



MINUTES OF THE PUBLIC COMMUNICATIONS COMMITTEE

May 1, 2024

Pursuant to notice duly given and posted, the Public Communications Committee meeting of the Albany County Airport Authority was called to order on May 1, 2024 at 11:00 a.m. in the Third Floor Conference Room located in the Terminal at the Albany International Airport, Albany, New York by the Public Communications member, Steve Heider with the following present:

MEMBERS PRESENT

Steven Heider (Committee Member)
Sari O'Connor (Committee Member)
Janet Thayer (ACAA Board Member)

MEMBERS ABSENT

Tom Nardacci (Committee Chair)

STAFF

Philip F. Calderone, Esq., Chief Executive Officer
Christine Quinn, Airport Counsel
Michael F. Zonsius, Chief Financial Officer
Jenn Munger, ACAA

ATTENDEES

Steve Smith, AvPorts Communications
Kevin Butterfield, Albany County Communications
Elizabeth Kalin, Albany County Communications
Mike Lalli, Albany County
Carmiena Brooks, Assistant Airport Manager

1. Approval of Minutes

Mr. Heider moved to approve the minutes of the May 1, 2024 Public Communications meeting. The motion was adopted unanimously.

2. Master Plan Communications:

Mr. Smith provided an update on the Master Plan. Mr. Calderone advised we are currently waiting on the FAA.

Mr. Smith advised the website will be up-dated with a construction page and he is also working on our first news letter.

3. Capital Project Communications

Mr. Smith provided a Communications Report. (Power Point attached.)

There being no further business, the meeting was adjourned at 11:33 a.m.

ALBANY COUNTY AIRPORT AUTHORITY
PUBLIC COMMUNICATIONS COMMITTEE

AGENDA
May 1, 2024

- 1. Approval of Minutes**
Public Communications Committee Meeting – March 13, 2024
- 2. Master Plan Communications**
- 3. Capital Project Communications**

Communications Report

Steven A. Smith
Director of Communications



Traditional Media

- City and State NY – Ad & Q &A
- National Hurricane Center
- Southwest Airlines
- Albany Business Review – AIN
- Albany Business Review – Air Service
- Albany Business Review – Ad
- Earth Day
- Times Union (Gracelee Lawrence)
- Hurricane Hunters
- Construction Updates
- HVCC – Mechanics Program

Travel & Tourism

Albany airport working to add another low-cost carrier as Avelo prepares to arrive



TIMES UNION

e-Edition



As Southwest backs out of Syracuse, airline, airport say no changes in Albany

Southwest Airlines is pulling out of four underperforming cities as it looks to improve finances and deal with fewer planes coming from Boeing

By **Larry Rulison**

April 27, 2024

Gift Article



CITY & STATE
NEW YORK



Airports are the front doors to our communities

A Q&A with Janet Ho on the state Transportation Department's role in aviation.



State Department of Transportation Assistant Commissioner Janet Ho talks about airport grants from the governor's office.
DAVID HYDELUND



Social Media



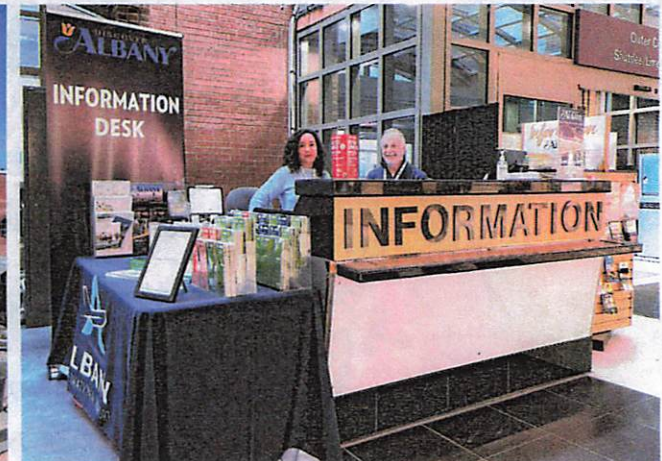
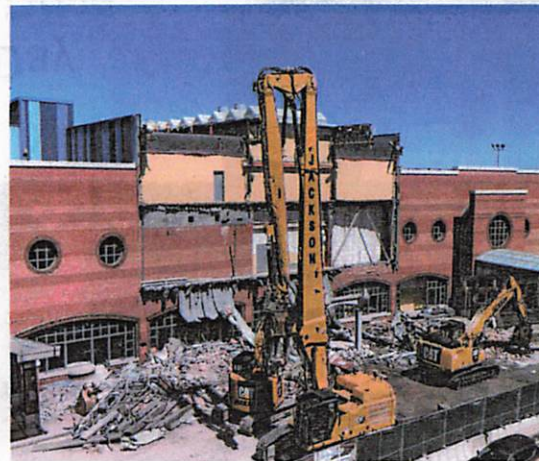
- Eclipse Party
- ALB Crews
- Clifford's
- Honor Flight
- World Pilot Day
- Volunteer Week
- Gardeners Day
- Discover Albany

- Earth Day
- Blood Drive
- Patriot Flight
- F-15
- C-17's
- Other Specialty Aircraft
- April 25th
- Career Fairs
- May the 4th
- Hurricane Hunters



Construction Updates on Social Media

- Building Demo (Photos and Video)
- Construction Updates (Video)
- Validators (Video)
- New Signage
- Temporary Walls
- Sidewalk/Vestibules
- Information Desk Moved
- Escalators
- Ride Share
- Lane Shift – Shuttles Across Street
- Continue to Push to Web



