GRD-1000FT-REEL	0	1. 22375	EA	367. 13
65-781R2	SATCO 100W 4000K UFD HIGHBAY	0	155. 00		1,085.00
WW-716-WT	NSI WARRIOR WRAP ECONO TAPE - WH	ITE 0	1. 26		1, 26
	TOTAL GROSS TOTAL TAX		((CD)	1, 562. 52 125. 00
	SHIPPED AMOUNT		97		1,687.52



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5 14 XIM Prits		\$0.	_					
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6 Red 12 Me Nute		\$3.	48					
				TOTAL MATERIAL				\$925.18
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,				OVERHEAD/PROFIT		1		\$299.53
mary Andrews (10)	-29	1-8	25	TAX				
	DATE.			TOTAL DUE				3,294.85

* ESTIMATE *

FROM: THORPE ELECTRIC SUPPLY 27 WASHINGTON STREET RENSSELAER, N. Y. 12144 ** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144

SHIP TO:

7:13AM knickc/128

ORDER NO 66078	DRDER D 3/03/					MER 20	CUSTOMER I 6846-09	P. O. NO	. SLS	2002
TERMS 2/10 N30	SHIP VIA/ROUTIN		P****		REQUE 3/0	STEE 3/25		LOC 1	TAKEN JHAT	ВУ
PART NUMBER BIN H/N	QTY 1 DESCRIPTION	ORD	QTY	SHP	QTY	Fr. 17. 16.	PRICE UNITS	U/M DISC	AMOUNT %	
65-781R2	SATCO 100W 400	ok ufo	HIGHB	AY 4		0	155. 0	0	620.	00
NMB10/3W/GF	RE WIRE NM-B-10/3	OO E	A 1000F	200 T-REE	L	0	1. 2237	5 EA	244.	75
BC25	ARL 1/4-20 BEA	12 M CLAMP		12		0	. 784	D EA	9.	41
EB4	DOTTIE 1/4X2 E		A W/NU	т 4		0	. 969	B EA	3.	88
MB14114	DOTTIE MACHINE		Α	8		0	. 114	4 EA	- 3	92
САТ64НР	ERC 4-IN CABLE	HOOK E	А	8		0	5. 342	4 EA	42.	74
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	TOTAL GROSS							10	925. - 74.	
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Albany International Airport Terminal Expansion BP-04

Standard Time

WAGE RATE BREAKDOWN

Trac	de: Electrical (General Foreman				
1	ective Date:	01-Jun-24	Expi	ration Date:	31-May-25	
Bas	e Hourly Rate				\$	63.30
Pavi	roll Taxes and In	surance				
%	F.I.C.A./Social S		\$	3.92	/hr.	
%	Federal Unempl	Taranta and the	\$	0.63	/hr.	
%	State Unemploy		\$	6.27	/hr.	
%	Worker's Compe		\$	5.46	/hr.	
%	Medicare		\$	0.92	/hr.	
%	Liability Insuran	ice **	\$	1.27	/hr.	
%	Disability Insura		\$	0.19	/hr.	
		xes and Insurance			\$	18.66
Sup	plemental Benefi	ts				
	Vacation and H	oliday	\$	1.90	/hr-	
	Health and Welf	are	\$	14.14	/hr-	
	Pension		\$	11.44	/hr.	
	Annuity		\$	3.45	/hr.	
	Education/App.	Training	\$	0.88	/hr.	
	Industry		\$	0.17	/hr.	
	Other: Fringe Ber	nefits	\$	8.96	/hr.	
	Total Suppleme	ntal Benefits			\$	40.94
Tota	al Hourly Rate:	Base Rate, PTI and Sup	p. Benefits (No O	&P)	\$	122,90
	Other:					
-					/hr.	
	-		\$		/hr.	
			\$		/hr.	
			\$	4	/hr.	
	-		\$;	/hr.	
			\$		/hr.	

^{*} Worker's Compensation is the net Contractor costs after applying territory adjustments, experience modifications discounts(s) and assessments.

^{**}Only Liability Insurance that is payroll related is reimbursible within the labor rate.

Albany International Airport Terminal Expansion BP-04

Standard Time

WAGE RATE BREAKDOWN

Trade:	Electrical Foreman				
Effective	Date: 01-Jun-24	Ех	iration Date:	31-May-25	
Base Hou	urly Rate			\$	55,99
Payroll T	axes and Insurance				
	.A./Social Security	\$	3.47	/hr.	
	eral Unemployment	s —	0.56		
	e Unemployment	s —	5.54	• ***	
	ker's Compensation *	\$	4.83	•	
	icare	\$	0.81	-C.	
777	ility Insurance **	\$	1.12	-	
	bility Insurance	\$	0.17	• 3 AC 1	
	l Payroll Taxes and Insurance	· ·		\$	16.50
Suppleme	ental Benefits				
Vac	ation and Holiday	\$	1.68	/hr.	
Hea	Ith and Welfare	\$	14.14	/hr.	
Pen	sion	\$	11.44	/hr.	
Ann	uity	\$	3.45	/hr.	
Educ	cation/App. Training	\$	0.88	/hr.	
Indu	stry	\$	0.17	/hr.	
Othe	er: Fringe Benefits	\$	7.46	/hr.	
Tota	I Supplemental Benefits			\$	39,22
Total Hou	urly Rate: Base Rate, PTI and	Supp. Benefits (No C	&P)	\$	111.71
Othe	er;				
	_			/hr.	
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^{*} Worker's Compensation is the net Contractor costs after applying territory adjustments, experience modifications discounts(s) and assessments.

^{**}Only Liability Insurance that is payroll related is reimbursible within the labor rate.

Albany International Airport Terminal Expansion BP-04

Standard Time

WAGE RATE BREAKDOWN

Subcontractor Name: George	J. Martin & Son, Inc		
Trade: Electrical Journeyman			
Effective Date: 01-Jun-24	Expiration Date:	31-May-25	
Base Hourly Rate		\$	48,69
Payroll Taxes and Insurance			
F.I.C.A./Social Security	\$ 3.0	2 /hr.	
vi Federal Unemployment	\$ 0.4	9 /hr.	
% State Unemployment	\$ 4.8	2 /hr.	
2% Worker's Compensation *	\$ 4.2	0 /hr.	
Medicare	\$ 0.7	1 /hr.	
Liability Insurance **	\$ 0.9	7 /hr.	
Disability Insurance	\$ 0.1	5 /hr.	
Total Payroll Taxes and Insuran	ce	\$	14.36
Supplemental Benefits			
Vacation and Holiday	\$ 1,4	6 /hr.	
Health and Welfare	\$ 14.1	4 /hr.	
Pension	\$ 11.4	4 /hr.	
Annuity	\$ 3.4	5 /hr.	
Education/App. Training	\$ 0.8	8 /hr.	
Industry	\$ 0.1	7 /hr.	
Other: Fringe Benefits	\$ 6.3	8 /hr.	
Total Supplemental Benefits		\$	37,92
Total Hourly Rate: Base Rate, PT	I and Supp. Benefits (No O&P)	\$	100.97
Other:			
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	s -	/hr.	

^{*} Worker's Compensation is the net Contractor costs after applying territory adjustments, experience modifications discounts(s) and assessments.

^{**}Only Liability Insurance that is payroll related is reimbursable within the labor rate.

PCO-223



PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR 8	& INT
Turner Construction Company 1 Computer Drive South	PROJECT-NO. 23-114	DATE 10/2/25
Albany, NY 12205	PROPOSAL NO. 189	PROPOSAL AMOUNT \$27,826.00

Per NOC 189 dated 10/2/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Repair existing power and telecom conduits per ACAA request.

Description	Labor	Material	Equipment	Subcontract	Other	Price
George J Martin & Son Inc				\$26,616.30		\$26,616.30
					Subtotal:	\$26,616.30
		MLB OH&P (Sub	contractor)	\$24,196.64	5.00%	\$1,209.70
					Total:	\$27,826.00

- ASI-06/G

If you have any questions, please contact me at 518-289-1371.

We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date:



JOB #6846-16

MLB Constructions Services, LLC.

4 Parelehands Lid. Yorkin, Jay 12020.

and, 15, 1923.
Property on Executive one
(Contact into economic permittinolerational)

Attention Company Control

cdittl@mlbind.com

RE: Albany Airport BP- 04 - NOC # 66 PCO 223 Telecom & Pwr Conduit Repairs Below Slab

Craig,

Martin Electric is pleased to provide this T&M CO Proposal for the above-mentioned project. Please review our clarifications and exclusions for this scope and thank you for this opportunity.

SCOPE OF WORK

Provide repair of existing Telecomm and Power underground PVC conduits concealed below and in slab ground level demolition.

CLARIFICATIONS

- Please reference the attached 12-signed T&M Tickets (20505, 20509, 20510, 20511, 20512, 20514, 20515, 20516, 20518, 20521, 20522, 20131). This is for work performed through 04/24/25 only. Future work will be tracked under a separate Martin extra #.
- Coordinate work with MLB.
- All Labor, Material, Management, Equipment, Tools, and Service Vehicles included.
- Please reference updated PROPOSAL TERMS, regarding the Commodities Market.

APPROACH

Martin Electric plans to approach this project in the following manner:

- Review all the requirements of the systems/equipment to be installed with the appointed representative.
- Review and determine with the site representative the proposed routing, for approval, prior to installation of conduit, and wire.
- Review and make every effort to expedite delivery of long lead materials.
- Complete the installation of the required services within schedule, unless delayed by others.
- Evaluate project activity periods and maintain scheduled activity completions.

EXCLUSIONS

NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer NY, 12144



JOS #6846-16

MLB Constructions Services, LLC.

1 Suppress and Rd Amilia NY 12020

VILLE THE STATE Propried in Evana, Jones

- System design or re-design requirements.
- All field modifications of equipment furnished by others.
- Third party or certification testing of the electrical systems.
- Any concrete, cutting, patching, or painting.

PROPOSAL COST

Based on the Services to provide the Proposed Scope of Work, the Approach, and the Clarifications, Inclusions and Exclusions listed above; Martin Electric is proposing the amount of:

MATERIAL	\$ 4,550
LABOR	\$ 20,494
TOTAL	\$ 25,044

PROPOSAL TERMS:

LSEE PHASE 2
PROPOSALLAMER
JAY THIS Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days due to the current market for commodities and Material pricing will be updated, as necessary, upon the date of Approval, and is made contingent upon both parties reaching mutually agreeable terms and conditions.

NOTICE:

THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Martin Electric Inc. will use its best efforts to staff and supply this project to be able to hit the scheduled completion date but reserves its right to seek an excusable extension of time if Martin Electric Inc., or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed Martin Electric Inc. Subcontract, we intend to seek additional costs associated with the suspension.

> NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer NY, 12144

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		OVERHEAD/PROFIT		\$360.64			
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		TOTAL MATERIAL		\$350.00				
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A		TOTAL OTHER OVERHEAD/PROFIT		\$412.15				
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11 Ros 3:14) 100	TOTAL DUE		\$4,5	33 7	3		
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No. 20514

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3' 138" can strut	\$5,97	C 1' 1	37		\$201.94
A 4 Stut Stups	\$5.75	S Strup	17.7	13	_
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5-7-7-411					
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No 20515

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hi la thistert,	\$14		1) Nelly	1/10		3	_
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19 4" Stret Straps		63	> starp	1/10		1	\$706.79
1 ROLL TICKLYC	\$14	-		-			-
ay 72" Square Washers 24 22" Nots	\$17						-
24 1/2" Nots	\$4						-
8 1/2" Stict Nots	\$5	76					
8 1/2" Lock Washers		.50					
24 3/8" XIY" Bolts	\$5	.84					
34 %" lock washers		87					
24 3/8" Fenderwashers	\$2	64					
24 1/8 Strut Nots	\$13	82					
		_	TOTAL MATERIAL		+	37.88	
		_	TOTAL LABOR		\$1,7	34.56	
			TOTAL OTHER		-		
			OVERHEAD/PROFIT		\$20	07.24	
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No 20516

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	\$1,282.95	
7	₹ 	\$1,053.56 R PROFIT \$116.63 \$1,282.95



Maun dann Elepa du ga

Renvolaer NY 12141 Phone (518) 477-7577 Fax (518) 427



No 20518

MLB/ Transc				3-27-25		655	16.	16	
mike Washburn				Albany Air					
518 378 5477				17 213					
I more dialely mobble and y rue control of mars	d C	fisic Dis	lsze	10	 	TARY H TRE DRILL NCH SET IMPER NDERS	ī		
				GENERATOR PIPE MACHINE	— □ ME	TEPS PE PULL	ER	-	
10' 1 %" Uni Strut 3 4" Strut Straps	LNI	\$26 \$5	64	J Nellis: L. Holaling S. Sharp T. Verm, lyes	7.2 7.2 7.2 7.2 7.2 7.2		*3 3 3	\$368.7 \$223.4 \$302.9 \$201.9	
				TOTAL MATERIAL TOTAL LABOR TOTAL OTHER OVERHEAD/PROFIT TAX	\$32.40 \$1,096.97 \$112.93				
Marke Million VIO	4/3	1/25		TOTAL DUE	1	\$1,24	12.30	Page	



Mann dina Bilang of Bolds

Rensselaer, NY 12144

NE 20521

Phone (518) 4	77-7577 Tax (5181.477.9750			_	o. 2002
SOURS MIRI Tuiner		4-7-25	1	084	6-1	16
Mike Washburn		Altany Airpo	v t			
\$18 378 8477		Total and an experience where the property of the same	SUPPLY ISSUE			
	aller	BUCKET TRUCK		TARY H	AMMER	
Bepair 3-4" Puc Cooduts Schauga Uncovered them		[] DELIVERY TRUCK		RE DRUL	T	
SOURCE STREET TO THE TIME.		[] SKID STEER	☐ PU	NCH SE	r	
		TPENOIER	☐ CR	IMPER		
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		GENERATOR	☐ ME	METERS WIPE PULLER		
		C) PIPE MACHINE	[] wi			
STI MATERIAL	MAT AMERICA	GRIER				
4 10' Sh-80 4" Puc Cond +	\$370 73	, ALCA	E-43V		g1	u*
3 4" PUL Couplings	\$11,06	J. Nellis	14/7		3	\$368.70
1 Can Pu Give	\$12 90	T. Vermilya	14/7		5	\$504.85
		J. Bohanshi	14/7		.5	\$504.85
My for the second		TOTAL MATERIAL TOTAL LABOR TOTAL OTHER OVERHEAD/PROFIT		\$1,37	4.69 78.40	
012		TAX			,,,,,,	
money of ADD THE						
TATE				\$1,95	0.30	
		TOTAL DUE		φ1,9t	0.05	Pages



Manutine Milered pries

164 Columbia Tampike Renoclasi NY 12111 Phone (518) 177-757/ Fax (518) 477-9750



No. 20522

MIR/TUINET				4-8-25	Co	54	6-	16
				4-8-25 Albany A. Pan	+			
Mike Washburn			-					
578 378 3477				PCO -223				
Differ to a war				19	SHIP AND			
Supp + 3 PC 4 Data conde	.4.	icpu	ited	BUCKET TRUCK		ARY HA		
Yesterday in Prep for Conce	etc.	du	+	DELIVERY TRUCK	COR			-
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Stringe found not enough to	mi	nto	ad	COMPRESSOR	BEN			-
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157 MATERIA	LACT	\$26		OTHER	-1			1
a' 78" unistrut	-	\$14	-	J Nell's	19/8	wat	3	\$245.80
3 4" stout strais	-	-			7/2	_	.3	\$100.97
3 4" strut straps	-	_	63 91	I. Vermilya	1/8-		2	\$223.42
12 78" x1/4" Bolts	-		92	Le roines org	/ 0		-5	
12 1/8" x 1/4 Bolts			32					
12 1/8 8 1/4 Forder weithers		401	44					
17 /3 10ch WILLETS	_							
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- All -	1							
			-	TOTAL MATERIAL		\$6	1.58	
				TOTAL LABOR			0.19	
				TOTAL OTHER				
				OVERHEAD/PROFIT		\$6	3.17	110
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The Asker (170) 41.	9.	75						1 11
L. E. and a portlant of the state time	3.45			TOTAL DUE		\$69	04.94	-
				Pag	e	of		Page



Mandin Blocdrie

Since 1939

164 Columbia Europike Rensselaer, NY 12144 Phone (518) 477-7577 Fax (518) 477-9750

No. 20131

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and Per	son hole is co	ad wade	SKID STEER		NCH SE		-
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Fiber :	nstall	7.00			NDERS		
			GENERATOR	☐ METERS — ☐ WIRE PULLER			
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570 74 N	ylon mule tope	6117.2		2//	-46	3'	\$368.70
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1 Roll	black tape	\$1.1	L. Hotaling	4/24		a	\$223.42
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11	1111 6						
	410		TOTAL MATERIAL		\$132	2.85	
			TOTAL LABOR		\$592	12	
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			OVERHEAD/PROFIT		\$72.4	19	
			TAX				
30 State/ = =						-	
ASAF JAMALO B.	(VTO)						
Esperante	500	7 25 8			670-	1.40	
COHM	Res	11210	TOTAL DUE	1	\$797	1	Pages



HZ - LATHAM 22 WADE ROAD LATHAM, NY 12110-3518 518-785-6677 Fax 518-785-3979

QUOTE TO:

PCO-223 Recid TCC 10.08.25 QUOTE DATE QUOTE NUMBER PAGE NO.

QUOTE DATE	QUOTE NUMBER	PAGE NO.
02/26/2025	S127396947	1 of 1
CUST PO#:		
JOB/REL#:		

SHIP TO:

GEORGE J MARTIN & SON INC. 164 COLUMBIA TURNPIKE RENSSELAER, NY 12144-3539 GEORGE J MARTIN & SON SHOP 164 COLUMBIA TURNPIKE RENSSELAER, NY 12144-3539

CUSTOMER NUMBER	CUST	TOMER PHONE	ORDERED BY	SAI	LESPERSON	
323607	51	8-477-7577			ATRICK KERLS 8-785-6677	
WRITER		SHIP VIA	TERMS	EXPIRATION DATE	FREIGHT EXEMPT	
TRISCINNY 518-785-66		PICK UP	2% 10TH, NET 15TH	03/28/2025	No	
ORDER QTY		DESCRIPT	ION	UNIT PRICE	EXT PRICE	
30ft 12ea 12ea 3ea 3ea	CONDUIT R CONDUIT R CONDUIT R SPLIT COU COND REP. ADAPTOR QUOTE ITE CONDUIT R QUOTE ITE CONDUIT R	REPAIR P4F 4" SPLIC 10FT SCH40 REPAIR SYSTEMS F PLING AIR SYS C4F 4" SPLIC SPAIR S4F36V45 M: PER EA/1 REPAIR S4F36H45 SUBject to change we	T RC4F 4" LIT	11.250/ft 12.500/ea 12.500/ea 100.000/ea	337.50 150.00 300.00 300.00	
eyond expiration da nolude any sales ta not apply to commo nours. Special order	ate, include o x unless note dity pricing wh titems canno	nly the equipment lis d otherwise. Expirati nich may be subject t be cancelled unles	ted and do not	Subtotal Shipping Chgs	1237.50	
nanufacturer permit	s cancellation	٦.		Amount Due	1237.50	

Everett Jones

From: Triscinny Qua <TQua@hzelectric.com>

Sent: Friday, March 7, 2025 1:16 PM

To: David Pistritto

Cc: Jamie Nellis; Kevin Gibson; Everett Jones; Aaron Lieberman; Stephanie Blowers

Subject: RE: PO: 44338 / Job: 6846-16 - Martin Electric - Purchase Order - 6 Items - Generated by

Kojo

\$521.74



Triscinny Qua

Assistant Branch Manager | HZ Electric 22 Wade Road, Latham, NY 12110 O. 518-713-5106 | M. 518-361-6678 PCA

From: David Pistritto < DPistritto @martinelectric.com>

Sent: Thursday, March 6, 2025 2:03 PM
To: Triscinny Qua <TQua@hzelectric.com>

Cc: Jamie Nellis <JNellis@martinelectric.com>; Kevin Gibson <KGibson@martinelectric.com>; Everett Jones <ejones@martinelectric.com>; Aaron Lieberman <alieberman@martinelectric.com>; Stephanie Blowers

<sblowers@martinelectric.com>

Subject: RE: PO: 44338 / Job: 6846-16 - Martin Electric - Purchase Order - 6 Items - Generated by Kojo

EXTERNAL SENDER

Tris,

Can you see if you can get the shipping cost on this for our T&M tickets?