Signage



- Shuttles Across Street



- Rental Car Pick-Up



- North Garage



- Uber/Lyft Pick-Up



TSA Checkpoint, Ticketing, Escalator



- All Gates
- TSA Security Checkpoint



- All Shuttles Across the Street



- Uber/Lyft Pick-Up (Stay on sidewalk)



Social Media Insights

Facebook – 90 Days:

- Reach – 2.6M
- Content Published – 137 posts
- Engagement – 414K

Instagram – 90 Days:

- Reach – 20,573
- Content Published – 186
- Engagement – 1,168



Comments



Bob Scanlon

Betty Nash is one of the kindest soles you will ever meet. Always smiling and always willing to help anyone in need. She is a vital asset to any organization she is associated with.

4d Love Reply Message Hide 7



Top fan

Lisa Pulver Dennis

Betty is such a delight! I miss her! She always made me smile when I worked there.

4d Love Reply Message Hide 2



Melissa Howland Eastland

Can you park across from the terminals in the garage and walk across? We go out tomorrow morning and that's where we normally park.

2w Like Reply Hide



Author

Albany International Airport

Melissa Howland Eastland: Yes! You'll cross the street near car rental and baggage claim. You'll see signage throughout the garage directing you to the terminal and elevator.

2w Like Reply 1



Melissa Howland Eastland

Albany International Airport thank you for your fast response. I hope there's a lot of spots open there tomorrow. 😊

2w Love Reply Hide 1



Tabitha Clancy

Been through many airports and ALB is one of the prettiest inside and out - it will be even prettier soon!

2w Love Reply Hide 3



Sarah Beyer

I drive through there frequently on a normal and always enjoy/admire the beautiful flowers. Thank you!

2w Like Reply Hide 1



Lyle Miller

Always enjoy seeing the volunteer pups and their companions when I'm in the terminal. 🐶

1w Love Reply Hide 1



Ryan Hathaway

Was there today and I can't wait to see the final project!

1w Love Reply Hide 2



Top fan

Judy A. Kelly

Thank you for your service 🇺🇸

2d Like Reply Message Hide



Lori Holmes Ballou

LOVE THIS..... THANK YOU FOR YOUR SERVICE

2d Like Reply Message Hide



Kathy Stamm

Thank you all for your service

1d Like Reply Message Hide



Peter Edelman

👍👍👍👍

1d Like Reply Message Hide



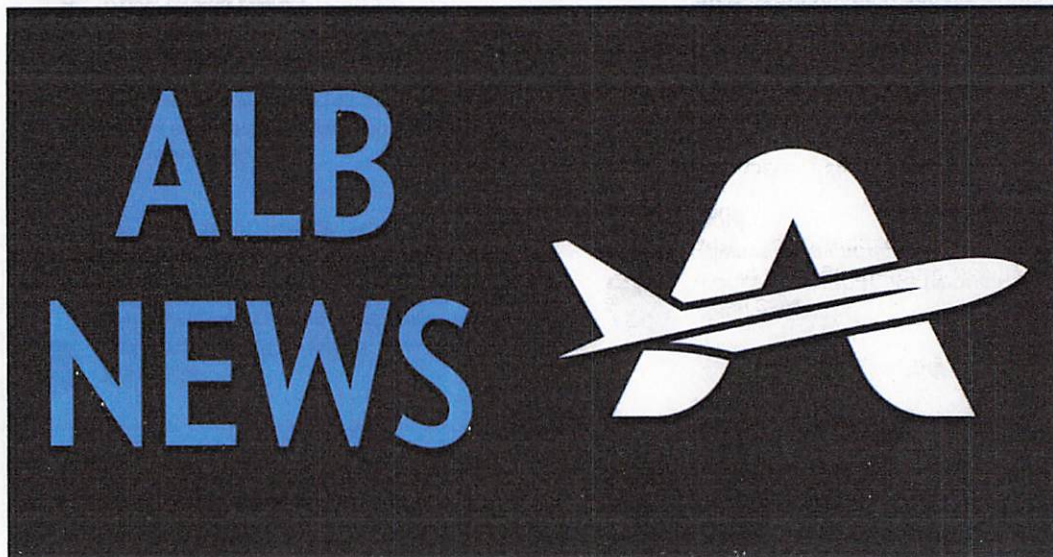
Edward Korona

Love it, We have a great Airport. Growing each and every day 🦋🦋

5d Love Reply Message Hide 2

Website

- Updates to Construction Page
- News Added to Newsroom
- April E-News Sent on April 24th



canopies. This will be a lengthy process that has resulted in sidewalks and vestibules being closed.

- **24** April 10, 2024: Selective demo and preparations have begun on the facade for complete removal. This will take weeks to complete. As a result, certain vestibules remain closed.
- **25** April 21, 2024: Lane shift in front of the terminal has now been split to allow for additional pick-up and drop off at the north end of the roadway near baggage claim. Additional traffic, including shuttles and rental cars should continue to bear left at split. Security personnel on site.



Looking Ahead

- Story with Spectrum News
- Story with AAAE
- Avelo Inaugural May 10th
- Sunflower Program
- Ongoing Construction Updates
- E-Newsletter May
- “Going Places” Podcast



NOTICE

ALBANY COUNTY AIRPORT AUTHORITY
PUBLIC COMMUNICATIONS COMMITTEE
MEETING NOTICE

Notice is hereby given of the following Public Communications Committee Meeting of the Albany County Airport Authority:

The Albany County Airport Authority will hold a Public Communications Committee meeting on Wednesday, May 1, 2024 at 11:00 a.m. The meeting will be held in the Conference Room in the 3rd Floor Conference Room located in the Main Terminal at the Albany International Airport, Albany, New York.

ALBANY COUNTY AIRPORT AUTHORITY
CIC COMMITTEE
MEETING NOTICE

Notice is hereby given of the following CIC Committee Meeting of the Albany County Airport Authority:

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ALBANY COUNTY AIRPORT AUTHORITY
REGULAR MEETING NOTICE

Notice is hereby given of the following regular meeting of the Albany County Airport Authority:

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May 1, 2024

Albany Times Union
News Plaza
Box 15000
Albany, New York 12212

ALBANY INTERNATIONAL AIRPORT

Account Number: 061026000
Order Number: IPLATU0043187

737 ALBANY SHAKER RD

Albany NY 12211

STATE OF NEW YORK)

:SS.:

COUNTY OF ERIE)

The undersigned, being duly sworn, says that he/she is a Authorized Custodian of Records of THE TIMES UNION, a daily newspaper printed in the county of Albany, Town of Colonie, and Published in the County of Albany, Town of Colonie and the City of Albany, aforesaid and that notice of which a printed copy is annexed has been regularly published in the said ALBANY TIMES UNION on the following dates:

04/25/2024

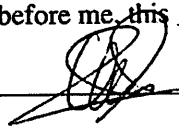
George Hearst, Publisher

By: 

Brittany Sylvia

Authorized Designee of George Hearst, Publisher of the Times Union

Subscribed and sworn to before me, this 26 day of April 2024.

Notary Public Signature 

Clementine Nsengiyumva

Notary Public - State of New
York

No. 01NS0017618

Qualified in Erie County

Commission Expires 12/04/2027

IPLATU0043187



Published:
Website
Info Desk
4/22/24
Albany

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Liz Charland

From: Liz Charland
Sent: Monday, April 22, 2024 11:54 AM
To: Bart Johnson; Beth DiBattista (Turner; Brandon Russell, Majority Counsel; Brian King; Cameron Sagan (Albany County; Carl Stewart (Turner; Carmiena Brooks; County Executive Daniel P. McCoy; Dave Collins; Frank Mauriello, Albany County Minority Leader; George Penn (Albany County; Jermy Martelle (CHA; Jill Bryce; Johanna Bateman; Larry Rulison (Times Union; LRulison (Times Union; Lynne Lekakis Mass Transit Committee; Majority Leader Dennis Feeney; Mary Rozak (Albany County; Mike DeMasi (Business Review; mmangini; Pete Rea; Rich Amadon (CHA; Rick Karlin; Rob Wagner (Project Manager Turner; Spotlight News; Steve Smith; Todd Pennington; WRGB News
Subject: Public Communications - Wednesday May 1, 2024 at 11:00 a.m.

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Liz Charland

From: Liz Charland
Sent: Monday, April 22, 2024 11:50 AM
To: Saratogian Newspapers; The Colonie Spotlight; The Gazette; The Troy Record
Subject: ACAA Meeting Notices

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Liz Charland

From: Liz Charland
Sent: Monday, April 22, 2024 11:49 AM
To: Board Room; Chris Quinn; Liz Charland; Margaret Herrmann; Matt Cannon; Michael Zonsius; Phil Calderone; Steve Smith (SSmith@albanyairport.com)
Subject: Public Communications --- CIC --- and Regular Meeting Notices

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PUBLIC COMMUNICATIONS COMMITTEE
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Liz Charland

From: Liz Charland
Sent: Monday, April 22, 2024 11:48 AM
To: TU Legals
Subject: Account No. 061026000

Please publish one time ASAP. Thank you. – Liz

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Agenda Item No. 1
Approval of March 13, 2024 Public
Communication Minutes



ALBANY COUNTY AIRPORT AUTHORITY
MINUTES OF THE PUBLIC COMMUNICATIONS COMMITTEE

March 13, 2024

Pursuant to notice duly given and posted, the Public Communications Committee meeting of the Albany County Airport Authority was called to order on March 13, 2024 at 11:00 a.m. in the Third Floor Conference Room located in the Terminal at the Albany International Airport, Albany, New York by the Public Communications member, Sari O'Connor, with the following present:

MEMBERS PRESENT

Steven Heider (Committee Member)
Sari O'Connor (Committee Member)
Janet Thayer (ACAA Board Member)

MEMBERS ABSENT

Tom Nardacci (Committee Chair)

STAFF

Philip F. Calderone, Esq., Chief Executive Officer
Christine Quinn, Airport Counsel
Liz Charland, Administrative Services

ATTENDEES

Steve Smith, AvPorts Communications
Kevin Butterfield, Albany County Communications

1. Approval of Minutes

Mr. Heider moved to approve the minutes of the November 29, 2023 Public Communications meeting. The motion was adopted unanimously.

2. Master Plan Communications:

Mr. Smith provided a Strategic Communications Plan update. (Power Point attached.)

3. Capital Project Communications

Mr. Smith provided a Communications Report. (Power Point attached.)

Ms. O'Connor requested that the Arts Program be moved to a more prominent location on the Airport website. She also requested that the Writers Institute Reading Room be removed from the website.