Thanks,

Dave

From: Triscinny Qua < TQua@hzelectric.com> Sent: Thursday, February 27, 2025 2:43 PM

To: David Pistritto < DPistritto@martinelectric.com >

Cc: Jamie Nellis <<u>JNellis@martinelectric.com</u>>; Kevin Gibson <<u>KGibson@martinelectric.com</u>>; Everett Jones <<u>ejones@martinelectric.com</u>>; Aaron Lieberman <<u>alieberman@martinelectric.com</u>>; Stephanie Blowers

<sblowers@martinelectric.com>

Subject: RE: PO: 44338 / Job: 6846-16 - Martin Electric - Purchase Order - 6 Items - Generated by Kojo

OLD DOMINION - 78058057643

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

9:17AM knickc/265

ORDER NO 68462	ORDER DATE 5/02/25	CUSTOMER 3120	CUSTOMER P. 6845-16	O. NO.	SLSMN 62
TERMS 2/10 N30	SHIP VIA/ROUTING DATE ******CUSTOMER PICKUP*******	REQUESTED 5/02/25		LOC 1	TAKEN BY JHAT
PART NUMBER BIN H/I	QTY ORD QTY SHP M DESCRIPTION	QTY BKO ORD	PRICE UNITS	U/M DISC%	AMOUNT
435	GRN COND MEASURING TAPE	0	117. 26	EA	117. 26
31-348*	IDEAL 500FT 210LB PULL LINE	0	14. 42	EA	14, 42
WW-716	NSI WARRIOR WRAP ECONO TAPE - B	LACK	1. 17		1. 17
	TOTAL GROSS TOTAL TAX	17			132.85 10.63
	SHIPPED AMOUNT				143. 48
	SHIPPED WEIGHT		20.00		

FROM: THORPE ELECTRIC SUPPLY 27 WASHINGTON STREET RENSSELAER, N. Y. 12144

** PHONE 518-462-5496 **

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

SOLD TO:
GEORGE MARTIN ELECTRIC
164 COLUMBIA TURNPIKE
SUITE 2
RENSSELAER NY 12144

SHIP TO:

10:01AM knickc/238

ORDER NO 65927	ORDER 0 2/26/				CUSTOMER 3120	CUSTOMER P. T&M 6846-1		SLSMN 18
TERMS 2/10 N30	SHIP VIA/ROUTIN		KUP****	DATE	그러워진(자유.) 그리고 말아		LOC 1	TAKEN BY
PART NUMBER BIN H/	시 그 그리고 있다. 그리고 그리고 그리고 그리다	ORD	QTY	SHP	QTY BKO ORD	PRICE UNITS	U/M DISC	AMOUNT %
4-INSCH80C	ON PVC 4-IN SCHEI	60 DULE-8	EA CONDU	60 T	0	6. 4348	EA	386. 09
	TOTAL GROSS							386, 09 30, 89
	SHIPPED AMOUN	Г						416. 98

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

10:08AM knickc/177

20, 00,	12 11 21 21 21								
ORDER NO 66620	ORDER DAT 3/18/25					CUSTOMER P. 6846-16	O. NO		S WW
TERMS 2/10 N30	SHIP VIA/ROUTING ********CUSTOMER			REQUES 3/10			LOC 1	TAKEN JHAT	В
PART NUMBER BIN H/M	QTY OR M DESCRIPTION	אדם מדץ	SHP		BKO ORD	PRICE UNITS	U/M DISC	AMOUNT %	
1QTCEMW/BRS	SH PVC 10T CEMENT W	L EA W/DAUBER TO	P 1		0	14. 7500	EA	14,	75
B22-SH-10F	T- STRUT 12GA 1-5/8	EA SD SLOTTED	CHANN	EL	0	2. 9850	EA	5.	97
B2017PA-ZN	4" B-LINE COMBO	STRUT STRA	P 2		0	2. 8754	EA	5.	75
4-INSCH80C	ON 30 PVC 4-IN SCHEDUL		30		0	6. 1788	EA	185.	36
4-INSCH8OC	ON 60 PVC 4-IN SCHEDUL	E-80 CONDU	60 IIT		0	6. 1788	EA	370,	73
	TOTAL GROSS TOTAL TAX							582. 46.	
	SHIPPED AMOUNT							629.	16
	SH	HIPPED WEIG	НТ			496.00			

FROM: THORPE ELECTRIC SUPPLY 27 WASHINGTON STREET RENSSELAER, N. Y. 12144 ** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

7:27AM knickc/167

ORDER NO 66915	ORDER DATE 3/25/25			CUSTOMER P. 6846-16 20		SLSMN 62
	IP VIA/ROUTING *****CUSTOMER PICK		E REQUESTE * 3/25/2		LOC 1	TAKEN B JHAT
PART NUMBER BIN H/M D	QTY ORD ESCRIPTION	QTY SHP	QTY BKO ORD	PRICE UNITS	U/M DISC%	AMOUNT
B22-SH-10FT-	TRUT 12GA 1-5/8D SL	EA 60 OTTED CHAN	NEL 0	2. 8464	EA	170. 78
B54-SH-GALV10	FT 10 -LINE SLOT CHNL 146	EA 10 BA.	0	1. 4723	EA	14. 72
1/2X6 ROD E	-LINE ZINC PLATED T	EA 5 THREADED RO	D PC 0	6. 42	EA	32. 10
B2017PA-ZN 4	" B-LINE COMBO STRU	EA JT STRAP	0	2. 8754	EA	54. 63
TY164	OTTIE 400FT 16-1/20	EA TIE WIRE	o	14. 66	EA	14. 66
B202-PLTD	-LINE 1/2 SQ WASHER	EA 24	0	. 7200	EA	17. 28
HN15	OTTIE STEEL HEX NUT	EA 24	0	. 1784	EA	4. 28
B202-PLTD B	-LINE 1/2 SQ WASHER	EA 8	0	. 7200	EA	5, 76
CM15 DOLLIE	OTTIE LOCK WASHER	EA 8	0	. 0629	EA	. 50
MB38114	OTTIE MACHINE BOLT	EA 24	O	. 2435	EA	5. 84
LM38 DOTTIE	OTTIE LOCK WASHER	EA 24	O	. 0363	EA	. 87
FENW38114	OTTIE FENDER WASHER	EA 24	0	. 1098	EA	2. 64
N228-3/8	-LINE PLTD SPRING N	EA 24 IUT	0	. 5760	EA	13, 82
Т.	OTAL GROSS					337. 88
					C	ONTINUED

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N.Y. 12144
** PHONE 518-462-5496 **

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE

SUITE 2

RENSSELAER NY 12144

SHIP TO:

7:27AM knickc/167

PAGE

/. E/Bit Ki	11000,101					
ORDER NO 66915	DRDER DAT 3/25/25	E	CUSTOMER 3120	CUSTOMER P. 6846-16 20		SLSMN 62
TERMS 2/10 N30	SHIP VIA/ROUTING *******CUSTOMER		E REQUESTE * 3/25/2		LOC 1	TAKEN B JHAT
PART NUMBER	R QTY OR M DESCRIPTION	о дту ѕнр	QTY BKO ORD	PRICE UNITS	U/M DISC	AMOUNT
	TOTAL TAX SHIPPED AMOUNT			100		27. 03 364. 91

SHIPPED WEIGHT

13868.00

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

7:30AM knickc/167

ORDER NO 66916	ORDER DATE 3/25/25			CUSTOMER P. 5846-16 20!		SLSMN 62
	SHIP VIA/ROUTING ******PCUSTOMER PICKU		REQUESTED 3/25/25	SHIPPED	LOC 1	TAKEN BY
PART NUMBER BIN H/M	QTY ORD DESCRIPTION	QTY SHP	QTY BKO ORD L	PRICE UNITS	U/M DISC%	AMOUNT
B22-SH-10FT-	STRUT 12GA 1-5/80 SL	EA 20 DTTED CHANNI	EL 0	2. 8464	EA	56, 93
B54-SH-GALV	LOFT 10 E B-LINE SLOT CHNL 14GA	A. 10	0	1, 4723	EA	14. 72
B2017PA-ZN	4" B-LINE COMBO STRU	A 6 STRAP	0	2. 8754	EA	17. 25
N225-1/2	B-LINE PLTD SPRING N	EA 4	0	. 7293	EA	2. 92
B202-PLTD	B-LINE 1/2 SQ WASHER	EA 12	0	. 7200	EA	8. 64
HN12	DOTTIE STEEL HEX NUT	EA 12	0	. 1784	EA	2. 14
LW12 DOTTIE	DOTTIE LOCK WASHER	EA 8	0	. 0629	EA	. 50
MB38114	DOTTIE MACHINE BOLT	EA 10	0	. 2435	EA	2. 44
N228-3/8	B-LINE PLTD SPRING N	A 10	0	. 5760	EA	5, 76
FENW38114	DOTTIE FENDER WASHER	EA 10	0	. 1098	EA	1. 10
LW38 DOTTIE	DOTTIE LOCK WASHER	EA 10	o	. 0363	EA	. 36
	TOTAL GROSS TOTAL TAX					112. 76 9. 02
	SHIPPED AMOUNT					121. 78
					С	ONTINUED

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

SOLD TO:

GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE

SUITE 2

RENSSELAER NY 12144

SHIP TO:

,

7: 30AM	knickc/167		PAGE 2
ORDER NO 66916	ORDER DATE CUSTOMER CUSTOMER P. 0. 3/25/25 3120 6846-16 2051		SLSMN 62
TERMS 2/10 N30	SHIP VIA/ROUTING DATE REQUESTED SHIPPED *******CUSTOMER PICKUP************************************	LOC 1	TAKEN BY
PART NUMB		/M DISC%	AMOUNT

SHIPPED WEIGHT

5298.00

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

11:50AM knickc/187

ORDER NO 67711	ORDER 4/14				CUST	DMER 120	CUSTOMER P 6846-16	. O. NO		MN 2
TERMS 2/10 N30	SHIP VIA/ROUTI ******CUSTOM		CKUP***	DATE		ESTED 14/25		LOC 1	TAKEN JHAT	В
PART NUMBER BIN H/M	QTY DESCRIPTION	ORD	ΩТΥ	SHP	QTY		PRICE UNITS	U/M DISC	AMOUNT %	
B22-SH-10FT	- STRUT 12GA 1-	10 5/80	SLOTTED	CHANN	EL	0	2. 6635	EA	26.	64
B2017PA-ZN	4" B-LINE COM	80 ST	EA TRUT STRA	P 2		0	2, 8782	EA	5.	76
	TOTAL GROSS TOTAL TAX								32. 2.	40 59
	SHIPPED AMOUN	T							34.	99
		SHIF	PPED WEIG	HT			1952.00			

* E S T I M A T E * PCO-223 Rec'd TCCo 10.08.25

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

11:52AM knickc/187

ORDER NO 67712	ORDER 0 4/14/			CUSTOMER 3120	CUSTOMER P. 6846-16	O. NO.	SLSMN 62
TERMS 2/10 N30	SHIP VIA/ROUTIN		DATE	REQUESTED 4/14/25		LOC 1	TAKEN BY
PART NUMBER BIN H/	R QTY 'M DESCRIPTION	ORD Q	TY SHP	QTY BKO ORD	PRICE UNITS	U/M DISC	AMOUNT
4-INSCHBOO	CON PVC 4-IN SCHE	60 DULE-80 CONI	0UIT	0	6. 1788	EA	370. 73
4-INCONDCF	PVC 4-IN COND	JIT CPLG	3	0	3. 6850	EA	11. 06
1QTCEMW/BF	RSH PVC 1QT CEMEN	1 EA W/DAUBER	TOP 1	0	12. 8960	EA	12. 90
	TOTAL GROSS						394. 69 31. 58
	SHIPPED AMOUN						426. 27

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

1

11:54AM knickc/187

ORDER NO 67713	DRDER DATE 4/14/25			CUSTOMER P. 6846-16	O. NO.	SLSMN 18
TERMS 2/10 N30	SHIP VIA/ROUTING *******CUSTOMER PICKUF		REQUESTED 4/14/25		LOC 1	TAKEN B JHAT
PART NUMBER BIN H/M	QTY ORD I DESCRIPTION	QTY SHP	QTY BKO ORD	PRICE UNITS	U/M DISC%	
B22-SH-10F7	- STRUT 12GA 1-5/80 SLOT	TED CHANN	EL 0	2, 6635	EA	26. 64
B54-SH-GALV	10FT 10 EF B-LINE SLOT CHNL 14GA.		O	1. 4721	EA	14, 72
B2017PA-ZN	4" B-LINE COMBO STRUT		0	2. 8782	EA	8. 63
N228-3/8	B-LINE PLTD SPRING NUT		0	. 5760	EA	6. 91
MB38114	DOTTIE MACHINE BOLT	12	0	. 2435	EA	2. 92
FENW38114	DOTTIE FENDER WASHER	12	0	. 1098	EA	1. 32
LM38 DOTTIE	DOTTIE LOCK WASHER	12	0	. 0363	EA	. 44
	TOTAL GROSS TOTAL TAX					61. 58 4. 93
	SHIPPED AMOUNT					66. 51
	SHIPPED	WEIGHT		3048.00		



JOB # 6846-94

MLB Constructions Services, LLC.

1 Stonebreak Rd. Malta, NY 12020

October 01, 2025

Prepared by: Everett Jones

Contact Info: ejones@martinelectric.com

Attn: Craig Dittl cdittl@mlbind.com

RE: Albany Airport BP-04 - PCO-223 UG Telecomm Conduit Repairs-Phase 2

Craig,

6846-94

Martin Electric is pleased to provide this CO Proposal for the above-mentioned project. Please review our clarifications and exclusions for this scope and thank you for this opportunity.

SCOPE OF WORK

 Repair broken underground data conduit not repaired because of crane placement. Attached please find T&M ticket 00520.

CLARIFICATIONS

- Coordinate work with MLB.
- All Labor, Material, Management, Equipment, Tools, and Service Vehicles included.
- Please reference updated PROPOSAL TERMS, regarding the Commodities Market.

APPROACH

Martin Electric plans to approach this project in the following manner:

- Review all the requirements of the systems/equipment to be installed with the appointed representative.
- Review and determine with the site representative the proposed routing, for approval, prior to installation of conduit, and wire.
- Review and make every effort to expedite delivery of long lead materials.
- Complete the installation of the required services within schedule, unless delayed by others.
- Evaluate project activity periods and maintain scheduled activity completions.

EXCLUSIONS

- Dumpster Cost of any type.
- Cost for seismic restraints of any type.

NYS Certified WBE File #8942 164 Columbia Turnpike, Rensselaer NY, 12144

www.martinelectric.com



JOB # 6846-94

MLB Constructions Services, LLC.

1 Stonebreak Rd. Malta, NY 12020

October 01, 2025 Prepared by: Everett Jones

Contact Info: ejones@martinelectric.com

- All field modifications of equipment furnished by others.
- Third party or certification testing of the electrical systems.
- Any concrete, cutting, patching, or painting.
- Daily coordination with ACAA of work areas (by MLB)

PROPOSAL COST

Based on the Services to provide the Proposed Scope of Work, the Approach, and the Clarifications, Inclusions and Exclusions listed above; Martin Electric is proposing the amount of:

MATERIALS	\$ 138	3.41
LABOR	\$ 1,433	3.89
TOTAL	\$ 1,572	2.30

PROPOSAL TERMS:

Terms for payment shall be net 30 days based on a schedule of values from the contract. This quote is valid for 15 days due to the current market for commodities and Material pricing will be updated, as necessary, upon the date of Approval, and is made contingent upon both parties reaching mutually agreeable terms and conditions.

NOTICE:

THIS PROPOSAL IS CONTINGENT ON A LACK OF IMPACT BY THE CORONAVIRUS NATIONAL EMERGENCY. Given the existence of the coronavirus pandemic, Martin Electric Inc. will use its best efforts to staff and supply this project to be able to hit the scheduled completion date but reserves its right to seek an excusable extension of time if Martin Electric Inc., or its subcontractors and suppliers are unable to maintain planned crew sizes due to the illness, supply shortages or governmental restraints on business, travel and/or assembly. To the extent that the project is suspended pursuant to the terms of the proposed Martin Electric Inc. Subcontract, we intend to seek additional costs associated with the suspension.