Mr. Smith stated he will have these changes made.

There being no further business, the meeting was adjourned at 11:40 a.m.



**ALBANY COUNTY AIRPORT AUTHORITY
PUBLIC COMMUNICATIONS COMMITTEE**

**AGENDA
March 13, 2024**

- 1. Approval of Minutes
Public Communications Committee Meeting – November 29, 2023**
- 2. Master Plan Communications**
- 3. Capital Project Communications**



ALBANY INTERNATIONAL AIRPORT

STRATEGIC COMMUNICATIONS PLAN

Prepared by:
Steven A. Smith
Director of Communications

Prepared by:
Steven A. Smith
Director of Communications





ALBANY
INTERNATIONAL AIRPORT

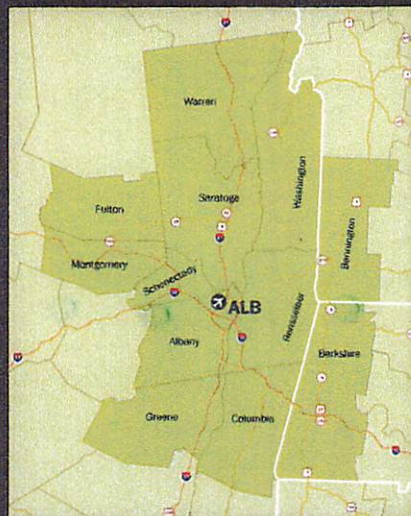
ALBANY INTERNATIONAL AIRPORT

2023

Enplanements: 1.376 Million

Encatchment Area: 1.378 Million

Airlines and Nonstop Service Options:



American

- Dallas/Fort Worth
- Chicago (O'Hare)
- Philadelphia
- Washington DC (Reagan)
- Charlotte
- Miami

Delta

- Atlanta
- Detroit
- NYC (Laguardia)

JetBlue

- Orlando (MCO)
- Ft. Lauderdale

Southwest

- Baltimore
- Chicago (Midway)
- Orlando (MCO)
- Tampa
- Ft Myers
- Denver
- Washington DC (Reagan)

United

- Washington DC (Dulles)
- Newark
- Chicago (O'Hare)

Allegiant

- Nashville
- Myrtle Beach
- Orlando (SFB)
- Punta Gorda

Overview

The Albany International Airport (ALB) is the first and oldest municipal airport in the United States. What started as an airstrip on a polo field in 1908, has grown to a full-scale regional air service operation with seven commercial carriers that transport travelers to 25 year-round and seasonal destinations across the nation.

Nearly 1.4 million travelers pass through ALB's doors annually, including, but not limited to, individuals from across Northeastern New York, Western Massachusetts, and Southern Vermont. The airport is living up to its name as the "Gateway for the Capital Region," and is well on its way to cementing its reputation as an innovative leader and model for similarly sized airports around the nation and the globe.

As a result of its forward-thinking health and wellness initiatives initially established to address the challenges of the COVID crisis, ALB was the first airport in New York, second in the nation, and third in the world, to receive GBAC and Airports Council International (ACI) accreditations.

ALB is working to expand its role in the community by partnering with a variety of stakeholders on initiatives in sustainability, workforce development and safety. For example, in collaboration with the State University of New York (SUNY) Upstate Medical and Quadrant Biosciences, ALB in 2020 began offering saliva-based PCR diagnostic testing for airport passengers and employees – the first airport ever to do so.

In addition, ALB has established strong partnerships with General Electric (G.E.) Research and Development and G.E. Aviation and in 2021 was selected as a digital incubator for post COVID technology. As a result, ALB became the first commercial venue to utilize GE's Health and Wellness app based on block chain technology.

ALB is one of a select few airports to receive ACI accreditation for its efforts to improve sustainability and aims to achieve carbon neutrality by 2040. The airport partnered with two major research universities - Rensselaer Polytechnic Institute (RPI) and SUNY Albany - to conduct test bed research in areas ranging from artificial intelligence, biometrics, atmospheric science, and block chain technology, all with the goal of advancing progress in these fields for a more aviation sustainable future.



ALBANY
INTERNATIONAL AIRPORT

Also last year, ALB became the first airport in the U.S. and only the fourth in the world to receive ACI accreditation for its initiatives to comply with United Nations building standards for the disabled, advancing the goal of making the horizon-opening experience of travel more equitable and accessible for all.

Like many others, the aviation industry faces challenges in employee retention, recruitment, and overall workforce staffing. Aircraft maintenance has emerged as a particularly difficult – yet crucial – area in the face of an ongoing labor shortage. ALB has partnered with Hudson Valley Community College (HVCC) to start a new aviation academy beginning with a Federal Aviation Administration (FAA) certified mechanics training program to inspire a new generation of students to pursue a career in the field of aviation.

Unlike some of its peers, ALB has made a strong recovery from the post-pandemic downturn. In fact, 2023 was a record financial year, with the largest revenues in ALB history. As a result, ALB has received two bond rating increases- from S&P and from Moody's- each citing the airport's effective leadership and robust financial profile. ALB also has improved its air service offerings at a time when other similar sized airports are losing air service. Highlights include new daily American Airlines service to Dallas-Fort Worth, one of the largest airports in the world, and the announcement that Avelo Airlines will launch service at ALB with offerings to Raleigh, North Carolina, one of ALB's top unserved markets.

In 2020, ALB began the process of updating its master plan for the first time in more than 30 years. The goal is to adopt a smart approach to new technological development and implementing policies and procedures to guide the airport through a challenging but exciting time for the aviation industry. In 2023, the final draft of the updated master plan was officially submitted to the FAA.

Due to the airport's success in forging strong relationships at both the state and federal levels, funding has been secured to improve both passenger facilities and the airfield. Over the last four years, more than \$200 million worth of projects have either been completed, are underway, or are poised to commence. These efforts will completely transform the airport experience for travelers, building on ALB's status as an exciting and dynamic gateway for New York's Capital Region - all in keeping with the belief that airports are a bellwether of a region's health, vibrancy, and vitality.

In light of its many initiatives and successes, ALB has a unique opportunity to continue its upward trajectory, raise its profile – locally, nationally, and internationally – and solidify its role as a model and leader in the field. To accomplish this, the airport needs a comprehensive communications strategy that will educate stakeholders, decision makers, elected officials, and members of the public about its many achievements and initiatives.

The strategy will also demonstrate ALB's unique role in advancing economic growth in the Capital Region, promoting sustainability to help the state achieve its ambitious climate change goals, and, above all, enhance and improve the traveler experience.

Goals

- Establish ALB as a thought leader and model in the aviation industry.
- Demonstrate ALB's commitment to enhancing the traveler experience through infrastructure improvements, and investments in technology and innovation, by keeping the public informed on a regular basis.
- Use existing and new stakeholder partnerships to showcase ALB as a gateway to the Capital Region and a key contributor to economic growth.
- Raise awareness about ALB to ensure its ongoing growth and attract more travelers and airlines.



ALBANY
INTERNATIONAL AIRPORT

GOING PLACES.

Approach

Given the many achievements and innovations at ALB over the last several years, as well as ongoing facility and infrastructure improvements, the Airport will implement a multifaceted comprehensive plan to communicate to various stakeholders, raise its public profile and build on ongoing successes.

The plan includes three primary tracks: earned media, paid media, and social media, which enables ALB to control its own narrative. In addition, the Airport will use existing and expanded relationships with third-party stakeholders who can serve as surrogates to amplify ALB's importance in our region and highlight ongoing efforts to improve and serve as a model for airports around the nation and the globe.

MESSAGING FRAMEWORK

ALB will develop a master set of messages that will guide all activity. A list of initial framework messages for consideration include:

- **Going Places ALB :** This slogan was developed as part of ALB's 2020 re-brand. It highlights both the airport's own positive trajectory in innovation, technology, and facility improvements, as well as the role it serves in helping travelers reach their destinations conveniently, easily, and safely.
- **Innovating for the Long Term:** The ALB of the future will be modernized and accessible, employing the latest technology – thanks to millions in critical infrastructure and programmatic investments – to optimize operations and improve the traveler experience.
- **Smart, Sustainable, and Safe:** ALB is working with outside partners and stakeholders to help reach its clean energy goals. We also prioritize the safety of travelers and employees alike, while consistently reassessing how we do business to identify areas of opportunity for improvement.



Communications Activity

ALB will implement a pipeline of content aimed at promoting, highlighting, and educating decision makers, elected officials, members of the community and the news media – locally, as well as across the state and nation - about ALB's brand, ongoing investments, projects, partnerships, goals, and activities related to air travel. The activity pipeline would include but not be limited to:

- **Master Messaging Framework:** Create a document that will serve as the foundation for publications, story pitches, stakeholder engagement and other collateral.
- **Media Fact Sheets:** Draft one-page media fact sheets on key ALB initiatives such as the terminal expansion project, Concourse A rehabilitation and air service options.
- **Story Pitches:** Work closely with traditional news media and select trade publications to pitch stories that will promote the airport's brand, educate viewers/readers about topics related to the airport, and help raise awareness about the airport's ongoing efforts to enhance the traveler's experience.
- **Reporter Briefings:** Hold on-the-record briefings and interviews with relevant reporters to educate them about the ALB's vision, commitments, and ongoing investments.
- **E-Newsletter:** Develop and send out quarterly e-newsletters to subscribers to provide the latest information and updates about ALB directly in their inboxes.
- **Op-Eds:** When appropriate, consider drafting op-eds signed by ALB leadership and/or third parties to be placed in the Albany Times Union, as well as other regional, statewide, or trade publications where they are likely to have the most impact.
- **Digital Content:** Continue to create digital content that can be used via a variety of owned platforms to amplify key messages. When needed, ALB will continue to work Vibrant Brands in the creation of digital content that is brand specific. Digital content could include social media platforms or video.

Social Media

According to Pew Research Center, 8 in 10 Americans get their news from a digital device and/or social media. It is imperative that ALB continue to leverage social media to communicate its story and control its own messaging on these digital platforms. Social media platforms are the quickest and most efficient method to inform the public about current events, travel advisories, and updates that might impact their travel plans.

Currently ALB uses the following social media platforms:

- Facebook: www.facebook.com/AlbanyAirport
- Twitter: @AlbanyAirport
- Instagram: @flyalbany
- LinkedIn: Albany International Airport

Social Media Goals:

- Create and post content that educates travelers, guests, and visitors on what they need to know if coming to ALB.
- Create and post content to actively engage with followers.
- Continue to monitor social media messengers on all platforms to serve as a customer service center to help answer questions followers may have pertaining to air travel and more.
- Share relevant content from third party influencers who advocate on behalf of the airport's success and vision.