N	ARTIN	Jo	ob No.	6846-94			
164 Columbi	ELECTRIC B Tpk, Ste B, Rensselaer, NY 12144		ch WE.	8.31.25			
	ectric.com ¹] www.controlnatwork.com	Ticket #'s in		00520			
CUSTOMER:	MLB/Tumer	9/2/2025	Batch Period 8/25/25-8/31/25				
JOB LOCATION:		Job Status	Sales Tax				
Al	bany International Airport	in progress	Taxable Exempt x County	Lab 1 Mat 1 Sub 1			
	Project not complete.	Expect more tickets for this job.					
	Project not complete.	1	\$	125			
	Project not complete.	TOTAL MATERIAL	\$	125			
	Project not complete.	TOTAL MATERIAL TOTAL EQUIPMENT	\$	1,303			
	Project not complete.	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR					
	Project not complete.	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR TOTAL SUBCONTRACTOR	\$				
Processed by (Print)	Project not complete.	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR	\$ \$ \$				
	Processed by: Signature Date	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR TOTAL SUBCONTRACTOR TOTAL INDIRECTS	\$ \$ \$	1,303			
Processed by (Print) Brianna Feldman		TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR TOTAL SUBCONTRACTOR TOTAL INDIRECTS SUBTOTAL	\$ \$ \$ \$	1,303			
	Processed by: Signature Date	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR TOTAL SUBCONTRACTOR TOTAL INDIRECTS SUBTOTAL MARKUP (OH&P)	\$ \$ \$ \$ \$	1,303			
Processed by (Print) Brianna Feldman	Processed by: Signature Date	TOTAL MATERIAL TOTAL EQUIPMENT TOTAL LABOR TOTAL SUBCONTRACTOR TOTAL INDIRECTS SUBTOTAL MARKUP (OH&P) SALES TAX	\$ \$ \$ \$ \$	1,303 1,429 142			

-1111-No. 00520 MARTIN 164 Colombia Tempele Civ B Rensonant NY 12144 Phone 219-427 70-77 Put 516-47 * www.marlaretectra...com | www.controlnetwork.com CUSTOMER! 8-27-25 6846-94 MLB/ Turner Albany Air out + under connector ATTENTION: Mike Washburn CELL PHONE PCO - 223 BP-CH 518 338 8477 EQUIPMENT USAGE Repair Broken 4" DVC underground Conduit DATA Had Siber in t Unit Care the Bender Chart. 1 11 13.75 Functi Set Deres. Specially Lift Day: and was replaced with new Siber Contract is another Compression Dines Inteker Proces One Countities Days in differnt Conduit. This conduit Trong tiere Day Erryper Core Drift now a spare. Hell Larry touck Dur Comper Fige Lieu Days Hearts Transped Gons Par Scan frager Day Circuit Tracer AMOUNT AMOUNT DATE MATERIAL \$118.00 J Nellis @ 1/27 \$255.04 20' 4"PVC sch. 80 T. Epting \$/27 5 T. Vermilya 5/27 5 \$7.83 \$524.25 2 4" PUC Couplings \$524.25 \$1303.54 Subjetal Labor TOTAL MATERIAL \$125.83 TOTAL EQUIPMENT \$0.00 TOTAL LABOR \$1303.54 TOTAL SUBCONTRACTOR \$0.00 TOTAL INDIRECTS | \$0.00 SUBTOTAL \$1429.37 DATE WORK ORDERED BY MARKUP (1988) \$142.93 Vachal Warbler 8/28/85 SALES TAX CUSTOMER APPROVAL SIGNATURE TOTAL DUE \$1572.30

Thorpe Electric, Inc.

TO : GEORGE MARTIN ELECTRIC

FROM : knickc

EMAIL: JHATCH@THORPEELECTRIC.COM

SUBJECT : Order/Invoice Print #00 "

DATE : Tue Sep 02 08:46

Thorpe Electric Inc. 27 Washington Street Rensselaer, NY. 12144 (518)462-5496 (518)462-3891 (fax)

JHATCH@THORPEELECTRIC. COM

* E S T I M A T E *
PCO-223 Rec'd TCCo 10.08.25

FROM:
THORPE ELECTRIC SUPPLY
27 WASHINGTON STREET
RENSSELAER, N. Y. 12144
** PHONE 518-462-5496 **

SOLD TO: GEORGE MARTIN ELECTRIC 164 COLUMBIA TURNPIKE SUITE 2 RENSSELAER NY 12144 SHIP TO:

1

8: 45AM knickc/222

ORDER NO 73169		OF	9/02		E				CUST(CUSTOMER 6846-94	Р.	0.	NO.	SLS 1	B B
TERMS 2/10 N30	SHIP	(T) TO 3 (T) (1)	7 7 7 7 7 7 7	2100	PICK	UP##			REQUI	ESTED 02/25		D	ı	-OC 1	TAKEN JHAT	B
PART NUMBER BIN H/		RIPT	QTY ON	OR	D	C	YTÇ	SHP	QTY	BKO ORD	PRICE UNITS		U/I	4 [SC%	AMOUNT	
4-INSCH80C	ONPVC	4-IN	SCHE	20	E-80	EA	נטמא	20 [T		o	5. 899	9	EA		118.	00
4-INCONDCP	LG _{PVC}	4-IN	COND	JI Z		EA G		2		0	9. 915	53	EA		7.	83
	TOTA	L GRO													125. 10.	
	SHIP	PED A	MOUN	г											135.	90

Standard Time

WAGE RATE BREAKDOWN

Trade:	Electrical General Foreman				
Effective	e Date: 01-Jun-25		Expiration Date:	31-May-26	
Base Ho	urly Rate			\$	66.11
Payroll 7	Taxes and Insurance				
20% F.I.	C.A./Social Security	\$	4.10	/hr.	
ow Fed	leral Unemployment	\$	0.66	/hr.	
oo% Sta	te Unemployment	\$	6.54	/hr.	
52% Wor	rker's Compensation *	\$	5.70	/hr.	
s% Me	dicare	\$	0.96	/hr.	
ow Lial	bility Insurance **	\$	1,32	/hr.	
o% Dis	ability Insurance	\$	0.20	/hr.	
Tot	al Payroll Taxes and Insurance			\$	19.48
Supplem	ental Benefits				
Vac	cation and Holiday	s	1.90	/hr.	
Hea	alth and Welfare	s	14.39	/hr.	
Per	islon	s	11.44	/hr.	
Ann	uity	\$	3.89	/hr.	
Edu	cation/App. Training	\$	0.93	/hr.	
Ind	ustry	\$	0.17	/hr.	
Oth	er: NEBF & Fringe Benefits	\$	9.21	/hr.	
Tot	al Supplemental Benefits			\$	41.93
Total Ho	urly Rate: Base Rate, PTI and	Supp. Benefits (I	No O&P)	\$	127.52
Oth	er:				
				/hr.	
				/hr.	
		s		/hr.	
		s	, i e	/hr.	
		\$		/hr.	
		\$	41	/hr.	

^{*} Worker's Compensation is the net Contractor costs after applying territory adjustments, experience modifications discounts(s) and assessments.

^{**}Only Liability Insurance that is payroll related is reimbursible within the labor rate.

BP-04

Standard Time

WAGE RATE BREAKDOWN

Trade:	Electrical Journeyman				
Effective	EXCUSE VALUE VALUE		Expiration Date:	31-May-26	
Base Ho	urly Rate			\$	50.85
Payroll T	axes and Insurance				
7.1	C.A./Social Security	\$	3.15	/hr.	
	eral Unemployment	\$	0.51	•	
	e Unemployment	\$	5.03	- 100	
	ker's Compensation *	\$	4.38	/hr.	
	licare	s	0.74	/hr.	
	ility Insurance **	\$	1.02	- 11.	
	bility Insurance	\$	0.15	- 1.00	
	I Payroll Taxes and Insurance		7.12	\$	14.98
Supplem	ental Benefits				
Vac	ation and Holiday	\$	1.46	/hr.	
Hea	Ith and Welfare	s	14.39	/hr.	
Pen	sion	s	11.44	/hr.	
Ann	uity	\$	3.89	/br.	
Edu	cation/App. Training	\$	0.93	/hr.	
Indu	stry	s	0.17	/hr.	
Othe	er: Fringe Benefits & NEBF	s	6.74	/hr.	
Tota	I Supplemental Benefits			\$	39.02
Total Ho	urly Rate: Base Rate, PTI and	d Supp. Benefits (l	lo O&P)	\$	104.85
Othe	er:				
				/hr.	
		ş		/hr.	
		\$		/hr.	
		\$		/hr.	
		\$		/hr.	
		\$	7-7-1	No.	

^{*} Worker's Compensation is the net Contractor costs after applying territory adjustments, experience modifications discounts(s) and assessments.

^{**}Only Liability Insurance that is payroll related is reimbursable within the labor rate.

PCO-252



PROPOSAL

SUBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Alb. Airport 21-1082-STR & INT		
	PROJECT NO. 23-114	DATE 4/9/25	
Albany, NY 12205	PROPOSAL NO.	PROPOSAL AMOUNT \$3,889.00	

Per NOC 61 dated 10/18/2024, MLB Construction Services LLC is pleased to present our proposal for the following:

Please provide a price to prep and paint the corridor to the loading dock per ACAA request.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Bruce W Bochette Painting LLC				\$3,720.00		\$3,720.00
					Subtotal:	\$3,720.00
		MLB OH&P (Sub	contractor)	\$3,381.82	5.00%	\$169.00
					Total:	\$3,889.00

If you have any	questions, please contact me at 518-289-	1371.	
We request	he right to request an extension of time too calendar days extension of time for the ab Il may be withdrawn by us if not accepted v		
VE HAVE NOT BEE	N DIRECTED TO PROCEED WITH THIS	WORK.	
WNER MUST RET	TURN THIS PROPOSAL WITH THEIR SIG	GNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEG	BIN.
Submitted by:		Approved by:	
	Craig Dittl MLB Construction Services LLC	Date:	
Cc: JMD/SAS	S/File (MLB Construction Services LLC)		

Bruce W. Bochette Painting LLC.

Change Request

Industrial and Commercial Painting P. O. Box 199, Rexford New York 12148 Phone: 518-376-4686 - brucebochette@nycap.rr.com

Project: Albany Airport Terminal Expansion, Loading Dock Painting

Date: 10/23/24

Contractor: MLB Construction Services, LLC

Attn: Jeff Lino, Project Manager

We will supply all labor, material and equipment to paint interior walls at Loading dock walls. One coat of Stix bonding primer with two coats of Benjamin Moore Scuff - X eggshell finish.

Color selected by owner.

Labor: \$3,415.00

Material: \$ 305.00

Change Price: \$ 3,720.00 00 6 \$ 3,381.82

Bruce Bochette

Bruce W. Bochette Painting LLC.





PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR 8	& INT
Turner Construction Company 1 Computer Drive South	PROJECT-NO. 23-114	DATE 8/6/25
Albany, NY 12205	PROPOSAL NO. 162	PROPOSAL AMOUNT \$16,141.00

Per NOC 162 dated 8/6/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Through various in-field coordination meetings with the design team and roofing contractor, multiple locations on the roof required additional framing. This summary was sent to both TCCo and CHA on 5/8/25.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Gypsum Drywall				\$15,439.80		\$15,439.80
Name of the Party					Subtotal:	\$15,439.80
	Ň	ALB OH&P (Sub	ocontractor)	\$14,036.18	5.00%	\$701.20
					Total:	\$16,141.00

If you have any questions, please contact me at 518-289-1371.

We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by: Date:

PCO-2625 PS CONFIGNATION OF THE PROPOSAL

Albany Airport Terminal Expansion Project BP-04

Field Order

Change Order

Subcontractor Name:	Adirondack Taping & Supply, Inc.			Date:	5/28/25
Address:	46 Elm Street			Project No.:	23114
	Glens Falls, NY 12801			ADK COR#	38
Telephone No.:	(518) 761-0089			RFI#:	290
LABOR					
Work	Description	Trade	Hours	Total Rate from Labor Rate Breakdown	Total Labor Cost
Add CFMF knee walls on roof	for roofing insulation to attach to in	Carpenter Foreman	40	\$81.93	\$3,277.20
cations where steel deck changes elevations and/or slopes.		Carpenter	110	\$77.42	\$8,516.20
/7/25 location summary prov		Taper Foreman		\$71.65	
		Taper		\$69.31	
	Α.	TOTAL SUBCON	TRACTOR LAB	OR	\$11,793.40
MATERIAL					
Material Description		Quantity	Unit	Unit Cost	Material Cost
-5/8" track 18ga		350	LF	\$1.00	\$350.00
-5/8" studs 18ga		330	LF	\$1.21	\$397.65
" studs 18ga		190	LF	\$1.41	\$267.52
" track 18ga		380	LF	\$1.39	\$526.68
-1/2""x4" angle 12ga		70	LF	\$2.89	\$202.23
.5" Comfortbatt insulation		151	SF	\$1.14	\$172.30
" Comfortbatt insulation		150	SF	\$1,88	\$281.40
			Interiol Workshoot F	xtension(s) if required.	
	В.	TOTAL SUBCON	TOTAL CARDON SALES		\$2,197.78
EQUIPMENT	<u> </u>	TOTALBOROUS	11010101		4-2/
EQUI MENT	C.	TOTAL SUBCON	TRACTOR EQU	TPMENT	45.00
SUMMARY	71				
		Total labor, materi	al,equipment (A	+B+C)	\$14,036.18
		Subcontractor's Ov	verride (10%)	4.4	\$1,403.62
		TOTAL SUB-PRO	POSAL		\$15,439.80
Taylor Oldroy	1 5/28/25		This Price is val	id for, and work mus	st be
Subcontractor's Signature	Date		agreed upon wit	hin 7 days from dat	e of
Taylor Oldroyd	777		P. Marine Street, Street, Street, St. St. St.	n which It becomes	
Please Type or Print Name					1000

Adirondack Taping & Supply Inc.		4		lus I	
46 Elm St. Glens Falls, NY 12801 Phone (518) 761-0089			Ertra Wo	rk Order	- Farm
Fax: (518) 793-7517		Date 5/12/2025			
				- 100.011	
General Contractor:		inal Expansion	on lander)	-	
ADK's fixtra Work Order #:		45/		3	
Location of Extra Work:	Fran	The second second	Roof elevat	ion	
and the state of t	1,0,	ne caps iii	11001010101		
Description of Extra Work:	Top of garage	new roof	over walkwa	y to term	0.1
Frame in between ste					
LABOR:				Hours:	
Employee name	Classifi	cation	Regular	OT	Tetal
Jim Standhart	Carpenter	Foreman	7		7
Benny Villano	Carpenter	foreman	7		1 7
Jason Robbins	Carpenter	Foreman	7		1_7_
	Carpenter	Foreman			
	Carpenter				
	Taper Fo				
	Taper Fo				-
	Taper Fo	reman			
	MATERIALS	:			
Material Description	on		QTY	U,	i.t.
& TLACK CEM	F 10'	379	9		
STUDS 12' C		349	3	ستند	
4"X2" ALIGLE F	ER CHES	10'	3		
	-			_	
			7		
		11-1	1		
Signature. China & Dinas	Chart	COL	Date:	5/12	/2025
Signature: A A. A. P.C. S.	& Sypply Inc.		Date:	5/14	129
General Con	tractor		Date		
Signature: Owner's Repre			Date		

Adirondack Taping & Supply	/ Inc.				
46 Elin St. Glens Falls, NY 12801	- Daile	Extra Wor	th Order	70211	
Phone: (518) 761 0089					
Fax: (518) 793-7517		Date 5/13/2625			
Job:	Albany Airport Term	inal Expansio	n (3P-04)		
Genera! Contractor;	MLB Co	nstruction			
ADK's Extra Work Order #:	200	2. 6]			
location of Extra Work:	Frame Gaps i	n Roof elevati	on		
Description of Extra Work: To	op of garage new roof	over wa!kwa	y to termi	nal	
Frame in between steel	around the outer edg	e of roof deck			
LABOR:			Hours:		
	Classification	Regular	OT	Total	
Employee name Jim Standhai t	Carpenter Foreman	4		8	
Benny Villano	Carpenter Foreman	- 4		1-8	
Jason Robbins	Carpenter Foremen			1	
Jeff Connelly	Carpenter Foreman			8	
AK MONDO Brace	Carpenter Foreman	- 3		14.	
HAZ BIOTE DO TIME	Taper Foreman			1	
	Taper Foreman				
	Taper Foreman	VIII.		1	
	MATERIALS:				
Material Description		QTY	L	Inits	
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	(110)	/	1		
Signature: Olim 2 Land And	100	Date	: 5/13	3/25	
Adjrondack Taping 8	Supply Inc.	Date	5	114/2	
Signature: General Control	ractor	Date			
		Date	:		
Signature: Owner's Repres	entative				

Adirondack Taping & Supply			4.4	
46 Elm St. Glens Falls, NY 12801	Daile	Extra Wor	de Order	3- 32-35
Phone: (518) 761-0089				
Fax. (518) 793-7517		Date 5	/14/2025	
lab:	Albany Airport Term	inal Expansion	n [BP-041	
General Contractor:		nstruction		
ADK's Extra Work Order #:		0 26	2	
Location of Extra Work:		Roof elevati		
	Tallie Faert			
Description of Extra Work: To	op of garage new roof	over walkwa	to termi	nal
Frame in between steel	around the outer edg	e of roof deck	*	
LABOR:			Hours:	
Employee name	Classification	Regular	OT	Total
Jim Standhart	Carpenter Foreman	X		13
Benny 12/apro	Carpenter Foreman			180
Jason ichhins	Carpenter Foreman	8		1 0
Acidon do Maio	Carpenter Foreman			5
Jeft Canol Cay	Carpenter Foreman	8		10
0	Taper Foreman			-
	Taper Foreman	-		+
	Taper Foreman	1		
-	MATERIALS:		_	
		QTY	i.	Inits
Material Description	101	20		211143
30 6" TRACK		10		
578 / Tres h	10	10		
3/5 Studs	101	10		
6" Studs	10			
	7		1000	1, 1
Signature: () Share	-2-	Date:	- 4	17/7
Adirondack Taping 8	& Supply Inc.			1
Signature:		Date:		
General Conti	ractor / / /	7	51	11/1
Signature:	15/1/10	Date	1	17/
Owner's Repres	entative	/	1	1
		/		

PRE TASK PLANNING WORKSHEET

SuperintendenCO-262 Reg. d TCC 9-98-18.25

CC	OR	2
zar	_	

Adirondack Taping & Supply Inc. 46 Elm St. Glens Falls, NY 12801 Phone: (518) 761-0089		Daily	Extra Wor	k Order	Form
			Date:	5/19/2	25
Fax: (518) 793-7517				1	
	Albany Airport	Termi	nal Expansio	[BP-04]	
Job:	ML	B Con	struction	PART NO.	
General Contractor		F	CO 2	62	
ADK's Extra Work Order #: ocation of Extra Work:	98	-1-1-1	E Ga	case	100000
	The state of the s				
LABOR:			RETT	Hours:	
Employee name	Classification	n	Regular	ОТ	Total
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Jim Standhart 19501 KoßBins Ben Velonio	Carpenter Foren Carpenter Foren Carpenter Foren Carpenter Foren Taper Forena	nan nan nan	8		8
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Jim Standhart 19501 KoßBins Ben Velonio Armondo Brace	Carpenter Foren Carpenter Foren Carpenter Foren Carpenter Foren Taper Forema Taper Forema	man- nan- nan nan	8		8
Jim Standhart 19501 KoßBins Ben Velonio Armondo Brace	Carpenter Foren Carpenter Foren Carpenter Foren Carpenter Foren Taper Forema Taper Forema Taper Forema	man- nan- nan nan	8 8		8
Jim Standhart Jason Koßins Jew Velonio Armondo Brace Joff Conellog	Carpenter Foren Carpenter Foren Carpenter Foren Carpenter Foren Taper Forena Taper Forema Taper Forema MATERIALS:	man- nan- nan nan	8	Ų	8 8
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Jim Standhart 15501 KoßBiws Ben Velonio Armonde Brace Jeff Conellege Material Description 1 track 10	Carpenter Foren Carpenter Foren Carpenter Foren Carpenter Foren Taper Forena Taper Forema Taper Forema MATERIALS:	man- nan- nan nan	8 8	U	8 8

Signature: Q & Cul	Date: 5/20/25
Signature: General Contractor	Date:
Signature: General Contractor PC (VO) Owner's Representative	Date: 5/21/25
in the state of th	1 1 1 T

Craig Dittl

From: Craig Dittl

Sent: Thursday, May 8, 2025 2:16 PM

To: Wagner, Robert C - (NYN); Edward Andres; Lackraj, Natram - (NYN); Rosario, Gabrielle

- (NYN); Jim Dawsey; Jeffrey Lino; Mike Washburn; Marty Millington; Kelsey Martin;

Lori Rowe; Jordan Hudak (CHA); Cirillo, Todd

Cc: John O'Donnell; Stewart III, Carl E - (NYN)

Subject: Albany Airport Expansion, BP-4: Remaining Open Items (ROOF)

Attachments: Remaining Open Items (ROOF).pdf

All – see attached summary of my on site meeting with CHA yesterday. This is the culmination of all the research/detail review I've been doing the last several weeks on the remaining roof issues. What I discussed with Jordan and Todd is that I was not going to wait for "approval" as we had discussed all of this in the field. And with that, I have already shared this information with the subcontractors and am pushing ahead for the sake of the schedule.