To inform and engage with social media followers, ALB's communications team will create a social media calendar to maximize posts and ensure content is relevant to our audience.

Many positive stories, moments and events regularly occur at the Airport. ALB is encouraging employees, travelers, and airport enthusiasts (i.e.: plane spotters) to capture and send relevant content to the Director of Communications for social media consideration.



Third Party Engagement

Support from third-party influencers can both help amplify ALB's positive messaging and help offset criticism it may receive. Business leaders, elected officials, public safety officials, workforce and education partners and others can also speak to the need for, and benefits, of continuing to invest in the Airport.

Cultivating and engaging with a broad stable of third-party voices will help make the case for continued long-term investments at ALB while spreading the word about the innovative and forward-thinking work taking place at the airport. Third-party voices can be utilized in a variety of ways, including but not limited to:

- Participate in media interviews.
- Share support on social media.
- Communicate with lawmakers and other decision makers.
- Participate in airport specific events, committees, and meetings.
- Relay back to the airport, any information, issues, or opportunities taking place around the region that align with the airport's vision and commitment to serving as a gateway for economic growth.
- Participate in videos that ALB can share on their social media platforms.

ALB will also continue to work with the following to help amplify our message:

- Academic leaders
- Trade associations
- Community organizations
- Business and political advocates

Additional organizations with which to engage in messaging efforts might include but not be limited to:

- Albany County
- Capital Region Chamber and Center for Economic Growth
- NY CREATES
- Global Foundries
- Discover Albany
- General Electric
- RPI
- SEDC
- University at Albany

Website

ALB will continue to work with Vibrant Brands to host www.albanyairport.com; an online information clearing house for key stakeholders that contains multiple landing pages with information about the airport. The website is also a digital platform that promotes ALB's brand. Some of the elements on the airport's website include:

- **About ALB:** Background on the airport including size, runways, air service and more.
- **Flights:** Provides flight status information in real time as it relates to both arrivals and departures.
- **Parking and Transport:** This page lists parking fees, available parking lots, as well as information about ground transportation including, but not limited to, shuttles, ride sharing and taxis.
- **Expansion:** As the airport continues to transform its look and undergo several renovations and major construction projects, this page serves to educate the public on the terminal expansion project funded by New York State and the Federal Government. This page also provides the public with critical updates on the project that could impact travel.
- **Airport Authority:** The Albany County Airport Authority page lists several items including information about the Authority, a list of its board members, committees, and minutes from previously held public meetings.
- **Careers:** As ALB continues to seek out individuals seeking employment at the airport, this page displays current vacancies at AvPorts, Million Air, the airlines, rental companies and food and concession vendors.
- **Newsroom:** To ensure that there is a place where the public can view any news releases that were previously sent to earned news media, all news releases are placed on the website in their own dedicated section. News releases are archived. This strategy is also helpful in that it allows ALB the ability to directly share links to news releases via social media, email, and other means to further inform the public.

Paid Media

In an effort to amplify ALB's message and communication activities, the airport has placed digital ads with the Albany Times Union – notably in the paper's online news feeds and monthly Travel Newsletter. The Airport also occasionally places ads in the Albany Business Review. Paid advertising helps raise awareness about ALB's brand, pushes readers to www.albanyairport.com, and helps educate the public about what is happening at the airport.

ALB will continue to meet with marketing staff at the Times Union or other publications regularly to review future advertising opportunities, which could be timed to coincide with key milestones (i.e.: topping off ceremony, new airline announcements, etc.)

Media Monitoring and Social Listening

ALB will continue to track online activity, media mentions, and social media sentiment to evaluate communication strategies and determine if any changes need to be made. This will also assist in ALB's ability to pitch stories and engage with media and social media followers.



*Getting You From
Point A to Point B*
#GoingPlacesALB



albanyairport.com

Terminal Expansion Construction Project

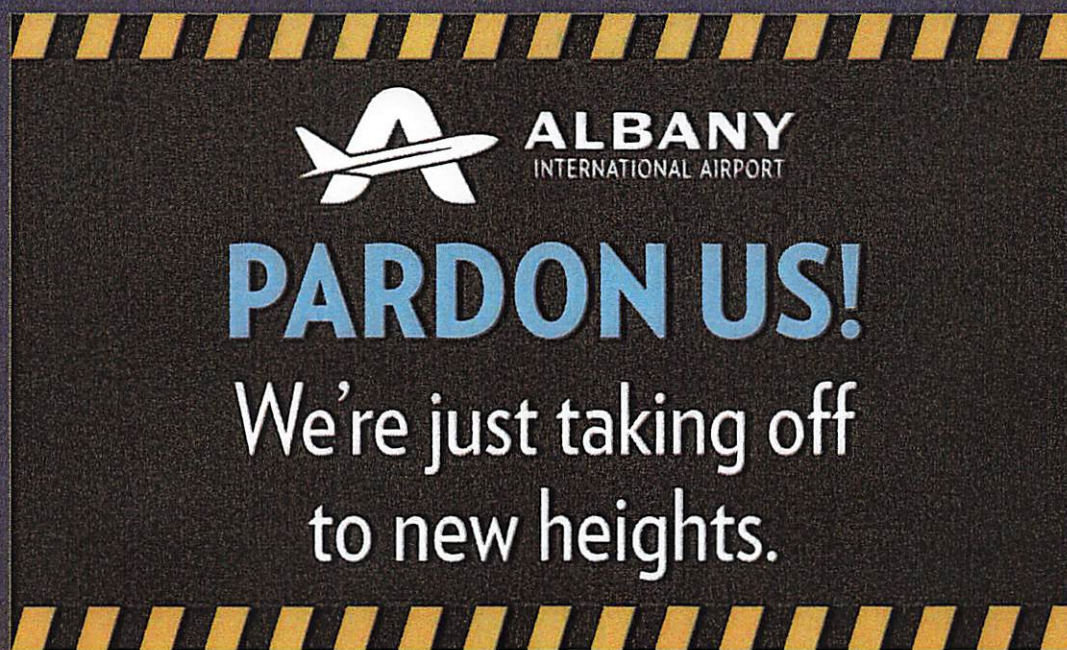
In August of 2023, ALB broke ground on a \$100 million construction project that is going to expand the main terminal. The project, which is completely funded by a \$60 million award from the Upstate Airport Economic Development and Revitalization Competition, and \$40 million from the Federal Bipartisan Infrastructure Bill, will modernize the entranceways, improve, and expand the security checkpoint area, add additional seating areas, and make other improvements to reduce congestion and ease the flow of passengers. Additional amenities, including updated business center, a children's play area, and a neurosensory room, all with the goal of enhancing the traveler's experience.