However, Lori, I would like you to submit this as an RFI for record. You can simply label it "Garage Roofing Details, Field Meeting Summary 5/7/25".

If anyone has any questions please let me know.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



1 Stonebreak Road Malta, NY 12020

P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:







Albany Airport Expansion, BP-4: Final Roofing Revisions

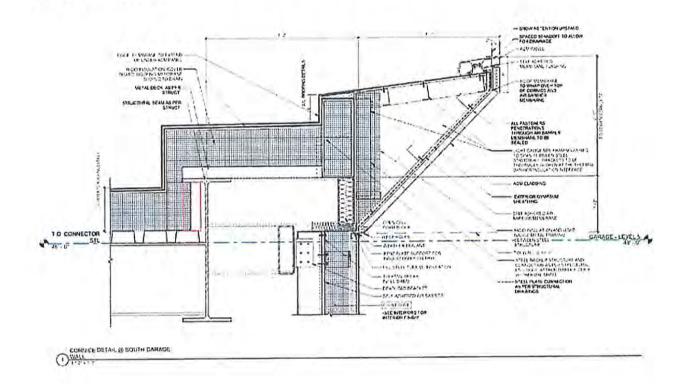
Date: 5/7/25

Prepared by: C. Dittl, MLB Construction

The following items were discussed and agreed to in the field between Craig Dittl (MLB), Todd Cirillo (CHA), and Jordan Hudak (CHA). MLB noted to CHA they were proceeding with these discussions and that this summary/RFI is for record purposes.

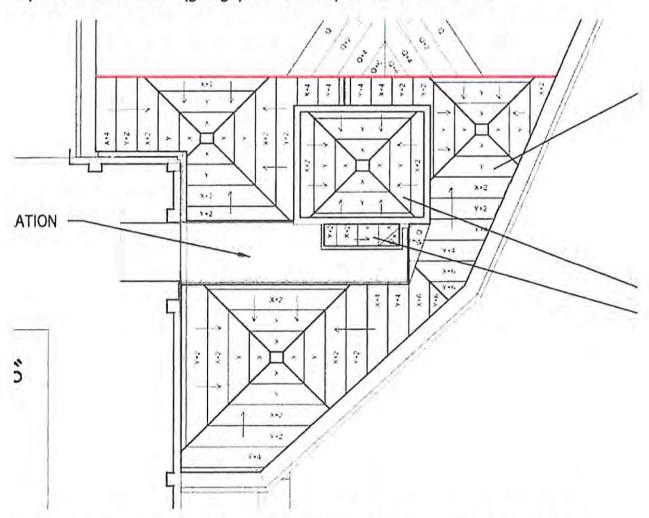
REMAINING CONTRACT WORK

- Knee wall around the elevator shaft at the garage side, Detail A2/A-330. Per RFI-295 this was confirmed as CFMF not LGMF. This wall is required to be 12" above the roof and due to the varying insulation heights needs to be based upon the highest portion of the tapered insulation. Based on the approved shop drawings, that is 14" thick...so this knee wall shall be 26".
- Infill below steel beam at garage perimeter, Detail 1/A-323. It was discussed in the field that this would be done with 3-5/8" framing such that the face of the framed "wall" would be flush with the edge of the flange of the beam allowing insulation to cover/protect the stud. See below excerpt...red is the install location per the discussion.

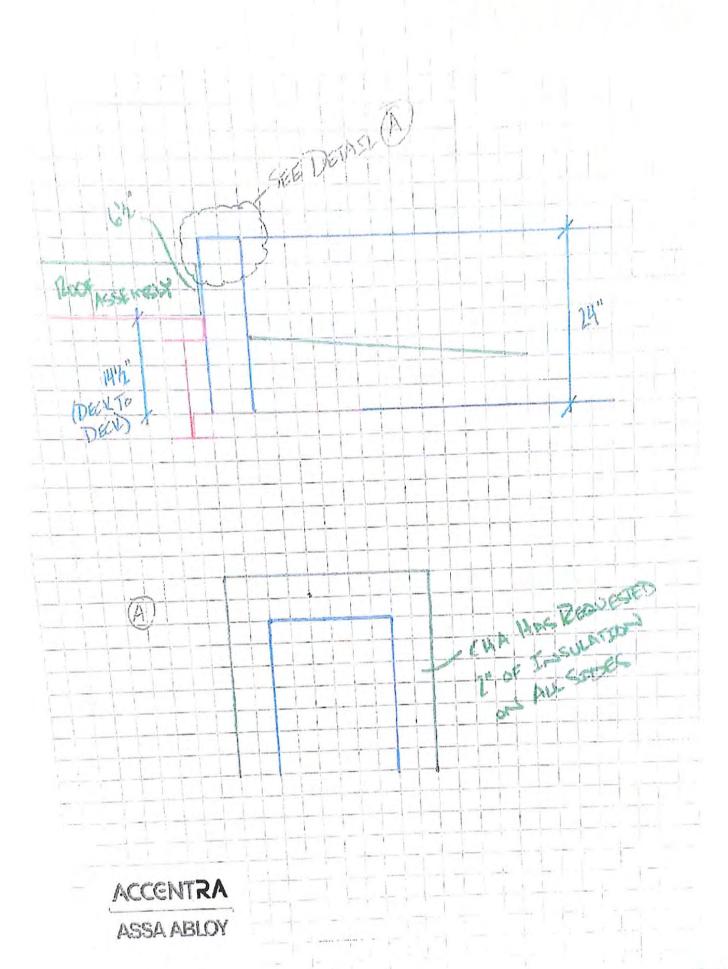


ADDED SCOPE

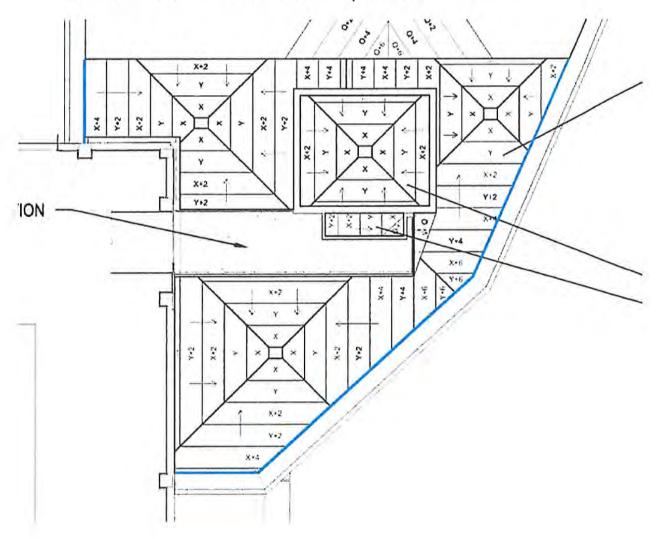
 Added knee wall between the flat insulation area (main departure hall) and the tapered insulation area (garage). See mark-up below for clarification.

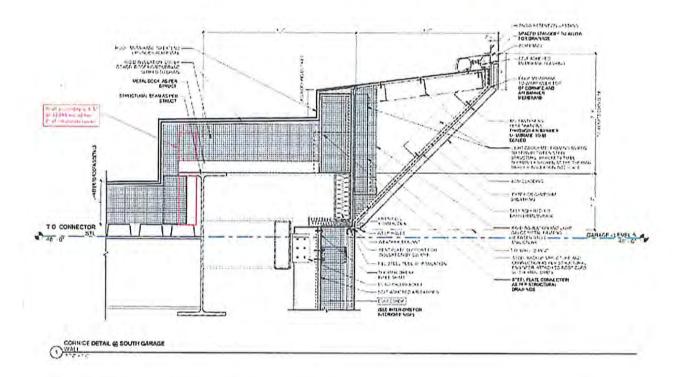


In this scenario, particularly due to the intersecting crickets North of the elevator shaft, it was discussed to add a knee wall. This wall will be driven by the 6.5" assembly on the North side of the red line and therefore needs to be 21" tall plus insulation (CHA wanted all sides of the wall insulated). See sketch below showing a general cross section of the added knee wall. Opening for walkway pad to be field-coordinated.



 Added curb at "step" at garage perimeter, Detail 1/A-323. The curb is being added per manufacturer requirements (Elevate Roofing). This will be done out of 6" CFMF and CHA's only request was to ensure there is insulation coverage of the metal studs on all sides. See mark-up of the contract detail below.





Remaining Items

- CHA approved the rolling of waterproofing adds at G-17. MLB will verify if an added layer will suffice for inability to verify thickness.
- CHA is re-reviewing the detail at the existing column at the South end of the L-wall concrete.
- MLB to complete added concrete stub wall on South side of walkway.
 CHA requested that MLB research doing a color match to the existing concrete.

PCO-286



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T				-	М	L

UBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Alb. Airport 21-1082-STR 8	PROJECT NAME Alb. Airport 21-1082-STR & INT		
	PROJECT NO. 23-114	10/28/25		
Albany, NY 12205	PROPOSAL NO. 208	PROPOSAL AMOUNT \$5,674.00		

Per NOC 208 dated 10/28/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

**THESE PROPOSALS HAVE ALREADY BEEN REVIEWED AND ACCEPTED BY TCCb/ACAA. THERE IS NO CHAREVIEW REQUIRED AS THIS WAS A DIRECT REQUEST FROM ACAA."

The following proposals are a result of the ACAA-requested modifications to HVAC controls.

Description	Labor	Material	Equipment	Subcontract	Other	Price
John W Danforth Company		- 7/17		\$5,448.40		\$5,448.40
					Subtotal:	\$5,448.40
		MLB OH&P (Sub	contractor)	\$4,502.81	5.01%	\$225.60
					Total:	\$5,674.00

	If you have any questions, please contact me at 518-289-1371.
X	We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work.
	This proposal may be withdrawn by us if not accepted within 10 days.
NE H	HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.
NWC	IER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date:

Craig Dittl

From:

Craig Dittl

Sent:

Wednesday, September 24, 2025 10:24 AM

To:

'Lackraj, Natram - (NYN)'; Wagner, Robert C - (NYN); Andres, Edward F - (NYN);

McNeil, Brian - (NYN); Bagshaw, Hannah E - (NYN)

Cc:

Jim Dawsey; Jeffrey Lino; Matthew Mokey

Subject:

RE: Siemens COs

I released Danforth right after we spoke yesterday...hoping they'll get me those this week.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



Over 75 Years of Construction Excellence

1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:







From: Lackraj, Natram - (NYN) <nlackraj@tcco.com>
Sent: Wednesday, September 24, 2025 10:23 AM

To: Craig Dittl <cdittl@mlbind.com>; Wagner, Robert C - (NYN) <rwagner@tcco.com>; Andres, Edward F - (NYN) <efandres@tcco.com>; McNeil, Brian - (NYN)
bmcneil@tcco.com>; Bagshaw, Hannah E - (NYN)
hbagshaw@tcco.com>

Cc: Jim Dawsey <jmdawsey@mlbind.com>; Jeffrey Lino <Jlino@mlbind.com>; Matthew Mokey

<mmokey@albanyairport.com>

Subject: RE: Siemens COs

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Craig,

As discussed yesterday, please proceed with formalizing these proposals. ACAA would like to get this done through the project. Let me know.

Thanks,

Nate Lackraj | Superintendent Turner Construction Company - NYN mobile 518.708.5445 | nlackraj@tcco.com

From: Craig Dittl < cdittl@mlbind.com>

Sent: Monday, September 15, 2025 8:44 AM

To: Wagner, Robert C - (NYN) < rwagner@tcco.com >; Andres, Edward F - (NYN) < efandres@tcco.com >; Lackraj, Natram -

(NYN) <nlackraj@tcco.com>; McNeil, Brian - (NYN)
bmcneil@tcco.com>; Bagshaw, Hannah E - (NYN)

<hbagshaw@tcco.com>

Cc: Jim Dawsey < imdawsey@mlbind.com >; Jeffrey Lino < Jlino@mlbind.com >

Subject: FW: Siemens COs

EXTERNAL EMAIL - Please Handle Cautiously

TCCo Team – as requested by ACAA, quotes for Siemens additional controls scope are attached.

I did not spend the time formalizing these – they are direct from Siemens...if these are going to be a go, send confirmation and I'll get you the formal proposals for record.

Keep in mind these would have Danforth's 10% and then my 5% on top of Siemens cost.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



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Proud Members Of:







CHANGE ORDER REQUEST





Title: Siemens Travelers Lounge and Sensory Change Request

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

COR Date: 09/25/2025

John W Danforth Company Job Number: 90272-100

Customer Job Number: Customer Reference Number:

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone: (518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone: (716)-955-0035

Description of Change Order Request

- 1) Siemens moved a thermostat to the sensory room, which originally was set up outside the room. In addition to the move of the thermostat, another thermostat is needed to control the space outside the sensory room.
- Engineering modified documents for submittal.
- Technicians reprogram components and updating software and hardware.
- Installation of two thermostats
- 2) Siemens is replacing the existing thermostat with a digital thermostat outside the traveler's lounge and modifying the set points which are requested by the customer.

Clarifications:

- · Engineering drawing revisions have been submitted.
- Excludes sales tax, payment, and performance bonds and per project aggregate insurance.
- All onsite work for this project to be completed Monday through Friday from 7:00AM to 4:00PM.
- . This change proposal is good for 60 days.
- This proposal is subject to the existing Siemens and contract Terms and Conditions.

Labor

Description	Qty (HR)	Unit (HR)	Rate (HR)	Total Cost
Sensory-Engineering	8,00	ST	\$138.01	\$1,104.08
Sensor-Specialist	8,00	ST	\$172.37	\$1,378.96
Travelers-Engineering	4.00	ST	\$138.01	\$552.04
Travelers-Specialist	8.00	ST	\$172.37	\$1,378.96
Hours Subtotals: ST: 28.00			Total Labor:	\$4,414.04

Material

Description	Qty of Material	Unit of Measure	Rate	Total Cost
Sensory-TStat	2.00	ea	\$29.59	\$59.18
Travelers-TStat	1.00	ea	\$29.59	\$29.59
Travalato Total			Total Material:	\$88.77

Subtotal		\$4,502.81
Siemens OHP (Subtotal)	10.000%	\$450.28
Total		\$4,953.09
JWD Sub Mark Up Rate	10.000%	\$495.31
Requested Total		\$5,448.40

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

This proposal is for acceptance within 20 days and is subject to escalation thereafter.

Please advise as soon as possible if we are to proceed. We will not proceed without formal written change order, per contract terms.

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.

Change Order Proposal

To: Danforth Date: September 5, 2025

Project: Albany Airport Terminal Expansion - Sensory Room

Sections: HVAC & Plumbing revisions

Project Number: 44OP-377236

We propose the following pricing for the additional scope of work requested by the project team as called out in project change for the sensory room in terminal B.

Scope of Work:

- Siemens moved a thermostat to the sensory room, which originally was set up outside the room. In
 addition to the move of the thermostat, another thermostat is needed to control the space outside the
 sensory room.
 - Engineering modified documents for submittal.
 - Technicians reprogram components and updating software and hardware.
 - Installation of two thermostats

Clarifications:

- · Engineering drawing revisions have been submitted.
- Excludes sales tax, payment, and performance bonds and per project aggregate insurance.
- All onsite work for this project to be completed Monday through Friday from 7:00AM to 4:00PM.
- This change proposal is good for 60 days.
- This proposal is subject to the existing Siemens and contract Terms and Conditions.

As a result of the global Covid-19 Virus outbreak and global supply chain issues, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion dates.

Notes:

- This scope of work is to be included as part of any contract which results from our proposal for this project.
- 2) Our Price does NOT include per project aggregate insurance costs
- Siemens Standard Terms and Conditions are applicable to this proposal.
- Payment terms are 30 days from receipt of invoice.
- 5) Price does NOT include Sales or Use Tax. Order must include required tax certificates.

Change Order Proposal

Order is subject to an approved credit check without exception

<u>Labor:</u>			
(8 Hours) Engineer @ \$138.01 (A) Submittal change/approval (B) ABT database change/approval (C) Point distribution change/approval (D) Finished modifications change/approval	\$	1,104.08	
(8 Hours) Specialist @ \$172.37 (A) Project modifications, programming con Submittal. Installation. (B) Graphics change/approval	s updated	1,378.96	
Materials: (2) Thermostat \$29.59		s	59.18
Total Cost -		s	2,542.22
10% OH&P		S	254.22
Total Change Order Price:		s	2796.44
Proposal Accepted: Siemens Industry, Inc. is authorized to proceed with the work as proposed.		osal Submitted:	2796.44
Purchaser		Chris Erickson	
		Associate Project Manager	
Title	Date	September 5, 2025	-
Date		Page 2 of 2	

Change Order Proposal

To:

Danforth

Date:

September 5, 2025

Project:

Albany Airport Terminal Expansion - Travelers Lounge

Sections:

Travelers Lounge

Project Number: 44OP-377236

We propose the following pricing for the additional scope of work requested by the customer.

Scope of Work:

 Siemens is replacing the existing thermostat with a digital thermostat outside the traveler's lounge and modifying the set points which are requested by the customer.

Clarifications:

· Engineering drawing revisions have been submitted.

Excludes sales tax, payment, and performance bonds and per project aggregate insurance.

All onsite work for this project to be completed Monday through Friday from 7:00AM to 4:00PM.

This change proposal is good for 60 days.

This proposal is subject to the existing Siemens and contract Terms and Conditions.

As a result of the global Covid-19 Virus outbreak and global supply chain issues, temporary delays in delivery, labor or services from Siemens and its sub-suppliers or subcontractors may occur. Among other factors, Siemens' delivery is subject to the correct and punctual supply from sub-suppliers or subcontractors, and Siemens reserves the right to make partial deliveries or modify its labor or services. While Siemens shall make every commercially reasonable effort to meet the delivery or service or completion dates.

Notes:

- This scope of work is to be included as part of any contract which results from our proposal for this project.
- 2) Our Price does NOT include per project aggregate insurance costs
- 3) Siemens Standard Terms and Conditions are applicable to this proposal.
- 4) Payment terms are 30 days from receipt of invoice.
- 5) Price does NOT include Sales or Use Tax. Order must include required tax certificates.

Order is subject to an approved credit check without exception

Labor:

Total Cost -

10% OH&P

Total Change Order Price:

Change Order Proposal

\$

\$

1960.59

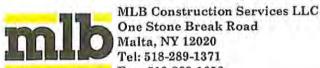
2,156.65

196.06

(4 Hours) Engineer @ \$ 138.01 (A) ABT database change/approval (B) Point distribution change/approval (C) Finished modifications change/approval	\$ 552.04	
(8 Hours) Specialist @ \$172.37 (A) Project modifications, programming controls per updated Submittal. Installation. (B) Graphics change/approval	\$ 1,378.96	
Materials: (1) Thermostat	\$ 29.59	

Proposal Accepted: Siemens Industry, Inc. is authorized to proceed with the work as proposed.		osal Submitted: ns Industry, Inc.
Purchaser	Ву	Chris Erickson
Ву	Title	Associate Project Manager
Title	Date	September 5, 2025
Date		Page 2 of 2

PCO-294



Fax: 518-289-1652

If you have any questions, please contact me at 518-289-1371.

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Submitted by:

PROPOSAL

SUBMITTED TO:	PROJECT NAME Alb. Airport 21-1082-STF	R & INT
Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NO. 23-114	DATE 11/3/25
Albany, NY 12205	PROPOSAL NO. 180R1	PROPOSALAMOUNT \$ 12,664.00

Per NOC 180R1 dated 11/3/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

AHJ requested that fire wrap insulation be added to the storm piping in the high ceilings of the connector bridge. Danforth was directed to proceed under PCO-294.

Description	Labor	Material	Equipment	Subcontract	Other	Price
John W Danforth Company				\$12,113.20		\$12,113.20
					Subtotal:	\$12,113.20
	MLB	OH&P (Sub	contractor)	\$11,012.00	5.00%	\$550.80
					Total:	\$12,664.00

We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.
HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.
NER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Approved by:

Date:

CHANGE ORDER REQUEST



Title: Storm System Fire Wrapping

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

COR Date: 10/27/2025

T&M Tag Numbers: EX00011, EX00012, EX00013, EX00014, EX00023, EX00024, EX00026, EX00030, EX00031, EX00033,

EX00034, EX00035

John W Danforth Company Job Number: 90272-100

Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

John W Danforth Company

300 Colvin Woods Parkway

Tonawanda, NY 14150

Our Information

Phone: (716)-955-0035

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020

Phone: (518)-289-1371

Description of Change Order Request

Price is difference between originally estimate and added fire wrap system.

Estimated Cost for originally specified insulation:

Labor: \$7563.73

Material: \$3448.17

EQUATES TO APREOSO, 9 DAYS FOR I MANS (8)

Total-11.011.90

Cost for fire wrap system:

Labor: \$16005.43.

Material: 6996.95

Total: 23002.38

Fire Wrap Storm Lines over Bridge with 3M 5A+ 1/2" thick product. It will be secured with S.S. wire & Alum Tape.

T&M Tag EX00011:

Insulator to Firewrap PVC Piping per PCO 294.

FM Luis Tirado JM Kevin Oxbrough

T&M Tag EX00012: Fire wrap, PVC storm piping per PCO 294.

FM Luis Tirado JM Kevin Oxbrough

JM Mike Deegan

T&M Tag EX00013: Fire wrap pvc storm piping per PCO 294.

FM Luis Tirado

JM Kevin Oxbrough

T&M Tag EX00014: Fire wrap, PVC pipe per PCO 294.

Yeah

T&M Tag EX00023:Install plenum fire wrap per PCO 294 on PVC storm system.

Jeff Hott Journeyman

T&M Tag EX00024:Fire wrap, PVC pipe for PCO 294
Jeff Hott journeyman
Jason Gibeau journeyman

T&M Tag EX00026: Fire wrap storm piping per PCO 294

T&M Tag EX00030:Fire wrap pvc storm piping per PCO 294 Jeff Hott L40 journeyman

T&M Tag EX00031:Install and prep for install Fire wrap PVC pipe per PCO 294

Jeff Hott L40 journeyman

T&M Tag EX00033:Fire wrap pvc storm per PCO 294 Jeff Hott L 40 journeyman.

T&M Tag EX00034:Fire wrap storm piping per PCO-294

Prep material, install material protect work from rain in non water tight area.

Jeff Hott L40 journeyman

T&M Tag EX00035:Fire wrap storm piping per PCO 294 Poly fire wrap for weather protection.

Jeff Hott L40 journeyman.

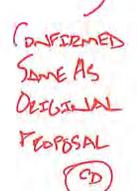
Chine-

Labor

*100

Description	Qty (HR)	Unit (HR)	Rate (HR)	Total Cost
Tag EX00011 - Local 40 Foreman	8,00	ST	\$110.54	\$884.32
Tag EX00011 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00012 - Local 40 Foreman	8.00	ST	\$110.54	\$884.32
Tag EX00012 - Local 40 Journeyman	16.00	ST	\$109.17	\$1,746.72
Tag EX00013 - Local 40 Foreman	8.00	ST	\$110.54	\$884.32
Tag EX00013 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00014 - Local 40 Foreman	6.00	ST	\$110.54	\$663.24
Tag EX00014 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00023 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00023 - Local 40 Journeyman	2.00	OT	\$149.94	\$299.88
Tag EX00024 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00024 - Local 40 Journeyman	2.00	ОТ	\$149.94	\$299.88
Tag EX00024 - Local 40 Journeyman	2,50	ST	\$109.17	\$272.93
Tag EX00026 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00026 - Local 40 Journeyman	2.00	ОТ	\$149.94	\$299.88
Tag EX00030 - Local 40 Journeyman	8,00	ST	\$109.17	\$873.36
Tag EX00030 - Local 40 Journeyman	2.00	OT	\$149.94	\$299.88
Tag EX00031 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00031 - Local 40 Journeyman	2.00	OT	\$149.94	\$299.88
Tag EX00033 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00034 - Local 40 Journeyman	8.00	ST	\$109.17	\$873.36
Tag EX00035 - Local 40 Journeyman	4.00	ST	\$109.17	\$436.68
House Subtotale: ST 132 50 OT 10 00			Total Labor:	\$16,005.

Hours Subtotals: ST: 132.50 OT: 10.00



Material

Description	Qty of Material	Unit of Measure	Rate	Total Cost
Tag EX00011 - 3 M Fire wrap	55.00	1 FT	\$5.00	\$275.00
Tag EX00011 - 3M fire wrap tape	1.00	Roll	\$19.42	\$19.42
Tag EX00012 - 3M fire wrap	75.00	1ft	\$5.00	\$375.00
Tag EX00012 - 3M tape	3.00	Roll	\$19.42	\$58.26
Tag EX00012 - Stainless wire	1.00	Roll	\$19.42	\$19.42
Tag EX00013 - 3M fire wrap	76.00	1ft	\$5.00	\$380.00
Tag EX00013 - 3M tape	2.00	Roll	\$19.42	\$38.84
Tag EX00014 - 3M fire wrap	51.00	1ft	\$5.00	\$255,00
Tag EX00014 - 3M tape	2,00	Roll	\$19.42	\$38.84
Tag EX00023 - Fire wrap	50.00	1'	\$5.00	\$250.00
Tag EX00023 - 3M tape	2.00	Roll	\$19.42	\$38,84
Tag EX00023 - Stainless wire	60,00	1'	\$5.00	\$300.00
Tag EX00024 - Fire wrap	65.00	1ft	\$5.00	\$325.00
Tag EX00024 - 3M tape	1.50	Roll	\$19.42	\$29,13
Tag EX00024 - Stainless wire	65.00	1ft	\$5.00	\$325.00
Tag EX00026 - Fire wrap	40.00	1 ft	\$5.00	\$200.00
Tag EX00026 - 3M fire tape	2.00	Roll	\$19,42	\$38.84
Tag EX00026 - Stainless wire	40.00	1 ft	\$5.00	\$200.00
Tag EX00030 - Fire Wrap	70.00	1ft	\$5.00	\$350.00
Tag EX00030 - 3M fire tape	2.00	Roll	\$19.42	\$38.84
Tag EX00030 - Stainless wire	70.00	1ft	\$5.00	\$350.00
Tag EX00031 - Fire wrap	90.00	1 ft	\$5.00	\$450.00
Tag EX00031 - Stainless wire	10.00	1ft	\$5.00	\$50.00
Tag EX00031 - 3M fire tape	2.00	Roll	\$19.42	\$38.84
Tag EX00033 - Fire wrap	86.00	1 ft	\$5.00	\$430.00
Tag EX00033 - 3 M fire tape	1.00	Roll	\$19.42	\$19.42
Tag EX00033 - Stainless wire	86.00	1ft	\$5.00	\$430.00
Tag EX00033 - Pipe shields	20.00	1	\$5.00	\$100.00
Tag EX00034 - Fire wrap	60.00	1ft	\$5.00	\$300.00
Tag EX00034 - 3M fire tape	1.00	Roll	\$19.42	\$19.42
Tag EX00034 - Stainless wire	60.00	1ft	\$5.00	\$300.00
Tag EX00034 - Clear poly	100.00	1ft	\$5.00	\$500.00
Tag EX00035 - Fire wrap	3.00	1 ft	\$5.00	\$15.00
Tag EX00035 - Stainless wire	40.00	1ft	\$5.00	\$200.00
Tag EX00035 - 3M fire tape	2.00	Roll	\$19.42	\$38.84
Tag EX00035 - Poly wrap	40.00	1ft	\$5.00	\$200.00
			Total Material:	\$6,996.95

MADE ADJUSTINGUTS
NOTED BY B. MENEZL

Subcontractor

Company	Contract	Description	Qty of Unit	Unit of Measure	Rate	Total Cost
Eastern Regioanl	Mike Gilbeau	CREDIT FOR DIFFERENCE	-1.00	lot	\$11,990.48	-\$11,990.48
					Total Subcontractor:	-\$11,990.48
		Subtotal				\$11,012.00
		Tax Rate (Materia Mark Up Rate (Su	and All and Al		0.000% 10.000%	\$0.00 \$1,101.20
		Requested Total				\$12,113.20

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

This proposal is for acceptance within 20 days and is subject to escalation thereafter.

Please advise as soon as possible if we are to proceed. We will not proceed without formal written change order, per contract terms.

ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.



3M™ Fire Barrier Plenum Wrap 5A+

Product Data Sheet

1. Product Description

3MTM Fire Barrier Plenum Wrap 5A+ is a flexible fire-resistant wrap consisting of an inorganic fiber blanket encapsulated with a scrim-reinforced foil. The product is 1/2 in. (12.7 mm) thick, 6pcf¹ density and provides a flexible, non-combustible enclosure for cables and pipes in return air plenums. When properly installed, this flexible wrap helps reduce external flame propagation and smoke generation. This non-asbestos² wrap installs easily because of its high flexibility and strength.



SEE INTERTEK DIRECTORY



Product Features

- · Strong, lightweight and flexible material for easy installation
- Tested to ASTM E 84, NFPA 262 (UL 910) and UL 1887
- · Foil encapsulated scrim
- Non-asbestos wrap
- In accordance with the tolerances in ASTM C 892 Standard Specification for High-Temperature Fiber Blanket Thermal Insulation.
- 2 Has been demonstrated to be soluble in the lungs according to EU guideline 97/69/EG, for biopersistence.

2. Applications

3M^{**} Fire Barrier Plenum Wrap 5A+ is used on cables and on PVC, CPVC, PB, PE, PP, PVDF and ABS pipe in plenum spaces. The 3M Fire Barrier Plenum Wrap 5A+ is a protective covering which helps reduce the flame propagation and smoke generation of pipes and cables. Use on single and multiple 1-inch diameter (25.4 mm) and larger plastic pipe and cable bundles.

3. Codes & Test Standards

3M™ Fire Barrier Plenum Wrap 5A+ has been tested in accordance with the following:

ASTM E 84 Standard Test Method for Surface Burning Characteristics of Building Materials

NFPA 262 (UL 910) Standard Method of Test for Flame Travel and Smoke of Wires and Cables for Use in Air-Handling Spaces

UL 1887 Fire Test of Plastic Sprinkler Pipe for Visible Flame and Smoke Characteristics

ASTM E 136 Standard Test Method for Behavior of Materials in a Vertical Tube Furnace at 750°C

3M™ Fire Barrier Plenum Wrap 5A+, when installed per applicable third-party tested Design Listings, can help to satisfy the following code requirements:

International Mechanical Code® 2003/2006/2009 - Section 602 'Plenums'
Uniform Mechanical Code 2003/2006/2009 - Section 602 'Combustibles within Ducts or Plenums'

4. Specifications Installation shall be in strict accordance with manufacturer's written instructions, as shown on the approved shop drawings. 3M™ Fire Barrier Plenum Wrap 5A+ shall be a high-temperature fiber blanket thermal insulation encapsulated in a fiberglass-reinforced aluminized foil. Plenum Wrap density shall be nominal 6 pcf (96 kg/m3) and have a nominal 1/2 inch (12.7 mm) thickness. The fiber blanket shall have a continuous use limit in excess of 1832°F (1000°C). Flame Spread Index and Smoke Developed Index of the foil encapsulated blanket shall be <25 / <50.

Typically Specified Division
Division 7
Section 07 21 00 – Thermal Protection
Related Sections
Section 07 21 16 – Blanket Insulation
Section 23 32 00 – Air Plenums and Chases



4. Performance & Typical Physical Properties

Surface Burning Characteristics Scrim Color: Aluminium with Red Text Flame Blanket Color: Spread Flame Weight: 0.3 lbs/ft.2 (1.46 kg/m2) Index Spread (ft.) Max.

Index N/A **NFPA 262** 1.4 0.056 0.010 N/A (formerly UL 910) 0.0 0.002 N/A N/A UL 1887 0.0 ASTM E 84 (mod.) N/A N/A 0

Packaging, Storage, Shelf Life

Packaging

Product in cardboard box.

Storage Shelf Life

3M" Fire Barrier Plenum Wrap 5A+ should be stored indoors in dry conditions. Pallets should not be stacked. Product has an indefinite shelf life when stored in a dry warehouse environment. Not impaired by freezing.

6. Installation Techniques Consult a 3M Authorized Fire Protection Products Distributor / Dealer or Sales Representative for Applicable UL, Intertek or other third-party drawings and system details. System integrity is limited by quality of installation.

Preparatory Work

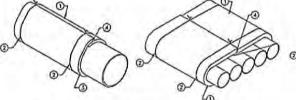
The surface of any wrapped items should be cleaned. The following additional items/materials are required for product installation: min. 3/4 in. (19 mm) wide Scotch® Filament Tape 898 (or equivalent), 3M" FSK Facing Tape 3320 (or equivalent), min. 1/2 in. (12.7 mm) wide x min. 0.015 in. (0.38 mm) thick carbon steel or stainless steel banding material with steel banding clips or 16 gauge steel tie wire as alternate for banding, banding tensioner, crimping tool, and banding cutter.

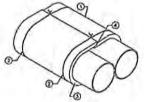
Installation Details

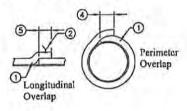
Cut 3M" Fire Barrier Plenum Wrap 5A+ to a length sufficient to wrap completely around the perimeter of the pipe, plus provide an overlap of not less than 1 in. (25.4 mm). 3M" Fire Barrier Plenum Wrap 5A+ should be completely encapsulated with no exposed fiber. Aluminum foil tape is used to seal cut edges of the blanket. To minimize waste, 3M" Fire Barrier Plenum Wrap 5A+ material should be rolled out tautly before measuring.

Temporarily secure 3M Fire Barrier Plenum Wrap in place using filament tape. Cut the next adjacent wrap of 3M" Fire Barrier Plenum Wrap 5A+ to completely wrap around the perimeter of the pipe with enough excess to provide an overlap of not less than 1 in. (25.4 mm). A 1 in. (25.4 mm) longitudinal overlap is required onto the previous adjacent wrap. Once 3M" Fire Barrier Plenum Wrap 5A+ is in place, permanently fasten the wrap with either steel banding or steel tie wire.

- 1. Min. 1 layer 3M Fire Barrier Plenum Wrap
- 2. Tie wire or banding 3. Aluminum foil tape to
- scal cdgcs 4. Perimeter overlap
- 1 in. min. (24.5 mm) 5. Longitudinal overlap 1 in. min. (24.5 mm)







Smoke

Spread

7. Waintenance

No maintenance is expected when installed using the above installation procedures in accordance with an applicable third-party listed system. Cosmetic damage to the scrim can be patched with 3M° FSK Facing Tape 3320 (or equivalent). Once installed, if any section of the 3M" Fire Plenum Wrap 5A+ is damaged so that the blanket is damaged, the following procedures will apply: The damaged section should be removed by cutting the steel banding or removing the clips holding it in place. A new section of the same dimension should be cut from a roll of 3M" Fire Barrier Plenum Wrap 5A+. The new section should be placed and fitted ensuring the same overlap that existed previously. The steel banding should be placed around the material and tensioned so as to sufficiently hold the 3M" Fire Barrier Plenum Wrap 5A+ in place.

8. Availability 3M™ Fire Barrier Plenum Wrap 5A+ is available from 3M Authorized Fire Protection Products Distributors and Dealers in (3M ID# 98-0400-5591-9) 1/2 in. x 24 in. x 50 ft. roll, 1/case (12.7 mm x 61 cm x 15.2 m) and (3M ID# 98-0400-5592-7) 1/2 in. x 48 in. x 25 ft. roll, 2/case (12.7 mm x 122 cm x 15.2 m). For additional technical and purchasing information regarding this and other 3M Fire Protection Products, please call: 1-800-328-1687 or visit www.3m.com/firestop.

9. Safe Handling Information

Consult country-of-use Material Safety Data Sheet (MSDS) prior to handling and disposal.

Technical Information: The technical information, recommendations and other statements contained in this document are based upon tests or experience that 3M believes are reliable, but the accuracy or completeness of such information is not guaranteed.

Product Use: Many factors beyond 3M's control and uniquely within user's knowledge and control can affect the use and performance of a 3M product in a particular application. Given the variety of factors that can affect the use and performance of a 3M product, user is solely responsible for evaluating the 3M product and determining whether it is fit for a particular purpose and suitable for user's method of application.

Warranty and Limited Remedy: 3M warrants that each 3M Fire Protection Product will be free from defects in material and manufacture for 90 days from the date of purchase from 3M's authorized distributor. 3M MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. If a 3M product does not conform to this warranty, the sofe and exclusive remedy is, at 3M's option, replacement of the 3M product or refund of the purchase price.

Limitation of Liability: Except where prohibited by law, 3M will not be liable for any loss or damage arising from the 3M product, whether direct, Indirect, special, incidental or consequential, regardless of the legal theory asserted.

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Reference Code: 98-0213-4631-1

Building and Commercial Services Division 3M Center, Building 223-2N-21 St. Paul, MN 55144-1000 USA 1-800-328-1687 www.3M.com/firestop

Jay Larson

From: Jeffrey Lino <Jlino@mlbind.com>

Sent: Wednesday, June 25, 2025 12:31 PM

To: Michael Reverdatto

Cc: Kelsey Angelo; Mike Washburn; Jonathan Rogers; Jay Larson; Matthew Ruhlig

Subject: RE: [--EXTERNAL--]: FW: Albany Airport - Fire Wrap Product Data from Eastern Regional

We uploaded this to Procore.