Construction is underway with an anticipated completion date during the first quarter of 2025.

As an airport that does not have the ability to shut down during the construction project, a comprehensive communications strategy is necessary to ensure that travelers, guests, and airport tenants are aware of updates, changes, and temporary workarounds to ensure they can continue to access ALB safely and with minimal inconvenience.

Key elements of this strategy include but are not limited to:

- Continue to update www.albanyairport.com/construction to ensure that there's a one-stop-shop for all information about the construction project, including a complete list of travel tips and major construction updates.
- Utilize social media platforms to push out digital content, including visuals and video to show progress and educate followers as to what is taking place.
- When appropriate, send out news releases about certain milestones in the project. This is especially important during busy travel periods where large amounts of travelers are anticipated to be coming to the airport.





ALBANY
INTERNATIONAL AIRPORT



CONSTRUCTION UPDATE

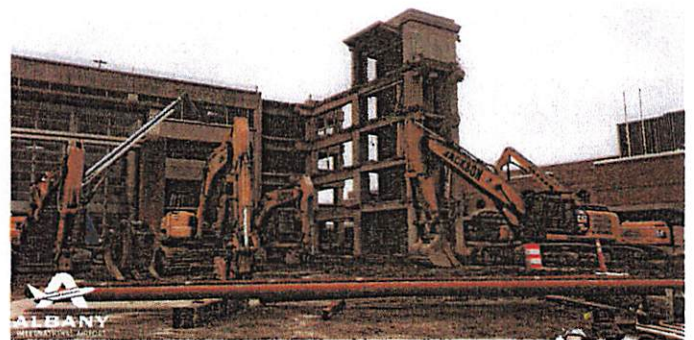


ALBANY
INTERNATIONAL AIRPORT
www.albanyairport.com/construction

Communications Update

Steven A. Smith
Director of Communications

Rotunda Demolition

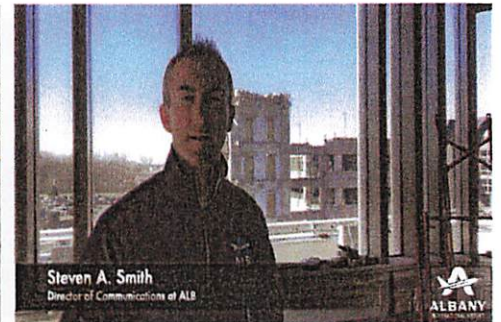


Signage



Earned and Social Media

- Consistent Messaging
 - Two Hour Arrival
 - Access to Terminal
 - Drop-Off/Pick-Up
 - Parking Garage
 - Temporary Walls
 - Sidewalk Closures
 - Signage
- Videos
 - Rotunda
 - Validators
- Concourse A Award
- NAWIC Event



Website

- www.albanyairport.com/construction



- **19** March 5, 2024: The ALB Information Desk has been moved. It is now directly across from carousel #2 in baggage claim and directly adjacent to Dunkin'.
- **20** March 11, 2024: Demolition on the canopies in front of the main terminal is expected to begin on Monday, March 18th. As a result, certain areas of the sidewalk will be closed. Some vestibules will also be closed. Follow signage to navigate closures.
- **21** March 11, 2024: Beginning soon, those dropping off or picking up passengers in front of the main terminal should be advised that due to construction activities, the driving lanes will shift. The driving lane will shift to the former commercial lane near the north parking garage. Please follow security personnel and signage.



Questions, Comments?