Submittal #22 0719 - BP-04-5 Revision 0: Plenum Pipe Insulation - Product Data

For record

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Michael Reverdatto <mreverdatto@jwdanforth.com>

Sent: Wednesday, June 25, 2025 11:30 AM To: Jeffrey Lino <Jlino@mlbind.com>

Cc: Kelsey Angelo <KMAngelo@mlbind.com>; Mike Washburn <mwashburn@mlbind.com>; Jonathan Rogers <jrogers@jwdanforth.com>; Jay Larson <jlarson@jwdanforth.com>; Matthew Ruhlig <mruhlig@jwdanforth.com>

Subject: RE: [--EXTERNAL--]: FW: Albany Airport - Fire Wrap Product Data from Eastern Regional

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Thank you Jeff,

Do you need us to @rmally submit or are you generating the submittal @r us?

Regards,

Michael Reverdatto

Project Manager
P: (518) 400-1600 |C: (518) 407-7805
5 Liebich Lane, Hallmoon, NY 12065



From: Jeffrey Lino < Jlino@mlbind.com > Sent: Wednesday, June 25, 2025 10:04 AM

To: Michael Reverdatto < mreverdatto@jwdanforth.com >

Cc: Kelsey Angelo < KMAngelo@mlbind.com >; Mike Washburn < mwashburn@mlbind.com >; Jonathan Rogers < irogers@jwdanforth.com >; Jay Larson < jlarson@jwdanforth.com >; Matthew Ruhlig < mruhlig@jwdanforth.com > Subject: FW: [--EXTERNAL--]: FW: Albany Airport - Fire Wrap Product Data from Eastern Regional

Please see below. This product is approved, but please read email. I will be uploading this to Procore for record.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Hudak, Jordan < JHudak@chasolutions.com>

Sent: Wednesday, June 25, 2025 9:43 AM

To: Jeffrey Lino < Jlino@mlbind.com >; Wagner, Robert C - (NYN) < rwagner@tcco.com >; Geddies, Zackery

<zackery.geddies@albanycountyny.gov>

Cc: Cirillo, Todd <TCirillo@chasolutions.com>; Mike Washburn <mwashburn@mlbind.com>; Jim Dawsey <imdawsey@mlbind.com>; Kelsey Angelo <KMAngelo@mlbind.com>; Rosario, Gabrielle - (NYN) <grosario@tcco.com>; John O'Donnell <jodonnell@albanyairport.com>; Andres, Edward F - (NYN) <efandres@tcco.com>; Lackraj, Natram - (NYN) <nlackraj@tcco.com>

Subject: RE: [--EXTERNAL--]: FW: Albany Airport - Fire Wrap Product Data from Eastern Regional

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

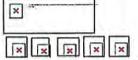
Jeff,

This product is acceptable to us. Please submit officially through Procore for record. Alternatively, we're still following up with JM regarding plenum rating offithe previously submitted insulation for the larger pipe diameter (follow up to Zack's question) iffyou want to keep that option open.

Thanks, Jordan

Jordan Hudak, PE*
Business Practice Leader
CHA

Office: (860) 937-6502 Cell: (757) 291-0242 jhudak@chasolutions.com www.chasolutions.com



Please note my email address has changed

Finding a better way. *Licensed in CO, CT, NH, VT, RI From: Jeffrey Lino < <u>Jlino@mlbind.com</u>> Sent: Tuesday, June 24, 2025 2:03 PM

To: Wagner, Robert C - (NYN) < rwagner@tcco.com >; Geddies, Zackery < zackery.geddies@albanycountyny.gov >; Hudak,

Jordan < JHudak@chasolutions.com >

Cc: Cirillo, Todd < TCirillo@chasolutions.com >; Mike Washburn < mwashburn@mlbind.com >; Jim Dawsey

<imdawsey@mlbind.com>; Kelsey Angelo <KMAngelo@mlbind.com; Rosario, Gabrielle - (NYN) <grosario@tcco.com; John O'Donnell <jodonnell@albanyairport.com; Andres, Edward F - (NYN) <ground-new Garage

(NYN) <nlackraj@tcco.com>

Subject: [--EXTERNAL-]: FW: Albany Airport - Fire Wrap Product Data from Eastern Regional

Attached is a product that Dan@rth's supplier is suggesting @r the plenum pipe wrap. I believe this product has better availability.

Please advise i@this is approved @br use.

Jeff Lino
Vice President
MLB Construction Services, LLC
Office 518-289-1371 ext 144
Fax 518-289-1652
Cell 518-210-4169

From: Michael Reverdatto < mreverdatto@iwdanforth.com >

Sent: Tuesday, June 24, 2025 1:26 PM

To: Kelsey Angelo <KMAngelo@mlbind.com>; Jeffrey Lino <Jlino@mlbind.com>

Cc: Craig Dittl < cdittl@mlbind.com >; Jonathan Rogers < irogers@jwdanforth.com >; Jay Larson

<ilarson@jwdanforth.com>; Matthew Ruhlig <mruhlig@jwdanforth.com>

Subject: Albany Airport - Fire Wrap Product Data from Eastern Regional

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Good Afternoon,

As discussed in the meeting please see attached product data @r what our insulator offered @r the fire-wrap. I had asked them about the product Zach provided and the attached was their response back on what they had available.

Regards,

Michael Reverdatto

Project Manager P: (518) 400-1600 |C: (518) 407-7805 5 Liebich Lane, Hallmoon, NY 12065



CAUTION: This email originated outside of Danforth. Be cautious when opening attachments or clicking links--verify with the sender via a known phone number before proceeding. Remember: Security is up to us!

TIME AND MATERIAL TAG

EX00011



Title: FireWrap Insulation is

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 07/22/2025, 07/23/2025 John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Our Information

Description of the Work

Insulator to Firewrap PVC Piping per PCO 294. FM Luis Tirado JM Kevin Oxbrough

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	ОТ	DT	POT	PDT	Total
Local 40 Foreman	07/22/2025	1	8					8
Local 40 Journeyman	07/22/2025	1	8					8
	Total Labor:	2	16	0	0	0	0	16
Naterial								
Material Name	Date of Work		Unit	of Measure		Quantity	of Unit	Total
3 M Fire wrap	07/22/2025		1 FT				55	55
3M fire wrap tape	07/22/2025		Roll				1	1

Customer Notes From Edward Andres

Verification of time only

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

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extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

Jul 25, 2025 6:36 AM EDT

Edward F andres

Jul 25, 2025 2:03 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00012



Title: Fire wrap insulation

Project Name: Albany Airport Terminal Expansion
Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 07/23/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap, PVC storm piping per PCO 294. FM Luis Tirado JM Kevin Oxbrough JM Mike Deegan

Labor

Date of Work	Quantity of Worker	ST	ОТ	DT	POT	PDT	Total
07/23/2025	1	8					8
07/23/2025	2	8					16
Total Labor:	3	24	0	0	0	0	24
	07/23/2025 07/23/2025	07/23/2025 1 07/23/2025 2	07/23/2025 1 8 07/23/2025 2 8				

Material

Material Name	Date of Work	Unit of Measure	Quantity of Unit	Total
3M fire wrap	07/23/2025	1ft	75	75
3M tape	07/23/2025	Roll	3	3
Stainless wire	07/23/2025	Roll	1	1

Customer Notes From Edward Andres

Verification of time only

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

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Digitally Signed by:

Date Signed:

Digitally Signed by:

Date Signed:

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Jul 25, 2025 6:45 AM EDT

Edward F andres

Jul 25, 2025 2:05 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: Turner construction company

TIME AND MATERIAL TAG

EX00013



Title: Fire wrap insulation

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 07/24/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

Roll

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap pvc storm piping per PCO 294. FM Luis Tirado JM Kevin Oxbrough

Labor

Worker Name / Description	Date of Work	Quantity of Worker	51	01	Di	POI	PDI	Total
Local 40 Foreman	07/24/2025	1	8					8
Local 40 Journeyman	07/24/2025	4	8					8
	Total Labor:	2	16	0	0	0	0	16
Material								
Material Name	Date of Work		Unit	of Measur	e	Quantity	of Unit	Total
3M fire wrap	07/24/2025		1ft				76	76

Customer Notes From Edward Andres

07/24/2025

Verification of time only

3M tape

Terms & Conditions

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2

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

Jul 25, 2025 2:06 PM EDT

Jul 25, 2025 6:51 AM EDT

Name: Edward Andres

Company: Turner construction company

Edward F andres

Name: Jonathan Rogers

Company: John W Danforth Company

TIME AND MATERIAL TAG

EX00014



Title: Fire wrap insulation

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 07/25/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap, PVC pipe per PCO 294. Yeah

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	OT	DT	POT	PDT	Total
Local 40 Foreman	07/25/2025	1	6					6
Local 40 Journeyman	07/25/2025	4	8					8
	Total Labor:	2	14	0	0	0	0	14

Material

Material Name	Date of Work	Unit of Measure	Quantity of Unit	Total
3M fire wrap	07/25/2025	1ft	51	51
3M tape	07/25/2025	Roll	2	2

Customer Notes From Edward Andres

Verification of time only FM Luis Tirado JM Kevin Oxbrough

Terms & Conditions

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Digitally Signed by:

Name: Jonathan Rogers

Date Signed:

Digitally Signed by:

Date Signed:

Jul 25, 2025 2:12 PM EDT

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Jul 25, 2025 11:27 AM EDT

Edward F Ondres
Name: Edward Andres

Company: John W Danforth Company

Company: Turner construction company

TIME AND MATERIAL TAG

EX00023



Title: Fire wrap insulation on PVC pipe

Project Name: Albany Airport Terminal Expansion
Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/11/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO-294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Install plenum fire wrap per PCO 294 on PVC storm system. Jeff Hott Journeyman

Labor

Worker Name / Description		Quantity of Worker	ST	OT	DT	POT	PDT	Total
Local 40 Journeyman		1	8	2				10
	Total Labor:	1	8	2	0	0	0	10
Material								
Material Name	Date of Work		Unit	of Measur	e	Quantity	of Unit	Total
Fire wrap	08/11/2025		1'				50	50
3M tape	08/11/2025		Roll				2	2
Stainless wire	08/11/2025		1'				60	60

Customer Notes From Edward Andres

Added work

Terms & Conditions

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

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Aug 13, 2025 1:28 PM EDT

Edward F andres

Aug 13, 2025 2:11 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00024



Title: Fire wrap PVC pipe per PCO 294

Project Name: Albany Airport Terminal Expansion
Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/13/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

John W Danforth Company

Our Information

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap, PVC pipe for PCO 294 Jeff Hott journeyman Jason Gibeau journeyman

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	ОТ	DT	POT	PDT	Total
Local 40 Journeyman	08/12/2025	1	8	2				10
Local 40 Journeyman	08/12/2025		2.5					2,5
	Total Labor:	2	10.5	2	0	0	Ó	12.5

Material

Material Name	Date of Work	Unit of Measure	Quantity of Unit	Total
Fire wrap	08/12/2025	1ft	65	65
3M tape	08/11/2025	Roll	1.5	1.5
Stainless wire	08/12/2025	1ft	65	65

Customer Notes From Edward Andres

Added work

Terms & Conditions

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Digitally Signed by:

Date Signed:

Digitally Signed by:

Date Signed:

Aug 13, 2025 2:17 PM EDT

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Aug 13, 2025 1:35 PM EDT

Name: Edward Andres

Company: MLB Construction Services

Edward F andres

Name: Jonathan Rogers

Company: John W Danforth Company

TIME AND MATERIAL TAG

EX00026



Title: Fire wrap pvc pipe

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/13/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company 300 Colvin Woods Parkway

Tonawanda, NY 14150 Phone: (716)-955-0035

Description of the Work

Fire wrap storm piping per PCO 294

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	ОТ	DT	POT	PDT	Total
Local 40 Journeyman	08/13/2025	1	8	2			1 -	10
W	Total Labor:	1	8	2	0	0	0	10
Material								
Material Name	Date of Work		Unit	of Measure	•	Quantity	of Unit	Total
Fire wrap	08/13/2025		1 ft				40	40
3M fire tape	08/13/2025		Roll				2	2
Stainless wire	08/13/2025		1ft				40	40

Terms & Conditions

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Digitally Signed by:	Date Signed: Aug 14, 2025 6:37 AM EDT		Date Signed
Name: Jonathan Rogers Company: John W Danforth Company		Name: Company:	

TIME AND MATERIAL TAG

EX00030



Title: Fire wrap pvc storm

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/14/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO-294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap pvc storm piping per PCO 294 Jeff Hott L40 journeyman

Labor

Worker Name / Description	Date of Work	Quantity of Worker	SI	01	DI	POI	PDI	Iotal
Local 40 Journeyman	08/14/2025	1	8	2				10
	Total Labor:	1 1	8	2	0	0	0	10
Material								
Material Name	Date of Work		Unit	of Measure	е	Quantity	of Unit	Total
Fire Wrap	08/14/2025		0				70	70
3M fire tape	08/14/2025		0				2	2
Stainless wire	08/14/2025		0				70	70

Customer Notes From Edward Andres

Added work

Terms & Conditions

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

900

Aug 18, 2025 08:19 AM EDT

Edward F andres

Aug 18, 2025 02:44 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00031



Title: Fire wrap pvc storm

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/15/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Our Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Description of the Work

Install and prep for install Fire wrap PVC pipe per PCO 294 Jeff Hott L40 journeyman

Labor

Worker Name / Description		Quantity of Worker	ST	OT	DT	POT	PDT	Total
Local 40 Journeyman		1	8	2				10
	Total Labor:	4	8	2	0	0	0	10
Material								
Material Name	Date of Work		Unit	of Measur	е	Quantity	of Unit	Total
Fire wrap	08/15/2025		0				90	90
Stainless wire	08/15/2025		0				10	10
3M fire tape	08/15/2025		0				2	2

Customer Notes From Edward Andres

Added work

Terms & Conditions

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ACCEPTANCE OF PROPOSAL: The above prices, specifications, and conditions are satisfactory and are hereby accepted. John W. Danforth Company is authorized to do the work as indicated. Payment will be made as outlined above. The conditions of the proposal above stand good for 30 days. Pricing is based on conditions at time of bid. Danforth reserves its right for an adjustment in contract time, price, or both, due to changing conditions relating, but not limited to COVID-19, or any pandemic, epidemic, disease outbreak, or conflict; or any governmental regulations that are enacted after this date that may impact project cost.

Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

Aug 18, 2025 12:18 PM EDT

Edward F andres

Aug 18, 2025 02:48 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00033



Title: Fire wrap PVC

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/18/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap pvc storm per PCO 294 Jeff Hott L 40 journeyman.

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	OT	DT	POT	PDI	Total
Local 40 Journeyman	08/18/2025	1	8					8
	Total Labor:	1	8	0	0	0	0	8
Material								
Material Name	Date of Work		Unit	of Measure	•	Quantity	of Unit	Total
Fire wrap	08/18/2025		0				86	86
3 M fire tape	08/18/2025		0				1	1
Stainless wire	08/18/2025		0				86	86

Customer Notes From Edward Andres

08/18/2025

Added work

Pipe shields

20

20

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

We reserve the right to modify this estimate, if additional work not covered by this proposal is required.

Unless noted otherwise, it is anticipated that all work required by this change will be done on a straight time basis. Overtime work, if required, will be billed as an additional item.

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

Aug 19, 2025 06:16 AM EDT

Edward F andres

Aug 19, 2025 01:04 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00034



Title: Fire wrap storm piping

Project Name: Albany Airport Terminal Expansion

Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/19/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90271-532 Customer Job Number:

Customer Reference Number: PCO -294

Customer Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Our Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Description of the Work

Fire wrap storm piping per PCO-294

Prep material, install material protect work from rain in non water tight area.

Jeff Hott L40 journeyman

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	ОТ	DT	РОТ	PDT	Total
Local 40 Journeyman	08/19/2025	1	8					8
	Total Labor:	THE STATE OF THE S	8	0	0	0	0	8
Material								
Material Name	Date of Work		Unit	of Measure		Quantity	of Unit	Total
Fire wrap	08/19/2025		0				60	60
3M fire tape	08/19/2025		0				1	- 1
Stainless wire	08/19/2025		0				60	60
Clear poly	08/19/2025		0				100	100

Customer Notes From Edward Andres

Added work

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

This change proposal covers only the direct costs associated with the change order work described above. The contractor expressly reserves the right to submit, at a later date, added costs and/or time extension requests attendant to this modification arising from, but not limited to: extended field and home office overhead, labor and equipment inefficiencies, disruptions, cumulative impacts, impacts to the critical path and related delay costs, schedule resequencing and/or overtime and acceleration.

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Digitally Signed by:

Date Signed:

Digitally Signed by:

Date Signed:

Aug 20, 2025 06:28 AM EDT

Edward F andres

Aug 21, 2025 12:02 PM EDT

Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

TIME AND MATERIAL TAG

EX00035



Title: Fire wrap PVC storm pipe

Project Name: Albany Airport Terminal Expansion Project Address: 737 Albany Shaker Road

Albany, NY 12211

Date(s) of Work Performed: 08/20/2025

John W Danforth Company Job Number: 90272-100

Cost Code: 90272-532 Customer Job Number:

Customer Reference Number: PCO 294

Customer Information

MLB Construction Services

1 Stonebreak Road Ballston Spa, NY 12020 Phone:(518)-289-1371

Our Information

John W Danforth Company

300 Colvin Woods Parkway Tonawanda, NY 14150 Phone:(716)-955-0035

Description of the Work

Fire wrap storm piping per PCO 294 Poly fire wrap for weather protection. Jeff Hott L40 journeyman.

Labor

Worker Name / Description	Date of Work	Quantity of Worker	ST	OT	DT	POT	PDT	Total
Local 40 Journeyman	08/20/2025	1	4			1 62		4
	Total Labor:	- 1	4	0	0	0	0	4

Material

Material Name	Date of Work	Unit of Measure	Quantity of Unit	Total
Fire wrap	08/20/2025	0	3	3
Stainless wire	08/20/2025	o	40	40
3M fire tape	08/20/2025	0	2	2
Poly wrap	08/20/2025	0	40	40

Customer Notes From Edward Andres

Added work

Terms & Conditions

Exclusions to include :Retention; unforeseen conditions; roofing work of any kind; cleanup; dumpsters; painting; temporary facilities of any kind; any design calculations or PE stamp; full time on-site safety rep; sales tax; bonding or special insurances of any kind; concrete cutting or concrete work of any kind; cut & patch of any kind; grouting; electrical/power wiring of any kind; controls wiring; environmental remediation; excavation/backfilling; dewatering; chemical/mechanical pipe cleaning; flushing/draining/refilling/venting of systems; instructions to operating personnel; operational tests; valve tagging; equipment/system identification; shop drawings; as-built drawings; escutcheons; caulking; reconditioning and cleaning of owner equipment or material; shoring/tamping; labor to perform x-ray quality welding; schedule update; any work that is not explicitly called out in scope of work description above.

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Digitally Signed by:

Date Signed: Digitally Signed by:

Date Signed:

CLEARSTORY

Aug 21, 2025 06:27 AM EDT

Edward F andres

Aug 21, 2025 12:05 PM EDT

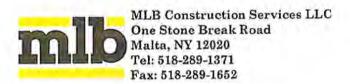
Name: Jonathan Rogers

Company: John W Danforth Company

Name: Edward Andres

Company: MLB Construction Services

PCO-318



PROPOSAL

SUBM	ITTED TO:
	Rob Wagner
	Turner Construction Company
	1 Computer Drive South

Albany, NY 12205

PROJECT NAME Alb. Airport 21-1082-STR	& INT
PROJECT NO.	DATE
23-114	11/5/25
PROPOSAL NO.	PROPOSAL AMOUNT
194R1	\$ 2,603.00

Per NOC 194R1 dated 11/5/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Architectural components did not match and per RFI-352 the Southwest walls of the mechanical room (West) needed to be furred-out.

THIS INCLUDES ONLY ADK COR 60 WHILE THE TICKET FOR COR 73 IS REVIEWED FURTHER.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$2,489.89		\$2,489.89
					Subtotal:	\$2,489.89
	M	LB OH&P (Sub	contractor)	\$2,263.54	5.00%	\$113.11
					Total:	\$2,603.00

	We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.
VE HA	WE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.
WNE	R MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN .

Submitted by:

MLB Construction Services LLC

If you have any questions, please contact me at 518-289-1371.

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date:

PCO-318 Rec'd TCCo 11.05.25 SUBCONTRACTOR PROPOSAL

Albany Airport Terminal Expansion Project BP-04

Field Order

Change Order

Subcontractor Name:	Adirondack Taping & Supply, Inc.			Date:	8/22/25
Address:	46 Elm Street		7	Project No.:	23114
	Glens Falls, NY 12801			ADK COR#	60
Telephone No.:	(518) 761-0089			RFI#:	352
LABOR	Description	Trade	Hours	Total Rate from Labor Rate Breakdown	Total Labor Cost
Total contract and autorian wall	in west mechanical rm 326 per	Carpenter Foreman	1	\$82.94	\$82.94
	wall with 18ga metal for ACM panel		20	\$78.39	\$1,567.80
	auge requirment clarified after	Taper Foreman		\$71.10	*11007.100
urring wall was framed.	auge requirment danned and	Taper		\$67.74	
arring wan was named.	А.	TOTAL SUBCON	TRACTOR LAB	OR	\$1,650.74
NAMEDIAL	***	101120000			
MATERIAL			77-74	Unit Cost	Material Cost
Material Description		Quantity	Unit		411000 NO. 100 NO.
3-5/8" Track		20	LF	\$0.84	\$16.80
3-5/8" DL Track		20	LF	\$1.00	\$20.00
3-5/8" studs 20ga 3-5/8" studs 18ga		200 300	LF LF	\$0.84 \$1.21	\$168.00 \$363.00
			Interiol Workshoot F	xtension(s) if required.	
			A Second Control of the Second		\$567.80
	B.	TOTAL SUBCON	TRACTOR MAT	ERIAL	\$307.00
EQUIPMENT	-	TOTAL SUBCON	TTP ACTOR FOLL	TOMENT	45.00
SUMMARY	C.	TOTAL SUBCON	TRACTOR EQU	IF MIDIN I	45.00
BUMMAKI		Total labor, materi	al equipment (A	+B+C)	\$2,263.54
		Subcontractor's Ov		,	\$226.35
		TOTAL SUB-PRO	POSAL		\$2,489.89
Taylor Oldroy	d 8/22/25		This Price is val	id for, and work mus	it be
Subdentractor's Signature Taylor Oldroyd Please Type or Print Name	Date		Management of the second	thin 7 days from date n which it becomes	

OPACIFY GL INDICATED U SEALANT	ASS/ SINC ondack Taping & Supp	ply inc.	Estra Wor	6 Order 7	low	-
· WEATHER SE	0100000 35 Glens Falls, NV 12801 25c (518) 761 10089 25c (518) 793 7517		Court	01<12	5	Ξ
	ofie. (518) 761 (1089		Date:	DIST		
	25c (518) 793 7517	Albany	Airport			-
	General Contractor. Fine	MLB Con	struction			
1	General Contractor. ADN's Extra Work Order #: Fear	out wall	(00			
**	ADN'S Extra Work Disch: (878 5 1	ultichanies 1	Rose			
	Description of Extra Work	wost when	bours	1 cm	10511	
	tw out	6/20 3				
			7.			
				Hours:		
1	LABOR:	Classification	Regular	OT	Total	
	Employee name	Carpenter Foreman	1		1	
1	James Standbact	Carpenter	6		6	
1	Span Hannas	Carpenter	6		6	
+	Sean Thomas	- Carpenter	-			
		Carpenter				
- 6		Taper Foreman				
-		Taper		_		
		Taper		-		
		MATERIALS:				
			QTY	U	nits	
	Material Description	-L	2			
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	Shallow lear trace		10			
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arg. iptu	. /Adrondack Taping & St	upply inc.	/	- 1	1	-
	. Dailyilouth toping at al	art. Carre	Date			
Signatur						

Adirondack Taping & Supply Inc. Daily Extra Work Order Form 46 Elm St. Glens Falls, NY 12801 Phone: (518) 761-0089 Date: 8/18/2025 Fax: (518) 793-7517 Job: Albany Airport Terminal Expansion [BP-04] **MLB Construction** General Contractor: ADK's Extra Work Order #: 60 West Mech Rm 326 Location of Extra Work: replaced metal furred out wall with 18ga metal for ACM Description of Extra Work: panel connection based on RFI#352 LABOR: Hours: Classification Employee name Regular OT Total Carpenter Foreman 4 Carpenter Frank Rose 4 Carpenter Sean Thomas Carpenter Carpenter Taper Foreman Taper Foreman **Taper Foreman MATERIALS:** Material Description Units QTY 15 pcs (studs) 3-5/8" studs 18ga Signature:

Adirondack Taping & Supply Inc.

Owner's Representative

Signature:



PCO-318 Reject 21660 Allahy 45-25. Terminal Expansion

737 Albany Shaker Rd. Albany, New York 12211

RFI #BP-04 RFI-352: BP-04 RFI-352 - A111 West Wall Alignment

Status

Open

To

Ashley Richards (CHA) Jordan Hudak (CHA) Maureen Moran (CHA) Todd Cirillo (CHA) From

Natram Lackraj (Turner Construction Company)

500 Plum St.

Ste. 600

Syracuse, NY 13204 Syracuse, New York 13204

Date Initiated

Jul 15, 2025

Due Date

Aug 4, 2025

Location

Project Stage

Cost Impact

Schedule Impact

Spec Section

Cost Code

Drawing Number

Reference

Linked Drawings

Received From

Copies To

Eddie Andres (Turner Construction Company),
Craig Dittl (MLB Construction Services, LLC), Zack
Geddies (Albany County Building Department),
Natram Lackraj (Turner Construction Company),
Jeff Lino (MLB Construction Services, LLC), Kelsey
Martin (MLB Construction Services, LLC), Marty
Millington (MLB Construction Services, LLC),
Maureen Moran (CHA), Jo Anne Nichols (MLB
Construction Services, LLC), Lori Rowe (MLB
Construction Services, LLC), Mike Washburn (MLB
Construction Services, LLC)

Activity

Question

Question from Natram Lackraj Turner Construction Company on Tuesday, Jul 15, 2025 at 12:29 PM EDT Please see the attached photos and snip of drawing A111.

The wall shown in yellow, does not align with the parapet wall above (refer to photos). The wall would need to be furred out.

The section shown in blue, shows the curtain wall support angle sticking out past the framing. This will need to be cut back.

Please advise.

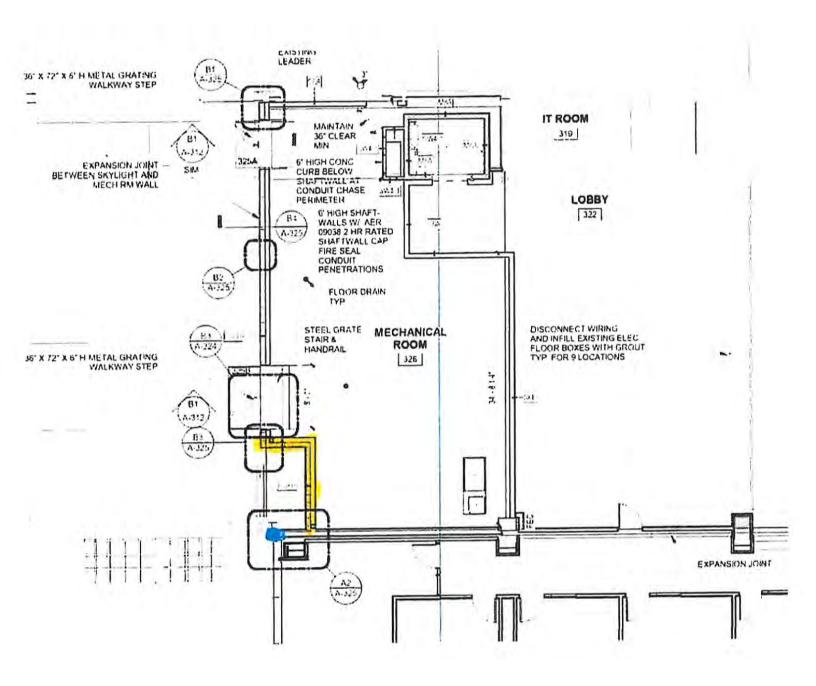
Attachments

1e69ef73-b242-4004-8e23-5316fdf2933f_5557096233_production_thumbnail_large.png, 96be73b7-3ac6-4332-adb4-513da1539548_5557096126_production_thumbnail_large.png, a5160d21-d677-4505-9b84-2c7c9b465038_5557095906_production_thumbnail_large.png, 70d48242-773b-4984-8321-07f6f456ebf4_5557096016_production_thumbnail_large.png, A111.PNG

Awaiting an Official Response

Fur out the walls with metal stud framing as required so the wall below is in the same plane as the stud wall at the roof parapet. The ACM panel wall construction is to remain consistent and the ACM wall exterior face will align at the parapet and wall below.

MLB to coordinate with their curtainwall subcontractor's delegated design engineer concerning the question of modifying the tube steel so it does not interfere with the exterior envelope construction.



PCO-320a



PCO-320b Rec. 10/17/2025

PROPOSAL

SUBMITTED TO:

Rob Wagner Turner Construction Company 1 Computer Drive South Albany, NY 12205

PROJECT NAME Alb. Airport 21-1082-STR & I	NT
PROJECT-NO:	DATE
23-114	10/13/25
PROPOSAL NO.	PROPOSAL AMOUNT
158A	\$17,102.00

Per NOC 158A dated 8/4/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

Per the response to RFI-358, provide infill metal framing as indicated at the Level 2 Soffit.

THIS PROPOSAL COVERS WORK DONE THROUGH 10/13/25 AS AGREED TO/APPROVED BY ROB WAGNER. IN ORDER TO KEEP THE APPROVAL CLEAR, ANY TIME AFTER 10/13/25 WILL BE SUBMITTED IN A SEPARATE PROPOSAL.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$16,357.99		\$16,357.99
THE STATE OF STATE OF THE STATE					Subtotal:	\$16,357.99
		MLB OH&P (Sub	ocontractor)	\$14,870.90	5.00%	\$744.01
					Total:	\$17,102.00

If v	ou have a	ny questions	please	contact m	ne at 5	18-289-1371.
------	-----------	--------------	--------	-----------	---------	--------------

We reserve the right to request an extension of time together with additional cost incurred at a later date.

We request calendar days extension of time for the above work.

This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Date:

Craig Dittl

From: Jeanne Rizzo <jrizzo@adk-drywall.com>
Sent: Monday, October 13, 2025 11:50 AM

To: Craig Dittl
Cc: Taylor Oldroyd
Subject: RE: C channel

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

He agreed to these hours. I submitted all the tickets and per our discussion I deducted a day of guys or 24 hours.

From: Craig Dittl <cdittl@mlbind.com>
Sent: Monday, October 13, 2025 11:49 AM
To: Jeanne Rizzo <jrizzo@adk-drywall.com>
Cc: Taylor Oldroyd <toldroyd@adk-drywall.com>

Subject: RE: C channel

Are there supposed to be tickets attached to this or did Rob 100% agree to these hours?

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



Over 75 Years of Construction Excellence

1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:







From: Jeanne Rizzo < <u>irizzo@adk-drywall.com</u>> Sent: Friday, October 3, 2025 7:27 AM

To: Wagner, Robert C - (NYN) < rwagner@tcco.com>

Cc: Taylor Oldroyd <toldroyd@adk-drywall.com>; Craig Dittl <cdittl@mlbind.com>; Andres, Edward F - (NYN)

<<u>efandres@tcco.com</u>>
Subject: C channel

SUBCONTRACTOR PROPOSAL

Albany Airport Terminal Expansion Project BP-04

Field Order

TChange Order

Subcontractor Name:	Adirondack Taping & Supply, Inc.			Date:	9/1/25
Address:	46 Elm Street			Project No.:	23114
	Glens Falls, NY 12801			ADK COR#	50
Telephone No.:	(518) 761-0089			NOC#:	158
LABOR					
Work	c Description	Trade	Hours	Total Rate from Labor Rate Breakdown	Total Labor Cost
C Channel Infill on exterior so	iffit NOC #158	Carpenter Foreman	50.0	\$81.93	\$4,096.50
	In place)	Carpenter	90	\$77.42	\$6,967.80
	A.	TOTAL SUBCON	TRACTOR LAF	OR	\$11,064.30
3.64 mmp.7.4.7	А.	TOTAL BODGON	1101010101		********
MATERIAL		Quantity	Unit	Unit Cost	Material Cost
Material Description				11 1 2 3 4 5 5 5 1 4 5 1 5	\$290.40
3.5/8" studs 18ga		240	LF	\$1.21 \$0.63	\$151.20
2x2 angle 18ga		5	each	\$12.00	\$60.00
Saw Blades Screws		1	Box	\$105.00	\$105.00
8 days of two lifts one boom	(\$\$2400) one scissor(\$800)				
		Total from additional M	Interiol Warkshoot F	Sytopsion(s) if required	
	В.	TOTAL SUBCON			\$606.60
EQUIPMENT		7.531.55.75			. =
	C.	TOTAL SUBCON	TRACTOR EQU	ЛРМЕНТ	3,200.00
SUMMARY				15/4/16 (A 4 7)	
		Total labor, materi Subcontractor's Ov		(+B+C)	\$14,870.90 \$1,487.09
		TOTAL SUB-PRO	OPOSAL		\$16,357.99
Jeanne Rizzo Jeanne Rizzo Please Type or Print Name	9/1/25 Date	This Price is valid for, and work mu agreed upon within 7 days from da submission upon which it becomes			te of

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Rob,

Please see attached Change order for C-Channel infill. Per our discussion last week, I have adjusted the COR for a reduction of man hours. Thank you for your time and consideration in this work.

Jeanne

Jeanne Rizzo
Adirondack Taping& Supply Inc.
d/b/a ADK Drywall & Taping
NYS Certified WBE
46 Elm Street
Glens Falls, New York 12801
Telephone (518) 744-2134
jrizzo@adk-drywall.com

PCO-324b



PROPOSAL

JBMITTED TO: Rob Wagner Turner Construction Company 1 Computer Drive South	PROJECT NAME Alb. Airport 21-1082-STR 8	INT
	PROJECT-NO. 23-114	DATE 10/31/25
Albany, NY 12205	PROPOSAL NO. 186A	PROPOSAL AMOUNT \$4,324.00

Per NOC 186A dated 9/19/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

ASI-139 has been issued to update drawings for the garage roof walkway revisions.

"THIS PROPOSAL INCLUDES THE SPRAY INSULATION ONLY AS THIS IS COMPLETE AND THE BALANCE OF THIS CHANGE IS STILL UNDERWAY.**

Description	Labor	Material	Equipment	Subcontract	Other	Price
United Spray LLC				\$4,136.18		\$4,136.18
					Subtotal:	\$4,136.18
		MLB OH&P (Sub	contractor)	\$3,760.16	5,00%	\$187.82
					Total:	\$4,324.00

If you have any questions, please contact me at 518-289-1371,	
We reserve the right to request an extension of time together with additional cost incurred at a later date. We request calendar days extension of time for the above work. This proposal may be withdrawn by us if not accepted within 10 days.	
WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.	
OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.	

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)



PCO-324 Rec-d Change Request No.	TCC5-993.03.25
Change Request No.	4
Revision No.	0
GC Ref No.	
Date	10/15/2025

Change Request #4 - Upgrade Roof Walkway to R30

Att: Client Name	Mike Washburn MLB Construction Services	Project Name	Albany Airport Terminal Expansion
Address	One Stone Break Rd.	Address	737 Shaker Rd
	Malta, NY, 12020		Albany , NY, 1221

Previous change order added K13 addition to the roof plan to achieve a R-11.

ASI-119, APPROVED

New Change is the net additional cost to upgrade to R30 including mesh reinforcement

BASI-139

Total Change Request: \$ 4,136.18

Change in Contract Time Request: 1 day

Markup **T&M COST SUMMARY** OH (\$) P (%) P (\$) Total OH (%) Cost \$ 2,020.66 \$ 183.70 0% LABOR \$ 1,836.96 10% \$ \$ 1,785.52 \$ \$ 162.32 0% MATERIAL \$ 1,623.20 10% \$ 330.00 \$ 0% \$ 300.00 10% 30.00 EQUIPMENT \$ \$ 0% SUBCONTRACTOR \$ 10% \$ 4,136.18 Total \$

UNIT COST SUMMARY

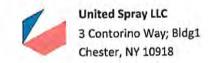
Description of Change

Item Description	Unit	Quantity	Rate	Total
Mobilization	Ea	0		\$
2-Man Patch Crew	Crewday	0		\$
Sprayed Insulation	Bag	0		\$

Total \$

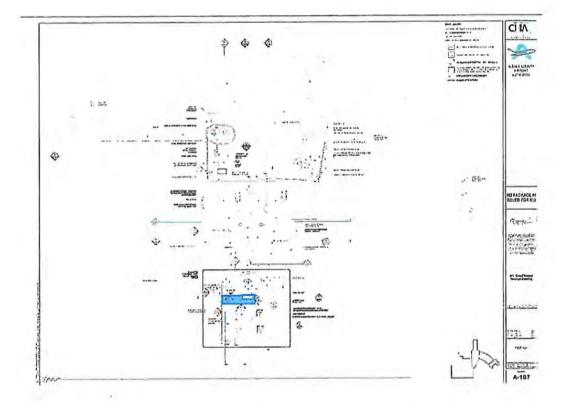
If there are any questions regarding this change request please do not hesite to contact your United Spray representitive.