Terminal Expansion Project
Made possible in part by the New York State Update Airport Economic Development & Revitalization Competition



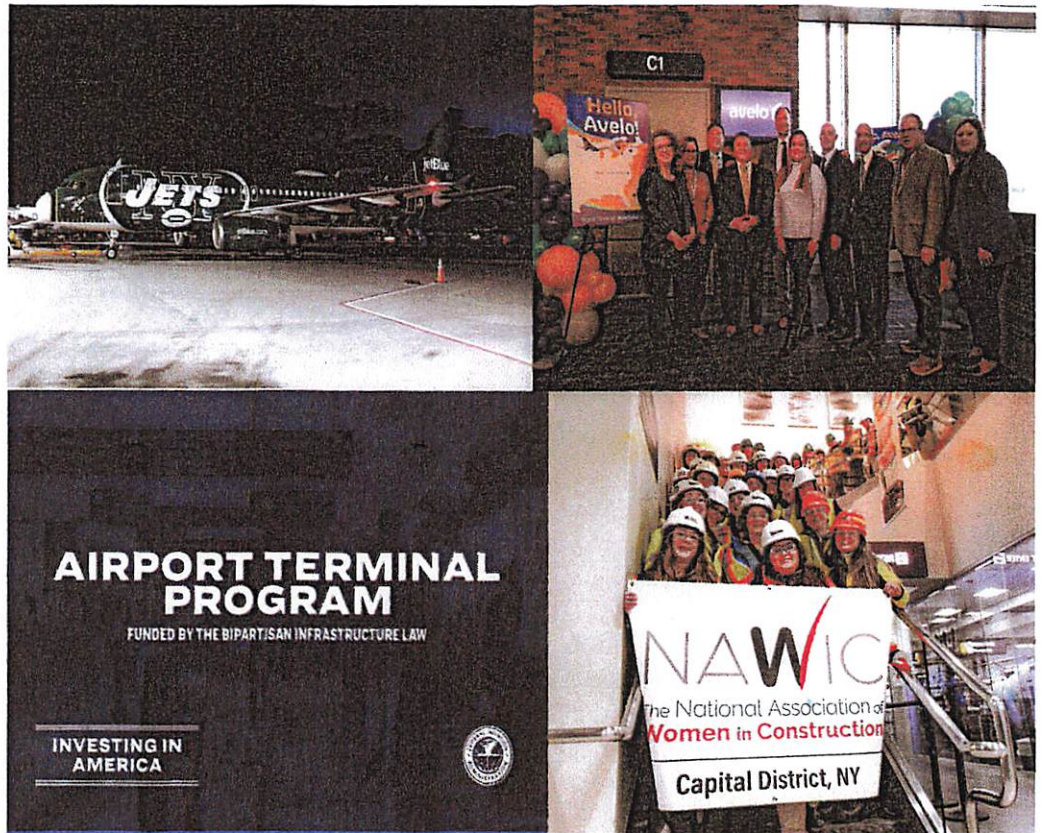
Communications Report

Steven A. Smith
Director of Communications



Earned Media

- Winter Storm (2/12)
- Diversions (2/13)
- Avelo Airlines (2/15)
- NY Jets (2/19)
- Concourse A (2/20)
- Winter Break (2/23)
- NAWIC (3/5)



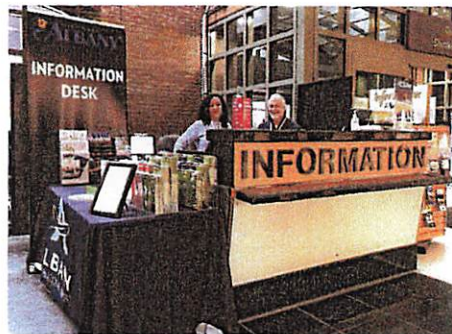
Social Media

- Super Bowl Fun
- Winter Storm Tips
- Taylor Swift
- Boeing C-32A
- Valentine's Day
- Two Hour Reminders
- President's Day
- Travel Options
- Happy Leap Day Birthday
- Employee Appreciation Day
- National Women in Aviation
- Specialty Aircraft
- Ryan Gosling AKA Ken



Construction Updates on Social Media

- Rotunda Demo (Photos and Video)
- Construction Update (Video)
- Validators (Video)
- New Signage
- Temporary Walls
- Sidewalk/Vestibules
- Information Desk Moved
- Escalators
- Continue to Push to Web



Social Media Insights

Facebook – 90 Days:

- Reach – 2.0M
- Content Published – 105 posts
- Engagement – 249.6K

Instagram – 90 Days:

- Reach – 6,789
- Content Published – 127
- Engagement – 575



Comments

Most relevant ▾



Ashley Haile

Looking forward to the new 🥰

4w Love Reply Hide

1 ❤️



Top fan

Jean Duxbury

Arrived back at ALB last night around 7. Your team of folks outside the baggage area were doing a great job directing traffic, pick-ups and pedestrians in that very busy area.

1w Love Reply Hide

1 ❤️



Top fan

Noah Buckwalter

I can't wait to see the new terminal.

4w Love Reply Hide

2 ❤️



Tim Coulson Sr.

Great info , Like I've said before it's going to look great 🍷✈️✈️✈️🥰.

3d Love Reply Message Hide

1 ❤️



Top fan

Scott Summers

ALB has always been my gateway to the world and I'm really excited to see and experience the final result.

3w Like Reply Hide

2 🍷



Top fan

Michael Miranda

These updates are super. It keeps everyone in the loop.

3w Like Reply Hide

4 🍷



Steve Clark

I appreciate the yellow vest people in front of the terminal that keep the traffic flowing. They are doing a great job and make it easier to navigate the construction zone.

21h Love Reply Message Hide

4 🍷❤️

Website – Online Clearinghouse

- Updates to Construction Page
- News Releases Added to Newsroom



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Looking Ahead

- Story with Spectrum News
- Story with AAAE
- Saint Patrick's Day
- Ongoing Construction Updates
- Airlines Continue Join in ALB Messaging
- E-Newsletter
- "Going Places" Podcast