Prepared By: Zachary Adams
Phone Number: 845-610-6908
Email Address: Zadams@unitedspray.com



Paga: A107 Roof Plan (ADD#11) Legend Description
R80 Sprayed Insulation

8" of K-13 Gray Sprayed Insulation Thickness





PCO-372



PROPOSAL

SUBMITTED TO: Rob Wagner	PROJECT NAME Alb. Airport 21-1082-STR 8	k INT
Turner Construction Company 1 Computer Drive South	23-114	10/8/25
Albany, NY 12205	PROPOSAL NO. 191	PROPOSAL AMOUNT \$3,155.00

Per NOC 191 dated 10/8/2025, MLB Construction Services LLC is pleased to present our proposal for the following:

RFIs 286 and 295 changed various areas of LGMF to CFMF. Additionally, though not included in these specific RFIs, there was blocking required below the parapet wall to be constructed from D1/A-330.

Description	Labor	Material	Equipment	Subcontract	Other	Price
Adirondack Taping & Supply Inc				\$3,017.78		\$3,017.78
					Subtotal:	\$3,017.78
		MLB OH&P (Sui	contractor)	\$2,743.44	5.00%	\$137.22
					Total:	\$3,155.00

If y	ou have a	any questions,	please	contact me	at .	518-289-1371.
------	-----------	----------------	--------	------------	------	---------------

X	We reserve the right to request an extension of time together with additional cost incurred at a later date.
	We request calendar days extension of time for the above work.
	This proposal may be withdrawn by us if not accepted within 10 days.

WE HAVE NOT BEEN DIRECTED TO PROCEED WITH THIS WORK.

OWNER MUST RETURN THIS PROPOSAL WITH THEIR SIGNED APPROVAL SHOWN BELOW BEFORE WORK CAN BEGIN.

Submitted by:

MLB Construction Services LLC

Cc: JMD/SAS/File (MLB Construction Services LLC)

Approved by:

Page 1 of 1

PCO-3725 PECOTIGE ALOTOR PROPOSAL

Albany Airport Terminal Expansion Project BP-04

Field Order

Change Order

Subcontractor Name:	Adirondack Taping & Supply, Inc.			Date:	9/22/25	
Address:	46 Elm Street			Project No.:	23114	
Glens Falls, NY 12801				ADK COR#	36R	
Telephone No.:	(518) 761-0089			RFI #:	295	
LABOR						
Work	Description	Trade	Hours	Total Rate	Total Labor	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			777777	Breakdown	Cost	
Switch framing from 20ga (LG	MF) to 18ga (CFMF) for details	Carpenter Foreman	8	\$81.93	\$655.44	
C3/A-326, C3/A-329, and A2/		Carpenter	21	\$77.42	\$1,625.82	
		Taper Foreman		\$71.65		
		Taper		\$69.31		
	A.	TOTAL SUBCON	TRACTOR LAB	OR	\$2,281.26	
MATERIAL						
Material Description		Quantity	Unit	Unit Cost	Material Cost	
PT 2x4 - COE Arra	CHEDENIL ACRAVID	120	LF	\$0.88	\$105.60	
3-5/8" studs 18ga 🗸	(3)	220	LF	\$1.21	\$265.10	
3-5/8" track 18ga	9	200	LF	\$1.00	\$200.00	
1-1/2" x 3" 16ga angle 🗸		100	LF	\$1.34	\$133.70	
3-5/8" studs 20ga [CREDIT]	/	-220 🗸	LF	\$0.75	-\$165.00	
3-5/8" track 20ga [CREDIT]		-200	LF	\$0.73	-\$146.00	
2"x2" 20ga angle [CREDIT]		-100	LF	\$0.47	-\$47.00	
6" studs 18ga 🗸		30 🗸	LF	\$1.61	\$48.42	
6" track 18ga V		60 🗸	LF	\$1.41	\$84,48	
6" studs 20ga [CREDIT] 🗸		-30	LF	\$1.02	-\$30.60	
6" track 20ga [CREDIT]		-60 🗸	LF	\$1.00	-\$60.00	
2-1/2" studs 18ga /		40 🗸	LF	\$1.08	\$43.12	
2-1/2" track 18ga 🗸		40	LF	\$0.86	\$34.56	
2-1/2" studs 20ga [CREDIT]	-40	LF	\$0.62	-\$24.80		
2-1/2" track 20ga [CREDIT]		-40	LF	\$0.61	-\$24.40	
		1.1745				
			UNITED AND THE STATE OF	Extension(s) if required.		
	В.	TOTAL SUBCON	TRACTOR MA	TERTAL	\$417.18	
EQUIPMENT			The state was			
NATIONAL AND SECTION AND SECTI	C.	TOTAL SUBCON	TRACTOR EQU	IPMENT	45.00	
SUMMARY		Total labor, materia	al agninment (A	+B+C)	\$2,743.44	
				1310)	\$2,743.44	
		Subcontractor's Ov	ernae (10%)		φ214.34	
		TOTAL SUB-PRO	POSAL		\$3,017.78	
	9/22/25		This Price is va	lid for, and work mu	st be	
Subcontractor's Signature Date agreed upon within 7 days from date					e of	
Taylor Oldroyd submission upon which it becomes						
Please Type or Print Name	_			A THE PARTY OF THE PARTY OF	200 200 1000	

Craig Dittl

From: Craig Dittl

Sent: Wednesday, October 8, 2025 1:05 PM

To: Craig Dittl
Subject: FW: COR 36

Attachments: COR#36 taken on 4.29.25.jpeg; COR#36 taken on 4.29.25_2.jpeg

From: Taylor Oldroyd <toldroyd@adk-drywall.com>

Sent: Monday, September 22, 2025 1:16 PM

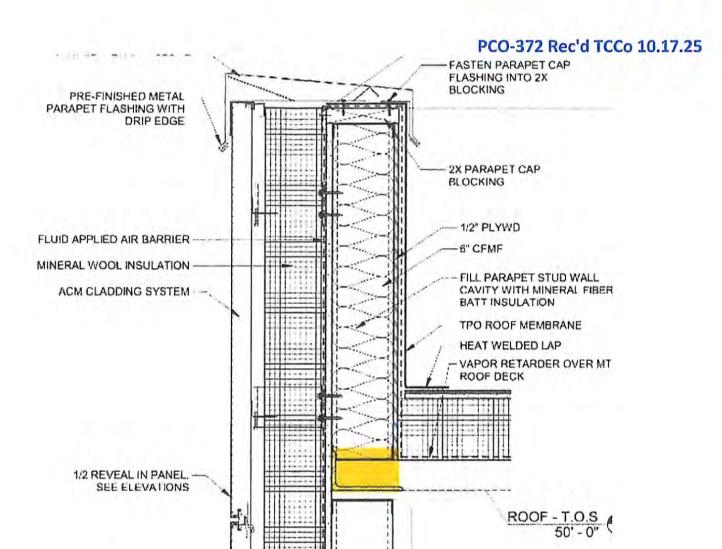
To: Craig Dittl <cdittl@mlbind.com>

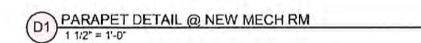
Subject: RE: COR 36

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Craig,

I had to dig pretty deep to figure out what happened to this one. The blocking added to this change order for detail D1/A-330 was not for the top blocking depicted in the detail, but for the bottom blocking that we had to add in to close the gap shown in the detail for our framing to be flush with the deck as shown in the detail. Please see attached picture.





Thanks,

Taylor Oldroyd

Estimator/Project Manager C: (315) 921-0129 P: (518) 761-0089 toldroyd@adk-drywall.com

Adirondack Drywall & Taping NYS Certified WBE 46 Elm Street Glens Falls, NY 12801

From: Craig Dittl <cdittl@mlbind.com>

Sent: Wednesday, September 17, 2025 9:44 AM

To: Taylor Oldroyd <toldroyd@adk-drywall.com>

Subject: RE: COR 36

Making sure I didn't miss something here...I don't have record of a revision on this one.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:







From: Craig Dittl

Sent: Wednesday, August 6, 2025 10:22 AM To: Taylor Oldroyd <toldroyd@adk-drywall.com>

Subject: COR 36

I have more questions on COR 36...you note D1/A-330. That blocking is covered by the blocking I had given you guys already (see attached). Can you revise this to only be the LGMF to CFMF material?

I understand there is also some time in the re-handling of the LGMF you had already delivered to site...but the blocking should have been in your original number you sent us for base bid.

Craig Dittl, Senior Project Manager MLB Construction Services, LLC



1 Stonebreak Road Malta, NY 12020 P: 518.289.1371 EXT. 146 C: 518.450.9774

www.mlbconstructionservices.com

Proud Members Of:



PCO-372 Reccd 2 Tools Quant Arport Terminal Expansion

Lori Rowe (MLB Construction Services, LLC)

737 Albany Shaker Rd. Albany, New York 12211

RFI #BP-04 RFI-286: BP-04 RFI-286: LGMF vs CFMF Clarification, Detail C3/A-326

Status

Closed on 04/15/25

To

Jordan Hudak (CHA) Todd Cirillo (CHA) Maureen Moran (CHA) Ashley Richards (CHA)

Date Initiated

Apr 15, 2025

Due Date

From

May 6, 2025

Location

Project Stage

Course of Construction

Cost Impact

Schedule Impact

Spec Section

Cost Code

Drawing Number

A-326

Reference

Linked Drawings

Received From

Craig Dittl (MLB Construction Services, LLC)

Coples To

Eddie Andres (Turner Construction Company), Todd Cirillo (CHA), Craig Dittl (MLB Construction Services, LLC), Zack Geddies (Albany County Building Department), Jordan Hudak (CHA), Joe Johnson (Creighton Manning), Natram Lackraj (Turner Construction Company), John LaClair, PE (Albany County Airport Authority), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Matthew Mokey, PE (Albany County Airport Authority), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Ashley Richards (CHA), Gaby Rosario (Turner Construction Company), Lori Rowe (MLB Construction Services, LLC), Nick Santuccione (Creighton Manning), Robert Wagner (Turner Construction Company), Mike Washburn (MLB Construction Services, LLC)

Activity

Question

Question from Lori Rowe MLB Construction Services, LLC on Tuesday, Apr 15, 2025 at 07:21 AM EDT

Confirm that the framing below the ACM panels shown in C3/A-326 is to be CFMF and not

LGMF. Additionally, confirm these are 6" stude and the height that is to be used.

Official Response

Response from Jordan Hudak CHA on Tuesday, Apr 15, 2025 at 11:23 AM EDT

Confirmed, the framing is CFMF and are to be 6" stude. Height is to be min 8" above roof insulation to maintain roof warranty.



PCO-372 Rec'd TCCo 10 17.25: Terminal Expansion

Craig Dittl (MLB Construction Services, LLC)

May 19, 2025

TBD

Course of Construction

737 Albany Shaker Rd. Albany, New York 12211

RFI #BP-04 RFI-295: BP-04 RFI-295: Detail A2/A-330 CFMF versus LGMF

Fram

Due Date

Project Stage

Cost Code

Reference

Schedule Impact

Status

Closed on 04/28/25

To

Todd Cirillo (CHA) Jordan Hudak (CHA) Ashley Richards (CHA)

Apr 28, 2025

Location

Cost Impact TBD

Date Initiated

Spec Section

Drawing Number

Linked Drawings

Received From

Copies To

Craig Dittl (MLB Construction Services, LLC)

Eddie Andres (Turner Construction Company), Todd Cirillo (CHA), Craig Dittl (MLB Construction

Services, LLC), Zack Geddies (Albany County Building Department), Jordan Hudak (CHA), Joe Johnson (Creighton Manning), Natram Lackraj (Turner Construction Company), John LaClair, PE (Albany County Airport Authority), Jeff Lino (MLB Construction Services, LLC), Kelsey Martin (MLB Construction Services, LLC), Marty Millington (MLB Construction Services, LLC), Matthew Mokey, PE (Albany County Airport Authority), Maureen Moran (CHA), Jo Anne Nichols (MLB Construction Services, LLC), Ashley Richards (CHA), Gaby Rosario (Turner Construction Company), Lori Rowe (MLB Construction Services, LLC), Nick Santuccione (Creighton Manning), Robert Wagner (Turner Construction Company), Mike Washburn (MLB

Construction Services, LLC)

Activity

Question

Question from Craig Dittl MLB Construction Services, LLC on Sunday, Apr 20, 2025 at 11:47 AM EDT

Detail A2/A-330 calls out the knee wall below the ACM as LGMF. Confirm if this is correct or if this is supposed to be CFMF.

Official Response

Response from Gaby Rosario Turner Construction Company on Monday, Apr 28, 2025 at 11:12 AM EDT

Please see the response from CHA attached.

Attachments

2025.04.21 CHA Response BP-04 RFI-295.pdf

Rosario, Gabrielle - (NYN)

Hudak, Jordan < JHudak@chasolutions.com> Monday, April 21, 2025 9:58 AM Craig Dittl

Sent: To: Cc: Subject:

Wagner, Robert C - (NYN); Rosario, Gabrielle - (NYN); Lackraj, Natram - (NYN); Andres, Edward F - (NYN) RE: [--EXTERNAL--]: Detail A2/A-330 CFMF vs LGMF

EXTERNAL EMAIL - Please Handle Cautiously

Yes.

Jordan Hudak, PE* Business Practica Leader CHA Office: (860) 837-6502 (hadak-9 chosolations.com www.chosolutions.com



Finding a better way.
*Licensed in CO, CT, NH, VT, RI

From: Craig Dittl <cdittl@mlbind.com>
Sent: Monday, April 21, 2025 9:41 AM
To: Hudak, Jordan Hudak@chasolutions.com>
Cc: Wagner, Robert C - (NYN) < ragnet@tcco.com>; Rosario, Gabrielle - (NYN) < grossrio@tcco.com>; Lackraj, Natram - (NYN) < nlackraj@tcco.com>; Andres, Edward F - (NYN) < efandres@tcco.com>
Subject: RE: [—EXTERNAL—): Detail A2/A-330 CFMF vs LGMF

Same size as shown?

Craig Dittl, Sanior Project Manager



Proud Mambers Of:









From: Hudak, Jordan https://linear.com/
Sent: Monday, April 21, 2025 9:33 AM
To: Craig Dittl https://distable.com/

Cc: Wagner, Robert C - (NYN) < NYN) <

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is sale.

Craig.

Yes, that should be CFMF, not LGMF. I haven't seen an RFI yet in Procore, but will keep an eye out for it.

Thanks. Jordan

Jordan Hudak, PE* Business Practice Leader CHA Office: (860) 837-6502 <u>Fudav@chasconitors.com</u> www.chasclutions.com



Finding a better way.
*Licensed in CO, CT, NH, VT, RI

From: Craig Dittl <cdittleambind.com> Sent: Sunday, April 20, 2025 11:49 AM

To: Hudak, Jordan < Hudak@clanabutions.com>
Cc: Wagner, Robert C - (NYN) < www.grefet.cco.com>; Rosario, Gabrielle - (NYN) < www.grefet.cco.com>; Lackraj, Natram - (NYN) < plackraj@lcco.com>; Andres, Edward F - (N

Subject: [-EXTERNAL-]: Detail A2/A-330 CFMF vs LGMF

Jordan - Lenlayer found another CFMF versus LGMF matake. Detail A2/A 330 calls out the knee well below the ACM as LGMF. I believe as with all the other roof framing this was supposed to be CFMF.

RFI is on Procore, but I need to order new material if that is correct.

Craig Cittl, Senior Project Manager MLB Construction Services, LLC

AGENDA ITEM NO. 12

Authorization of Federal and State Grants

AGENDA ITEM NO. 13

Informational Only

AGENDA ITEM NO. 13.1

Information Item: Report of payment for Extension of Builder's Risk Policy for one year, payment to Risk Strategies.

INFORMATIONAL AGENDA ITEM NO: 13.1

MEETING DATE: November 21, 2025

ALBANY COUNTY AIRPORT AUTHORITY REQUEST FOR AUTHORIZATION INFORMATIONAL ACAA INFORMED 11/21/2025

DEPARTMENT:	Administration		
Contact Person:	Peter F. Stuto, Chi	ief Executive Officer	
PURPOSE OF REQU	EST:		
Information Item: payment to Risk St		or Extension of Build	ler's Risk Policy for one year,
CONTRACT AMOUN	NT:		
Purchase Orders 1	NTE \$104,820		
FISCAL IMPACT - F	<u>UNDING</u> (Dollars o	r Percentages)	
FederalFunding Source:	State 00390-50-2030	Airport 100%	NA
FISCAL IMPACT - F	<u>UNDING</u> (Dollars o	r Percentages)	
Federal	State	Airport	NA
JUSTIFICATION:			

The CEO authorized payment of the Builder's Risk Insurance Policy covering the value of the construction of the Departure Hall Construction Project. Builder's Risk the insurers against the risk of damage to the Project (Building Materials and Equipment) from covered perils such as fire, vandalism, theft and weather. The Policy was at risk of cancellation if the premium was not paid. The Authority procurement policy allows for emergency

expenditure by the CEO under exigent circumstances. A report to the Board is required.

CHIEF EXECUTIVE OFFICER'S RECOMMENDATION:

Recommend acceptance of the CEO's report of emergency procurement in accordance with the Authority's procurement guidelines.

INFORMATIONAL
AGENDA ITEM NO: 13.1
A CENTRALIC DA CIDE AL

AGENDA ITEM NO: <u>13.1</u> MEETING DATE: November 21, 2025			
L BY COUNSEL: YI	ES	NA	√
e amount of \$104,820			
	MEETING DATE:	MEETING DATE: November	MEETING DATE: November 21, 202



Albany Co Airport Authority Main Terminal, Suite 300 737 Albany Shaker Rd Albany, NY 12211

Customer	Albany Co Airport Authority	
Acct#	89954	
Date	10/14/2025	
Customer Service	TONY PETTOGRASSO Matt Franzese	
Page 1 of 1		

Payment Information			
Invoice Summary	\$	104,820.00	
Payment Amount	61		
Payment for:	Invoice#	10497431	
111210260 001			

Trank You

3

Licuse derach and calum with payment

Customer: Albany Co Airport Authority

Invoice	Effective	Transaction	Description	Amount
10497431	07/31/2025	Policy change	Policy #I11210260 001 07/31/2023-07/31/2025 ACE USA /Ace Surety Underwriting / ACE American Insurance Co. Builders Risk - C - C: Ext. to 7/31/26 Pay online at https://risk-strategies.epaypolicy.com/ Payment is due upon receipt	104,820.00

To send by wire transfer or ACH to: JP Morgan ChaseABA: #021000021Insured Payment: RSC Insurance Brokerage, Inc. Premium Trust Acct# 80000453408
Confirm invoice is paid via email remittance@risk-strategies.com

* 104,820.00

Thank You

Remit Checks to: Risk Strategies Company PO Box 736073 Chicago, IL 60673
Remit overnight payments to: Attn: AMS - AB Receipt Lockbox & 736073 131 S. Dearborn, 6th Floor Chicago, IL 60603
Please include the invoice number on your check. All payments must be made in US Dollars via a check drawn on a US institution or wire.

Please make sure to include the Invoice number on your check.

Risk Strategies Company PO Box 736073 Chicago, IL 60673

(617)330-5700

Date

10/14/2025

Old Business

New Business

Executive Session Attorney-Client Privilege Matters